

2017	2018	2019	2020
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April	February	January	June	March	May
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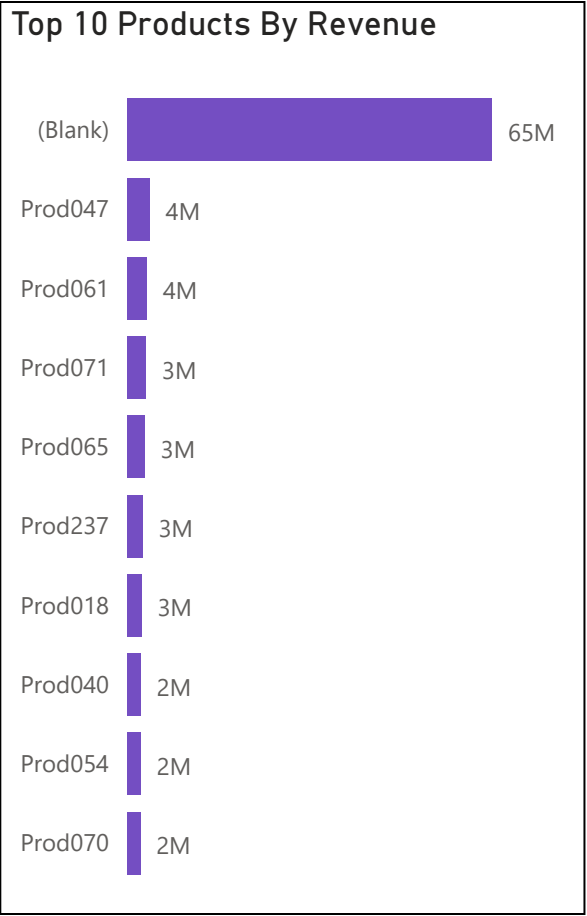
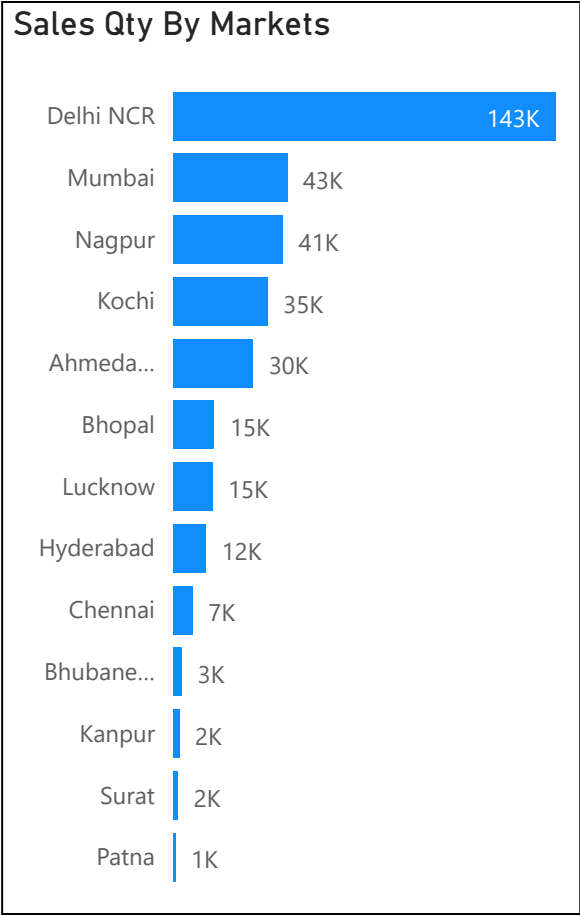
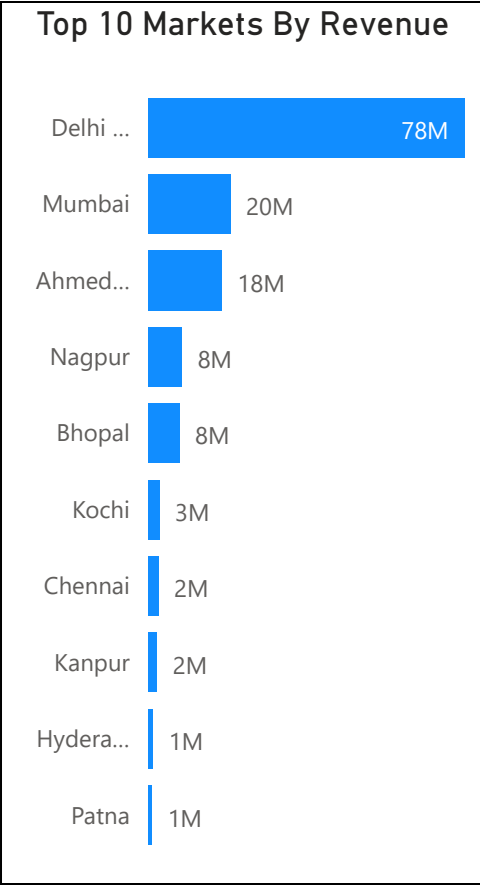
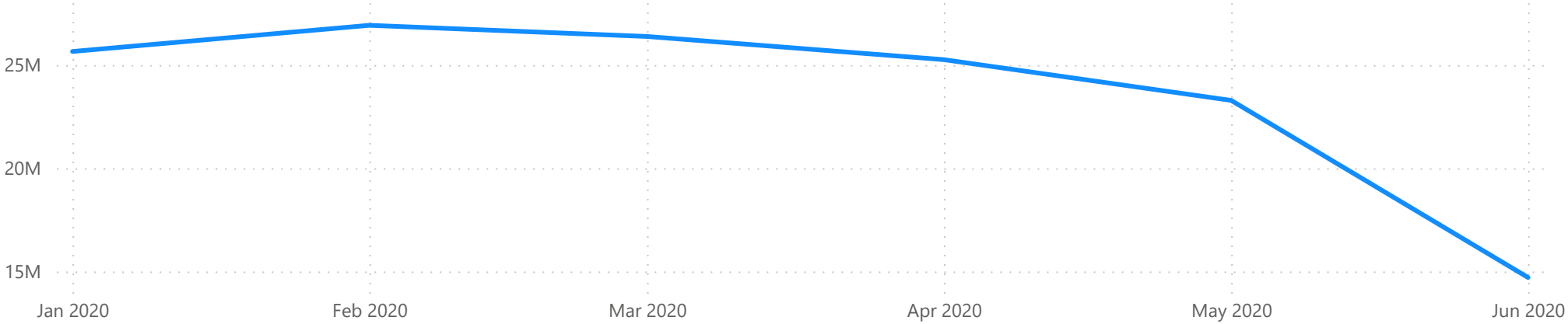
142.22M

Revenue

350K

Sales Qty

Revenue Trends



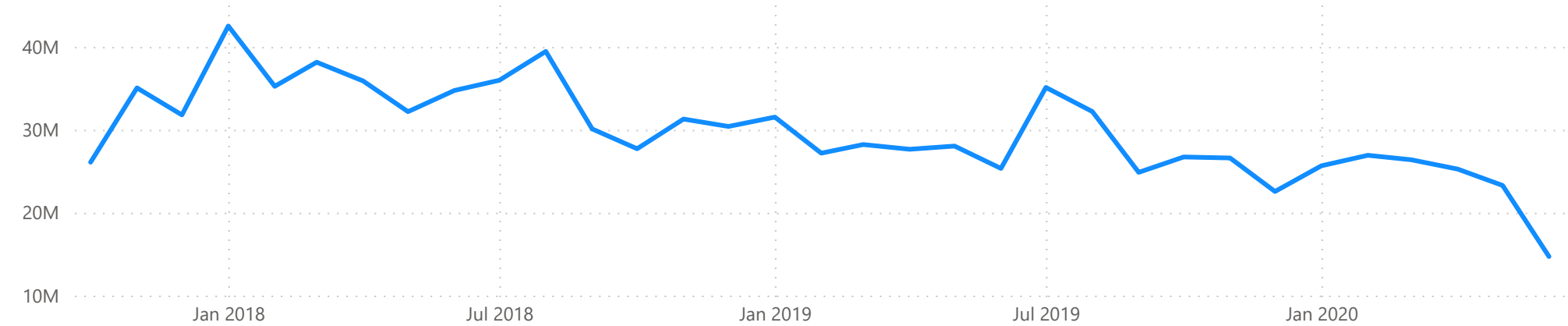
984.87M

Revenue

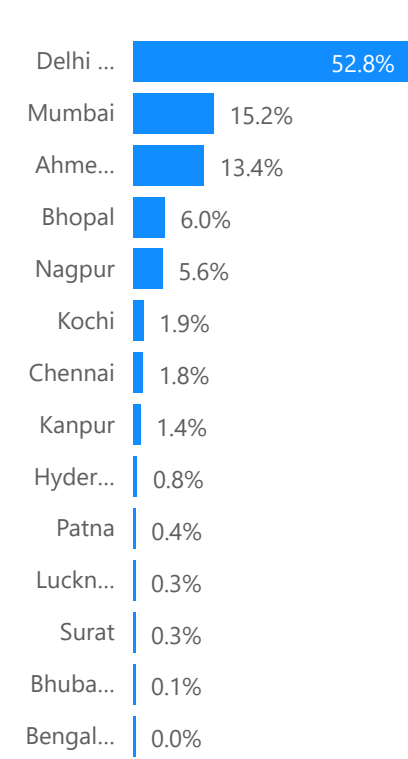
2M

Sales Qty

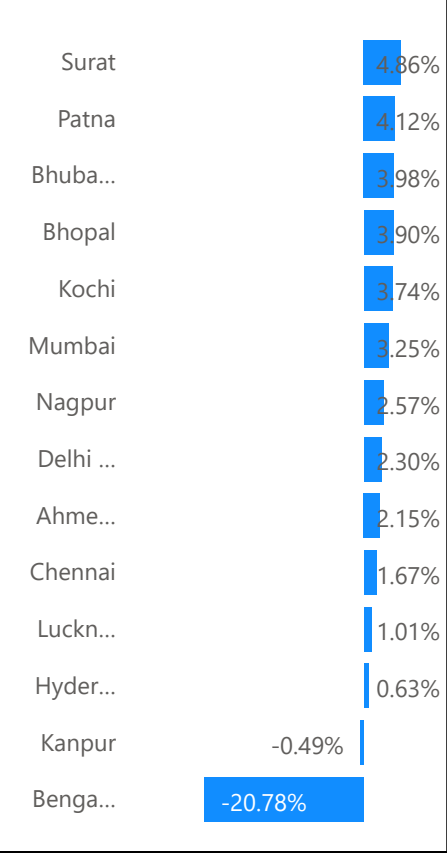
Revenue Trends



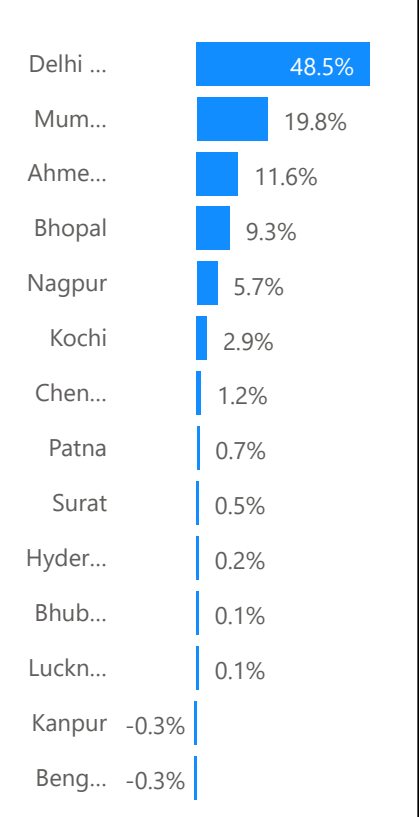
Revenue Contribution % By Markets



Profit Margin By Markets



Profit Margin Contribution By Markets



customer_name	Revenue contribution by markets	Profit Margin Contrbution	% of profit margin
▲			
Acclaimed Stores	2.2%	1.3%	1.51%
Control	3.2%	3.3%	2.60%
Electricalsara Stores	42.0%	37.7%	2.25%
Electricalslytical	5.0%	6.8%	3.40%
Excel Stores	5.0%	2.8%	1.38%
Forward Stores	2.1%	2.3%	2.67%
Info Stores	3.6%	1.3%	0.90%
Nixon	4.5%	7.2%	4.07%
Total	75.0%	69.7%	2.33%

984.87M

Revenue

2M

Sales Qty

Profit Target

3.0%

2017

2018

2019

2020

April

August

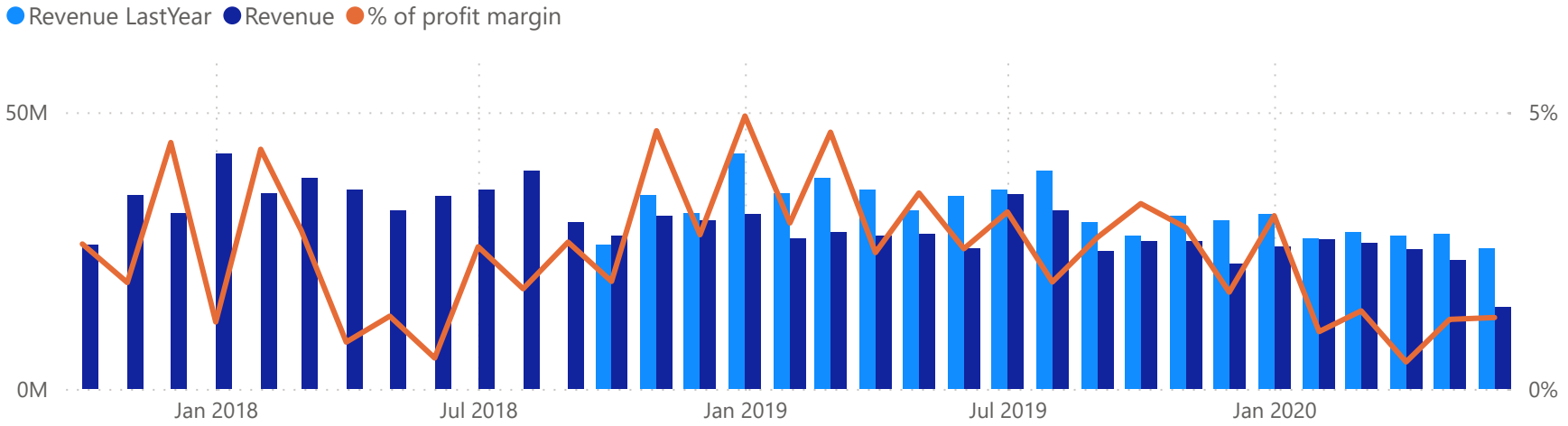
December

February

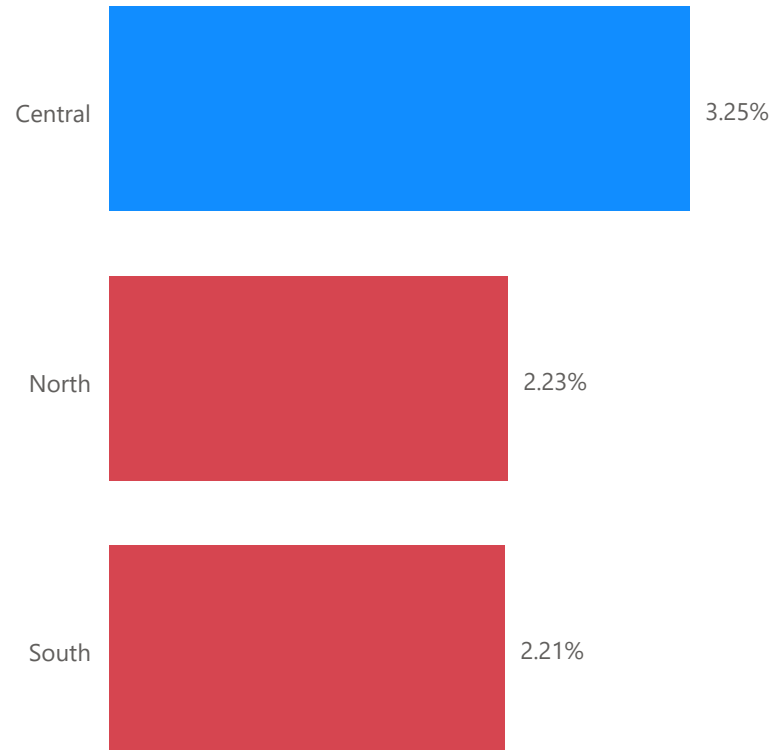
January

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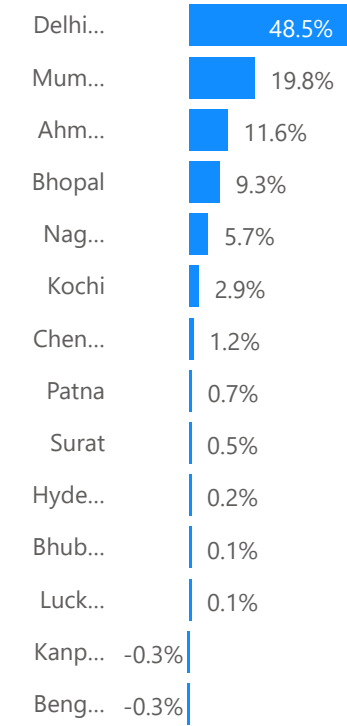
Revenue Trends



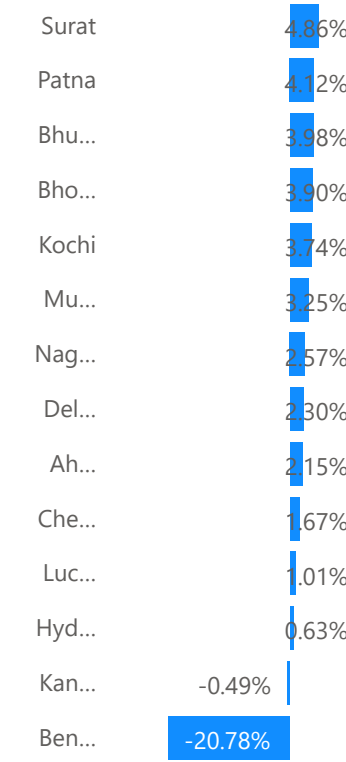
Revenue Contribution % By Zone



Profit Contribution % By Markets



Profit % By Markets



custmer_name	Revenue contribution by markets	Profit Margin Contrbution	% of profit margin
Acclaimed Stores	2.2%	1.3%	1.51%
Control	3.2%	3.3%	2.60%
Electricalsara Stores	42.0%	37.7%	2.25%
Electricalslytical	5.0%	6.8%	3.40%
Excel Stores	5.0%	2.8%	1.38%
Forward Stores	2.1%	2.3%	2.67%
Info Stores	3.6%	1.3%	0.90%
Nixon	4.5%	7.2%	4.07%
Premium Stores	4.6%	4.3%	2.34%
Surge Stores	2.9%	2.7%	2.29%
Total	75.0%	69.7%	2.33%