EX-IN SECURITY

Company Profile

Customized Security Solutions

Our Services

Manned SECURITY Guarding . CCTV Surveillance & Monitoring

EMERGENCY Responses Units . GSM Based Intruder Alarm Systems

ELECTRONIC Barriers & Scanners . Perimeter ELECTRIC Fences

BIOMETRIC Access Control . Fire ALARM Systems

FIRE Fighting Equipment . Service & MAINTENANCE

Security AUDITS . CANINE Unit

EX-IN SECURITY SERVICES LIMITED

Who We Are

Ex-In is an emerging security company that specializes in providing custom security solutions for corporate organisations, industrial set ups and residential gated communities.

Our services encompass the whole gamut of installation and maintenance of security systems and equipment like CCTVS, Access control systems, Perimeter electric fences, Automatic intruder alarm sytems and Fire alarm sytems. The ambit of our service repertoire also extends to Manned guard services, Emergency response units, Dog patrols and Security audits.

We design and install intelligent security sytems that afford our clients safer and more secure business and home premises. After installations, we provide extensive training and support to your techinical staff so that they are proficient and confident in managing the sytems. Through our service level agreements, we also offer maintenance options.

VISION To be the preferred security service provider in the country and the region

MISSION To cosistently provide customized proffessional and reliable security services for our clients

VALUE In all our undertakings we value:

- Professionalism
- Integrity
- Innovation
- Team Work; and,
- We Are Service Oriented

OUR BUSINESS PHILOSOPHY the ex-in business Philosphy is defined by the quality and excellence.This has been acquired over time by having an open mind towards listening and learning. The end result is services and products that provide simple solutions to complex security situations.

Engagement Model

We believe in tailored solutions. As a result, our experts ask the right questions and listen whilst conducting security audits to discern the best fit.

A technical proposal of the right mix of equipment and services, in keeping with the latest technology and in line with your budget is then presented for approval. Thereafter, implementation takes place using quality equipment manufactured by industry leaders. We go a step further by providing adequate training for your technical personel to ensure capable hands are running the system. As a company, we are customer focused and relationship driven and therefore maintenence services and sytems upgrades are a core value proposition in our repertoire Over time, should your security needs change; we will be there to make the necesary adjustments in line with emerging threats.

Benefits Of Engaging Us

- We pride ourselves in employing the best practices at every level of engagement and in line with international, PSIA and KSIA stardards and code of ethics.
- We provide you with fastest response times on security alerts and maintenance needs.
- We ensure that our personnel are well prepared for tasks with periodic training. Our pride is in professionally done installations, using quality equipment and the latest sytems.
- The EX -IN installation and maintenance techicians are easily identifiable with branded apparel, names tags and they are always well groomed.
- Our customer care centre coupled with the supervisory support structure coordinates all aspects of our service delivery ensuring proper direction and an integrated team approach and action.

Humphrey Wanyonyi Mukholi
Managing Director

Humphrey holds a Bachelor of Science - Degree in Physics from Univesity of Nairobi and is currently pursuing his MBA. He has also atttained Certification in Blick Easinet, 2200 series. Easikey manager and PAC accesss control sytem for windows installations. He holds additional certifications in risk assessment and Management as well as leadership and team building. Humphrey is an engineer with a marketing background.

He started off at Tenar Techinical consultants as a sales Marketing and Technical representative sourcing, selling and installations of security sytems. He acquired and honed skills in design and installation of computer based Sytems. He then joined Securicor as alarms Technical Executive and thereafter promoted to National Sales Marketing overseeing integrated services. The meteoric risen continued when Humprey moved to Patriotic Group where he held several positions including **Technical Manager** and **Sales Manager** - western region. He later joined Security Group as head of sales and marketing where he sharpened his skills in prospecting, due diligence support and integration.

During his tenure at these organisations, Humprey is credited with the following major projects; setting up **access control sytems at central bank of kenya** and training personnel; setting up **access control sytems and cctv survilance at unilever kenya** as well as maintaining the sytem; and **mantrap** {fire arm detection} **installation Standard chattered bank.**

Kimutai John Kipruto
Training and Operations Director

John is a kind, helpful, hardworking and strong-willed person who has a good attitude in every aspect of life. He attained Higher Diploma in Disaster and Security Management from Kenya Institute of Security Studies and Criminal Justice / Egerton University/JB International.

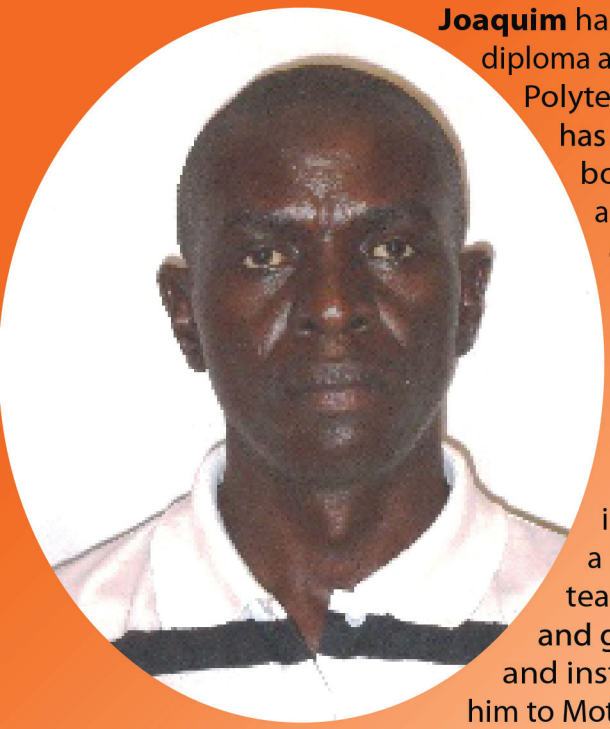
He also possess other certification in Explosives intelligence and management, forensic Document investigations, finger prints technology, crime scene management, diploma in fire Safety management level III just to mention but a few.

John has 25 years hands on experience in security manangement, training and operations having served the Government through Kenya Police Service in various capacities. He has risen trough basic posting in the service with good reputation. He has proved to be a team player with good interpersonal communication skills and ready to strive hard to deliver success in his profession of security guard force management.

While on government duties, John has experienced firsthand livestock and arms recovery in volatile regions of kenya, he has maaned road blocks and performed court duties, and later supervised uniformed drivers and the central transport pool of the station. After 10 years of service to the country, John switched to private security where he joined Patriotic group of companies where he was overall in charge of the transport pool - both Personnel and motor vehicles keeping tab of the service and maintenance, flow of daily transport and supervising all personnel in the trasnsport pool.

He later raised a notch higher and joinned securex agencies (k) ltd where he formulated training program and conducted Training for all productive staff right from basic guarding, radio controllers, back up Crew and supervisors. He also initiated spot checks and supervision of supervisors, regular Inspection parade for guards, liasise with clients to improve or tailor fit guards as per their Requirements; this department has made him proud of churning more than 6.000 competent Guards. John moved on to security management where he was in charge of security at bata shoe company Technical universirty of kenya, international commitee of red cross(icrc), sammer africa, Amoung others.

Joaquim Chissano Obwaku
Technical Director



Joaquim has an engineering experience of over 20 years with diploma and HND in Construction Engineering from the Kenya Polytechnic [now Techinical University of Kenya] he also has major certification in CAD and CAM programing in both Auto and ArchiCAD, sketch-ups among others as well as fabrication & design packages like Scottsdale & Pinnacle, Prokon, Costing Sytems including QS Pro., costX among others.

After college, he started off his career in an architectural firm rising from CAD detailer to be part of the design team and gained root exprience In domestic, commercial and industrial design as well execution in management. Thereafter he joined Athi River Mining, a Cement Manufacturing Company, and was part of the team that initiated renowned wall master wall render and granite & marble floor finishes as the applications and installations head. His fervour for technology leads him to Motorways Construction where fabrication and precast concrete is the core of the organization and excelled in his duties thereafter an opening arose in Deweto International Ltd., for datailing a 200 Metric Ton Steel Fabrication for a coal mill plant in Tanzania which he took up and excelled in meeting the completion target. The same company retained him and pioneered Light Gauge steel system technology in the country Learning the production remotely and leading in assembly and construction of several outstanding luxurious homes as well as prefab units for remote agenies in the remote areas of kenya. This raised him to the top tier management of the group.

While working with Deweto, Joaquim was heading Fabrication and Construction works for Security Group Africa (SGA) the sister company and pioneered the design and fabrications, of CIT Armoured Units, vault constructions as well as vault doors design and fabrications, Intrinsic Camera Source and Installations, Automated Accesss Control Systems including gates, doors and windows , boom barriers and bollards (both manual and electrical), all these for reputable institutions and individual clients regionally.

Our services

Security Installations

ACCESS CONTROL SYSTEMS

The **Ex-In** access control suite allows you to automate and remotely manage and monitor your entrances, exits, work stations and other sentitive business areas from a central location. Further, the system provides you with options for managing employee entry privileges of various locations as well as keeping track of the comings ans goings of workers, customers and vistors. The versatility of the system is pivotal or businesses that require restricted access to confidential, hazardous or sentive storage areas by preventing or recording unathorized entry, internal and external theft.

The latest models incorporate office access finger print technology, a suave addition, which enables organisations to manage payroll systems and keep tabs and lost man-hours at the workplace.

CCTV INSTALLATION AND MONITORING

The **Ex-In** CCTV installation and Monitoring service provides high quality and secure real time video Surveillance using Commercial Grade Cameras.Security alerts are Captured live and response units sent on time to neutralize threats before they escalate.It features Access control, Remote Monitoring and an off shore Backup Storage. This system allows programming for transmission to a central control room from which pertinet information like vehicle registrations numbers and persons of interest can be flagged and run through a central data base for more options.

Our services

Security Installations

INTRUDER ALARM SYSTEMS

Prevent the threat of break-ins, robberies, intruders and vandalism before it happens with our intruder alarm system. It is adaptable to be fitted with a transmitter primed to relay a distress signal to the rapid response team in the event of activation. It features, motion detectors, panic buttons and sensors for doors, windows and other potential entry points. It is also GSM enabled, allowing it to pin point the exact areas of intrusion, and ping them to you cell phone.

FIRE ALARM SYSTEMS & EQUIPMENT

Minimize the risk property damage and loss of life with our Fire Alarm System. At the first signs of smoke or fire, the system sounds an alarm alerting appropriate Emergency Response Services.

The service involves the installation of smoke and heat detectors rigged to the Fire Alarm System, Fire Extinguishers and Sprinklers; and, routine maintenance to ensure that the equipment is operating at optimum capacity. The service also involves training the building occupants with evacuation procedures in case of a fire and conducting random fire drills for disaster preparedness.

PERIMETER ELECTRIC FENCES

One of the most effective deterrents of unauthorized intrusion is our monitored Electric Fence. It administers an incapacitating high voltage shock to Intruders; triggers an Alarm if cut, short circuited, torn down or tampered with. The monitoring system also alerts clients and the response team of the breach. It comes in a freestanding mode, can be fixed a top a wall or attached to an existing fence.

Our services

MANNED GUARDS

From experience, **Ex-In** security has invested in having the right personnel from specific environments by employing a strategic staffing model that determines skill-set and attributes for manning sites in our portifolio. We train them in access and egress procedures, Emergency procedures, patrols, First Aid and counter terrorism.

We have security personnel available for full time dedicated requirements And mobile security patrols providing constant visual deterrents to potential Intruders. Our customer care and 24 hour resoponse centre ensures that we keep Track of our Manned Guards. Be assured that any situations will be swiftly dealt with.

CANINE UNIT

In addition to regular guards, we also provide Trained **Guard Dogs**, **Sniffer Dogs** and **Attack Dogs** with experienced handlers. We own the dogs and employ the handlers. These pairs have formed close bonds making the partnerships more effective. They are trained to be calm with members of the public but at the same time to be very effective in deterring criminal elements.

Our services

EMERGENCY RESPONSE UNITS

Ex-In security provides Emergency response services to homeowners and businesses looking for peace of mind in the knowledge that no matter what time of day or night, equipped security personnel, placed in strategic positions, will attend their distress signals in a fast and efficient manner. Our officers are trained to notice suspicious persons or vehicles exiting the area. They also perform comprehensive perimeter fence and building checks for sign of tampering or forced entry and theafter log status reports.

SECURITY AUDITS

Conducting security audits is a key pillar of our service repertoire many business and home owners do not have an inkling of what their needs are when putting up a building, setting up a new office or commissioning sales yard. We provide security surveys and generate detailed reports to advice you on best systems and equipment a dopt in view of your needs. Conducting security audits is a key Pillar of our service repertoire. Many business and home owners do not have an inkling of what their needs are when putting up a building, setting up a new office or commissining a sales yard. We provide security surveys and generate detailed reports to advice you on the best systems and equipment to a dopt in view of your needs.

Our services

QUALITY CONTROL & QUALITY ASSURANCE

Ex-In applies stipulated international standards for supply and installation of security systems and equipment

We have made it a policy to use known brand names during installation projects these serve as the best since they are robust, can withstand diverse weather conditions and have perfect finishing making it difficult to be sabotaged

Quality equipment can be only be anchored on professional installations. We employ qualified personnel, who are well equiped to execute seamless installation and maintenance

Also or technicians come in official branded company apparel, easily identiable and in pairs as per standard installation requirements. We conduct supervisory client visits twice a day to ensure that our personnel are reporting on assignments adequately kitted, well groomed and on time

These routine checks are also backed up with impromptu checks to confer with our clients an any issue. Reports are then filled for immediate or future action.

We have customer care dedicated to speedy resolutions of issues in our quest for customer satisfaction.

At **Ex-In**, we subscribe to a systematic level of approval that safeguards sign offs at every stage of a project right from proposal presentation, proposal approval installation and maintenence. All these are backed by commissioning certificates and service sheets

We have a stringent guard recruitment process that focuses on physical height, mandatory secondary level graduate with a valid certificate, an age bracket of 24-40, at least three references drawn from area Chief, Pastor or Imam and a third individual with good standing in society and easily accesible. These stipulations are capped with a certificate of good conduct approved by **CID** headquarters passport Photos and copies of your National Identity Card.

Our Certificates

No. C. 160357

CERTIFICATE OF INCORPORATION

I hereby Certify, that—

EX-IN SECURITY SERVICES LIMITED .....

is this day Incorporated under the Companies Act (Cap. 486) and that the Company is LIMITED.

Given under my hand at Nairobi this TWENTY FIFTH day of AUGUST Two Thousand AND EIGHT.

Dy. Registrar of Companies

Certified true copy of the original

Signed.....

STEPHEN G. NDEDA

ADVOCATE / COMMISSIONER FOR OATHS

DATE 16 - 4 - 12

Our Certificates

Kenya Revenue Authority

DOMESTIC TAXES DEPARTMENT

PERSONAL IDENTIFICATION NUMBER CERTIFICATE

PIN NO: P051230319I

NAME: EX IN SECURITY SERVICES LIMITED

DATE OF BIRTH: //

PLACE OF BIRTH:

28/08/2008

COMMISSIONER OF DOMESTIC TAXES K.R.A. 2008 MOMBASA KENYA

Signature

FORM PIN 1

VAT 2

Kenya Revenue Authority

DOMESTIC TAXES DEPARTMENT

Effective Date of Registration (EDR)	VAT Registration Number	PIN
29/08/2008	0191602S	P051230319I

VAT - Certificate of Registration

Issued to: EX-IN SECURITY SERVICES LIMITED

Postal Address: P.O. BOX 92765 – 80100, MOMBASA

Physical Address: Road/Street: HAILE SELLASIE AVENUE, MOMBASA

Building/Plot No.: HUSSEIN BLDG.

Date of Issue: 29/08/2008

E. O. APUNDA

For: COMMISSIONER OF DOMESTIC TAXES

Our Clients

GulfAfricanBank
Excellence. Trust. Together.

ECB
Equatorial Commercial Bank

UCHUMI
home of value!

Kimberly-Clark
PROFESSIONAL*

THE SMITH
HOTEL
something for everyone

BELLWAY COURT

Baker's Coner

EX-IN SECURITY SERVICES LIMITED

Tyme Arcade, Suite No.313 Rongai.
Off Magadi Road

Tel:
+254 784 479 362 // +254 777 479 363

Email:
security.exin@gmail.com
Website:
www.exinsecurity.co.ke