

# Your Trusted Partner in Financial Success

In today's dynamic healthcare environment, delivering quality patient care is growing more challenging by the day. Reimbursement levels are falling. Stricter regulations have placed your providers under scrutiny. At the same time, the pressure to improve efficiency is greater than ever before. To help you navigate the complex issues that threaten your long-term profitability, you need a strong, experienced partner.

As a provider of Consulting and Billing Solutions for a range of medical specialties, *Savant Medical Data is that partner*. Leveraging over 20 years of collective medical billing experience; we have become a recognized leader in our market space, helping busy practices achieve operational excellence while maximizing their financial health.

## PRACTICE MANAGEMENT & CONSULTING SERVICE

Streamline Your Operations and Maximize Revenues



#### **KEY BENEFITS**

- Improve operational efficiency
- Increase net collections while ensuring regulatory compliance
- Decrease in lag days, and days in account receivables
- Increase charges through identification of appropriate codes

Savant Medical Data specializes in helping today's busy healthcare practices reduce compliance risks and maximize revenue while controlling costs.

Whether you're an established practice or just opening your doors, Savant Medical Data's objective is to become a strategic partner in your long-term success. Our consultants act as a valuable extension of your management team as they help you optimize your financial and operational performance while maintaining compliance with the latest industry guidelines.

# **OUR PRACTICE MANAGEMENT CONSULTING SERVICES INCLUDE:**



Financial Analysis Solution – Preparation of financial reports and guidance on strategies for meeting both your short and long-term goals:

- Breakeven AnalysisVariance AnalysisP & L Analysis
- Short-Term and Long-Term Projections



Operational Procedures Assessment & Training Solution – Education of your physicians and staff regarding coding, billing fee schedule updates, and optimizing procedure reimbursements.

Best Practices in Billing Process
Review of Billing Organization
Structure
Billing Compliance
Restructuring of Billing and Coding
Process and Procedure
Creating New Encounter Forms
Billing
System Review & Recommendations



# OUR EXPERTISE INCLUDES, BUT IS NOT LIMITED TO:

Bariatic

**Breast Oncology** 

Cardiothoracic

Colon and Rectal

General

Head and Neck Oncology

Maxillofacial

Neurology

OB/GYN

Ophthalmology

Orthopedic

Otolaryngology

Reconstructive

Skull Base

Thoracic Oncology

Urology

Vascular

# **NON-SURGICAL SPECIALTIES:**

Internal Medicine

(Pediatrics, General & Family)

**Physical Therapy** 

**Sport Medicine** 

With knowledge in all aspects of practice management, your Savant Medical Data consultant has the ability to complete a full-scope review of your practice, which saves time and simplifies the assessment process. Our understanding of the small details and how they affect your business allows us to make sound recommendations that help you improve the "big picture" of your financial health. Once your assessment is complete, your consultant continues working alongside you and your staff to oversee the implementation of our recommendations and address any issues that arise.

## MEDICAL BILLING SERVICE

# Speed Reimbursement and Improve Cash Flow



#### **KEY BENEFITS**

- Lower operating expenses
- Reduce burden on your staff
- Ensure regulatory compliance
- Decrease in lag days, and days in account receivables
- Ensure a higher rate of paid claims
- Preserve your patient relationships

From preparing patient statements to following up on denied claims, Savant Medical Data provides full-service management of your medical billing process. Our team of trained billing specialists takes care of the day-to-day complexities of running your business, while you focus on providing the quality health care your patients expect and deserve.

At Savant Medical Data, our goal is aligned with yours: getting your cash "off the table" and into your bank account where it belongs. That means responding promptly to claims that are denied, underpaid or ignored – and following up diligently. Our proven collections process ensures more cooperation from the insurance companies as well as steadier cash flow for your practice.

### **OUR MEDICAL BILLING SERVICES INCLUDE:**

- Paper and Electronic Insurance Claims Filing
- Patient Billing and Statements
- Aggressive Claims Status Follow-Up Process
- Merchant Account for Accepting Patient Payments
- Customized Monthly Financial Reports

While our priority is helping you recover the money you are legitimately owed, Savant Medical Data understands the importance of maintaining the patient loyalty you've worked so hard to build. If necessary, we utilize a "soft" collections method that emphasizes treating your patients with fairness, dignity and respect.

#### CONTACT US TODAY

Savant Medical Data provides customized, results-oriented Consulting and Medical Billing Solutions for practices of all sizes, in a variety of medical specialties. To learn how we can help you improve profitability – and sustain it – ask us for a free, no-obligation evaluation of your needs.

Get your free evaluation by calling Savant Medical Data today at:

347-742-3830



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