Sameer Deokar-Dexterity TechSys Pvt.Ltd. <sameer@dexterityindia.in>

Proposal for Tally Customization / Training

6 messages

Sameer Deokar-Dexterity TechSys Pvt.Ltd. <sameer@dexterityindia.in>   Fri, Jun 7, 2019 at 10:24 AM
To: vikas gandhi <vikas.gandhi@techbeansystems.com>
Cc: dmjoshi <dmjoshi@dexterityindia.in>, Lakshya Khattar <lakshyakhattar@outlook.com>

Hello Sir,

Greetings from Dexterity TechSys !!!

Kindly refer our last meeting in our office regarding presentation of few of our developed utilities and discussion on other points. As discussed, here we are submitting our proposal for below scope of work.

Scope of Work :

1. Project ERP module :

As presented, project related working we have covered in this module. features like Project Master Creation, Milestone, Project BOM creation, Transfer of materials to Project (as per BOM) and control on the same, Project Reporting like Project P&L and detailed analysis as per presentation done.

Charges for this module are Rs. 55000/- + 18% GST.

2. Paperless Office :

As presented, we can attach multiple images in soft form to each and every master and entry. Reporting on the same is also provided like company documents and entries where images not attached.

Charges for this module are Rs. 12500/- + 18% GST.

3. Maker checker Solution :

This module provides security checks to authorize entries made by the data entry operator. After passing entry by operator, verifier will verify entry and then authorized person will authorize it and then only it will reflect in books of account.

Charges for this module are Rs. 9000/- + 18% GST.

4. Period Lock Utility :

This module provides security for locking entries beyond certain period. Locking period process is easy to set and this is also automated process. Only one time setting it to be done in the initial and then no action is required.

Charges for this module are Rs. 7500/- + 18% GST.

5. Tally Seat Belt :

We can set auto backup process with this utility. Setting is required to be done one time where we can define the backup path and interval of time when tally data backup is to be taken. Once this setting is done, backup will be taken at certain interval at set path. This is the most useful utility in the Multi User environment where backup process is to be automated.

Charges for this module are Rs. 7500/- + 18% GST.

6. SMS from Tally :

Sending SMS is possible with the help of our developed utility. We can send SMS after passing Sales, Purchase, Receipt, Payment entries. Even outstanding followup with this utility is possible. We can even send bulk SMS to all parties in one stroke. Kindly note that there is few documentation process which we need to complete with TRAI first. You will receive one sender ID (6 characters only, as per choice submitted by you, if available) and then you can send SMS using the same. SMS pack is to be separately availed time to time.

Charges for this module are Rs. 9000/- + 18% GST. With this, you will be receiving 2000 SMS counts. Thereafter, SMS pack requires to be renewed time to time.
To know more, you can visit sms.dexterityindia.in

7. Auto Email facility :

Sensing Email from Tally at certain event like passing Sales Entry, Payment entry is possible on auto mode. Even we can set auto outstanding mail from Tally. Kindly refer our below utilities for your reference with costing.

    a. Auto Email after passing Entries in Tally : Rs. 4500/- + 18% GST
    b. Auto Outstanding Email from Tally   : Rs. 9000/- + 18% GST (Either Weekly OR Monthly)
    b. Semi Auto - Sending Account Statement OR Outstanding statement from Tally : Rs. 7500/- + 18% GST (Either Weekly OR Monthly)

8. Tally Training :

We already have submitted our proposal for this option.Training charges for 8-10 Hrs will be Rs. 15000/- + 18% GST.

Payment Terms :

1. 50% advance along with formal Purchase Order.
2. 50% after implementing all utilities.

Delivery Terms :

We can deliver all customized utilities within 15 days time. Time is specified based on the standard utilities we are offering. Any change in the specified utilities will change the delivery time also.
Training will be arranged as per suitable timing of both the parties.

Other Terms & Conditions :

1. Above charges applicable per Single User or Multi User License copy of Tally.ERP 9 owned by your organization. For additional license copy, discounted rates will be applicable as per company policy and same will be submitted upon request.
2. Also, separate proposal will be shared if any additional Implementation / Customization / Integration need arises from existing scope of work.
3. Online support will be free through Remote access utilities such as Team viewer, Any Desk etc. for the next 3 months from final installation. Thereafter, AMC for further service/support will be signed. AMC charges will be fixed after 3 months support.
4. Travel, Boarding, Lodging & Incidental Expenses will be charged additionally as per actual for all outstation visits.
5. All Travel, Boarding, Lodging & Conveyance expenses shall be paid within (7) days of submission of claim.
6. Certificate relating to Tax Deducted at Source, if any from payments made has to be issued before Financial Year end or execution of the contract, whichever is earlier. All the details are to be submitted with us time to time, to keep your account up to date at our end.
7. All developed customization will be developed on latest available Tally release. In case due to changes in the release, changes required to be made in existing developed solutions, will be on chargeable basis. Same will be quoted time to time.
8. Training is one time process. We will provide training on live cases with default features of Tally. In case any customization is availed, training will be provided along with those utilities.
9. If the assignment needs to be terminated due to any unforeseen circumstances, all the payments made to us will be adjusted against the work done till the time of termination.

Validity :

15 days

We hope you will find our proposal in order. In case of any query, please let me know.
Looking forward to your valuable order.

With Best Regards,

Sameer Deokar
Director
Mob. +91-735 0000 673

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CIN. No.: U72200PN2011PTC139513 **GSTIN No.:** 27AADCD8388A1ZL **Contact No :** (020) 24499444 **Mobile :** +91-7350000921
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vikas gandhi <vikas.gandhi@techbeansystems.com>   Thu, Jun 13, 2019 at 4:43 PM
To: "Sameer Deokar-Dexterity TechSys Pvt.Ltd." <sameer@dexterityindia.in>
Cc: dmjoshi <dmjoshi@dexterityindia.in>, Vijay Sanap <vijay.sanap@techbeansystems.com>

Dear Mr. Sameer Deokar,

Thank you for the proposal. We are actively considering it to move forward.

Out of the total modules quoted by you, Paperless Office and SMS Module we will keep for next phase.

Please confirm your best price. Also specify charges for Tally subscription and Support for your modules as AMC or on call basis.

We look forward to hearing from you.

Regards

Vikas
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Sameer Deokar-Dexterity TechSys Pvt.Ltd. <sameer@dexterityindia.in>   Mon, Jun 17, 2019 at 11:51 AM
To: vikas gandhi <vikas.gandhi@techbeansystems.com>
Cc: dmjoshi <dmjoshi@dexterityindia.in>, Vijay Sanap <vijay.sanap@techbeansystems.com>

Hello Sir,

Greetings from Dexterity TechSys !!!

Thank you for your mail. As discussed with D M Joshi Sir, here we are submitting our revised offer as follows..

Sr No	Particulars	Old Offered Price*	Revised Offered Price*
1	Project Module (existing presented solution)	55000	50000
2	Maker Checker Solution	9000	8000
3	Period Lock	7500	6500
4	Tally Seat Belt	7500	6500
5	Auto Email (After Entry)	4500	4000
6	Auto Email (Outstanding)	9000	8000
7	Semi Auto Email (Account/Outstanding Statement)	7500	7000
8	Tally Training	15000	15000
	Total	**115000**	**105000**

* - <u>Above price will attract 18% GST additionally</u>.

Rest other terms and conditions will remain as per previous mail.

Let us know how to move ahead here onwards.

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Sameer Deokar-Dexterity TechSys Pvt.Ltd. <sameer@dexterityindia.in>   Fri, Jul 19, 2019 at 12:44 PM
To: vikas gandhi <vikas.gandhi@techbeansystems.com>
Cc: dmjoshi <dmjoshi@dexterityindia.in>, Vijay Sanap <vijay.sanap@techbeansystems.com>

Hello Sir,

Greetings!!!

Kindly refer our yesterday's discussion regarding project management solution in Tally with respect to your specifications. We have finalized the below procedure to finalize the same.

1. Initially, along with Project Master, BOM will be updated in the same.
2. With this BOM, we will be procuring the material which will be stored at Main Location.
3. Whenever material is being delivered to actual site, we will be passing delivery challan in Tally. In this, by default we will be picking Project Item as single Item. This single Item will have provision to capture the child items which are being actual delivered to the site. Here, we will be providing the facility of inputs like quantity, rate and amount.
4. Printing of the bill will have facilities like
     a. Printing the bill in single line with annexure containing details list of items (with option to print only quantity OR quantity with rate and amount) OR
     b. Printing of the bill with all detailed items in child part.
5. Based on this challan entry, bill be printed accordingly.
6. After this, a report will be generated where user will come to know the delivered item and consumption to be passed accordingly. In the same report, user will come to know the balance bill also so that pending bill part will be handled appropriately.

Now, we have decided to go with only below 2 points along with pricing.

1. Project ERP : Rs. 65000/- + Taxes (with additional developments)
2. Tally Training : Rs. 15000/- + Taxes

Also, we need to consider the printing formats as per our options to be provided against options a & b. Commercial for these printing formats will be around 12000/- + Taxes.

So our total charges will be Rs. 92000/- + Taxes. Rest our payment terms will remain as per previous proposal. Delivery time will be around 3-4 weeks.

I hope we have cleared the total development plan. In case any query, please let me know the same.

Looking forward to your valuable order asap.

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vikas gandhi <vikas.gandhi@techbeansystems.com>   Fri, Jul 19, 2019 at 2:59 PM
To: "Sameer Deokar-Dexterity TechSys Pvt.Ltd." <sameer@dexterityindia.in>
Cc: dmjoshi <dmjoshi@dexterityindia.in>, Vijay Sanap <vijay.sanap@techbeansystems.com>

Dear Mr. Sameer Deokar,

Thanks for the mail. As per our discussion yesterday, I am adding few points below which will handle partial billing stages.
1. Whenever material is delivered and invoiced, stock will be reduced. However, provision will be given for partial amount billing by giving additional column in BoM for % billing. eg. 70% billing of the delivered quantity to be done first time.
2. A report will be available to show how much billing is pending against delivered items e.g. 30% is pending.
3. We can raise bill for remaining amount (e,g, 20% as second time and 10% third time) by selecting % in column provided.

With this we are good to go ahead. Please take this as our order confirmation. A formal PO will follow.

I have shared invoice format with you. I feel it is very similar to tally format. Please check and let us know if customization is needed.

Regards

Vikas

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Sameer Deokar-Dexterity TechSys Pvt.Ltd. <sameer@dexterityindia.in>   Mon, Jul 22, 2019 at 4:02 PM
To: vikas gandhi <vikas.gandhi@techbeansystems.com>
Cc: dmjoshi <dmjoshi@dexterityindia.in>, Vijay Sanap <vijay.sanap@techbeansystems.com>

Hello Sir,

Sorry for delayed reply.

In continuation to your mail, while making sales bill, consumption of the delivered material will be not taking place. This consumption will be done by separate report where you will have report of pending consumption entries. By following 2-33 steps, consumption entry will be done automatically. rest billing based on factor (%) is OK and same provision will be given from our side.

For invoice printing format, there will be 2 kind of printing formats are required.
1. Detailed Item billing OR
2. Singe Line item (Project) billing with annexure kind of printing, containing list of items sold / delivered.

In such a scenario, default Tally printing format could not be used and have to develop separate printing format. That is why we need to add invoice printing scope in our development. I hope this is now clear.

Let us know your confirmation and do provide Purchase Order along with advance payment so as to go ahead immediately...
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