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Life Insurance

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Connect with licensed Canadian insurance advisors who help you understand your insurance needs, get the best quotes, and submit your application when you are ready **SCHEDULE A CALL**

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Term life insurance pays out a tax free lumpsum when you pass away.

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Whole Life Insurance

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Get Instant Quote

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A permanent life insurance purchased for a minor child, by a parent or grandparent

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Life Insurance without any blood work or medical checkups

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- What is life insurance?
- Types of life insurance
- Term versus whole life insurance
- Single versus joint coverage
- The biggest life insurance companies

Common Questions

How much does life insurance cost?

- How much life insurance do I need?
- Should I renew my policy?

Reviews

- Best term life insurance
- Best whole life insurance

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Term life insurance that pays off your outstanding mortgage debt and more should you pass away unexpectedly

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- What is mortgage insurance?
- Mortgage Insurance vs life insurance
- How to save money on mortgage insurance

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- Do you need life insurance for a mortgage?
- Why is mortgage insurance so expensive?

Reviews

Best mortgage insurance

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Critical Illness Insurance

Coverage that provides a lump sum payment to help while you recover from a major illness or health problem

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- What is critical illness insurance?
- Critical illness insurance versus riders
- When to buy critical illness insurance
- What is covered under critical illness insurance?

Common Questions

- Is critical illness insurance worth it?
- What is a pre-existing condition?
- What is return of premium?
- What is a rider?

Reviews

• Best critical illness insurance

Disability

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Coverage that provides a monthly benefit to help with everyday expenses when you can no longer work due to injury or illness

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- What is disability insurance?
- Disability insurance versus disability riders
- Long-term disability options in Canada

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- How long do I need disability insurance?
- Do I need disability insurance if I'm covered through work?
- Do I need disability insurance if I have critical illness insurance?
- What is an Attending Physician Statement (APS)?

Reviews

• Best disability insurance

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- Guide for visitors to Canada insurance
- Guide to travel insurance
- Super Visa insurance for parents & grandparents
- Cheapest visitor insurance companies in Canada

Common Questions

- Can I pay for Super Visa insurance monthly?
- Can visitors to Canada get health insurance?
- What is a pre-existing condition?

Reviews

Best visitors insurance companies in Canada

Health

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Medical coverage for Canadians for conditions / treatments that are not covered by Provincial healthcare

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- What is personal health insurance?
- Health insurance for the self-employed
- Health insurance for students
- Health insurance for seniors

Common Questions

- Does health insurance cover vision care?
- Does health insurance cover dental work?
- How to file a health insurance claim?
- How to access a virtual doctor?

Reviews

• The best health & dental insurance in Canada

Group Benefits

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Coverage that aids in your hiring and retention efforts and enhances employee well-being **Get Instant Quote**

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- The Ultimate Guide to Employee Benefits in Canada
- Understanding how group health insurance works
- Types of group health benefits plans in Canada

Common Questions

- Is critical illness insurance part of an employee benefits plan?
- Do employee benefits cover mental health?
- Does an employee benefit plan include group accident insurance?

Reviews

• Best group insurance companies

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100% of customers recommend us The Best Canadian Insurance Advisor Read all reviews

The Gold Standard

They are the Gold Standard of Client Experience. The whole process was simple, hasslefree, uber transparent and all of this at no cost. Our advisor's knowledge and attitude reeled us in from the first call. We felt as if we were premium clients."

Lipika

Knowledgeable and helpful

Very knowledgeable and helpful in determining the best plans for my son and I and he took the stress out of the process. Fully explained all of the options available to me, and answered all of my questions. I know that I made an informed decision about my health coverage."

Franz T

Skeptical to believer

First I was skeptical about high reviews but anyways PolicyAdvisor. I could see that they are trying to give best details they have and guide us to choose policy rather than selling it.

Rarely I type in reviews. I can say that PolicyAdvisor is worth getting these high reviews and I would highly recommend them."

Meenakshi N

Excellent service

Thank you for the excellent customer service. You've been very supportive in all our questions. After the video call, he didn't really push to sell. We appreciate your time, and support in giving us updates and follow-ups and phone calls until we got approved. "

Jessa Y

Genuinely Cared

My advisor genuinely cared about making sure I was comfortable and informed throughout the process, and patiently answered my many questions. He also always followed up to make sure I was up to date on my application process."

Jessica F

Simpler than expected

Answer all our questions in a timely manner, and the process was much more simple than I was expecting. We had our life insurance sorted and approved within a few days. I really like that they did the comparisons of policies for us. "

Joanne V

Life Insurance made easy

Was looking for a life insurance policy and the search was exhausting by conventional means, until I found PolicyAdvisor. My representative was excellent, and explained all my options and preferred quotes. Life Insurance made easy, thank you all at PolicyAdvisor."

Pedro

Unbiased advice

If you're looking for best rate and an advisor, I would highly recommend PolicyAdvisor. They are expert in finding the best insurance provider. They are reliable and give unbiased advise. I'm glad I came across Policy Advisor online as they helped get my insurance approved."

Zeny D

A walk in the park

I was able to derive a personalized quote within a minute. From there on it was as smooth as taking a walk in the park. I did not have to wait in long lines, could chart my progress, and had full control of my application."

Mayank

Super easy

I'd previously reached out to one of the big insurance companies directly but found them so unresponsive and uninterested. I'm glad we found PolicyAdvisor. They made comparing options easy so we found something that worked for our needs.\n"

Lindsay

The Gold Standard

They are the Gold Standard of Client Experience. The whole process was simple, hasslefree, uber transparent and all of this at no cost. Our advisor's knowledge and attitude reeled us in from the first call. We felt as if we were premium clients."

Lipika

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Very knowledgeable and helpful in determining the best plans for my son and I and he took the stress out of the process. Fully explained all of the options available to me, and answered all of my questions. I know that I made an informed decision about my health coverage."

Franz T

What is mortgage insurance?

In Canada, mortgage insurance is a protection product typically offered by your mortgage lender or financial institution.

In the unfortunate event of your death, with your mortgage loan still outstanding, this insurance will pay off the remainder of your mortgage debt. It should not be confused with mortgage default insurance or mortgage loan insurance (more on that below).

There are several problems with lender-provided mortgage insurance: coverage value reduces with time, premiums get more expensive with age, premiums increase when you refinance or port your loan, you have no control over the proceeds, and the coverage is not even guaranteed!

Instead, Canadians are better served by mortgage protection through term life insurance.

Types of mortgage insurance

Mortgage insurance and related products go by several different names in Canada. Here's how to tell the difference between each type of mortgage insurance.

Mortgage insurance

- A protection product offered by your mortgage lender that covers your diminishing mortgage debt should you pass away. This insurance is coupled with your monthly payments
- Also known as: mortgage life insurance, lender-provided mortgage insurance

Mortgage protection

- This protection uses term life insurance to match your mortgage's amortization period and provide a flexible, cost-effective protection product that offers your beneficiaries more control over how the benefit is used
- Also known as: mortgage protection through term life insurance, mortgage protection insurance, private mortgage insurance, mortgage protection life insurance

Mortgage default insurance

- A (sometimes) mandatory, one-time insurance fee paid by Canadian homeowners if their initial down payment is below 20% of their total mortgage home value
- Also known as: mortgage loan insurance, CMHC insurance

Recognized as a leader in the industry







How does mortgage protection life insurance work?

Mortgage protection life insurance provides a consistent payout that is not tied to your mortgage debt. Instead, it's a term life insurance policy: the term simply matches your mortgage's amortization period.

The payment is guaranteed as the policy is underwritten when purchased (meaning the insurance company takes your personal factors into account when determining the price). Because of this rigorous underwriting, the premiums are typically lower. Your beneficiaries have complete control over how they wish to use the proceeds of mortgage life insurance – even if you've paid off your home.

Many Canadians choose mortgage life insurance as an alternative to mortgage insurance both to save money and for its added flexibility.

Learn more about how mortgage insurance works

Mortgage insurance versus mortgage protection life insurance

When compared head-to-head, term life insurance beats mortgage insurance for protecting your home and your loved ones.

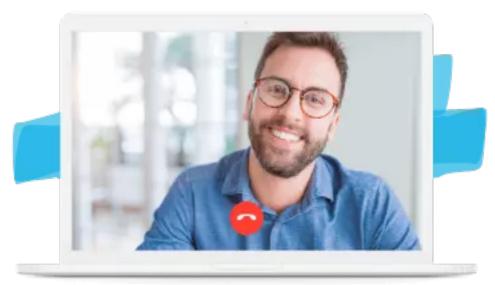
Mortgage insurance	VS	Mortgage protection life insurance
Only covers the decreasing, outstanding mortgage balance		Can cover everything from debts to family expenses and obligations like a conventional loan or property taxes
Only covers the borrower		Can cover you and your family

Mortgage insurance	VS	Mortgage protection life insurance
No flexibility to change amount or term		Can increase coverage amount and term
Coverage reduces with monthly mortgage payments		Consistent coverage throughout the term
Coverage not guaranteed, only evaluated at claim		Guaranteed coverage means a higher probability of paid claims and lower waiting period
Your lender is the beneficiary		You choose the beneficiary
Generic rates, usually higher, and stay same even with reducing coverage		Personalized premiums, with lower pricing for healthier clients
Coverage may be lost when switching lenders		Ability to switch lenders throughout the mortgage term
Can only be used by lender to pay outstanding balance of mortgage		Can use proceeds in any way and create a more flexible financial plan

Do I require mortgage insurance?

Mortgage insurance is not mandatory. Instead, a homeowner can choose mortgage protection life insurance, such as a term life policy. It pulls double duty, protecting your mortgage debt and covering other life insurance needs at the same time. This means the same policy you use to protect your mortgage loan can also be used to cover the cost of living for those you leave behind in the unfortunate event of your death.

Learn more about whether mortgage insurance is mandatory



Need insurance answers now?

Call 1-888-601-9980 to speak to our licensed advisors right away, or book some time with them.

SCHEDULE A CALL

Is mortgage insurance worth it?

Mortgage insurance products from your bank or mortgage provider are not worth it.

Generally, the premiums are higher than alternative forms of insurance, and the benefit you receive (in this case a fully paid off home for those you leave behind) is not guaranteed. Instead, mortgage protection through term life insurance can provide a more flexible benefit that does a superior job of protecting your home and your family in the event of your passing.

Is mortgage insurance a waste of money?

Mortgage insurance is not a waste of money in specific circumstances. In cases where you do not qualify for private mortgage insurance through a term life policy or other insurance products that would cover your mortgage, mortgage insurance may be worth it. Disqualification could be due to family medical history or an illness, which prevents your approval for coverage. In these rare cases where mortgage insurance is your only alternative, it's worth it. Mortgage insurance coverage is better than no coverage at all.

How long do you pay mortgage insurance for?

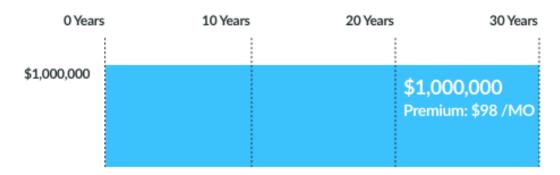
Your payment terms for lender-provided mortgage insurance policies usually match your amortization period, and you have little choice in how long you pay your premiums or the size of the benefit. With mortgage protection life insurance you tailor the size and length of the policy to your mortgage and other needs.

Another advantage of insuring your mortgage with term life insurance is you can implement a ladder strategy. What this means is you hold <u>multiple term life insurance</u> <u>policies</u> simultaneously of varying lengths and benefit amounts to stagger the amount of protection you have over the years. Some even add a small permanent life insurance policy to their ladder to account for final expenses.

With this method, you can take out a larger life insurance policy for a shorter term to save yourself money during the riskiest financial years of your life. In the below example, one is able to taper off coverage from \$1-million dollars to \$300,000 over 30 years and save tens of thousands of dollars in premium payments.

Learn more about life insurance laddering

Single Policy - Lifetime cost: \$35,000



Ladder Strategy - Lifetime cost: \$16,000



^{*}Premium figures for a 32-year-old non-smoker male.

Save more than 50% on Life Time premiums Lifetime Savings: \$19,000

Life Insurance Calculator

Get the most accurate estimate for your life insurance needs.

START CALCULATOR

How much is mortgage insurance?

Many different factors go into the cost of mortgage life insurance. There are individual factors pertaining to your insurability, such as age, smoking status, gender, health and

more. Plus there are policy-dependent factors that hinge on your mortgage amortization period, like the amount of coverage you need and the term length.

PolicyAdvisor's tools can help you get an online mortgage life insurance quote. They will take into account your gender, smoking status, health, family medical history, occupation and many other risk factors that will inform the potential costs of your insurance premiums.

You'll instantly receive private mortgage insurance quotes from 30 of Canada's largest insurers that may be drastically less expensive than lender-provided mortgage insurance premiums. Learn more about what affects the cost of coverage below, or get custom insurance quotes today.

What is the average cost of mortgage insurance?

The cost of a mortgage protection insurance policy (term life insurance) depends on personal factors and the details and depth of your desired coverage. Age, smoking status, and health are some of the biggest personal determiners of the cost of a term life policy. The length and amount of coverage you need may be dictated by your outstanding mortgage balance and the years of payments you have left.

Age	Male	Female
25	\$31	\$22
35	\$33	\$26
45	\$75	\$54
55	\$223	\$155
65	\$716	\$487

Term life insurance premiums, \$500,000 death benefit, non-smoking, 20-year term

Frequently asked questions

What is mortgage default insurance?

Is mortgage life insurance the same as CMHC insurance?

Is mortgage loan insurance mandatory in Canada?

Which companies offer mortgage life insurance in Canada?

policyadvisor

#210-2030 Bristol Circle, Oakville,

ON L6H0H2

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