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1-888-601-9980

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Life Insurance

# **PolicyAdvisor LIVE**

Connect with licensed Canadian insurance advisors who help you understand your insurance needs, get the best quotes, and submit your application when you are ready **SCHEDULE A CALL** 

Life Insurance Calculator

Calculate your life insurance needs in seconds.

# **START CALCULATOR**

## **AVAILABLE PRODUCTS**

I want to compare quotes and apply online

# **Term Life Insurance**

Term life insurance pays out a tax free lumpsum when you pass away.

**Get Instant Quote** 

## **Whole Life Insurance**

Life Insurance that never expires

**Get Instant Quote** 

## **Children's Life Insurance**

A permanent life insurance purchased for a minor child, by a parent or grandparent

**Get Instant Quote** 

## **No Medical Insurance**

Life Insurance without any blood work or medical checkups

**Get Instant Quote** 

# **LEARNING CENTER**

<u>I want to read informative articles and learn more</u> MORE >

## **Fundamentals**

- What is life insurance?
- Types of life insurance
- Term versus whole life insurance
- Single versus joint coverage
- The biggest life insurance companies

# **Common Questions**

How much does life insurance cost?

- How much life insurance do I need?
- Should I renew my policy?

#### Reviews

- Best term life insurance
- Best whole life insurance

Mortgage

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# **Mortgage Protection**

Term life insurance that pays off your outstanding mortgage debt and more should you pass away unexpectedly

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## **Fundamentals**

- What is mortgage insurance?
- Mortgage Insurance vs life insurance
- How to save money on mortgage insurance

## **Common Questions**

- Do you need life insurance for a mortgage?
- Why is mortgage insurance so expensive?

### Reviews

Best mortgage insurance

Critical Illness

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## **Critical Illness Calculator**

Find out how much Critical Illness Insurance you need.

## START CALCULATOR

# **AVAILABLE PRODUCTS**

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## **Critical Illness Insurance**

Coverage that provides a lump sum payment to help while you recover from a major illness or health problem

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## **Fundamentals**

- What is critical illness insurance?
- Critical illness insurance versus riders
- When to buy critical illness insurance
- What is covered under critical illness insurance?

## **Common Questions**

- Is critical illness insurance worth it?
- What is a pre-existing condition?
- What is return of premium?
- What is a rider?

## **Reviews**

• Best critical illness insurance

Disability

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# **AVAILABLE PRODUCTS**

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# **Disability Insurance**

Coverage that provides a monthly benefit to help with everyday expenses when you can no longer work due to injury or illness

**Get Instant Quote** 

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## **Fundamentals**

- What is disability insurance?
- Disability insurance versus disability riders
- Long-term disability options in Canada

## **Common Questions**

- How long do I need disability insurance?
- Do I need disability insurance if I'm covered through work?
- Do I need disability insurance if I have critical illness insurance?
- What is an Attending Physician Statement (APS)?

## Reviews

• Best disability insurance

Travel / Visitor

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## **AVAILABLE PRODUCTS**

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## **Travel Insurance**

Get coverage for unexpected expenses when you travel abroad from Canada Get Instant Quote

## **Visitor Insurance**

Emergency medical coverage for parents, family, and other visitors to Canada **Get Instant Ouote** 

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## **Fundamentals**

- Guide for visitors to Canada insurance
- Guide to travel insurance
- Super Visa insurance for parents & grandparents
- Cheapest visitor insurance companies in Canada

# **Common Questions**

- Can I pay for Super Visa insurance monthly?
- Can visitors to Canada get health insurance?
- What is a pre-existing condition?

# **Reviews**

Best visitors insurance companies in Canada

Health

# **PolicyAdvisor LIVE**

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## **AVAILABLE PRODUCTS**

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## **Health Insurance**

Medical coverage for Canadians for conditions / treatments that are not covered by Provincial healthcare

**Get Instant Quote** 

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## **Fundamentals**

- What is personal health insurance?
- Health insurance for the self-employed
- Health insurance for students
- Health insurance for seniors

## **Common Questions**

- Does health insurance cover vision care?
- Does health insurance cover dental work?
- How to file a health insurance claim?
- How to access a virtual doctor?

# **Reviews**

• The best health & dental insurance in Canada

**Group Benefits** 

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# **AVAILABLE PRODUCTS**

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# **Group Benefits**

Coverage that aids in your hiring and retention efforts and enhances employee well-being **Get Instant Quote** 

## LEARNING CENTER

I want to read informative articles and learn more

## MORE >

## **Fundamentals**

- The Ultimate Guide to Employee Benefits in Canada
- Understanding how group health insurance works
- Types of group health benefits plans in Canada

# **Common Questions**

- Is critical illness insurance part of an employee benefits plan?
- Do employee benefits cover mental health?
- Does an employee benefit plan include group accident insurance?

## **Reviews**

• Best group insurance companies

# Compare & Buy Canada's Best Term Life Insurance Get instant life insurance quotesfrom 30 of Canada's Top Insurers





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# **Trusted by Canadians**

5/5 Rating

100% of customers recommend us The Best Canadian Insurance Advisor Read all reviews

## The Gold Standard

They are the Gold Standard of Client Experience. The whole process was simple, hasslefree, uber transparent and all of this at no cost. Our advisor's knowledge and attitude reeled us in from the first call. We felt as if we were premium clients."

# Lipika

# Knowledgeable and helpful

Very knowledgeable and helpful in determining the best plans for my son and I and he took the stress out of the process. Fully explained all of the options available to me, and answered all of my questions. I know that I made an informed decision about my health coverage."

Franz T

# Skeptical to believer

First I was skeptical about high reviews but anyways PolicyAdvisor. I could see that they are trying to give best details they have and guide us to choose policy rather than selling it.

Rarely I type in reviews. I can say that PolicyAdvisor is worth getting these high reviews and I would highly recommend them."

## Meenakshi N

## **Excellent service**

Thank you for the excellent customer service. You've been very supportive in all our questions. After the video call, he didn't really push to sell. We appreciate your time, and support in giving us updates and follow-ups and phone calls until we got approved. "

Jessa Y

# **Genuinely Cared**

My advisor genuinely cared about making sure I was comfortable and informed throughout the process, and patiently answered my many questions. He also always followed up to make sure I was up to date on my application process."

Jessica F

# Simpler than expected

Answer all our questions in a timely manner, and the process was much more simple than I was expecting. We had our life insurance sorted and approved within a few days. I really like that they did the comparisons of policies for us. "

Joanne V

## Life Insurance made easy

Was looking for a life insurance policy and the search was exhausting by conventional means, until I found PolicyAdvisor. My representative was excellent, and explained all my options and preferred quotes. Life Insurance made easy, thank you all at PolicyAdvisor."

Pedro

## Unbiased advice

If you're looking for best rate and an advisor, I would highly recommend PolicyAdvisor. They are expert in finding the best insurance provider. They are reliable and give unbiased advise. I'm glad I came across Policy Advisor online as they helped get my insurance approved."

Zeny D

## A walk in the park

I was able to derive a personalized quote within a minute. From there on it was as smooth as taking a walk in the park. I did not have to wait in long lines, could chart my progress, and had full control of my application."

Mayank

## Super easy

I'd previously reached out to one of the big insurance companies directly but found them so unresponsive and uninterested. I'm glad we found PolicyAdvisor. They made comparing options easy so we found something that worked for our needs.\n"

Lindsay

## The Gold Standard

They are the Gold Standard of Client Experience. The whole process was simple, hasslefree, uber transparent and all of this at no cost. Our advisor's knowledge and attitude reeled us in from the first call. We felt as if we were premium clients."

## Lipika

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## Franz T

## What is life insurance?

Life insurance is an agreement between you and a life insurance provider. If you die, they will pay a death benefit. In exchange, you agree to periodically pay them an insurance premium.

- **Death benefit:** a lump sum, tax-free payment made to someone you choose, called your beneficiary
- **Premium:** a small amount of money over time, sometimes monthly or annually Both you and the insurance company will agree on the amount of death benefit and premiums owed and the timeframe of this agreement. You can also choose optional addons called riders which adjust the coverage to fit your needs.

It is a form of financial security you use to ensure those you leave behind are taken care of in your absence. Your beneficiary can use the death benefit however they need. Whether that's helping with the cost of living and raising a family, paying off outstanding debt and mortgages, or taking the time to properly grieve, life insurance can help your loved ones through rough circumstances.

Life insurance is not something you buy for yourself. You purchase a life insurance policy for your dependents so that they can have the financial freedom you want them to have, whether or not something unfortunate happens to you.

With this goal in mind, life insurance is extremely customizable, with many providers offering different policies to fit the vast spectrum of life insurance needs in Canada. Learn more about how life insurance works

Recognized as a leader in the industry







# What are the different types of life insurance in Canada?

Life insurance can be broken down into two main policy types in Canada: term life insurance and whole life insurance. Besides these two main life insurance options, there are other types of life insurance policies with very specific use-cases, such as universal and Term-to-100 insurance.

## Term life insurance

Term life insurance covers you for a fixed period of time such as 10, 20, or 30 years, or until you reach a set age, like 65 years old. You pay premiums periodically during that term and should you pass away, your beneficiaries will receive a tax-free lump sum payment that you determined when you first started your policy. If you outlive the term, there is no payout, and thus this form of life insurance coverage is less expensive than permanent alternatives. Learn more about term life insurance

## Whole life insurance

Whole life insurance covers you for your entire life, rather than a set term. These policies are sometimes called permanent policies. You pay premiums periodically until your death OR until you surrender the policy for its accumulated cash value. Because the policy never expires and there is an added savings or investment component, the monthly premiums for whole life insurance are significantly higher than those for term life insurance.

Learn more about whole life insurance

## Universal life insurance

Universal life insurance is similar to whole life insurance, except there is a self-directed long-term investment component. Your insurer gives you options for investing the cash value of your policy. Universal life insurance plans require more hands-on activity than other life insurance coverage options.

Learn more about universal life insurance

## Term-to-100 life insurance

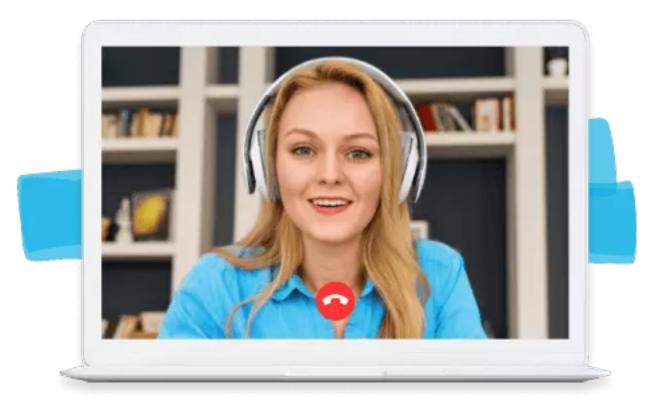
This is type of insurance is a whole life policy that doesn't have a cash-out option. It only pays upon your death (making it a little cheaper). It offers a bridge between term and whole life insurance. Plus, if you make it to 100 years, you are no longer required to pay premiums and still retain the coverage.

# Learn more about term-to-100 life insurance

## What is better: Term or Whole life insurance?

Between term life and whole life insurance, there is no such thing as better. Each coverage has specific uses for protecting your loved ones, securing your finances, and planning your estate.

Term Life Insurance	VS	Whole life insurance
Generally, term life insurance is a more cost- effective choice when you are young and your needs are large but mostly temporary (like raising children or covering your mortgage debt).		In contrast, whole life insurance policies provide lifelong coverage as long as you pay your premiums and are great for estate and final expense planning.
Temporary coverage for a fixed period of time		Guaranteed lifelong coverage
Best suited for temporary needs (mortgage, children's education, lifestyle protection)		Best suited for permanent needs (estate planning, retirement income, final expenses)
Offers death benefit but does not build any cash value		Offers death benefit and access to a growing cash value
Death benefit is fixed when policy is purchased and doesn't change		Death benefit may increase with dividends
Loans/withdrawals cannot be taken against the policy		Policy loans can be taken and dividends may be withdrawn
Benefits will be received only at policyholder's death		Benefits may be received during lifetime as dividends or loans



## Need insurance answers now?

Call 1-888-601-9980 to speak to our licensed advisors right away, or book some time with them.

## **SCHEDULE A CALL**

## Do I need life insurance?

Life events create the need for life insurance. If you've recently purchased a home, had a child, or have experienced other major financial changes in your life, you will want to make sure that your family is protected.

Whether you are single or in a relationship, life insurance is important. When you pass away, your loved ones may have to cover your funeral expenses and pay off any financial liabilities you have, such as your debts or mortgages. If you have insurance coverage, your debts will not be a burden for your family members.

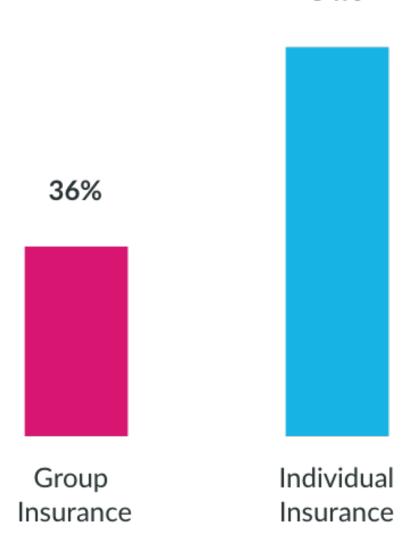
If someone else depends on your income for their quality of life, it's a safe sign you may need life insurance. Commonly, life insurance is needed for homeowners, couples, parents, business owners, and more.

## The main reasons Canadians purchase a life insurance policy

- Help pay off their debts
- Provide for their children's education
- Make a large donation to their preferred charity
- Cover everyday expenses so their family can maintain the same standard of living
- Pay for their funeral arrangements
- Protect their business

# I am covered through work, do I still need it?





While group plans are affordable, convenient, and require limited to no underwriting, they offer limited coverage, a lack of control, and severely limited portability (meaning, if you lose your job or change jobs, you most likely lose your coverage or face a pricey conversion option).

Almost 36% of life insurance owned by Canadians is through a group term insurance policy they have through their work or professional association. Thus, a large number of Canadians are under the impression that they are covered for whatever life throws at them. Unfortunately, the majority of Canadians may find themselves with a gap in coverage if they examined their plans versus their needs.

Most Canadian workplace benefit plans offer 1-2 years maximum as a death benefit. As you'll read below, most Canadians with dependents would need substantially more coverage to adequately provide for those they leave behind should something unfortunate happen to them. In fact, 54% of Canadian adults have life insurance that only covers 2 years or less of their salary, and over 90% still face an insurance shortfall.

## Learn more about life insurance through group benefits

# **Compare Life Insurance Quotes**

30 Companies, 20,000 Options, 1 Way to Compare and Save

# **GET QUOTE**

## How much life insurance do I need?

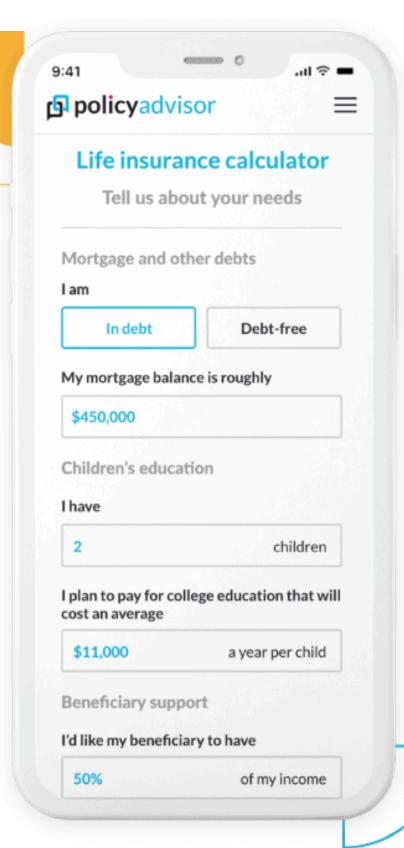
The sweet spot for how much life insurance you need may not be obvious. You don't want to choose so little as to not cover any outstanding debts as well as the cost of living for those you leave behind.

At the same time, choosing an amount that's too large may prove costly for the premiums you pay while you are alive. What if you realize you may not have needed that much insurance coverage and could have saved some money?

A common rule of thumb is to choose 8-10 times your yearly income as your death benefit. For a more precise answer, take into account any debts you have, your family's living expenses, future education needs of your children, plan for end-of-life expenses and any other allocations (e.g. charitable donations) you may want to make.

# Below are the things to consider when figuring out life insurance needs:

- **Debts:** Car loans, mortgages, credit cards, lines of credit. If you pass away these financial institutions will still be owed.
- **Dependent's living expenses:** What those you leave behind would need to continue their quality of life
- **Future education needs:** Whether it be learning abroad, a university degree, or entering the trades, you may have intended to help with your children's post-secondary education.
- End-of-life expenses: Funeral services and burials can be incredibly expensive and many choose life insurance to relieve those they leave behind of the cost of their final arrangements
- Everything else: Whether it be leaving a gift to charity, making sure your pets are
  well taken care of, or another request unique to your family's needs, a life insurance
  benefit can make sure you LEAVE A LEGACY or that your final wishes are taken care
  of, regardless of the cost.



## Life Insurance Calculator

Get the most accurate estimate for your life insurance needs.

## **START CALCULATOR**

## How much does life insurance cost?

Several factors determine the cost of life insurance, but they can be divided into 2 buckets: personal (your health status and other factors unique to you) and policy (the type and amounts of coverage you choose).

## **Personal factors**

- Age: Insurance premiums rise in cost as you age
- Smoking Status: Smokers pay more for life insurance
- Gender: Generally, men have higher life insurance premiums than women
- Health: Insurance providers see health problems as adding to the risk of insuring you
- Family medical history: Insurance providers also calculate the risk of known hereditary illnesses

# **Policy parameters**

- Term length: The longer your coverage period, the higher the premiums
- Coverage amount: A larger death benefit will also dictate higher insurance premiums
- Type of insurance: Term life insurance is less expensive as you effectively "renting" insurance for a set period of time. Whole life policies are more expensive as they last a lifetime and thus a guaranteed payout of the death benefit

# What is the average life insurance cost per month?

Insurance companies price their policies differently from one another based on their cost and return expectations.

For most young, healthy adults life insurance costs are quite reasonable on a 20-year term policy. However, 80 percent of millennials overestimate the cost of life insurance (by up to five times the actual price!). The reality is, rates can be as low as the cost of an extra-large pizza every month.

For instance, a 30-year old, non-smoking Ontario woman of average health, would only pay \$21 per month for a \$500,000 death benefit on a 20-year policy. The price for 20-year term life insurance will be even lower if she decreased that death benefit.

If you're personalizing your Canadian life insurance policy so that it suits your specific needs and budget, life insurance can and should be affordable. To get an accurate picture of how much your life insurance options might cost for you, use our life insurance quoting tool. By answering a few questions you can get no-obligation quotes from 30 of Canada's top insurance companies.

COVERAGE	TERM	TERM
AMOUNT	10 YEARS	20 YEARS
\$250k	\$11/mo	\$14/mo
\$500k	\$15/mo	\$21/mo
\$1M	\$23/mo	\$36/mo

## Is life insurance worth it?

The prospect of paying for insurance you may never use can sound unappetizing. These thoughts can be amplified with life insurance— not only may it never pay out (depending on if you have term or permanent coverage), but even if it does, you are not around to see it work.

While this thought exercise seems a little morbid, you have to think about your death to truly gauge whether life insurance is worth it to you. Taking care of your loved ones and having that peace of mind is one of the major benefits of life insurance. It's not about you, it's about them.

Solid end-of-life planning (including life insurance) has a significant and positive effect on your loved ones in the case of your premature death. But life insurance may not be a priority for everyone at every stage of their life depending on what they can afford. It can be a costly mistake for those that miscalculate the amount or type of coverage they need. Life insurance is worth it if you have the right amount of coverage in place for you and your family's needs.

What is the best life insurance Canada has to offer?



PolicyAdvisor helps Canadians find the best life insurance policy for their needs. But let's be frank. There is no best insurance provider. There is – however – the best insurance provider for you.

The country's top insurance companies offer unique policies to fit every Canadian's individual coverage needs. What helps is having the choice and knowledge to pick the policy and provider that's right for your situation.

That's why PolicyAdvisor partners with 30+ of Canada's top insurance companies – the most by any online broker. We make sure you have the greatest number of options when choosing the insurance company to protect yourself and your loved ones.

We can help you obtain a life insurance plan from <u>Assumption Life, BMO</u> <u>Insurance, Canada Life, Canada Protection Plan, Desjardins, La Capitale, Empire Life, Equitable Life, Foresters, Humania, iA Group, ivari, Manulife, RBC, Sun Life, SSQ, and Wawanesa.</u>

# **Compare Life Insurance Quotes**

30 Companies, 20,000 Options, 1 Way to Compare and Save

## **GET QUOTES**

# Frequently asked questions

Can I get an insurance policy without a medical exam?

Yes, you can get an insurance policy without a medical exam in Canada. Given the <u>recent global pandemic</u> and a greater focus on physical distancing, many are uncomfortable with the thought of going to a crowded lab for medical tests or inviting a stranger into their home for a medical exam. Luckily, there are several options for life insurance coverage without a medical examination or bloodwork.

PolicyAdvisor offers several ways for one to apply for life insurance without a face-to-face meeting. Besides an aversion for blood tests, there are several other reasons someone might elect for non-medical life insurance. If you have been declined for coverage in the past, or simply need coverage faster than medical underwriting will take to complete, a simplified or guaranteed issue insurance policy provides more options and you may only have to answer some simple medical questions.

You can shop for quotes, speak to a licensed Canadian online insurance broker, and apply for life insurance all without leaving your own home or having a face-to-face meeting.

Do I need life insurance coverage if I already have group coverage?

Quite often the answer is yes. There are several reasons why your group coverage may be lacking: the benefit may not cover your needs adequately, the coverage isn't portable with you and you have little control over the insurance policy offered to you.

Individual term life insurance is more flexible and offers protection in ways group life insurance coverage cannot.

Learn more about why you may need private supplemental term life coverage here.

I already have mortgage insurance. Do I need term life insurance?

Mortgage insurance vs life insurance is an argument we see a lot. Protecting your mortgage through a term life insurance policy is often the best choice for Canadians for many reasons, and offers many advantages over mortgage insurance (also known as mortgage life insurance).

# Learn more about mortgage insurance

Do I need a life insurance policy now, if I am single and healthy?

While buying life insurance when you are single and healthy might seem counterintuitive, it might be the best time to purchase it. When you are young, single, and healthy you qualify for better rates due to a number of factors. That being said, depending on your situation it might not be the right time for you to start purchasing this affordable life insurance. Use our <a href="Insurance Checkup tool">Insurance Checkup tool</a> to see if there are gaps in your coverage and if you may need an insurance policy, and decide from there.

Do single parents need life insurance?

Anyone with dependents or loved ones needs life insurance, but due to their circumstances single parents often bear a greater responsibility in the raising and protection of their children and that extends to life insurance and financial protection.

Learn more about life insurance and single parents

Can I insure my loved ones, like a spouse, parents, or children?

Yes, you can buy insurance for your loved ones but not without their consent or without their knowledge that their life is being insured. The only exception would be in the case of children below the age of consent where you are their legal guardian. In short, we'll need to speak to anyone you intend to insure - including your loved ones.

Learn more about purchasing a life insurance policy for someone else.

Can I get an insurance policy, even if I have health problems?

Health problems don't necessarily preclude someone from purchasing life insurance, but they will most likely affect the price of premiums. Depending on the nature of your ailment, when it was diagnosed, and how it currently affects your health, our experienced advisors can help review coverage options and match you with a life insurance company with policies tailored to your situation. Our in-house insurance advisors help our clients apply for simplified non-medical insurance policies or guaranteed non-medical insurance coverage, wherever those are the best options for clients. Our expert advice is available whenever you need it.

What are the advantages of online life insurance?

Applying for life insurance online provides many advantages over the traditional process. First, you can apply from anywhere you have access to your phone, tablet, or computer. As well, you can get quotes from 30+ insurance companies and are not limited to those companies a traditional insurance agent represents. Lastly, you can compare insurance quotes and policies side-by-side to ensure you are getting the coverage you intended. All with consistent online support from expert Canadian advisors. Online life insurance, Canada – it saves you time and money.

Can you get free quotes for life insurance?

At PolicyAdvisor you get free, instant, online, in-Canada life insurance quotes and can compare the market in minutes to make sure you get the best policy for your budget and needs.

How can I compare life insurance quotes?

Go to our <u>online life insurance comparison tool</u> and answer a few basic questions and you'll be able to compare the <u>best life insurance quotes</u> and a life insurance policy from more than 30 of Canada's largest life insurance providers. You can get a quote in minutes. How do you compare life insurance companies?

When comparing life insurance companies, we look at age, policy details, price, financial strength, annual assets, and annual premiums.

Where do you sell life insurance in Canada?

Currently, there are 3 provinces we service applications for life insurance; Ontario, Manitoba, and Alberta.

Learn more about our criteria and the biggest life insurance companies in Canada.

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