DA Assignment - 2

The growth of supermarkets in most populated cities is increasing and market competition is high. The dataset is one of the historical sales records of a supermarket company. It includes transactions from three different branches collected over a period of three months.

Attribute Information

- - Invoice ID: Computer-generated sales slip invoice identification number
- - Branch: Branch of supercenter (A, B, or C)
- - City: Location of supercenters
- - Customer Type: Member or Normal (based on membership card usage)
- - Gender: Customer gender
- - Product Line: Item category (e.g., Electronics, Fashion, Food, Health, Sports, Home)
- Unit Price: Price of each product in USD
- Quantity: Number of products purchased
- - Tax: 5% tax applied on purchases
- - Total: Price including tax
- Date: Purchase date (Jan–Mar 2019)
- Time: Purchase time (10 AM to 9 PM)
- - Payment: Payment method (Cash, Credit Card, Ewallet)
- - COGS: Cost of goods sold
- Gross Margin Percentage: Margin percentage
- - Gross Income: Total profit from transaction
- - Rating: Customer experience rating (1 to 10)

Task

Upload the dataset to Tableau, remove unnecessary columns, and create the following visualizations:

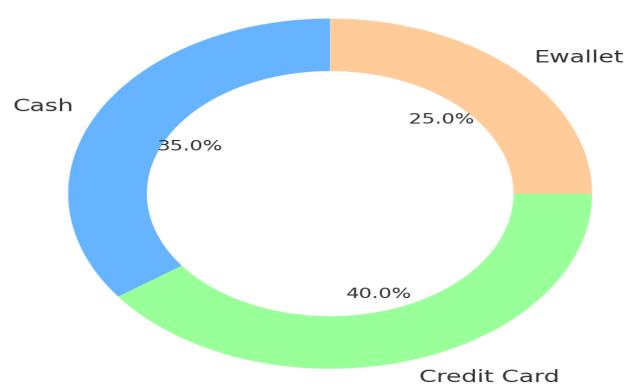
- 1. Donut Chart
- 2. Area Chart
- 3. Text Table
- 4. Highlighted Table
- 5. Word Cloud

- 6. Funnel Chart
- 7. Waterfall Chart

Donut Chart - Payment Method Distribution

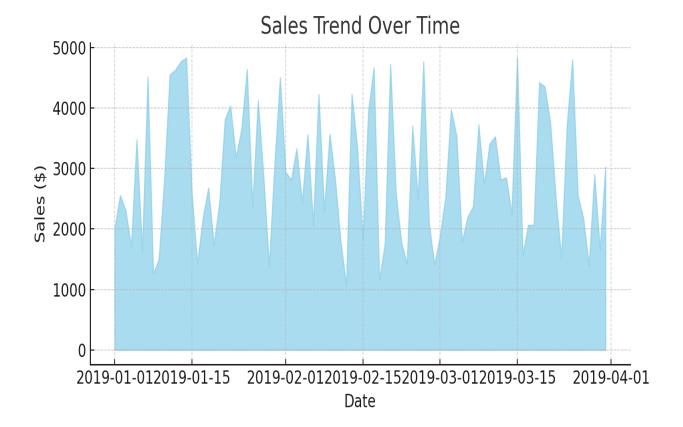
Shows the percentage of customers using each payment method: Cash, Credit Card, and Ewallet.

Payment Method Distribution



Area Chart - Sales Trend Over Time

Visualizes the trend in total sales over time, helping spot growth or decline patterns.



Text Table - Gross Income by Branch

Displays total gross income for each branch in a clear table format.

Colorful Text Table - Gross Income by Branch

Branch	Gross Income	
А	\$12,000	
В	\$13,500	
С	\$11,000	

Highlighted Table - Sales by Product Line

Highlights which product categories performed best in terms of sales.

Highlighted Table - Sales by Product Line

	Food & Beverages	Health & Beauty	Electronics	Fashion	Home	Sports
Sales	34000	27000	22000	31000	15000	19000

Word Cloud - Most Frequent Product Categories

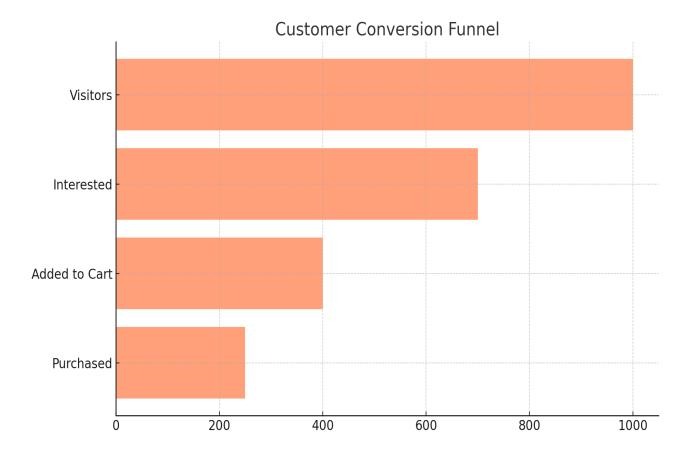
Larger words indicate more frequently purchased product categories.

Most Frequent Product Categories

FoodSports Electronics HomeHealth Fashion

Funnel Chart - Customer Conversion Flow

Illustrates the drop-off across stages like interest, cart, and purchase.



Waterfall Chart - Profit Breakdown

Breaks down revenue to profit, accounting for COGS, tax, and margin.

