

Unit 4 – Hypothesis Testing

- Fundamentals of Hypothesis Testing:
- One-Sample Tests



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In this chapter, you learn:

- The basic principles of hypothesis testing
- How to use hypothesis testing to test a mean or proportion
- The assumptions of each hypothesis-testing procedure, how to evaluate them, and the consequences if they are seriously violated
- How to avoid the pitfalls involved in hypothesis testing
- The ethical issues involved in hypothesis testing

A hypothesis is a claim (assumption) about a population parameter:



- population mean

Example: The mean monthly cell phone bill of this city is $\mu = \$42$

- population proportion

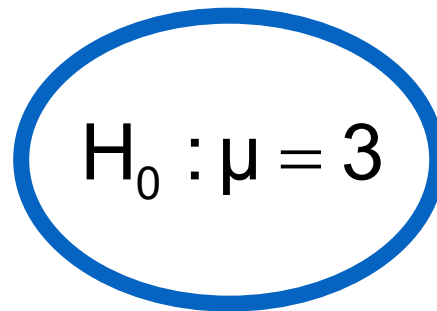
Example: The proportion of adults in this city with cell phones is $\pi = 0.68$

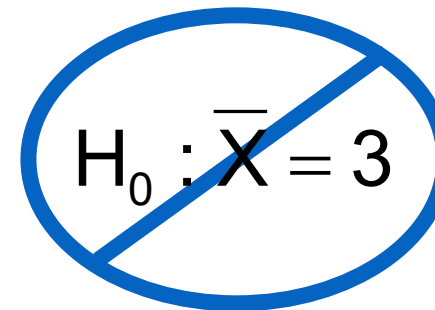
- States the claim or assertion to be tested

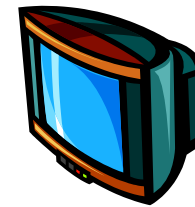
Example:

The average number of TV sets in U.S. Homes is equal to three ($H_0: \mu = 3$)

- Is always about a population parameter, not about a sample statistic


$$H_0 : \mu = 3$$


$$H_0 : \bar{X} = 3$$

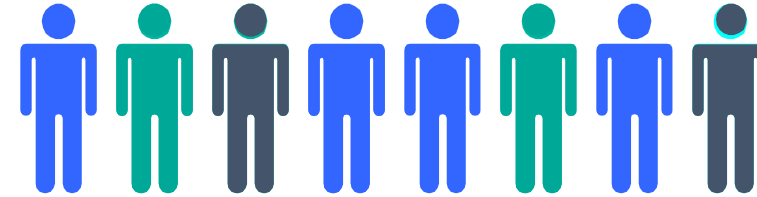
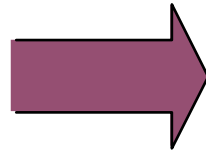


- Begin with the assumption that the null hypothesis is true
 - Similar to the notion of innocent until proven guilty
- Refers to the status quo
- Always contains “=”, “ \leq ” or “ \geq ” sign
- May or may not be rejected

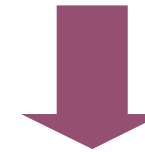


- Is the opposite of the null hypothesis
 - e.g., The average number of TV sets in U.S. homes is not equal to 3 ($H_1: \mu \neq 3$)
- Challenges the status quo
- Never contains the “=” , “ \leq ” or “ \geq ” sign
- May or may not be proven
- Is generally the hypothesis that the researcher is trying to prove

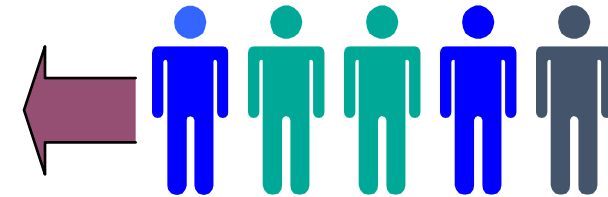
Claim: the
population
mean age is 50.
(Null Hypothesis:
 $H_0: \mu = 50$)



Population



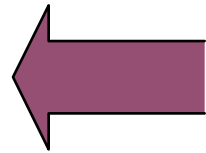
Now select a
random sample



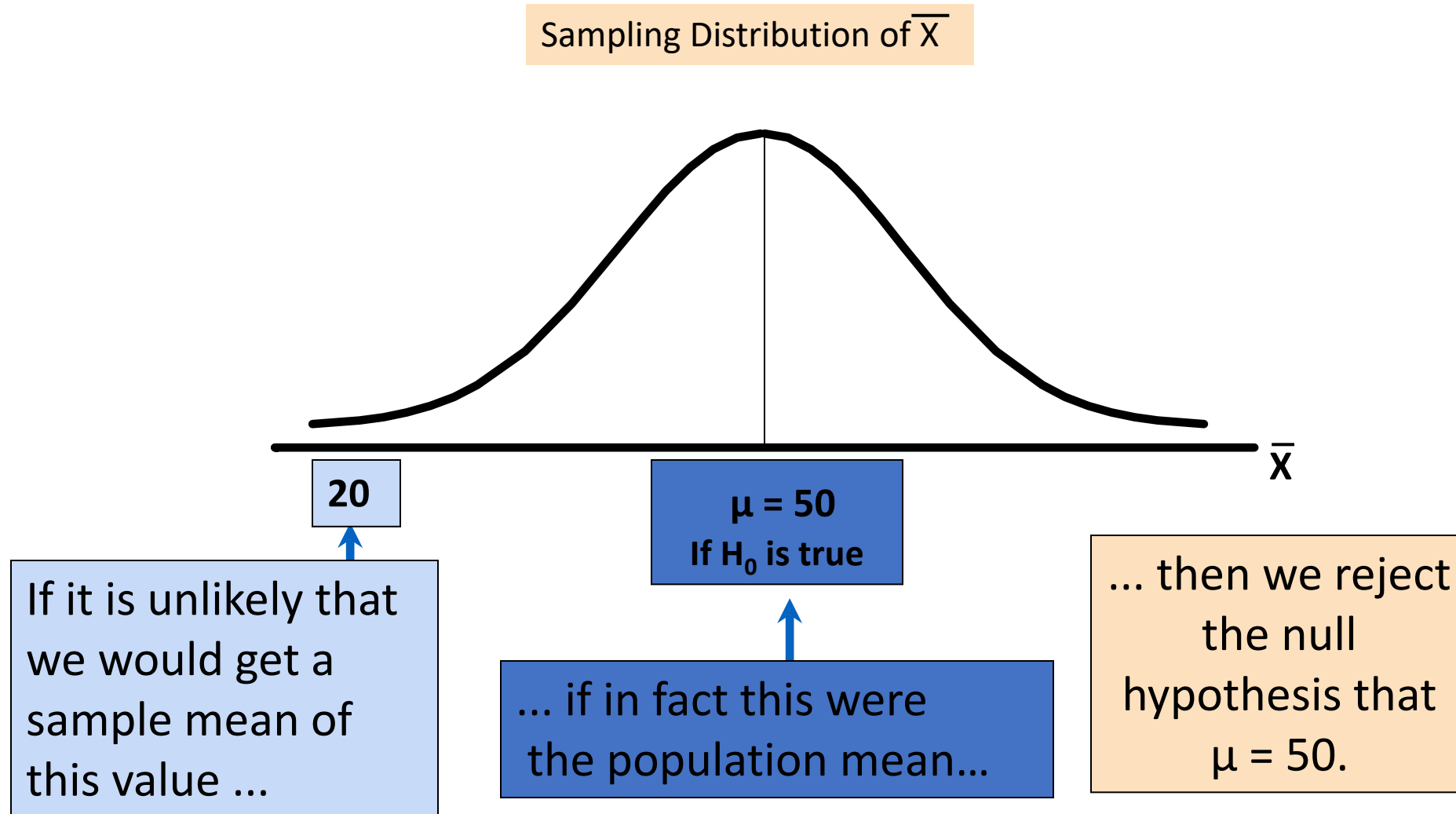
Sample

Is $\bar{X}=20$ likely if $\mu = 50$?

If not likely,
REJECT
Null Hypothesis



Suppose
the sample
mean age
is 20: $\bar{X} = 20$

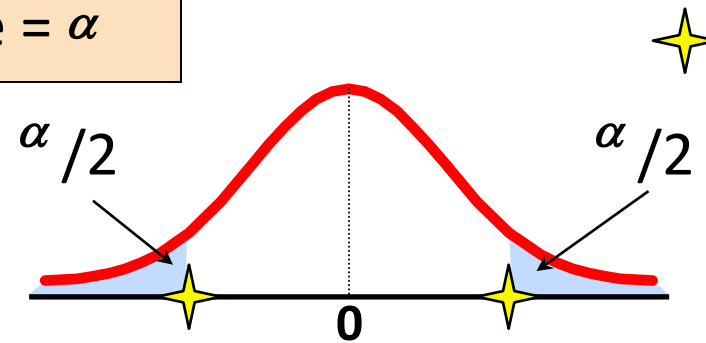


- **Defines the unlikely values of the sample statistic if the null hypothesis is true**
 - Defines **rejection region** of the sampling distribution
- Is designated by **α** , (level of significance)
 - Typical values are 0.01, 0.05, or 0.10
- Is selected by the researcher at the beginning
- Provides the critical value(s) of the test

Level of significance = α

$$H_0: \mu = 3 \quad H_1: \mu \neq 3$$

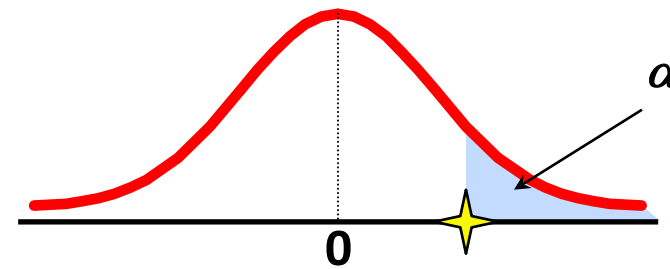
Two-tail test



Represents
critical value

$$H_0: \mu \leq 3 \quad H_1: \mu > 3$$

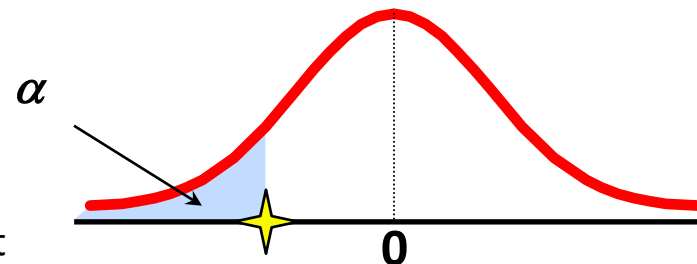
Upper-tail test



Rejection
region is
shaded

$$H_0: \mu \geq 3 \quad H_1: \mu < 3$$

Lower-tail test



- **Type I Error**

- Reject a true null hypothesis
- Considered a serious type of error

The probability of Type I Error is α

- Called **level of significance** of the test
- Set by the researcher in advance

- **Type II Error**

- Fail to reject a false null hypothesis

The probability of Type II Error is β



Possible Hypothesis Test Outcomes

	Actual Situation	
Decision	H_0 True	H_0 False
Do Not Reject H_0	No error ($1 - \alpha$)	Type II Error (β)
Reject H_0	Type I Error (α)	No Error ($1 - \beta$)









Key:
Outcome
(Probability)

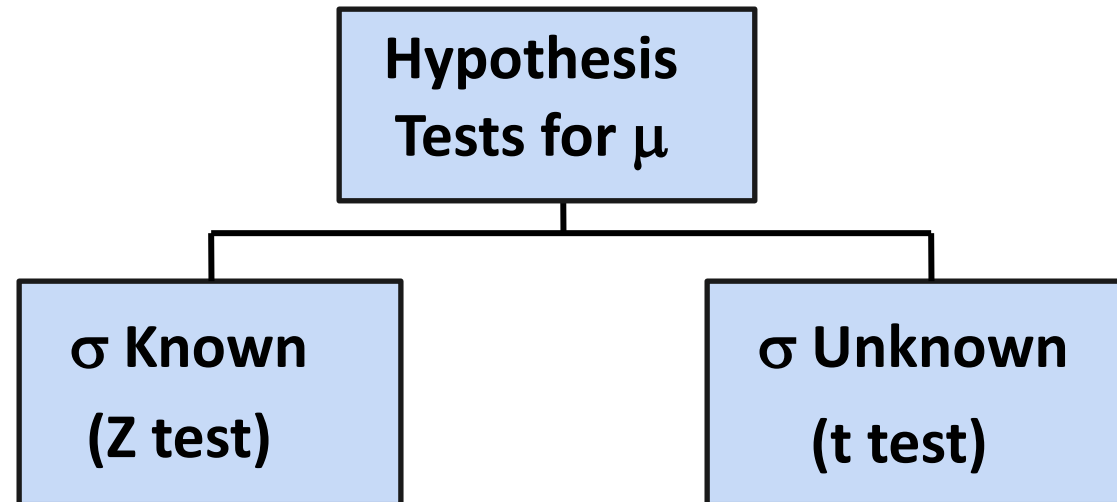
Type I & II Error Relationship

- Type I and Type II errors cannot happen at the same time
 - Type I error can only occur if H_0 is **true**
 - Type II error can only occur if H_0 is **false**

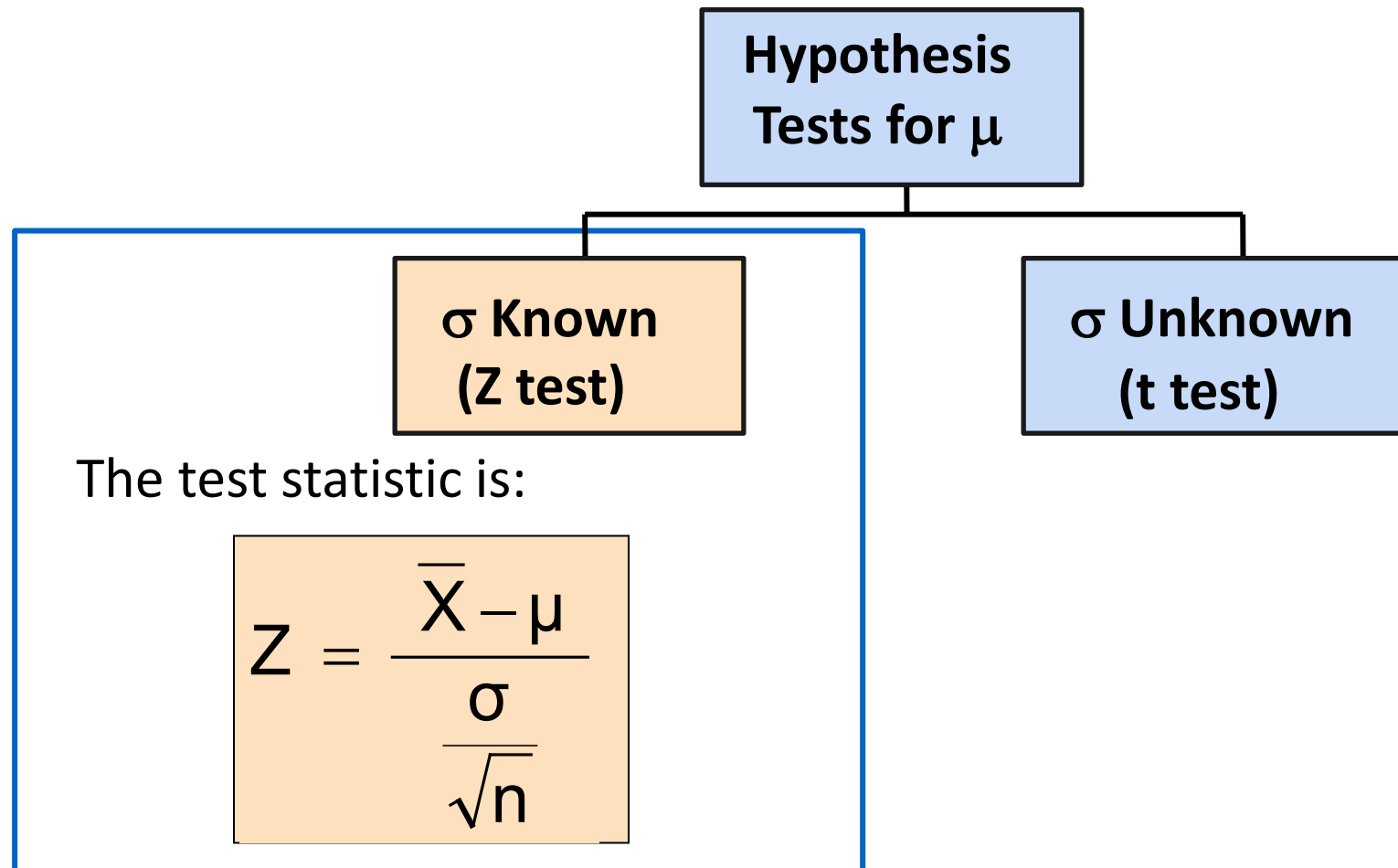
If Type I error probability (α) ,
then Type II error probability (β) 

Factors Affecting Type II Error

- All else equal,
 - β  when the difference between hypothesized parameter and its true value 
 - β  when α 
 - β  when σ 
 - β  when n 



- Convert sample statistic (\bar{X}) to a Z test statistic



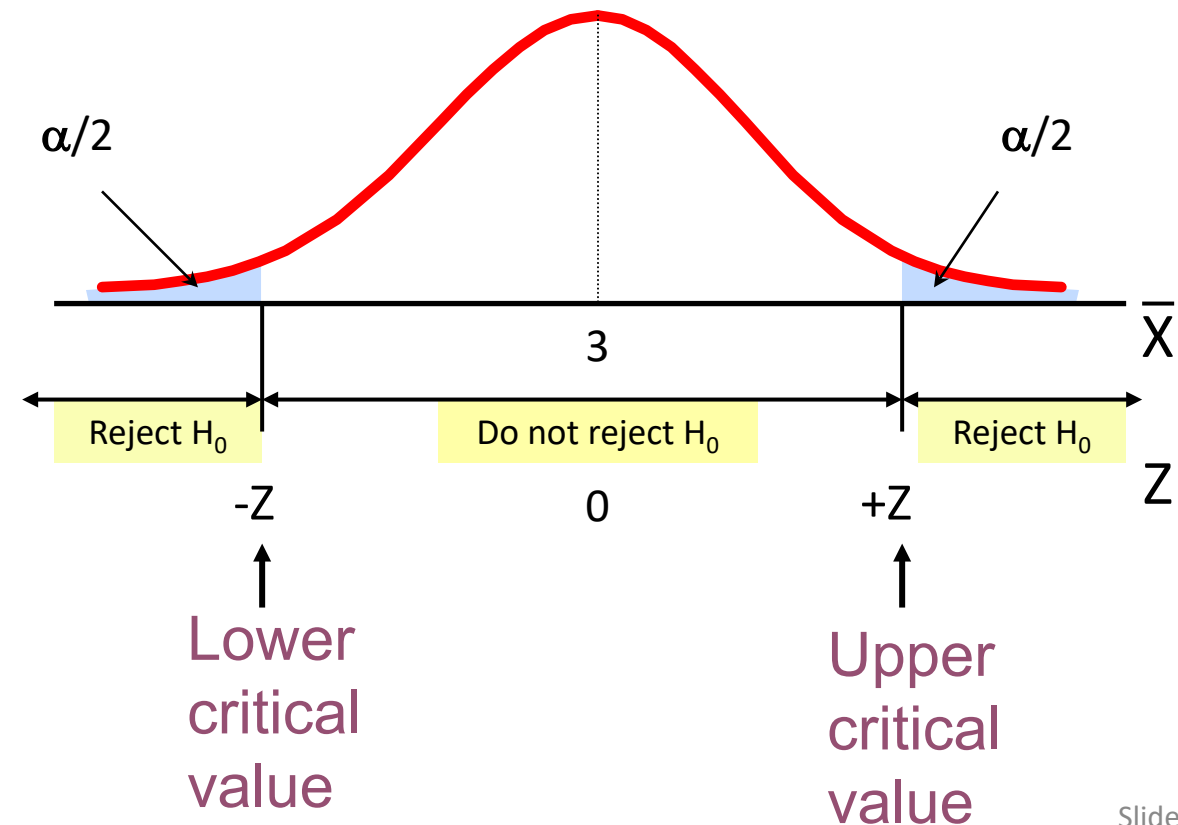
For a two-tail test for the mean, σ known:

- Convert sample statistic (\bar{X}) to test statistic (Z statistic)
- Determine the critical Z values for a specified level of significance α from a table or computer
- **Decision Rule:** If the test statistic falls in the rejection region, reject H_0 ; otherwise do not reject H_0

$$H_0: \mu = 3$$

$$H_1: \mu \neq 3$$

There are two cutoff values (critical values), defining the regions of rejection



1. State the null hypothesis, H_0 and the alternative hypothesis, H_1
2. Choose the level of significance, α , and the sample size, n
3. Determine the appropriate test statistic and sampling distribution
4. Determine the critical values that divide the rejection and nonrejection regions
5. Collect data and compute the value of the test statistic
6. Make the statistical decision and state the managerial conclusion. If the test statistic falls into the nonrejection region, do not reject the null hypothesis H_0 . If the test statistic falls into the rejection region, reject the null hypothesis. Express the managerial conclusion in the context of the problem

Test the claim that the true mean # of TV sets in US homes is equal to 3.
(Assume $\sigma = 0.8$)

1. State the appropriate null and alternative hypotheses
 - $H_0: \mu = 3$ $H_1: \mu \neq 3$ (This is a two-tail test)
2. Specify the desired level of significance and the sample size
 - Suppose that $\alpha = 0.05$ and $n = 100$ are chosen for this test
3. Determine the appropriate technique
 - σ is known so this is a Z test.

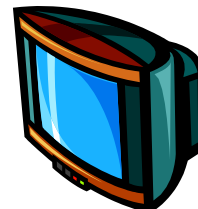
4. Determine the critical values

- For $\alpha = 0.05$ the critical Z values are ± 1.96

5. Collect the data and compute the test statistic

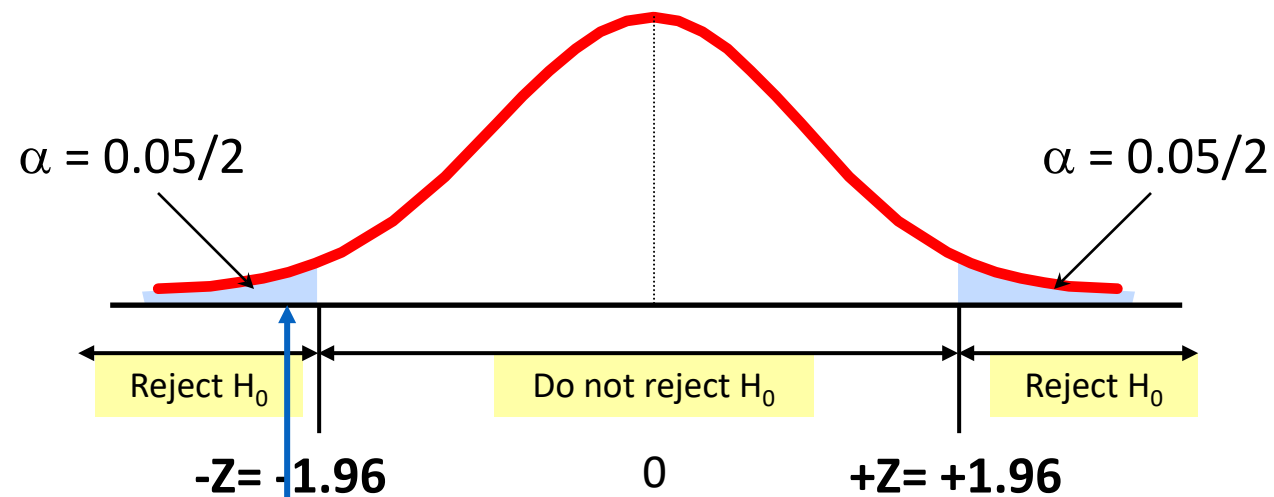
- Suppose the sample results are $n = 100$, $\bar{X} = 2.84$ ($\sigma = 0.8$ is assumed known)

$$Z = \frac{\bar{X} - \mu}{\frac{\sigma}{\sqrt{n}}} = \frac{2.84 - 3}{\frac{0.8}{\sqrt{100}}} = \frac{-.16}{.08} = -2.0$$

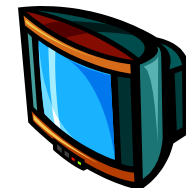


6. Is the test statistic in the rejection region?

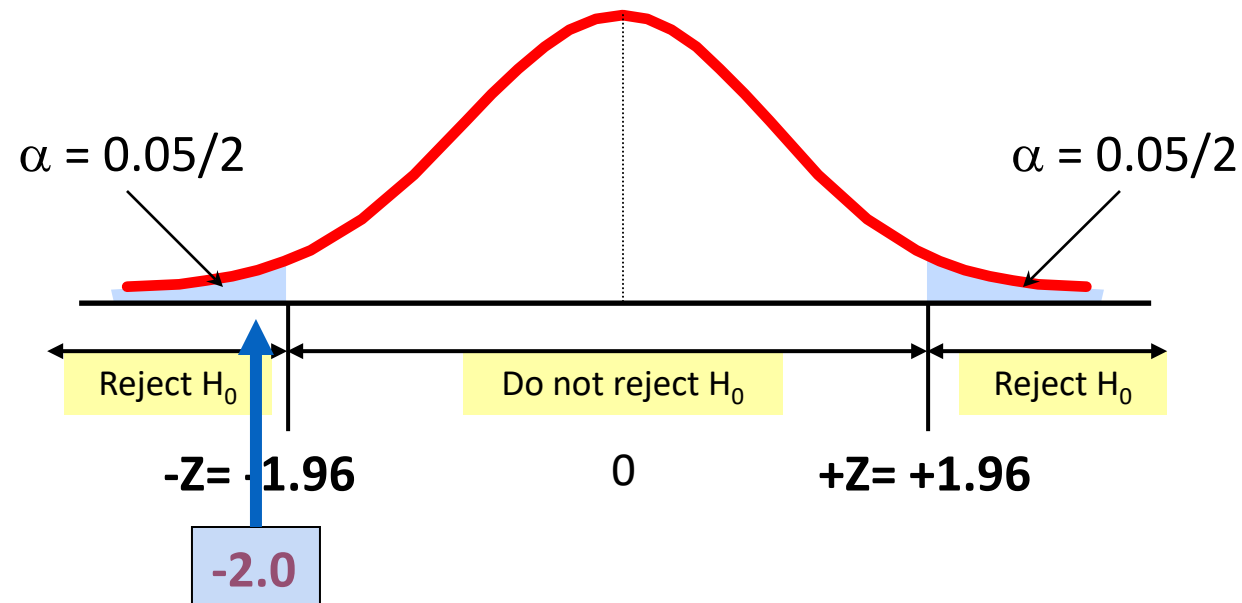
Reject H_0 if $Z < -1.96$
or $Z > 1.96$;
otherwise do not
reject H_0



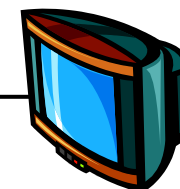
Here, $Z = -2.0 < -1.96$, so the test statistic is in the rejection region



6(continued). Reach a decision and interpret the result



Since $Z = -2.0 < -1.96$, we reject the null hypothesis and conclude that there is sufficient evidence that the mean number of TVs in US homes is not equal to 3



p-value: Probability of obtaining a test statistic more extreme (\leq or \geq) than the observed sample value **given H_0 is true**

- Also called observed level of significance
- Smallest value of α for which H_0 can be rejected

- Convert Sample Statistic (e.g., \bar{X}) to Test Statistic (e.g., Z statistic)
- Obtain the **p-value** from a table or computer
- Compare the **p-value** with α

- If $\text{p-value} < \alpha$, reject H_0
- If $\text{p-value} \geq \alpha$, do not reject H_0

Example: How likely is it to see a sample mean of 2.84 (or something further from the mean, in either direction) if the true mean is $\mu = 3.0$?

$\bar{X} = 2.84$ is translated to a
Z score of $Z = -2.0$

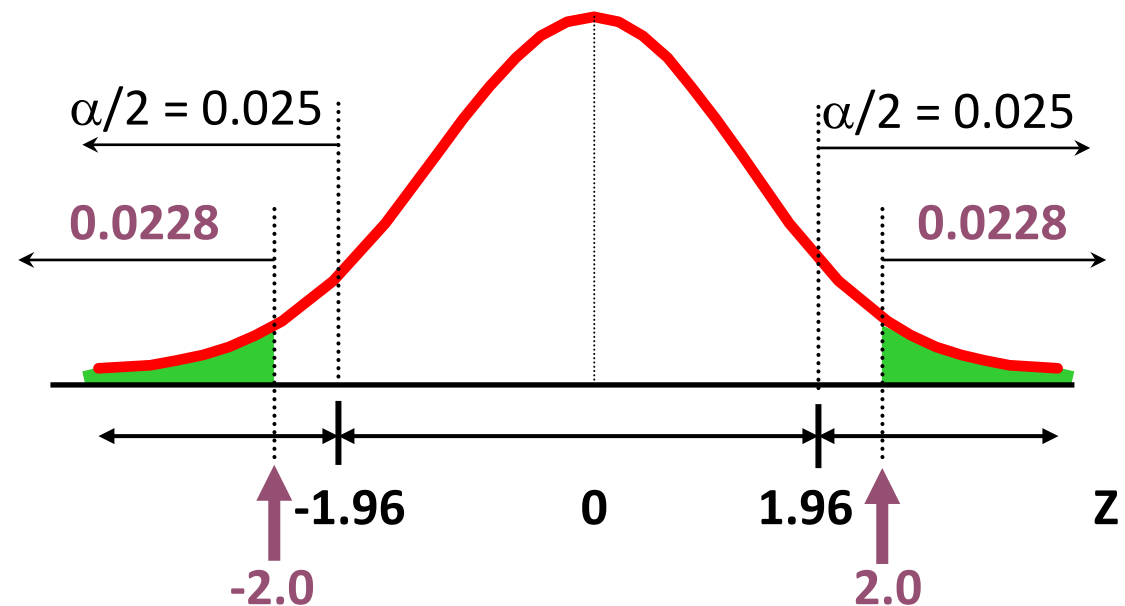
$$P(Z < -2.0) = 0.0228$$

$$P(Z > 2.0) = 0.0228$$

$$\text{p-value} = 0.0228 + 0.0228 = 0.0456$$

Compare the p-value with α

- If $\text{p-value} < \alpha$, reject H_0
- If $\text{p-value} \geq \alpha$, do not reject H_0



Here: $\text{p-value} = 0.0456$ and $\alpha = 0.05$

Since $0.0456 < 0.05$, we reject the null hypothesis

- For $\bar{X} = 2.84$, $\sigma = 0.8$ and $n = 100$, the 95% confidence interval is:

$$2.84 - (1.96) \frac{0.8}{\sqrt{100}} \quad \text{to} \quad 2.84 + (1.96) \frac{0.8}{\sqrt{100}}$$

$$2.6832 \leq \mu \leq 2.9968$$

- Since this interval does not contain the hypothesized mean (3.0), we reject the null hypothesis at $\alpha = 0.05$

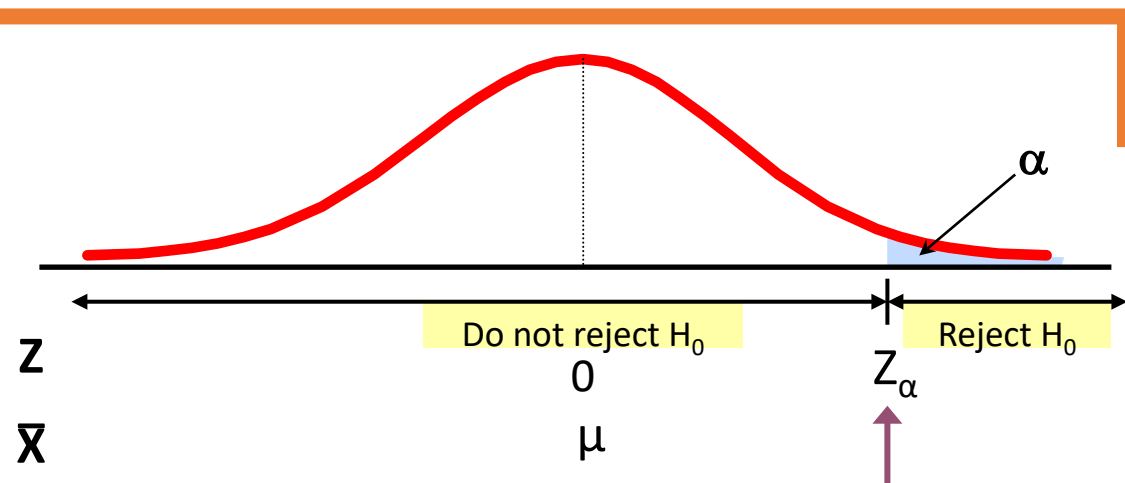
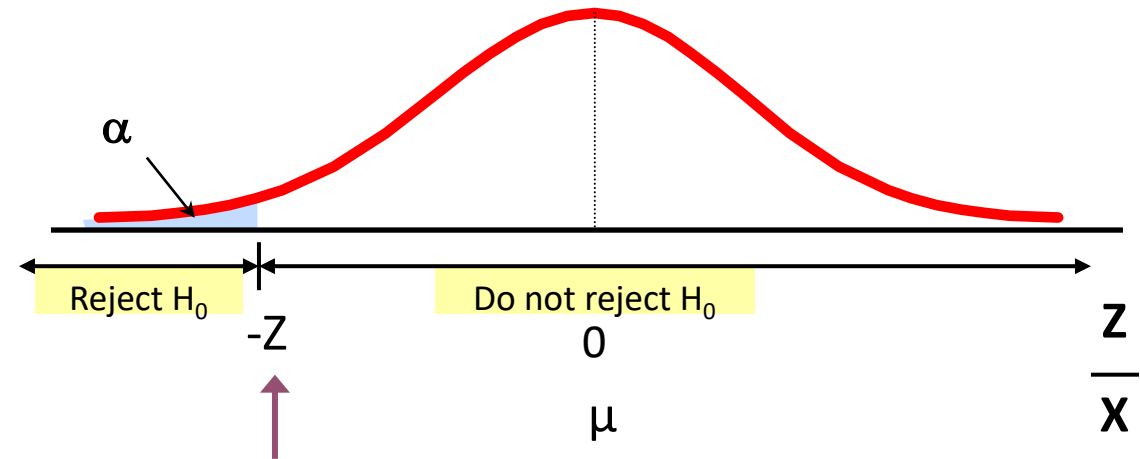
In many cases, the alternative hypothesis focuses on a particular direction. In this situation, there is only one critical value, since the rejection area is in only one tail.

$$H_0: \mu \geq 3$$

$$H_1: \mu < 3$$



This is a **lower**-tail test since the alternative hypothesis is focused on the lower tail below the mean of 3



Critical value

$$H_0: \mu \leq 3$$

$$H_1: \mu > 3$$



This is an **upper**-tail test since the alternative hypothesis is focused on the upper tail above the mean of 3

A phone industry manager thinks that customer monthly cell phone bills have increased, and now average over \$52 per month. The company wishes to test this claim. (Assume $\sigma = 10$ is known)

Form hypothesis test:

$H_0: \mu \leq 52$ the average is not over \$52 per month

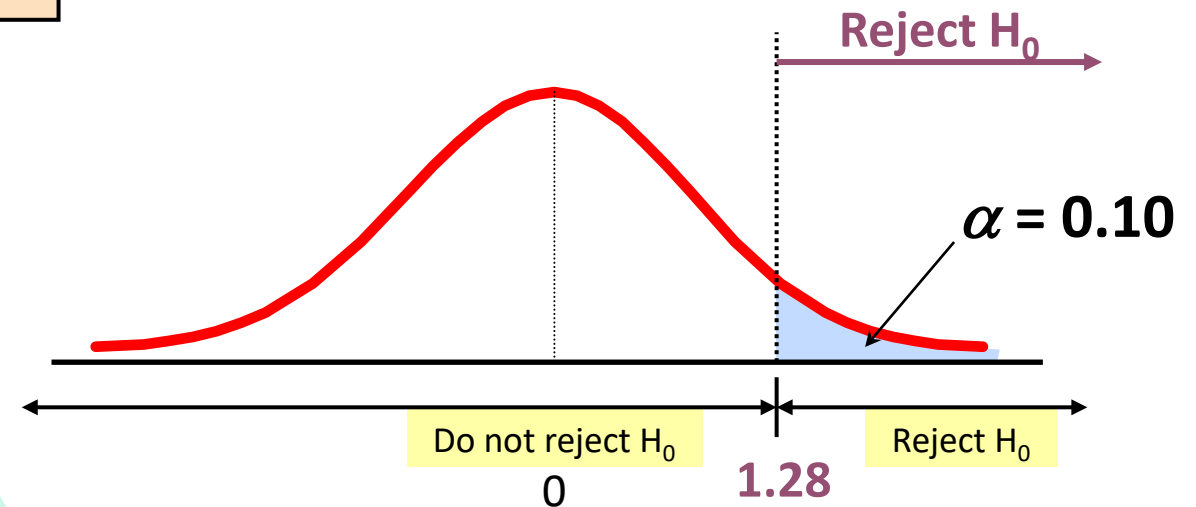
$H_1: \mu > 52$ the average **is** greater than \$52 per month

(i.e., sufficient evidence exists to support the manager's claim)



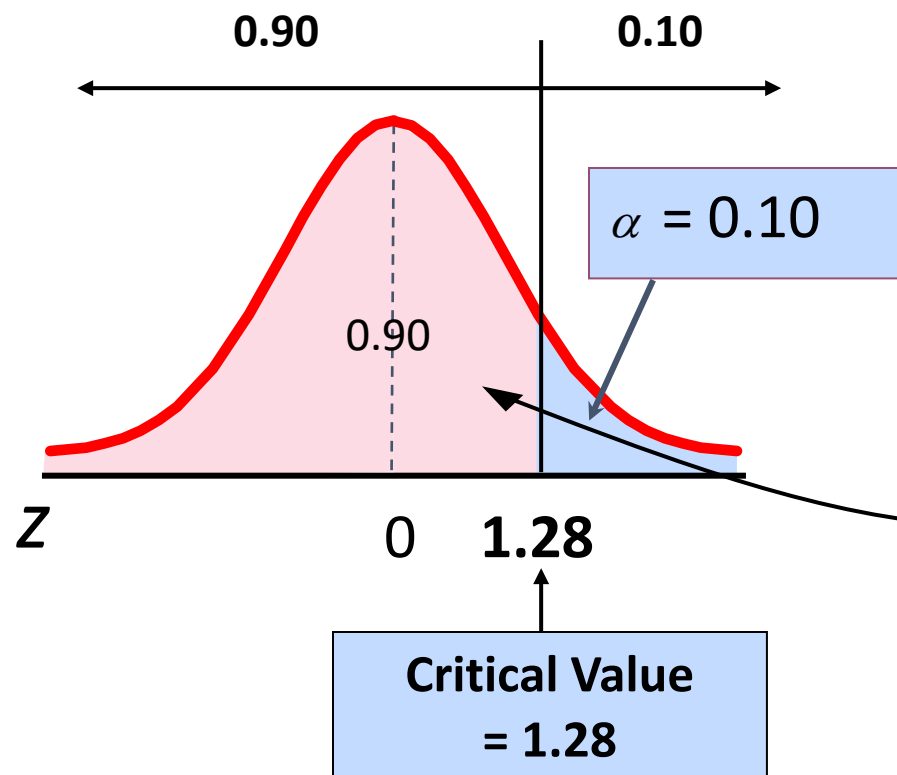
Suppose that $\alpha = 0.10$ is chosen for this test

Find the rejection region:



Reject H_0 if $Z > 1.28$

What is Z given $\alpha = 0.10$?



Standardized Normal
Distribution Table (Portion)

Z	.07	.08	.09
1.1	.8790	.8810	.8830
1.2	.8980	.8997	.9015
1.3	.9147	.9162	.9177

Example: Test Statistic

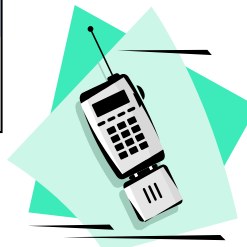
Obtain sample and compute the test statistic

Suppose a sample is taken with the following results: $n = 64$, $\bar{X} = 53.1$

($\sigma=10$ was assumed known)

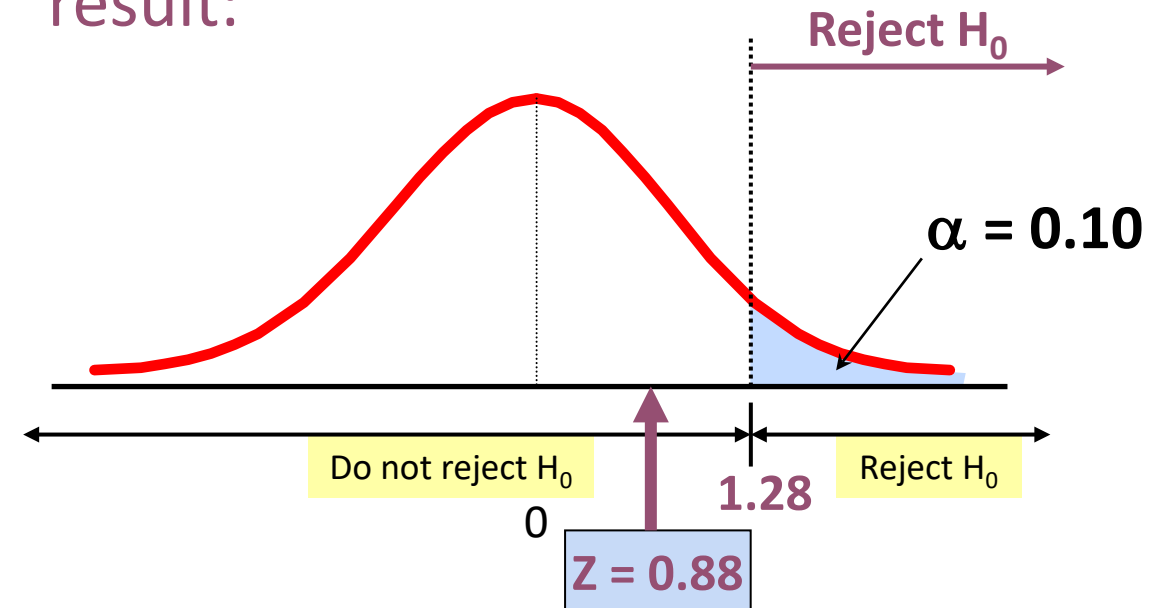
Then the test statistic is:

$$Z = \frac{\bar{X} - \mu}{\frac{\sigma}{\sqrt{n}}} = \frac{53.1 - 52}{\frac{10}{\sqrt{64}}} = 0.88$$



Example: Decision

Reach a decision and interpret the result:

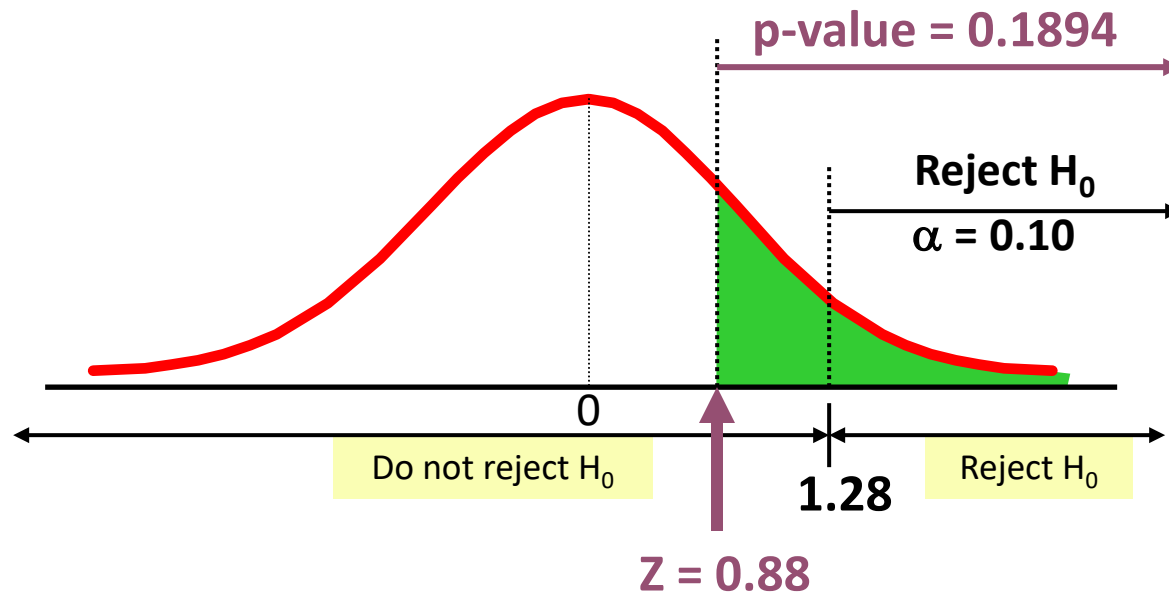


Do not reject H_0 since $Z = 0.88 \leq 1.28$

i.e.: there is not sufficient evidence that the mean bill is over \$52

Calculate the p-value and compare to α

(assuming that $\mu = 52.0$)



$$P(\bar{X} \geq 53.1)$$

$$= P\left(Z \geq \frac{53.1 - 52.0}{10/\sqrt{64}}\right)$$

$$= P(Z \geq 0.88) = 1 - 0.8106$$

$$= 0.1894$$

Do not reject H_0 since p-value = 0.1894 > $\alpha = 0.10$

Hypothesis test for μ , σ Known (use Z):

Select:

 Stat / Basic
Statistics /
1-Sample Z...


1-Sample Z (Test and Confidence Interval)

☐ Samples in columns:

☒ Summarized data

Sample size: 64

Mean: 53.1

Standard deviation: 10

Test mean: 52 (required for test)

Select

Graphs...

Options...

Help

OK

Cancel

Enter known values

Value from null hypothesis

Minitab output:

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File Edit Data Calc Stat Graph Editor Tools Window

Session

One-Sample Z

Test of $\mu = 52$ vs > 52
The assumed standard deviation = 10

			90%		
			Lower		
			Bound	Z	P
N	Mean	SE Mean			
64	53.1000	1.2500	51.4981	0.88	0.189

Enter desired level of confidence

1-Sample Z - Options

Confidence level: 90.0

Alternative: greater than

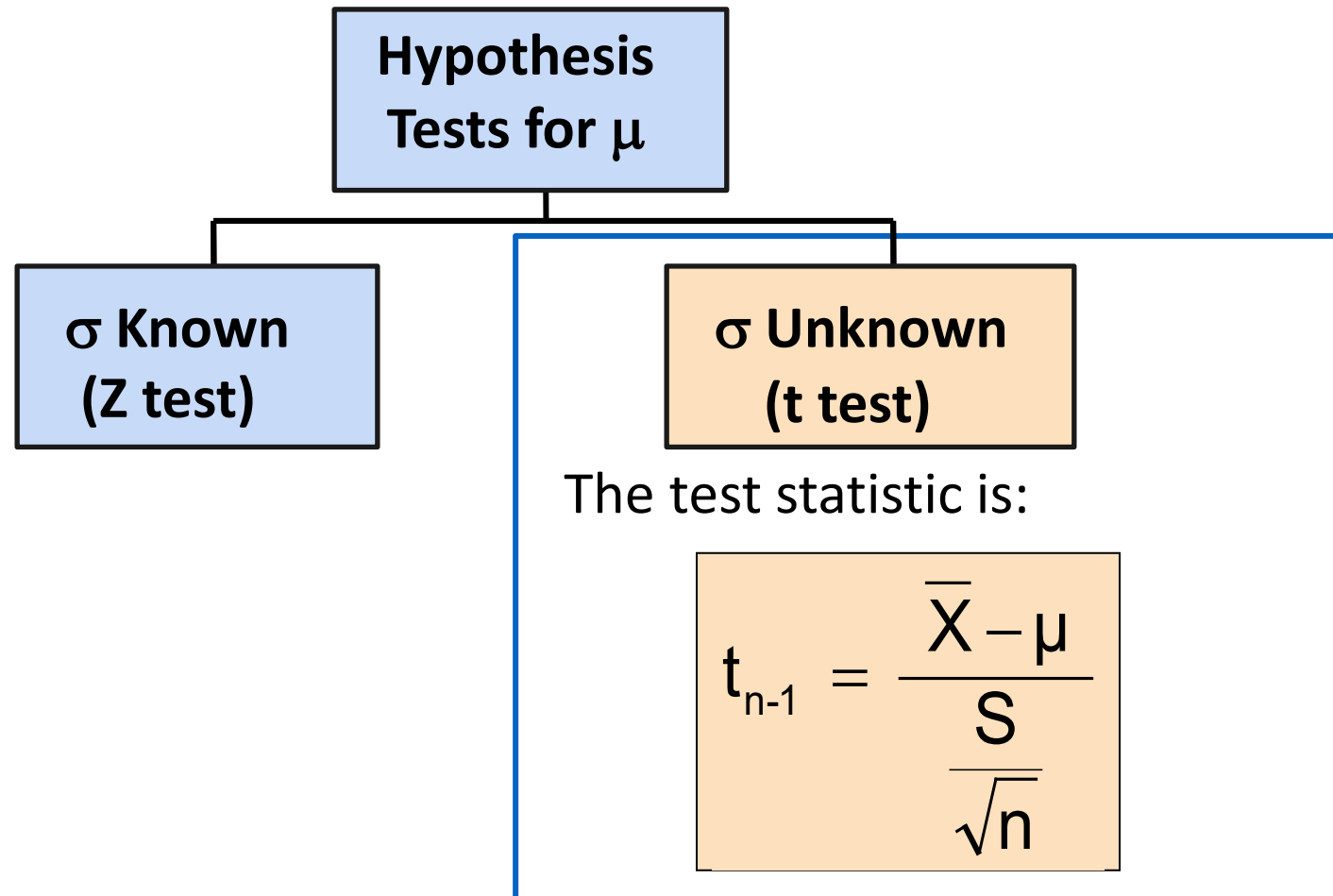
Help

OK

Cancel

Choose desired alternative hypothesis

- Convert sample statistic (\bar{X}) to a t test statistic



Example: Two-Tail Test (σ Unknown)

The average cost of a hotel room in New York is said to be \$168 per night. A random sample of 25 hotels resulted in $\bar{X} = \$172.50$ and $S = \$15.40$.

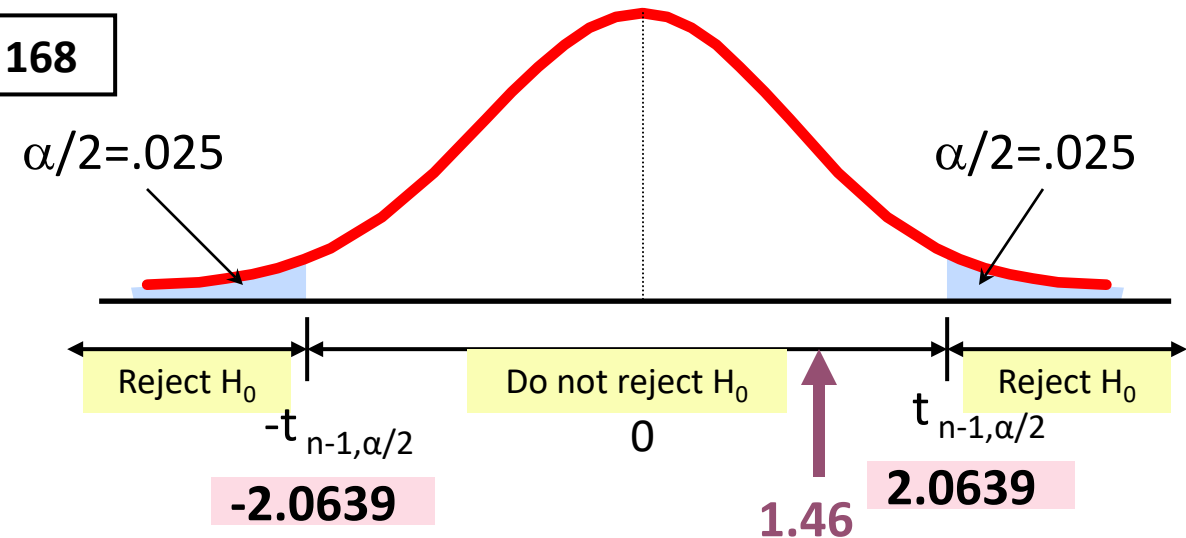
Test at the $\alpha = 0.05$ level.

(Assume the population distribution is normal)

**SOLUTION**

$$H_0: \mu = 168 \quad H_1: \mu \neq 168$$

- $\alpha = 0.05$
- $n = 25$
- σ is unknown, so use a **t statistic**
- Critical Value:**
 $t_{24} = \pm 2.0639$



$$t_{n-1} = \frac{\bar{X} - \mu}{\frac{S}{\sqrt{n}}} = \frac{172.50 - 168}{\frac{15.40}{\sqrt{25}}} = 1.46$$

Do not reject H_0

not sufficient evidence that true mean cost is different than \$168

For $\bar{X} = 172.5$, $s = 15.40$ and $n = 25$, the 95% confidence interval is:

$$172.5 - (2.0639) 15.4/\sqrt{25} \quad \text{to} \quad 172.5 + (2.0639) 15.4/\sqrt{25}$$

$$166.14 \leq \mu \leq 178.86$$

Since this interval contains the Hypothesized mean (168), we do not reject the null hypothesis at $\alpha = 0.05$

Hypothesis test for μ , σ Unknown (use t):

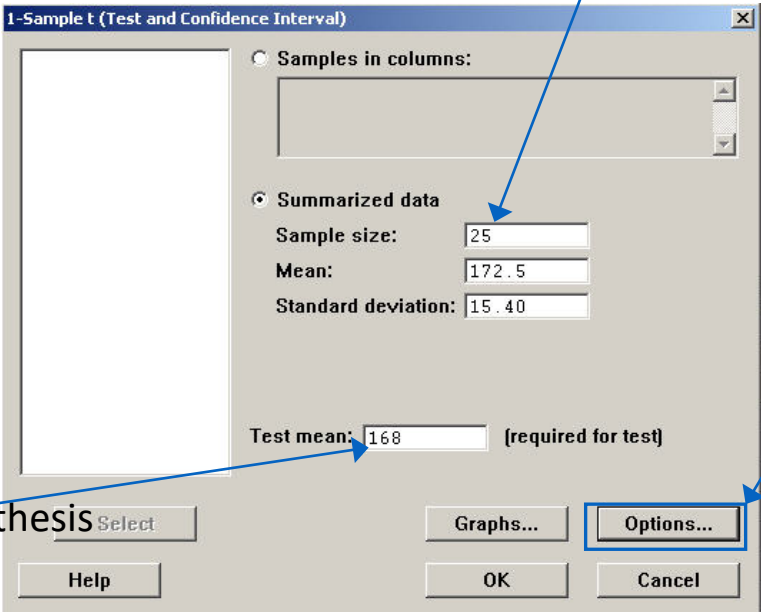
Select:

Stat / Basic Statistics /
1-Sample t...

Enter sample results

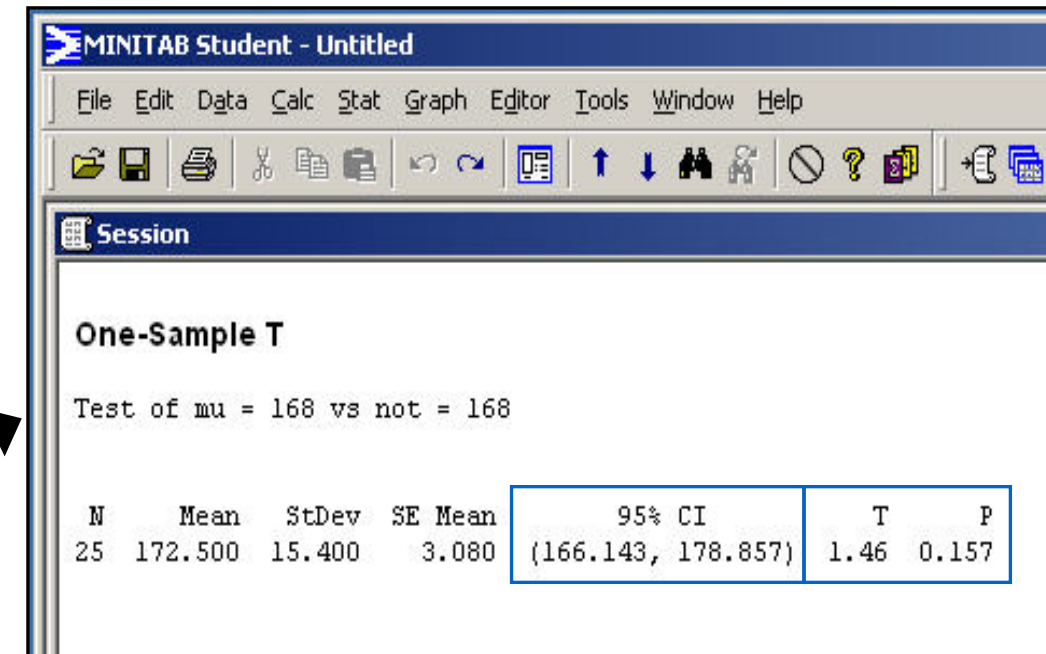
Value from null hypothesis

Select needed options



The dialog box shows the 'Summarized data' option selected. The 'Sample size' is 25, 'Mean' is 172.5, and 'Standard deviation' is 15.40. The 'Test mean' is set to 168. The 'Options...' button is highlighted.

Minitab output:



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Session

One-Sample T

Test of $\mu = 168$ vs not = 168

N	Mean	StDev	SE Mean	95% CI	T	P
25	172.500	15.400	3.080	(166.143, 178.857)	1.46	0.157

END OF SLIDES

PRESENTATIONS



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