

# Excel for Data Preparation & Analysis

Welcome to your essential guide for mastering Excel as a data analyst. Whether you're preparing datasets for analysis or extracting insights from numbers, this collection of techniques will become your trusted reference. Think of these pages as your personal cheat sheets—ready to help you work smarter, faster, and with more confidence.



# Importing Data into Excel

## Getting Your Data In

Before you can analyse anything, you need to bring your data into Excel. This might come from CSV files exported from other systems, text files from legacy databases, or even online platforms. The key question to ask yourself: *Does my data look the way I expect it to?*

When importing, always check that columns have loaded correctly. Are your headings on the first row where they belong? Have dates been recognised as dates, or are they showing as text? Are numbers formatted as numbers, not text? These small details make a massive difference later.

## Quick Checks After Import

- Verify column headers appear in row 1
- Confirm data types match expectations (dates, numbers, text)
- Look for any unexpected symbols or formatting issues
- Check the total row count matches your source

Take a moment to scroll through your newly imported data.

What looks wrong? What might cause problems during analysis? Catching issues early saves hours of frustration later.

Dialysis Date	Date of Birth	Gender	Name
09/05/20	01/03/40	3	Mike Broxton
09/05/20	05/01/30	2	Brenda Malone
09/05/20	01/01/30	2	Mike Done
09/05/20	03/01/00	3	Max Brighter
09/05/20	08/12/00	3	Mike Done
09/05/20	08/12/00	2	Mike Done
09/05/20	08/12/00	2	Mike Done
09/05/20	08/12/00	2	Mike Done
09/05/20	08/12/00	2	Mike Done

# Cleaning Your Data

Raw data is rarely analysis-ready. You'll encounter extra spaces, spelling inconsistencies, duplicate entries, and empty rows that clutter your dataset. Cleaning is where good analysis begins. Ask yourself: *Would I trust decisions made from this data in its current state?*

Start by removing obvious problems—duplicates that inflate your counts, empty rows that break formulas, and trailing spaces that prevent matches. Then move to standardisation: dates in a consistent format, categories spelled the same way (is it "UK" or "United Kingdom"?), and capital letters used consistently.

## Remove Noise

Extra spaces, duplicates, empty rows

## Standardise Formats

Dates, text case, category names

## Fix Errors

Typos, incorrect values, mismatches

## Validate

Check accuracy and completeness

Think about your dataset like a kitchen before cooking. Would you start a recipe with dirty utensils and spoiled ingredients? Of course not. The same principle applies here. Clean data is reliable data, and reliable data leads to trustworthy insights.

# Blending Data from Multiple Sources



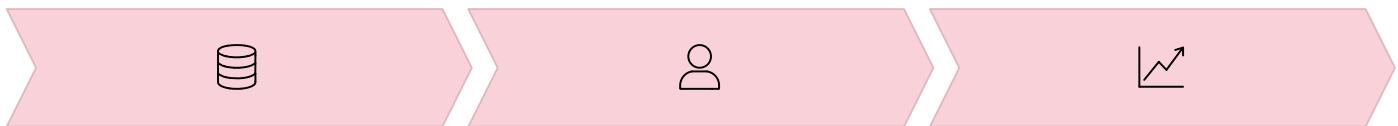
## Building the Complete Picture

Rarely does all your data live in one place. Sales figures sit in one spreadsheet, customer details in another, product information in a third. Blending data means bringing these separate pieces together into a unified dataset you can actually analyse.

The secret to successful blending? **Shared fields**.

These are the common columns that link your tables—customer IDs, order numbers, product codes, or dates. Think of them as the glue that holds everything together.

When you blend data, you're answering questions like: *Which customers bought which products? How do sales figures connect to regional territories? What's the relationship between order dates and delivery times?* Without blending, these questions remain unanswered.



### Sales Data

Transaction records with customer IDs

### Customer Data

Details linked by customer IDs

### Blended Dataset

Complete view ready for analysis

Consider this: if you're analysing sales performance by region, but your sales table only contains customer IDs whilst regional information lives in a separate customer table, blending becomes essential. Master this skill, and you'll unlock insights that would otherwise remain hidden across disconnected files.

# VLOOKUP: Your Data Matching Workhorse

## What VLOOKUP Does

VLOOKUP (Vertical Lookup) searches for a value in the first column of a table and returns a corresponding value from a column you specify. Think of it like looking up someone's phone number in a contacts list—you know their name, and you want to find their number.

### The Formula Structure:

```
=VLOOKUP(lookup_value, table_array, col_index_num, [range_lookup])
```

01

**lookup\_value**

The value you're searching for (e.g., a customer ID)

02

**table\_array**

The range containing your lookup table

03

**col\_index\_num**

Which column number to return (1 = first column)

04

**range\_lookup**

FALSE for exact match, TRUE for approximate

## Practical Example

Imagine you have order data with product codes, but you need to add product names from a separate product list:

```
=VLOOKUP(A2, ProductList!A:C, 2, FALSE)
```

This searches for the product code in cell A2, looks it up in columns A to C of the ProductList sheet, and returns the value from the 2nd column (the product name), matching exactly.

## Common Pitfalls

- **The lookup column must be the first column** in your table\_array—VLOOKUP can't look left
- Always use FALSE for exact matches unless you specifically need approximate matching
- Check for spaces or formatting differences if matches aren't found
- If columns are added to your table, your col\_index\_num needs updating

Ask yourself: *Am I looking up the right value? Is my table range correct? Have I counted my columns properly?* These simple checks prevent most VLOOKUP errors.

# XLOOKUP: The Modern Alternative



## Why XLOOKUP Changes Everything

XLOOKUP is VLOOKUP's more powerful, flexible successor. It can search in any direction (not just vertically), doesn't require the lookup column to be first, and handles errors more gracefully. If you're using Excel 365 or Excel 2021, XLOOKUP should become your go-to lookup function.

### The Formula Structure:

```
=XLOOKUP(lookup_value, lookup_array, return_array, [if_not_found], [match_mode], [search_mode])
```

1

lookup\_value

What you're searching for

2

lookup\_array

Where to search (a single column or row)

3

return\_array

Where to get the result (can be any column)

4

if\_not\_found

Optional: custom message for no match

### Practical Example

Using the same scenario as before—looking up product names from product codes:

```
=XLOOKUP(A2, ProductList!A:A, ProductList!B:B, "Product not found")
```

Notice how much cleaner this is? You specify exactly which column to search (A:A) and exactly which column to return (B:B). No counting required. And if the product code isn't found, it displays your custom message instead of an error.

### XLOOKUP Advantages

# Understanding SQL-Style Joins

## Thinking Like a Database

If you've heard colleagues talk about "inner joins" or "left joins," they're borrowing language from SQL databases. Whilst Excel isn't a database, understanding these concepts helps you blend data more effectively—especially when using Power Query or working with data analysts who think in database terms.

A **join** combines rows from two tables based on a related column. The type of join determines which rows are kept when records don't match perfectly between tables.



### Inner Join

Keep only rows that match in **both** tables. If a customer has no orders, they're excluded. If an order has no customer, it's excluded.



### Left Join

Keep **all** rows from the left table, matching rows from the right where possible. Customers with no orders still appear (with blank order fields).



### Right Join

Keep **all** rows from the right table, matching rows from the left where possible. All orders appear, even if customer details are missing.



### Full Outer Join

Keep **all** rows from both tables, matching where possible. Nothing is excluded—unmatched rows show blanks for missing fields.

## In Excel: Power Query

Excel's Power Query tool (Data tab → Get Data) supports these join types when merging tables. You select your tables, choose the matching columns, and pick your join type. Power Query then handles the heavy lifting.

## Practical Scenario

Imagine you have a customer list (500 customers) and a sales transaction list (1,200 transactions). How you join them depends on your analysis question:

- **Inner join:** "Show me sales for customers who actually purchased something" (excludes customers with zero purchases)
- **Left join (customers):** "Show me all customers, including those who haven't purchased yet" (you see which customers to target)

# The IF Statement: Simple Logic

## Making Decisions with Formulas

The IF statement is Excel's simplest decision-making tool. It asks a question, checks if the answer is true or false, and returns different values based on the result. Think of it as a crossroads: if the condition is true, go left; if false, go right.

### Formula Structure:

```
=IF(condition, value_if_true, value_if_false)
```

### Examples

#### Pass or Fail:

```
=IF(B2>=60, "Pass", "Fail")
```

If the score in B2 is 60 or above, display "Pass". Otherwise, display "Fail".

#### Stock Status:

```
=IF(C2>0, "In Stock", "Out of Stock")
```

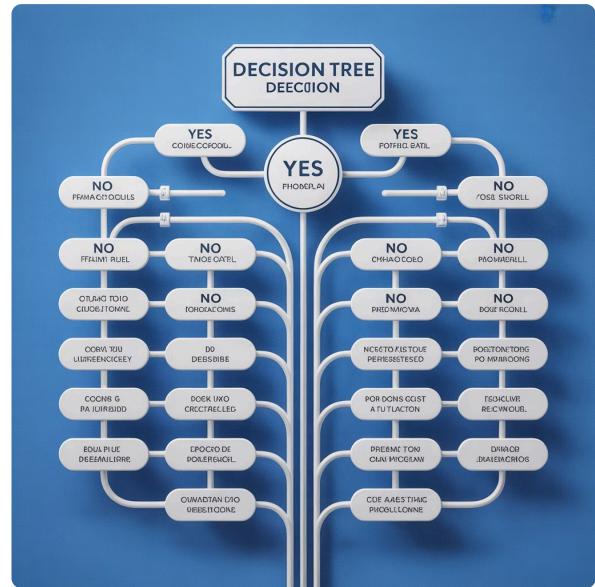
If quantity in C2 is greater than zero, show "In Stock". If not, show "Out of Stock".

#### Discount Calculation:

```
=IF(D2>1000, D2*0.9, D2)
```

If the order value in D2 exceeds £1,000, apply a 10% discount (multiply by 0.9). Otherwise, return the original value.

The beauty of IF statements lies in their simplicity. You're not writing complex code—you're asking a straightforward question and providing two possible answers. What conditions matter in your work? Late deliveries? High-value customers? Overdue invoices? IF statements help you flag them instantly.



# COUNT, SUM, and AVERAGE: The Essential Three

Before you run advanced analysis, you need basic summary statistics. These three functions are the foundation of almost every dataset review. They answer fundamental questions: *How many? How much? What's typical?*

## COUNT

### Count Numbers

Counts how many cells contain numbers in a range

```
=COUNT(A2:A100)
```

## SUM

### Add Them Up

Totals all numeric values in a range

```
=SUM(B2:B100)
```

## AVERAGE

### Find the Middle

Calculates the mean average of a range

```
=AVERAGE(C2:C100)
```

## When to Use Each

### COUNT

- How many transactions?
- How many responses?
- How many valid entries?

### SUM

- Total revenue?
- Total costs?
- Total units sold?

### AVERAGE

- Average order value?
- Average delivery time?
- Average score?

These functions ignore text and blank cells (except AVERAGE, which skips blanks but not zeros). That's usually what you want, but be aware: if you need to count *all* non-empty cells including text, use COUNTA instead of COUNT.

Think about your last dataset. What were the first questions you asked? Probably something like "How many records?" or "What's the total?" or "What's the average?" These three functions answer those questions in seconds.

# COUNTIF, SUMIF, and AVERAGEIF

## Adding Conditions to Your Calculations

The basic COUNT, SUM, and AVERAGE functions work on entire ranges. But what if you only want to count, sum, or average values that meet a specific condition? That's where the "IF" versions come in. They filter first, then calculate.

### Formula Structures:

```
=COUNTIF(range, criteria)  
=SUMIF(range, criteria, [sum_range])  
=AVERAGEIF(range, criteria, [average_range])
```

#### COUNTIF

Count cells that meet one condition

```
=COUNTIF(A2:A100,  
"High")
```

How many cells contain "High"?

#### SUMIF

Sum values that meet one condition

```
=SUMIF(A2:A100,  
>100, B2:B100)
```

Sum column B where column A is greater than 100

#### AVERAGEIF

Average values that meet one condition

```
=AVERAGEIF(A2:A100,  
"North", C2:C100)
```

Average column C where column A equals "North"

## Practical Examples

### Count high-priority tasks:

```
=COUNTIF(D2:D50, "High")
```

### Sum sales above £100:

```
=SUMIF(E2:E200, ">100")
```

### Average scores for passed students:

```
=AVERAGEIF(F2:F80, ">=60")
```

Notice how these formulas let you slice your data by a single rule. You're not changing the dataset—you're asking targeted questions: *What's the total for this category? How many meet this threshold? What's the average in this region?*

# COUNTIFS, SUMIFS, and AVERAGEIFS



## Multiple Conditions, One Formula

The single-condition IF functions are brilliant, but real-world analysis rarely involves just one filter. You need to ask: *What's the total sales for the North region in January? How many high-priority tasks are overdue? What's the average score for students who attended more than 80% of classes?*

That's where COUNTIFS, SUMIFS, and AVERAGEIFS shine. They handle multiple criteria simultaneously.

### Formula Structures:

```
=COUNTIFS(criteria_range1, criteria1, [criteria_range2, criteria2], ...)  
=SUMIFS(sum_range, criteria_range1, criteria1, [criteria_range2, criteria2], ...)  
=AVERAGEIFS(average_range, criteria_range1, criteria1, [criteria_range2, criteria2], ...)
```

01

#### First Criteria

Range and condition (e.g., Region = "North")

02

#### Second Criteria

Another range and condition (e.g., Month = "January")

03

#### Additional Criteria

Add as many as needed for your analysis

04

#### Result

Only rows meeting ALL conditions are included

### Practical Examples

#### Count sales in North region during January:

```
=COUNTIFS(A2:A200, "North", B2:B200, "January")
```

#### Sum revenue where region is "South" AND product is "Widget":

```
=SUMIFS(C2:C200, A2:A200, "South", D2:D200, "Widget")
```

#### Average delivery time for Express shipments over £50:

# Choosing the Right Chart Type

## Visuals Tell Stories Numbers Can't

Numbers in cells are precise, but they're not persuasive. Charts transform data into stories people can understand at a glance. The key is choosing the right chart for your message. Use the wrong type, and you'll confuse your audience instead of enlightening them.

Ask yourself: *What am I trying to show? Comparison? Change over time? Proportions? Relationships?* Your answer determines your chart type.

### Column/Bar Charts

**Use for:** Comparing values across categories

**Example:** Sales by product, performance by department, counts by region

### Line Charts

**Use for:** Showing trends over time

**Example:** Revenue by month, website traffic by week, temperature by day

### Pie Charts

**Use for:** Showing parts of a whole

**Example:** Market share by competitor, budget allocation by department

### Scatter Charts

**Use for:** Showing relationships between two variables

**Example:** Price vs sales volume, age vs income, advertising spend vs revenue

## Common Mistakes to Avoid

- **Pie charts with too many slices** – more than 5-6 categories becomes unreadable; use a bar chart instead
- **Line charts for categories** – lines suggest continuous progression; use columns for discrete categories
- **3D charts** – they look flashy but distort perception; stick to 2D
- **Wrong axis scale** – starting a bar chart at non-zero can exaggerate differences

Before creating any chart, pause and ask: *What's the one key insight I want people to take away?* Then choose the chart type that makes that insight impossible to miss.

# PivotTables: Your Analysis Superpower

## Summarise Thousands of Rows in Seconds

If you learn only one advanced Excel skill, make it PivotTables. They transform large, unwieldy datasets into clear, summarised insights with just a few clicks. No complex formulas required—just drag and drop fields to slice and dice your data in countless ways.

A PivotTable takes your raw data and groups it by categories you choose, calculating totals, averages, counts, or other metrics automatically. Change your mind about the grouping? Just drag a field to a different position. The table updates instantly.



### Raw Data

Thousands of transaction rows

### Drag & Drop

Choose rows, columns, values

### Summary Table

Organised insights instantly

## Creating Your First PivotTable

1. Click anywhere in your dataset
2. Go to Insert → PivotTable
3. Choose where to place it (new worksheet is usually best)
4. Drag fields into four areas:
  - **Rows:** Categories to group by (e.g., Product, Region, Month)
  - **Columns:** Additional grouping across the top (optional)
  - **Values:** What to calculate (Sum, Count, Average, etc.)
  - **Filters:** Optional filters to narrow results

## Example Scenarios

### Sales by Region and Product:

- Rows: Region
- Columns: Product
- Values: Sum of Sales
- Result: A grid showing total sales for each product in each region

### Monthly Transaction Counts:

- Rows: Month
- Values: Count of Transactions
- Result: How many transactions occurred each month

# PivotCharts: Visualising Your PivotTable

## Turn Summaries into Visuals

PivotTables are brilliant for analysis, but sometimes you need to present findings visually. PivotCharts are charts built directly from PivotTables. They update automatically when you change your PivotTable, maintaining perfect synchronisation between your data summary and its visual representation.

The advantage? Change your PivotTable grouping from monthly to quarterly, and the chart updates instantly. Filter to a specific region, and the chart reflects that immediately. No manual chart rebuilding required.



## Creating a PivotChart

1. Click anywhere in your PivotTable
2. Go to PivotTable Analyse → PivotChart
3. Choose your chart type (column, line, pie, etc.)
4. Customise colours, labels, and formatting as needed

**Automatic Updates**  
Change your PivotTable, the chart changes too

**Interactive Filters**  
Filter buttons appear right on the chart

**Presentation Ready**  
Professional visuals with minimal effort

## Best Practices

- Keep PivotTables and PivotCharts on the same worksheet for easy management
- Choose chart types appropriate to your data (columns for comparisons, lines for trends)
- Don't overload with too many data series—clarity beats complexity
- Use clear, descriptive titles so viewers understand what they're seeing

Think of PivotCharts as the visual storytelling partner to your PivotTable's analytical power. Together, they let you explore data freely whilst presenting findings professionally. When was the last time you created a chart manually and then had to rebuild it because the underlying data changed? With PivotCharts, that frustration disappears.

# Slicers: Interactive Filtering Made Easy

## Filter with a Single Click

Slicers are visual filter buttons that make PivotTables and PivotCharts interactive and user-friendly. Instead of navigating dropdown menus or writing complex filters, you simply click buttons representing the values you want to see. The entire PivotTable and any connected PivotCharts update instantly.

Imagine presenting to colleagues. With slicers, they can click "North Region" to see those results, then click "South Region" to compare, all without touching formulas or menus. It's filtering for non-Excel experts.

01

### Select PivotTable

Click anywhere in your PivotTable

02

### Insert Slicer

PivotTable Analyse → Insert Slicer

03

### Choose Fields

Tick boxes for fields you want to filter by

04

### Click to Filter

Use buttons to show/hide data instantly

## Common Uses for Slicers

- **Region filtering:** Click buttons to view specific geographical areas
- **Product category selection:** Filter to specific product lines
- **Department views:** Switch between organisational units
- **Customer segment analysis:** Focus on specific customer types

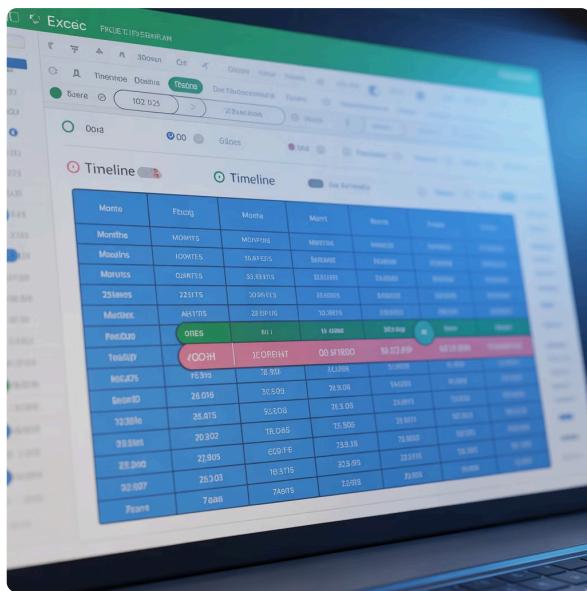
## Benefits

- Intuitive for non-technical users
- Visual clarity—see what's filtered
- Quick switching between views
- Multi-select capability
- Can control multiple PivotTables



Ask yourself: *Would my stakeholders benefit from interactive control over this data? Do I present different cuts of the same dataset repeatedly?* If yes, slicers transform your static reports into interactive

# Timelines: Date Filtering Simplified



## Visual Date Control

Timelines are specialised slicers designed specifically for date fields. They provide an elegant, visual way to filter PivotTables by days, months, quarters, or years. Instead of scrolling through long lists of dates, you see a graphical timeline you can slide across.

Perfect for time-series analysis where you need to zoom in and out of different time periods quickly. View the last quarter? Drag the timeline. Compare year-on-year? Switch the view to years. It's date filtering designed for speed and clarity.

## Adding a Timeline

1. Click your PivotTable
2. Go to PivotTable Analyse → Insert Timeline
3. Select your date field
4. The timeline appears with automatic time period buttons (Days, Months, Quarters, Years)



### Days

Detailed daily analysis



### Months

Monthly trends and patterns



### Quarters

Quarterly business reviews



### Years

Year-on-year comparisons

## Practical Examples

- **Sales performance:** Slide the timeline to see monthly sales figures for any period
- **Seasonal analysis:** Compare Q4 across multiple years to spot holiday trends
- **Recent activity:** Focus on the last 30 days or last quarter
- **Historical comparison:** Switch to yearly view to see long-term growth

Timelines make date-based analysis intuitive. No more typing date ranges into filter boxes or remembering which format Excel expects. Just click the time period you care about, and your PivotTable

# Data Validation: Keeping Data Clean

## Prevention is Better Than Correction

We've talked about cleaning data, but what if you could prevent dirty data from entering in the first place? That's data validation. It restricts what users can type into cells, ensuring consistency, accuracy, and reducing errors at the source.

Think of validation as guardrails. Instead of letting users type anything (leading to "UK," "United Kingdom," "U.K.," and "uk" as four separate categories), you provide a dropdown list with one correct option. Instead of accepting any number, you limit entries to values between 1 and 100. The result? Cleaner data from day one.

### Dropdown Lists

Restrict entries to predefined choices (e.g., department names, product categories, statuses)

### Number Ranges

Only allow numbers within specified limits (e.g., ages between 18-65, quantities above 0)

### Date Ranges

Restrict to valid date ranges (e.g., dates in the future only, dates within the current year)

### Text Length

Limit characters (e.g., postcodes must be 6-8 characters)

### Custom Rules

Create formula-based validation for complex requirements

## Setting Up Validation

1. Select the cells where validation should apply
2. Go to Data → Data Validation
3. Choose validation type (List, Whole number, Date, etc.)
4. Set your criteria
5. Optionally add an input message (guidance text) and error alert

## Example: Department Dropdown

Create a list elsewhere on your sheet: Sales, Marketing, Operations, Finance. Then in Data Validation, choose "List" and reference those cells. Users now see a dropdown with only those four options. Consistency guaranteed.

Ask yourself: *Where does inconsistent data entry cause me the most headaches? Which fields would benefit from constraints?* Data validation takes a few minutes to set up but saves hours of cleaning work later. It's one of the highest-return investments you can make in spreadsheet quality.

# Conditional Formatting: Visual Insights at a Glance

## Let Your Data Speak Through Colour

Sometimes the best way to spot patterns isn't through analysis—it's through colour. Conditional formatting automatically changes cell appearance based on values, making high and low values, trends, and outliers instantly visible. No formulas required; just visual intelligence baked into your spreadsheet.

Imagine a sales report. Instead of scanning hundreds of numbers to find top performers, high values appear in green and low values in red. Exceptions jump out. Patterns emerge. Your eye is drawn exactly where attention is needed.



### Colour Scales

Cells shade from one colour to another based on value (e.g., red for low, green for high)



### Data Bars

Horizontal bars inside cells show relative magnitude—longer bars for larger values



### Icon Sets

Visual icons (arrows, traffic lights, symbols) indicate performance levels



### Highlight Rules

Highlight cells that meet conditions (greater than, less than, between, equal to, duplicates, etc.)

## Common Use Cases

- **Performance dashboards:** Green for meeting targets, red for missing them
- **Ageing reports:** Highlight overdue invoices or tasks
- **Outlier detection:** Flag unusually high or low values
- **Progress tracking:** Data bars showing completion percentages
- **Duplicate checking:** Highlight duplicate entries for removal

## Applying Conditional Formatting

1. Select your data range
2. Go to Home → Conditional Formatting
3. Choose a rule type
4. Set your conditions
5. Choose formatting style



# Text Functions: Manipulating Text Data

## When Your Data Needs Text Surgery

Data doesn't always arrive in the format you need. Names come as "FirstName LastName" but you need them separate. Product codes are buried inside longer descriptions. Email addresses need extracting from mixed text. That's where text functions save the day.

Excel provides powerful tools to split, combine, extract, clean, and transform text. Think of them as surgical instruments for text manipulation.

### LEFT, RIGHT, MID

Extract characters from the start, end, or middle of text

```
=LEFT(A2, 5)
```

Returns first 5 characters

### TRIM

Remove extra spaces

```
=TRIM(A2)
```

Cleans leading/trailing spaces

### CONCATENATE / &

Join text from multiple cells

```
=A2&" "&B2
```

Combines with a space between

### UPPER, LOWER, PROPER

Change text case

```
=PROPER(A2)
```

Title Case For Each Word

## Practical Examples

### Extract first name from "John Smith":

```
=LEFT(A2, FIND(" ", A2)-1)
```

Finds the space, takes everything before it.

### Combine columns into full address:

```
=A2&", "&B2&", "&C2&" "&D2
```

Joins street, city, county, and postcode with proper punctuation.

### Clean inconsistent capitalisation:

```
=PROPER(TRIM(A2))
```

# Date and Time Functions

## Mastering Excel's Most Misunderstood Data Type

Dates confuse many Excel users because Excel stores them as numbers behind the scenes (days since 1 January 1900). Understanding this unlocks powerful date calculations. The displayed format (like "15/03/2024") is just a mask over the number 45368.

Why does this matter? Because it means you can do maths with dates. Subtract one date from another to find the difference in days. Add 30 to a date to find a date 30 days later. Date functions make these calculations reliable and readable.



### TODAY & NOW

=TODAY() returns current date

=NOW() returns current date and time



### DATE Parts

=YEAR(A2) extracts year

=MONTH(A2) extracts month

=DAY(A2) extracts day



### WEEKDAY

=WEEKDAY(A2) returns day of week (1-7)

Useful for weekend identification



### Date Arithmetic

=A2-B2 calculates days between dates

=A2+30 adds 30 days

## Practical Examples

### Calculate age from birthdate:

```
=DATEDIF(A2, TODAY(), "Y")
```

Returns age in complete years.

### Find days until deadline:

```
=B2-TODAY()
```

If B2 contains your deadline date, this shows days remaining.

### Extract month name from date:

```
=TEXT(A2, "MMMM")
```

# Named Ranges: Making Formulas Readable

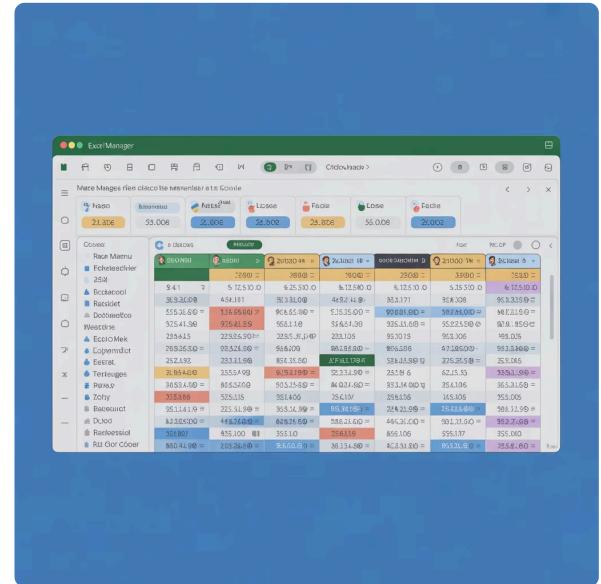
## Replace Cryptic Cell References with Names

Look at this formula: `=SUMIF($A$2:$A$200, "North", $E$2:$E$200)`

Now compare it to this: `=SUMIF(Region, "North", Sales)`

Both do exactly the same thing, but which is easier to understand? Which would you rather encounter six months from now when you've forgotten what column E contained?

Named ranges let you assign meaningful names to cell ranges. Instead of referencing A2:A200, you call it "Region" or "Sales" or "Products." Formulas become self-documenting.



## Creating Named Ranges

1. Select the range you want to name
2. Click in the Name Box (left of the formula bar)
3. Type a name (no spaces; use underscores like Sales\_Data)
4. Press Enter

Alternatively, use Formulas → Define Name for more options and to manage existing names.

### Formulas are Clearer

`=SUM(Sales)` vs `=SUM(E2:E500)` – which tells you more at a glance?

### Updates are Automatic

Change the range definition once; all formulas using that name update instantly

### Less Error-Prone

Typing "Sales" is less likely to cause errors than typing `$E$2:$E$500`

### Easier Maintenance

Six months later, you'll remember what "Revenue" means; will you remember column F?

## Best Practices

- Use descriptive names: "Sales\_North" not "Range1"
- Avoid names that look like cell references (e.g., don't name something "A1" or "Q4")

# Protecting Your Work

## Preventing Accidental Changes

You've built a complex analysis model with intricate formulas. You share it with colleagues. Someone accidentally deletes a key formula or changes a critical input. Your model breaks. Sound familiar?

Worksheet protection prevents this nightmare. You can lock specific cells (usually formulas and structure) whilst leaving other cells (like inputs) editable. Users can enter data where needed but can't accidentally wreck your carefully built logic.



### Unlock Input Cells

Select cells users should edit,  
Format Cells → Protection →  
untick "Locked"



### Protect Sheet

Review → Protect Sheet →  
choose what to allow (e.g.,  
select unlocked cells, format  
cells)



### Optional Password

Add password if you want to  
prevent unprotection  
(remember it—forgotten  
passwords are  
unrecoverable)

## What Protection Can Prevent

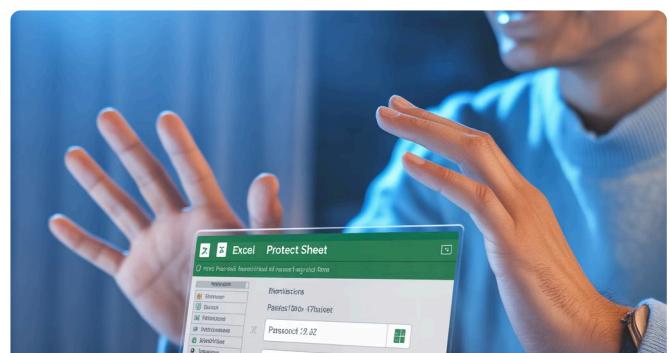
- Deleting or modifying formulas
- Changing formatting in critical areas
- Inserting or deleting rows/columns
- Altering charts or PivotTables
- Modifying validation rules

## What Users Can Still Do

- Enter data in unlocked cells
- Filter and sort (if you allow it)
- Use slicers and timelines
- Refresh PivotTables
- Print and save

## Workbook Protection

Review → Protect Workbook locks the workbook  
structure, preventing users from adding, deleting,  
or renaming sheets. Different from sheet  
protection, which locks cells.



# Keyboard Shortcuts: Working Faster

## Speed Through Your Work Like a Pro

Watch an Excel expert work and you'll notice something: their hands rarely leave the keyboard. Shortcuts aren't about showing off—they're about flow. Clicking through menus interrupts thought. Shortcuts keep you in rhythm, focused on analysis rather than navigation.

You don't need to memorise hundreds of shortcuts. Learn a dozen critical ones, and you'll feel the difference immediately. These are the ones that make the biggest impact:

**Ctrl + C / V / X**

**Copy, Paste, Cut**

The foundation. Master these first.

**Ctrl + Z / Y**

**Undo, Redo**

Experiment fearlessly—undo is instant.

**Ctrl + Arrow**

**Jump to Edge**

Navigate large datasets in a flash.

**Ctrl + Shift + L**

**Toggle Filters**

Turn filters on/off instantly.

**Ctrl + T**

**Create Table**

Convert range to formatted table.

**Alt + =**

**AutoSum**

Insert SUM formula automatically.

**Ctrl + 1**

**Format Cells**

Opens formatting dialog instantly.

**F4**

**Repeat Last Action**

Or toggle absolute references (\$) in formulas.

**Ctrl + Page Up/Down**

**Switch Sheets**

Navigate between worksheets.

**Ctrl + Home**

**Go to A1**

Jump back to the start instantly.

**Ctrl + F**

**Find**

Search for values or text.

**Ctrl + Shift + +**

**Insert Row/Column**

Add rows or columns quickly.

# Building Your First Dashboard

## Bringing It All Together

You've learned the individual techniques—PivotTables, charts, slicers, conditional formatting, and more.

Now it's time to combine them into something powerful: a dashboard. A dashboard is a single-sheet view that presents key metrics, trends, and insights at a glance. It's where analysis becomes actionable.

Good dashboards aren't cluttered with every possible metric. They focus on what matters most. Ask yourself: *What decisions does this dashboard need to support? What questions should it answer immediately?*

01

### Define Purpose

What questions will this dashboard answer? Who's the audience? What decisions will they make?

03

### Create PivotTables

Build the data summaries behind your visuals on a separate sheet.

05

### Insert Slicers

Add interactive filters so users can explore different views.

## Dashboard Design Principles

- **Clarity over complexity** – every element should have a purpose
- **Visual hierarchy** – guide the eye to most important information first
- **Consistent colours** – use colour meaningfully, not randomly
- **White space** – don't cram everything together; let elements breathe

02

### Identify Key Metrics

Choose 3-6 critical KPIs. More than that becomes overwhelming.

04

### Add Visuals

Create charts and conditional formatting that tell the story clearly.

06

### Design Layout

Arrange elements logically. Most important metrics top-left where eyes land first.



# Your Journey as a Data Analyst

## Where Do You Go From Here?

You've covered a lot of ground. From importing and cleaning data to building sophisticated PivotTables, from powerful lookup functions to interactive dashboards, you now have a solid foundation for data preparation and analysis in Excel.

But here's the truth: *knowing* these techniques and *mastering* them are different things. Mastery comes from practice, from encountering real problems and working through them, from making mistakes and learning what works.



### Learn

You've gained the knowledge—the concepts, formulas, and techniques.



### Practice

Apply these tools to your own datasets. Experiment. Break things. Fix them.



### Problem-Solve

Face real challenges. Figure out which techniques solve which problems.



### Share

Teach colleagues. Explaining concepts deepens your own understanding.



### Grow

Explore advanced topics like Power Query, Power Pivot, or VBA when ready.



### Master

Techniques become second nature. You think in terms of analysis, not mechanics.

## Your Next Steps

- **Apply immediately:** Don't wait. Take a dataset you're working with today and apply one new technique.
- **Build a reference library:** Keep this guide handy. Bookmark useful resources. Create your own notes.
- **Seek challenges:** Volunteer for projects involving data. The best learning happens when stakes are