

Q1 2023 PRESENTATION BOOK

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### **Important Facts**

- Founded in 1980
- Headquartered in Plymouth, Michigan
- Portfolio managers and analysts average over 20 years of investment experience
- Investment adviser to the Ave Maria Mutual Funds

# Our Philosophy

- Importance placed on long-term relationships
- Investment goals consistent with risk tolerance levels
- Prudent management utilizes trust-quality investments
- Seek to provide above-average returns and below-average risk
- Our reputation is our most valuable asset
- The Ave Maria Mutual Funds couple intelligent, disciplined investing with Catholic Values

### Fixed Income Philosophy

- Seek predictable income and relative price stability
- High quality is paramount, investment grade only --- no derivatives, no extreme maturity bets
- Portfolios are opportunistically structured
- Sector, credit and yield curve analysis is employed to add value
- Avoid excessive turnover
- Rate anticipation utilized in portfolio structuring

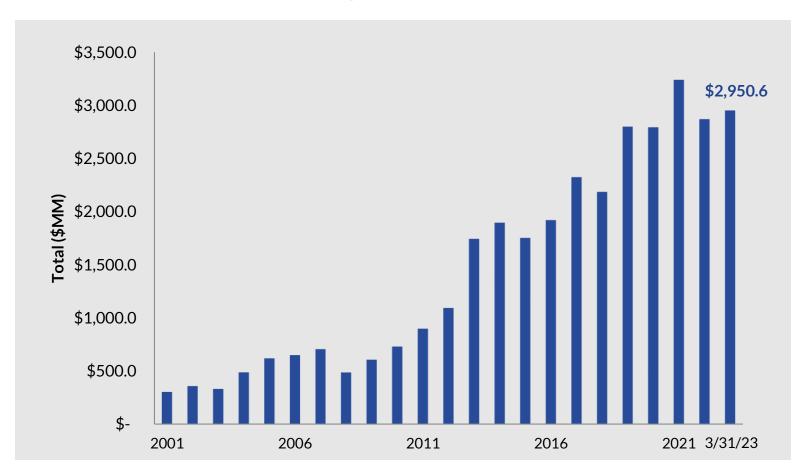
#### Research Process

- Focus on fundamentals income statements, balance sheets and cash flow statements in conjunction with growth prospects
- Augment with external research from a variety of sources (for factual data)
- Make decisions based on assessment of risk/reward relationship
- Investment committee comprised of all portfolio managers and analysts meets regularly
- Securities selection process is not committee driven PMs are responsible for managing their portfolios

### Alpha Generation

- Alpha added through our disciplined bottom-up security selection
- Focus on sound operating fundamentals, conservative capital structures and proven staying power should lead to our companies doing well over entire market cycles
- Expect portfolios to perform well on a relative basis when economy is struggling
- Expect portfolios to have weaker relative performance when economy is rapidly growing or when investors are more inclined to speculation

# **Growth of Assets Under Management**



# **Experienced Portfolio Managers**



George P. Schwartz, CFA	
Years of investment experience	Funds managed
40+	Bond, Rising Dividend



Adam P. Gaglio, CFA	
Years of investment experience	Funds managed
10	Focused, Growth



Timothy S. Schwartz, CFA	
Years of investment experience	Fund managed
25	Value



Chadd M. Garcia, CFA	
Years of investment experience	Funds managed
19	Focused, Growth

# **Experienced Portfolio Managers**



Brandon S. Scheitler		
Years of investment experience	Fund managed	
17	Bond, Rising Dividend	



Ryan M. Kuyawa, CFA	
Years of investment experience	Fund managed
21	Value



Anthony W. Gennaro, CFA, CPA	
Years of investment experience	Fund managed
25	World Equity



Sean C. Gaffney, CFA	
Years of investment experience	Fund managed
6	World Equity

# **Organizational Structure**

# PORTFOLIO DECISIONS

Schwartz Investment Counsel, Inc.

Experienced investment professionals select securities

#### **MORAL SCREENS**

**Catholic Advisory Board** 

Sets moral criteria for screening out companies that violate core values of the Roman Catholic Church



# **Diversified Fund Family**

Value Fund (AVEMX)		
Investment Goal	Long-term capital appreciation	
Primary Investment Focus	Invests in companies that are believed to be undervalued relative to their intrinsic worth	
Inception Date	May 1, 2001	

Growth Fund (AVEGX)	
Investment Goal	Long-term capital appreciation
Primary Investment Focus	Invests in mid-cap and larger companies offering above-average potential for growth in revenues, profits and cash flow
Inception Date	May 1, 2003

Rising Dividend Fund (AVEDX)		
Investment Goal	Long-term capital appreciation and a rising stream of dividend payments	
Primary Investment Focus	Invests in dividend-paying common stocks with price appreciation potential	
Inception Date	May 2, 2005	

World Equity Fund (AVEWX)							
Investment Goal	Long-term capital appreciation						
Primary Investment Focus	Invests in companies of all capitalizations from around the world						
Inception Date	April 30, 2010						

Focused Fund (AVEAX)							
Investment Goal	Long-term capital appreciation						
Primary Investment Focus	Invests in companies of all sizes offering high earnings growth potential						
Inception Date	May 1, 2020						

Bond Fund (AVEFX)						
Investment Goal	Preservation of principal with a reasonable level of current income					
Primary Investment Focus	Invests primarily in domestic investment-grade debt of government and corporate issuers. May invest up to 20% of its assets in equities					
Inception Date	May 1, 2003					

#### **Institutional Shareholders**

- 68 Schools & Universities
- 14 Endowment Funds
- 45 Foundations
- 65 Dioceses
- 59 Churches
- 170 Other Organizations

As of 12-31-22

# Catholic Advisory Board

Composed of prominent Catholics who provide religious guidance in accordance with the Roman Catholic Church, the Board meets regularly to review the Funds' religious standards and criteria.



Raymond Arroyo Fox News & FWTN Host



Scott Hahn Professor, Franciscan University of Steubenville



Lou
Holtz, Emeritus
Former Head
Football Coach
University of
Notre Dame



Larry
Kudlow, Emeritus
Former National
Economic Council
Director & Fox
News Anchor

Episcopal Advisors



Tom Monaghan Chairman of the Ave Maria Foundation



Melissa Moschella, PhD Professor, Catholic University of America



Father Riccardo, Emeritus Executive Director, ACTS XXIX



Paul Roney, CPA President of Domino's Farms Corporation



His Eminence
Adam Cardinal
Maida
Archbishop of
Detroit. Emeritus



Allen
Vigneron
Archbishop of
Detroit

#### **Moral Screens**

Companies Eliminated by the Ave Maria Mutual Funds Moral Screens

**Abortion** 

Abortifacient
Producers, Hospitals
Insurance Companies &
Retail

Embryonic Stem Cell Research

Companies engaged in embryonic stem cell research

**Planned Parenthood** 

Companies that contribute corporate funds to Planned Parenthood (the largest provider of abortions in the U.S.)

**Pornography** 

Producers &
Distributors, including
Media Cos., Hotels,
Retail, Internet & Cable
Providers

The screening process eliminates approximately 150 of the companies in the Russell 3000® Index, leaving 95% of this universe eligible for investment.

### **Investment Objective**

The Ave Maria Bond Fund investment objective is to provide preservation of capital with a reasonable level of current income. The Fund invests in investment-grade debt of domestic corporations, U.S. Government agencies and municipalities. Up to 20% of the Fund may be invested in dividend-paying common stocks.

# Our Approach

- Combine top-down and bottom-up analysis
- Manage duration based on interest rate outlook
- Sector weightings are based upon economic forecast and incremental yields available
- Security selections based on individual credit spreads and credit worthiness
- Credit decisions are derived from fundamental business analysis utilized for all Funds

#### **Investment Process**



#### Investable Universe

- Bloomberg Intermediate U.S. Government/Credit Index is the benchmark
- We exclude bonds and stocks inconsistent with core values and teachings of the Roman Catholic Church. This excludes about 5% of the companies in the Russell 3000® Index



# **Buy Discipline**

We consider the following factors:

- All securities must pass the moral screens set forth by the Catholic Advisory Board
- Issuer's credit strength and management's capital allocation history
- Securities effective duration and yield



Bond Credit Quality as of March 31, 2023														
S&P Moody's					-	Fitch								
AAA	AA	Α	BBB	Not Rated	Aaa	Aa	Α	Baa	Not Rated	AAA	AA	Α	BBB	Not Rated
0%	44%	32%	20%	4%	34%	16%	33%	14%	3%	34%	1%	15%	6%	44%

Credit-quality ratings for each issue are obtained from Bloomberg, Inc. using ratings derived from Standard & Poor's (S&P), Moody's Investors Service (Moody's) and Fitch Ratings (Fitch). These ratings represent the opinions of their respective organizations as to the quality of the securities they rate. S&P ratings range from AAA (extremely strong capacity to meet its financial commitment) to D (in default), while Moody's ratings range from Aaa (best quality issue with lowest risk) to C (poor grade with high risk). Fitch ratings range from AAA (investment grade) to D (speculative). Unrated securities do not necessarily indicate low quality. Ratings are relative and are not absolute standards of quality.

#### **Risk Controls**

- Bottom-up security selection based on fundamentals (diversified, well managed companies)
- No more than 25% industry concentration
- Position sizes generally limited to 3% at the time of purchase
- Portfolio holdings typically range from 100+ issues
   (Bonds: 100+, Dividend-Paying Common Stocks: 18-25)



# Sell Discipline

- Securities are sold when they no longer meet criteria for investment
- More attractive opportunities available
- Company becomes a violator of any moral screen established by our Catholic Advisory Board
- As part of a program to reconfigure the portfolio

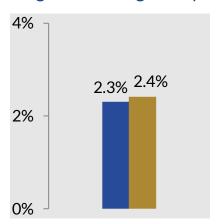


# Portfolio Characteristics as of March 31, 2023

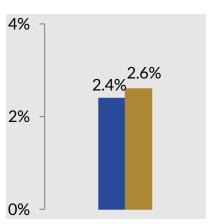
Ave Maria Bond Fund

Bloomberg Intermediate U.S. Govt/Credit Index

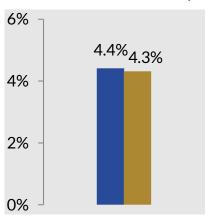
#### Weighted Average Coupon



#### **Current Yield**



#### Yield to Maturity



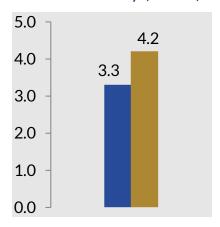
(Source: Bloomberg)

# Portfolio Characteristics as of March 31, 2023

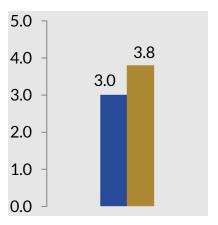
Ave Maria Bond Fund

Bloomberg Intermediate U.S. Govt/Credit Index

Weighted Average Maturity (Years)

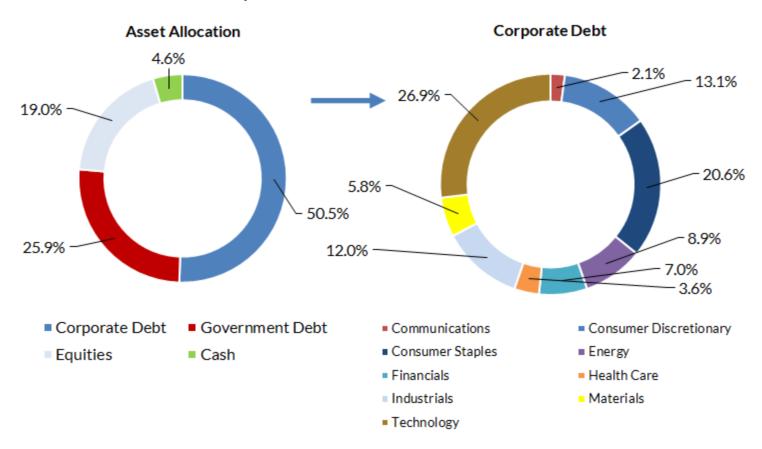


Option Adjusted Duration (Years)



(Source: Bloomberg)

### Portfolio Breakdown by Sector as of March 31, 2023\*



<sup>\*</sup> Fund holdings are for illustrative purposes, subject to change and should not be considered a recommendation to buy or sell securities.

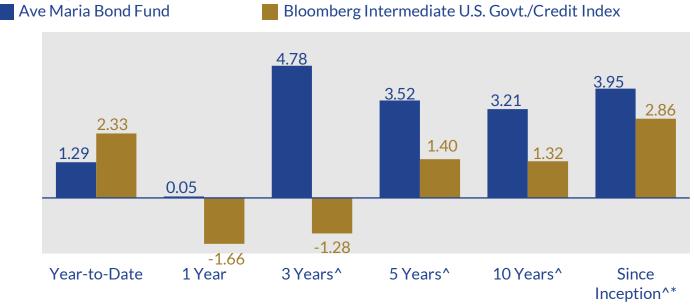
# Portfolio Top Holdings as of March 31, 2023

Top 10 Holdings*	19.6% of Net Assets
<ol> <li>U.S. Treasury Inflation Protected Sec. 0.50% due 04/15/24</li> </ol>	2.2%
<sup>2.</sup> Truist Financial Corporation	2.1%
3. Exxon Mobil Corporation	2.1%
<sup>4.</sup> U.S. Treasury Note 4.50% due 11/15/25	2.0%
<sup>5.</sup> Illinois Tool Works, Inc. 2.65% due 11/15/26	1.9%
<sup>6.</sup> U.S. Treasury Note 2.875% due 11/30/23	1.9%
7. U.S. Treasury Note 3.25% due 06/30/29	1.9%
8. U.S. Treasury Note 2.875% due 06/15/25	1.9%
<sup>9.</sup> U.S. Treasury Note 2.125% due 11/30/24	1.8%
<sup>10.</sup> U.S. Treasury Note 1.375% due 01/31/25	1.8%

<sup>\*</sup> Fund holdings are for illustrative purposes, subject to change and should not be considered a recommendation to buy or sell securities.

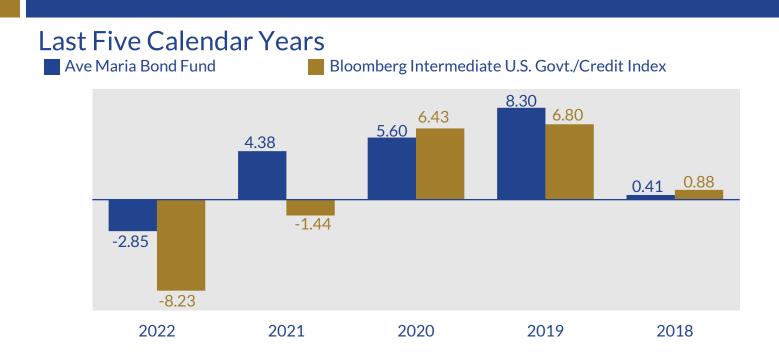
The most current available data regarding portfolio holdings can be found on our website, www.avemariafunds.com. Current and future portfolio holdings are subject to risk.





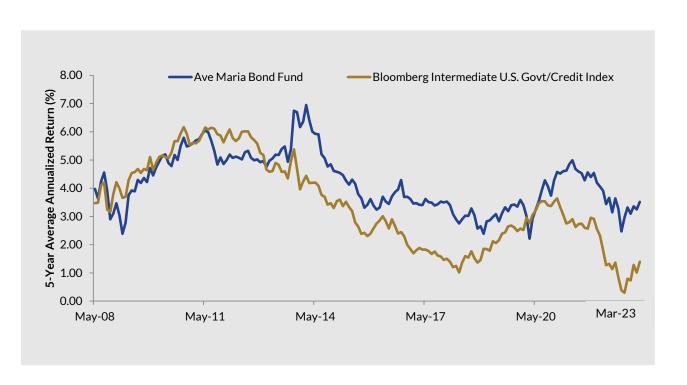
<sup>^</sup> Annualized \* Since Inception date is 5-1-2003

Performance data quoted represents past performance, which is no guarantee of future results. Investment return and principal value are historical and may fluctuate so that redemption value may be worth more or less than the original cost. Current performance may be lower or higher than what is quoted. Call 1-866-AVE-MARIA (1-866-283-6274) or visit avemariafunds.com for the most current month-end performance. Expense ratio: 0.44%



Performance data quoted represents past performance, which is no guarantee of future results. Investment return and principal value are historical and may fluctuate so that redemption value may be worth more or less than the original cost. Current performance may be lower or higher than what is quoted. Call 1-866-AVE-MARIA (1-866-283-6274) or visit avemariafunds.com for the most current month-end performance.

# 5-Year Rolling Periods Summary (Inception to March 31, 2023)



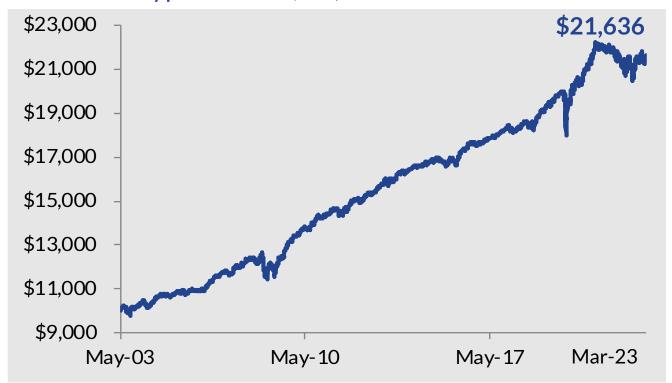
For the 179 5-year rolling time periods, the Fund generated positive returns 100% of the time.

High (03/2009 to 02/2014): 6.95% Low (04/2015 to 03/2020): 2.21% Average 5-Year Rolling Period: 4.21%

Performance data quoted represents past performance, which is no guarantee of future results.

Source: Mellon Analytical Solutions, Inc., April 2023

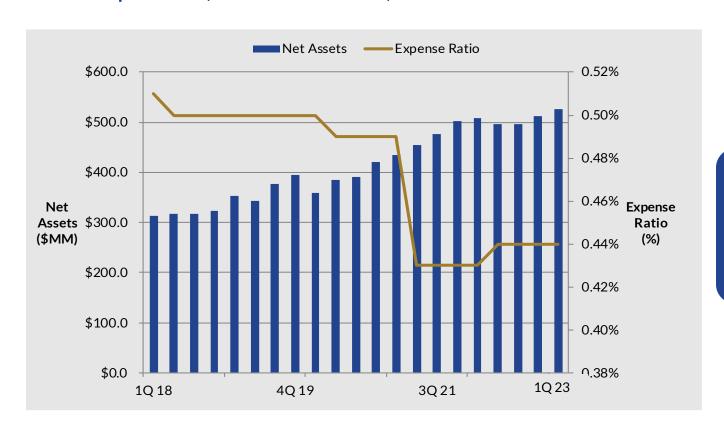
# Growth of a Hypothetical \$10,000 Investment<sup>†</sup>



† From 5-1-03 to 3-31-23. Reflects reinvested distributions and the beneficial effect of any expense reduction and does not guarantee future results.

Performance data quoted represents past performance, which is no guarantee of future results.

# Assets and Expenses (Last Five Years)



The expense ratio has decreased in recent years.



For additional information, call **1-866-AVE-MARIA** (1-866-283-6274) Or visit avemariafunds.com

#### IMPORTANT INFORMATION FOR INVESTORS

Schwartz Investment Counsel, Inc., a registered investment adviser established in 1980, serves as investment adviser for Ave Maria Mutual Funds and invests only in securities that meet the Funds' investment and religious requirements. The returns may be lower or higher than if decisions were based solely on investment considerations. The method of security selection may or may not be successful and the Funds may underperform or outperform the stock market as a whole. All mutual funds are subject to market risk, including possible loss of principal. The Funds' investments in small and mid capitalization companies could experience greater volatility than investments in large capitalization companies. AVEWX invests in foreign securities and securities issued by U.S. entities with substantial foreign operations. Investments in these securities can involve additional risks relating to political, economic or regulatory conditions in foreign countries. These risks include less stringent investor protection and disclosure standards of some foreign markets; fluctuations in foreign currencies; and withholding or other taxes. AVEFX invests primarily in fixed income securities and as a result the Fund is also subject to the followings risks: interest rate risk, credit risk, credit rating risk and liquidity risk. AVEDX invests primarily in dividend paying companies and it is possible these companies may eliminate or reduce their dividend payments. AVEAX is classified as non-diversified and may therefore invest a greater percentage of its assets in the securities of a limited number of issuers than a fund that is diversified. At times, the Fund may overweight a position in a particular issuer or emphasize investment in a limited number of issuers, industries or sectors, which may cause its share price to be more susceptible to any economic, business, political or regulatory occurrence affecting an issuer than a fund that is more widely diversified. The issuers that the Fund may emphasize will vary from time to time.

Request a prospectus, which includes investment objectives, risks, fees, charges and expenses and other information that you should read and consider carefully before investing. The prospectus can be obtained by calling 1-866-283-6274 or it can be viewed at www.avemariafunds.com. Distributed by Ultimus Fund Distributors, LLC. Schwartz Investment Counsel, Inc. is not affiliated with Ultimus Fund Distributors, LLC.