

How to win any bet! | Top 3 Psychology Tricks

1. **Rock-Paper-Scissors**

- a. Get a friend who has something you want. Say that if you win a game of Rock-Paper-Scissors you take their item, but if they win, you will give them 2 things from you that they want.
- b. Initiate a “Rock-Paper-Scissors”, but then suddenly stop and ask a question.
- c. When you play Rock-Paper-Scissors next. After this there is a high probability that they will pick Scissors.
- d. Pick Rock
- e. Tell them about SciBlog!

2. **Body Language and Fake Confidence**

When ever you are in a disagreement, make sure that you are always looking at your friend’s body language! If you sense any uncertainty or lack of confidence, then exaggerate your own body language and act more confident. This will make them doubt their own stance and they will, hopefully, fully understand your take on the subject.

Also, whenever you are talking to your friends make sure that you are mirroring them and nodding them whenever you make a point. This will present your point as more agreeable. Make sure to present your points with some type of injected humor to lighten up the tense atmosphere, this might show them that you are not letting your emotions cloud your better judgement!

3. **Decoy**

If you are ever in a position where you need to sell something to someone make sure to employ to use the decoy strategy. Let me explain this with an example:

Let’s say that you are selling carrots. Small Carrots sell for \$1, while Large Carrots sell for \$4. You notice that no one is buying your Large Carrots. Then, you pull out your phone and read the new

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SciBlog article. Suddenly, your eyes become wide as you realise that SciBlog has just saved your business. You scramble to desk, and sloppily write down something on your price tags. Suddenly, a crowd of people coming running towards your business and you instantly sell out of all your large carrots. What did you do? You made a medium carrot option priced at \$3.50, people realised that they did not want the smallest carrots and wanted atleast a medium carrot. After this they realized the large carrots only costed \$0.50 more than medium carrots, and so they decided to buy the large carrots.

Thanks to SciBlog, you had became the world's first millionaire carrot farmer!

Sources:

[Insidebe](#)

[Vicoby](#)

[PsychologyToday](#)