



### Cost Estimate for Implementation Services - Relative Order of Magnitude (ROM)

ARGANO Implementation Services are presented as a ROM (range) based on the current understanding of requested implementation services. Further qualification with PSI will be required to finalize a statement of work (SOW) for Phase-1.

The provided estimate is based on recent Argano projects for ERPx with similar levels of complexity, QuickBooks in the field offices, and required Unit4 functional modules.

Project Milestone	Low Hours	High Hours	Estimated Low	Estimated High
Plan	421	533	\$104,226	\$112,316
Design	984	1613	\$241,444	\$397,485
Build	968	1320	\$231,386	\$312,920
Validate	312	468	\$76,292	\$114,438
Test	365	694	\$88,397	\$168,068
Deploy	356	466	\$82,604	\$108,730
Optimize	139	154	\$30,436	\$33,818
Estimated USD Totals	3545	5248	\$854,785	\$1,247,775

Resource Role	Rate
Solution Architect	\$260
Senior Functional Consultant	\$255
Functional Consultant	\$215
Technical Consultant	\$255
Project Manager	\$260
Project Coordinator	\$190
Director of Training	\$275
Organizational Change	\$260

Travel expenses are not included in the above estimates. Planned Argano resources for this project are based in Washington, D.C. Travel budgets are currently averaging less than 5% of Cost for Plan and Design phases for similar projects.

Standard payment terms for Argano are monthly, Net 30. Argano is open to a negotiated shared risk model for payment terms, upon selection.

Argano Banking information will be provided upon selection.