

## Grant Proposal Presentation

Grant-providing companies may request presentation of a proposal to assist in their evaluation and comparison of various plans. Remember, many nonprofits are competing for limited grant donation dollars. Your nonprofit group has been selected to present your proposal to the company's board that will ultimately make the decision on the grant. Your group's purpose is to persuade the board that your nonprofit's project warrants approval and funding.

Presentation scenario: the nonprofit's representatives will be seated facing the board (your classmates). Assume the board members have a hardcopy of your proposal submission in front of them. Your nonprofit group will have **15-18 minutes** to convince the board of the merits of your proposal to solve an issue in a community.

You can divide the presentation however you choose, but each group member must have a speaking role. There is no min/max speaking time for each speaker, but the expectation is that the allocated minutes are **balanced**. To achieve this, you may elect to have more than one speaker cover the larger, more in-depth portions.

The proposal presentation should "flow" seamlessly – the first speaker should introduce the group members, and subsequently, members will simply stand and speak in turn. **There should not be interruption** such as "I am xx and now I am going to brief the Project Plan section."

Business casual attire is recommended. Each member is allowed a 3 x 5 index card and a watch, if desired.

No slides or visuals.

**Rubric:** The 75 points will be awarded to each speaker based on how clear, focused, thorough, and practiced the presentation is.