

# DAIRY LEADERS ALLFARM NZ CONFERENCE

4th, 5th, 6th July 2012  
TAUPO | Wairakei Resort

Complete registration and post, or register at  
[www.alfarmnz.co.nz](http://www.alfarmnz.co.nz)



SUSTAINABLE FARM PROFITABILITY

## DAY 1 ~ Wednesday

07.00 – 08.00	<b>Check-in</b>
08.00 – 09.00	<b>NUTRITION FOR HIGH PRODUCERS</b> Energy Requirements (Carolina Diaz)
09.00 – 10.00	Protein Requirements (Adolfo Alvarez)
10.00 – 10.30	<b>Morning Tea</b>
10.30 – 11.30	<b>ADDITIVES FOR HIGH PRODUCTION COWS</b> Yeast / Bypass fat (Dr. Rolando Herrera)
11.30 – 12.30	Micotoxin Binders (Damien Moore)
12.30 – 13.30	<b>Lunch</b>
13.30 – 14.10	Mineral supplementation for high producing herds (Dr. Julian Waters)
14.10 – 15.00	The use of rumen modifiers in high producing dairy systems (Agrihealth)
15.00 – 16.00	<b>GET RID OF THE BANK? YEAH RIGHT!</b> Economic use of supplements in high input systems (Phillipa Hedley)
16.00 – 16.30	<b>Afternoon Tea</b>
16.30 – 17.30	NZ agribusiness overview (Sarah Kennedy)
18.30 – 19.00	<b>Pre Gala Dinner Drinks</b>
19.00 – 24.00	<b>Gala Buffet Dinner</b>

## DAY 2 ~ Thursday

08.00 – 09.00	<b>PROFITABLE AGRONOMICS</b> Pasture Persistence (Derek Ferguson)
09.00 – 10.00	Growing Crops – Alternative sources of protein & starch (Ian Williams)
10.00 – 10.30	<b>Morning Tea</b>
10.30 – 11.30	<b>BIOLOGICAL FARMING</b> Biological Farming (Jim McMillan)
11.30 – 12.00	Pasture Renewal (Laurence Jackson)
12.00 – 12.30	Sustainable use of Fertilisers (Andres Reidel)
12.30 – 13.30	<b>Lunch</b>
13.30 – 14.10	<b>MAXIMISING ANIMAL HEALTH IN INTENSIVE SYSTEMS</b> Mastitis Management Programme (Dr. Kiro Petrovski)
14.10 – 15.00	<b>PLATINUM SPONSORS</b> Corkill Systems Quantum Laboratories
15.00 – 16.00	<b>PERFORMANCE EXPERT</b> Raise your Game (John Shackleton)
16.00 – 16.30	<b>Afternoon Tea</b>
16.30 – 17.30	<b>INTENSIVE FARMING – HIGH PROFITS</b> Round table – 3 Farmers

## DAY 3 ~ Friday

08.00 – 09.00	<b>WHO WANTS TO BE A MILLIONAIRE</b> Fonterra's strategy in an International Trade context. (Malcolm Bailey)
09.00 – 10.00	New Zealand Moving Forward (Laurie Margrain)
10.00 – 10.30	<b>Morning Tea</b>
10.30 – 11.30	<b>FUTURE OF DAIRY FARMING</b> Nicola Shadbolt (Massey University)
11.30 – 12.10	How to budget towards becoming debt free (Ian Farrelly)
12.10 – 12.30	<b>CLOSING REMARKS</b> Carolina Diaz Lira
12.30 – 13.30	<b>Panel Discussion &amp; Lunch</b>
13.30 – 16.30	Optional Farm Visit



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SUSTAINABLE FARM PROFITABILITY

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4th, 5th, 6th July 2012 | Taupo, Wairakei Resort

NAME: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

TELEPHONE: \_\_\_\_\_

E-MAIL: \_\_\_\_\_

### THREE DAY CONFERENCE

- ☐ \$400 + GST Early Bird Registration  
(including payment prior to 10 June)
- ☐ \$450 + GST 3 day Registration
- ☐ \$190 + GST 1 day Registration

(please tick which day attending)

☐ DAY 1 ☐ DAY 2 ☐ DAY 3

### ADDITIONAL MEALS FOR GALA DINNER

- ☐ Accompanying guest  
Day 1 – Dinner & entertainment \$75.00

OPTIONAL FARM VISIT (no charge) ☐

TOTAL \_\_\_\_\_

(Please remember to add GST (15% to above costs)  
ALLFARM NZ GST # 99-076-577)

### METHOD OF PAYMENT

- ☐ Direct credit to: ALLFARM NZ Ltd  
Account # 01-0755-0170518-00.  
(Please include name in reference)
- ☐ Cheque payable to ALLFARM NZ Ltd

### ACCOMMODATION:

Accommodation available onsite at the conference, Wairakei Resort, Taupo 07 3748021. Please quote ALLFARM NZ conference delegates package for special rates.

### REFUNDS:

80% of registration fees are refundable if cancellation is before the 20 June. There is no refund after the 20 June.

Limited numbers, book early to ensure your place.

### POST CHEQUE WITH APPLICATION TO:

ALLFARM NZ, P O Box 203, Palmerston North 4440

### PHONE:

06 353 3302 / 021 275 5011

### WEBSITE AND EMAIL:

[www.allfarmnz.co.nz](http://www.allfarmnz.co.nz) / [info@allfarmnz.co.nz](mailto:info@allfarmnz.co.nz)

# SPEAKERS

DR KIRO PETROVSKI BVSc, PhD – Senior Lecturer University of Adelaide, Australia. Allfarm NZ Mastitis Specialist. Area of expertise is in dairy cattle medicine, mastitis, lactation biology, and milk harvesting and quality.

DAMIAN MOORE Director Feed Safety, Meriden Animal Health, Australia. Over 20 years experience in the animal feed industry in Australia and throughout Asia. Damian is a specialist in ruminant production. He has presented and published numerous papers on mycotoxins at various scientific meetings.

MALCOLM BAILEY B.Ag, Econ. Farmer & Fonterra Director. Specialises in governance with a special interest in international trade policy.

NICOLA SHADBOLT Massey University Senior Lecturer, Farmer & Fonterra Director.

LAURIE MARGRAIN – Chairman Open Country Dairy Ltd. Past 25 years in CEO, Director and Chairman roles with Companies such as Masport, Skellerup, Criterion Group, Projex, Cable Price. Significant experience in creating International competitive advantage in businesses and the strategic planning required to achieve this. Structuring businesses for sustainable growth.

IAN WILLIAMS B.Agr.Sc. MDM (Dist). Pioneer Forage Specialist.

DEREK FERGUSON B.Com.Ag, Nth Island Forage Development Manager, Agricom. Specialist in forages & the successful incorporation of these forages into the farm systems.

IAN FARRELLY B.Ag, Fonterra Director. Sits on the Audit, Finance & Risk Committee, Remuneration & Development Committee, the Milk Payments Working Group, and the Supplier Relations Committee.

PHILLIPA HEDLEY Business Developer, Dairy NZ Feed Specialist

DR JULIAN WATERS BSc, MSc, PhD, CBiol, MIBiol, RNutr, CPAg, – Nutritech Limited. Practical independent consultant in research, advisory, extension, commerce worldwide

ADOLFO ALVAREZ BAgSc, MSc - Allfarm NZ nutrition-business consultant. For the past 20 years Adolfo had been working in Europe in animal production, nutrition and also a laboratory assistant for the University of California.

ANDRES REIDEL BAgSc, DipAgSc – Allfarm NZ Director and nutrition-business consultant. Andres is trained and educated in both international and local universities. He specialises in fertilisation and soil nutrition over the past 20 years.

CAROLINA DIAZ LIRA BVSc, MVSc, currently completing PhD at Massey - Allfarm NZ Director. Carolina has an excellent reputation within the farming industry for her vast knowledge in nutrition and animal science.

LAURENCE JACKSON B.App.Sci Agriculture - Allfarm NZ nutrition-business consultant. For the past 5 years has been specialising in pasture agronomy.

DR ROLANDO HERRERA BVSc, MVSc, PhD. Owns his own consultancy in North America. International Animal Nutrition Consultant for Asia, Europe and America.

PETER LESTER Quantum Laboratories. Independently specialising in coordinated soil/plant animal nutrition research.

SARAH KENNEDY BVSc. CEO of RD1. Originally a vet by training, just completed a Sloan Fellowship at MIT, and has held a number of senior executive positions in agribusiness and food industries.

JOHN SHACKLETON Performance Expert. Australasia's leading motivational speakers 30 years of experience in the business world, as a business owner and entrepreneur. CSP (Certified Speaking Professional) from NSA Australia. This designation is awarded to only the top 5% of professional speakers worldwide.