

The Global Preferences Survey

<https://gps.briq-institute.org>

English

Copied from United States Questionnaire

Version 2018-12-06

The development of this preference module is described in:

Falk, A., Becker, A., Dohmen, T., Huffman, D., & Sunde, U. (2016). The preference survey module: A validated instrument for measuring risk, time, and social preferences. IZA Discussion Paper No. 9674.

and

Falk, A., Becker, A., Dohmen, T., Enke, B., Huffman, D., & Sunde, U. (2018). Global evidence on economic preferences. *Quarterly Journal of Economics* 133 (4), 1645–1692.



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WP13417

(Interviewer: READ:)

Please tell me, in general, how willing or unwilling you are to take risks, using a scale from 0 to 10, where 0 means you are “completely unwilling to take risks” and 10 means you are “very willing to take risks.” You can also use any number between 0 and 10 to indicate where you fall on the scale, using 0, 1, 2, 3, 4, 5, 6, 7, 8, 9, or 10.

- 10 Very willing to take risks
- 09
- 08
- 07
- 06
- 05
- 04
- 03
- 02
- 01
- 00 Completely unwilling to take risks

- 98 (DK)
- 99 (Refused)



(Interviewer: READ:)

We now ask you for your willingness to act in a certain way. Please again indicate your answer on a scale from 0 to 10. A 0 means “completely unwilling to do so,” and a 10 means “very willing to do so.” You can also use any number between 0 and 10 to indicate where you fall on the scale, using 0, 1, 2, 3, 4, 5, 6, 7, 8, 9, or 10.

(Read 13418R-13421R)

- 10 Very willing to do so
- 09
- 08
- 07
- 06
- 05
- 04
- 03
- 02
- 01
- 00 Completely unwilling to do so
- 99 (DK/NA)
- 97 (Refused)

- WP13418R** How willing are you to give up something that is beneficial for you today in order to benefit more from that in the future?
- WP13419R** How willing are you to punish someone who treats **you** unfairly, even if there may be costs for you?
- WP13420R** How willing are you to punish someone who treats **others** unfairly, even if there may be costs for you?
- WP13421R** How willing are you to give to good causes without expecting anything in return?



(Interviewer: READ:)

How well does each of the following statements describe you as a person? Please indicate your answer on a scale from 0 to 10. A 0 means “does not describe me at all,” and a 10 means “describes me perfectly.” You can use any number between 0 and 10 to indicate where you fall on the scale, using 0, 1, 2, 3, 4, 5, 6, 7, 8, 9, or 10.

(Read 13422R-13426R)

10 Describes me perfectly
 09
 08
 07
 06
 05
 04
 03
 02
 01
 00 Does not describe me at all
 99 (DK/NA)
 97 (Refused)

- WP13422R** When someone does me a favor, I am willing to return it.
- WP13423R** If I am treated very unjustly, I will take revenge at the first occasion, even if there is a cost to do so.
- WP13424R** I assume that people have only the best intentions.
- WP13425R** I am good at math.
- WP13426R** I tend to postpone tasks even if I know it would be better to do them right away.



(Interviewer: READ:)

Please imagine the following situation: You can choose between a sure payment of a particular amount of money, OR a draw, where you would have an equal chance of getting **450 U.S. dollars** or getting nothing. We will present to you five different situations.

WP13427R

What would you prefer: A draw with a 50-percent chance of receiving **450 U.S. dollars** and the same 50-percent chance of receiving nothing, OR the amount of **240 U.S. dollars** as a sure payment?

- 1 50/50 chance
- 2 Sure payment
- 8 (DK/NA) **(Repeat question; If “DK” or “NA” again, code as 8)**
- 9 (Refused)

(If code 1 in WP13427R, Skip to WP13443R;
If code 8 or 9 in WP13427R, Skip to WP13458R;
Otherwise, Continue)

WP13428R

Would you prefer the 50/50 chance or the amount of **120 U.S. dollars** as a sure payment?

- 1 50/50 chance
- 2 Sure payment
- 8 (DK/NA)
- 9 (Refused)

(If code 1 in WP13428R, Skip to WP13436R;
If code 8 or 9 in WP13428R, Skip to WP13458R;
Otherwise, Continue)

WP13429R

Would you prefer the 50/50 chance or the amount of **60 U.S. dollars** as a sure payment?

- 1 50/50 chance
- 2 Sure payment
- 8 (DK/NA)
- 9 (Refused)

(If code 2 in WP13429R, Skip to WP13433R;
If code 8 or 9 in WP13429R, Skip to WP13458R;
Otherwise, Continue)



WP13430R

Would you prefer the 50/50 chance or the amount of **90 U.S. dollars** as a sure payment?

- 1 50/50 chance
- 2 Sure payment
- 8 (DK/NA)
- 9 (Refused)

(If code 2 in WP13430R, Skip to WP13432R;
If code 8 or 9 in WP13430R, Skip to WP13458R;
Otherwise, Continue)

WP13431R

Would you prefer the 50/50 chance or the amount of **105 U.S. dollars** as a sure payment?

- 1 50/50 chance
- 2 Sure payment
- 8 (DK/NA)
- 9 (Refused)

(All in WP13431R, Skip to WP13458R)

WP13432R

Would you prefer the 50/50 chance or the amount of **75 U.S. dollars** as a sure payment?

- 1 50/50 chance
- 2 Sure payment
- 8 (DK/NA)
- 9 (Refused)

(All in WP13432R, Skip to WP13458R)

WP13433R

Would you prefer the 50/50 chance or the amount of **30 U.S. dollars** as a sure payment?

- 1 50/50 chance
- 2 Sure payment
- 8 (DK/NA)
- 9 (Refused)

(If code 2 in WP13433R, Skip to WP13435R;
If code 8 or 9 in WP13433R, Skip to WP13458R;
Otherwise, Continue)



WP13434R

Would you prefer the 50/50 chance or the amount of **45 U.S. dollars** as a sure payment?

- 1 50/50 chance
- 2 Sure payment
- 8 (DK/NA)
- 9 (Refused)

(All in WP13434R, Skip to WP13458R)

WP13435R

Would you prefer the 50/50 chance or the amount of **15 U.S. dollars** as a sure payment?

- 1 50/50 chance
- 2 Sure payment
- 8 (DK/NA)
- 9 (Refused)

(All in WP13435R, Skip to WP13458R)

WP13436R

Would you prefer the 50/50 chance or the amount of **180 U.S. dollars** as a sure payment?

- 1 50/50 chance
- 2 Sure payment
- 8 (DK/NA)
- 9 (Refused)

(If code 1 in WP13436R, Skip to WP13440R;
If code 8 or 9 in WP13436R, Skip to WP13458R;
Otherwise, Continue)

WP13437R

Would you prefer the 50/50 chance or the amount of **150 U.S. dollars** as a sure payment?

- 1 50/50 chance
- 2 Sure payment
- 8 (DK/NA)
- 9 (Refused)

(If code 1 in WP13437R, Skip to WP13439R;
If code 8 or 9 in WP13437R, Skip to WP13458R;
Otherwise, Continue)



WP13438R

Would you prefer the 50/50 chance or the amount of **135 U.S. dollars** as a sure payment?

- 1 50/50 chance
- 2 Sure payment
- 8 (DK/NA)
- 9 (Refused)

(All in WP13438R, Skip to WP13458R)

WP13439R

Would you prefer the 50/50 chance or the amount of **165 U.S. dollars** as a sure payment?

- 1 50/50 chance
- 2 Sure payment
- 8 (DK/NA)
- 9 (Refused)

(All in WP13439R, Skip to WP13458R)

WP13440R

Would you prefer the 50/50 chance or the amount of **210 U.S. dollars** as a sure payment?

- 1 50/50 chance
- 2 Sure payment
- 8 (DK/NA)
- 9 (Refused)

(If code 2 in WP13440R, Skip to WP13442R;
If code 8 or 9 in WP13440R, Skip to WP13458R;
Otherwise, Continue)

WP13441R

Would you prefer the 50/50 chance or the amount of **225 U.S. dollars** as a sure payment?

- 1 50/50 chance
- 2 Sure payment
- 8 (DK/NA)
- 9 (Refused)

(All in WP13441R, Skip to WP13458R)



WP13442R

Would you prefer the 50/50 chance or the amount of **195 U.S. dollars** as a sure payment?

- 1 50/50 chance
- 2 Sure payment
- 8 (DK/NA)
- 9 (Refused)

(All in WP13442R, Skip to WP13458R)

WP13443R

Would you prefer the 50/50 chance or the amount of **360 U.S. dollars** as a sure payment?

- 1 50/50 chance
- 2 Sure payment
- 8 (DK/NA)
- 9 (Refused)

(If code 1 in WP13443R, Skip to WP13451R;
If code 8 or 9 in WP13443R, Skip to WP13458R;
Otherwise, Continue)

WP13444R

Would you prefer the 50/50 chance or the amount of **300 U.S. dollars** as a sure payment?

- 1 50/50 chance
- 2 Sure payment
- 8 (DK/NA)
- 9 (Refused)

(If code 1 in WP13444R, Skip to WP13448R;
If code 8 or 9 in WP13444R, Skip to WP13458R;
Otherwise, Continue)

WP13445R

Would you prefer the 50/50 chance or the amount of **270 U.S. dollars** as a sure payment?

- 1 50/50 chance
- 2 Sure payment
- 8 (DK/NA)
- 9 (Refused)

(If code 2 in WP13445R, Skip to WP13447R;
If code 8 or 9 in WP13445R, Skip to WP13458R;
Otherwise, Continue)



WP13446R

Would you prefer the 50/50 chance or the amount of **285 U.S. dollars** as a sure payment?

- 1 50/50 chance
- 2 Sure payment
- 8 (DK/NA)
- 9 (Refused)

(All in WP13446R, Skip to WP13458R)

WP13447R

Would you prefer the 50/50 chance or the amount of **255 U.S. dollars** as a sure payment?

- 1 50/50 chance
- 2 Sure payment
- 8 (DK/NA)
- 9 (Refused)

(All in WP13447R, Skip to WP13458R)

WP13448R

Would you prefer the 50/50 chance or the amount of **330 U.S. dollars** as a sure payment?

- 1 50/50 chance
- 2 Sure payment
- 8 (DK/NA)
- 9 (Refused)

(If code 2 in WP13448R, Skip to WP13450R;
If code 8 or 9 in WP13448R, Skip to WP13458R;
Otherwise, Continue)

WP13449R

Would you prefer the 50/50 chance or the amount of **345 U.S. dollars** as a sure payment?

- 1 50/50 chance
- 2 Sure payment
- 8 (DK/NA)
- 9 (Refused)

(All in WP13449R, Skip to WP13458R)



WP13450R

Would you prefer the 50/50 chance or the amount of **315 U.S. dollars** as a sure payment?

- 1 50/50 chance
- 2 Sure payment
- 8 (DK/NA)
- 9 (Refused)

(All in WP13450R, Skip to WP13458R)

WP13451R

Would you prefer the 50/50 chance or the amount of **420 U.S. dollars** as a sure payment?

- 1 50/50 chance
- 2 Sure payment
- 8 (DK/NA)
- 9 (Refused)

(If code 1 in WP13451R, Skip to WP13455R;
If code 8 or 9 in WP13451R, Skip to WP13458R;
Otherwise, Continue)

WP13452R

Would you prefer the 50/50 chance or the amount of **390 U.S. dollars** as a sure payment?

- 1 50/50 chance
- 2 Sure payment
- 8 (DK/NA)
- 9 (Refused)

(If code 2 in WP13452R, Skip to WP13454R;
If code 8 or 9 in WP13452R, Skip to WP13458R;
Otherwise, Continue)

WP13453R

Would you prefer the 50/50 chance or the amount of **405 U.S. dollars** as a sure payment?

- 1 50/50 chance
- 2 Sure payment
- 8 (DK/NA)
- 9 (Refused)

(All in WP13453R, Skip to WP13458R)



WP13454R

Would you prefer the 50/50 chance or the amount of **375 U.S. dollars** as a sure payment?

- 1 50/50 chance
- 2 Sure payment
- 8 (DK/NA)
- 9 (Refused)

(All in WP13454R, Skip to WP13458R)

WP13455R

Would you prefer the 50/50 chance or the amount of **450 U.S. dollars** as a sure payment?

- 1 50/50 chance
- 2 Sure payment
- 8 (DK/NA)
- 9 (Refused)

(If code 1 in WP13455R, Skip to WP13457R;
If code 8 or 9 in WP13455R, Skip to WP13458R;
Otherwise, Continue)

WP13456R

Would you prefer the 50/50 chance or the amount of **435 U.S. dollars** as a sure payment?

- 1 50/50 chance
- 2 Sure payment
- 8 (DK/NA)
- 9 (Refused)

(All in WP13456R, Skip to WP13458R)

WP13457R

Would you prefer the 50/50 chance or the amount of **465 U.S. dollars** as a sure payment?

- 1 50/50 chance
- 2 Sure payment
- 8 (DK/NA)
- 9 (Refused)



WP13458R (Interviewer: READ:)

Please think about what you would do in the following situation. You are in an area you are not familiar with, and you realize that you lost your way. You ask a stranger for directions. The stranger offers to take you to your destination.

Helping you costs the stranger about **40 U.S. dollars** in total. However, the stranger says he or she does not want any money from you. You have six presents with you. The cheapest present costs **10 U.S. dollars**, the most expensive one costs **60 U.S. dollars**. Do you give one of the presents to the stranger as a “thank you” gift?

(If yes, ask:) Which present do you give to the stranger? **(Read 2-7)**

- 1 No, would not give present
- 2 The present worth **10 U.S. dollars**
- 3 The present worth **20 U.S. dollars**
- 4 The present worth **30 U.S. dollars**
- 5 The present worth **40 U.S. dollars**
- 6 The present worth **50 U.S. dollars**
- 7 The present worth **60 U.S. dollars**
- 8 (DK/NA)
- 9 (Refused)

WP13459R

Imagine the following situation: Today you unexpectedly received **1,600 U.S. dollars**. How much of this amount would you donate to a good cause? **(Values between 0 and 1,600 are allowed)**

_____ **U.S. dollars**

DK (DK/NA)
RF (Refused)



(Interviewer: READ:)

Suppose you were given the choice between receiving a payment today or a payment in 12 months. We will now present to you five situations. The payment today is the same in each of these situations. The payment in 12 months is different in every situation. For each of these situations, we would like to know which you would choose. Please assume there is no inflation, i.e. future prices are the same as today's prices.

WP13460R

Please consider the following: Would you rather receive **160 U.S. dollars** today or **246 U.S. dollars** in 12 months?

- 1 Today
- 2 In 12 months
- 8 (DK/NA) **(Repeat question; If "DK" or "NA" again, code as 8)**
- 9 (Refused)

(If code 1 in WP13460R, Skip to WP13476R;
If code 8 or 9 in WP13460R, Skip to Read before WP1219;
Otherwise, Continue)

WP13461R

Would you rather receive **160 U.S. dollars** today or **201 U.S. dollars** in 12 months?

- 1 Today
- 2 In 12 months
- 8 (DK/NA)
- 9 (Refused)

(If code 1 in WP13461R, Skip to WP13469R;
If code 8 or 9 in WP13461R, Skip to Read before WP1219;
Otherwise, Continue)

WP13462R

Would you rather receive **160 U.S. dollars** today or **180 U.S. dollars** in 12 months?

- 1 Today
- 2 In 12 months
- 8 (DK/NA)
- 9 (Refused)

(If code 1 in WP13462R, Skip to WP13466R;
If code 8 or 9 in WP13462R, Skip to Read before WP1219;
Otherwise, Continue)



WP13463R

Would you rather receive **160 U.S. dollars** today or **170 U.S. dollars** in 12 months?

- 1 Today
- 2 In 12 months
- 8 (DK/NA)
- 9 (Refused)

(If code 1 in WP13463R, Skip to WP13465R;
If code 8 or 9 in WP13463R, Skip to Read before WP1219;
Otherwise, Continue)

WP13464R

Would you rather receive **160 U.S. dollars** today or **165 U.S. dollars** in 12 months?

- 1 Today
- 2 In 12 months
- 8 (DK/NA)
- 9 (Refused)

(All in WP13464R, Skip to Read before WP1219)

WP13465R

Would you rather receive **160 U.S. dollars** today or **175 U.S. dollars** in 12 months?

- 1 Today
- 2 In 12 months
- 8 (DK/NA)
- 9 (Refused)

(All in WP13465R, Skip to Read before WP1219)

WP13466R

Would you rather receive **160 U.S. dollars** today or **190 U.S. dollars** in 12 months?

- 1 Today
- 2 In 12 months
- 8 (DK/NA)
- 9 (Refused)

(If code 2 in WP13466R, Skip to WP13468R;
If code 8 or 9 in WP13466R, Skip to Read before WP1219;
Otherwise, Continue)



WP13467R

Would you rather receive **160 U.S. dollars** today or **195 U.S. dollars** in 12 months?

- 1 Today
- 2 In 12 months
- 8 (DK/NA)
- 9 (Refused)

(All in WP13467R, Skip to Read before WP1219)

WP13468R

Would you rather receive **160 U.S. dollars** today or **185 U.S. dollars** in 12 months?

- 1 Today
- 2 In 12 months
- 8 (DK/NA)
- 9 (Refused)

(All in WP13468R, Skip to Read before WP1219)

WP13469R

Would you rather receive **160 U.S. dollars** today or **223 U.S. dollars** in 12 months?

- 1 Today
- 2 In 12 months
- 8 (DK/NA)
- 9 (Refused)

(If code 1 in WP13469R, Skip to WP13473R;
If code 8 or 9 in WP13469R, Skip to Read before WP1219;
Otherwise, Continue)

WP13470R

Would you rather receive **160 U.S. dollars** today or **212 U.S. dollars** in 12 months?

- 1 Today
- 2 In 12 months
- 8 (DK/NA)
- 9 (Refused)

(If code 1 in WP13470R, Skip to WP13472R;
If code 8 or 9 in WP13470R, Skip to Read before WP1219;
Otherwise, Continue)



WP13471R

Would you rather receive **160 U.S. dollars** today or **206 U.S. dollars** in 12 months?

- 1 Today
- 2 In 12 months
- 8 (DK/NA)
- 9 (Refused)

(All in WP13471R, Skip to Read before WP1219)

WP13472R

Would you rather receive **160 U.S. dollars** today or **217 U.S. dollars** in 12 months?

- 1 Today
- 2 In 12 months
- 8 (DK/NA)
- 9 (Refused)

(All in WP13472R, Skip to Read before WP1219)

WP13473R

Would you rather receive **160 U.S. dollars** today or **234 U.S. dollars** in 12 months?

- 1 Today
- 2 In 12 months
- 8 (DK/NA)
- 9 (Refused)

(If code 1 in WP13473R, Skip to WP13475R;
If code 8 or 9 in WP13473R, Skip to Read before WP1219;
Otherwise, Continue)

WP13474R

Would you rather receive **160 U.S. dollars** today or **228 U.S. dollars** in 12 months?

- 1 Today
- 2 In 12 months
- 8 (DK/NA)
- 9 (Refused)

(All in WP13474R, Skip to Read before WP1219)



WP13475R

Would you rather receive **160 U.S. dollars** today or **240 U.S. dollars** in 12 months?

- 1 Today
- 2 In 12 months
- 8 (DK/NA)
- 9 (Refused)

(All in WP13475R, Skip to Read before WP1219)

WP13476R

Would you rather receive **160 U.S. dollars** today or **296 U.S. dollars** in 12 months?

- 1 Today
- 2 In 12 months
- 8 (DK/NA)
- 9 (Refused)

(If code 2 in WP13476R, Skip to WP13484R;
If code 8 or 9 in WP13476R, Skip to Read before WP1219;
Otherwise, Continue)

WP13477R

Would you rather receive **160 U.S. dollars** today or **323 U.S. dollars** in 12 months?

- 1 Today
- 2 In 12 months
- 8 (DK/NA)
- 9 (Refused)

(If code 1 in WP13477R, Skip to WP13481R;
If code 8 or 9 in WP13477R, Skip to Read before WP1219;
Otherwise, Continue)

WP13478R

Would you rather receive **160 U.S. dollars** today or **309 U.S. dollars** in 12 months?

- 1 Today
- 2 In 12 months
- 8 (DK/NA)
- 9 (Refused)

(If code 2 in WP13478R, Skip to WP13480R;
If code 8 or 9 in WP13478R, Skip to Read before WP1219;
Otherwise, Continue)



WP13479R

Would you rather receive **160 U.S. dollars** today or **316 U.S. dollars** in 12 months?

- 1 Today
- 2 In 12 months
- 8 (DK/NA)
- 9 (Refused)

(All in WP13479R, Skip to Read before WP1219)

WP13480R

Would you rather receive **160 U.S. dollars** today or **303 U.S. dollars** in 12 months?

- 1 Today
- 2 In 12 months
- 8 (DK/NA)
- 9 (Refused)

(All in WP13480R, Skip to Read before WP1219)

WP13481R

Would you rather receive **160 U.S. dollars** today or **336 U.S. dollars** in 12 months?

- 1 Today
- 2 In 12 months
- 8 (DK/NA)
- 9 (Refused)

(If code 2 in WP13481R, Skip to WP13483R;
If code 8 or 9 in WP13481R, Skip to Read before WP1219;
Otherwise, Continue)

WP13482R

Would you rather receive **160 U.S. dollars** today or **343 U.S. dollars** in 12 months?

- 1 Today
- 2 In 12 months
- 8 (DK/NA)
- 9 (Refused)

(All in WP13482R, Skip to Read before WP1219)



WP13483R

Would you rather receive **160 U.S. dollars** today or **329 U.S. dollars** in 12 months?

- 1 Today
- 2 In 12 months
- 8 (DK/NA)
- 9 (Refused)

(All in WP13483R, Skip to Read before WP1219)

WP13484R

Would you rather receive **160 U.S. dollars** today or **270 U.S. dollars** in 12 months?

- 1 Today
- 2 In 12 months
- 8 (DK/NA)
- 9 (Refused)

(If code 1 in WP13484R, Skip to WP13488R;
If code 8 or 9 in WP13484R, Skip to Read before WP1219;
Otherwise, Continue)

WP13485R

Would you rather receive **160 U.S. dollars** today or **258 U.S. dollars** in 12 months?

- 1 Today
- 2 In 12 months
- 8 (DK/NA)
- 9 (Refused)

(If code 1 in WP13485R, Skip to WP13487R;
If code 8 or 9 in WP13485R, Skip to Read before WP1219;
Otherwise, Continue)

WP13486R

Would you rather receive **160 U.S. dollars** today or **252 U.S. dollars** in 12 months?

- 1 Today
- 2 In 12 months
- 8 (DK/NA)
- 9 (Refused)

(All in WP13486R, Skip to Read before WP1219)



WP13487R

Would you rather receive **160 U.S. dollars** today or **264 U.S. dollars** in 12 months?

- 1 Today
- 2 In 12 months
- 8 (DK/NA)
- 9 (Refused)

(All in WP13487R, Skip to Read before WP1219)

WP13488R

Would you rather receive **160 U.S. dollars** today or **283 U.S. dollars** in 12 months?

- 1 Today
- 2 In 12 months
- 8 (DK/NA)
- 9 (Refused)

(If code 1 in WP13488R, Skip to WP13490R;
If code 8 or 9 in WP13488R, Skip to Read before WP1219;
Otherwise, Continue)

WP13489R

Would you rather receive **160 U.S. dollars** today or **277 U.S. dollars** in 12 months?

- 1 Today
- 2 In 12 months
- 8 (DK/NA)
- 9 (Refused)

(All in WP13489R, Skip to Read before WP1219)

WP13490R

Would you rather receive **160 U.S. dollars** today or **290 U.S. dollars** in 12 months?

- 1 Today
- 2 In 12 months
- 8 (DK/NA)
- 9 (Refused)

