



Test Lab - Auctioneering Merit Badge Workbook

SCOUTMASTER BUCKY

Scouts participating in a Scoutmaster Bucky Scouts BSA Test Lab merit badge opportunity, whether online or in person, should consider using the Auctioneering Test Lab class preparation pages for clarifications, insights, and expectations.

<https://scoutmasterbucky.com/merit-badges/auctioneering-tl/auctioneering-tl-cpp.pdf>

THE TEST LAB FOR THE AUCTIONEERING MERIT BADGE IS EFFECTIVE UNTIL JUNE 30, 2026. AT THAT TIME, THESE REQUIREMENTS WILL DISAPPEAR AND THE SURVEYS WILL BE CLOSED. [CLICK HERE TO GO TO SURVEY](#)

REQUIREMENT 4 REQUIRES PARENT / GUARDIAN PERMISSION.

REQUIREMENT 1: Discuss with your counselor the history of auctions worldwide.

Notes:

REQUIREMENT 1: Cite where these auctions were held and the types of items sold.

AUCTION #1:

Date and Location:

Types of Items Sold:

AUCTION #2:

Date and Location:

Types of Items Sold:



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AUCTION #3:
Date and Location:
Types of Items Sold:
AUCTION #4:
Date and Location:
Types of Items Sold:
AUCTION #5:
Date and Location:
Types of Items Sold:
AUCTION #6:
Date and Location:
Types of Items Sold:



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REQUIREMENT 2: Describe to your counselor the different roles in an auction.

Notes:

REQUIREMENT 3: Describe to your counselor the differences and similarities between the auction method and the traditional method of sales.

Notes:



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REQUIREMENT 4: With permission from your parents or Guardian, contact a professional auctioneer and record an interview with the auctioneer that lasts approximately 5 to 10 minutes. Do one of the following:

Professional Auctioneer Name:

Date and Location of Interview:

PARENT / GUARDIAN PERMISSION: IS REQUIRED.

Parent's / Guardian's Name

Phone or Email

Parent's / Guardian's Signature

Date

☐

permission

Remember to bring your recorded interview to share with your merit badge counselor

This requirement must be reviewed with your merit badge counselor.

BE PREPARED!

Notes:



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REQUIREMENT 4a: Shadow that auctioneer for a day and discuss with your counselor what you learned about auctioneering and being an auctioneer.

Notes:

REQUIREMENT 4b: Attend a live auction of any type. Take notes on what is occurring during the auction and how the auctioneer interacts with the bidders, and discuss them with your counselor.

Name, Location, and Date of Live Auction Attended:

Notes:



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REQUIREMENT 4c: View an online auction until the sale is concluded and discuss it with your counselor.

Name, Website URL, and Date of Online Auction Viewed:

Notes:

REQUIREMENT 5a: Discuss with your counselor types of assets sold at auction.

Notes:

REQUIREMENT 5b: Discuss with your counselor types of customers you would be selling these assets for.

Notes:



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REQUIREMENT 5c:	Discuss with your counselor the types of auction formats and the benefits of each.
AUCTION FORMAT #1:	
Format:	
Benefits of this format:	
AUCTION FORMAT #2:	
Format:	
Benefits of this format:	
AUCTION FORMAT #3:	
Format:	
Benefits of this format:	



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REQUIREMENT 5c: Discuss with your why an auctioneer might sell something through an online auction versus a live auction versus a simulcast auction.

Notes:

REQUIREMENT 6: Develop and practice your auction chant. Perform the auction chant for your counselor and at a unit meeting.

Consider watching auctioneer videos to assist you in preparing for this requirement.

This requirement must be reviewed with your merit badge counselor.

BE PREPARED!



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REQUIREMENT 7: Plan a simple live or online auction at your unit meeting and document the steps from start to finish.

Notes:

REQUIREMENT 8: Describe for your counselor the steps you can take to become involved in the auction industry, both as a youth and an adult.

As a Youth:

As an Adult:



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REQUIREMENT 8:

Investigate and describe to your counselor what it takes to become a professional auctioneer, including:

- a. Auction Schools
- b. Licensing
- c. Future Career Paths

Notes:

REQUIREMENT 9:

Complete the survey to complete the test lab requirements. [Click here](#)

You will need to complete the survey and follow its instructions in order to gain credit for completing this Test Lab Merit Badge