

Sean Basquill

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https://github.com/Sean-Basquill/Finance/tree/main](https://github.com/Sean-Basquill/Finance/tree/main)

Education

Institute superior de commerce (ISC) - Bachelor of business, International Business

12/09/23 - 01/06/24, GPA 3.2/4.0.

Paris, France

EM Strasbourg – Erasmus, Economics and Finance.

09/01/2023 – 05/05/2023, GPA 3.7/4.0

Strasbourg, France

Southeast technological University (S.E.T.U) - Bachelor of business, Economics and Finance.

12/09/20 - 01/01/23, GPA 2.9/4.0.

Paris, France

Work Experience

AAIFF Film Group & ECU Film Festival - Sponsorship and Funding Coordinator

04/02/2024 - 05/08/24

Paris, France

- Spearheaded initiatives to secure financial backing through strategic engagement with embassies, securing sponsorships, and fostering high-level partnerships for the festival.
- Negotiated and managed funding agreements with sponsors, ensuring alignment with financial objectives and securing necessary resources.
- Conducted financial discussions with potential partners, presenting value propositions and demonstrating the financial benefits of collaboration.
- Developed financial documents and pitch decks, enhancing sponsor acquisition efforts and showcasing opportunities for financial investment.
- Oversaw the execution of sponsorship agreements, ensuring compliance with financial terms and optimizing sponsor satisfaction and retention.
- Coordinated with stakeholders to manage financial logistics related to special events and screenings.

SuperValu Tramore - Sales assistant

01/06/2023 - 15/08/23

- Managed inventory and stock levels, contributing to efficient financial operations and cost management.
- Handled deliveries and stock management, ensuring accuracy and timely processing.

Self-employed – Reseller

01/01/2020 - 01/01/2021

Tramore, Ireland

- *Launched and managed an online reselling business, focusing on aspects such as inventory automation, pricing strategies, and online marketing.*
- *Executed financial transactions and managed sales operations, demonstrating skills in budgeting, financial forecasting, and profitability analysis.*
- *Developed and utilized Excel models to analyse item profitability and identify optimal sales channels, enhancing financial decision-making and maximizing returns.*

Skills

- **Advanced Excel Proficiency:** Skilled in data analysis, pivot tables, and complex functions.
- **Strong Interpersonal Communication:** Effective at building relationships and collaborating with diverse teams.
- **Exceptional Organizational and Time Management:** Adept at prioritizing tasks and meeting deadlines.
- **Finance and Economics:** knowledge of financial analysis, economic theory, and market research.
- **Data Analysis:** Competence in using data analytics tools to drive business insights and profitability.
- **Advanced Microsoft Suite Proficiency:** Skilled in using all forms of Microsoft software

Interests

- **Cooking:** Passionate about preparing healthy meals, developed skills in planning and time management from a young age.
- **Sports:** Competed in Hurling, Rugby, and Mixed Martial Arts, fostering teamwork, discipline, and strategic thinking.
- **Investing:** Early involvement as a teen in asset and crypto investments, gaining insights into market dynamics and financial analysis.