

GloBox - A/B Test

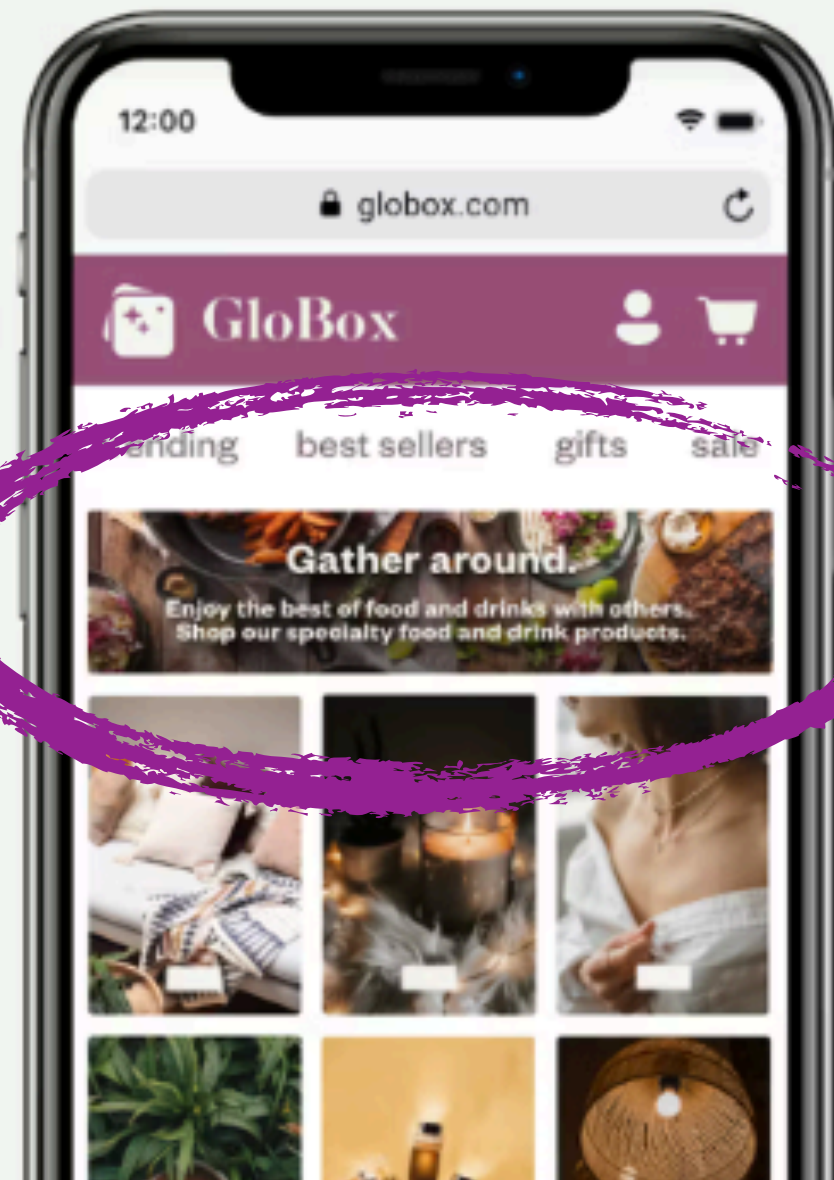
Should we launch the banner ? “

A Banner for the Treatment Group

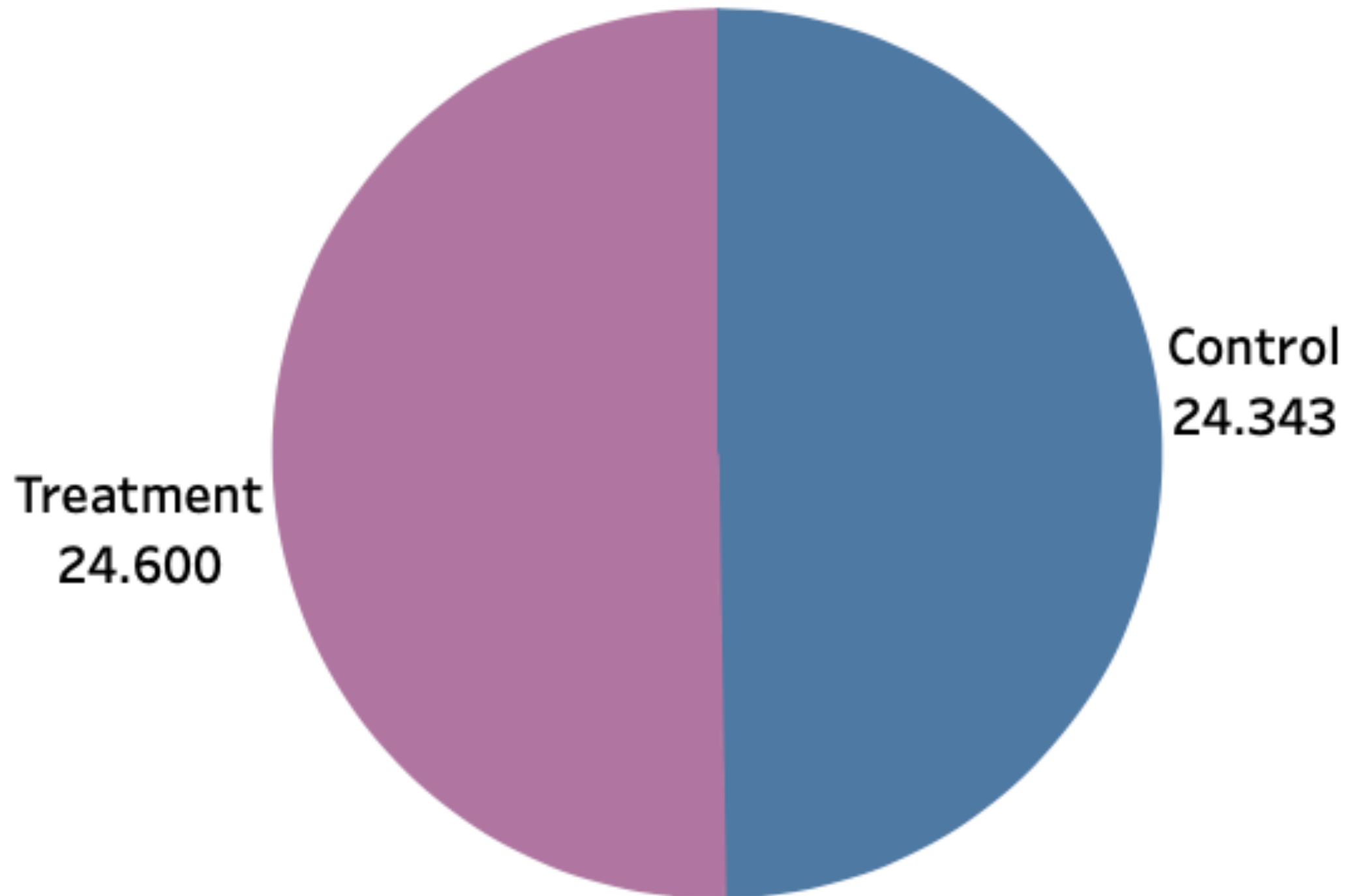
Group A: Control
existing landing page



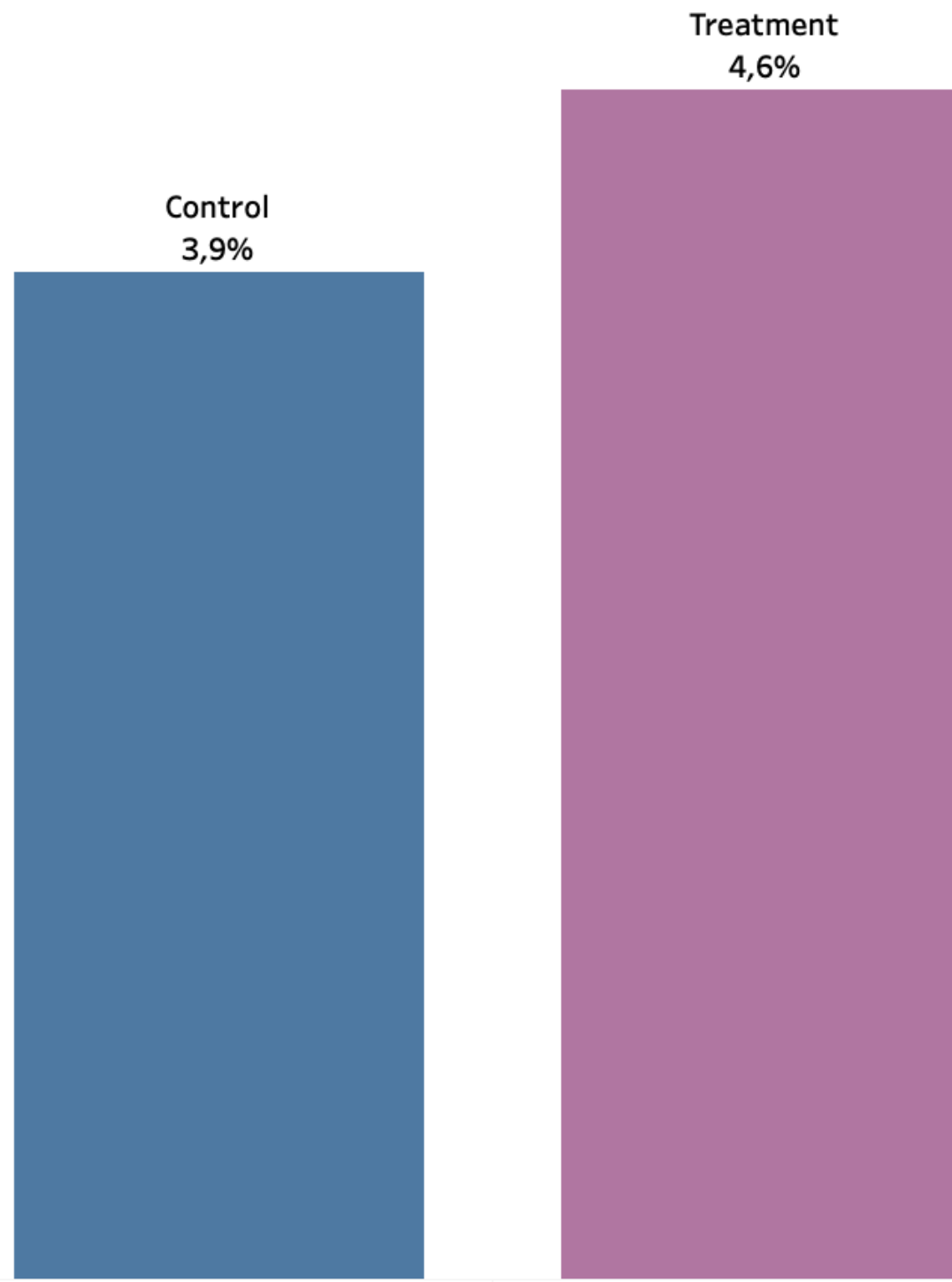
Group B: Treatment
landing page with food & drink banner



48.943 Customers



Conversion Rate + 0.7%

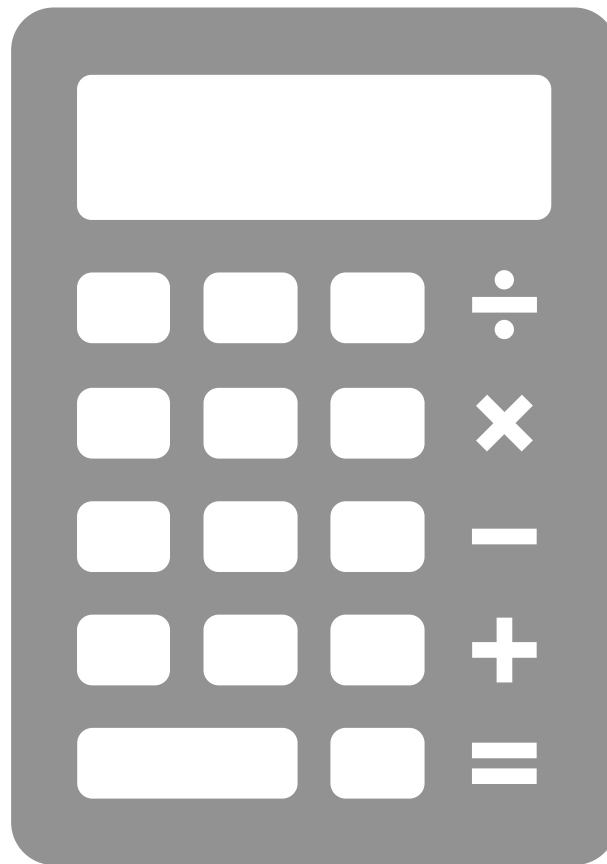


Average Amount only 2 Cent



More customers

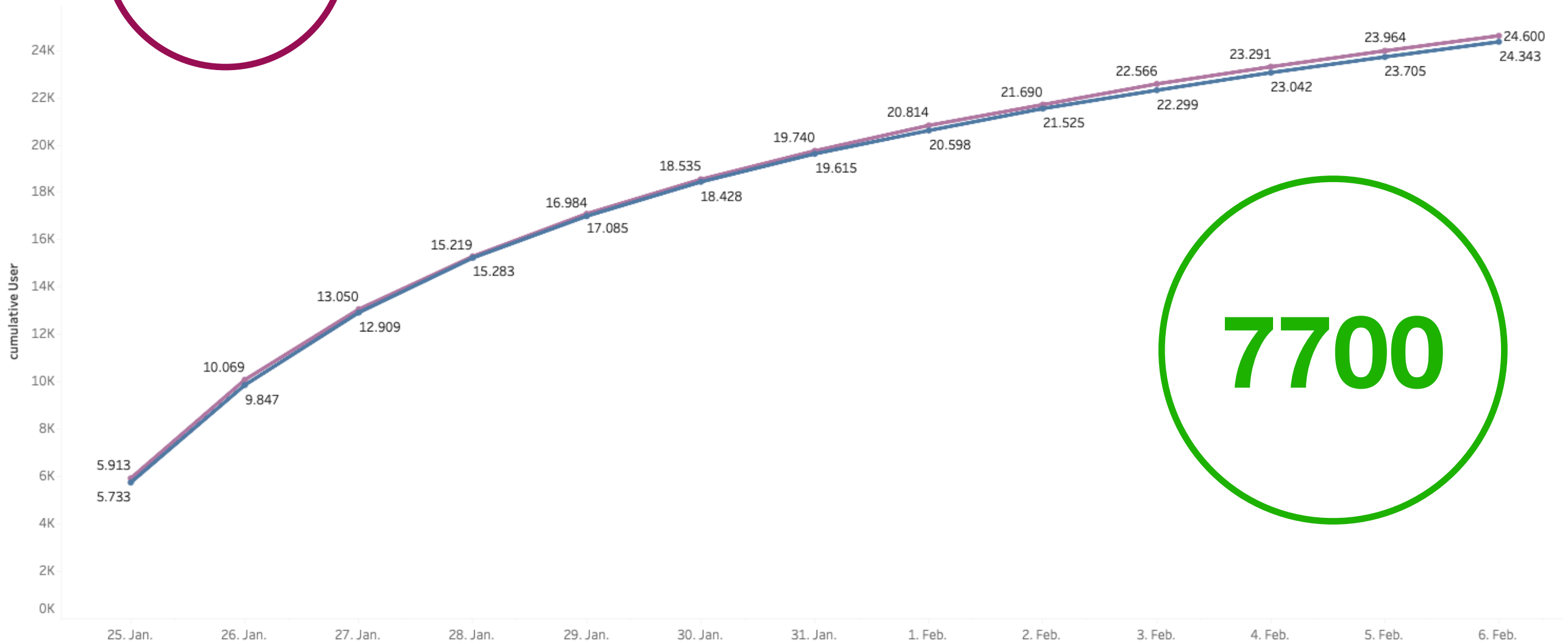
48943



77000

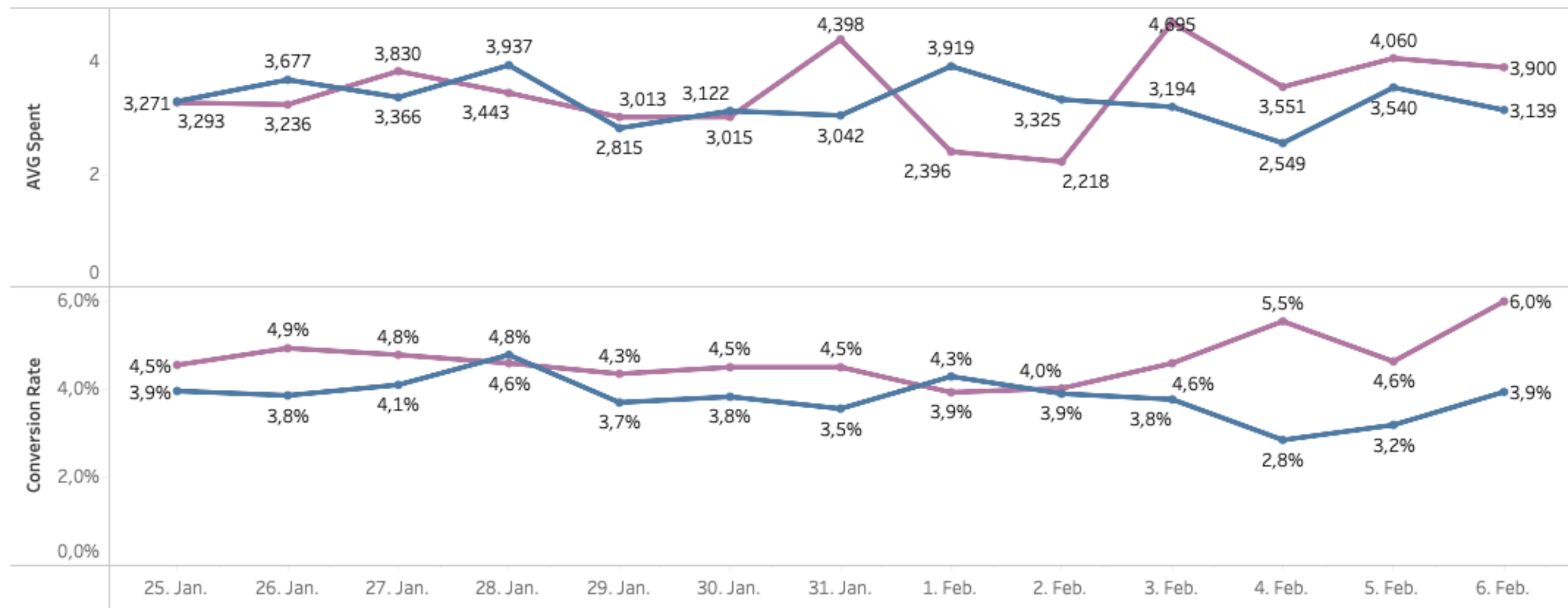
Do We Need More Days?

48943

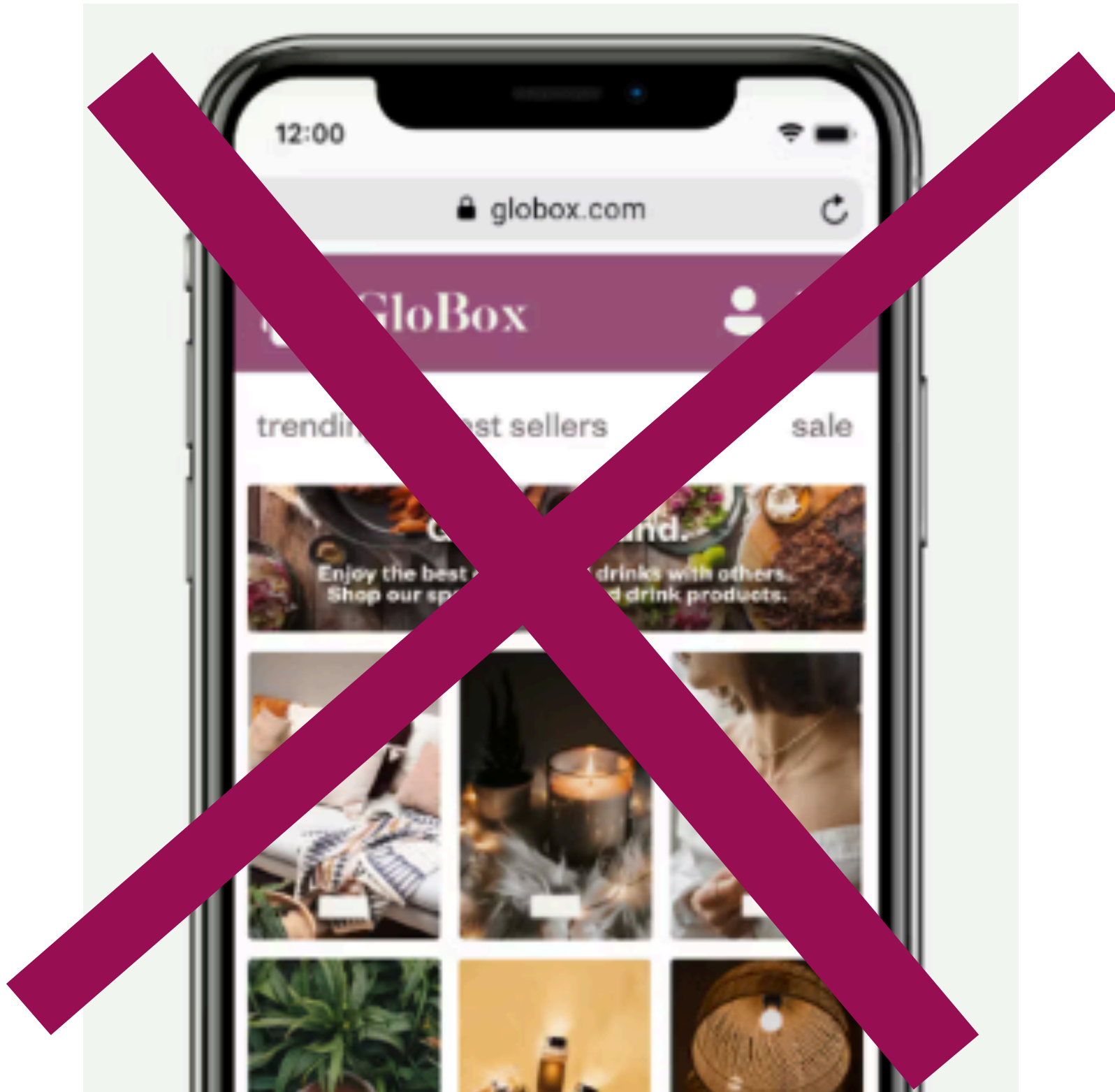


7700

Customer Attraction



Recommendation: Do not launch



Questions

