



Sales Summary

销售报告

供应商 Supplier: Ocho Fuegos Spa
航班号 Flight No: Delta DL146/DL1692

到货日期 Arrival Date: 12/13/22
提单号 AWB: 006-60759204

销售日期 Date of Sale: 12/14/22
销售地点 Sales Location: Shanghai

日期 Date	板号 Pallet No.	果园 CSG	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格 (人民币) Price RMB	总数 (人民币) Total RMB	总数 (美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
2022/12/14	1510644	121944	SANTINA	2JDD	280	2.5kg	¥ 290.00	¥81,200.00	\$11,768.12	\$18.93	\$5,299.83
2022/12/14	1510646	121944	SANTINA	2JDD	86	2.5kg	¥ 290.00	¥24,940.00	\$3,614.49	\$18.93	\$1,627.81
2022/12/14	1510646	121944	SANTINA	2JDD	194	2.5kg	¥ 290.00	¥56,260.00	\$8,153.62	\$18.93	\$3,672.03
2022/12/14	1510649	121944	SANTINA	2JDD	280	2.5kg	¥ 290.00	¥81,200.00	\$11,768.12	\$18.93	\$5,299.83
2022/12/14	1510474	114957	SANTINA	3JDD	42	2.5kg	¥ 340.00	¥14,280.00	\$2,069.57	\$26.17	\$1,099.32
2022/12/14	1510474	114957	SANTINA	2JDD	33	2.5kg	¥ 290.00	¥9,570.00	\$1,386.96	\$18.93	\$624.62
2022/12/14	1510474	121944	SANTINA	3JDD	134	2.5kg	¥ 340.00	¥45,560.00	\$6,602.90	\$26.17	\$3,507.36
2022/12/14	1510474	114957	SANTINA	3JD	68	2.5kg	¥ 320.00	¥21,760.00	\$3,153.62	\$23.28	\$1,582.75
2022/12/14	1510661	105448	BING	2JD	280	2.5kg	¥ 280.00	¥78,400.00	\$11,362.32	\$17.48	\$4,894.03
2022/12/14	1510663	105448	BING	2JD	207	2.5kg	¥ 280.00	¥57,960.00	\$8,400.00	\$17.48	\$3,618.09
2022/12/14	1510663	105448	BING	2JDD	49	2.5kg	¥ 280.00	¥13,720.00	\$1,988.41	\$17.48	\$856.46
2022/12/14	1510663	105448	BING	3JDD	9	2.5kg	¥ 280.00	¥2,520.00	\$365.22	\$17.48	\$157.31
2022/12/14	1510474	105448	SANTINA	3JD	3	2.5kg	¥ 330.00	¥990.00	\$143.48	\$24.73	\$74.18
2022/12/14	1510663	105448	BING	3JD	9	2.5kg	¥ 300.00	¥2,700.00	\$391.30	\$20.38	\$183.40
2022/12/14	1510663	105448	BING	2JD	6	2.5kg	¥ 280.00	¥1,680.00	\$243.48	\$17.48	\$104.87
2022/12/14	1510664	105448	SKEENA	2JD	280	2.5kg	¥ 230.00	¥64,400.00	\$9,333.33	\$10.23	\$2,865.05
2022/12/14	1510666	105448	SKEENA	2JD	280	2.5kg	¥ 230.00	¥64,400.00	\$9,333.33	\$10.23	\$2,865.05
2022/12/14	1510668	105448	SKEENA	2JD	280	2.5kg	¥ 230.00	¥64,400.00	\$9,333.33	\$10.23	\$2,865.05
2022/12/14	1510669	105448	SKEENA	3JD	280	2.5kg	¥ 260.00	¥72,800.00	\$10,550.72	\$14.58	\$4,082.44
Damage											
Customs											
				总数 Total:	2,800			¥758,740.00	\$109,962.32	\$16.17	\$45,279.47

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥66,823.00	\$9,684.49
空运费 Airfreight	¥296,918.04	\$43,031.60
机场提货费 Airports Fees	¥12,726.40	\$1,844.41
机场装卸费用 Airport Unloading Fee	¥3,977.00	\$576.38
运输费 Trucking Fee	¥2,438.00	\$353.33
文件费 Doc.Fee	¥500.00	\$72.46
市场费用 Market Charges	¥797.00	\$115.51
入场费 Market Entry Cost	¥1,433.00	\$207.68
小计 Total Fees	¥385,612.44	\$55,885.86
销售佣金 Commission (8%)	¥60,699.20	\$8,796.99
总费用 Total Charges	¥446,311.64	\$64,682.85
每箱平均费用 Ave/box	¥159.40	\$23.10

Note:	CSG	Income
	121944	\$19,406.86
	114957	\$3,306.70
	105448	\$22,565.92



Sales Summary 销售报告

供应商 Supplier: Ocho Fuegos SpA
航班号 Flight No: DELTA AIRLINES DL-146/DL-515/CZ-446

到货日期 Arrival Date: 12/19/22
提单号 AWB: 006-60759226

销售日期 Date of Sale: 2022/12/18-12/23
销售地点 Sales Location: Shanghai

日期 Date	板号 Pallet No.	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格(人民币) Price RMB	总数(人民币) Total RMB	总数(美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
2022/12/18-12/23	1508889	LAPINS	3JD	180	2.5	260.00	¥ 46,800.00	\$6,782.61	\$16.56	\$2,980.98
2022/12/18-12/23	1508889	LAPINS	3JDD	100	2.5	260.00	¥ 26,000.00	\$3,768.12	\$16.56	\$1,656.10
2022/12/18-12/23	1510208	LAPINS	3JD	280	2.5	260.00	¥ 72,800.00	\$10,550.72	\$16.56	\$4,637.08
2022/12/18-12/23	1510212	LAPINS	3JD	280	2.5	260.00	¥ 72,800.00	\$10,550.72	\$16.56	\$4,637.08
2022/12/18-12/23	1510247	LAPINS	3JDD	280	2.5	260.00	¥ 72,800.00	\$10,550.72	\$16.56	\$4,637.08
2022/12/18-12/23	1510193	REGINA	JD	280	2.5	240.00	¥ 67,200.00	\$9,739.13	\$13.66	\$3,825.48
2022/12/18-12/23	1510196	REGINA	2JD	280	2.5	260.00	¥ 72,800.00	\$10,550.72	\$16.56	\$4,637.08
2022/12/18-12/23	1510198	REGINA	JD	280	2.5	240.00	¥ 67,200.00	\$9,739.13	\$13.66	\$3,825.48
2022/12/18-12/23	1510200	REGINA	2JD	280	2.5	260.00	¥ 72,800.00	\$10,550.72	\$16.56	\$4,637.08
2022/12/18-12/23	1510202	REGINA	JDD	280	2.5	240.00	¥ 67,200.00	\$9,739.13	\$13.66	\$3,825.48
2022/12/18-12/23	1510205	REGINA	3JD	34	2.5	300.00	¥ 10,200.00	\$1,478.26	\$22.36	\$760.18
2022/12/18-12/23	1510205	REGINA	3JDD	17	2.5	320.00	¥ 5,440.00	\$788.41	\$25.26	\$429.36
2022/12/18-12/23	1510205	REGINA	2JDD	64	2.5	260.00	¥ 16,640.00	\$2,411.59	\$16.56	\$1,059.90
2022/12/18-12/23	1510205	REGINA	2JD	125	2.5	260.00	¥ 32,500.00	\$4,710.14	\$16.56	\$2,070.12
2022/12/18-12/23	1510205	REGINA	2J	40	2.5	260.00	¥ 10,400.00	\$1,507.25	\$16.56	\$662.44
		总数 Total:		2,800			¥ 713,580.00	\$103,417.39	\$15.81	\$44,280.93

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥ 63,423.00	\$9,191.74
空运费 Airfreight	¥ 266,782.98	\$38,664.20
机场提货费 Airports Fees	¥ 12,755.20	\$1,848.58
运输费 Trucking Fee	¥ 5,894.00	\$854.20
文件费 Doc.Fee	¥ 500.00	\$72.46
市场费用 Market Charges	¥ 160.00	\$23.19
入场费 Market Entry Cost	¥ 1,440.00	\$208.70
小计 Total Fees	¥ 350,955.18	\$50,863.07

销售佣金 Commission (8%)	¥ 57,086.40	\$8,273.39
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总费用 Total Charges	¥ 408,041.58	\$59,136.46
每箱平均费用 Ave/box	¥ 145.73	\$21.12

Note:



Sales Summary
销售报告

供应商 Supplier: Ocho Fuegos SpA
航班号 Flight No: DL146/DL515/CZ444

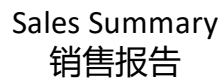
到货日期 Arrival Date: 11/23/22
提单号 AWB: 006-60759252

销售日期 Date of Sale: 11/24/22
销售地点 Sales Location: Shanghai

日期 Date	板号 Pallet No.	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格 (人民币) Price RMB	总数 (人民币) Total RMB	总数 (美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
11/24/22	1509563	ROYAL DAWN	2JD	280.00	2.5KG	260.00	¥72,800.00	\$10,550.72	\$14.31	\$4,007.83
11/24/22	1509571	ROYAL DAWN	2JD	280.00	2.5KG	260.00	¥72,800.00	\$10,550.72	\$14.31	\$4,007.83
11/24/22	1509573	SANTINA	JD	280.00	2.5KG	260.00	¥72,800.00	\$10,550.72	\$14.31	\$4,007.83
11/24/22	1509574	SANTINA	2JD	280.00	2.5KG	305.00	¥85,400.00	\$12,376.81	\$20.84	\$5,833.92
11/24/22	1509575	SANTINA	JD	280.00	2.5KG	260.00	¥72,800.00	\$10,550.72	\$14.31	\$4,007.83
		总数 Total:		1,400			¥376,600.00	¥54,579.71	\$15.62	\$21,865.26

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥31,893.00	\$4,622.17
空运费 Airfreight	¥151,365.30	\$21,937.00
机场提货费 Airports Fees	¥8,345.40	\$1,209.48
运输费 Trucking Fee	¥1,800.00	\$260.87
文件费 Doc.Fee	¥1,000.00	\$144.93
市场费用 Market Charges	¥424.00	\$61.45
入场费 Market Entry Cost	¥774.00	\$112.17
小计 Total Fees	¥195,601.70	\$28,348.07
销售佣金 Commission (8%)	¥30,128.00	\$4,366.38
总费用 Total Charges	¥225,729.70	\$32,714.45
每箱平均费用 Ave/box	¥161.24	\$23.37

Note:



FX Rate: 6.90

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥69,932.00	\$10,135.07
空运费 Airfreight Cost	¥0.00	\$0.00
机场费 Airports Fees	¥23,757.30	\$3,443.09
文件费 Documents & Misc	¥500.00	\$72.46
查验费 Customs Inspection Fee & Docs	¥2,262.60	\$327.91
运输费 Trucking Fee	¥2,120.00	\$307.25
市场费用 Market Charges	¥160.00	\$23.19
入场费 Market Entry Cost	¥2,009.00	\$291.16
小计 Total Fees	¥100,740.90	\$14,600.13
销售佣金 Commission (8%)	¥69,981.60	\$10,142.26
总费用 Total Charges	¥170,722.50	\$24,742.39
每箱平均费用 Ave/box	¥43.55	\$6.31

Note:



Sales Summary 销售报告

供应商 Supplier: Ocho Fuegos
航司 Flight No: LATAM-UC1106

到货日期 Arrival Date: 12/26/22
提单号 AWB: 045-49772295

销售日期 Sales Date: 2022/12/27-2022/12/28
销售地点 Sales Location: Shanghai

FX Rate: 6.90

日期 Date	板号 Pallet No.	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格 (人民币) Price RMB	总数 (人民币) Total RMB	总数 (美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
12/27/22	OF20220197	REGINA	3JDD	100	2.5kg	240.00	¥24,000.00	\$3,478.26	\$28.06	\$2,805.98
12/27/22	OF20220197	KORDIA	3JDD	180	2.5kg	240.00	¥43,200.00	\$6,260.87	\$28.06	\$5,050.77
12/27/22	OF20220202	REGINA	2JD	280	2.5kg	200.00	¥56,000.00	\$8,115.94	\$22.26	\$6,233.57
12/28/22	OF20220235	REGINA	2JD	280	2.5kg	200.00	¥56,000.00	\$8,115.94	\$22.26	\$6,233.57
12/28/22	OF20220240	REGINA	3JDD	276	2.5kg	250.00	¥69,000.00	\$10,000.00	\$29.51	\$8,144.51
12/28/22	OF20220241	REGINA	4JDD	280	2.5kg	275.00	¥77,000.00	\$11,159.42	\$33.13	\$9,277.04
12/28/22	OF20220242	REGINA	2JDD	280	2.5kg	210.00	¥58,800.00	\$8,521.74	\$23.71	\$6,639.36
12/28/22	OF20220243	REGINA	3JD	280	2.5kg	240.00	¥67,200.00	\$9,739.13	\$28.06	\$7,856.75
12/28/22	OF20220244	REGINA	4JDD	280	2.5kg	275.00	¥77,000.00	\$11,159.42	\$33.13	\$9,277.04
Customs	OF20220240	REGINA	3JDD	4						
		总数 Total:		2,240			¥528,200.00	\$76,550.72	\$27.45	\$61,491.71

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥43,829.00	\$6,352.03
空运费 Airfreight Cost	¥0.00	\$0.00
机场费 Airports Fees	¥13,612.20	\$1,972.78
文件费 Customs Inspection Fee & Docs	¥500.00	\$72.46
运输费 Trucking Fee	¥1,908.00	\$276.52
市场费用 Market Charges	¥643.00	\$93.19
入场费 Market Entry Cost	¥1,159.00	\$167.97
小计 Total Fees	¥61,651.20	\$8,934.96

销售佣金 Commission (8%)	¥42,256.00	\$6,124.06
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总费用 Total Charges	¥103,907.20	\$15,059.01
每箱平均费用 Ave/box	¥46.39	\$6.72

Note:



Sales Summary
销售报告

供应商 Supplier: Ocho Fuegos
航司 Flight No: ETHIOPIAN - ET3511

到货日期 Arrival Date: 12/29/22
提单号 AWB: 071-46402193

销售日期 Sales Date: 2022/12/30-2023/1/3
销售地点 Sales Location: GUANGZHOU

FX Rate: 6.90

日期 Date	板号 Pallet No.	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格 (人民币) Price RMB	总数 (人民币) Total RMB	总数 (美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
12/30/22	1508751	SKEENA	2J	104	2.5kg	150.00	¥15,600.00	\$2,260.87	\$3.69	\$384.08
12/30/22	1508751	SKEENA	2JD	176	2.5kg	150.00	¥26,400.00	\$3,826.09	\$3.69	\$649.98
12/30/22	1510751	SKEENA	2JD	38	2.5kg	150.00	¥5,700.00	\$826.09	\$3.69	\$140.34
12/30/22	1510751	LAPINS	2JD	59	2.5kg	150.00	¥8,850.00	\$1,282.61	\$3.69	\$217.89
1/2/23	1510751	LAPINS	3JD	11	2.5kg	160.00	¥1,760.00	\$255.07	\$5.14	\$56.57
1/2/23	1510751	SKEENA	2J	5	2.5kg	145.00	¥725.00	\$105.07	\$2.97	\$14.84
1/3/23	1510751	SKEENA	2JD	84	2.5kg	147.50	¥12,390.00	\$1,795.65	\$3.33	\$279.78
1/3/23	1510751	SKEENA	JD	83	2.5kg	120.00	¥9,960.00	\$1,443.48	-\$0.65	-\$54.35
1/3/23	1510783	SKEENA	2J	140	2.5kg	150.00	¥21,000.00	\$3,043.48	\$3.69	\$517.03
1/3/23	1510783	SKEENA	2J	51	2.5kg	150.00	¥7,650.00	\$1,108.70	\$3.69	\$188.35
1/3/23	1510783	SKEENA	JD	89	2.5kg	120.00	¥10,680.00	\$1,547.83	-\$0.65	-\$58.28
1/2/23	1510784	SKEENA	2JD	280	2.5kg	150.00	¥42,000.00	\$6,086.96	\$3.69	\$1,034.05
1/2/23	1510785	SKEENA	2JD	253	2.5kg	150.00	¥37,950.00	\$5,500.00	\$3.69	\$934.34
1/2/23	1510785	SKEENA	2JDD	22	2.5kg	150.00	¥3,300.00	\$478.26	\$3.69	\$81.25
1/2/23	1510953	SKEENA	2JD	280	2.5kg	150.00	¥42,000.00	\$6,086.96	\$3.69	\$1,034.05
1/2/23	1510958	SKEENA	2JD	280	2.5kg	150.00	¥42,000.00	\$6,086.96	\$3.69	\$1,034.05
1/3/23	1510964	SKEENA	2JD	280	2.5kg	145.00	¥40,600.00	\$5,884.06	\$2.97	\$831.16
12/30/22	1510965	SKEENA	2J	280	2.5kg	150.00	¥42,000.00	\$6,086.96	\$3.69	\$1,034.05
12/30/22	1510969	SKEENA	2JD	280	2.5kg	150.00	¥42,000.00	\$6,086.96	\$3.69	\$1,034.05
Customs	1510785	SKEENA	2JDD	5						
总数 Total:				2,800			¥412,565.00	\$59,792.03	\$3.31	\$9,263.01

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥41,531.33	\$6,019.03
空运费 Airfreight Cost	¥261,043.00	\$37,832.32
机场提货费 Airports Fees	¥14,488.59	\$2,099.80
机场装卸费用 Airport Unloading Fee	¥9,917.78	\$1,437.36
文件费 Documents & Misc	¥900.00	\$130.43
中检费及文件费 Customs Inspection Fee & Docs	¥3,392.00	\$491.59
运输费 Trucking Fee	¥12,567.56	\$1,821.39
市场费用 Market Charges	¥1,830.00	\$265.22
入场费 Market Entry Cost	¥2,980.00	\$431.88
小计 Total Fees	¥348,650.26	\$50,529.02

销售佣金 Commission (8%)	¥0.00	\$0.00
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总费用 Total Charges	¥348,650.26	\$50,529.02
每箱平均费用 Ave/box	¥124.52	\$18.05

Note:



Sales Summary 销售报告

供应商 Supplier: OCHO FUEGOS SPA
航班号 Flight No: ET3511/ET3708

到货日期 Arrival Date: 12/1/22
提单号 AWB: 071-46402532

销售日期 Date of Sale: 12/5/22
销售地点 Sales Location: Shanghai

FX Rate: 6.9

日期 Date	板号 Pallet No.	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格 (人民币) Price RMB	总数 (人民币) Total RMB	总数 (美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
12/5/22	1509618	SANTINA	3J	280	2.5kg	¥330.00	¥92,400.00	\$13,391.30	\$19.85	\$5,558.06
12/5/22	1509619	SANTINA	2J	280	2.5kg	¥310.00	¥86,800.00	\$12,579.71	\$16.95	\$4,746.46
12/5/22	1509624	SANTINA	3JD	260	2.5kg	¥350.00	¥91,000.00	\$13,188.41	\$22.75	\$5,914.68
12/5/22	1509624	SANTINA	4JD	20	2.5kg	¥370.00	¥7,400.00	\$1,072.46	\$25.65	\$512.95
12/5/22	1509625	SANTINA	2JD	263	2.5kg	¥320.00	¥84,160.00	\$12,197.10	\$18.40	\$4,839.44
12/5/22	1509625	SANTINA	3JD	17	2.5kg	¥340.00	¥5,780.00	\$837.68	\$21.30	\$362.09
12/5/22	1509730	SANTINA	2JD	280	2.5kg	¥320.00	¥89,600.00	\$12,985.51	\$18.40	\$5,152.26
12/5/22	1509733	SANTINA	2JD	280	2.5kg	¥320.00	¥89,600.00	\$12,985.51	\$18.40	\$5,152.26
12/5/22	1509739	SANTINA	2JD	280	2.5kg	¥320.00	¥89,600.00	\$12,985.51	\$18.40	\$5,152.26
12/5/22	1509741	SANTINA	2JD	280	2.5kg	¥320.00	¥89,600.00	\$12,985.51	\$18.40	\$5,152.26
12/5/22	1509744	SANTINA	2J	280	2.5kg	¥310.00	¥86,800.00	\$12,579.71	\$16.95	\$4,746.46
12/5/22	1509745	SANTINA	3JD	280	2.5kg	¥340.00	¥95,200.00	\$13,797.10	\$21.30	\$5,963.85
12/5/22	1509746	SANTINA	2JD	280	2.5kg	¥320.00	¥89,600.00	\$12,985.51	\$18.40	\$5,152.26
12/5/22	1509747	SANTINA	3JD	278	2.5kg	¥340.00	¥94,520.00	\$13,698.55	\$21.30	\$5,921.25
12/5/22	1509750	SANTINA	3JD	280	2.5kg	¥340.00	¥95,200.00	\$13,797.10	\$21.30	\$5,963.85
12/5/22	1509751	SANTINA	2JD	280	2.5kg	¥310.00	¥86,800.00	\$12,579.71	\$16.95	\$4,746.46
12/5/22	1509753	SANTINA	2J	280	2.5kg	¥300.00	¥84,000.00	\$12,173.91	\$15.50	\$4,340.67
12/5/22	1509759	SANTINA	3JD	162	2.5kg	¥340.00	¥55,080.00	\$7,982.61	\$21.30	\$3,450.52
12/5/22	1509759	SANTINA	3JD	118	2.5kg	¥340.00	¥40,120.00	\$5,814.49	\$21.30	\$2,513.34
12/5/22	1509777	SANTINA	3JD	26	2.5kg	¥340.00	¥8,840.00	\$1,281.16	\$21.30	\$553.79
12/5/22	1509777	SANTINA	3J	21	2.5kg	¥330.00	¥6,930.00	\$1,004.35	\$19.85	\$416.85
12/5/22	1509777	SANTINA	4JD	25	2.5kg	¥370.00	¥9,250.00	\$1,340.58	\$25.65	\$641.18
12/5/22	1509777	SANTINA	3JD	188	2.5kg	¥340.00	¥63,920.00	\$9,263.77	\$21.30	\$4,004.30
12/5/22	1509777	SANTINA	2JD	18	2.5kg	¥320.00	¥5,760.00	\$834.78	\$18.40	\$331.22
12/5/22	1509778	SANTINA	3J	8	2.5kg	¥320.00	¥2,560.00	\$371.01	\$18.40	\$147.21
12/5/22	1509778	SANTINA	2J	272	2.5kg	¥310.00	¥84,320.00	\$12,220.29	\$16.95	\$4,610.85
12/5/22	1509844	SANTINA	2JD	280	2.5kg	¥320.00	¥89,600.00	\$12,985.51	\$18.40	\$5,152.26
12/5/22	1509862	SANTINA	2JD	280	2.5kg	¥320.00	¥89,600.00	\$12,985.51	\$18.40	\$5,152.26
Customs	1509747	SANTINA	3JD	2	2.5kg					
Customs	1509777	SANTINA	4JD	2	2.5kg					
		总数 Total:		5600			¥1,814,040.00	\$262,904.35	\$18.97	\$106,351.29

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥158,392.00	\$22,955.36
空运费 Airfreight	¥688,132.80	\$99,729.39
机场提货费 Airports Fees	¥26,760.72	\$3,878.37
机场装卸费用 Airport Unloading Fee	¥18,318.35	\$2,654.83
中检费 Customs Inspection Fee	¥5,700.00	\$826.09
运输费 Trucking Fee	¥25,887.00	\$3,751.74
文件费 Doc.Fee	¥6,650.00	\$963.77
市场费用 Market Charges	¥2,260.00	\$327.54
入场费 Market Entry Cost	¥2,992.00	\$433.62
小计 Total Fees	¥935,092.87	\$135,520.71
销售佣金 Commission (8%)	¥145,123.20	\$21,032.35
总费用 Total Charges	¥1,080,216.07	\$156,553.05
每箱平均费用 Ave/box	¥193.03	\$27.98

Note:

The airfreight was \$5.85/kg+0.15/kg, 15,929kilo = \$95,574. It was paid in November @ FX rate 7.2, which is equal to RMB 688,132.80.



Sales Summary 销售报告

供应商 Supplier: OCHO FUEGOS SPA
航班号 Flight No: ET3511/ET3708

到货日期 Arrival Date: 12/1/22
提单号 AWB: 071-46402543

销售日期 Date of Sale: 2022/12/3-2022/12/6
销售地点 Sales Location: Guangzhou

FX Rate:

6.9

日期 Date	板号 Pallet No.	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格 (人民币) Price RMB	总数 (人民币) Total RMB	总数 (美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
2022/12/3-2022/12/6	1509792	SANTINA	2JD	280	2.5kg	¥300.00	¥84,000.00	\$12,173.91	\$16.42	\$4,598.16
2022/12/3-2022/12/6	1509795	SANTINA	2JD	280	2.5kg	¥300.00	¥84,000.00	\$12,173.91	\$16.42	\$4,598.16
2022/12/3-2022/12/6	1509796	SANTINA	2J	280	2.5kg	¥290.00	¥81,200.00	\$11,768.12	\$14.97	\$4,192.36
2022/12/3-2022/12/6	1509799	SANTINA	2JD	280	2.5kg	¥300.00	¥84,000.00	\$12,173.91	\$16.42	\$4,598.16
2022/12/3-2022/12/6	1509805	SANTINA	2JD	280	2.5kg	¥300.00	¥84,000.00	\$12,173.91	\$16.42	\$4,598.16
2022/12/3-2022/12/6	1509809	SANTINA	2JD	56	2.5kg	¥300.00	¥16,800.00	\$2,434.78	\$16.42	\$919.63
2022/12/3-2022/12/6	1509809	SANTINA	2JD	224	2.5kg	¥300.00	¥67,200.00	\$9,739.13	\$16.42	\$3,678.53
2022/12/3-2022/12/6	1509813	SANTINA	2J	61	2.5kg	¥290.00	¥17,690.00	\$2,563.77	\$14.97	\$913.34
2022/12/3-2022/12/6	1509813	SANTINA	2J	219	2.5kg	¥290.00	¥63,510.00	\$9,204.35	\$14.97	\$3,279.03
2022/12/3-2022/12/6	1509815	SANTINA	3JD	280	2.5kg	¥340.00	¥95,200.00	\$13,797.10	\$22.22	\$6,221.35
2022/12/3-2022/12/6	1509816	SANTINA	2JD	280	2.5kg	¥300.00	¥84,000.00	\$12,173.91	\$16.42	\$4,598.16
2022/12/3-2022/12/6	1509817	SANTINA	2JD	280	2.5kg	¥300.00	¥84,000.00	\$12,173.91	\$16.42	\$4,598.16
2022/12/3-2022/12/6	1509821	SANTINA	2JD	280	2.5kg	¥300.00	¥84,000.00	\$12,173.91	\$16.42	\$4,598.16
2022/12/3-2022/12/6	1509832	SANTINA	2JD	280	2.5kg	¥300.00	¥84,000.00	\$12,173.91	\$16.42	\$4,598.16
2022/12/3-2022/12/6	1509834	SANTINA	3JD	280	2.5kg	¥340.00	¥95,200.00	\$13,797.10	\$22.22	\$6,221.35
2022/12/3-2022/12/6	1509835	SANTINA	2JD	280	2.5kg	¥300.00	¥84,000.00	\$12,173.91	\$16.42	\$4,598.16
2022/12/3-2022/12/6	1509838	SANTINA	2JD	280	2.5kg	¥300.00	¥84,000.00	\$12,173.91	\$16.42	\$4,598.16
2022/12/3-2022/12/6	1509846	SANTINA	2JD	280	2.5kg	¥300.00	¥84,000.00	\$12,173.91	\$16.42	\$4,598.16
2022/12/3-2022/12/6	1509848	SANTINA	3JD	280	2.5kg	¥340.00	¥95,200.00	\$13,797.10	\$22.22	\$6,221.35
2022/12/3-2022/12/6	1509849	SANTINA	2JD	280	2.5kg	¥300.00	¥84,000.00	\$12,173.91	\$16.42	\$4,598.16
2022/12/3-2022/12/6	1509851	SANTINA	2JD	46	2.5kg	¥300.00	¥13,800.00	\$2,000.00	\$16.42	\$755.41
2022/12/3-2022/12/6	1509851	SANTINA	2JD	231	2.5kg	¥300.00	¥69,300.00	\$10,043.48	\$16.42	\$3,793.48
2022/12/3-2022/12/6	1509855	SANTINA	2JD	280	2.5kg	¥300.00	¥84,000.00	\$12,173.91	\$16.42	\$4,598.16
Customs	1509851	SANTINA	2JD	3	2.5kg					
总数 Total:				5600			¥1,707,100.00	\$247,405.80	\$17.12	\$95,971.90

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥146,834.00	\$21,280.29
空运费 Airfreight	¥688,694.00	\$99,810.72
机场提货费 Airports Fees	¥26,782.56	\$3,881.53
机场装卸费用 Airport Unloading Fee	¥18,333.30	\$2,657.00
中检费 Customs Inspection Fee	¥5,700.00	\$826.09
运输费 Trucking Fee	¥11,602.00	\$1,681.45
文件费 Doc.Fee	¥1,250.00	\$181.16
市场费用 Market Charges	¥3,250.00	\$471.01
入场费 Market Entry Cost	¥5,880.00	\$852.17
小计 Total Fees	¥908,325.86	\$131,641.43

销售佣金 Commission (8%)	¥136,568.00	\$19,792.46
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总费用 Total Charges	\$1,044,893.86	\$151,433.89
每箱平均费用 Ave/box	\$186.69	\$27.06

Note:

The airfreight was \$5.85+0.15/kg, 15942kilo = \$95,652. It was paid in November at FX rate 7.2, which was equal to RMB 688,694.



Sales Summary
销售报告

供应商 Supplier: OCHO FUEGOS SPA
航班号 Flight No: ET3511/ET3708

到货日期 Arrival Date: 12/1/22
提单号 AWB: 071-46402554

销售日期 Date of Sale: 12/4/22
销售地点 Sales Location: Shanghai

FX Rate: 6.9

日期 Date	板号 Pallet No.	果园 CSG	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格 (人民币) Price RMB	总数 (人民币) Total RMB	总数 (美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
12/4/22	1509632	105448	SANTINA	JD	120	5kg	¥500.00	¥60,000.00	\$8,695.65	\$18.19	\$2,182.50
12/4/22	1509634	105448	SANTINA	JD	120	5kg	¥500.00	¥60,000.00	\$8,695.65	\$18.19	\$2,182.50
12/4/22	1509637	105448	SANTINA	JD	118	5kg	¥500.00	¥59,000.00	\$8,550.72	\$18.19	\$2,146.13
12/4/22	1509637	105448	SANTINA	J	2	5kg	¥500.00	¥1,000.00	\$144.93	\$18.19	\$36.38
12/4/22	1509779	105448	SANTINA	J	100	5kg	¥500.00	¥50,000.00	\$7,246.38	\$18.19	\$1,818.75
12/4/22	1509755	114957	SANTINA	2JD	279	2.5kg	¥290.00	¥80,910.00	\$11,726.09	\$14.89	\$4,154.55
12/4/22	1509758	114957	SANTINA	2JD	280	2.5kg	¥290.00	¥81,200.00	\$11,768.12	\$14.89	\$4,169.44
12/4/22	1509840	114957	SANTINA	2JD	280	2.5kg	¥290.00	¥81,200.00	\$11,768.12	\$14.89	\$4,169.44
12/4/22	1509841	114957	SANTINA	3JD	280	2.5kg	¥340.00	¥95,200.00	\$13,797.10	\$22.14	\$6,198.42
12/4/22	1509867	114957	SANTINA	3J	28	2.5kg	¥320.00	¥8,960.00	\$1,298.55	\$19.24	\$538.68
12/4/22	1509867	114957	SANTINA	2J	177	2.5kg	¥290.00	¥51,330.00	\$7,439.13	\$14.89	\$2,635.68
12/4/22	1509764	121944	SANTINA	2JD	280	2.5kg	¥290.00	¥81,200.00	\$11,768.12	\$14.89	\$4,169.44
12/4/22	1509767	121944	SANTINA	2JD	280	2.5kg	¥290.00	¥81,200.00	\$11,768.12	\$14.89	\$4,169.44
12/4/22	1509786	121944	SANTINA	2JD	280	2.5kg	¥290.00	¥81,200.00	\$11,768.12	\$14.89	\$4,169.44
12/4/22	1509857	121944	SANTINA	2JD	280	2.5kg	¥290.00	¥81,200.00	\$11,768.12	\$14.89	\$4,169.44
12/4/22	1509865	121944	SANTINA	2JD	280	2.5kg	¥290.00	¥81,200.00	\$11,768.12	\$14.89	\$4,169.44
12/4/22	1509867	121944	SANTINA	2JD	25	2.5kg	¥290.00	¥7,250.00	\$1,050.72	\$14.89	\$372.27
12/4/22	1509867	121944	SANTINA	3J	3	2.5kg	¥320.00	¥960.00	\$139.13	\$19.24	\$57.72
12/4/22	1509867	121944	SANTINA	3JD	47	2.5kg	¥340.00	¥15,980.00	\$2,315.94	\$22.14	\$1,040.45
Damage	1509755		SANTINA	2JD	1	2.5kg					
			总数 Total:		3260			¥1,058,990.00	\$153,476.81	\$19.94	\$52,550.10

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥93,852.00	\$13,601.74
空运费 Airfreight	¥458,049.60	\$66,384.00
机场提货费 Airports Fees	¥17,813.04	\$2,581.60
机场装卸费用 Airport Unloading Fee	¥12,193.45	\$1,767.17
中检费 Customs Inspection Fee	¥4,200.00	\$608.70
运输费 Trucking Fee	¥19,100.00	\$2,768.12
文件费 Doc.Fee	¥4,450.00	\$644.93
市场费用 Market Charges	¥224.00	\$32.46
入场费 Market Entry Cost	¥1,793.00	\$259.86
小计 Total Fees	¥611,675.09	\$88,648.56

销售佣金 Commission (8%)	¥84,719.20	\$12,278.14
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总费用 Total Charges	¥696,394.29	\$100,926.71
每箱平均费用 Ave/box	¥187.25	\$27.14

Note: The airfreight was \$5.85+0.15/kg, 10603kilo = 63,618. It was paid in November at FX rate 7.2, which is equal to RMB 458049.60.	CSG 105448 114957 121944	Income \$8,366.25 \$21,866.22 \$22,317.63
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Sales Summary

销售报告

供应商 Supplier: Ocho Fuegos Spa
航班号 Flight No: Ethiopian ET3511/ET3708

货日期 Arrival Date: 12/8/22
提单号 AWB: 071-46402635

销售日期 Date of Sale: 2022/12/10-2022/12/12
销售地点 Sales Location: Shanghai

汇率 FX Rate: 6.9

日期 Date	板号 Pallet No.	果园 CSG	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格 (人民币) Price RMB	总数 (人民币) Total RMB	总数 (美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
2022/12/10	2548	114957	SANTINA	JD	280	2.5kg	¥ 270.00	¥75,600.00	\$10,956.52	\$13.08	\$3,662.39
2022/12/10	2565	114957	SANTINA	JD	280	2.5kg	¥ 270.00	¥75,600.00	\$10,956.52	\$13.08	\$3,662.39
2022/12/10	2563	114957	SANTINA	JD	280	2.5kg	¥ 270.00	¥75,600.00	\$10,956.52	\$13.08	\$3,662.39
2022/12/10	2511	114957	SANTINA	PD	280	2.5kg	¥ 340.00	¥95,200.00	\$13,797.10	\$23.22	\$6,502.97
2022/12/10	2559	114957	SANTINA	SJD	280	2.5kg	¥ 310.00	¥86,800.00	\$12,579.71	\$18.88	\$5,285.57
2022/12/10	2492	114957	SANTINA	SJD	280	2.5kg	¥ 310.00	¥86,800.00	\$12,579.71	\$18.88	\$5,285.57
2022/12/10	2537	114957	SANTINA	SJD	280	2.5kg	¥ 310.00	¥86,800.00	\$12,579.71	\$18.88	\$5,285.57
2022/12/10	2507	114957	SANTINA	SJD	280	2.5kg	¥ 310.00	¥86,800.00	\$12,579.71	\$18.88	\$5,285.57
2022/12/11	2596	105448	BING	SJD	280	2.5kg	¥ 320.00	¥89,600.00	\$12,985.51	\$20.33	\$5,691.37
2022/12/11	2493	114957	SANTINA	SJD	280	2.5kg	¥ 310.00	¥86,800.00	\$12,579.71	\$18.88	\$5,285.57
2022/12/12	2591	105448	BING	JL	250	2.5kg	¥ 250.00	¥62,500.00	\$9,057.97	\$10.18	\$2,545.35
2022/12/12	2591	114957	SANTINA	JL	30	2.5kg	¥ 250.00	¥7,500.00	\$1,086.96	\$10.18	\$305.44
2022/12/12	2575	105448	BING	PD	70	2.5kg	¥ 340.00	¥23,800.00	\$3,449.28	\$23.22	\$1,625.74
2022/12/12	2575	114957	SANTINA	PD	210	2.5kg	¥ 340.00	¥71,400.00	\$10,347.83	\$23.22	\$4,877.22
2022/12/12	2570	114957	SANTINA	JD	280	2.5kg	¥ 270.00	¥75,600.00	\$10,956.52	\$13.08	\$3,662.39
2022/12/12	2560	114957	SANTINA	JD	280	2.5kg	¥ 270.00	¥75,600.00	\$10,956.52	\$13.08	\$3,662.39
2022/12/12	2568	114957	SANTINA	PD	280	2.5kg	¥ 350.00	¥98,000.00	\$14,202.90	\$24.67	\$6,908.76
2022/12/12	2534	114957	SANTINA	SJD	280	2.5kg	¥ 310.00	¥86,800.00	\$12,579.71	\$18.88	\$5,285.57
2022/12/12	2567	114957	SANTINA	SJD	280	2.5kg	¥ 310.00	¥86,800.00	\$12,579.71	\$18.88	\$5,285.57
2022/12/12	2562	114957	SANTINA	SJD	280	2.5kg	¥ 310.00	¥86,800.00	\$12,579.71	\$18.88	\$5,285.57
2022/12/12	2571	114957	SANTINA	SJD	279	2.5kg	¥ 310.00	¥86,490.00	\$12,534.78	\$18.88	\$5,266.70
2022/12/12	2513	114957	SANTINA	SJD	280	2.5kg	¥ 310.00	¥86,800.00	\$12,579.71	\$18.88	\$5,285.57
Damage	2571		SANTINA	SJD	1	2.5kg					
Customs											
				总数 Total:	5,600			¥1,693,690.00	\$245,462.32	\$17.78	\$99,605.64

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥148,222.00	\$21,481.45
空运费 Airfreight	¥647,395.20	\$93,825.39
机场提货费 Airports Fees	¥26,705.28	\$3,870.33
机场装卸费用 Airport Unloading Fee	¥18,280.40	\$2,649.33
中检费 Customs Inspection Fee	¥5,700.00	\$826.09
运输费 Trucking Fee	¥18,992.00	\$2,752.46
文件费 Doc.Fee	¥2,250.00	\$326.09
市场费用 Market Charges	¥570.00	\$82.61
入场费 Market Entry Cost	¥2,801.00	\$405.94
小计 Total Fees	¥870,915.88	\$126,219.69
销售佣金 Commission (8%)	¥135,495.20	\$19,636.99
总费用 Total Charges	¥1,006,411.08	\$145,856.68
每箱平均费用 Ave/box	¥179.75	\$26.05

Note: The airfreight was 5.85+0.15/kg, 15986kilo = \$89,916. It was paid in November at FX rate 7.2, which is equal to RMB 647,395.20.	CSG 114957 105448	\$89,743.18 \$9,862.46
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Sales Summary

销售报告

供应商 Supplier: Ocho Fuegos Spa
航班号 Flight No: Ethiopian ET3511/ET3708

货日期 Arrival Date: 12/8/22
提单号 AWB: 071-46402646

销售日期 Date of Sale: 2022/12/10-2022/12/12
销售地点 Sales Location: Guangzhou

汇率 FX Rate: 6.9

日期 Date	板号 Pallet No.	果园 CSG	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格 (人民币) Price RMB	总数 (人民币) Total RMB	总数 (美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
2022/12/10	1510516	114957	SANTINA	3JDD	80	2.5kg	¥340.00	¥27,200.00	\$3,942.03	\$21.79	\$1,742.85
2022/12/10	1510516	114957	SANTINA	3JD	140	2.5kg	¥330.00	¥46,200.00	\$6,695.65	\$20.34	\$2,847.08
2022/12/10	1510516	114957	SANTINA	2JDD	40	2.5kg	¥310.00	¥12,400.00	\$1,797.10	\$17.44	\$697.51
2022/12/11	1510516	114957	SANTINA	3JDD	20	2.5kg	¥335.00	¥6,700.00	\$971.01	\$21.06	\$421.22
2022/12/10	1510468	114957	SANTINA	2JDD	239	2.5kg	¥310.00	¥74,090.00	\$10,737.68	\$17.44	\$4,167.63
2022/12/10	1510468	114957	SANTINA	3JD	41	2.5kg	¥330.00	¥13,530.00	\$1,960.87	\$20.34	\$833.79
2022/12/10	1510469	114957	SANTINA	3JDD	115	2.5kg	¥340.00	¥39,100.00	\$5,666.67	\$21.79	\$2,505.34
2022/12/10	1510469	114957	SANTINA	2JDD	165	2.5kg	¥310.00	¥51,150.00	\$7,413.04	\$17.44	\$2,877.23
2022/12/11	1510470	114957	SANTINA	3JDD	80	2.5kg	¥340.00	¥27,200.00	\$3,942.03	\$21.79	\$1,742.85
2022/12/10	1510470	114957	SANTINA	3JD	11	2.5kg	¥330.00	¥3,630.00	\$526.09	\$20.34	\$223.70
2022/12/10	1510470	114957	SANTINA	2JDD	90	2.5kg	¥100.00	¥9,000.00	\$1,304.35	-\$13.00	-\$1,169.73
2022/12/10	1510470	114957	SANTINA	2JDD	27	2.5kg	¥100.00	¥2,700.00	\$391.30	-\$13.00	-\$350.92
2022/12/10	1510470	114957	SANTINA	2JD	71	2.5kg	¥290.00	¥20,590.00	\$2,984.06	\$14.54	\$1,032.28
2022/12/11	1510470	114957	SANTINA	3JDD	1	2.5kg	¥330.00	¥330.00	\$47.83	\$20.34	\$20.34
2022/12/10	1510486	114957	SANTINA	2JDD	280	2.5kg	¥300.00	¥84,000.00	\$12,173.91	\$15.99	\$4,476.78
2022/12/10	1510504	114957	SANTINA	2JDD	280	2.5kg	¥300.00	¥84,000.00	\$12,173.91	\$15.99	\$4,476.78
2022/12/10	1510509	114957	SANTINA	2JDD	280	2.5kg	¥300.00	¥84,000.00	\$12,173.91	\$15.99	\$4,476.78
2022/12/10	1510510	114957	SANTINA	2JDD	280	2.5kg	¥300.00	¥84,000.00	\$12,173.91	\$15.99	\$4,476.78
2022/12/10	1510501	114957	SANTINA	2JD	280	2.5kg	¥290.00	¥81,200.00	\$11,768.12	\$14.54	\$4,070.98
2022/12/11	1510467	121944	SANTINA	3JD	3	2.5kg	¥325.00	¥975.00	\$141.30	\$19.61	\$58.84
2022/12/11	1510467	105448	SANTINA	2JDD	48	2.5kg	¥310.00	¥14,880.00	\$2,156.52	\$17.44	\$837.01
2022/12/11	1510467	105448	SANTINA	3JD	35	2.5kg	¥325.00	¥11,375.00	\$1,648.55	\$19.61	\$686.41
2022/12/12	1510467	105448	SANTINA	2JD	65	2.5kg	¥300.00	¥19,500.00	\$2,826.09	\$15.99	\$1,039.25
2022/12/12	1510467	114957	SANTINA	3JD	32	2.5kg	¥325.00	¥10,400.00	\$1,507.25	\$19.61	\$627.57
2022/12/12	1510467	114957	SANTINA	2JD	5	2.5kg	¥295.00	¥1,475.00	\$213.77	\$15.26	\$76.32
2022/12/12	1510467	114957	SANTINA	3JD	25	2.5kg	¥320.00	¥8,000.00	\$1,159.42	\$18.89	\$472.18
2022/12/12	1510467	114957	SANTINA	2JD	52	2.5kg	¥300.00	¥15,600.00	\$2,260.87	\$15.99	\$831.40
2022/12/12	1510467	105448	SANTINA	3JDD	15	2.5kg	¥340.00	¥5,100.00	\$739.13	\$21.79	\$326.78
				总数 Total:	2,800			¥838,325.00	\$121,496.38	\$15.90	\$44,525.03

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥72,838.00	\$10,556.23
空运费 Airfreight	¥347,457.60	\$50,356.17
机场提货费 Airports Fees	¥14,322.97	\$2,075.79
机场装卸费用 Airport Unloading Fee	¥9,804.42	\$1,420.93
中检费 Customs Inspection Fee	¥3,392.00	\$491.59
运输费 Trucking Fee	¥10,497.28	\$1,521.34
文件费 Doc.Fee	¥1,274.00	\$184.64
市场费用 Market Charges	¥1,510.00	\$218.84
入场费 Market Entry Cost	¥2,940.00	\$426.09
小计 Total Fees	¥464,036.27	\$67,251.63
销售佣金 Commission (8%)	¥67,066.00	\$9,719.71
总费用 Total Charges	¥531,102.27	\$76,971.34
每箱平均费用 Ave/box	¥189.68	\$27.49

Note: The airfreight was 5.85+0.15/kg, 8043kilo = 48,258. It was paid in November at FX rate 7.2, which is equal to RMB 347,457.60.	CSG 114957 105448	Payment \$41,635.58 \$2,889.46
There were 117 boxes of 2JDD with excessive dry stem issues.		

Sales Summary

销售报告

供应商 Supplier: Ocho Fuegos Spa
 航班号 Flight No: Ethiopian ET3511/ET3708

到货日期 Arrival Date: 11/19/22
提单号 AWB: 071-46402823

销售日期 Date of Sale: 11/22/22
销售地点 Sales Location: Guangzhou

汇率 FX Rate: 6.9

日期 Date	板号 Pallet No.	果园 CSG	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格 (人民币) Price RMB	总数 (人民币) Total RMB	总数 (美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
2022/11/22	1509505	121944	SANTINA	2JD	280	2.40	¥290.00	¥81,200.00	\$11,768.12	\$16.90	\$4,731.61
2022/11/22	1509506	121944	SANTINA	3JD	280	2.40	¥320.00	¥89,600.00	\$12,985.51	\$21.25	\$5,949.00
2022/11/22	1509511	121944	SANTINA	JD	116	2.40	¥260.00	¥30,160.00	\$4,371.01	\$12.55	\$1,455.89
2022/11/22	1509511	121944	SANTINA	JD	50	2.40	¥260.00	¥13,000.00	\$1,884.06	\$12.55	\$627.54
2022/11/22	1509511	121944	SANTINA	JD	10	2.40	¥260.00	¥2,600.00	\$376.81	\$12.55	\$125.51
2022/11/22	1509511	121944	SANTINA	3JD	23	2.40	¥320.00	¥7,360.00	\$1,066.67	\$21.25	\$488.67
2022/11/22	1509511	121944	SANTINA	XLD	46	2.40	¥330.00	¥15,180.00	\$2,200.00	\$22.70	\$1,044.00
2022/11/22	1509512	105448	ROYAL DAWN	XLD	120	5.05	¥400.00	¥48,000.00	\$6,956.52	\$5.09	\$611.10
2022/11/22	1509513	105448	ROYAL DAWN	JD	280	2.40	¥220.00	¥61,600.00	\$8,927.54	\$6.75	\$1,891.03
2022/11/22	1509516	105448	ROYAL DAWN	XL	80	10.00	¥750.00	¥60,000.00	\$8,695.65	\$3.99	\$318.86
2022/11/22	1509517	105448	ROYAL DAWN	LD	30	10.00	¥700.00	¥21,000.00	\$3,043.48	-\$3.26	-\$97.82
2022/11/22	1509517	105448	ROYAL DAWN	XL	25	10.00	¥760.00	¥19,000.00	\$2,753.62	\$5.43	\$135.87
2022/11/22	1509517	105448	ROYAL DAWN	L	23	10.00	¥700.00	¥16,100.00	\$2,333.33	-\$3.26	-\$75.00
2022/11/22	1509517	105448	SANTINA	LD	2	10.00	¥700.00	¥1,400.00	\$202.90	-\$3.26	-\$6.52
2022/11/22	1509518	105448	ROYAL DAWN	XLD	88	5.05	¥400.00	¥35,200.00	\$5,101.45	\$5.09	\$448.14
2022/11/22	1509518	105448	SANTINA	XLD	30	5.05	¥420.00	¥12,600.00	\$1,826.09	\$7.99	\$239.73
2022/11/22	1509518	105448	SANTINA	XLD	1	5.05	¥400.00	¥400.00	\$57.97	\$5.09	\$5.09
2022/11/22	1509520	105448	ROYAL DAWN	2JD	34	2.40	¥280.00	¥9,520.00	\$1,379.71	\$15.45	\$525.28
2022/11/22	1509520	105448	SANTINA	2JD	246	2.40	¥280.00	¥68,880.00	\$9,982.61	\$15.45	\$3,800.53
2022/11/22	1509521	105448	ROYAL DAWN	JD	65	2.40	¥220.00	¥14,300.00	\$2,072.46	\$6.75	\$438.99
2022/11/22	1509521	105448	SANTINA	JD	215	2.40	¥260.00	¥55,900.00	\$8,101.45	\$12.55	\$2,698.42
2022/11/22	1509522	105448	ROYAL DAWN	2J	28	2.40	¥250.00	¥7,000.00	\$1,014.49	\$11.10	\$310.84
2022/11/22	1509522	105448	ROYAL DAWN	2J	5	2.40	¥260.00	¥1,300.00	\$188.41	\$12.55	\$62.75
2022/11/22	1509522	105448	ROYAL DAWN	2J	5	2.40	¥300.00	¥1,500.00	\$217.39	\$18.35	\$91.74
2022/11/22	1509522	105448	ROYAL DAWN	2J	1	2.40	¥220.00	¥220.00	\$31.88	\$6.75	\$6.75
2022/11/22	1509522	105448	SANTINA	2J	100	2.40	¥280.00	¥28,000.00	\$4,057.97	\$15.45	\$1,544.93
2022/11/22	1509522	105448	SANTINA	J	140	2.40	¥270.00	¥37,800.00	\$5,478.26	\$14.00	\$1,960.01
Customs	1509522	105448	ROYAL DAWN	2J	1	2.40					
Damage	1509511	121944	SANTINA	XLD	2	2.40					
Damage	1509518	105448	SANTINA	XLD	1	5.05					
					总数 Total:	2,327		¥738,820.00	\$107,075.36	\$35.54	\$29,332.95

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥65,755.34	\$9,529.76
空运费 Airfreight	¥364,305.60	\$52,797.91
机场提货费 Airports Fees	¥14,167.44	\$2,053.25
机场装卸费用 Airport Unloading Fee	¥9,698.00	\$1,405.51
中检费 Customs Inspection Fee	¥3,450.00	\$500.00
运输费 Trucking Fee	¥13,555.68	\$1,964.59
文件费 Doc.Fee	¥1,250.00	\$181.16
市场费用 Market Charges	¥1,865.00	\$270.29
入场费 Market Entry Cost	¥3,270.00	\$473.91
小计 Total Fees	¥477,317.06	\$69,176.39
销售佣金 Commission (8%)	¥59,105.60	\$8,566.03
总费用 Total Charges	¥536,422.66	\$77,742.41
每箱平均费用 Ave/kg	¥72.25	\$10.47

<p>Note: The airfreight was 5.85+0.15/kg, 8433kilo = 50,598. It was paid in November at FX rate 7.2, which is equal to RMB 364,305.6.</p>	<table border="1"> <thead> <tr> <th>CSG</th> <th>Payment</th> </tr> </thead> <tbody> <tr> <td>114957</td> <td>\$14,422.21</td> </tr> <tr> <td>105448</td> <td>\$14,910.73</td> </tr> </tbody> </table>	CSG	Payment	114957	\$14,422.21	105448	\$14,910.73
CSG	Payment						
114957	\$14,422.21						
105448	\$14,910.73						
<p>The 2.4kg packaging hurts the sales price.</p>							



Sales Summary
销售报告

供应商 Supplier: OCHO FUEGOS SPA
航司 Flight No: Ethiopian Airlines ET3511/ET3708

到货日期 Arrival Date: 11/22/22
提单号 AWB: 071-46402871

销售日期 Sales Date: 12/14/22
销售地点 Sales Location: Shanghai, Gaobeidian

FX Rate: 6.90

日期 Date	板号 Pallet No.	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格 (人民币) Price RMB	总数 (人民币) Total RMB	总数 (美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
12/14/22	1509585	ROYAL DAWN	JD	19	5kg	450.00	¥8,550.00	\$1,239.13	\$16.96	\$322.31
12/14/22	1509585	ROYAL DAWN	JD	3	5kg	480.00	¥1,440.00	\$208.70	\$21.31	\$63.93
12/14/22	1509585	ROYAL DAWN	JD	97	5kg	440.00	¥42,680.00	\$6,185.51	\$15.51	\$1,504.87
12/14/22	1509590	ROYAL DAWN	JD	120	5kg	450.00	¥54,000.00	\$7,826.09	\$16.96	\$2,035.61
12/14/22	1509588	ROYAL DAWN	JD	120	5kg	450.00	¥54,000.00	\$7,826.09	\$16.96	\$2,035.61
12/14/22	1509585	ROYAL DAWN	JD	1	5kg	460.00	¥460.00	\$66.67	\$18.41	\$18.41
12/14/22	1509569	ROYAL DAWN	XLD	120	5kg	400.00	¥48,000.00	\$6,956.52	\$9.72	\$1,166.05
12/14/22	1509561	ROYAL DAWN	XLD	28	5kg	410.00	¥11,480.00	\$1,663.77	\$11.17	\$312.66
12/14/22	1509561	ROYAL DAWN	XLD	77	5kg	400.00	¥30,800.00	\$4,463.77	\$9.72	\$748.21
12/14/22	1509572	ROYAL DAWN	XLD	120	5kg	400.00	¥48,000.00	\$6,956.52	\$9.72	\$1,166.05
12/14/22	1509561	ROYAL DAWN	XLD	1	5kg	430.00	¥430.00	\$62.32	\$14.06	\$14.06
12/14/22	1509561	ROYAL DAWN	XLD	3	5kg	450.00	¥1,350.00	\$195.65	\$16.96	\$50.89
12/14/22	1509564	ROYAL DAWN	XLD	5	5kg	430.00	¥2,150.00	\$311.59	\$14.06	\$70.32
12/14/22	1509564	ROYAL DAWN	XLD	115	5kg	400.00	¥46,000.00	\$6,666.67	\$9.72	\$1,117.46
12/14/22	1509561	ROYAL DAWN	XLD	10	5kg	420.00	¥4,200.00	\$608.70	\$12.62	\$126.16
12/14/22	1509597	SANTINA	J	120	5kg	470.00	¥56,400.00	\$8,173.91	\$19.86	\$2,383.44
12/14/22	1509582	SANTINA	J	12	5kg	480.00	¥5,760.00	\$834.78	\$21.31	\$255.74
12/14/22	1509582	SANTINA	J	80	5kg	460.00	¥36,800.00	\$5,333.33	\$18.41	\$1,473.02
12/14/22	1509582	SANTINA	J	13	5kg	450.00	¥5,850.00	\$847.83	\$16.96	\$220.52
12/14/22	1509582	SANTINA	J	15	5kg	510.00	¥7,650.00	\$1,108.70	\$25.66	\$384.89
12/14/22	1509595	SANTINA	JD	46	5kg	470.00	¥21,620.00	\$3,133.33	\$19.86	\$913.65
12/14/22	1509595	SANTINA	JD	74	5kg	500.00	¥37,000.00	\$5,362.32	\$24.21	\$1,791.53
12/14/22	1509583	SANTINA	JD	81	5kg	500.00	¥40,500.00	\$5,869.57	\$24.21	\$1,961.00
12/14/22	1509579	SANTINA	JD	60	5kg	500.00	¥30,000.00	\$4,347.83	\$24.21	\$1,452.59
12/14/22	1509579	SANTINA	JD	60	5kg	510.00	¥30,600.00	\$4,434.78	\$25.66	\$1,539.55
12/14/22	1509591	SANTINA	JD	120	5kg	500.00	¥60,000.00	\$8,695.65	\$24.21	\$2,905.18
12/14/22	1509583	SANTINA	JD	15	5kg	520.00	¥7,800.00	\$1,130.43	\$27.11	\$406.63
12/14/22	1509583	SANTINA	JD	24	5kg	530.00	¥12,720.00	\$1,843.48	\$28.56	\$685.38
12/14/22	1509592	SANTINA	JD	120	5kg	470.00	¥56,400.00	\$8,173.91	\$19.86	\$2,383.44
12/14/22	1509598	SANTINA	JD	120	5kg	500.00	¥60,000.00	\$8,695.65	\$24.21	\$2,905.18
12/14/22	1509580	SANTINA	JD	120	5kg	510.00	¥61,200.00	\$8,869.57	\$25.66	\$3,079.09
12/14/22	1509500	SANTINA	XL	107	5kg	420.00	¥44,940.00	\$6,513.04	\$12.62	\$1,349.87
12/14/22	1509500	SANTINA	XL	13	5kg	430.00	¥5,590.00	\$810.14	\$14.06	\$182.84
12/14/22	1509577	SANTINA	XLD	2	5kg	470.00	¥940.00	\$136.23	\$19.86	\$39.72
12/14/22	1509577	SANTINA	XLD	93	5kg	435.00	¥40,455.00	\$5,863.04	\$14.79	\$1,375.43
12/14/22	1509596	SANTINA	XLD	120	5kg	450.00	¥54,000.00	\$7,826.09	\$16.96	\$2,035.61
12/14/22	1509593	SANTINA	XLD	120	5kg	450.00	¥54,000.00	\$7,826.09	\$16.96	\$2,035.61
12/14/22	1509577	SANTINA	XLD	25	5kg	450.00	¥11,250.00	\$1,630.43	\$16.96	\$424.09
Customs	1509561	ROYAL DAWN	XLD	1	5kg					
总数 Total:				2,400			¥1,095,015.00	\$158,697.83	\$17.87	\$42,888.37

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥95,626.66	\$13,858.94
空运费 Airfreight Cost	¥542,282.40	\$78,591.65
机场提货费 Airports Fees	¥23,005.92	\$3,334.19
机场装卸费用 Airport Unloading Fee	¥15,748.10	\$2,282.33
中检费 Customs Inspection Fee	¥5,700.00	\$826.09
运输费 Trucking Fee	¥21,170.00	\$3,068.12
文件费 Doc.Fee	¥2,250.00	\$326.09
市场费用 Market Charges	¥2,388.00	\$346.09
入场费 Market Entry Cost	¥3,313.00	\$480.14
小计 Total Fees	¥711,484.08	\$103,113.63

销售佣金 Commission (8%)	¥87,601.20	\$12,695.83
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总费用 Total Charges	¥799,085.28	\$115,809.46
每箱平均费用 Ave/box	¥332.95	\$48.25

Note:
The airfreight was \$5.85+0.15/kg, 13694 kilo = \$82,164. It was paid in November at FX rate 7.2, which is equal to RMB 591,580.80.

All fruits came from Kyle's farm.



Sales Summary
销售报告

供应商 Supplier: OCHO FUEGOS SPA
航司 Flight No: Ethiopian Airlines ET3511/ET3708

到货日期 Arrival Date: 11/23/22
提单号 AWB: 071-46402882

销售日期 Sales Date: 11/28/22
销售地点 Sales Location: Shanghai

FX Rate: 6.90

日期 Date	板号 Pallet No.	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格 (人民币) Price RMB	总数 (人民币) Total RMB	总数 (美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
11/28/22	1509601	ROYAL DAWN	2J	1	2.5kg	330.00	¥330.00	\$47.83	\$22.07	\$22.07
11/28/22	1509601	ROYAL DAWN	2JD	3	2.5kg	290.00	¥870.00	\$126.09	\$16.27	\$48.81
11/28/22	1509605	ROYAL DAWN	3JD	38	2.5kg	330.00	¥12,540.00	\$1,817.39	\$22.07	\$838.52
11/28/22	1509566	ROYAL DAWN	J	280	2.5kg	215.00	¥60,200.00	\$8,724.64	\$5.40	\$1,511.93
11/28/22	1509603	ROYAL DAWN	J	84	5kg	420.00	¥35,280.00	\$5,113.04	\$9.35	\$785.42
11/28/22	1509617	ROYAL DAWN	J	247	2.5kg	215.00	¥53,105.00	\$7,696.38	\$5.40	\$1,333.74
11/28/22	1509560	ROYAL DAWN	JD	280	2.5kg	230.00	¥64,400.00	\$9,333.33	\$7.57	\$2,120.63
11/28/22	1509562	ROYAL DAWN	JD	280	2.5kg	230.00	¥64,400.00	\$9,333.33	\$7.57	\$2,120.63
11/28/22	1509565	ROYAL DAWN	JD	280	2.5kg	230.00	¥64,400.00	\$9,333.33	\$7.57	\$2,120.63
11/28/22	1509567	ROYAL DAWN	JD	280	2.5kg	230.00	¥64,400.00	\$9,333.33	\$7.57	\$2,120.63
11/28/22	1509570	ROYAL DAWN	JD	280	2.5kg	230.00	¥64,400.00	\$9,333.33	\$7.57	\$2,120.63
11/28/22	1509604	ROYAL DAWN	JD	214	2.5kg	230.00	¥49,220.00	\$7,133.33	\$7.57	\$1,620.77
11/28/22	1509611	ROYAL DAWN	XLD	8	5kg	440.00	¥3,520.00	\$510.14	\$12.25	\$97.99
11/28/22	1509601	SANTINA	2J	127	2.5kg	281.00	¥35,687.00	\$5,172.03	\$14.96	\$1,900.55
11/28/22	1509604	SANTINA	2J	31	2.5kg	282.05	¥8,743.55	\$1,267.18	\$15.12	\$468.63
11/28/22	1509605	SANTINA	2J	45	2.5kg	281.50	¥12,667.50	\$1,835.87	\$15.04	\$676.68
11/28/22	1509581	SANTINA	2JD	280	2.5kg	290.00	¥81,200.00	\$11,768.12	\$16.27	\$4,555.41
11/28/22	1509594	SANTINA	2JD	280	2.5kg	290.00	¥81,200.00	\$11,768.12	\$16.27	\$4,555.41
11/28/22	1509599	SANTINA	2JD	280	2.5kg	290.00	¥81,200.00	\$11,768.12	\$16.27	\$4,555.41
11/28/22	1509601	SANTINA	2JD	114	2.5kg	290.00	¥33,060.00	\$4,791.30	\$16.27	\$1,854.70
11/28/22	1509605	SANTINA	2JD	155	2.5kg	290.00	¥44,950.00	\$6,514.49	\$16.27	\$2,521.75
11/28/22	1509601	SANTINA	3JD	28	2.5kg	330.00	¥9,240.00	\$1,339.13	\$22.07	\$617.86
11/28/22	1509605	SANTINA	3JD	42	2.5kg	330.00	¥13,860.00	\$2,008.70	\$22.07	\$926.79
11/28/22	1509576	SANTINA	J	280	2.5kg	240.00	¥67,200.00	\$9,739.13	\$9.02	\$2,526.43
11/28/22	1509603	SANTINA	J	35	5kg	435.00	¥15,225.00	\$2,206.52	\$11.52	\$403.35
11/28/22	1509617	SANTINA	J	33	2.5kg	215.00	¥7,095.00	\$1,028.26	\$5.40	\$178.19
11/28/22	1509603	SANTINA	JD	1	5kg	435.00	¥435.00	\$63.04	\$11.52	\$11.52
11/28/22	1509602	SANTINA	JD	25	5kg	548.00	¥13,700.00	\$1,985.51	\$27.90	\$697.52
11/28/22	1509604	SANTINA	JD	35	2.5kg	240.00	¥8,400.00	\$1,217.39	\$9.02	\$315.80
11/28/22	1509611	SANTINA	JD	48	5kg	549.00	¥26,352.00	\$3,819.13	\$28.05	\$1,346.20
11/28/22	1509578	SANTINA	JD	280	2.5kg	260.00	¥72,800.00	\$10,550.72	\$11.92	\$3,338.02
11/28/22	1509611	SANTINA	XL	8	5kg	440.00	¥3,520.00	\$510.14	\$12.25	\$97.99
11/28/22	1509602	SANTINA	XLD	95	5kg	440.00	¥41,800.00	\$6,057.97	\$12.25	\$1,163.64
11/28/22	1509611	SANTINA	XLD	13	5kg	440.00	¥5,720.00	\$828.99	\$12.25	\$159.23
11/28/22	1509611	SANTINA	XLD	30	5kg	440.00	¥13,200.00	\$1,913.04	\$12.25	\$367.46
		总数 Total:		4,540			¥1,214,320.05	\$175,988.41	\$13.00	\$50,100.95

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥106,933.00	\$15,497.54
空运费 Airfreight Cost	¥593,136.00	\$85,961.74
机场提货费 Airports Fees	¥23,066.40	\$3,342.96
机场装卸费用 Airport Unloading Fee	¥15,789.50	\$2,288.33
中检费 Customs Inspection Fee	¥5,200.00	\$753.62
运输费 Trucking Fee	¥18,725.00	\$2,713.77
文件费 Doc.Fee	¥4,450.00	\$644.93
市场费用 Market Charges	¥1,762.00	\$255.36
入场费 Market Entry Cost	¥2,416.00	\$350.14
小计 Total Fees	¥771,477.90	\$111,808.39
销售佣金 Commission (8%)	¥97,145.60	\$14,079.07
总费用 Total Charges	¥868,623.50	\$125,887.46
每箱平均费用 Ave/box	¥177.74	\$25.76

Note:
The airfreight was \$5.85+0.15/kg, 13730 kilo = \$82,380. It was paid in November at FX rate 7.2, which is equal to RMB 593,136.

All fruits came from Kyle's farm.



Sales Summary

销售报告

供应商 Supplier: Ocho Fuegos SpA
航司 Flight No: ET3511/ET3708

到货日期 Arrival Date: 11/22/22
提单号 AWB: 071-46402893

销售日期 Date of Sale: 12/1/22
销售地点 Sales Location: Guangzhou/Shangha

日期 Date	板号 Pallet No.	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格 (人民币) Price RMB	总数 (人民币) Total RMB	总数 (美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
12/1/22	1509551	ROYAL DAWN	LD	80.00	10KG	650.00	¥52,000.00	\$7,536.23	\$1.11	\$88.53
12/1/22	1509568	ROYAL DAWN	LD	80.00	10KG	650.00	¥52,000.00	\$7,536.23	\$1.11	\$88.53
12/1/22	1509584	SANTINA	XLD	80.00	10KG	750.00	¥60,000.00	\$8,695.65	\$15.60	\$1,247.95
12/1/22	1509586	ROYAL DAWN	XLD	80.00	10KG	750.00	¥60,000.00	\$8,695.65	\$15.60	\$1,247.95
12/1/22	1509587	ROYAL DAWN	LD	80.00	10KG	620.00	¥49,600.00	\$7,188.41	-\$3.24	-\$259.30
12/1/22	1509589	ROYAL DAWN	XLD	80.00	10KG	720.00	¥57,600.00	\$8,347.83	\$11.25	\$900.12
12/1/22	1509606	ROYAL DAWN	LD	32.00	10KG	640.00	¥20,480.00	\$2,968.12	-\$0.34	-\$10.97
12/1/22	1509606	ROYAL DAWN	LD	32.00	10KG	640.00	¥20,480.00	\$2,968.12	-\$0.34	-\$10.97
12/1/22	1509606	ROYAL DAWN	LD	16.00	10KG	640.00	¥10,240.00	\$1,484.06	-\$0.34	-\$5.48
12/1/22	1509607	ROYAL DAWN	XL	80.00	10KG	750.00	¥60,000.00	\$8,695.65	\$15.60	\$1,247.95
12/1/22	1509608	ROYAL DAWN	XL	8.00	10KG	750.00	¥6,000.00	\$869.57	\$15.60	\$124.79
12/1/22	1509608	ROYAL DAWN	XL	72.00	10KG	750.00	¥54,000.00	\$7,826.09	\$15.60	\$1,123.15
12/1/22	1509609	ROYAL DAWN	L	64.00	10KG	640.00	¥40,960.00	\$5,936.23	-\$0.34	-\$21.93
12/1/22	1509609	ROYAL DAWN	L	16.00	10KG	640.00	¥10,240.00	\$1,484.06	-\$0.34	-\$5.48
12/1/22	1509610	SANTINA	XL	46.00	10KG	740.00	¥34,040.00	\$4,933.33	\$14.15	\$650.90
12/1/22	1509610	SANTINA	XL	34.00	10KG	740.00	¥25,160.00	\$3,646.38	\$14.15	\$481.10
12/1/22	1509612	SANTINA	LD	80.00	10KG	650.00	¥52,000.00	\$7,536.23	\$1.11	\$88.53
12/1/22	1509613	SANTINA	LD	54.00	10KG	670.00	¥36,180.00	\$5,243.48	\$4.01	\$216.28
12/1/22	1509613	SANTINA	LD	5.00	10KG	670.00	¥3,350.00	\$485.51	\$4.01	\$20.03
12/1/22	1509613	SANTINA	XLD	11.00	10KG	740.00	¥8,140.00	\$1,179.71	\$14.15	\$155.65
12/1/22	1509613	SANTINA	XL	10.00	10KG	740.00	¥7,400.00	\$1,072.46	\$14.15	\$141.50
12/1/22	1509614	ROYAL DAWN	XLD	14.00	10KG	600.00	¥8,400.00	\$1,217.39	-\$6.14	-\$85.96
12/1/22	1509614	ROYAL DAWN	LD	37.00	10KG	600.00	¥22,200.00	\$3,217.39	-\$6.14	-\$227.17
12/1/22	1509614	ROYAL DAWN	L	26.00	10KG	600.00	¥15,600.00	\$2,260.87	-\$6.14	-\$159.63
12/1/22	1509614	ROYAL DAWN	LD	3.00	10KG	600.00	¥1,800.00	\$260.87	-\$6.14	-\$18.42
12/1/22	1509615	SANTINA	XLD	32.00	10KG	750.00	¥24,000.00	\$3,478.26	\$15.60	\$499.18
12/1/22	1509615	ROYAL DAWN	XLD	48.00	10KG	750.00	¥36,000.00	\$5,217.39	\$15.60	\$748.77
12/1/22	1509616	ROYAL DAWN	LD	16.00	10KG	640.00	¥10,240.00	\$1,484.06	-\$0.34	-\$5.48
12/1/22	1509616	ROYAL DAWN	XLD	16.00	10KG	720.00	¥11,520.00	\$1,669.57	\$11.25	\$180.02
12/1/22	1509616	ROYAL DAWN	XL	4.00	10KG	720.00	¥2,880.00	\$417.39	\$11.25	\$45.01
12/1/22	1509616	ROYAL DAWN	XLD	5.00	10KG	720.00	¥3,600.00	\$521.74	\$11.25	\$56.26
12/1/22	1509616	SANTINA	L	39.00	10KG	650.00	¥25,350.00	\$3,673.91	\$1.11	\$43.16
		总数 Total:		1,280			¥881,460.00	¥127,747.83	\$6.71	\$8,584.53

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥76,328.00	\$11,062.03
空运费 Airfreight	¥609,706.00	\$88,363.19
机场提货费 Airports Fees	¥22,658.16	\$3,283.79
机场装卸费用 Airport Unloading Fee	¥15,510.05	\$2,247.83
中检费 Customs Inspection Fee	¥4,700.00	\$681.16
运输费 Trucking Fee	¥15,437.71	\$2,237.35
文件费 Doc.Fee	¥4,450.00	\$644.93
市场费用 Market Charges	¥1,100.00	\$159.42
入场费 Market Entry Cost	¥1,820.00	\$263.77
小计 Total Fees	¥751,709.92	\$108,943.47

销售佣金 Commission (8%)	¥70,516.80	\$10,219.83
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总费用 Total Charges	¥822,226.72	\$119,163.29
每箱平均费用 Ave/box	¥642.36	\$93.10

Note:
The airfreight was \$5.85+0.15/kg, 14113.5 kilo = \$84,681.42. It was paid in November at FX rate 7.2, which is equal to RMB 609,706.

All fruits came from Kyle's farm.



Sales Summary 销售报告

供应商 Supplier: Ocho Fuegos SpA
航班号 Flight No: Ethiopian Airlines ET3511/ET3708

到货日期 Arrival Date: 12/14/22
提单号 AWB: 071-46402930

销售日期 Date of Sale: 2022/12/16-2022/12/18
销售地点 Sales Location: Guangzhou

汇率 FX Rate: 6.9

日期 Date	板号 Pallet No.	果园 CSG	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格(人民币) Price RMB	总数(人民币) Total RMB	总数(美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
2022/12/16-2022/12/18	1510571	114957	SANTINA	2JDD	280	2.5	300.00	¥ 84,000.00	\$12,173.91	\$18.25	\$5,110.06
2022/12/16-2022/12/18	1510475	121944	SANTINA	3JDD	235	2.5	330.00	¥ 77,550.00	\$11,239.13	\$22.60	\$5,310.54
2022/12/16-2022/12/18	1510475	121944	SANTINA	3JDD	45	2.5	340.00	¥ 15,300.00	\$2,217.39	\$24.05	\$1,082.13
2022/12/16-2022/12/18	1510476	121944	SANTINA	2JD	146	2.5	300.00	¥ 43,800.00	\$6,347.83	\$18.25	\$2,664.53
2022/12/16-2022/12/18	1510477	121944	SANTINA	2JDD	113	2.5	300.00	¥ 33,900.00	\$4,913.04	\$18.25	\$2,062.28
2022/12/16-2022/12/18	1510035	105448	SKEENA	3JD	280	2.5	300.00	¥ 84,000.00	\$12,173.91	\$18.25	\$5,110.06
2022/12/16-2022/12/18	1510039	105448	SKEENA	2JD	234	2.5	250.00	¥ 58,500.00	\$8,478.26	\$11.00	\$2,574.90
2022/12/16-2022/12/18	1510039	105448	SKEENA	2JDD	46	2.5	250.00	¥ 11,500.00	\$1,666.67	\$11.00	\$506.18
2022/12/16-2022/12/18	1510041	105448	SKEENA	3JDD	149	2.5	300.00	¥ 44,700.00	\$6,478.26	\$18.25	\$2,719.28
2022/12/16-2022/12/18	1510041	105448	SKEENA	3JD	107	2.5	300.00	¥ 32,100.00	\$4,652.17	\$18.25	\$1,952.77
2022/12/16-2022/12/18	1510041	105448	SKEENA	2JDD	24	2.5	250.00	¥ 6,000.00	\$869.57	\$11.00	\$264.09
2022/12/16-2022/12/18	1510850	105448	SKEENA	2JDD	6	2.5	250.00	¥ 1,500.00	\$217.39	\$11.00	\$66.02
2022/12/16-2022/12/18	1510476	121944	SANTINA	3JD	16	2.5	320.00	¥ 5,120.00	\$742.03	\$21.15	\$338.38
2022/12/16-2022/12/18	1510476	114957	SANTINA	3JD	118	2.5	320.00	¥ 37,760.00	\$5,472.46	\$21.15	\$2,495.56
2022/12/16-2022/12/18	1510477	121944	SANTINA	3JD	33	2.5	320.00	¥ 10,560.00	\$1,530.43	\$21.15	\$697.91
2022/12/16-2022/12/18	1510477	114957	SANTINA	3JD	13	2.5	320.00	¥ 4,160.00	\$602.90	\$21.15	\$274.93
2022/12/16-2022/12/18	1510477	121944	SANTINA	3JD	17	2.5	320.00	¥ 5,440.00	\$788.41	\$21.15	\$359.53
2022/12/16-2022/12/18	1510477	121944	SANTINA	3JDD	104	2.5	320.00	¥ 33,280.00	\$4,823.19	\$21.15	\$2,199.47
2022/12/16-2022/12/18	1510042	105448	BING	2JD	280	2.5	260.00	¥ 72,800.00	\$10,550.72	\$12.45	\$3,486.87
2022/12/16-2022/12/18	1510046	105448	BING	2JD	179	2.5	260.00	¥ 46,540.00	\$6,744.93	\$12.45	\$2,229.11
2022/12/16-2022/12/18	1510046	105448	BING	2JDD	101	2.5	260.00	¥ 26,260.00	\$3,805.80	\$12.45	\$1,257.77
2022/12/16-2022/12/18	1510850	105448	SKEENA	3JDD	147	2.5	295.00	¥ 43,365.00	\$6,284.78	\$17.53	\$2,576.26
2022/12/16-2022/12/18	1510749	105448	SKEENA	2JD	280	2.5	245.00	¥ 68,600.00	\$9,942.03	\$10.28	\$2,878.18
2022/12/16-2022/12/18	1510024	105448	SKEENA	2JD	280	2.5	245.00	¥ 68,600.00	\$9,942.03	\$10.28	\$2,878.18
2022/12/16-2022/12/18	1510027	105448	SKEENA	2JD	280	2.5	245.00	¥ 68,600.00	\$9,942.03	\$10.28	\$2,878.18
2022/12/16-2022/12/18	1510029	105448	SKEENA	2JD	280	2.5	245.00	¥ 68,600.00	\$9,942.03	\$10.28	\$2,878.18
2022/12/16-2022/12/18	1510028	105448	SKEENA	3JD	280	2.5	270.00	¥ 75,600.00	\$10,956.52	\$13.90	\$3,892.67
2022/12/16-2022/12/18	1510030	105448	SKEENA	3JD	280	2.5	270.00	¥ 75,600.00	\$10,956.52	\$13.90	\$3,892.67
2022/12/16-2022/12/18	1510031	105448	SKEENA	2JD	280	2.5	250.00	¥ 70,000.00	\$10,144.93	\$11.00	\$3,081.08
2022/12/16-2022/12/18	1510032	105448	SKEENA	2JD	280	2.5	250.00	¥ 70,000.00	\$10,144.93	\$11.00	\$3,081.08
2022/12/16-2022/12/18	1510033	105448	SKEENA	2JDD	280	2.5	250.00	¥ 70,000.00	\$10,144.93	\$11.00	\$3,081.08
2022/12/16-2022/12/18	1510849	105448	SKEENA	2JD	208	2.5	250.00	¥ 52,000.00	\$7,536.23	\$11.00	\$2,288.80
2022/12/16-2022/12/18	1510849	105448	SKEENA	2JD	64	2.5	250.00	¥ 16,000.00	\$2,318.84	\$11.00	\$704.25
2022/12/16-2022/12/18	1510849	105448	SKEENA	3JD	8	2.5	270.00	¥ 2,160.00	\$313.04	\$13.90	\$111.22
2022/12/16-2022/12/18	1510850	105448	SKEENA	2JDD	127	2.5	250.00	¥ 31,750.00	\$4,601.45	\$11.00	\$1,397.49
			总数 Total:		5,600			¥ 1,515,645.00	\$219,658.70	\$14.00	\$78,381.68

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥ 132,235.00	\$19,164.49
空运费 Airfreight	¥ 645,998.40	\$93,622.96
机场提货费 Airports Fees	¥ 26,678.40	\$3,866.43
机场装卸费用 Airport Unloading Fee	¥ 18,262.00	\$2,646.67
中检费 Customs Inspection Fee	¥ 5,700.00	\$826.09
运输费 Trucking Fee	¥ 11,526.00	\$1,670.43
文件费 Doc.Fee	¥ 3,450.00	\$500.00
市场费用 Market Charges	¥ 3,830.00	\$555.07
入场费 Market Entry Cost	¥ 5,880.00	\$852.17
小计 Total Fees	¥ 853,559.80	\$123,704.32

销售佣金 Commission (8%)	¥ 121,251.60	\$17,572.70
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总费用 Total Charges	¥ 974,811.40	\$141,277.01
每箱平均费用 Ave/box	¥ 174.07	\$25.23

Note:
The airfreight was \$5.50+0.15/kg, 15,880kilo = 89,722. It was paid in November at FX rate 7.2, which is equal to RMB 645,998.40.

CSG	Income
114957	\$7,880.55
121944	\$14,714.77
105448	\$55,786.36



Sales Summary 销售报告

供应商 Supplier: Ocho Fuegos SpA
航班号 Flight No: an Airlines ET3511/ET3708

到货日期 Arrival Date: 12/16/22
提单号 AWB: 071-46402941

销售日期 Date of Sale: 2022/12/19-2022/12/21
销售地点 Sales Location: Guangzhou

日期 Date	板号 Pallet No.	农场号 CSG	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格(人民币) Price RMB	总数(人民币) Total RMB	总数(美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
12/19/22	0180574247	114957	LAPINS	3JD	30	2.5	290.00	¥ 8,700.00	\$1,260.87	\$17.12	\$513.69
12/19/22	0180574247	121944	LAPINS	3JD	203	2.5	290.00	¥ 58,870.00	\$8,531.88	\$17.12	\$3,475.98
12/19/22	0180574247	121944	LAPINS	3JD	47	2.5	290.00	¥ 13,630.00	\$1,975.36	\$17.12	\$804.78
12/19/22	1510036	105448	SKEENA	2JD	280	2.5	250.00	¥ 70,000.00	\$10,144.93	\$11.33	\$3,171.27
12/19/22	1510038	105448	SKEENA	2JD	176	2.5	250.00	¥ 44,000.00	\$6,376.81	\$11.33	\$1,993.37
12/19/22	1510038	105448	SKEENA	2JDD	104	2.5	250.00	¥ 26,000.00	\$3,768.12	\$11.33	\$1,177.90
12/19/22	1510040	105448	SKEENA	3JDD	267	2.5	290.00	¥ 77,430.00	\$11,221.74	\$17.12	\$4,571.86
12/19/22	1510040	105448	SKEENA	3JD	13	2.5	290.00	¥ 3,770.00	\$546.38	\$17.12	\$222.60
12/20/22	0180574279	105448	SKEENA	2JD	280	2.5	255.00	¥ 71,400.00	\$10,347.83	\$12.05	\$3,374.17
12/20/22	0180574281	105448	SKEENA	2JD	280	2.5	255.00	¥ 71,400.00	\$10,347.83	\$12.05	\$3,374.17
12/20/22	0180574282	105448	SKEENA	2JD	280	2.5	255.00	¥ 71,400.00	\$10,347.83	\$12.05	\$3,374.17
12/20/22	0180574284	105448	SKEENA	2JD	280	2.5	255.00	¥ 71,400.00	\$10,347.83	\$12.05	\$3,374.17
12/20/22	0180574287	105448	SKEENA	2JD	280	2.5	255.00	¥ 71,400.00	\$10,347.83	\$12.05	\$3,374.17
12/20/22	0180574289	105448	SKEENA	2JD	280	2.5	255.00	¥ 71,400.00	\$10,347.83	\$12.05	\$3,374.17
12/20/22	0180574292	105448	SKEENA	2JD	280	2.5	255.00	¥ 71,400.00	\$10,347.83	\$12.05	\$3,374.17
12/20/22	0180574055	121944	LAPINS	2JD	247	2.5	250.00	¥ 61,750.00	\$8,949.28	\$11.33	\$2,797.51
12/20/22	0180574055	121944	LAPINS	2JD	33	2.5	250.00	¥ 8,250.00	\$1,195.65	\$11.33	\$373.76
12/20/22	0180574060	121944	LAPINS	3JD	221	2.5	290.00	¥ 64,090.00	\$9,288.41	\$17.12	\$3,784.20
12/20/22	0180574060	121944	LAPINS	3JD	59	2.5	290.00	¥ 17,110.00	\$2,479.71	\$17.12	\$1,010.26
12/21/22	0180574276	105448	SKEENA	2JD	280	2.5	250.00	¥ 70,000.00	\$10,144.93	\$11.33	\$3,171.27
12/21/22	0180574277	105448	SKEENA	2JD	280	2.5	250.00	¥ 70,000.00	\$10,144.93	\$11.33	\$3,171.27
12/21/22	0180574294	105448	SKEENA	2JD	280	2.5	250.00	¥ 70,000.00	\$10,144.93	\$11.33	\$3,171.27
12/21/22	0180574296	105448	SKEENA	2JD	280	2.5	250.00	¥ 70,000.00	\$10,144.93	\$11.33	\$3,171.27
12/21/22	0180574003	105448	SKEENA	2JD	280	2.5	250.00	¥ 70,000.00	\$10,144.93	\$11.33	\$3,171.27
12/21/22	1510851	121064	LAPINS	2JD	128	2.5	250.00	¥ 32,000.00	\$4,637.68	\$11.33	\$1,449.72
12/21/22	1510851	121064	SANTINA	2JD	8	2.5	270.00	¥ 2,160.00	\$313.04	\$14.22	\$113.80
12/21/22	1510851	121064	LAPINS	2JD	144	2.5	250.00	¥ 36,000.00	\$5,217.39	\$11.33	\$1,630.94
			总数 Total:		5,320			¥ 1,373,560.00	\$199,066.67	\$12.51	\$66,567.12

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥ 118,323.00	\$17,148.26
空运费 Airfreight	¥ 611,226.00	\$88,583.48
机场提货费 Airports Fees	¥ 25,930.80	\$3,758.09
机场装卸费用 Airport Unloading Fee	¥ 17,750.25	\$2,572.50
中检费 Customs Inspection Fee	¥ 5,450.00	\$789.86
运输费 Trucking Fee	¥ 14,602.00	\$2,116.23
文件费 Doc.Fee	¥ 1,250.00	\$181.16
市场费用 Market Charges	¥ 4,240.00	\$614.49
入场费 Market Entry Cost	¥ 5,590.00	\$810.14
小计 Total Fees	¥ 804,362.05	\$116,574.21

销售佣金 Commission (8%)	¥ 109,884.80	\$15,925.33
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总费用 Total Charges	¥ 914,246.85	\$132,499.54
每箱平均费用 Ave/box	¥ 171.85	\$24.91

Note: The airfreight was 5.5+0.15/kg, 15,435kilo = \$87,207.75. It was paid in November at FX rate 7.2, which is equal to RMB 627,896.	CSG: 121944 121064 105448 114957	\$12,246.49 \$3,194.46 \$50,612.49 \$513.69
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Sales Summary 销售报告

供应商 Supplier: Ocho Fuegos SpA
航班号 Flight No: Ethiopian Airlines ET3511/ET3708

到货日期 Arrival Date: 12/14/22
提单号 AWB: 071-46402952

销售日期 Date of Sale: 2022/12/16-2022/12/17
销售地点 Sales Location: Shanghai

日期 Date	板号 Pallet No.	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格(人民币) Price RMB	总数(人民币) Total RMB	总数(美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
12/16/22	1510148	REGINA	2JD	280	2.5	300.00	¥ 84,000.00	\$12,173.91	\$17.31	\$4,845.68
12/16/22	1510154	REGINA	2JD	280	2.5	300.00	¥ 84,000.00	\$12,173.91	\$17.31	\$4,845.68
12/16/22	1510159	REGINA	2JD	280	2.5	300.00	¥ 84,000.00	\$12,173.91	\$17.31	\$4,845.68
12/16/22	1510167	REGINA	2JD	280	2.5	300.00	¥ 84,000.00	\$12,173.91	\$17.31	\$4,845.68
12/16/22	1510169	REGINA	2JDD	280	2.5	310.00	¥ 86,800.00	\$12,579.71	\$18.76	\$5,251.47
12/16/22	1510181	REGINA	2JD	280	2.5	300.00	¥ 84,000.00	\$12,173.91	\$17.31	\$4,845.68
12/16/22	1510187	REGINA	3JDD	136	2.5	330.00	¥ 44,880.00	\$6,504.35	\$21.65	\$2,944.92
12/16/22	1510187	REGINA	3JD	144	2.5	320.00	¥ 46,080.00	\$6,678.26	\$20.20	\$2,909.45
12/16/22	1510188	REGINA	2JD	133	2.5	300.00	¥ 39,900.00	\$5,782.61	\$17.31	\$2,301.70
12/17/22	1510125	LAPINS	3JD	280	2.5	290.00	¥ 81,200.00	\$11,768.12	\$15.86	\$4,439.88
12/17/22	1510134	LAPINS	3JD	280	2.5	290.00	¥ 81,200.00	\$11,768.12	\$15.86	\$4,439.88
12/17/22	1510137	LAPINS	3JD	280	2.5	280.00	¥ 78,400.00	\$11,362.32	\$14.41	\$4,034.08
12/17/22	1510141	LAPINS	3JD	280	2.5	280.00	¥ 78,400.00	\$11,362.32	\$14.41	\$4,034.08
12/17/22	1510145	LAPINS	3JD	279	2.5	280.00	¥ 78,120.00	\$11,321.74	\$14.41	\$4,019.68
12/17/22	1510183	REGINA	2J	278	2.5	280.00	¥ 77,840.00	\$11,281.16	\$14.41	\$4,005.27
12/17/22	1510188	REGINA	2JDD	147	2.5	300.00	¥ 44,100.00	\$6,391.30	\$17.31	\$2,543.98
Customs	1510145	LAPINS	3JD	1	2.5					
Customs	1510183	REGINA	2J	2	2.5					
总数 Total:				3,920			¥ 1,156,920.00	\$167,669.57	\$16.60	\$65,074.26

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥ 99,883.00	\$14,475.80
空运费 Airfreight	¥ 453,216.00	\$65,683.48
机场提货费 Airports Fees	¥ 18,716.88	\$2,712.59
机场装卸费用 Airport Unloading Fee	¥ 12,812.15	\$1,856.83
中检费 Customs Inspection Fee	¥ 4,200.00	\$608.70
运输费 Trucking Fee	¥ 18,800.00	\$2,724.64
文件费 Doc.Fee	¥ 4,700.00	\$681.16
市场费用 Market Charges	¥ 1,086.00	\$157.39
入场费 Market Entry Cost	¥ 1,940.00	\$281.16
小计 Total Fees	¥ 615,354.03	\$89,181.74

销售佣金 Commission (8%)	¥ 92,553.60	\$13,413.57
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总费用 Total Charges	¥ 707,907.63	\$102,595.31
每箱平均费用 Ave/box	¥ 180.59	\$26.17

Note:

The airfreight was \$5.5+0.15/kg, 11,141kilo = \$62,974. It was paid in November at FX rate 7.2, which is equal to RMB 453216.



Sales Summary 销售报告

供应商 Supplier: Ocho Fuegos SpA
航班号 Flight No: Ethiopian Airlines ET3511/ET3708

到货日期 Arrival Date: 12/14/22
提单号 AWB: 071-46403011

销售日期 Date of Sale: 2022/12/17-2022/12/17
销售地点 Sales Location: Shanghai

日期 Date	板号 Pallet No.	果园 CSG	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格 (人民币) Price RMB	总数 (人民币) Total RMB	总数 (美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
12/17/22	1510065	114957	LAPINS	2JD	280	2.5	250.00	¥ 70,000.00	\$10,144.93	\$11.25	\$3,150.88
12/17/22	1510069	114957	LAPINS	2JD	280	2.5	250.00	¥ 70,000.00	\$10,144.93	\$11.25	\$3,150.88
12/17/22	1510073	114957	LAPINS	2JD	258	2.5	250.00	¥ 64,500.00	\$9,347.83	\$11.25	\$2,903.31
12/17/22	1510073	121944	LAPINS	2JD	22	2.5	250.00	¥ 5,500.00	\$797.10	\$11.25	\$247.57
12/17/22	1510075	114957	LAPINS	2JD	112	2.5	250.00	¥ 28,000.00	\$4,057.97	\$11.25	\$1,260.35
12/17/22	1510075	121944	LAPINS	2JD	168	2.5	250.00	¥ 42,000.00	\$6,086.96	\$11.25	\$1,890.53
12/17/22	1510078	121944	LAPINS	2JD	280	2.5	250.00	¥ 70,000.00	\$10,144.93	\$11.25	\$3,150.88
12/17/22	1510083	121944	LAPINS	2JD	280	2.5	250.00	¥ 70,000.00	\$10,144.93	\$11.25	\$3,150.88
12/17/22	1510087	121944	LAPINS	2JD	280	2.5	250.00	¥ 70,000.00	\$10,144.93	\$11.25	\$3,150.88
12/17/22	1510090	121944	LAPINS	2JD	280	2.5	250.00	¥ 70,000.00	\$10,144.93	\$11.25	\$3,150.88
12/17/22	1510093	121944	LAPINS	2JD	280	2.5	250.00	¥ 70,000.00	\$10,144.93	\$11.25	\$3,150.88
12/17/22	1510096	121944	LAPINS	2JD	280	2.5	250.00	¥ 70,000.00	\$10,144.93	\$11.25	\$3,150.88
12/17/22	1510100	121944	LAPINS	2JD	280	2.5	250.00	¥ 70,000.00	\$10,144.93	\$11.25	\$3,150.88
12/17/22	1510104	121944	LAPINS	2JD	280	2.5	250.00	¥ 70,000.00	\$10,144.93	\$11.25	\$3,150.88
12/17/22	1510110	121944	LAPINS	2JD	280	2.5	250.00	¥ 70,000.00	\$10,144.93	\$11.25	\$3,150.88
12/17/22	1510113	114957	LAPINS	2JD	223	2.5	250.00	¥ 55,750.00	\$8,079.71	\$11.25	\$2,509.45
12/17/22	1510113	121944	LAPINS	2JD	57	2.5	250.00	¥ 14,250.00	\$2,065.22	\$11.25	\$641.43
12/17/22	1510117	114957	LAPINS	2JD	280	2.5	250.00	¥ 70,000.00	\$10,144.93	\$11.25	\$3,150.88
12/17/22	1510118	114957	LAPINS	2JD	280	2.5	250.00	¥ 70,000.00	\$10,144.93	\$11.25	\$3,150.88
12/17/22	1510160	121944	REGINA	3JD	280	2.5	340.00	¥ 95,200.00	\$13,797.10	\$24.30	\$6,803.06
12/17/22	1510656	121944	SANTINA	2JDD	280	2.5	270.00	¥ 75,600.00	\$10,956.52	\$14.15	\$3,962.48
12/17/22	1510844	105448	SKEENA	2JDD	24	2.5	280.00	¥ 6,720.00	\$973.91	\$15.60	\$374.42
12/18/22	1510844	105448	BING	3JD	16	2.5	300.00	¥ 4,800.00	\$695.65	\$18.50	\$295.99
12/18/22	1510844	105448	SKEENA	3JD	64	2.5	300.00	¥ 19,200.00	\$2,782.61	\$18.50	\$1,183.97
12/18/22	1510844	105448	SKEENA	3JD	176	2.5	300.00	¥ 52,800.00	\$7,652.17	\$18.50	\$3,255.92
12/18/22	1510845	105448	SKEENA	2JDD	86	2.5	260.00	¥ 22,360.00	\$3,240.58	\$12.70	\$1,092.41
12/18/22	1510845	105448	SKEENA	2JDD	194	2.5	260.00	¥ 50,440.00	\$7,310.14	\$12.70	\$2,464.27
			总数 Total:		5,600			¥ 1,447,120.00	\$209,727.54	\$12.47	\$69,846.67

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥ 124,303.00	\$18,014.93
空运费 Airfreight	¥ 648,276.48	\$93,953.11
机场提货费 Airports Fees	¥ 26,772.48	\$3,880.07
机场装卸费用 Airport Unloading Fee	¥ 18,326.40	\$2,656.00
中检费 Customs Inspection Fee	¥ 5,700.00	\$826.09
运输费 Trucking Fee	¥ 18,800.00	\$2,724.64
文件费 Doc.Fee	¥ 2,250.00	\$326.09
市场费用 Market Charges	¥ 2,100.00	\$304.35
入场费 Market Entry Cost	¥ 2,880.00	\$417.39
小计 Total Fees	¥ 849,408.36	\$123,102.66

销售佣金 Commission (8%)	¥ 115,769.60	\$16,778.20
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总费用 Total Charges	¥ 965,177.96	\$139,880.86
每箱平均费用 Ave/box	¥ 172.35	\$24.98

Note:
The airfreight was 5.5+0.15/kg, 15,936kilo = \$90,038.40. It was paid in November at FX rate 7.2, which is equal to RMB 648,276.48.

CSG	Payment
115448	\$8,666.99
114957	\$19,276.66
121944	\$41,903.03



Sales Summary

销售报告

供应商 Supplier: Ocho Fuegos Spa
航班号 Flight No: Ethiopian ET3511/ET3708

货日期 Arrival Date: 12/23/22
提单号 AWB: 071-46403044

销售日期 Date of Sale: 2022/12/25-12/28
销售地点 Sales Location: Beijing

汇率 FX Rate: 6.9

日期 Date	板号 Pallet No.	果园 CSG	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格 (人民币) Price RMB	总数 (人民币) Total RMB	总数 (美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
2022/12/25-12/28	1510991	114957	SKEENA	3JD	50	2.5kg	¥240.00	¥12,000.00	\$1,739.13	\$12.51	\$625.42
2022/12/25-12/28	1510991	114957	SKEENA	3JD	60	2.5kg	¥225.00	¥13,500.00	\$1,956.52	\$10.33	\$620.07
2022/12/25-12/28	1510991	114957	SKEENA	3JD	85	2.5kg	¥255.00	¥21,675.00	\$3,141.30	\$14.68	\$1,248.00
2022/12/25-12/28	1510991	114957	SKEENA	3JD	70	2.5kg	¥225.00	¥15,750.00	\$2,282.61	\$10.33	\$723.41
2022/12/25-12/28	1510991	114957	SKEENA	3JD	13	2.5kg	¥230.00	¥2,990.00	\$433.33	\$11.06	\$143.77
2022/12/25-12/28	1510991	114957	SKEENA	3JD	2	2.5kg	¥260.00	¥520.00	\$75.36	\$15.41	\$30.81
2022/12/25-12/28	1510977	114957	SKEENA	3JD	280	2.5kg	¥230.00	¥64,400.00	\$9,333.33	\$11.06	\$3,096.56
2022/12/25-12/28	1510250	114957	LAPINS	3J	280	2.5kg	¥225.00	¥63,000.00	\$9,130.43	\$10.33	\$2,893.66
2022/12/25-12/28	1510244	114957	LAPINS	3JD	280	2.5kg	¥225.00	¥63,000.00	\$9,130.43	\$10.33	\$2,893.66
2022/12/25-12/28	1510241	114957	LAPINS	3JD	280	2.5kg	¥230.00	¥64,400.00	\$9,333.33	\$11.06	\$3,096.56
2022/12/25-12/28	1510235	114957	LAPINS	3JD	100	2.5kg	¥240.00	¥24,000.00	\$3,478.26	\$12.51	\$1,250.84
2022/12/25-12/28	1510235	114957	LAPINS	3JD	20	2.5kg	¥240.00	¥4,800.00	\$695.65	\$12.51	\$250.17
2022/12/25-12/28	1510235	114957	LAPINS	3JD	25	2.5kg	¥240.00	¥6,000.00	\$869.57	\$12.51	\$312.71
2022/12/25-12/28	1510235	114957	LAPINS	3JD	34	2.5kg	¥230.00	¥7,820.00	\$1,133.33	\$11.06	\$376.01
2022/12/25-12/28	1510235	114957	LAPINS	3JD	10	2.5kg	¥225.00	¥2,250.00	\$326.09	\$10.33	\$103.34
2022/12/25-12/28	1510235	114957	LAPINS	3JD	83	2.5kg	¥225.00	¥18,675.00	\$2,706.52	\$10.33	\$857.76
2022/12/25-12/28	1510235	114957	LAPINS	3JD	8	2.5kg	¥225.00	¥1,800.00	\$260.87	\$10.33	\$82.68
2022/12/25-12/28	1508971	114957	LAPINS	3JD	280	2.5kg	¥225.00	¥63,000.00	\$9,130.43	\$10.33	\$2,893.66
2022/12/25-12/28	0180574429	105448	SKEENA	2JD	50	2.5kg	¥220.00	¥11,000.00	\$1,594.20	\$9.61	\$480.49
2022/12/25-12/28	0180574429	105448	SKEENA	2JD	1	2.5kg	¥250.00	¥250.00	\$36.23	\$13.96	\$13.96
2022/12/25-12/28	0180574429	105448	SKEENA	2JD	1	2.5kg	¥240.00	¥240.00	\$34.78	\$12.51	\$12.51
2022/12/25-12/28	0180574429	105448	SKEENA	2JD	100	2.5kg	¥200.00	¥20,000.00	\$2,898.55	\$6.71	\$671.13
2022/12/25-12/28	0180574429	105448	SKEENA	2JD	30	2.5kg	¥200.00	¥6,000.00	\$869.57	\$6.71	\$201.34
2022/12/25-12/28	0180574429	105448	SKEENA	2JD	63	2.5kg	¥200.00	¥12,600.00	\$1,826.09	\$6.71	\$422.81
2022/12/25-12/28	0180574379	105448	SKEENA	2JD	2	2.5kg	¥200.00	¥400.00	\$57.97	\$6.71	\$13.42
2022/12/25-12/28	0180574379	105448	SKEENA	2JD	224	2.5kg	¥200.00	¥44,800.00	\$6,492.75	\$6.71	\$1,503.33
Damage	0180574429		SKEENA	2JD	1	2.5kg					
Customs											
总数 Total:					2,432			¥544,870.00	\$78,966.67	\$10.20	\$24,818.07

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥45,168.44	\$6,546.15
空运费 Airfreight	¥286,265.16	\$41,487.70
机场提货费 Airports Fees	¥11,822.16	\$1,713.36
机场装卸费用 Airport Unloading Fee	¥8,092.55	\$1,172.83
中检费 Customs Inspection Fee	¥2,950.00	\$427.54
运输费 Trucking Fee	¥16,300.00	\$2,362.32
文件费 Doc.Fee	¥1,250.00	\$181.16
市场费用 Market Charges	¥1,300.00	\$188.41
入场费 Market Entry Cost	¥477.00	\$69.13
小计 Total Fees	¥373,625.31	\$54,148.60
销售佣金 Commission	¥0.00	\$0.00
总费用 Total Charges	¥373,625.31	\$54,148.60
每箱平均费用 Ave/box	¥153.69	\$22.27

Note: The airfreight was \$5.5+0.15/kg, 7037kilo = 39,759.05. It was paid in November at FX rate 7.2, which is equal to RMB 286265.16. Commission waived.	CSG	Payment
	114957	\$21,499.08
	105448	\$3,318.99



Sales Summary
销售报告

供应商 Supplier: Ocho Fuegos
航司 Flight No: QATAR - QR8134/QR8940

到货日期 Arrival Date: 12/26/22
提单号 AWB: 157-84732384

销售日期 Sales Date: 2022/12/27-2023/1/1
销售地点 Sales Location: JIAXING

FX Rate: 6.90

日期 Date	板号 Pallet No.	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格 (人民币) Price RMB	总数 (人民币) Total RMB	总数 (美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
2022/12/27-2023/1/1	OF20220261	REGINA	4JDD	280	2.5kg	300.00	¥84,000.00	\$12,173.91	\$21.75	\$6,089.26
2022/12/27-2023/1/1	OF20220262	REGINA	4JD	279	2.5kg	290.00	¥80,910.00	\$11,726.09	\$20.30	\$5,663.17
2022/12/27-2023/1/1	OF20220263	REGINA	3JD	280	2.5kg	260.00	¥72,800.00	\$10,550.72	\$15.95	\$4,466.08
2022/12/27-2023/1/1	OF20220264	REGINA	3JDD	280	2.5kg	260.00	¥72,800.00	\$10,550.72	\$15.95	\$4,466.08
2022/12/27-2023/1/1	OF20220265	REGINA	3JD	276	2.5kg	260.00	¥71,760.00	\$10,400.00	\$15.95	\$4,402.27
2022/12/27-2023/1/1	OF20220267	REGINA	2JD	280	2.5kg	220.00	¥61,600.00	\$8,927.54	\$10.15	\$2,842.89
2022/12/27-2023/1/1	OF20220269	REGINA	2JDD	280	2.5kg	220.00	¥61,600.00	\$8,927.54	\$10.15	\$2,842.89
2022/12/27-2023/1/1	OF20220270	REGINA	2JD	280	2.5kg	220.00	¥61,600.00	\$8,927.54	\$10.15	\$2,842.89
2022/12/27-2023/1/1	OF20220272	REGINA	2JDD	240	2.5kg	220.00	¥52,800.00	\$7,652.17	\$10.15	\$2,436.76
2022/12/27-2023/1/1	OF20220272	REGINA	2JDD	40	2.5kg	220.00	¥8,800.00	\$1,275.36	\$10.15	\$406.13
2022/12/27-2023/1/1	OF20220283	REGINA	2JD	280	2.5kg	220.00	¥61,600.00	\$8,927.54	\$10.15	\$2,842.89
Damaged	OF20220262	REGINA	4JD	1						
Customs	OF20220265	REGINA	3JD	4						
		总数 Total:		2,800			¥690,270.00	\$100,039.13	\$14.00	\$39,192.64

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥59,201.00	\$8,579.86
空运费 Airfreight Cost	¥277,445.00	\$40,209.42
机场提货费 Airports Fees	¥18,053.20	\$2,616.41
文件费 Documents & Misc	¥1,120.00	\$162.32
运输费 Trucking Fee	¥6,500.00	\$942.03
市场费用 Market Charges	¥600.00	\$86.96
入场费 Market Entry Cost	¥1,700.00	\$246.38
小计 Total Fees	¥364,619.20	\$52,843.36
销售佣金 Commission (8%)	¥55,221.60	\$8,003.13
总费用 Total Charges	¥419,840.80	\$60,846.49
每箱平均费用 Ave/box	¥149.94	\$21.73

Note:



销售报告

供应商 Supplier: Ocho Fuegos
航司 Flight No: QATAR - QR8134/QR8940

到货日期 Arrival Date: 12/26/22
提单号 AWB: 157-84732395

销售日期 Sales Date: 2022/12/29-2023/1/2
销售地点 Sales Location: HEBEI

FX Rate: 6.90

日期 Date	板号 Pallet No.	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格 (人民币) Price RMB	总数 (人民币) Total RMB	总数 (美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
1/2/23	OF20220247	REGINA	2JDD	280	2.5kg	240.00	¥67,200.00	\$9,739.13	\$13.06	\$3,656.35
12/31/22	OF20220248	REGINA	3JDD	280	2.5kg	260.00	¥72,800.00	\$10,550.72	\$15.96	\$4,467.94
1/2/23	OF20220251	REGINA	2JD	280	2.5kg	220.00	¥61,600.00	\$8,927.54	\$10.16	\$2,844.75
12/29/22	OF20220252	REGINA	2JDD	280	2.5kg	240.00	¥67,200.00	\$9,739.13	\$13.06	\$3,656.35
1/2/23	OF20220254	REGINA	2JDD	280	2.5kg	220.00	¥61,600.00	\$8,927.54	\$10.16	\$2,844.75
1/2/23	OF20220255	REGINA	2JD	280	2.5kg	220.00	¥61,600.00	\$8,927.54	\$10.16	\$2,844.75
1/2/23	OF20220256	REGINA	2JD	280	2.5kg	220.00	¥61,600.00	\$8,927.54	\$10.16	\$2,844.75
1/2/23	OF20220257	REGINA	2JD	280	2.5kg	220.00	¥61,600.00	\$8,927.54	\$10.16	\$2,844.75
1/2/23	OF20220258	REGINA	3JD	280	2.5kg	250.00	¥70,000.00	\$10,144.93	\$14.51	\$4,062.14
12/29/22	OF20220259	REGINA	4JD	280	2.5kg	300.00	¥84,000.00	\$12,173.91	\$21.75	\$6,091.13
		总数 Total:		2,800			¥669,200.00	\$96,985.51	\$12.91	\$36,157.68

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥58,332.00	\$8,453.91
空运费 Airfreight Cost	¥276,566.00	\$40,082.03
机场提货费 Airports Fees	¥17,996.00	\$2,608.12
文件费 Documents & Misc	¥1,120.00	\$162.32
运输费 Trucking Fee	¥9,630.00	\$1,395.65
市场费用 Market Charges	¥2,030.00	\$294.20
入场费 Market Entry Cost	¥502.00	\$72.75
小计 Total Fees	¥366,176.00	\$53,068.99

销售佣金 Commission (8%)	¥53,536.00	\$7,758.84
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总费用 Total Charges	¥419,712.00	\$60,827.83
每箱平均费用 Ave/box	¥149.90	\$21.72

Note:



Sales Summary

销售报告

供应商 Supplier: Ocho Fuegos Spa
航班号 Flight No: Air Atlanta CC6157

货日期 Arrival Date: 11/21/22
提单号 AWB: 318-60056264

销售日期 Date of Sale: 2022/11/28-2022/11/29
销售地点 Sales Location: Shanghai/Gaoheidian

汇率 FX Rate: 6.9

日期 Date	板号 Pallet No.	果园 CSG	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格 (人民币) Price RMB	总数 (人民币) Total RMB	总数 (美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
2022/11/29	1209536	121944	SANTINA	3JD	148	2.4kg	¥360.00	¥53,280.00	\$7,721.74	\$27.49	\$4,067.97
2022/11/29	1209536	121944	SANTINA	3JD	91	2.4kg	¥360.00	¥32,760.00	\$4,747.83	\$27.49	\$2,501.25
2022/11/29	1209536	121944	SANTINA	3JD	41	2.4kg	¥360.00	¥14,760.00	\$2,139.13	\$27.49	\$1,126.94
2022/11/28	1509525	121944	SANTINA	2JD	280	2.4kg	¥290.00	¥81,200.00	\$11,768.12	\$17.34	\$4,855.58
2022/11/29	1509533	105448	ROYAL DAWN	XLD	80	10kg	¥750.00	¥60,000.00	\$8,695.65	\$5.83	\$466.45
2022/11/28	1509534	121944	SANTINA	3JD	7	2.4kg	¥370.00	¥2,590.00	\$375.36	\$28.94	\$202.55
2022/11/28	1509534	121944	SANTINA	3JD	197	2.4kg	¥360.00	¥70,920.00	\$10,278.26	\$27.49	\$5,414.80
2022/11/28	1509534	121944	SANTINA	3JD	75	2.4kg	¥360.00	¥27,000.00	\$3,913.04	\$27.49	\$2,061.47
2022/11/29	1509535	121944	SANTINA	2JD	80	2.4kg	¥320.00	¥25,600.00	\$3,710.14	\$21.69	\$1,735.14
2022/11/29	1509535	121944	SANTINA	2JD	114	2.4kg	¥330.00	¥37,620.00	\$5,452.17	\$23.14	\$2,637.79
2022/11/29	1509535	121944	SANTINA	2JD	86	2.4kg	¥330.00	¥28,380.00	\$4,113.04	\$23.14	\$1,989.91
2022/11/28	1509537	121944	SANTINA	2J	280	2.4kg	¥280.00	¥78,400.00	\$11,362.32	\$15.89	\$4,449.79
2022/11/28	1509538	121944	SANTINA	2JD	280	2.4kg	¥300.00	¥84,000.00	\$12,173.91	\$18.79	\$5,261.38
2022/11/29	1509539	121944	SANTINA	JD	225	2.4kg	¥280.00	¥63,000.00	\$9,130.43	\$15.89	\$3,575.72
2022/11/29	1509539	121944	SANTINA	JD	30	2.4kg	¥280.00	¥8,400.00	\$1,217.39	\$15.89	\$476.76
2022/11/29	1509539	121944	SANTINA	JD	25	2.4kg	¥280.00	¥7,000.00	\$1,014.49	\$15.89	\$397.30
2022/11/28	1509540	121944	SANTINA	J	280	2.4kg	¥235.00	¥65,800.00	\$9,536.23	\$9.37	\$2,623.70
2022/11/28	1509541	121944	SANTINA	3J	255	2.4kg	¥300.00	¥76,500.00	\$11,086.96	\$18.79	\$4,791.62
2022/11/28	1509541	121944	SANTINA	3JD	25	2.4kg	¥360.00	¥9,000.00	\$1,304.35	\$27.49	\$687.16
2022/11/29	1509545	105448	ROYAL DAWN	XLD	5	10kg	¥800.00	¥4,000.00	\$579.71	\$13.08	\$65.38
2022/11/29	1509545	105448	ROYAL DAWN	XLD	19	10kg	¥730.00	¥13,870.00	\$2,010.14	\$2.93	\$55.71
2022/11/29	1509545	105448	ROYAL DAWN	XLD	56	10kg	¥780.00	¥43,680.00	\$6,330.43	\$10.18	\$569.99
2022/11/29	1509547	105448	ROYAL DAWN	XL	80	10kg	¥720.00	¥57,600.00	\$8,347.83	\$1.48	\$118.62
2022/11/28	1509548	105448	ROYAL DAWN	J	280	2.4kg	¥220.00	¥61,600.00	\$8,927.54	\$7.20	\$2,015.00
2022/11/29	1509550	105448	ROYAL DAWN	XLD	29	10kg	¥800.00	¥23,200.00	\$3,362.32	\$13.08	\$379.23
2022/11/29	1509550	105448	ROYAL DAWN	XLD	51	10kg	¥750.00	¥38,250.00	\$5,543.48	\$5.83	\$297.36
2022/11/28	1509555	105448	ROYAL DAWN	J	280	2.4kg	¥220.00	¥61,600.00	\$8,927.54	\$7.20	\$2,015.00
2022/11/28	1509556	105448	ROYAL DAWN	2J	156	2.4kg	¥260.00	¥40,560.00	\$5,878.26	\$12.99	\$2,026.99
2022/11/28	1509556	105448	ROYAL DAWN	2JD	1	2.4kg	¥260.00	¥260.00	\$37.68	\$12.99	\$12.99
2022/11/28	1509556	105448	ROYAL DAWN	2JD	61	2.4kg	¥245.00	¥14,945.00	\$2,165.94	\$10.82	\$660.00
2022/11/28	1509556	105448	ROYAL DAWN	2JD	62	2.4kg	¥280.00	¥17,360.00	\$2,515.94	\$15.89	\$985.31
2022/11/29	1509557	105448	ROYAL DAWN	XL	2	10kg	¥800.00	¥1,600.00	\$231.88	\$13.08	\$36.15
2022/11/29	1509557	105448	ROYAL DAWN	XL	22	10kg	¥730.00	¥16,060.00	\$2,327.54	\$2.93	\$64.51
2022/11/29	1509557	105448	ROYAL DAWN	XL	8	10kg	¥750.00	¥6,000.00	\$869.57	\$5.83	\$46.64
2022/11/29	1509557	105448	ROYAL DAWN	XLD	43	10kg	¥730.00	¥31,390.00	\$4,549.28	\$2.93	\$126.08
2022/11/29	1509557	105448	ROYAL DAWN	XLD	5	10kg	¥800.00	¥4,000.00	\$579.71	\$13.08	\$65.38
2022/11/29	1509558	105448	ROYAL DAWN	JD	13	2.4kg	¥285.00	¥3,705.00	\$536.96	\$16.62	\$216.02
2022/11/29	1509558	105448	ROYAL DAWN	JD	126	2.4kg	¥230.00	¥28,980.00	\$4,200.00	\$8.65	\$1,089.36
2022/11/29	1509558	105448	ROYAL DAWN	2JD	40	2.4kg	¥280.00	¥11,200.00	\$1,623.19	\$15.89	\$635.68
2022/11/29	1509558	121944	SANTINA	J	2	2.4kg	¥260.00	¥520.00	\$75.36	\$12.99	\$25.99
2022/11/29	1509558	121944	SANTINA	2J	8	2.4kg	¥300.00	¥2,400.00	\$347.83	\$18.79	\$150.33
2022/11/29	1509558	121944	SANTINA	JD	25	2.4kg	¥285.00	¥7,125.00	\$1,032.61	\$16.62	\$415.42
2022/11/29	1509559	105448	ROYAL DAWN	L	41	10kg	¥650.00	¥26,650.00	\$3,862.32	-\$8.66	-\$355.15
2022/11/29	1509559	105448	ROYAL DAWN	LD	13	10kg	¥650.00	¥8,450.00	\$1,224.64	-\$8.66	-\$112.61
2022/11/29	1509559	105448	ROYAL DAWN	XLD	2	10kg	¥750.00	¥1,500.00	\$217.39	\$5.83	\$11.66
2022/11/29	1509559	121944	SANTINA	LD	7	10kg	¥650.00	¥4,550.00	\$659.42	-\$8.66	-\$60.64
2022/11/29	1509559	121944	SANTINA	L	3	10kg	¥680.00	¥2,040.00	\$295.65	-\$4.31	-\$12.94
2022/11/29	1509559	121944	SANTINA	L	6	10kg	¥650.00	¥3,900.00	\$565.22	-\$8.66	-\$51.97
2022/11/29	1509559	121944	SANTINA	XL	8	10kg	¥750.00	¥6,000.00	\$869.57	\$5.83	\$46.64
Customs	1509534	121944	SANTINA	3JD	1	2.4kg					
					总数 Total:			¥1,369,205.00	\$198,435.51	\$38.66	\$60,851.45

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥116,853.65	\$16,935.31
空运费 Airfreight	¥647,956.80	\$93,906.78
机场提货费 Airports Fees	¥25,198.00	\$3,651.88
机场装卸费用 Airport Unloading Fee	¥17,249.00	\$2,499.86
中检费 Customs Inspection Fee	¥5,450.00	\$789.86
运输费 Trucking Fee	¥20,566.17	\$2,980.60
文件费 Doc.Fee	¥2,750.00	\$398.55
市场费用 Market Charges	¥1,996.00	\$289.28
入场费 Market Entry Cost	¥1,774.00	\$257.10
小计 Total Fees	¥839,793.62	\$121,709.22
销售佣金 Commission (8%)	¥109,536.40	\$15,874.84
总费用 Total Charges	¥949,330.02	\$137,584.06
每箱平均费用 Ave/kg	¥70.98	\$10.29

Note: The airfreight was 5.85*0.15/kg, 14,999kilo = 89,994. It was paid in November at FX rate 7.2, which is equal to RMB 647,956.8.	CSG	Payment
	121944	\$49,369.66
	105448	\$11,481.79



Sales Summary 销售报告

供应商 Supplier: Ocho Fuegos SpA
航班号 Flight No: CC6157

到货日期 Arrival Date: 11/21/22
提单号 AWB: 318-60056275

销售日期 Date of Sale: 11/25/22
销售地点 Sales Location: Shanghai

汇率 FX Rate: 6.9

日期 Date	板号 Pallet No.	果园 CSG	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格 (人民币) Price RMB	总数 (人民币) Total RMB	总数 (美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
11/25/22	1509554	105448	ROYAL DAWN	JD	280	2.5KG	220.00	¥61,600.00	\$8,927.54	\$5.03	\$1,409.04
11/25/22	1509524	121944	SANTINA	3JD	280	2.5KG	345.00	¥96,600.00	\$14,000.00	\$23.15	\$6,481.51
11/25/22	1509526	121944	SANTINA	3JD	280	2.5KG	345.00	¥96,600.00	\$14,000.00	\$23.15	\$6,481.51
11/25/22	1509527	121944	SANTINA	2J	280	2.5KG	280.00	¥78,400.00	\$11,362.32	\$13.73	\$3,843.82
11/25/22	1509528	121944	SANTINA	3J	280	2.5KG	330.00	¥92,400.00	\$13,391.30	\$20.97	\$5,872.81
11/25/22	1509529	105448	ROYAL DAWN	JD	280	2.5KG	233.48	¥65,374.96	\$9,474.63	\$6.99	\$1,956.14
11/25/22	1509530	105448	ROYAL DAWN	JD	280	2.5KG	230.00	¥64,400.00	\$9,333.33	\$6.48	\$1,814.84
11/25/22	1509531	105448	ROYAL DAWN	J	280	2.5KG	220.00	¥61,600.00	\$8,927.54	\$5.03	\$1,409.04
11/25/22	1509532	105448	ROYAL DAWN	JD	280	2.5KG	230.00	¥64,400.00	\$9,333.33	\$6.48	\$1,814.84
11/25/22	1509542	105448	ROYAL DAWN	JD	280	2.5KG	225.00	¥63,000.00	\$9,130.43	\$5.76	\$1,611.94
11/25/22	1509543	105448	ROYAL DAWN	2JD	280	2.5KG	260.00	¥72,800.00	\$10,550.72	\$10.83	\$3,032.23
11/25/22	1509544	121944	SANTINA	3JD	90	2.5KG	345.00	¥31,050.00	\$4,500.00	\$23.15	\$2,083.34
11/25/22	1509544	121944	SANTINA	2JD	97	2.5KG	330.00	¥32,010.00	\$4,639.13	\$20.97	\$2,034.51
11/25/22	1509544	121944	SANTINA	2J	93	2.5KG	280.00	¥26,040.00	\$3,773.91	\$13.73	\$1,276.70
11/25/22	1509546	105448	ROYAL DAWN	JD	280	2.5KG	225.00	¥63,000.00	\$9,130.43	\$5.76	\$1,611.94
11/25/22	1509549	105448	ROYAL DAWN	JD	280	2.5KG	225.00	¥63,000.00	\$9,130.43	\$5.76	\$1,611.94
11/25/22	1509552	105448	ROYAL DAWN	JD	280	2.5KG	225.00	¥63,000.00	\$9,130.43	\$5.76	\$1,611.94
11/25/22	1509553	105448	ROYAL DAWN	2JD	280	2.5KG	260.00	¥72,800.00	\$10,550.72	\$10.83	\$3,032.23
			总数 Total:		4,480			¥1,168,074.96	¥169,286.23	\$10.94	\$48,990.32

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥101,844.00	\$14,760.00
空运费 Airfreight	¥571,492.80	\$82,825.04
机场提货费 Airports Fees	¥20,980.00	\$3,040.58
机场装卸费用 Airport Unloading Fee	¥14,361.00	\$2,081.30
中检费 Customs Inspection Fee	¥4,700.00	\$681.16
运输费 Trucking Fee	¥17,930.00	\$2,598.55
文件费 Doc.Fee	¥2,250.00	\$326.09
市场费用 Market Charges	¥1,111.96	\$161.15
入场费 Market Entry Cost	¥1,926.00	\$279.13
小计 Total Fees	¥736,595.76	\$106,753.01

销售佣金 Commission (8%)	¥93,446.00	\$13,542.90
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总费用 Total Charges	¥830,041.76	\$120,295.91
每箱平均费用 Ave/box	¥185.28	\$26.85

Note:

The airfreight was \$5.85+0.15/kg, 13,229kg = 79,374. It was paid in November at FX rate 7.2, which is equal to RMB 571,492.80.

CSG	Payment
105448	\$20,916.12
114957	\$28,074.20



Sales Summary 销售报告

供应商 Supplier: Ocho Fuegos
航班号 Flight No: ABD6157

到货日期 Arrival Date: 12/3/22
提单号 AWB: 318-60061680

销售日期 Date of Sale: 2022/12/6-12/10
销售地点 Sales Location: Shanghai

日期 Date	板号 Pallet No.	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格 (人民币) Price RMB	总数 (人民币) Total RMB	总数 (美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
2022/12/6-12/10	1509808	SANTINA	3JD	278	2.5kg	350.00	¥97,300.00	\$14,101.45	\$22.93	\$6,375.80
2022/12/6-12/10	1509869	SANTINA	2JD	280	2.5kg	310.00	¥86,800.00	\$12,579.71	\$17.14	\$4,798.48
2022/12/6-12/10	1509872	SANTINA	2JD	280	2.5kg	310.00	¥86,800.00	\$12,579.71	\$17.14	\$4,798.48
2022/12/6-12/10	1509874	SANTINA	2JD	280	2.5kg	310.00	¥86,800.00	\$12,579.71	\$17.14	\$4,798.48
2022/12/6-12/10	1509876	SANTINA	2JD	280	2.5kg	310.00	¥86,800.00	\$12,579.71	\$17.14	\$4,798.48
2022/12/6-12/10	1509879	SANTINA	2JD	280	2.5kg	310.00	¥86,800.00	\$12,579.71	\$17.14	\$4,798.48
2022/12/6-12/10	1509889	SANTINA	2JD	280	2.5kg	310.00	¥86,800.00	\$12,579.71	\$17.14	\$4,798.48
2022/12/6-12/10	1509890	SANTINA	3JD	240	2.5kg	350.00	¥84,000.00	\$12,173.91	\$22.93	\$5,504.29
2022/12/6-12/10	1509890	SANTINA	3JD	40	2.5kg	350.00	¥14,000.00	\$2,028.99	\$22.93	\$917.38
2022/12/6-12/10	1509893	SANTINA	2JD	102	2.5kg	310.00	¥31,620.00	\$4,582.61	\$17.14	\$1,748.02
2022/12/6-12/10	1509893	SANTINA	2JD	176	2.5kg	310.00	¥54,560.00	\$7,907.25	\$17.14	\$3,016.19
2022/12/6-12/10	1509897	SANTINA	2JD	280	2.5kg	310.00	¥86,800.00	\$12,579.71	\$17.14	\$4,798.48
2022/12/6-12/10	1509901	SANTINA	2JD	280	2.5kg	310.00	¥86,800.00	\$12,579.71	\$17.14	\$4,798.48
2022/12/6-12/10	1509905	SANTINA	2JD	280	2.5kg	310.00	¥86,800.00	\$12,579.71	\$17.14	\$4,798.48
2022/12/6-12/10	1509906	SANTINA	3JD	280	2.5kg	350.00	¥98,000.00	\$14,202.90	\$22.93	\$6,421.67
2022/12/6-12/10	1509909	SANTINA	2JD	280	2.5kg	310.00	¥86,800.00	\$12,579.71	\$17.14	\$4,798.48
2022/12/6-12/10	1509915	SANTINA	2JD	280	2.5kg	310.00	¥86,800.00	\$12,579.71	\$17.14	\$4,798.48
2022/12/6-12/10	1509916	SANTINA	3JD	280	2.5kg	350.00	¥98,000.00	\$14,202.90	\$22.93	\$6,421.67
2022/12/6-12/10	1509918	SANTINA	2JD	280	2.5kg	310.00	¥86,800.00	\$12,579.71	\$17.14	\$4,798.48
2022/12/6-12/10	1509920	SANTINA	3JD	280	2.5kg	350.00	¥98,000.00	\$14,202.90	\$22.93	\$6,421.67
2022/12/6-12/10	1509922	SANTINA	2JD	280	2.5kg	310.00	¥86,800.00	\$12,579.71	\$17.14	\$4,798.48
2022/12/6-12/10	1509975	SANTINA	3JD	280	2.5kg	350.00	¥98,000.00	\$14,202.90	\$22.93	\$6,421.67
Customs	1509808	SANTINA	2JD	2	2.5kg					
Customs	1509893	SANTINA	3JD	2	2.5kg					
		总数 Total:		5,600			¥1,801,880.00	\$261,142.03	\$18.84	\$105,517.43

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥156,523.00	\$22,684.49
空运费 Airfreight	¥691,632.00	\$100,236.52
机场提货费 Airports Fees	¥26,896.80	\$3,898.09
机场装卸费用 Airport Unloading Fee	¥18,411.50	\$2,668.33
中检费 Customs Inspection Fee	¥5,700.00	\$826.09
运输费 Trucking Fee	¥21,726.00	\$3,148.70
文件费 Doc.Fee	¥4,450.00	\$644.93
市场费用 Market Charges	¥320.00	\$46.38
入场费 Market Entry Cost	¥4,000.00	\$579.71
小计 Total Fees	¥929,659.30	\$134,733.23

销售佣金 Commission (8%)	¥144,150.40	\$20,891.36
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总费用 Total Charges	¥1,073,809.70	\$155,624.59
每箱平均费用 Ave/box	¥191.75	\$27.79

Note:

The airfreight was \$5.85+0.15/kg, 16010kilo = \$96,060. It was paid in November at FX rate 7.2, which is equal to RMB 691,632.



Sales Summary 销售报告

供应商 Supplier: Ocho Fuegos
航班号 Flight No: ABD6157

到货日期 Arrival Date: 12/4/22
提单号 AWB: 318-60061691

销售日期 Date of Sale: 2022/12/6-2022/12/7
销售地点 Sales Location: Shanghai

日期 Date	板号 Pallet No.	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格 (人民币) Price RMB	总数 (人民币) Total RMB	总数 (美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
2022/12/6-2022/12/7	1509927	SANTINA	3J	280	2.5kg	350.00	¥98,000.00	\$14,202.90	\$23.33	\$6,532.62
2022/12/6-2022/12/7	1509929	SANTINA	2J	280	2.5kg	310.00	¥86,800.00	\$12,579.71	\$17.53	\$4,909.43
2022/12/6-2022/12/7	1509930	SANTINA	2J	280	2.5kg	310.00	¥86,800.00	\$12,579.71	\$17.53	\$4,909.43
2022/12/6-2022/12/7	1509931	SANTINA	2J	280	2.5kg	310.00	¥86,800.00	\$12,579.71	\$17.53	\$4,909.43
2022/12/6-2022/12/7	1509938	SANTINA	2J	280	2.5kg	310.00	¥86,800.00	\$12,579.71	\$17.53	\$4,909.43
2022/12/6-2022/12/7	1509944	SANTINA	3J	280	2.5kg	350.00	¥98,000.00	\$14,202.90	\$23.33	\$6,532.62
2022/12/6-2022/12/7	1509964	SANTINA	3J	280	2.5kg	350.00	¥98,000.00	\$14,202.90	\$23.33	\$6,532.62
2022/12/6-2022/12/7	1509926	SANTINA	2J	280	2.5kg	310.00	¥86,800.00	\$12,579.71	\$17.53	\$4,909.43
2022/12/6-2022/12/7	1509933	SANTINA	3J	280	2.5kg	350.00	¥98,000.00	\$14,202.90	\$23.33	\$6,532.62
2022/12/6-2022/12/7	1509934	SANTINA	2J	280	2.5kg	310.00	¥86,800.00	\$12,579.71	\$17.53	\$4,909.43
2022/12/6-2022/12/7	1509941	SANTINA	3J	280	2.5kg	350.00	¥98,000.00	\$14,202.90	\$23.33	\$6,532.62
2022/12/6-2022/12/7	1509942	SANTINA	2J	280	2.5kg	310.00	¥86,800.00	\$12,579.71	\$17.53	\$4,909.43
2022/12/6-2022/12/7	1509946	SANTINA	2J	280	2.5kg	310.00	¥86,800.00	\$12,579.71	\$17.53	\$4,909.43
2022/12/6-2022/12/7	1509948	SANTINA	2J	280	2.5kg	310.00	¥86,800.00	\$12,579.71	\$17.53	\$4,909.43
2022/12/6-2022/12/7	1509952	SANTINA	3J	280	2.5kg	350.00	¥98,000.00	\$14,202.90	\$23.33	\$6,532.62
2022/12/6-2022/12/7	1509953	SANTINA	2J	280	2.5kg	310.00	¥86,800.00	\$12,579.71	\$17.53	\$4,909.43
2022/12/6-2022/12/7	1509955	SANTINA	2J	280	2.5kg	310.00	¥86,800.00	\$12,579.71	\$17.53	\$4,909.43
2022/12/6-2022/12/7	1509957	SANTINA	3J	280	2.5kg	350.00	¥98,000.00	\$14,202.90	\$23.33	\$6,532.62
2022/12/6-2022/12/7	1509959	SANTINA	2J	280	2.5kg	310.00	¥86,800.00	\$12,579.71	\$17.53	\$4,909.43
2022/12/6-2022/12/7	1509963	SANTINA	2J	280	2.5kg	310.00	¥86,800.00	\$12,579.71	\$17.53	\$4,909.43
		总数 Total:		5,600			¥1,814,400.00	\$262,956.52	\$19.56	\$109,550.97

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥158,323.00	\$22,945.36
空运费 Airfreight	¥680,140.80	\$98,571.13
机场提货费 Airports Fees	¥26,449.92	\$3,833.32
机场装卸费用 Airport Unloading Fee	¥18,105.60	\$2,624.00
中检费 Customs Inspection Fee	¥5,700.00	\$826.09
运输费 Trucking Fee	¥19,071.00	\$2,763.91
文件费 Doc.Fee	¥2,250.00	\$326.09
市场费用 Market Charges	¥570.00	\$82.61
入场费 Market Entry Cost	¥2,736.00	\$396.52
小计 Total Fees	¥913,346.32	\$132,369.03

销售佣金 Commission (8%)	¥145,152.00	\$21,036.52
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总费用 Total Charges	¥1,058,498.32	\$153,405.55
每箱平均费用 Ave/box	¥189.02	\$27.39

Note:

The airfreight was \$5.85+0.15/kg, 15744kilo = \$94464. It was paid in November at FX rate 7.2, which is equal to RMB 680,140.80.



Sales Summary 销售报告

供应商 Supplier: OCHO FUEGOS SPA
航司 Flight No: AIR ATLANTIC ICELANDIC- ABD6157

到货日期 Arrival Date: 12/4/22
提单号 AWB: 318-60061702

销售日期 Sales Date: 2022/12/7-2022/12/
销售地点 Sales Location: Shanghai

FX Rate: 6.90

日期 Date	板号 Pallet No.	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格 (人民币) Price RMB	总数 (人民币) Total RMB	总数 (美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
12/7/22	1509985	SANTINA	2J	110	2.5	¥ 310.00	¥34,100.00	\$4,942.03	\$16.99	\$1,868.92
12/7/22	1510286	SANTINA	2JD	16	2.5	¥ 310.00	¥4,960.00	\$718.84	\$16.99	\$271.84
12/7/22	1510285	SANTINA	2JDD	280	2.5	¥ 320.00	¥89,600.00	\$12,985.51	\$18.44	\$5,163.04
12/7/22	1510287	SANTINA	2JDD	280	2.5	¥ 320.00	¥89,600.00	\$12,985.51	\$18.44	\$5,163.04
12/7/22	1510293	SANTINA	2JDD	278	2.5	¥ 320.00	¥88,960.00	\$12,892.75	\$18.44	\$5,126.16
12/7/22	1509986	SANTINA	3J	68	2.5	¥ 350.00	¥23,800.00	\$3,449.28	\$22.79	\$1,549.53
12/7/22	1509988	SANTINA	3J	28	2.5	¥ 350.00	¥9,800.00	\$1,420.29	\$22.79	\$638.04
12/8/22	1509985	SANTINA	2J	170	2.5	¥ 310.00	¥52,700.00	\$7,637.68	\$16.99	\$2,888.33
12/8/22	1510286	SANTINA	2JD	264	2.5	¥ 310.00	¥81,840.00	\$11,860.87	\$16.99	\$4,485.40
12/8/22	1509990	SANTINA	3J	45	2.5	¥ 355.00	¥15,975.00	\$2,315.22	\$23.51	\$1,058.04
12/8/22	1509987	SANTINA	2J	280	2.5	¥ 310.00	¥86,800.00	\$12,579.71	\$16.99	\$4,757.24
12/8/22	1509989	SANTINA	2J	280	2.5	¥ 310.00	¥86,800.00	\$12,579.71	\$16.99	\$4,757.24
12/8/22	1509966	SANTINA	2J	280	2.5	¥ 310.00	¥ 86,800.00	\$12,579.71	\$16.99	\$4,757.24
12/8/22	1509970	SANTINA	2J	280	2.5	¥ 310.00	¥ 86,800.00	\$12,579.71	\$16.99	\$4,757.24
12/8/22	1509973	SANTINA	2J	280	2.5	¥ 310.00	¥ 86,800.00	\$12,579.71	\$16.99	\$4,757.24
12/8/22	1509976	SANTINA	2J	280	2.5	¥ 310.00	¥ 86,800.00	\$12,579.71	\$16.99	\$4,757.24
12/8/22	1509978	SANTINA	2J	280	2.5	¥ 310.00	¥ 86,800.00	\$12,579.71	\$16.99	\$4,757.24
12/8/22	1509981	SANTINA	3J	280	2.5	¥ 355.00	¥99,400.00	\$14,405.80	\$23.51	\$6,583.33
12/8/22	1509984	SANTINA	2J	280	2.5	¥ 310.00	¥86,800.00	\$12,579.71	\$16.99	\$4,757.24
12/8/22	1510274	SANTINA	2JD	280	2.5	¥ 310.00	¥86,800.00	\$12,579.71	\$16.99	\$4,757.24
12/8/22	1509986	SANTINA	3J	212	2.5	¥ 355.00	¥75,260.00	\$10,907.25	\$23.51	\$4,984.52
12/8/22	1509988	SANTINA	3J	252	2.5	¥ 355.00	¥89,460.00	\$12,965.22	\$23.51	\$5,925.00
12/8/22	1510284	SANTINA	3JDD	280	2.5	¥ 355.00	¥99,400.00	\$14,405.80	\$23.51	\$6,583.33
12/8/22	1509968	SANTINA	3J	280	2.5	¥ 350.00	¥98,000.00	\$14,202.90	\$22.79	\$6,380.43
12/8/22	1509990	SANTINA	2J	166	2.5	¥ 310.00	¥51,460.00	\$7,457.97	\$16.99	\$2,820.37
12/8/22	1509990	SANTINA	3J	69	2.5	¥ 350.00	¥24,150.00	\$3,500.00	\$22.79	\$1,572.32
Customs				2						
		总数 Total:		5,600			¥1,809,665.00	\$262,270.29	\$18.90	\$105,820.97

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥157,634.00	\$22,845.51
空运费 Airfreight Cost	¥698,285.00	\$101,200.72
机场提货费 Airports Fees	¥27,155.52	\$3,935.58
机场装卸费用 Airport Unloading Fee	¥18,588.60	\$2,694.00
中检费 Customs Inspection Fee	¥5,700.00	\$826.09
运输费 Trucking Fee	¥23,717.00	\$3,437.25
文件费 Doc.Fee	¥2,250.00	\$326.09
市场费用 Market Charges	¥352.00	\$51.01
入场费 Market Entry Cost	¥1,045.00	\$151.45
小计 Total Fees	¥934,727.12	\$135,467.70

销售佣金 Commission (8%)	¥ 144,773.20	\$20,981.62
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总费用 Total Charges	¥1,079,500.32	\$156,449.32
每箱平均费用 Ave/box	¥192.77	\$27.94

Note:

The airfreight was 5.85+0.15/kg, 16164kilo = \$96,984. It was paid in November at FX rate 7.2, which is equal to RMB 698,285.



Sales Summary 销售报告

供应商 Supplier: OCHO FUEGOS SPA
航司 Flight No: AIR ATLANTIC ICELANDIC-ABD6157

到货日期 Arrival Date: 12/4/22
提单号 AWB: 318-60061713

销售日期 Sales Date: 2022/12/5-2022/12/
销售地点 Sales Location: Shanghai

FX Rate: 6.90

日期 Date	板号 Pallet No.	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格 (人民币) Price RMB	总数 (人民币) Total RMB	总数 (美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
12/5/22	1510266	SANTINA	2J	280	2.5	¥ 315.00	¥88,200.00	\$12,782.61	\$16.93	\$4,739.88
12/5/22	1510257	SANTINA	3J	280	2.5	¥ 355.00	¥ 99,400.00	\$14,405.80	\$22.73	\$6,363.07
12/6/22	1510259	SANTINA	2J	280	2.5	¥ 315.00	¥ 88,200.00	\$12,782.61	\$16.93	\$4,739.88
12/6/22	1510256	SANTINA	2J	277	2.5	¥ 315.00	¥ 87,255.00	\$12,645.65	\$16.93	\$4,689.10
12/6/22	1510264	SANTINA	2J	280	2.5	¥ 315.00	¥88,200.00	\$12,782.61	\$16.93	\$4,739.88
12/6/22	1510267	SANTINA	3J	280	2.5	¥ 355.00	¥99,400.00	\$14,405.80	\$22.73	\$6,363.07
12/7/22	1510000	SANTINA	2J	277	2.5	¥ 310.00	¥ 85,870.00	\$12,444.93	\$16.20	\$4,488.37
12/7/22	1510252	SANTINA	2J	280	2.5	¥ 310.00	¥ 86,800.00	\$12,579.71	\$16.20	\$4,536.98
12/7/22	1510270	SANTINA	2J	280	2.5	¥ 310.00	¥86,800.00	\$12,579.71	\$16.20	\$4,536.98
12/7/22	1510260	SANTINA	3J	69	2.5	¥ 350.00	¥24,150.00	\$3,500.00	\$22.00	\$1,518.04
12/7/22	1510260	SANTINA	3J	211	2.5	¥ 350.00	¥73,850.00	\$10,702.90	\$22.00	\$4,642.13
Customs				6						
总数 Total:				2,800			¥908,125.00	\$131,612.32	\$18.28	\$51,185.04

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥79,102.00	\$11,464.06
空运费 Airfreight Cost	¥351,648.00	\$50,963.48
机场提货费 Airports Fees	¥13,675.20	\$1,981.91
机场装卸费用 Airport Unloading Fee	¥9,361.00	\$1,356.67
中检费 Customs Inspection Fee	¥3,200.00	\$463.77
运输费 Trucking Fee	¥18,800.00	\$2,724.64
文件费 Doc.Fee	¥4,500.00	\$652.17
市场费用 Market Charges	¥730.00	\$105.80
入场费 Market Entry Cost	¥1,282.00	\$185.80
小计 Total Fees	¥482,298.20	\$69,898.29

销售佣金 Commission (8%)	¥ 72,650.00	\$10,528.99
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总费用 Total Charges	¥554,948.20	\$80,427.28
每箱平均费用 Ave/box	¥198.20	\$28.72

Note:

The airfreight was \$5.50+1.5/kg, 8140kilo = \$48,840. It was paid in November at FX rate 7.2, which is equal to RMB 351,648.



Sales Summary 销售报告

供应商 Supplier: Ocho Fuegos SpA
航班号 Flight No: CC6159

到货日期 Arrival Date: 12/5/22
提单号 AWB: 318-60061783

销售日期 Date of Sale: 2022/12/6-2022/12/9
销售地点 Sales Location: Shanghai

汇率 FX Rate: 6.9

日期 Date	板号 Pallet No.	果园 CSG	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格 (人民币) Price RMB	总数 (人民币) Total RMB	总数 (美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
2022/12/6-2022/12/9	20002866	105448	BING	4J	13	2.5	370.00	¥4,810.00	\$697.10	\$26.83	\$348.85
2022/12/6-2022/12/9	20002866	105448	BING	4J	12	2.5	370.00	¥4,440.00	\$643.48	\$26.83	\$322.02
2022/12/6-2022/12/9	20002866	105448	BING	4J	17	2.5	370.00	¥6,290.00	\$911.59	\$26.83	\$456.19
2022/12/6-2022/12/9	20002866	105448	BING	2J	7	2.5	300.00	¥2,100.00	\$304.35	\$16.69	\$116.83
2022/12/6-2022/12/9	20002866	105448	BING	3J	5	2.5	330.00	¥1,650.00	\$239.13	\$21.04	\$105.19
2022/12/6-2022/12/9	20002866	105448	BING	3J	105	2.5	330.00	¥34,650.00	\$5,021.74	\$21.04	\$2,208.95
2022/12/6-2022/12/9	20002866	114957	SANTINA	3J	4	2.5	350.00	¥1,400.00	\$202.90	\$23.94	\$95.74
2022/12/6-2022/12/9	20002866	114957	SANTINA	3J	6	2.5	350.00	¥2,100.00	\$304.35	\$23.94	\$143.62
2022/12/6-2022/12/9	20002866	114957	SANTINA	4J	70	2.5	370.00	¥25,900.00	\$3,753.62	\$26.83	\$1,878.43
2022/12/6-2022/12/9	20002866	114957	SANTINA	J	7	2.5	280.00	¥1,960.00	\$284.06	\$13.79	\$96.54
2022/12/6-2022/12/9	20002866	114957	SANTINA	3J	34	2.5	330.00	¥11,220.00	\$1,626.09	\$21.04	\$715.28
2022/12/6-2022/12/9	0001775	114957	SANTINA	2J	280	2.5	310.00	¥86,800.00	\$12,579.71	\$18.14	\$5,078.94
2022/12/6-2022/12/9	0001777	114957	SANTINA	3J	280	2.5	340.00	¥95,200.00	\$13,797.10	\$22.49	\$6,296.33
2022/12/6-2022/12/9	0001779	114957	SANTINA	2J	280	2.5	310.00	¥86,800.00	\$12,579.71	\$18.14	\$5,078.94
2022/12/6-2022/12/9	0001783	114957	SANTINA	2J	280	2.5	310.00	¥86,800.00	\$12,579.71	\$18.14	\$5,078.94
2022/12/6-2022/12/9	0001786	114957	SANTINA	2J	280	2.5	310.00	¥86,800.00	\$12,579.71	\$18.14	\$5,078.94
2022/12/6-2022/12/9	0001791	114957	SANTINA	3J	280	2.5	340.00	¥95,200.00	\$13,797.10	\$22.49	\$6,296.33
2022/12/6-2022/12/9	0001796	114957	SANTINA	2J	280	2.5	310.00	¥86,800.00	\$12,579.71	\$18.14	\$5,078.94
2022/12/6-2022/12/9	0001797	114957	SANTINA	2J	280	2.5	310.00	¥86,800.00	\$12,579.71	\$18.14	\$5,078.94
2022/12/6-2022/12/9	0002006	114957	SANTINA	2J	280	2.5	310.00	¥86,800.00	\$12,579.71	\$18.14	\$5,078.94
2022/12/6-2022/12/9	0002013	114957	SANTINA	2J	280	2.5	310.00	¥86,800.00	\$12,579.71	\$18.14	\$5,078.94
2022/12/6-2022/12/9	0002022	114957	SANTINA	2J	280	2.5	310.00	¥86,800.00	\$12,579.71	\$18.14	\$5,078.94
2022/12/6-2022/12/9	0002025	114957	SANTINA	3J	280	2.5	340.00	¥95,200.00	\$13,797.10	\$22.49	\$6,296.33
2022/12/6-2022/12/9	0002029	114957	SANTINA	2J	280	2.5	310.00	¥86,800.00	\$12,579.71	\$18.14	\$5,078.94
2022/12/6-2022/12/9	0002041	105448	BING	3J	207	2.5	340.00	¥70,380.00	\$10,200.00	\$22.49	\$4,654.79
2022/12/6-2022/12/9	0002041	105448	BING	3J	65	2.5	340.00	¥22,100.00	\$3,202.90	\$22.49	\$1,461.65
2022/12/6-2022/12/9	0002041	114957	SANTINA	3J	6	2.5	340.00	¥2,040.00	\$295.65	\$22.49	\$134.92
2022/12/6-2022/12/9	0002041	114957	SANTINA	3J	2	2.5	340.00	¥680.00	\$98.55	\$22.49	\$44.97
2022/12/6-2022/12/9	0002047	105448	BING	2J	234	2.5	310.00	¥72,540.00	\$10,513.04	\$18.14	\$4,244.54
2022/12/6-2022/12/9	0002047	114957	SANTINA	2J	33	2.5	310.00	¥10,230.00	\$1,482.61	\$18.14	\$598.59
2022/12/6-2022/12/9	0002047	114957	SANTINA	2J	13	2.5	310.00	¥4,030.00	\$584.06	\$18.14	\$235.81
2022/12/6-2022/12/9	0002048	114957	SANTINA	3J	136	2.5	340.00	¥46,240.00	\$6,701.45	\$22.49	\$3,058.22
2022/12/6-2022/12/9	0002048	114957	SANTINA	3J	144	2.5	340.00	¥48,960.00	\$7,095.65	\$22.49	\$3,238.11
2022/12/6-2022/12/9	0002059	114957	SANTINA	3J	280	2.5	340.00	¥95,200.00	\$13,797.10	\$22.49	\$6,296.33
2022/12/6-2022/12/9	0002084	105448	BING	2J	273	2.5	310.00	¥84,630.00	\$12,265.22	\$18.14	\$4,951.97
2022/12/6-2022/12/9	0002084	105448	BING	2J	7	2.5	310.00	¥2,170.00	\$314.49	\$18.14	\$126.97
2022/12/6-2022/12/9	0002102	105448	BING	2J	3	2.5	310.00	¥930.00	\$134.78	\$18.14	\$54.42
2022/12/6-2022/12/9	0002102	105448	BING	2J	277	2.5	310.00	¥85,870.00	\$12,444.93	\$18.14	\$5,024.52
			总数 Total:		5,600			¥1,796,120.00	\$260,307.25	\$19.69	\$110,291.83

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥157,283.00	\$22,794.64
空运费 Airfreight	¥645,745.32	\$93,586.28
机场提货费 Airports Fees	¥26,668.32	\$3,864.97
机场装卸费用 Airport Unloading Fee	¥18,255.10	\$2,645.67
中检费 Customs Inspection Fee	¥5,700.00	\$826.09
运输费 Trucking Fee	¥29,633.00	\$4,294.64
文件费 Doc.Fee	¥4,450.00	\$644.93
市场费用 Market Charges	¥820.00	\$118.84
入场费 Market Entry Cost	¥2,862.00	\$414.78
小计 Total Fees	¥891,416.74	\$129,190.83

销售佣金 Commission (8%)	¥143,689.60	\$20,824.58
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总费用 Total Charges	¥1,035,106.34	\$150,015.41
每箱平均费用 Ave/box	¥184.84	\$26.79

Note:
The airfreight was \$5.50+0.15/kg, 15,874kilo =89,688.10. It was paid in November at FX rate 7.2, which is equal to RMB 645,745.32.

CSG	Payment
105448	\$24,076.88
114957	\$86,214.95



Sales Summary 销售报告

供应商 Supplier: Ocho Fuegos SpA
航班号 Flight No: CC6159

到货日期 Arrival Date: 12/5/22
提单号 AWB: 318-60061794

销售日期 Date of Sale: 2022/12/8-2022/12/12
销售地点 Sales Location: Shanghai

日期 Date	板号 Pallet No.	农场 CSG	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格(人民币) Price RMB	总数(人民币) Total RMB	总数(美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
12/8/22	1509997	114957	SANTINA	2J	280	2.5	315.00	¥ 88,200.00	\$12,782.61	\$18.62	\$5,213.38
12/8/22	1509999	114957	SANTINA	2J	280	2.5	315.00	¥ 88,200.00	\$12,782.61	\$18.62	\$5,213.38
12/8/22	0002069	114957	SANTINA	2J	21	2.5	315.00	¥ 6,615.00	\$958.70	\$18.62	\$391.00
12/8/22	0002069	105448	BING	2J	259	2.5	320.00	¥ 82,880.00	\$12,011.59	\$19.34	\$5,010.06
12/8/22	0002075	105448	BING	2J	280	2.5	320.00	¥ 89,600.00	\$12,985.51	\$19.34	\$5,416.28
12/8/22	0002077	105448	BING	3J	280	2.5	350.00	¥ 98,000.00	\$14,202.90	\$23.69	\$6,633.67
12/8/22	0002078	105448	BING	2J	280	2.5	320.00	¥ 89,600.00	\$12,985.51	\$19.34	\$5,416.28
12/8/22	0002090	105448	BING	2J	83	2.5	320.00	¥ 26,560.00	\$3,849.28	\$19.34	\$1,605.54
12/8/22	0002090	105448	BING	2J	197	2.5	320.00	¥ 63,040.00	\$9,136.23	\$19.34	\$3,810.74
12/8/22	0002097	105448	BING	3J	4	2.5	350.00	¥ 1,400.00	\$202.90	\$23.69	\$94.77
12/8/22	0002097	105448	BING	3J	276	2.5	350.00	¥ 96,600.00	\$14,000.00	\$23.69	\$6,538.91
12/8/22	0002101	105448	BING	2J	280	2.5	330.00	¥ 92,400.00	\$13,391.30	\$20.79	\$5,822.08
12/9/22	1509783	121944	SANTINA	3J	15	2.5	350.00	¥ 5,250.00	\$760.87	\$23.69	\$355.38
12/9/22	1509783	114957	SANTINA	3J	265	2.5	350.00	¥ 92,750.00	\$13,442.03	\$23.69	\$6,278.30
12/9/22	0002038	114957	SANTINA	2J	107	2.5	310.00	¥ 33,170.00	\$4,807.25	\$17.89	\$1,914.72
12/9/22	0002038	114957	SANTINA	2J	171	2.5	310.00	¥ 53,010.00	\$7,682.61	\$17.89	\$3,059.97
12/9/22	0002044	114957	SANTINA	4J	42	2.5	380.00	¥ 15,960.00	\$2,313.04	\$28.04	\$1,177.66
12/9/22	0002044	114957	SANTINA	4J	52	2.5	380.00	¥ 19,760.00	\$2,863.77	\$28.04	\$1,458.05
12/9/22	0002044	105448	BING	4J	126	2.5	380.00	¥ 47,880.00	\$6,939.13	\$28.04	\$3,532.98
12/9/22	0002044	105448	BING	4J	60	2.5	380.00	¥ 22,800.00	\$3,304.35	\$28.04	\$1,682.37
12/9/22	0002045	114957	SANTINA	2J	275	2.5	315.00	¥ 86,625.00	\$12,554.35	\$18.62	\$5,120.29
12/9/22	0002045	114957	SANTINA	2J	3	2.5	315.00	¥ 945.00	\$136.96	\$18.62	\$55.86
12/9/22	0002058	114957	SANTINA	2J	280	2.5	315.00	¥ 88,200.00	\$12,782.61	\$18.62	\$5,213.38
12/9/22	0002061	114957	SANTINA	2J	274	2.5	315.00	¥ 86,310.00	\$12,508.70	\$18.62	\$5,101.67
12/9/22	0002061	105448	BING	2J	6	2.5	320.00	¥ 1,920.00	\$278.26	\$19.34	\$116.06
12/10/22	0002093	105448	BING	2J	277	2.5	320.00	¥ 88,640.00	\$12,846.38	\$19.34	\$5,358.25
12/10/22	0002070	105448	BING	3J	2	2.5	350.00	¥ 700.00	\$101.45	\$23.69	\$47.38
12/12/22	0002070	114957	SANTINA	3J	12	2.5	350.00	¥ 4,200.00	\$608.70	\$23.69	\$284.30
12/12/22	0002070	105448	BING	3J	266	2.5	350.00	¥ 93,100.00	\$13,492.75	\$23.69	\$6,301.99
12/12/22	0002091	105448	BING	3J	150	2.5	350.00	¥ 52,500.00	\$7,608.70	\$23.69	\$3,553.75
12/12/22	0002091	105448	BING	3J	130	2.5	350.00	¥ 45,500.00	\$6,594.20	\$23.69	\$3,079.92
12/12/22	20002856	105448	BING	2J	200	2.5	310.00	¥ 62,000.00	\$8,985.51	\$17.89	\$3,578.92
12/12/22	20002856	105448	BING	3J	80	2.5	350.00	¥ 28,000.00	\$4,057.97	\$23.69	\$1,895.33
12/12/22	20002862	114957	SANTINA	3J	113	2.5	350.00	¥ 39,550.00	\$5,731.88	\$23.69	\$2,677.16
12/12/22	20002862	105448	BING	3J	167	2.5	350.00	¥ 58,450.00	\$8,471.01	\$23.69	\$3,956.51
Customs	0002038	114957	SANTINA	2J	2	2.5					
Customs	0002045	114957	SANTINA	2J	2	2.5					
Customs	0002093	105448	BING	2J	3	2.5					
			总数 Total:		5,600			¥ 1,850,315.00	\$268,161.59	\$20.85	\$116,966.30

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥ 162,239.00	\$23,512.90
空运费 Airfreight	¥ 646,120.44	\$93,640.64
机场提货费 Airports Fees	¥ 26,683.44	\$3,867.17
机场装卸费用 Airport Unloading Fee	¥ 18,265.45	\$2,647.17
中检费 Customs Inspection Fee	¥ 5,700.00	\$826.09
运输费 Trucking Fee	¥ 18,575.00	\$2,692.03
文件费 Doc.Fee	¥ 14,450.00	\$2,094.20
市场费用 Market Charges	¥ 320.00	\$46.38
入场费 Market Entry Cost	¥ 2,869.00	\$415.80
小计 Total Fees	¥ 895,222.33	\$129,742.37

销售佣金 Commission (8%)	¥ 148,025.20	\$21,452.93
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总费用 Total Charges	¥ 1,043,247.53	\$151,195.29
每箱平均费用 Ave/box	¥ 186.29	\$27.03

Note: The airfreight was \$5.5+0.15/kg, 15,883kilo = 89,738.95. It was paid in November at FX rate 7.2, which is equal to RMB 646,120.44.	CSG 114957 121944 105448	Income \$43,159.13 \$355.38 \$73,451.80
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Sales Summary 销售报告

供应商 Supplier: Ocho Fuegos
航班号 Flight No: AIR ATLANTIC ICELANDIC / CC6159

到货日期 Arrival Date: 12/5/22
提单号 AWB: 318-60061805

销售日期 Date of Sale: 12/8/22
销售地点 Sales Location: Guangzhou

日期 Date	板号 Pallet No.	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格(人民币) Price RMB	总数(人民币) Total RMB	总数(美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
12/8/22	1510273	SANTINA	2J	280	2.5kg	310.00	¥86,800.00	\$12,579.71	\$18.24	\$5,106.77
12/8/22	1510276	SANTINA	3J	280	2.5kg	340.00	¥95,200.00	\$13,797.10	\$22.59	\$6,324.16
12/8/22	1510278	SANTINA	2J	280	2.5kg	310.00	¥86,800.00	\$12,579.71	\$18.24	\$5,106.77
12/8/22	1510282	SANTINA	2J	280	2.5kg	310.00	¥86,800.00	\$12,579.71	\$18.24	\$5,106.77
12/8/22	1510290	SANTINA	3J	280	2.5kg	340.00	¥95,200.00	\$13,797.10	\$22.59	\$6,324.16
12/8/22	1510294	SANTINA	3J	280	2.5kg	340.00	¥95,200.00	\$13,797.10	\$22.59	\$6,324.16
12/8/22	1510297	SANTINA	2J	280	2.5kg	300.00	¥84,000.00	\$12,173.91	\$16.79	\$4,700.97
12/8/22	1510299	SANTINA	2J	280	2.5kg	300.00	¥84,000.00	\$12,173.91	\$16.79	\$4,700.97
12/8/22	1510301	SANTINA	3J	280	2.5kg	345.00	¥96,600.00	\$14,000.00	\$23.31	\$6,527.06
12/8/22	1510316	SANTINA	2J	141	2.5kg	300.00	¥42,300.00	\$6,130.43	\$16.79	\$2,367.27
12/8/22	1510316	SANTINA	2J	139	2.5kg	300.00	¥41,700.00	\$6,043.48	\$16.79	\$2,333.70
12/8/22	1510317	SANTINA	2J	280	2.5kg	300.00	¥84,000.00	\$12,173.91	\$16.79	\$4,700.97
12/8/22	1510321	SANTINA	2J	280	2.5kg	300.00	¥84,000.00	\$12,173.91	\$16.79	\$4,700.97
12/8/22	1510320	SANTINA	3J	26	2.5kg	340.00	¥8,840.00	\$1,281.16	\$22.59	\$587.24
12/8/22	1510320	SANTINA	3J	254	2.5kg	340.00	¥86,360.00	\$12,515.94	\$22.59	\$5,736.92
12/8/22	1510322	SANTINA	2J	280	2.5kg	300.00	¥84,000.00	\$12,173.91	\$16.79	\$4,700.97
12/8/22	1510324	SANTINA	2J	280	2.5kg	300.00	¥84,000.00	\$12,173.91	\$16.79	\$4,700.97
12/8/22	1510328	SANTINA	3J	280	2.5kg	330.00	¥92,400.00	\$13,391.30	\$21.14	\$5,918.36
12/8/22	1510327	SANTINA	2J	280	2.5kg	300.00	¥84,000.00	\$12,173.91	\$16.79	\$4,700.97
12/8/22	1510332	SANTINA	2J	280	2.5kg	300.00	¥84,000.00	\$12,173.91	\$16.79	\$4,700.97
12/8/22	1510333	SANTINA	3J	280	2.5kg	330.00	¥92,400.00	\$13,391.30	\$21.14	\$5,918.36
12/8/22	1510334	SANTINA	2J	280	2.5kg	330.00	¥92,400.00	\$13,391.30	\$21.14	\$5,918.36
		总数 Total:		5,600			¥1,771,000.00	¥256,666.67	\$19.14	\$107,207.81

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥152,223.00	\$22,061.30
空运费 Airfreight	¥659,422.80	\$95,568.52
机场提货费 Airports Fees	¥27,232.80	\$3,946.78
机场装卸费用 Airport Unloading Fee	¥18,641.50	\$2,701.67
中检费 Customs Inspection Fee	¥5,700.00	\$826.09
运输费 Trucking Fee	¥14,526.00	\$2,105.22
文件费 Doc.Fee	¥3,450.00	\$500.00
市场费用 Market Charges	¥2,510.00	\$363.77
入场费 Market Entry Cost	¥5,880.00	\$852.17
小计 Total Fees	¥889,586.10	\$128,925.52

销售佣金 Commission (8%)	¥141,680.00	\$20,533.33
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总费用 Total Charges	¥1,031,266.10	\$149,458.86
每箱平均费用 Ave/box	¥184.15	\$26.69

Note:

The airfreight was \$5.50+0.15/kg, 16210 kilo = \$91586.50. It was paid in November at FX rate 7.2, which is equal to RMB 659422.80.



Sales Summary 销售报告

供应商 Supplier: OCHO FUEGOS SPA
航司 Flight No: AIR ATLANTIC ICELANDIC-CC6159

到货日期 Arrival Date: 12/5/22
提单号 AWB: 318-60061820

销售日期 Sales Date 2022/12/10-2022/12/14
销售地点 Sales Location: Guangzhou

FX Rate: 6.90

日期 Date	板号 Pallet No.	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格 (人民币) Price RMB	总数 (人民币) Total RMB	总数 (美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
12/10/22	1510335	SANTINA	2J	280	2.5	¥ 310.00	¥86,800.00	\$12,579.71	\$18.16	\$5,084.64
12/10/22	1510339	SANTINA	3J	280	2.5	¥ 345.00	¥96,600.00	\$14,000.00	\$23.23	\$6,504.93
12/10/22	1510347	SANTINA	3J	280	2.5	¥ 345.00	¥96,600.00	\$14,000.00	\$23.23	\$6,504.93
12/11/22	1510371	SANTINA	3J	280	2.5	¥ 345.00	¥96,600.00	\$14,000.00	\$23.23	\$6,504.93
12/11/22	1510370	SANTINA	3J	67	2.5	¥ 345.00	¥23,115.00	\$3,350.00	\$23.23	\$1,556.54
12/11/22	1510370	SANTINA	3J	212	2.5	¥ 345.00	¥73,140.00	\$10,600.00	\$23.23	\$4,925.16
12/11/22	1510340	SANTINA	2J	280	2.5	¥ 310.00	¥86,800.00	\$12,579.71	\$18.16	\$5,084.64
12/11/22	1510343	SANTINA	2J	280	2.5	¥ 310.00	¥86,800.00	\$12,579.71	\$18.16	\$5,084.64
12/12/22	1510344	SANTINA	2J	280	2.5	¥ 310.00	¥86,800.00	\$12,579.71	\$18.16	\$5,084.64
12/12/22	1510345	SANTINA	2J	280	2.5	¥ 310.00	¥86,800.00	\$12,579.71	\$18.16	\$5,084.64
12/12/22	1510360	SANTINA	2J	280	2.5	¥ 310.00	¥86,800.00	\$12,579.71	\$18.16	\$5,084.64
12/12/22	1510350	SANTINA	2J	280	2.5	¥ 300.00	¥84,000.00	\$12,173.91	\$16.71	\$4,678.84
12/12/22	1510352	SANTINA	2J	280	2.5	¥ 300.00	¥84,000.00	\$12,173.91	\$16.71	\$4,678.84
12/12/22	1510353	SANTINA	2J	280	2.5	¥ 300.00	¥84,000.00	\$12,173.91	\$16.71	\$4,678.84
12/12/22	1510356	SANTINA	2J	280	2.5	¥ 300.00	¥84,000.00	\$12,173.91	\$16.71	\$4,678.84
12/12/22	1510362	SANTINA	2J	280	2.5	¥ 300.00	¥84,000.00	\$12,173.91	\$16.71	\$4,678.84
12/12/22	1510358	SANTINA	3J	280	2.5	¥ 345.00	¥96,600.00	\$14,000.00	\$23.23	\$6,504.93
12/13/22	1510361	SANTINA	3J	270	2.5	¥ 345.00	¥93,150.00	\$13,500.00	\$23.23	\$6,272.61
12/13/22	1510364	SANTINA	2J	280	2.5	¥ 300.00	¥84,000.00	\$12,173.91	\$16.71	\$4,678.84
12/14/22	1510365	SANTINA	2J	280	2.5	¥ 300.00	¥84,000.00	\$12,173.91	\$16.71	\$4,678.84
12/14/22	1510367	SANTINA	2J	183	2.5	¥ 300.00	¥54,900.00	\$7,956.52	\$16.71	\$3,057.96
12/14/22	1510367	SANTINA	2J	97	2.5	¥ 300.00	¥29,100.00	\$4,217.39	\$16.71	\$1,620.88
12/14/22	1510370	SANTINA	2J	1	2.5	¥ 300.00	¥300.00	\$43.48	\$16.71	\$16.71
Damage				10						
总数 Total:				5,600			¥1,768,905.00	\$256,363.04	\$19.01	\$106,461.60

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥154,233.00	\$22,352.61
空运费 Airfreight Cost	¥663,368.76	\$96,140.40
机场提货费 Airports Fees	¥27,395.76	\$3,970.40
机场装卸费用 Airport Unloading Fee	¥18,753.05	\$2,717.83
中检费 Customs Inspection Fee	¥5,700.00	\$826.09
运输费 Trucking Fee	¥11,537.00	\$1,672.03
文件费 Doc.Fee	¥3,450.00	\$500.00
市场费用 Market Charges	¥2,490.00	\$360.87
入场费 Market Entry Cost	¥5,880.00	\$852.17
小计 Total Fees	¥892,807.57	\$129,392.40
销售佣金 Commission (8%)	¥ 141,512.40	\$20,509.04
总费用 Total Charges	¥1,034,319.97	\$149,901.44
每箱平均费用 Ave/box	¥184.70	\$26.77

Note:

The airfreight was \$5.50+0.15/kg, 16307kilo = \$92,134.55. It was paid in November at FX rate 7.20, which is equal to RMB 663,368.76.



Sales Summary 销售报告

供应商 Supplier: Ocho Fuegos SpA
航班号 Flight No: CC6159

到货日期 Arrival Date: 12/5/22
提单号 AWB: 318-60061831

销售日期 Date of Sale: 12/7-12/10/2022
销售地点 Sales Location: Shanghai

日期 Date	板号 Pallet No.	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格 (人民币) Price RMB	总数 (人民币) Total RMB	总数 (美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
12/7-12/10/2022	1510372	SANTINA	2J	280	2.5	315.00	¥ 88,200.00	\$12,782.61	\$18.70	\$5,237.18
12/7-12/10/2022	1510373	SANTINA	2J	280	2.5	315.00	¥ 88,200.00	\$12,782.61	\$18.70	\$5,237.18
12/7-12/10/2022	1510375	SANTINA	2J	280	2.5	315.00	¥ 88,200.00	\$12,782.61	\$18.70	\$5,237.18
12/7-12/10/2022	1510376	SANTINA	3J	280	2.5	350.00	¥ 98,000.00	\$14,202.90	\$23.78	\$6,657.47
12/7-12/10/2022	1510380	SANTINA	2J	199	2.5	315.00	¥ 62,685.00	\$9,084.78	\$18.70	\$3,722.14
12/7-12/10/2022	1510381	SANTINA	2J	280	2.5	315.00	¥ 88,200.00	\$12,782.61	\$18.70	\$5,237.18
12/7-12/10/2022	1510383	SANTINA	3J	280	2.5	350.00	¥ 98,000.00	\$14,202.90	\$23.78	\$6,657.47
12/7-12/10/2022	1510384	SANTINA	2J	280	2.5	315.00	¥ 88,200.00	\$12,782.61	\$18.70	\$5,237.18
12/7-12/10/2022	1510385	SANTINA	2J	280	2.5	315.00	¥ 88,200.00	\$12,782.61	\$18.70	\$5,237.18
12/7-12/10/2022	1510388	SANTINA	2J	280	2.5	315.00	¥ 88,200.00	\$12,782.61	\$18.70	\$5,237.18
12/7-12/10/2022	1510391	SANTINA	3J	280	2.5	350.00	¥ 98,000.00	\$14,202.90	\$23.78	\$6,657.47
12/7-12/10/2022	1510393	SANTINA	2J	280	2.5	315.00	¥ 88,200.00	\$12,782.61	\$18.70	\$5,237.18
12/7-12/10/2022	1510395	SANTINA	3J	280	2.5	350.00	¥ 98,000.00	\$14,202.90	\$23.78	\$6,657.47
12/7-12/10/2022	1510396	SANTINA	2J	280	2.5	315.00	¥ 88,200.00	\$12,782.61	\$18.70	\$5,237.18
12/7-12/10/2022	1510397	SANTINA	2J	280	2.5	315.00	¥ 88,200.00	\$12,782.61	\$18.70	\$5,237.18
12/7-12/10/2022	1510399	SANTINA	3J	280	2.5	350.00	¥ 98,000.00	\$14,202.90	\$23.78	\$6,657.47
12/7-12/10/2022	1510400	SANTINA	2J	280	2.5	315.00	¥ 88,200.00	\$12,782.61	\$18.70	\$5,237.18
12/7-12/10/2022	1510407	SANTINA	3J	280	2.5	350.00	¥ 98,000.00	\$14,202.90	\$23.78	\$6,657.47
12/7-12/10/2022	1510403	SANTINA	2J	280	2.5	315.00	¥ 88,200.00	\$12,782.61	\$18.70	\$5,237.18
12/7-12/10/2022	1510404	SANTINA	2J	280	2.5	310.00	¥ 86,800.00	\$12,579.71	\$17.98	\$5,034.28
12/7-12/10/2022	1510404	SANTINA	2J	80	2.5	310.00	¥ 24,800.00	\$3,594.20	\$17.98	\$1,438.37
Damage	1510380	SANTINA	2J	1	2.5					
		总数 Total:		5,600			¥ 1,820,685.00	\$263,867.39	\$20.17	\$112,958.77

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥ 158,233.00	\$22,932.32
空运费 Airfreight	¥ 659,707.56	\$95,609.79
机场提货费 Airports Fees	¥ 27,244.56	\$3,948.49
机场装卸费用 Airport Unloading Fee	¥ 18,649.55	\$2,702.83
中检费 Customs Inspection Fee	¥ 5,700.00	\$826.09
运输费 Trucking Fee	¥ 18,796.00	\$2,724.06
文件费 Doc.Fee	¥ 2,250.00	\$326.09
市场费用 Market Charges	¥ 2,158.00	\$312.75
入场费 Market Entry Cost	¥ 2,876.00	\$416.81
小计 Total Fees	¥ 895,614.67	\$129,799.23

销售佣金 Commission (8%)	¥ 145,654.80	\$21,109.39
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总费用 Total Charges	¥ 1,041,269.47	\$150,908.62
每箱平均费用 Ave/box	¥ 185.94	\$26.95

Note:

The airfreight was 5.5+0.15/kg, 16,217kilo = 91626.05. It was paid in December at FX rate 7.2, which is equal to RMB 659,707.56.



Sales Summary 销售报告

供应商 Supplier: OCHO FUEGOS SPA
航司 Flight No: CC6159

到货日期 Arrival Date: 12/5/22
提单号 AWB: 318-60061842

销售日期 Sales Date: 12/8/22
销售地点 Sales Location: Shanghai

FX Rate: 6.90

日期 Date	板号 Pallet No.	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格 (人民币) Price RMB	总数 (人民币) Total RMB	总数 (美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
12/8/22	1510408	SANTINA	2J	280	2.5kg	315.00	¥88,200.00	\$12,782.61	\$18.52	\$5,186.22
12/8/22	1510410	SANTINA	2J	280	2.5kg	315.00	¥88,200.00	\$12,782.61	\$18.52	\$5,186.22
12/8/22	1510413	SANTINA	2J	280	2.5kg	315.00	¥88,200.00	\$12,782.61	\$18.52	\$5,186.22
12/8/22	1510417	SANTINA	2J	280	2.5kg	315.00	¥88,200.00	\$12,782.61	\$18.52	\$5,186.22
12/8/22	1510419	SANTINA	2J	280	2.5kg	315.00	¥88,200.00	\$12,782.61	\$18.52	\$5,186.22
12/8/22	1510420	SANTINA	3J	238	2.5kg	350.00	¥83,300.00	\$12,072.46	\$23.59	\$5,615.54
12/8/22	1510420	SANTINA	3J	10	2.5kg	350.00	¥3,500.00	\$507.25	\$23.59	\$235.95
12/8/22	1510420	SANTINA	3J	32	2.5kg	350.00	¥11,200.00	\$1,623.19	\$23.59	\$755.03
12/8/22	1510421	SANTINA	2J	280	2.5kg	315.00	¥88,200.00	\$12,782.61	\$18.52	\$5,186.22
12/8/22	1510424	SANTINA	3J	280	2.5kg	350.00	¥98,000.00	\$14,202.90	\$23.59	\$6,606.51
12/8/22	1510425	SANTINA	2J	280	2.5kg	315.00	¥88,200.00	\$12,782.61	\$18.52	\$5,186.22
12/8/22	1510429	SANTINA	2J	280	2.5kg	315.00	¥88,200.00	\$12,782.61	\$18.52	\$5,186.22
12/8/22	1510430	SANTINA	3J	278	2.5kg	350.00	¥97,300.00	\$14,101.45	\$23.59	\$6,559.32
12/8/22	1510431	SANTINA	2J	280	2.5kg	315.00	¥88,200.00	\$12,782.61	\$18.52	\$5,186.22
12/8/22	1510432	SANTINA	2J	280	2.5kg	315.00	¥88,200.00	\$12,782.61	\$18.52	\$5,186.22
12/8/22	1510438	SANTINA	2J	280	2.5kg	315.00	¥88,200.00	\$12,782.61	\$18.52	\$5,186.22
12/8/22	1510445	SANTINA	2J	274	2.5kg	315.00	¥86,310.00	\$12,508.70	\$18.52	\$5,075.09
12/8/22	1510445	SANTINA	2J	1	2.5kg	315.00	¥315.00	\$45.65	\$18.52	\$18.52
DAMAGE	1510445	SANTINA	2J	5	2.5kg					
CUSTOMS	1510430	SANTINA	3J	2	2.5kg					
总数 Total:				4,200			¥1,350,125.00	\$195,670.29	\$19.46	\$81,724.53

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥119,334.00	\$17,294.78
空运费 Airfreight	¥493,326.36	\$71,496.57
机场提货费 Airports Fees	¥20,373.36	\$2,952.66
机场装卸费用 Airport Unloading Fee	¥13,946.05	\$2,021.17
中检费 Customs Inspection Fee	¥4,450.00	\$644.93
运输费 Trucking Fee	¥18,716.00	\$2,712.46
文件费 Doc.Fee	¥4,450.00	\$644.93
市场费用 Market Charges	¥1,453.00	\$210.58
入场费 Market Entry Cost	¥2,167.00	\$314.06
小计 Total Fees	¥678,215.77	\$98,292.14
销售佣金 Commission (8%)	¥108,010.00	\$15,653.62
总费用 Total Charges	¥786,225.77	\$113,945.76
每箱平均费用 Ave/box	¥187.20	\$27.13

Note:
The airfreight was \$5.50+0.15/kg, 12127kilo = 68,517.55. It was paid in November at FX rate 7.2, which is equal to RMB 493,326.36.



Sales Summary

销售报告

供应商 Supplier: Ocho Fuegos Spa
航班号 Flight No: Atlantic CC6159

到货日期 Arrival Date: 12/5/22
提单号 AWB: 318-60061853

销售日期 Date of Sale: 2022/12/8-2022/12/9
销售地点 Sales Location: Shanghai

日期 Date	板号 Pallet No.	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格 (人民币) Price RMB	总数 (人民币) Total RMB	总数 (美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
2022/12/8	1510416	SANTINA	2J	10	2.5kg	¥ 290.00	¥2,900.00	\$420.29	\$14.99	\$149.85
2022/12/8	1510415	SANTINA	3JD	116	2.5kg	¥ 350.00	¥40,600.00	\$5,884.06	\$23.68	\$2,746.99
2022/12/8	1510436	SANTINA	3JDD	280	2.5kg	¥ 355.00	¥99,400.00	\$14,405.80	\$24.41	\$6,833.56
2022/12/8	1510414	SANTINA	3JDD	134	2.5kg	¥ 355.00	¥47,570.00	\$6,894.20	\$24.41	\$3,270.35
2022/12/8	1510456	SANTINA	3JDD	280	2.5kg	¥ 355.00	¥99,400.00	\$14,405.80	\$24.41	\$6,833.56
2022/12/8	1510448	SANTINA	3JD	280	2.5kg	¥ 350.00	¥98,000.00	\$14,202.90	\$23.68	\$6,630.67
2022/12/8	1510452	SANTINA	2JD	280	2.5kg	¥ 300.00	¥84,000.00	\$12,173.91	\$16.43	\$4,601.68
2022/12/8	1510415	SANTINA	2JD	164	2.5kg	¥ 300.00	¥49,200.00	\$7,130.43	\$16.43	\$2,695.27
2022/12/8	1510414	SANTINA	2JDD	146	2.5kg	¥ 320.00	¥46,720.00	\$6,771.01	\$19.33	\$2,822.64
2022/12/8	1510459	SANTINA	2JDD	280	2.5kg	¥ 320.00	¥89,600.00	\$12,985.51	\$19.33	\$5,413.27
2022/12/8	1510416	SANTINA	JD	59	2.5kg	¥ 270.00	¥15,930.00	\$2,308.70	\$12.09	\$713.12
2022/12/8	1510416	SANTINA	JL	103	2.5kg	¥ 265.00	¥27,295.00	\$3,955.80	\$11.36	\$1,170.30
2022/12/8	1510416	SANTINA	3J	21	2.5kg	¥ 330.00	¥6,930.00	\$1,004.35	\$20.78	\$436.43
2022/12/8	1510416	SANTINA	2JDD	10	2.5kg	¥ 320.00	¥3,200.00	\$463.77	\$19.33	\$193.33
2022/12/8	1510416	SANTINA	2J	77	2.5kg	¥ 290.00	¥22,330.00	\$3,236.23	\$14.99	\$1,153.87
2022/12/9	1510455	SANTINA	2JDD	280	2.5kg	¥ 320.00	¥89,600.00	\$12,985.51	\$19.33	\$5,413.27
2022/12/9	1510435	SANTINA	2JDD	280	2.5kg	¥ 310.00	¥86,800.00	\$12,579.71	\$17.88	\$5,007.48
2022/12/9	1510447	SANTINA	2JDD	280	2.5kg	¥ 310.00	¥86,800.00	\$12,579.71	\$17.88	\$5,007.48
2022/12/9	1510444	SANTINA	3JD	279	2.5kg	¥ 350.00	¥97,650.00	\$14,152.17	\$23.68	\$6,606.98
2022/12/9	1510439	SANTINA	2JDD	280	2.5kg	¥ 310.00	¥86,800.00	\$12,579.71	\$17.88	\$5,007.48
2022/12/9	1510451	SANTINA	2JDD	280	2.5kg	¥ 310.00	¥86,800.00	\$12,579.71	\$17.88	\$5,007.48
2022/12/9	1510440	SANTINA	3JD	280	2.5kg	¥ 340.00	¥95,200.00	\$13,797.10	\$22.23	\$6,224.87
Customs	1510444	SANTINA	3JD	1	2.5kg					
			总数 Total:	4,200			¥1,362,725.00	\$197,496.38	\$19.98	\$83,939.92

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥120,003.00	\$17,391.74
空运费 Airfreight	¥492,512.76	\$71,378.66
机场提货费 Airports Fees	¥20,339.76	\$2,947.79
机场装卸费用 Airport Unloading Fee	¥13,923.05	\$2,017.83
中检费 Customs Inspection Fee	¥4,450.00	\$644.93
运输费 Trucking Fee	¥18,701.00	\$2,710.29
文件费 Doc.Fee	¥2,250.00	\$326.09
市场费用 Market Charges	¥240.00	\$34.78
入场费 Market Entry Cost	¥2,102.00	\$304.64
小计 Total Fees	¥674,521.57	\$97,756.75
销售佣金 Commission (8%)	¥109,018.00	\$15,799.71
总费用 Total Charges	¥783,539.57	\$113,556.46
每箱平均费用 Ave/box	¥186.60	\$27.04

Note:
The airfreight was \$5.50+0.15/kg, 12107kilo = 68404.55. It was paid in November at FX rate 7.2, which is equal to RMB 492512.76.



Sales Summary 销售报告

供应商 Supplier: OCHO FUEGOS SPA
航司 Flight No: 5Y8229

到货日期 Arrival Date: 11/28/22
提单号 AWB: 369-84891704

销售日期 Sales Date: 2022/12/1-2022/12/6
销售地点 Sales Location: Guangzhou

FX Rate: 6.90

日期 Date	板号 Pallet No.	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格 (人民币) Price RMB	总数 (人民币) Total RMB	总数 (美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
12/1/22	1509626	SANTINA	2JD	280	2.5kg	290.00	¥81,200.00	\$11,768.12	\$15.33	\$4,292.35
12/1/22	1509629	SANTINA	2JD	280	2.5kg	290.00	¥81,200.00	\$11,768.12	\$15.33	\$4,292.35
12/1/22	1509627	SANTINA	JD	120	5kg	500.00	¥60,000.00	\$8,695.65	\$19.07	\$2,287.85
12/1/22	1509628	SANTINA	JD	120	5kg	500.00	¥60,000.00	\$8,695.65	\$19.07	\$2,287.85
12/1/22	1509631	SANTINA	JD	119	5kg	500.00	¥59,500.00	\$8,623.19	\$19.07	\$2,268.79
12/6/22	1509659	SANTINA	2J	17	2.5kg	240.15	¥4,082.55	\$591.67	\$8.11	\$137.79
12/6/22	1509633	SANTINA	2JD	280	2.5kg	265.00	¥74,200.00	\$10,753.62	\$11.71	\$3,277.86
12/6/22	1509636	SANTINA	2JD	76	2.5kg	265.00	¥20,140.00	\$2,918.84	\$11.71	\$889.70
12/6/22	1509659	SANTINA	2JD	122	2.5kg	265.00	¥32,330.00	\$4,685.51	\$11.71	\$1,428.21
12/6/22	1509636	SANTINA	3JD	194	2.5kg	295.00	¥57,230.00	\$8,294.20	\$16.05	\$3,114.57
12/6/22	1509659	SANTINA	J	62	2.5kg	220.00	¥13,640.00	\$1,976.81	\$5.18	\$321.46
12/6/22	1509659	SANTINA	2J	75	2.5kg	240.50	¥18,037.50	\$2,614.13	\$8.16	\$611.69
Damage	1509631	SANTINA	JD	1	5kg					
Damage	1509659	SANTINA	2JD	3	2.5kg					
Damage	1509636	SANTINA	3JD	10	2.5kg					
		总数 Total:		1,759			¥561,560.05	\$81,385.51	\$19.57	\$24,810.01

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥48,732.00	\$7,062.61
空运费 Airfreight Cost	¥259,502.40	\$37,609.04
机场提货费 Airports Fees	¥10,091.76	\$1,462.57
机场装卸费用 Airport Unloading Fee	¥6,908.05	\$1,001.17
中检费 Customs Inspection Fee	¥2,700.00	\$391.30
运输费 Trucking Fee	¥11,602.00	\$1,681.45
文件费 Doc.Fee	¥2,200.00	\$318.84
市场费用 Market Charges	¥1,310.00	\$189.86
入场费 Market Entry Cost	¥2,400.00	\$347.83
小计 Total Fees	¥345,446.21	\$50,064.67

销售佣金 Commission (8%)	¥44,924.80	\$6,510.84
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总费用 Total Charges	¥390,371.01	\$56,575.51
每箱平均费用 Ave/box	¥184.22	\$26.70

Note:

The airfreight was \$5.85+0.15/kg, 6007 kilo = 36042. It was paid in November at FX rate 7.2, which is equal to RMB 259502.40.



Sales Summary
销售报告

供应商 Supplier: Ocho Fuegos
航司 Flight No: ATLAS - 5Y8033

到货日期 Arrival Date: 12/26/22
提单号 AWB: 369-84905520

销售日期 Sales Date: 1/6/23
销售地点 Sales Location: CHONGQIN

FX Rate: 6.90

日期 Date	板号 Pallet No.	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格 (人民币) Price RMB	总数 (人民币) Total RMB	总数 (美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
1/6/23	OF20220117	REGINA	4J	176	2.5kg	260.00	¥45,760.00	\$6,631.88	\$28.66	\$5,044.00
1/6/23	OF20220117	REGINA	4JDD	104	2.5kg	280.00	¥29,120.00	\$4,220.29	\$31.56	\$3,282.00
1/6/23	OF20220118	REGINA	3JDD	66	2.5kg	260.00	¥17,160.00	\$2,486.96	\$28.66	\$1,891.50
1/6/23	OF20220118	REGINA	4JDD	214	2.5kg	280.00	¥59,920.00	\$8,684.06	\$31.56	\$6,753.34
1/6/23	OF20220119	REGINA	2JD	42	2.5kg	220.00	¥9,240.00	\$1,339.13	\$22.86	\$960.20
1/6/23	OF20220119	REGINA	3JD	90	2.5kg	240.00	¥21,600.00	\$3,130.43	\$25.76	\$2,318.45
1/6/23	OF20220119	REGINA	3JDD	148	2.5kg	250.00	¥37,000.00	\$5,362.32	\$27.21	\$4,027.06
1/6/23	OF20220120	REGINA	2JDD	280	2.5kg	230.00	¥64,400.00	\$9,333.33	\$24.31	\$6,807.16
1/6/23	OF20220245	REGINA	3JD	280	2.5kg	240.00	¥67,200.00	\$9,739.13	\$25.76	\$7,212.96
		总数 Total:		1,400			¥351,400.00	\$50,927.54	\$27.35	\$38,296.67

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥29,833.00	\$4,323.62
空运费 Airfreight Cost	¥0.00	\$0.00
机场提货费 Airports Fees	¥6,829.20	\$989.74
机场装卸费用 Airport Unloading Fee	¥4,674.75	\$677.50
文件费 Documents & Misc	¥650.00	\$94.20
中检费及文件费 Customs Inspection Fee & Docs	¥1,950.00	\$282.61
运输费 Trucking Fee	¥14,500.00	\$2,101.45
市场费用 Market Charges	¥289.00	\$41.88
入场费 Market Entry Cost	¥315.00	\$45.65
小计 Total Fees	¥59,040.95	\$8,556.66

销售佣金 Commission (8%)	¥28,112.00	\$4,074.20
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总费用 Total Charges	¥87,152.95	\$12,630.86
每箱平均费用 Ave/box	¥62.25	\$9.02

Note:



Sales Summary

销售报告

供应商 Supplier: Ocho Fuegos Spa
航班号 Flight No: DHL D51558

到货日期 Arrival Date: 12/9/22
提单号 AWB: 992-31051823

销售日期 Date of Sale: 12/10/22
销售地点 Sales Location: Shanghai

日期 Date	板号 Pallet No.	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格 (人民币) Price RMB	总数 (人民币) Total RMB	总数 (美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
12/10/22	1510518	SANTINA	2JD	280	2.5kg	¥300.00	¥84,000.00	\$12,173.91	\$18.26	\$5,112.30
12/10/22	1510522	SANTINA	2JDD	280	2.5kg	¥310.00	¥86,800.00	\$12,579.71	\$19.71	\$5,518.10
12/10/22	1510527	SANTINA	2JDD	280	2.5kg	¥310.00	¥86,800.00	\$12,579.71	\$19.71	\$5,518.10
12/10/22	1510534	SANTINA	3JD	280	2.5kg	¥340.00	¥95,200.00	\$13,797.10	\$24.06	\$6,735.49
12/10/22	1510535	SANTINA	2JD	280	2.5kg	¥300.00	¥84,000.00	\$12,173.91	\$18.26	\$5,112.30
12/10/22	1510540	SANTINA	2JD	280	2.5kg	¥300.00	¥84,000.00	\$12,173.91	\$18.26	\$5,112.30
12/10/22	1510544	SANTINA	2JD	280	2.5kg	¥300.00	¥84,000.00	\$12,173.91	\$18.26	\$5,112.30
12/10/22	1510546	SANTINA	2JD	280	2.5kg	¥300.00	¥84,000.00	\$12,173.91	\$18.26	\$5,112.30
Damage										
Customs										
			总数 Total:	2,240			¥688,800.00	\$99,826.09	\$19.35	\$43,333.17

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥63,423.00	\$9,191.74
空运费 Airfreight	¥252,962.92	\$36,661.29
机场提货费 Airports Fees	¥10,355.20	\$1,500.75
机场装卸费用 Airport Unloading Fee	¥3,236.00	\$468.99
运输费 Trucking Fee	¥1,908.00	\$276.52
文件费 Doc.Fee	¥1,000.00	\$144.93
市场费用 Market Charges	¥646.00	\$93.62
入场费 Market Entry Cost	¥1,166.00	\$168.99
小计 Total Fees	¥334,697.12	\$48,506.83
销售佣金 Commission (8%)	¥55,104.00	\$7,986.09
总费用 Total Charges	¥389,801.12	\$56,492.92
每箱平均费用 Ave/box	¥174.02	\$25.22

Note:



Sales Summary

销售报告

供应商 Supplier: OCHO FUEGO
船号 Vessel: MANZANILLO EXPRESS-2243W

到货日期 Arrival Date: 12/31/22
货柜号 Container No.: BMOU9286601

销售日期 Date of Sale: 1/4/23
销售地点 Sales Location: Chongqing

日期 Date	板号 Pallet No.	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格 (人民币) Price RMB	总数 (人民币) Total RMB	总数 (美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
1/4/23	1509945	SANTINA	JD	184.00	5kg	210.00	¥38,640.00	\$5,600.00	\$19.37	\$3,563.61
1/4/23	1509993	SANTINA	JD	162.00	5kg	210.00	¥34,020.00	\$4,930.43	\$19.37	\$3,137.53
1/4/23	1509993	SANTINA	JD	22.00	5kg	210.00	¥4,620.00	\$669.57	\$19.37	\$426.08
1/4/23	1509998	SANTINA	JDD	184.00	5kg	230.00	¥42,320.00	\$6,133.33	\$22.27	\$4,096.95
1/4/23	1510268	SANTINA	JD	184.00	5kg	210.00	¥38,640.00	\$5,600.00	\$19.37	\$3,563.61
1/4/23	1510341	SANTINA	JDD	184.00	5kg	230.00	¥42,320.00	\$6,133.33	\$22.27	\$4,096.95
1/4/23	1510342	SANTINA	JD	184.00	5kg	200.00	¥36,800.00	\$5,333.33	\$17.92	\$3,296.95
1/4/23	1510346	SANTINA	JDD	184.00	5kg	230.00	¥42,320.00	\$6,133.33	\$22.27	\$4,096.95
1/4/23	1510355	SANTINA	JD	184.00	5kg	200.00	¥36,800.00	\$5,333.33	\$17.92	\$3,296.95
1/4/23	1510357	SANTINA	JDD	184.00	5kg	230.00	¥42,320.00	\$6,133.33	\$22.27	\$4,096.95
1/4/23	1510363	SANTINA	JDD	184.00	5kg	230.00	¥42,320.00	\$6,133.33	\$22.27	\$4,096.95
1/4/23	1510366	SANTINA	JDD	184.00	5kg	230.00	¥42,320.00	\$6,133.33	\$22.27	\$4,096.95
1/4/23	1510374	SANTINA	JDD	184.00	5kg	230.00	¥42,320.00	\$6,133.33	\$22.27	\$4,096.95
1/4/23	1510378	SANTINA	JD	184.00	5kg	200.00	¥36,800.00	\$5,333.33	\$17.92	\$3,296.95
1/4/23	1510379	SANTINA	JDD	184.00	5kg	230.00	¥42,320.00	\$6,133.33	\$22.27	\$4,096.95
1/4/23	1510382	SANTINA	JDD	184.00	5kg	230.00	¥42,320.00	\$6,133.33	\$22.27	\$4,096.95
1/4/23	1510387	SANTINA	JDD	184.00	5kg	230.00	¥42,320.00	\$6,133.33	\$22.27	\$4,096.95
1/4/23	1510392	SANTINA	JDD	184.00	5kg	230.00	¥42,320.00	\$6,133.33	\$22.27	\$4,096.95
1/4/23	1510394	SANTINA	JD	184.00	5kg	200.00	¥36,800.00	\$5,333.33	\$17.92	\$3,296.95
1/4/23	1510398	SANTINA	JDD	184.00	5kg	220.00	¥40,480.00	\$5,866.67	\$20.82	\$3,830.28
1/4/23	1510411	SANTINA	JDD	184.00	5kg	220.00	¥40,480.00	\$5,866.67	\$20.82	\$3,830.28
		总数 Total:		3,680			¥809,600.00	\$117,333.33	\$20.82	\$76,605.57

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥68,442.00	\$9,919.13
海运费 Ocean Freight	¥108,184.56	\$15,678.92
清关服务费 Service Fee	¥1,350.00	\$195.65
中检费及杂费 Customs Inspection Fee & Misc	¥4,500.00	\$652.17
运输费 Transportation Surcharge	¥29,300.00	\$4,246.38
市场费用 Market Charges	¥3,132.00	\$453.91
入场费 Market Entry Cost	¥1,345.00	\$194.93
小计 Total Fees	¥216,253.56	\$31,341.10

销售佣金 Commission (8%)	¥64,768.00	\$9,386.67
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总费用 Total Charges	¥281,021.56	\$40,727.76
每箱平均费用 Ave/box	¥40,727.76	\$11.07

Note:

The JD fruits were showing too much red to be "dark".



Sales Summary 销售报告

供应商 Supplier: OCHO FUEGO
船号 Vessel: COPIAPO 2245W

到货日期 Arrival Date: 1/19/23
货柜号 Container No.: BMOU9605761

销售日期 Date of Sale: 1/22-1/25/23
销售地点 Sales Location: Jiaxing

日期 Date	板号 Pallet No.	果园 CSG	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格 (人民币) Price RMB	总数 (人民币) Total RMB	总数 (美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
1/22-1/25/23	1806174343	114957	LAPINS	J	184	5kg	185.00	¥34,040.00	\$4,933.33	\$16.35	\$3,008.90
1/22-1/25/23	1806174545	114957	LAPINS	JD	184	5kg	200.00	¥36,800.00	\$5,333.33	\$18.53	\$3,408.90
1/22-1/25/23	1806174646	105448	LAPINS	XLD	93	5kg	160.00	¥14,880.00	\$2,156.52	\$12.73	\$1,183.85
1/22-1/25/23	1806174646	114957	LAPINS	JD	91	5kg	200.00	¥18,200.00	\$2,637.68	\$18.53	\$1,685.92
1/22-1/25/23	1806174747	114957	LAPINS	J	184	5kg	185.00	¥34,040.00	\$4,933.33	\$16.35	\$3,008.90
1/22-1/25/23	1806175252	105448	LAPINS	XLD	184	5kg	160.00	¥29,440.00	\$4,266.67	\$12.73	\$2,342.23
1/22-1/25/23	1806175353	105448	LAPINS	JD	184	5kg	200.00	¥36,800.00	\$5,333.33	\$18.53	\$3,408.90
1/22-1/25/23	1806175454	105448	LAPINS	XLD	184	5kg	160.00	¥29,440.00	\$4,266.67	\$12.73	\$2,342.23
1/22-1/25/23	1806175555	105448	LAPINS	JD	184	5kg	200.00	¥36,800.00	\$5,333.33	\$18.53	\$3,408.90
1/22-1/25/23	1806175656	105448	LAPINS	JD	184	5kg	200.00	¥36,800.00	\$5,333.33	\$18.53	\$3,408.90
1/22-1/25/23	1806175757	105448	LAPINS	XLD	184	5kg	160.00	¥29,440.00	\$4,266.67	\$12.73	\$2,342.23
1/22-1/25/23	1806175858	105448	LAPINS	XLD	184	5kg	160.00	¥29,440.00	\$4,266.67	\$12.73	\$2,342.23
1/22-1/25/23	1806175959	105448	LAPINS	JD	184	5kg	200.00	¥36,800.00	\$5,333.33	\$18.53	\$3,408.90
1/22-1/25/23	1806176060	105448	LAPINS	XLD	184	5kg	160.00	¥29,440.00	\$4,266.67	\$12.73	\$2,342.23
1/22-1/25/23	1806176161	105448	LAPINS	JD	184	5kg	200.00	¥36,800.00	\$5,333.33	\$18.53	\$3,408.90
1/22-1/25/23	1806176262	105448	LAPINS	XLD	184	5kg	160.00	¥29,440.00	\$4,266.67	\$12.73	\$2,342.23
1/22-1/25/23	1806176363	105448	LAPINS	XL	184	5kg	152.04	¥27,976.00	\$4,054.49	\$11.58	\$2,130.06
1/22-1/25/23	1806176464	105448	LAPINS	JD	184	5kg	200.00	¥36,800.00	\$5,333.33	\$18.53	\$3,408.90
1/22-1/25/23	1806176565	105448	LAPINS	XLD	184	5kg	160.00	¥29,440.00	\$4,266.67	\$12.73	\$2,342.23
1/22-1/25/23	1806176666	114957	LAPINS	J	184	5kg	185.00	¥34,040.00	\$4,933.33	\$16.35	\$3,008.90
1/22-1/25/23	1806176767	114957	LAPINS	JD	184	5kg	200.00	¥36,800.00	\$5,333.33	\$18.53	\$3,408.90
总数 Total:					3,680			¥663,656.00	\$96,182.03	\$15.68	\$57,693.34

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥57,829.00	\$8,381.01
海运费 Ocean Freight	¥109,200.45	\$15,826.15
中检费及杂费 Customs Inspection Fee & Misc	¥4,500.00	\$652.17
运输费 Transportation Surcharge	¥32,300.00	\$4,681.16
清关服务费 Service Fee	¥2,450.00	\$355.07
市场费用 Market Charges	¥2,800.00	\$405.80
入场费 Market Entry Cost	¥3,400.00	\$492.75
小计 Total Fees	¥212,479.45	\$30,794.12

销售佣金 Commission (8%)	¥53,092.48	\$7,694.56
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总费用 Total Charges	¥265,571.93	\$38,488.69
每箱平均费用 Ave/box	¥72.17	\$10.46

Note: Late arrival and missed the CNY sales.	CSG	Payment
	114957	\$17,530.42
	105448	\$40,162.93



Sales Summary 销售报告

供应商 Supplier: OCHO FUEGO
船号 Vessel: COPIAPO 2245W

到货日期 Arrival Date: 1/18/23
货柜号 Container No.: BMOU9609685

销售日期 Date of Sale: 1/20/23
销售地点 Sales Location: Guangzhou

日期 Date	板号 Pallet No.	果园 CSG	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格(人民币) Price RMB	总数(人民币) Total RMB	总数(美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
1/19/23	0180573976	114957	LAPINS	J	114	5kg	180.00	¥20,520.00	\$2,973.91	\$16.14	\$1,840.23
1/19/23	0180573976	105448	LAPINS	J	35	5kg	180.00	¥6,300.00	\$913.04	\$16.14	\$564.98
1/19/23	0180573976	105448	BING	J	35	5kg	200.00	¥7,000.00	\$1,014.49	\$19.04	\$666.43
1/19/23	0180573978	105448	BING	JDD	47	5kg	200.00	¥9,400.00	\$1,362.32	\$19.04	\$894.92
1/19/23	0180573978	105448	SKEENA	JDD	86	5kg	180.00	¥15,480.00	\$2,243.48	\$16.14	\$1,388.24
1/19/23	0180573978	105448	BING	JD	51	5kg	200.00	¥10,200.00	\$1,478.26	\$19.04	\$971.08
1/19/23	0180574213	105448	LAPINS	JD	183	5kg	180.00	¥32,940.00	\$4,773.91	\$16.14	\$2,954.05
1/19/23	0180574214	105448	LAPINS	XL	184	5kg	150.00	¥27,600.00	\$4,000.00	\$11.79	\$2,170.19
1/19/23	0180574238	114957	LAPINS	JD	104	5kg	170.00	¥17,680.00	\$2,562.32	\$14.69	\$1,528.08
1/19/23	0180574238	105448	LAPINS	JD	80	5kg	170.00	¥13,600.00	\$1,971.01	\$14.69	\$1,175.44
1/19/23	0180574239	114957	LAPINS	XLD	1	5kg	170.00	¥170.00	\$24.64	\$14.69	\$14.69
1/19/23	0180574239	105448	LAPINS	XLD	182	5kg	170.00	¥30,940.00	\$4,484.06	\$14.69	\$2,674.14
1/19/23	0180574241	105448	LAPINS	JD	184	5kg	160.00	¥29,440.00	\$4,266.67	\$13.24	\$2,436.86
1/19/23	0180574242	105448	LAPINS	XLD	184	5kg	150.00	¥27,600.00	\$4,000.00	\$11.79	\$2,170.19
1/19/23	0180574243	105448	LAPINS	JD	184	5kg	160.00	¥29,440.00	\$4,266.67	\$13.24	\$2,436.86
1/19/23	0180574244	105448	LAPINS	XLD	184	5kg	150.00	¥27,600.00	\$4,000.00	\$11.79	\$2,170.19
1/19/23	0180574245	105448	LAPINS	J	108	5kg	160.00	¥17,280.00	\$2,504.35	\$13.24	\$1,430.33
1/19/23	0180574245	105448	LAPINS	J	76	5kg	160.00	¥12,160.00	\$1,762.32	\$13.24	\$1,006.53
1/19/23	0180574301	105448	BING	JD	184	5kg	210.00	¥38,640.00	\$5,600.00	\$20.49	\$3,770.19
1/19/23	0180574303	105448	BING	JD	184	5kg	200.00	¥36,800.00	\$5,333.33	\$19.04	\$3,503.52
1/19/23	0180574305	105448	BING	JD	184	5kg	200.00	¥36,800.00	\$5,333.33	\$19.04	\$3,503.52
1/19/23	0180574309	105448	BING	JD	184	5kg	200.00	¥36,800.00	\$5,333.33	\$19.04	\$3,503.52
1/19/23	0180574310	105448	BING	JD	184	5kg	200.00	¥36,800.00	\$5,333.33	\$19.04	\$3,503.52
1/19/23	0180574342	105448	LAPINS	JD	18	5kg	172.49	¥3,104.76	\$449.96	\$15.05	\$270.96
1/19/23	0180574342	105448	BING	JD	158	5kg	200.00	¥31,600.00	\$4,579.71	\$19.04	\$3,008.46
1/19/23	0180574389	105448	LAPINS	JD	184	5kg	160.00	¥29,440.00	\$4,266.67	\$13.24	\$2,436.86
1/19/23	0180574391	105448	LAPINS	JD	184	5kg	160.00	¥29,440.00	\$4,266.67	\$13.24	\$2,436.86
1/19/23	0180574394	114957	LAPINS	JD	167	5kg	175.00	¥29,225.00	\$4,235.51	\$15.42	\$2,574.75
1/19/23	0180574394	105448	BING	JD	17	5kg	200.00	¥3,400.00	\$492.75	\$19.04	\$323.69
Damage	0180574342		LAPINS	JD	8	5kg					
Customs	0180574213		LAPINS	JD	1	5kg					
	0180574239		LAPINS	XLD	1	5kg					
			总数 Total:		3,680			¥647,399.76	\$93,826.05	\$15.55	\$57,229.82

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥57,274.58	\$8,300.66
海运费 Ocean Freight	¥113,200.45	\$16,405.86
中检费及杂费 Customs Inspection Fee & Misc	¥4,500.00	\$652.17
运输费 Transportation Surcharge	¥16,567.00	\$2,401.01
清关服务费 Service Fee	¥1,350.00	\$195.65
市场费用 Market Charges	¥1,950.00	\$282.61
入场费 Market Entry Cost	¥5,880.00	\$852.17
小计 Total Fees	¥200,722.03	\$29,090.15

销售佣金 Commission (8%)	¥51,791.98	\$7,506.08
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总费用 Total Charges	¥252,514.01	\$36,596.23
每箱平均费用 Ave/box	¥68.62	\$9.94

Note:	CSG 114957 105448	Payment \$5,957.75 \$51,272.07
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Sales Summary

销售报告

供应商 Supplier: Ocho Fuegos Spa
航次号 Voyage No: Copiapo 2245W

到货日期 Arrival Date: 1/18/23
柜号 Container No: CXRU1392642

销售日期 Date of Sale: 1/24/23
销售地点 Sales Location: Chongqing

日期 Date	板号 Pallet No.	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格 (人民币) Price RMB	总数 (人民币) Total RMB	总数 (美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
1/24/23	1510934	SKEENA	JD	184	5kg	¥ 240.00	¥44,160.00	\$6,400.00	\$23.54	\$4,331.57
1/24/23	1510938	SKEENA	JD	184	5kg	¥ 240.00	¥44,160.00	\$6,400.00	\$23.54	\$4,331.57
1/24/23	1510941	SKEENA	J	184	5kg	¥ 200.00	¥36,800.00	\$5,333.33	\$17.74	\$3,264.90
1/24/23	1510944	SKEENA	JD	184	5kg	¥ 240.00	¥44,160.00	\$6,400.00	\$23.54	\$4,331.57
1/24/23	1510948	SKEENA	JD	184	5kg	¥ 240.00	¥44,160.00	\$6,400.00	\$23.54	\$4,331.57
1/24/23	1510950	SKEENA	JD	184	5kg	¥ 235.00	¥43,240.00	\$6,266.67	\$22.82	\$4,198.23
1/24/23	1510952	SKEENA	JD	184	5kg	¥ 235.00	¥43,240.00	\$6,266.67	\$22.82	\$4,198.23
1/24/23	1510954	SKEENA	J	184	5kg	¥ 200.00	¥36,800.00	\$5,333.33	\$17.74	\$3,264.90
1/24/23	1510956	SKEENA	JD	184	5kg	¥ 230.00	¥42,320.00	\$6,133.33	\$22.09	\$4,064.90
1/24/23	1510957	SKEENA	JD	184	5kg	¥ 230.00	¥42,320.00	\$6,133.33	\$22.09	\$4,064.90
1/24/23	1510959	SKEENA	JD	184	5kg	¥ 230.00	¥42,320.00	\$6,133.33	\$22.09	\$4,064.90
1/24/23	1510962	SKEENA	JD	184	5kg	¥ 230.00	¥42,320.00	\$6,133.33	\$22.09	\$4,064.90
1/24/23	1510963	SKEENA	J	184	5kg	¥ 200.00	¥36,800.00	\$5,333.33	\$17.74	\$3,264.90
1/24/23	1510970	SKEENA	JD	184	5kg	¥ 230.00	¥42,320.00	\$6,133.33	\$22.09	\$4,064.90
1/24/23	1510974	SKEENA	J	184	5kg	¥ 200.00	¥36,800.00	\$5,333.33	\$17.74	\$3,264.90
1/24/23	1510976	SKEENA	JD	184	5kg	¥ 230.00	¥42,320.00	\$6,133.33	\$22.09	\$4,064.90
1/24/23	1510980	SKEENA	JD	184	5kg	¥ 230.00	¥42,320.00	\$6,133.33	\$22.09	\$4,064.90
1/24/23	1510981	SKEENA	JD	184	5kg	¥ 230.00	¥42,320.00	\$6,133.33	\$22.09	\$4,064.90
1/24/23	1510984	SKEENA	JD	183	5kg	¥ 233.92	¥42,807.00	\$6,203.91	\$22.66	\$4,146.72
1/24/23	1510987	SKEENA	J	184	5kg	¥ 200.00	¥36,800.00	\$5,333.33	\$17.74	\$3,264.90
Customs	1510984	SKEENA	JD	1	5kg					
			总数 Total:	3,680			¥828,487.00	\$120,070.58	\$21.39	\$78,713.13

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥72,342.00	\$10,484.35
海运费 Seafreight	¥108,200.45	\$15,681.22
中检费及杂费 Customs Inspection Fee & Misc	¥4,500.00	\$652.17
运输费 Trucking Fee	¥30,000.00	\$4,347.83
清关服务费 Service Fee	¥1,350.00	\$195.65
市场费用 Market Charges	¥1,754.00	\$254.20
入场费 Market Entry Cost	¥941.00	\$136.38
小计 Total Fees	¥219,087.45	\$31,751.80
销售佣金 Commission (8%)	¥66,278.96	\$9,605.65
总费用 Total Charges	¥285,366.41	\$41,357.45
每箱平均费用 Ave/box	¥77.57	\$11.24

Note:

This container arrived a bit late for Chinese New Year sales. All fruits were very red, reported by the market.



Sales Summary
销售报告

供应商 Supplier: OCHO FUEGO
船号 Vessel: MANZANILLO EXPRESS 243W

到货日期 Arrival Date: 12/31/22
货柜号 Container No.: FSCU5827618

销售日期 Date of Sale: 1/3/23
销售地点 Sales Location: Guangzhou

日期 Date	板号 Pallet No.	果园 CSG	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格 (人民币) Price RMB	总数 (人民币) Total RMB	总数 (美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
1/3/23	1510483	114957	SANTINA	JDD	184	5KG	270.00	¥49,680.00	\$7,200.00	\$27.23	\$5,010.58
1/3/23	1510485	114957	SANTINA	JDD	184	5KG	270.00	¥49,680.00	\$7,200.00	\$27.23	\$5,010.58
1/3/23	1510489	114957	SANTINA	JD	184	5KG	270.00	¥49,680.00	\$7,200.00	\$27.23	\$5,010.58
1/3/23	1510490	114957	SANTINA	JDD	184	5KG	270.00	¥49,680.00	\$7,200.00	\$27.23	\$5,010.58
1/3/23	1510493	114957	SANTINA	JDD	184	5KG	270.00	¥49,680.00	\$7,200.00	\$27.23	\$5,010.58
1/3/23	1510498	114957	SANTINA	JD	184	5KG	270.00	¥49,680.00	\$7,200.00	\$27.23	\$5,010.58
1/3/23	1510500	114957	SANTINA	JDD	184	5KG	270.00	¥49,680.00	\$7,200.00	\$27.23	\$5,010.58
1/3/23	1510503	114957	SANTINA	JDD	184	5KG	260.00	¥47,840.00	\$6,933.33	\$25.78	\$4,743.91
1/3/23	1510506	114957	SANTINA	JDD	184	5KG	260.00	¥47,840.00	\$6,933.33	\$25.78	\$4,743.91
1/3/23	1510508	114957	SANTINA	JDD	184	5KG	260.00	¥47,840.00	\$6,933.33	\$25.78	\$4,743.91
1/3/23	1510512	114957	SANTINA	JDD	184	5KG	260.00	¥47,840.00	\$6,933.33	\$25.78	\$4,743.91
1/3/23	1510513	114957	SANTINA	JD	184	5KG	260.00	¥47,840.00	\$6,933.33	\$25.78	\$4,743.91
1/3/23	1510532	114957	SANTINA	JDD	184	5KG	260.00	¥47,840.00	\$6,933.33	\$25.78	\$4,743.91
1/3/23	1510539	114957	SANTINA	JD	184	5KG	260.00	¥47,840.00	\$6,933.33	\$25.78	\$4,743.91
1/3/23	1510541	114957	SANTINA	JD	184	5KG	260.00	¥47,840.00	\$6,933.33	\$25.78	\$4,743.91
1/3/23	1510545	114957	SANTINA	JD	184	5KG	260.00	¥47,840.00	\$6,933.33	\$25.78	\$4,743.91
1/3/23	1510548	114957	SANTINA	JD	184	5KG	260.00	¥47,840.00	\$6,933.33	\$25.78	\$4,743.91
1/3/23	1510736	114957	SANTINA	XL	62	5KG	240.00	¥14,880.00	\$2,156.52	\$22.88	\$1,418.78
1/3/23	1510736	114957	SANTINA	L	30	5KG	260.00	¥7,800.00	\$1,130.43	\$25.78	\$773.46
1/3/23	1510736	114957	SANTINA	XLD	1	5KG	240.00	¥240.00	\$34.78	\$22.88	\$22.88
1/3/23	1510736	114957	SANTINA	JD	19	5KG	260.00	¥4,940.00	\$715.94	\$25.78	\$489.86
1/3/23	1510736	114957	SANTINA	JDD	53	5KG	260.00	¥13,780.00	\$1,997.10	\$25.78	\$1,366.45
1/3/23	1510736	114957	SANTINA	JD	19	5KG	260.00	¥4,940.00	\$715.94	\$25.78	\$489.86
1/3/23	1510737	150448	SANTINA	JD	99	5KG	260.00	¥25,740.00	\$3,730.43	\$25.78	\$2,552.43
1/3/23	1510737	105448	SANTINA	JDD	60	5KG	260.00	¥15,600.00	\$2,260.87	\$25.78	\$1,546.93
1/3/23	1510737	114957	SANTINA	JD	6	5KG	260.00	¥1,560.00	\$226.09	\$25.78	\$154.69
1/3/23	1510737	114957	SANTINA	JD	19	5KG	260.00	¥4,940.00	\$715.94	\$25.78	\$489.86
1/3/23	1510738	114957	SANTINA	JDD	43	5KG	260.00	¥11,180.00	\$1,620.29	\$25.78	\$1,108.63
1/3/23	1510738	114957	SANTINA	JD	122	5KG	260.00	¥31,720.00	\$4,597.10	\$25.78	\$3,145.42
1/3/23	1510738	114957	SANTINA	JDD	16	5KG	260.00	¥4,160.00	\$602.90	\$25.78	\$412.51
Customs	1510738	114957	SANTINA J	JDD	3	5KG					
			总数 Total:		3,680			¥967,640.00	\$140,237.68	\$26.21	\$96,449.30

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥85,737.00	\$12,425.65
海运费 Ocean Freight	¥109,323.60	\$15,844.00
中检费及杂费 Customs Inspection Fee & Misc	¥4,500.00	\$652.17
运输费 Transportation Surcharge	¥15,478.00	\$2,243.19
清关服务费 Service Fee	¥2,150.00	\$311.59
市场费用 Market Charges	¥1,660.00	\$240.58
入场费 Market Entry Cost	¥5,880.00	\$852.17
小计 Total Fees	¥224,728.60	\$32,569.36
销售佣金 Commission (8%)	¥77,411.20	\$11,219.01
总费用 Total Charges	¥302,139.80	\$43,788.38
每箱平均费用 Ave/box	¥82.10	\$11.90

Note:	CSG 105448 114957	Payment \$4,099.36 \$92,349.94
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Sales Summary 销售报告

供应商 Supplier: Ocho Fuegos
船号 Vessel: COPIAPO 2245W

到货日期 Arrival Date: 1/18/23
货柜号 Container No.: MEDU9344165

销售日期 Date of Sale: 1/22-1/26/23
销售地点 Sales Location: Kunming

日期 Date	板号 Pallet No.	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格 (人民币) Price RMB	总数 (人民币) Total RMB	总数 (美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
1/22-1/26/23	1510803	LAPINS	JDD	79	5kg	205.00	¥16,195.00	\$2,347.10	\$20.56	\$1,623.90
1/22-1/26/23	1510805	LAPINS	JDD	9	5kg	206.00	¥1,854.00	\$268.70	\$20.70	\$186.31
1/22-1/26/23	1510805	LAPINS	JDD	25	5kg	205.00	¥5,125.00	\$742.75	\$20.56	\$513.89
1/22-1/26/23	1510804	LAPINS	JD	139	5kg	165.00	¥22,935.00	\$3,323.91	\$14.76	\$2,051.45
1/22-1/26/23	1510804	SKEENA	JD	40	5kg	165.00	¥6,600.00	\$956.52	\$14.76	\$590.35
1/22-1/26/23	1510803	SKEENA	JD	70	5kg	207.00	¥14,490.00	\$2,100.00	\$20.85	\$1,459.19
1/22-1/26/23	1510803	SKEENA	J	35	5kg	202.00	¥7,070.00	\$1,024.64	\$20.12	\$704.23
1/22-1/26/23	1510805	SKEENA	JDD	150	5kg	207.00	¥31,050.00	\$4,500.00	\$20.85	\$3,126.84
1/22-1/26/23	1510891	SKEENA	JD	184	5kg	165.00	¥30,360.00	\$4,400.00	\$14.76	\$2,715.59
1/22-1/26/23	1510897	SKEENA	JD	184	5kg	165.00	¥30,360.00	\$4,400.00	\$14.76	\$2,715.59
1/22-1/26/23	1510902	SKEENA	JD	184	5kg	165.00	¥30,360.00	\$4,400.00	\$14.76	\$2,715.59
1/22-1/26/23	1510903	SKEENA	J	150	5kg	160.00	¥24,000.00	\$3,478.26	\$14.03	\$2,105.10
1/22-1/26/23	1510903	LAPINS	J	34	5kg	160.00	¥5,440.00	\$788.41	\$14.03	\$477.16
1/22-1/26/23	1510904	SKEENA	JD	184	5kg	165.00	¥30,360.00	\$4,400.00	\$14.76	\$2,715.59
1/22-1/26/23	1510908	SKEENA	JD	184	5kg	165.00	¥30,360.00	\$4,400.00	\$14.76	\$2,715.59
1/22-1/26/23	1510910	SKEENA	JDD	184	5kg	207.00	¥38,088.00	\$5,520.00	\$20.85	\$3,835.59
1/22-1/26/23	1510912	SKEENA	JD	184	5kg	165.00	¥30,360.00	\$4,400.00	\$14.76	\$2,715.59
1/22-1/26/23	1510916	SKEENA	JD	184	5kg	165.00	¥30,360.00	\$4,400.00	\$14.76	\$2,715.59
1/22-1/26/23	1510917	SKEENA	J	184	5kg	160.00	¥29,440.00	\$4,266.67	\$14.03	\$2,582.26
1/22-1/26/23	1510919	SKEENA	JD	184	5kg	165.00	¥30,360.00	\$4,400.00	\$14.76	\$2,715.59
1/22-1/26/23	1510923	SKEENA	JD	184	5kg	165.00	¥30,360.00	\$4,400.00	\$14.76	\$2,715.59
1/22-1/26/23	1510925	SKEENA	JD	184	5kg	165.00	¥30,360.00	\$4,400.00	\$14.76	\$2,715.59
1/22-1/26/23	1510927	SKEENA	J	184	5kg	160.00	¥29,440.00	\$4,266.67	\$14.03	\$2,582.26
1/22-1/26/23	1510930	SKEENA	JD	184	5kg	165.00	¥30,360.00	\$4,400.00	\$14.76	\$2,715.59
1/22-1/26/23	1510936	SKEENA	JDD	184	5kg	206.00	¥37,904.00	\$5,493.33	\$20.70	\$3,808.93
1/22-1/26/23	1510943	SKEENA	JD	184	5kg	165.00	¥30,360.00	\$4,400.00	\$14.76	\$2,715.59
Damaged	1510804	SKEENA	JD	5	5kg					
		总数 Total:		3,680			¥633,951.00	\$91,876.96	\$15.85	\$58,234.57

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥50,305.99	\$7,290.72
海运费 Freight Fees	¥109,200.45	\$15,826.15
中检费及杂费 Customs Inspection Fee & Misc	¥4,500.00	\$652.17
清关服务费 Service Fee	¥1,350.00	\$195.65
运输费 Trucking Fee	¥38,118.00	\$5,524.35
市场费用 Market Charges	¥1,300.00	\$188.41
入场费 Market Entry Cost	¥2,000.00	\$289.86
小计 Total Fees	¥206,774.44	\$29,967.31
销售佣金 Commission (8%)	¥25,358.04	\$3,675.08
总费用 Total Charges	¥232,132.48	\$33,642.39
每箱平均费用 Ave/box	¥63.17	\$9.15

Note:

We had some quality issues with this container. Rotten/molds fruits.

We reduced the commission to 4%.



Sales Summary 销售报告

供应商 Supplier: OCHO FUEGO
船号 Vessel: MANZANILLO EXPRESS-2243W

到货日期 Arrival Date: 12/31/22
货柜号 Container No.: MEDU9805251

销售日期 Date of Sale: 2023/1/3-2023/1/6
销售地点 Sales Location: Guangzhou

日期 Date	板号 Pallet No.	果园 CSG	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格 (人民币) Price RMB	总数 (人民币) Total RMB	总数 (美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
2023/1/3	1776	114957	SANTINA	JD	184	5KG	280.00	¥51,520.00	\$7,466.67	\$28.66	\$5,273.32
2023/1/3	1781	114957	SANTINA	JD	184	5KG	280.00	¥51,520.00	\$7,466.67	\$28.66	\$5,273.32
2023/1/3	1792	114957	SANTINA	JD	184	5KG	280.00	¥51,520.00	\$7,466.67	\$28.66	\$5,273.32
2023/1/3	1795	114957	SANTINA	JD	184	5KG	280.00	¥51,520.00	\$7,466.67	\$28.66	\$5,273.32
2023/1/3	20002857	114957	SANTINA	J	17	5KG	230.00	¥3,910.00	\$566.67	\$21.41	\$364.02
2023/1/3	20002857	114957	SANTINA	JD	74	5KG	230.00	¥17,020.00	\$2,466.67	\$21.41	\$1,584.56
2023/1/3	20002857		BING	J	7	5KG	230.00	¥1,610.00	\$233.33	\$21.41	\$149.89
2023/1/3	20002857		BING	J	46	5KG	230.00	¥10,580.00	\$1,533.33	\$21.41	\$985.00
2023/1/3	20002857		BING	JD	40	5KG	250.00	¥10,000.00	\$1,449.28	\$24.31	\$972.46
2023/1/3	2010	114957	SANTINA	JD	184	5KG	280.00	¥51,520.00	\$7,466.67	\$28.66	\$5,273.32
2023/1/3	2019	114957	SANTINA	JD	184	5KG	270.00	¥49,680.00	\$7,200.00	\$27.21	\$5,006.66
2023/1/3	2020	114957	SANTINA	JD	184	5KG	270.00	¥49,680.00	\$7,200.00	\$27.21	\$5,006.66
2023/1/3	2023	114957	SANTINA	JD	184	5KG	270.00	¥49,680.00	\$7,200.00	\$27.21	\$5,006.66
2023/1/3	2028	114957	SANTINA	JD	184	5KG	270.00	¥49,680.00	\$7,200.00	\$27.21	\$5,006.66
2023/1/3	2030	114957	SANTINA	JD	98	5KG	270.00	¥26,460.00	\$3,834.78	\$27.21	\$2,666.59
2023/1/3	2030	114957	SANTINA	JD	86	5KG	270.00	¥23,220.00	\$3,365.22	\$27.21	\$2,340.07
2023/1/3	2031	114957	SANTINA	JD	1	5KG	270.00	¥270.00	\$39.13	\$27.21	\$27.21
2023/1/3	2031	114957	SANTINA	JD	183	5KG	270.00	¥49,410.00	\$7,160.87	\$27.21	\$4,979.45
2023/1/3	2054	114957	SANTINA	JD	184	5KG	270.00	¥49,680.00	\$7,200.00	\$27.21	\$5,006.66
2023/1/3	2056	114957	SANTINA	JD	184	5KG	270.00	¥49,680.00	\$7,200.00	\$27.21	\$5,006.66
2023/1/6	2060	114957	SANTINA	JD	184	5KG	270.00	¥49,680.00	\$7,200.00	\$27.21	\$5,006.66
2023/1/6	2071	114957	SANTINA	JD	74	5KG	270.00	¥19,980.00	\$2,895.65	\$27.21	\$2,013.55
2023/1/6	2071		BING	JD	110	5KG	230.00	¥25,300.00	\$3,666.67	\$21.41	\$2,355.43
2023/1/6	2073	114957	SANTINA	J	38	5KG	230.00	¥8,740.00	\$1,266.67	\$21.41	\$813.69
2023/1/6	2073		BING	J	146	5KG	230.00	¥33,580.00	\$4,866.67	\$21.41	\$3,126.30
2023/1/6	2083		BING	JD	178	5KG	270.00	¥48,060.00	\$6,965.22	\$27.21	\$4,843.39
2023/1/6	2083		BING	JD	5	5KG	270.00	¥1,350.00	\$195.65	\$27.21	\$136.05
2023/1/6	2086		BING	J	148	5KG	230.00	¥34,040.00	\$4,933.33	\$21.41	\$3,169.12
2023/1/6	2086		BING	J	36	5KG	230.00	¥8,280.00	\$1,200.00	\$21.41	\$770.87
2023/1/6	2098		BING	JD	184	5KG	270.00	¥49,680.00	\$7,200.00	\$27.21	\$5,006.66
	Customs		BING	JD	1						
			总数 Total:		3,680			¥976,850.00	\$141,572.46	\$26.55	\$97,705.57

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥85,993.00	\$12,462.75
海运费 Ocean Freight	¥109,184.56	\$15,823.85
中检费及杂费 Customs Inspection Fee & Misc	¥4,500.00	\$652.17
运输费 Transportation Surcharge	¥15,386.00	\$2,229.86
清关服务费 Service Fee	¥1,750.00	\$253.62
市场费用 Market Charges	¥1,840.00	\$266.67
入场费 Market Entry Cost	¥5,880.00	\$852.17
小计 Total Fees	¥224,533.56	\$32,541.10

销售佣金 Commission (8%)	¥78,148.00	\$11,325.80
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总费用 Total Charges	¥302,681.56	\$43,866.89
每箱平均费用 Ave/box	¥82.25	\$11.92

Note:	CSG 114957 105448	Payment \$76,190.41 \$21,515.16
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Sales Summary 销售报告

供应商 Supplier: OCHO FUEGO
船号 Vessel: MANZANILLO EXPRESS-2243W

到货日期 Arrival Date: 12/31/22
货柜号 Container No.: MEDU9890037

销售日期 Date of Sale: 2023/1/3-2022/1/4
销售地点 Sales Location: Guangzhou

日期 Date	板号 Pallet No.	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格 (人民币) Price RMB	总数 (人民币) Total RMB	总数 (美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
1/3/23	1510514	SANTINA	JD	184	5kg	270.00	¥49,680.00	\$7,200.00	\$26.86	\$4,942.46
1/3/23	1510515	SANTINA	JDD	182	5kg	280.00	¥50,960.00	\$7,385.51	\$28.31	\$5,152.50
1/3/23	1510519	SANTINA	JDD	184	5kg	280.00	¥51,520.00	\$7,466.67	\$28.31	\$5,209.12
1/3/23	1510521	SANTINA	JDD	184	5kg	280.00	¥51,520.00	\$7,466.67	\$28.31	\$5,209.12
1/3/23	1510523	SANTINA	JD	184	5kg	270.00	¥49,680.00	\$7,200.00	\$26.86	\$4,942.46
1/3/23	1510525	SANTINA	JDD	184	5kg	280.00	¥51,520.00	\$7,466.67	\$28.31	\$5,209.12
1/3/23	1510533	SANTINA	JD	184	5kg	270.00	¥49,680.00	\$7,200.00	\$26.86	\$4,942.46
1/3/23	1510538	SANTINA	JD	184	5kg	270.00	¥49,680.00	\$7,200.00	\$26.86	\$4,942.46
1/3/23	1510549	SANTINA	JDD	184	5kg	280.00	¥51,520.00	\$7,466.67	\$28.31	\$5,209.12
1/3/23	1510551	SANTINA	JDD	184	5kg	280.00	¥51,520.00	\$7,466.67	\$28.31	\$5,209.12
1/3/23	1510554	SANTINA	JD	184	5kg	270.00	¥49,680.00	\$7,200.00	\$26.86	\$4,942.46
1/3/23	1510559	SANTINA	JD	184	5kg	270.00	¥49,680.00	\$7,200.00	\$26.86	\$4,942.46
1/3/23	1510562	SANTINA	JDD	184	5kg	280.00	¥51,520.00	\$7,466.67	\$28.31	\$5,209.12
1/3/23	1510565	SANTINA	JDD	184	5kg	280.00	¥51,520.00	\$7,466.67	\$28.31	\$5,209.12
1/3/23	1510569	SANTINA	JDD	184	5kg	280.00	¥51,520.00	\$7,466.67	\$28.31	\$5,209.12
1/3/23	1510573	SANTINA	JDD	184	5kg	280.00	¥51,520.00	\$7,466.67	\$28.31	\$5,209.12
1/3/23	1510575	SANTINA	JD	171	5kg	270.00	¥46,170.00	\$6,691.30	\$26.86	\$4,593.26
1/3/23	1510575	SANTINA	JD	13	5kg	270.00	¥3,510.00	\$508.70	\$26.86	\$349.20
1/3/23	1510577	SANTINA	JDD	184	5kg	280.00	¥51,520.00	\$7,466.67	\$28.31	\$5,209.12
1/4/22	1510530	SANTINA	JDD	184	5kg	280.00	¥51,520.00	\$7,466.67	\$28.31	\$5,209.12
1/4/22	1510556	SANTINA	JDD	184	5kg	280.00	¥51,520.00	\$7,466.67	\$28.31	\$5,209.12
Customs	1510515	SANTINA	JDD	2						
		总数 Total:		3,680			¥1,016,960.00	\$147,385.51	\$27.78	\$102,234.67

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥89,293.00	\$12,941.01
海运费 Ocean Freight	¥110,364.96	\$15,994.92
中检费及杂费 Customs Inspection Fee & Misc	¥4,500.00	\$652.17
运输费 Transportation Surcharge	¥16,886.00	\$2,447.25
清关服务费 Service Fee	¥1,350.00	\$195.65
市场费用 Market Charges	¥1,910.00	\$276.81
入场费 Market Entry Cost	¥5,880.00	\$852.17
小计 Total Fees	¥230,183.96	\$33,359.99

销售佣金 Commission (8%)	¥81,356.80	\$11,790.84
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总费用 Total Charges	¥311,540.76	\$45,150.83
每箱平均费用 Ave/box	¥84.66	\$12.27

Note:



Sales Summary
销售报告

供应商 Supplier: OCHO FUEGOS SPA
船号 Vessel: NAVIGARE COLLECTOR/2241W1

到货日期 Arrival Date: 12/28/22
货柜号 Container No.: MSDU9022422

销售日期 Date of Sale: 12/30/22
销售地点 Sales Location: Guangzhou

FX Rate: 6.9

日期 Date	板号 Pallet No.	果园 CSG	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格 (人民币) Price RMB	总数 (人民币) Total RMB	总数 (美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
12/30/22	1509620	105448	SANTINA	JD	147	5kg	¥250.00	¥36,750.00	\$5,326.09	\$24.38	\$3,583.96
12/30/22	1509620	121944	SANTINA	JD	10	5kg	¥250.00	¥2,500.00	\$362.32	\$24.38	\$243.81
12/30/22	1509620	121944	SANTINA	JD	27	5kg	¥250.00	¥6,750.00	\$978.26	\$24.38	\$658.28
12/30/22	1509639	105448	SANTINA	JD	184	5kg	¥250.00	¥46,000.00	\$6,666.67	\$24.38	\$4,486.05
12/30/22	1509640	105448	SANTINA	JD	184	5kg	¥250.00	¥46,000.00	\$6,666.67	\$24.38	\$4,486.05
12/30/22	1509642	105448	SANTINA	2JD	420	2.5kg	¥150.00	¥63,000.00	\$9,130.43	\$15.81	\$6,641.68
12/30/22	1509643	105448	SANTINA	JD	184	5kg	¥250.00	¥46,000.00	\$6,666.67	\$24.38	\$4,486.05
12/30/22	1509645	105448	SANTINA	2JD	420	2.5kg	¥150.00	¥63,000.00	\$9,130.43	\$15.81	\$6,641.68
12/30/22	1509646	105448	SANTINA	JD	184	5kg	¥245.00	¥45,080.00	\$6,533.33	\$23.66	\$4,352.71
12/30/22	1509648	105448	SANTINA	JD	184	5kg	¥245.00	¥45,080.00	\$6,533.33	\$23.66	\$4,352.71
12/30/22	1509649	105448	SANTINA	2JD	420	2.5kg	¥150.00	¥63,000.00	\$9,130.43	\$15.81	\$6,641.68
12/30/22	1509650	105448	SANTINA	JD	184	5kg	¥245.00	¥45,080.00	\$6,533.33	\$23.66	\$4,352.71
12/30/22	1509652	105448	SANTINA	JD	184	5kg	¥245.00	¥45,080.00	\$6,533.33	\$23.66	\$4,352.71
12/30/22	1509653	105448	SANTINA	2JD	420	2.5kg	¥150.00	¥63,000.00	\$9,130.43	\$15.81	\$6,641.68
12/30/22	1509654	105448	SANTINA	JD	184	5kg	¥245.00	¥45,080.00	\$6,533.33	\$23.66	\$4,352.71
12/30/22	1509658	105448	SANTINA	JD	184	5kg	¥245.00	¥45,080.00	\$6,533.33	\$23.66	\$4,352.71
12/30/22	1509660	105448	SANTINA	2JD	420	2.5kg	¥150.00	¥63,000.00	\$9,130.43	\$15.81	\$6,641.68
12/30/22	1509663	105448	SANTINA	2JD	420	2.5kg	¥150.00	¥63,000.00	\$9,130.43	\$15.81	\$6,641.68
12/30/22	1509668	105448	SANTINA	2JD	420	2.5kg	¥150.00	¥63,000.00	\$9,130.43	\$15.81	\$6,641.68
12/30/22	1509673	105448	SANTINA	2JD	420	2.5kg	¥150.00	¥63,000.00	\$9,130.43	\$15.81	\$6,641.68
12/30/22	1509675	105448	SANTINA	2JD	418	2.5kg	¥150.00	¥62,700.00	\$9,086.96	\$15.81	\$6,610.06
12/30/22	1509749	114957	SANTINA	JD	184	5kg	¥245.00	¥45,080.00	\$6,533.33	\$23.66	\$4,352.71
Customs	1509675		SANTINA	2JD	2	2.5kg					
			总数 Total:		5804			¥1,066,260.00	\$154,530.43	Mixed size	\$108,156.72

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥93,883.00	\$13,606.23
海运费 Freight Fees	¥109,964.80	\$15,936.93
中检费及杂费 Customs Inspection Fee & Misc	¥4,500.00	\$652.17
清关服务费 Service Fee	¥2,450.00	\$355.07
运输费 Trucking Fee	¥15,320.00	\$2,220.29
市场费用 Market Charges	¥2,680.00	\$388.41
入场费 Market Entry Cost	¥5,880.00	\$852.17
小计 Total Fees	¥234,677.80	\$34,011.28
销售佣金 Commission (8%)	¥85,300.80	\$12,362.43
总费用 Total Charges	¥319,978.60	\$46,373.71
每箱平均费用 Ave/box	¥40.89	\$5.93

Note:	CSG	Payment
	105448	\$ 102,901.92
	121944	\$ 902.09
	114957	\$ 4,352.71



Sales Summary 销售报告

供应商 Supplier: OCHO FUEGOS SPA
船号 Vessel: NAVIGARE COLLECTOR/2241W1

到货日期 Arrival Date: 12/28/22
货柜号 Container No.: MSDU9806980

销售日期 Date of Sale: 2022/12/30-2022/12/31
销售地点 Sales Location: Guangzhou

FX Rate:

6.9

日期 Date	板号 Pallet No.	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格 (人民币) Price RMB	总数 (人民币) Total RMB	总数 (美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
12/30/22	1509721	SANTINA	JD	184	5kg	¥270.00	¥49,680.00	\$7,200.00	\$27.66	\$5,089.46
12/30/22	1509729	SANTINA	JD	184	5kg	¥260.00	¥47,840.00	\$6,933.33	\$26.21	\$4,822.79
12/30/22	1509731	SANTINA	JD	184	5kg	¥260.00	¥47,840.00	\$6,933.33	\$26.21	\$4,822.79
12/30/22	1509735	SANTINA	J	143	5kg	¥250.00	¥35,750.00	\$5,181.16	\$24.76	\$3,540.90
12/30/22	1509735	SANTINA	J	41	5kg	¥250.00	¥10,250.00	\$1,485.51	\$24.76	\$1,015.22
12/30/22	1509743	SANTINA	JD	184	5kg	¥255.00	¥46,920.00	\$6,800.00	\$25.49	\$4,689.46
12/30/22	1509752	SANTINA	J	184	5kg	¥245.00	¥45,080.00	\$6,533.33	\$24.04	\$4,422.79
12/30/22	1509754	SANTINA	JD	184	5kg	¥255.00	¥46,920.00	\$6,800.00	\$25.49	\$4,689.46
12/30/22	1509861	SANTINA	J	178	2.5kg	¥125.00	¥22,250.00	\$3,224.64	\$12.38	\$2,203.78
12/30/22	1509861	SANTINA	J	242	2.5kg	¥125.00	¥30,250.00	\$4,384.06	\$12.38	\$2,996.15
12/30/22	1509882	SANTINA	JD	184	5kg	¥255.00	¥46,920.00	\$6,800.00	\$25.49	\$4,689.46
12/30/22	1509884	SANTINA	JD	184	5kg	¥255.00	¥46,920.00	\$6,800.00	\$25.49	\$4,689.46
12/30/22	1509888	SANTINA	JD	184	5kg	¥255.00	¥46,920.00	\$6,800.00	\$25.49	\$4,689.46
12/30/22	1509891	SANTINA	JD	126	5kg	¥255.00	¥32,130.00	\$4,656.52	\$25.49	\$3,211.26
12/30/22	1509891	SANTINA	JD	58	5kg	¥250.00	¥14,500.00	\$2,101.45	\$24.76	\$1,436.17
12/30/22	1509895	SANTINA	JD	184	5kg	¥250.00	¥46,000.00	\$6,666.67	\$24.76	\$4,556.12
12/30/22	1509896	SANTINA	JD	184	5kg	¥250.00	¥46,000.00	\$6,666.67	\$24.76	\$4,556.12
12/30/22	1509898	SANTINA	JD	184	5kg	¥250.00	¥46,000.00	\$6,666.67	\$24.76	\$4,556.12
12/30/22	1509900	SANTINA	JD	184	5kg	¥250.00	¥46,000.00	\$6,666.67	\$24.76	\$4,556.12
12/30/22	1509903	SANTINA	JD	184	5kg	¥250.00	¥46,000.00	\$6,666.67	\$24.76	\$4,556.12
12/30/22	1509907	SANTINA	JD	184	5kg	¥240.00	¥44,160.00	\$6,400.00	\$23.31	\$4,289.46
12/30/22	1509910	SANTINA	J	102	5kg	¥240.00	¥24,480.00	\$3,547.83	\$23.31	\$2,377.85
12/31/22	1509910	SANTINA	J	80	5kg	¥240.00	¥19,200.00	\$2,782.61	\$23.31	\$1,864.98
12/31/22	1509911	SANTINA	JD	184	5kg	¥250.00	¥46,000.00	\$6,666.67	\$24.76	\$4,556.12
DAMAGE	1509910	SANTINA	J	2	5kg					
总数 Total:				3916			¥934,010.00	\$135,363.77	Mixed Size	\$92,877.59

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥81,737.00	\$11,845.94
海运费 Freight Fees	¥108,964.80	\$15,792.00
中检费及杂费 Customs Inspection Fee & Misc	¥4,500.00	\$652.17
清关服务费 Service Fee	¥1,350.00	\$195.65
运输费 Trucking Fee	¥15,302.00	\$2,217.68
市场费用 Market Charges	¥700.00	\$101.45
入场费 Market Entry Cost	¥5,880.00	\$852.17
小计 Total Fees	¥218,433.80	\$31,657.07

销售佣金 Commission (8%)	¥74,720.80	\$10,829.10
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总费用 Total Charges	¥293,154.60	\$42,486.17
每箱平均费用 Ave/box	¥79.15	\$11.47

Note:



Sales Summary
销售报告

供应商 Supplier: Ocho Fuegos
船号 Vessel: MANZANILLO EXPRESS-2243W

到货日期 Arrival Date: 12/31/22
货柜号 Container No.: MSDU9831155

销售日期 Date of Sale: 1/2/23
销售地点 Sales Location: Guangzhou

日期 Date	板号 Pallet No.	果园 CSG	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格(人民币) Price RMB	总数(人民币) Total RMB	总数(美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
1/2/23	4870000585	105448	SANTINA	XLD	112	10kg	413.35	¥46,295.20	\$6,709.45	\$40.18	\$4,500.03
1/2/23	4870000698	105448	SANTINA	2JL	1	5kg	230.00	¥230.00	\$33.33	\$23.47	\$23.47
1/2/23	4870000698	121944	SANTINA	JL	113	5kg	230.00	¥25,990.00	\$3,766.67	\$23.47	\$2,652.09
1/2/23	4870000698	121944	SANTINA	JD	70	5kg	230.00	¥16,100.00	\$2,333.33	\$23.47	\$1,642.89
1/2/23	4870000699	105448	SANTINA	JL	120	5kg	270.00	¥32,400.00	\$4,695.65	\$29.27	\$3,512.04
1/2/23	4870000699	105448	SANTINA	2JL	4	5kg	270.00	¥1,080.00	\$156.52	\$29.27	\$117.07
1/2/23	4870000699	105448	SANTINA	3JD	4	5kg	270.00	¥1,080.00	\$156.52	\$29.27	\$117.07
1/2/23	4870000699	105448	SANTINA	2JD	34	5kg	270.00	¥9,180.00	\$1,330.43	\$29.27	\$995.08
1/2/23	4870000699	105448	SANTINA	JD	22	5kg	270.00	¥5,940.00	\$860.87	\$29.27	\$643.87
1/2/23	4870000700	105448	SANTINA	JD	184	5kg	170.00	¥31,280.00	\$4,533.33	\$14.77	\$2,718.45
1/2/23	4870000696	121944	SANTINA	JD	184	5kg	275.00	¥50,600.00	\$7,333.33	\$29.99	\$5,518.45
1/2/23	4870000697	121944	SANTINA	JD	184	5kg	275.00	¥50,600.00	\$7,333.33	\$29.99	\$5,518.45
1/2/23	4870000760	105448	SANTINA	LD	112	10kg	320.00	¥35,840.00	\$5,194.20	\$26.65	\$2,984.78
1/2/23	4870000876	121944	SANTINA	XLD	120	10kg	413.35	¥49,602.00	\$7,188.70	\$40.18	\$4,821.46
1/2/23	4870000877	121944	SANTINA	LD	120	10kg	320.00	¥38,400.00	\$5,565.22	\$26.65	\$3,197.98
1/2/23	4870000882	121944	SANTINA	XLD	120	10kg	413.34	¥49,600.80	\$7,188.52	\$40.18	\$4,821.29
1/2/23	4870000954	121944	SANTINA	XLD	112	10kg	413.34	¥46,294.08	\$6,709.29	\$40.18	\$4,499.87
1/2/23	4870001359	121944	SANTINA	XL	39	10kg	360.00	¥14,040.00	\$2,034.78	\$32.45	\$1,265.43
1/2/23	4870001359	105448	SANTINA	XL	73	10kg	360.00	¥26,280.00	\$3,808.70	\$32.45	\$2,368.63
1/2/23	4870001360	105448	SANTINA	XL	112	10kg	360.00	¥40,320.00	\$5,843.48	\$32.45	\$3,634.06
1/2/23	4870001361	105448	SANTINA	XL	41	10kg	360.00	¥14,760.00	\$2,139.13	\$32.45	\$1,330.33
1/2/23	4870001361	105448	SANTINA	XLD	71	10kg	413.34	¥29,347.14	\$4,253.21	\$40.18	\$2,852.60
1/2/23	4870001362	121944	SANTINA	XLD	62	10kg	413.34	¥25,627.08	\$3,714.07	\$40.18	\$2,491.00
1/2/23	4870001362	105448	SANTINA	XLD	49	10kg	413.34	¥20,253.66	\$2,935.31	\$40.18	\$1,968.69
1/2/23	4870001377	105448	SANTINA	2JD	420	2.5kg	130.00	¥54,600.00	\$7,913.04	\$13.91	\$5,841.71
1/2/23	4870001383	105448	SANTINA	J	104	2.5kg	120.00	¥12,480.00	\$1,808.70	\$12.46	\$1,295.79
1/2/23	4870001383	105448	SANTINA	JD	147	2.5kg	120.00	¥17,640.00	\$2,556.52	\$12.46	\$1,831.56
1/2/23	4870001383	105448	SANTINA	JL	70	2.5kg	120.00	¥8,400.00	\$1,217.39	\$12.46	\$872.17
1/2/23	4870001383	105448	SANTINA	2JD	83	2.5kg	120.00	¥9,960.00	\$1,443.48	\$12.46	\$1,034.14
1/2/23	4870001383	105448	SANTINA	3JD	13	2.5kg	120.00	¥1,560.00	\$226.09	\$12.46	\$161.97
1/2/23	4870001383	105448	SANTINA	2JL	3	2.5kg	120.00	¥360.00	\$52.17	\$12.46	\$37.38
1/2/23	4870001439	105448	SANTINA	LL	112	10kg	320.00	¥35,840.00	\$5,194.20	\$26.65	\$2,984.78
1/2/23	4870001440	105448	SANTINA	L	61	10kg	320.00	¥19,520.00	\$2,828.99	\$26.65	\$1,625.64
1/2/23	4870001440	105448	SANTINA	LD	23	10kg	320.00	¥7,360.00	\$1,066.67	\$26.65	\$612.95
1/2/23	4870001440	105448	SANTINA	XLD	5	10kg	320.00	¥1,600.00	\$231.88	\$26.65	\$133.25
1/2/23	4870001440	105448	SANTINA	LL	4	10kg	320.00	¥1,280.00	\$185.51	\$26.65	\$106.60
1/2/23	4870001442	105448	SANTINA	LD	112	10kg	320.00	¥35,840.00	\$5,194.20	\$26.65	\$2,984.78
			总数 Total:		3,220			¥867,579.96	\$125,736.23	\$29.19	\$83,717.82

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥77,233.65	\$11,193.28
海运费 Ocean Freight	¥110,364.96	\$15,994.92
中检费及杂费 Customs Inspection Fee & Misc	¥4,500.00	\$652.17
运输费 Transportation Surcharge	¥18,432.00	\$2,671.30
清关服务费 Service Fee	¥2,450.00	\$355.07
市场费用 Market Charges	¥1,660.00	\$240.58
入场费 Market Entry Cost	¥5,880.00	\$852.17
小计 Total Fees	¥220,520.61	\$31,959.51
销售佣金 Commission (8%)	¥69,406.40	\$10,058.90
总费用 Total Charges	¥289,927.01	\$42,018.41
每箱平均费用 Ave/box	¥68.06	\$9.86

Note:	CSG	Payment
	121944	\$36,428.92
	105448	\$47,288.90



Sales Summary

销售报告

供应商 Supplier: Ocho Fuegos Spa
航次号Voyage No: Copiapo 2245W

到货日期 Arrival Date: 1/18/23
柜号 Container No: MSDU9839480

销售日期 Date of Sale: 1/20/23
销售地点 Sales Location: Guangzhou

日期 Date	板号 Pallet No.	果园 CSG	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格 (人民币) Price RMB	总数 (人民币) Total RMB	总数 (美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
1/20/23	0180574347	114957	LAPINS	2J	400	2.5kg	¥ 125.00	¥50,000.00	\$7,246.38	\$13.86	\$5,545.43
1/20/23	0180574347	105448	BING	2J	20	2.5kg	¥ 125.00	¥2,500.00	\$362.32	\$13.86	\$277.27
1/20/23	0180574349	114957	LAPINS	3JD	97	2.5kg	¥ 135.00	¥13,095.00	\$1,897.83	\$15.31	\$1,485.35
1/20/23	0180574349	114957	LAPINS	2JD	307	2.5kg	¥ 125.00	¥38,375.00	\$5,561.59	\$13.86	\$4,256.12
1/20/23	0180574349	105448	BING	2JD	16	2.5kg	¥ 125.00	¥2,000.00	\$289.86	\$13.86	\$221.82
1/20/23	1510915	114957	SKEENA	XLD	112	10kg	¥ 270.00	¥30,240.00	\$4,382.61	\$22.12	\$2,477.55
1/20/23	1510921	114957	SKEENA	XL	112	10kg	¥ 240.00	¥26,880.00	\$3,895.65	\$17.77	\$1,990.60
1/20/23	1510978	114957	SKEENA	XL	112	10kg	¥ 240.00	¥26,880.00	\$3,895.65	\$17.77	\$1,990.60
1/20/23	1510983	114957	SKEENA	XLD	112	10kg	¥ 270.00	¥30,240.00	\$4,382.61	\$22.12	\$2,477.55
1/20/23	1806130909	105448	BING	3JD	76	2.5kg	¥ 135.00	¥10,260.00	\$1,486.96	\$15.31	\$1,163.78
1/20/23	1806130909	105448	BING	2JD	306	2.5kg	¥ 125.00	¥38,250.00	\$5,543.48	\$13.86	\$4,242.26
1/20/23	1806130909	105448	BING	2JDD	19	2.5kg	¥ 125.00	¥2,375.00	\$344.20	\$13.86	\$263.41
1/20/23	1806130909	105448	BING	3JDD	19	2.5kg	¥ 150.00	¥2,850.00	\$413.04	\$17.49	\$332.25
1/20/23	1806153838	114957	SKEENA	2JD	198	2.5kg	¥ 125.00	¥24,750.00	\$3,586.96	\$13.86	\$2,744.99
1/20/23	1806169090	114957	LAPINS	2J	11	2.5kg	¥ 120.00	¥1,320.00	\$191.30	\$13.14	\$144.53
1/20/23	1806169090	114957	LAPINS	2J	409	2.5kg	¥ 120.00	¥49,080.00	\$7,113.04	\$13.14	\$5,373.83
1/20/23	1806173535	114957	LAPINS	XL	112	10kg	¥ 240.00	¥26,880.00	\$3,895.65	\$17.77	\$1,990.60
1/20/23	1806173636	114957	LAPINS	XLD	112	10kg	¥ 240.00	¥26,880.00	\$3,895.65	\$17.77	\$1,990.60
1/20/23	1806174444	114957	LAPINS	L	112	10kg	¥ 220.00	¥24,640.00	\$3,571.01	\$14.87	\$1,665.96
1/20/23	1806174848	114957	LAPINS	XL	112	10kg	¥ 240.00	¥26,880.00	\$3,895.65	\$17.77	\$1,990.60
1/20/23	1806175050	114957	LAPINS	XLD	112	10kg	¥ 240.00	¥26,880.00	\$3,895.65	\$17.77	\$1,990.60
1/20/23	1810002592	114957	SKEENA	XL	112	10kg	¥ 240.00	¥26,880.00	\$3,895.65	\$17.77	\$1,990.60
1/20/23	1810002595	114957	SKEENA	XLD	112	10kg	¥ 240.00	¥26,880.00	\$3,895.65	\$17.77	\$1,990.60
1/20/23	1810002598	114957	SKEENA	XL	112	10kg	¥ 240.00	¥26,880.00	\$3,895.65	\$17.77	\$1,990.60
1/20/23	1810002692	114957	SKEENA	2J	90	2.5kg	¥ 125.00	¥11,250.00	\$1,630.43	\$13.86	\$1,247.72
1/20/23	1810002692	114957	SKEENA	J	330	2.5kg	¥ 120.00	¥39,600.00	\$5,739.13	\$13.14	\$4,335.85
1/20/23	1810002695	114957	SKEENA	LD	96	10kg	¥ 240.00	¥23,040.00	\$3,339.13	\$17.77	\$1,706.23
1/20/23	1810002695	114957	SKEENA	XLD	16	10kg	¥ 240.00	¥3,840.00	\$556.52	\$17.77	\$284.37
1/20/23	1810002696	105448	LAPINS	L	47	10kg	¥ 220.00	¥10,340.00	\$1,498.55	\$14.87	\$699.11
1/20/23	1810002696	114957	SKEENA	XLD	21	10kg	¥ 240.00	¥5,040.00	\$730.43	\$17.77	\$373.24
1/20/23	1810002696	114957	SKEENA	XL	23	10kg	¥ 240.00	¥5,520.00	\$800.00	\$17.77	\$408.78
1/20/23	1810002696	114957	SKEENA	L	21	10kg	¥ 220.00	¥4,620.00	\$669.57	\$14.87	\$312.37
Damage											
Customs											
				总数 Total:	3,866			¥665,145.00	\$96,397.83	Mixed Sizes	\$59,955.13

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥59,025.54	\$8,554.43
海运费 Seafreight	¥109,200.45	\$15,826.15
中检费及杂费 Customs Inspection Fee & Misc	¥4,500.00	\$652.17
运输费 Trucking Fee	¥16,427.00	\$2,380.72
清关服务费 Service Fee	¥1,550.00	\$224.64
市场费用 Market Charges	¥1,660.00	\$240.58
入场费 Market Entry Cost	¥5,880.00	\$852.17
小计 Total Fees	¥198,242.99	\$28,730.87
销售佣金 Commission (8%)	¥53,211.60	\$7,711.83
总费用 Total Charges	¥251,454.59	\$36,442.69
每箱平均费用 Ave/box	¥29.34	\$4.25

Note: This container arrived late for CNY sales.	CSG	Payment
	105448	\$7,199.89
	114957	\$52,755.24



Sales Summary
销售报告

供应商 Supplier: OCHO FUEGO
船号 Vessel: CSCL AUTUMN

到货日期 Arrival Date: 1/14/23
货柜号 Container No.: OERU4213744

销售日期 Date of Sale: 2023/1/17-2023/1/20
销售地点 Sales Location: Shanghai

日期 Date	板号 Pallet No.	果园 CSG	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格(人民币) Price RMB	总数(人民币) Total RMB	总数(美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
1/18/23	0180574302	105448	BING	XLD	112	10kg	315.00	¥35,280.00	\$5,113.04	\$30.48	\$3,414.25
1/18/23	0180574306	105448	BING	XLD	112	10kg	315.00	¥35,280.00	\$5,113.04	\$30.48	\$3,414.25
1/18/23	0180574307	105448	BING	XLD	112	10kg	315.00	¥35,280.00	\$5,113.04	\$30.48	\$3,414.25
1/18/23	0180574341	105448	BING	XLD	47	10kg	315.00	¥14,805.00	\$2,145.65	\$30.48	\$1,432.77
1/18/23	0180574341	105448	LAPINS	XLD	65	10kg	310.00	¥20,150.00	\$2,920.29	\$29.76	\$1,934.38
1/20/23	0180574344	105448	BING	L	103	10kg	250.00	¥25,750.00	\$3,731.88	\$21.06	\$2,169.60
1/20/23	0180574344	105448	LAPINS	L	9	10kg	250.00	¥2,250.00	\$326.09	\$21.06	\$189.58
1/19/23	0180574390	105448	LAPINS	XLD	112	10kg	305.00	¥34,160.00	\$4,950.72	\$29.04	\$3,251.93
1/18/23	0180574392	105448	LAPINS	L	67	10kg	250.00	¥16,750.00	\$2,427.54	\$21.06	\$1,411.30
1/18/23	0180574392	114957	LAPINS	L	45	10kg	250.00	¥11,250.00	\$1,630.43	\$21.06	\$947.88
1/17/23	0180574393	105448	LAPINS	XL	41	10kg	300.00	¥12,300.00	\$1,782.61	\$28.31	\$1,160.73
1/17/23	0180574393	114957	LAPINS	XL	71	10kg	300.00	¥21,300.00	\$3,086.96	\$28.31	\$2,010.04
1/18/23	0180574488	105448	LAPINS	L	97	10kg	250.00	¥24,250.00	\$3,514.49	\$21.06	\$2,043.22
1/18/23	0180574488	105448	SKEENA	L	15	10kg	250.00	¥3,750.00	\$543.48	\$21.06	\$315.96
1/18/23	0180574489	105448	BING	XLD	5	10kg	310.00	¥1,550.00	\$224.64	\$29.76	\$148.80
1/18/23	0180574489	105448	LAPINS	XLD	68	10kg	310.00	¥21,080.00	\$3,055.07	\$29.76	\$2,023.66
1/18/23	0180574489	105448	SKEENA	XLD	39	10kg	310.00	¥12,090.00	\$1,752.17	\$29.76	\$1,160.63
1/18/23	0180574497	105448	LAPINS	XLD	46	10kg	305.00	¥14,030.00	\$2,033.33	\$29.04	\$1,335.62
1/18/23	0180574497	114957	LAPINS	XLD	66	10kg	305.00	¥20,130.00	\$2,917.39	\$29.04	\$1,916.32
1/18/23	1806130606	105448	BING	XL	59	10kg	300.00	¥17,700.00	\$2,565.22	\$28.31	\$1,670.32
1/18/23	1806130606	105448	SKEENA	XL	53	10kg	300.00	¥15,900.00	\$2,304.35	\$28.31	\$1,500.46
1/19/23	1806130707	105448	BING	L	80	10kg	250.00	¥20,000.00	\$2,898.55	\$21.06	\$1,685.13
1/19/23	1806130707	114957	LAPINS	L	13	10kg	250.00	¥3,250.00	\$471.01	\$21.06	\$273.83
1/19/23	1806130707	105448	SKEENA	L	19	10kg	250.00	¥4,750.00	\$688.41	\$21.06	\$400.22
1/17/23	1806130808	105448	BING	XLD	100	10kg	315.00	¥31,500.00	\$4,565.22	\$30.48	\$3,048.44
1/17/23	1806130808	114957	LAPINS	XLD	12	10kg	305.00	¥3,660.00	\$530.43	\$29.04	\$348.42
1/17/23	1806165353	105448	BING	XLD	25	10kg	315.00	¥7,875.00	\$1,141.30	\$30.48	\$762.11
1/17/23	1806165353	105448	LAPINS	LD	5	10kg	300.00	¥1,500.00	\$217.39	\$28.31	\$141.55
1/17/23	1806165353	105448	LAPINS	XLD	79	10kg	305.00	¥24,095.00	\$3,492.03	\$29.04	\$2,293.77
1/17/23	1806165353	105448	SKEENA	LD	3	10kg	260.00	¥780.00	\$113.04	\$22.51	\$67.54
1/19/23	2528	114957	SANTINA	LD	120	10kg	250.00	¥30,000.00	\$4,347.83	\$21.06	\$2,527.69
1/18/23	2531	114957	SANTINA	XLD	120	10kg	305.00	¥36,600.00	\$5,304.35	\$29.04	\$3,484.21
1/18/23	2572	114957	SANTINA	JD	420	2.5kg	50.00	¥21,000.00	\$3,043.48	\$3.45	\$1,450.86
1/17/23	2608	105448	BING	XLD	120	10kg	315.00	¥37,800.00	\$5,478.26	\$30.48	\$3,658.13
1/18/23	2610	105448	BING	XL	120	10kg	300.00	¥36,000.00	\$5,217.39	\$28.31	\$3,397.26
总数 Total:					2,580			¥653,845.00	\$94,760.14	\$21.56	\$60,405.13

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥57,458.13	\$8,327.27
海运费 Ocean Freight	¥93,371.85	\$13,532.15
文件费及杂费 Shipping Company Documents & Misc	¥3,000.00	\$434.78
运输费 Transportation Surcharge	¥16,004.00	\$2,319.42
货代费用 Agent Fees	¥9,300.00	\$1,347.83
市场费用 Market Charges	¥2,600.00	\$376.81
入场费 Market Entry Cost	¥3,008.00	\$435.94
小计 Total Fees	¥184,741.98	\$26,774.20

销售佣金 Commission (8%)	¥52,307.60	\$7,580.81
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总费用 Total Charges	¥237,049.58	\$34,355.01
每箱平均费用 Ave/box	¥104.66	\$15.17

Note: Pallet 2572 was Hola fruits packed in Dec 3rd. Arrived in poor condition with over 50% defects in brown cores, decays and soft fruits.	CSG	Payment
	105448	\$47,445.86
	114957	\$12,959.27



Sales Summary 销售报告

供应商 Supplier: OCHO FUEGO
船号 Vessel: COSCO ASIA 086W

到货日期 Arrival Date: 1/6/23
货柜号 Container No.: OERU4244540

销售日期 Date of Sale: 1/15/23
销售地点 Sales Location: Shanghai

日期 Date	板号 Pallet No.	果园 CSG	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格 (人民币) Price RMB	总数 (人民币) Total RMB	总数 (美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
2023/1/15	0180573951	105448	BING	JD	184	5KG	¥260.00	¥47,840.00	\$6,933.33	\$27.41	\$5,043.32
2023/1/15	0180573953	105448	BING	J	184	5KG	¥220.00	¥40,480.00	\$5,866.67	\$21.61	\$3,976.66
2023/1/15	0180573955	105448	BING	JD	184	5KG	¥250.00	¥46,000.00	\$6,666.67	\$25.96	\$4,776.66
2023/1/15	0180573957	105448	BING	JD	184	5KG	¥240.00	¥44,160.00	\$6,400.00	\$24.51	\$4,509.99
2023/1/15	0180573959	105448	BING	J	184	5KG	¥220.00	¥40,480.00	\$5,866.67	\$21.61	\$3,976.66
2023/1/15	0180573962	105448	BING	JD	184	5KG	¥240.00	¥44,160.00	\$6,400.00	\$24.51	\$4,509.99
2023/1/15	0180573965	105448	BING	J	184	5KG	¥220.00	¥40,480.00	\$5,866.67	\$21.61	\$3,976.66
2023/1/15	0180573968	105448	BING	JD	184	5KG	¥240.00	¥44,160.00	\$6,400.00	\$24.51	\$4,509.99
2023/1/15	0180573969	105448	BING	JDD	184	5KG	¥250.00	¥46,000.00	\$6,666.67	\$25.96	\$4,776.66
2023/1/15	0180573972	105448	BING	JD	184	5KG	¥240.00	¥44,160.00	\$6,400.00	\$24.51	\$4,509.99
2023/1/15	0180573973	105448	BING	J	184	5KG	¥220.00	¥40,480.00	\$5,866.67	\$21.61	\$3,976.66
2023/1/15	20002889	114957	SANTINA	J	15	5KG	¥220.00	¥3,300.00	\$478.26	\$21.61	\$324.18
2023/1/15	20002889	105448	BING	J	169	5KG	¥220.00	¥37,180.00	\$5,388.41	\$21.61	\$3,652.47
2023/1/15	20002890	114957	SANTINA	JD	15	5KG	¥240.00	¥3,600.00	\$521.74	\$24.51	\$367.66
2023/1/15	20002890	105448	BING	JD	169	5KG	¥240.00	¥40,560.00	\$5,878.26	\$24.51	\$4,142.33
2023/1/15	20002895	105448	BING	J	51	5KG	¥240.00	¥12,240.00	\$1,773.91	\$24.51	\$1,250.05
2023/1/15	20002895	105448	BING	JD	103	5KG	¥240.00	¥24,720.00	\$3,582.61	\$24.51	\$2,524.61
2023/1/15	2512	114957	SANTINA	JD	184	5KG	¥240.00	¥44,160.00	\$6,400.00	\$24.51	\$4,509.99
2023/1/15	2597	105448	BING	JD	184	5KG	¥240.00	¥44,160.00	\$6,400.00	\$24.51	\$4,509.99
2023/1/15	2600	105448	BING	JD	184	5KG	¥240.00	¥44,160.00	\$6,400.00	\$24.51	\$4,509.99
2023/1/15	2605	105448	BING	J	184	5KG	¥220.00	¥40,480.00	\$5,866.67	\$21.61	\$3,976.66
2023/1/15	2606	105448	BING	J	184	5KG	¥220.00	¥40,480.00	\$5,866.67	\$21.61	\$3,976.66
2023/1/15	2609	105448	BING	JD	184	5KG	¥250.00	¥46,000.00	\$6,666.67	\$25.96	\$4,776.66
总数 Total:					3,650			¥859,440.00	¥124,556.52	\$23.85	\$87,064.46

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥75,384.00	\$10,925.22
海运费 Ocean Freight	¥95,242.05	\$13,803.20
中检费及杂费 Customs Inspection Fee & Misc	¥9,300.00	\$1,347.83
运输费 Transportation Surcharge	¥3,700.00	\$536.23
文件费 Documents & Misc	¥1,554.00	\$225.22
市场费用 Market Charges	¥760.00	\$110.14
入场费 Market Entry Cost	¥4,000.00	\$579.71
小计 Total Fees	¥189,940.05	\$27,527.54

销售佣金 Commission (8%)	¥68,755.20	\$9,964.52
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总费用 Total Charges	¥258,695.25	\$37,492.07
每箱平均费用 Ave/box	¥70.88	\$10.27

Note: Pallet 2572 was Hola fruits packed in Dec 3rd. Arrived in poor condition with over 50% defects in brown cores, decays and soft fruits.	CSG	Payment
	105448	\$81,862.62
	114957	\$5,201.84



Sales Summary 销售报告

供应商 Supplier: Ocho Fuegos
船号 Vessel: COSCO ASIA 086W

到货日期 Arrival Date: 1/9/23
货柜号 Container No.: OERU4250579

销售日期 Date of Sale: 1/13/23
销售地点 Sales Location: Shanghai

日期 Date	板号 Pallet No.	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格 (人民币) Price RMB	总数 (人民币) Total RMB	总数 (美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
1/13/23	0180574072	LAPINS	JD	184	5	235.00	¥43,240.00	\$6,266.67	\$23.79	\$4,378.27
1/13/23	0180574076	LAPINS	JD	184	5	235.00	¥43,240.00	\$6,266.67	\$23.79	\$4,378.27
1/13/23	0180574077	LAPINS	J	184	5	220.00	¥40,480.00	\$5,866.67	\$21.62	\$3,978.27
1/13/23	0180574081	LAPINS	J	184	5	220.00	¥40,480.00	\$5,866.67	\$21.62	\$3,978.27
1/13/23	0180574087	LAPINS	JD	184	5	235.00	¥43,240.00	\$6,266.67	\$23.79	\$4,378.27
1/13/23	0180574088	LAPINS	J	184	5	220.00	¥40,480.00	\$5,866.67	\$21.62	\$3,978.27
1/13/23	0180574090	LAPINS	JD	184	5	235.00	¥43,240.00	\$6,266.67	\$23.79	\$4,378.27
1/13/23	0180574091	LAPINS	J	184	5	220.00	¥40,480.00	\$5,866.67	\$21.62	\$3,978.27
1/13/23	0180574094	LAPINS	JD	184	5	235.00	¥43,240.00	\$6,266.67	\$23.79	\$4,378.27
1/13/23	0180574099	LAPINS	J	184	5	220.00	¥40,480.00	\$5,866.67	\$21.62	\$3,978.27
1/13/23	0180574100	LAPINS	JD	184	5	235.00	¥43,240.00	\$6,266.67	\$23.79	\$4,378.27
1/13/23	0180574115	LAPINS	J	184	5	220.00	¥40,480.00	\$5,866.67	\$21.62	\$3,978.27
1/13/23	0180574154	LAPINS	J	184	5	220.00	¥40,480.00	\$5,866.67	\$21.62	\$3,978.27
1/13/23	0180574155	LAPINS	JD	184	5	235.00	¥43,240.00	\$6,266.67	\$23.79	\$4,378.27
1/13/23	2481	SANTINA	JD	184	5	260.00	¥47,840.00	\$6,933.33	\$27.42	\$5,044.93
1/13/23	2494	SANTINA	JD	184	5	260.00	¥47,840.00	\$6,933.33	\$27.42	\$5,044.93
1/13/23	2503	SANTINA	JD	184	5	260.00	¥47,840.00	\$6,933.33	\$27.42	\$5,044.93
1/13/23	2525	SANTINA	JD	184	5	260.00	¥47,840.00	\$6,933.33	\$27.42	\$5,044.93
1/13/23	2530	SANTINA	JD	184	5	245.00	¥45,080.00	\$6,533.33	\$25.24	\$4,644.93
1/13/23	2535	SANTINA	JD	183	5	245.00	¥44,835.00	\$6,497.83	\$25.24	\$4,619.69
Customs	2535	SANTINA	JD	1	5					
		总数 Total:		3,680			¥867,315.00	\$125,697.83	\$23.89	\$87,929.82

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥75,538.00	\$10,947.54
海运费 Ocean Freight	¥95,242.05	\$13,803.20
货代费用 Agent Fee	¥9,300.00	\$1,347.83
运输费 Transportation Surcharge	¥3,200.00	\$463.77
文件费 Documents & Misc	¥1,554.00	\$225.22
查验费 Inspection fee	¥1,500.00	\$217.39
市场费用 Market Charges	¥880.00	\$127.54
入场费 Market Entry Cost	¥4,000.00	\$579.71
小计 Total Fees	¥191,214.05	\$27,712.18
销售佣金 Commission (8%)	¥69,385.20	\$10,055.83
总费用 Total Charges	¥260,599.25	\$37,768.01
每箱平均费用 Ave/box	¥70.82	\$10.26

Note:



Sales Summary 销售报告

供应商 Supplier: OCHO FUEGO
船号 Vessel: CSCL AUTUMN

到货日期 Arrival Date: 1/14/23
货柜号 Container No.: OOLU6494675

销售日期 Date of Sale: 1/17/23
销售地点 Sales Location: Shanghai

日期 Date	板号 Pallet No.	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格 (人民币) Price RMB	总数 (人民币) Total RMB	总数 (美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
1/17/23	1508876	LAPINS	2JD	417	2.5kg	190.00	¥79,230.00	\$11,482.61	\$21.03	\$8,768.70
1/17/23	1508878	LAPINS	3J	420	2.5kg	200.00	¥84,000.00	\$12,173.91	\$22.48	\$9,440.48
1/17/23	1508880	LAPINS	2JD	420	2.5kg	195.00	¥81,900.00	\$11,869.57	\$21.75	\$9,136.13
1/17/23	1508885	LAPINS	2JDD	420	2.5kg	189.60	¥79,630.00	\$11,540.58	\$20.97	\$8,807.15
1/17/23	1508888	LAPINS	2J	238	2.5kg	165.00	¥39,270.00	\$5,691.30	\$17.40	\$4,142.36
1/17/23	1508888	LAPINS	2JD	182	2.5kg	195.00	¥35,490.00	\$5,143.48	\$21.75	\$3,958.99
1/17/23	1510206	LAPINS	2JD	420	2.5kg	195.00	¥81,900.00	\$11,869.57	\$21.75	\$9,136.13
1/17/23	1510209	LAPINS	2JD	420	2.5kg	195.00	¥81,900.00	\$11,869.57	\$21.75	\$9,136.13
1/17/23	1510213	LAPINS	2J	420	2.5kg	165.00	¥69,300.00	\$10,043.48	\$17.40	\$7,310.05
1/17/23	1510215	LAPINS	2JD	420	2.5kg	195.00	¥81,900.00	\$11,869.57	\$21.75	\$9,136.13
1/17/23	1510219	LAPINS	2JD	420	2.5kg	195.00	¥81,900.00	\$11,869.57	\$21.75	\$9,136.13
1/17/23	1510222	LAPINS	2JD	420	2.5kg	195.00	¥81,900.00	\$11,869.57	\$21.75	\$9,136.13
1/17/23	1510226	LAPINS	2J	420	2.5kg	165.00	¥69,300.00	\$10,043.48	\$17.40	\$7,310.05
1/17/23	1510229	LAPINS	2JD	420	2.5kg	195.00	¥81,900.00	\$11,869.57	\$21.75	\$9,136.13
1/17/23	1510231	LAPINS	2JD	420	2.5kg	195.00	¥81,900.00	\$11,869.57	\$21.75	\$9,136.13
1/17/23	1510236	LAPINS	2JD	420	2.5kg	200.00	¥84,000.00	\$12,173.91	\$22.48	\$9,440.48
1/17/23	1510242	LAPINS	2JDD	420	2.5kg	189.60	¥79,630.00	\$11,540.58	\$20.97	\$8,807.15
1/17/23	1510243	LAPINS	2JD	420	2.5kg	200.00	¥84,000.00	\$12,173.91	\$22.48	\$9,440.48
1/17/23	1510246	LAPINS	2JD	420	2.5kg	200.00	¥84,000.00	\$12,173.91	\$22.48	\$9,440.48
1/17/23	1510829	LAPINS	2J	194	2.5kg	160.00	¥31,040.00	\$4,498.55	\$16.68	\$3,235.96
1/17/23	1510829	LAPINS	3J	67	2.5kg	190.00	¥12,730.00	\$1,844.93	\$21.03	\$1,408.88
1/17/23	1510829	REGINA	J	155	2.5kg	140.00	¥21,700.00	\$3,144.93	\$13.78	\$2,136.16
1/17/23	1510830	LAPINS	J	120	5kg	205.00	¥24,600.00	\$3,565.22	\$16.69	\$2,003.26
1/17/23	1510830	LAPINS	JD	63	5kg	205.00	¥12,915.00	\$1,871.74	\$16.69	\$1,051.71
Customs	1508876	LAPINS	2JD	3	2.5kg					
Customs	1510829	REGINA	J	4	2.5kg					
Customs	1510830	SKEENA	LD	1	5kg					
		总数 Total:		8,164			¥1,546,035.00	\$224,063.04	\$20.94	\$169,732.80

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥137,332.00	\$19,903.19
海运费 Ocean Freight	¥93,371.85	\$13,532.15
文件费及杂费 Shipping Company Documents & Misc	¥3,000.00	\$434.78
运输费 Transportation Surcharge	¥3,200.00	\$463.77
货代费用 Agent Fees	¥9,300.00	\$1,347.83
市场费用 Market Charges	¥992.00	\$143.77
入场费 Market Entry Cost	¥4,000.00	\$579.71
小计 Total Fees	¥251,195.85	\$36,405.20

销售佣金 Commission (8%)	¥123,682.80	\$17,925.04
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总费用 Total Charges	¥374,878.65	\$54,330.24
每箱平均费用 Ave/box	¥44.91	\$6.51

Note:



Sales Summary
销售报告

供应商 Supplier: OCHO FUEGO
船号 Vessel: ANTHEA Y

到货日期 Arrival Date: 1/16/22
货柜号 Container No.: OTPU6007132

销售日期 Date of Sale: 1/18/23
销售地点 Sales Location: Guangzhou

日期 Date	板号 Pallet No.	果园 CSG	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格 (人民币) Price RMB	总数 (人民币) Total RMB	总数 (美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
2023/1/18	1510973	114957	SKEENA	2JD	420	2.5KG	160.00	¥67,200.00	\$9,739.13	\$17.38	\$7,299.90
2023/1/18	1510979	114957	SKEENA	2JD	420	2.5KG	160.00	¥67,200.00	\$9,739.13	\$17.38	\$7,299.90
2023/1/18	1510982	114957	SKEENA	2JD	420	2.5KG	160.00	¥67,200.00	\$9,739.13	\$17.38	\$7,299.90
2023/1/18	1510985	114957	SKEENA	2J	420	2.5KG	150.00	¥63,000.00	\$9,130.43	\$15.93	\$6,691.21
2023/1/18	1510986	114957	SKEENA	2JD	420	2.5KG	160.00	¥67,200.00	\$9,739.13	\$17.38	\$7,299.90
2023/1/18	1510989	114957	SKEENA	2JD	420	2.5KG	160.00	¥67,200.00	\$9,739.13	\$17.38	\$7,299.90
2023/1/18	1510990	114957	SKEENA	JD	420	2.5KG	140.00	¥58,800.00	\$8,521.74	\$14.48	\$6,082.51
2023/1/18	1510993	114957	SKEENA	JD	420	2.5KG	140.00	¥58,800.00	\$8,521.74	\$14.48	\$6,082.51
2023/1/18	1510994	114957	SKEENA	2JD	420	2.5KG	160.00	¥67,200.00	\$9,739.13	\$17.38	\$7,299.90
2023/1/18	1510995	114957	SKEENA	JD	420	2.5KG	140.00	¥58,800.00	\$8,521.74	\$14.48	\$6,082.51
2023/1/18	1510996	114957	SKEENA	2JD	417	2.5KG	160.00	¥66,720.00	\$9,669.57	\$17.38	\$7,247.76
2023/1/18	1510997	114957	SKEENA	JD	420	2.5KG	140.00	¥58,800.00	\$8,521.74	\$14.48	\$6,082.51
2023/1/18	1511000	114957	SKEENA	JD	92	2.5KG	130.00	¥11,960.00	\$1,733.33	\$13.03	\$1,199.03
2023/1/18	1511000	114957	SKEENA	J	328	2.5KG	130.00	¥42,640.00	\$6,179.71	\$13.03	\$4,274.79
2023/1/18	OF20220095	90801	KORDIA	JDD	420	2.5KG	125.00	¥52,500.00	\$7,608.70	\$12.31	\$5,169.47
2023/1/18	OF20220098	90801	KORDIA	JDD	420	2.5KG	125.00	¥52,500.00	\$7,608.70	\$12.31	\$5,169.47
2023/1/18	OF20220109	90801	KORDIA	JDD	420	2.5KG	125.00	¥52,500.00	\$7,608.70	\$12.31	\$5,169.47
2023/1/18	OF20220110	115124	REGINA	J	285	2.5KG	150.00	¥42,750.00	\$6,195.65	\$15.93	\$4,540.46
2023/1/18	OF20220110	105448	REGINA	J	33	2.5KG	150.00	¥4,950.00	\$717.39	\$15.93	\$525.74
2023/1/18	OF20220110	115124	REGINA	J	73	2.5KG	150.00	¥10,950.00	\$1,586.96	\$15.93	\$1,163.00
2023/1/18	OF20220110	90801	REGINA	J	29	2.5KG	150.00	¥4,350.00	\$630.43	\$15.93	\$462.01
2023/1/18	OF20220111	105448	REGINA	JD	173	2.5KG	160.00	¥27,680.00	\$4,011.59	\$17.38	\$3,006.87
2023/1/18	OF20220111	115124	REGINA	JD	247	2.5KG	160.00	¥39,520.00	\$5,727.54	\$17.38	\$4,293.04
2023/1/18	OF20220163	90801	KORDIA	JDD	420	2.5KG	125.00	¥52,500.00	\$7,608.70	\$12.31	\$5,169.47
2023/1/18	OF20220184	90801	KORDIA	JDD	420	2.5KG	125.00	¥52,500.00	\$7,608.70	\$12.31	\$5,169.47
Damage	1510996		SKEENA	2JD	3	2.5KG					
			总数 Total:		8,400			¥1,215,420.00	\$176,147.83	\$15.16	\$127,363.30

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥106,283.00	\$15,403.33
海运费 Ocean Freight	¥102,009.60	\$14,784.00
中检费及杂费 Customs Inspection Fee & Misc	¥4,500.00	\$652.17
运输费 Transportation Surcharge	¥16,527.00	\$2,395.22
清关服务费 Service Fee	¥1,350.00	\$195.65
市场费用 Market Charges	¥2,830.00	\$410.14
入场费 Market Entry Cost	¥5,880.00	\$852.17
小计 Total Fees	¥239,379.60	\$34,692.70
销售佣金 Commission (8%)	¥97,233.60	\$14,091.83
总费用 Total Charges	¥336,613.20	\$48,784.52
每箱平均费用 Ave/box	¥40.07	\$5.81

Note:	CSG	Payment
Kordia was somewhat soft. Good thing that the market was in good condition overall.	90801	\$25,847.35
	115124	\$9,996.50
	105448	\$3,532.60
	114957	\$87,986.86



销售报告

供应商 Supplier: OCHO FUEGO
 船号 Vessel: COYHAIQUE

到货日期 Arrival Date: 1/7/23
 货柜号 Container No.: OTPU6452837

销售日期 Date of Sale: 2023/1/9-2023/1/15
 销售地点 Sales Location: Guangzhou

日期 Date	板号 Pallet No.	果园 CSG	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格(人民币) Price RMB	总数(人民币) Total RMB	总数(美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
1/9/23	0180574001	105448	SKEENA	JD	184	5kg	220.00	¥40,480.00	\$5,866.67	\$21.10	\$3,882.62
1/9/23	0180574261	121944	LAPINS	JD	184	5kg	220.00	¥40,480.00	\$5,866.67	\$21.10	\$3,882.62
1/9/23	0180574262	121944	LAPINS	J	184	5kg	200.00	¥36,800.00	\$5,333.33	\$18.20	\$3,349.29
1/9/23	0180574269	121944	LAPINS	JD	172	5kg	220.00	¥37,840.00	\$5,484.06	\$21.10	\$3,629.40
1/9/23	0180574269	121944	LAPINS	JD	12	5kg	220.00	¥2,640.00	\$382.61	\$21.10	\$253.21
1/9/23	0180574271	121944	LAPINS	J	110	5kg	200.00	¥22,000.00	\$3,188.41	\$18.20	\$2,002.29
1/9/23	0180574271	121944	LAPINS	J	74	5kg	200.00	¥14,800.00	\$2,144.93	\$18.20	\$1,347.00
1/9/23	0180574278	105448	SKEENA	JD	184	5kg	220.00	¥40,480.00	\$5,866.67	\$21.10	\$3,882.62
1/9/23	0180574280	105448	SKEENA	JD	184	5kg	220.00	¥40,480.00	\$5,866.67	\$21.10	\$3,882.62
1/9/23	0180574283	105448	SKEENA	JD	184	5kg	220.00	¥40,480.00	\$5,866.67	\$21.10	\$3,882.62
1/14/23	0180574285	105448	SKEENA	JD	184	5kg	220.00	¥40,480.00	\$5,866.67	\$21.10	\$3,882.62
1/14/23	0180574286	105448	SKEENA	JD	184	5kg	220.00	¥40,480.00	\$5,866.67	\$21.10	\$3,882.62
1/14/23	0180574290	105448	SKEENA	JD	184	5kg	220.00	¥40,480.00	\$5,866.67	\$21.10	\$3,882.62
1/14/23	0180574291	105448	SKEENA	JD	184	5kg	220.00	¥40,480.00	\$5,866.67	\$21.10	\$3,882.62
1/14/23	0180574293	105448	SKEENA	JD	184	5kg	220.00	¥40,480.00	\$5,866.67	\$21.10	\$3,882.62
1/15/23	0180574297	105448	SKEENA	JD	184	5kg	220.00	¥40,480.00	\$5,866.67	\$21.10	\$3,882.62
1/9/23	0180574299	105448	SKEENA	J	184	5kg	180.00	¥33,120.00	\$4,800.00	\$15.30	\$2,815.95
1/15/23	0180574300	105448	SKEENA	JD	184	5kg	200.00	¥36,800.00	\$5,333.33	\$18.20	\$3,349.29
1/9/23	1510724	121944	LAPINS	J	184	5kg	200.00	¥36,800.00	\$5,333.33	\$18.20	\$3,349.29
1/15/23	1510660	105448	BING	JD	184	5kg	270.00	¥49,680.00	\$7,200.00	\$28.35	\$5,215.95
1/14/23	1510662	105448	BING	JD	178	5kg	230.00	¥40,940.00	\$5,933.33	\$22.55	\$4,013.98
1/15/23	1510662	105448	BING	JD	6	5kg	270.00	¥1,620.00	\$234.78	\$28.35	\$170.09
1/15/23	1510667	105448	SKEENA	JD	181	5kg	180.00	¥32,580.00	\$4,721.74	\$15.30	\$2,770.04
1/15/23	1510667	105448	SKEENA	JD	2	5kg	100.00	¥200.00	\$28.99	\$3.71	\$7.42
Customs	1510667		SKEENA	JD	1	5kg					
			总数 Total:		3,680			¥791,100.00	\$114,652.17	\$20.37	\$74,971.21

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥68,469.95	\$9,923.18
海运费 Ocean Freight	¥109,602.71	\$15,884.45
中检费及杂费 Customs Inspection Fee & Misc	¥4,500.00	\$652.17
运输费 Transportation Surcharge	¥16,578.00	\$2,402.61
服务费 Service Fee	¥1,750.00	\$253.62
市场费用 Market Charges	¥3,730.00	\$540.58
入场费 Market Entry Cost	¥5,880.00	\$852.17
小计 Total Fees	¥210,510.66	\$30,508.79
销售佣金 Commission (8%)	¥63,288.00	\$9,172.17
总费用 Total Charges	¥273,798.66	\$39,680.97
每箱平均费用 Ave/box	¥74.40	\$10.78

Note: Overall fruit condition was fair, some decay and soft fruits.	CSG	Payment
	105448	\$57,158.12
	121944	\$17,813.09



Sales Summary 销售报告

供应商 Supplier: Ocho Fuegos
船号 Vessel: MANZANILLO EXPRESS-2243W

到货日期 Arrival Date: 12/31/22
货柜号 Container No.: OTPU6453828

销售日期 Date of Sale: 1/3/23
销售地点 Sales Location: Guangzhou

日期 Date	板号 Pallet No.	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格 (人民币) Price RMB	总数 (人民币) Total RMB	总数 (美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
1/3/23	1509958	SANTINA	JD	184	5kg	270.00	¥49,680.00	\$7,200.00	\$27.07	\$4,981.38
1/3/23	1509961	SANTINA	JD	184	5kg	270.00	¥49,680.00	\$7,200.00	\$27.07	\$4,981.38
1/3/23	1509965	SANTINA	JD	184	5kg	270.00	¥49,680.00	\$7,200.00	\$27.07	\$4,981.38
1/3/23	1509969	SANTINA	JD	184	5kg	270.00	¥49,680.00	\$7,200.00	\$27.07	\$4,981.38
1/3/23	1509972	SANTINA	JD	184	5kg	270.00	¥49,680.00	\$7,200.00	\$27.07	\$4,981.38
1/3/23	1509977	SANTINA	JD	184	5kg	270.00	¥49,680.00	\$7,200.00	\$27.07	\$4,981.38
1/3/23	1509979	SANTINA	JD	184	5kg	270.00	¥49,680.00	\$7,200.00	\$27.07	\$4,981.38
1/3/23	1510279	SANTINA	JD	182	5kg	270.00	¥49,140.00	\$7,121.74	\$27.07	\$4,927.24
1/3/23	1510283	SANTINA	JDD	184	5kg	270.00	¥49,680.00	\$7,200.00	\$27.07	\$4,981.38
1/3/23	1510288	SANTINA	JDD	184	5kg	270.00	¥49,680.00	\$7,200.00	\$27.07	\$4,981.38
1/3/23	1510292	SANTINA	JD	184	5kg	270.00	¥49,680.00	\$7,200.00	\$27.07	\$4,981.38
1/3/23	1510295	SANTINA	JDD	184	5kg	270.00	¥49,680.00	\$7,200.00	\$27.07	\$4,981.38
1/3/23	1510300	SANTINA	JDD	184	5kg	270.00	¥49,680.00	\$7,200.00	\$27.07	\$4,981.38
1/3/23	1510318	SANTINA	JD	184	5kg	270.00	¥49,680.00	\$7,200.00	\$27.07	\$4,981.38
1/3/23	1510319	SANTINA	JDD	184	5kg	270.00	¥49,680.00	\$7,200.00	\$27.07	\$4,981.38
1/3/23	1510323	SANTINA	JDD	184	5kg	270.00	¥49,680.00	\$7,200.00	\$27.07	\$4,981.38
1/3/23	1510330	SANTINA	JD	184	5kg	270.00	¥49,680.00	\$7,200.00	\$27.07	\$4,981.38
1/3/23	1510331	SANTINA	JDD	184	5kg	270.00	¥49,680.00	\$7,200.00	\$27.07	\$4,981.38
1/3/23	1510336	SANTINA	JDD	184	5kg	270.00	¥49,680.00	\$7,200.00	\$27.07	\$4,981.38
1/3/23	1510351	SANTINA	JDD	184	5kg	270.00	¥49,680.00	\$7,200.00	\$27.07	\$4,981.38
damage	1510279	SANTINA	JD	2	5kg					
总数 Total:				3,680			¥993,060.00	\$143,921.74	\$27.05	\$99,573.48

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥87,892.00	\$12,737.97
海运费 Ocean Freight	¥109,184.56	\$15,823.85
中检费及杂费 Customs Inspection Fee & Misc	¥4,500.00	\$652.17
运输费 Transportation Surcharge	¥15,458.00	\$2,240.29
清关服务费 Service Fee	¥2,150.00	\$311.59
市场费用 Market Charges	¥1,660.00	\$240.58
入场费 Market Entry Cost	¥5,880.00	\$852.17
小计 Total Fees	¥226,724.56	\$32,858.63

销售佣金 Commission (8%)	¥79,444.80	\$11,513.74
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总费用 Total Charges	¥306,169.36	\$44,372.37
每箱平均费用 Ave/box	¥83.20	\$12.06

Note:



Sales Summary 销售报告

供应商 Supplier: OCHO FUEGOS SPA
船号 Vessel: COPIAPO 2245W

到货日期 Arrival Date: 1/18/23
货柜号 Container No.: SEGU9053720

销售日期 Date of Sale: 1/23-1/26/23
销售地点 Sales Location: Gaobeidian

FX Rate: 6.9

日期 Date	板号 Pallet No.	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格 (人民币) Price RMB	总数 (人民币) Total RMB	总数 (美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
1/23-1/26/23	1806150101	SKEENA	J	184	5kg	¥165.00	¥30,360.00	\$4,400.00	\$14.90	\$2,741.50
1/23-1/26/23	1806150202	SKEENA	J	20	5kg	¥160.00	¥3,200.00	\$463.77	\$14.17	\$283.50
1/23-1/26/23	1806150202	SKEENA	J	164	5kg	¥160.00	¥26,240.00	\$3,802.90	\$14.17	\$2,324.67
1/23-1/26/23	1806150303	SKEENA	JD	69	5kg	¥160.00	¥11,040.00	\$1,600.00	\$14.17	\$978.06
1/23-1/26/23	1806150303	SKEENA	JD	115	5kg	¥160.00	¥18,400.00	\$2,666.67	\$14.17	\$1,630.10
1/23-1/26/23	1806150505	SKEENA	JD	184	5kg	¥160.00	¥29,440.00	\$4,266.67	\$14.17	\$2,608.17
1/23-1/26/23	1806150606	SKEENA	J	184	5kg	¥160.00	¥29,440.00	\$4,266.67	\$14.17	\$2,608.17
1/23-1/26/23	1806153131	SKEENA	J	184	5kg	¥160.00	¥29,440.00	\$4,266.67	\$14.17	\$2,608.17
1/23-1/26/23	1806165858	LAPINS	J	184	5kg	¥145.00	¥26,680.00	\$3,866.67	\$12.00	\$2,208.17
1/23-1/26/23	1806166363	LAPINS	J	184	5kg	¥145.00	¥26,680.00	\$3,866.67	\$12.00	\$2,208.17
1/23-1/26/23	1806168989	LAPINS	J	184	5kg	¥145.00	¥26,680.00	\$3,866.67	\$12.00	\$2,208.17
1/23-1/26/23	1806169191	LAPINS	J	184	5kg	¥145.00	¥26,680.00	\$3,866.67	\$12.00	\$2,208.17
1/23-1/26/23	1806169393	LAPINS	J	184	5kg	¥145.00	¥26,680.00	\$3,866.67	\$12.00	\$2,208.17
1/23-1/26/23	1806165454	LAPINS	JD	184	5kg	¥160.00	¥29,440.00	\$4,266.67	\$14.17	\$2,608.17
1/23-1/26/23	1806166161	LAPINS	JD	184	5kg	¥160.00	¥29,440.00	\$4,266.67	\$14.17	\$2,608.17
1/23-1/26/23	1806168888	LAPINS	JD	173	5kg	¥155.00	¥26,815.00	\$3,886.23	\$13.45	\$2,326.88
1/23-1/26/23	1806168888	LAPINS	JD	11	5kg	¥155.00	¥1,705.00	\$247.10	\$13.45	\$147.95
1/23-1/26/23	1806169292	LAPINS	JD	184	5kg	¥155.00	¥28,520.00	\$4,133.33	\$13.45	\$2,474.83
1/23-1/26/23	1806169595	LAPINS	JD	184	5kg	¥155.00	¥28,520.00	\$4,133.33	\$13.45	\$2,474.83
1/23-1/26/23	1806169999	LAPINS	J	144	5kg	¥140.00	¥20,160.00	\$2,921.74	\$11.28	\$1,623.78
1/23-1/26/23	1806169999	LAPINS	J	40	5kg	¥140.00	¥5,600.00	\$811.59	\$11.28	\$451.05
1/23-1/26/23	1806171515	LAPINS	J	184	5kg	¥140.00	¥25,760.00	\$3,733.33	\$11.28	\$2,074.83
1/23-1/26/23	1806176969	LAPINS	JD	184	5kg	¥155.00	¥28,520.00	\$4,133.33	\$13.45	\$2,474.83
1/23-1/26/23	1806177070	LAPINS	J	184	5kg	¥140.00	¥25,760.00	\$3,733.33	\$11.28	\$2,074.83
		总数 Total:		3680		0	¥561,200.00	\$81,333.33	\$13.09	\$48,163.33

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥49,274.57	\$7,141.24
海运费 Freight Fees	¥113,200.45	\$16,405.86
中检费及杂费 Customs Inspection Fee & Misc	¥4,500.00	\$652.17
清关服务费 Service Fee	¥1,350.00	\$195.65
运输费 Trucking Fee	¥33,800.00	\$4,898.55
市场费用 Market Charges	¥1,400.00	\$202.90
入场费 Market Entry Cost	¥2,900.00	\$420.29
小计 Total Fees	¥206,425.02	\$29,916.67

销售佣金 Commission (8%)	¥22,448.00	\$3,253.33
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总费用 Total Charges	¥228,873.02	\$33,170.00
每箱平均费用 Ave/box	¥62.19	\$9.01

Note:
The arrival of the container already missed the CNY sales period.



Sales Summary

销售报告

供应商 Supplier: Ocho Fuegos Spa
航次号Voyage No: Copiapo 2245W

到货日期 Arrival Date: 1/17/23
柜号 Container No: SEGUG207214

销售日期 Date of Sale: 1/20/23
销售地点 Sales Location: Chongqing

日期 Date	板号 Pallet No.	果园 CSG	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格 (人民币) Price RMB	总数 (人民币) Total RMB	总数 (美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
1/20/23	0180574348	114957	LAPINS	3J	326	2.5kg	¥ 190.00	¥61,940.00	\$8,976.81	\$20.81	\$6,783.60
1/20/23	0180574348	105448	LAPINS	3J	22	2.5kg	¥ 190.00	¥4,180.00	\$605.80	\$20.81	\$457.79
1/20/23	0180574348	105448	BING	3J	10	2.5kg	¥ 180.00	¥1,800.00	\$260.87	\$19.36	\$193.59
1/20/23	0180574348	105448	BING	2J	62	2.5kg	¥ 160.00	¥9,920.00	\$1,437.68	\$16.46	\$1,020.57
1/20/23	1508989	114957	LAPINS	2JD	420	2.5kg	¥ 170.00	¥71,400.00	\$10,347.83	\$17.91	\$7,522.22
1/20/23	1508994	114957	LAPINS	2J	420	2.5kg	¥ 160.00	¥67,200.00	\$9,739.13	\$16.46	\$6,913.52
1/20/23	1508995	114957	LAPINS	2JD	420	2.5kg	¥ 170.00	¥71,400.00	\$10,347.83	\$17.91	\$7,522.22
1/20/23	1509000	114957	LAPINS	2JD	420	2.5kg	¥ 170.00	¥71,400.00	\$10,347.83	\$17.91	\$7,522.22
1/20/23	1510802	114957	LAPINS	2J	399	2.5kg	¥ 160.00	¥63,840.00	\$9,252.17	\$16.46	\$6,567.85
1/20/23	1510802	114957	SKEENA	2J	21	2.5kg	¥ 160.00	¥3,360.00	\$486.96	\$16.46	\$345.68
1/20/23	1510813	114957	REGINA	J	4	2.5kg	¥ 190.00	¥760.00	\$110.14	\$20.81	\$83.23
1/20/23	1510813	105448	REGINA	JD	7	2.5kg	¥ 190.00	¥1,330.00	\$192.75	\$20.81	\$145.66
1/20/23	1510813	114957	LAPINS	3JD	5	2.5kg	¥ 220.00	¥1,100.00	\$159.42	\$25.16	\$125.78
1/20/23	1510813	114957	LAPINS	2J	395	2.5kg	¥ 160.00	¥63,200.00	\$9,159.42	\$16.46	\$6,502.00
1/20/23	1510813	114957	LAPINS	2JD	9	2.5kg	¥ 170.00	¥1,530.00	\$221.74	\$17.91	\$161.19
1/20/23	1510814	105448	REGINA	JDD	85	2.5kg	¥ 160.00	¥13,600.00	\$1,971.01	\$16.46	\$1,399.17
1/20/23	1510814	114957	LAPINS	3JD	171	2.5kg	¥ 220.00	¥37,620.00	\$5,452.17	\$25.16	\$4,301.75
1/20/23	1510814	114957	LAPINS	2JDD	164	2.5kg	¥ 175.00	¥28,700.00	\$4,159.42	\$18.63	\$3,056.09
1/20/23	1510871	114957	LAPINS	2JD	420	2.5kg	¥ 170.00	¥71,400.00	\$10,347.83	\$17.91	\$7,522.22
1/20/23	1510874	114957	SKEENA	2JD	420	2.5kg	¥ 145.00	¥60,900.00	\$8,826.09	\$14.29	\$6,000.48
1/20/23	1510878	114957	SKEENA	2JD	420	2.5kg	¥ 145.00	¥60,900.00	\$8,826.09	\$14.29	\$6,000.48
1/20/23	1510882	114957	SKEENA	2JD	420	2.5kg	¥ 160.00	¥67,200.00	\$9,739.13	\$16.46	\$6,913.52
1/20/23	1510883	114957	SKEENA	2J	420	2.5kg	¥ 160.00	¥67,200.00	\$9,739.13	\$16.46	\$6,913.52
1/20/23	1510888	114957	SKEENA	2JD	420	2.5kg	¥ 160.00	¥67,200.00	\$9,739.13	\$16.46	\$6,913.52
1/20/23	1510892	114957	SKEENA	2JDD	420	2.5kg	¥ 160.00	¥67,200.00	\$9,739.13	\$16.46	\$6,913.52
1/20/23	1510895	114957	SKEENA	2JD	420	2.5kg	¥ 160.00	¥67,200.00	\$9,739.13	\$16.46	\$6,913.52
1/20/23	1806165555	105448	LAPINS	2JD	55	2.5kg	¥ 170.00	¥9,350.00	\$1,355.07	\$17.91	\$985.05
1/20/23	1806165555	114957	LAPINS	2JD	365	2.5kg	¥ 170.00	¥62,050.00	\$8,992.75	\$17.91	\$6,537.17
1/20/23	1806174141	105448	LAPINS	3JD	32	2.5kg	¥ 255.56	¥8,177.78	\$1,185.19	\$30.31	\$969.90
1/20/23	1806174141	114957	LAPINS	3JD	346	2.5kg	¥ 255.56	¥88,422.22	\$12,814.81	\$30.31	\$10,487.05
1/20/23	1806176868	105448	LAPINS	2JD	147	2.5kg	¥ 170.00	¥24,990.00	\$3,621.74	\$17.91	\$2,632.78
1/20/23	1806176868	114957	LAPINS	2JD	273	2.5kg	¥ 170.00	¥46,410.00	\$6,726.09	\$17.91	\$4,889.44
1/20/23	1810002693	114957	LAPINS	3J	11	2.5kg	¥ 190.00	¥2,090.00	\$302.90	\$20.81	\$228.89
1/20/23	1810002693	114957	LAPINS	3J	125	2.5kg	¥ 190.00	¥23,750.00	\$3,442.03	\$20.81	\$2,601.07
1/20/23	1810002693	114957	SKEENA	3J	36	2.5kg	¥ 168.00	¥6,048.00	\$876.52	\$17.62	\$634.33
1/20/23	1810002693	114957	SKEENA	2J	208	2.5kg	¥ 145.00	¥30,160.00	\$4,371.01	\$14.29	\$2,971.67
1/20/23	1806174141	114957	LAPINS	3JD	42	2.5kg	¥ 220.00	¥9,240.00	\$1,339.13	\$25.16	\$1,056.57
					总数 Total:			¥1,414,168.00	\$204,951.88	\$17.79	\$148,708.86

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥126,374.00	\$18,315.07
海运费 Seafreight	¥109,200.45	\$15,826.15
中检费及杂费 Customs Inspection Fee & Misc	¥4,500.00	\$652.17
运输费 Trucking Fee	¥30,000.00	\$4,347.83
清关服务费 Service Fee	¥1,350.00	\$195.65
市场费用 Market Charges	¥2,330.00	\$337.68
入场费 Market Entry Cost	¥1,189.00	\$172.32
小计 Total Fees	¥274,943.45	\$39,846.88
销售佣金 Commission (8%)	¥113,133.44	\$16,396.15
总费用 Total Charges	¥388,076.89	\$56,243.03
每箱平均费用 Ave/box	¥46.42	\$6.73

Note:	CSG	Payment
	105448	\$7,804.51
	114957	\$140,904.35



Sales Summary 销售报告

供应商 Supplier: OCHO FUEGO
船号 Vessel: COPIAPO 2245W

到货日期 Arrival Date: 1/17/23
货柜号 Container No.: SEGU9670471

销售日期 Date of Sale: 1/25/23
销售地点 Sales Location: Chongqin

日期 Date	板号 Pallet No.	果园 CSG	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格(人民币) Price RMB	总数(人民币) Total RMB	总数(美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
1/25/23	1508891	105448	REGINA	JDD	420	2.5kg	125.20	¥52,583.92	\$7,620.86	\$12.34	\$5,181.98
1/25/23	1508895	105448	REGINA	JDD	420	2.5kg	125.20	¥52,583.92	\$7,620.86	\$12.34	\$5,181.98
1/25/23	1508901	105448	REGINA	JD	420	2.5kg	120.00	¥50,400.00	\$7,304.35	\$11.58	\$4,865.46
1/25/23	1508903	105448	REGINA	JDD	420	2.5kg	125.20	¥52,583.92	\$7,620.86	\$12.34	\$5,181.98
1/25/23	1508907	105448	REGINA	JDD	420	2.5kg	125.20	¥52,583.92	\$7,620.86	\$12.34	\$5,181.98
1/25/23	1508911	105448	REGINA	JDD	420	2.5kg	125.20	¥52,583.92	\$7,620.86	\$12.34	\$5,181.98
1/25/23	1508916	105448	REGINA	JDD	420	2.5kg	125.20	¥52,583.92	\$7,620.86	\$12.34	\$5,181.98
1/25/23	1508918	105448	REGINA	JDD	420	2.5kg	125.20	¥52,583.92	\$7,620.86	\$12.34	\$5,181.98
1/25/23	1508919	105448	REGINA	JD	420	2.5kg	120.00	¥50,400.00	\$7,304.35	\$11.58	\$4,865.46
1/25/23	1508943	105448	REGINA	JDD	420	2.5kg	125.20	¥52,583.92	\$7,620.86	\$12.34	\$5,181.98
1/25/23	1508945	105448	REGINA	JD	420	2.5kg	120.00	¥50,400.00	\$7,304.35	\$11.58	\$4,865.46
1/25/23	1508949	105448	REGINA	JDD	420	2.5kg	125.20	¥52,583.92	\$7,620.86	\$12.34	\$5,181.98
1/25/23	1508950	105448	REGINA	JD	420	2.5kg	120.00	¥50,400.00	\$7,304.35	\$11.58	\$4,865.46
1/25/23	1508952	105448	REGINA	JDD	420	2.5kg	125.20	¥52,583.92	\$7,620.86	\$12.34	\$5,181.98
1/25/23	1508956	105448	REGINA	JD	420	2.5kg	120.00	¥50,400.00	\$7,304.35	\$11.58	\$4,865.46
1/25/23	1510248	114957	LAPINS	2J	420	2.5kg	150.00	¥63,000.00	\$9,130.43	\$15.93	\$6,691.55
1/25/23	1510818	105448	REGINA	JDD	95	2.5kg	125.20	¥11,893.98	\$1,723.77	\$12.34	\$1,172.11
1/25/23	1510818	105448	REGINA	JD	92	2.5kg	131.06	¥12,057.50	\$1,747.46	\$13.19	\$1,213.23
1/25/23	1510818	114957	LAPINS	3J	189	2.5kg	185.00	¥34,965.00	\$5,067.39	\$21.00	\$3,969.89
1/25/23	1510818	114957	LAPINS	2J	43	2.5kg	150.00	¥6,450.00	\$934.78	\$15.93	\$685.09
1/25/23	1510819	114957	LAPINS	2JDD	261	2.5kg	81.10	¥21,167.00	\$3,067.68	\$5.95	\$1,552.09
1/25/23	1510819	105448	REGINA	JDD	159	2.5kg	125.20	¥19,906.77	\$2,885.04	\$12.34	\$1,961.75
1/25/23	1510820	114957	LAPINS	2JD	420	2.5kg	165.00	¥69,300.00	\$10,043.48	\$18.11	\$7,604.59
1/25/23	1510836	105448	SKEENA	JD	38	5kg	230.00	¥8,740.00	\$1,266.67	\$21.72	\$825.34
1/25/23	1510836	114957	LAPINS	JD	43	5kg	250.00	¥10,750.00	\$1,557.97	\$24.62	\$1,058.58
1/25/23	1510836	121944	LAPINS	JD	102	5kg	250.00	¥25,500.00	\$3,695.65	\$24.62	\$2,511.05
1/25/23	1510836	105448	SKEENA	JDD	1	5kg	230.00	¥230.00	\$33.33	\$21.72	\$21.72
Damage	1510818		REGINA	JDD	1	2.5kg					
			总数 Total:		8,164			¥1,061,799.50	\$153,883.99	\$13.04	\$105,408.27

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥93,739.00	\$13,585.36
海运费 Ocean Freight	¥113,200.45	\$16,405.86
中检费及杂费 Customs Inspection Fee & Misc	¥4,500.00	\$652.17
运输费 Transportation Surcharge	¥33,501.00	\$4,855.22
服务费 Service Fee	¥1,350.00	\$195.65
市场费用 Market Charges	¥2,004.00	\$290.43
入场费 Market Entry Cost	¥1,244.00	\$180.29
小计 Total Fees	¥249,538.45	\$36,164.99

销售佣金 Commission (8%)	¥84,943.96	\$12,310.72
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总费用 Total Charges	¥334,482.41	\$48,475.71
每箱平均费用 Ave/box	¥40.07	\$5.81

Note:	CSG	Payment
	105448	\$81,335.42
	114957	\$21,561.80
	121944	\$2,511.05



Sales Summary
销售报告

供应商 Supplier: OCHO FUEGOS SPA
船号 Vessel: NAVIGARE COLLECTOR/2241W1

到货日期 Arrival Date: 12/28/22
货柜号 Container No.: SEGU9671950

销售日期 Date of Sale: 12/30/22
销售地点 Sales Location: Chongqing

FX Rate: 6.9

日期 Date	板号 Pallet No.	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格 (人民币) Price RMB	总数 (人民币) Total RMB	总数 (美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
12/30/22	1509793	SANTINA	JD	420	2.5kg	¥150.00	¥63,000.00	\$9,130.43	\$15.58	\$6,542.78
12/30/22	1509801	SANTINA	JD	420	2.5kg	¥150.00	¥63,000.00	\$9,130.43	\$15.58	\$6,542.78
12/30/22	1509803	SANTINA	JD	420	2.5kg	¥150.00	¥63,000.00	\$9,130.43	\$15.58	\$6,542.78
12/30/22	1509810	SANTINA	JD	177	2.5kg	¥150.00	¥26,550.00	\$3,847.83	\$15.58	\$2,757.31
12/30/22	1509810	SANTINA	JD	243	2.5kg	¥150.00	¥36,450.00	\$5,282.61	\$15.58	\$3,785.46
12/30/22	1509814	SANTINA	JD	420	2.5kg	¥150.00	¥63,000.00	\$9,130.43	\$15.58	\$6,542.78
12/30/22	1509820	SANTINA	JD	420	2.5kg	¥150.00	¥63,000.00	\$9,130.43	\$15.58	\$6,542.78
12/30/22	1509833	SANTINA	JD	420	2.5kg	¥150.00	¥63,000.00	\$9,130.43	\$15.58	\$6,542.78
12/30/22	1509837	SANTINA	JD	420	2.5kg	¥150.00	¥63,000.00	\$9,130.43	\$15.58	\$6,542.78
12/30/22	1509842	SANTINA	JD	420	2.5kg	¥150.00	¥63,000.00	\$9,130.43	\$15.58	\$6,542.78
12/30/22	1509845	SANTINA	JD	420	2.5kg	¥150.00	¥63,000.00	\$9,130.43	\$15.58	\$6,542.78
12/30/22	1509850	SANTINA	JD	420	2.5kg	¥150.00	¥63,000.00	\$9,130.43	\$15.58	\$6,542.78
12/30/22	1509852	SANTINA	JD	406	2.5kg	¥145.00	¥58,870.00	\$8,531.88	\$14.85	\$6,030.48
12/30/22	1509852	SANTINA	JD	14	2.5kg	¥145.00	¥2,030.00	\$294.20	\$14.85	\$207.95
12/30/22	1509856	SANTINA	JD	420	2.5kg	¥145.00	¥60,900.00	\$8,826.09	\$14.85	\$6,238.43
12/30/22	1509860	SANTINA	JD	420	2.5kg	¥145.00	¥60,900.00	\$8,826.09	\$14.85	\$6,238.43
12/30/22	1509863	SANTINA	JD	420	2.5kg	¥145.00	¥60,900.00	\$8,826.09	\$14.85	\$6,238.43
12/30/22	1509868	SANTINA	JD	184	5kg	¥270.00	¥49,680.00	\$7,200.00	\$26.81	\$4,932.72
12/30/22	1509870	SANTINA	JD	184	5kg	¥270.00	¥49,680.00	\$7,200.00	\$26.81	\$4,932.72
12/30/22	1509873	SANTINA	JD	184	5kg	¥270.00	¥49,680.00	\$7,200.00	\$26.81	\$4,932.72
12/30/22	1509875	SANTINA	JD	184	5kg	¥270.00	¥49,680.00	\$7,200.00	\$26.81	\$4,932.72
12/30/22	1509880	SANTINA	JD	184	5kg	¥270.00	¥49,680.00	\$7,200.00	\$26.81	\$4,932.72
		总数 Total:		7220			¥1,185,000.00	\$171,739.13	Mixed size	\$121,587.86

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥105,293.00	\$15,259.86
海运费 Freight Fees	¥109,964.80	\$15,936.93
中检费及杂费 Customs Inspection Fee & Misc	¥4,500.00	\$652.17
清关服务费 Service Fee	¥1,350.00	\$195.65
运输费 Trucking Fee	¥25,300.00	\$3,666.67
市场费用 Market Charges	¥1,850.00	\$268.12
入场费 Market Entry Cost	¥2,986.00	\$432.75
小计 Total Fees	¥251,243.80	\$36,412.14
销售佣金 Commission (8%)	¥94,800.00	\$13,739.13
总费用 Total Charges	¥346,043.80	\$50,151.28
每箱平均费用 Ave/box	¥42.51	\$6.16

Note:



Sales Summary

销售报告

供应商 Supplier: Ocho Fuegos Spa
航次号Voyage No: Copiapo 2245W

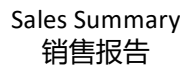
到货日期 Arrival Date: 1/18/23
柜号 Container No: SZLU9195210

销售日期 Date of Sale: 1/22/23
销售地点 Sales Location: Guangzhou

日期 Date	板号 Pallet No.	果园 CSG	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格 (人民币) Price RMB	总数 (人民币) Total RMB	总数 (美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
1/22/23	0180574396	114957	LAPINS	J	184	5kg	¥ 200.00	¥36,800.00	\$5,333.33	\$18.74	\$3,447.60
1/22/23	0180574397	114957	LAPINS	JD	184	5kg	¥ 200.00	¥36,800.00	\$5,333.33	\$18.74	\$3,447.60
1/22/23	0180574399	114957	LAPINS	XLD	184	5kg	¥ 160.00	¥29,440.00	\$4,266.67	\$12.94	\$2,380.93
1/22/23	0180574400	114957	LAPINS	XL	184	5kg	¥ 150.00	¥27,600.00	\$4,000.00	\$11.49	\$2,114.26
1/22/23	0180574483	105448	BING	J	82	5kg	¥ 200.00	¥16,400.00	\$2,376.81	\$18.74	\$1,536.43
1/22/23	0180574483	114957	LAPINS	J	102	5kg	¥ 190.00	¥19,380.00	\$2,808.70	\$17.29	\$1,763.34
1/22/23	0180574485	105448	SKEENA	JD	149	5kg	¥ 200.00	¥29,800.00	\$4,318.84	\$18.74	\$2,791.80
1/22/23	0180574485	105448	LAPINS	JD	11	5kg	¥ 200.00	¥2,200.00	\$318.84	\$18.74	\$206.11
1/22/23	0180574485	105448	BING	JD	24	5kg	¥ 200.00	¥4,800.00	\$695.65	\$18.74	\$449.69
1/22/23	0180574490	114957	LAPINS	JD	182	5kg	¥ 200.00	¥36,400.00	\$5,275.36	\$18.74	\$3,410.12
1/22/23	0180574492	114957	LAPINS	J	184	5kg	¥ 190.00	¥34,960.00	\$5,066.67	\$17.29	\$3,180.93
1/22/23	0180574496	114957	LAPINS	JD	160	5kg	¥ 190.00	¥30,400.00	\$4,405.80	\$17.29	\$2,766.03
1/22/23	0180574496	150448	LAPINS	JD	24	5kg	¥ 190.00	¥4,560.00	\$660.87	\$17.29	\$414.90
1/22/23	0180574498	105448	LAPINS	JD	184	5kg	¥ 190.00	¥34,960.00	\$5,066.67	\$17.29	\$3,180.93
1/22/23	1805170303	114957	LAPINS	JD	184	5kg	¥ 200.00	¥36,800.00	\$5,333.33	\$18.74	\$3,447.60
1/22/23	1806132626	105448	BING	J	44	5kg	¥ 200.00	¥8,800.00	\$1,275.36	\$18.74	\$824.43
1/22/23	1806132626	105448	SKEENA	J	10	5kg	¥ 190.00	¥1,900.00	\$275.36	\$17.29	\$172.88
1/22/23	1806132626	105448	LAPINS	J	130	5kg	¥ 180.00	¥23,400.00	\$3,391.30	\$15.84	\$2,058.99
1/22/23	1806170101	105448	LAPINS	XL	41	5kg	¥ 150.00	¥6,150.00	\$891.30	\$11.49	\$471.11
1/22/23	1806170101	114957	LAPINS	J	143	5kg	¥ 180.00	¥25,740.00	\$3,730.43	\$15.84	\$2,264.89
1/22/23	1806170808	114957	LAPINS	JD	166	5kg	¥ 190.00	¥31,540.00	\$4,571.01	\$17.29	\$2,869.75
1/22/23	1806170808	105448	LAPINS	JD	18	5kg	¥ 190.00	¥3,420.00	\$495.65	\$17.29	\$311.18
1/22/23	1806171111	105448	LAPINS	JD	184	5kg	¥ 190.00	¥34,960.00	\$5,066.67	\$17.29	\$3,180.93
1/22/23	1806171212	114957	LAPINS	J	144	5kg	¥ 190.00	¥27,360.00	\$3,965.22	\$17.29	\$2,489.42
1/22/23	1806171212	105448	LAPINS	J	40	5kg	¥ 190.00	¥7,600.00	\$1,101.45	\$17.29	\$691.51
1/22/23	1806173434	114957	LAPINS	JD	184	5kg	¥ 190.00	¥34,960.00	\$5,066.67	\$17.29	\$3,180.93
1/22/23	1806173939	114957	LAPINS	J	184	5kg	¥ 190.00	¥34,960.00	\$5,066.67	\$17.29	\$3,180.93
1/22/23	1806174040	114957	LAPINS	JD	184	5kg	¥ 190.00	¥34,960.00	\$5,066.67	\$17.29	\$3,180.93
1/22/23	1806174242	114957	LAPINS	JD	184	5kg	¥ 190.00	¥34,960.00	\$5,066.67	\$17.29	\$3,180.93
Customs	0180574490		LAPINS	JD	2	5kg					
				总数 Total:	3,680			¥692,010.00	\$100,291.30	\$17.00	\$62,597.07

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥60,982.00	\$8,837.97
海运费 Seafreight	¥109,200.45	\$15,826.15
中检费及杂费 Customs Inspection Fee & Misc	¥4,500.00	\$652.17
运输费 Trucking Fee	¥19,527.00	\$2,830.00
清关服务费 Service Fee	¥3,050.00	\$442.03
市场费用 Market Charges	¥1,590.00	\$230.43
入场费 Market Entry Cost	¥5,880.00	\$852.17
小计 Total Fees	¥204,729.45	\$29,670.93
销售佣金 Commission (8%)	¥55,360.80	\$8,023.30
总费用 Total Charges	¥260,090.25	\$37,694.24
每箱平均费用 Ave/box	¥70.72	\$10.25

Note:	CSG	Payment
	105448	\$16,290.88
	114957	\$46,306.19



销售日期 Date of Sale: 1/23-1/29/23
销售地点 Sales Location: Chongqin

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥101,506.69	\$14,711.11
海运运费 Ocean Freight	¥113,200.45	\$16,405.86
中检费及杂费 Customs Inspection Fee & Misc	¥4,500.00	\$652.17
运输费 Transportation Surcharge	¥34,200.00	\$4,956.52
服务费 Service Fee	¥2,450.00	\$355.07
市场费用 Market Charges	¥1,945.00	\$281.88
入场费 Market Entry Cost	¥1,212.00	\$175.65
小计 Total Fees	¥259,014.14	\$37,538.28
销售佣金 Commission (8%)	¥91,014.44	\$13,190.50
总费用 Total Charges	¥350,028.58	\$50,728.78
每箱平均费用 Ave/box	¥41.67	\$6.04

<p>Note:</p>	<p>CSG</p>	<p>Payment</p>
	<p>105448</p>	<p>\$41,385.05</p>
	<p>114957</p>	<p>\$74,216.69</p>



Sales Summary
销售报告

供应商 Supplier: OCHO FUEGO
船号 Vessel: MANZANILLO EXPRESS-2243W

到货日期 Arrival D: 12/31/22
货柜号 Container #: SZLU9357579

销售日期 Date of Sale: 2023/1/1-2023/1/2
销售地点 Sales Location: Guangzhou

日期 Date	板号 Pallet No.	果园 CSG	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格(人民币) Price RMB	总数(人民币) Total RMB	总数(美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
1/1/23	1509763	121944	SANTINA	JD	420	2.5	145.00	¥60,900.00	\$8,826.09	\$15.42	\$6,474.47
1/1/23	1509766	121944	SANTINA	JD	420	2.5	145.00	¥60,900.00	\$8,826.09	\$15.42	\$6,474.47
1/2/23	1509950	114957	SANTINA	JD	184	5	265.00	¥48,760.00	\$7,066.67	\$27.21	\$5,006.20
1/1/23	1509954	114957	SANTINA	JD	184	5	260.00	¥47,840.00	\$6,933.33	\$26.48	\$4,872.87
1/1/23	1510251	114957	SANTINA	JDD	184	5	260.00	¥47,840.00	\$6,933.33	\$26.48	\$4,872.87
1/1/23	1510253	114957	SANTINA	JD	184	5	260.00	¥47,840.00	\$6,933.33	\$26.48	\$4,872.87
1/1/23	1510258	114957	SANTINA	JDD	184	5	260.00	¥47,840.00	\$6,933.33	\$26.48	\$4,872.87
1/1/23	1510262	114957	SANTINA	JDD	184	5	265.00	¥48,760.00	\$7,066.67	\$27.21	\$5,006.20
1/1/23	1510269	114957	SANTINA	JDD	184	5	260.00	¥47,840.00	\$6,933.33	\$26.48	\$4,872.87
1/1/23	1510272	114957	SANTINA	JDD	184	5	260.00	¥47,840.00	\$6,933.33	\$26.48	\$4,872.87
1/2/23	1510302	114957	SANTINA	JD	165	5	265.00	¥43,725.00	\$6,336.96	\$27.21	\$4,489.26
1/2/23	1510302	121944	SANTINA	JD	19	5	265.00	¥5,035.00	\$729.71	\$27.21	\$516.94
1/1/23	1510304	114957	SANTINA	XLD	100	10	390.00	¥39,000.00	\$5,652.17	\$34.13	\$3,412.54
1/1/23	1510304	114957	SANTINA	XLD	12	10	390.00	¥4,680.00	\$678.26	\$34.13	\$409.50
1/1/23	1510309	114957	SANTINA	JD	165	5	265.00	¥43,725.00	\$6,336.96	\$27.21	\$4,489.26
1/1/23	1510309	121944	SANTINA	JD	19	5	265.00	¥5,035.00	\$729.71	\$27.21	\$516.94
1/1/23	1510310	114957	SANTINA	JD	163	5	265.00	¥43,195.00	\$6,260.14	\$27.21	\$4,434.84
1/1/23	1510310	114957	SANTINA	JD	11	5	265.00	¥2,915.00	\$422.46	\$27.21	\$299.28
1/1/23	1510310	121944	SANTINA	JD	10	5	265.00	¥2,650.00	\$384.06	\$27.21	\$272.08
1/1/23	1510311	114957	SANTINA	J	122	5	235.00	¥28,670.00	\$4,155.07	\$22.86	\$2,788.89
1/1/23	1510311	121944	SANTINA	J	10	5	235.00	¥2,350.00	\$340.58	\$22.86	\$228.60
1/1/23	1510311	121944	SANTINA	JD	52	5	235.00	¥12,220.00	\$1,771.01	\$22.86	\$1,188.71
1/1/23	1510312	105448	SANTINA	JD	8	5	190.00	¥1,520.00	\$220.29	\$16.34	\$130.70
1/1/23	1510312	114957	SANTINA	JDD	25	5	190.00	¥4,750.00	\$688.41	\$16.34	\$408.45
1/1/23	1510312	121944	SANTINA	LD	82	5	190.00	¥15,580.00	\$2,257.97	\$16.34	\$1,339.72
1/1/23	1510312	121944	SANTINA	XLD	34	5	190.00	¥6,460.00	\$936.23	\$16.34	\$555.49
1/1/23	1510312	121944	SANTINA	XLD	35	5	190.00	¥6,650.00	\$963.77	\$16.34	\$571.83
1/1/23	1510313	105448	SANTINA	2JD	6	2.5	180.00	¥1,080.00	\$156.52	\$20.49	\$122.93
1/1/23	1510313	105448	SANTINA	3JD	334	2.5	180.00	¥60,120.00	\$8,713.04	\$20.49	\$6,842.95
1/1/23	1510313	105448	SANTINA	2JD	54	2.5	180.00	¥9,720.00	\$1,408.70	\$20.49	\$1,106.34
1/1/23	1510313	114957	SANTINA	JD	23	2.5	150.00	¥3,450.00	\$500.00	\$16.14	\$371.22
1/1/23	1510313	121944	SANTINA	JD	3	2.5	150.00	¥450.00	\$65.22	\$16.14	\$48.42
1/1/23	1510314	105448	SANTINA	2J	207	2.5	145.00	¥30,015.00	\$4,350.00	\$15.42	\$3,190.99
1/1/23	1510314	114957	SANTINA	J	65	2.5	145.00	¥9,425.00	\$1,365.94	\$15.42	\$1,002.00
1/1/23	1510314	121944	SANTINA	JD	128	2.5	145.00	¥18,560.00	\$2,689.86	\$15.42	\$1,973.17
1/1/23	1510402	114957	SANTINA	JDD	184	5	260.00	¥47,840.00	\$6,933.33	\$26.48	\$4,872.87
1/1/23	1510406	114957	SANTINA	JDD	184	5	259.13	¥47,680.00	\$6,910.14	\$26.36	\$4,849.68
			总数 Total:		4,532			¥888,780.00	\$128,808.70	\$17.22	\$102,632.18

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥79,223.00	\$11,481.59
海运费 Ocean Freight	¥109,184.56	\$15,823.85
清关服务费 Service Fee	¥1,350.00	\$195.65
中检费及杂费 Customs Inspection Fee & Misc	¥4,500.00	\$652.17
运输费 Transportation Surcharge	¥22,458.00	\$3,254.78
市场费用 Market Charges	¥1,000.00	\$144.93
入场费 Market Entry Cost	¥5,880.00	\$852.17
小计 Total Fees	¥223,595.56	\$32,405.15
销售佣金 Commission (8%)	¥71,102.40	\$10,304.70
总费用 Total Charges	¥294,697.96	\$42,709.85
每箱平均费用 Ave/box	¥77.27	\$11.20

Note:	CSG	Payment
	105448	\$11,711.46
	114957	\$73,628.74
	121944	\$20,820.26



Sales Summary

销售报告

供应商 Supplier: Ocho Fuegos Spa
航次号 Voyage No: Coyhaique 2244W

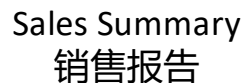
到货日期 Arrival Date: 1/7/23
柜号 Container No: SZLU9358750

销售日期 Date of Sale: 2023/1/12-2023/1/19
销售地点 Sales Location: Zhengzhou

日期 Date	板号 Pallet No.	果园 CSG	品种 Variety	大小 Size	数量 Quantity	规格	价格 (人民币)	总数 (人民币) Total RMB	总数 (美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
						Specification	Price RMB				
1/12/23	0180573954	105448	BING	2JD	420	2.5	¥ 190.00	¥79,800.00	\$11,565.22	\$20.90	\$8,778.04
1/12/23	0180573958	105448	BING	2J	420	2.5	¥ 170.00	¥71,400.00	\$10,347.83	\$18.00	\$7,560.65
1/12/23	0180573960	105448	BING	2JD	420	2.5	¥ 190.00	¥79,800.00	\$11,565.22	\$20.90	\$8,778.04
1/13/23	0180573967	105448	BING	2JD	420	2.5	¥ 190.00	¥79,800.00	\$11,565.22	\$20.90	\$8,778.04
1/13/23	0180573971	105448	BING	2J	420	2.5	¥ 170.00	¥71,400.00	\$10,347.83	\$18.00	\$7,560.65
1/13/23	0180573977	105448	BING	2JDD	420	2.5	¥ 190.00	¥79,800.00	\$11,565.22	\$20.90	\$8,778.04
1/14/23	0180574248	114957	LAPINS	JD	46	5	¥ 260.00	¥11,960.00	\$1,733.33	\$24.41	\$1,122.81
1/14/23	0180574248	121944	LAPINS	JD	138	5	¥ 260.00	¥35,880.00	\$5,200.00	\$24.41	\$3,368.42
1/14/23	0180574249	114957	LAPINS	3J	103	2.5	¥ 170.00	¥17,510.00	\$2,537.68	\$18.00	\$1,854.16
1/14/23	0180574249	121944	LAPINS	3J	317	2.5	¥ 170.00	¥53,890.00	\$7,810.14	\$18.00	\$5,706.49
1/14/23	0180574272	121944	LAPINS	2J	440	2.5	¥ 155.00	¥68,200.00	\$9,884.06	\$15.83	\$6,964.15
1/15/23	0180574352	114957	LAPINS	2J	398	2.5	¥ 155.00	¥61,690.00	\$8,940.58	\$15.83	\$6,299.39
1/15/23	0180574352	121944	LAPINS	2J	22	2.5	¥ 155.00	¥3,410.00	\$494.20	\$15.83	\$348.21
1/15/23	0180574353	114957	LAPINS	J	126	5	¥ 220.00	¥27,720.00	\$4,017.39	\$18.61	\$2,345.08
1/15/23	0180574353	121944	LAPINS	J	58	5	¥ 220.00	¥12,760.00	\$1,849.28	\$18.61	\$1,079.48
1/15/23	0180574355	114957	LAPINS	JD	184	5	¥ 260.00	¥47,840.00	\$6,933.33	\$24.41	\$4,491.23
1/16/23	0180574357	114957	LAPINS	2JD	420	2.5	¥ 160.00	¥67,200.00	\$9,739.13	\$16.55	\$6,951.95
1/16/23	0180574361	105448	LAPINS	2JD	420	2.5	¥ 160.00	¥67,200.00	\$9,739.13	\$16.55	\$6,951.95
1/16/23	0180574367	105448	LAPINS	2JD	420	2.5	¥ 160.00	¥67,200.00	\$9,739.13	\$16.55	\$6,951.95
1/17/23	0180574420	105448	LAPINS	2JD	420	2.5	¥ 160.00	¥67,200.00	\$9,739.13	\$16.55	\$6,951.95
1/17/23	0180574433	105448	BING	JD	184	5	¥ 300.00	¥55,200.00	\$8,000.00	\$30.21	\$5,557.90
1/17/23	0180574434	105448	BING	2JD	420	2.5	¥ 190.00	¥79,800.00	\$11,565.22	\$20.90	\$8,778.04
1/19/23	0180574437	105448	BING	JD	184	5	¥ 300.00	¥55,200.00	\$8,000.00	\$30.21	\$5,557.90
1/19/23	0180574482	105448	LAPINS	XL	55	10	¥ 350.00	¥19,250.00	\$2,789.86	\$24.18	\$1,329.90
1/19/23	0180574482	114957	LAPINS	XL	57	10	¥ 350.00	¥19,950.00	\$2,891.30	\$24.18	\$1,378.26
				总数 Total:	6,932			¥1,301,060.00	\$188,559.42	\$24.55	\$134,222.68

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥112,374.00	\$16,286.09
海运费 Seafreight	¥113,602.71	\$16,464.16
中检费及杂费 Customs Inspection Fee & Misc	¥4,500.00	\$652.17
运输费 Trucking Fee	¥35,500.00	\$5,144.93
清关服务费 Service Fee	¥1,350.00	\$195.65
市场费用 Market Charges	¥1,712.00	\$248.12
入场费 Market Entry Cost	¥1,800.00	\$260.87
小计 Total Fees	¥270,838.71	\$39,251.99
销售佣金 Commission (8%)	¥104,084.80	\$15,084.75
总费用 Total Charges	¥374,923.51	\$54,336.74
每箱平均费用 Ave/kg	¥18.32	\$2.65

Note:	CSG	Payment
	105448	\$92,313.03
	114957	\$30,056.93
	121944	\$11,853



销售日期 Date of Sale: 1/11/23
销售地点 Sales Location: Guangzhou

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥75,232.00	\$10,903.19
海运费 Ocean Freight	¥113,602.71	\$16,464.16
中检费及杂费 Customs Inspection Fee & Misc	¥4,500.00	\$652.17
运输费 Transportation Surcharge	¥16,558.00	\$2,399.71
服务费 Service Fee	¥2,350.00	\$340.58
市场费用 Market Charges	¥2,460.00	\$356.52
入场费 Market Entry Cost	¥5,880.00	\$852.17
小计 Total Fees	¥220,582.71	\$31,968.51
销售佣金 Commission (8%)	¥69,772.80	\$10,112.00
总费用 Total Charges	¥290,355.51	\$42,080.51
每箱平均费用 Ave/box	¥78.90	\$11.43

Note:
All fruits came from Kyle's farm.



Sales Summary 销售报告

供应商 Supplier: Ocho Fuegos Spa
船号 Vessel: NAVIGARE COLLECTOR/ 2241W1

到货日期 Arrival Date: 12/28/22
货柜号 Container No.: SZLU9579679

销售日期 Date of Sale: 2022/12/31-2023/1/1
销售地点 Sales Location: Hebei

日期 Date	板号 Pallet No.	果园 CSG	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格 (人民币) PriceRMB	总数 (人民币) Total RMB	总数 (美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
12/31/22	1509622	121944	SANTINA	XL	132	5kg	210.00	¥27,720.00	\$4,017.39	\$19.30	\$2,548.14
12/31/22	1509622	121944	SANTINA	XL	42	5kg	210.00	¥8,820.00	\$1,278.26	\$19.30	\$810.77
1/1/23	1509622	121944	SANTINA	XL	10	5kg	210.00	¥2,100.00	\$304.35	\$19.30	\$193.04
12/31/22	1509623	105448	SANTINA	J	21	5kg	250.00	¥5,250.00	\$760.87	\$25.10	\$527.12
12/31/22	1509623	121944	SANTINA	J	109	5kg	250.00	¥27,250.00	\$3,949.28	\$25.10	\$2,736.03
12/31/22	1509623	121944	SANTINA	J	38	5kg	250.00	¥9,500.00	\$1,376.81	\$25.10	\$953.85
12/31/22	1509623	121944	SANTINA	JD	16	5kg	250.00	¥4,000.00	\$579.71	\$25.10	\$401.62
12/31/22	1509655	105448	SANTINA	J	184	5kg	250.00	¥46,000.00	\$6,666.67	\$25.10	\$4,618.62
12/31/22	1509661	105448	SANTINA	JD	184	5kg	260.00	¥47,840.00	\$6,933.33	\$26.55	\$4,885.29
12/31/22	1509664	105448	SANTINA	JD	184	5kg	260.00	¥47,840.00	\$6,933.33	\$26.55	\$4,885.29
12/31/22	1509665	105448	SANTINA	JD	184	5kg	260.00	¥47,840.00	\$6,933.33	\$26.55	\$4,885.29
12/31/22	1509669	105448	SANTINA	JD	184	5kg	260.00	¥47,840.00	\$6,933.33	\$26.55	\$4,885.29
1/1/23	1509671	105448	SANTINA	JD	184	5kg	260.00	¥47,840.00	\$6,933.33	\$26.55	\$4,885.29
1/1/23	1509674	105448	SANTINA	JD	184	5kg	260.00	¥47,840.00	\$6,933.33	\$26.55	\$4,885.29
12/31/22	1509704	121944	SANTINA	JD	184	5kg	260.00	¥47,840.00	\$6,933.33	\$26.55	\$4,885.29
1/1/23	1509709	121944	SANTINA	JD	184	5kg	260.00	¥47,840.00	\$6,933.33	\$26.55	\$4,885.29
1/1/23	1509712	121944	SANTINA	XL	184	5kg	210.00	¥38,640.00	\$5,600.00	\$19.30	\$3,551.95
12/31/22	1509715	121944	SANTINA	J	184	5kg	240.00	¥44,160.00	\$6,400.00	\$23.65	\$4,351.95
12/31/22	1509769	105448	SANTINA	JD	66	5kg	260.00	¥17,160.00	\$2,486.96	\$26.55	\$1,752.33
12/31/22	1509769	121944	SANTINA	JD	118	5kg	260.00	¥30,680.00	\$4,446.38	\$26.55	\$3,132.95
1/1/23	1509770	105448	SANTINA	J	150	5kg	240.00	¥36,000.00	\$5,217.39	\$23.65	\$3,547.79
1/1/23	1509770	105448	SANTINA	J	34	5kg	240.00	¥8,160.00	\$1,182.61	\$23.65	\$804.17
12/31/22	1509771	105448	SANTINA	LD	77	10kg	320.00	¥24,640.00	\$3,571.01	\$24.12	\$1,856.89
12/31/22	1509771	105448	SANTINA	LD	35	10kg	320.00	¥11,200.00	\$1,623.19	\$24.12	\$844.04
12/31/22	1509774	105448	SANTINA	L	4	10kg	320.00	¥1,280.00	\$185.51	\$24.12	\$96.46
12/31/22	1509774	105448	SANTINA	L	24	10kg	320.00	¥7,680.00	\$1,113.04	\$24.12	\$578.77
12/31/22	1509774	105448	SANTINA	LD	2	10kg	320.00	¥640.00	\$92.75	\$24.12	\$48.23
12/31/22	1509774	105448	SANTINA	LD	5	10kg	320.00	¥1,600.00	\$231.88	\$24.12	\$120.58
12/31/22	1509774	114957	SANTINA	L	40	10kg	320.00	¥12,800.00	\$1,855.07	\$24.12	\$964.62
12/31/22	1509774	121944	SANTINA	L	37	10kg	320.00	¥11,840.00	\$1,715.94	\$24.12	\$892.27
12/31/22	1509775	105448	SANTINA	LD	49	10kg	320.00	¥15,680.00	\$2,272.46	\$24.12	\$1,181.66
12/31/22	1509775	114957	SANTINA	LD	63	10kg	320.00	¥20,160.00	\$2,921.74	\$24.12	\$1,519.27
12/31/22	1509776	105448	SANTINA	XLD	14	10kg	410.00	¥5,740.00	\$831.88	\$37.16	\$520.22
12/31/22	1509776	114957	SANTINA	XLD	13	10kg	410.00	¥5,330.00	\$772.46	\$37.16	\$483.07
12/31/22	1509776	121944	SANTINA	XL	37	10kg	410.00	¥15,170.00	\$2,198.55	\$37.16	\$1,374.88
12/31/22	1509776	121944	SANTINA	XLD	48	10kg	410.00	¥19,680.00	\$2,852.17	\$37.16	\$1,783.63
12/31/22	1509780	114957	SANTINA	LD	16	10kg	320.00	¥5,120.00	\$742.03	\$24.12	\$385.85
12/31/22	1509780	114957	SANTINA	LD	86	10kg	320.00	¥27,520.00	\$3,988.41	\$24.12	\$2,073.93
12/31/22	1509780	121944	SANTINA	XLD	10	10kg	410.00	¥4,100.00	\$594.20	\$37.16	\$371.59
			总数 Total:		3,320			¥878,340.00	\$127,295.65		\$84,108.55

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥77,949.00	\$11,296.96
海运费 Freight Fees	¥109,964.80	\$15,936.93
中检费及杂费 Customs Inspection Fee & Misc	¥4,500.00	\$652.17
清关服务费 Service Fee	¥2,450.00	\$355.07
运输费 Trucking Fee	¥29,003.00	\$4,203.33
市场费用 Market Charges	¥2,600.00	\$376.81
入场费 Market Entry Cost	¥1,257.00	\$182.17
小计 Total Fees	¥227,723.80	\$33,003.45
销售佣金 Commission (8%)	¥70,267.20	\$10,183.65
总费用 Total Charges	¥297,991.00	\$43,187.10
每箱平均费用 Ave/box	¥76.80	\$11.13

Note:	CSG	Payment
	105448	\$45,288.36
	114957	\$5,426.73
	121944	\$32,873



Sales Summary
销售报告

供应商 Supplier: Ocho Fuegos
 船号 Vessel: MANZANILLO EXPRESS-2243W

到货日期 Arrival Date: 12/31/22
 货柜号 Container No.: SZLU9592900

销售日期 Date of Sale: 2023/1/1-2023/1/2
 销售地点 Sales Location: Guangzhou

日期 Date	板号 Pallet No.	果园 CSG	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格(人民币) Price RMB	总数(人民币) Total RMB	总数(美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
1/1/23	0002000771	105448	SANTINA	2JD	420	2.5	130.00	¥54,600.00	\$7,913.04	\$13.69	\$5,751.28
1/1/23	0002000773	105448	SANTINA	JD	420	2.5	120.00	¥50,400.00	\$7,304.35	\$12.24	\$5,142.58
1/1/23	4870000584	105448	SANTINA	JD	417	2.5	120.00	¥50,040.00	\$7,252.17	\$12.24	\$5,105.85
1/1/23	4870000590	105448	SANTINA	XLD	112	10	390.00	¥43,680.00	\$6,330.43	\$35.93	\$4,024.55
1/1/23	4870000675	105448	SANTINA	XLD	112	10	390.00	¥43,680.00	\$6,330.43	\$35.93	\$4,024.55
1/1/23	4870000763	105448	SANTINA	JD	184	5	250.00	¥46,000.00	\$6,666.67	\$25.94	\$4,772.55
1/1/23	4870000821	105448	SANTINA	XLD	112	10	390.00	¥43,680.00	\$6,330.43	\$35.93	\$4,024.55
1/1/23	4870000822	105448	SANTINA	JD	184	5	250.00	¥46,000.00	\$6,666.67	\$25.94	\$4,772.55
1/1/23	4870000895	105448	SANTINA	2JD	420	2.5	130.00	¥54,600.00	\$7,913.04	\$13.69	\$5,751.28
1/1/23	4870000896	105448	SANTINA	JD	184	5	250.00	¥46,000.00	\$6,666.67	\$25.94	\$4,772.55
1/1/23	4870000897	105448	SANTINA	XLD	112	10	390.00	¥43,680.00	\$6,330.43	\$35.93	\$4,024.55
1/1/23	4870000898	105448	SANTINA	JD	184	5	250.00	¥46,000.00	\$6,666.67	\$36.23	\$6,666.67
1/1/23	4870000900	105448	SANTINA	LD	112	10	320.00	¥35,840.00	\$5,194.20	\$25.79	\$2,888.32
1/1/23	4870000901	105448	SANTINA	JD	184	5	250.00	¥46,000.00	\$6,666.67	\$25.94	\$4,772.55
1/1/23	4870000902	105448	SANTINA	XLD	112	10	390.00	¥43,680.00	\$6,330.43	\$35.93	\$4,024.55
1/1/23	4870000921	121944	SANTINA	LD	112	10	320.00	¥35,840.00	\$5,194.20	\$25.79	\$2,888.32
1/1/23	4870001110	105448	SANTINA	JD	184	5	250.00	¥46,000.00	\$6,666.67	\$25.94	\$4,772.55
1/1/23	4870001111	105448	SANTINA	XLD	112	10	390.00	¥43,680.00	\$6,330.43	\$35.93	\$4,024.55
1/1/23	4870001112	105448	SANTINA	LD	112	10	320.00	¥35,840.00	\$5,194.20	\$25.79	\$2,888.32
1/2/23	4870000594	105448	SANTINA	JD	420	2.5	120.00	¥50,400.00	\$7,304.35	\$12.24	\$5,142.58
damage	4870000584		SANTINA	JD	3	2.5					
总数 Total:					4,212			¥905,640.00	¥131,252.17	\$29.10	\$90,235.19

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥79,928.45	\$11,583.83
海运费 Ocean Freight	¥115,364.96	\$16,719.56
中检费及杂费 Customs Inspection Fee & Misc	¥4,500.00	\$652.17
运输费 Transportation Surcharge	¥15,432.00	\$2,236.52
服务费 Service Fee	¥1,350.00	\$195.65
市场费用 Market Charges	¥1,180.00	\$171.01
入场费 Market Entry Cost	¥5,880.00	\$852.17
小计 Total Fees	¥223,635.41	\$32,410.93

销售佣金 Commission (8%)	¥72,451.20	\$10,500.17
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总费用 Total Charges	¥296,086.61	\$42,911.10
每箱平均费用 Ave/kg	¥14.21	\$2.06

Note:	CSG	Payment
	105448	\$87,346.88
	121944	\$2,888.32



Sales Summary
销售报告

供应商 Supplier: OCHO FUEGO
船号 Vessel: COYHAIQUE

到货日期 Arrival Date: 1/9/23
货柜号 Container No.: TEMU9583732

销售日期 Date of Sale: 2023/1/14-2023/1/19
销售地点 Sales Location: Guangzhou

日期 Date	板号 Pallet No.	果园 CSG	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格 (人民币) Price RMB	总数 (人民币) Total RMB	总数 (美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
2023/1/14-2023/1/19	1510026	105448	SKEENA	JD	184	5	200.00	¥36,800.00	\$5,333.33	\$18.14	\$3,338.39
2023/1/14-2023/1/19	1510034	105448	SKEENA	JD	420	2.5	40.00	¥16,800.00	\$2,434.78	\$0.38	\$157.95
2023/1/14-2023/1/19	1510043	105448	BING	JD	420	2.5	140.00	¥58,800.00	\$8,521.74	\$14.87	\$6,244.90
2023/1/14-2023/1/19	1510044	105448	SKEENA	JD	199	2.5	40.00	¥7,960.00	\$1,153.62	\$0.38	\$74.84
2023/1/14-2023/1/19	1510044	105448	SKEENA	JDD	221	2.5	40.00	¥8,840.00	\$1,281.16	\$0.38	\$83.11
2023/1/14-2023/1/19	1510126	114957	LAPINS	JD	184	5	220.00	¥40,480.00	\$5,866.67	\$21.04	\$3,871.72
2023/1/14-2023/1/19	1510132	114957	LAPINS	JD	184	5	220.00	¥40,480.00	\$5,866.67	\$21.04	\$3,871.72
2023/1/14-2023/1/19	1510138	114957	LAPINS	JD	184	5	220.00	¥40,480.00	\$5,866.67	\$21.04	\$3,871.72
2023/1/14-2023/1/19	1510139	121944	LAPINS	J	37	5	200.00	¥7,400.00	\$1,072.46	\$18.14	\$671.31
2023/1/14-2023/1/19	1510139	114957	LAPINS	J	147	5	200.00	¥29,400.00	\$4,260.87	\$18.14	\$2,667.08
2023/1/14-2023/1/19	1510143	114957	LAPINS	JD	184	5	220.00	¥40,480.00	\$5,866.67	\$21.04	\$3,871.72
2023/1/14-2023/1/19	1510146	114957	LAPINS	2JD	420	2.5	150.00	¥63,000.00	\$9,130.43	\$16.32	\$6,853.60
2023/1/14-2023/1/19	1510147	121944	REGINA	JD	184	5	225.00	¥41,400.00	\$6,000.00	\$21.77	\$4,005.06
2023/1/14-2023/1/19	1510185	121944	REGINA	JD	420	2.5	130.00	¥54,600.00	\$7,913.04	\$13.42	\$5,636.21
2023/1/14-2023/1/19	1510189	121944	REGINA	JDD	306	2.5	135.00	¥41,310.00	\$5,986.96	\$14.14	\$4,328.12
2023/1/14-2023/1/19	1510189	121944	REGINA	JD	114	2.5	130.00	¥14,820.00	\$2,147.83	\$13.42	\$1,529.83
2023/1/14-2023/1/19	1510726	121944	LAPINS	2J	420	2.5	160.00	¥67,200.00	\$9,739.13	\$17.77	\$7,462.29
2023/1/14-2023/1/19	1510837	105448	BING	2J	66	2.5	130.00	¥8,580.00	\$1,243.48	\$13.42	\$885.69
2023/1/14-2023/1/19	1510837	105448	BING	JD	209	2.5	130.00	¥27,170.00	\$3,937.68	\$13.42	\$2,804.68
2023/1/14-2023/1/19	1510837	121944	LAPINS	3J	145	2.5	150.00	¥21,750.00	\$3,152.17	\$16.32	\$2,366.12
2023/1/14-2023/1/19	1510838	105448	SKEENA	2J	36	2.5	130.00	¥4,680.00	\$678.26	\$13.42	\$483.10
2023/1/14-2023/1/19	1510838	105448	SKEENA	J	189	2.5	130.00	¥24,570.00	\$3,560.87	\$13.42	\$2,536.29
2023/1/14-2023/1/19	1510838	105448	SKEENA	JDD	29	2.5	130.00	¥3,770.00	\$546.38	\$13.42	\$389.17
2023/1/14-2023/1/19	1510838	105448	BING	JD	72	2.5	130.00	¥9,360.00	\$1,356.52	\$13.42	\$966.21
2023/1/14-2023/1/19	1510838	105448	BING	J	94	2.5	130.00	¥12,220.00	\$1,771.01	\$13.42	\$1,261.44
2023/1/14-2023/1/19	1510839	105448	SKEENA	JD	200	2.5	130.00	¥26,000.00	\$3,768.12	\$13.42	\$2,683.91
2023/1/14-2023/1/19	1510839	105448	SKEENA	JDD	88	2.5	130.00	¥11,440.00	\$1,657.97	\$13.42	\$1,180.92
2023/1/14-2023/1/19	1510839	105448	BING	JDD	122	2.5	130.00	¥15,860.00	\$2,298.55	\$13.42	\$1,637.18
2023/1/14-2023/1/19	1510839	105448	BING	JD	10	2.5	130.00	¥1,300.00	\$188.41	\$13.42	\$134.20
2023/1/14-2023/1/19	1510855	105448	BING	JD	23	5	200.00	¥4,600.00	\$666.67	\$18.14	\$417.30
2023/1/14-2023/1/19	1510855	105448	SKEENA	JD	161	5	200.00	¥32,200.00	\$4,666.67	\$18.14	\$2,921.09
2023/1/14-2023/1/19	1510858	105448	BING	JDD	41	5	200.00	¥8,200.00	\$1,188.41	\$18.14	\$743.88
2023/1/14-2023/1/19	1510858	105448	SKEENA	JDD	143	5	200.00	¥28,600.00	\$4,144.93	\$18.14	\$2,594.51
2023/1/14-2023/1/19	1510859	105448	BING	J	22	5	200.00	¥4,400.00	\$637.68	\$18.14	\$399.16
2023/1/14-2023/1/19	1510859	105448	SKEENA	J	110	5	200.00	¥22,000.00	\$3,188.41	\$18.14	\$1,995.78
2023/1/14-2023/1/19	1510859	105448	SKEENA	JD	52	5	200.00	¥10,400.00	\$1,507.25	\$18.14	\$943.46
			总数 Total:		6,040			¥887,350.00	\$128,601.45	\$15.87	\$85,883.67

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥78,981.97	\$11,446.66
海运费 Ocean Freight	¥109,602.71	\$15,884.45
中检费及杂费 Customs Inspection Fee & Misc	¥4,500.00	\$652.17
运输费 Transportation Surcharge	¥16,920.00	\$2,452.17
清关服务费 Service Fee	¥2,950.00	\$427.54
市场费用 Market Charges	¥4,930.00	\$714.49
入场费 Market Entry Cost	¥5,880.00	\$852.17
小计 Total Fees	¥223,764.68	\$32,429.66
销售佣金 Commission (8%)	¥70,988.00	\$10,288.12
总费用 Total Charges	¥294,752.68	\$42,717.78
每箱平均费用 Ave/box	¥37.41	\$5.42

Note:	CSG	Payment
A few pallets of Skeena has excessive quality issue upon arrive. Pato and Alex were in the market at the opening. Main issues were with Hola fruits.	105448	\$34,877.15
	114957	\$25,007.58
	121944	\$25,998.94
Lapins were fair condition with some decays and soft fruits.		



Sales Summary
销售报告

供应商 Supplier: Ocho Fuegos
船号 Vessel: MANZANILLO EXPRESS-2243W

到货日期 Arrival Date: 12/31/22
货柜号 Container No.: TEMU9586372

销售日期 Date of Sale: 1/2/23
销售地点 Sales Location: Guangzhou

日期 Date	板号 Pallet No.	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格(人民币) Price RMB	总数(人民币) Total RMB	总数(美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
1/2/23	1510277	SANTINA	JDD	184	5kg	260.00	¥47,840.00	\$6,933.33	\$26.64	\$4,901.43
1/2/23	1510418	SANTINA	JDD	184	5kg	260.00	¥47,840.00	\$6,933.33	\$26.64	\$4,901.43
1/2/23	1510422	SANTINA	JDD	184	5kg	260.00	¥47,840.00	\$6,933.33	\$26.64	\$4,901.43
1/2/23	1510423	SANTINA	XLDD	112	10kg	410.00	¥45,920.00	\$6,655.07	\$37.33	\$4,181.45
1/2/23	1510426	SANTINA	JDD	184	5kg	260.00	¥47,840.00	\$6,933.33	\$26.64	\$4,901.43
1/2/23	1510427	SANTINA	JD	184	5kg	270.00	¥49,680.00	\$7,200.00	\$28.09	\$5,168.09
1/2/23	1510428	SANTINA	JDD	184	5kg	260.00	¥47,840.00	\$6,933.33	\$26.64	\$4,901.43
1/2/23	1510433	SANTINA	XLDD	112	10kg	410.00	¥45,920.00	\$6,655.07	\$37.33	\$4,181.45
1/2/23	1510434	SANTINA	JDD	184	5kg	260.00	¥47,840.00	\$6,933.33	\$26.64	\$4,901.43
1/2/23	1510437	SANTINA	JDD	184	5kg	260.00	¥47,840.00	\$6,933.33	\$26.64	\$4,901.43
1/2/23	1510441	SANTINA	JDD	184	5kg	260.00	¥47,840.00	\$6,933.33	\$26.64	\$4,901.43
1/2/23	1510442	SANTINA	XLDD	112	10kg	410.00	¥45,920.00	\$6,655.07	\$37.33	\$4,181.45
1/2/23	1510446	SANTINA	JDD	184	5kg	260.00	¥47,840.00	\$6,933.33	\$26.64	\$4,901.43
1/2/23	1510449	SANTINA	JDD	184	5kg	250.00	¥46,000.00	\$6,666.67	\$25.19	\$4,634.76
1/2/23	1510450	SANTINA	JD	184	5kg	250.00	¥46,000.00	\$6,666.67	\$25.19	\$4,634.76
1/2/23	1510453	SANTINA	XLDD	112	10kg	410.00	¥45,920.00	\$6,655.07	\$37.33	\$4,181.45
1/2/23	1510454	SANTINA	JDD	184	5kg	250.00	¥46,000.00	\$6,666.67	\$25.19	\$4,634.76
1/2/23	1510457	SANTINA	XLD	112	10kg	410.00	¥45,920.00	\$6,655.07	\$37.33	\$4,181.45
1/2/23	1510458	SANTINA	JDD	184	5kg	250.00	¥46,000.00	\$6,666.67	\$25.19	\$4,634.76
1/2/23	1510461	SANTINA	JDD	184	5kg	250.00	¥46,000.00	\$6,666.67	\$25.19	\$4,634.76
		总数 Total:		3,320			¥939,840.00	\$136,208.70	\$29.98	\$93,362.00

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥82,394.47	\$11,941.23
海运费 Ocean Freight	¥109,184.56	\$15,823.85
中检费及杂费 Customs Inspection Fee & Misc	¥4,500.00	\$652.17
运输费 Transportation Surcharge	¥15,386.00	\$2,229.86
清关服务费 Service Fee	¥1,750.00	\$253.62
市场费用 Market Charges	¥1,360.00	\$197.10
入场费 Market Entry Cost	¥5,880.00	\$852.17
小计 Total Fees	¥220,455.03	\$31,950.00

销售佣金 Commission (8%)	¥75,187.20	\$10,896.70
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总费用 Total Charges	¥295,642.23	\$42,846.70
每箱平均费用 Ave/box	¥76.20	\$11.04

Note:



Sales Summary
销售报告

供应商 Supplier: OCHO FUEGO
 船号 Vessel: COYHAIQUE

到货日期 Arrival Date: 1/7/23
 货柜号 Container No.: TEMU9625400

销售日期 Date of Sale: 2023/1/8-2023/1/9
 销售地点 Sales Location: Guangzhou

日期 Date	板号 Pallet No.	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格(人民币) Price RMB	总数(人民币) Total RMB	总数(美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
1/8/23	1510068	LAPINS	JD	184	5kg	260.00	¥47,840.00	\$6,933.33	\$25.80	\$4,748.04
1/8/23	1510074	LAPINS	2J	95	2.5kg	155.00	¥14,725.00	\$2,134.06	\$16.53	\$1,569.92
1/8/23	1510074	LAPINS	2J	308	2.5kg	155.00	¥47,740.00	\$6,918.84	\$16.53	\$5,089.85
1/8/23	1510074	LAPINS	2J	17	2.5kg	155.00	¥2,635.00	\$381.88	\$16.53	\$280.93
1/8/23	1510076	LAPINS	JD	111	5kg	255.00	¥28,305.00	\$4,102.17	\$25.08	\$2,783.87
1/8/23	1510076	LAPINS	JD	72	5kg	255.00	¥18,360.00	\$2,660.87	\$25.08	\$1,805.76
1/8/23	1510081	LAPINS	J	170	2.5kg	130.00	¥22,100.00	\$3,202.90	\$12.90	\$2,193.39
1/8/23	1510081	LAPINS	J	115	2.5kg	130.00	¥14,950.00	\$2,166.67	\$12.90	\$1,483.76
1/8/23	1510081	LAPINS	J	135	2.5kg	130.00	¥17,550.00	\$2,543.48	\$12.90	\$1,741.81
1/9/23	1510082	LAPINS	JD	279	2.5kg	145.00	¥40,455.00	\$5,863.04	\$15.08	\$4,206.26
1/9/23	1510082	LAPINS	JD	141	2.5kg	145.00	¥20,445.00	\$2,963.04	\$15.08	\$2,125.74
1/8/23	1510084	LAPINS	JD	184	5kg	260.00	¥47,840.00	\$6,933.33	\$25.80	\$4,748.04
1/8/23	1510086	LAPINS	3J	331	2.5kg	175.00	¥57,925.00	\$8,394.93	\$19.42	\$6,429.35
1/8/23	1510086	LAPINS	3J	89	2.5kg	175.00	¥15,575.00	\$2,257.25	\$19.42	\$1,728.74
1/8/23	1510092	LAPINS	JD	184	5kg	260.00	¥47,840.00	\$6,933.33	\$25.80	\$4,748.04
1/9/23	1510097	LAPINS	JD	184	5kg	250.00	¥46,000.00	\$6,666.67	\$24.36	\$4,481.38
1/9/23	1510101	LAPINS	J	111	5kg	240.00	¥26,640.00	\$3,860.87	\$22.91	\$2,542.57
1/9/23	1510101	LAPINS	J	73	5kg	240.00	¥17,520.00	\$2,539.13	\$22.91	\$1,672.14
1/9/23	1510102	LAPINS	JD	182	5kg	250.00	¥45,500.00	\$6,594.20	\$24.36	\$4,432.67
1/8/23	1510103	LAPINS	2J	420	2.5kg	155.00	¥65,100.00	\$9,434.78	\$16.53	\$6,940.70
1/9/23	1510107	LAPINS	JD	184	5kg	250.00	¥46,000.00	\$6,666.67	\$24.36	\$4,481.38
1/9/23	1510111	LAPINS	JD	184	5kg	250.00	¥46,000.00	\$6,666.67	\$24.36	\$4,481.38
1/9/23	1510116	LAPINS	JD	14	5kg	250.00	¥3,500.00	\$507.25	\$24.36	\$340.97
1/9/23	1510116	LAPINS	JD	170	5kg	250.00	¥42,500.00	\$6,159.42	\$24.36	\$4,140.40
1/9/23	1510121	LAPINS	JD	184	5kg	250.00	¥46,000.00	\$6,666.67	\$24.36	\$4,481.38
1/9/23	1510729	LAPINS	JD	184	5kg	250.00	¥46,000.00	\$6,666.67	\$24.36	\$4,481.38
1/9/23	1510745	LAPINS	JD	184	5kg	250.00	¥46,000.00	\$6,666.67	\$24.36	\$4,481.38
1/8/23	1510856	LAPINS	JD	117	5kg	260.00	¥30,420.00	\$4,408.70	\$25.80	\$3,019.14
1/8/23	1510856	SANTINA	JDD	9	5kg	260.00	¥2,340.00	\$339.13	\$25.80	\$232.24
1/8/23	1510856	LAPINS	JD	58	5kg	260.00	¥15,080.00	\$2,185.51	\$25.80	\$1,496.67
1/9/23	1510857	SANTINA	J	23	5kg	240.00	¥5,520.00	\$800.00	\$22.91	\$526.84
1/9/23	1510857	LAPINS	J	80	5kg	240.00	¥19,200.00	\$2,782.61	\$22.91	\$1,832.48
1/9/23	1510857	SANTINA	J	8	5kg	240.00	¥1,920.00	\$278.26	\$22.91	\$183.25
1/9/23	1510857	LAPINS	J	73	5kg	240.00	¥17,520.00	\$2,539.13	\$22.91	\$1,672.14
Customs	1510102	LAPINS	JD	2	5kg					
		总数 Total:		4,859			¥1,013,045.00	\$146,818.12	Mixed Size	\$101,574.30

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥89,273.00	\$12,938.12
海运费 Ocean Freight	¥109,602.71	\$15,884.45
中检费及杂费 Customs Inspection Fee & Misc	¥4,500.00	\$652.17
运输费 Transportation Surcharge	¥18,278.00	\$2,648.99
服务费 Service Fee	¥1,350.00	\$195.65
市场费用 Market Charges	¥2,255.00	\$326.81
入场费 Market Entry Cost	¥5,880.00	\$852.17
小计 Total Fees	¥231,138.71	\$33,498.36
销售佣金 Commission (8%)	¥81,043.60	\$11,745.45
总费用 Total Charges	¥312,182.31	\$45,243.81
每箱平均费用 Ave/box	¥40.97	\$5.94

Note:



Sales Summary 销售报告

供应商 Supplier: Ocho Fuegos
船号 Vessel: COPIAPO 2245W

到货日期 Arrival Date: 1/18/23
货柜号 Container No.: TTNU8042823

销售日期 Date of Sale: 2/7/23
销售地点 Sales Location: Hebei

日期 Date	板号 Pallet No.	果园 CSG	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格 (人民币) Price RMB	总数 (人民币) Total RMB	总数 (美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
2/7/23	1508900	105448	REGINA	LD	112	10kg	260.00	¥29,120.00	\$4,220.29	\$20.30	\$2,273.21
2/7/23	1508908	105448	REGINA	LD	112	10kg	260.00	¥29,120.00	\$4,220.29	\$20.30	\$2,273.21
2/7/23	1508912	105448	REGINA	LD	112	10kg	260.00	¥29,120.00	\$4,220.29	\$20.30	\$2,273.21
2/7/23	1508922	105448	REGINA	LD	112	10kg	260.00	¥29,120.00	\$4,220.29	\$20.30	\$2,273.21
2/7/23	1508897	105448	REGINA	XLD	112	10kg	260.00	¥29,120.00	\$4,220.29	\$20.30	\$2,273.21
2/7/23	1508909	105448	REGINA	XLD	112	10kg	330.00	¥36,960.00	\$5,356.52	\$30.44	\$3,409.44
2/7/23	1508913	105448	REGINA	XLD	112	10kg	320.00	¥35,840.00	\$5,194.20	\$28.99	\$3,247.12
2/7/23	1508942	114957	LAPINS	LD	112	10kg	260.00	¥29,120.00	\$4,220.29	\$20.30	\$2,273.21
2/7/23	1510220	114957	LAPINS	LD	112	10kg	260.00	¥29,120.00	\$4,220.29	\$20.30	\$2,273.21
2/7/23	1508882	114957	LAPINS	XLD	112	10kg	330.00	¥36,960.00	\$5,356.52	\$30.44	\$3,409.44
2/7/23	1508923	114957	LAPINS	XLD	60	10kg	300.00	¥18,000.00	\$2,608.70	\$26.09	\$1,565.61
2/7/23	1508923	114957	LAPINS	XLD	52	10kg	300.00	¥15,600.00	\$2,260.87	\$26.09	\$1,356.87
2/7/23	1508933	114957	LAPINS	XLD	112	10kg	280.00	¥31,360.00	\$4,544.93	\$23.20	\$2,597.84
2/7/23	1508941	114957	LAPINS	XLD	112	10kg	280.00	¥31,360.00	\$4,544.93	\$23.20	\$2,597.84
2/7/23	1510210	114957	LAPINS	XLD	112	10kg	280.00	¥31,360.00	\$4,544.93	\$23.20	\$2,597.84
2/7/23	1510223	114957	LAPINS	XLD	112	10kg	280.00	¥31,360.00	\$4,544.93	\$23.20	\$2,597.84
2/7/23	1510234	114957	LAPINS	XLD	112	10kg	280.00	¥31,360.00	\$4,544.93	\$23.20	\$2,597.84
2/7/23	1510249	114957	LAPINS	XLD	112	10kg	280.00	¥31,360.00	\$4,544.93	\$23.20	\$2,597.84
2/7/23	1510201	121944	REGINA	LD	112	10kg	280.00	¥31,360.00	\$4,544.93	\$23.20	\$2,597.84
2/7/23	1510199	121944	REGINA	XLD	112	10kg	330.00	¥36,960.00	\$5,356.52	\$30.44	\$3,409.44
2/7/23	1510204	121944	REGINA	XLD	112	10kg	330.00	¥36,960.00	\$5,356.52	\$30.44	\$3,409.44
			总数 Total:		2,240			¥640,640.00	\$92,846.38	\$24.06	\$53,904.69

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥55,623.00	\$8,061.30
海运费 Freight Fees	¥109,200.45	\$15,826.15
中检费及杂费 Customs Inspection Fee & Misc	¥4,500.00	\$652.17
清关服务费 Service Fee	¥1,350.00	\$195.65
运输费 Trucking Fee	¥40,687.00	\$5,896.67
市场费用 Market Charges	¥3,170.00	\$459.42
入场费 Market Entry Cost	¥2,916.00	\$422.61
小计 Total Fees	¥217,446.45	\$31,513.98
销售佣金 Commission (8%)	¥51,251.20	\$7,427.71
总费用 Total Charges	¥268,697.65	\$38,941.69
每箱平均费用 Ave/box	¥119.95	\$17.38

Note: This container arrived too late for the fixed price buyer to take, missed the CNY Sales.	CSG	Payment
	105448	\$18,022.58
	114957	\$26,465.39
	121944	\$9,417



Sales Summary

销售报告

供应商 Supplier: Ocho Fuegos
船号 Vessel: COPIAPO 2245W

到货日期 Arrival Date: 1/18/23
货柜号 Container No.: TTNU8101063

销售日期 Date of Sale: 1/22-1/27/2023
销售地点 Sales Location: Changsha

日期 Date	板号 Pallet No.	果园 CSG	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格(人民币) Price RMB	总数(人民币) Total RMB	总数(美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
1/22-1/27/2023	OF20220222	115124	REGINA	JDD	420	2.5kg	170.00	¥71,400.00	\$10,347.83	\$17.93	\$7,529.11
1/22-1/27/2023	OF20220220	115124	REGINA	JD	420	2.5kg	160.00	¥67,200.00	\$9,739.13	\$16.48	\$6,920.41
1/22-1/27/2023	OF20220219	115124	REGINA	JDD	420	2.5kg	170.00	¥71,400.00	\$10,347.83	\$17.93	\$7,529.11
1/22-1/27/2023	OF20220218	90801	REGINA	JD	420	2.5kg	160.00	¥67,200.00	\$9,739.13	\$16.48	\$6,920.41
1/22-1/27/2023	OF20220213	115124	REGINA	JDD	399	2.5kg	170.00	¥67,830.00	\$9,830.43	\$17.93	\$7,152.65
1/22-1/27/2023	OF20220213	115124	REGINA	JDD	21	2.5kg	170.00	¥3,570.00	\$517.39	\$17.93	\$376.46
1/22-1/27/2023	OF20220204	105448	REGINA	JD	420	2.5kg	160.00	¥67,200.00	\$9,739.13	\$16.48	\$6,920.41
1/22-1/27/2023	OF20220082	105448	REGINA	JDD	420	2.5kg	170.00	¥71,400.00	\$10,347.83	\$17.93	\$7,529.11
1/22-1/27/2023	OF20220071	90801	REGINA	JDD	420	2.5kg	170.00	¥71,400.00	\$10,347.83	\$17.93	\$7,529.11
1/22-1/27/2023	OF20220054	105448	REGINA	2JD	420	2.5kg	190.00	¥79,800.00	\$11,565.22	\$20.82	\$8,746.50
1/22-1/27/2023	OF20220051	105448	REGINA	JDD	420	2.5kg	160.00	¥67,200.00	\$9,739.13	\$16.48	\$6,920.41
1/22-1/27/2023	OF20220049	115124	REGINA	JDD	90	2.5kg	160.00	¥14,400.00	\$2,086.96	\$16.48	\$1,482.95
1/22-1/27/2023	OF20220049	115124	REGINA	JDD	330	2.5kg	170.00	¥56,100.00	\$8,130.43	\$17.93	\$5,915.73
1/22-1/27/2023	OF20220047	105448	REGINA	JDD	420	2.5kg	160.00	¥67,200.00	\$9,739.13	\$16.48	\$6,920.41
1/22-1/27/2023	OF20220046	105448	REGINA	JD	17	2.5kg	170.00	¥2,890.00	\$418.84	\$17.93	\$304.75
1/22-1/27/2023	OF20220046	115124	REGINA	JD	385	2.5kg	170.00	¥65,450.00	\$9,485.51	\$17.93	\$6,901.68
1/22-1/27/2023	OF20220041	115124	REGINA	JDD	420	2.5kg	160.00	¥67,200.00	\$9,739.13	\$16.48	\$6,920.41
1/22-1/27/2023	OF20220015	115124	REGINA	JD	420	2.5kg	160.00	¥67,200.00	\$9,739.13	\$16.48	\$6,920.41
1/22-1/27/2023	OF20220009	115124	REGINA	JDD	420	2.5kg	160.00	¥67,200.00	\$9,739.13	\$16.48	\$6,920.41
1/22-1/27/2023	OF20220007	115124	REGINA	JDD	420	2.5kg	160.00	¥67,200.00	\$9,739.13	\$16.48	\$6,920.41
1/22-1/27/2023	OF20220005	115124	REGINA	JDD	420	2.5kg	160.00	¥67,200.00	\$9,739.13	\$16.48	\$6,920.41
1/22-1/27/2023	OF20220003	115124	REGINA	JDD	420	2.5kg	160.00	¥67,200.00	\$9,739.13	\$16.48	\$6,920.41
1/22-1/27/2023	OF20220000	115124	REGINA	JDD	420	2.5kg	160.00	¥67,200.00	\$9,739.13	\$16.48	\$6,920.41
Customs	OF20220046	115124	REGINA	JD	18	2.5kg					
			总数 Total:		8,382			¥1,314,840.00	\$190,556.52	\$17.22	\$137,121.65

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥122,322.00	\$17,727.83
海运费 Freight Fees	¥113,200.45	\$16,405.86
中检费及杂费 Customs Inspection Fee & Misc	¥4,500.00	\$652.17
清关服务费 Service Fee	¥2,450.00	\$355.07
运输费 Trucking Fee	¥18,867.00	\$2,734.35
市场费用 Market Charges	¥1,300.00	\$188.41
入场费 Market Entry Cost	¥874.00	\$126.67
小计 Total Fees	¥263,513.45	\$38,190.35
销售佣金 Commission (8%)	¥105,187.20	\$15,244.52
总费用 Total Charges	¥368,700.65	\$53,434.88
每箱平均费用 Ave/box	¥46.31	\$6.71

Note:	CSG	Payment
	105448	\$37,373.63
	114957	\$92,333.08
	90801	\$14,462



Sales Summary
销售报告

供应商 Supplier: OCHO FUEGO
船号 Vessel: COPIAPO 2245W

到货日期 Arrival Date: 1/18/23
货柜号 Container No.: TTNU8148883

销售日期 Date of Sale: 1/29/23
销售地点 Sales Location: Chongqin

日期 Date	板号 Pallet No.	果园 CSG	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格(人民币) Price RMB	总数(人民币) Total RMB	总数(美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
1/29/23	1806150404	114957	SKEENA	XL	38	10kg	310.00	¥11,780.00	\$1,707.25	\$27.83	\$1,057.62
1/29/23	1806150404	114957	SKEENA	XL	74	10kg	310.00	¥22,940.00	\$3,324.64	\$27.83	\$2,059.58
1/29/23	1806150707	114957	SKEENA	XLD	29	10kg	291.41	¥8,450.90	\$1,224.77	\$25.14	\$729.00
1/29/23	1806150707	114957	SKEENA	XLD	83	10kg	291.41	¥24,187.06	\$3,505.37	\$25.14	\$2,086.46
1/29/23	1806150808	114957	SKEENA	LD	21	10kg	288.13	¥6,050.67	\$876.91	\$24.66	\$517.91
1/29/23	1806150808	114957	SKEENA	LD	91	10kg	288.13	¥26,219.58	\$3,799.94	\$24.66	\$2,244.26
1/29/23	1806152626	114957	SKEENA	LD	112	10kg	288.13	¥32,270.25	\$4,676.85	\$24.66	\$2,762.17
1/29/23	1806152727	114957	SKEENA	XLD	112	10kg	291.41	¥32,637.96	\$4,730.14	\$25.14	\$2,815.46
1/29/23	1806152828	114957	SKEENA	XL	112	10kg	310.32	¥34,755.75	\$5,037.06	\$27.88	\$3,122.39
1/29/23	1806152929	114957	SKEENA	XLD	112	10kg	291.41	¥32,637.96	\$4,730.14	\$25.14	\$2,815.46
1/29/23	1806153939	114957	SKEENA	XLD	11	10kg	291.41	¥3,205.51	\$464.57	\$25.14	\$276.52
1/29/23	1806153939	114957	SKEENA	XLD	101	10kg	291.41	¥29,432.44	\$4,265.57	\$25.14	\$2,538.94
1/29/23	1806154040	114957	SKEENA	XL	4	10kg	310.32	¥1,241.28	\$179.90	\$27.88	\$111.51
1/29/23	1806154040	114957	SKEENA	XL	108	10kg	310.32	¥33,514.47	\$4,857.17	\$27.88	\$3,010.87
1/29/23	1806165757	105448	LAPINS	XLD	61	10kg	333.84	¥20,364.20	\$2,951.33	\$31.29	\$1,908.52
1/29/23	1806165757	114957	LAPINS	XLD	51	10kg	333.84	¥17,025.80	\$2,467.51	\$31.29	\$1,595.65
1/29/23	1806166060	105448	LAPINS	LD	45	10kg	279.64	¥12,583.64	\$1,823.72	\$23.43	\$1,054.43
1/29/23	1806166060	114957	LAPINS	LD	67	10kg	279.64	¥18,735.64	\$2,715.31	\$23.43	\$1,569.92
1/29/23	1806166464	114957	LAPINS	XL	112	10kg	321.48	¥36,005.92	\$5,218.25	\$29.50	\$3,303.57
1/29/23	1806169494	114957	LAPINS	XLD	112	10kg	333.84	¥37,390.00	\$5,418.84	\$31.29	\$3,504.16
1/29/23	1806169898	114957	LAPINS	LD	53	10kg	279.64	¥14,820.73	\$2,147.93	\$23.43	\$1,241.88
1/29/23	1806169898	114957	SKEENA	LD	59	10kg	288.13	¥16,999.51	\$2,463.70	\$24.66	\$1,455.07
1/29/23	1806170000	114957	LAPINS	XL	62	10kg	321.48	¥19,931.85	\$2,888.67	\$29.50	\$1,828.76
1/29/23	1806170000	114957	SKEENA	XL	50	10kg	310.32	¥15,515.96	\$2,248.69	\$27.88	\$1,393.92
1/29/23	1806170404	105448	BING	L	18	10kg	270.00	¥4,860.00	\$704.35	\$22.04	\$396.63
1/29/23	1806170404	105448	LAPINS	L	88	10kg	270.00	¥23,760.00	\$3,443.48	\$22.04	\$1,939.09
1/29/23	1806170404	114957	BING	XL	6	10kg	340.00	¥2,040.00	\$295.65	\$32.18	\$193.08
1/29/23	1806170909	105448	LAPINS	XL	24	10kg	321.48	¥7,715.55	\$1,118.20	\$29.50	\$707.91
1/29/23	1806170909	114957	LAPINS	XL	88	10kg	321.48	¥28,290.36	\$4,100.05	\$29.50	\$2,595.66
1/29/23	1806171010	105448	LAPINS	XLD	104	10kg	333.84	¥34,719.29	\$5,031.78	\$31.29	\$3,253.87
1/29/23	1806171010	114957	LAPINS	XLD	8	10kg	333.84	¥2,670.71	\$387.06	\$31.29	\$250.30
1/29/23	1806171313	105448	LAPINS	XLD	112	10kg	333.84	¥37,390.00	\$5,418.84	\$31.29	\$3,504.16
1/29/23	1806171414	105448	LAPINS	XL	34	10kg	321.48	¥10,930.37	\$1,584.11	\$29.50	\$1,002.87
1/29/23	1806171414	114957	LAPINS	XL	78	10kg	321.48	¥25,075.55	\$3,634.14	\$29.50	\$2,300.70
			总数 Total:		2,240			¥686,148.87	\$99,441.87	\$27.30	\$61,148.34

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥60,383.00	\$8,751.16
海运费 Ocean Freight	¥109,200.45	\$15,826.15
中检费及杂费 Customs Inspection Fee & Misc	¥4,500.00	\$652.17
运输费 Transportation Surcharge	¥30,000.00	\$4,347.83
服务费 Service Fee	¥2,450.00	\$355.07
市场费用 Market Charges	¥1,786.00	\$258.84
入场费 Market Entry Cost	¥1,014.00	\$146.96
小计 Total Fees	¥209,333.45	\$30,338.18
销售佣金 Commission (8%)	¥54,891.91	\$7,955.35
总费用 Total Charges	¥264,225.36	\$38,293.53
每箱平均费用 Ave/box	¥117.96	\$17.10

Note: This container arrived too late for the fixed price buyer to take, missed the CNY Sales.	CSG 105448 114957	Payment \$13,767.47 \$47,380.86
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Sales Summary 销售报告

供应商 Supplier: OCHO FUEGOS SPA
船号 Vessel: COPIAPO 2245W

到货日期 Arrival Date: 1/17/23
货柜号 Container No.: TTN08482695

销售日期 Date of Sale: 2/7/23
销售地点 Sales Location: Gaobeidian

FX Rate: 6.9

日期 Date	板号 Pallet No.	果园 CSG	品种 Variety	大小 Size	数量 Quantity	规格 Specification	价格 (人民币) Price RMB	总数 (人民币) Total RMB	总数 (美金) Total USD	每箱收益 FOB FOB Return	总收益 FOB Total Return
2/7/23	1508961	114957	LAPINS	XLD	112	10kg	¥320.00	¥35,840.00	\$5,194.20	\$28.65	\$3,208.58
2/7/23	1508967	114957	LAPINS	XLD	112	10kg	¥320.00	¥35,840.00	\$5,194.20	\$28.65	\$3,208.58
2/7/23	1508968	114957	LAPINS	LD	112	10kg	¥280.00	¥31,360.00	\$4,544.93	\$22.85	\$2,559.30
2/7/23	1508977	114957	LAPINS	XLD	112	10kg	¥320.00	¥35,840.00	\$5,194.20	\$28.65	\$3,208.58
2/7/23	1508981	114957	LAPINS	XL	112	10kg	¥320.00	¥35,840.00	\$5,194.20	\$28.65	\$3,208.58
2/7/23	OF20220011	115124	REGINA	XLD	112	10kg	¥340.00	¥38,080.00	\$5,518.84	\$31.55	\$3,533.21
2/7/23	OF20220022	115124	REGINA	LD	112	10kg	¥280.00	¥31,360.00	\$4,544.93	\$22.85	\$2,559.30
2/7/23	OF20220028	115124	REGINA	LD	112	10kg	¥280.00	¥31,360.00	\$4,544.93	\$22.85	\$2,559.30
2/7/23	OF20220029	115124	REGINA	XLD	112	10kg	¥340.00	¥38,080.00	\$5,518.84	\$31.55	\$3,533.21
2/7/23	OF20220030	115124	REGINA	XLD	112	10kg	¥340.00	¥38,080.00	\$5,518.84	\$31.55	\$3,533.21
2/7/23	OF20220035	115124	REGINA	XLD	112	10kg	¥340.00	¥38,080.00	\$5,518.84	\$31.55	\$3,533.21
2/7/23	OF20220037	115124	REGINA	XLD	112	10kg	¥340.00	¥38,080.00	\$5,518.84	\$31.55	\$3,533.21
2/7/23	OF20220040	115124	REGINA	XLD	112	10kg	¥340.00	¥38,080.00	\$5,518.84	\$31.55	\$3,533.21
2/7/23	OF20220060	115124	REGINA	XLD	112	10kg	¥340.00	¥38,080.00	\$5,518.84	\$31.55	\$3,533.21
2/7/23	OF20220062	115124	REGINA	XLD	112	10kg	¥340.00	¥38,080.00	\$5,518.84	\$31.55	\$3,533.21
2/7/23	OF20220063	105448	REGINA	LD	25	10kg	¥280.00	¥7,000.00	\$1,014.49	\$22.85	\$571.27
2/7/23	OF20220063	105448	REGINA	LD	42	10kg	¥280.00	¥11,760.00	\$1,704.35	\$22.85	\$959.74
2/7/23	OF20220063	115124	REGINA	LD	42	10kg	¥280.00	¥11,760.00	\$1,704.35	\$22.85	\$959.74
2/7/23	OF20220070	105448	REGINA	XLD	108	10kg	¥276.00	¥29,808.00	\$4,320.00	\$22.27	\$2,405.29
2/7/23	OF20220070	115124	REGINA	XLD	4	10kg	¥278.00	¥1,112.00	\$161.16	\$22.56	\$90.24
2/7/23	OF20220072	105448	REGINA	XLD	112	10kg	¥310.00	¥34,720.00	\$5,031.88	\$27.20	\$3,046.26
2/7/23	OF20220077	105448	REGINA	XLD	112	10kg	¥310.00	¥34,720.00	\$5,031.88	\$27.20	\$3,046.26
2/7/23	OF20220078	105448	REGINA	XLD	112	10kg	¥270.00	¥30,240.00	\$4,382.61	\$21.40	\$2,396.98
Customs	OF20220063		REGINA	LD	3	10kg					
			总数 Total:		2240			¥703,200.00	\$101,913.04	\$27.77	\$62,253.70

其他费用 Additional Fees	人民币 RMB	美金 USD
海关/税金 Customs/VAT	¥62,332.00	\$9,033.62
海运费 Freight Fees	¥109,200.45	\$15,826.15
中检费及杂费 Customs Inspection Fee & Misc	¥4,500.00	\$652.17
清关服务费 Service Fee	¥2,450.00	\$355.07
运输费 Trucking Fee	¥33,800.00	\$4,898.55
市场费用 Market Charges	¥2,170.00	\$314.49
入场费 Market Entry Cost	¥2,941.00	\$426.23
小计 Total Fees	¥217,393.45	\$31,506.30
销售佣金 Commission (8%)	¥56,256.00	\$8,153.04
总费用 Total Charges	¥273,649.45	\$39,659.34
每箱平均费用 Ave/box	¥122.33	\$17.73

Note: This container arrived too late for the fixed price buyer to take, missed the CNY Sales.	CSG 105448 114957 115124	Payment \$12,425.80 \$15,393.61 \$34,434
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