



# LARION PETRU EUSEBIU

Freelance Frontend Developer - UpWork

Age 38 from Iasi, married

## Contact details

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## About me

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I studied programming in high school and during university, but I have worked in another field so far.

Last year, I wanted to see if I could learn on my own and return to this industry. I started with frontend technologies and I liked the experience. I gained knowledge of HTML, CSS and Javascript.

I managed to create a small Angular-based application from scratch and received positive feedback.

At the same time, I worked remotely on the frontend of a startup project for QSite Solutions in Bucharest. In these small projects, I learned to work with Visual Studio Code, BitBucket, Trello, Git.

This year, I also worked remotely on a project for Next View Digital Marketing Agency LTD in Leicester, UK. In this project I learned TailwindCss and Vue.js.

I think my past education will also help me do well in the IT industry, as I have already worked with databases and studied programming languages in the past.

I learn fast, I work hard and I am determined to do a good job.

I hope I can stand a chance to prove it.

## Professional experience

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### Experience by departments

Sales: **11 months**

Administrative / Logistics: **12 years and 9 months**

Telecommunications : **14 years and 3 months**

IT Software : **1 year and 10 months**

Service / Maintenance: **12 years and 1 month**

### Sep 2020 - present

4 months

#### Freelance Frontend Developer - UpWork

Remote (from home) | IT Software | IT / Telecom

##### Responsibilities

Based on provided designs I developed web pages using HTML, CSS, JavaScript, Bootstrap, Angular Material.

Some examples can be seen on [www.eusebiularion.tech](http://www.eusebiularion.tech)

##### Acquired skills and knowledge:

HTML, JavaScript, CSS, Bootstrap, GitHub, trello, ReactJS, Angular Material, Visual studio code, vue.js, vuejs, Tailwind, JavaScript(Angular 2), Git(BitBucket)

### Aug 2020 - present

5 months

#### Freelance Frontend Developer - Project Based-Next View Digital Marketing Agency LTD, Leicester, UK

Remote (from home) | IT Software | IT / Telecom

I recreated the Delete Agency blog, using Tailwind CSS and VueJS. This project is made in HTML5, Tailwind CSS, VueJS. It fully preserves the functionality of the original site, having all the active links (it is a complete blog model, with social media links, etc.).

Is a fully responsive, mobile-first website. Subsequently, it was integrated in a CMS (Wordpress) and customized according to the client's wishes.

**Acquired skills and knowledge:**

JavaScript, GitHub, HTML5/CSS3, vuejs, Tailwind

**Feb 2019 - present**

1 year and 11 months

**Freelance Frontend Developer - Project Based-Qsite Solutions, Bucuresti**

Remote (from home) | IT Software | IT / Telecom

I worked in 2 projects with them.

On the first project I implemented an application in Angular 7, that was at a later point integrated into a CRM project. This application had 3 modules: one for products, another one for categories and one for invoices. Every section was a fully functional CRUD. The storing of data was flexible: both JSON files and db were supported. For styling I used Bootstrap on this project.

The second project was a platform dedicated to farmers for business management and selling products on the market. I worked on 2 modules of this project.

The project was made in Angular 7, and for the styling we used Angular Material.

**Acquired skills and knowledge:**

JavaScript, bitbucket, typescript, trello, HTML5/CSS3, material design, Angular Material, Angular 7

**Nov 2008 - present**

12 years and 2 months

**DTH Regional Coordinator, North East Area - SC RCS RDS SA**

Iasi | Telecommunications | IT / Telecom

**Responsibilities:**

- o Coordination of the personal activity of the DigiTV Service and Sales in the allocated area;
- o Elaboration / revision of the working procedures from the services of the department and Sales DigiTV
- o Verifying the activity of DigiTv partner installers in the allocated area;
- o Verification of local stocks of equipment and materials and reports based on periodic or demand superiors;
- o Evaluation of subordinated employees;
- o Making the established targets;

**Acquired skills and knowledge:**

Leadership, Project management, Training skills, Team leadership, Team Management, Sales, kpi, coaching and training

**Nov 2008 - present**

12 years and 2 months

**Fixed Point Service and Repairs Regional Coordinator, North East Area - SC RCS RDS SA**

Iasi | Service / Maintenance | IT / Telecom

**Responsibilities:**

- o Coordinating the activity of the equipment repair personnel in the assigned area;
- o Elaboration / revision of the working procedures within the equipment repair department
- o Verifying the activity of the technicians in the allocated area.
- o Checking local stocks of equipment and materials and reporting the situation to superiors periodically or on demand;
- o Preparation of the necessary monthly parts and materials needed for repairs and their transmission to superiors hierarchically whenever necessary.
- o Maintaining the relationship with the suppliers of parts and materials needed for repairs.
- o Evaluation of subordinated employees;
- o Making the established targets;

**Acquired skills and knowledge:**

Leadership, Team Management, electronics repair

**Mar 2008 - present**

12 years and 10 months

**Courier Logistics department coordinator, Iasi Branch - SC RCS RDS SA**

Iasi | Administrative / Logistics | IT / Telecom

**Responsibilities:**

- o Receipt of invoices and advertising and marketing materials related to the Iasi branch.
- o Establish distribution areas for subordinated couriers and hand over invoices, advertising and marketing materials for distribution.
- o Checking the daily activity of the couriers so that they comply with their maximum distribution times.
- o Verifying the correctness of the daily delivery of the correspondence made by the couriers.

- o Verification of complaints received from customers and setting penalties for couriers who did not distribute correspondence according to the procedures.
- o Evaluation of subordinate employees

**Acquired skills and knowledge:**

Team Management, team coordination, logistics management

**Apr 2008 - Jul 2011**

3 years and 4 months

**Operator Validation and Data Entry - Responsible for Digi Corrections - SC RCS RDS SA**

Iasi | Telecommunications | IT / Telecom

**Responsibilities:**

- o Registration of documents in internal applications;
- o Verifying the correctness of the recordings made in the internal applications;
- o Correction of errors arising from the introduction of documents in internal applications;

**Acquired skills and knowledge:**

Team work, ambitious and eager to learn new things, attention to details, Microsoft Word and Excel

**Apr 2008 - Mar 2011**

3 years

**Responsible for supplying points of presence, Iasi branch - SC RCS RDS SA**

Iasi | Administrative / Logistics | IT / Telecom

**Responsibilities:**

- o Checking the equipment stocks and reporting the situation to the superiors periodically or on demand;
- o Preparation of equipment requirements and supply of points of presence

**Acquired skills and knowledge:**

stock control, Microsoft Excel, logistics and inventory management

**Mar 2007 - Aug 2008**

1 year and 6 months

**DTH Local Coordinator - SC RCS RDS SA**

Iasi | Telecommunications | IT / Telecom

**Responsibilities:**

- o Verifying the activity of DigiTv partner installers in the allocated area;
- o Checking local stocks of equipment and materials and reporting the situation to superiors periodically or on demand;
- o Making the established targets;
- o Promote the company's image through a positive, proactive and customer-oriented attitude.

**Sep 2006 - Mar 2007**

7 months

**DTH Sales Representative - SC RCS RDS SA**

Iasi | Telecommunications | IT / Telecom

**Responsibilities:**

- o Ensuring the relationship with the clients of the company, through activities of sale of DTH services
- o Developing the client portfolio and maintaining a high level of satisfaction with them

**Acquired skills and knowledge:**

Sales skills, good communication skills, direct sales

**Nov 2005 - Sep 2006**

11 months

**Comercial agent - SC MIKE DISTRIBUTION SRL**

Iasi | Sales | Commerce / Retail

Newly established company, franchise of SC Mike International SRL one of the most important cosmetic importers in Romania

**Responsibilities, Achievements**

- o Establishing and developing the direct relationship with clients
- o Take orders and coordinate the delivery
- o Ensuring the merchandising of brands
- o Receiving invoices and maintaining the minimum level of credits in the market

**Acquired skills and knowledge:**

Sales, good communication skills, selling products and services

## Education

**2009 - 2013**

**Bachelor's degree - Alexandru Ioan Cuza University**

**2001 - 2005**

**Undergraduate - Gheorghe Asachi Technical University**

Automation and computers | Iasi

**1997 - 2001**

**High School / Vocational school - Anghel Rugina Economic College**

Mathematical Informatics | Vaslui

## Skills

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### General skills

HTML, CSS, Javascript(Angular)

### Skills from work experience

Team work, ambitious and eager to learn new things, attention to details, Microsoft Word and Excel, Leadership, Team Management, electronics repair, team coordination, logistics management, Project management, Training skills, Team leadership, Sales, kpi, coaching and training, stock control, Microsoft Excel, logistics and inventory management, Sales skills, good communication skills, direct sales, selling products and services, HTML, JavaScript, CSS, Bootstrap, GitHub, trello, ReactJS, Angular Material, Visual studio code, vue.js, vuejs, Tailwind, JavaScript(Angular 2), Git(BitBucket), bitbucket, typescript, HTML5/CSS3, material design, Angular 7

## Foreign languages

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English - Medium

## Other info

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### Trainings

JavaScript: The Advanced Concepts

period Jun 2020 - Dec 2020

Learn modern, advanced JavaScript practices and be in the top 10% of JavaScript developers.

The Complete Web Developer in 2021: Zero to Mastery

period Feb 2020 - Dec 2020

Learn to code and become a Web Developer in 2021 learning HTML, CSS, Javascript, React, Node.js, Machine Learning & more!

Angular (Full App) with Angular Material, Angularfire(+ Firebase and Firestore) & NgRx

period Dec 2019 - Feb 2020

Angular 2- The Complete Guide

period Sep 2018 - Mar 2019

The Complete Web Developer Course

period Mar 2018 - Jul 2018