

Email to Lion Projects GmbH

Subject: Investment Opportunity: €2.5M Seed Round - Fractal Silk Route Hub (USA-EU-Central Asia Logistics Platform)

To: [Lion Projects contact email]
From: Abdurashid Abdulkarimov (a.a.abdulkarimov@tutamail.com)
Date: [Current date]
Attachments:

- FSR_Hub_Business_Plan_Full.pdf (48 pages)
- FSR_Hub_Executive_Summary.pdf (1 page)
- FSR_Hub_Pitch_Deck.pdf (17 slides)

Dear [Lion Projects Contact Name],

I hope this message finds you well.

TL;DR (30-second version):

We're building the **first integrated digital logistics platform** for the **\$180B USA-Germany-Central Asia trade corridor**. We're raising **€2.5M seed round** and specifically seeking **Lion Projects** as strategic co-investor and European operations partner.

The Ask: €500K-1M investment for 15-25% equity + board seat
Timeline: Close December 2025, launch January 1, 2026
Returns: 5-20x in 3-7 years (conservative scenarios)

Why This Matters

The Problem:
Despite \$180B+ annual trade between USA, Germany, and Central Asia, there's **no integrated digital platform** serving this corridor. Shippers face 30-40% markups, zero visibility, and 7-14 day customs delays. Carriers run 40-60% empty on returns. Everyone loses.

Our Solution:
Fractal Silk Route Hub - a digital marketplace connecting shippers, carriers, and customs authorities with:

- Multi-modal route optimization (AI-powered)
- Real-time tracking and transparency
- Automated customs integration (2-3 day clearance vs. 7-14 days)
- Multi-currency operations (USD/EUR/UZS/KZT/RUB)
- Verified provider network with quality guarantees

Why Now:

- New Silk Road investments creating infrastructure (\$1T+)
- Post-pandemic supply chain diversification away from China
- Central Asia market opening (Uzbekistan reforms, Kazakhstan growth)
- Digital transformation gap (logistics 10 years behind)
- **Market window: 12-18 months before giants notice this niche**

Why Lion Projects?

You're the perfect strategic partner because:

- 1. **Geographic Fit:** Your German logistics expertise + our Central Asia access = complete corridor coverage
- 2. **Network Synergy:** Your carrier relationships = our initial capacity; your clients = our first customers
- 3. **Operational Excellence:** Your logistics know-how + our technology = unstoppable combination
- 4. **Mutual Value:** We provide you digital platform; you provide market access and credibility
- 5. **Risk Mitigation:** Co-investment model aligns incentives perfectly

Immediate Synergies:

- Shared office/warehouse infrastructure in Hamburg/Bremen
- Joint sales and marketing in Germany
- Your existing clients become platform users (white-label option available)
- Our platform scales your business internationally

The Numbers

Financial Projections (Conservative)

| Metric | Year 1 (2026) | Year 2 (2027) | Year 3 (2028) |
|------------|---------------|---------------|---------------|
| Shipments | 850 | 3,200 | 8,500 |
| Revenue | €3.8M | €14.1M | €36.6M |
| EBITDA | (€0.3M) | €4.9M | €17.6M |
| Net Margin | -7% | 26% | 36% |

Break-even: Month 14 (Q2 2027)

Capital needed: €2.5M (18-month runway)

Market capture: Only 0.66% by Year 3 (5-10x more conservative than comparables)

Return Scenarios for Lion Projects

On €1M investment at 20% equity:

| Scenario | Timeline | Exit Value | Your Return |
|-----------------------|-----------|------------|---------------------|
| Strategic Acquisition | 2028-2030 | €50-100M | €10-20M (10-20x) |
| Series B → IPO | 2030-2032 | €200M+ | €40M+ (40x+) |
| Dividend Flow | 2027+ | Ongoing | 15-25% annual yield |

Comparables:

Flexport (\$8B), Freightos (\$800M IPO), Forto (\$1.2B) - all achieved these valuations with similar or larger capital requirements.

Our Secret Weapon: Fractal Architecture

Built on **Fractal Metascience Paradigm (FMP)** - a proven mathematical framework where systems scale naturally through self-similar patterns.

Already validated in:

- AIUZ Terra Codex (knowledge management system)
- TerraMemoryDNA (AI context management, 88% fidelity across languages)
- Qariya (planetary care protocols)

What this means:

- System scales 10x with same core platform (competitors need rebuild)
- Self-correcting algorithms improve with each transaction
- Distributed resilience (no single point of failure)
- Capital efficient: €2.5M to break-even vs. €50M+ for competitors

This is not theory - it's **operational technology** proven in other domains, now applied to logistics.

The Team

Abdurashid Abdukarimov - Founder & CEO

- Independent researcher, FMP architect
- Terra Ecosystem creator (multiple operational projects)
- Deep Central Asia expertise (based in Tashkent)
- 10+ years in knowledge systems and AI
- Languages: English, Russian, Uzbek, German

Key Hires (Q1 2026):

CTO, COO, Head of Sales (EU), Head of Sales (CA), CFO (part-time), Legal Counsel

Your role (if interested):

- Board seat and strategic input
 - European operations leadership
 - Carrier network development
 - Customer acquisition in Germany
 - Advisory on logistics best practices
-

Investment Terms

Seed Round: €2.5M total
Pre-money valuation: €8M
Post-money valuation: €10.5M
Equity offered: 24% total

For Lion Projects specifically:

- **Investment:** €500K - €1M (flexible based on involvement level)
- **Equity:** 15-25% (negotiable)
- **Board seat:** Yes
- **Liquidation preference:** 1x non-participating
- **Anti-dilution:** Weighted average (standard)
- **Vesting:** Founder 4-year, 1-year cliff

Use of Funds:

- 65% Platform development & infrastructure (€1.625M)
 - 20% Operations & pilot shipments (€500K)
 - 10% Marketing & sales (€250K)
 - 5% Legal & administration (€125K)
-

Roadmap 2026

Q1 (Jan-Mar): Platform MVP, team hired, Lion partnership finalized, legal setup

Q2 (Apr-Jun): Pilot launch, first 50 shipments, €5M GMV

Q3-Q4 (Jul-Dec): Scale to 800 total shipments, €80M+ GMV, profitability trajectory

Target launch date: January 1, 2026 (8 weeks from today)

Risk Management

We've stress-tested every assumption:

| Risk | Mitigation |
|--------------------------------|---|
| Slow carrier adoption | 6-month commission-free trial; Lion's network guarantees capacity |
| Technical delays | Agile/MVP approach; experienced CTO as priority #1 |
| Regulatory barriers | Legal counsel in each jurisdiction; phased compliance |
| Competition | Niche focus; 2-3 year head start; superior architecture |
| High customer acquisition cost | Partnership model (Lion); referral programs; content marketing |

Conservative assumptions: Even hitting only 50% of projections, we're profitable by Month 18.

What's Attached

Three documents for your review:

- 1. Executive Summary (1 page)** - Quick overview, perfect for sharing internally
- 2. Full Business Plan (48 pages)** - Comprehensive analysis: market, financials, tech, operations, legal
- 3. Pitch Deck (17 slides)** - Visual presentation of key points

Additional materials available upon request:

- Detailed financial model (Excel with 5-year projections)
- Technical architecture documentation
- Legal structure options (GmbH vs SE vs JV analysis)
- FMP theoretical papers (fractal metascience foundation)
- Terra Ecosystem case studies (proof of concept)
- Pilot customer letters of intent
- Draft carrier partnership agreements

Next Steps

I propose the following timeline:

Week 1-2: Lion reviews materials, internal discussion, initial questions

Week 3: Video meeting to discuss partnership structure (I can travel to Germany if preferred)

Week 4: Term sheet draft

Week 5-6: Legal documentation

Week 7-8: Closing, fund transfer, press release

January 1, 2026: Operational launch

Immediate action items:

- 1. For you:** Review attached documents, discuss with investment committee
- 2. For me:** Answer any questions, provide additional materials

3. **For both:** Schedule 60-minute video call within next 2 weeks

My availability:

I'm flexible and can accommodate your schedule. Happy to meet via Zoom, Teams, or in person in Germany if you prefer.

The Bottom Line

- ✓ **\$180B market** with no integrated platform
- ✓ **€2.5M to profitability** (capital efficient)
- ✓ **Proven fractal architecture** (Terra ecosystem validation)
- ✓ **Perfect timing** (12-18 month market window)
- ✓ **Ideal partner fit** (Lion Projects = strategic complement)
- ✓ **5-20x returns** in 3-7 years (conservative scenarios)

The question is not "Can this work?"

The question is: "How fast can we move?"

We believe Lion Projects is the perfect partner to build the future of USA-EU-Central Asia trade. I'm excited about the possibility of working together and would love to discuss this opportunity in detail.

Contact & Response

Please feel free to:

- Reply with questions or concerns
- Request additional materials
- Propose a meeting time
- Share with relevant colleagues

I commit to:

- Respond within 24 hours to all inquiries
- Provide any requested documentation
- Be transparent about challenges and opportunities
- Move as fast or as slow as you need for proper due diligence

Looking forward to hearing from you.

Best regards,

Abdurashid Abdugarimov

Founder & CEO

Fractal Silk Route Hub

✉ a.a.abdugarimov@tutamail.com

🔗 ORCID: 0009-0000-6394-4912

📍 Tashkent, Uzbekistan

🌐 [Website coming Q1 2026]

P.S. - The fractal architecture we've built isn't just for logistics. As Terra Ecosystem demonstrates, the same principles scale across knowledge management, AI systems, and planetary coordination. This investment isn't just about one platform - it's about being part of a paradigm shift in how complex systems organize and scale.

We're not building a logistics company. We're building the foundation for Earth's self-optimization through conscious coordination of physical flows. That might sound ambitious, but when you see the architecture in action, you'll understand why we're confident.

Let's build something extraordinary. Together.

"The universe is recursive, and so must be our understanding of it." — FMP Codex, §L0.5

Confidentiality Notice:

This email and all attachments contain confidential and proprietary information intended solely for Lion Projects GmbH. Please do not forward or share without explicit permission. If you received this in error, please notify sender and delete immediately.

Document Version: 1.0

Date: October 13, 2025

Prepared for: Lion Projects GmbH

Valid until: December 31, 2025 (terms subject to adjustment for market conditions)