

Lead Generation Platforms

1. ZoomInfo –
<https://www.zoominfo.com>
2. Apollo.io –
<https://www.apollo.io>
3. Cognism –
<https://www.cognism.com>
4. Kaspr –
<https://www.kaspr.io>
5. Lusha –
<https://www.lusha.com>
6. LinkedIn Sales Navigator –
<https://business.linkedin.com/sales-solutions/sales-navigator>
7. Snov.io –
<https://snov.io>
8. LeadFuze –
<https://www.leadfuze.com>
9. Clay –
<https://www.clay.com>
10. 6sense –
<https://6sense.com>
11. Clearbit –
<https://clearbit.com>
12. Leadinfo –
<https://www.leadinfo.com>
13. Leadfeeder (Dealfront) –
<https://www.leadfeeder.com>
14. HubSpot –
<https://www.hubspot.com>
15. Salesforce –
<https://www.salesforce.com>
16. Pipedrive –
<https://www.pipedrive.com>
17. EngageBay –
<https://www.engagebay.com>
18. OptinMonster –
<https://optinmonster.com>

- 37. OptiMonk –
- 38. <https://www.optimonk.com>
- 39. Sumo –
- 40. <https://sumo.com>
- 41. Wisepops –
- 42. <https://wisepops.com>
- 43. Sleeknote –
- 44. <https://sleeknote.com>
- 45. Leadpages –
- 46. <https://www.leadpages.com>
- 47. Unbounce –
- 48. <https://unbounce.com>
- 49. ClickFunnels –
- 50. <https://www.clickfunnels.com>
- 51. Woorise –
- 52. <https://worise.com>
- 53. Typeform –
- 54. <https://www.typeform.com>
- 55. Jotform –
- 56. <https://www.jotform.com>
- 57. WPForms –
- 58. <https://wpforms.com>
- 59. Hotjar –
- 60. <https://www.hotjar.com>
- 61. Intercom –
- 62. <https://www.intercom.com>
- 63. Saleshandy –
- 64. <https://www.saleshandy.com>
- 65. Waalaxy –
- 66. <https://www.waalaxy.com>
- 67. ActiveCampaign –
- 68. <https://www.activecampaign.com>
- 69. Mailchimp –
- 70. <https://mailchimp.com>
- 71. ConvertKit –
- 72. <https://convertkit.com>
- 73. Aircall –
- 74. <https://aircall.io>
- 75. Zoom Webinar –

76. <https://zoom.us/webinar>
 77. Ahrefs –
 78. <https://ahrefs.com>
 79. Google Ads –
 80. <https://ads.google.com>
 81. Hootsuite –
 82. <https://hootsuite.com>
 83. Zapier –
 84. <https://zapier.com>
 85. Cello –
 86. <https://www.cello.so>
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Freelancing Lead Providers / Marketplaces

You can add these under a separate “Freelancing Leads” section:

1. Upwork –
2. <https://www.upwork.com>
3. Fiverr –
4. <https://www.fiverr.com>
5. Freelancer.com –
6. <https://www.freelancer.com>
7. PeoplePerHour –
8. <https://www.peopleperhour.com>
9. Toptal –
10. <https://www.toptal.com>
11. Guru –
12. <https://www.guru.com>
13. Truelancer –
14. <https://www.truelancer.com>
15. SolidGigs –
16. <https://solidgigs.com>
17. FreelanceLeads –
18. <https://freelanceleads.io>
19. Contra –
20. <https://contra.com>
21. Bark –
22. <https://www.bark.com>

23. FlexJobs –

24. <https://www.flexjobs.com>