

Lead Generation Platforms

1. ZoomInfo –
2. <https://www.zoominfo.com>
3. Apollo.io –
4. <https://www.apollo.io>
5. Cognism –
6. <https://www.cognism.com>
7. Kaspr –
8. <https://www.kaspr.io>
9. Lusha –
10. <https://www.lusha.com>
11. LinkedIn Sales Navigator –
12. <https://business.linkedin.com/sales-solutions/sales-navigator>
13. Snov.io –
14. <https://snov.io>
15. LeadFuze –
16. <https://www.leadfuze.com>
17. Clay –
18. <https://www.clay.com>
19. 6sense –
20. <https://6sense.com>
21. Clearbit –
22. <https://clearbit.com>
23. Leadinfo –
24. <https://www.leadinfo.com>
25. Leadfeeder (Dealfront) –
26. <https://www.leadfeeder.com>
27. HubSpot –
28. <https://www.hubspot.com>
29. Salesforce –
30. <https://www.salesforce.com>
31. Pipedrive –
32. <https://www.pipedrive.com>
33. EngageBay –
34. <https://www.engagebay.com>
35. OptinMonster –
36. <https://optinmonster.com>

37. OptiMonk –
38. <https://www.optimonk.com>
39. Sumo –
40. <https://sumo.com>
41. Wisepops –
42. <https://wisepops.com>
43. Sleeknote –
44. <https://sleeknote.com>
45. Leadpages –
46. <https://www.leadpages.com>
47. Unbounce –
48. <https://unbounce.com>
49. ClickFunnels –
50. <https://www.clickfunnels.com>
51. Woorise –
52. <https://woorise.com>
53. Typeform –
54. <https://www.typeform.com>
55. Jotform –
56. <https://www.jotform.com>
57. WPForms –
58. <https://wpforms.com>
59. Hotjar –
60. <https://www.hotjar.com>
61. Intercom –
62. <https://www.intercom.com>
63. Saleshandy –
64. <https://www.saleshandy.com>
65. Waalaxy –
66. <https://www.waalaxy.com>
67. ActiveCampaign –
68. <https://www.activecampaign.com>
69. Mailchimp –
70. <https://mailchimp.com>
71. ConvertKit –
72. <https://convertkit.com>
73. Aircall –
74. <https://aircall.io>
75. Zoom Webinar –

76. <https://zoom.us/webinar>
 77. Ahrefs –
 78. <https://ahrefs.com>
 79. Google Ads –
 80. <https://ads.google.com>
 81. Hootsuite –
 82. <https://hootsuite.com>
 83. Zapier –
 84. <https://zapier.com>
 85. Cello –
 86. <https://www.cello.so>
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Freelancing Lead Providers / Marketplaces

You can add these under a separate “Freelancing Leads” section:

1. Upwork –
2. <https://www.upwork.com>
3. Fiverr –
4. <https://www.fiverr.com>
5. Freelancer.com –
6. <https://www.freelancer.com>
7. PeoplePerHour –
8. <https://www.peopleperhour.com>
9. Toptal –
10. <https://www.toptal.com>
11. Guru –
12. <https://www.guru.com>
13. Truelancer –
14. <https://www.truelancer.com>
15. SolidGigs –
16. <https://solidgigs.com>
17. FreelanceLeads –
18. <https://freelanceleads.io>
19. Contra –
20. <https://contra.com>
21. Bark –
22. <https://www.bark.com>

23. FlexJobs –

24. <https://www.flexjobs.com>