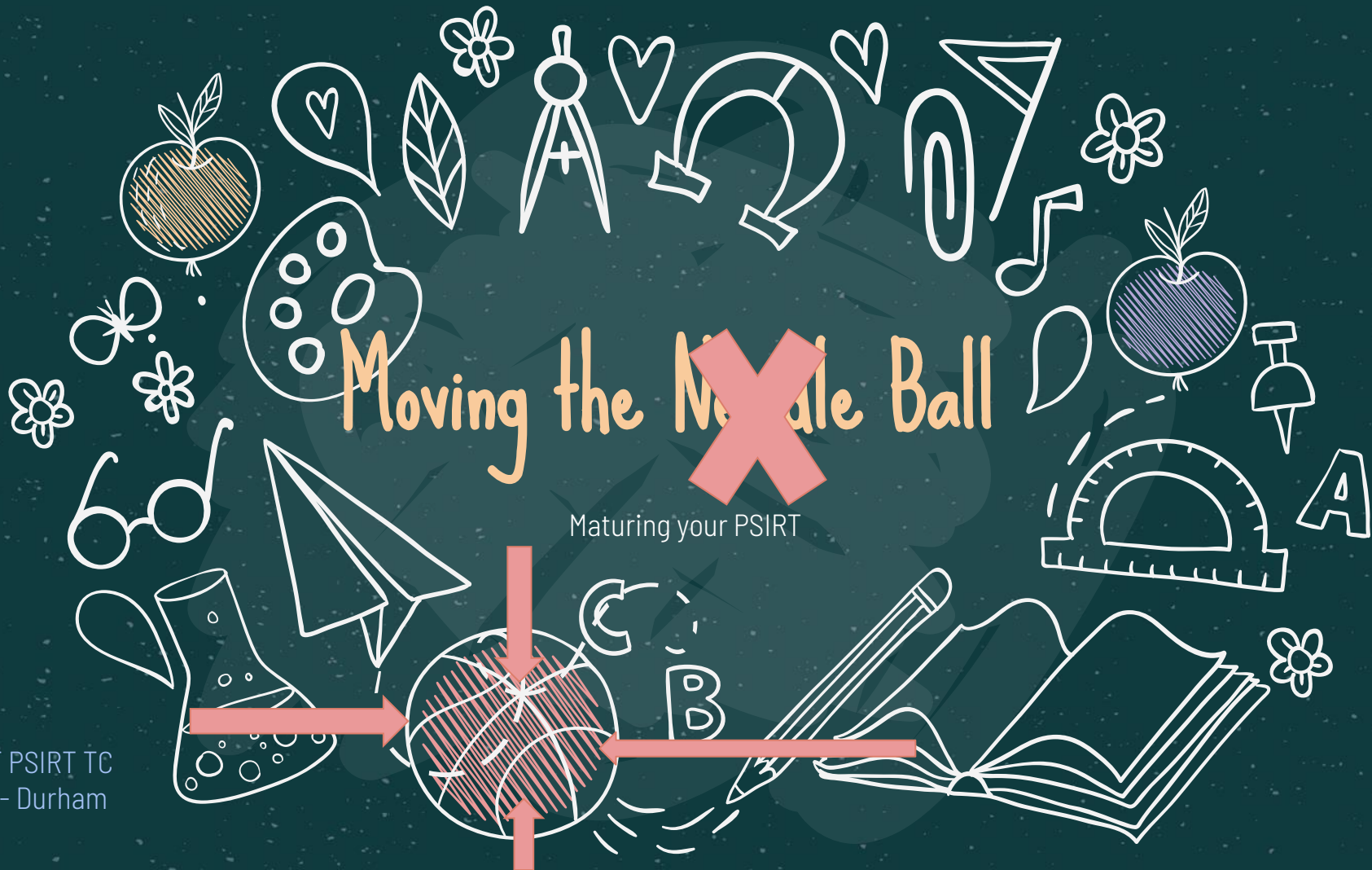


# Moving the Needle Ball

Maturing your PSIRT

FIRST PSIRT TC  
2020 - Durham



THIS.guy- - again






IT SUCKS SO MUCH TO  
REPLY YAY!



EVERY TIME I GET A CROB  
PLUSPLUS






memegenerator.net

+x÷



"Don't be mean. We don't have to be mean because,  
remember, *no matter where you go, there you are.*"

- Dr. B. Banzai





# 1. Introduction THE Maturity

I don't want to grow up, I'm a Toy'R'Us kid!

# YOU MIGHT NOT HAVE EVER THOUGHT ABOUT IMPROVING YOUR MATURITY



## TOO BUSY

So many meetings, so many reports to file, 1000 mails unread;, can an 80-hour work week be the norm?



## NOT A PRIORITY MEOW

Maybe you've got a 5-year plan, maybe you have nothing. Either way "MATURITY" isn't on your list.



## NEVER "DID THAT" BEFORE

You're pretty sharp with a CLI or Burpsuite, ...SWOTs and TOWS and assessments seem kinda fancy.





# MATURITY CAN BRING A LOT OF BENEFITS

Increased Efficiency  
SAVING!!!

Reduced Redundancy  
SAME THING, BUT

Better Stakeholder engagement  
talk to!

Improved governance and reporting  
CREATE raving fans  
LOVE being paid

- COST

-- KINDA THE

ZOMG...REDUCED COSTS

- You ACTUALLY know who to

- ZOMG...it's full of NUMBERS!

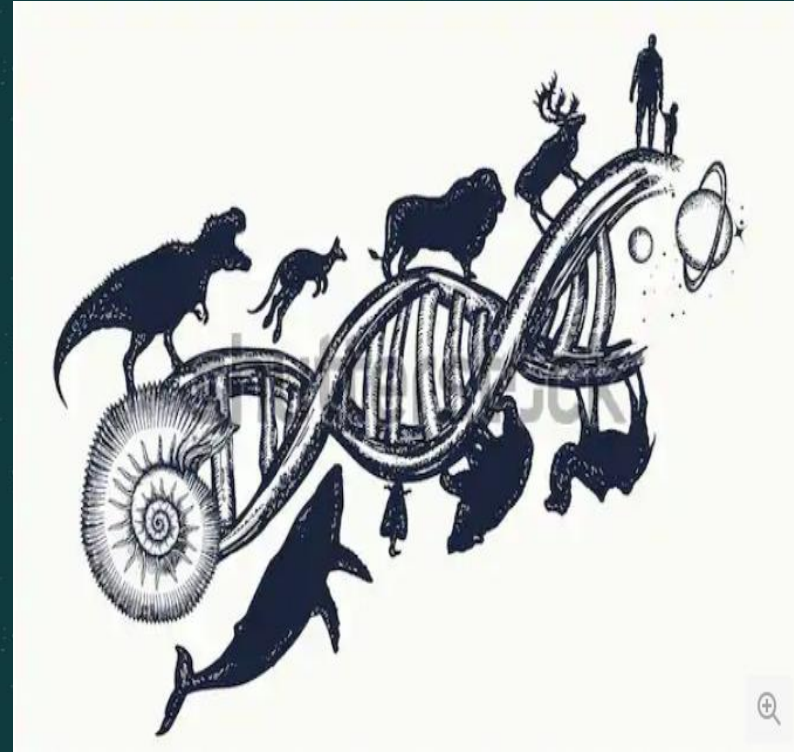
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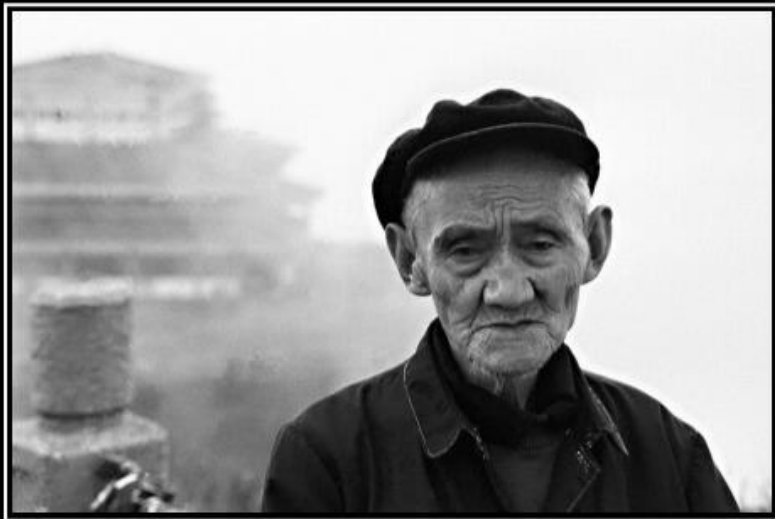
attention to

# QUESTION FOR THE ROOM

How many of you have used the FIRST PSIRT Services Framework either as a reference or as a tool to improve your capabilities?

**Follow-up: any cool stories folks would like to share?**





## MATURITY

Is a nice word for the mountain of shame, guilt  
and regret you feel after a lifetime of failure

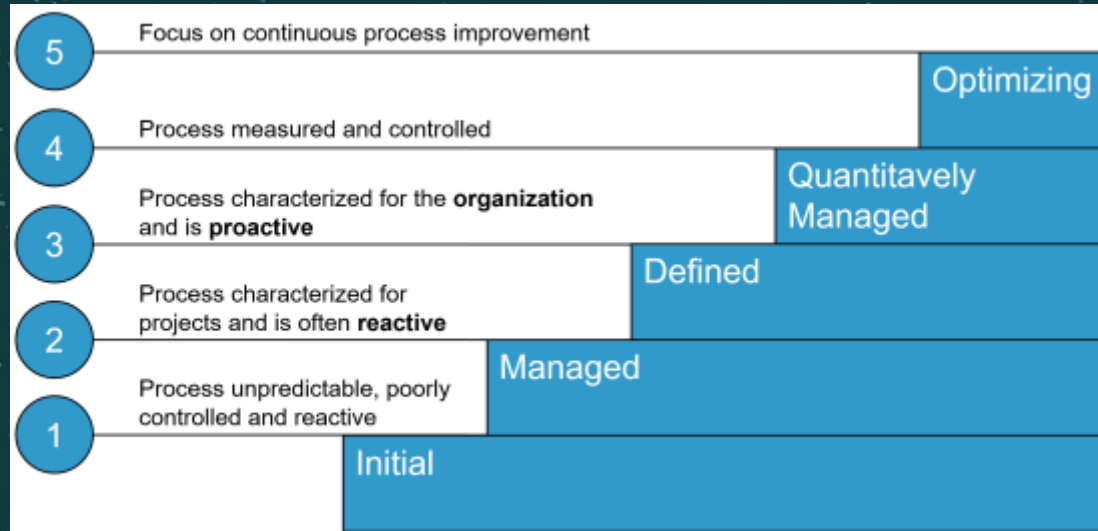
## QUESTION FOR THE ROOM

How many of you have used the FIRST  
PSIRT Maturity Assessment  
resources (blogs, document, or  
Assessment sheet)?

**Follow-up:** What other **methodologies** might we be using  
to measure ourselves?



THIS IS ART. ART'S FRIENDS HAVE A SIMPLE SCALE  
YOU MIGHT USE TO MEASURE MATURITY



ART HAS COOL FACIAL HAIR. WE ALL SHOULD HAVE COOL HAIR

FUN FACT - The  
CMMI Scale is at  
the HEART of the  
FIRST PSIRT  
Maturity  
Assessment!



# QUESTION FOR THE ROOM

What process/capability that your team provides adds THE most value to your customers?

Follow-up: How do you **KNOW** that?





## QUESTION FOR THE ROOM

How many of you have a documented multi-year plan/roadmap to implement or improve your capabilities?

Follow-up: What types of things are you **planning** on tackling?



AWESOME WORDS



$\sqrt{123}$



THANKS!

Do you have any questions?

crob\_at\_redhat\_dot\_com  
@RedatCRob

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