# Working at Cornell



# **Leadership Skills for Success**

As a leader, I:

## Interact with integrity

#### People are respected and engaged.

- Convey respect and professionalism in interactions.
- · Seek to understand and then to be understood.
- Put others at ease, and respond calmly even in difficult situations.
- Be honest and trustworthy; have a high standard of personal conduct.
- · Acknowledge your mistakes and errors, take timely corrective action, including an apology if appropriate.
- Demonstrate empathy and compassion for others.
- · Give, ask for and act on feedback.
- Manage conflict, taking uncomfortable or unpopular action when necessary.

# Create an open and inclusive environment

#### So people feel like they belong.

- · Create an environment of trust.
- · Demonstrate respect for all individuals.
- · Actively invite new ideas, alternatives and perspectives.
- Integrate workplace flexibility as a part of a results oriented work culture.
- Speak up and take action if others are being excluded or treated inappropriately.
- Acknowledge the support and contributions of every person.

# Inspire and articulate a shared vision and mission

#### People know how their work aligns with university and team goals.

- Understand the University's strategic goals and deliver aligned outcomes.
- Be adaptable, embrace, promote and implement change.
- Deliver results today with a sustainable future in mind.
- Demonstrate foresight and imagination to see possibilities, opportunities and trends.
- · Model stewardship within the organization and University.
- Monitor and re-evaluate decisions, priorities and plans in order to achieve a vision.

#### Communicate clearly and consistently

#### So people are informed and heard.

- · Listen first.
- Share important information and decisions in a timely manner.
- Ensure people have a clear understanding of the expectations and desired result.
- Convey thoughts clearly, verbally and when writing.
- · Adapt messaging to audience.

Summarize other points of view to confirm understanding.

## Empower staff to act and take initiative

#### People are supported and confident in taking ownership of their work and results.

- Encourage anticipatory thinking to identify challenges and opportunities early.
- Actively support others in taking initiative and responsible risks to innovate.
- · Use mistakes as opportunities for learning.
- Balance the need to seek input and the need to take action.
- · Provide clear directions and expectations that will enable others to make sound decisions.
- · Deliver results on time and within budget.

#### Display sound judgment in problem solving

#### People proactively seek solutions to deliver results.

- Bring stakeholders together to create alignment, shared understanding and action.
- · Ask insightful and probing questions.
- Use data and metrics to provide informed and thoughtful analyses.
- · Consider impact on others outside your immediate area.
- Synthesize complex information.
- Anticipate obstacles and generate alternatives.

#### Am a great coach

#### People understand their current role and career options.

- Make work challenging, meaningful and engaging for others.
- · Identify and focus on the most significant priorities, setting achievable goals, milestones and deadlines.
- · Provide others with productive and timely feedback.
- Delegate and provide good exposure for team members.
- Develop people and support their growth and mobility.