



Says

What have we heard them say?  
What can we imagine them saying?



Thinks

What are their wants, needs, hopes, and dreams?  
What other thoughts might influence their behavior?



Good teaching

Govern behaviour and expectations of individual

Low fees

Achieve the dreams

Good position in job

Improved student knowledge

Improved the observation skills

Improved learning skills

Teaching and lesson

Safety and security

Unstaisfied teaching

Collecting higher fees



Does

What behavior have we observed?  
What can we imagine them doing?



Feels

What are their fears, frustrations, and anxieties?  
What other feelings might influence their behavior?