



Filters

region All
 market All
 division All
 customer All
 FY 2019

P&L by Fiscal Months

All values in USD

Values	Fiscal Years						
	Q1			Q2			
	Sep	Oct	Nov	Dec	Jan	Feb	
Net sales	6.5M	8.0M	10.7M	11.4M	6.5M	6.1M	
COGS	3.8M	4.7M	6.3M	6.7M	3.9M	3.5M	
Gross Margin	2.6M	3.4M	4.5M	4.7M	2.7M	2.6M	
GM %	40.87%	41.97%	41.49%	41.39%	40.87%	41.94%	

region All
 market All
 division All
 customer All
 FY 2020

P&L by Fiscal Months

All values in USD

Values	Fiscal Years						
	Q1			Q2			
	Sep	Oct	Nov	Dec	Jan	Feb	
Net sales	17.1M	20.6M	28.7M	29.9M	17.1M	15.9M	
COGS	10.6M	12.8M	18.1M	18.9M	10.7M	9.9M	
Gross Margin	6.5M	7.8M	10.6M	11.0M	6.5M	6.0M	
GM %	37.77%	37.78%	37.04%	36.81%	37.75%	37.74%	



region All
 market All
 division All
 customer All
 FY 2021

P&L by Fiscal Months

All values in USD

Values	Fiscal Years						
	Q1			Q2			
	Sep	Oct	Nov	Dec	Jan	Feb	
Net sales	44.8M	54.6M	74.3M	78.1M	44.8M	41.8M	
COGS	28.4M	34.7M	47.4M	49.8M	28.4M	26.5M	
Gross Margin	16.4M	19.9M	27.0M	28.3M	16.4M	15.3M	
GM %	36.65%	36.52%	36.29%	36.26%	36.68%	36.53%	

Net Sales Performance

21 vs 20	262.06%	264.68%	259.10%	261.05%	261.40%	262.49%
20 vs 19	264.63%	256.58%	267.27%	261.45%	262.75%	262.02%



Q3			Q4			Grand Total
Mar	Apr	May	Jun	Jul	Aug	
6.4M	6.3M	6.5M	6.2M	6.5M	6.3M	87.5M
3.8M	3.7M	3.8M	3.6M	3.8M	3.7M	51.2M
2.7M	2.6M	2.6M	2.6M	2.7M	2.6M	36.2M
41.45%	41.39%	40.79%	42.00%	41.48%	41.39%	41.43%

Q3			Q4			Grand Total
Mar	Apr	May	Jun	Jul	Aug	
2.1M	7.8M	9.9M	14.9M	16.1M	16.5M	196.7M
1.3M	4.8M	6.2M	9.3M	10.2M	10.5M	123.4M
0.8M	2.9M	3.7M	5.5M	5.9M	6.1M	73.3M
36.68%	37.73%	37.49%	37.27%	36.68%	36.79%	37.28%



Q3			Q4			Grand Total
Mar	Apr	May	Jun	Jul	Aug	
44.0M	43.5M	44.4M	41.5M	44.0M	43.0M	598.9M
28.0M	27.7M	28.1M	26.4M	28.0M	27.4M	380.7M
16.0M	15.8M	16.3M	15.1M	16.0M	15.6M	218.2M
36.37%	36.33%	36.63%	36.45%	36.37%	36.26%	36.43%
2081.59%	561.21%	447.02%	278.64%	273.93%	260.31%	304.48%
32.93%	122.73%	153.05%	240.65%	248.00%	262.03%	224.85%