# Estimating Dynamic Treatment Effects in Event Studies with Heterogeneous Treatment Effects

Liyang Sun<sup>1</sup> Sarah Abraham<sup>2</sup> Econometric Society Winter Meeting

<sup>&</sup>lt;sup>1</sup>Department of Economics, MIT

<sup>&</sup>lt;sup>2</sup>Cornerstone Research

### Introduction

#### Introduction

• Researchers often estimate dynamic treatment effects by the estimates for coefficients  $\mu_{\ell}$  in a (dynamic) two-way FE specification that resembles the following:

$$Y_{i,t} = \alpha_i + \lambda_t + \sum_{\ell} \mu_{\ell} D_{i,t}^{\ell} + v_{i,t}$$

where  $D_{i,t}^{\ell}$  is an indicator for  $\ell$  periods relative to i's initial treatment ( $\ell=0$  is the period of initial treatment).

#### Introduction

• Researchers often estimate dynamic treatment effects by the estimates for coefficients  $\mu_{\ell}$  in a (dynamic) two-way FE specification that resembles the following:

$$Y_{i,t} = \alpha_i + \lambda_t + \sum_{\ell} \mu_{\ell} D_{i,t}^{\ell} + \upsilon_{i,t}$$

where  $D_{i,t}^{\ell}$  is an indicator for  $\ell$  periods relative to i's initial treatment ( $\ell = 0$  is the period of initial treatment).

- Goal of our project: characterize  $\mu_\ell$  under heterogenous treatment effect in **event studies** 
  - absorbing treatment
  - variation in treatment timing

#### Examples of event studies

 Deryugina (2017): the non-transient fiscal cost for a county that has been hit by a hurricane, where the initial treatment is the first hurricane experienced in a county

#### Examples of event studies

- Deryugina (2017): the non-transient fiscal cost for a county that has been hit by a hurricane, where the initial treatment is the first hurricane experienced in a county
- Dobkin et al. (2018): the dynamic effects of a hospitalization, where the initial treatment is the initial hospital admission

#### Overview

- Intuition: compare earlier cohort with later cohort to estimate the dynamic effect
- $\bullet$  Report estimates for relative period coefficients  $\mu_\ell$  as estimates for dynamic effects
- Potentially problematic when there are multiple cohorts:
  - Decompose  $\mu_\ell$  in terms of cohort-specific effects
  - Demonstrate potential contamination from  $\ell' \neq \ell$  due to heterogeneity

#### Overview

- Intuition: compare earlier cohort with later cohort to estimate the dynamic effect
- $\bullet$  Report estimates for relative period coefficients  $\mu_\ell$  as estimates for dynamic effects
- Potentially problematic when there are multiple cohorts:
  - ullet Decompose  $\mu_\ell$  in terms of cohort-specific effects
  - Demonstrate potential contamination from  $\ell' \neq \ell$  due to heterogeneity
- Event studies can show up under different names
  - "staggered adoption" (Athey and Imbens, 2018)
  - "stepped wedge design" (Ellenberg, JAMA 2018)

#### For today's talk

- Literature review
- Cast event studies in a potential outcomes framework
- Decomposition
- Alternative methods
- Empirical illustration

Literature review

#### Literature review: 1/2

- Active literature on the causal interpretations of two-way fixed effects regressions (Athey and Imbens, 2018; Borusyak and Jaravel, 2017; Callaway and Sant'Anna, 2020; de Chaisemartin and D'Haultfœuille, 2020; Goodman-Bacon, 2018)
- Mostly focus on "static" specifications:

$$Y_{i,t} = \alpha_i + \lambda_t + \mu D_{i,t} + v_{i,t}$$

- ullet Decompose  $\mu$  into non-convex combination of heterogeneous treatment effects
- We focus on "dynamic" specifications

#### Literature review: 2/2

- de Chaisemartin and D'Haultfœuille (2020) propose diagnostic tools and alternative estimators
- Callaway and Sant'Anna (2020) allows for conditioning on time-varying covariates
- We propose simple regression-based alternative estimation strategy for dynamic treatment effects

## Potential outcome framework

#### Potential outcome framework: 1/3

- A random sample of N units observed over T+1 time periods with i.i.d. observations  $\{Y_{i,t},D_{i,t}\}_{t=0}^T$
- Treatment status  $D_{i,t} \in \{0,1\}$
- Treatment is actually a sequence  $\{D_{i,s}\}_{s=0}^{T}$ .
  - In event studies, can be identified with the scalar
     E<sub>i</sub> = min {t : D<sub>i,t</sub> = 1}, the period of initial treatment
  - Let  $E_i = \infty$  for those never treated
  - Treatment cohort: a group {i : E<sub>i</sub> = e} of unit first treated at the same time
- Results hold with or without a never treated cohort (control cohort).

#### Potential outcome framework: 2/3

- Potential outcome  $Y_{i,t}^e$  is the outcome in response to treatment that first starts in period e
- ullet "Baseline outcome"  $Y_{i,t}^{\infty}$  is the potential outcome if never treated
- Observed outcome is therefore

$$Y_{i,t} = Y_{i,t}^{E_i} = Y_{i,t}^{\infty} + \sum_{0 \le e \le T} (Y_{i,t}^e - Y_{i,t}^{\infty}) \cdot \mathbf{1} \{ E_i = e \}$$

ullet Unit-level treatment effect  $Y_{i,t}-Y_{i,t}^{\infty}$ 

### Potential outcome framework: 3/3

• "Building blocks" for causal interpretation are cohort-specific average treatment effect on the treated (CATT)  $\ell$  periods from initial treatment:

$$\mathit{CATT}_{e,\ell} = \mathit{E}[\mathit{Y}_{i,e+\ell} - \mathit{Y}_{i,e+\ell}^{\infty} \mid \mathit{E}_i = e]$$

- This object coincides with the "group-time average treatment effect" studied by Callaway and Sant'Anna (2020)
- Next use potential outcome notations to articulate identifying assumptions underlying the dynamic specification

Identifying assumptions: 1/3

#### Assumption 1.

(Parallel trends in baseline outcome.) For all  $s \neq t$ , the  $E[Y_{i,t}^{\infty} - Y_{i,s}^{\infty}|E_i = e]$  is the same for all  $e \in supp(E_i)$ .

• Potential violation: Ashenfelter's dip

Identifying assumptions: 2/3

#### Assumption 2.

(No anticipation.) There is no treatment effect in pre-treatment periods i.e.  $E[Y_{i,e+\ell}^e - Y_{i,e+\ell}^\infty \mid E_i = e] = 0$  for all  $e \in supp(E_i)$  and all  $\ell < 0$ .

- Potential violation: Hendren (2017) shows that knowledge of future job loss leads to decreases in consumption due to anticipation
- Similar to Malani and Reif (2015) and Botosaru and Gutierrez (2018)

Identifying assumptions: 3/3

#### Assumption 3.

(Treatment effect homogeneity.) For each relative period  $\ell$ ,  $CATT_{e,\ell}$  does not depend on cohort e and is equal to  $ATT_{\ell}$ .

#### Potential violations:

- Effects vary with covariates
- Selection into treatment timing based on effects
- Calendar time-varying effects (e.g. macroeconomic conditions could govern the effects on labor market outcomes)

## specification

Decompose the dynamic

#### Dynamic specification

$$Y_{i,t} = \alpha_i + \lambda_t + \sum_{\ell = -K}^{-2} \mu_\ell D_{i,t}^\ell + \sum_{\ell = 0}^L \mu_\ell D_{i,t}^\ell + v_{i,t}$$

- $\mu_\ell$  denotes the population regression coefficient, i.e. the probability limit of the associated OLS estimator  $\widehat{\mu}_\ell$ 
  - Included relative periods collected in  $g^{incl} = \{-K, \dots, 0, \dots, L\}$
  - Excluded relative periods collected in  $g^{excl} = \{-T, \dots, -K-1, -1, L+1, \dots, T\}$
  - Excluding some relative periods can be necessary due to multi-collinearity (Borusyak and Jaravel, 2017)

#### Properties of TWFE weights

#### Proposition 1.

Under parallel trends, we can write  $\mu_{\ell}$  as a linear combination of  $CATT_{e,\ell}$  as well as  $CATT_{e,\ell'}$  from other relative periods  $\ell' \neq \ell$ ,

$$\mu_{\ell} = \sum_{e} \omega_{e,\ell}^{\ell} \mathit{CATT}_{e,\ell} + \sum_{\ell' \neq \ell, \ell' \in \mathit{g}^{\mathit{incl}}} \sum_{e} \omega_{e,\ell'}^{\ell} \mathit{CATT}_{e,\ell'} + \sum_{\ell' \in \mathit{g}^{\mathit{excl}}} \sum_{e} \omega_{e,\ell'}^{\ell} \mathit{CATT}_{e,\ell'}$$

- 1. For own relative period: weights sum to one
- 2. For other relative periods included in the specification: weights sum to zero for each  $\ell' \neq \ell$
- 3. For relative periods excluded from the specification:

$$\sum_{\ell' \in g^{\text{exc}l}} \sum_{e} \omega_{e,\ell'}^{\ell} = -1$$

If the weights  $\omega_{{\bf e},\ell'}$  are non-zero, then effects from  $\ell'\neq\ell$  can potentially contaminate the interpretation of  $\mu_\ell$ 

#### Deriving the weights: 1/2

Consider a saturated regression:

$$Y_{i,t} = \sum_{e} \alpha_{e} \cdot \mathbf{1} \{ E_{i} = e \} + \sum_{s} \lambda_{s} \cdot \mathbf{1} \{ t = s \}$$

$$+ \sum_{\ell \in g^{incl}} \sum_{e} \gamma_{e,\ell} \cdot \left( D_{i,t}^{\ell} \cdot \mathbf{1} \{ E_{i} = e \} \right)$$

$$+ \sum_{\ell' \in g^{excl}} \sum_{e} \gamma_{e,\ell'} \cdot \left( D_{i,t}^{\ell'} \cdot \mathbf{1} \{ E_{i} = e \} \right) + \epsilon_{i,t}$$

#### Deriving the weights: 1/2

Consider a saturated regression:

$$\begin{aligned} Y_{i,t} &= \sum_{e} \alpha_{e} \cdot \mathbf{1} \{ E_{i} = e \} + \sum_{s} \lambda_{s} \cdot \mathbf{1} \{ t = s \} \\ &+ \sum_{\ell \in g^{incl}} \sum_{e} \gamma_{e,\ell} \cdot \left( D_{i,t}^{\ell} \cdot \mathbf{1} \{ E_{i} = e \} \right) \\ &+ \sum_{\ell' \in g^{excl}} \sum_{e} \gamma_{e,\ell'} \cdot \left( D_{i,t}^{\ell'} \cdot \mathbf{1} \{ E_{i} = e \} \right) + \epsilon_{i,t} \end{aligned}$$

Under parallel trends, we know the population coefficients:

$$Y_{i,t} = \sum_{e} E[Y_{i,0}^{\infty} \mid E_i = e] \cdot \mathbf{1} \{ E_i = e \} + \sum_{s} E[Y_{i,s}^{\infty} - Y_{i,0}^{\infty}] \cdot \mathbf{1} \{ t = s \}$$

$$+ \sum_{\ell \in g^{incl}} \sum_{e} CATT_{e,\ell} \cdot \left( D_{i,t}^{\ell} \cdot \mathbf{1} \{ E_i = e \} \right)$$
(1)

$$+\sum_{\ell' \in \sigma^{\text{excl}}} \sum_{e} CATT_{e,\ell'} \cdot \left( D_{i,t}^{\ell'} \cdot \mathbf{1} \left\{ E_i = e \right\} \right) + \epsilon_{i,t} \tag{2}$$

#### Deriving the weights: 2/2

Apply the OVB formula to derive the expression for  $\mu_{\ell}$  in terms of  $CATT_{e,\ell'}$ :

- finds its associated regressor in the saturated regression  $D_{i,t}^{\ell'} \cdot \mathbf{1} \{ E_i = e \}$
- multiplies it with the regression coefficients from

$$D_{i,t}^{\ell'} \cdot \mathbf{1} \left\{ E_i = e \right\} = \alpha_i + \lambda_t + \sum_{\ell \in e^{\text{incl}}} \omega_{e,\ell'}^{\ell} D_{i,t}^{\ell} + u_{i,t}$$

#### Intuition for the weights

$$D_{i,t}^{\ell'} \cdot \mathbf{1} \{ E_i = e \} = \alpha_i + \lambda_t + \sum_{\ell \in g^{incl}} \omega_{e,\ell'}^{\ell} D_{i,t}^{\ell} + u_{i,t}$$

- We provide code for calculating these weights eventstudyweights
- $\omega_{e,\ell'}^\ell \neq 0$  even for  $\ell' \neq \ell$  because the panel cannot be balanced in both calendar and relative times when there are multiple cohorts
- Magnitude of  $\omega_{\mathbf{e},\ell'}^{\ell}$  determines how sensitive  $\mu_{\ell}$  is to  $\mathit{CATT}_{\mathbf{e},\ell'}$
- Can invalidate a test for pre-trend

#### Invalidity of the pre-trend test

#### Proposition 2.

Under parallel trends and no anticipation, we can write a lead coefficient  $\mu_{\ell}$  for  $\ell < 0$  as a linear combination of post-treatment  $CATT_{e,\ell'}$  for all  $\ell' \geq 0$ :

$$\mu_{\ell} = \sum_{\ell' \geq 0} \sum_{\mathbf{e}} \omega_{\mathbf{e},\ell'}^{\ell} \mathit{CATT}_{\mathbf{e},\ell'} + \sum_{\ell' \in \mathit{g}^{\mathit{excl}},\ell' \geq 0} \sum_{\mathbf{e}} \omega_{\mathbf{e},\ell'}^{\ell} \mathit{CATT}_{\mathbf{e},\ell'}$$

• Even if  $CATT_{e,\ell}=0$  for all  $\ell<0$ , can still get non-zero  $\mu_\ell$  due to contamination from post-treatment periods

#### If willing to impose treatment effect homogeneity...

#### Proposition 3.

Under parallel trends and treatment effect homogeneity, we have  $CATT_{e,\ell} = ATT_\ell$  for a given  $\ell$  and

$$\mu_{\ell} = ATT_{\ell} + \sum_{\ell' \in g^{\text{excl}}} \omega_{\ell'}^{\ell} ATT_{\ell'}.$$

• Additional term drops out when excluded periods have zero effect, otherwise can be thought of as a type of "normalization":  $\sum_{\ell' \in g^{excl}} \omega_{\ell'}^{\ell} = -1$ 

Alternative methods

#### Alternative methods for estimating dynamic treatment effects

Consider the estimand:

$$\nu_{\ell} = \sum_{e} CATT_{e,\ell} Pr\{E_i = e \mid E_i \in [-\ell, T - \ell]\}$$

We propose the interaction-weighted (IW) estimator à la Gibbons et al. (2018)

1. Estimate  $CATT_{e,\ell}$  by

$$Y_{i,t} = \alpha_i + \lambda_t + \sum_{e \notin C} \sum_{\ell \neq -1} \delta_{e,\ell} (1\{E_i = e\} \cdot D_{i,t}^{\ell}) + \epsilon_{i,t}$$

- 2. Estimate the weights by sample shares
- 3. Form the IW estimator  $\widehat{\nu}_{\ell}$  by

$$\widehat{\nu}_{\ell} = \sum_{e} \widehat{\delta}_{e,\ell} \widehat{Pr} \{ E_i = e \mid E_i \in [-\ell, T - \ell] \}$$

#### Validity of the IW estimator

#### Proposition 4.

Under parallel trends, no anticipation and some regularity conditions, the IW estimator  $\hat{\nu}_{\ell}$  is consistent and asymptotically normal:

$$\sqrt{N}\left(\widehat{\nu}_{\ell}-\nu_{\ell}\right)\rightarrow_{d}N\left(0,\Sigma\right)$$

- Note that  $\widehat{\delta}_{e,\ell}$  is a difference-in-differences estimator for  $CATT_{e,\ell}$
- $\Sigma$  accounts for asymptotic variance from both  $\widehat{\delta}_{\mathbf{e},\ell}$  and the sample shares

**Empirical illustration** 

#### Consequences of hospitalization (Dobkin et al., 2018)

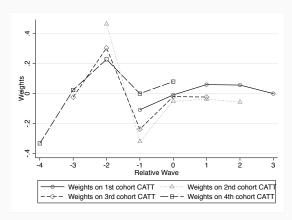
Dynamic two-way fixed effects regression

$$Y_{i,t} = \alpha_i + \lambda_t + \mu_{-3} D_{i,t}^{-3} + \mu_{-2} D_{i,t}^{-2}$$
  
 
$$+ \mu_0 D_{i,t}^0 + \mu_1 D_{i,t}^1 + \mu_2 D_{i,t}^2 + \mu_3 D_{i,t}^3 + \upsilon_{i,t}$$

- $Y_{i,t}$  out-of-pocket medical spending;  $D_{i,t}^{\ell}$  period relative to initial hospitalization
- Balanced panel of N=656 over  $t\in\{0,\ldots,4\}$  from Health and Retirement Study (HRS)
- Four cohorts  $E_i \in \{1, 2, 3, 4\}$  with  $\ell \in \{-3, -2, 0, 1, 2, 3\}$  included but  $\ell \in \{-4, -1\}$  excluded

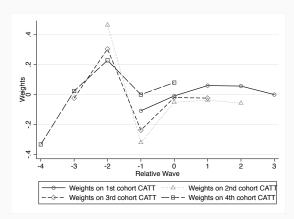
#### Decomposition of $\mu_{-2}$

$$\begin{split} \mu_{-2} &= \underbrace{\sum_{e=1}^{4} \omega_{e,-2}^{-2} \mathit{CATT}_{e,-2}}_{\text{own period}} \\ &+ \underbrace{\sum_{\ell \in \{-3,0,1,2,3\}} \sum_{e=1}^{4} \omega_{e,\ell}^{-2} \mathit{CATT}_{e,\ell}}_{\text{other included period}} \\ &+ \underbrace{\sum_{\ell' \in \{-4,-1\}} \sum_{e=1}^{4} \omega_{e,\ell'}^{-2} \mathit{CATT}_{e,\ell'}}_{\text{excluded period}} \end{split}$$



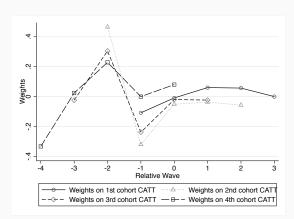
#### Decomposition of $\mu_{-2}$

$$\begin{split} \mu_{-2} &= \underbrace{\sum_{e=1}^{4} \omega_{e,-2}^{-2} \mathit{CATT}_{e,-2}}_{\text{own period}} \\ &+ \underbrace{\sum_{\ell \in \{-3,0,1,2,3\}} \sum_{e=1}^{4} \omega_{e,\ell}^{-2} \mathit{CATT}_{e,\ell}}_{+ \underbrace{\sum_{\ell' \in \{-4,-1\}} \sum_{e=1}^{4} \omega_{e,\ell'}^{-2} \mathit{CATT}_{e,\ell'}} \end{split}$$



#### Decomposition of $\mu_{-2}$

$$\begin{split} \mu_{-2} &= \sum_{e=1}^4 \omega_{e,-2}^{-2} \mathit{CATT}_{e,-2} \\ &+ \sum_{\ell \in \{-3,0,1,2,3\}} \underbrace{\sum_{e=1}^4 \omega_{e,\ell}^{-2} \mathit{CATT}_{e,\ell}}_{\text{other included period}} \\ &+ \sum_{\ell' \in \{-4,-1\}} \underbrace{\sum_{e=1}^4 \omega_{e,\ell'}^{-2} \mathit{CATT}_{e,\ell'}}_{\text{excluded period}} \end{split}$$



## Effect of Hospitalization on Out-of-pocket Medical Spending

	FE	IW		$CATT_{e,\ell}$	
$\ell$ Relative to Hospitalization	$\widehat{\mu}_\ell$	$\widehat{ u}_{\ell}$	$\widehat{\delta}_{1,\ell}$	$\widehat{\delta}_{2,\ell}$	$\widehat{\delta}_{3,\ell}$
-3	149	591	-	-	591
	(792)	(1273)			(1273)
-2	203	353	-	299	411
	(480)	(698)		(967)	(1030)
-1	0	0	0	0	0
0	3,013	2,960	2,826	3,031	3,092
	(511)	(543)	(1038)	(704)	(998)
1	888	530	825	107	-
	(664)	(587)	(912)	(653)	
2	1,172	800	800	-	-
	(983)	(1010)	(1010)		
3	1,914	-	-	-	-
	(1426)				

#### Conclusion

- Decompose the relative period coefficient  $\mu_\ell$  from dynamic specification for event studies
- Demonstrate that under treatment effects heterogeneity  $\mu_\ell$  may pick up spurious terms consisting of treatment effects from periods other than  $\ell$
- Propose "interaction-weighted" (IW) estimator that is more robust toward heterogeneity

#### Conclusion

- Decompose the relative period coefficient  $\mu_\ell$  from dynamic specification for event studies
- Demonstrate that under treatment effects heterogeneity  $\mu_\ell$  may pick up spurious terms consisting of treatment effects from periods other than  $\ell$
- Propose "interaction-weighted" (IW) estimator that is more robust toward heterogeneity
- Thank you!