# Contacts – Microsoft Dynamics 365 CRM



Lenovo Global Service Education

Initial version: August 2019

Latest Update: 11/20/2019 | version 1.0

## **Learning Outcomes**

- Search for and edit a Contact.
- Create a Contact through Quick
  Create and the Contacts entity.
- Merge two Contacts.



### **Contacts**

- An entity used for people, often those who represent a customer.
- Can be added as a child record to an Account.

Save + New 🖔 Connect | 🗸 🚍 Add to Marketing List 👂 Assign 🖾 Email a Link 🖒 Refresh 🔮 Geo Code 🖻 Share 🛣 Follow 🛅 Run Report 🗸 John Doe jdoe@email.com Primary Email Qualification Relationships Details Admin Conflicts Tab Related CONTACT INFORMATION TIMELINE PRIMARY ADDRESS + 7 ... △ Contact ID Attention 8016615664 Timeline △ SAP ID House Number Enter a note... Salutation Street 1 Downtown 9 Street 2 Company Name Auto-post on wall Monitor Flickers 18/11/2019 🖳 Case: Created by Annette Kamau for Contact John Doe. First Name Street 3 John Auto-post on wall John Doe 18/09/2019 🖳 Middle Name Building/Floor/Room Contact: Created By Annette Kamau. Last Name Doe District Primary Email 5 City jdoe@email.com Ampang Mobile Phone +60609863716256 Country \* 🚱 Malaysia State/Region Contact Role \* Contact Person, Consumer ZIP/Postal Code BU Group Tax Jurisdiction Time Zone (GMT+08:00) Kuala Lumpur,

Form for a Contact record.

Lenovo

Locate the Contact.

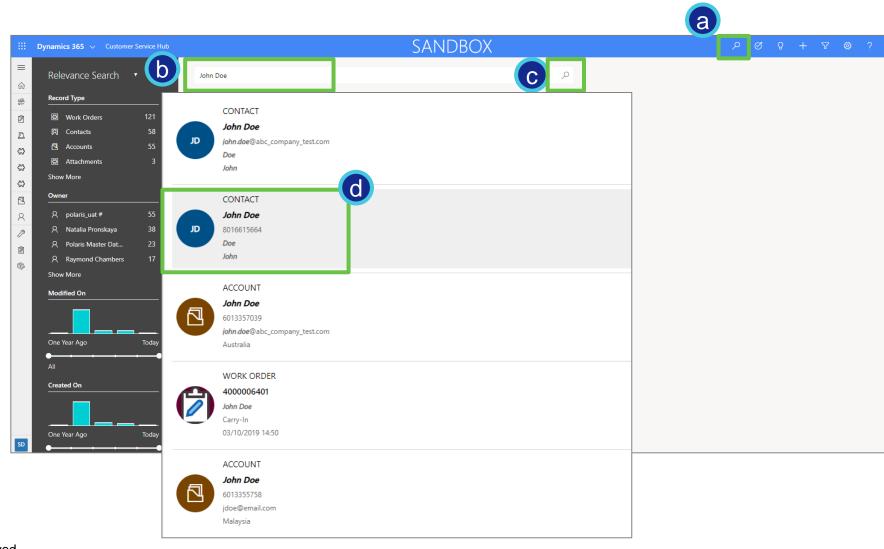
Edit the Contact.

Add a Relationship.

- There are two ways to search for a Contact.
  - 1. Enter the Contact Name in the Global search.
    - a. Click the Global search icon.
    - b. Type the name of the contact in the search field.
    - c. Click the magnifying glass.

The search results displayed include Contact and Account entities.

 d. Double-click on the Contact record.



Locate the Contact.

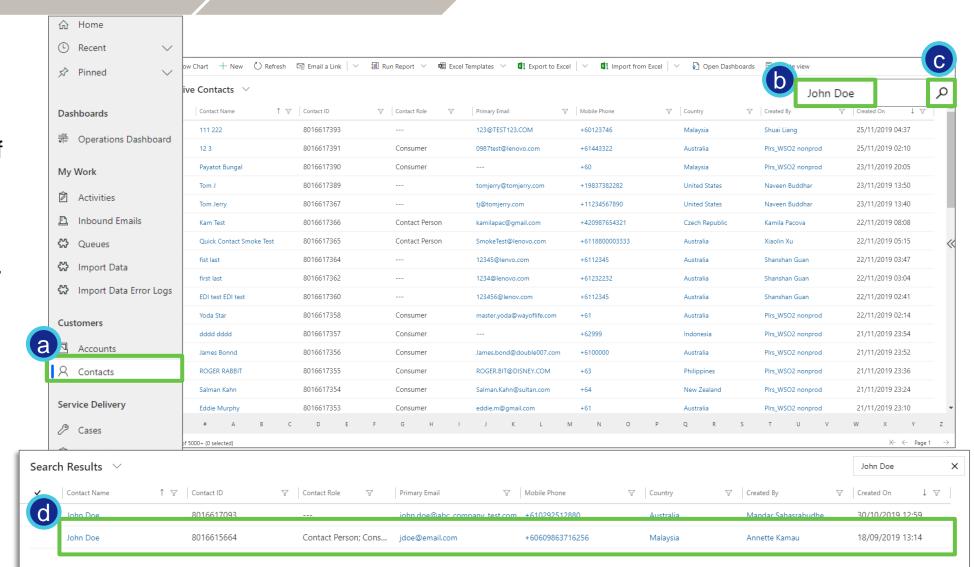
Edit the Contact.

Add a Relationship.

- 2. Search through the Contacts entity.
  - a. Click the Contacts entity.
  - b. Type the name of the contact in the search field.
  - c. Click the magnifying glass.

The search results:

d. Double-click on the Contact record.

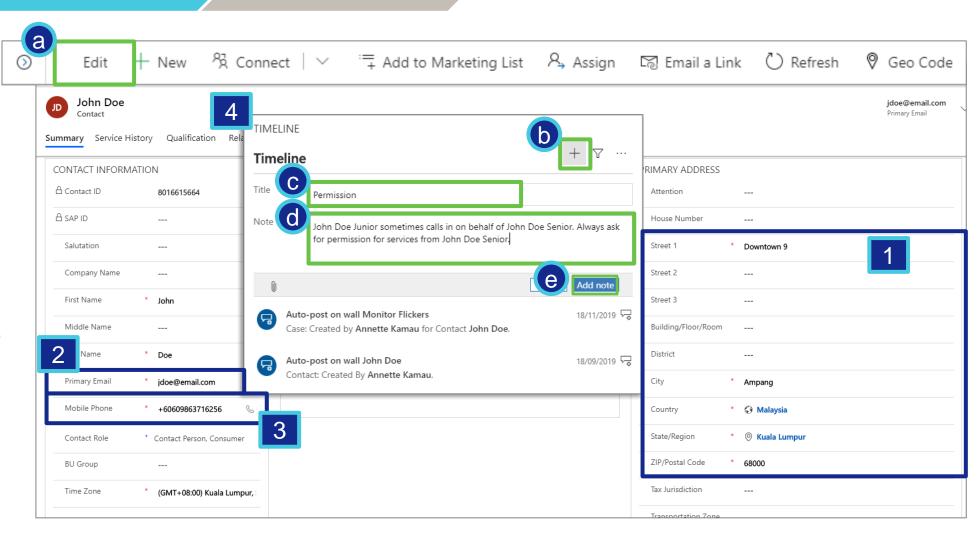


### Locate the Contact

Edit the Contact.

Add a Relationship.

- On the Summary page, the Contact's biographical details can be edited:
- Address
- 2. Primary Email
- 3. Mobile Phone
- 4. Timeline
  - a. Click Edit
  - b. Click the + to the right of Timeline
  - c. Type a Title
  - d. Type the Notes in the free text field.

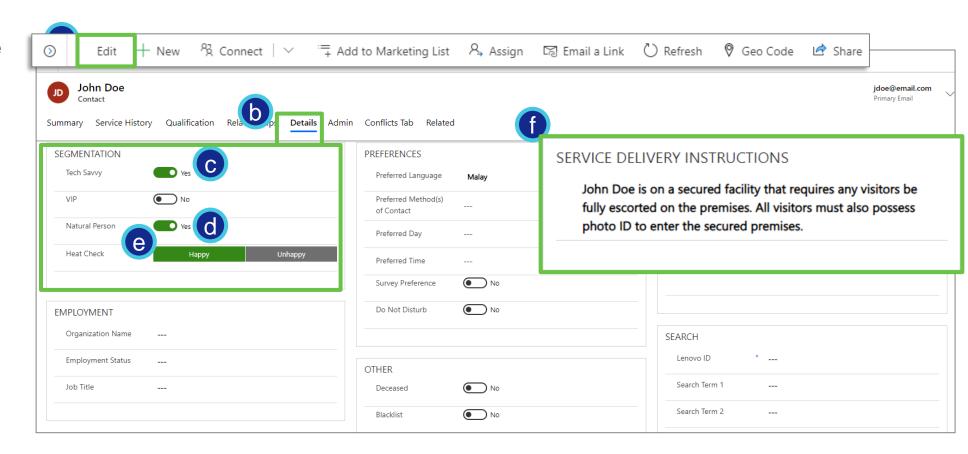


Locate the Contact

Edit the Contact.

Add a Relationship.

- Edit the Contact.
  - a. Click Edit on the command bar above the form.
  - b. Click the Details tab.
- In the Segmentation section, the following fields can be updated:
  - c. Tech Savvy yes.
  - d. Natural Person yes.
  - e. Heat Check Happy.
  - f. Service Delivery Instructions – add a note.



### Locate the Contact.

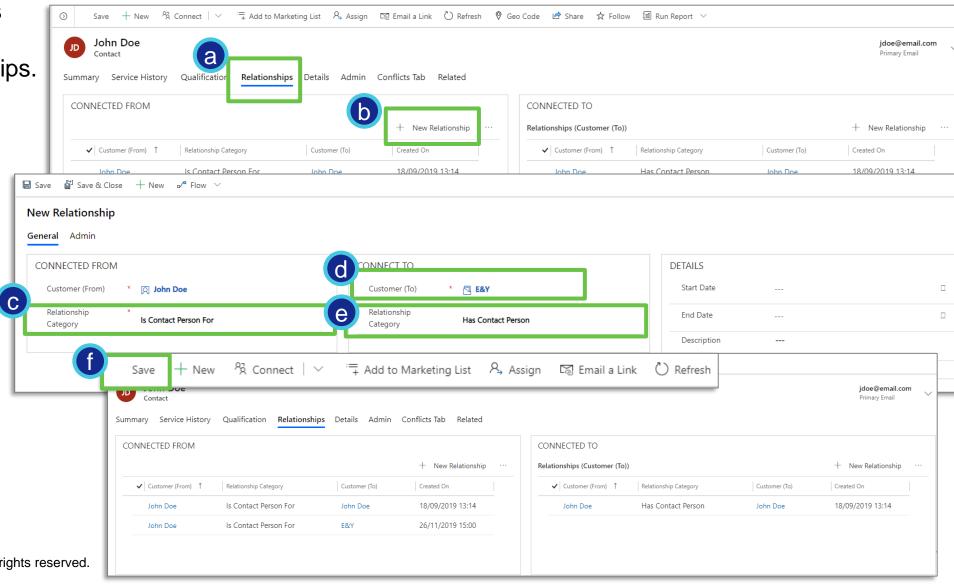
Edit the Contact.

### Add a Relationship.

- a. Click the Relationships tab.
- b. Click +New Relationships.

In the New Relationship window:

- c. For Relationship Category choose: Is the Contact Person for.
- d. In the Customer field: type E&Y and choose it.
- e. For Relationship Category: choose Has Contact Person.
- Click Save.

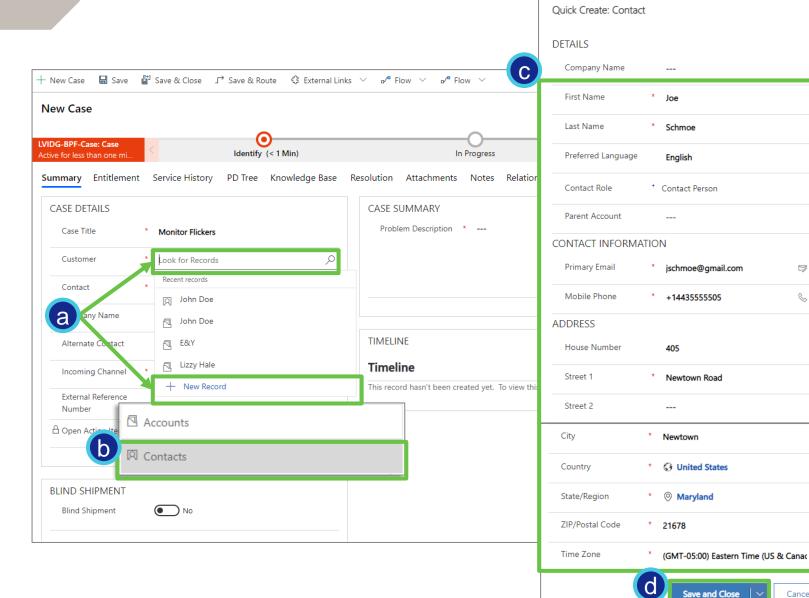


Cancel

### Use Quick Create.

Contacts Entity.

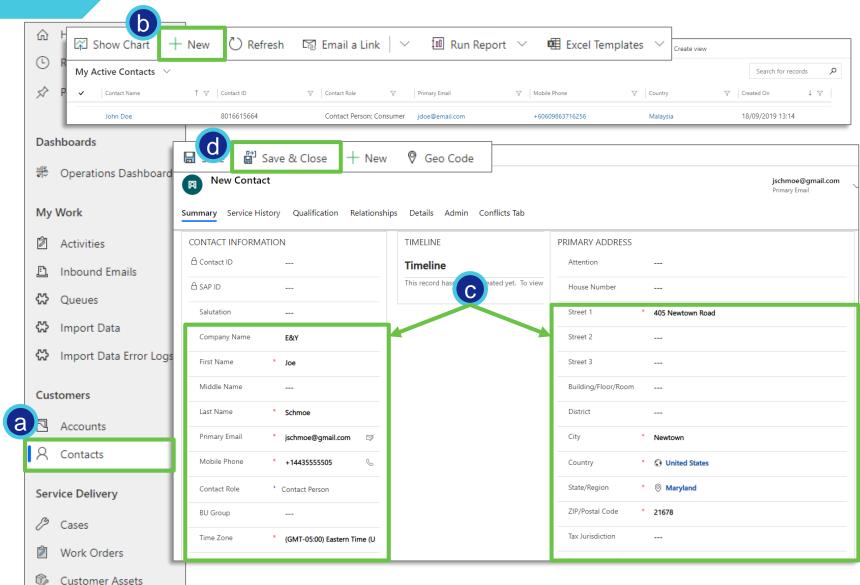
- Use Quick Create to create a Contact.
  - Click in the Customer field, and choose +New Record.
  - **Choose Contact**
  - Complete all required fields on the form:
    - First Name
    - **Last Name**
    - **Primary Email**
    - Mobile Phone
    - Street 1
    - City (type and choose)
    - Country (type and choose)
    - Zip/Postal Code
    - Time Zone
  - Click Save and Close.



Use Quick Create.

Contacts Entity.

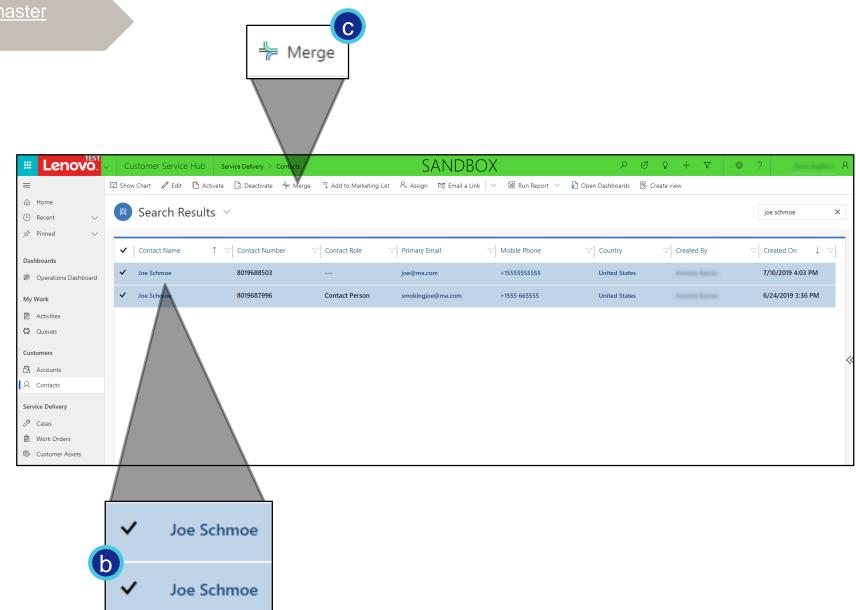
- Create a Contact through the Contacts entity.
  - a. Click on the contact entity.
  - b. Click on +New
  - c. Complete all required fields on the New Contact form:
    - First Name
    - Last Name
    - Primary Email
    - Mobile Phone
    - Street 1
    - City (type and choose)
    - Country (type and choose)
    - Zip/Postal Code
    - o Time Zone
  - d. Click Save and Close.



Select Contacts to merge.

Create the master record.

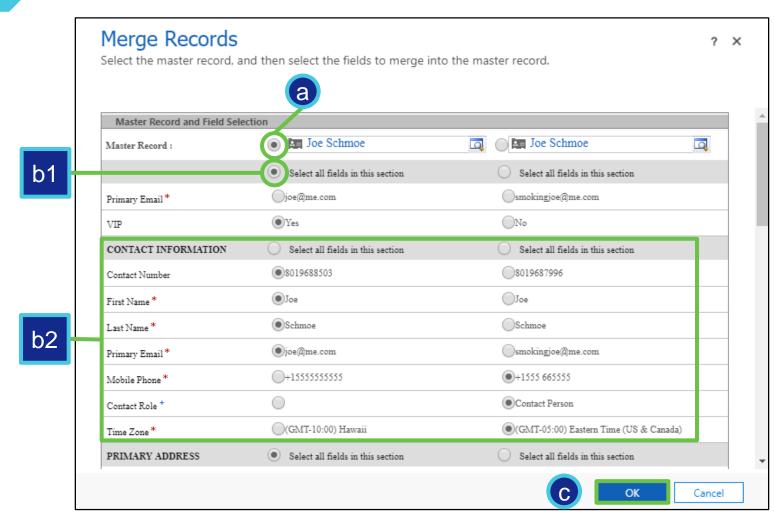
- You may want to merge a
   Contact if it has a duplicate
   record in the CRM.
- Complete three steps to begin merging two Contacts:
  - Use the Contacts View to find the Contacts you want to merge.
  - Click the left end of the row for each Contact to select it.
  - c. Click the merge button on the command bar. This opens the Merge Records window.



Select Contacts to merge.

Create the master record.

- Select one of the two records you are merging to be the master record.
   The master record is the record that will be kept.
- b. For each section on the master record, you have two options:
  - Select all fields from either of the original records (adopts every field from a section of the selected record).
  - 2. Choose a combination of fields from each original record.
- c. Click OK.



Note: The master record will inherit all of the subordinate record's child records. The subordinate record will be deactivated.

# thanks.



# Change Log

Version	Update Date	Update by	Remark
V2	11/20/2019	Annette Kamau	