

Foreign Direct Investment from New Zealand to the United States

New Zealand FDI in the United States

The U.S. stock of foreign direct investment (FDI) stands at \$2.76 trillion, with a total flow of \$231 billion of FDI in 2013. New Zealand is among the top 50 largest sources of FDI in the United States in 2013, with an FDI stock of \$856 million. In 2012, U.S. subsidiaries of New Zealand firms employed over 28,900 workers.

As of 2012, U.S. subsidiaries of foreign-owned firms account for:

Competitive Jobs: 5.8 million U.S. workers are employed by affiliates of multinational firms at an average annual wage of \$78.927.

Innovative R&D: Nearly \$48 billion was invested in research and development by U.S. subsidiaries of multinational companies.

More U.S. Exports: More than one-fifth (\$334 billion) of all U.S. goods exports were generated by U.S. subsidiaries of multinational firms.

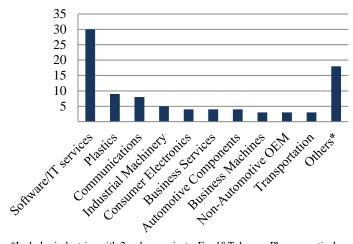
| Rank | Largest Sources: FDI in the United States | 2013 Position (Millions USD) | |
|------|--|---------------------------------|--|
| 1 | United Kingdom | 540,489 | |
| 2 | Japan | 344,143 | |
| 3 | Canada | 280,536 | |
| 4 | Germany | 278,283 | |
| 5 | France | 238,977 | |
| 6 | Switzerland | 140,142 | |
| 7 | Netherlands | 137,333 | |
| 8 | Ireland | 117,090 | |
| 9 | Spain | 52,085 | |
| 10 | Australia | 51,709 | |
| 41 | New Zealand | 856 | |

U.S.- New Zealand Bilateral FDI: Annual Flows and Position (in USD millions)

| Foreign Direct Investment Position | 2009 | 2010 | 2011 | 2012 | 2013 |
|--|---------|---------|---------|---------|---------|
| U.S. FDI in New Zealand | \$6,141 | \$6,724 | \$7,930 | \$9,457 | \$7,919 |
| New Zealand FDI in the United States (by UBO)* | \$2,455 | \$2,956 | \$1,854 | \$1,288 | \$856 |
| Foreign Direct Investment Flows | 2009 | 2010 | 2011 | 2012 | 2013 |
| U.S. FDI to New Zealand | \$945 | \$499 | \$599 | \$625 | - \$846 |
| New Zealand FDI in the United States | \$230 | \$77 | \$1,325 | - \$478 | - \$39 |

^{*}Ultimate Beneficial Owner

Announced FDI Projects from New Zealand to the United States by Sector, 2003-2015



^{*}Includes industries with 2 or less projects: Food&Tobacco, Pharmaceuticals, Electronic Components, and 12 others.

Announced FDI Projects In The United States

Between January 2003 and November 2014 a total of 91 FDI projects were announced by New Zealand firms in the United States. The Software & IT Services sector comprise of over 32 percent of all FDI projects, making it the largest sector. Recent examples of FDI projects:

September 2014 – *PowerbyProxi* is a wireless power product provider. The \$26.70 million investment will open its headquarters in Austin, TX, creating 133 new jobs.

September 2014 – *Transaction Services* is a payment solution company. This \$9.70 million investment will open up the company's first office in the U.S. in San Francisco, CA. The new office will create 36 new jobs.

April 2014 - *Pactiv Corporation*, a subsidiary of *Rank Group Limited*, is a food packaging manufacturer. It is investing \$52 million to open a manufacturing and distribution plant in Salt Lake City, Utah. The new facility will create 60 new jobs.

ABOUT SELECTUSA: SelectUSA is the U.S. federal initiative to promote, facilitate, and encourage business investment in the United States. SelectUSA works with companies and U.S. economic development organizations to provide information about doing business in the United States and serve as ombudsman for investors on issues involving federal agencies. For more information:

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Sources: U.S. Bureau of Economic Analysis; fDimarkets.com