# Saif Ali Rizvi

#### Data Analyst

A result-oriented and self-driven analyst with practical experience through multiple projects using Power BI , SQL, Excel and Python basics. Highly skilled in collecting, synthesizing and summarizing data. Seeking an opportunity to leverage my skills and experience to guide business decisions.

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#### **EDUCATION**

## **Bachelor of Business Administration (Business Administration And Management, General)**

Guru Gobind Singh Indraprastha University

06/2018 - 08/2021

º CGPA - 7.14

New Delhi . India

## **PERSONAL PROJECTS**

Tiny Shop Sales (06/2023) 🗷

- O Tool used SOL
- O In this project I extracted useful insights from raw dataset using CASE WHEN statements , Window Functions ( rank , dense\_rank ) ,Joins , Limit clauses ,Date time functions, CTEs (Common Table Expressions), Subquery, Group by and Order by clause which helped to take informed business decisions

Executive KPI Dashboard -Northwind Traders Analysis (06/2023)

- Tool Used Microsoft Power Bl
- O I have build a top-level KPI dashboard for the executive team to quickly understand the company's performance in key areas, including: Sales trends Product performance Key customers Shipping costs, the visualizations and key metrics presented in the report enabled the team to track progress, identify opportunities, and address challenges proactively.

Exploratory Data Analysis of Atliq Grands Hotel Chain (06/2023)

- Tool Used PYTHON (PANDAS)
- The objective of this analysis to uncover meaningful patterns, trends, and insights from the available data.
- By examining the data through visualizations, statistical summaries, the aim was to gain a deeper understanding of its operations, customer behavior, and performance.
- This analysis helped to identify areas for improvement, optimize resource allocation, and make data-driven decisions to drive business growth and profitability.

Revenue Dashboard - Atliq Hospitality Analysis. (05/2023)

- O Tool Used Microsoft Power BI
- Created interactive and highly informative dashboard using Data Analysis Expressions (DAX) features
- The dashboard presents revenue data in a visually appealing and easy-tounderstand format. It uses charts, graphs, and other visual elements to summarize revenue trends, patterns, and fluctuations over time.
- Includes important KPIs specific to the hospitality industry, such as Average Daily Rate (ADR), Revenue per Available Room (RevPAR), Occupancy Rate, and Daily sellable room nights( DSRN )
- Provided revenue insights to the revenue team of the company to make better decision making thus helping to regain their market share and revenue.

#### **WORK HISTORY**

### **Marketing Lead**

**Neem Tree Agro Solutions** 

05/2020 - 01/2021

New Delhi . India

- o Led a team of 5 members, providing guidance, training, and support to ensure campaign objectives were met within deadlines.
- Created and managed social media handles, including Facebook, Instagram, and Twitter, increasing follower count by 30% and engagement by 25%.
- · Researched interesting and relevant content to capture interest and improve site traffic.
- o Scheduled social media postings to advertise products and generate site traffic

#### **SKILLS**



#### **CERTIFICATIONS**

Statistics for Data Science and Business Analysis- 365 **Data Science** 

SQL Beginner to Advanced For Data Professionals codebasics

Business Intelligence using Microsoft Power BI - Skill Nation

Python For Beginner and Intermediate Learners codebasics

#### **INTERESTS**

Favorite books - Energize your Mind by Gaur Gopal Das, The Monk who sold his Ferrari by Robin Sharma