**MADISON MAYERS**

SAN FRANSISCO, CA (555) 432-1000 MADISON-EXAMPLE@EXAMPLE.COM

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| **PROFESSIONAL**  **SUMMARY** | Focused Sales Consultant well-known for providing exciting product demonstrations and convincing leads purchase.  Detailed and quick-paced and a true team player. Pursuing a new sales-driven role where hard work and dedication will be highly valued. |
| **SKILLS** | |  |  | | --- | --- | | * Sales and Marketing * Product and Service knowledge * Demonstrations * Payment Processing | * Customer Service   Sales Reporting   * Trusted Key Holder * Strategic sales knowledge | |
| **WORK HISTORY** | JANUARY 2018-CURRENT  **Sales Consultant** | Verzon Wireless | San Francisco, CA   * Processed credit and debit card payments to complete the purchasing experience. * Identified prospects needs and developed appropriate responses along with information on products and services that would be suitable. * Provided pricing information to customers regarding specific products.   AUGUST 2016-FEBRUARY 2018  **Sales Representative** | Nike Inc | San Francisco, CA   * Identified prospects needs and developed appropriate responses along with information on fitting products and services. * Responded to customer concerns with fitting products and knowledgeable service. * Increased profits through effective sales training and troubleshooting profit loss areas. |
| **EDUCATION** | 2017  **Associate of Arts**: Business Management  San Francisco City College, San Francisco, CA |