



Customer Performance Analytics

773

Customer Count

10.9%

Attrition Rate

38

Avg Relationship Months

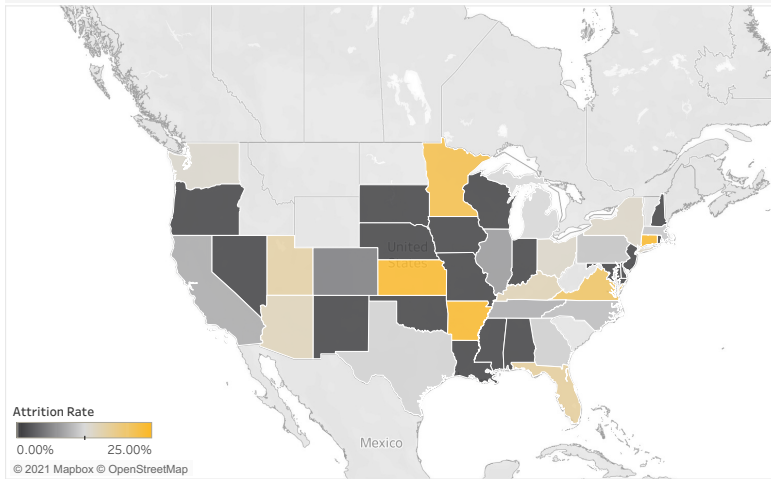
6,278

Median Credit Limit

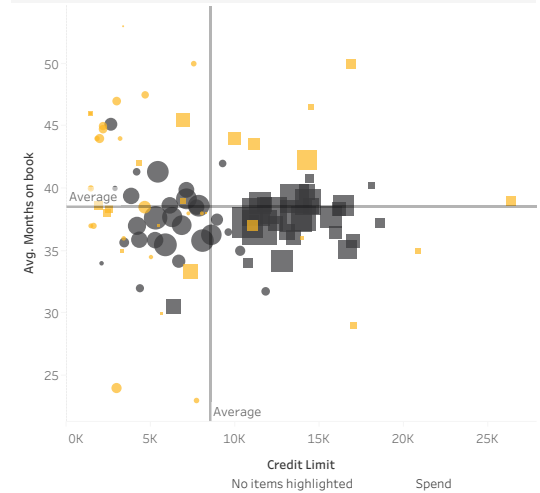
49

Avg Customer Age

Attrition Rate by State



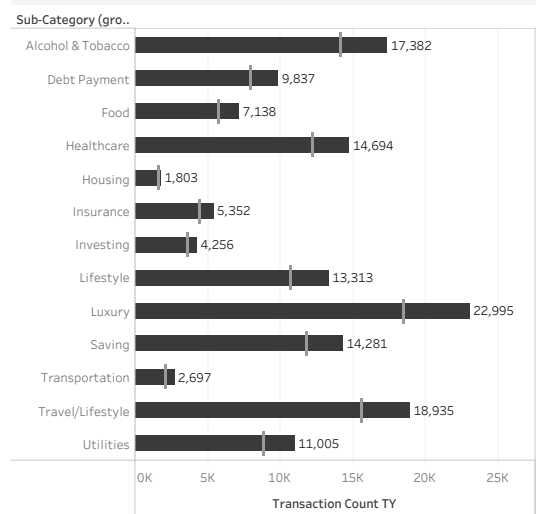
Attrition Distribution by Credit Limit & Relationship Mo.



Customer Attrition Matrix by Dependent & Income Category

Dependent count	Income Category					
	\$40K - \$60K	\$60K - \$80K	\$80K - \$120K	\$120K +	Less than \$40K	Unknown
0	€18,338	€24,465	€10,017	€2,404	€33,130	€3,191
1	€74,498	€72,726	€46,703	€10,095	€57,408	€15,707
2	€47,803	€72,317	€63,224	€42,309	€103,269	€14,917
3	€51,454	€57,388	€107,484	€12,474	€57,589	€27,631
4	€40,224	€54,881	€51,025	€28,093	€78,839	€27,816
5	€5,537	€3,080	€9,121	€3,951	€10,373	€2,940

Spending Sub-Category YOY Transaction Count



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