# WC AN Miller Development Company-all Balance Sheet April 30, 2013

#### **ASSETS**

		Current Month	Prior Month
Current Assets			
Cash and Cash Equivalents	\$	5,310,682.46 \$	4,822,047.44
Investments	·	2,500,000.00	2,500,000.00
Unrealized Investments Gain/Lo		95,913.21	61,792.53
Accounts Receivable		179,871.81	175,139.50
Straightline Rent		3,512,731.89	3,512,731.89
Miscellaneous Receivables		28,305.14	235,252.00
Provision for Loss		0.00	0.00
Other Receivables		942,474.43	946,328.71
Inventory		37,318.04	37,318.04
Prepaid Expenses		190,288.81	237,713.40
<b>Total Current Assets</b>		12,797,585.79	12,528,323.51
Fixed Assets			
Land		6,310,994.50	6,310,994.50
HLP, II Land		538,905.48	538,905.48
Buildings		49,428,676.21	49,426,828.21
Property and Equipment		74,838.71	74,838.71
Capital Improvements - Opt		1,876.00	1,876.00
Building on 49th Street		17,630.00	17,630.00
Improvements		12,978,354.98	12,972,718.90
Less: Accumulated Depreciation		21,607,396.02	21,456,528.05
Net Fixed Assets		47,743,879.86	47,887,263.75
Other Assets			
Deferred Leasing Commissions,		1,404,670.03	1,408,306.53
Deferred Finance Charges, net		1,160,810.52	1,167,758.57
Deposit		17,630.05	17,630.05
Deferred Taxes		7,573,883.00	7,573,883.00
Deposit on Refinance		0.00	0.00
Real Estate Tax Escrow		204,909.96	159,253.60
<b>Total Other Assets</b>		10,361,903.56	10,326,831.75
TOTAL ASSETS	\$	70,903,369.21 \$	70,742,419.01

## WC AN Miller Development Company-all Balance Sheet April 30, 2013

#### LIABILITIES AND STOCKHOLDERS' DEFICIT

Current Liabilities		
Accounts Payable	\$ 20,132.96 \$	18,529.99
Accrued Income Taxes	0.00	0.00
Accrued Expenses	1,022,681.45	1,037,505.69
Security Deposits	424,472.92	425,722.92
Prepaid RE Income	80,091.16	80,091.16
Prepaid Rent Income	 673,948.30	533,746.43
<b>Total Current Liabilities</b>	 2,221,326.79	2,095,596.19
Long-Term Liabilities		
Notes Payable (1)	97,751,814.89	97,902,150.12
Guaranty Reserve	 0.00	0.00
Total Long-Term Liabilities	97,751,814.89	97,902,150.12
	, ,	, ,
Total Liabilities	 99,973,141.68	99,997,746.31
Minority Interest (2)	 (6,546,402.63)	(6,546,402.63)
<b>Total Minority Interest</b>	(6,546,402.63)	(6,546,402.63)
Stockholders' Deficit		
Common Stock	800,200.00	800,200.00
Dividend	(6,350,000.00)	(6,350,000.00)
Retained Earnings (Deficit)	 (16,973,569.84)	(17,159,124.67)
Total Stockholders' Deficit	(22,523,369.84)	(22,708,924.67)
TOTAL LIABILITIES & STOCKHOLDERS' DEFICIT	\$ 70,903,369.21 \$	70,742,419.01

<sup>1.</sup> Notes Payable of 8,250,229.96 is offset by a Notes Receivable of 825,023 which is the cash of the 8,250,229.96 from Haymount Limited Partnership to W.C. and A.N. Miller Development Company.

<sup>2.</sup> W.C. and A.N. Miller Development Company owns 85% of Haymount Limited Partnership.

## WC AN Miller Development Company-all Long Term Debt April 30, 2013

	Current Month	Budget	Prior Month
Promissory Notes	\$ 4,585,949.31 \$	0.00	4,624,388.34
Key Bank Loan	17,108,430.27	17,108,430.27	17,130,654.09
N/P - TIAA Loan	21,445,688.84	21,445,688.84	21,468,195.79
N/P - Haymount Mezz	8,250,229.83	8,250,229.83	8,250,229.83
N/P - Cardinal Loan - SVR	16,576,028.72	14,327,745.25	16,600,000.00
N/P - Guardian Loan	 29,785,487.92	29,742,146.00	29,828,682.07
Total Long Term Debt	\$ 97,751,814.89 \$	90,874,240.19	97,902,150.12

## Notes Repayment Schedule

- 1. Promissory Notes 12/31/2032
- 2. Key Bank Loan 6/30/2021
- 3. TIAA 10/1/2018
- 5. Cardinal Bank 8/14/2021
- 6. Guardian Loan 10/2022

# W.C. and A.N. Miller Development Company Income Statement

for the period ending April 30, 2013

	April 2013 Actual	April 2013 Budget	April 2013 Variance	April 2012 Prior Year	Year to Date Actual	Year to Date Budget	Year to Date Variance	Year to Date Prior Year
Rental Activities								
Rent Income	\$ 1,256,599.09	1,335,539.00	(78,939.91)	1,235,266.85	8,982,674.71	9,272,466.00	(289,791.29)	8,170,314.31
Rent Expenses	(335,748.46)	(355,871.00)	20,122.54	(393,287.57)	(2,464,145.50)	(2,670,966.00)	206,820.50	(2,274,858.11)
Real Estate Taxes	(113,435.54)	(113,310.00)	(125.54)	(109,827.43)	(794,049.86)	(793,170.00)	(879.86)	(768,785.71)
Depreciation	(176,011.75)	(163,335.00)	(12,676.75)	(163,614.70)	(1,232,082.22)	(1,143,345.00)	(88,737.22)	(1,145,302.76)
Debt Service-Interest	(380,608.54)	(380,540.00)	(68.54)	(417,528.57)	(2,678,765.50)	(2,664,139.00)	(14,626.50)	(2,940,552.97)
Net Rental Income	250,794.80	322,483.00	(71,688.20)	151,008.58	1,813,631.63	2,000,846.00	(187,214.37)	1,040,814.76
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Gross Profit	250,794.80	322,483.00	(71,688.20)	151,008.58	1,813,631.63	2,000,846.00	(187,214.37)	1,040,814.76
<b>Operating Expenses</b>								
Bank Charges	155.98		130.98	8.65	670.93	175.00	495.93	74.83
Schwab - ABP Fee/Mgt Fee	2,482.30	0.00	2,482.30	0.00	2,482.30	0.00	2,482.30	0.00
Computer Supplies	831.16	0.00	831.16	0.00	5,666.97	0.00	5,666.97	1,888.86
Computer Consultant	1,950.00	800.00	1,150.00	2,912.50	9,833.04	5,600.00	4,233.04	8,912.50
Office Administration	8,500.00	8,500.00	0.00	7,000.00	69,500.00	59,500.00	10,000.00	59,000.00
Equipment Rental	516.15	600.00	(83.85)	544.28	2,240.70	4,200.00	(1,959.30)	4,101.06
General Insurance	0.00	0.00	0.00	0.00	27,780.00	25,000.00	2,780.00	23,360.00
Legal - General	(1,539.67)	5,000.00	(6,539.67)	0.00	30,368.46	35,000.00	(4,631.54)	19,909.49
Legal - Loans/lenders	6,981.07	0.00	6,981.07	0.00	24,031.07	0.00	24,031.07	0.00
Legal - Haymount	3,905.69	0.00	3,905.69	8,351.93	67,970.09	100,000.00	(32,029.91)	202,097.17
Benefits	1,826.08	2,833.33	(1,007.25)	1,682.99	13,108.77	19,833.35	(6,724.58)	11,233.80
Management Meals	857.61	300.00	557.61	698.96	4,583.02	3,000.00	1,583.02	3,964.13
Annual Shareholder Meeting	0.00	0.00	0.00	8,390.55	1,210.66	7,000.00	(5,789.34)	10,039.65
Office Supplies	469.80	500.00	(30.20)	374.03	8,241.66	3,500.00	4,741.66	4,706.06
Other Taxes and Licenses	300.00	300.00	0.00	810.00	1,466.00	3,020.00	(1,554.00)	11,245.18
Payroll Taxes	2,148.37	2,200.00	(51.63)	2,142.00	16,010.60	13,600.00	2,410.60	12,400.50
Postage	85.38	375.00	(289.62)	330.96	2,399.70	2,625.00	(225.30)	2,925.75
Public Relations	0.00	0.00	0.00	3,247.68	0.00	0.00	0.00	5,272.68
Accounting	390.00	750.00	(360.00)	2,745.00	4,316.50	5,250.00	(933.50)	4,018.38

Review/Tax Returns/Fin St.	0.00	0.00	0.00	0.00	42,838.75	51,000.00	(8,161.25)	48,152.63
Internal Control Review	0.00	0.00	0.00	0.00	3,385.00	6,000.00	(2,615.00)	4,315.00
Promotion and Entertainment	1,300.00	0.00	1,300.00	0.00	39,095.40	0.00	39,095.40	1,529.99
Charitable Contribution	0.00	500.00	(500.00)	0.00	11,000.00	1,500.00	9,500.00	500.00
Rent	7,257.89	7,500.00	(242.11)	6,831.27	51,237.71	52,500.00	(1,262.29)	48,291.88
Springvale Meadows Expenses	0.00	0.00	0.00	4,424.00	0.00	0.00	0.00	31,733.10
Executive Compensation	22,916.67	22,916.67	0.00	21,000.00	160,416.69	160,416.69	0.00	147,000.00
Executive Bonus	0.00	0.00	0.00	0.00	100,000.00	100,000.00	0.00	40,000.00
Telephone	594.72	425.00	169.72	374.68	3,555.18	2,975.00	580.18	2,602.56
Management Travel	960.90	3,000.00	(2,039.10)	1,855.60	14,685.77	21,000.00	(6,314.23)	14,858.21
Payroll Processiong Fees	316.34	300.00	16.34	347.04	2,818.62	2,100.00	718.62	1,773.90
Board of Directors Fees	18,000.00	17,000.00	1,000.00	13,500.00	132,000.00	129,000.00	3,000.00	94,500.00
Board Travel and Meals	9,518.83	10,000.00	(481.17)	8,962.92	26,615.72	30,000.00	(3,384.28)	29,244.46
RE Tax Expense	0.00	0.00	0.00	0.00	2,799.72	2,800.00	(0.28)	2,644.18
<b>Total Operating Expenses</b>	90,725.27	83,825.00	6,900.27	96,535.04	882,329.03	846,595.04	35,733.99	852,295.95
<b>Net Operating Income</b>	160,069.53	238,658.00	(78,588.47)	54,473.54	931,302.60	1,154,250.96	(222,948.36)	188,518.81
Other Income and Expenses								
Other income and Expenses								
Interest Income	443.29	3,870.90	(3,427.61)	326.67	4,038.59	27,322.68	(23,284.09)	3,558.13
-	443.29 (11,560.97)	3,870.90 0.00	(3,427.61) (11,560.97)	326.67 0.00	4,038.59 (35,949.31)	27,322.68 (24,388.34)	(23,284.09) (11,560.97)	3,558.13 0.00
Interest Income		*			*	· · · · · · · · · · · · · · · · · · ·		<i>'</i>
Interest Income Debt Service (Interest) Other	(11,560.97)	0.00	(11,560.97)	0.00	(35,949.31)	(24,388.34)	(11,560.97)	0.00
Interest Income Debt Service (Interest) Other Unrealized Investment Gain/Los	(11,560.97) 36,602.98	0.00	(11,560.97) 36,602.98	0.00 0.00	(35,949.31) 98,395.51	(24,388.34)	(11,560.97) 98,395.51	0.00 0.00
Interest Income Debt Service (Interest) Other Unrealized Investment Gain/Los	(11,560.97) 36,602.98	0.00	(11,560.97) 36,602.98	0.00 0.00	(35,949.31) 98,395.51	(24,388.34)	(11,560.97) 98,395.51	0.00 0.00
Interest Income Debt Service (Interest) Other Unrealized Investment Gain/Los Pr Yr Adj - 2007 Pay Tax Liab	(11,560.97) 36,602.98 0.00	0.00 0.00 0.00	(11,560.97) 36,602.98 0.00	0.00 0.00 0.00	(35,949.31) 98,395.51 0.00	(24,388.34) 0.00 0.00	(11,560.97) 98,395.51 0.00	0.00 0.00 (13,878.85)

# W.C. and A.N. MILLER COMPANIES STATEMENT OF CASH FLOW

For the Month Ended April 30, 2013

	Current Month	Year to Date
Cash Flows for Operating Activities: Net Income	185,555	997,787
Adjustments to Reconcile Net Income to Net Cash		
Provided by Operating Activities		
Dividend	-	(6,350,000)
Depreciation and amortization	169,064	1,155,223
Unrealized Investment Gain/Loss	(34,121)	(95,914)
Loss on disposition of fixed assets	-	-
Income allocated to minority interest	-	(502)
Accounts receivable	202,215	198,355
Other receivables	3,854	26,645
Inventory	-	-
Deferred income taxes	-	-
Prepaid expenses	47,425	250,045
Current maturities of long term debt	-	-
Accounts payable	1,603	(86,738)
Accrued income taxes	-	-
Accrued expenses	(14,824)	(144,704)
Security deposits	(1,250)	30,789
Prior Tenant Clearing (SH)	-	3,050
Prepaid Real Estate Tax Income	-	-
Prepaid rent income	140,202	223,490
Total Adjustments	514,167	(4,790,262)
Net Cash Provided by (Used for) Operating Activities	699,722	(3,792,475)
Cash Flow for Investing Activities:		
Acquisition of fixed assets	(7,484)	(183,317)
Acquisition of deferred financing charges	6,948	(611,208)
Acquisition of deferred Leasing Commissions	(14,559)	(231,157)
Acquisition of real estate tax escrow	(45,656)	(89,130)
Acquisition of Investments	-	(2,500,000)
Acquisition of water escrow	-	-
Deposit on Refinance	-	-
Disposition of guaranty reserve	-	-
Disposition of deposit		600,000
Net Cash Used for Investing Activities	(60,752)	(3,014,813)
Cash Flow for Financing Activities:		
Disposition of long term debt	(150,335)	(26,546,652)
Acquisition of long term debt	-	37,229,937
Net Cash Used for Financing Activities	(150,335)	10,683,285
Net Increase (Decrease) in Cash and Cash Equivalents	488,635	3,875,999
Cash and cash equivalents, Beginning of Period	4,822,048	1,434,683
CASH AND CASH EQUIVALENTS, END OF YEAR	5,310,683	5,310,683

#### W.C. and A.N. Miller Development Company 2012/2013 Cash Flow Statement Summary

	1	April 2013 Month Actual	N	April 2013 Month Budget	Variance	April 2012 Prior Year	Actual Year to Date	Budget Year to Date		Variance	Variance as a Percentage	Y	Prior ear to Date
Rental Activities													
Rent Income	\$	1,256,599.09	\$	1,335,539.00	\$ (78,939.91)	\$ 1,235,266.85	\$ 8,982,674.71	\$ 9,272,466.00 \$	S	(289,791.29)	-3.13%	\$ 8	3,170,314.31
Rent Expenses	\$	(335,748.46)	\$	(355,871.00)	\$ 20,122.54	\$ (393,287.57)	\$ (2,464,145.50)	\$ (2,670,966.00) \$	6	206,820.50	-7.74%	\$ (2	2,274,858.11)
Real Estate Taxes	\$	(113,435.54)	\$	(113,310.00)	\$ (125.54)	\$ (109,827.43)	\$ (794,049.86)	\$ (793,170.00) \$	6	(879.86)	0.11%	\$	(768,785.71)
Amortization/Depreciation	\$	(176,011.75)	\$	(163,335.00)	\$ (12,676.75)	\$ (163,614.70)	\$ (1,232,082.22)	\$ (1,143,345.00) \$	6	(88,737.22)	7.76%	\$(1	1,145,302.70)
Debt Service - Interest	\$	(380,608.54)	\$	(380,540.00)	\$ (68.54)	\$ (417,528.57)	\$ (2,678,765.50)	\$ (2,664,139.00)	6	(14,626.50)	0.55%	\$ (2	2,940,552.97)
Net Rental Income	\$	250,794.80	\$	322,483.00	\$ (71,688.20)	\$ 151,008.58	\$ 1,813,631.63	\$ 2,000,846.00 \$	6	(187,214.37)	-9.36%	\$ 1	1,040,814.82
<b>Total Operating Expenses</b>	\$	90,725.27	\$	83,825.00	\$ 6,900.27	\$ 92,111.04	\$ 882,329.03	\$ 846,595.04 \$	6	35,733.99	4.22%	\$	820,740.14
Net Income	\$	185,554.83	\$	242,288.30	\$ (56,733.47)	\$ 59,224.21	\$ 997,787.39	\$ 1,168,351.43	S	(170,564.04)	-14.60%	\$	209,753.96
Total Adjustments to Reconcile to Cash	\$	453,415.42	\$	151,462.00	\$ 301,953.42	\$ 67,518.82	\$ 1,044,926.87	\$ 5,622.20 \$	S	1,039,304.67	18485.73%	\$	610,320.10
Net Cash provided from Operations	\$	638,970.25	\$	393,750.30	\$ 245,219.95	\$ 126,743.03	\$ 2,042,714.26	\$ 1,173,973.63 \$	6	868,740.63	74.00%	\$	820,074.06
Increase or (Decrease) in Long Term Debt	\$	(150,335.23)	\$	(144,803.54)	\$ (5,531.69)	\$ (109,308.09)	\$ 10,683,285.13	\$ 8,348,387.47	6	2,334,897.66	27.97%	\$	(761,011.52)
Net Increase (Decrease) in Cash (FREE CASH FLOW)	\$	488,635.02	\$	248,946.76	\$ 239,688.26	\$ 17,434.94	\$ 12,725,999.39	\$ 9,522,361.10 \$	3	3,203,638.29	33.64%	\$	59,062.54
Shareholder Dividend	\$	-	\$	-	\$ -	\$ -	\$ (6,350,000.00)	\$ (6,350,000.00) \$	6	-	0.00%	\$	(200,000.00)
Investments	\$	-	\$	-	\$ -	\$ -	\$ (2,500,000.00)	\$ - \$	6 (	(2,500,000.00)	100.00%	\$	-
Cash Balance at Beginning of Period	\$	4,822,047.44	\$	4,358,097.42	\$ 463,950.02	\$ 2,605,272.17	\$ 1,434,683.07	\$ 1,434,683.07 \$	3	-		\$ 2	2,563,644.63
Increase (Decrease) in cash during period	\$	488,635.02	\$	248,946.76	\$ 239,688.26	\$ (182,565.06)	\$ 3,875,999.39	\$ 3,172,361.10 \$	3	703,638.29	22.18%	\$	(140,937.46)
Cash at End of Period	\$	5,310,682.46	\$	4,607,044.18	\$ 703,638.28	\$ 2,422,707.11	\$ 5,310,682.46	\$ 4,607,044.17 \$	6	703,638.29	15.27%	\$ 2	2,422,707.17

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#### W.C. and A.N. Miller Development Company 2012/2013 Cash Flow Statement Comparison

	,	April 2013 Month Actual		April 2013	Variance	April 2012 Prior Year		Actual Year to Date	Budget Year to Date	Variance	Variance as a Percentage	Prior Year to Date
	1	Wollin Actual	IVI	onth Budget	variance	riioi reai		Teal to Date	Teal to Date	variance	1 ercentage	Teal to Date
Rental Activities												
Rent Income	\$	1,256,599.09	\$	1,335,539.00	\$ (78,939.91)	\$ 1,235,266.85		8,982,674.71	9,272,466.00	(289,791.29)	-3.13%	8,170,314.31
Rent Expenses	\$	(335,748.46)	\$	(355,871.00)	\$ 20,122.54	\$ (393,287.57)	,	(2,464,145.50)	(2,670,966.00)	206,820.50	-7.74%	(2,274,858.11)
Real Estate Taxes	\$	(113,435.54)	\$	(113,310.00)	\$ (125.54)	\$ (109,827.43)	,	(794,049.86)	(793,170.00)	(879.86)	0.11%	(768,785.71)
Amortization/Depreciation	\$	(176,011.75)	\$	(163,335.00)	\$ (12,676.75)	\$ (163,614.70)	,	(1,232,082.22)	(1,143,345.00)	(88,737.22)	7.76%	(1,145,302.70)
Debt Service - Interest	\$	(380,608.54)	\$	(380,540.00)	\$ (68.54)	\$ (417,528.57)	)	(2,678,765.50)	(2,664,139.00)	(14,626.50)	0.55%	(2,940,552.97)
Net Rental Income	\$	250,794.80		322,483.00	 (71,688.20)		\$	1,813,631.63	\$ 2,000,846.00	\$ (187,214.37)	-9.36%	\$ 1,040,814.82
Gross Profit	\$	250,794.80	\$	322,483.00	\$ (71,688.20)	\$ 151,008.58	\$	5 1,813,631.63	\$ 2,000,846.00	\$ (187,214.37)	-9.36%	\$ 1,040,814.82
Operating Expenses												
Bank Charges	\$	155.98	\$	25.00	\$ 130.98	\$ 8.65		670.93	175.00	495.93	283.39%	74.83
Schwab - ABPFee/Mgt Fee	\$	2,482.30	\$	-	\$ 2,482.30	\$ -		2,482.30	-	2,482.30	100.00%	0.00
Computer Consultant	\$	1,950.00	\$	800.00	\$ 1,150.00	\$ 2,912.50		9,833.04	5,600.00	4,233.04	75.59%	8,912.50
Computer Supplies	\$	831.16	\$	-	\$ 831.16	\$ -		5,666.97	-	5,666.97	100.00%	1,888.86
Executive Compensation	\$	22,916.67		22,916.67	\$ -	\$ 21,000.00		160,416.69	160,416.69	0.00	0.00%	147,000.00
Executive Bonus	\$	-	\$	-	\$ -	\$ -		100,000.00	100,000.00	-	0.00%	40,000.00
Office Administration	\$	8,500.00			\$ -	\$ 7,000.00		69,500.00	59,500.00	10,000.00	16.81%	59,000.00
Payroll Burden	\$	2,148.37		2,200.00	(51.63)	2,142.00		16,010.60	13,600.00	2,410.60	17.73%	12,400.50
Equipment Rental	\$	516.15	\$	600.00	\$ (83.85)	\$ 544.28		2,240.70	4,200.00	(1,959.30)	-46.65%	4,101.06
General Insurance	\$	-	\$	-	\$ -	\$ -		27,780.00	25,000.00	2,780.00	11.12%	23,360.00
Legal - General	\$	(1,539.67)	\$	5,000.00	\$ (6,539.67)	\$ -		30,368.46	35,000.00	(4,631.54)	-13.23%	19,909.49
Legal - Loans/Lenders	\$	6,981.07	\$	-	\$ 6,981.07	-		24,031.07	-	24,031.07	100.00%	-
Legal - Haymount	\$	3,905.69	\$	-	\$ 3,905.69	\$ 8,351.93		67,970.09	100,000.00	(32,029.91)	-32.03%	202,097.17
Benefits	\$	1,826.08	\$	2,833.33	\$ (1,007.25)	\$ 1,682.99		13,108.77	19,833.35	(6,724.58)	-33.91%	11,233.80
Management Meals	\$	857.61	\$	300.00	\$ 557.61	\$ 698.96		4,583.02	3,000.00	1,583.02	52.77%	3,964.13
Offices Supplies	\$	469.80	\$	500.00	\$ (30.20)	\$ 374.03		8,241.66	3,500.00	4,741.66	135.48%	4,706.06
Dues & Subscriptions	\$	-	\$	-	\$ -	\$ -		-	-	-	0.00%	-
Other Taxes and Licenses	\$	300.00	\$	300.00	\$ -	\$ 810.00		1,466.00	3,020.00	(1,554.00)	-51.46%	11,245.18
Other Real Estate Taxes	\$	-	\$	-	\$ -	\$ -		2,799.72	2,800.00	(0.28)	-0.01%	2,644.18
Postage	\$	85.38	\$	375.00	\$ (289.62)	\$ 330.96		2,399.70	2,625.00	(225.30)	-8.58%	2,925.75
Public Relations	\$	-	\$	-	\$ -	\$ 3,247.68		0.00	-	-	0.00%	5,272.68
Accounting	\$	390.00	\$	750.00	\$ (360.00)	\$ 2,745.00		4,316.50	5,250.00	(933.50)	-17.78%	4,018.38
Promotion & Entertainment	\$	1,300.00	\$	-	\$ 1,300.00	\$ -		39,095.40	-	39,095.40	100.00%	1,529.99
Internal Control Audit/Review	\$	-	\$	-	\$ -	\$ -		3,385.00	6,000.00	(2,615.00)	-43.58%	4,315.00
Audit and Tax Returns	\$	-	\$	-	\$ -	\$ -		42,838.75	51,000.00	(8,161.25)	-16.00%	48,152.63
Rent	\$	.,	\$	. ,	\$ (242.11)	6,831.27		51,237.71	52,500.00	(1,262.29)	-2.40%	48,291.88
Telephone	\$	594.72		425.00	169.72	374.68		3,555.18	2,975.00	580.18	19.50%	2,779.85
Management Travel	\$	960.90	\$	3,000.00	\$ (2,039.10)	\$ 1,855.60		14,685.77	21,000.00	(6,314.23)	-30.07%	14,858.21
Payroll Processing Fees	\$	316.34	\$	300.00	\$ 16.34	\$ 347.04		2,818.62	2,100.00	718.62	34.22%	1,773.90
Board of Directors Fees	\$	18,000.00	\$	17,000.00	\$ 1,000.00	\$ 13,500.00		132,000.00	129,000.00	3,000.00	2.33%	94,500.00
Shareholders Annual Meeting	\$	-	\$	-	\$ -	\$ 8,390.55		1,210.66	7,000.00	(5,789.34)	100.00%	10,039.65

#### W.C. and A.N. Miller Development Company 2012/2013 Cash Flow Statement Comparison

		April 2013 Month Actual		April 2013 Conth Budget		Variance		April 2012 Prior Year		Actual Year to Date	Budget Year to Date		Variance	Variance as a Percentage	Prior Year to Date
Board Travel and Meals	\$	9,518.83	\$	10.000.00	¢	(491.17)	ď	9 062 02		26 615 72	20,000,00		(2.294.29)	11 200/	20 244 46
Repairs and Maintenance	\$ \$	9,318.83	\$	10,000.00	\$	(481.17)	Ф	8,962.92		26,615.72	30,000.00		(3,384.28)	-11.28% 0.00%	29,244.46
Charitable Contributions	\$ \$	_	\$	500.00	\$	(500.00)	\$	_		11,000.00	1,500.00	\$	9,500.00	633.33%	500.00
	\$	90,725.27	. —	83,825.00	_	6,900.27	_	92,111.04	\$		\$ 846,595.04	. —	35,733.99	4.22% \$	
Total Operating Expenses	Þ	90,723.27	Ф	83,823.00	Ф	6,900.27	Ф	92,111.04	ф	882,329.03	\$ 840,393.04	Э	33,733.99	4.22% \$	820,740.14
Net Operating Income	\$	160,069.53	\$	238,658.00	\$	(78,588.47)	\$	58,897.54	\$	931,302.60	\$ 1,154,250.96	\$	(222,948.36)	-19.32% \$	220,074.68
Other Income and Expenses															
Debt Service Interest (Other)	\$	(11,560.97)		-	\$	(11,560.97)			\$	(35,949.31)	,		(23,217.81)	182.37%	-
Unrealized Investment Gain/Loss	\$	36,602.98	\$	-	\$	36,602.98		-	\$	98,395.51	\$ -		98,395.51	100.00%	-
Pr Yr Adj - 2007 Pay Tax Liability	\$	-					\$	-							(13,878.85)
Interest Income	\$	443.29	\$	3,630.30	\$	(3,187.01)	\$	326.67	\$	4,038.59	\$ 26,831.97	\$	(22,793.38)	-84.95% \$	3,558.13
<b>Total Other Income and Expenses</b>	\$	25,485.30	\$	3,630.30	\$	21,855.00	\$	326.67	\$	66,484.79	\$ 14,100.47	\$	52,384.32	371.51% \$	(10,320.72)
Net Income	\$	185,554.83	\$	242,288.30	\$	(56,733.47)	\$	59,224.21	\$	997,787.39	\$ 1,168,351.43	\$	(170,564.04)	-14.60% \$	209,753.96
Adjustments to reconcile net income to net cash provided by Operations															
Amortization/Depreciation	\$	169,063.70	\$	163,335.00	\$	5,728.70	\$	163,614.70	\$	1,155,221.18	\$ 1,143,345.00	\$	11,876.18	1.04% \$	1,145,302.76
Accounts receivable	\$	202,214.55	\$	-	\$	202,214.55	\$	23,080.66	\$	198,353.62	\$ -	\$	198,353.62	100.00% \$	6,467.30
Required Building Improvements	\$	(1,848.00)	\$	(34,000.00)	\$	32,152.00	\$	(161,462.69)	\$	(111,159.94)	\$ (390,069.00)	\$	278,909.06	-71.50% \$	(347,308.05)
Optional Building Improvements	\$	-	\$	(5,500.00)	\$	5,500.00	\$	-		-	\$ (5,500.00)	\$	5,500.00	0.00% -	
Tenant Improvements	\$	(5,636.08)	\$	(7,310.00)	\$	1,673.92	\$	93,011.49	\$	(72,156.23)	\$ (619,155.00)	\$	546,998.77	-88.35% \$	(169,800.13)
Leasing Commission	\$	(14,559.23)	\$	(5,691.00)	\$	(8,868.23)	\$	(44,478.70)	\$	(231,157.00)	\$ (293,222.00)	\$	62,065.00	-21.17% \$	(281,152.50)
Notes Receivable	\$	3,854.28	\$	3,839.00	\$	15.28	\$	(34,447.35)	\$	26,645.76	\$ 26,543.00	\$	102.76	0.39% \$	(23,881.87)
Real Estate Tax Escrows	\$	(45,656.36)		(76,521.00)		30,864.64	\$	140,023.85	\$	(397,040.59)	\$ (315,545.00)		(81,495.59)	25.83% \$	28,025.68
Escrow Fund Release	\$	-	\$	-	\$	-				307,910.60		\$	307,910.60	0.00%	
Accrued Real Estate Taxes	\$	60,405.13	\$	113,310.00	\$	(52,904.87)		(122,875.74)	\$	487,322.13			(305,847.87)	-38.56% \$	
Real-estate Tax Payments	\$	-		-	\$	-	\$	-		(412,679.00)	, , ,		35,184.00	0.00% \$	, , ,
Accrued Expenses	\$	(75,229.37)		-	\$	(75,229.37)		35,006.61	\$	(217,821.39)		\$	(217,821.39)	100.00% \$	,
2007 Payroll tax payments	\$	-	\$	-	\$	-	\$	-		-	\$ -	\$	-	0.00% \$	, , ,
Springvale Meadows Expense	\$	-	\$	-	\$	-	\$	(4,424.00)		-	\$ -	\$	-	0.00% \$	` ' '
Minority Interest	\$	-	\$	-	\$	- -	\$		\$	(501.81)		\$	(501.81)	100.00% \$	` ′
Prepaid Expenses	\$	,	\$	-	\$	2,210.97	\$	54,936.77	\$	(66,739.23)	\$ -	\$	(66,739.23)	100.00% \$	,
Prepaid Real Estate Taxes	\$	38,792.56		-	\$	38,792.56			\$	271,547.89		\$	271,547.89	100.00% \$	
Prepaid Insurance	\$	6,421.06		-	\$	6,421.06		5,615.21	\$	45,236.45		\$	45,236.45	100.00% \$	,
Accounts Payable	\$	1,602.97		-	\$	1,602.97		14,777.92		(86,739.35)		\$	(86,739.35)	100.00% \$	` ' '
Security Deposits	\$	(1,250.00)	\$	-	\$	(1,250.00)		10,853.83		30,789.00		\$	30,789.00	100.00% \$	,
Prepaid RE Tax Income	\$	-		-	\$	-	\$	(105,713.74)		-	\$ -	\$	-	0.00% \$	
Prepaid Rent Income		140,201.87		-	\$	140,201.87	\$	-	\$	223,491.10		\$	223,491.10	100.00% \$	,
Deposit on Refinance of Shops at Sumner Place	\$	-	\$	-	\$	-			\$	600,000.00	\$ 600,000.00	\$	-	0.00% \$	
Deferred Loan Charges	\$	6,948.05	\$	-	\$	6,948.05			\$	(130,074.36)	\$ -	\$	(130,074.36)	100.00% \$	-

#### W.C. and A.N. Miller Development Company 2012/2013 Cash Flow Statement Comparison

		April 2013 Month Actual	April 2013 Ionth Budget	Variance	April 2012 Prior Year	Actual Year to Date	Budget Year to Date	Variance	Variance as a Percentage	Y	Prior ear to Date
Deferred Tax Asset	\$	-	\$ -	\$ -		\$ -	\$ -	\$ -	0.00%	\$	-
Unrealized Investment Gain/Loss	\$	(34,120.68)	\$ -	\$ (34,120.68)	\$ -	\$ (95,913.21)	\$ -	\$ (95,913.21)	100.00%	\$	-
Prior Tenant Clearing	\$	-	\$ -	\$ -		\$1,525.00	\$ -	\$ 1,525.00	100.00%	\$	-
Closing Cost for Refinance	\$	-	\$ -	\$ -		\$ (481,133.75)	\$ (486,081.80)	\$ 4,948.05	-1.02%	\$	
Total Adjustments	\$	453,415.42	\$ 151,462.00	\$ 301,953.42	\$ 67,518.82	\$ 1,044,926.87	\$ 5,622.20	\$ 1,039,304.67	18485.73%	\$	610,320.10
Net Cash provided from Operations	\$	638,970.25	\$ 393,750.30	\$ 245,219.95	\$ 126,743.03	\$ 2,042,714.26	\$ 1,173,973.63	\$ 868,740.63	74.00%	\$	820,074.06
Increase or (Decrease) in Long Term Debt	\$	(150,335.23)	\$ (144,803.54)	\$ (5,531.69)	\$ (109,308.09)	\$ 10,683,285.13	\$ 8,348,387.47	\$ 2,334,897.66	27.97%	\$	(761,011.52)
Net Increase (Decrease) in Cash (FREE CASH FLOW)	\$	488,635.02	\$ 248,946.76	\$ 239,688.26	\$ 17,434.94	\$ 12,725,999.39	\$ 9,522,361.10	\$ 3,203,638.29	33.64%	\$	59,062.54
Shareholder Distribution	\$	-	\$ -	\$ -	\$ (200,000.00)	\$ (6,350,000.00)	\$ (6,350,000.00)	\$ -	0.00%	\$	(200,000.00)
Investments	\$	-	\$ -	\$ -	\$ -	\$ (2,500,000.00)	\$ -	\$ (2,500,000.00)	100.00%	\$	-
Cash Balance at Beginning of Period Increase (Decrease) in cash during period	\$ \$	4,822,047.44 488,635.02	4,358,097.42 248,946.76	463,950.02 239,688.26	2,605,272.17 (182,565.06)		1,434,683.07 3,172,361.10	\$ 703,638.29			2,563,644.63 (140,937.46)
Cash at End of Period	\$	5,310,682.46	\$ 4,607,044.18	\$ 703,638.28	\$ 2,422,707.11	\$ 5,310,682.46	\$ 4,607,044.17	\$ 703,638.29	15.27%	\$ 2	2,422,707.17

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# W.C. and A.N. Miller Development Company

# 2011/2012 CONSOLIDATED CASH FLOW STATEMENT As of April 30, 2013

		October	November	December	January	February	March	April	May	June	July	August	September	Total	Total	Difference	Total
D4-1 A4		Actual	Actual	Actual	Actual	Actual	Actual	Actual	Budget	Budget	Budget	Budget	Budget A	ctual 2012/2013 B	Budget 2012/2013	Budget v Actual	Actual 2011/2012
Rental Activities Rent Income	\$	1.255.393.67 \$	1.269.064.92 \$	1,250,494.02 \$	1.237.676.64 \$	1,268,626.87 \$	1,444,819.50 \$	1.256.599.09 \$	1,357,250.00 \$	1,419,913.00 \$	1.491.078.00 \$	1,362,176.00 \$	1,507,802.00 \$	16.120.893.71	\$ 16,410,685.00 \$	(289,791.29) \$	5 15,179,456.10
Rent Expenses	-	(323,710.45) \$	,,	(328.585.44) \$	, ,		(400,255.46) \$	(335,748.46) \$	(382.372.00) \$		, . ,	(348,445.00) \$	(318,021.00) \$	-, -,	\$ (4,406,877.00) \$	. , , , , ,	
Real Estate Taxes	-	(113,437.55) \$	. , , , .	( )	( )	(113,437.56) \$	(113,426.54) \$	(113,435.54) \$	(113,310.00) \$	( // / /	. , , , .	(114,880.00) \$	(114,880.00) \$		\$ (1,364,430.00) \$	(879.86) \$	
Amortization/Depreciation			(176,011.75) \$	( -, , -	( -, , -	(176,011.75) \$	(176,011.75) \$	(176,011.75) \$		. , , .	(163,335.00) \$		(163,335.00) \$		\$ (1,960,020.00) \$	, , ,	
Debt Service - Interest	\$	(394,664.15) \$	(380,788.31) \$		. , , , .	(375,523.99) \$	(383,100.47) \$	(380,608.54) \$			(377,170.00) \$		(378,119.00) \$		\$ (4,555,742.00) \$	. , , , , ,	
														-	\$ -	<u> </u>	
Net Rental Income	\$	247,569.80 \$	234,660.86 \$	250,182.17 \$	183,627.95 \$	274,770.77 \$	372,025.28 \$	250,794.80 \$	320,100.00 \$	415,740.00 \$	496,571.00 \$	356,912.00 \$	533,447.00 \$	3,936,401.63	\$ 4,123,616.00 \$	(187,214.37) \$	2,604,885.36
Gross Profit	\$	247,569.80 \$	234,660.86 \$	250,182.17 \$	183,627.95 \$	274,770.77 \$	372,025.28 \$	250,794.80 \$	320,100.00 \$	415,740.00 \$	496,571.00 \$	356,912.00 \$	533,447.00 \$	3,936,401.63	\$ 4,123,616.00 \$	(187,214.37) \$	2,604,885.36
Operating Expenses																	
Bank Charges	\$	24.19 \$	12.84 \$	112.36 \$	61.09 \$	150.05 \$	154.42 \$	155.98 \$	25.00 \$	25.00 \$	25.00 \$	25.00 \$	25.00 \$	795.93		495.93	
Schwab - ABPFee/Mgt Fee	\$	- \$	- \$			- \$	- \$	2,482.30	000.00	000.00	000.00	000.00	\$	2,482.30		-, +	
Computer Consultant	\$	800.00 \$	2,164.29 \$	800.00 \$	2,006.25 \$	1,312.50 \$	800.00 \$	1,950.00 \$	800.00 \$	800.00 \$	800.00 \$	800.00 \$	800.00 \$	13,833.04		4,233.04 \$	,
Computer Supplies	2	21.000.00 \$	24.833.34 \$	1,885.27 \$	2,590.54 \$	360.00 \$	- \$ 22,916.67 \$	831.16 22,916.67 \$	22.916.67 \$	22.016.67 \$	22.016.67 \$	22.016.67 \$	22,916.67 \$	5,666.97 S		5,666.97	,
Executive Compensation Executive Bonus (2011/2012 Fiscal Year)	φ	21,000.00 \$	- 1,000 10 1 4	,	22,916.67 \$	22,916.67 \$	_ ¢	22,710.07 \$ -	22,916.67 \$	22,916.67 \$	22,916.67 \$	22,916.67 \$	22,916.67 \$	275,000.04 S 100,000.00 S		- 9	
Office Administration	\$	8.500.00 \$	8.500.00 \$	18,500.00 \$	8.500.00 \$	8.500.00 \$	8.500.00 \$	8.500.00 \$	8.500.00 \$	8.500.00 \$	8.500.00 \$	8.500.00 \$	8,500.00 \$	112,000.00	\$ 100,000.00 \$ \$ 102,000.00 \$	10,000.00	5 40,000.00 5 94,000.00
Payroll Burden	\$	954.75 \$	2,460.33 \$	1,747.54 \$	3,892.87 \$	2,403.37 \$	2,403.37 \$	2,148.37 \$	2,200.00 \$	1,200.00 \$	900.00 \$	900.00 \$	900.00 \$	22,110.60	\$ 19,700.00 \$	2,410.60	
Equipment Rental	\$	549.37 \$	549.37 \$	550.56 \$	(949.01) \$	510.75 \$	513.51 \$	516.15 \$	600.00 \$	600.00 \$	600.00 \$	600.00 \$	600.00 \$	5,240.70		(1,959.30) \$	
General Insurance	7	\$	27,449.00 \$	331.00 \$	- \$	- \$	- \$		230.00 ψ	υσο.σσ φ	- σσ.σσ φ	υσο.οο φ	\$	27,780.00		2,780.00	24,780.57
Legal - General	\$	7,993.19 \$	6,168.27 \$	5,129.50 \$	- \$	3,362.00 \$	9,255.17 \$	(1,539.67) \$	5,000.00 \$	5,000.00 \$	5,000.00 \$	5,000.00 \$	5,000.00 \$	55,368.46	\$ 60,000.00 \$	(4,631.54) \$	
Legal - Loans/Lenders				\$	17,050.00	\$	- \$	6,981.07					\$	24,031.07	\$ - \$	24,031.07 \$	-
Legal - Haymount	\$	14,647.90 \$	45,380.05 \$	1,019.73 \$	2,365.76 \$	650.96 \$	- \$	3,905.69 \$	25,000.00				\$	92,970.09	\$ 125,000.00 \$	(32,029.91) \$	253,952.21
Benefits	\$	1,595.10 \$	2,706.86 \$	1,548.07 \$	1,779.76 \$	1,640.95 \$	2,011.95 \$	1,826.08 \$	2,833.33 \$	2,833.33 \$	2,833.33 \$	2,833.33 \$	2,833.33 \$	27,275.42	\$ 34,000.00 \$	(6,724.58) \$	19,184.75
Management Meals	\$	364.21 \$	449.11 \$	1,238.64 \$	1,014.71 \$	372.84 \$	285.90 \$	857.61 \$	300.00 \$	300.00 \$	300.00 \$	300.00 \$	300.00 \$	6,083.02		1,583.02	,
Offices Supplies	\$	433.93 \$	1,192.74 \$		1,204.41 \$	1,251.37 \$	221.99 \$	469.80 \$	500.00 \$	500.00 \$	500.00 \$	500.00 \$	500.00 \$	10,741.66	\$ 6,000.00 \$	4,741.66	,
Dues & Subscriptions	\$	-		\$	- \$	- \$	- \$	-					\$	- (		7	,
Other Taxes and Licenses	\$	- \$	- \$	966.00 \$	- \$	200.00 \$	- \$	300.00 \$	600.00	• 000 00			\$	2,066.00	\$ 3,620.00 \$	(1,554.00) \$	
Other Real Estate Taxes	•		\$	2,799.72	\$	- \$	- \$	-	\$	2,800.00			\$	5,599.72		(0.28) \$	
Public Relations	\$	444.26 \$	295.21 \$	574.91 \$	317.28 \$	- \$ 346.21 \$	- \$ 336.45 \$	- 85.38 \$	375.00 \$	375.00 \$	375.00 \$	375.00 \$	375.00 \$	4,274.70	Ψ Ψ	- \$	10,017.68
Postage Accounting	ą.	245.00 \$	293.21 \$ - \$	1,648.20 \$	1,643.30 \$	390.00 \$	- \$	390.00 \$	750.00 \$	750.00 \$	750.00 \$	750.00 \$	750.00 \$	8,066.50		(225.30) \$ (933.50) \$	
Promotion & Entertainment	φ.	1,541.40	- ş \$	110.58 \$	35,455.95 \$	445.88 \$	241.59 \$	1,300.00	750.00 \$	750.00 \$	/30.00 \$	750.00 \$	750.00 \$	39,095.40			
Internal Control Audit/Review	φ	1,541.40	\$	3,385.00	33,433.93 <b></b>	443.00 \$	241.39 \$	1,300.00					\$	3,385.00		(2,615.00)	
Audit and Tax Returns	\$	_	\$	42,838.75									\$	42,838.75		(8,161.25)	
Rent	\$	6.831.27 \$	7,402.88 \$	7,403.08 \$	7,402.88 \$	7,403.08 \$	7,536.63 \$	7,257.89 \$	7.500.00 \$	7,500.00 \$	7.500.00 \$	7,500.00 \$	7,500.00 \$	88,737.71		(1,262.29)	
Telephone	\$	650.36 \$	618.58 \$	346.81 \$	254.97 \$	506.85 \$	582.89 \$	594.72 \$	425.00 \$	425.00 \$	425.00 \$	425.00 \$	425.00 \$	5,680.18		580.18	
Management Travel	\$	2,059.78 \$	1,678.23 \$	2,060.68 \$	3,709.68 \$	3,093.90 \$	1,122.60 \$	960.90 \$	3,000.00 \$	3,000.00 \$	3,000.00 \$	3,000.00 \$	3,000.00 \$	29,685.77	\$ 36,000.00 \$	(6,314.23) \$	23,791.28
Payroll Processing Fees	\$	507.51 \$	338.34 \$	507.51 \$	455.64 \$	338.34 \$	354.94 \$	316.34 \$	300.00 \$	300.00 \$	300.00 \$	300.00 \$	300.00 \$	4,318.62	\$ 3,600.00 \$	718.62	3,498.80
Board of Directors Fees	\$	19,500.00 \$	19,500.00 \$	19,500.00 \$	19,500.00 \$	17,000.00 \$	19,000.00 \$	18,000.00 \$	17,000.00 \$	17,000.00 \$	17,000.00 \$	17,000.00 \$	17,000.00 \$	217,000.00	\$ 214,000.00 \$	3,000.00 \$	162,000.00
Shareholders Annual Meeting				\$	1,210.66 \$	- \$	-						\$	1,210.66	\$ 7,000.00 \$	(5,789.34) \$	,
Board Travel and Meals		\$	8,892.84	\$	8,204.05 \$	- \$	- \$	9,518.83		\$	10,000.00		\$	36,615.72	\$ 40,000.00 \$	(3,384.28) \$	,
Repairs & Maintenance					\$	- \$	-				#00.00 A		\$	- (	\$ - \$	- \$	3,800.00
Charitable Contributions  Total Operating Expenses	\$	- <u>\$</u> 88,642.22 \$	- <u>\$</u> 260,592.28 \$	- <u>\$</u> 141,388.00 \$	10,000.00 \$ 150,587.46 \$	1,000.00 \$ 74,155.72 \$	- <u>\$</u> 76,238.08 \$	90,725.27 \$	98,625.00 \$	- <u>\$</u> 74,825.00 \$	500.00 \$ 82,225.00 \$	71,725.00 \$	- <u>\$</u> 71,725.00 \$	11,500.00	\$ 2,000.00 \$ \$ 1,245,720.04 \$	9,500.00 \$ 35,733.99 \$	5 1,000.00 6 1,489,480.60
Net Operating Income	\$		(25,931.42) \$			200,615.05 \$						285,187.00 \$			\$ 2,877,895.96 \$		5 1,115,404.76
	Ψ	150,721.50 φ	(20,731.72) \$	100,777.17	55,0 to. to	200,013.03 φ	273,101.20 Ø	100,002.23 φ	221,173.00 ¢	510,213.00 ¢	111,570.00 ф	200,107.00 ¢	101,722.00 \$	2,031,777.00	<i>-</i> 2,077,075.70 ф	(222,770.30)	. 1,113,104.70
Other Income and Expenses Miscellaneous Income																	
Unamortized Loan Fee's Accrued Interest HLP LOC															dr.	- 9	245,673.63
Deferred Tax Expense															\$ \$	- 1	,
Gain/Loss Sale of Asset															φ \$	- 4	
Pr Yr Adj - 2007 Pay Tax Liability															\$ \$	- \$	(13,878.85)
Debt Service Interest (Other)					\$	(12,731.51) \$	(11,656.83) \$	(11,560.97) \$	(11,464.87) \$	(11,368.54) \$	(11,271.96) \$	(11,175.14) \$	(11,078.07) \$	(92,307.89)	\$ (92,307.88) \$	-	
Unrealized Investment Gain/Loss					\$		68,060.66 \$	36,602.98	. , , +	, , , -	. , , +	. , , +	\$	98,395.51		, ,	
Interest Income	\$	754.12 \$	918.74 \$	849.97 \$	574.52 \$		325.02 \$	443.29 \$	3,818.32 \$	3,601.97 \$	3,681.39 \$	4,031.27 \$	4,235.99 \$	23,407.52	\$ 46,191.19 \$		
Total Other Income and Expenses	\$	754.12 \$	918.74 \$	849.97 \$	574.52 \$	(18,826.71) \$	56,728.85 \$	25,485.30 \$	(7,646.55) \$	(7,766.57) \$	(7,590.57) \$	(7,143.87) \$	(6,842.08) \$	29,495.14	\$ (46,116.69) \$		
Net Income	\$	159,681.70 \$				181,788.34 \$	352,516.05 \$	185,554.83 \$	213,828.45 \$	, , , ,	, , ,	278,043.13 \$	, , ,		\$ 2,831,779.27 \$		
- too ancount	Ψ	157,001.70 \$	(22,012.00) \$	107,0тт.1т Ф	22,012.01 Ø	101,700.57 \$	552,510.05 Ø	100,007.00 \$	213,020.73 \$	JJJ,1 10.7J Ø	100,755.75 \$	270,0 TJ.1J Ø	151,017.72 \$	2,001,772.17	- 2,001,117.21 Φ	(117,330.33) \$	1,2/3,00/.31

Adjustments to reconcile net income

# W.C. and A.N. Miller Development Company

#### 2011/2012 NSOLIDATED CASH FLOW S

#### CONSOLIDATED CASH FLOW STATEMENT As of April 30, 2013

	October	November	December	January	February	March	April	May	June	July	August	September	Total	Total	Difference	Total
to net cash provided by Operations	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Budget	Budget	Budget	Budget	Budget	Actual 2012/2013 I	Budget 2012/2013	Budget v Actual	Actual 2011/2012
Amortization/Depreciation	\$ 165,803.67	\$ 169,063.70 \$	162,729.00 \$	168,063.71 \$	169,063.70 \$	151,433.70 \$	169,063.70 \$	163,335.00 \$	163,335.00 \$	163,335.00 \$	163,335.00 \$	163,335.00	\$ 1,971,896.18	\$ 1,960,020.00	\$ 11,876.18	\$ 1,797,314.56
Accounts receivable	\$ 108,228.95	\$ (15,042.41) \$	(59,939.19) \$	115,242.31 \$	24,246.79 \$	(176,597.38) \$	202,214.55 \$	- \$	- \$	- \$	- \$	- :	\$ 198,353.62	\$ -	\$ 198,353.62	\$ (96,493.56)
Required Building Improvements	\$ (14,990.83)	\$ (6,898.00) \$	(117.63) \$			(25,620.28) \$	(1,848.00) \$	- \$	(55,000.00) \$	- \$	- \$	- :	\$ (166,159.94)		\$ 278,909.06	\$ (397,351.75)
Optional Building Improvements		\$ -	\$	- \$			\$	(380,000.00) \$	- \$	- \$	(44,876.00) \$	- :	\$ (424,876.00)			
Tenant Improvements	\$ (7,744.76)		(5,621.17) \$		. , , , .	(37,548.25) \$	(5,636.08) \$	(120,608.00) \$	(100,000.00) φ	. , , , .	(2,516.00) \$	- (	\$ (344,915.23)			
Leasing Commission	\$ (52,561.41)	(,,	(30,090.09) \$	, , ,	(64,628.72) \$	(9,600.98) \$	(14,559.23) \$	(29,564.00) \$	(,, +	(487.00) \$	(41,635.00) \$	(76,996.00)				\$ (594,229.54)
Notes Receivable	\$ 3,759.38		3,790.54 \$		3,822.18 \$	3,838.17 \$	3,854.28 \$	3,856.00 \$	2,205.00 \$		2,238.00 \$	2,255.00	\$ 39,421.76			
Real Estate Tax Escrows Escrow Fund Release	\$ (55,619.23)	\$ (56,202.11) \$	(59,883.00) \$	(59,887.88) \$	(59,894.83) \$	(59,897.18) \$	(45,656.36) \$	(76,580.00) \$	(76,580.00) \$	(76,580.00) \$		Ť.	\$ (91,136.59)			
Accrued Real Estate Taxes	\$ 74,645.00	\$ 74,645.00 \$	74,645.00 \$	74.645.00 \$	74.645.00 \$	307,910.60 \$ 53.692.00 \$	- \$ 60,405.13 \$	113.310.00 \$	113.310.00 \$		- \$ 114.880.00 \$	114.880.00	\$ 307,910.60 \$ 1.058,582.13		\$ 307,910.60 \$ (305,847.87)	
Real-estate Tax Payments	\$ 74,043.00	\$ 74,045.00 \$	74,043.00 \$	74,043.00 \$	74,043.00 \$	(412,679.00) \$	00,403.13 \$	113,310.00 \$	113,310.00 \$	114,000.00 \$	- \$	(916,567.00)	, , , , , , , , ,	\$ (1,364,430.00)	\$ (303,847.87)	
Accrued Expenses	\$ (215,978.91)	\$ 37,874.19 \$	(87,094.64) \$	16,945.41 \$	23.633.94 \$		(75,229.37) \$	- \$	- \$	- \$	- \$	(910,307.00)	\$ (1,323,240.00) \$ (217,821.39)		\$ (217,821.39)	
2007 Payroll tax payments	ψ (215,576.51)	ψ 57,074.17 ψ	(67,024.04) \$	10,743.41 4	25,055.74 \$	-	(13,22).31) ψ	- ψ	- ψ	- ψ	- ψ	-				\$ (383,493.41)
Springvale Meadows Expense						_									\$ -	\$ (147,995.78)
Minority Interest	\$ (119.97)	(\$168.00)	(\$213.84)			-	\$0.00						\$ (501.81)	\$ -	\$ (501.81)	
Prepaid Expenses	\$ (16,233.90)	(\$64,365.18)	\$103,468.04	(\$74,849.22)	(\$22,159.79)	\$5,189.85	\$2,210.97					:	\$ (66,739.23)		\$ (66,739.23)	
Prepaid Real Estate Taxes	\$ 38,792.55	\$38,792.56	\$38,792.56	\$38,792.55	\$38,792.56	\$38,792.55	\$38,792.56					:	\$ 271,547.89	\$ -	\$ 271,547.89	\$ (15,375.30)
Prepaid Insurance	\$ 6,478.88	\$6,478.88	\$6,478.88	\$6,478.88	\$6,478.87	\$6,421.00	\$6,421.06						\$ 45,236.45	\$ -	\$ 45,236.45	\$ (5,267.61)
Accounts Payable	\$ (39,916.46)	\$81,553.00	(\$150,621.09)	\$28,953.56	(\$11,047.27)	\$2,735.94	\$1,602.97					:	\$ (86,739.35)	\$ -	\$ (86,739.35)	\$ 53,439.04
Security Deposits	\$ (8,115.00)	\$1,151.00	\$32,050.00	\$2,302.00	\$2,250.00	\$2,401.00	(\$1,250.00)					:	\$ 30,789.00	\$ -	\$ 30,789.00	\$ 23,420.71
Prepaid RE Tax Income	\$ -					\$0.00	\$0.00						\$ -	\$ -	\$ -	\$ 3,227.49
Prepaid Rent Income	\$ 81,975.77	\$46,021.22	(\$9,623.54)	\$77,618.23	(\$32,577.85)	(\$80,124.60)	\$140,201.87					:	\$ 223,491.10		\$ 223,491.10	
Deposit on Refinance of Shops at Sumner Place	\$ 600,000.00					\$0.00	\$0.00					:	,	\$ 600,000.00	\$ -	\$ (600,000.00)
Deferred Loan Charges	\$ -	(\$3,471.31)	\$6,948.05	\$6,948.05	\$6,948.05	(\$154,395.25)	\$6,948.05						\$ (130,074.36)		. (,,	
Deferred Tax Asset	\$ -				A C 2 C 0 1 2	\$0.00	\$0.00							\$ -	-	\$ (332,661.00)
Unrealized Investment Gain/Loss					\$6,268.13	(\$68,060.66)	(\$34,120.68)						\$ (95,913.21)	\$ -	\$ (95,913.21)	\$ -
Prior Tenant Clearing	(\$401.122.75)					\$1,525.00							(401 122 75)	¢ (40¢ 001 00)	¢ 4.049.05	¢
Closing Cost for refinance	(\$481,133.75)		25 607 00	206.447.46	102 111 02 . 6	(260,555,70) Φ	452 415 42 · 6	(226.251.00) \$	(01.045.00) A	161 725 00	114.046.00 Ф	(100.000.00)	\$ (481,133.75)	\$ (486,081.80)	\$ 4,948.05	\$ - 0 (002 (42.06)
Total Adjustments	\$ 187,269.98	\$ 257,539.98 \$	25,697.88 \$	386,447.46 \$	103,111.93 \$	(368,555.78) \$	453,415.42 \$	(326,251.00) \$	(91,845.00) \$	161,735.00 \$	114,846.00 \$	(100,869.00)	\$ 801,017.87	\$ (236,761.80)	\$ 1,037,779.67	\$ (902,642.86)
Net Cash provided from Operations	\$ 346,951.68	\$ 232,527.30 \$	135,342.02 \$	420,062.47 \$	284,900.27 \$	(16,039.73) \$	638,970.25 \$	(112,422.55) \$	241,303.43 \$	568,490.43 \$	392,889.13 \$	354,010.92	\$ 3,485,460.61	\$ 2,595,017.47	\$ 890,443.14	\$ 391,226.65
Cash Flows from Financing Activities																
Cardinal Bank (Spring Valley Retail)	\$ 14,444,000.78	\$14,426,117.18 \$	14,406,215.37 \$	14,388,179.32 \$	14,370,062.58 \$	16,600,000.00 \$	16,576,028.72 \$	14,307,445.85 \$	14,288,991.94 \$	14,268,535.91 \$	14,249,919.49 \$	14,231,225.33				
Guardian Life (Shops at Sumner Place	\$ 30,000,000.00			29,914,631.78 \$	29,871,729.86 \$				29,655,022.00 \$		29,567,304.00 \$					
Key Bank Loan (Sumner Highland Apt)	\$ 17,239,998.22	\$17,218,363.94 \$	17,196,613.02 \$	17,174,744.83 \$	17,152,758.73 \$	17,130,654.09 \$	17,108,430.27 \$	17,086,086.62 \$	17,063,622.50 \$	17,041,037.26 \$	17,018,330.25 \$	16,995,500.81				
Teachers Loan (Spring Valley Office)	\$ 21,578,760.30	\$ 21,556,907.52 \$	21,534,925.45 \$	21,512,813.32 \$	21,490,570.36 \$	21,468,195.79 \$	21,445,688.84 \$	21,423,048.72 \$	21,400,274.65 \$	21,377,365.83 \$	21,354,321.47 \$	21,331,140.76				
Unsecured Promissory Notes		\$	5,000,000.00 \$	4,700,000.00 \$	4,662,731.51 \$	4,624,388.34 \$	4,585,949.31 \$	4,547,414.17 \$	4,508,782.71 \$	4,470,054.67 \$	4,431,229.81 \$	4,392,307.88				
Haymount Mezz	\$ 8,250,229.83	\$ 8,250,229.83 \$	8,250,229.83 \$	8,250,229.83	8,250,229.83 \$	8,250,229.83 \$	8,250,229.83 \$	8,250,229.83 \$	8,250,229.83 \$	8,250,229.83 \$	8,250,229.83 \$	8,250,229.83				
Total Long Term Debt	\$ 91,512,989.13	\$ 91,451,618.47 \$	96,345,372.00 \$	95,940,599.08 \$	95,798,082.87 \$	97,902,150.12 \$	97,751,814.89 \$	95,312,883.19 \$	95,166,923.63 \$	95,018,460.50 \$	94,871,334.85 \$	94,723,625.61				
Increase or (Decrease) in Long Term Debt	\$ 4,444,459.37	\$ (61,370.66) \$	4,893,753.53 \$	(404,772.92) \$	(142,516.21) \$	2,104,067.25 \$	(150,335.23) \$	(2,438,931.70) \$	(145,959.56) \$	(148,463.13) \$	(147,125.65) \$	(147,709.24)	\$ 7,655,095.85	\$ 7,611,823.59	\$ 43,272.26	\$ (1,320,188.21)
Net Increase (Decrease) in Cash (FREE CASH FLOW)	\$ 4,791,411.05	\$ 171,156.64 \$	5,029,095.55 \$	15,289.55 \$	142,384.06 \$	2,088,027.52 \$	488,635.02 \$	(2,551,354.25) \$	95,343.87 \$	420,027.30 \$	245,763.48 \$	206,301.68	\$ 11,142,081.46	\$ 10,299,148.94	\$ 842,932.52	\$ (928,961.56)
Shareholder Payments	\$ (50,000.00)	\$ (50,000.00) \$	(6,250,000.00) \$	- \$	-							:	\$ (6,350,000.00)	\$ (6,350,000.00)	\$ -	\$ (200,000.00)
Investments			\$	(2,500,000.00)												
Cash Balance at Beginning of Period	\$ 1,434,683.07	\$ 6,176,094.12 \$	6,297,250.76 \$	2,576,346.31 \$	2,591,635.86 \$	2,734,019.92 \$	4,822,047.44 \$	5,310,682.46 \$	2,759,328.21 \$	2,854,672.07 \$	3,274,699.37 \$	3,520,462.85	\$ 1,434,683.07	\$ 1,434,683.07	\$ -	\$ 2,563,644.63
Increase (Decrease) in cash during period		\$ 121,156.64 \$											\$ 4,792,081.46			\$ (1,128,961.56)
Cash at End of Period		\$ 6,297,250.76 \$												\$ 5,291,524.13		\$ 1,434,683.07

#### W.C. and A.N. Miller Development Company

#### April 2013 Variance Report

April 2013 variance Report		
	Variance	Explanation
Rental Income	(78,939.91)	<ol> <li>Higher vacancy at Sumner Highlands along with concessions</li> <li>Budgeted to have 1st floor of 4301 50th leased by now.</li> <li>Budgeted for USRC to be occupied</li> </ol>
Rental Expenses	20,122.54	<ol> <li>Unbudgeted replacement of window sills in bathrooms at Sumner Highlands</li> <li>Unbudgeted jetting of all water lines in Sumner Highlands</li> <li>Unbudgeted storm center maintenance and filters</li> <li>Unbudgeted rental of a generator while awaiting new one</li> <li>Utilities year to date at Shops at Sumner Place are less than budget (\$25,327)</li> </ol>
Net Rental Income Variance	(71,688.20)	
Operating Expenses Variance	6,900.27	<ol> <li>Increased Board fees</li> <li>Unbudgeted fees for investment account (\$2,482.30)</li> </ol>
Net Income Variance	(56,733.47)	
Increase/(Decrease) in cash	488,635.02	
		Year to Date Variance Report
Rental Income	(289,791.29)	<ol> <li>Higher vacancy at Sumner Highlands</li> <li>Delayed openings of several stores</li> <li>Vacancy remaining at 4301 50th Street</li> <li>Vacancy remaining at lower level of 4315 50th Street</li> </ol>
Rental Expenses	206,820.50	<ol> <li>Brick work and tuck pointing at Sumner Highlands deferred to later in Spring.</li> <li>Snow Removal less than budgeted.</li> <li>Water &amp; Sewer and Electric less than Budget</li> <li>Repairs to Plaza level deck at Shops at Sumner Place has been deferred to a later date</li> <li>Tenant Improvements delayed to a later date</li> </ol>
Rental Income Variance	(187,214.37)	
Operating Expenses Variance	35,733.99	<ol> <li>Unbudgeted gifts to Bud Miller (\$10,000 Charitable Contribution; \$35,000 in Promotion and Entertainment)</li> <li>Unbudgeted Fees to Cardinal Bank for refinance (\$16,500)</li> <li>Unbudgeted Computers, printers and software updates (\$5,666.97)</li> <li>Haymount Legal less than budget (\$32,029.91)</li> <li>Higher Computer Consultant costs due to reconfiguring new computers and printers as</li> </ol>

Net Income Variance (170,565.04)
Increase/Decrease in cash 703,638

well as brining e-mail in house (\$4,233.04)

McShea employees (\$1,583.02)

6. Management Meals are over budget due to unbudgeted Christmas luncheon with