W.C. and A.N. Miller Development Company

Balance Sheet

for the period ending December 31, 2013

ASSETS

| Current Assets | (| Current Month | Prior Month |
|--------------------------------|----|------------------|---------------|
| Cash and Cash Equivalents | \$ | 4,944,051.14 \$ | 5,637,036.96 |
| Investments | | 2,492,730.85 | 2,492,875.04 |
| Unrealized Investments Gain/Lo | | 565,860.48 | 501,359.35 |
| Accounts Receivable | | 451,977.42 | 204,868.26 |
| Straightline Rent | | 5,916,588.55 | 5,916,588.55 |
| Miscellaneous Receivables | | 187.08 | 75,854.19 |
| Provision for Loss | | 0.00 | 0.00 |
| Other Receivables | | 922,712.21 | 925,033.11 |
| Inventory | | 37,318.04 | 37,318.04 |
| Prepaid Expenses | | 425,232.01 | 477,968.61 |
| Total Current Assets | | 15,756,657.78 | 16,268,902.11 |
| Fixed Assets | | | |
| Land | | 6,310,994.50 | 6,310,994.50 |
| HLP, II Land | | 538,905.48 | 538,905.48 |
| Buildings | | 50,080,645.98 | 49,781,129.79 |
| Property and Equipment | | 473,700.84 | 462,707.86 |
| Capital Improvements - Opt | | 1,876.00 | 1,876.00 |
| Building on 49th Street | | 37,711.61 | 36,738.61 |
| Improvements | | 13,409,073.19 | 13,242,898.50 |
| Less: Accumulated Depreciation | | 22,663,368.15 | 22,514,377.09 |
| Net Fixed Assets | | 48,189,539.45 | 47,860,873.65 |
| Other Assets | | | |
| Deferred Leasing Commissions, | | 1,375,119.99 | 1,363,466.05 |
| Deferred Finance Charges, net | | 1,077,149.25 | 1,092,069.24 |
| Accum Amort Def | | 0.00 | (5,801.36) |
| Deposit | | 17,630.05 | 17,630.05 |
| Deferred Taxes | | 7,747,233.00 | 7,747,233.00 |
| Deposit on Refinance | | 0.00 | 0.00 |
| Real Estate Tax Escrow | | 269,347.48 | 189,036.92 |
| Total Other Assets | | 10,486,479.77 | 10,403,633.90 |
| TOTAL ASSETS | \$ | 74,432,677.00 \$ | 74,533,409.66 |

LIABILITIES AND STOCKHOLDERS' DEFICIT

| Current Liabilities | | | |
|---|----|----------------|---|
| Accounts Payable | \$ | 104,320.90 | \$ 217,545.61 |
| Accrued Income Taxes | · | 0.00 | 0.00 |
| Accrued Expenses | | 1,535,110.15 | 1,463,373.44 |
| Security Deposits | | 448,731.80 | 457,698.55 |
| Prepaid RE Income | | 82,637.70 | 82,637.70 |
| Prepaid Rent Income | | 600,662.28 | 459,906.39 |
| | | | |
| Total Current Liabilities | | 2,771,462.83 | 2,681,161.69 |
| | | | |
| T | | | |
| Long-Term Liabilities | | 06 260 202 76 | 06 576 720 40 |
| Notes Payable (1) | | 96,369,392.76 | 96,576,739.49 |
| Guaranty Reserve | | 0.00 | 0.00 |
| Total Long-Term Liabilities | | 96,369,392.76 | 96,576,739.49 |
| Total Bong Term Busineses | | 70,307,372.70 | 70,370,737.47 |
| Total Liabilities | | 99,140,855.59 | 99,257,901.18 |
| | | | <u> </u> |
| | | | |
| Minority Interest (2) | | (6,803,872.56) | (6,803,658.72) |
| | | | |
| Total Minority Interest | | (6,803,872.56) | (6,803,658.72) |
| | | | |
| Stockholders' Deficit | | | |
| Common Stock | | 800,200.00 | 800,200.00 |
| Dividend | | 0.00 | 0.00 |
| Retained Earnings (Deficit) | (| 18,704,506.03) | (18,721,032.80) |
| Retained Lamings (Denoty) | | 10,707,500.03) | (10,721,032.00) |
| Total Stockholders' Deficit | (| 17,904,306.03) | (17,920,832.80) |
| | | | <u>, , , , , , , , , , , , , , , , , , , </u> |
| TOTAL LIABILITIES & STOCKHOLDERS' DEFICIT | \$ | 74,432,677.00 | \$ 74,533,409.66 |

^{1.} Notes Payable of 8,250,229.96 is offset by a Notes Receivable of 825,023 which is the cash of the 8,250,229.96 from Haymount Limited Partnership to W.C. and A.N. Miller Development Company.

^{2.} W.C. and A.N. Miller Development Company owns 85% of Haymount Limited Partnership.

W.C. and A.N. Miller Development Company Long Term Debt

for the period ending December 31, 2013

| | Current Month | Budget | Prior Month |
|---------------------------|------------------|------------------|---------------|
| Promissory Notes | \$ 4,124,582.00 | \$ 4,124,582.00 | 4,214,046.89 |
| Key Bank Loan | 16,926,271.31 | 16,926,271.31 | 16,949,472.01 |
| N/P - TIAA Loan | 21,260,772.48 | 21,260,772.48 | 21,284,367.08 |
| N/P - Haymount Mezz | 8,250,229.83 | 8,250,229.83 | 8,250,229.83 |
| N/P - Cardinal Loan - SVR | 16,372,931.55 | 16,372,922.61 | 16,399,634.98 |
| N/P - Guardian Loan | 29,434,605.59 | 29,434,605.63 | 29,478,988.70 |
| | | | |
| Total Long Term Debt | \$ 96,369,392.76 | \$ 96,369,383.86 | 96,576,739.49 |

Notes Repayment Schedule:

- 1. Promissory Notes interest rate of 3%; due 12/31/2032
- 2. Key Bank Loan Sumner Highlands; interest rate of 6.47%; due 6/30/2021; No prepayment until 7/1/2011; prepayment penalty afterwards is greater of 1% or present value of principal and interest outstanding discounted at the rate at which, when compounded monthly is equivalent to the Prepayment Treasury Rate compounded semi-annually, less the outstanding principal balance as of the date of prepayment.
- 3. **TIAA** Spring Valley Office; interest rate of 7%; due 10/1/2018; no prepayment until 9/30/2013; prepayment penalty afterwards is greater of 1% or present value of principal and interest outstanding discounted at the rate at which, when compounded monthly is equivalent to the Prepayment Treasury Rate compounded semi-annually, less the outstanding principal balance as of the date of prepayment.
- 4. **Cardinal Bank** Spring Valley Retail; interest rate of 4.35%; due 3/14/2023; Prepayment of 3% for years 1 & 2; 2% for years 3 & 4; and 1% for years 5, 6, 8, and 9. No prepayment penalty in years 7 or 10.
- 5. Guardian Loan: Shops @Sumner Place; Interest rate of 4.08%; due 10/31/22; no prepayment until 10/31/2017; prepayment penalty afterwards is greater of 1% or present value of principal and interest outstanding discounted at the rate at which, when compounded monthly is equivalent to the Prepayment Treasury Rate compounded semi-annually, less the outstanding principal balance as of the date of prepayment.

W.C. and A.N. Miller Development Company Income Statement

for the period ending December 31, 2013

| | December 2013 Actual | December 2013 Budget | December 2013 Variance | December 2012 Prior Year | Year to Date Actual | Year to Date Budget | Year to Date Variance | Year to Date Prior Year |
|---------------------------------------|-------------------------|-------------------------|---------------------------|-----------------------------|------------------------|------------------------|--------------------------|----------------------------|
| Rental Activities | | | | | | | | |
| Rent Income | \$ 1,357,423.31 | 1,311,711.00 | 45,712.31 | 1,250,494.02 | 3,949,755.78 | 3,971,250.00 | (21,494.22) | 3,774,952.61 |
| Rent Expenses | (384,682.16) | (393,303.00) | 8,620.84 | (328,585.44) | | (1,130,038.00) | 99,122.51 | (1,016,462.33) |
| Real Estate Taxes | (119,679.84) | (118,446.00) | (1,233.84) | (113,437.56) | (359,039.51) | (355,338.00) | (3,701.51) | (340,312.67) |
| Depreciation | (176,745.19) | (176,746.00) | 0.81 | (176,011.75) | (530,235.57) | (530,236.00) | 0.43 | (528,035.22) |
| Debt Service-Interest | (378,589.96) | (377,120.00) | (1,469.96) | (382,277.10) | (1,135,316.91) | (1,134,856.00) | (460.91) | (1,157,729.56) |
| Net Rental Income | 297,726.16 | 246,096.00 | 51,630.16 | 250,182.17 | 894,248.30 | 820,782.00 | 73,466.30 | 732,412.83 |
| Gross Profit | 297,726.16 | 246,096.00 | 51,630.16 | 250,182.17 | 894,248.30 | 820,782.00 | 73,466.30 | 732,412.83 |
| Operating Expenses | | | | | | | | |
| Bank Charges | 108.15 | 200.00 | (91.85) | 112.36 | 439.69 | 600.00 | (160.31) | 149.39 |
| Schwab - ABP Fee | 144.19 | 0.00 | 144.19 | 0.00 | 430.54 | 0.00 | 430.54 | 0.00 |
| Schwab - Mgt Fee | 0.00 | 0.00 | 0.00 | 0.00 | 1,765.05 | 1,750.00 | 15.05 | 0.00 |
| Computer Supplies | 959.00 | 1,000.00 | (41.00) | 1,885.27 | 984.00 | 1,400.00 | (416.00) | 1,885.27 |
| Computer Consultant | 1,181.25 | 1,000.00 | 181.25 | 800.00 | 4,175.00 | 3,000.00 | 1,175.00 | 3,764.29 |
| Office Administration | 18,925.00 | 8,925.00 | 10,000.00 | 18,500.00 | 36,775.00 | 26,775.00 | 10,000.00 | 35,500.00 |
| Dues and Subscriptions | 0.00 | 0.00 | 0.00 | 0.00 | 89.00 | 0.00 | 89.00 | 0.00 |
| General Insurance | 0.00 | 0.00 | 0.00 | 331.00 | 33,651.25 | 29,000.00 | 4,651.25 | 27,780.00 |
| Legal - General | 747.00 | 5,000.00 | (4,253.00) | 5,129.50 | 11,848.22 | 15,000.00 | (3,151.78) | 19,290.96 |
| Legal - Haymount | 15,242.95 | 0.00 | 15,242.95 | 1,019.73 | 27,208.81 | 20,000.00 | 7,208.81 | 61,047.68 |
| Benefits | 1,860.15 | 2,833.33 | (973.18) | 1,548.07 | 5,688.36 | 8,499.99 | (2,811.63) | 5,850.03 |
| Management Meals | 2,833.36 | 1,400.00 | 1,433.36 | 1,238.64 | 3,611.08 | 2,400.00 | 1,211.08 | 2,051.96 |
| Office Supplies | 7,981.65 | 600.00 | 7,381.65 | 3,467.42 | 9,461.01 | 1,800.00 | 7,661.01 | 5,094.09 |
| Other Taxes and Licenses | 794.35 | 500.00 | 294.35 | 966.00 | 836.85 | 500.00 | 336.85 | 966.00 |
| Payroll Taxes | 4,181.61 | 4,000.00 | 181.61 | 1,747.54 | 6,211.71 | 9,000.00 | (2,788.29) | 5,162.62 |
| Postage | 593.78 | 375.00 | 218.78 | 574.91 | 1,823.27 | 1,125.00 | 698.27 | 1,314.38 |
| Accounting | 160.00 | 1,200.00 | (1,040.00) | 1,648.20 | 160.00 | 3,600.00 | (3,440.00) | 1,893.20 |
| Review/Tax Returns/Fin St. | 55,517.40 | 57,000.00 | (1,482.60) | 42,838.75 | 55,517.40 | 57,000.00 | (1,482.60) | 42,838.75 |
| Internal Control Review | 3,725.60 | 6,000.00 | (2,274.40) | 3,385.00 | 3,725.60 | 6,000.00 | (2,274.40) | 3,385.00 |
| Promotion and Entertainment | 0.00 | 350.00 | (350.00) | 110.58 | 249.44 | 1,050.00 | (800.56) | 1,651.98 |
| Charitable Contribution | 0.00 | 0.00 | 0.00 | 0.00 | 1,000.00 | 500.00 | 500.00 | 0.00 |
| Rent | 8,886.68 | 9,000.00 | (113.32) | 7,403.08 | 26,660.04 | 27,000.00 | (339.96) | 21,637.23 |
| Executive Compensation | 38,541.66 | 38,541.66 | 0.00 | 22,916.67 | 84,375.00 | 84,375.00 | 0.00 | 68,750.01 |
| Executive Bonus | 150,000.00 | 150,000.00 | 0.00 | 0.00 | 150,000.00 | 150,000.00 | 0.00 | 100,000.00 |
| Executice Compensation Committee Fees | 0.00 | 0.00 | 0.00 | 0.00 | 9,500.00 | 0.00 | 9,500.00 | 0.00 |

| Office Phone & Internet | | 498.51 | 600.00 | (101.49) | 550.56 | 1,539.30 | 1,800.00 | (260.70) | 1,649.30 |
|---------------------------------|----|---------------|---------------|--------------|---------------|---------------|---------------|---------------|------------------|
| Cell Phones & Mobile Devices | | 1,013.43 | 750.00 | 263.43 | 346.81 | 3,654.74 | 2,250.00 | 1,404.74 | 1,615.75 |
| Management Travel | | 371.82 | 3,500.00 | (3,128.18) | 2,060.68 | 6,406.11 | 10,500.00 | (4,093.89) | 5,798.69 |
| Payroll Processing Fees | | 704.36 | 400.00 | 304.36 | 507.51 | 1,362.52 | 1,200.00 | 162.52 | 1,353.36 |
| Board of Directors Fees | | 18,000.00 | 18,000.00 | 0.00 | 19,500.00 | 54,000.00 | 54,000.00 | 0.00 | 58,500.00 |
| House Plans for Neighbors | | (164.70) | 0.00 | (164.70) | 0.00 | (164.70) | 0.00 | (164.70) | 0.00 |
| RE Tax Expense | | 2,799.72 | 3,300.00 | (500.28) | 2,799.72 | 2,799.72 | 3,300.00 | (500.28) | 2,799.72 |
| Board Travel and Meals | | 0.00 | 0.00 | 0.00 | 0.00 | 6,941.10 | 10,000.00 | (3,058.90) | 8,892.84 |
| | | | | _ | | _ | | | |
| Total Operating Expenses | | 335,606.92 | 314,474.99 | 21,131.93 | 141,388.00 | 552,725.11 | 533,424.99 | 19,300.12 | 490,622.50 |
| | | | | | | | | | |
| Net Operating Income | | (37,880.76) | (68,378.99) | 30,498.23 | 108,794.17 | 341,523.19 | 287,357.01 | 54,166.18 | 241,790.33 |
| Other Income and Expenses | | | | | | | | | |
| Miscellaneous Income | | 0.00 | 0.00 | 0.00 | 0.00 | 7,465.00 | 0.00 | 7,465.00 | 0.00 |
| Interest Income | | 441.51 | 500.00 | (58.49) | 849.97 | 1,310.91 | 1,500.00 | (189.09) | |
| Interest Dividend Income | | 0.00 | 0.00 | 0.00 | | * | 0.00 | , | 2,522.83 0.00 |
| | | | | | 0.00 | (0.49) | | (0.49) | |
| Debt Service (Interest) Other | | (10,535.11) | (10,535.12) | 0.01 | 0.00 | (21,293.33) | (21,293.38) | 0.05 | 0.00 |
| Unrealized Investment Gain/Loss | | 64,501.13 | 0.00 | 64,501.13 | 0.00 | 236,706.48 | 0.00 | 236,706.48 | 0.00 |
| Total Other Income and Expenses | | 54,407.53 | (10,035.12) | 64,442.65 | 849.97 | 224,188.57 | (19,793.38) | 243,981.95 | 2,522.83 |
| Tomi One meome una Dapenses | - | 5 1, 107.55 | (10,033.12) | 01,112.03 | 047.77 | 22 1,130.37 | (1),()3.30) | 2.13,701.73 | 2,322.03 |
| Net Income | \$ | 16,526.77 (\$ | 78,414.11) \$ | 94,940.88 \$ | 109,644.14 \$ | 565,711.76 \$ | 267,563.63 \$ | 298,148.13 \$ | 244,313.16 |

W.C. and A.N. MILLER COMPANIES STATEMENT OF CASH FLOW

For the Month Ended December 2013

| | Current Month | Year to Date |
|--|---------------|-----------------|
| Cash Flows for Operating Activities: | 1 < 50 < 55 | 5 < 5 = 10 = 10 |
| Net Income | 16,526.77 | 565,712.73 |
| Adjustments to Reconcile Net Income to Net Cash | | |
| Provided by Operating Activities | | |
| Dividend | | _ |
| Depreciation and amortization | 165,752.21 | 518,721.49 |
| Unrealized Investment Gain/Loss | (64,501.13) | (236,706.48) |
| Loss on disposition of fixed assets | (01,001110) | - |
| Income allocated to minority interest | (213.84) | (397.56) |
| Accounts receivable | (171,442.05) | (214,794.21) |
| Other receivables | 2,320.90 | 6,911.55 |
| Inventory | , | , - |
| Deferred income taxes | | _ |
| Prepaid expenses | 52,736.60 | (8,633.32) |
| Current maturities of long term debt | • | - |
| Accounts payable | (113,224.71) | (162,715.77) |
| Accrued income taxes | , | · - |
| Accrued expenses | 71,736.71 | 247,129.82 |
| Security deposits | (8,966.75) | (9,758.42) |
| Prior Tenant Clearing (SH) | | - |
| Prepaid Real Estate Tax Income | | 40,025.83 |
| Prepaid rent income | 140,755.89 | (30,703.08) |
| Total Adjustments | 74,953.83 | 149,079.85 |
| Net Cash Provided by (Used for) Operating Activities | 91,480.60 | 714,792.58 |
| Cash Flow for Investing Activities: | | |
| Acquisition of fixed assets | (465,690.88) | (609,544.26) |
| Acquisition of deferred financing charges | | - |
| Acquisition of deferred Leasing Commissions | (30,289.44) | (33,911.84) |
| Acquisition of real estate tax escrow | (80,310.56) | (200,361.78) |
| Acquisition of Investments | 144.19 | 2,195.10 |
| Development of 49th Street Lot | (973.00) | (973.00) |
| Acquisition of water escrow | - | - |
| Disposition of guaranty reserve | - | - |
| Disposition of deposit | | - |
| Net Cash Used for Investing Activities | (577,119.69) | (842,595.78) |
| Cash Flow for Financing Activities: | | |
| Disposition of long term debt | (207,346.73) | (528,851.19) |
| Acquisition of long term debt | , , , | , , , |
| Net Cash Used for Financing Activities | (207,346.73) | (528,851.19) |
| Net Increase (Decrease) in Cash and Cash Equivalents | (692,985.82) | (656,654.39) |
| Cash and cash equivalents, Beginning of Period | 5,637,036.96 | 5,600,705.52 |
| CASH AND CASH EQUIVALENTS, END OF YEAR | 4,944,051.14 | 4,944,051.13 |

W.C. and A.N. Miller Development Company 2012/2013 Cash Flow Statement Summary

| | December 2013 | | | December 2012 | Actual Budget | | Variance Prior |
|--|-----------------|---|-----------------|-------------------|---|----------------|------------------------------|
| | Month Actual | Month Budget | Variance | Prior Year | Year to Date Year to Date | Variance | as a Percentage Year to Date |
| Rental Activities | | | | | | | |
| Rent Income | \$ 1,357,423.31 | , ,- ,- ,- | | , , , | \$ 3,949,755.78 \$ 3,971,250.00 | | , |
| Rent Expenses | \$ (384,682.16 | , | ,- | . ()) | \$\((1,030,915.49)\) \$\((1,130,038.00)\) | , | -8.77% \$ (1,016,462.33) |
| Real Estate Taxes | \$ (119,679.84 | | | | | | |
| Amortization/Depreciation | \$ (176,745.19 | | | | | | , (, , |
| Debt Service - Interest | \$ (378,589.96 | \$ (377,120.00) | \$ (1,469.96) | \$ (382,277.10) | \$\((1,135,316.91)\) \$\((1,134,856.00)\) | \$ (460.91 | 0.04% \$ (1,157,729.56) |
| Net Rental Income | \$ 297,726.16 | \$ 246,096.00 | \$ 51,630.16 | \$ 250,182.17 | \$ 894,248.30 \$ 820,782.00 | \$ 73,466.30 | 8.95% \$ 732,412.83 |
| Total Operating Expenses | \$ 335,606.92 | \$ 314,474.99 | \$ 21,131.93 | \$ 141,388.00 | \$ 552,725.11 \$ 533,424.99 | \$ 19,300.12 | 3.62% \$ 490,622.50 |
| Net Income | \$ 16,526.77 | \$ (78,414.11) | \$ 94,940.88 | \$ 109,644.14 | \$ 565,712.74 \$ 267,563.67 | \$ 298,149.07 | 111.43% \$ 244,313.16 |
| Total Adjustments to Reconcile to Cash | \$ (502,165.86 | 87,212.00 | \$ (589,377.86) | \$ 25,697.88 | \$ (693,515.93) \$ (319,670.00) | \$ (373,845.93 | 116.95% \$ 470,507.84 |
| Net Cash provided from Operations | \$ (485,639.09 | 8,797.89 | \$ (494,436.98) | \$ 135,342.02 | \$ (127,803.19) \$ (52,106.33) | \$ (75,696.86 |) 145.27% \$ 714,821.00 |
| Increase or (Decrease) in Long Term Debt | \$ (207,346.73 | \$ (207,346.76) | \$ 0.03 | \$ 4,893,753.53 | \$ (528,851.19) \$ (618,869.32) | \$ 90,018.13 | -14.55% \$ 9,276,842.24 |
| Net Increase (Decrease) in Cash (FREE CASH FLOW) | \$ (692,985.82 |) \$ (198,548.87) | \$ (494,436.95) | \$ 5,029,095.55 | \$ (656,654.38) \$ (670,975.65 | \$ 14,321.27 | -2.13% \$ 9,991,663.24 |
| Shareholder Dividend | \$ - | \$ - | \$ - | \$ (6,250,000.00) |) \$ - \$ - | \$ - | 0.00% \$ (100,000.00) |
| Investments | \$ - | \$ - | \$ - | \$ - | \$ - \$ - | \$ - | 0.00% \$ - |
| Cash Balance at Beginning of Period | \$ 5.637.036.96 | \$ 5.128.278.73 | \$ 508,758.23 | \$ 6.297,251.00 | \$ 5,600,705.52 \$ 5,600,705.52 | s - | \$ 1,434,683.07 |
| Increase (Decrease) in cash during period | \$ (692,985.82 | , -, | \$ (494,436.95) | , , | | | -2.13% \$ 9,891,663.24 |
| Cash at End of Period | \$ 4,944,051.14 | \$ 4,929,729.86 | \$ 14,321.28 | \$ 5,076,346.31 | \$ 4,944,051.14 \$ 4,929,729.87 | \$ 14,321.27 | 0.29% \$ 11,326,346.31 |

1/31/2014 10:13

W.C. and A.N. Miller Development Company Cash Flow Statement as of December 31, 2013

Comparison

| | December 2013 Actual | December 2013 Budget | Variance | December 2012 Prior Year | Year to Date Actual | Year to Date Budget | Year to Date Variance | Variance as a Percentage | Year to Date Prior Year |
|---------------------------------------|-------------------------|-------------------------|------------|-----------------------------|------------------------|------------------------|--------------------------|-----------------------------|----------------------------|
| Rental Activities | rictuur | Budget | variance | Thor Tear | retuur | Budget | variance | rereemage | Thor rear |
| Rent Income | \$ 1,357,423.31 | 1,311,711.00 | 45,712.31 | 1,250,494.02 | 3,949,755.78 | 3,971,250.00 | (21,494.22) | -0.54% | 3,774,952.61 |
| Rent Expenses | (384,682.16) | (393,303.00) | 8,620.84 | (328,585.44) | (1,030,915.49) | (1,130,038.00) | 99,122.51 | -8.77% | (1,016,462.33) |
| Real Estate Taxes | (119,679.84) | (118,446.00) | (1,233.84) | (113,437.56) | (359,039.51) | (355,338.00) | (3,701.51) | 1.04% | (340,312.67) |
| Depreciation | (176,745.19) | (176,746.00) | 0.81 | (176,011.75) | (530,235.57) | (530,236.00) | 0.43 | 0.00% | (528,035.22) |
| Debt Service-Interest | (378,589.96) | (377,120.00) | (1,469.96) | (382,277.10) | (1,135,316.91) | (1,134,856.00) | (460.91) | 0.04% | (1,157,729.56) |
| Net Rental Income | 297,726.16 | 246,096.00 | 51,630.16 | 250,182.17 | 894,248.30 | 820,782.00 | 73,466.30 | 8.95% | 732,412.83 |
| Gross Profit | 297,726.16 | 246,096.00 | 51,630.16 | 250,182.17 | 894,248.30 | 820,782.00 | 73,466.30 | 8.95% | 732,412.83 |
| Operating Expenses | | | | | | | | | |
| Bank Charges | 108.15 | 200.00 | (91.85) | 112.36 | 439.69 | 600.00 | (160.31) | 149.39 | 149.39 |
| Schwab - ABP Fee | 144.19 | - | 144.19 | - | 430.54 | - | 430.54 | - | - |
| Schwab - Mgt Fee | - | - | - | - | 1,765.05 | 1,750.00 | 15.05 | - | - |
| Computer Supplies | 959.00 | 1,000.00 | (41.00) | 1,885.27 | 984.00 | 1,400.00 | (416.00) | 1,885.27 | 1,885.27 |
| Computer Consultant | 1,181.25 | 1,000.00 | 181.25 | 800.00 | 4,175.00 | 3,000.00 | 1,175.00 | 3,764.29 | 3,764.29 |
| Office Administration | 18,925.00 | 8,925.00 | 10,000.00 | 18,500.00 | 36,775.00 | 26,775.00 | 10,000.00 | 35,500.00 | 35,500.00 |
| Dues and Subscriptions | - | - | - | - | 89.00 | - | 89.00 | - | - |
| General Insurance | - | - | 0.00 | 331.00 | 33,651.25 | 29,000.00 | 4,651.25 | 27,780.00 | 27,780.00 |
| Legal - General | 747.00 | 5,000.00 | (4,253.00) | 5,129.50 | 11,848.22 | 15,000.00 | (3,151.78) | 19,290.96 | 19,290.96 |
| Legal - Haymount | 15,242.95 | - | 15,242.95 | 1,019.73 | 27,208.81 | 20,000.00 | 7,208.81 | 61,047.68 | 61,047.68 |
| Benefits | 1,860.15 | 2,833.33 | (973.18) | 1,548.07 | 5,688.36 | 8,499.99 | (2,811.63) | 5,850.03 | 5,850.03 |
| Management Meals | 2,833.36 | 1,400.00 | 1,433.36 | 1,238.64 | 3,611.08 | 2,400.00 | 1,211.08 | 2,051.96 | 2,051.96 |
| Office Supplies | 7,981.65 | 600.00 | 7,381.65 | 3,467.42 | 9,461.01 | 1,800.00 | 7,661.01 | 5,094.09 | 5,094.09 |
| Other Taxes and Licenses | 794.35 | 500.00 | 294.35 | 966.00 | 836.85 | 500.00 | 336.85 | 966.00 | 966.00 |
| Payroll Taxes | 4,181.61 | 4,000.00 | 181.61 | 1,747.54 | 6,211.71 | 9,000.00 | (2,788.29) | 5,162.62 | 5,162.62 |
| Postage | 593.78 | 375.00 | 218.78 | 574.91 | 1,823.27 | 1,125.00 | 698.27 | 1,314.38 | 1,314.38 |
| Accounting | 160.00 | 1,200.00 | (1,040.00) | 1,648.20 | 160.00 | 3,600.00 | (3,440.00) | 1,893.20 | 1,893.20 |
| Review/Tax Returns/Fin St. | 55,517.40 | 57,000.00 | (1,482.60) | 42,838.75 | 55,517.40 | 57,000.00 | (1,482.60) | 42,838.75 | 42,838.75 |
| Internal Control Review | 3,725.60 | 6,000.00 | (2,274.40) | 3,385.00 | 3,725.60 | 6,000.00 | (2,274.40) | 3,385.00 | 3,385.00 |
| Promotion and Entertainment | - | 350.00 | (350.00) | 110.58 | 249.44 | 1,050.00 | (800.56) | 1,651.98 | 1,651.98 |
| Charitable Contribution | - | - | - | - | 1,000.00 | 500.00 | 500.00 | - | - |
| Rent | 8,886.68 | 9,000.00 | (113.32) | 7,403.08 | 26,660.04 | 27,000.00 | (339.96) | 21,637.23 | 21,637.23 |
| Executive Compensation | 38,541.66 | 38,541.66 | - | 22,916.67 | 84,375.00 | 84,375.00 | - | 68,750.01 | 68,750.01 |
| Executive Bonus | 150,000.00 | 150,000.00 | - | - | 150,000.00 | 150,000.00 | - | 100,000.00 | 100,000.00 |
| Executice Compensation Committee Fees | - | - | - | - | 9,500.00 | - | 9,500.00 | - | - |
| Office Phone & Internet | 498.51 | 600.00 | (101.49) | 550.56 | 1,539.30 | 1,800.00 | (260.70) | 1,649.30 | 1,649.30 |
| Cell Phones & Mobile Devices | 1,013.43 | 750.00 | 263.43 | 346.81 | 3,654.74 | 2,250.00 | 1,404.74 | 1,615.75 | 1,615.75 |
| Management Travel | 371.82 | 3,500.00 | (3,128.18) | 2,060.68 | 6,406.11 | 10,500.00 | (4,093.89) | 5,798.69 | 5,798.69 |
| Payroll Processing Fees | 704.36 | 400.00 | 304.36 | 507.51 | 1,362.52 | 1,200.00 | 162.52 | 1,353.36 | 1,353.36 |
| Board of Directors Fees | 18,000.00 | 18,000.00 | - | 19,500.00 | 54,000.00 | 54,000.00 | - | 58,500.00 | 58,500.00 |
| House Plans for Neighbors | (164.70) | - | (164.70) | - | (164.70) | - | (164.70) | - | - |
| RE Tax Expense | 2,799.72 | 3,300.00 | (500.28) | 2,799.72 | 2,799.72 | 3,300.00 | (500.28) | 2,799.72 | 2,799.72 |
| Board Travel and Meals | | - | 0.00 | - | 6,941.10 | 10,000.00 | (3,058.90) | 8,892.84 | 8,892.84 |
| Total Operating Expenses | 335,606.92 | 314,474.99 | 21,131.93 | 141,388.00 | 552,725.11 | 533,424.99 | 19,300.12 | 3.62% | 490,622.50 |

| Net Operating Income | (37,880.76) | (68,378.99) | 30,498.23 | 108,794.17 | 341,523.19 | 287,357.01 | 54,166.18 | 18.85% | 241,790.33 |
|--|-----------------|--------------------|---------------------------------------|---|-------------------------|-----------------|--------------|-------------|----------------|
| 04 7 15 | | | | | | | | | |
| Other Income and Expenses | | | 0.00 | | 7.465.00 | | 7.465.00 | 100.000/ | |
| Miscellaneous Income | - | - | 0.00 | - 0.40.07 | 7,465.00 | 1 500 00 | 7,465.00 | 100.00% | |
| Interest Income | 441.51 | 500.00 | (58.49) | 849.97 | 1,310.91 | 1,500.00 | (189.09) | -12.61% | 2,522.83 |
| Interest Dividend Income | - | (40 =0= 40) | 0.00 | - | 0.49 | - | 0.49 | 100.00% | - |
| Debt Service (Interest) Other | (10,535.11) | (10,535.12) | 0.01 | - | (21,293.33) | (21,293.34) | 0.01 | 0.00% | - |
| Unrealized Investment Gain/Loss | 64,501.13 | (40.005.40) | 64,501.13 | - | 236,706.48 | - | 236,706.48 | 100.00% | - |
| Total Other Income and Expenses | 54,407.53 | (10,035.12) | 64,442.65 | 849.97 | 224,189.55 | (19,793.34) | 243,982.89 | -1232.65% | 2,522.83 |
| Net Income | \$ 16,526.77 | \$ 78,414.11) \$ | 94,940.88 \$ | 109,644.14 | \$ 565,712.74 \$ | 267,563.67 \$ | 298,149.07 | 111.43% \$ | 244,313.16 |
| Adjustments to reconcile net income to net cash provided by Operations | | | | | | | | | |
| Amortization/Depreciation | \$ 165,752.21 | \$ 175,819.00 \$ | \$ (10,066.79) \$ | 162,729.00 | \$ 518,721.49 \$ | 527,457.00 \$ | (8,735.51) | -1.66% \$ | 497,596.37 |
| Accounts receivable | \$ (171,442.05) | | \$ (171,442.05) \$ | | \$ (214,794.21) \$ | | | 100.00% \$ | 33,247.35 |
| Required Building Improvements | \$ (299,516.19) | 5 | \$ (299,516.19) \$ | (117.63) | \$ (355,757.34) \$ | (15,000.00) \$ | (340,757.34) | 2271.72% \$ | (22,006.46) |
| Optional Building Improvements | | \$ (85,960.00) \$ | | ì | \$ - \$ | | 736,420.00 | 0.00% \$ | - |
| Tenant Improvements | \$ (166,174.69) | | \$ (110,524.69) \$ | (5,621.17) | \$ (253,786.92) \$ | | (11,228.92) | 4.63% \$ | (10,034.83) |
| Leasing Commission | \$ (30,289.44) | , | | ` ' | \$ (33,911.84) \$ | | (15,011.84) | 79.43% \$ | (141,650.07) |
| Notes Receivable | \$ 2,320.90 | | | | \$ 6,911.55 \$ | | 46.55 | 0.68% \$ | 11,324.83 |
| Real Estate Tax Escrows | \$ (80,310.56) | | | | \$ (200,361.78) \$ | | (3,909.78) | 1.99% \$ | (171,704.34) |
| Escrow Fund Release | \$ - | | · · · · · · · · · · · · · · · · · · · | (,, | \$ - \$ | | - | 0.00% \$ | - |
| Accrued Real Estate Taxes | \$ 79,654.00 | \$ 118,446.00 \$ | (38,792.00) \$ | 74,645.00 | \$ 238,962.00 \$ | | (116,376.00) | -32.75% \$ | 223,935.00 |
| Real-estate Tax Payments | \$ - | | · - | , | \$ - \$ | - \$ | - | 0.00% \$ | · - |
| Accrued Expenses | \$ (7,917.29) | 9 | (7,917.29) \$ | (87,094.64) | \$ 8,167.82 \$ | - \$ | 8,167.82 | 100.00% \$ | (265,199.36) |
| Minority Interest | \$ (213.84) | 9 | | | \$ (397.56) \$ | - \$ | (397.56) | 100.00% \$ | (501.81) |
| Prepaid Expenses | \$ 6,096.98 | 9 | . , , . | ` / | \$ (108,306.06) \$ | - \$ | (108,306.06) | 100.00% \$ | 22,868.96 |
| Prepaid Real Estate Taxes | \$ 40.025.84 | 9 | | | \$ 120.077.51 \$ | - \$ | 120.077.51 | 100.00% \$ | 116,377.67 |
| Prepaid Insurance | \$ 6,613.78 | 9 | | | \$ 19,621.06 \$ | - \$ | 19,621.06 | 100.00% \$ | 19,436.64 |
| Accounts Payable | \$ (113,224.71) | 9 | | · · · · · · · · · · · · · · · · · · · | \$ (162,715.77) \$ | - \$ | (162,715.77) | 100.00% \$ | (108,984.55) |
| Security Deposits | \$ (8,966.75) | 9 | | | \$ (9,758.42) \$ | - \$ | (9,758.42) | 100.00% \$ | 25,086.00 |
| Prepaid RE Tax Income | \$ - | 9 | | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | \$ - \$ | - \$ | - | 0.00% \$ | - |
| Prepaid Rent Income | \$ 140,755.89 | | § 140,755.89 \$ | (9,623.54) | \$ (30,703.08) \$ | - \$ | (30,703.08) | 100.00% \$ | 118,373.45 |
| Deposit on Refinance of Shops at Sumner Place | \$ - | 9 | | (, , , , , , , , , , , , , , , , , , , | \$ - \$ | - \$ | - | 0.00% \$ | 600,000.00 |
| Deferred Loan Charges | \$ - | 9 | - \$ | 6,948.05 | s - s | - \$ | _ | 100.00% \$ | 3,476.74 |
| Unrealized Investment Gain/Loss | \$ (64,501.13) | | | 3,7 13132 | \$ (236,706.48) \$ | - \$ | (236,706.48) | 100.00% \$ | - |
| Acquisition of Investments | \$ 144.19 | | 144.19 | | \$ 2.195.10 \$ | - \$ | 2,195.10 | 100.00% \$ | _ |
| Development of 49th Street Lot | \$ (973.00) | 9 | | | \$ (973.00) \$ | | (973.00) | 100.00% \$ | _ |
| Closing Cost for Refinance | \$ - | 9 | s - | | \$ - \$ | | - | 0.00% \$ | (481,133.75) |
| Prior Tenant Clearing | \$ - | 9 | - | | \$ - \$ | - \$ | - | 100.00% \$ | - |
| Total Adjustments | \$ (502,165.86) | \$ 87,212.00 | \$ (589,377.86) \$ | 25,697.88 | \$ (693,515.93) \$ | (319,670.00) \$ | (373,845.93) | 116.95% \$ | 470,507.84 |
| Net Cash provided from Operations | \$ (485,639.09) | \$ 8,797.89 | \$ (494,436.98) \$ | 135,342.02 | \$ (127,803.19) \$ | (52,106.33) \$ | (75,696.86) | 145.27% \$ | 714,821.00 |
| Increase or (Decrease) in Long Term Debt | \$ (207,346.73) | \$ (207,346.76) | \$ 0.03 \$ | 4,893,753.53 | \$ (528,851.19) \$ | (618,869.32) \$ | 90,018.13 | -14.55% \$ | 9,276,842.24 |
| Net Increase (Decrease) in Cash (FREE CASH FLOW) | \$ (692,985.82) | \$ (198,548.87) \$ | \$ (494,436.95) \$ | 5,029,095.55 | \$ (656,654.38) \$ | (670,975.65) \$ | 14,321.27 | -2.13% \$ | 9,991,663.24 |
| Shareholder Distribution | \$ - | \$ - 5 | - \$ | (6,250,000.00) | \$ - \$ | - \$ | - | 0.00% \$ | (6,350,000.00) |

| Investments | \$ | - | \$ - | \$ | - | \$ - | \$ - | \$ - | | \$ - | 0.00% \$ - |
|--|-------------------------|--------|-----------------------------------|------|-----------|--------------------------------|------------------------------|--------------|----|-----------------|--|
| Cash Balance at Beginning of Period Increase (Decrease) in cash during period | \$ 5,637,9 \$ (692,9 | | \$ 5,128,278.73 \$ (198,548.87 | | , | 6,297,251.00 (1,220,904.69) | 5,600,705.52 (656,654.38) | ,, | | \$ 14,321.27 | \$ 1,434,683.07 -2.13% \$ 3,641,663.24 |
| Cash at End of Period | \$ 4,944, | 051.14 | \$ 4,929,729.86 | 5 \$ | 14,321.28 | \$ 5,076,346.31 | \$ 4,944,051.14 | \$ 4,929,729 | 88 | \$ 14,321.26 | 0.29% \$ 5,076,346.31 |

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W.C. and A.N. Miller Development Company CONSOLIDATED CASH FLOW STATEMENT as of December 31, 2013

| | October Actual | November Actual | December Actual | January Budget | February Budget | March Budget | April Budget | May Budget | June Budget | July Budget | August Budget | September Budget Bu | Total adget 2013/2014 A | Total | Difference Budget v Actual | Variance |
|---|----------------------------|---------------------|----------------------|---------------------|---------------------|---------------------|---------------------|---------------------|-----------------------|---------------------|---------------------|------------------------|------------------------------|-----------------------|---------------------------------------|------------|
| Rental Activities | | | | _ | - | _ | - | _ | - | _ | - | - | | | _ | |
| Rent Income \$ | 5 1,307,415.96 \$ | 1,284,916.51 \$ | 1,357,423.31 \$ | 1,315,781.00 \$ | 1.347.014.00 \$ | 1.540.545.00 \$ | 1.342.803.00 \$ | 1.349.018.00 \$ | 1.423.536.00 \$ | 1,392,452.00 \$ | 1,391,383.00 \$ | 1,605,180.00 \$ | 16,657,467.78 \$ | 18,168,204.90 \$ | (1.510.737.12) | -8% |
| Rent Expenses \$ | 331,178.16) \$ | (315,055.17) \$ | (384,682.16) \$ | (369,917.00) \$ | (380,267.00) \$ | (366,576.00) \$ | (356,739.00) \$ | (343,214.00) \$ | (327,612.00) \$ | (347,259.00) \$ | (354,304.00) \$ | (336,762.00) \$ | (4,213,565.49) \$ | | | -7% |
| Real Estate Taxes \$ | (119,679.84) \$ | (119,679.83) \$ | (119,679.84) \$ | (118,446.00) \$ | (118,446.00) \$ | (118,446.00) \$ | (118,446.00) \$ | (118,446.00) \$ | (118,446.00) \$ | (120,020.00) \$ | (120,020.00) \$ | (120,020.00) \$ | (1,429,775.51) \$ | (1,364,928.19) \$ | (64,847.32) | 5% |
| Amortization/Depreciation \$ | (176,745.19) \$ | (176,745.19) \$ | (176,745.19) \$ | (176,745.00) \$ | (176,745.00) \$ | (176,744.00) \$ | (176,745.00) \$ | (176,746.00) \$ | (176,742.00) \$ | (176,745.00) \$ | (176,744.00) \$ | (176,751.00) \$ | (2,120,942.57) \$ | (2,074,207.96) \$ | (46,734.61) | 2% |
| Debt Service - Interest | (379,606.88) \$ | (377,120.07) \$ | (378,589.96) \$ | (378,587.00) \$ | (378,077.00) \$ | (371,647.00) \$ | (377,028.00) \$ | (374,545.00) \$ | (375,984.00) \$ | (373,502.00) \$ | (374,930.00) \$ | (374,403.00) \$ | (4,514,019.91) \$ | (4,550,553.48) \$ | 36,533.57 | -1% |
| Net Rental Income \$ | 300,205.89 \$ | 296,316.25 \$ | 297,726.16 \$ | 272,086.00 \$ | 293,479.00 \$ | 507,132.00 \$ | 313,845.00 \$ | 336,067.00 \$ | 424,752.00 \$ | 374,926.00 \$ | 365,385.00 \$ | 597,244.00 \$ | 4,379,164.30 \$ | 5,651,496.98 \$ | (1,272,332.68) | -23% |
| Revenues Sales(Lots and Homes) Cost of Sales | | | | | | | | | | | | | | | | |
| Gross Profit | 300,205.89 \$ | 296,316.25 \$ | 297,726.16 \$ | 272,086.00 \$ | 293,479.00 \$ | 507,132.00 \$ | 313,845.00 \$ | 336,067.00 \$ | 424,752.00 \$ | 374,926.00 \$ | 365,385.00 \$ | 597,244.00 \$ | 4,379,164.30 \$ | 5,651,496.98 \$ | (1,272,332.68) | -23% |
| Operating Expenses | | | | | | | | | | | | | | | | |
| Bank Charges \$ | 161.28 \$ | 170.26 \$ | 108.15 \$ | 200.00 \$ | 200.00 \$ | 200.00 \$ | 200.00 \$ | 200.00 \$ | 200.00 \$ | 200.00 \$ | 200.00 \$ | 200.00 \$ | 2,239.69 \$ | 1,478.99 \$ | 760.70 | 51% |
| Management fees investment account \$ | 1,903.91 \$ | 147.49 \$ | 144.19 \$ | 1,750.00 | | \$ | 1,750.00 | | \$ | 1,750.00 | | \$ | 7,445.59 \$ | 5,120.45 \$ | , | 45% |
| Computer Consultant \$ | 1,462.50 \$ | 1,531.25 \$ | 1,181.25 \$ | 1,000.00 \$ | 1,000.00 \$ | 1,000.00 \$ | 1,000.00 \$ | 1,000.00 \$ | 1,000.00 \$ | 1,000.00 \$ | 1,000.00 \$ | 1,000.00 \$ | 13,175.00 \$ | 16,614.29 \$ | | -21% |
| Computer Supplies \$ | 25.00 \$ | - \$ | 959.00 \$ | 200.00 \$ | 200.00 \$ | 200.00 \$ | 200.00 \$ | 200.00 \$ | 200.00 \$ | 200.00 \$ | 200.00 \$ | 200.00 \$ | 2,784.00 \$ | 5,666.97 \$ | | -51% |
| Executive Compensation \$ | 22,916.67 \$ | 22,916.67 \$ | 38,541.66 \$ | 28,125.00 \$ | 28,125.00 \$ | 28,125.00 \$ | 28,125.00 \$ | 28,125.00 \$ | 28,125.00 \$ | 28,125.00 \$ | 28,125.00 \$ | 28,125.00 \$ | 337,500.00 \$ | 275,000.04 \$ | | 23% |
| Executive Bonus (2012/2013 Fiscal Year) | 0.500.00 \$ | \$ | 150,000.00 | ф | ¢. | ¢. | ¢ | ¢ | ¢ | ¢. | ¢ | \$ | 150,000.00 \$ | 100,000.00 \$ | , , , , , , , , , , , , , , , , , , , | 50% |
| Executive Compensation Committee Fees \$ Office Administration \$ | 9,500.00 \$ 8,925.00 \$ | - \$ 8,925.00 \$ | - \$ 18,925.00 \$ | - \$ 8,925.00 \$ | - \$ 8,925.00 \$ | - \$ 8.925.00 \$ | - \$ 8,925.00 \$ | 9,500.00 \$ 117,100.00 \$ | - \$ 112,000.00 \$ | . , | 100% 5% |
| Payroll Burden \$ | 5 1,015.05 \$ | 1,015.05 \$ | 4,181.61 \$ | 2,500.00 \$ | 2,500.00 \$ | 2,500.00 \$ | 2,500.00 \$ | 2,500.00 \$ | 2,500.00 \$ | 2,500.00 \$ | 2,500.00 \$ | 2,500.00 \$ | 28,711.71 \$ | 22,317.37 \$ | , , , , , , , , , , , , , , , , , , , | 29% |
| Office telephone and internet service \$ | 1,974.75 \$ | 498.82 \$ | 498.51 \$ | 600.00 \$ | 600.00 \$ | 600.00 \$ | 600.00 \$ | 600.00 \$ | 600.00 \$ | 600.00 \$ | 600.00 \$ | 600.00 \$ | 8,372.08 \$ | 4,517.87 \$ | 3,854.21 | 85% |
| General Insurance | \$ | 33,651.25 \$ | - | | | | | | | ******* | | \$ | 33,651.25 \$ | 28,632.95 \$ | | 18% |
| Legal - General \$ | 3,236.07 \$ | 7,865.15 \$ | 747.00 \$ | 5,000.00 \$ | 5,000.00 \$ | 5,000.00 \$ | 5,000.00 \$ | 5,000.00 \$ | 5,000.00 \$ | 5,000.00 \$ | 5,000.00 \$ | 5,000.00 \$ | 56,848.22 \$ | 47,144.50 \$ | | 21% |
| Legal - Loans/Lenders | | \$ | - | | | | | | | | | \$ | - \$ | 24,099.43 \$ | (24,099.43) | -100% |
| Legal- Commercial Leasing | | \$ | - | | | | | | | | | \$ | - \$ | 7,065.00 \$ | (7,065.00) | -100% |
| Legal - Haymount \$ | 8,568.79 \$ | 3,397.07 \$ | 15,242.95 | \$ | 20,000.00 | | \$ | 20,000.00 | | | | \$ | 67,208.81 \$ | 80,462.10 \$ | (13,253.29) | -16% |
| Benefits \$ | 1,956.10 \$ | 1,872.11 \$ | 1,860.15 \$ | 2,833.33 \$ | 2,833.33 \$ | 2,833.33 \$ | 2,833.33 \$ | 2,833.33 \$ | 2,833.33 \$ | 2,833.33 \$ | 2,833.33 \$ | 2,833.33 \$ | 31,188.36 \$ | 33,849.86 \$ | . , , | -8% |
| Management Meals \$ | 456.27 \$ | 321.45 \$ | 2,833.36 \$ | 500.00 \$ | 500.00 \$ | 500.00 \$ | 500.00 \$ | 500.00 \$ | 500.00 \$ | 500.00 \$ | 500.00 \$ | 500.00 \$ | 8,111.08 \$ | 5,602.96 \$ | | 45% |
| Offices Supplies \$ | 567.89 \$ | 1,000.47 \$ | 7,981.65 \$ | 600.00 \$ | 600.00 \$ | 600.00 \$ | 600.00 \$ | 600.00 \$ | 600.00 \$ | 600.00 \$ | 600.00 \$ | 600.00 \$ | 14,950.01 \$ | 12,453.31 \$ | 2,496.70 | 20% |
| Other Taxes and Licenses \$ | 42.50 \$ | - \$ | 794.35 | \$ | 200.00 | \$ | 300.00 \$ | 600.00 | 17.565.00 | | | \$ | 1,936.85 \$ | 3,856.41 \$ | (1,919.56) | -50% |
| Estimated Taxes (Federal & State) | | \$ | - \$ 2,799.72 | 17,565.00 | \$ | 17,565.00 | | \$ | 17,565.00 3,300.00 | | \$ | 17,565.00 \$ | 70,260.00 \$ | - \$ 5,565.78 \$ | 70,260.00 533.94 | -100% |
| Other Real Estate Taxes Postage \$ | 422.42 \$ | 807.07 \$ | 593.78 \$ | 375.00 \$ | 375.00 \$ | 375.00 \$ | 375.00 \$ | 375.00 \$ | 375.00 \$ | 375.00 \$ | 375.00 \$ | 375.00 \$ | 6,099.72 \$ 5,198.27 \$ | 3,251.85 \$ | 1,946.42 | 10% 60% |
| Accounting \$ | 5 - \$ | - \$ | 160.00 \$ | 1,200.00 \$ | 1,200.00 \$ | 1,200.00 \$ | 1,200.00 \$ | 1,200.00 \$ | 1,200.00 \$ | 1,200.00 \$ | 1,200.00 \$ | 1,200.00 \$ | 10,960.00 \$ | 10,071.50 \$ | , , , , , , , , , , , , , , , , , , , | 9% |
| Promotion & Entertainment \$ | · - \$ | 249.44 \$ | - \$ | 350.00 \$ | 350.00 \$ | 350.00 \$ | 350.00 \$ | 350.00 \$ | 350.00 \$ | 350.00 \$ | 350.00 \$ | 350.00 \$ | 3,399.44 \$ | 39,569.12 \$ | | -91% |
| Internal Control Audit/Review | , Ψ | \$ | 3,725.60 | 220.00 φ | 220.00 φ | 220.00 ¢ | 320.00 ¢ | 550.00 ¢ | 220.00 ¢ | 550.00 ¢ | 220.00 ¢ | \$ | 3,725.60 \$ | 3,385.00 \$ | | 10% |
| Audit and Tax Returns | | \$ | 55,517.40 | | | | | | | | | \$ | 55,517.40 \$ | 43,075.00 \$ | | 29% |
| Rent \$ | 8,886.68 \$ | 8,886.68 \$ | 8,886.68 \$ | 9,000.00 \$ | 9,000.00 \$ | 9,000.00 \$ | 9,000.00 \$ | 9,000.00 \$ | 9,000.00 \$ | 9,000.00 \$ | 9,000.00 \$ | 9,000.00 \$ | 107,660.04 \$ | 12,050.00 \$ | 95,610.04 | 793% |
| Cell phones and mobile devices \$ | 478.03 \$ | 730.50 \$ | 1,013.43 \$ | 750.00 \$ | 750.00 \$ | 750.00 \$ | 750.00 \$ | 750.00 \$ | 750.00 \$ | 750.00 \$ | 750.00 \$ | 750.00 \$ | 8,971.96 \$ | 7,119.73 \$ | 1,852.23 | 26% |
| Management Travel \$ | 3,045.92 \$ | 2,988.37 \$ | 371.82 \$ | 3,500.00 \$ | 3,500.00 \$ | 3,500.00 \$ | 3,500.00 \$ | 3,500.00 \$ | 3,500.00 \$ | 3,500.00 \$ | 3,500.00 \$ | 3,500.00 \$ | 37,906.11 \$ | 25,544.75 \$ | 12,361.36 | 48% |
| Payroll Processing Fees \$ | 329.08 \$ | 329.08 \$ | 704.36 \$ | 400.00 \$ | 400.00 \$ | 400.00 \$ | 400.00 \$ | 400.00 \$ | 400.00 \$ | 400.00 \$ | 400.00 \$ | 400.00 \$ | 4,962.52 \$ | 4,498.02 \$ | 464.50 | 10% |
| Board of Directors Fees \$ | 18,000.00 \$ | 18,000.00 \$ | 18,000.00 \$ | 18,000.00 \$ | 18,000.00 \$ | 18,000.00 \$ | 18,000.00 \$ | 18,000.00 \$ | 18,000.00 \$ | 18,000.00 \$ | 18,000.00 \$ | 18,000.00 \$ | 216,000.00 \$ | 222,000.00 \$ | | -3% |
| Shareholders Annual Meeting | _ | \$ | - \$ | 2,000.00 | 10.000.00 | | | * | 10.000.00 | | | \$ | 2,000.00 \$ | 1,210.66 \$ | | 65% |
| Board Travel and Meals | \$ | 6,941.10 \$ | (164.70) | \$ | 10,000.00 | | | \$ | 10,000.00 | | | \$ | 26,941.10 \$ | 33,905.16 \$ | (6,964.06) | -21% |
| House Plans for Neighbors Charitable Contributions \$ | · - \$ | 1.000.00 | (164.70) | 500.00 \$ | - \$ | - \$ | 500.00 \$ | - \$ | - \$ | 500.00 \$ | - S | - \$ | 2,500.00 \$ | 11,800.00 \$ | (9,300.00) | -79% |
| Total Operating Expenses \$ | 93,873.91 \$ | 123,244.28 \$ | 335,606.92 | 105,873.33 \$ | 114,258.33 \$ | 101,623.33 \$ | 86,608.33 \$ | 104,658.33 \$ | 114,923.33 \$ | 86,308.33 | 84,058.33 \$ | 101,623.33 \$ | 1,452,824.81 | | | 20% |
| Net Operating Income \$ | 206,331.98 \$ | 173,071.97 \$ | (37,880.76) \$ | 166,212.67 \$ | 179,220.67 \$ | 405,508.67 \$ | 227,236.67 \$ | 231,408.67 \$ | 309,828.67 \$ | 288,617.67 \$ | 281,326.67 \$ | 495,620.67 \$ | 2,926,339.49 \$ | 4,442,567.91 \$ | (1,516,228.42) | -34% |
| Other Income and Expenses | | | | | | | | | | | | | | | | |
| Miscellaneous Income | \$ | 7,465.00 \$ | - | | | | | | | | | \$ | 7,465.00 \$ | 64,427.04 \$ | (56,962.04) | -88% |
| Investment Dividend Income \$ | - | 0.20 \$ | - | | | | | | | | | \$ | 0.49 \$ | 46.40 \$ | (45.91) | -99% |
| Accrued Interest on HLP LOC | | \$ | - | | | | | | | | | \$ | - \$ | 256,862.61 \$ | | -100% |
| Defererred Tax Expense | | \$ | - | | | | | | | | | \$ | - \$ | 173,350.00 \$ | (173,350.00) | -100% |
| Gain/Loss Sale of Asset | | \$ | - | | | | | | | | | \$ | - \$ | (',, ' | | -100% |
| Unrealized Investment (Gain)/Loss \$ | 105,840.03 \$ | 66,365.32 \$ | 64,501.13 | | | | | | | | | \$ | 236,706.48 \$ | 329,154.00 \$ | . , , , | -28% |
| Debt Service Interest (Other) | - \$ | (10,758.22) \$ | (10,535.11) \$ | (10,311.45) \$ | (10,087.23) \$ | (9,862.45) \$ | (9,637.11) \$ | (9,411.20) \$ | (9,184.73) \$ | (8,957.69) \$ | (8,730.08) \$ | (8,501.91) \$ | (105,977.18) \$ | (103,288.67) \$ | | 3% |
| Interest Income \$ | <u>443.84</u> \$ | 425.56 \$ | 441.51 \$ | 500.00 \$ | 500.00 \$ | 500.00 \$ | 500.00 \$ | 500.00 \$ | 500.00 \$ | 500.00 \$ | 500.00 \$ | 500.00 \$ | 5,810.91 \$ | 6,254.56 \$ | (443.65) | -7% |
| Total Other Income and Expenses \$ | 106,284.16 \$ | 63,497.86 \$ | 54,407.53 \$ | (9,811.45) \$ | (9,587.23) \$ | (9,362.45) \$ | (9,137.11) \$ | (8,911.20) \$ | (8,684.73) \$ | (8,457.69) \$ | (8,230.08) \$ | (8,001.91) \$ | 144,005.70 \$ | 609,680.56 \$ | (465,674.86) | -76% |
| Net Income \$ | 312,616.14 \$ | 236,569.83 \$ | 16,526.77 \$ | 156,401.22 \$ | 169,633.44 \$ | 396,146.22 \$ | 218,099.56 \$ | 222,497.47 \$ | 301,143.94 \$ | 280,159.98 \$ | 273,096.59 \$ | 487,618.76 \$ | 3,070,345.19 \$ | 5,052,248.47 \$ | (1,981,903.28) | -39% |

Cash Flow from Operating Activities

| Net Income | \$ 312,610 | 5.14 \$ | 236,569.83 \$ | 16,526.77 \$ | 156,401.22 \$ | 169,633.44 \$ | 396,146.22 \$ | 218,099.56 | \$ 222,497.47 \$ | 301,143.94 \$ | 280,159.98 \$ | 273,096.59 \$ | 487,618.76 \$ | 3,070,345.19 \$ | 5,052,248.47 \$ (1,981,903.28) |
|--|---------------|--------------------------------|-------------------------------------|------------------|------------------|-------------------------------------|------------------|---------------|--------------------------------------|--------------------------------------|--------------------|--------------------------------------|-----------------|--|--|
| Adjustments to reconcile net income to net cash provided by Operations | | | | | | | | | | | | | | | |
| Amortization/Depreciation | \$ 176,745 | 5.19 \$ | 176,224.09 \$ | 165,752.21 \$ | 175,819.00 \$ | 175,819.00 \$ | 175,819.00 \$ | 175,819.00 | \$ 175,819.00 \$ | 175,819.00 \$ | 5 175,819.00 \$ | 175,819.00 \$ | 175,819.00 \$ | 2,101,092.49 \$ | 1,866,757.30 \$ 234,335.19 |
| Accounts receivable | \$ (33,988 | 3.97) \$ | (9,363.19) \$ | (171,442.05) | | | | | | | | | \$ | (214,794.21) \$ | (2,234,696.38) \$ 2,019,902.17 |
| Required Building Improvements | \$ (129 | 9.90) \$ | (56,111.25) \$ | (299,516.19) \$ | - \$ | - \$ | (18,000.00) \$ | (35,000.00) | (9,500.00) \$ | (20,000.00) \$ | - \$ | - \$ | - \$ | (438,257.34) \$ | (694,281.81) \$ 256,024.47 |
| Optional Building Improvements | \$ | - \$ | - \$ | - \$ | (3,000.00) \$ | (7,700.00) \$ | (85,798.00) \$ | (15,000.00) | \$ (24,775.00) \$ | - \$ | - \$ | (60,000.00) \$ | - \$ | (196,273.00) \$ | - \$ (196,273.00) |
| Tenant Improvements | \$ (5,646 | 5.07) \$ | (81,966.16) \$ | (166,174.69) \$ | (208,730.00) \$ | (70,645.00) \$ | (153,844.00) \$ | (140,380.00) | (1,600.00) \$ | (93,241.00) \$ | (120,140.00) \$ | (12,831.00) \$ | (222,860.00) \$ | (1,278,057.92) \$ | (386,264.74) \$ (891,793.18) |
| Leasing Commission | \$ | - \$ | (3,622.40) \$ | (30,289.44) \$ | (6,101.00) \$ | (89,044.00) \$ | (76,173.00) \$ | (22,392.00) | - \$ | (22,202.00) \$ | (105,310.00) \$ | (3,215.00) \$ | (64,743.00) \$ | (423,091.84) \$ | (308,508.79) \$ (114,583.05) |
| Notes Receivable | \$ 2,286 | 5.84 \$ | 2,303.81 \$ | 2,320.90 \$ | 2,322.00 \$ | 2,340.00 \$ | 2,357.00 \$ | 2,374.00 | \$ 2,392.00 \$ | 2,410.00 \$ | 2,428.00 \$ | 2,446.00 \$ | 2,464.00 \$ | 28,444.55 \$ | 39,496.42 \$ (11,051.87) |
| Real Estate Tax Escrows | \$ (59,873 | 3.42) \$ | (60,177.80) \$ | (80,310.56) \$ | (65,484.00) \$ | (65,484.00) \$ | (65,484.00) \$ | (65,484.00) | \$ (65,484.00) \$ | (65,484.00) \$ | 65,942.00) \$ | (65,942.00) \$ | (65,942.00) \$ | (791,091.78) \$ | (261,116.33) \$ (529,975.45) |
| Escrow Fund Release | | | | | | \$ | 393,591.00 | | | | | \$ | 393,591.00 \$ | 787,182.00 \$ | 307,910.60 \$ 479,271.40 |
| Accrued Real Estate Taxes | \$ 79,654 | 4.00 \$ | 79,654.00 \$ | 79,654.00 \$ | 118,446.00 \$ | 118,446.00 \$ | 118,446.00 \$ | 118,446.00 | \$ 118,446.00 \$ | 118,446.00 \$ | 120,020.00 \$ | 120,020.00 \$ | 120,020.00 \$ | 1,309,698.00 \$ | 412,679.00 \$ 897,019.00 |
| Real-estate Tax Payments | | | | | | \$ | (477,920.00) | | | | | \$ | (948,154.00) \$ | (1,426,074.00) \$ | (412,679.00) \$ (1,013,395.00) |
| Accrued Expenses | \$ (113,629 | 9.41) \$ | 129,714.52 \$ | (7,917.29) | | | | | | | | | \$ | 8,167.82 \$ | 193,166.62 \$ (184,998.80) |
| Minority Interest | \$ (179 | 9.97) \$ | (3.75) \$ | (213.84) | | | | | | | | | \$ | (397.56) \$ | (257,574.18) \$ 257,176.62 |
| Prepaid Expenses | \$ (130,892 | | 16,489.47 \$ | 6,096.98 | | | | | | | | | \$ | (108,306.06) \$ | (180,073.45) \$ 71,767.39 |
| Prepaid Real Estate Taxes | \$ 40,025 | | 40,025.83 \$ | 40,025.84 | | | | | | | | | \$ | 120,077.51 \$ | (11,137.86) \$ 131,215.37 |
| Prepaid Insurance | \$ 6,393 | | 6,613.78 \$ | 6,613.78 | | | | | | | | | \$ | 19,621.06 \$ | (6,429.29) \$ 26,050.35 |
| Accounts Payable | | 2.78) \$ | (29,458.28) \$ | | | | | | | | | | \$ | (162,715.77) \$ | 99,058.36 \$ (261,774.13) |
| Security Deposits | \$ (2,511 | 1.67) \$ | 1,720.00 \$ | (8,966.75) | | | | | | | | | \$ | (9,758.42) \$ | 64,806.30 \$ (74,564.72) |
| Prepaid RE Tax Income | \$ | - \$ | - \$ | - | | | | | | | | | \$ | - \$ | 2,546.54 \$ (2,546.54) |
| Prepaid Rent Income | \$ (50,116 | 5.64) \$ | (121,342.33) \$ | 140,755.89 | | | | | | | | | \$ | (30,703.08) \$ | 180,908.16 \$ (211,611.24) |
| Deposit on Refinance of Shops at Sumner Place | | | \$ | - | | | | | | | | | \$ | - \$ | 600,000.00 \$ (600,000.00) |
| Deferred Loan Charges | | | \$ | - (54.504.42) | | | | | | | | | \$ | - \$ | (73,768.98) \$ 73,768.98 |
| Unrealized Investment Gain/Loss | \$ (105,840 | | (66,365.32) \$ | . , , | | | | | | | | | \$ | (236,706.48) \$ | (324,079.95) \$ 87,373.47 |
| Acquisition of Investments | \$ 1,903 | | 147.29 \$ | 144.19 | | | | | | | | | \$ | 2,195.10 | |
| Development of 49th Street Lot | \$ | - \$ | - \$ | (973.00) | | | | | | | | | \$ | (973.00) | (401 122 75) |
| Closing Cost for Refinance Prior Tenant Clearing | ¢ | ¢ | ¢ | ¢ | - s | ¢ | ¢ | | | - \$ | · · · · | - S | • • | - 5 | (481,133.75) \$ 481,133.75 (1,525.00) \$ 1,525.00 |
| | ф (217.02) | - <u>\$</u> | - p | - J | Ψ | - p | - p | 10 202 00 | - - - | | - 4 | | _ | - p | |
| Total Adjustments | \$ (215,832 | 2.38) \$ | 24,482.31 \$ | (502,165.86) \$ | 13,272.00 \$ | 63,732.00 \$ | (187,006.00) \$ | 18,383.00 | \$ 195,298.00 \$ | 95,748.00 \$ | 6,875.00 \$ | 156,297.00 \$ | (609,805.00) \$ | (940,721.93) \$ | (1,865,940.21) \$ 925,218.28 |
| Net Cash provided from Operations | \$ 96,783 | 3.76 \$ | 261,052.14 \$ | (485,639.09) \$ | 169,673.22 \$ | 233,365.44 \$ | 209,140.22 \$ | 236,482.56 | \$ 417,795.47 \$ | 396,891.94 \$ | 287,034.98 \$ | 429,393.59 \$ | (122,186.24) \$ | 2,129,623.26 \$ | 3,186,308.26 \$ (1,056,685.00) |
| Cash Flows from Financing Activities | | | | | | | | | | | | | | | |
| Cardinal Bank (Spring Valley Retail) | \$ 16,424,264 | 4.53 \$ | 16,399,634.98 \$ | 16,372,931.55 \$ | 16,348,100.74 \$ | 16,323,185.89 \$ | 16,292,260.56 \$ | 16,267,136.54 | \$ 16,239,952.80 \$ | 16,214,632.85 \$ | 6 16,187,258.78 \$ | 16,161,741.44 \$ | 16,136,128.52 | | |
| Guardian Life (Shops at Sumner Place) | \$ 29,523,221 | 1.42 \$ | 29,478,988.70 \$ | 29,434,605.59 \$ | 29,390,071.62 \$ | 29,345,386.20 \$ | 29,300,548.85 \$ | 29,255,559.05 | \$ 29,210,416.28 \$ | 29,165,120.03 \$ | 29,119,669.77 \$ | 29,074,064.98 \$ | 29,028,305.13 | | |
| Key Bank Loan (Sumner Highland Apt) | \$ 16,972,548 | 3.29 \$ | 16,949,472.01 \$ | 16,926,271.31 \$ | 16,902,945.52 \$ | 16,879,493.97 \$ | 16,855,915.97 \$ | 16,832,210.85 | 16,808,377.92 \$ | 16,784,416.49 \$ | 6 16,760,325.87 \$ | 16,736,105.36 \$ | 16,711,754.26 | | |
| Teachers Loan (Spring Valley Office) | \$ 21,307,822 | 2.90 \$ | 21,284,367.08 \$ | 21,260,772.48 \$ | 21,237,038.27 \$ | 21,213,163.64 \$ | 21,189,147.75 \$ | 21,164,989.76 | \$ 21,140,688.84 \$ | 21,116,244.14 \$ | 5 21,091,654.81 \$ | 21,066,919.99 \$ | 21,042,038.82 | | |
| Promissory Notes | \$ 4,303,288 | 3.67 \$ | 4,214,046.89 \$ | 4,124,582.00 \$ | 4,034,893.44 \$ | 3,944,980.67 \$ | 3,854,843.12 \$ | 3,764,480.23 | \$ 3,673,891.43 \$ | 3,583,076.16 \$ | 3,492,033.85 \$ | 3,400,763.93 \$ | 3,309,265.84 | | |
| Haymount Mezz | \$ 8,250,229 | 9.83 \$ | 8,250,229.83 | 8,250,229.83 \$ | 8,250,229.83 \$ | 8,250,229.83 \$ | 8,250,229.83 | 8,250,229.83 | \$ 8,250,229.83 \$ | 8,250,229.83 | 8,250,229.83 | 8,250,229.83 | 8,250,229.83 | | |
| Total Long Term Debt | \$ 96,781,375 | 5.64 \$ | 96,576,739.49 \$ | 96,369,392.76 \$ | 96,163,279.42 \$ | 95,956,440.20 \$ | 95,742,946.08 \$ | 95,534,606.26 | \$ 95,323,557.10 \$ | 95,113,719.50 \$ | 94,901,172.91 \$ | 94,689,825.53 \$ | 94,477,722.40 | | |
| Increase or (Decrease) in Long Term Debt | \$ (116,868 | 3.31) \$ | (204,636.15) \$ | (207,346.73) \$ | (206,113.34) \$ | (206,839.22) \$ | (213,494.12) \$ | (208,339.82) | \$ (211,049.16) \$ | (209,837.60) \$ | 6 (212,546.59) \$ | (211,347.38) \$ | (212,103.13) \$ | (2,420,521.55) \$ | 9,829,714.19 \$ 7,409,192.64 |
| Net Increase (Decrease) in Cash (FREE CASH FLOW) | \$ (20,084 | 4.55) \$ | 56,415.99 \$ | (692,985.82) \$ | (36,440.12) \$ | 26,526.22 \$ | (4,353.90) \$ | 28,142.74 | \$ 206,746.31 \$ | 187,054.34 \$ | 74,488.39 \$ | 218,046.21 \$ | (334,289.37) \$ | (290,733.59) \$ | 13,016,022.45 \$ (13,306,756.04) |
| Shareholder Payments | \$ | - \$ | - | | | | | | | | | | | \$ | (6,350,000.00) \$ (6,350,000.00) |
| Investments | \$ | - \$ | - | | | | | | | | | | | \$ | (2,500,000.00) \$ (2,500,000.00) |
| Cash Balance at Beginning of Period Increase (Decrease) in cash during period | | 5.52 \$ 4.55) \$ | 5,580,620.97 \$ 56,415.99 \$ | | | 4,907,611.02 \$ 26,526.22 \$ | | | 4,957,926.07 \$ 206,746.31 \$ | 5,164,672.37 \$ 187,054.34 \$ | | 5,426,215.10 \$ 218,046.21 \$ | | 5,600,705.52 \$ (290,733.59) \$ | |
| Cash at End of Period | \$ 5,580,620 |).97 \$ | 5,637,036.96 \$ | 4,944,051.14 \$ | 4,907,611.02 \$ | 4,934,137.23 \$ | 4,929,783.33 \$ | 4,957,926.07 | 5,164,672.37 \$ | 5,351,726.71 \$ | 5,426,215.10 \$ | 5,644,261.30 \$ | 5,309,971.93 \$ | 5,309,971.93 \$ | 5,600,705.52 \$ (290,733.59) |

-39%

1/31/2014 10:13

W.C. and A.N. Miller Development Company

December 2013 Variance Report

| | Variance I | Explanation |
|------------------------------|---------------------------------------|--|
| Rental Income | · · · · · · · · · · · · · · · · · · · | Higher vacancy at Sumner Highlands (\$15,418) Unbudgeted vacancy for 4866 Massachusetts Avenue (\$35,448) Receipt of \$16,118.33 from Damon & Drapers Bankruptcy (Total claim was \$42,416.66 which was written off to bad debt in) FBI build out billed (\$93,181) |
| Rental Expenses | \$ 8,620.84 | 1. Weather delays in completing outdoor work on all properties |
| Net Rental Income Variance | \$ 51,630.16 | |
| Operating Expenses Variance | | Unbudgeted Yearly bonus to Patricia Emory (\$10,000) Unbudgeted bonuses to maintenance personnel (\$6,000) Unbudgeted printing of office stationery (\$1,675) Unbudgeted Haymount legal expenses (\$15,242.95) |
| Net Income Variance | \$ 94,940.88 | |
| Increase/(Decrease) in cash | \$ (692,985.82) | Completion of Capital Improvements (\$637,132.93) |
| Year to Date Variance Report | | |
| Rental Income | 3 | Higher vacancy at Sumner Highlands (\$48,484) Unbudgeted vacancy for 4866 Massachusetts Avenue (\$53,172) Receipt of \$16,118.33 from Damon & Drapers Bankruptcy (Total claim was \$42,416.66 which was written off to bad debt in) FBI build out billed (\$93,181) |
| Rental Expenses | \$ 99,122.51 | Weather delays in completing outdoor work on all properties |
| Net Rental Income Variance | \$ 73,466.30 | |
| Operating Expenses Variance | \$ 19,300.12 | |
| Net Income Variance | \$ 298,149.07 | |
| Increase/Decrease in cash | \$ (656,654.38) | |