W.C. and A.N. Miller Development Company

Balance Sheet

for the period ending July 31, 2014

ASSETS

Current Assets	(Current Month	Prior Month
Cash and Cash Equivalents	\$	5,086,187.73	\$ 4,911,049.29
Investments		2,485,834.21	2,488,001.10
Unrealized Investments Gain/Loss		636,425.25	730,495.76
Accounts Receivable		172,015.96	174,503.90
Straightline Rent		5,916,588.55	5,916,588.55
Miscellaneous Receivables		32,930.82	34,950.83
Provision for Loss		0.00	0.00
Other Receivables		905,976.46	908,420.64
Inventory		37,318.04	37,318.04
Prepaid Expenses		206,376.56	193,217.17
Total Current Assets	\$	15,479,653.58	\$ 15,394,545.28
Fixed Assets		< 210 00 4 5 0	C 210 004 50
Land		6,310,994.50	6,310,994.50
HLP, II Land		538,905.48	538,905.48
Buildings		50,557,028.26	50,527,709.76
Property and Equipment		496,848.02	480,951.02
Capital Improvements - Opt		1,876.00	1,876.00
Building on 49th Street		37,920.11	37,920.11
Improvements		13,736,254.54	13,480,361.88
Less: Accumulated Depreciation		23,706,305.57	23,557,314.51
Net Fixed Assets	\$	47,973,521.34	\$ 47,821,404.24
Other Assets			
Deferred Leasing Commissions,		1,495,082.06	1,500,711.39
Deferred Finance Charges, net		1,033,623.60	1,039,841.55
Accum Amort Def		(20,304.76)	(17,404.08)
Deposit		17,630.05	17,630.05
Deferred Taxes		7,747,233.00	7,747,233.00
Deposit on Refinance		0.00	0.00
Real Estate Tax Escrow		412,510.95	347,916.02
Total Other Assets	\$	10,685,774.90	\$ 10,635,927.93
TOTAL ASSETS	\$	74,138,949.82	\$ 73,851,877.45

LIABILITIES AND STOCKHOLDERS' DEFICIT

Current Liabilities Accounts Payable Accrued Income Taxes Accrued Expenses Security Deposits Prepaid RE Income Prepaid Rent Income Total Current Liabilities	\$ 97,854.35 0.00 1,436,014.41 497,564.02 82,637.70 540,167.32 2,654,237.80	\$ 121,613.22 0.00 1,071,678.91 494,250.77 82,637.70 474,972.79 2,245,153.39
Long-Term Liabilities Notes Payable (1)	94,904,248.51	95,116,176.45
Guaranty Reserve	 0.00	0.00
Total Long-Term Liabilities	\$ 94,904,248.51	\$ 95,116,176.45
Total Liabilities	\$ 97,558,486.31	\$ 97,361,329.84
Minority Interest (2) Total Minority Interest	\$ (6,804,590.07) (6,804,590.07)	\$ (6,804,590.07) (6,804,590.07)
Stockholders' Deficit Common Stock Dividend Retained Earnings (Deficit)	800,200.00 0.00 (17,415,146.42)	800,200.00 0.00 (17,505,062.32)
Total Stockholders' Deficit	\$ (16,614,946.42)	\$ (16,704,862.32)
TOTAL LIABILITIES & STOCKHOLDERS' DEFICIT	\$ 74,138,949.82	\$ 73,851,877.45

^{1.} Notes Payable of 8,250,229.96 is offset by a Notes Receivable of 825,023 which is the cash of the 8,250,229.96 from Haymount Limited Partnership to W.C. and A.N. Miller Development Company.

^{2.} W.C. and A.N. Miller Development Company owns 85% of Haymount Limited Partnership.

W.C. and A.N. Miller Development Company Long Term Debt

for the period ending July 31, 2014

	Current Month	Budget	Prior Month
Promissory Notes	\$ 3,495,077.26	\$ 3,492,033.85	3,585,504.09
Key Bank Loan	16,760,325.87	16,760,325.87	16,784,416.49
N/P - TIAA Loan	21,091,654.81	21,091,654.81	21,116,244.14
N/P - Haymount Mezz	8,250,229.83	8,250,229.83	8,250,229.83
N/P - Cardinal Loan - SVR	16,187,291.03	16,187,258.78	16,214,661.93
N/P - Guardian Loan	29,119,669.71	29,119,669.77	29,165,119.97
Total Long Term Debt	\$ 94,904,248.51	\$ 94,901,172.91	\$ 95,116,176.45

Notes Repayment Schedule:

- 1. **Promissory Notes** interest rate of 3%; due 12/31/2032
- 2. Key Bank Loan Sumner Highlands; interest rate of 6.47%; due 6/30/2021; No prepayment until 7/1/2011; prepayment penalty afterwards is greater of 1% or present value of principal and interest outstanding discounted at the rate at which, when compounded monthly is equivalent to the Prepayment Treasury Rate compounded semi-annually, less the outstanding principal balance as of the date of prepayment.
- 3. TIAA Spring Valley Office; interest rate of 7%; due 10/1/2018; no prepayment until 9/30/2013; prepayment penalty afterwards is greater of 1% or present value of principal and interest outstanding discounted at the rate at which, when compounded monthly is equivalent to the Prepayment Treasury Rate compounded semi-annually, less the outstanding principal balance as of the date of prepayment.
- 4. **Cardinal Bank** Spring Valley Retail; interest rate of 4.35%; due 3/14/2023; Prepayment of 3% for years 1 & 2; 2% for years 3 & 4; and 1% for years 5, 6, 8, and 9. No prepayment penalty in years 7 or 10.
- 5. Guardian Loan: Shops @Sumner Place; Interest rate of 4.08%; due 10/31/22; no prepayment until 10/31/2017; prepayment penalty afterwards is greater of 1% or present value of principal and interest outstanding discounted at the rate at which, when compounded monthly is equivalent to the Prepayment Treasury Rate compounded semi-annually, less the outstanding principal balance as of the date of prepayment.

W.C. and A.N. Miller Development Company

Income Statement

for the period ending July 31, 2014

	July 20		I I 2014 D 1 4	July 2014	July 2013	Year to Date	Year to Date	Year to Date	Year to Date
D. 4.1 A.4. 14	Actua	I	July 2014 Budget	Variance	Prior Year	Actual	Budget	Variance	Prior Year
Rental Activities	Ф. 1.222.7	700 45	1 202 452 00	(50.510.55)	1 202 501 20	12.267.204.06	12 602 200 00	(415.004.14)	10.001.174.50
Rent Income	\$ 1,333,7			(58,718.55)	1,303,581.20		13,682,399.00	(415,004.14)	12,931,174.59
Rent Expenses	(365,4	,	. , ,	(18,212.43)	(348,985.02)	(3,583,771.66)	(3,621,622.00)	37,850.34	(3,468,771.10)
Real Estate Taxes	(122,4			(2,456.57)	(114,668.98)	(1,203,083.34)	(1,186,034.00)	(17,049.34)	(1,135,590.26)
Depreciation	(176,7	,	, , ,	(0.19)	(176,011.75)	(1,767,451.90)	(1,767,448.00)	(3.90)	(1,760,117.47)
Debt Service-Interest	(374,9)	30.04)	(373,502.00)	(1,428.04)	(381,115.81)	(3,790,868.35)	(3,764,226.00)	(26,642.35)	(3,821,622.10)
Net Rental Income	294,1	110.22	374,926.00	(80,815.78)	282,799.64	2,922,219.61	3,343,069.00	(420,849.39)	2,745,073.66
Gross Profit	294,1	110.22	374,926.00	(80,815.78)	282,799.64	2,922,219.61	3,343,069.00	(420,849.39)	2,745,073.66
0 4 5									
Operating Expenses	1	T C O C	200.00	(40.64)	160.10	1.545.50	2 000 00	(450.00)	1 150 07
Bank Charges		56.36	200.00	(43.64)	168.10	1,547.78	2,000.00	(452.22)	1,158.07
Schwab - ABP Fee		55.35	-	155.35	259.48	1,492.04	-	1,492.04	518.12
Schwab - Mgt Fee	2,0	11.54	1,750.00	261.54	1,609.77	7,636.41	7,000.00	636.41	4,092.07
Computer Supplies		-	200.00	(200.00)	-	1,199.00	2,800.00	(1,601.00)	5,666.97
Computer Consultant		00.00	1,000.00	-	800.00	13,462.00	10,000.00	3,462.00	13,339.29
Office Administration	8,9	25.00	8,925.00	-	8,500.00	99,250.00	89,250.00	10,000.00	95,000.00
Dues and Subscriptions		-	-	-	-	89.00	-	89.00	-
General Insurance		-	-	-	-	33,452.25	29,000.00	4,452.25	27,780.00
Legal - General		75.00	5,000.00	(4,925.00)	1,806.00	8,646.47	50,000.00	(41,353.53)	41,047.78
Legal - Valuation Work	3,0	00.00	-	3,000.00		3,000.00	-	3,000.00	
Legal - Loan/Lenders		-	-	-	-	-	-	-	24,099.43
Commercial Leasing	2,5	78.00	-	2,578.00	-	2,578.00	-	2,578.00	7,065.00
Legal - Haymount	14,5	01.91	-	14,501.91	-	147,638.26	60,000.00	87,638.26	69,507.99
Benefits	2,9	40.37	2,833.33	107.04	1,829.97	27,923.02	28,333.32	(410.30)	18,593.93
Management Meals	4	71.68	500.00	(28.32)	459.64	5,960.11	5,900.00	60.11	5,375.82
Office Supplies	3	27.87	600.00	(272.13)	235.99	13,982.40	6,000.00	7,982.40	11,032.56
Other Taxes and Licenses		-	-	-	479.00	1,736.85	1,600.00	136.85	2,816.41
Payroll Taxes	1,0	90.57	2,500.00	(1,409.43)	982.54	21,425.20	26,500.00	(5,074.80)	20,324.29
Estimated Taxes (Federal & State)		-	-	-	-	52,695.00	52,695.00	-	-
Postage	2	32.96	375.00	(142.04)	96.28	3,080.79	3,750.00	(669.21)	2,708.57
Public Relations		-	-		-	-	_		-
Accounting	9	00.00	1,200.00	(300.00)	420.00	7,849.00	12,000.00	(4,151.00)	6,986.50
Review/Tax Returns/Fin St.		_	-	-	-	55,517.40	57,000.00	(1,482.60)	42,838.75
Internal Control Review		_	-	-	-	3,725.60	6,000.00	(2,274.40)	3,385.00
Promotion and Entertainment	4	32.78	350.00	82.78	146.62	4,848.70	3,500.00	1,348.70	39,569.12
Charitable Contribution		-	500.00	(500.00)	-	2,000.00	2,000.00	-	11,000.00

Rent		9,196.57	9,000.00	196.57	8,297.92	91,221.88	90,000.00	1,221.88	76,382.36
Executive Compensation		28,125.00	28,125.00	-	22,916.67	281,250.00	281,250.00	-	229,166.70
Executive Bonus		-	-	-	-	150,000.00	150,000.00	-	100,000.00
Executive Compensation Committee Fees		-	-	-	-	9,500.00	-	9,500.00	-
Office Phone & Internet		525.56	600.00	(74.44)	506.39	5,744.71	6,000.00	(255.29)	3,690.00
Cell Phones & Mobile Devices		449.59	750.00	(300.41)	617.41	6,812.52	7,500.00	(687.48)	6,128.27
Management Travel		(194.91)	3,500.00	(3,694.91)	4,961.92	16,423.23	35,000.00	(18,576.77)	22,306.24
Payroll Processing Fees		340.08	400.00	(59.92)	329.08	3,799.08	4,000.00	(200.92)	3,822.86
Board of Directors Fees		18,000.00	18,000.00	-	18,000.00	180,000.00	180,000.00	-	186,000.00
House Plans for Neighbors		(300.00)	-	(300.00)	-	(847.77)	-	(847.77)	-
RE Tax Expense		-	-	-	-	6,027.18	6,600.00	(572.82)	5,599.44
Costs associated with Sale of Property		-	-	-	-	331.34	-	331.34	-
Shareholders Annual Meeting		-	-	-	-	794.70	2,000.00	(1,205.30)	1,210.66
Board Travel and Meals		7,044.19	-	7,044.19	7,289.44	23,622.79	30,000.00	(6,377.21)	33,905.16
Total Operating Expenses		101,985.47	86,308.33	15,677.14	80,712.22	1,295,414.94	1,247,678.32	47,736.62	1,122,117.36
Net Operating Income		192,124.75	288,617.67	(96,492.92)	202,087.42	1,626,804.67	2,095,390.68	(468,586.01)	1,622,956.30
Other Income and Expenses									
Miscellaneous Income		1,000.00	-	1,000.00	-	8,465.00	-	8,465.00	100.00
Interest Income		434.83	500.00	(65.17)	457.97	4,283.34	5,000.00	(716.66)	5,372.60
Interest Dividend Income		(36.71)	-	(36.71)	-	-	-	-	-
Debt Service (Interest) Other	\$	(9,573.17)	(8,957.69)	(615.48)	(11,271.95)	(91,788.62)	(88,745.20)	(3,043.42)	(70,054.68)
Unrealized Investment Gain/Loss		(94,033.80)	-	(94,033.80)	100,619.34	307,307.96	-	307,307.96	178,994.85
Total Other Income and Expenses		(102,208.85)	(8,457.69)	(93,751.16)	89,805.36	228,267.68	(83,745.20)	312,012.88	114,412.77
NI AT	Φ	00.015.00.0	200 170 00 7	100.044.00\	201 002 50	1 055 050 05	h 0 011 645 40 64	156 570 10\ \	1 727 260 07
Net Income	\$	89,915.90 \$	280,159.98 (\$	190,244.08) \$	291,892.78	5 1,855,072.35	\$ 2,011,645.48 (\$	156,573.13) \$	1,737,369.07

W.C. and A.N. MILLER COMPANIES STATEMENT OF CASH FLOW

For the Month Ended July 31, 2014

	Current Month	Year to Date
Cash Flows for Operating Activities:		
Net Income	89,915.90	1,855,072.34
Adjustments to Reconcile Net Income to Net Cash		
Provided by Operating Activities	-	-
Dividend Dividend	_	_
Depreciation and amortization	160,848.19	1,731,360.81
Unrealized Investment Gain/Loss	94,070.51	(307,271.25)
Loss on disposition of fixed assets	71,070.31	(307,271.23)
Income allocated to minority interest	_	(1,115.07)
Accounts receivable	4,507.95	33,853.34
Other receivables	2,444.18	23,647.30
Inventory	2,777.10	23,047.30
Deferred income taxes	_	-
Prepaid expenses	(13,159.39)	(29,932.89)
Current maturities of long term debt	(13,139.39)	(29,932.09)
_	(22.759.97)	(160 192 22)
Accounts payable Accrued income taxes	(23,758.87)	(169,182.32)
	264 225 50	149 024 09
Accrued expenses	364,335.50	148,034.08
Security deposits	3,313.25	39,073.80
Prior Tenant Clearing (SH)	-	-
Prepaid Real Estate Tax	-	280,177.85
Prepaid rent income	65,194.53	(91,198.04)
Total Adjustments	657,795.85	1,657,447.61
Net Cash Provided by (Used for) Operating Activities	747,711.75	3,512,519.95
Cash Flow for Investing Activities:		
Acquisition of fixed assets	(285,211.16)	(1,413,107.89)
Acquisition of deferred financing charges	-	-
Acquisition of deferred Leasing Commissions	(13,006.17)	(284,322.41)
Acquisition of real estate tax escrow	(64,594.93)	(343,525.25)
Acquisition of Investments	2,166.89	9,091.74
Development of 49th Street Lot	-	(1,181.50)
Acquisition of water escrow	-	-
Disposition of guaranty reserve	-	-
Disposition of deposit	-	-
Net Cash Used for Investing Activities	(360,645.37)	(2,033,045.31)
Cash Flow for Financing Activities:		
Disposition of long term debt	(211,927.94)	(1,993,995.44)
Acquisition of long term debt	(211,927.94)	(1,993,993.44)
Net Cash Used for Financing Activities	(211 027 04)	(1.002.005.44)
Net Cash Osed for Philaneling Activities	(211,927.94)	(1,993,995.44)
Net Increase (Decrease) in Cash and Cash Equivalents	175,138.44	(514,520.79)
Cash and cash equivalents, Beginning of Period	4,911,049.29	5,600,705.52
1 , 5 , 5 , 5 , 5 , 5		-
CASH AND CASH EQUIVALENTS, END OF YEAR	5,086,187.73	5,086,187.73
		

W.C. and A.N. Miller Development Company 2012/2013 Cash Flow Statement Summary

	July 2014 Month Actual	July 2014 Month Budget	Variance	July 2013 Prior Year	Actual Year to Date	Budget Year to Date	Variance	Variance Prior as a Percentage Year to Date
Rental Activities	Wolth / Actual	Wollin Budget	variance	Thor Tear	Tear to Date	Teal to Date	variance	as a reference real to Date
Rent Income	\$ 1,333,733.45	\$ 1,392,452.00 \$	(58,718.55)	\$ 1,303,581.20	\$ 13,267,394.86	\$ 13,682,399.00 \$	(415,004.14)	-3.03% \$ 12,931,174.59
Rent Expenses	\$ (365,471.43	\$ (347,259.00) \$	(18,212.43)	\$ (348,985.02)	\$ (3,583,771.66)	\$ (3,621,622.00) \$	37,850.34	-1.05% \$ (3,468,771.10)
Real Estate Taxes	\$ (122,476.57	\$ (120,020.00) \$	(2,456.57)	\$ (114,668.98)	\$ (1,203,083.34)	\$ (1,186,034.00) \$	(17,049.34)	1.44% \$ (1,135,590.26)
Amortization/Depreciation	\$ (176,745.19	\$ (176,745.00) \$	(0.19)	\$ (176,011.75)	\$ (1,767,451.90)	\$ (1,767,448.00) \$	(3.90)	0.00% \$ (1,760,117.47)
Debt Service - Interest	\$ (374,930.04	\$ (373,502.00) \$	(1,428.04)	\$ (381,115.81)	\$ (3,790,868.35)	\$ (3,764,226.00) <u>\$</u>	(26,642.35)	0.71% \$ (3,821,622.10)
Net Rental Income	\$ 294,110.22	\$ 374,926.00 \$	(80,815.78)	\$ 282,799.64	\$ 2,922,219.61	\$ 3,343,069.00 \$	(420,849.39)	-12.59% \$ 2,745,073.66
Total Operating Expenses	\$ 101,985.47	\$ 86,308.33 \$	15,677.14	\$ 80,712.22	\$ 1,295,414.94	\$ 1,247,678.33 \$	47,736.62	3.83% \$ 1,122,117.36
Net Income	\$ 89,915.90	\$ 280,159.98 \$	(190,244.08)	\$ 291,892.78	\$ 1,855,072.35	\$ 2,011,645.47 \$	(156,573.13)	-7.78% \$ 1,737,369.07
Total Adjustments to Reconcile to Cash	\$ 297,150.48	\$ 6,875.00 \$	290,275.48	\$ 144,636.53	\$ (375,594.70)	\$ (113,368.00) \$	(262,226.70)	231.31% \$ 1,289,937.16
Net Cash provided from Operations	\$ 387,066.38	\$ 287,034.98 \$	100,031.40	\$ 436,529.31	\$ 1,479,477.65	\$ 1,898,277.47 \$	(418,799.83)	-22.06% \$ 3,027,306.23
Increase or (Decrease) in Long Term Debt	\$ (211,927.94	\$ (212,546.59) \$	618.65	\$ (154,098.55)	\$ (1,993,995.44)	<u>\$ (2,087,080.26)</u> <u>\$</u>	93,084.82	-4.46% \$ 10,224,745.95
Net Increase (Decrease) in Cash (FREE CASH FLOW)	\$ 175,138.44	\$ 74,488.39 \$	100,650.05	\$ 282,430.76	\$ (514,517.79)	\$ (188,802.79) \$	(325,715.01)	172.52% \$ 13,252,052.18
Shareholder Dividend	\$ -	\$ - \$	- :	\$ -	\$ -	\$ - \$	-	0.00% \$ (6,350,000.00)
Investments	\$ -	\$ - \$	- :	\$ -	\$ -	\$ - \$	-	0.00% \$ (2,500,000.00)
Cash Balance at Beginning of Period Increase (Decrease) in cash during period	\$ 4,911,049.29 \$ 175,138.44	, ,	(-,,	\$ 5,554,304.49 \$ 282,430.76	\$ 5,600,705.52 \$ (514,517.79)		(325,715.00)	\$ 1,434,683.07 172.52% \$ 4,402,052.18
Cash at End of Period	\$ 5,086,187.73	\$ 5,411,902.73 \$	(325,715.00)	\$ 5,836,735.25	\$ 5,086,187.73	\$ 5,411,902.73 \$	(325,715.00)	-6.02% \$ 5,836,735.25

W.C. and A.N. Miller Development Company Cash Flow Statement as of July 31, 2014 Comparison

	July 2014	July 2014	July 2014	July 2013 Prior	Year to Date	Year to Date	Year to Date	Variance as a	Year to Date
	Actual	Budget	Variance	Year	Actual	Budget	Variance	Percentage	Prior Year
Rental Activities									
Rent Income	\$ 1,333,733.45	1,392,452.00	(58,718.55)	1,303,581.20	13,267,394.86	13,682,399.00	(415,004.14)	-3.03%	12,931,174.59
Rent Expenses	(\$ 365,471.43)	(347,259.00)	(18,212.43)	(348,985.02)	(3,583,771.66)	(3,621,622.00)	37,850.34	-1.05%	(3,468,771.10)
Real Estate Taxes	(\$ 122,476.57)	(120,020.00)	(2,456.57)	(114,668.98)	(1,203,083.34)	(1,186,034.00)	(17,049.34)	1.44%	(1,135,590.26)
Depreciation	(\$ 176,745.19)	(176,745.00)	(0.19)	(176,011.75)	(1,767,451.90)	(1,767,448.00)	(3.90)	0.00%	(1,760,117.47)
Debt Service-Interest	(\$ 374,930.04)	(373,502.00)	(1,428.04)	(381,115.81)	(3,790,868.35)	(3,764,226.00)	(26,642.35)	0.71%	(3,821,622.10)
Net Rental Income	294,110.22	374,926.00	(80,815.78)	282,799.64	2,922,219.61	3,343,069.00	(420,849.39)	-12.59%	2,745,073.66
Gross Profit	294,110.22	374,926.00	(80,815.78)	282,799.64	2,922,219.61	3,343,069.00	(420,849.39)	-12.59%	2,745,073.66
Gross Front	294,110.22	374,920.00	(00,013.70)	262,799.04	2,922,219.01	3,343,009.00	(420,849.39)	-12.39%	2,743,073.00
Operating Expenses									
Bank Charges	156.36	200.00	(43.64)	168.10	1,547.78	2,000.00	(452.22)	-22.61%	1,158.07
Schwab - ABP Fee	155.35		155.35	259.48	1,492.04	-	1,492.04	100.00%	518.12
Schwab - Mgt Fee	2,011.54	1,750.00	261.54	1,609.77	7,636.41	7,000.00	636.41	9.09%	4,092.07
Computer Supplies	-	200.00	(200.00)	1	1,199.00	2,800.00	(1,601.00)	-57.18%	5,666.97
Computer Consultant	1,000.00	1,000.00	-	800.00	13,462.00	10,000.00	3,462.00	34.62%	13,339.29
Office Administration	8,925.00	8,925.00	-	8,500.00	99,250.00	89,250.00	10,000.00	11.20%	95,000.00
Dues and Subscriptions	-		-		89.00	-	89.00	100.00%	-
General Insurance	-		-		33,452.25	29,000.00	4,452.25	15.35%	27,780.00
Legal - General	75.00	5,000.00	(4,925.00)	1,806.00	8,646.47	50,000.00	(41,353.53)	-82.71%	41,047.78
Legal - Valuation Work	3,000.00	-	3,000.00		3,000.00	-	3,000.00		
Legal - Loan/Lenders	-	-	-	=	-	-	-	100.00%	24,099.43
Legal - Commercial Leasing	2,578.00	-	2,578.00	-	2,578.00		2,578.00		7,065.00
Legal - Haymount	14,501.91	-	14,501.91	-	147,638.26	60,000.00	87,638.26	146.06%	69,507.99
Benefits	2,940.37	2,833.33	107.04	1,829.97	27,923.02	28,333.32	(410.30)	-1.45%	18,593.93
Management Meals	471.68	500.00	(28.32)	459.64	5,960.11	5,900.00	60.11	1.02%	5,375.82
Office Supplies	327.87	600.00	(272.13)	235.99	13,982.40	6,000.00	7,982.40	133.04%	11,032.56
Other Taxes and Licenses	-	-	-	479.00	1,736.85	1,600.00	136.85	8.55%	2,816.41
Payroll Taxes	1,090.57	2,500.00	(1,409.43)	982.54	21,425.20	26,500.00	(5,074.80)	-19.15%	20,324.29
Estimated Taxes (Federal & State)	-	-	-		52,695.00	52,695.00	-	0.00%	-
Postage	232.96	375.00	(142.04)	96.28	3,080.79	3,750.00	(669.21)	-17.85%	2,708.57
Public Relations				=					-
Accounting	900.00	1,200.00	(300.00)	420.00	7,849.00	12,000.00	(4,151.00)	-34.59%	6,986.50
Review/Tax Returns/Fin St.	-		-	=	55,517.40	57,000.00	(1,482.60)	-2.60%	42,838.75
Internal Control Review	-		-	=	3,725.60	6,000.00	(2,274.40)	-37.91%	3,385.00
Promotion and Entertainment	432.78	350.00	82.78	146.62	4,848.70	3,500.00	1,348.70	38.53%	39,569.12
Charitable Contribution	-	500.00	(500.00)	-	2,000.00	2,000.00	-	0.00%	11,000.00
Rent	9,196.57	9,000.00	196.57	8,297.92	91,221.88	90,000.00	1,221.88	1.36%	76,382.36
Executive Compensation	28,125.00	28,125.00	-	22,916.67	281,250.00	281,250.00	-	0.00%	229,166.70
Executive Bonus	-		-		150,000.00	150,000.00	-	0.00%	100,000.00
Executive Compensation Committee Fees	-		-		9,500.00	-	9,500.00	100.00%	-
Office Phone & Internet	525.56	600.00	(74.44)	506.39	5,744.71	6,000.00	(255.29)	-4.25%	3,690.00
Cell Phones & Mobile Devices	449.59	750.00	(300.41)	617.41	6,812.52	7,500.00	(687.48)	-9.17%	6,128.27
Management Travel	(194.91)	3,500.00	(3,694.91)	4,961.92	16,423.23	35,000.00	(18,576.77)	-53.08%	22,306.24
Payroll Processing Fees	340.08	400.00	(59.92)	329.08	3,799.08	4,000.00	(200.92)	-5.02%	3,822.86
Board of Directors Fees	18,000.00	18,000.00	-	18,000.00	180,000.00	180,000.00	-	0.00%	186,000.00
House Plans for Neighbors	(300.00)		(300.00)		(847.77)	-	(847.77)	100.00%	-

RE Tax Expense	-	-	-	-	6,027.18	6,600.00	(572.82)	-8.68%	5,599.44
Costs associated with Sale of Property	-		-		331.34	-	331.34	100.00%	-
Shareholders Annual Meeting	7.044.10		-	7.200.44	794.70	2,000.00	(1,205.30)	-60.27%	1,210.66
Board Travel and Meals	7,044.19	-	7,044.19	7,289.44	23,622.79	30,000.00	(6,377.21)	-21.26%	33,905.16
otal Operating Expenses	101,985.47	86,308.33	15,677.14	80,712.22	1,295,414.94	1,247,678.33	47,736.62	3.83%	1,122,117.36
let Operating Income	192,124.75	288,617.67	(96,492.92)	202,087.42	1,626,804.67	2,095,390.67	(468,586.01)	-22.36%	1,622,956.30
Other Income and Expenses									
Aiscellaneous Income	1,000.00	_	1,000.00	_	8,465.00	_	8,465.00	100.00%	100.00
sterest Income	434.83	500.00	(65.17)	457.97	4,283.34	5,000.00	(716.66)	-14.33%	5,372.60
sterest Dividend Income	(36.71)	-	(36.71)		-	-	-	100.00%	-
bebt Service (Interest) Other	(9,573.17)	(8,957.69)	(615.48)	(11,271.95)	(91,788.62)	(88,745.20)	(3,043.42)	3.43%	(70,054.68)
nrealized Investment Gain/Loss	(94,033.80)	-	(94,033.80)	100,619.34	307,307.96	-	307,307.96	100.00%	178,994.85
otal Other Income and Expenses	(102,208.85)	(8,457.69)	(93,751.16)	89,805.36	228,267.68	(83,745.20)	312,012.88	-372.57%	114,412.77
et Income	\$ 89,915.90	\$ 280,159.98 (\$	\$ 190,244.08) \$	291,892.78 \$	1,855,072.35 \$	2,011,645.47 (\$	156,573.13)	-7.78% \$	1,737,369.07
Adjustments to reconcile net income o net cash provided by Operations									
Amortization/Depreciation	160,848.19	175,819.00	(14,970.81)	169,063.70	1,732,790.64	1,758,190.00	(25,399.36)	-1.44%	1,680,042.28
Accounts receivable	4,507.95	-	4,507.95	12,909.70	32,423.51	-	32,423.51	100.00%	201,803.93
equired Building Improvements	(29,318.50)	_	(29,318.50)	-	(815,927.62)	(97,500.00)	(718,427.62)	736.85%	(383,475.13)
ptional Building Improvements	-	_	-	_	(16,212.00)	(872,693.00)	856,481.00	0.00%	-
enant Improvements	(255,892.66)	(120,140.00)	(135,752.66)	(192,106.22)	(580,968.27)	(1,031,138.00)	450,169.73	-43.66%	(281,286.70)
easing Commission	(13,006.17)	(105,310.00)	92,303.83	-	(284,322.41)	(340,122.00)	55,799.59	-16.41%	(264,575.91)
otes Receivable	2,444.18	2,428.00	16.18	2,236.68	23,647.30	23,488.00	159.30	0.68%	34,973.16
eal Estate Tax Escrows	(64,594.93)	(65,942.00)	1,347.07	(59,885.46)	(683,978.65)	(655,298.00)	(28,680.65)	4.38%	(576,685.50)
Escrow Fund Release	-	-	, <u>-</u>	- 1	146,772.40	393,591.00	(246,818.60)	0.00%	307,910.60
accrued Real Estate Taxes	122,476.57	120,020.00	2,456.57	114,668.98	879,317.31	1,186,034.00	(306,716.69)	-25.86%	751,277.41
Real-estate Tax Payments	-	, -	· -	-	(323,035.00)	(477,920.00)	154,885.00	0.00%	(412,679.00)
Accrued Expenses	241,858.93	-	241,858.93	197,475.00	(214,567.23)	-	(214,567.23)	100.00%	57,095.75
Minority Interest	-		-	-	(1,115.07)	-	(1,115.07)	100.00%	(715.65)
Prepaid Expenses	(17,074.85)		(17,074.85)	(20,756.90)	(120,809.51)	-	(120,809.51)	100.00%	(58,565.03)
Prepaid Real Estate Taxes	- ·		-	- 1	360,232.53	-	360,232.53	100.00%	349,133.01
Prepaid Insurance	3,915.46		3,915.46	6,582.31	10,824.94	-	10,824.94	100.00%	(13,864.56)
Accounts Payable	(23,758.87)		(23,758.87)	(5,192.91)	(169,182.32)	-	(169,182.32)	100.00%	(92,232.96)
Security Deposits	3,313.25		3,313.25	-	39,073.80	-	39,073.80	100.00%	66,541.00
Prepaid RE Tax Income	-		-	-	-	-	-	0.00%	-
Prepaid Rent Income	65,194.53		65,194.53	12,048.90	(91,198.04)	-	(91,198.04)	100.00%	123,442.69
Deposit on Refinance of Shops at Sumner Place	-		-	-	-	-	-	0.00%	600,000.00
Deferred Loan Charges	-		-	6,948.05	-	-	-	100.00%	(109,230.21)
Unrealized Investment Gain/Loss	94,070.51		94,070.51	(98,750.09)	(307,271.25)	-	(307,271.25)	100.00%	(174,384.66)
Acquisition of Investments	2,166.89		2,166.89		9,091.74	-	9,091.74	100.00%	-
Development of 49th Street Lot	-		-	(605.21)	(1,181.50)	-	(1,181.50)	100.00%	(34,978.61)
Closing Cost for Refinance	-		-		-	-	-	0.00%	(481,133.75)
Prior Tenant Clearing	-		-	-	-	-	-	100.00%	1,525.00

Net Cash provided from Operations	\$	387,066.38	\$ 287,034.98	\$ 100,031.40	\$	436,529.31	\$ 1,479,477.65	\$ 1,898,277.47	\$ (418,799.83)	-22.06% \$	3,027,306.23
Increase or (Decrease) in Long Term Debt	\$	(211,927.94)	\$ (212,546.59)	\$ 618.65	\$	(154,098.55)	\$ (1,993,995.44)	\$ (2,087,080.26)	\$ 93,084.82	-4.46% \$	10,224,745.95
Net Increase (Decrease) in Cash (FREE CASH FLOW)	\$	175,138.44	\$ 74,488.39	\$ 100,650.05	\$	282,430.76	\$ (514,517.79)	\$ (188,802.79)	\$ (325,715.01)	172.52% \$	13,252,052.18
Shareholder Distribution	\$	-	\$ -	\$ -	\$	-	\$ -	\$ -	\$ -	0.00% \$	(6,350,000.00)
Investments	\$	-	\$ -	\$ -	\$	-	\$ -	\$ -	\$ -	0.00% \$	(2,500,000.00)
Cash Balance at Beginning of Period Increase (Decrease) in cash during period	\$ \$	4,911,049.29 175,138.44		(426,365.05) 100,650.05	\$ \$	5,554,304.49 282,430.76	5,600,705.52 (514,517.79)	5,600,705.52 (188,802.79)	\$ (325,715.00)	\$ 172.52% \$	1,434,683.07 4,402,052.18
Cash at End of Period	\$	5,086,187.73	\$ 5,411,902.73	\$ (325,715.00)	\$	5,836,735.25	\$ 5,086,187.73	\$ 5,411,902.73	\$ (325,715.00)	-6.02% \$	5,836,735.25

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W.C. and A.N. Miller Development Company CONSOLIDATED CASH FLOW STATEMENT as of July 31, 2014

		Ostaban	Name	December	T	F-1	Manufa	A	Mari	Tours	Tesles	A	Contourbon	T-4-1	T-1-1	D:66	
		October Actual	November Actual	December Actual	January Actual	February Actual	March Actual	April Actual	May Actual	June Actual	July Actual	August Budget	September Budget Bu	Total adget 2013/2014 A	Total ctual 2012/2013	Difference Budget v Actual	Variance
Rental Activities																	
Rent Income	\$	1,307,415.96 \$	1,284,916.51 \$	1,357,423.31 \$	1,298,528.13 \$	1,276,142.04 \$	1,506,899.15 \$	1,224,536.85 \$	1,301,701.98 \$	1,376,097.48 \$	1,333,733.45 \$	1,391,383.00 \$	1,605,180.00 \$	16,263,957.86 \$	18,168,204.90 \$	(1,904,247.04)	-10%
Rent Expenses	\$	(331,178.16) \$	(315,055.17) \$	(384,682.16)	(459,991.17) \$	(309,847.17) \$	(372,483.66) \$	(372,322.59) \$	(360,877.58) \$	(311,862.57) \$	(365,471.43) \$	(354,304.00) \$	(336,762.00) \$	(4,274,837.66) \$	(4,527,018.29) \$	252,180.63	-6%
Real Estate Taxes	\$	(119,679.84) \$	(119,679.83) \$	(119,679.84)	(119,679.83) \$	(119,679.83) \$	(122,005.34) \$	(120,067.41) \$	(120,067.42) \$	(120,067.43) \$	(122,476.57) \$	(120,020.00) \$	(120,020.00) \$	(1,443,123.34) \$	(1,364,928.19) \$	(78,195.15)	6%
Amortization/Depreciation	\$	(176,745.19) \$	(176,745.19) \$	(176,745.19)	(176,745.19) \$	(176,745.19) \$	(176,745.19) \$	(176,745.19) \$	(176,745.19) \$	(176,745.19) \$	(176,745.19) \$	(176,744.00) \$	(176,751.00) \$	(2,120,946.90) \$	(2,074,207.96) \$	(46,738.94)	2%
Debt Service - Interest	\$	(379,606.88) \$	(377,120.07) \$	(378,589.96)	(378,076.83) \$	(371,656.44) \$	(377,035.23) \$	(404,363.56) \$	(375,983.77) \$	(373,505.57) \$	(374,930.04) \$	(374,930.00) \$	(374,403.00) \$	(4,540,201.35) \$	(4,550,553.48) \$	10,352.13	0%
Net Rental Income	\$	300,205.89 \$	296,316.25 \$	297,726.16 \$	164,035.11 \$	298,213.41 \$	458,629.73 \$	151,038.10 \$	268,028.02 \$	393,916.72 \$	294,110.22 \$	365,385.00 \$	597,244.00 \$	3,884,848.61 \$	5,651,496.98 \$	6 (1,766,648.37)	-31%
Revenues																	
Sales(Lots and Homes) Cost of Sales																	
Gross Profit	\$	300,205.89 \$	296,316.25 \$	297,726.16 \$	164,035.11 \$	298,213.41 \$	458,629.73 \$	151,038.10 \$	268,028.02 \$	393,916.72 \$	294,110.22 \$	365,385.00 \$	597,244.00 \$	3,884,848.61 \$	5,651,496.98 \$	(1,766,648.37)	-31%
Operating Expenses																	
Bank Charges	\$	161.28 \$	170.26 \$	108.15 \$	168.69 \$	166.86 \$	156.23 \$	158.79 \$	162.53 \$	138.63 \$	156.36 \$	200.00 \$	200.00 \$	1,947.78 \$	1,478.99 \$	468.79	32%
Management fees investment account	\$	1,903.91 \$	147.49 \$	144.19 \$	2,064.73 \$	149.94 \$	140.10 \$	2,243.34 \$	149.51 \$	18.35 \$	2,166.89		\$	9,128.45 \$	5,120.45 \$		78%
Computer Consultant	\$	1,462.50 \$	1,531.25 \$	1,181.25 \$	1,000.00 \$	1,000.00 \$	2,399.50 \$	1,000.00 \$	1,000.00 \$	1,887.50 \$	1,000.00 \$	1,000.00 \$	1,000.00 \$	15,462.00 \$	16,614.29 \$		-7%
Computer Supplies Executive Compensation	\$	25.00 \$ 22,916.67 \$	- \$ 22,916.67 \$	959.00 \$ 38,541.66 \$	28,125.00 \$	\$ 28,125.00 \$	145.00 \$ 28,125.00 \$	- \$ 28,125.00 \$	70.00 \$ 28,125.00 \$	- \$ 28,125.00 \$	- \$ 28,125.00 \$	200.00 \$ 28,125.00 \$	200.00 \$ 28,125.00 \$	1,599.00 \$ 337,500.00 \$	5,666.97 \$ 275,000.04 \$		-72% 23%
Executive Compensation Executive Bonus (2012/2013 Fiscal Year)	Ą	22,710.07 \$	22,710.07 \$ \$	150,000.00 \$	20,123.00 \$ -	20,123.00 \$	20,123.00 \$ \$	- \$	- \$	- \$	20,123.00 \$ -	20,123.00 \$	20,123.00 \$ \$	150,000.00 \$	100,000.00 \$		50%
Executive Compensation Committee Fees	\$	9,500.00 \$	- \$	- \$	-		\$	- \$	- \$	- \$	- \$	- \$	- \$	9,500.00 \$	- \$	9,500.00	100%
Office Administration	\$	8,925.00 \$	8,925.00 \$	18,925.00 \$	8,925.00 \$	8,925.00 \$	8,925.00 \$	8,925.00 \$	8,925.00 \$	8,925.00 \$	8,925.00 \$	8,925.00 \$	8,925.00 \$	117,100.00 \$	112,000.00 \$	5,100.00	5%
Payroll Burden	\$	1,015.05 \$	1,015.05 \$	4,181.61 \$	4,026.82 \$	2,834.32 \$	2,834.32 \$	1,967.32 \$	1,369.57 \$	1,090.57 \$	1,090.57 \$	2,500.00 \$	2,500.00 \$	26,425.20 \$	22,317.37 \$		18%
Office telephone and internet service	\$	1,974.75 \$	498.82 \$	498.51 \$	476.64 \$	541.62 \$	491.90 \$	508.95 \$	508.95 \$	1,151.79 \$	525.56 \$	600.00 \$	600.00 \$	8,377.49 \$	4,517.87 \$		85%
General Insurance	¢	3 226 07 \$	33,651.25 \$	- \$	(199.00)	\$	- \$	- \$	- \$	- \$	75.00 €	5,000,00	5,000,00	33,452.25 \$	28,632.95 \$	4,819.30	17%
Legal - General Legal - Valuation Work	3	3,236.07 \$	7,865.15 \$	747.00 \$	(3,391.25)	\$	114.50 \$	- \$	- \$	- \$	75.00 \$ 3,000.00	5,000.00 \$	5,000.00 \$	18,646.47 \$ 3,000.00 \$	47,144.50 \$ - \$	5 (28,498.03) 5 3,000.00	-60% -100%
Legal - Valuation Work Legal - Loans/Lenders			\$	- \$	_	\$	- \$	- \$	- \$	- \$	-		\$	- \$	24,099.43	*	-100%
Legal- Commercial Leasing			\$	- \$	-	\$	- \$	- \$	- \$	- \$	2,578.00		\$	2,578.00 \$	7,065.00	(4,487.00)	-64%
Legal - Haymount	\$	8,568.79 \$	3,397.07 \$	15,242.95 \$	- \$	1,794.77 \$	15,832.45 \$	6,189.93 \$	37,098.16 \$	45,012.23 \$	14,501.91		\$	147,638.26 \$	80,462.10 \$	67,176.16	83%
Benefits	\$	1,956.10 \$	1,872.11 \$	1,860.15 \$	4,993.24 \$	3,663.26 \$	3,284.37 \$	3,123.47 \$	1,476.32 \$	2,753.63 \$	2,940.37 \$	2,833.33 \$	2,833.33 \$	33,589.69 \$	33,849.86 \$	(260.17)	-1%
Management Meals	\$	456.27 \$	321.45 \$	2,833.36 \$	240.83 \$	549.71 \$	36.49 \$	413.74 \$	444.19 \$	192.39 \$	471.68 \$	500.00 \$	500.00 \$	6,960.11 \$	5,602.96	,	24%
Offices Supplies	\$	567.89 \$	1,000.47 \$	7,981.65 \$	1,055.72 \$	2,051.11 \$	215.97 \$	223.35 \$	615.03 \$	32.34 \$	327.87 \$	600.00 \$	600.00 \$	15,271.40 \$	12,453.31 \$		23%
Other Taxes and Licenses Estimated Taxes (Federal & State)	\$	42.50 \$	- \$ \$	794.35 \$ - \$	- \$ 17,565.00	200.00 \$	- \$ 17,565.00	- \$ 0 \$	- \$ - \$	700.00 \$ 17,565.00 \$	-	\$	\$ 17,565.00 \$	1,736.85 \$ 70,260.00 \$	3,856.41 \$ - \$	5 (2,119.56) 70,260.00	-55% -100%
Other Real Estate Taxes			\$	2,799.72 \$	17,303.00	\$ \$	- \$	- \$	- \$ - \$	3,227.46 \$	-	J	17,505.00 \$	6,027.18 \$	5,565.78 \$		-100%
Postage	\$	422.42 \$	807.07 \$	593.78 \$	322.17 \$	196.81 \$	122.52 \$	131.76 \$	138.05 \$	113.25 \$	232.96 \$	375.00 \$	375.00 \$	3,830.79 \$	3,251.85		18%
Accounting	\$	- \$	- \$	160.00 \$	2,790.00	\$	- \$	1,616.50 \$	- \$	2,382.50 \$	900.00 \$	1,200.00 \$	1,200.00 \$	10,249.00 \$	10,071.50 \$	177.50	2%
Promotion & Entertainment	\$	- \$	249.44 \$	- \$	261.48	\$	- \$	- \$	3,905.00 \$	- \$	432.78 \$	350.00 \$	350.00 \$	5,548.70 \$	39,569.12 \$	(34,020.42)	-86%
Internal Control Audit/Review			\$	3,725.60 \$	-	\$	- \$	- \$	- \$	- \$	-		\$	3,725.60 \$	3,385.00 \$		10%
Audit and Tax Returns		0.006.60 #	\$	55,517.40 \$	-	\$	- \$	- \$	- \$	- \$	- 0.106.57 m	0.000.00	\$	55,517.40 \$	43,075.00 \$		29%
Rent Cell phones and mobile devices	\$	8,886.68 \$ 478.03 \$	8,886.68 \$ 730.50 \$	8,886.68 \$ 1,013.43 \$	8,886.68 \$ (320.05) \$	9,816.35 \$ 536.74 \$	9,196.57 \$ 534.96 \$	9,072.53 \$ 537.19 \$	9,196.57 \$ 525.89 \$	9,196.57 \$ 893.46 \$	9,196.57 \$ 449.59 \$	9,000.00 \$ 750.00 \$	9,000.00 \$ 750.00 \$	109,221.88 \$ 6,879.74 \$	12,050.00 \$ 7,119.73 \$	6 97,171.88 6 (239.99)	806% -3%
Management Travel	\$	3,045.92 \$	2,988.37 \$	371.82 \$	1,278.19 \$	5,302.97 \$	646.64 \$	558.99 \$	1,243.28 \$	1,181.96 \$	(194.91) \$	3,500.00 \$	3.500.00 \$	23,423.23 \$	25,544.75	(2,121.52)	-8%
Payroll Processing Fees	\$	329.08 \$	329.08 \$	704.36 \$	400.58 \$	329.08 \$	346.08 \$	329.08 \$	334.58 \$	357.08 \$	340.08 \$	400.00 \$	400.00 \$	4,599.08 \$	4,498.02		2%
Costs associated with Sale of Property	\$	-	·	·		\$	331.34 \$	- \$	- \$	- \$	-	·	•				
Board of Directors Fees	\$	18,000.00 \$	18,000.00 \$	18,000.00 \$	18,000.00 \$	18,000.00 \$	18,000.00 \$	18,000.00 \$	18,000.00 \$	18,000.00 \$	18,000.00 \$	18,000.00 \$	18,000.00 \$	216,000.00 \$	222,000.00 \$		-3%
Shareholders Annual Meeting			\$	- \$	- \$	794.70 \$	- \$	- \$	- \$	- \$	-		\$	794.70 \$	1,210.66		
Board Travel and Meals		\$	6,941.10 \$		- \$	8,476.90 \$	1,160.60 \$	- \$	- \$	- \$	7,044.19		\$	23,622.79 \$	33,905.16 \$	(10,282.37)	-30%
House Plans for Neighbors Charitable Contributions	¢	¢	1,000.00	(164.70) \$	(180.60)	- \$	(57.65) \$	(300.00) \$	- \$ - \$	155.18 \$ 1.000.00	(300.00)	¢	¢	2.000.00 \$	11.800.00 \$	(9,800.00)	-83%
Total Operating Expenses	\$ \$	93,873.91 \$	123,244.28 \$	335,606.92 \$	96,489.87 \$	93,455.14 \$	110,546.89 \$	82,824.94 \$	113,287.63 \$	144,099.89	101,985.47 \$	84,058.33 \$	101,623.33 \$	1,481,613.04 \$			23%
Net Operating Income	\$	206,331.98 \$	173,071.97 \$	(37,880.76) \$	67,545.24 \$	204,758.27 \$	348,082.84 \$	68,213.16 \$	154,740.39 \$	249,816.83 \$	192,124.75 \$	281,326.67 \$	495,620.67 \$	2,403,235.57 \$	4,442,567.91	\$ (2,039,332.34)	-46%
Other Income and Expenses																	
Miscellaneous Income		\$	7,465.00 \$	-						\$	1,000.00		\$	8,465.00 \$	64,427.04 \$	(55,962.04)	-87%
Investment Dividend Income	\$	0.29 \$	0.20 \$	- \$	-	\$	36.22 \$	36.22	\$	(36.22) \$	(36.71)		\$	- \$	46.40 \$	(46.40)	-100%
Accrued Interest on HLP LOC			\$	- \$	-								\$	- \$	256,862.61 \$	(/ /	-100%
Deferered Tax Expense			\$	- \$	-								\$	- \$	173,350.00 \$	(,,	-100%
Gain/Loss Sale of Asset Unrealized Investment (Gain)/Loss	¢	105,840.03 \$	66,365.32 \$	- \$ 64,501.13 \$	(108,760.28) \$	140,564.92 \$	29,080.08 \$	15,842.43 \$	38,260.00 \$	49,648.13 \$	(94,033.80)		\$	- \$ 307,307.96 \$	(117,125.38) \$ 329,154.00 \$		-100% -7%
Debt Service Interest (Other)	\$ \$	103,840.03 \$	(10,758.22) \$	(10,535.11) \$	(108,760.28) \$ (10,311.44) \$	(10,087.23) \$	(10,464.37) \$	(10,242.41) \$	(10,019.88) \$	(9,796.79) \$	(9,573.17) \$	(8,730.08) \$	(8,501.91) \$	(109,020.61) \$	(103,288.67) \$		-7% 6%
Interest Income	\$	443.84 \$	425.56 \$	441.51 \$	434.47 \$	392.47 \$	434.58 \$	420.63 \$	430.69 \$	424.76 \$	434.83 \$	500.00 \$	500.00 \$	5,283.34 \$	6,254.56		-16%
Total Other Income and Expenses	\$	106,284.16 \$	63,497.86 \$	54,407.53 \$	(118,637.25) \$	130,870.16 \$	19,086.51 \$	6,056.87 \$	28,670.81 \$	40,239.88 \$	(102,208.85) \$	(8,230.08) \$	(8,001.91) \$	212,035.69 \$	609,680.56		-65%
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Net Income	\$	312,616.14 \$	236,569.83	6 16,526.77 \$	(51,092.01) \$	335,628.43 \$	367,169.35 \$	74,270.03 \$	183,411.20 \$	290,056.71 \$	89,915.90 \$	273,096.59 \$	487,618.76 \$	2,615,271.26 \$	5,052,248.47 \$	(2,436,977.21)	
Cash Flow from Operating Activities																	
Net Income	\$	312,616.14 \$	236,569.83	6 16,526.77 \$	(51,092.01) \$	335,628.43 \$	367,169.35 \$	74,270.03 \$	183,411.20 \$	290,056.71 \$	89,915.90 \$	273,096.59 \$	487,618.76 \$	2,615,271.26 \$	5,052,248.47 \$	(2,436,977.21)	
Adjustments to reconcile net income to net cash provided by Operations																	
Amortization/Depreciation	\$	176,745.19 \$	176,224.09	165,752.21 \$	174,188.37 \$	176,745.19 \$	176,333.66 \$	176,745.19 \$	176,745.19 \$	171,033.53 \$	160,848.19 \$	175,819.00 \$	175,819.00 \$	2,082,998.81 \$	1,866,757.30 \$	216,241.51	
Accounts receivable	\$	(33,988.97) \$. , , ,	. , , , .	152,617.60 \$	78,790.57	(187,818.47) \$		(5,798.14) \$,		\$	33,853.34 \$	(2,234,696.38) \$		
Required Building Improvements	\$	(129.90) \$			(51,116.35) \$	(304,887.19) \$			- \$					(815,927.62) \$	(694,281.81) \$		
Optional Building Improvements	\$	- \$	- \$		- \$	- \$	- \$		(16,212.00)	11.804.42 \$	- \$	(60,000.00) \$		(76,212.00) \$	- \$	(76,212.00)	
Tenant Improvements Leasing Commission	2	(5,646.07) \$	(81,966.16) \$ (3,622.40) \$. , , , .	(37,256.25) \$ (99,023.01) \$	144,625.93 \$ (27,798.28) \$	(119,117.19) \$ (37,561.00) \$		(29,914.25) \$ (17,903.18) \$					(816,659.27) \$ (352,280.41) \$	(386,264.74) \$ (308,508.79) \$		
Notes Receivable	\$	2,286.84 \$	2,303.81	5 (30,289.44) \$ 2,320.90 \$	2,338.12 \$	2,355.47 \$	2,372.95 \$	2,390.56 \$	2,408.30 \$. , , .		28,557.30 \$	39,496.42 \$	(10,939.12)	
Real Estate Tax Escrows	\$	(59,873.42) \$	· · · · · · · · · · · · · · · · · · ·		(80,317.89) \$	(80,325.07) \$			(64,585.19) \$					(815,862.65) \$	(261,116.33) \$		
Escrow Fund Release	-	(=,,=,=,=,	(00,,	\$	-	\$	146,772.40 \$	- \$	-	\$	-	\$	393,591.00 \$	540,363.40 \$	307,910.60 \$		
Accrued Real Estate Taxes	\$	79,654.00 \$	79,654.00	79,654.00 \$	79,654.00 \$	79,654.00 \$		80,041.58 \$	80,041.58 \$	80,041.58 \$	122,476.57 \$	120,020.00 \$	120,020.00 \$	1,119,357.31 \$	412,679.00 \$	706,678.31	
Real-estate Tax Payments						\$	(323,035.00) \$	- \$	-	\$	-	\$	(948,154.00) \$	(1,271,189.00) \$	(412,679.00) \$	(858,510.00)	
Accrued Expenses	\$	(113,629.41) \$	129,714.52	(7,917.29) \$	64,889.16	(216,388.88)	(1,495.67) \$	(50,439.17) \$	(125,580.07) \$	(135,579.35) \$	241,858.93		\$	(214,567.23) \$	193,166.62 \$	(407,733.85)	
Minority Interest	\$	(179.97) \$. , ,		-	\$	- \$	(, ,	- \$				\$	(1,115.07) \$	(257,574.18) \$		
Prepaid Expenses	\$	(130,892.51) \$	· · · · · · · · · · · · · · · · · · ·		30,739.70 \$	(26,845.57) \$	351.99 \$	371.00 \$	626.40 \$, , ,			\$	(120,809.51) \$	(180,073.45) \$		
Prepaid Real Estate Taxes	\$	40,025.84 \$			40,025.83 \$	40,025.83 \$	40,025.84 \$	40,025.83 \$	40,025.84 \$, , , , , , , , , , , , , , , , , , , ,			\$	360,232.53 \$	(11,137.86) \$		
Prepaid Insurance	\$	6,393.50 \$	6,613.78	6,613.78 \$	6,613.79 \$	6,613.78 \$	5,841.07 \$	6,607.86 \$	(42,303.54) \$, , , , , , , , , , , , , , , , , , , ,	,		\$	10,824.94 \$	(6,429.29) \$		
Accounts Payable Security Deposits	\$	(20,032.78) \$ (2,511.67) \$			(57,525.63) \$ 2,219.67 \$	30,841.08 \$ 1,500.00 \$	(1,503.02) \$ 1,171.04 \$	(6,679.00) \$ 31,515.22 \$	37,471.16 \$ (1,081.55) \$				\$ \$	(169,182.32) \$ 39,073.80 \$	99,058.36 \$ 64,806.30 \$	(268,240.68) (25,732.50)	
Prepaid RE Tax Income	\$	(2,311.07) \$	1,720.00	(8,900.73) \$ S - \$	2,219.07 \$	1,500.00 \$	1,1/1.04 \$	- \$	(1,081.55) \$,		\$	59,075.80 \$ - \$	2,546.54 \$	(2,546.54)	
Prepaid Rent Income	\$	(50,116.64) \$	4	, ,	75,453.69 \$	(95,523.54) \$	Ψ	124,925.27 \$	(14,362.95) \$				\$	(91,198.04) \$	180,908.16 \$		
Deposit on Refinance of Shops at Sumner Place	Ψ	(50,110.0.)	(121,5 12155)	5 - \$	-	(55,525.51)	\$	- \$	- \$	- \$,		\$	- \$	600,000.00 \$	` ' '	
Deferred Loan Charges			\$	- \$	-		\$	- \$	- \$	- \$	-		\$	- \$	(73,768.98) \$	73,768.98	
Unrealized Investment Gain/Loss	\$	(105,840.03) \$	(66,365.32) \$	6 (64,501.13) \$	108,760.28 \$	(140,564.92) \$	(29,080.08) \$	(15,842.43) \$	(38,260.00) \$	(49,648.13) \$	94,070.51		\$	(307,271.25) \$	(324,079.95) \$	16,808.70	
Acquisition of Investments	\$	1,903.62 \$	147.29	3 144.19 \$	2,064.73 \$	149.94 \$	103.88 \$	2,207.12 \$	149.51 \$	54.57 \$	2,166.89		\$	9,091.74			
Development of 49th Street Lot	\$	- \$	- \$	(973.00) \$	-	\$	- \$	- \$	(208.50) \$		-		\$	(1,181.50)			
Closing Cost for Refinance				\$	-		\$	- \$	- \$	- \$	-		\$	- \$	(481,133.75) \$,	
Prior Tenant Clearing	\$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	(1,525.00) \$		
Total Adjustments	\$	(215,832.38) \$	24,482.31	(502,165.86) \$	414,325.81 \$	(331,031.66) \$	(483,136.04) \$	441,989.55 \$	(18,741.39) \$	(2,635.52) \$	297,150.48 \$	156,297.00 \$	(609,805.00) \$	(829,102.70) \$	(1,865,940.21) \$	1,036,837.51	
Net Cash provided from Operations	\$	96,783.76 \$	261,052.14	(485,639.09) \$	363,233.80 \$	4,596.77 \$	(115,966.69) \$	516,259.58 \$	164,669.81 \$	287,421.19 \$	387,066.38 \$	429,393.59 \$	(122,186.24) \$	1,786,168.56 \$	3,186,308.26 \$	(1,400,139.70)	
Cash Flows from Financing Activities																	
Cardinal Bank (Spring Valley Retail)	\$	16,424,264.53 \$	16,399,634.98	6 16,372,931.55 \$	16,348,112.94 \$	16,323,198.13 \$	16,292,281.88 \$	16,267,165.41 \$	16,239,981.77 \$	16,214,661.93 \$	16,187,291.03 \$	16,161,741.44 \$	16,136,128.52				
Guardian Life (Shops at Sumner Place)	\$	29,523,221.42 \$	29,478,988.70	29,434,605.59 \$	29,390,071.58 \$	29,345,386.15 \$	29,300,548.79 \$	29,255,558.99 \$	29,210,416.22 \$	29,165,119.97 \$	29,119,669.71 \$	29,074,064.98 \$	29,028,305.13				
Key Bank Loan (Sumner Highland Apt)	\$	16,972,548.29 \$	16,949,472.01	5 16,926,271.31 \$	16,902,945.52 \$	16,879,493.97 \$	16,855,915.97 \$,,	,,		-,,-	-,,	-,- ,				
Teachers Loan (Spring Valley Office)		21,307,822.90 \$,,	,,		, -,			21,140,688.84 \$								
Promissory Notes	\$	4,303,288.67 \$	4,214,046.89	4,124,582.00 \$	4,034,893.41 \$	3,944,980.64 \$	3,855,445.01 \$	3,765,687.42 \$	-,,,	-,,	-,,	-,,	-,,				
Haymount Mezz	\$	8,250,229.83	8,250,229.83	8,250,229.83	8,250,229.83 \$	8,250,229.83 \$		8,250,229.83 \$	8,250,229.83 \$	0,220,223.00			8,250,229.83				
Total Long Term Debt	\$	96,781,375.64 \$	96,576,739.49	6 96,369,392.76 \$	96,163,291.55 \$	95,956,452.36 \$	95,743,569.23 \$	95,535,842.26 \$	95,325,401.88 \$	95,116,176.45 \$	94,904,248.51 \$	94,689,825.53 \$	94,477,722.40				
Increase or (Decrease) in Long Term Debt	\$	(116,868.31) \$	(204,636.15)	(207,346.73) \$	(206,101.21) \$	(206,839.19) \$	(212,883.13) \$	(207,726.97) \$	(210,440.38) \$	(209,225.43) \$	(211,927.94) \$	(214,422.98) \$	(212,103.13) \$	(2,420,521.55) \$	9,829,714.19 \$	7,409,192.64	
Net Increase (Decrease) in Cash (FREE CASH FLOW)	\$	(20,084.55) \$	56,415.99	6 (692,985.82) \$	157,132.59 \$	(202,242.42) \$	(328,849.82) \$	308,532.61 \$	(45,770.57) \$	78,195.76 \$	175,138.44 \$	214,970.61 \$	(334,289.37) \$	(633,836.56) \$	13,016,022.45 \$	(13,649,859.01)	
Shareholder Payments	\$	- \$	-											\$	(6,350,000.00) \$	(6,350,000.00)	
Investments	\$	- \$	-											\$	(2,500,000.00) \$	(2,500,000.00)	
Cash Balance at Beginning of Period	\$	5,600,705.52 \$	5,580,620.97	5,637,036.96 \$	4,944,051.14 \$	5,101,183.73 \$	4,898,941.31 \$	4,570,091.49 \$	4,878,624.10 \$	4,832,853.53 \$	4,911,049.29 \$	5,086,187.73 \$	5,301,158.34 \$	5,600,705.52 \$	1,434,683.07 \$	4,166,022.45	
Increase (Decrease) in cash during period	\$	(20,084.55) \$		6 (692,985.82) \$	157,132.59 \$	(202,242.42) \$		308,532.61 \$	(45,770.57) \$		175,138.44 \$	214,970.61 \$	(334,289.37) \$	(633,836.56) \$	4,166,022.45 \$	(4,799,859.01)	
Cash at End of Period	\$	5,580,620.97 \$	5,637,036.96	4,944,051.14 \$	5,101,183.73 \$	4,898,941.31 \$	4,570,091.49 \$	4,878,624.10 \$	4,832,853.53 \$	4,911,049.29 \$	5,086,187.73 \$	5,301,158.34 \$	4,966,868.96 \$	4,966,868.96 \$	5,600,705.52 \$	(633,836.56)	

-48%

-48%

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W.C. and A.N. Miller Development Company 2013/2014 Budget CONSOLIDATED CASH FLOW STATEMENT

		October Budget	November Budget	December Budget	January Budget	February Budget	March Budget	April Budget	May Budget	June Budget	July Budget	August Budget	September Budget Br	Total Judget 2013/2014	Total Actual 2012/2013	Difference Budget v Actual	Variance
		Duager	Baager	Budget	Budget	Duaget	Duager	Dauget	Budget	Budget	Duaget	Duager	Dauget D	auget 2015, 201 .	11011111 2012, 2013	Budget (Tetum	, arance
Rental Activities	ф	1 220 011 00 - #	1 220 720 00	1 211 711 00	1.215.701.00 #	1 2 4 7 0 1 4 0 0	1.540.545.00	1 242 002 00 #	1 240 010 00 - #	1 422 526 00 #	1 202 452 00	1 201 202 00 . #	1 605 100 00 6	46 670 062 00	1016020100 #	(1, 400, 242, 00)	00/
Rent Income	\$ \$	1,330,811.00 \$ (353,235.00) \$	1,328,728.00 \$ (383,500.00) \$	1,311,711.00 \$ (393,303.00) \$	1,315,781.00 \$ (369,917.00) \$	1,347,014.00 \$ (380,267.00) \$	1,540,545.00 \$ (366,576.00) \$	1,342,803.00 \$ (356,739.00) \$	1,349,018.00 \$ (343,214.00) \$	1,423,536.00 \$ (327,612.00) \$	1,392,452.00 \$ (347,259.00) \$	1,391,383.00 \$ (354,304.00) \$	1,605,180.00 \$ (336,762.00) \$	16,678,962.00 \$ (4,312,688.00) \$		(1,489,242.90) 214,330.29	-8% -5%
Rent Expenses Real Estate Taxes	\$	(118.446.00) \$	(118,446.00) \$	(118,446.00) \$	(118,446.00) \$	(118,446.00) \$	(118,446.00) \$	(118,446.00) \$	(118,446.00) \$	(118,446.00) \$	(120,020.00) \$	(120,020.00) \$	(120,020.00) \$. , , ,		,	-5% 4%
Amortization/Depreciation	\$	(176,745.00) \$	(176,745.00) \$	(176,746.00) \$	(176,745.00) \$	(176,745.00) \$	(176,744.00) \$	(176,745.00) \$	(176,746.00) \$	(176,742.00) \$	(176,745.00) \$	(176,744.00) \$	(176,751.00) \$. , , ,		(46,735.04)	2%
Debt Service - Interest	\$	(378,129.00) \$	(379,607.00) \$	(377,120.00) \$	(378,587.00) \$	(378,077.00) \$	(371,647.00) \$	(377,028.00) \$	(374,545.00) \$	(375,984.00) \$	(373,502.00) \$	(374,930.00) \$	(374,403.00) \$		\$ (4,550,553.48) \$	36,994.48	-1%
Net Rental Income	\$	304,256.00 \$	270,430.00 \$	246,096.00 \$	272,086.00 \$	293,479.00 \$	507,132.00 \$	313,845.00 \$	336,067.00 \$	424,752.00 \$	374,926.00 \$	365,385.00 \$	597,244.00 \$	4,305,698.00	5,651,496.98 \$	(1,345,798.98)	-24%
Revenues																	#DIV/0!
Sales(Lots and Homes)																	#DIV/0!
Cost of Sales																	#DIV/0!
Gross Profit	\$	304,256.00 \$	270,430.00 \$	246,096.00 \$	272,086.00 \$	293,479.00 \$	507,132.00 \$	313,845.00 \$	336,067.00 \$	424,752.00 \$	374,926.00 \$	365,385.00 \$	597,244.00 \$	4,305,698.00	5,651,496.98 \$	(1,345,798.98)	-24%
Operating Expenses																	
Bank Charges	\$	200.00 \$	200.00 \$	200.00 \$	200.00 \$	200.00 \$	200.00 \$	200.00 \$	200.00 \$	200.00 \$	200.00 \$	200.00 \$	200.00 \$	2,400.00	1,478.99 \$	921.01	62%
Management fee' investment account	\$	1,750.00	200.00 \$	\$	1,750.00	200.00	\$	1,750.00	200.00 \$	\$	1,750.00	200.00 \$	\$	7,000.00			37%
Computer Consultant	\$	1,000.00 \$	1,000.00 \$	1,000.00 \$	1,000.00 \$	1,000.00 \$	1,000.00 \$	1,000.00 \$	1,000.00 \$	1,000.00 \$	1,000.00 \$	1,000.00 \$	1,000.00 \$	12,000.00		(4,614.29)	-28%
Computer Supplies	\$	200.00 \$	200.00 \$	1,000.00 \$	200.00 \$	200.00 \$	200.00 \$	200.00 \$	200.00 \$	200.00 \$	200.00 \$	200.00 \$	200.00 \$	3,200.00		(2,466.97)	-44%
Executive Compensation	\$	22,916.67 \$	22,916.67 \$	38,541.66 \$	28,125.00 \$	28,125.00 \$	28,125.00 \$	28,125.00 \$	28,125.00 \$	28,125.00 \$	28,125.00 \$	28,125.00 \$	28,125.00 \$	337,500.00	\$ 275,000.04 \$	62,499.96	23%
Executive Bonus (2012/2013 Fiscal Year)			\$	150,000.00									\$	150,000.00	100,000.00 \$	50,000.00	50%
Office Administration	\$	8,925.00 \$	8,925.00 \$	8,925.00 \$	8,925.00 \$	8,925.00 \$	8,925.00 \$	8,925.00 \$	8,925.00 \$	8,925.00 \$	8,925.00 \$	8,925.00 \$	8,925.00 \$	107,100.00	\$ 112,000.00 \$	(4,900.00)	-4%
Payroll Burden	\$	2,500.00 \$	2,500.00 \$	4,000.00 \$	2,500.00 \$	2,500.00 \$	2,500.00 \$	2,500.00 \$	2,500.00 \$	2,500.00 \$	2,500.00 \$	2,500.00 \$	2,500.00 \$	31,500.00	\$ 22,317.37 \$	9,182.63	41%
Office telephone and internet service	\$	600.00 \$	600.00 \$	600.00 \$	600.00 \$	600.00 \$	600.00 \$	600.00 \$	600.00 \$	600.00 \$	600.00 \$	600.00 \$	600.00 \$	7,200.00		2,682.13	59%
General Insurance		\$	29,000.00										\$	29,000.00		367.05	1%
Legal - General	\$	5,000.00 \$	5,000.00 \$	5,000.00 \$	5,000.00 \$	5,000.00 \$	5,000.00 \$	5,000.00 \$	5,000.00 \$	5,000.00 \$	5,000.00 \$	5,000.00 \$	5,000.00 \$	60,000.00		12,855.50	27%
Legal - Loans/Lenders													\$	- 9	,	(24,099.43)	-100%
Legal- Commercial Leasing Legal - Haymount		\$	20,000.00		\$	20,000.00		¢	20,000.00				\$	60.000.00	. ,	(7,065.00) (20,462.10)	-100% -25%
Benefits	\$	2,833.33 \$	2,833.33 \$	2,833.33 \$	2,833.33 \$	2,833.33 \$	2,833.33 \$	2,833.33 \$	2,833.33 \$	2,833.33 \$	2,833.33 \$	2,833.33 \$	2,833.33 \$,		150.14	-25% 0%
Management Meals	\$	500.00 \$	500.00 \$	1,400.00 \$	500.00 \$	500.00 \$	500.00 \$	500.00 \$	500.00 \$	500.00 \$	500.00 \$	500.00 \$	500.00 \$	6,900.00		1,297.04	23%
Offices Supplies	\$	600.00 \$	600.00 \$	600.00 \$	600.00 \$	600.00 \$	600.00 \$	600.00 \$	600.00 \$	600.00 \$	600.00 \$	600.00 \$	600.00 \$	7,200.00		(5,253.31)	-42%
Other Taxes and Licenses	Ÿ	σσσ.σσ φ	\$	500.00	\$	200.00	\$	300.00 \$	600.00	σσσ.σσ φ	σσσ.σσ φ	σσσ.σσ φ	\$	1,600.00		(2,256.41)	-59%
Estimated Taxes (Federal & State)			•	\$	17,565.00	\$	17,565.00		\$	17,565.00		\$	17,565.00 \$	70,260.00			-100%
Other Real Estate Taxes			\$	3,300.00	,		,		\$	3,300.00			\$	6,600.00		1,034.22	19%
Postage	\$	375.00 \$	375.00 \$	375.00 \$	375.00 \$	375.00 \$	375.00 \$	375.00 \$	375.00 \$	375.00 \$	375.00 \$	375.00 \$	375.00 \$	4,500.00	3,251.85 \$	1,248.15	38%
Accounting	\$	1,200.00 \$	1,200.00 \$	1,200.00 \$	1,200.00 \$	1,200.00 \$	1,200.00 \$	1,200.00 \$	1,200.00 \$	1,200.00 \$	1,200.00 \$	1,200.00 \$	1,200.00 \$	14,400.00	\$ 10,071.50 \$	4,328.50	43%
Promotion & Entertainment	\$	350.00 \$	350.00 \$	350.00 \$	350.00 \$	350.00 \$	350.00 \$	350.00 \$	350.00 \$	350.00 \$	350.00 \$	350.00 \$	350.00 \$	4,200.00	\$ 39,569.12 \$	(35,369.12)	-89%
Internal Control Audit/Review			\$	6,000.00									\$	6,000.00	3,385.00 \$	2,615.00	77%
Audit and Tax Returns			\$	57,000.00									\$	57,000.00		13,925.00	32%
Rent	\$	9,000.00 \$	9,000.00 \$	9,000.00 \$	9,000.00 \$	9,000.00 \$	9,000.00 \$	9,000.00 \$	9,000.00 \$	9,000.00 \$	9,000.00 \$	9,000.00 \$	9,000.00 \$	108,000.00		95,950.00	796%
Cell phones and mobile devices	\$	750.00 \$	750.00 \$	750.00 \$	750.00 \$	750.00 \$	750.00 \$	750.00 \$	750.00 \$	750.00 \$	750.00 \$	750.00 \$	750.00 \$	9,000.00		1,880.27	26%
Management Travel	\$	3,500.00 \$	3,500.00 \$	3,500.00 \$	3,500.00 \$	3,500.00 \$	3,500.00 \$	3,500.00 \$	3,500.00 \$	3,500.00 \$	3,500.00 \$	3,500.00 \$	3,500.00 \$	42,000.00		16,455.25	64%
Payroll Processing Fees Board of Directors Fees	\$	400.00 \$ 18,000.00 \$	400.00 \$ 18,000.00 \$	400.00 \$ 18,000.00 \$	400.00 \$ 18,000.00 \$	400.00 \$ 18,000.00 \$	400.00 \$ 18,000.00 \$	400.00 \$ 18.000.00 \$	400.00 \$ 18,000.00 \$	400.00 \$ 18,000.00 \$	400.00 \$ 18,000.00 \$	400.00 \$ 18,000.00 \$	400.00 \$ 18.000.00 \$	4,800.00 \$ 216,000.00 \$	\$ 4,498.02 \$ \$ 222,000.00 \$	301.98 (6,000.00)	7% -3%
Shareholders Annual Meeting	φ	10,000.00 \$	10,000.00 \$	10,000.00 \$	2,000.00	10,000.00 \$	10,000.00 \$	10,000.00 \$	10,000.00 \$	10,000.00 \$	10,000.00 \$	10,000.00 \$	10,000.00 \$	2,000.00		(6,000.00) 789.34	-3% 65%
Board Travel and Meals		\$	10,000.00	Ψ	\$	10,000.00			\$	10,000.00			\$	30,000.00		(3,905.16)	-12%
Charitable Contributions	\$	500.00 \$	- \$	- \$	500.00 \$	- \$	- \$	500.00 \$	- \$	- \$	500.00 \$	- \$	- \$	2,000.00		(9,800.00)	-83%
Total Operating Expenses	\$	81,100.00 \$	137,850.00 \$	314,474.99 \$	105,873.33 \$	114,258.33 \$	101,623.33 \$	86,608.33 \$	104,658.33 \$	114,923.33 \$	86,308.33 \$	84,058.33 \$	101,623.33 \$	1,433,360.00	1,208,929.07	224,430.93	19%
Net Operating Income	\$	223,156.00 \$	132,580.00 \$	(68,378.99) \$	166,212.67 \$	179,220.67 \$	405,508.67 \$	227,236.67 \$	231,408.67 \$	309,828.67 \$	288,617.67 \$	281,326.67 \$	495,620.67 \$	2,872,338.00	4,442,567.91 \$	(1,570,229.91)	-35%
Other Income and Expenses																	
Miscellaneous Income													\$	- 9	64,427.04 \$	(64,427.04)	-100%
Investment Dividend Income													\$	- 3		(46.40)	-100%
Accrued Interest on HLP LOC													\$	- \$	256,862.61 \$	(256,862.61)	-100%
Defererred Tax Expense													\$	- 9	\$ 173,350.00 \$	(173,350.00)	-100%
Gain/Loss Sale of Asset													\$	- \$	(,, +	117,125.38	-100%
Unrealized Investment (Gain)/Loss													\$	- 8	329,154.00 \$	(329,154.00)	-100%
Debt Service Interest (Other)	\$	- \$	(10,758.22) \$	(10,535.12) \$	(10,311.45) \$	(10,087.23) \$	(9,862.45) \$	(9,637.11) \$	(9,411.20) \$	(9,184.73) \$	(8,957.69) \$	(8,730.08) \$	(8,501.91) \$				3%
Interest Income	\$	500.00 \$	500.00 \$	500.00 \$	500.00 \$	500.00 \$	500.00 \$	500.00 \$	500.00 \$	500.00 \$	500.00 \$	500.00 \$	500.00 \$	6,000.00	6,254.56 \$	(254.56)	-4%
Total Other Income and Expenses	\$	500.00 \$	(10,258.22) \$	(10,035.12) \$	(9,811.45) \$	(9,587.23) \$	(9,362.45) \$	(9,137.11) \$	(8,911.20) \$	(8,684.73) \$	(8,457.69) \$	(8,230.08) \$	(8,001.91) \$	(99,977.19)	609,680.56 \$	(709,657.75)	-116%
Net Income	\$	223,656.00 \$	122,321.78 \$	(78,414.11) \$	156,401.22 \$	169,633.44 \$	396,146.22 \$	218,099.56 \$	222,497.47 \$	301,143.94 \$	280,159.98 \$	273,096.59 \$	487,618.76 \$	2,772,360.81	5,052,248.47 \$	(2,279,887.66)	-45%

Cash Flow from Operating Activities

Net Income	\$	223,65	56.00 \$	122	,321.78 \$	(78,41	4.11) \$	156,401.22 \$	169,633.44	\$	396,146.22 \$	218,099.56	\$	222,497.47 \$	301,143.94	280,159.9	\$	273,096.59 \$	487,618.76 \$	2,772,360.81 \$	5,052,248.47 \$ (2	2,279,887.66)
Adjustments to reconcile net income to net cash provided by Operations																						
Amortization/Depreciation	\$	175,8	19.00 \$	175	,819.00 \$	175,81	9.00 \$	175,819.00 \$	175,819.00	\$	175,819.00 \$	175,819.00	\$	175,819.00 \$	175,819.00	175,819.00) \$	175,819.00 \$	175,819.00 \$	2,109,828.00 \$		243,070.70
Accounts receivable																			\$	- \$		2,234,696.38
Required Building Improvements	\$	(15,00			\$		- \$	- \$			(18,000.00) \$	(35,000.00)		(9,500.00) \$	(20,000.00)		\$	- \$	- \$	(97,500.00) \$		596,781.81
Optional Building Improvements	\$	() -	10.00) \$	(,820.00) \$	(85,96	, .	(3,000.00) \$	(,,,,,,,,,,		(85,798.00) \$	(15,000.00)		(24,775.00) \$	- (\$	(60,000.00) \$	- \$	(932,693.00) \$		(932,693.00)
Tenant Improvements Leasing Commission	\$ \$	(33,04	- \$,863.00) \$,636.00) \$	(,	0.00) \$ 4.00) \$	(208,730.00) \$ (6,101.00) \$	(70,645.00) (89,044.00)	,	(153,844.00) \$ (76,173.00) \$	(140,380.00) (22,392.00)		(1,600.00) \$	(93,241.00) S (22,202.00) S	,	, ,	(12,831.00) \$ (3,215.00) \$	(222,860.00) \$ (64,743.00) \$	(1,266,829.00) \$ (408,080.00) \$	(386,264.74) \$ (308,508.79) \$	(880,564.26) (99,571.21)
Notes Receivable	\$	2 2	71.00 \$,	,289.00 \$		4.00) \$ 5.00 \$	2,322.00 \$	2,340.00		2,357.00 \$	2,374.00		2,392.00 \$	2,410.00		,	2,446.00 \$	2,464.00 \$	28,398.00 \$	39,496.42 \$	(11,098.42)
Real Estate Tax Escrows	\$	(65,48			,484.00) \$		4.00) \$	(65,484.00) \$	(65,484.00)		(65,484.00) \$	(65,484.00)		(65,484.00) \$	(65,484.00)			(65,942.00) \$	(65,942.00) \$	(787,182.00) \$		(526,065.67)
Escrow Fund Release	Ψ	(05,11	,оо, ф	(02	, 10 1100)	(02,10	, 4	(05,101.00) \$	(02,101.00)		393,591.00	(65,101.00)	Ψ	(65,101.00)	(00,101.00)	(00,512.0	,,	\$	393,591.00 \$	787,182.00 \$		479,271.40
Accrued Real Estate Taxes	\$	118,44	16.00 \$	118	,446.00 \$	118,44	6.00 \$	118,446.00 \$	118,446.00		118,446.00 \$	118,446.00	\$	118,446.00 \$	118,446.00	120,020.00) \$	120,020.00 \$	120,020.00 \$	1,426,074.00 \$,013,395.00
Real-estate Tax Payments										\$ (4	(477,920.00)							\$	(948,154.00) \$	(1,426,074.00) \$	(412,679.00) \$ (1	,013,395.00)
Accrued Expenses																			\$	- \$	193,166.62 \$	(193,166.62)
Minority Interest																			\$	- \$	(257,574.18) \$	257,574.18
Prepaid Expenses																			\$	- \$	(180,073.45) \$	180,073.45
Prepaid Real Estate Taxes																			\$	- \$	(11,137.86) \$	11,137.86
Prepaid Insurance																			\$	- \$	(6,429.29) \$	6,429.29
Accounts Payable																			\$	- \$	99,058.36 \$	(99,058.36)
Security Deposits Prepaid RE Tax Income																			3	- \$ - \$	64,806.30 \$ 2,546.54 \$	(64,806.30) (2,546.54)
Prepaid Rent Income																			\$	- s		(180,908.16)
Deposit on Refinance of Shops at Sumner Place																			\$	- \$		(600,000.00)
Deferred Loan Charges																			\$	- \$	(73,768.98) \$	73,768.98
Unrealized Investment Gain/Loss																			\$	- \$		324,079.95
Closing Cost for Refinance																			\$	- \$	(481,133.75) \$	481,133.75
Prior Tenant Clearing	\$		- \$		- \$		- \$	- \$		\$	- \$	-	\$	- \$	- :	-	\$	- \$	- \$	- \$	(1,525.00) \$	1,525.00
Total Adjustments	\$	124,30	57.00 \$	(531	,249.00) \$	87,21	2.00 \$	13,272.00 \$	63,732.00	\$ (187,006.00) \$	18,383.00	\$	195,298.00 \$	95,748.00	6,875.00	\$	156,297.00 \$	(609,805.00) \$	(566,876.00) \$	(1,865,940.21) \$ 1	,299,064.21
Net Cash provided from Operations	\$	348,02	23.00 \$	(408	,927.22) \$	8,79	7.89 \$	169,673.22 \$	233,365.44	\$	209,140.22 \$	236,482.56	\$	417,795.47 \$	396,891.94	287,034.98	3 \$	429,393.59 \$	(122,186.24) \$	2,205,484.81 \$	3,186,308.26 \$	(980,823.45)
Cash Flows from Financing Activities																						
Cardinal Bank (Spring Valley Retail)	\$	16,424,25	55.67 \$	16,399	,626.08 \$	16,372,92	2.61 \$	16,348,100.74 \$	16,323,185.89	\$ 16,	292,260.56 \$	16,267,136.54	\$ 16	5,239,952.80 \$	16,214,632.85	16,187,258.78	3 \$	16,161,741.44 \$	16,136,128.52			
Guardian Life (Shops at Sumner Place)	\$	29,523,22	21.45 \$	29,478	,988.74 \$	29,434,60	5.63 \$	29,390,071.62 \$	29,345,386.20	\$ 29,	300,548.85 \$	29,255,559.05	\$ 29	,210,416.28 \$	29,165,120.03	29,119,669.7	7 \$	29,074,064.98 \$	29,028,305.13			
Key Bank Loan (Sumner Highland Apt)	\$	16,972,54	18.29 \$	16,949	,472.01 \$	16,926,27	1.31 \$	16,902,945.52 \$	16,879,493.97	\$ 16,	855,915.97 \$	16,832,210.85	\$ 16	5,808,377.92 \$	16,784,416.49	16,760,325.8	7 \$	16,736,105.36 \$	16,711,754.26			
Teachers Loan (Spring Valley Office)	\$	21,307,82		, -	,367.08 \$,,-		21,237,038.27 \$							21,116,244.14			, ,	21,042,038.82			
Promissory Notes	\$	4,303,28			,046.87 \$, ,		4,034,893.44 \$			854,843.12 \$			\$,673,891.43 \$	3,583,076.16			3,400,763.93 \$				
Haymount Mezz	\$	8,250,22			,229.83 \$	0,230,22		8,250,229.83 \$	8,250,229.83		250,229.83 \$	0,230,227.03		3,250,229.83 \$	8,250,229.83	0,230,227.0.		8,250,229.83 \$	0,220,227.02			
Total Long Term Debt	\$	96,781,30	56.79 \$	96,576	,730.61 \$	96,369,38	3.85 \$	96,163,279.42 \$	95,956,440.20	\$ 95,	742,946.08 \$	95,534,606.26	\$ 95	5,323,557.10 \$	95,113,719.50	94,901,172.9	1 \$	94,689,825.53 \$	94,477,722.40			
Increase or (Decrease) in Long Term Debt	\$	(206,88	36.38) \$	(204	,636.18) \$	(207,34	6.76) \$	(206,104.43) \$	(206,839.22)	\$ (2	213,494.12) \$	(208,339.82)	\$	(211,049.16) \$	(209,837.60)	(212,546.59	9) \$	(211,347.38) \$	(212,103.13) \$	(2,510,530.77) \$	9,829,714.19 \$ 7	7,319,183.42
Net Increase (Decrease) in Cash (FREE CASH FLOW)	\$	141,13	36.62 \$	(613	,563.40) \$	(198,54	8.87) \$	(36,431.21) \$	26,526.22	\$	(4,353.90) \$	28,142.74	\$	206,746.31 \$	187,054.34	74,488.39	\$	218,046.21 \$	(334,289.37) \$	(305,045.96) \$	13,016,022.45 \$ (13	3,321,068.41)
Shareholder Payments																				\$	(6,350,000.00) \$ (6	5,350,000.00)
Investments																				\$	(2,500,000.00) \$ (2	2,500,000.00)
Cash Balance at Beginning of Period Increase (Decrease) in cash during period Cash at End of Period	\$ \$ \$	5,600,70 141,13 5,741,84	36.62 \$	(613	,842.14 \$,563.40) \$,278.73 \$	(198,54	8.87) \$	4,929,729.86 \$ (36,431.21) \$ 4,893,298.65 \$	26,526.22	\$	919,824.86 \$ (4,353.90) \$ (915,470.96 \$	28,142.74	\$	3,943,613.70 \$ 206,746.31 \$ 5,150,360.00 \$	5,150,360.00 187,054.34 55,337,414.34	74,488.39	\$	5,411,902.73 \$ 218,046.21 \$ 5,629,948.93 \$	5,629,948.93 \$ (334,289.37) \$ 5,295,659.56 \$	5,600,705.52 \$ (305,045.96) \$ 5,295,659.56 \$	4,166,022.45 \$ (4	1,166,022.45 1,471,068.41) (305,045.96)

-45%

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W.C. and A.N. Miller Development Company

July 2014 Variance Report

	ariance Explanation	
Rental Income	 (58,718.55) 1. Unbudgeted vacancy for 4866 Massachusetts Avenue (\$18,256) 2. Suite N270 was budgeted to renew but they vacated (\$1,601) 3. Aidian Design's vacancy was not budgeted (\$6,603). Space is rented as of 9/1/2014. 4. Vacancy on first floor 4900 as well as lower level of 4315 50th were budgeted to be occupied (\$13,316.45) 5. Vacancy on 2nd floor of 4900 due to reconfiguration of floor after 2 tenants left at end of their term (\$13,180) 	
Rental Expenses	\$ (18,212.43) 1. Timing of repair work budgeted but had been unable to be done due to weather - YTD under Budget still	
Net Rental Income Variance	\$ (80,815.78)	
Operating Expenses Variance	\$ 15,677.14 Haymount Legal Expenses; Valuation of Company expense; and Legal work for 4866 Massachusetts Avenue proposed tenancy	
Net Income Variance	\$ (190,244.08)	
Increase/(Decrease) in cash	\$ 175,138.44	
	Year to Date Variance Report	
	·	
Rental Income	\$ (415,004.14) 1. Higher vacancy at Sumner Highlands (\$135,561)	
Rental Income	\$ (415,004.14) 1. Higher vacancy at Sumner Highlands (\$135,561) 2. Unbudgeted vacancy for 4866 Massachusetts Avenue (\$148,198)	
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Rental Income	\$ (415,004.14) 1. Higher vacancy at Sumner Highlands (\$135,561) 2. Unbudgeted vacancy for 4866 Massachusetts Avenue (\$148,198) 3. Operating Income was budgeted to be recovered from Chicken Out (\$27,837) 4. Receipt of \$16,118.33 from Damon & Drapers Bankruptcy (Total claim was \$42,416.66 which was written off to bad debt in) 5. Suite N270 at Shops at Sumner Place was budgeted to renew but moved out instead (\$47,681) 6. Unbudgeted vacancy of Aidian Design (\$13,206) 7. Unbudgeted vacancy on 2nd floor of 4900 Massachusetts Avenue (\$24,786)	
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	\$ (415,004.14) 1. Higher vacancy at Sumner Highlands (\$135,561) 2. Unbudgeted vacancy for 4866 Massachusetts Avenue (\$148,198) 3. Operating Income was budgeted to be recovered from Chicken Out (\$27,837) 4. Receipt of \$16,118.33 from Damon & Drapers Bankruptcy (Total claim was \$42,416.66 which was written off to bad debt in) 5. Suite N270 at Shops at Sumner Place was budgeted to renew but moved out instead (\$47,681) 6. Unbudgeted vacancy of Aidian Design (\$13,206) 7. Unbudgeted vacancy on 2nd floor of 4900 Massachusetts Avenue (\$24,786) 8. Budget had 1st floor of 4900 Massachusetts Avenue to be leased, resulting vacancy is (\$33,886)	
Rental Expenses	\$ (415,004.14) 1. Higher vacancy at Sumner Highlands (\$135,561) 2. Unbudgeted vacancy for 4866 Massachusetts Avenue (\$148,198) 3. Operating Income was budgeted to be recovered from Chicken Out (\$27,837) 4. Receipt of \$16,118.33 from Damon & Drapers Bankruptcy (Total claim was \$42,416.66 which was written off to bad debt in) 5. Suite N270 at Shops at Sumner Place was budgeted to renew but moved out instead (\$47,681) 6. Unbudgeted vacancy of Aidian Design (\$13,206) 7. Unbudgeted vacancy on 2nd floor of 4900 Massachusetts Avenue (\$24,786) 8. Budget had 1st floor of 4900 Massachusetts Avenue to be leased, resulting vacancy is (\$33,886) \$ 37,850.34 1. Weather delays in completing outdoor work on all properties 2. Snow removal is over budget by (\$66,108)	
Rental Expenses Net Rental Income Variance	\$ (415,004.14) 1. Higher vacancy at Sumner Highlands (\$135,561) 2. Unbudgeted vacancy for 4866 Massachusetts Avenue (\$148,198) 3. Operating Income was budgeted to be recovered from Chicken Out (\$27,837) 4. Receipt of \$16,118.33 from Damon & Drapers Bankruptcy (Total claim was \$42,416.66 which was written off to bad debt in) 5. Suite N270 at Shops at Sumner Place was budgeted to renew but moved out instead (\$47,681) 6. Unbudgeted vacancy of Aidian Design (\$13,206) 7. Unbudgeted vacancy on 2nd floor of 4900 Massachusetts Avenue (\$24,786) 8. Budget had 1st floor of 4900 Massachusetts Avenue to be leased, resulting vacancy is (\$33,886) \$ 37,850.34 1. Weather delays in completing outdoor work on all properties 2. Snow removal is over budget by (\$66,108)	