W.C. AND A.N. MILLER DEVELOPMENT COMPANY

CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEARS ENDED SEPTEMBER 30, 1995 AND 1994



TABLE OF CONTENTS

REPORT OF INC	DEPENDENT CERTIFIED PUBLIC ACCOUNTANTS	1
EXHIBIT A -	Consolidated Balance Sheet	2
	September 30, 1995 and 1994	
EXHIBIT B -	Consolidated Statement of Income and Retained Earnings	3
	For the Years Ended September 30, 1995 and 1994	
EXHIBIT C -	Consolidated Statement of Cash Flows	4 - 5
	For the Years Ended September 30, 1995 and 1994	
NOTES TO FINA	NCIAL STATEMENTS	6 - 12



REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

The Board of Directors W.C. and A.N. Miller Development Company 4315 50th Street, N.W. Washington, D.C. 20016

We have audited the accompanying consolidated balance sheet of W.C. and A.N. Miller Development Company as of September 30, 1995 and 1994 and the related consolidated statements of income and retained earnings, and cash flows for the years then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of W.C. and A.N. Miller Development Company as of September 30, 1995 and 1994, and the consolidated results of its operations and its consolidated cash flows for the years then ended, in conformity with generally accepted accounting principles.

A Professional Corporation

December 1, 1995

5301 Wisconsin Avenue, NW

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A professional corporation

W.C. AND A.N. MILLER DEVELOPMENT COMPANY CONSOLIDATED BALANCE SHEET SEPTEMBER 30, 1995 AND 1994

ASSETS

REAL ESTATE - At cost	1995	1994
Investment property Accumulated depreciation	<u>(7,215,519</u>)	(6,795,526)
Unimproved land	13,929,582 <u>9,585,774</u>	13,848,791 8,587,929
	23,515,356	22,436,720
INVESTMENTS - Note 4	4.184,297	3,935,290
OPERATING ASSETS		
Cash and cash equivalents (\$1,225,817 and \$1,101,869 held in a fiduciary capacity)	0.000.070	
U.S. Treasury securities	2,092,978	2,476,401
Accounts receivable	275,892 163,292	1,238,833 113,889
Loan settlement proceeds receivable	1,796,782	113,009
Notes receivable	934,614	739,239
Jobs-in-progress and completed homes	3,156,143	2,202,968
Land - subdivided lots (construction not started) Prepaid expenses	4,871,689	5,928,610
Furniture, fixtures and equipment (net of accumulated	28,184	119,613
depreciation of \$1,767,076 and \$1,666,975) Deferred charges and other assets - Note 5	944,863	417,232
Deterred charges and other assets - Note 5	4,079,840	3,910,091
	18,344,277	17,146,876
TOTAL ASSETS	\$ 46,043,930	43,518,886

LIABILITIES AND STOCKHOLDERS' EQUITY

INVESTMENT PROPERTY LIABILITIES - Note 6	1995	1994
Investment property notes payable Unimproved land loans payable	\$ 21,774,203 4,126,319	\$ 18,642,262 4,076,160
OPERATING LIABILITIES	25,900,522	22,718,422
Dividends payable Accounts payable Accrued expenses Notes payable - Note 7 Deposits on contracts Income tax payable Escrow funds and rent deposits	28,007 876,757 258,624 11,264,029 868,063 114,027 388,016	28,007 795,670 378,097 12,510,774 813,024 212,943 342,477
DEFERRED INCOME TAXES - Note 8	13,797,523	15,080,992
MINORITY INTEREST IN CONSOLIDATED ENTITY	937,049	750,009
Haymount Limited Partnership deficit CONTINGENCY - Note 9 STOCKHOLDERS' EQUITY	<u>(316,622)</u> 	<u>(180,771)</u>
Common stock - \$100 par value, 10,000 shares authorized, 8,002 shares issued and outstanding Retained earnings - Exhibit B	800,200 4,925,258	800,200 4,350,034
TOTAL STOCKHOLDERS' EQUITY	5,725,458	5,150,234
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$ 46,043,930	\$ 43,518,886

W.C. AND A.N. MILLER DEVELOPMENT COMPANY CONSOLIDATED STATEMENT OF INCOME AND RETAINED EARNINGS FOR THE YEARS ENDED SEPTEMBER 30, 1995 AND 1994

EXHIBIT B

CDOCC ODED A TINO INCOME			
GROSS OPERATING INCOME	-	1995	 1994
Sales Commissions	\$, -,	\$
Rent		5,940,619 7,105,500	7,573,090 6,758,068
		18,666,302	 23,345,871
OPERATING EXPENSES			 20,010,071
Cost of sales, commissions and other direct expenses		13,398,766	17,576,313
Property taxes Interest		677,107	675,305
Depreciation		1,696,631 577,773	1,700,591 564,036
		16,350,277	 20,516,245
NET OPERATING INCOME		2,316,025	 2,829,626
GAIN ON SALE OF LOTS - Note 10		1,732,338	2,192,255
INTEREST INCOME		148,748	123,886
PARTNERSHIP INCOME - Note 4		10,454	55,124
NON-REAL ESTATE SUBSIDIARY INCOME (LOSS) - Note 11		(33,674)	(5,118)
GAIN ON SALE OF INVESTMENT PROPERTY		162,466	(0,110)
MISCELLANEOUS INCOME		277,134	384,565
TOTAL INCOME		4,613,491	 5,580,338
EXPENSES			
General and administrative			
Salaries and payroll expenses		1,182,599	1,152,893
Professional and directors' fees Interest - general		367,691	324,214
Depreciation		1,070,383 71,139	1,029,839 58,002
Provision for profit sharing - Note 3		-	100,000
Other		967,340	 831,956
		3,659,152	3,496,904
Allocation to direct expenses	-	(1,144,056)	 <u>(1,156,421</u>)
	Ministra	<u>2,515,096</u>	 2,340,483
Carrying charges - land Property taxes		202.002	470 400
Other		202,603 67,333	178,106 147,032
Investment interest expense - Haymount Limited Partnership	****	301,684	 330,338
		571,620	 655,476
TOTAL EXPENSES	******	3,086,716	 2,995,959
NET INCOME BEFORE INCOME TAX		1,526,775	2,584,379
Income tax - Note 8		(615,467)	 (1,024,575)
NET INCOME		911,308	1,559,804
RETAINED EARNINGS AT BEGINNING OF YEAR		4,350,034	3,126,314
Dividends declared		(336,084)	 (336,084)
RETAINED EARNINGS AT END OF YEAR	\$	4,925,258	\$ 4,350,034
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W.C. AND A.N. MILLER DEVELOPMENT COMPANY CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEARS ENDED SEPTEMBER 30, 1995 AND 1994

EXHIBIT C

CASH FLOWS FROM OPERATING ACTIVITIES		1995		1994
Net income Adjustments to reconcile net income to net cash provided by operating activities	\$	911,308	\$	1,559,804
Depreciation and amortization Partnership net income Partnership distributions Deferred income tax		648,912 (10,454) 136,114 187,040		622,038 (55,124) 161,262 802,186
Gain on disposal of equipment Gain on sale of investment property Land and land development costs of lots sold Changes in operating assets and liabilities (Increase) decrease in		(3,609) (162,466) 1,105,764		(69,581) - 1,572,548
Accounts receivable Jobs-in-progress and completed homes Other operating assets Increase (decrease) in		(49,403) (953,175) 23,798		17,791 746,407 (465,462)
Accounts payable Deposits on contracts Income tax payable Other operating liabilities	*******	81,087 55,039 (98,916) (73,935)		(147,587) (308,975) 201,987 (204,670)
CASH FLOWS FROM INVESTING ACTIVITIES		1,797,104		4,432,624
Additions and improvements to investment property Proceeds from sale of investment property Land development costs Acquisition of unimproved land Capital contribution to partnership Redemption (acquisition) of U.S. Treasury securities Furniture, fixtures and equipment purchased		(606,767) 54,000 (874,031) (21,788) (374,667) 962,941 (738,860)		(665,337) - (572,147) - (299,387) (1,238,833) (117,653)
Proceeds from equipment sales Additions to notes receivable Curtailment of notes receivable	***************************************	7,500 (101,025) 102,650 (1,590,047)		157,188 (48,352) 233,280
CASH FLOWS FROM FINANCING ACTIVITIES	***************************************	(1,590,047)		(2,551,241)
Proceeds from investment property notes payable Payments on investment property notes payable Payments on unimproved land notes Proceeds from operating notes payable Payments on operating notes payable Decrease in minority interests Dividends paid		(318,059) (104,841) 2,148,150 (1,843,795) (135,851) (336,084) (590,480)	(4,735,900 (4,701,110) (65,979) 10,920,000 (12,934,775) (114,236) (336,084) (2,551,241)
DECREASE IN CASH AND CASH EQUIVALENTS		(383,423)		(614,901)
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR		2,476,401		3,091,302
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$	2,092,978	\$	2,476,401

CONSOLIDATED STATEMENT OF CASH FLOWS

EXHIBIT C

SUPPLEMENTAL INFORMATION

Cash paid for interest Cash paid for income tax

 1995	 1994
\$ 3,014,253	\$ 2,992,417
\$ 527,443	20,500

NON-CASH FINANCING AND INVESTING ACTIVITIES FOR 1995

- The Company acquired unimproved land through Haymount Limited Partnership at a cost of \$176,788, with a note for \$155,000 taken back by the seller. The net cash outlay of \$21,788 is included above in investing activities.
- The Company sold investment property for \$270,000 and recognized a gain on the sale of \$162,466. The Company incurred \$19,000 of settlement costs and commissions and took back a note for \$197,000 from the purchaser. The net cash proceeds of \$54,000 are included above in investing activities
- The Company restructured a portion of secured liabilities. The restructuring resulted in a \$1,551,100 reduction of operating notes payable, a new investment property liability of \$3,450,000 and a receivable of \$1,796,782 after deduction of loan fees of \$102,118, which were capitalized and included in deferred charges.

NON-CASH FINANCING AND INVESTING ACTIVITIES FOR 1994

■ The Company financed \$488,895 of capitalized land development costs through issue of a promissory note.

W.C. AND A.N. MILLER DEVELOPMENT COMPANY NOTES TO FINANCIAL STATEMENTS FOR THE YEARS ENDED SEPTEMBER 30, 1995 AND 1994

NOTE 1: GENERAL BACKGROUND

The consolidated financial statements include the accounts of W.C. and A.N. Miller Development Company and all of its wholly-owned subsidiaries and majority owned ventures (the Company). Intercompany transactions and balances have been eliminated in consolidation. The consolidated financial statements include the accounts of the following companies, which have a year-end of September 30:

	Form of <u>Entity</u>	Percentage of Ownership
Bethesda Two Corporation	Corporation	100%
Haymount Corporation	Corporation	100%
F&R Corporation of Virginia	Corporation	100%
W.C. and A.N. Miller Referral Company	Corporation	100%
Spring Valley Liquor Corporation	Corporation	100%
Haymount Limited Partnership	Partnership	85%

W.C. and A.N. Miller Development Company and its subsidiaries are primarily engaged in real estate development, construction of residential homes, brokerage sales, investment property rental and property management. Spring Valley Liquor Corporation and its operation are shown separately in the consolidated statement of income and retained earnings.

NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The financial statements are presented on the accrual basis of accounting and the Company utilizes the following accounting policies:

Cash and Cash Equivalents

All highly liquid investments purchased with a maturity of three months or less are considered cash equivalents.

Depreciation

The Company primarily uses straight-line depreciation methods.

Investment Property

Investment property is carried at cost less accumulated depreciation.

Inventory

The Company's unimproved land is carried at historical cost. Completed homes and jobs-in-progress are carried at cost determined under the specific cost method of accounting, including a provision for overhead, interest and real estate taxes during the period of development and construction. Income on lot and home sales is recognized at the time of settlement.

Real Estate Tax, Insurance and Interest Expense

The Company expenses property taxes when levied, except those capitalized as part of inventory, investment property during construction, or subdivided lots. Insurance premiums for policy periods of one year or less on the date the policy becomes effective are expensed as incurred. Interest expense during the construction period of new homes or investment property, and during land development, is capitalized.

NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - continued

Income Taxes

Deferred income tax is provided for temporary differences in reporting income for financial statement and tax purposes primarily arising from different methods of accounting for depreciation, rental income and employee compensation. Accelerated depreciation available under the accelerated cost recovery system is used for tax reporting and straight-line depreciation is used for financial statements. Rental income is recognized when received for tax purposes and when earned for financial statements. Employee compensation for annual leave is recognized when paid for tax purposes and when incurred for financial statements. The provision for deferred income taxes is computed under the liability method whereby deferred income tax expense (benefit) is recognized for the net change during the year in the Company's deferred tax liability or asset. The liability or asset is computed using current rates.

Rental Income

In response to market conditions in the commercial real estate industry, the Company may provide incentives to tenants, in the form of reduced rent or free rent, during a portion of the lease term, which are accounted for by recognizing the total base rent receivable under the terms of the lease in equal monthly amounts over the lease period. The cumulative excess of rent accrued under this method is reflected in other assets as deferred rent concessions.

The Company's office at 4315 50th Street is included in the balance sheet as investment property. For the years ended September 30, 1995 and 1994, rental income of \$320,580 and \$322,192 attributed to this property is reflected in gross operating income, with the same total allocated to expense in various departments, with no effect on net operating income.

NOTE 3: PROFIT SHARING PLAN

The Company sponsors a defined contribution profit sharing plan, which covers substantially all employees. The annual contribution is based on Company earnings, but may not exceed 15% of the compensation of all participants. A contribution of \$100,000 was made for the year ended September 30, 1994. No contribution was made for the year ended September 30, 1995.

NOTE 4: INVESTMENTS

Investments consist of the following at September 30:

		1994	 let Income (Loss)	artnership stributions	-	Additional vestments	***************************************	1995
Two Bethesda Metro Center Limited Partnership (one-sixth limited partner interest) - at equity	\$	2,954,060	\$ (88,105)	\$ -	\$	374,667	\$	3,240,622
CMS Realty, Inc. (one-third interest) - at cost		42,780	-	-		-		42,780
F&R Limited Partnership - at equity General partner (5.000% interest) Limited partner (45.000% interest)		87,947 791,522	(3,946) (35,509)	-		-		84,001 756,013
Tiber Island Associates (14.285% limited partner interest) - at equity		38,335	74,266	(71,118)		-		41,483
T.I. Associates Limited Partnership (7.3% limited partner interest) - at equity		20,203	63,748	(64,996)		-		18,955
Miscellaneous stock - at cost	-	443	 	 		-		443
	\$	3,935,290	\$ 10,454	\$ (136,114)	\$	374,667	\$	4,184,297
limited partner interest) - at equity	\$	443	\$ -	\$ 	\$	- - 374,667	- \$ =	443

NOTE 4: INVESTMENTS - continued

The Company holds a one-third total interest in Two Bethesda Metro Center Limited Partnership through its one-sixth limited partner interest and its one-third interest in CMS Realty, Inc., which holds a 50% interest as general partner. The Company has severally guaranteed its proportionate share of partnership loans, which are secured by land owned by the Partnership (see Note 9). The Partnership originally acquired land with the intent of constructing an office building near the Bethesda Metro Center. Due to adverse market and financing conditions, construction has been postponed and it is uncertain as to whether the property will be developed or sold.

The Company has a 50% interest in F&R Limited Partnership. The Company's investment as a limited partner is 45%, with an additional 5% interest held by the Company's wholly-owned subsidiary, F&R Corporation of Virginia, as the general partner.

NOTE 5: DEFERRED CHARGES AND OTHER ASSETS

At September 30, 1995 and 1994, the balance consists of the following:

	1995	1994
Deferred leasing commissions Deferred charges on investment property Deferred rent concessions Deferred construction costs Deferred start-up costs	\$ 412,432 789,360 344,520 1,039,963 591,378	762,898 408,476 989,661
Inventory - Spring Valley Liquor Corporation Deposits - utility and other Organization costs (net) Operation Safe Removal Environmental clean-up costs	4,63 ² 109,74 ¹ 57,38 ¹ 522,036 <u>208,395</u> \$ 4,079,840	94,017 58,908 369,587 202,800

At September 30, 1995 and 1994, deferred construction costs include \$693,795 and \$708,651 of costs associated with the expected future expansion and improvement of the Company's commercial property known as Little Falls Mall. Costs capitalized include architectural, engineering, appraisal and legal fees in the initial planning of Mall improvements.

During January 1993, excavation work at the Company's Spring Valley subdivision unearthed live chemical munitions which the U.S. Army had buried there, without marking or warning, in or about 1917-1918. The U.S. Army promptly assumed full responsibility for investigation, removal and clean-up of buried munitions ("Operation Safe Removal"). As a result of the Army's negligent acts or omissions in burying the live chemical munitions, which the Company first discovered in January 1993, the Company has incurred substantial expenses responding to the emergency situation, as well as substantial losses on account of the interruption to its business and lost opportunity costs. The Company has filed a claim with the U.S. Army to recover these losses and expenses caused by the Army's negligent acts or omissions. A portion of those losses and expenses is listed above ("Operation Safe Removal") including but not necessarily limited to community center, on-site expenses, legal costs and other professional expenses.

The Company has incurred costs related to environmental damage caused by fuel contamination at one of its rental properties. The Company is seeking reimbursement of costs and damages from the former tenant.

NOTE 6: INVESTMENT PROPERTY LIABILITIES

This balance consists of notes payable which are secured as follows:

Investment property	<u>Terms</u>	-	1995		1994
4900 Massachusetts Avenue, N.W.	\$27,873 payable monthly including 8.54% interest, balance due 9-29-00, with extension option to 9-29-05	\$	3,450,000	\$	-
Little Falls Mall	\$54,946 payable monthly including 10.10% interest, balance due 9-20-16		5,744,970		5,819,917
4300 Fordham Road N.W.	\$12,668 payable monthly including 9.0% interest, balance due 8-1-03		852,258		924,019
Sumner Apartments	\$34,628 payable monthly including 7.96% interest, balance due 12-01-03 (for 1993, \$39,548 payable monthly including 10.25% interest, balance refinanced in November 1993)		4,660,332		4,702,911
4910 Massachusetts Avenue, N.W.	\$73,928 payable monthly including 10 5/8% interest with remaining principal due 3-1-99		7,066,643	-	7,195,415
Unimproved land			21,774,203		18,642,262
Land - Caroline County, Virginia - Haymount Limited Partnership	\$1,825 payable monthly including 9.0% interest, balance due 6-8-97		33,769		51,737
	\$584 payable monthly including 9.5% interest, note matures 5-19-16		63,282		64,223
	\$5,000 payable monthly with additional payment of \$50,000 annually, including 6% interest, final payment on 1-1-99. Unsecured note for land development costs		374,871		460,200
	Principal payable in annual installments of \$700,000 beginning in September 1998. Interest payable monthly at variable rates		3,500,000		3,500,000
	\$1,164 payable monthly including 8.25% interest, balance due 4-30-05		154,397	Police	
			4,126,319		4,076,160
Total investment property liabili	ties	\$	25,900,522	\$	22,718,422

NOTE 6: INVESTMENT PROPERTY LIABILITIES - continued

As of September 30, 1995, the required curtailment of obligations for the years ended September 30, is as follows:

1996	\$ 504,618
1997	544,474
1998	1,280,158
1999	7,703,307
2000	1,061,148
2001 and after	 14,806,817
	\$ 25,900,522

NOTE 7: OPERATING NOTES PAYABLE

The balance of notes payable consists of the following obligations:

	<u>Terms</u>	******	1995	 1994
Line of credit	Interest only payable monthly at 1.25% above prime rate. Minimum annual principal curtailment of \$1,222,120, secured by Spring Valley lots. Balance due September 1996 with 3 one-year renewal options (refinanced in September 1993)	\$	6,568,900	\$ 8,960,000
Line of credit	Interest at prime rate plus 1/2 of 1%. Balance due 12-31-95		798,150	-
Line of credit	Interest at prime rate through April 1, 1996, adjusted annually. Balance due 10-01-01. Secured by land and building at 4820 Massachusetts Avenue		1,350,000	-
Equipment note	\$504 payable monthly including interest at 12%, secured by telephone equipment. Final payment due May 1999		16,979	20,774
Short-term loan	Payable November 30, 1995 with interest at 7%		200,000	200,000
Subordinated debentures	Interest only payable monthly at prime, issued between January and May 1991, due one year from date of issue			
	with annual extension options		2,330,000	 3,330,000
		\$	11,264,029	\$ 12,510,774

As of September 30, 1995, the required curtailment of obligations for the years ended September 30, is as follows:

1996	\$ 2,224,541
1997	1,226,933
1998	1,227,550
1999	2,905,005
2000	-
2001 and after	3,680,000
	\$ 11,264,029

NOTE 8: INCOME TAX

Income tax expense consists of the following:

	1	995	1994
Current income tax Deferred income tax	*	428,427 \$ 187,040	5 222,389 802,186
Income tax - Exhibit B	\$	615,467 \$	1,024,575

At September 30, 1995 and 1994, the components of the balance of deferred income tax liability (benefit) were related to:

		1995	***************************************	1994
Depreciation Rental income	\$	1,019,932	\$	947,593
Annual leave		88,823 (49,211)		105,612 (43,193)
Alternative minimum tax credit carryforward		(122,495)		(260,003)
	\$	937,049	\$	750,009

NOTE 9: CONTINGENT LIABILITY

The Company has severally guaranteed one-third of the principal balance outstanding on a line of credit extended to Two Bethesda Metro Center Limited Partnership, in which the Company holds a one-third interest. In addition, the Company jointly and severally guarantees the payment of all partnership interest and other expenses in connection with the loan. During the year ended September 30, 1994, the Partnership renegotiated its loan on the property with a seven-year term and repayment schedule. The partnership has remained current with the loan and continues to market the property for development. At September 30, 1995, the Company is contingently liable for principal of \$1,640.836.

NOTE 10: GAIN ON SALE OF LOTS

During the years ended September 30, 1995 and 1994, the Company sold lots in the Spring Meadows development. Gain was recognized as follows:

	1995	 1994
Sales price Direct cost	\$ 2,571,500 839,162	\$ 3,240,000 1,047,745
Gain on sale	\$ 1,732,338	\$ 2,192,255

NOTE 11: OPERATIONS OF NON-REAL ESTATE SUBSIDIARY

The Company's subsidiary, Spring Valley Liquor Corporation, which commenced operations August 31, 1991, was created for the operation of a retail store. For the years ended September 30, 1995 and 1994, the Corporation recognized a loss of \$33,674 and \$5,118, respectively.

NOTES TO FINANCIAL STATEMENTS

NOTE 12: RENTAL INCOME

The Company leases investment properties under non-cancelable leases, which expire at various dates through 2005. In most cases, Management expects that in the normal course of business, leases that expire will be renewed or replaced by other leases.

In addition to minimum rental payments, certain retail store leases require contingent payments based on sales levels. Apartments, which generate approximately 15% of the Company's gross rental income, are only rented on a 12-month lease basis.

As of September 30, 1995, future minimum payments required by non-cancelable leases for the following five years ending September 30 were as follows:

1996 1997 1998 1999 2000	\$ 4,949,288 4,040,724 3,225,833 2,298,186 1,772,225
	\$ 16,286,256

10 m			