## **Balance Sheet**

for the period ending March 31, 2014

## **ASSETS**

Current Assets Cash and Cash Equivalents Investments Unrealized Investments Gain/Loss Accounts Receivable Straightline Rent Miscellaneous Receivables	\$	Current Month 4,570,091.49 2,490,412.30 626,745.20 412,137.93 5,916,588.55 (2,133.30)	\$	Prior Month 4,898,941.31 2,490,516.18 597,665.12 213,321.26 5,916,588.55 8,864.90
Provision for Loss Other Receivables Inventory Prepaid Expenses		0.00 915,645.67 37,318.04 281,839.75		0.00 918,018.62 37,318.04 328,058.65
Total Current Assets	\$		\$	15,409,292.63
Fixed Assets Land HLP, II Land Buildings Property and Equipment Capital Improvements - Opt Building on 49th Street Improvements Less: Accumulated Depreciation  Net Fixed Assets	\$	6,310,994.50 538,905.48 50,493,324.96 475,239.36 1,876.00 37,711.61 13,420,820.70 23,110,341.33	\$	6,310,994.50 538,905.48 50,436,649.52 474,827.83 1,876.00 37,711.61 13,301,703.51 22,961,350.27
Other Assets Deferred Leasing Commissions, Deferred Finance Charges, net Accum Amort Def Deposit Deferred Taxes Deposit on Refinance Real Estate Tax Escrow		1,483,595.78 1,058,495.40 (8,702.04) 17,630.05 7,747,233.00 0.00 154,140.69	¢	1,464,670.28 1,064,713.35 (5,801.36) 17,630.05 7,747,233.00 0.00 429,990.44
Total Other Assets TOTAL ASSETS	\$ \$	73,869,569.79	\$ \$	10,718,435.76 74,269,046.57

### LIABILITIES AND STOCKHOLDERS' DEFICIT

Current Liabilities Accounts Payable Accrued Income Taxes Accrued Expenses Security Deposits Prepaid RE Income	\$ 76,133.33 0.00 1,143,152.76 453,622.51 82,637.70	\$ 77,636.35 0.00 1,542,918.43 452,451.47 82,637.70
Prepaid Rent Income	 426,927.08	580,592.43
<b>Total Current Liabilities</b>	\$ 2,182,473.38	\$ 2,736,236.38
Long-Term Liabilities Notes Payable (1) Guaranty Reserve	95,743,569.23 0.00	95,956,452.36 0.00
Total Long-Term Liabilities	\$ 95,743,569.23	\$ 95,956,452.36
Total Liabilities	\$ 97,926,042.61	\$ 98,692,688.74
Minority Interest (2)	 (6,803,872.56)	(6,803,872.56)
<b>Total Minority Interest</b>	\$ (6,803,872.56)	\$ (6,803,872.56)
Stockholders' Deficit Common Stock Dividend Retained Earnings (Deficit)	800,200.00 0.00 (18,052,800.26)	800,200.00 0.00 (18,419,969.61)
Total Stockholders' Deficit	\$ (17,252,600.26)	\$ (17,619,769.61)
TOTAL LIABILITIES & STOCKHOLDERS' DEFICIT	\$ 73,869,569.79	\$ 74,269,046.57

<sup>1.</sup> Notes Payable of 8,250,229.96 is offset by a Notes Receivable of 825,023 which is the cash of the 8,250,229.96 from Haymount Limited Partnership to W.C. and A.N. Miller Development Company.

<sup>2.</sup> W.C. and A.N. Miller Development Company owns 85% of Haymount Limited Partnership.

## W.C. and A.N. Miller Development Company **Long Term Debt**

for the period ending March 31, 2014

	Current Month	Budget	Prior Month
Promissory Notes	\$ 3,855,445.01	\$ 3,854,843.12	3,944,980.64
Key Bank Loan	16,855,915.97	16,855,915.97	16,879,493.97
N/P - TIAA Loan	21,189,147.75	21,189,147.75	21,213,163.64
N/P - Haymount Mezz	8,250,229.83	8,250,229.83	8,250,229.83
N/P - Cardinal Loan - SVR	16,292,281.88	16,292,260.56	16,323,198.13
N/P - Guardian Loan	29,300,548.79	29,300,548.85	29,345,386.15
			_
Total Long Term Debt	\$ 95,743,569.23	\$ 95,742,946.08	\$ 95,956,452.36

#### Notes Repayment Schedule:

- 1. Promissory Notes interest rate of 3%; due 12/31/2032
- 2. Key Bank Loan Sumner Highlands; interest rate of 6.47%; due 6/30/2021; No prepayment until 7/1/2011; prepayment penalty afterwards is greater of 1% or present value of principal and interest outstanding discounted at the rate at which, when compounded monthly is equivalent to the Prepayment Treasury Rate compounded semi-annually, less the outstanding principal balance as of the date of prepayment.
- 3. TIAA Spring Valley Office; interest rate of 7%; due 10/1/2018; no prepayment until 9/30/2013; prepayment penalty afterwards is greater of 1% or present value of principal and interest outstanding discounted at the rate at which, when compounded monthly is equivalent to the Prepayment Treasury Rate compounded semi-annually, less the outstanding principal balance as of the date of prepayment.
- 4. **Cardinal Bank** Spring Valley Retail; interest rate of 4.35%; due 3/14/2023; Prepayment of 3% for years 1 & 2; 2% for years 3 & 4; and 1% for years 5, 6, 8, and 9. No prepayment penalty in years 7 or 10.
- 5. Guardian Loan: Shops @Sumner Place; Interest rate of 4.08%; due 10/31/22; no prepayment until 10/31/2017; prepayment penalty afterwards is greater of 1% or present value of principal and interest outstanding discounted at the rate at which, when compounded monthly is equivalent to the Prepayment Treasury Rate compounded semi-annually, less the outstanding principal balance as of the date of prepayment.

### **Income Statement**

for the period ending March 2014

	March 2014 Actual	March 2014 Budget	March 2014 Variance	March 2013 Prior Year	Year to Date Actual	Year to Date Budget	Year to Date Variance	Year to Date Prior Year
Rental Activities								
Rent Income	\$ 1,506,899.15	1,540,545.00	(33,645.85)	1,444,819.50	8,031,325.10	8,174,590.00	(143,264.90)	7,726,075.62
Rent Expenses	(372,483.66)	(366,576.00)	(5,907.66)				73,560.51	
Real Estate Taxes	(122,005.34)	(118,446.00)	(3,559.34)	(113,426.54)	(720,404.51)	(710,676.00)	(9,728.51)	(680,614.32)
Depreciation	(176,745.19)	(176,744.00)	(1.19)	(176,011.75)	(1,060,471.14)	(1,060,470.00)	(1.14)	(1,056,070.47)
Debt Service-Interest	(377,035.23)	(371,647.00)	(5,388.23)	(383,100.47)	(2,262,085.41)	(2,263,167.00)	1,081.59	(2,298,156.96)
Net Rental Income	458,629.73	507,132.00	(48,502.27)	372,025.28	1,815,126.55	1,893,479.00	(78,352.45)	1,562,836.83
Gross Profit	458,629.73	507,132.00	(48,502.27)	372,025.28	1,815,126.55	1,893,479.00	(78,352.45)	1,562,836.83
<b>Operating Expenses</b>								
Bank Charges	156.23	200.00	(43.77)	154.42	931.47	1,200.00	(268.53)	514.95
Schwab - ABP Fee	140.10	-	140.10	-	873.69	-	873.69	-
Schwab - Mgt Fee	-	-	-	-	3,676.67	3,500.00	176.67	-
Computer Supplies	145.00	200.00	(55.00)	-	1,129.00	2,000.00	(871.00)	4,835.81
Computer Consultant	2,399.50	1,000.00	1,399.50	800.00	8,574.50	6,000.00	2,574.50	7,883.04
Office Administration	8,925.00	8,925.00	-	8,500.00	63,550.00	53,550.00	10,000.00	61,000.00
Dues and Subscriptions	-	-	-	-	89.00	-	89.00	-
General Insurance	-	-	-	-	33,452.25	29,000.00	4,452.25	27,780.00
Legal - General	114.50	5,000.00	(4,885.50)	9,255.17	8,571.47	30,000.00	(21,428.53)	31,908.13
Legal - Loan/Lenders	-	-	-	-	-	-	-	17,050.00
Legal - Haymount	15,832.45	-	15,832.45	-	44,836.03	40,000.00	4,836.03	64,064.40
Benefits	3,284.37	2,833.33	451.04	2,011.95	17,629.23	17,000.00	629.23	11,282.69
Management Meals	36.49	500.00	(463.51)		4,438.11	3,900.00	538.11	3,725.41
Office Supplies	215.97	600.00	(384.03)	221.99	12,783.81	3,600.00	9,183.81	7,771.86
Other Taxes and Licenses	-	-	-	-	1,036.85	700.00	336.85	1,166.00
Payroll Taxes	2,834.32	2,500.00	334.32	2,403.37	15,907.17	16,500.00	(592.83)	13,862.23
Estimated Taxes (Federal & State)	17,565.00	17,565.00	-	-	35,130.00	35,130.00	-	-
Postage	122.52	375.00	(252.48)	336.45	2,464.77	2,250.00	214.77	2,314.32
Accounting	-	1,200.00	(1,200.00)	-	2,950.00	7,200.00	(4,250.00)	3,926.50
Review/Tax Returns/Fin St.	-	-	-	-	55,517.40	57,000.00	(1,482.60)	42,838.75
Internal Control Review	-	-	-	-	3,725.60	6,000.00	(2,274.40)	3,385.00
Promotion and Entertainment	-	350.00	(350.00)	241.59	510.92	2,100.00	(1,589.08)	37,795.40
Charitable Contribution	-	-	-	-	1,000.00	1,000.00	-	11,000.00
Rent	9,196.57	9,000.00	196.57	7,536.63	54,559.64	54,000.00	559.64	43,979.82
Executive Compensation	28,125.00	28,125.00	-	22,916.67	168,750.00	168,750.00	-	137,500.02

Executive Bonus	-	-	-	-	150,000.00	150,000.00	-	100,000.00
Executice Compensation Committee Fees	-	-	-	-	9,500.00	-	9,500.00	-
Office Phone & Internet	491.90	600.00	(108.10)	513.51	3,049.46	3,600.00	(550.54)	1,724.55
Cell Phones & Mobile Devices	534.96	750.00	(215.04)	582.89	4,406.39	4,500.00	(93.61)	2,960.46
Management Travel	646.64	3,500.00	(2,853.36)	1,122.60	13,633.91	21,000.00	(7,366.09)	13,724.87
Payroll Processing Fees	346.08	400.00	(53.92)	354.94	2,438.26	2,400.00	38.26	2,502.28
Board of Directors Fees	18,000.00	18,000.00	-	19,000.00	108,000.00	108,000.00	-	114,000.00
House Plans for Neighbors	(57.65)	-	(57.65)	-	(402.95)	-	(402.95)	-
RE Tax Expense	-	-	-	-	2,799.72	3,300.00	(500.28)	2,799.72
Costs associaed with Sale of Property	331.34	-	331.34	-	331.34	-	331.34	-
Shareholders Annual Meeting	-	-	-	-	794.70	2,000.00	(1,205.30)	1,210.66
Board Travel and Meals	1,160.60	-	1,160.60	-	16,578.60	20,000.00	(3,421.40)	17,096.89
<b>Total Operating Expenses</b>	 110,546.89	101,623.33	8,923.56	76,238.08	853,217.01	855,180.00	(1,962.99)	791,603.76
<b>Net Operating Income</b>	 348,082.84	405,508.67	(57,425.83)	295,787.20	961,909.54	1,038,299.00	(76,389.46)	771,233.07
Other Income and Expenses		-						
Miscellaneous Income	-	500.00	(500.00)		7,465.00	-	7,465.00	-
Interest Income	434.58	-	434.58	325.02	2,572.43	3,000.00	(427.57)	3,595.30
Interest Dividend Income	36.22	-	36.22	-	36.71	-	36.71	-
Debt Service (Interest) Other	(10,464.37)	(9,862.45)	-	(11,656.83)	(52, 156.37)	(51,554.47)	(601.90)	(24,388.34)
Unrealized Investment Gain/Loss	 29,080.08		29,080.08	68,060.66	297,591.20	-	297,591.20	61,792.53
<b>Total Other Income and Expenses</b>	 19,086.51	(9,362.45)	29,050.88	56,728.85	255,508.97	(48,554.47)	304,063.44	40,999.49
	 				·			<del>_</del>
Net Income	\$ 367,169.35 \$	396,146.22 (\$	28,374.95) \$	352,516.05	\$ 1,217,418.51 \$	989,744.53 \$	227,673.98 \$	812,232.56
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# W.C. and A.N. MILLER COMPANIES STATEMENT OF CASH FLOW

For the Month Ended March 31, 2014

	Current Month	Year to Date
Cash Flows for Operating Activities:  Net Income	367,169.35	1,217,418.50
Tee meone	307,103.33	1,217,110.00
Adjustments to Reconcile Net Income to Net Cash		
Provided by Operating Activities		
Dividend		-
Depreciation and amortization	176,333.66	1,045,988.71
Unrealized Investment Gain/Loss	(29,080.08)	(297,591.20)
Loss on disposition of fixed assets		-
Income allocated to minority interest		(397.56)
Accounts receivable	(187,818.47)	(171,204.51)
Other receivables	2,372.95	13,978.09
Inventory		-
Deferred income taxes		-
Prepaid expenses	6,193.06	14,681.44
Current maturities of long term debt		-
Accounts payable	(1,503.02)	(190,903.34)
Accrued income taxes		-
Accrued expenses	(399,765.67)	(144,827.57)
Security deposits	1,171.04	(4,867.71)
Prior Tenant Clearing (SH)		-
Prepaid Real Estate Tax	40,025.84	160,103.33
Prepaid rent income	(153,665.35)	(204,438.28)
Total Adjustments	(545,736.04)	220,521.40
Net Cash Provided by (Used for) Operating Activities	(178,566.69)	1,437,939.90
Cash Flow for Investing Activities:		
Acquisition of fixed assets	(175,792.63)	(1,033,970.75)
Acquisition of deferred financing charges	-	-
Acquisition of deferred Leasing Commissions	(37,561.00)	(198, 294.13)
Acquisition of real estate tax escrow	275,849.75	(85,154.99)
Acquisition of Investments	103.88	4,513.65
Development of 49th Street Lot		(973.00)
Acquisition of water escrow		-
Disposition of guaranty reserve	-	-
Disposition of deposit	-	-
Net Cash Used for Investing Activities	62,600.00	(1,313,879.22)
Cash Flow for Financing Activities:		
Disposition of long term debt	(212,883.13)	(1,154,674.72)
Acquisition of long term debt	(212,000.110)	(1,10 1,07 1172)
Net Cash Used for Financing Activities	(212,883.13)	(1,154,674.72)
The Court Code for I manning Table that	(212,000.110)	(1,10 1,07 11/2)
Net Increase (Decrease) in Cash and Cash Equivalents	(328,849.82)	(1,030,614.04)
Cash and cash equivalents, Beginning of Period	4,898,941.31	5,600,705.52
CASH AND CASH EQUIVALENTS, END OF YEAR	4,570,091.49	4,570,091.49

#### W.C. and A.N. Miller Development Company 2012/2013 Cash Flow Statement Summary

	March 2014 Month Actual	March 2014 Month Budget	Variance	March 2013 Prior Year	Actual Year to Date	Budget Year to Date	Variance	Variance Prior as a Percentage Year to D	Date
Rental Activities									
Rent Income	\$ 1,506,899.15	\$ 1,540,545.00 \$	(33,645.85)	\$ 1,444,819.50	\$ 8,031,325.10	\$ 8,174,590.00	(143,264.90)	-1.75% \$ 7,726,07	75.62
Rent Expenses	\$ (372,483.66)	\$ (366,576.00) \$	(5,907.66)	\$ (400,255.46)	\$ (2,173,237.49)	\$ (2,246,798.00)	73,560.51	-3.27% \$ (2,128,39	97.04)
Real Estate Taxes	\$ (122,005.34)	\$ (118,446.00) \$	(3,559.34)	,	, , ,	\$ (710,676.00)		1.37% \$ (680,61	14.32)
Amortization/Depreciation	\$ (176,745.19)	\$ (176,744.00) \$	(1.19)	\$ (176,011.75)	\$ (1,060,471.14)	\$ (1,060,470.00)	(1.14)	0.00% \$ (1,056,07	70.47)
Debt Service - Interest	\$ (377,035.23)	\$ (371,647.00) \$	(5,388.23)	\$ (383,100.47)	\$ (2,262,085.41)	\$ (2,263,167.00)	1,081.59	-0.05% \$ (2,298,15	56.96)
Net Rental Income	\$ 458,629.73	\$ 507,132.00 \$	(48,502.27)	\$ 372,025.28	\$ 1,815,126.55	\$ 1,893,479.00	(78,352.45)	-4.14% \$ 1,562,83	36.83
<b>Total Operating Expenses</b>	\$ 110,546.89	\$ 101,623.33 \$	8,923.56	\$ 76,238.08	\$ 853,217.01	\$ 855,180.00	(1,962.99)	-0.23% \$ 791,60	03.76
Net Income	\$ 367,169.35	\$ 396,146.22 \$	(28,976.87)	\$ 352,516.05	\$ 1,217,418.51	\$ 989,744.53	227,673.98	23.00% \$ 812,23	32.56
Total Adjustments to Reconcile to Cash	\$ (483,136.04)	\$ (187,006.00) \$	(296,130.04)	\$ (368,555.78)	\$ (1,093,357.82)	\$ (429,672.00)	6 (663,685.82)	154.46% \$ 591,51	11.45
Net Cash provided from Operations	\$ (115,966.69)	\$ 209,140.22 \$	(325,106.91)	\$ (16,039.73)	\$ 124,060.69	\$ 560,072.53	(436,011.84)	-77.85% \$ 1,403,74	44.01
Increase or (Decrease) in Long Term Debt	\$ (212,883.13)	\$ (213,494.12) \$	610.99	\$ 2,104,067.25	\$ (1,154,674.72)	\$ (1,245,307.09)	90,632.37	-7.28% \$ 10,833,62	20.36
Net Increase (Decrease) in Cash (FREE CASH FLOW)	\$ (328,849.82)	\$ (4,353.90) \$	(324,495.92)	\$ 2,088,027.52	\$ (1,030,614.03)	\$ (685,234.56)	(345,379.47)	50.40% \$ 12,237,36	64.37
Shareholder Dividend	\$ -	\$ - \$	-	\$ -	\$ -	\$ - \$	-	0.00% \$ (6,350,00	00.00)
Investments	\$ -	\$ - \$	-	\$ -	\$ -	\$ - 9	-	0.00% \$ (2,500,00	00.00)
Cash Balance at Beginning of Period	\$ 4.898.941.31	\$ 4.919.824.86 \$	(20.883.55)	\$ 2,734,019.92	\$ 5,600,705.52	\$ 5.600.705.52	-	\$ 1,434,68	83.07
Increase (Decrease) in cash during period	\$ (328,849.82)	. , ,	` ' '	\$ 2,088,027.52	\$ (1,030,614.03)			50.40% \$ 3,387,36	
Cash at End of Period	\$ 4,570,091.49	\$ 4,915,470.96 \$	(345,379.47)	\$ 4,822,047.44	\$ 4,570,091.49	\$ 4,915,470.96	(345,379.47)	-7.03% \$ 4,822,04	47.44

#### W.C. and A.N. Miller Development Company Cash Flow Statement as of March 31, 2014 Comparison

	March 2014	March 2014	March 2014	March 2013	Year to Date	Year to Date	Year to Date	Variance as a	Year to Date
	Actual	Budget	Variance	Prior Year	Actual	Budget	Variance	Percentage	Prior Year
Rental Activities									
Rent Income	\$ 1,506,899.15	1,540,545.00	(33,645.85)	1,444,819.50	8,031,325.10	8,174,590.00	(143,264.90)	-1.75%	7,726,075.62
Rent Expenses	(\$ 372,483.66)	(366,576.00)	(5,907.66)	(400,255.46)	(2,173,237.49)	(2,246,798.00)	73,560.51	-3.27%	(2,128,397.04)
Real Estate Taxes	(\$ 122,005.34)	(118,446.00)	(3,559.34)	(113,426.54)	(720,404.51)	(710,676.00)	(9,728.51)	1.37%	(680,614.32)
Depreciation	(\$ 176,745.19)	(176,744.00)	(1.19)	(176,011.75)	(1,060,471.14)	(1,060,470.00)	(1.14)	0.00%	(1,056,070.47)
Debt Service-Interest	(\$ 377,035.23)	(371,647.00)	(5,388.23)	(383,100.47)	(2,262,085.41)	(2,263,167.00)	1,081.59	-0.05%	(2,298,156.96)
Net Rental Income	458,629.73	507,132.00	(48,502.27)	372,025.28	1,815,126.55	1,893,479.00	(78,352.45)	-4.14%	1,562,836.83
Gross Profit	458,629.73	507,132.00	(48,502.27)	372,025.28	1,815,126.55	1,893,479.00	(78,352.45)	-4.14%	1,562,836.83
Operating Expenses									
Bank Charges	156.23	200.00	(43.77)	154.42	931.47	1,200.00	(268.53)	-22.38%	514.95
Schwab - ABP Fee	140.10	-	140.10	-	873.69	-	873.69	100.00%	-
Schwab - Mgt Fee	-	-	-	-	3,676.67	3,500.00	176.67	5.05%	-
Computer Supplies	145.00	200.00	(55.00)	-	1,129.00	2,000.00	(871.00)	-43.55%	4,835.81
Computer Consultant	2,399.50	1,000.00	1,399.50	800.00	8,574.50	6,000.00	2,574.50	42.91%	7,883.04
Office Administration	8,925.00	8,925.00	-	8,500.00	63,550.00	53,550.00	10,000.00	18.67%	61,000.00
Dues and Subscriptions	-	-	-	-	89.00	-	89.00	100.00%	-
General Insurance	-	-	-	-	33,452.25	29,000.00	4,452.25	15.35%	27,780.00
Legal - General	114.50	5,000.00	(4,885.50)	9,255.17	8,571.47	30,000.00	(21,428.53)	-71.43%	31,908.13
Legal - Loan/Lenders	-	-	-	-	-	-	-	100.00%	17,050.00
Legal - Haymount	15,832.45	-	15,832.45	-	44,836.03	40,000.00	4,836.03	12.09%	64,064.40
Benefits	3,284.37	2,833.33	451.04	2,011.95	17,629.23	17,000.00	629.23	3.70%	11,282.69
Management Meals	36.49	500.00	(463.51)	285.90	4,438.11	3,900.00	538.11	13.80%	3,725.41
Office Supplies	215.97	600.00	(384.03)	221.99	12,783.81	3,600.00	9,183.81	255.11%	7,771.86
Other Taxes and Licenses	-	-	-	-	1,036.85	700.00	336.85	48.12%	1,166.00
Payroll Taxes	2,834.32	2,500.00	334.32	2,403.37	15,907.17	16,500.00	(592.83)	-3.59%	13,862.23
Estimated Taxes (Federal & State)	17,565.00	17,565.00	-	-	35,130.00	35,130.00	-	0.00%	-
Postage	122.52	375.00	(252.48)	336.45	2,464.77	2,250.00	214.77	9.55%	2,314.32
Accounting	-	1,200.00	(1,200.00)	-	2,950.00	7,200.00	(4,250.00)	-59.03%	3,926.50
Review/Tax Returns/Fin St.	-	-	-	-	55,517.40	57,000.00	(1,482.60)	-2.60%	42,838.75
Internal Control Review	-	-	-	-	3,725.60	6,000.00	(2,274.40)	-37.91%	3,385.00
Promotion and Entertainment	-	350.00	(350.00)	241.59	510.92	2,100.00	(1,589.08)	-75.67%	37,795.40
Charitable Contribution	-	-	-	-	1,000.00	1,000.00	-	0.00%	11,000.00
Rent	9,196.57	9,000.00	196.57	7,536.63	54,559.64	54,000.00	559.64	1.04%	43,979.82
Executive Compensation	28,125.00	28,125.00	-	22,916.67	168,750.00	168,750.00	-	0.00%	137,500.02
Executive Bonus	-	-	-	-	150,000.00	150,000.00	-	0.00%	100,000.00
Executice Compensation Committee Fees	-	-	-	-	9,500.00	-	9,500.00	100.00%	-
Office Phone & Internet	491.90	600.00	(108.10)	513.51	3,049.46	3,600.00	(550.54)	-15.29%	1,724.55
Cell Phones & Mobile Devices	534.96	750.00	(215.04)	582.89	4,406.39	4,500.00	(93.61)	-2.08%	2,960.46
Management Travel	646.64	3,500.00	(2,853.36)	1,122.60	13,633.91	21,000.00	(7,366.09)	-35.08%	13,724.87
Payroll Processing Fees	346.08	400.00	(53.92)	354.94	2,438.26	2,400.00	38.26	1.59%	2,502.28
Costs associated with Sale of Property	331.34	-	331.34	-	331.34	-	331.34	100.00%	-
Board of Directors Fees	18,000.00	18,000.00	-	19,000.00	108,000.00	108,000.00	-	0.00%	114,000.00
House Plans for Neighbors	(57.65)	-	(57.65)	-	(402.95)	-	(402.95)	100.00%	-
RE Tax Expense	-	-	-	-	2,799.72	3,300.00	(500.28)	-15.16%	2,799.72

Shareholders Annual Meeting		-	-	-	-	794.70	2,000.00	(1,205.30)	-60.27%	1,210.66
Board Travel and Meals		1,160.60	-	1,160.60	-	16,578.60	20,000.00	(3,421.40)	-17.11%	17,096.89
Total Operating Expenses		110,546.89	101,623.33	8,923.56	76,238.08	853,217.01	855,180.00	(1,962.99)	-0.23%	791,603.76
Net Operating Income		348,082.84	405,508.67	(57,425.83)	295,787.20	961,909.54	1,038,299.00	(76,389.46)	-7.36%	771,233.07
Other Income and Expenses										
Miscellaneous Income			-	-		7,465.00	-	7,465.00	100.00%	-
Interest Income		434.58	500.00	(65.42)	325.02	2,572.43	3,000.00	(427.57)	-14.25%	3,595.30
Interest Dividend Income		36.22	-	36.22		36.71	-	36.71	100.00%	-
Debt Service (Interest) Other	(	10,464.37)	(9,862.45)	(601.92)	(11,656.83)	(52,156.37)	(51,554.47)	(601.90)	1.17%	(24,388.34)
Unrealized Investment Gain/Loss		29,080.08	-	29,080.08	68,060.66	297,591.20	-	297,591.20	100.00%	61,792.53
Total Other Income and Expenses		19,086.51	(9,362.45)	28,448.96	56,728.85	255,508.97	(48,554.47)	304,063.44	-626.23%	40,999.49
Net Income	\$	367,169.35 \$	396,146.22	(\$ 28,976.87) \$	352,516.05	\$ 1,217,418.51 \$	989,744.53 \$	227,673.98	23.00% \$	812,232.56
Adjustments to reconcile net income										
to net cash provided by Operations										
Amortization/Depreciation	1	76,333.66	175,819.00	514.66	151,433.70	1,047,418.54	1,054,914.00	(7,495.46)	-0.71%	986,157.48
Accounts receivable	(1	87,818.47)	,.	(187,818.47)	(176,597.38)	(172,634.34)	-	(172,634.34)	100.00%	(3,860.93)
Required Building Improvements		56,675.44)	(18,000.00)	(38,675.44)	(25,620.28)	(768,436.32)	(33,000.00)	(735,436.32)	2228.59%	(109,311.94)
Optional Building Improvements	`	-	(85,798.00)	85,798.00	(==,====,	-	(832,918.00)	832,918.00	0.00%	-
Tenant Improvements	(1	19,117.19)	(153,844.00)	34,726.81	(37,548.25)	(265,534.43)	(675,777.00)	410,242.57	-60.71%	(66,520.15)
Leasing Commission		37,561.00)	(76,173.00)	38,612.00	(9,600.98)	(198,294.13)	(190,218.00)	(8,076.13)	4.25%	(216,597.77)
Notes Receivable	,	2,372.95	2,357.00	15.95	3,838.17	13,978.09	13,884.00	94.09	0.68%	22,791.48
Real Estate Tax Escrows	(	64,603.65)	(65,484.00)	880.35	(59,897.18)	(425,608.39)	(392,904.00)	(32,704.39)	8.32%	(351,384.23)
Escrow Fund Release		46,772.40	393,591.00	(246,818.60)	307,910.60	146,772.40	393,591.00	(246,818.60)	0.00%	307,910.60
Accrued Real Estate Taxes		18,446.00	118,446.00	(240,010.00)	53,692.00	516,716.00	710,676.00	(193,960.00)	-27.29%	426,917.00
Real-estate Tax Payments		23,035.00)	(477,920.00)	154,885.00	(412,679.00)	(323,035.00)	(477,920.00)	154,885.00	0.00%	(412,679.00)
Accrued Expenses	,	(1,495.67)	(477,720.00)	(1,495.67)	82,027.99	(144,827.57)	(477,720.00)	(144,827.57)	100.00%	(142,592.02)
Minority Interest		(1,473.07)		(1,4/3.07)	62,027.77	(397.56)	_	(397.56)	100.00%	(501.81)
Prepaid Expenses		351.99		351.99	5,189.85	(104,059.94)	_	(104,059.94)	100.00%	(68,950.20)
Prepaid Real Estate Taxes		40,025.84		40,025.84	38,792.55	240,155.01	-	240,155.01	100.00%	232,755.33
Prepaid Insurance		5,841.07		5,841.07	6,421.00	38,689.70	-	38,689.70	100.00%	38,815.39
Accounts Payable		(1,503.02)		(1,503.02)	2,735.94	(190,903.34)	-	(190,903.34)	100.00%	(88,342.32)
Security Deposits		1,171.04		1,171.04	2,401.00	(4,867.71)	-	(4,867.71)	100.00%	32,039.00
Prepaid RE Tax Income		1,1/1.04		1,1/1.04	2,401.00	(4,007.71)	-	(4,807.71)	0.00%	32,039.00
Prepaid Rent Income	(1	53,665.35)		(153,665.35)	(80,124.60)	(204,438.28)	-	(204,438.28)	100.00%	83,289.23
•	(1	-		(133,003.33)	(80,124.00)	(204,436.26)	-	(204,436.26)		
Deposit on Refinance of Shops at Sumner Place		-		-	(154 205 25)	-	-	-	0.00%	600,000.00
Deferred Loan Charges	,	-			(154,395.25)	(207.501.20)	-	(207 501 20)	100.00%	(137,022.41)
Unrealized Investment Gain/Loss	(	29,080.08)		(29,080.08)	(68,060.66)	(297,591.20)	-	(297,591.20)	100.00%	(61,792.53)
Acquisition of Investments		103.88		103.88		4,513.65	-	4,513.65	100.00%	-
Development of 49th Street Lot		-		-		(973.00)	-	(973.00)	100.00%	- (401 122 75)
Closing Cost for Refinance		-		-	1 525 00	-	-	-	0.00%	(481,133.75)
Prior Tenant Clearing	d /4	92 126 04\	(197.006.00)	e (206 120 04) e	1,525.00	e (1,002,257,92), e	(420, 672, 00)	+ (662,695,99)	100.00%	1,525.00
Total Adjustments	\$ (4	83,136.04) \$	(187,006.00)	\$ (296,130.04) \$	(368,555.78)	\$ (1,093,357.82) \$	(429,672.00)	D (003,085.82)	154.46% \$	591,511.45
Net Cash provided from Operations	\$ (1	15,966.69) \$	209,140.22	\$ (325,106.91) \$	(16,039.73)	\$ 124,060.69 \$	560.072.53	\$ (436,011.84)	-77.85% \$	1,403,744.01

Increase or (Decrease) in Long Term Debt	\$ (212,883.13	) \$	(213,494.12)	\$ 610.99	\$ 2,104,067.25	\$ (1,154,674.72)	\$ (1,245,307.09)	\$ 90,632.37	-7.28%	\$ 10,833,620.36
Net Increase (Decrease) in Cash (FREE CASH FLOW)	\$ (328,849.82	) \$	(4,353.90)	\$ (324,495.92)	\$ 2,088,027.52	\$ (1,030,614.03)	\$ (685,234.56)	\$ (345,379.47)	50.40%	\$ 12,237,364.37
Shareholder Distribution	\$ -	\$	-	\$ -	\$ -	\$ -	\$ -	\$ -	0.00%	\$ (6,350,000.00)
Investments	\$ -	\$	-	\$ -	\$ -	\$ -	\$ -	\$ -	0.00%	\$ (2,500,000.00)
Cash Balance at Beginning of Period Increase (Decrease) in cash during period	\$ 4,898,941.31 \$ (328,849.82			,		\$ 5,600,705.52 \$ (1,030,614.03)		\$ (345,379.47)	50.40%	\$ 1,434,683.07 \$ 3,387,364.37
Cash at End of Period	\$ 4,570,091.49	\$	4,915,470.96	\$ (345,379.47)	\$ 4,822,047.44	\$ 4,570,091.48	\$ 4,915,470.96	\$ (345,379.47)	-7.03%	\$ 4,822,047.44

#### W.C. and A.N. Miller Development Company CONSOLIDATED CASH FLOW STATEMENT as of March 31, 2014

							as of Marci	131, 2014									
		October Actual	November Actual	December Actual	January Actual	February Actual	March Actual	April Budget	May Budget	June Budget	July Budget	August Budget	September Budget	Total Budget 2013/2014	Total Actual 2012/2013	Difference Budget v Actual	Variance
								_	_	_	-	_	-	_		_	
Rental Activities	¢.	1 207 415 06 - 6	1 204 016 51 - 6	1 257 422 21 \$	1.298.528.13 \$	1 276 142 04 - 6	1.506.900.15 \$	1 242 902 00 - 6	1.349.018.00 \$	1 422 526 00 \$	1 202 452 00 - 6	1 201 202 00 - 6	1 605 190 00	ć 16 F2F 607 10	10.160.204.00	(1.622.507.90)	00/
Rent Income Rent Expenses	\$ \$	1,307,415.96 \$ (331,178.16) \$	1,284,916.51 \$ (315,055.17) \$	1,357,423.31 \$ (384,682.16)	(459,991.17) \$	1,276,142.04 \$ (309,847.17) \$	1,506,899.15 \$ (372,483.66) \$	1,342,803.00 \$ (356,739.00) \$	1,349,018.00 \$ (343,214.00) \$	1,423,536.00 \$ (327,612.00) \$	1,392,452.00 \$ (347,259.00) \$	1,391,383.00 \$ (354,304.00) \$	, ,	+//		(1,632,507.80) (8 287,890.80	-9% -6%
Real Estate Taxes	\$	(119,679.84) \$	(119,679.83) \$		(119,679.83) \$	(119,679.83) \$	(122,005.34) \$	(118,446.00) \$	(118,446.00) \$	(118,446.00) \$	(120,020.00) \$	(120,020.00) \$	(120,020.00)				5%
Amortization/Depreciation	\$	(176,745.19) \$	(176,745.19) \$		(176,745.19) \$	(176,745.19) \$	(176,745.19) \$	(176,745.00) \$	(176,746.00) \$	(176,742.00) \$	(176,745.00) \$	(176,744.00) \$	(176,751.00)				2%
Debt Service - Interest	\$	(379,606.88) \$	(377,120.07) \$		(378,076.83) \$	(371,656.44) \$	(377,035.23) \$	(377,028.00) \$	(374,545.00) \$	(375,984.00) \$	(373,502.00) \$	(374,930.00) \$	(374,403.00)				-1%
Net Rental Income	\$	300,205.89 \$	296,316.25 \$	297,726.16 \$	164,035.11 \$	298,213.41 \$	458,629.73 \$	313,845.00 \$	336,067.00 \$	424,752.00 \$	374,926.00 \$	365,385.00 \$	597,244.00	\$ 4,227,345.55	5,651,496.98	(1,424,151.43)	-25%
Revenues	·	,	,		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		,		,	,	,		, ,	, , ,	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	, (, , , , , , , , , , , , , , , , , ,	
Sales(Lots and Homes) Cost of Sales																	
Gross Profit	\$	300,205.89 \$	296,316.25 \$	297,726.16 \$	164,035.11 \$	298,213.41 \$	458,629.73 \$	313,845.00 \$	336,067.00 \$	424,752.00 \$	374,926.00 \$	365,385.00 \$	597,244.00	\$ 4,227,345.55	\$ 5,651,496.98	(1,424,151.43)	-25%
Operating Expenses																	
Bank Charges	\$	161.28 \$	170.26 \$	108.15 \$	168.69 \$	166.86 \$	156.23 \$	200.00 \$	200.00 \$	200.00 \$	200.00 \$	200.00 \$	200.00	\$ 2,131.47	\$ 1,478.99	652.48	44%
Management fees investment account	\$	1,903.91 \$	147.49 \$	144.19 \$	2,064.73 \$	149.94 \$	140.10 \$	1,750.00		\$	1,750.00			\$ 8,050.36			57%
Computer Consultant	\$	1,462.50 \$	1,531.25 \$	1,181.25 \$	1,000.00 \$	1,000.00 \$	2,399.50 \$	1,000.00 \$	1,000.00 \$	1,000.00 \$	1,000.00 \$	1,000.00 \$	1,000.00				-12%
Computer Supplies	\$	25.00 \$	- \$	959.00 \$	-	\$	145.00 \$	200.00 \$	200.00 \$	200.00 \$	200.00 \$	200.00 \$	200.00				-59%
Executive Compensation	\$	22,916.67 \$	22,916.67 \$	38,541.66 \$	28,125.00 \$	28,125.00 \$	28,125.00 \$	28,125.00 \$	28,125.00 \$	28,125.00 \$	28,125.00 \$	28,125.00 \$	28,125.00				23%
Executive Bonus (2012/2013 Fiscal Year) Executive Compensation Committee Fees	¢	9,500,00 \$	- S	150,000.00 \$	-		¢	- \$	- \$	- \$	- \$	- \$	-	\$ 150,000.00 \$ 9,500.00			50% 100%
Office Administration	\$	8,925.00 \$	8,925.00 \$	18,925.00 \$	8,925.00 \$	8,925.00 \$	8,925.00 \$	8,925.00 \$	8,925.00 \$	8,925.00 \$	8,925.00 \$	8,925.00 \$	8,925.00	φ ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			5%
Payroll Burden	\$	1,015.05 \$	1,015.05 \$	4,181.61 \$	4,026.82 \$	2,834.32 \$	2,834.32 \$	2,500.00 \$	2,500.00 \$	2,500.00 \$	2,500.00 \$	2,500.00 \$	2,500.00				38%
Office telephone and internet service	\$	1,974.75 \$	498.82 \$	498.51 \$	476.64 \$	541.62 \$	491.90 \$	600.00 \$	600.00 \$	600.00 \$	600.00 \$	600.00 \$	600.00	\$ 8,082.24	\$ 4,517.87	3,564.37	79%
General Insurance		\$	33,651.25 \$	- \$	(199.00)	\$	-							\$ 33,452.25	\$ 28,632.95	4,819.30	17%
Legal - General	\$	3,236.07 \$	7,865.15 \$	747.00 \$	(3,391.25)	\$	114.50 \$	5,000.00 \$	5,000.00 \$	5,000.00 \$	5,000.00 \$	5,000.00 \$	5,000.00	\$ 38,571.47	\$ 47,144.50		-18%
Legal - Loans/Lenders			\$	- \$	-	\$	-							\$ -	,		-100%
Legal- Commercial Leasing	ф	0.550.50	\$	- \$	-	\$	-		20.000.00					\$ -	,		-100%
Legal - Haymount	\$	8,568.79 \$	3,397.07 \$	15,242.95 \$	- \$	1,794.77 \$	15,832.45	2 922 22 6	20,000.00	2 922 22 \$	2 922 22 #	2 022 22	2 922 22	\$ 64,836.03			-19%
Benefits Management Meals	\$ \$	1,956.10 \$ 456.27 \$	1,872.11 \$ 321.45 \$	1,860.15 \$ 2,833.36 \$	4,993.24 \$ 240.83 \$	3,663.26 \$ 549.71 \$	3,284.37 \$ 36.49 \$	2,833.33 \$ 500.00 \$	2,833.33 \$ 500.00 \$	2,833.33 \$ 500.00 \$	2,833.33 \$ 500.00 \$	2,833.33 \$ 500.00 \$	2,833.33 500.00	\$ 34,629.23 \$ 7,438.11			2% 33%
Offices Supplies	\$	567.89 \$	1,000.47 \$	7,981.65 \$	1,055.72 \$	2,051.11 \$	215.97 \$	600.00 \$	600.00 \$	600.00 \$	600.00 \$	600.00 \$	600.00	\$ 16,472.81			32%
Other Taxes and Licenses	\$	42.50 \$	- \$	794.35 \$	- \$	200.00 \$	- \$	300.00 \$	600.00	σσσ.σσ φ	σσ.σσ φ	σσ.σσ φ	000.00	\$ 1,936.85			-50%
Estimated Taxes (Federal & State)	-	12.00	\$	- \$	17,565.00	\$	17,565.00		\$	17,565.00		\$	17,565.00				-100%
Other Real Estate Taxes			\$	2,799.72 \$	-	\$	-		\$	3,300.00				\$ 6,099.72	\$ 5,565.78	533.94	10%
Postage	\$	422.42 \$	807.07 \$	593.78 \$	322.17 \$	196.81 \$	122.52 \$	375.00 \$	375.00 \$	375.00 \$	375.00 \$	375.00 \$	375.00	\$ 4,714.77	\$ 3,251.85	1,462.92	45%
Accounting	\$	- \$	- \$	160.00 \$	2,790.00	\$	- \$	1,200.00 \$	1,200.00 \$	1,200.00 \$	1,200.00 \$	1,200.00 \$	1,200.00				1%
Promotion & Entertainment	\$	- \$	249.44 \$	- \$	261.48	\$	- \$	350.00 \$	350.00 \$	350.00 \$	350.00 \$	350.00 \$	350.00				-93%
Internal Control Audit/Review			\$	3,725.60 \$	-	\$	-							\$ 3,725.60			10%
Audit and Tax Returns Rent	Ф	8,886.68 \$	8,886.68 \$	55,517.40 \$ 8,886.68 \$	- 8,886.68 \$	9,816.35 \$	9,196.57 \$	9,000.00 \$	9,000.00 \$	9,000.00 \$	9,000.00 \$	9,000.00 \$	9,000.00	\$ 55,517.40 \$ 108,559.64	\$ 43,075.00 \$ 12,050.00 \$		29% 801%
Cell phones and mobile devices	Ç.	478.03 \$	730.50 \$	1,013.43 \$	(320.05) \$	536.74 \$	534.96 \$	750.00 \$	750.00 \$	750.00 \$	750.00 \$	750.00 \$	750.00	\$ 7,473.61	\$ 12,030.00 S		5%
Management Travel	\$	3.045.92 \$	2,988.37 \$	371.82 \$	1,278.19 \$	5.302.97 \$	646.64 \$	3.500.00 \$	3,500.00 \$	3,500.00 \$	3,500.00 \$	3,500.00 \$	3,500.00	\$ 34,633.91	\$ 25,544.75		36%
Payroll Processing Fees	\$	329.08 \$	329.08 \$	704.36 \$	400.58 \$	329.08 \$	346.08 \$	400.00 \$	400.00 \$	400.00 \$	400.00 \$	400.00 \$	400.00				8%
Costs associated with Sale of Property	\$	-				\$	331.34										
Board of Directors Fees	\$	18,000.00 \$	18,000.00 \$	18,000.00 \$	18,000.00 \$	18,000.00 \$	18,000.00 \$	18,000.00 \$	18,000.00 \$	18,000.00 \$	18,000.00 \$	18,000.00 \$	18,000.00	\$ 216,000.00	\$ 222,000.00	(6,000.00)	-3%
Shareholders Annual Meeting			\$	- \$	- \$	794.70 \$	-							\$ 794.70	\$ 1,210.66	(415.96)	-34%
Board Travel and Meals		\$	6,941.10 \$	- \$	- \$	8,476.90 \$	1,160.60		\$	10,000.00				\$ 26,578.60	\$ 33,905.16	(7,326.56)	-22%
House Plans for Neighbors			\$	(164.70) \$	(180.60)	\$	(57.65)										
Charitable Contributions	\$	- \$	1,000.00	335,606.92 \$	96,489.87 \$	93,455.14 \$	- \$ 110,546.89 \$	500.00 \$ 86,608.33 \$	104,658.33 \$	- \$ 114,923.33 \$	500.00 \$ 86,308.33 \$	- <u>\$</u> 84,058.33 <b>\$</b>	101,623.33	\$ 2,000.00 \$ 1.431.468.62	\$ 11,800.00	(9,800.00)	-83%
Total Operating Expenses	<b>.</b>	93,873.91 \$	ŕ	ŕ	·	ŕ	ŕ		ŕ	ŕ	ŕ	,	ŕ	. , , , , , , , , , , , , , , , , , , ,	, ,	ŕ	18%
Net Operating Income	\$	206,331.98 \$	173,071.97 \$	(37,880.76) \$	67,545.24 \$	204,758.27 \$	348,082.84 \$	227,236.67 \$	231,408.67 \$	309,828.67 \$	288,617.67 \$	281,326.67 \$	495,620.67	\$ 2,795,876.93	4,442,567.91	\$ (1,646,690.98)	-37%
Other Income and Expenses Miscellaneous Income		\$	7,465.00 \$	_										\$ 7,465.00	\$ 64,427.04	(56,962.04)	-88%
Investment Dividend Income	\$	0.29 \$	0.20 \$	\$	-	\$	36.22							\$ 36.71			-21%
Accrued Interest on HLP LOC	+	ν. <b>.</b> Ψ	\$	- \$	-	Ψ	20.22							\$ -			-100%
Defererred Tax Expense			\$	- \$	-									\$ -			-100%
Gain/Loss Sale of Asset			\$	- \$	-									\$ -	(117,125.38)		-100%
Unrealized Investment (Gain)/Loss	\$	105,840.03 \$	66,365.32 \$	64,501.13 \$	(108,760.28) \$	140,564.92 \$	29,080.08							\$ 297,591.20			-10%
Debt Service Interest (Other)	\$	- \$	(10,758.22) \$		(10,311.44) \$	(10,087.23) \$	(10,464.37) \$	(9,637.11) \$	(9,411.20) \$	(9,184.73) \$	(8,957.69) \$	(8,730.08) \$					3%
Interest Income	\$	443.84 \$	425.56 \$	441.51 \$	434.47 \$	392.47 \$	434.58 \$	500.00 \$	500.00 \$	500.00 \$	500.00 \$	500.00 \$	500.00		·		-11%
<b>Total Other Income and Expenses</b>	\$	106,284.16 \$	63,497.86 \$	54,407.53 \$	(118,637.25) \$	130,870.16 \$	19,086.51 \$	(9,137.11) \$	(8,911.20) \$	(8,684.73) \$	(8,457.69) \$	(8,230.08) \$	(8,001.91)	\$ 204,086.25	\$ 609,680.56	(405,594.31)	-67%

Net Income	\$	312,616.14 \$	236,569.83	\$ 16,526.77 \$	(51,092.01) \$	335,628.43 \$	367,169.35 \$	218,099.56 \$	222,497.47 \$	301,143.94 \$	280,159.98 \$	273,096.59 \$	487,618.76 \$	2,999,963.18 \$	5,052,248.47 \$	(2,052,285.29)	-
Cash Flow from Operating Activities																	
Net Income	\$	312,616.14 \$	236,569.83	\$ 16,526.77 \$	(51,092.01) \$	335,628.43 \$	367,169.35 \$	218,099.56 \$	222,497.47 \$	301,143.94 \$	280,159.98 \$	273,096.59 \$	487,618.76 \$	2,999,963.18 \$	5,052,248.47 \$	(2,052,285.29)	-
Adjustments to reconcile net income to net cash provided by Operations																	
Amortization/Depreciation	\$	176,745.19 \$	176,224.09	\$ 165,752.21 \$	174,188.37 \$	176,745.19 \$	176,333.66 \$	175,819.00 \$	175,819.00 \$	175,819.00 \$	175,819.00 \$	175,819.00 \$	175,819.00 \$	2,100,902.71 \$	1,866,757.30 \$	234,145.41	
Accounts receivable	\$	(33,988.97) \$	(9,363.19)		152,617.60 \$	78,790.57	(187,818.47)						\$	(171,204.51) \$	(2,234,696.38) \$	2,063,491.87	
Required Building Improvements	\$	(129.90) \$	(56,111.25)		(51,116.35) \$	(304,887.19) \$	(56,675.44) \$	(35,000.00) \$	(9,500.00) \$	(20,000.00) \$	- \$	- \$	- \$	(832,936.32) \$	(694,281.81) \$	(138,654.51)	
Optional Building Improvements	\$	- \$	- (91.066.16)	-	(27.25(.25) \$	144 (25 02 - 6	(110 117 10) \$	(15,000.00) \$	(24,775.00) \$	- \$	- \$	(60,000.00) \$		(99,775.00) \$	- \$	(99,775.00)	
Tenant Improvements Leasing Commission	\$	(5,646.07) \$	(81,966.16) (3,622.40)		(37,256.25) \$ (99,023.01) \$	144,625.93 \$ (27,798.28) \$	(119,117.19) \$ (37,561.00) \$	(140,380.00) \$ (22,392.00) \$	(1,600.00) \$	(93,241.00) \$ (22,202.00) \$	(120,140.00) \$			(856,586.43) \$	(386,264.74) \$	(470,321.69) (107,647.34)	
Notes Receivable	\$	2,286.84 \$	2,303.81		2,338.12 \$	2,355.47 \$	2,372.95 \$	2,374.00 \$	2,392.00 \$	2,410.00 \$	(105,310.00) \$ 2,428.00 \$		2,464.00 \$	(416,156.13) \$ 28,492.09 \$	(308,508.79) \$ 39,496.42 \$	(11,004.33)	
Real Estate Tax Escrows	\$	(59,873.42) \$	(60,177.80)		(80,317.89) \$	(80,325.07) \$	(64,603.65) \$	(65,484.00) \$	(65,484.00) \$	(65,484.00) \$	(65,942.00) \$			(819,886.39) \$	(261,116.33) \$	(558,770.06)	
Escrow Fund Release	Ψ	(55,675.42) \$	(00,177.00)	\$	(00,517.05) ψ	\$	146,772.40	(05,101.00) \$	(65,101.00) \$	(05,101.00) ψ	(05,542.00) \$	\$	393,591.00 \$	540,363.40 \$	307,910.60 \$	232,452.80	
Accrued Real Estate Taxes	\$	79,654.00 \$	79,654.00	\$ 79,654.00 \$	79,654.00 \$	79,654.00 \$	118,446.00 \$	118,446.00 \$	118,446.00 \$	118,446.00 \$	120.020.00 \$	120,020.00 \$	120,020.00 \$	1,232,114.00 \$	412,679.00 \$	819,435.00	
Real-estate Tax Payments			,	,	,	\$	(323,035.00)	,	,	,		\$	(948,154.00) \$	(1,271,189.00) \$	(412,679.00) \$	(858,510.00)	
Accrued Expenses	\$	(113,629.41) \$	129,714.52	\$ (7,917.29) \$	64,889.16	(216,388.88)	(1,495.67)						\$	(144,827.57) \$	193,166.62 \$	(337,994.19)	
Minority Interest	\$	(179.97) \$	(3.75)	\$ (213.84) \$	-	\$	-						\$	(397.56) \$	(257,574.18) \$	257,176.62	
Prepaid Expenses	\$	(130,892.51) \$	16,489.47	\$ 6,096.98 \$	30,739.70 \$	(26,845.57) \$	351.99						\$	(104,059.94) \$	(180,073.45) \$	76,013.51	
Prepaid Real Estate Taxes	\$	40,025.84 \$	40,025.83	\$ 40,025.84 \$	40,025.83 \$	40,025.83 \$	40,025.84						\$	240,155.01 \$	(11,137.86) \$	251,292.87	
Prepaid Insurance	\$	6,393.50 \$	6,613.78	\$ 6,613.78 \$	6,613.79 \$	6,613.78 \$	5,841.07						\$	38,689.70 \$	(6,429.29) \$	45,118.99	
Accounts Payable	\$	(20,032.78) \$	(29,458.28)		(57,525.63) \$	30,841.08 \$	(1,503.02)						\$	(190,903.34) \$	99,058.36 \$	(289,961.70)	
Security Deposits	\$	(2,511.67) \$	1,720.00	\$ (8,966.75) \$	2,219.67 \$	1,500.00 \$	1,171.04						\$	(4,867.71) \$	64,806.30 \$	(69,674.01)	
Prepaid RE Tax Income	\$	- \$		\$ - \$	-	\$	-						\$	- \$	2,546.54 \$	(2,546.54)	
Prepaid Rent Income	\$	(50,116.64) \$	(121,342.33)		75,453.69 \$	(95,523.54) \$	(153,665.35)						\$	(204,438.28) \$	180,908.16 \$	(385,346.44)	
Deposit on Refinance of Shops at Sumner Place				\$ - \$	-								\$	- \$	600,000.00 \$	(600,000.00)	
Deferred Loan Charges	\$	(105 940 02) \$	(66.265.22)	\$ - \$	100 760 20 \$	(140.564.02) \$	(20,000,00)						\$	- \$	(73,768.98) \$	73,768.98	
Unrealized Investment Gain/Loss Acquisition of Investments	<b>\$</b>	(105,840.03) \$ 1,903.62 \$	(66,365.32) 147.29	\$ (64,501.13) \$ \$ 144.19 \$	108,760.28 \$ 2,064.73 \$	(140,564.92) \$ 149.94 \$	(29,080.08) 103.88						<b>3</b>	(297,591.20) \$ 4,513.65	(324,079.95) \$	26,488.75	
Development of 49th Street Lot	э \$	1,903.02 \$		\$ (973.00) \$	2,004.73 \$	149.94 \$	103.66						Ф С	(973.00)			
Closing Cost for Refinance	Φ	- y	-	\$ (973.00) \$	-	φ	-						\$	(973.00)	(481,133.75) \$	481,133.75	
Prior Tenant Clearing	\$	- \$	_	\$ - \$	- \$	- \$	- \$	- S	- \$	- \$	- \$	- \$	- \$	- \$	(1,525.00) \$	1,525.00	
Total Adjustments	\$	(215,832.38) \$	24,482.31	\$ (502,165.86) <b>\$</b>	414,325.81 \$	(331,031.66) \$	(483,136.04) \$	18,383.00 \$	195,298.00 \$	95,748.00 \$	6,875.00 \$			(1,230,561.82) \$		635,378.39	
Net Cash provided from Operations	\$	96,783.76 \$	261,052.14	\$ (485,639.09) \$	363,233.80 \$	4,596.77 \$	(115,966.69) \$	236,482.56 \$	417,795.47 \$	396,891.94 \$	287,034.98 \$	429,393.59 \$	(122,186.24) \$	1,769,401.36 \$	3,186,308.26 \$	(1,416,906.90)	
Cash Flows from Financing Activities																	
Cardinal Bank (Spring Valley Retail)		16,424,264.53 \$	16,399,634.98	\$ 16,372,931.55 \$	16,348,112.94 \$	16,323,198.13 \$	16,292,281.88 \$	16,267,136.54 \$	16,239,952.80 \$	16,214,632.85 \$	16,187,258.78 \$	10,101,7 11111 φ	-,,				
Guardian Life (Shops at Sumner Place)		29,523,221.42 \$	27,170,700.70	\$ 29,434,605.59 \$		29,345,386.15 \$	. , ,-	29,255,559.05 \$		.,,	29,119,669.77 \$		, ,				
Key Bank Loan (Sumner Highland Apt)		16,972,548.29 \$	16,949,472.01	\$ 16,926,271.31 \$	16,902,945.52 \$	16,879,493.97 \$	16,855,915.97 \$	16,832,210.85 \$	16,808,377.92 \$	-,,	16,760,325.87 \$	.,,	-,- ,				
Teachers Loan (Spring Valley Office)	2	21,307,822.90 \$ 4.303.288.67 \$	21,284,367.08 4,214,046.89	\$ 21,260,772.48 \$ \$ 4,124,582.00 \$	21,237,038.27 \$ 4,034,893.41 \$	21,213,163.64 \$ 3,944,980.64 \$	21,189,147.75 \$ 3,855,445.01 \$	21,164,989.76 \$ 3,764,480.23 \$	21,140,688.84 \$ 3,673,891.43 \$	21,116,244.14 \$ 3,583,076.16 \$	21,091,654.81 \$ 3,492,033.85 \$	21,066,919.99 \$ 3,400,763.93 \$	,- ,				
Promissory Notes Haymount Mezz	Ф \$	4,303,288.67 \$ 8,250,229.83 \$	, ,	\$ 4,124,382.00 \$ \$ 8,250,229.83 \$	8,250,229.83 \$						8,250,229.83 \$		, , ,				
-	<u>φ</u>			\$ 96,369,392.76 \$				<del></del>			<del></del>						
Total Long Term Debt	<b>a</b> 3	90,/81,3/3.04 \$	90,570,739.49	\$ 90,309,392.70 \$	90,103,291.33 \$	95,950,452.50 \$	95,743,509.23	95,554,000.20 \$	95,525,557.10 \$	95,115,/19.50 \$	94,901,172.91 \$	94,009,025.55	94,477,722,40				
Increase or (Decrease) in Long Term Debt	\$	(116,868.31) \$	(204,636.15)	\$ (207,346.73) \$	(206,101.21) \$	(206,839.19) \$	(212,883.13) \$	(208,962.97) \$	(211,049.16) \$	(209,837.60) \$	(212,546.59) \$	(211,347.38) \$	(212,103.13) \$	(2,420,521.55) \$	9,829,714.19 \$	7,409,192.64	
Net Increase (Decrease) in Cash (FREE CASH FLOW)	\$	(20,084.55) \$	56,415.99	\$ (692,985.82) \$	157,132.59 \$	(202,242.42) \$	(328,849.82) \$	27,519.59 \$	206,746.31 \$	187,054.34 \$	74,488.39 \$	218,046.21 \$	(334,289.37) \$	(651,048.58) \$	13,016,022.45 \$	(13,667,071.03)	
Shareholder Payments	\$	- \$	-											\$	(6,350,000.00) \$	(6,350,000.00)	
Investments	\$	- \$	-											\$	(2,500,000.00) \$	(2,500,000.00)	
Cash Balance at Beginning of Period	\$	5,600,705.52 \$	5,580,620.97	\$ 5,637,036.96 \$	4,944,051.14 \$	5,101,183.73 \$	4,898,941.31 \$	4,570,091.49 \$	4,597,611.08 \$	4,804,357.38 \$	4,991,411.72 \$	5,065,900.11 \$	5,283,946.31 \$	5,600,705.52 \$	1,434,683.07 \$	4,166,022.45	
Increase (Decrease) in cash during period	\$	(20,084.55) \$	56,415.99	\$ (692,985.82) \$	157,132.59 \$	(202,242.42) \$	(328,849.82) \$	27,519.59 \$	206,746.31 \$	187,054.34 \$	74,488.39 \$	218,046.21 \$	(334,289.37) \$	(651,048.58) \$	4,166,022.45 \$	(4,817,071.03)	
Cash at End of Period	\$	5,580,620.97 \$	5,637,036.96	\$ 4,944,051.14 \$	5,101,183.73 \$	4,898,941.31 \$	4,570,091.49 \$	4,597,611.08 \$	4,804,357.38 \$	4,991,411.72 \$	5,065,900.11 \$	5,283,946.31 \$	4,949,656.94 \$	4,949,656.94 \$	5,600,705.52 \$	(651,048.58)	

-41%

-41%

## 2013/2014 Budget CONSOLIDATED CASH FLOW STATEMENT

			November Budget	December Budget	January Budget	February Budget	March Budget	April Budget	May Budget	June Budget	July Budget	August Budget	September Budget E	Total Sudget 2013/2014	Total Actual 2012/2013	Difference Budget v Actual	Variance
Rental Activities																	
Rent Income \$	1,3	330,811.00 \$	1,328,728.00 \$	1,311,711.00 \$	1,315,781.00 \$	1,347,014.00 \$	1,540,545.00 \$	1,342,803.00 \$	1,349,018.00 \$	1,423,536.00 \$	1,392,452.00 \$	1,391,383.00 \$	1,605,180.00 \$	16,678,962.00	\$ 18,168,204.90	(1,489,242.90)	-8%
Rent Expenses \$	(3	353,235.00) \$	(383,500.00) \$	(393,303.00) \$	(369,917.00) \$	(380,267.00) \$	(366,576.00) \$	(356,739.00) \$	(343,214.00) \$	(327,612.00) \$	(347,259.00) \$	(354,304.00) \$	(336,762.00) \$	(4,312,688.00)	\$ (4,527,018.29)	\$ 214,330.29	-5%
Real Estate Taxes \$	. (.	118,446.00) \$	(118,446.00) \$	(118,446.00) \$	(118,446.00) \$	(118,446.00) \$	(118,446.00) \$	(118,446.00) \$	(118,446.00) \$	(118,446.00) \$	(120,020.00) \$	(120,020.00) \$	(120,020.00) \$	(-,,			4%
Amortization/Depreciation \$	,	176,745.00) \$	(176,745.00) \$	(176,746.00) \$	(176,745.00) \$	(176,745.00) \$	(176,744.00) \$	(176,745.00) \$	(176,746.00) \$	(176,742.00) \$ (375,984.00) \$	(176,745.00) \$	(176,744.00) \$ (374,930.00) \$	(176,751.00) \$ (374,403.00) \$	. , , , ,	\$ (2,074,207.96) \$ \$ (4,550,553.48) \$		2%
Debt Service - Interest   \$	) (3	378,129.00) \$	(379,607.00) \$	(377,120.00) \$	(378,587.00) \$	(378,077.00) \$	(371,647.00) \$	(377,028.00) \$	(374,545.00) \$	(3/3,984.00) \$	(373,502.00) \$	(374,930.00) \$	(3/4,403.00) \$	(4,513,559.00)	\$ (4,550,555.48)	\$ 36,994.48	-1%
Net Rental Income \$	3	304,256.00 \$	270,430.00 \$	246,096.00 \$	272,086.00 \$	293,479.00 \$	507,132.00 \$	313,845.00 \$	336,067.00 \$	424,752.00 \$	374,926.00 \$	365,385.00 \$	597,244.00 \$	4,305,698.00	\$ 5,651,496.98	(1,345,798.98)	-24%
Revenues																	#DIV/0!
Sales(Lots and Homes)																	#DIV/0!
Cost of Sales																	#DIV/0!
Gross Profit \$	3	304,256.00 \$	270,430.00 \$	246,096.00 \$	272,086.00 \$	293,479.00 \$	507,132.00 \$	313,845.00 \$	336,067.00 \$	424,752.00 \$	374,926.00 \$	365,385.00 \$	597,244.00 \$	4,305,698.00	\$ 5,651,496.98	(1,345,798.98)	-24%
Operating Expenses																	
Bank Charges \$	;	200.00 \$	200.00 \$	200.00 \$	200.00 \$	200.00 \$	200.00 \$	200.00 \$	200.00 \$	200.00 \$	200.00 \$	200.00 \$	200.00 \$	2,400.00			62%
Management fee' investment account \$		1,750.00	1 000 00 #	\$	1,750.00	1,000,00	\$	1,750.00	1,000,00	\$	1,750.00	1,000,00	\$ 000.00	7,000.00			37%
Computer Consultant \$		1,000.00 \$ 200.00 \$	1,000.00 \$ 200.00 \$	1,000.00 \$ 1,000.00 \$	1,000.00 \$ 200.00 \$	1,000.00 \$ 200.00 \$	1,000.00 \$ 200.00 \$	1,000.00 \$ 200.00 \$	1,000.00 \$ 200.00 \$	1,000.00 \$ 200.00 \$	1,000.00 \$ 200.00 \$	1,000.00 \$ 200.00 \$	1,000.00 \$ 200.00 \$	12,000.00 3,200.00			-28%
Computer Supplies \$ Executive Compensation \$	• :	22,916.67 \$	200.00 \$	38,541.66 \$	28,125.00 \$	28,125.00 \$	28,125.00 \$	28,125.00 \$	28,125.00 \$	28,125.00 \$	28,125.00 \$	28,125.00 \$	28,125.00 \$	3,200.00	\$ 5,666.97 \$ \$ 275,000.04 \$	\$ (2,466.97) \$ 62,499.96	-44% 23%
Executive Bonus (2012/2013 Fiscal Year)	,	22,910.07 \$	\$	150,000.00	28,123.00 \$	26,125.00 φ	28,123.00 \$	26,123.00 \$	26,123.00 \$	28,123.00 \$	26,125.00 \$	28,123.00 \$	20,123.00 \$	150,000.00	\$ 100,000.00	50,000.00	50%
Office Administration \$	;	8,925.00 \$	8,925.00 \$	8,925.00 \$	8,925.00 \$	8,925.00 \$	8,925.00 \$	8,925.00 \$	8,925.00 \$	8,925.00 \$	8,925.00 \$	8,925.00 \$	8,925.00 \$	107,100.00	\$ 112,000.00	(4,900.00)	-4%
Payroll Burden \$	;	2,500.00 \$	2,500.00 \$	4,000.00 \$	2,500.00 \$	2,500.00 \$	2,500.00 \$	2,500.00 \$	2,500.00 \$	2,500.00 \$	2,500.00 \$	2,500.00 \$	2,500.00 \$	31,500.00	\$ 22,317.37	9,182.63	41%
Office telephone and internet service \$	;	600.00 \$	600.00 \$	600.00 \$	600.00 \$	600.00 \$	600.00 \$	600.00 \$	600.00 \$	600.00 \$	600.00 \$	600.00 \$	600.00 \$	7,200.00	\$ 4,517.87	\$ 2,682.13	59%
General Insurance		\$	29,000.00										\$	29,000.00			1%
Legal - General \$	;	5,000.00 \$	5,000.00 \$	5,000.00 \$	5,000.00 \$	5,000.00 \$	5,000.00 \$	5,000.00 \$	5,000.00 \$	5,000.00 \$	5,000.00 \$	5,000.00 \$	5,000.00 \$	60,000.00		· · · · · · · · · · · · · · · · · · ·	27%
Legal - Loans/Lenders Legal- Commercial Leasing													\$	-	\$ 24,099.43 \$ 7,065.00 \$	\$ (24,099.43) \$ (7,065.00)	-100% -100%
Legal - Haymount		\$	20,000.00		\$	20.000.00		\$	20,000.00				ф Ф	60,000.00	\$ 80,462.10		-25%
Benefits \$	;	2.833.33 \$	2,833.33 \$	2,833.33 \$	2,833.33 \$	2,833.33 \$	2,833.33 \$	2,833.33 \$	2,833.33 \$	2,833.33 \$	2,833.33 \$	2,833.33 \$	2,833.33 \$	34,000.00			0%
Management Meals \$		500.00 \$	500.00 \$	1,400.00 \$	500.00 \$	500.00 \$	500.00 \$	500.00 \$	500.00 \$	500.00 \$	500.00 \$	500.00 \$	500.00 \$	6,900.00			23%
Offices Supplies \$		600.00 \$	600.00 \$	600.00 \$	600.00 \$	600.00 \$	600.00 \$	600.00 \$	600.00 \$	600.00 \$	600.00 \$	600.00 \$	600.00 \$	7,200.00	\$ 12,453.31	(5,253.31)	-42%
Other Taxes and Licenses			\$	500.00	\$	200.00	\$	300.00 \$	600.00				\$	1,600.00	\$ 3,856.41	\$ (2,256.41)	-59%
Estimated Taxes (Federal & State)				\$	17,565.00	\$	17,565.00		\$	17,565.00		\$	17,565.00 \$	70,260.00		,	-100%
Other Real Estate Taxes		275.00 Ф	\$ 275.00 \$	3,300.00	275.00 #	275.00 d	275.00 #	275.00 #	\$	3,300.00	275 00 A	275.00 #	375.00	6,600.00		1,00	19%
Postage \$ Accounting \$		375.00 \$ 1,200.00 \$	375.00 \$ 1,200.00 \$	375.00 \$ 1,200.00 \$	375.00 \$ 1,200.00 \$	375.00 \$ 1,200.00 \$	375.00 \$ 1,200.00 \$	375.00 \$ 1,200.00 \$	375.00 \$ 1,200.00 \$	375.00 \$ 1,200.00 \$	375.00 \$ 1,200.00 \$	375.00 \$ 1,200.00 \$	375.00 \$ 1,200.00 \$	4,500.00 14,400.00			38% 43%
Promotion & Entertainment \$		350.00 \$	350.00 \$	350.00 \$	350.00 \$	350.00 \$	350.00 \$	350.00 \$	350.00 \$	350.00 \$	350.00 \$	350.00 \$	350.00 \$	4,200.00			-89%
Internal Control Audit/Review		220.00 ¢	\$	6,000.00	220.00 φ	220.00 φ	220.00 φ	220.00 ¢	220.00 ¢	550.00 ¢	550.00 ¢	220.00 φ	\$	6,000.00			77%
Audit and Tax Returns			\$	57,000.00									\$	57,000.00	\$ 43,075.00		32%
Rent \$	;	9,000.00 \$	9,000.00 \$	9,000.00 \$	9,000.00 \$	9,000.00 \$	9,000.00 \$	9,000.00 \$	9,000.00 \$	9,000.00 \$	9,000.00 \$	9,000.00 \$	9,000.00 \$	108,000.00	\$ 12,050.00	\$ 95,950.00	796%
Cell phones and mobile devices \$	;	750.00 \$	750.00 \$	750.00 \$	750.00 \$	750.00 \$	750.00 \$	750.00 \$	750.00 \$	750.00 \$	750.00 \$	750.00 \$	750.00 \$	9,000.00		· · · · · · · · · · · · · · · · · · ·	26%
Management Travel \$		3,500.00 \$	3,500.00 \$	3,500.00 \$	3,500.00 \$	3,500.00 \$	3,500.00 \$	3,500.00 \$	3,500.00 \$	3,500.00 \$	3,500.00 \$	3,500.00 \$	3,500.00 \$	42,000.00	\$ 25,544.75	16,455.25	64%
Payroll Processing Fees \$ Board of Directors Fees \$		400.00 \$ 18.000.00 \$	400.00 \$ 18,000.00 \$	400.00 \$ 18.000.00 \$	400.00 \$ 18.000.00 \$	400.00 \$ 18.000.00 \$	400.00 \$ 18.000.00 \$	400.00 \$ 18.000.00 \$	400.00 \$ 18.000.00 \$	400.00 \$ 18.000.00 \$	400.00 \$ 18.000.00 \$	400.00 \$ 18.000.00 \$	400.00 \$ 18.000.00 \$	4,800.00 216.000.00	\$ 4,498.02 \$ \$ 222.000.00 \$	\$ 301.98 \$ (6,000.00)	7% -3%
Board of Directors Fees \$ Shareholders Annual Meeting	•	18,000.00 \$	18,000.00 \$	18,000.00 \$	2,000.00 \$	18,000.00 \$	18,000.00 \$	18,000.00 \$	18,000.00 \$	18,000.00 \$	18,000.00 \$	18,000.00 \$	18,000.00 \$	2,000.00	\$ 1,210.66	\$ (6,000.00) \$ 789.34	-3% 65%
Board Travel and Meals		\$	10,000.00	Ψ	\$	10,000.00			\$	10,000.00			\$	30,000.00			-12%
Charitable Contributions \$	;	500.00 \$	- \$	- \$	500.00 \$	- \$	- \$	500.00 \$	- \$	- \$	500.00 \$	- \$	- \$	2,000.00	\$ 11,800.00		-83%
Total Operating Expenses \$	}	81,100.00 \$	137,850.00 \$	314,474.99 \$	105,873.33 \$	114,258.33 \$	101,623.33 \$	86,608.33	104,658.33 \$	114,923.33 \$	86,308.33 \$	84,058.33 \$	101,623.33	1,433,360.00	\$ 1,208,929.07	\$ 224,430.93	19%
Net Operating Income \$	2	223,156.00 \$	132,580.00 \$	(68,378.99) \$	166,212.67 \$	179,220.67 \$	405,508.67 \$	227,236.67 \$	231,408.67 \$	309,828.67 \$	288,617.67 \$	281,326.67 \$	495,620.67 \$	2,872,338.00	\$ 4,442,567.91	\$ (1,570,229.91)	-35%
Other Income and Expenses																	
Miscellaneous Income													\$	-	\$ 64,427.04	(64,427.04)	-100%
Investment Dividend Income													\$	-	\$ 46.40	()	-100%
Accrued Interest on HLP LOC													\$	-		(256,862.61)	-100%
Defererred Tax Expense													\$	-		(173,350.00)	-100%
Gain/Loss Sale of Asset Unrealized Investment (Gain)/Loss													\$	• -	\$ (117,125.38) \$ \$ 329,154.00		-100% -100%
Debt Service Interest (Other) \$		- s	(10,758.22) \$	(10,535.12) \$	(10,311.45) \$	(10,087.23) \$	(9,862.45) \$	(9,637.11) \$	(9,411.20) \$	(9,184.73) \$	(8,957.69) \$	(8,730.08) \$	(8,501.91) \$				-100%
Interest Income \$		500.00 \$	500.00 \$	500.00 \$	500.00 \$	500.00 \$	500.00 \$	500.00 \$	500.00 \$	500.00 \$	500.00 \$	500.00 \$	500.00 \$	6,000.00	\$ 6,254.56		-4%
Total Other Income and Expenses \$	,	500.00 \$	(10,258.22) \$	(10,035.12) \$	(9,811.45) \$	(9,587.23) \$	(9,362.45) \$	(9,137.11) \$	(8,911.20) \$	(8,684.73) \$	(8,457.69) \$	(8,230.08) \$	(8,001.91) \$				-116%
Net Income \$	2	223,656.00 \$	122,321.78 \$	(78,414.11) \$	156,401.22 \$	169,633.44 \$	396,146.22 \$	218,099.56 \$	222,497.47 \$	301,143.94 \$	280,159.98 \$	273,096.59 \$	487,618.76 \$	2,772,360.81	\$ 5,052,248.47	\$ (2,279,887.66)	-45%

**Cash Flow from Operating Activities** 

Net Income	\$ 223,656.00	\$ 122,321.78 \$	(78,414.11) \$	156,401.22 \$	169,633.44 \$	396,146.22 \$	218,099.56 \$	222,497.47 \$	301,143.94 \$	280,159.98 \$	273,096.59 \$	487,618.76 \$	2,772,360.81 \$	5,052,248.47 \$ (2,279,887.66)
Adjustments to reconcile net income to net cash provided by Operations														
Amortization/Depreciation Accounts receivable	\$ 175,819.00	\$ 175,819.00 \$	175,819.00 \$	175,819.00 \$	175,819.00 \$	175,819.00 \$	175,819.00 \$	175,819.00 \$	175,819.00 \$	175,819.00 \$	175,819.00 \$	175,819.00 \$	2,109,828.00 \$	1,866,757.30 \$ 243,070.70 (2,234,696,38) \$ 2,234,696.38
Required Building Improvements	\$ (15,000.00)	s	- S	- \$	- \$	(18,000.00) \$	(35,000.00) \$	(9,500.00) \$	(20,000.00) \$	- \$	- \$	- \$	(97,500.00) \$	(694,281.81) \$ 596,781.81
Optional Building Improvements	\$ (58,640.00)	Ψ	(85,960.00) \$	(3,000.00) \$	(7,700.00) \$	(85,798.00) \$	(15,000.00) \$	(24,775.00) \$	- \$	- \$	(60,000.00) \$	- \$	(932,693.00) \$	- \$ (932,693.00)
Tenant Improvements	\$ (33,045.00)		(55,650.00) \$	(208,730.00) \$	(70,645.00) \$	(153,844.00) \$	(140,380.00) \$	(1,600.00) \$	(93,241.00) \$	(120,140.00) \$	(12,831.00) \$	(222,860.00) \$	(1,266,829.00) \$	(386,264.74) \$ (880,564.26)
Leasing Commission	\$ -	\$ (16,636.00) \$	(2,264.00) \$	(6,101.00) \$	(89,044.00) \$	(76,173.00) \$	(22,392.00) \$	- \$	(22,202.00) \$	(105,310.00) \$	(3,215.00) \$	(64,743.00) \$	(408,080.00) \$	(308,508.79) \$ (99,571.21)
Notes Receivable	\$ 2,271.00	\$ 2,289.00 \$	2,305.00 \$	2,322.00 \$	2,340.00 \$	2,357.00 \$	2,374.00 \$	2,392.00 \$	2,410.00 \$	2,428.00 \$	2,446.00 \$	2,464.00 \$	28,398.00 \$	39,496.42 \$ (11,098.42)
Real Estate Tax Escrows	\$ (65,484.00)	\$ (65,484.00) \$	(65,484.00) \$	(65,484.00) \$	(65,484.00) \$	(65,484.00) \$	(65,484.00) \$	(65,484.00) \$	(65,484.00) \$	(65,942.00) \$	(65,942.00) \$	(65,942.00) \$	(787,182.00) \$	(261,116.33) \$ (526,065.67)
Escrow Fund Release					\$	393,591.00					\$	393,591.00 \$	787,182.00 \$	307,910.60 \$ 479,271.40
Accrued Real Estate Taxes	\$ 118,446.00	\$ 118,446.00 \$	118,446.00 \$	118,446.00 \$	118,446.00 \$	118,446.00 \$	118,446.00 \$	118,446.00 \$	118,446.00 \$	120,020.00 \$	120,020.00 \$	120,020.00 \$	1,426,074.00 \$	412,679.00 \$ 1,013,395.00
Real-estate Tax Payments					\$	(477,920.00)					\$	(948,154.00) \$	(1,426,074.00) \$	(412,679.00) \$ (1,013,395.00)
Accrued Expenses												\$	- \$	193,166.62 \$ (193,166.62)
Minority Interest												\$	- \$	(257,574.18) \$ 257,574.18
Prepaid Expenses												\$	- \$	(180,073.45) \$ 180,073.45
Prepaid Real Estate Taxes												\$	- 5	(11,137.86) \$ 11,137.86
Prepaid Insurance												<b>3</b>	- 5	(6,429.29) \$ 6,429.29 99,058.36 \$ (99,058.36)
Accounts Payable Security Deposits												\$ \$	- J	64,806.30 \$ (64,806.30)
Prepaid RE Tax Income												φ ¢	- ş	2,546.54 \$ (2,546.54)
Prepaid Rent Income												Ф Ф	- J	180,908.16 \$ (180,908.16)
Deposit on Refinance of Shops at Sumner Place												\$	- \$	600,000.00 \$ (600,000.00)
Deferred Loan Charges												\$	- \$	(73,768.98) \$ 73,768.98
Unrealized Investment Gain/Loss												\$	- \$	(324,079.95) \$ 324,079.95
Closing Cost for Refinance												\$	- \$ - \$	(481,133.75) \$ 481,133.75
Prior Tenant Clearing	\$ -	s - s	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	- \$	(1,525.00) \$ 1,525.00
Total Adjustments	\$ 124,367.00	\$ (531,249.00) \$	87,212.00 \$	13,272.00 \$	63,732.00 \$	(187,006.00) \$	18,383.00 \$	195,298.00 \$	95,748.00 \$	6,875.00 \$	156,297.00 \$	(609,805.00) \$	(566,876.00) \$	(1,865,940.21) \$ 1,299,064.21
Net Cash provided from Operations	\$ 348,023.00	\$ (408,927.22) \$	8,797.89 \$	169,673.22 \$	233,365.44 \$	209,140.22 \$	236,482.56 \$	417,795.47 \$	396,891.94 \$	287,034.98 \$	429,393.59 \$	(122,186.24) \$	2,205,484.81 \$	3,186,308.26 \$ (980,823.45)
Cash Flows from Financing Activities														
Cardinal Bank (Spring Valley Retail)	\$ 16,424,255.67	\$ 16,399,626.08 \$	16,372,922.61 \$	16,348,100.74 \$	16,323,185.89 \$	16,292,260.56 \$	16,267,136.54 \$	16,239,952.80 \$	16,214,632.85 \$	16,187,258.78 \$	16,161,741.44 \$	16,136,128.52		
Guardian Life (Shops at Sumner Place)	\$ 29,523,221.45	\$ 29,478,988.74 \$	29,434,605.63 \$	29,390,071.62 \$	29,345,386.20 \$	29,300,548.85 \$		29,210,416.28 \$	29,165,120.03 \$	29,119,669.77 \$		29,028,305.13		
Key Bank Loan (Sumner Highland Apt)	\$ 16,972,548.29	\$ 16,949,472.01 \$	16,926,271.31 \$	16,902,945.52 \$	16,879,493.97 \$	16,855,915.97 \$	16,832,210.85 \$	16,808,377.92 \$	16,784,416.49 \$	16,760,325.87 \$	16,736,105.36 \$	16,711,754.26		
Teachers Loan (Spring Valley Office)	\$ 21,307,822.90	\$ 21,284,367.08 \$	21,260,772.48 \$	21,237,038.27 \$	21,213,163.64 \$	21,189,147.75 \$	21,164,989.76 \$	21,140,688.84 \$	21,116,244.14 \$	21,091,654.81 \$	21,066,919.99 \$	21,042,038.82		
Promissory Notes	\$ 4,303,288.65	\$ 4,214,046.87 \$	4,124,581.99 \$	4,034,893.44 \$	3,944,980.67 \$	3,854,843.12 \$	3,764,480.23 \$	3,673,891.43 \$	3,583,076.16 \$	3,492,033.85 \$	3,400,763.93 \$	3,309,265.84		
Haymount Mezz	\$ 8,250,229.83	\$ 8,250,229.83 \$	8,250,229.83 \$	8,250,229.83 \$	8,250,229.83 \$	8,250,229.83 \$	8,250,229.83 \$	8,250,229.83 \$	8,250,229.83 \$	8,250,229.83 \$	8,250,229.83 \$	8,250,229.83		
Total Long Term Debt	\$ 96,781,366.79	\$ 96,576,730.61 \$	96,369,383.85 \$	96,163,279.42 \$	95,956,440.20 \$	95,742,946.08 \$	95,534,606.26 \$	95,323,557.10 \$	95,113,719.50 \$	94,901,172.91 \$	94,689,825.53 \$	94,477,722.40		
Increase or (Decrease) in Long Term Debt	\$ (206,886.38)	\$ (204,636.18) \$	(207,346.76) \$	(206,104.43) \$	(206,839.22) \$	(213,494.12) \$	(208,339.82) \$	(211,049.16) \$	(209,837.60) \$	(212,546.59) \$	(211,347.38) \$	(212,103.13) \$	(2,510,530.77) \$	9,829,714.19 \$ 7,319,183.42
Net Increase (Decrease) in Cash (FREE CASH FLOW)	\$ 141,136.62	\$ (613,563.40) \$	(198,548.87) \$	(36,431.21) \$	26,526.22 \$	(4,353.90) \$	28,142.74 \$	206,746.31 \$	187,054.34 \$	74,488.39 \$	218,046.21 \$	(334,289.37) \$	(305,045.96) \$	13,016,022.45 \$ (13,321,068.41)
Shareholder Payments													\$	(6,350,000.00) \$ (6,350,000.00)
Investments													\$	(2,500,000.00) \$ (2,500,000.00)
	A = 200 = 0 = 2 =	h	F 400 0F0 F0	4.000 WCC CC	1002 202 27	101000101	104545000	1012 (12 = 2		# 00# 44 · C · ·	# 444 000 == ·			4.424.502.00
Cash Balance at Beginning of Period		\$ 5,741,842.14 \$											5,600,705.52 \$	1,434,683.07 \$ 4,166,022.45
Increase (Decrease) in cash during period	\$ 141,136.62		(198,548.87) \$		26,526.22 \$	(4,353.90) \$	28,142.74 \$		187,054.34 \$	74,488.39 \$	218,046.21 \$	(334,289.37) \$		4,166,022.45 \$ (4,471,068.41)
Cash at End of Period	\$ 5,741,842.14	\$ 5,128,278.73 \$	4,929,729.86 \$	4,893,298.65 \$	4,919,824.86 \$	4,915,470.96 \$	4,943,613.70 \$	5,150,360.00 \$	5,337,414.34 \$	5,411,902.73 \$	5,629,948.93 \$	5,295,659.56 \$	5,295,659.56 \$	5,600,705.52 \$ (305,045.96)

-45%

#### March 2014 Variance Report

	Variance Explanation
Rental Income	\$ (33,645.85) 1. Higher vacancy at Sumner Highlands (\$16,745) 2. Unbudgeted vacancy for 4866 Massachusetts Avenue (\$22,386) 3. Concession for 4301 50th was budgeted as vacant (\$18,198) 4. Concession of the expansion of Miller's Corporate Office from October to February (\$12,910) and Tale2Go two months Free Rent (\$2,922.67)
Rental Expenses	\$ (5,907.66) 1. Weather delays in completing outdoor work on all properties 2. Higher than budget snow removal costs (\$38,606)
Net Rental Income Variance	\$ (48,502.27)
Operating Expenses Variance	\$ 8,923.56 1. Legal for Haymount unbudgetted for month (\$15,832.45) 2. Computer Consultant over budget by \$1,399.50
Net Income Variance	\$ (28,976.87)
Increase/(Decrease) in cash	\$ (328,849.82)
	Year to Date Variance Report
Rental Income	\$ (143,264.90) 1. Higher vacancy at Sumner Highlands (\$74,091) 2. Unbudgeted vacancy for 4866 Massachusetts Avenue (\$81,397) 3. Receipt of \$16,118.33 from Damon & Drapers Bankruptcy (Total claim was \$42,416.66 which was written off to bad debt in) 4. FBI build out billed (\$93,181)
Rental Expenses	<ul> <li>73,560.51 1. Weather delays in completing outdoor work on all properties</li> <li>2. Snow removal is over budget by (\$66,108)</li> </ul>
Net Rental Income Variance	\$ (78,352.45)
Operating Expenses Variance	\$ (1,962.99)
Net Income Variance	\$ 227,673.98
Increase/Decrease in cash	\$ 124,060.69