

# SERGEY RADKOV

<http://sergeyradkov.github.io/>

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*Permanent Work Authorization • No Visa Sponsorship Required • Open to Relocation*

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## PROFESSIONAL SUMMARY

Junior Web developer with a passion for online businesses has extensive analysis knowledge and much experience of creating logical and innovative solutions to complex problems to increase efficiency, with 5+ years' telematics service promotion and 8 years' vehicle fleet management experience.

## KEY SKILLS

- Practical and creative problem solver with exceptional attention to detail
- Strong presentation, communication and negotiation skills
- Demonstrated success in project and staff management
- Ability to work under pressure, meet tight deadlines and adapt to rapidly changing environments
- International experience and bi-lingual in English and Russian

## TECHNICAL SKILLS

- Programming: HTML, CSS, JavaScript, C#, Java
- Frameworks: Bootstrap, AngularJS, jQuery, Express, NodeJS, Npm, Bower
- IDE/Editors: Microsoft Visual Code, IntelliJ IDEA

## EDUCATION

### Web Development Immersive Full Stack Course

**BoiseCodeWorks**, Boise, Idaho

**04/2016 – 06/2016**

*The leading premier coding bootcamp in Idaho.*

The Immersive Course is a full-time experience designed for studying both front-end and back-end technologies, worked in groups under the supervision of experienced mentors to create fully functional real-world applications.

### Master's Degree, Transport Management

(combined bachelor/master program)

**09/1997 – 06/2002**

**State University of Management**, Moscow, Russia

*Russia's leading university in the field of management education*

Five year program specialized in management, technology, communications and accounting for motor transport companies and business transport departments

## PROFESSIONAL EXPERIENCE

### Senior Product Engineer

**Volvo Truck Russia**, Moscow, Russia

**07/2010 – 10/2015**

*A branch of Sweden-based Volvo Trucks, a global manufacturer with operations in over 140 countries*

- Promoted Volvo telematics services, provided technical support for 600+ customers and 100+ team members
- Established new consulting service using Volvo's telematics data to design driving improvements that reduced customer fuel costs by up to 15%
- Increased truck telematics services by 2900% (200 to 6000) over 5 years
- Prepared and delivered technical presentations for existing and prospective customers and prepared and edited all telematics-related print and online materials

- Attended professional development trainings (presentation skills and time, conflict, and project management)

### **Transportation Coordinator**

**TOTAL Exploration & Production Russia**, Moscow, Russia

**02/2008 - 06/2010**

*Subsidiary of TOTAL S.A., a French multinational oil and gas company*

- Managed company carpool of 120+ cars, managed 15 drivers, and oversaw staff/customer transportation services
- Ensured staff compliance with administrative policies and procedures, safety rules, union contracts, environmental policies and government regulations
- Oversaw contract compliance with leasing, insurance, transportation and other corporate partners
- Purchased company cars and ensured timely maintenance, resulting in cost savings of over 10%

### **Transportation Manager**

**Unimilk**, Moscow, Russia

**10/2006 – 08/2007**

*Russia's largest dairy producer; now owned by Danone, a world leader in the food industry*

- Managed corporate carpool of 100+ cars, supervised 10+ drivers, and oversaw transportation services for staff and visitors
- Developed transportation plans, policies and budgets
- Oversaw contract compliance with leasing, insurance, transportation and other corporate partners
- Purchased company cars and ensured timely maintenance of all vehicles

### **Transportation Specialist**

**PKD Optima**, Moscow, Russia

**09/2003 – 10/2006**

*General distributor of Philip Morris USA in Russia*

- Monitored transport department's safety, personal responsibility and maintenance policy compliance in ~20 company branches, with a total fleet of over 2000 vehicles
- Established each branch's transport department budgets and ensured compliance
- Oversaw purchase of company trucks and cars, with a yearly turnover more than 500 vehicles
- Negotiated contracts with insurance companies and oversaw compliance