

POLS 155- Lecture 5

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This lecture has the objective of introducing you to the reasons that explain why countries decide to use protectionist trade policies.

By now we all hopefully know that the world is interconnected and that free trade is more the norm rather than the exception these days. But the prevalence of free trade (and globalization more generally) is not really a historical rule. As Milner and Kubota explain, the recent trend toward trade openness coincides with the expansion of democracy in the world, a process that started in the late 1970's.

Historically, countries have used a variety of protectionist policies: tariffs which are taxes to imports; quotas or quantitative restrictions (i.e. limiting the quantity of cotton that can be imported); or other non-tariff barriers like regulations (a hypothetical example would be the United States imposing a regulation asking all cotton imported to be grown organically)

There have been a number of waves when it comes to trade liberalization. For many years, in the 17th, 18th and 19th century, mercantilist policies allowed free trade to expand in the world, but that process was halted by the world wars in the 20th centuries and the great depression. Again, this new wave of trade liberalization started in the late 1970's. We are seeing a push back from many governments recently. Specifically, politicians favoring nationalist policies which as we have discussed limit trade with other nations.

In this figure, you can see that trade as a percentage of Gross Domestic Product in the US has increased over time, in particular since the early 1980's. You can see that there are 2 important declines that followed the 2009 mortgage crisis. Overall, however, the trend is upward.

This second plot helps illustrate what I mentioned about the different waves of globalization. Again, free trade is not always the norm. Indeed, we can see here that the importance of trade in the US economy is not constant over time. This variation was substantial immediately after the US gained independence from the United Kingdom.

The key question thus is: Why countries put barriers to trade?

The answer is simple: DOMESTIC POLITICS.

Trade creates gains, but those gains are diffused and sometimes concentrate its costs on certain segments of the population that claim or ask the government for protection.

In general, protectionism favors national producers of those sectors that are affected by open borders, sectors that have scarce factors and specific industries. Producers in those sectors or industries that are affected are likely to lobby the government for protection.

For example, the Stolper-Samuelson Theorem suggests that an increase in the price of a capital intensive good increases the return to capital and decreases the return in the other factor.

Please recall that the US, for example, is a country with abundance of capital. The Stolper-Samuelson theorem would predict that owners of capital (think of technology firms for instance) will ask for openness while the owners of unskilled labor will ask for protection (remember sugar producers or cotton farmers?)