

WHAT GUIDES OUR CHOICES AS AGENTS ?

If you perform strength to be accepted socially, write »strength« in **Meeting Expectations**; if you do it to achieve a goal, put it in **Implementing Schemes**. Come up with a few words for each category.

How am I making choices?	More Specifically I might say this _____.
Implementing Schemes Ex. I'm honest so you will invest in my start-up Ex. I have to be brutally honest with myself to make good art.	Goals / Fears: <u>Strategies I employ because I'm focused on results</u> It pays off if people think of me as _____ so that _____ happens / or doesn't happen. I need to be _____ (a certain way) _____ so that _____ happens / or doesn't..
Meeting Expectations Ex. As a teacher, I need to be honest. Ex. I'm honest so that my friends think I'm a good person. Ex. I'm honest so that I think I'm a good person.	Social Norms: <u>Social pressure imposed on me by culture, others, and/or myself</u> I want to be a good _(social role)_, so I have to be _____. People will dislike or reject me unless I seem to be _____. In order to be a good person, I have to be _____.
Setting Expectations Ex. I'm honest to set an example for my kids. Ex. Everyone will be better off when they join me in practicing Radical Honesty.	Social Modelling / Visions / Ideological Commitments: <u>Social pressure I try to impose on others</u> You (specifically)/everyone should be more _____, just like I am. All good/right-thinking people know they ought to be _____.
Practicing Appreciations Ex. I admire the way my grandma is honest. I want to be like her. Ex. I used to say anything to get my way. But these days, I really believe in being honest.	Personal Values: <u>Principles for good living that I gained from experience, reflection, and inspiration</u> My friend/mentor/hero inspires me to be _____. Reflecting on my experience has taught me that a good life unfolds when I choose to be _____.

Guessing Game. Each player in turn announces one sentence completion, without saying which sentence they were completing. The others try to guess. It's harder than you might think, and you learn a lot about how the person is motivated.