



### **Eğitim**

■ TOBB Ekonomi ve Teknoloji Üniversitesi- İktisat Bölümü (2017- Ağustos 2022)

### **Staj Deneyimleri**

- Türkiye Kalkınma ve Yatırım Bankası Proje Finansmanı Birimi
- AFS Boru San. A.Ş. Finans Birimi





# 2. Eğitim öncesi durum özeti



Zaman Serileri (Enflasyon, Doğrudan Yabancı Yatırımlar vb.) analizleri



Panel veri setleri (Anket, Bilanço vb.) üzerine Ekonometrik tabanlı analizler





# 3. Problem tanımı ve proje amacı



 Müşterilerin marka hakkında ne düşündüklerini ve onlardan ne beklediklerini takip etmek, prestiji korumak kadar işin büyümesi için de önemlidir. Günümüzde çok uluslu firmaların müşterilerini analiz etmesi zor ve maliyetli bir işlemdir.



- Müşterilerin ürüne yaklaşımların tespit edilmesi
- Müşteri şikayetlerinin değerlendirilmesi
- İşletmenin güçlü ve zayıf yönlerinin belirlenmesi
- Pazarlama stratejindeki boşlukların bulunmasına
- Pazarda rakip firma analizinin kolaylaşması





# 4. Veri seti üzerine keşfedici çalışmalar (EDA)





#### Renovation needed and poor customer service

"As a Hilton Diamond member, I booked a (1) night stay at this property in May of 2022. I was disembarking from a river cruise and the hotel is very convenient to the cruise port.

Don't be fooled. This property is desperately in need of renovation. The rooms are outdated. A good way to tell is if there are USB ports for charging devices. No USB charging ports. The hallway carpeting is stained and ripped up. The elevators are dirty. The kicker was the internet for the TV was out. So there was no television and no apology from the front desk when I called to see if it was my television or a full hotel outage. If you are okay with a room that's less than mediocre, this hotel is for you.

The room that was selected for me was on the 5th floor overlooking the train tracks. And I had paid for an upgraded room. This shows that guest services have no consideration for frequent Hilton guests.. I went back down to the front desk and asked for a different room. I was offered a room overlooking the water but the configuration was not the same as what I booked and paid for.

I was offered VIP (skip the line) tickets for the Sky Lounge. Here's the catch. This is not a lounge where you can select your seating/bar seating. They seat you when you arrive in the lounge. And they can seat you wherever they would like.

As mentioned, the property is convenient to the cruise port and very convenient to the train station. Yes, it is a 'transient" hotel which is very hard on hotels but customer service is something that every hotel should take note of."

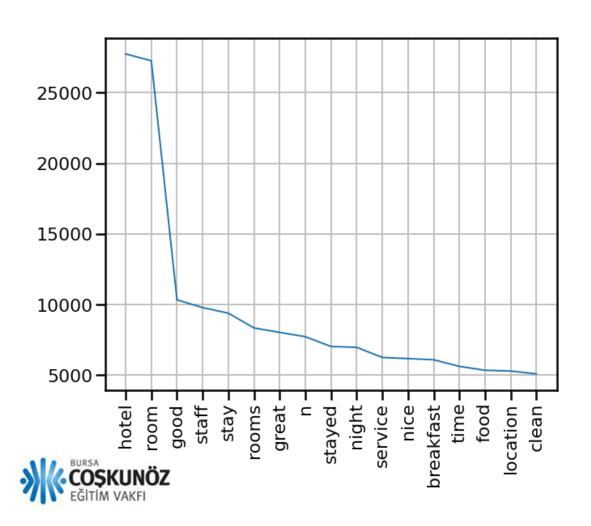


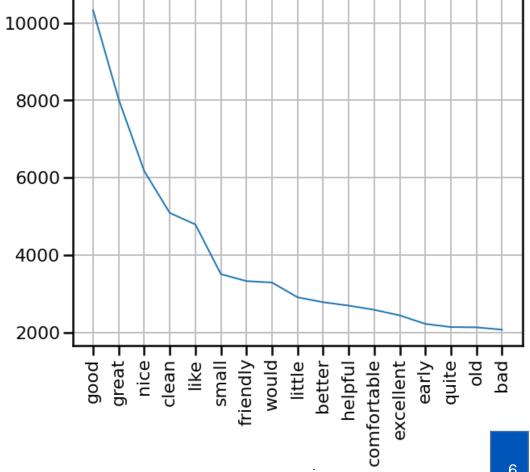
score

review

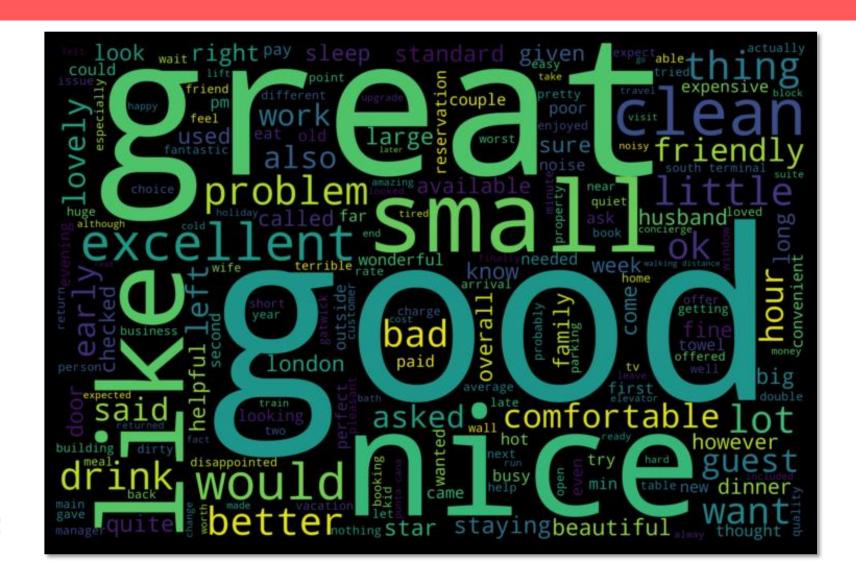
16511 reviews

# 4. Veri seti üzerine keşfedici çalışmalar (EDA)





# 4. Veri seti üzerine keşfedici çalışmalar (EDA)





# 5. Veri seti üzerinde yapılan ön işlemler

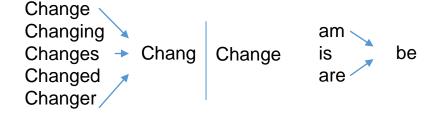


hey hilton, I stayed at the hotel for 15 days, my room was never cleaned

1

hilton i stayed at the hotel days room was never cleaned

Etkisiz Kelimelerin Kaldırılması (Stopwords) – NLTK Kütüphanesi



STEMMING VS LEMMATIZATION (SIKLAMA VE KÖK ÇÖZÜMLEME)



- -Metin Normalleştirme
- -Unicode'ların kaldırılması
- -Noktalama İşaretlerinin Kaldırılması

Hey -> hey @Hilton-> hilton PLEASE FIX!!! -> please fix **Metinlerin Tokanize Edilmesi** 

"hilton", "i", "stayed", "at", "the", "hotel", "day", "room", "was", "never", "cleaned"

Metinlerin Vektörize Edilmesi (TF-IDF)



# 5. Veri seti üzerinde yapılan ön işlemler

# 4- STEMMING VS LEMMATIZATION (SIKLAMA VE KÖK ÇÖZÜMLEME)

#### ORIGINAL REVIEW:

i have finally decided not to stay at the london hilton metropole ever again i have been staying there for many years now because of its central loc ation walking distance to oxford regent streets however over the past year the check in service has become surprisingly bizarre i don't think this has anything to do with the on going renovations i am an hiltonhonors card holder gold who consistently books a king deluxe or executive room on three occasions upon check in i was told we are completely booked but we are pleased to upgrade you to a much better room only to open the door and walk into a box with 2 single beds once is an error but three times appears to be a strategy how does a king upgrade to a single bed on each o ccasion after complaining i was moved

#### STEMMED REIVEW:

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#### LEMMED REVIEW:

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# 5. Veri seti üzerinde yapılan ön işlemler



# 5- Metinlerin Vektörize Edilmesi (TF-IDF)

**Cümle1:** hey hilton, I stayed at the hotel for 15 days, my room was never cleaned

Cümle2: the hotel's food was not clean

**Cümle1:** hilton i stay at the hotel day room be never clean

Cümle2: the hotel food be not clean

Kelime	TF_Cümle1	TF_Cümle2	IDF	TF*IDF_ Cümle1	TF*IDF_ Cümle2
hilton	1/11	0/6	Log(2/1)=0.3	0.027	0
food	0/11	1/6	Log(2/1)=0.3	0	0.03
hotel	1/11	1/6	Log(2/2)=0	0	0



TF (Terim Sıklığı): Kelimenin cümle içerisindeki oranı.
DF (Döküman Sıklığı): Kelimeyi içeren doküman sayısı

TF-IDF (Ters Döküman Sıklığı): TF\*DF

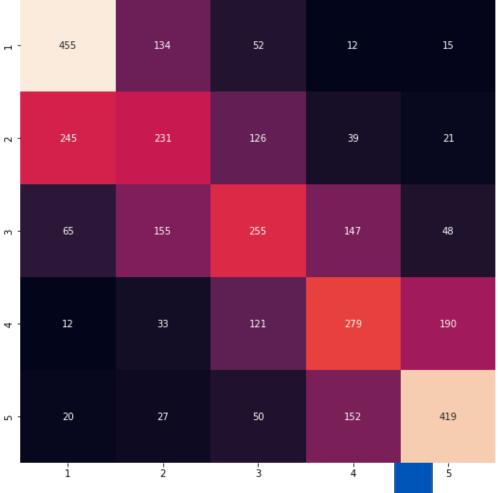
#### Hizimiza Hiz Katiyoruz Geleceğe Koşuyoruz

# 6. Model geliştirme çalışmaları

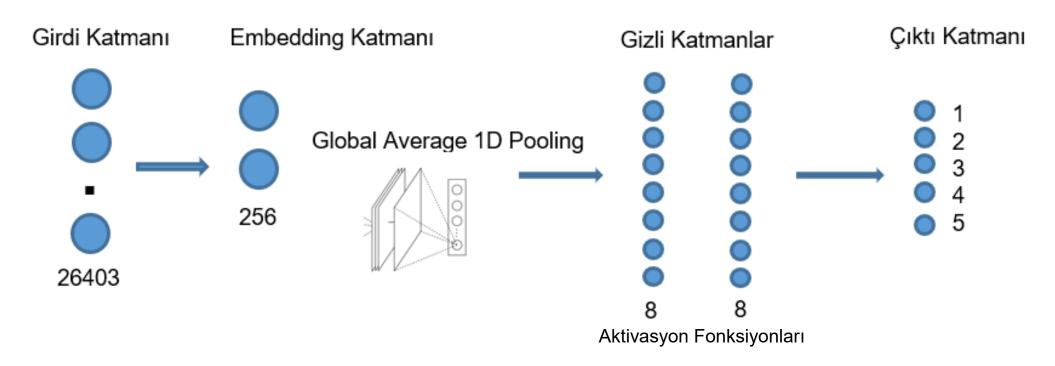
	Model Name	Train Accuracy	Validation	Accuracy	Test A	ccuracy	
	KNeighborsClassifier	0.999899		0.392187	′ 0	.496216	
Multinomial Naive Bayes		0.515950		0.466687	' 0	.496216	
	Logistic Regression	0.515950		0.467898	0	.496216	
	SVM	0.869372		0.454573		0.496216 0.496216	
	Random Forest	0.751363	0.439431		0		
	DecisionTreeClassifier	0.585302		0.359176	6 0	.371783	
			precision	recall	f1-score	support	
		1	0.57	0.68	0.62	668	
		2	0.40	0.35	0.37	662	
Multinomial Naive Bayes		3	0.42	0.38	0.40	670	
	,	4 5	0.44 0.60	0.44 0.63	0.44 0.62	635 668	
		_	0.00	0.05	0.02	000	
		accuracy			0.50	3303	
		macro avg	0.49	0.50	0.49	3303	
	SURSA COŞKUNÖZ	weighted avg	0.49	0.50	0.49	3303	

EĞİTİM VAKFI

### Confusion Matrix of Test Data



### Sinir Ağları Mimarisi





### CODE Hizimiza Hiz Katıyoruz Geleceğe Koşuyoruz

# 7. Seçilen modelin açıklanması

	precision	recall	f1-score	support
1	0.68	0.64	0.66	655
2	0.44	0.47	0.46	567
3	0.55	0.48	0.51	695
4	0.52	0.49	0.50	650
5	0.62	0.76	0.68	558
accuracy			0.56	3125
macro avg	0.56	0.57	0.56	3125
weighted avg	0.56	0.56	0.56	3125

Validation Accuracy: 0.46 -> 0.53

Test Accuracy: 0.49 -> 0.56



### Confusion Matrix of Test Data





### Renovation needed and poor customer service

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# 8. Katma değer/fayda



### **Otel Yorumları Sınıflandırıcı**

Lütfen Yorumunuzu Giriniz (EN)

As a Hilton <u>Diamond member</u>, I <u>booked</u> a (1) <u>night stay</u> at <u>this property</u> in May of 2022. I <u>was</u> disembarking from a river cruise and the hotel is very convenient to the cruise port.

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#### Tahminle

#### **Text Padding**

	0	1	2	3	4	5	6	7
0	1547	105	168	2212	246	79	403	252

### 100 100 2212 240 13 400 252

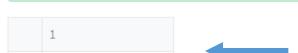
SURSA EĞİTİM VAKFI

### Prediction

2

### Prediction Probability

0.35651373863220215



	2	
0	0.5059220790863037	

	3
0	0.11998679488897324

	4
0	0.011983017437160015

	5	
0	0.005594415124505758	

Streamlit (streamlitapp.com)

- Twitter, Reddit vb. sitelerden veri alınarak daha komplike veri setleriyle çalışılabilir.
- Müşterilerin puanlamaları taraflı (bias) olduğundan dolayı denetimsiz öğrenme modelleri kullanılabilir.
- Metin Özeti ve Anahtar Kelime Teknikleri kullanılarak müşterilerin spesifik bir otel için genel görüşü tespit edilebilir.



Türkçe olarak ön işleme yapılarak sistem yerelleştirilebilir.





## 10. Eğitim sonunda durum özeti















### 11. Referanslar





- Natural Language Processing in Action, Hobson Lane, Cole Howard, Hannes Hapke Foreword by Dr. Arwen Griffioen
- Deep Learning with Python, François Chollet



### Coursera;

- Natural Language Processing Michael Collins, Columbia University
- Introduction to Natural Language Processing, University of Michigan



- twitch.tv/rctatman
- youtube.com/c/JCharisTec;
   Emotion In Text Classifier App with Streamlit and Python







# **TEŞEKKÜRLER**

