```
In [73]: import pandas as pd
          import mysql.connector
          import os
          # List of CSV files and their corresponding table names
          csv files = [
              ('customers.csv', 'customers'),
              ('orders.csv', 'orders'),
('sellers.csv', 'sellers'),
              ('products.csv', 'products'),
              ('geolocation.csv', 'geolocations'), # Corrected the filename here
              ('payments.csv', 'payments'),
              ('order_items.csv', 'order_items')
          ]
          # Connect to the MySQL database
          conn = mysql.connector.connect(
             host='localhost',
              user='root',
              password='root',
              database='target'
          cursor = conn.cursor()
         # Folder containing the CSV files (use raw string or forward slashes)
         folder_path = r"C:\Users\seshi\OneDrive\Desktop\Target Sales" # Option 1: Raw string
          # folder_path = "C:/Users/seshi/OneDrive/Desktop/Target Sales" # Option 2: Forward sl
         def get_sql_type(dtype):
              if pd.api.types.is_integer_dtype(dtype):
                  return 'INT'
              elif pd.api.types.is_float_dtype(dtype):
                  return 'FLOAT'
              elif pd.api.types.is_bool_dtype(dtype):
                  return 'BOOLEAN'
              elif pd.api.types.is_datetime64_any_dtype(dtype):
                  return 'DATETIME'
              else:
                  return 'TEXT'
          for csv_file, table_name in csv_files:
              file_path = os.path.join(folder_path, csv_file)
              # Debugging: Check the file path
              print(f"Loading file from: {file_path}")
              # Read the CSV file into a pandas DataFrame
              df = pd.read_csv(file_path)
              # Replace NaN with None to handle SQL NULL
              df = df.where(pd.notnull(df), None)
              # Clean column names
              df.columns = [col.replace(' ', '_').replace('-', '_').replace('.', '_') for col ir
              # Generate the CREATE TABLE statement with appropriate data types
              columns = ', '.join([f'`{col}` {get_sql_type(df[col].dtype)}' for col in df.column
```

```
create_table_query = f'CREATE TABLE IF NOT EXISTS `{table_name}` ({columns})'
             cursor.execute(create_table_query)
             # Insert DataFrame data into the MySQL table
             for _, row in df.iterrows():
                 values = tuple(None if pd.isna(x) else x for x in row)
                  sql = f"INSERT INTO `{table_name}` ({', '.join(['`' + col + '`' for col in df.
                  cursor.execute(sql, values)
             # Commit the transaction for the current CSV file
             conn.commit()
         # Close the connection
         conn.close()
         Loading file from: C:\Users\seshi\OneDrive\Desktop\Target Sales\customers.csv
         Loading file from: C:\Users\seshi\OneDrive\Desktop\Target Sales\orders.csv
         Loading file from: C:\Users\seshi\OneDrive\Desktop\Target Sales\sellers.csv
         Loading file from: C:\Users\seshi\OneDrive\Desktop\Target Sales\products.csv
         Loading file from: C:\Users\seshi\OneDrive\Desktop\Target Sales\geolocation.csv
         Loading file from: C:\Users\seshi\OneDrive\Desktop\Target Sales\payments.csv
         Loading file from: C:\Users\seshi\OneDrive\Desktop\Target Sales\order_items.csv
In [74]: import pandas as pd
         import matplotlib.pyplot as plt
         import seaborn as sns
         import mysql.connector
         db = mysql.connector.connect(host = "localhost",
                                      username = "root",
                                      password = "root",
                                      database = "target")
         cur = db.cursor()
```

#### List all unique cities where customers are located.

```
Out[75]:

0 franca
1 sao bernardo do campo
2 sao paulo
3 mogi das cruzes
4 campinas
```

#### Count the number of orders placed in 2017

### Find the total sales per category

```
In [77]: query = """ select upper(products.product_category) category,
    round(sum(payments.payment_value),2) sales
    from products join order_items
    on products.product_id = order_items.product_id
    join payments
    on payments.order_id = order_items.order_id
    group by category
    """

    cur.execute(query)

    data = cur.fetchall()

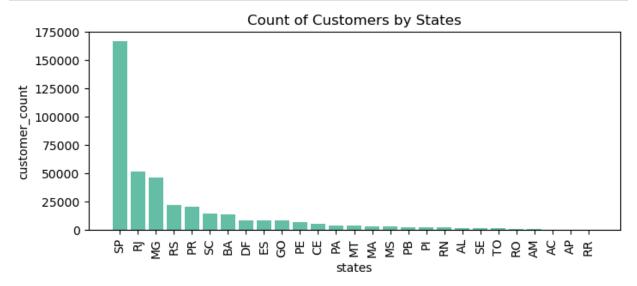
    df = pd.DataFrame(data, columns = ["Category", "Sales"])
    df
```

Out[77]:		Category	Sales
	0	PERFUMERY	8107818.56
	1	FURNITURE DECORATION	22882822.27
	2	TELEPHONY	7790112.81
	3	BED TABLE BATH	27400858.74
	4	AUTOMOTIVE	13636709.30
	69	CDS MUSIC DVDS	19190.88
	70	LA CUISINE	46616.48
	71	FASHION CHILDREN'S CLOTHING	12570.72
	72	PC GAMER	34790.88
	73	INSURANCE AND SERVICES	5192.16

74 rows × 2 columns

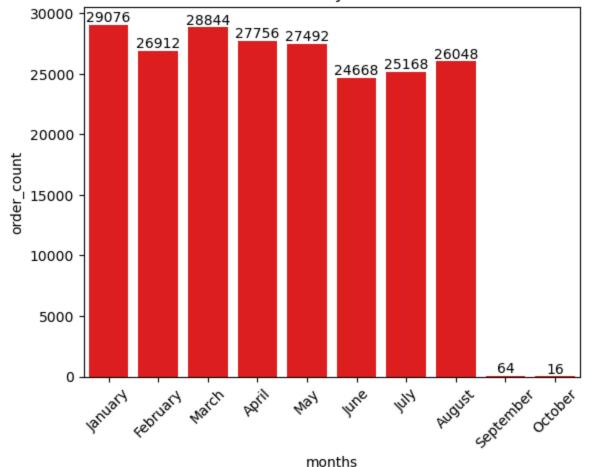
## Calculate the percentage of orders that were paid in installments

#### Count the number of customers from each state



#### Calculate the number of orders per month in 2018.

#### Count of Orders by Months is 2018



## Find the average number of products per order, grouped by customer city

```
In [81]: query = """with count_per_order as
    (select orders.order_id, orders.customer_id, count(order_items.order_id) as oc
    from orders join order_items
    on orders.order_id = order_items.order_id
    group by orders.order_id, orders.customer_id)

select customers.customer_city, round(avg(count_per_order.oc),2) average_orders
    from customers join count_per_order
    on customers.customer_id = count_per_order.customer_id
    group by customers.customer_city order by average_orders desc
"""

cur.execute(query)

data = cur.fetchall()
    df = pd.DataFrame(data,columns = ["customer city", "average products/order"])
    df.head(10)
```

#### customer city average products/order Out[81]: padre carvalho 56.00 1 celso ramos 52.00 2 datas 48.00 3 candido godoi 48.00 4 40.00 matias olimpio 5 cidelandia 32.00 6 curralinho 32.00

picarra

teixeira soares

8 morro de sao paulo

7

## Calculate the percentage of total revenue contributed by each product category.

32.00

32.00

32.00

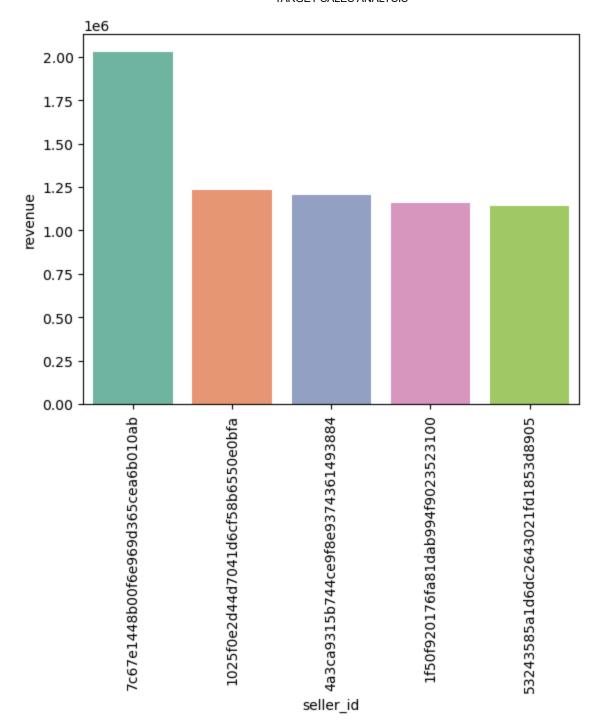
Out[82]:	Category percentage distribut		
	0	BED TABLE BATH	85.58
	1	HEALTH BEAUTY	82.82
	2	COMPUTER ACCESSORIES	79.22
	3	FURNITURE DECORATION	71.47
	4	WATCHES PRESENT	71.42

## Identify the correlation between product price and the number of times a product has been purchased.

```
In [83]: import numpy as np
         cur = db.cursor()
         # SQL query
         query = """
             SELECT products.product_category,
                    COUNT(order_items.product_id) AS order_count,
                    ROUND(AVG(order_items.price), 2) AS avg_price
             FROM products
             JOIN order_items
             ON products.product_id = order_items.product_id
             GROUP BY products.product_category
         cur.execute(query)
         data = cur.fetchall()
         # Creating a DataFrame
         df = pd.DataFrame(data, columns=["Category", "order_count", "price"])
         df["order_count"] = pd.to_numeric(df["order_count"])
         df["price"] = pd.to_numeric(df["price"])
         # Extracting the relevant columns
         arr1 = df["order_count"]
         arr2 = df["price"]
         # Calculating the correlation
         correlation_matrix = np.corrcoef(arr1, arr2)
         correlation = correlation_matrix[0, 1] # Get the correlation between order count and
         print("The correlation is:", correlation)
```

The correlation is: -0.10631514167157562

## Calculate the total revenue generated by each seller, and rank them by revenue



## Calculate the moving average of order values for each customer over their order history

2

1

```
cur.execute(query)
data = cur.fetchall()
df = pd.DataFrame(data)
df
```

Out[85]:

```
0
                                                                             3
     0 00012a2ce6f8dcda20d059ce98491703 2017-11-14 16:08:26 114.74 114.739998
     1 00012a2ce6f8dcda20d059ce98491703 2017-11-14 16:08:26 114.74 114.739998
     2 00012a2ce6f8dcda20d059ce98491703 2017-11-14 16:08:26 114.74 114.739998
     3 00012a2ce6f8dcda20d059ce98491703 2017-11-14 16:08:26 114.74 114.739998
     4 00012a2ce6f8dcda20d059ce98491703 2017-11-14 16:08:26 114.74 114.739998
831083
        ffffe8b65bbe3087b653a978c870db99 2017-09-29 14:07:03
                                                              18.37
                                                                      18.370001
831084
         ffffe8b65bbe3087b653a978c870db99 2017-09-29 14:07:03
                                                              18.37
                                                                      18.370001
831085
        ffffe8b65bbe3087b653a978c870db99 2017-09-29 14:07:03
                                                              18.37
                                                                      18.370001
831086
        ffffe8b65bbe3087b653a978c870db99 2017-09-29 14:07:03
                                                              18.37
                                                                      18.370001
831087 ffffe8b65bbe3087b653a978c870db99 2017-09-29 14:07:03 18.37
                                                                      18.370001
```

831088 rows × 4 columns

```
In [ ]:
```

```
In [86]:
          query = """with p as (select year(orders.order_purchase_timestamp) as years,
         month(orders.order_purchase_timestamp) as months,
          round(sum(payments.payment_value),2) as payment
          from orders
          join payments
          on orders.order_id = payments.order_id
          group by years, months order by years, months)
          select years , months,payment, sum(payment)
          over(order by years,months) cumulative_sales
          from p
          0.00
          cur.execute(query)
          data = cur.fetchall()
          df = pd.DataFrame(data)
          df
```

Out[86]:

	0	1	2	3
0	2016	9	2017.92	2.017920e+03
1	2016	10	472723.84	4.747418e+05
2	2016	12	156.96	4.748987e+05
3	2017	1	1107904.32	1.582803e+06
4	2017	2	2335264.08	3.918067e+06
5	2017	3	3598908.80	7.516976e+06
6	2017	4	3342304.24	1.085928e+07
7	2017	5	4743350.56	1.560263e+07
8	2017	6	4090211.04	1.969284e+07
9	2017	7	4739063.36	2.443191e+07
10	2017	8	5395170.56	2.982708e+07
11	2017	9	5822099.60	3.564918e+07
12	2017	10	6237423.04	4.188660e+07
13	2017	11	9559062.40	5.144566e+07
14	2017	12	7027211.84	5.847287e+07
15	2018	1	8920033.43	6.739291e+07
16	2018	2	7939706.72	7.533261e+07
17	2018	3	9277216.96	8.460983e+07
18	2018	4	9286283.85	9.389611e+07
19	2018	5	9231857.21	1.031280e+08
20	2018	6	8191044.01	1.113190e+08
21	2018	7	8532325.99	1.198513e+08
22	2018	8	8179402.57	1.280307e+08
23	2018	9	35516.32	1.280663e+08
24	2010	10	1717 26	1 2007100 : 00

**24** 2018 10 4717.36 1.280710e+08

### Calculate the year-over-year growth rate of total sales

```
In [87]: query = """with a as(select year(orders.order_purchase_timestamp) as years,
    round(sum(payments.payment_value),2) as payment from orders join payments
    on orders.order_id = payments.order_id
    group by years order by years)

select years, ((payment - lag(payment, 1) over(order by years))/
    lag(payment, 1) over(order by years)) * 100 from a"""

cur.execute(query)
    data = cur.fetchall()
```

```
    Out[87]:
    years
    yoy % growth

    0
    2016
    NaN

    1
    2017
    12112.703759

    2
    2018
    20.000924
```

# Calculate the retention rate of customers, defined as the percentage of customers who make another purchase within 6 months of their first purchase

```
In [88]: query = """WITH y AS (
             SELECT customers.customer_id,
                    MIN(orders.order_purchase_timestamp) AS first_order
             FROM customers
             JOIN orders
               ON customers.customer_id = orders.customer_id
             GROUP BY customers.customer_id
         z AS (
             SELECT y.customer_id,
                    COUNT(DISTINCT orders.order_purchase_timestamp) AS next_order
             FROM y
             JOIN orders
               ON orders.customer_id = y.customer_id
              AND orders.order_purchase_timestamp > y.first_order
              AND orders.order_purchase_timestamp < DATE_ADD(y.first_order, INTERVAL 6 MONTH)
             GROUP BY y.customer_id
         SELECT
             100 * (COUNT(DISTINCT z.customer_id) / COUNT(DISTINCT y.customer_id)) AS retention
         FROM y
         LEFT JOIN z
           ON y.customer_id = z.customer id;"""
         cur.execute(query)
         data = cur.fetchall()
         df = pd.DataFrame(data, columns=["retention_rate"])
         df
```

```
Out[88]: retention_rate

0 0.0000
```

## Identify the top 3 customers who spent the most money in each year

```
In [89]: query = """select years, customer_id, payment, rn
from
```

#### TARGET SALES ANALYSIS

```
(select year(orders.order_purchase_timestamp) years,
orders.customer_id,
sum(payments.payment_value) payment,
dense_rank() over(partition by year(orders.order_purchase_timestamp)
order by sum(payments.payment_value) desc) rn
from orders join payments
on payments.order id = orders.order id
group by year(orders.order_purchase_timestamp),
orders.customer_id) as a
where rn <= 3 ;"""
cur.execute(query)
data = cur.fetchall()
df = pd.DataFrame(data, columns = ["years","id","payment","rank"])
sns.barplot(x = "id", y = "payment", data = df, hue = "years")
plt.xticks(rotation = 90)
plt.show()
```

