

CVSHealth.

Analyzed uncertainties Have fewest unknowns

High-Quality Decisions



Objectives, goals, desired

outcome, intentions, function

- Lack of structured reasoning Not thinking creatively
 - Not using analytical tools Emotions

• Biases, biased info or sources

What Gets in the Way?

 Decisions made on "autopilot" **Question at Hand**

Topic, question at hand, issues,



High Quality vs. Low Quality

High Quality

(informed,

reasoned,

balanced)

Recognized

Low Quality

(biased,

superficial)

Not

 Purpose Question at Hand Information

• Impacts and Consequences

Point of View/Context

• Interpretation and Inference

- Ask:
- What are we trying to accomplish? • What is the main purpose?

Concepts

Definitions, principles, theories,

problem or opportunity Ask:

- What question am I analyzing? • Do I understand the complexity of
- the question? • Is the question clear or complex?
 - **Assumptions**

Background theory,

observation, experiences,

• What data are we using?

Knowledge

Limitations of

What experience am I using to

facts

Ask:

- support my claim? What information do I need?

Impacts and Consequences

Risk and cost/benefit analysis,

alternative analyses, options,

solutions

Concepts

Assumptions

- Ask: How have I reached this
- conclusion, solution?

analyze this issue?

• Does this interpretation make sense?

Interpretation and

Inference

Interpretations, conclusions,

Ask:

- What is the main concept here?
- Am I able to explain this concept?

categories, models, laws

aiven? Ask:

• Am I taking anything for granted?

Apply Critical Standards (cont'd)

viewpoints

problem

pre-supposition, what is/isn't

- What assumption might I be using to come to this conclusion?

Relevance

Depth/

Breadth

Relates to matter at hand

Logical solution based on

Appropriately complex,

considers multiple

choices

- Ask:
- Have I identified risks and

considered?

implications? • What other alternatives have I

Significance Complete focus, adequate consideration

Apply Critical Standards (cont'd)

Fairness Considers all sides, not self-serving or biased

Point of View/Context

Perspective, background, orientation, setting, bias,

frame of reference Ask: • What point of view am I using to

Apply Critical Standards Is it understandable? Clarity

Free of errors, factual, true Accuracy Precision Level of detail, precise,

specific

Logic

© 2021 Copyright ROI Training, Inc. All rights reserved. Not to be reproduced without prior written consent.