

# Questionnaire Design for Social Surveys

## Week 3 Asking Factual Questions

### 3.1 Factual Questions

#### *Facts and Quasi Facts*

##### Types of Questions

- Behaviors
  - use of online shopping
  - cigarette smoking
  - visits to doctors
  - exercise
  - food intake
  - sexual activities
  - voting
- Facts ...

##### Facts and Quasi-Facts...

- Quasi Facts are Commonly seen as concrete and objective
  - with large subjective component
  - share features of factual and attitudinal questions
- Permanent
  - date of birth
  - native language
  - country of birth
- Fluctuating
  - age
  - marital status
  - income
- Quasi-Fact
  - race
  - ethnicity

##### Measuring Race

- What attributes define race?
- One goal: monitor and expose oppression and its results
  - are survey question the right tool?
- Variation across countries and time
  - U.S. Census has not used the same definition in more than two censuses
  - now collected through self/proxy identification; prior to 1960 collected based on enumerator observation
  - GB did not collect data on ethnic groups until 1991

##### OMB recommendations

- Federal Statistical Policy Directive #15 (1978) stipulated Federal agencies were to collect and present data on at least 4 racial groups:
  - American Indian or Alaskan Native
  - Asian or Pacific Islander
  - Black
  - White
- No reporting of multiple races
- Self-identification is preferred
- ..not tell anybody how they should classify themselves

## OMG 1997

- Social definition of race recognized in this country
- Do not conform to any biological, anthropological or genetic criteria
- Include the following groups:
  - American Indian or Alaska Native
  - Asian or Pacific Islander
  - Black or African American
  - White
- Multiple race reporting is allowed

## Challenges to Measuring Race and Ethnicity

- Validity of concept
- Reliability of concept: changes in self-perceptions over time
- Response selection
  - mutually exclusive categories
  - meaningful categories (for respondent)
- Comparability over time – e.g. health statistic

## Questions in Context

- Context triggers cooperative conversational norms
  - Grice's 1989: participants should make their contributions useful
- Context can provide an interpretive framework (resolve ambiguities about the meaning or scope of the questions)
  - is a floor lamp counted as furniture? (schober & Conrad, 1997)
  - crime and victimization survey is just about crime
- Context can prime relevant beliefs or retrieval of relevant items
  - fear-of-crime items facilitated recall of victimizations (Cowan, Murphy & Wiener, 1978)

## Why can't we just guess gender/race...? ➔ Gender Reports in CATI Surveys

- Interviewers are often asked to guess the gender of respondents in telephone surveys
- Interviewer guesses are used for a variety of purposes
  - screening to determining eligibility
  - filtering to determine survey logic
  - non-response adjustments and post stratification weighting

## (Continued from above topic: Gender Reports in CATI Surveys) Research Questions & Methods

- How good are interviewers are guessing respondents gender?
  - Linguistics find pitch tones allow listener to discriminate between men and women's voices (Hess, 1983)
  - However, overlaps in pitch impede the accuracy (Ross, 1974)
  - Listeners are able to determine the sex of males easier than females (Owren 2007)
- Are there any predictors of wrong guesses?
  - language (Parris and Carey, 1996) and age (Traunmiller, 1997) of respondent
  - effects of interviewer characteristics unknown
- 28 public opinion phone surveys
  - 9/2008 – 2/2010 with total of 25,635 respondents
  - Centralized telephone facility in Poughkeepsie, NY
  - National, New York State and NYC landline samples (RDD) (cell phones excluded)
  - 475 unique interviewers complete at least one interview
  - trained interviewers are Marist College Students (ages 18-23)

Respondent Demographics (Unweighted Self-Reports)		Interviewer Demographics	
Age		Race	
Under 45	26%	White	77%
Over 45	74%	African-	10%
Race		American	
White	78%	Other race	13%
African-	10%	Gender	
American		Male	33%
Other race	8%	Female	67%
Gender		Experience (mean	
Male	43%	number	
Female	56%	of completed	54
		surveys)	

- How good are interviewers' gender guesses?
  - Overall 8% gender guessed incorrectly
  - Differential measurement error across gender groups:

Marist Poll Data	Respondent Male	Respondent Female	Total
Guessed Male	97.2%	12.6%	49.5%
Guessed Female	2.6%	86.9%	50.2%
Cannot Make a Guess	0.1%	0.5%	0.3%
Total	100%	100%	n=25,138

→ Easier to guess male than female

- Any predictors of wrong guesses?
  - multivariate model to include interviewer covariates, control for potential confounders, and to get correct standard errors
  - hierarchical linear probability model included the following (clustering of interviewers taken into account):
    - dependent variables: error between guess and interviewer report: 0 = no error; 1 = error
    - independent variables
      - gender of respondent
      - age of respondent: standardized continuous measure
      - race of respondent
      - gender of interviewer
      - race of interviewer
      - total number of completed surveys by interviewer (proxy for experience)
      - level of the interviewer
      - household selection
      - geographic region of respondent (tested but not included in the final model)

	Guess Error	Standard Errors
<b>Respondent Race Black</b>	.024***	(.005)
Hispanic	.002	(.007)
Asian	.023**	(.010)
Race Other	.011	(.009)
<b>Respondent Standardized Age</b>	-.006***	(.001)
<b>Respondent Gender</b>	.336***	(.004)
Interviewer Gender	.006	(.008)
Interviewer Race Black	.012	(.013)
Hispanic	-.002	(.018)
Asian	.025	(.036)
Other	.003	(.017)
Interviewer: Supervisor	.010	(.012)
Interviewer Experience: Level 2	.015	(.009)
Experience: Level 3	.032**	(.011)
Experience: Level 4	.044**	(.014)
<b>HH Selection: Single person HH or youngest male</b>	.050***	(.009)
Youngest male comes to the phone	-.343***	(.004)
<b>Constant</b>	-.348***	(.016)
Observations	24,188	
Sigma_U	.072	* $p < 0.05$ , ** $p < 0.01$ , *** $p < 0.001$
Sigma_E	.221	
Rho	.096	

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- In particular, higher levels of interviewer experience were associated with higher guessing error
- no main effects for interviewer gender and race
- additional models including interaction effects showed significant effects:
  - females are more likely to be miscoded by female interviewers than male interviewers
  - African Americans are more likely to be miscoded than non-blacks when being interviewed by a non-black interviewer
  - African American interviewer-respondent pairs have a higher probability of being miscoded than white/white pairs

### Memory and Recall: Reporting Behavioral Frequencies

#### Memory and Recall Examples

- Specific events
  - did it occur?
  - when did it occur?
- Counts of activities
  - How many?
  - Frequency: as rate "how often during the last year did you....?"
- Since January 2013, have you looked for a job? Ask ... about a specific event (comprehension) OR about past

behavior (recall) OR to aggregate across events (estimation)

#### Encoding Information

- Information has to be considered “salient” or “distinctive” to enter long term memory
- Salience is individually defined
  - how important is it to the respondent?
  - does it stand out from other activities?
- Deeper encoding affects accessibility
- Not encoded => not in memory at all
- Impact: underreporting
- Implications for Questionnaire Design
  - using alternative data sources instead (shot card, bills, receipts)

#### Reporting Immunization after visit to doctor

	<u>Under-Report</u>	<u>Over-Report</u>	<u>Net Error</u>
Hepatitis B	51.7%	20.0%	-41.4%
DTP	41.4%	16.7%	-31.4%
MMR	33.3%	19.4%	+17.1%

#### Recall Methods

- Different methods of retrieval
  - free recall
  - cued recall
  - recognition
- Free recall is the most difficult (most effort)
- Recognition provides easiest, but potentially the most narrow, methodology
- Extent of cueing can have dramatic effects on the information retrieved

#### What affects retrieval? Forgetting

- What affects forgetting
  - the older the event, the more likely to forget
  - the less salient or the more mundane the event, the more likely to forget
  - the more repetitive/routine, the more likely to forget the individual event
- Implications for Questionnaire Design:
  - give more time on task
  - use examples or cues
  - use shorter reference period
  - use event history calendar
    - takes advantage of structure of autobiographic structure

#### Time yourself

- dropped a class as an undergraduate?
- taken any antibiotics?
- not worn a seatbelt while driving?
- Have you been to the movie theater in the last month?
- How old were you when you got your first kiss?
- How many times have you seen a doctor last year?

→ might be subject to “comprehension/interpretation” issue

### *Memory and Recall: Length of Reference Period*

- Cannell and his colleagues did a study looking at reporting of hospital visits; record check study – had hospital records to compare to survey reports

Impact of forgetting: increases with elapsed time

Weeks between discharge and interview	% Not Reported (n in records)
1-10 weeks	3 (114)
11-20 weeks	6 (426)
21-30 weeks	9 (459)
31-40 weeks	11 (339)
41-50 weeks	16 (364)
51-53 weeks	42 (131)

### **Annual Victimization Rates by Recall Interval (per 100 persons 12+)**

Type of Crime	Recall Interval	
	6 mos.	3 mos.
Total personal crimes	12.8	15.5
Crimes of violence	3.5	4.3
Crimes of theft	9.4	11.2
Total household crimes	23.0	26.4
Burglary	8.5	9.7
Larceny	12.7	15.1
Auto theft	1.8	2.1

#### Dating Events

- Date tags not stored with other information about event
- Few landmark events, for which we know dates
  - relative v.s. absolute dates
- Autobiographical sequences – memory is not a continuous linear record
- storage of date information
  - calendar or calendar-like (season)
  - socially defined period
  - elapsed time
  - Idiosyncratic reference points

#### When are Estimation Strategies used

- The more **frequent** the behavior, the more likely estimation will be used
- The more **regular** the behavior, the more likely estimation will be used
- The more accessible the relevant memory, the less likely estimation will be used
- Note that rate information is stored in memory for regular behavior
- Also...
  - Increase number of similar events, decrease probability of recalling any one of those events
  - reliance on generic rather than episodic memory
  - errors of omission
  - use of schema for reconstructing

### *Memory and Recall: Comprehension and Retrieval*

#### How are objects defined?

- Retrieval from memory is dependent on what R understands what is to be searched
- How does object line up with memory traces?
  - “meta-memory” – feeling of knowing
  - what are relevant memory clusters?

#### Context of Retrieval

- What does questionnaire define as the object?

- introduction to items
- surrounding items
- wording of question itself
- use introductory statements to facilitate accurate recall

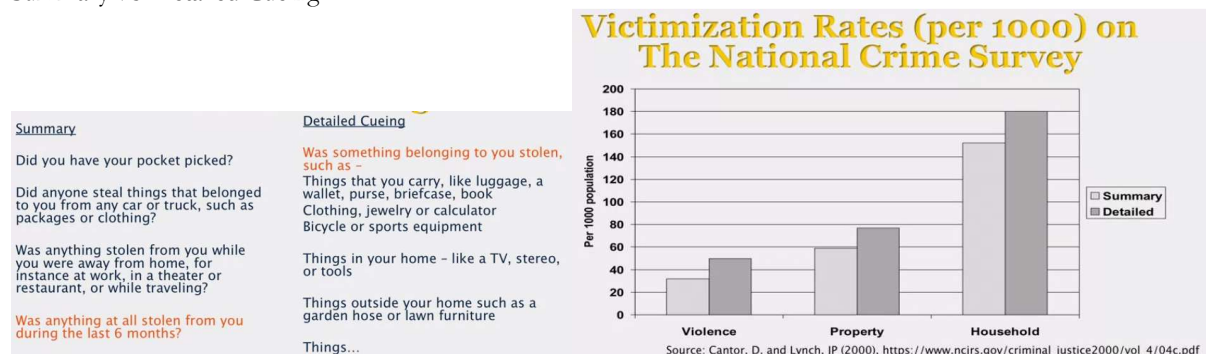
Setting the context for victimization surveys

- Introduction to National Crime Survey:
  - “Please tell me about any crime that may have occurred in the last 6 months”
- Introduction to National Violence Against Women Survey:
  - “We are particularly interested in learning about violence women experience, either by strangers, friends, relatives or even husbands and partners”

Detailed Cueing defines objects

- Use of cues focuses retrieval on just those objects
  - cues might interfere with retrieving other information (blocking)
  - cues implicitly exclude objects that are not mentioned

Summary v.s. Detailed Cueing



### 3.2 Sensitive Questions

#### *Asking Sensitive Questions*

Learning Outcomes

- What makes a question sensitive?
- What are the consequences of sensitivity?
- What can we do to minimize the consequences?
- What conclusions can we draw from practice?

Are these questions sensitive?

Do you....

- Almost always wear a seat belt when you drive or ride in a car?
- avoid certain foods because they are high in fat or cholesterol?
- smoke at least one cigarette a day?
- drink three or more caffeinated beverages a day?
- spend 1/2 hour or more in moderate or strenuous physical activity at least 3 times a week?
- have a library card?

Types of Sensitive Questions

- Private information
  - income
  - identifier (SSN, name, address, telephone #)
- Illegal behaviors
  - drunk driving
  - drug use

- socially stigmatizing behavior/opinion
  - abortion
  - # of sexual partners
  - discrimination

#### Mixture of Issues

- Can the information be used in a legal way?
- Is the information personal?
- Does the information relate to the image of the respondent?

#### Different Level of Sensitivity

- Question is threatening **to ask**, regardless of respondent's answer
  - e.g. income
  - respondents will refuse to answer
- Question is threatening **to answer**
  - e.g. drug use
  - respondent may give the wrong answer
  - depends on what the actual behavior is

#### Consequences

- High unit nonresponse rates
  - people are less likely to participate in surveys with sensitive questions
  - people with undesirable behavior / attitudes less likely to participate
- High item nonresponse rates
  - people are more likely to not provide a response when asked sensitive questions even after they agreed to participate in the surveys
  - ~25% of item nonresponse rates to income questions
- Misreporting

#### Why do people edit?

- “Norm” in the ‘uncertainty space’ of sensitive questions
  - good citizens vote!
  - people should not use drugs!
  - it is considered irresponsible to drive while drunk
- People choose to give the ‘norm’ answer
  - to avoid embarrassment
  - out of privacy/confidentiality concerns
- People are more likely to edit and misreport
  - if they have something to hide
  - if topics are getting more sensitive
  - if (certain) bystanders are around

#### Factors

- Mode of data collection
  - self-administered modes elicit more socially undesirable and less socially undesirable behaviors/attitudes than interviewer-administered modes
  - presence of interviewer
- Interview setting
  - bystander presence (parents, sibling, spouse, other)
  - if bystanders do not know the answer or R afraid of letting bystanders know, R more likely to edit and misreport
- Wordings of the questions

### *Asking Sensitive Questions: Techniques*

#### Context

- Response format is important

- Set the context of the question
  - embed question within related set of questions
  - best to embed question to communicate behavior is acceptable
- Setting context with prior questions
  - provide a context that implicitly suggests the behavior in desired way
  - permissive context for undesirable behavior
  - restrictive context for desirable behavior
- example from Tourangeau and Smith on Abortion Questions
  - Q1) In general, would you say that you drink more than your friends less than your friends, or about the same amount as your friends?
  - Q2) Think the friend you know who drinks the most. About how many drinks would you say that person usually has?
  - Q3) And how about you? On days when you have any alcoholic beverages, about how many drinks do you have?

#### Ease the Task

- Familiar words
  - critics suggest that standardized wording makes interview artificial
  - emulate normal conversation
  - variable wording??? Impact on measurement, Interviewer variance
- level of detail requested (e.g. income categories; response scale)

#### Proxy Reports

- Data from informants
  - tradeoff between loss of quality v.s. social desirability issues
  - proxy knowledge
  - dependent upon relationship between reporter and individual for whom proxy information is obtained

#### Deliberate Loading

- Deliberate loading of question
  - can be used to both reduce over reporting of desirable behavior (voting) and underreporting of undesirable behavior
- embed threatening topic into less threatening topics
  - reduce perceived importance
  - threat is determined, in part, by context
- Deliberate Loading for Undesirable Behavior
  - everybody does it
    - even the calmest parents get angry at their children some of the time. Did your children do anything in the past seven days to make you angry?
  - assume behavior and ask about frequencies (presupposition)
    - how many cigarettes do you smoke a day?
    - danger of insulting those who do not engage in behavior
  - use of authority
    - wine has recently been shown to reduce cholesterol levels and improve digestion.... Followed by questions of interest
- Deliberate Loading for Desirable Behavior
  - casual approach: "did you happen to"
  - reasons why not: voting, seat belt use

#### "have you ever" Questions v.s. Current Questions

- Undesirable behavior
  - recent behavior is most threatening
  - ask "have you ever" Question before current behavior Question
- Desirable behavior
  - more threatening to admit never doing something than to admit within a short time frame or more recently not doing something
  - tradeoff between social desirability and sufficient observations for rare events



### Asking Sensitive Questions: Indirect Techniques

RRT – Example

- Tails – Question A
- Heads – Questions B

A: Did you get a parking ticket last month?

B: Is your mother's b day in June?

	R to all	Est. R. unrelated Question	Inferred R. to target Q	R to t-Q as pop. %
Yes	20%	4%	16%	32%
No	80%	46%	34%	68%
	100%	50%	50%	100%

### Mode, Privacy, and Confidentiality

Mode

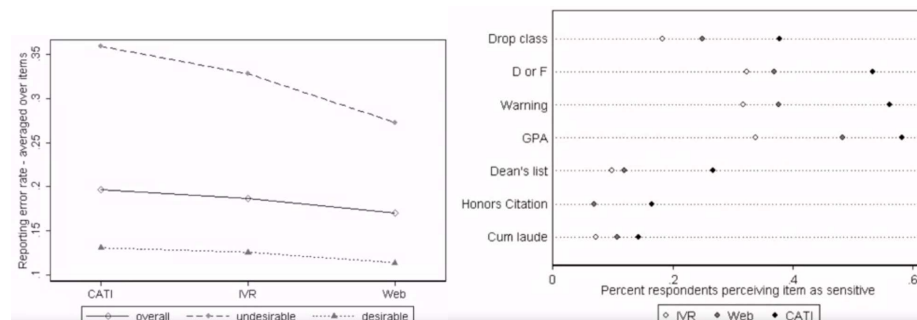
- Mode effects on social desirability
  - SD bias stronger in interviewer administered surveys
  - assessment usually without record data
  - little knowledge about relative effects between self-administered modes
- Effects on desirable and undesirable items
  - underreporting for undesirable behavior, over-reporting for desirable
  - studies mostly done for undesirable behavior
  - little knowledge for relative effects of desirable and undesirable behavior
- Socially desirable items and sensitivity
  - social desirability (sensitivity) of items is not a fixed parameter
  - SD could depend on 'true' score
  - SD could depend on perceived sensitivity

Study Design

- JPSM 2005 practicum
- sample of alumni
  - graduating classes 1989 – 2002
  - sample drawn from administrative records
  - academic record data available
- socially undesirable and desirable behavior
  - failing grades, academic probation, dropping a class
  - honorable mention, GPA
  - donations/donation '04; amount donated '04
  - alumni association
- mode of administration
  - initial contact by phone with random assignment to
    - web
    - CATI
    - IVT

	CATI	WEB	IVR
Completes	320	363	320
% complete	31.9	36.2	31.9
RR1	18.8	11.3	12.1

→ expect least accurate responses to sensitive questions in CATI survey



→ (left) error difference between CATI and Web largest for “undesirable” questions

→ (right) items considered most sensitive in CATI

#### Set up the Interview Properly

- Assure the respondent that information will be kept private
  - consider tradeoffs between anonymous and confidential
- Assure the data will be protected so identities of respondent will be protected

#### Confidential v.s. Anonymous

- Confidential – the identity of respondent is known (or knowable), but information will be restricted to authorized project members
- Anonymous – no one knows identity of respondent. Cannot connect identity of respondent to survey responses
- Is this anonymous?
  - list sample of respondents is drawn from school roster. An ID number is given to each student. The respondent fills out a survey with no name on it. The ID is printed on the corner of the survey

#### Human Subjects Consideration: Legal Obligations

- The extent that information can be protected depends on legal standing of survey
- Data are subject to legal requests (e.g. subpoena) unless there is special protection
  - legislative protection
  - certificate of privacy
- A data security plan should cover:
  - who will have access to the data
  - how data will be secured
    - electronic
    - paper
  - how data will be stored and/or destroyed after study is completed
- Plans for public released of information