

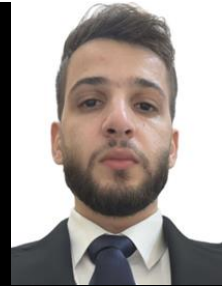
# *Seyed Mostafa Hashemi Shahroudi*

*BE IT, MA E-commerce*

*State/Province: Iran, Qom*

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## Professional Summary:

Discerning Computer Systems Analyst devoted to improving computer systems and network performance for enhanced productivity. Works actively with management to develop cost-benefit analyses and set objectives for system maintenance and upgrades. Stays up-to-date on latest security regulations and protocols to execute effective measures for sustaining privacy and operational integrity. Organized and dependable candidate successful at managing multiple priorities with a positive attitude. Willingness to take on added responsibilities to meet team goals.

## Competencies:

(ERP Analyst - Technical Analysis - Product development - Search Engine Optimization - Technical Writing - Teamwork and Collaboration - Organization and Time Management - MS Office - Google Workspace)

## Technical SKILLS:

(Microsoft Office - Microsoft Word - Office 365 - Notepad++ - Google Sheets - Google Docs - Google Slides - Microsoft Excel – Tableau - Google Analytics - Microsoft Power BI - IBM SPSS Statistics - R and Python - Google Drive - Microsoft SharePoint - MongoDB - SQL Server - Microsoft SQL Server –SQLite – phpMyAdmin - Apache - SAP Sybase ASE - ERP - Adobe Photoshop - Adobe Illustrator - WordPress - Adobe InDesign - Canva - Adobe XD - Google Ads - SolidWorks - SQL - HTML - JavaScript - Java - C++ - CSS - Basic - XML - PHP - SPSS Syntax - jQuery – java script - ASP - Bootstrap - VMware - Cloud Services - VPN - ASP.NET - MATLAB - ITIL - JSON - macOS - GitHub - AWS )

## Work history summary:

### 1. CRM, Dalel Altaieb Company

Qom, Iran |2023 - Current

I am specialist manages the technology of a company to improve marketing. My responsibility is to maximize the efficiency of the CRM data and software to improve customer care. I am the liaison between employees and the CRM software. my role specialist affects sales, customer service, and brand image. To successfully find ways to optimize complex CRM software programs to market effectively to current and potential customers, I am great analytical skills, solid communication, and organizational skills, and be good collaborators.

2. IT Support Engineer, University of Religions and Denominations

Qom, Iran | 2020 – 2023

3. Programmer, Tejarak Company

Qom, Iran | 2018 - 2020

I am developing applications and interfaces that a user interacts, typically using programming languages like HTML, CSS, and JavaScript, additionally I am designer who works to make the user interface of an application simple and functional.

#### Education summary:

➤ **High School Diploma Al-ameen Kuwait**

Qom, 2015-04 - 2016-05 2015-04 - 2016-05

Total average is: 82%

➤ **BE of IT Islamic Azad University of Qom IT Engineer**

Qom, 2017-06 - 2021-09 2017-06 - 2021-09

Total average is: 62%

➤ **Master of Information Technology - E-Commerce**

Tehran, current

Total average until last term is: 85%

#### Certificates of Training:

1. Australian Systems Registrar (ASR): (Security and resilience – Security management) systems – Requirements  
Date of Issue: 28/02/2024  
Certificate No: ASR-400/IC23446
2. Australian Systems Registrar (ASR): CRM (Customer Relationship Management)  
Date of Issue: 4/03/2024  
Certificate No: ASR-400/IC23447
3. Australian Systems Registrar (ASR): IMS (Integrated Management System)  
Date of Issue: 4/03/2024  
Certificate No: ASR-400/IC23445

#### Published articles:

I am currently working on three articles, two of which I will publish in internationally ranked magazines and the other in local magazines

#### Languages:

Fluent in English, Arabic, Persian and qualified community servicer