

Metrics_FY25Q2 - Metrics

S	Unnamed: 2	Unnamed: 3	Unnamed: 4	Unnamed: 5
here otherwise noted)		Q2'24	Q3'24	Q4'24
tion of LinkedIn)				
	Commercial bookings growth (y/y)*	17% / 9%	29% / 31%	17% / 19%
	Commercial remaining performance obligation (in billions)	222	235	269
	Commercial revenue annuity mix	0.96	0.97	0.97
	Microsoft Cloud revenue (in billions)	33.7	35.2	36.9
	Microsoft Cloud revenue growth (y/y)*	24% / 22%	24% / 23%	22% / 23%
	Microsoft Cloud gross margin percentage	0.72	0.72	0.7
d Intelligent Cloud				
	Microsoft 365 Commercial cloud revenue growth (y/y)*	20% / 18%	17% / 17%	15% / 16%
	Microsoft 365 Commercial seat growth (y/y)	0.09	0.08	0.07
	Microsoft 365 Consumer cloud revenue growth (y/y)*	8% / 8%	8% / 8%	7% / 7%
	Microsoft 365 Consumer subscribers	78.4	80.8	82.4
	LinkedIn revenue growth (y/y)*	9% / 8%	10% / 9%	10% / 9%
	Dynamics 365 revenue growth (y/y)*	26% / 23%	22% / 21%	19% / 20%
	Azure and other cloud services revenue growth (y/y)*	33% / 31%	35% / 35%	34% / 35%
ng				
	Windows OEM and Devices revenue growth (y/y)*	4% / 4%	2% / 2%	-1% / 0%
	Xbox content and services revenue growth (y/y)*	61% / 60%	62% / 61%	61% / 61%
	Search and news advertising revenue (ex TAC) growth (y/y)*	6% / 4%	8% / 8%	15% / 16%
	* Includes non-GAAP constant currency growth (GAAP% / Constant Currency%)			
	Certain amounts have been rounded for presentation purposes			
	Reconciliation of GAAP and non-GAAP financial measures are available in the Earnings Release Slides (http://aka.ms/slidesfy25q2)			