## FinancialStatementFY16Q4 - Quarterly Income Statements

| icrosoft Corporation   | Unnamed: 1 | Unnamed: 2 | Back to Main | Unnamed: 4 | Unnamed: 5 | Unnamed |
|--|------------|------------|--------------|------------|------------|---------|
| quarterly Income Statements  |            |            |              |            |            |         |
| lions, except earnings per share)  |            |            |              |            |            |         |
|  |            |            |              |            |            |         |
|  |            |            | Q3-951       | Q4-951     | Q1-961     | Q2-961  |
| Revenue  |            |            | 1627         | 1662       | 2085       | 2287    |
| Cost of revenue  |            |            | 355          | 376        | 522        | 566     |
| Gross margin   |            |            | 1272         | 1286       | 1563       | 1721    |
| esearch and development 4  |            |            | 219          | 264        | 278        | 305     |
| Sales and marketing  |            |            | 436          | 404        | 514        | 554     |
| Seneral and administrative 5   |            |            | 68           | 86         | 63         | 76      |
| nent, integration, and restructuring   |            |            | 0            | 0          | 0          | 0       |
| Other expenses (income)  |            |            | 5            | 4          | 4          | -23     |
| Operating income (loss)  |            |            | 544          | 528        | 704        | 809     |
| Other income (expense), net  |            |            | 48           | 65         | 66         | 76      |
| Noncontinuing items  |            |            | 0            | -46        | 0          | 0       |
| ome (loss) before income taxes   |            |            | 592          | 547        | 770        | 885     |
| Provision for income taxes   |            |            | 196          | 179        | 271        | 310     |
| e (loss) before accounting change  |            |            | 396          | 368        | 499        | 575     |
| ative effect of accounting change  |            |            | 0            | 0          | 0          | 0       |
| Net income (loss)  |            |            | 396          | 368        | 499        | 575     |
| Preferred stock dividends  |            |            | 0            | 0          | 0          | 0       |
| oss) available for common shareholders   |            |            | 396          | 368        | 499        | 575     |
| (loss) per share before accounting change  |            |            | 0.04         | 0.04       | 0.05       | 0.06    |
| (loss) per share before accounting change  |            |            | 0.04         | 0.04       | 0.05       | 0.06    |
| asic earnings (loss) per share   |            |            | 0.04         | 0.04       | 0.05       | 0.06    |
| uted earnings (loss) per share   |            |            | 0.04         | 0.04       | 0.05       | 0.06    |
|  |            |            |              |            |            |         |
| stock-based compensation and no recast of gains (losses) on foreign currency remeasurement |            |            |              |            |            |         |
| as (losses) on foreign currency remeasurement  |            |            |              |            |            |         |
| ins (losses) on foreign currency remeasurement   |            |            |              |            |            |         |
| expensed acquired in-process technology  |            |            |              |            |            |         |
| 5 Includes employee severance  |            |            |              |            |            |         |
| nave been recast to conform to the current period presentation                             |            |            |              |            |            |         |