

Metrics_FY24Q2 - Metrics

S	Unnamed: 2	Unnamed: 3	Unnamed: 4	Unnamed: 5
(where otherwise noted)		Q2'23	Q3'23	Q4'23
tion of LinkedIn)				
	Commercial bookings growth (y/y)*	7% / 4%	11% / 12%	-2% / -1%
	Commercial remaining performance obligation (in billions)	189	196	224
	Commercial revenue annuity mix	0.96	0.96	0.97
	Microsoft Cloud revenue (in billions)	27.1	28.5	30.3
	Microsoft Cloud revenue growth (y/y)*	22% / 29%	22% / 25%	21% / 23%
	Microsoft Cloud gross margin percentage	0.72	0.72	0.72
d Intelligent Cloud				
	Office Commercial products and cloud services revenue growth (y/y)*	7% / 14%	13% / 17%	12% / 14%
	Office Consumer products and cloud services revenue growth (y/y)*	-2% / 3%	1% / 4%	3% / 6%
	Office 365 Commercial seat growth (y/y)	0.12	0.11	0.11
	Microsoft 365 Consumer subscribers	67.7	70.8	74.9
	Dynamics products and cloud services revenue growth (y/y)*	13% / 20%	17% / 21%	19% / 21%
	LinkedIn revenue growth (y/y)*	10% / 14%	8% / 11%	6% / 8%
	Server products and cloud services revenue growth (y/y)*	20% / 26%	17% / 21%	17% / 18%
ng				
	Windows OEM revenue growth (y/y)	-0.39	-0.28	-0.12
	Windows Commercial products and cloud services revenue growth (y/y)*	-3% / 3%	14% / 18%	2% / 3%
	Devices revenue growth (y/y)*	-39% / -34%	-30% / -26%	-20% / -18%
	Xbox content and services revenue growth (y/y)*	-12% / -8%	3% / 5%	5% / 6%
	Search and news advertising revenue (ex TAC) growth (y/y)*	11% / 15%	11% / 13%	8% / 9%
	* Includes non-GAAP constant currency growth (GAAP% / Constant Currency%)			
	Certain amounts have been rounded for presentation purposes			
	Reconciliation of GAAP and non-GAAP financial measures are available in the Earnings Release Slides (http://aka.ms/slidesfy24q2)			