

Metrics_FY25Q3 - Metrics

S	Unnamed: 2	Unnamed: 3	Unnamed: 4	Unnamed: 5
here otherwise noted)		Q3'24	Q4'24	FY24
tion of LinkedIn)				
	Commercial bookings growth (y/y)*	29% / 31%	17% / 19%	0.2
	Commercial remaining performance obligation (in billions)	235	269	269
	Commercial revenue annuity mix	0.97	0.97	0.97
	Microsoft Cloud revenue (in billions)	35.2	36.9	137.7
	Microsoft Cloud revenue growth (y/y)*	24% / 23%	22% / 23%	0.23
	Microsoft Cloud gross margin percentage	0.72	0.7	0.72
d Intelligent Cloud				
	Microsoft 365 Commercial cloud revenue growth (y/y)*	17% / 17%	15% / 16%	0.18
	Microsoft 365 Commercial seat growth (y/y)	0.08	0.07	0.07
	Microsoft 365 Consumer cloud revenue growth (y/y)*	8% / 8%	7% / 7%	0.08
	Microsoft 365 Consumer subscribers	80.8	82.4	82.4
	LinkedIn revenue growth (y/y)*	10% / 9%	10% / 9%	0.09
	Dynamics 365 revenue growth (y/y)*	22% / 21%	19% / 20%	0.23
	Azure and other cloud services revenue growth (y/y)*	35% / 35%	34% / 35%	0.33
ng				
	Windows OEM and Devices revenue growth (y/y)*	2% / 2%	-1% / 0%	0
	Xbox content and services revenue growth (y/y)*	62% / 61%	61% / 61%	0.5
	Search and news advertising revenue (ex TAC) growth (y/y)*	8% / 8%	15% / 16%	0.09
	* Includes non-GAAP constant currency growth (GAAP% / Constant Currency%)			
	Certain amounts have been rounded for presentation purposes			
	Reconciliation of GAAP and non-GAAP financial measures are available in the Earnings Release Slides (http://aka.ms/slidesfy25q3)			