

Metrics_FY23Q3 - Metrics

S	Unnamed: 2	Unnamed: 3	Unnamed: 4	Unnamed: 5
(where otherwise noted)		Q3'22	Q4'22	FY22
tion of LinkedIn)				
	Commercial bookings growth (y/y)*	28% / 35%	25% / 35%	0.25
	Commercial remaining performance obligation (in billions)	155	189	189
	Commercial revenue annuity mix	0.96	0.96	0.95
	Microsoft Cloud revenue (in billions)	23.4	25.1	91.4
	Microsoft Cloud gross margin percentage	0.7	0.69	0.7
d Intelligent Cloud				
	Office Commercial products and cloud services revenue growth (y/y)*	12% / 14%	9% / 13%	0.13
	Office Consumer products and cloud services revenue growth (y/y)*	11% / 12%	9% / 12%	0.11
	Office 365 Commercial seat growth (y/y)	0.16	0.14	0.14
	Microsoft 365 Consumer subscribers	58.4	59.7	59.7
	Dynamics products and cloud services revenue growth (y/y)*	22% / 25%	19% / 24%	0.25
	LinkedIn revenue growth (y/y)*	34% / 35%	26% / 29%	0.34
	Server products and cloud services revenue growth (y/y)*	29% / 32%	22% / 26%	0.28
ng				
	Windows OEM revenue growth (y/y)	0.11	-0.02	0.11
	Windows Commercial products and cloud services revenue growth (y/y)*	14% / 18%	6% / 12%	0.11
	Devices revenue growth (y/y)*	10% / 15%	12% / 18%	0.02
	Xbox content and services revenue growth (y/y)*	4% / 6%	-6% / -4%	0.03
	Search and news advertising revenue (ex TAC) growth (y/y)*	23% / 25%	18% / 21%	0.27
	* Includes non-GAAP constant currency growth (GAAP% / Constant Currency%)			
	Certain amounts have been rounded for presentation purposes			
	Reconciliation of GAAP and non-GAAP financial measures are available in the Earnings Release Slides (http://aka.ms/slidesfy23q3)			