

| FinancialStatementFY21Q4 - Quarterly Income Statements | | | | | | | | | |
|--|------------|------------|--------------|------------|------------|------------|------------|------------|------------|
| Microsoft Corporation | Unnamed: 1 | Unnamed: 2 | Back to Main | Unnamed: 4 | Unnamed: 5 | Unnamed: 6 | Unnamed: 7 | Unnamed: 8 | Unnamed: 9 |
| Quarterly Income Statements | | | | | | | | | |
| (in millions, except per share amounts) | | | | | | | | | |
| | | | | | | | | | |
| | | | Q1-16 | Q2-16 | Q3-16 | Q4-16 | Q1-17 | Q2-17 | Q3-17 |
| Revenue: | | | | | | | | | |
| Product | | | 15750 | 19431 | 15307 | 16848 | 14968 | 18273 | 14511 |
| Service and other | | | 5160 | 5822 | 6210 | 6626 | 6960 | 7553 | 8693 |
| Total revenue | | | 20910 | 25253 | 21517 | 23474 | 21928 | 25826 | 23214 |
| Cost of revenue: | | | | | | | | | |
| Product | | | 4035 | 6268 | 3801 | 3776 | 3581 | 5378 | 3079 |
| Service and other | | | 3172 | 3604 | 3921 | 4203 | 4263 | 4523 | 4983 |
| Total cost of revenue | | | 7207 | 9872 | 7722 | 7979 | 7844 | 9901 | 8062 |
| Gross margin | | | 13703 | 15381 | 13795 | 15495 | 14084 | 15925 | 15152 |
| Research and development | | | 2962 | 2900 | 2980 | 3146 | 3106 | 3062 | 3353 |
| Sales and marketing | | | 3341 | 3954 | 3398 | 3942 | 3218 | 4079 | 3872 |
| General and administrative | | | 1084 | 1038 | 1140 | 1301 | 1045 | 879 | 1202 |
| Impairment and restructuring | | | 0 | 0 | 0 | 1110 | 0 | 0 | 0 |
| Operating income | | | 6316 | 7489 | 6277 | 5996 | 6715 | 7905 | 6723 |
| Other income (expense), net | | | -295 | -176 | -212 | 244 | 112 | 117 | 371 |
| Income before income taxes | | | 6021 | 7313 | 6065 | 6240 | 6827 | 8022 | 7094 |
| Provision for (benefit from) income taxes | | | 952 | 1375 | 1760 | 1013 | 1160 | 1755 | 1608 |
| Net income | | | 5069 | 5938 | 4305 | 5227 | 5667 | 6267 | 5486 |
| Earnings (loss) per share: | | | | | | | | | |
| Basic | | | 0.63 | 0.75 | 0.55 | 0.67 | 0.73 | 0.81 | 0.71 |
| Diluted | | | 0.63 | 0.74 | 0.54 | 0.66 | 0.72 | 0.8 | 0.7 |