

Metrics_FY23Q1 - Metrics

| S | Unnamed: 2 | Unnamed: 3 | Unnamed: 4 | Unnamed: 5 |
|-------------------------|---|-------------|------------|------------|
| (where otherwise noted) | | Q1'22 | Q2'22 | Q3'22 |
| | | | | |
| tion of LinkedIn) | | | | |
| | Commercial bookings growth (y/y)* | 11% / 14% | 32% / 37% | 28% / 35% |
| | Commercial remaining performance obligation (in billions) | 137 | 147 | 155 |
| | Commercial revenue annuity mix | 0.95 | 0.94 | 0.96 |
| | Microsoft Cloud revenue (in billions) | 20.7 | 22.2 | 23.4 |
| | Microsoft Cloud gross margin percentage | 0.71 | 0.7 | 0.7 |
| | | | | |
| d Intelligent Cloud | | | | |
| | Office Commercial products and cloud services revenue growth (y/y)* | 18% / 16% | 14% / 14% | 12% / 14% |
| | Office Consumer products and cloud services revenue growth (y/y)* | 10% / 8% | 15% / 15% | 11% / 12% |
| | Office 365 Commercial seat growth (y/y) | 0.17 | 0.16 | 0.16 |
| | Microsoft 365 Consumer subscribers | 54.1 | 56.4 | 58.4 |
| | Dynamics products and cloud services revenue growth (y/y)* | 31% / 29% | 29% / 29% | 22% / 25% |
| | LinkedIn revenue growth (y/y)* | 42% / 39% | 37% / 36% | 34% / 35% |
| | Server products and cloud services revenue growth (y/y)* | 35% / 33% | 29% / 29% | 29% / 32% |
| | | | | |
| ng | | | | |
| | Windows OEM revenue growth (y/y) | 0.1 | 0.25 | 0.11 |
| | Windows Commercial products and cloud services revenue growth (y/y)* | 12% / 10% | 13% / 14% | 14% / 18% |
| | Devices revenue growth (y/y)* | -18% / -19% | 5% / 5% | 10% / 15% |
| | Xbox content and services revenue growth (y/y)* | 2% / 0% | 10% / 10% | 4% / 6% |
| | Search and news advertising revenue (ex TAC) growth (y/y)* | 40% / 39% | 32% / 32% | 23% / 25% |
| | | | | |
| | * Includes non-GAAP constant currency growth (GAAP% / Constant Currency%) | | | |
| | Certain amounts have been rounded for presentation purposes | | | |
| | Reconciliation of GAAP and non-GAAP financial measures are available in the Earnings Release Slides (http://aka.ms/slidesfy23q1) | | | |