## FinancialStatementFY19Q1 - Yearly Income Statements

| Microsoft Corporation                      | Unnamed: 1 | Unnamed: 2 | Back to Main | Unnamed: 4 | Unnamed: 5 |
|--------------------------------------------|------------|------------|--------------|------------|------------|
| Yearly Income Statements                   |            |            |              |            |            |
| (in millions, except per share amounts)    |            |            |              |            |            |
|                                            |            |            |              |            |            |
|                                            |            |            | FY16         | FY17       | FY18       |
| Revenue:                                   |            |            |              |            |            |
| Product                                    |            |            | 67336        | 63811      | 64497      |
| Service and other                          |            |            | 23818        | 32760      | 45863      |
| Total revenue                              |            |            | 91154        | 96571      | 110360     |
| Cost of revenue:                           |            |            |              |            |            |
| Product                                    |            |            | 17880        | 15175      | 15420      |
| Service and other                          |            |            | 14900        | 19086      | 22933      |
| Total cost of revenue                      |            |            | 32780        | 34261      | 38353      |
| Gross margin                               |            |            | 58374        | 62310      | 72007      |
| Research and development                   |            |            | 11988        | 13037      | 14726      |
| Sales and marketing                        |            |            | 14635        | 15461      | 17469      |
| General and administrative                 |            |            | 4563         | 4481       | 4754       |
| Impairment, integration, and restructuring |            |            | 1110         | 306        | 0          |
| Operating income                           |            |            | 26078        | 29025      | 35058      |
| Other income (expense), net                |            |            | -439         | 876        | 1416       |
| Income before income taxes                 |            |            | 25639        | 29901      | 36474      |
| Provision for income taxes                 |            |            | 5100         | 4412       | 19903      |
| Net income                                 |            |            | 20539        | 25489      | 16571      |
| Earnings per share:                        |            |            |              |            |            |
| Basic                                      |            |            | 2.59         | 3.29       | 2.15       |
| Diluted                                    |            |            | 2.56         | 3.25       | 2.13       |