Value Map with Product Segement Product Analysis for Each Country

Product Analysis at All Countries Level Importer Analysis at All Countries Level Importer Analysis for Each Country

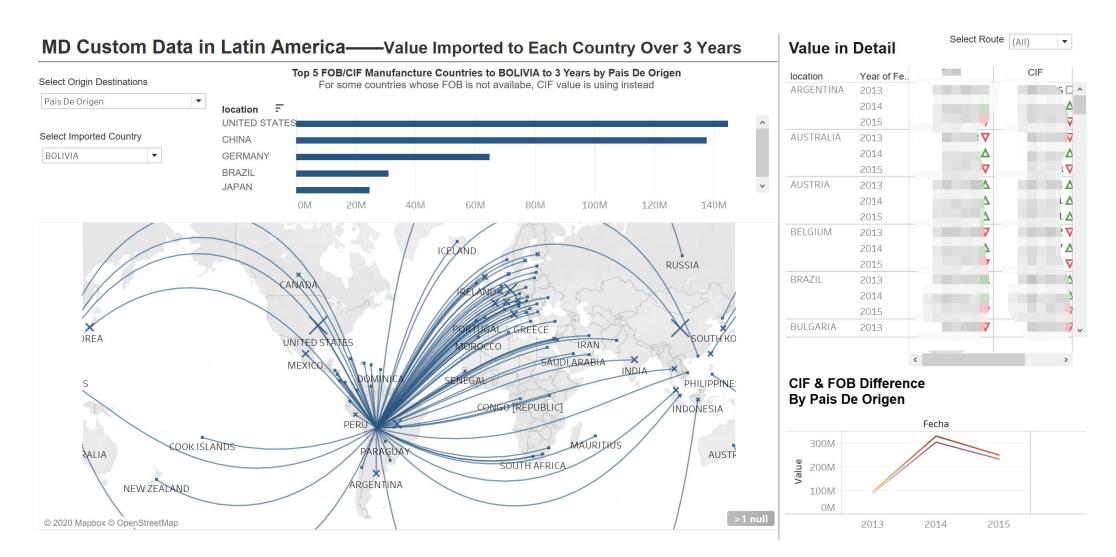
Unit Price Analysis



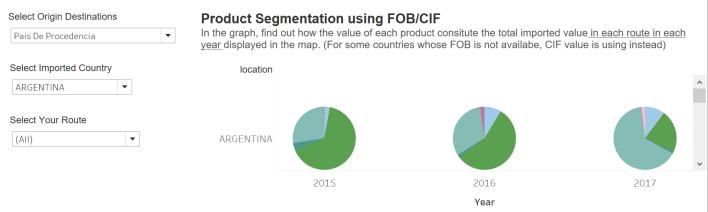
... ■ < → :: □

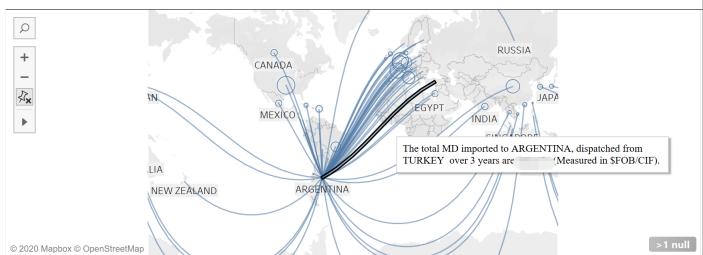






# MD Custom Data in Latin America——Product Segment in Each Route





#### **Countries Which Do Not Have Info About Origens**

The countries displayed do not have either Pais De Origen or Pais De Procedencia



# Product Detail of Countries which Do Not Have Info About Origens

Countries displayed here do not have either Pais De Origen or Pais De Procedencia.

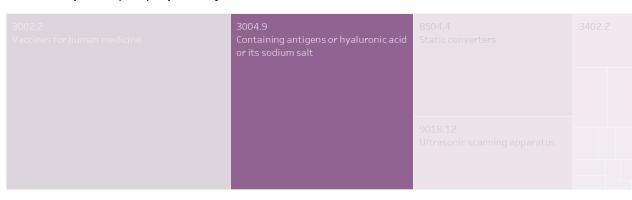
|  | Pais   | Keyword                   | % of Total CIF | % of Total FOB |   |
|--|--------|---------------------------|----------------|----------------|---|
|  | BRAZIL | Containing antigens or    |                |                | ^ |
|  |        | Other instruments and     |                |                |   |
|  |        | Static converters         |                |                |   |
|  |        | Other articles            |                |                |   |
|  |        | Antisera and other blo    |                |                |   |
|  |        | Orthopedic artificial joi |                |                |   |
|  |        | Coated or impregnated     |                |                |   |
|  |        | Ultrasonic scanning ap    |                |                |   |
|  |        | Other electro-diagnost    |                |                |   |
|  |        | Microtomes                |                |                |   |
|  |        | Hospital beds             |                |                |   |
|  |        | Physical/Chemical anal    |                |                |   |
|  |        | Blood-grouping reagen     |                |                |   |
|  |        | Antifreezing preparati    |                |                |   |
|  |        | Other machinery, plant    |                |                |   |
|  |        | cathotors cannulao an     |                |                | ~ |

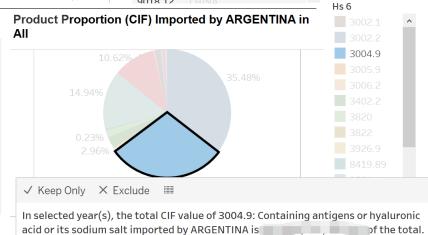
# MD Custom Data in Latin America -- Product Analysis at Single Country Level



#### Product Categories and Quantity Imported by ARGENTINA in All **Top 1 Manufacture Country** for Each Product Category Pais Hs 4 Hs 6 Keyword ARGENTINA 3002 3002.1 Human blood or antisera products Hs 6 3002.1 3002.2 Vaccines for human medicine 3002.2 3004.9 Containing antigens or hyaluronic acid or its sodium salt 3004 FRANCE 3004.9 3005 3005.9 Coated or impregnated with pharmaceutical substances 3005.9 3006.2 3006 Blood-grouping reagents 3006.2 3402 3402.2 Containing any aromatic or modified aromatic surface-active agent 3402.2 3820 3820 Antifreezing preparations and prepared deicing fluids 3820 3822 3822 Diagnostic or laboratory reagents 3822 3926.9 Other articles 3926 3926.9 8419 8419.89 Other machinery, plant or laboratory equipment 8419.89 8504 8504.4 Static converters 8504.4 Total CIF 🖈 Total FOB \* 9018 12

#### Product Proportion (FOB) Imported by ARGENTINA in All





## 9

## MD Custom Data in Latin America -- Product Analysis at Total Countries Level

#### **Product Manufacture Countries Proportion Table**

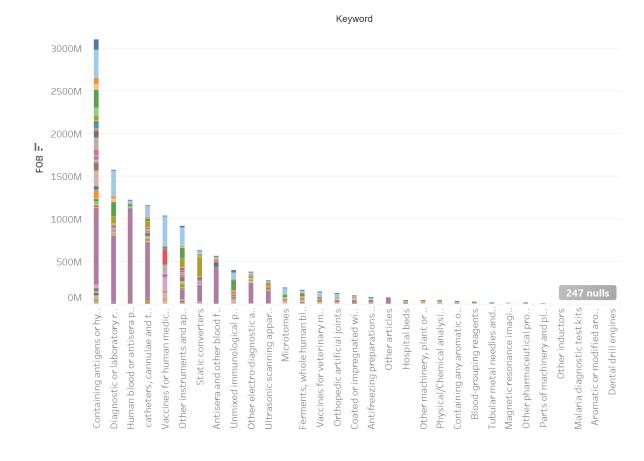
(AII)

Select Product Type

#### **Product Manufacture Countries FOB Value**

Note: Brazil and Panama do not have info about Pais De Origen.

| Keyword                    | Pais De Origen       | % of Total FOB % of Total CIF a |   |
|----------------------------|----------------------|---------------------------------|---|
| Antifreezing               | UNITED STATES        |                                 | ^ |
| preparations and           | NAN                  |                                 |   |
| prepared deicing<br>fluids | d deicing<br>GERMANY |                                 |   |
| Hulus                      | CHINA                |                                 |   |
|                            | BRAZIL               |                                 |   |
|                            | MEXICO               |                                 |   |
|                            | SWITZERLAND          |                                 |   |
|                            | JAPAN                |                                 |   |
|                            | SOUTH KOREA          |                                 |   |
|                            | FRANCE               |                                 |   |
|                            | COLOMBIA             |                                 |   |
|                            | ITALY                |                                 |   |
|                            | IRELAND              |                                 |   |
|                            | SPAIN                |                                 |   |
|                            | INDIA                |                                 |   |
|                            | UNITED KINGDOM       |                                 |   |
|                            | COSTA RICA           |                                 |   |
|                            | CHILE                |                                 |   |
|                            | BELGIUM              |                                 |   |
|                            | DENMARK              |                                 |   |
|                            | NETHERLANDS          |                                 |   |
|                            | AUSTRIA              |                                 | _ |

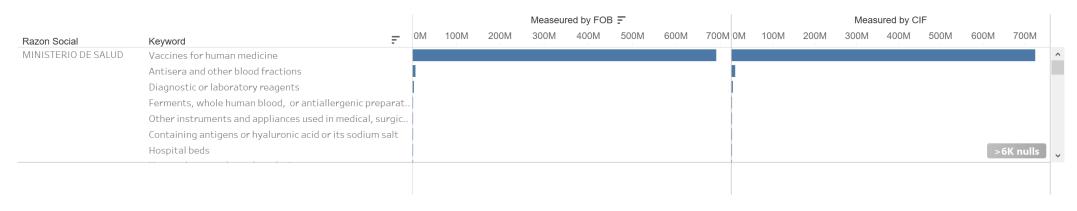


# MD Custom Data in Latin America -- Importer Analysis at Total Countries Level

#### Select Importer Importer(Business Name) Ranking (Multiple values) The measurement of total imported value is FOB. If the FOB is null, then use CIF instead. The total value here is aggregated **Countries Included Here** regardless of import countries and years. Argentina Ecuador Imported Value in Total Percentage of Total Costa Rica Razon Social Guatemala MINISTERIO DE SALUD Colombia Chile NO ESPECIFICADO Panama ST. JUDE MEDICAL COSTA RICA LIMITADA Urugauy HOSPIRA COSTA RICA LTD Peru **Note**: Other countries do not have information about importers ABBOTT VASCULAR LIMITADA MINISTERIO DE SALLID PLIBLICA

#### Items imported by Importer(Business Name)

The total value here is also aggregated regardless of import countries and years.



## MD Custom Data in Latin America -- Importer Analysis at Single Country Level

#### **Top 5 Importer in ARGENTINA**

The total value is aggregated mainly by FOB regardless of year. (If there is no FOB value, then CIF is used instead)

| Razon Social                | Index |    |     |     |     |     |     |     |     |     |     |      |      |      |      |      |      |      |
|-----------------------------|-------|----|-----|-----|-----|-----|-----|-----|-----|-----|-----|------|------|------|------|------|------|------|
| MINISTERIO DE SALUD         | 1     |    |     |     |     |     |     |     |     |     |     |      |      |      |      |      |      |      |
| SANOFI-AVENTIS ARGENTINA S. | . 2   |    |     |     |     |     |     |     |     |     |     |      |      |      |      |      |      |      |
| PFIZER SOCIEDAD DE RESPONS  | . 3   |    |     |     |     |     |     |     |     |     |     |      |      |      |      |      |      |      |
| GENZYME DE ARGENTINA S.A.   | 4     |    |     |     |     |     |     |     |     |     |     |      |      |      |      |      |      |      |
| NO INFORMADO                | 5     |    |     |     |     |     |     |     |     |     |     |      |      |      |      |      |      |      |
|                             |       | OM | 10M | 20M | 30M | 40M | 50M | 60M | 70M | 80M | 90M | 100M | 110M | 120M | 130M | 140M | 150M | 160M |

#### **Detail of Product Imported by an Importer**

Check the table below to see where, what, and how much each importer imported.

| Pais      | Razon Social               | Keyword                             | location        |
|-----------|----------------------------|-------------------------------------|-----------------|
| ARGENTINA | 3 M ARGENTINA SACIFIA      | Containing any aromatic or modifie  | UNITED STATES ^ |
|           |                            | Containing antigens or hyaluronic a | CANADA          |
|           | 3BASES AUTOMATIZACION S.A. | Static converters                   | CHINA           |
|           | 3K PIG QUALITY SA          | Ultrasonic scanning apparatus       | SPAIN           |
|           | 40 GRADOS SUR SA           | Static converters                   | UNITED STATES   |
|           | 111616 OPCO S.A.I.C.       | Static converters                   | UNITED STATES   |
|           | A EVANGELISTA S A          | Static converters                   | UNITED STATES   |
|           |                            |                                     | DENMARK         |
|           |                            |                                     | SPAIN           |
|           | A G E MEDICAL SA           | Static converters                   | UNITED STATES   |
|           | A G PRUDEN Y CIA S.A.      | Static converters                   | GERMANY         |
|           |                            |                                     | SPAIN           |
|           | A V H SAN LUIS S.A.        | Static converters                   | HONG KONG       |
|           | AWSRL                      | Static converters                   | UNITED KINGDOM  |
|           | A V A SOCIEDAD ANONIMA     | Static convertors                   | ITALY           |

# Select Imported Country ARGENTINA

### Select Origin Destinations

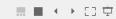
| Pais De Procedencia | • |
|---------------------|---|

#### Select Importer



#### Select Product Type





# MD Custom Data in Latin America -- Unit Price Analysis

 Select Import Country

 (All)

 Selecy Product Category

 Containing antigens or hyaluronic acid or its sodium salt

The product Category

I containing antigens or hyaluronic acid or its sodium salt

The product Category

The product

### Biggest importer for each product category

Total value is calculated by FOB/CIF to see the biggest importer for each product.

| Hs 6    | Product Category           | rank | Pais     |    |     |           |                |      |   |
|---------|----------------------------|------|----------|----|-----|-----------|----------------|------|---|
| 9018.9  | Other instruments and ap   | 1    | COLOMBIA |    |     |           |                |      | ^ |
| 3004.9  | Containing antigens or hy  | 1    | CHILE    |    |     |           |                |      |   |
| 9018.19 | Other electro-diagnostic   | 1    | BRASIL   |    |     |           |                |      |   |
| 3002.12 | Antisera and other blood f | 1    | COLOMBIA |    |     |           |                |      |   |
| 9018.39 | catheters, cannulae and t  | 1    | COLOMBIA |    |     |           |                |      |   |
| 8504.4  | Static converters          | 1    | BOLIVIA  |    |     |           |                |      |   |
| 9027.9  | Microtomes                 | 1    | CHILE    |    |     |           |                |      |   |
| 3002.1  | Human blood or antisera    | 1    | BOLIVIA  |    |     |           |                |      |   |
| 9018.32 | Tubular metal needles an   | 1    | PERU     |    |     |           |                |      |   |
|         |                            |      |          | 0B | 50B | 100B      | 150B           | 200B |   |
|         |                            |      |          |    |     | Total FOE | 3 <del>-</del> |      |   |

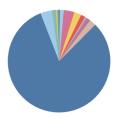
#### **Country Cantidad**

Mexico imported the most volumn of products in Latin American countries.(This is a picture of the whole dataset and might not change with the filters)



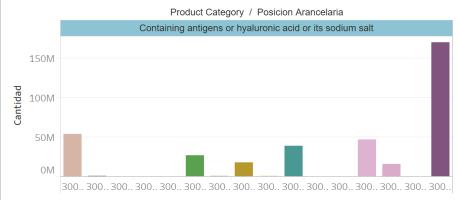
#### **Product Category**

Total FOB is aggregated by each product catogory. (will change when selecting Pais) For some countries whose FOB is not available, CIF value is used instead.



#### **Unit Cantidad**

The value is summarized by each Posicion Arancelaria under each product category.



#### **Unit FOB & CIF**

Unit value is calculated for earch posicion arancelaria. Normally, unit CIF is larger than unit FOB

