The core objective is to enable for users to make a quick estimates on how much it will be for their moving charges one place to another place and with the time consume and labor Idea.

We will be having a front end introductory website where some information and media about your company will be displayed.  
On the website we will be having a button “Request a quote” OR “Find Estimation”, When a user visits the website and click on that button the website will take user to a page of cost calculator.

Cost calculator page will have such filters or drop-down to take a total cost estimate

-2Person $120/hour

-3Person $145/hour

-4Person $170

-Any Additional person will charge $25/hour

-Travel fee count 240 (for defined Specific area’s )

-Items filter i.e Bed, cupboard, sofa and chairs etc. (Any item can be added)

-Travel fee count 240

-From which floor to which floor

-Time calculation with 2 persons

-Time calculation with 3 persons After that all calculation will came out

Once Customer finishes the estimates and agreed to move forward, he can just fill a form and user need to accept the terms and conditions (by checking the checkbox).

After that customer will be asked to create an account or signin using existing account (user can login/register through google as well).  
And now as the customer is registered within the system. The system will be providing that customer a “*Customer Portal*” where he/she can manage his account details and previous estimations or the estimations that are pending approval from admin end.

On approval customer will be receiving a confirmation text message and confirmation email to his account.

## We will be also providing a management system

Through which administrator can change/edit some contents of the website

Through which admin can also change/edit the cost calculation formula (changing rates per person etc etc)

Through which administrator can also manage the bookings as well

## Dashboard:-

-Total Number of Customers on dashboard

-Total number of estimators converted this month

-Total number of Active lead in pipeline.

-Upcoming Moving orders

-New Moving booking Notification

-Notifications popup

-Add new lead (I need you to please provide me the input fields for Form)

-Appointments

-Bookings appointments in calendar it will show with time, date, number, person name

-Monthly Expense on dashboard

-Annual Return on dashboard

## Leads:-

-Import Leads From CSV

-Leads email integration

-Sending proposal to customer or lead

-Create New Lead

-Convert Lead to Customer

-Lead Sources

-Lead Status changing

## Customer:-

-New Customer Contact

-New Customer

-Customers Registration

-Customer admins

-Exporting Customers Invoices/Estimates/Payment to ZIP

-Reports

**Sales:-**

-Ability to Add Items/Products

-Create Estimate

-Send Estimate to Email

-Converting Estimate To Invoice

-Merging Invoices

-Invoice Overdue Notices

-Record Invoice Payment

## Proposals:-

-Create proposal

-Proposal expiration reminders

-Converting proposal to estimate/invoice

-Sending proposal to customer or lead

## Expenses:-

-Creating Recurring Expense

-Record Expense

-Expense Reports

-Billable Expense

## Reports section (All report section have a filters of today, weekly, monthly, yearly and Custom date searching):-

-Total no of customers

-Total no of booking

-Total expense

-Income Report

-expence vs income

-How much people take estimates

-Total no converted leads

-Total Leads in progress