#### **UNITED STATES**

# SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

### Form 10-Q

QUARTERLY REPORT PURSUANT TO	O SECTION 13 OR 1	15(d) OF THE SECU	RITIES EXCHANGE ACT OF 19	34
For the quar	rterly period ended Septe OR	ember 30, 2021		
☐ TRANSITION REPORT PURSUANT TO	O SECTION 13 OR 1	5(d) OF THE SECU	RITIES EXCHANGE ACT OF 193	34
Cor	mmission File Number 1-	38143		
Baker I	Hughes C	ompany		
(Exact name	e of registrant as specified	d in its charter)		
<b>Delaware</b> (State or other jurisdiction of incorporation or organization)		_	1-4403168 oyer Identification No.)	
17021 Aldine Westfield Houston, Texas (Address of principal executive offices)			<b>7073-5101</b> (Zip Code)	
Registrant's telepho	ne number, including are	ea code: (713) 439-8600		
Securities registered pursuant to Section 12(b) of the Act:				
Title of each class	Trading Symbol		ch exchange on which registered	
Class A Common Stock, par value \$0.0001 per share	BKR	Nev	w York Stock Exchange	
Indicate by check mark whether the registrant (1) has filed all report preceding 12 months (or for such shorter period that the registrant past 90 days. Yes $\  \  \  \  \  \  \  \  \  \  \  \  \ $	ts required to be filed by S was required to file such i	Section 13 or 15(d) of the S reports), and (2) has beer	Securities Exchange Act of 1934 during the subject to such filing requirements for	he the
Indicate by check mark whether the registrant has submitted electron Regulation S-T (§ 232.405 of this chapter) during the preceding 12 Yes $\  \  \  \  \  \  \  \  \  \  \  \  \ $	onically every Interactive D months (or for such short	ata File required to be su er period that the registra	nbmitted pursuant to Rule 405 of an interest was required to submit such files).	
Indicate by check mark whether the registrant is a large accelerated growth company. See the definitions of "large accelerated filer," "ac the Exchange Act. (Check one):				
Large accelerated filer $\  \  \  \  \  \  \  \  \  \  \  \  \ $	ccelerated filer	Smaller reporting company	☐ Emerging growth company ☐	]
If an emerging growth company, indicate by check mark if the regist revised financial accounting standards provided pursuant to Section	trant has elected not to us in 13(a) of the Exchange A	e the extended transition ct. $\square$	period for complying with any new or	
Indicate by check mark whether the registrant is a shell company (a Yes $\square$ No ${\bf \boxtimes}$	as defined in Rule 12b-2 o	of the Exchange Act).		
As of October 15, 2021, the registrant had outstanding 869,968,050 Class B Common Stock, \$0.0001 par value per share.	) shares of Class A Comr	non Stock, \$0.0001 par va	alue per share and 166,645,919 shares	of

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#### PART I — FINANCIAL INFORMATION

#### ITEM 1. FINANCIAL STATEMENTS (UNAUDITED)

# Baker Hughes Company Condensed Consolidated Statements of Income (Loss)

(Unaudited)

(Onducto)				
	 Three Months Septembe		Nine Months Ended September 30,	
(In millions, except per share amounts)	2021	2020	2021	2020
Revenue:				
Sales of goods	\$ 2,984 \$	3,290 \$	8,997 \$	9,240
Sales of services	2,109	1,759	6,020	5,970
Total revenue	5,093	5,049	15,017	15,210
Costs and expenses:				
Cost of goods sold	2,561	2,920	7,769	8,296
Cost of services sold	1,522	1,372	4,404	4,724
Selling, general and administrative	607	565	1,836	1,830
Goodwill impairment	_	_	_	14,773
Restructuring, impairment and other	14	209	219	1,637
Separation related	11	32	53	110
Total costs and expenses	4,715	5,098	14,281	31,370
Operating income (loss)	378	(49)	736	(16, 160)
Other non-operating loss, net	(102)	(149)	(791)	(367)
Interest expense, net	(67)	(66)	(205)	(195)
Income (loss) before income taxes	209	(264)	(260)	(16,722)
Benefit (provision) for income taxes	(193)	(6)	(406)	10
Net income (loss)	16	(270)	(666)	(16,712)
Less: Net income (loss) attributable to noncontrolling interests	8	(100)	(154)	(6,120)
Net income (loss) attributable to Baker Hughes Company	\$ 8 \$	(170)\$	(512)\$	(10,592)
Per share amounts:				
Basic & diluted income (loss) per Class A common stock	\$ 0.01 \$	(0.25)\$	(0.64)\$	(16.01)
Cash dividend per Class A common stock	\$ 0.18 \$	0.18 \$	0.54 \$	0.54

See accompanying Notes to Unaudited Condensed Consolidated Financial Statements.

# Baker Hughes Company Condensed Consolidated Statements of Comprehensive Income (Loss)

(Unaudited)

	Three Months Ended September 30,			Nine Months Ended September 30,	
(In millions)		2021	2020	2021	2020
Net income (loss)	\$	16 \$	(270)\$	(666)\$	(16,712)
Less: Net income (loss) attributable to noncontrolling interests		8	(100)	(154)	(6,120)
Net income (loss) attributable to Baker Hughes Company		8	(170)	(512)	(10,592)
Other comprehensive income (loss):					
Investment securities		_	_	_	(2)
Foreign currency translation adjustments		(158)	135	(51)	(101)
Cash flow hedges		(2)	2	(13)	(6)
Benefit plans		25	(54)	78	(24)
Other comprehensive income (loss)		(135)	83	14	(133)
Less: Other comprehensive income (loss) attributable to noncontrolling interests		(24)	29	4	(52)
Other comprehensive income (loss) attributable to Baker Hughes Company		(111)	54	10	(81)
Comprehensive loss		(119)	(187)	(652)	(16,845)
Less: Comprehensive loss attributable to noncontrolling interests		(16)	(71)	(150)	(6,172)
Comprehensive loss attributable to Baker Hughes Company	\$	(103)\$	(116)\$	(502)\$	(10,673)

See accompanying Notes to Unaudited Condensed Consolidated Financial Statements.

#### Baker Hughes Company Condensed Consolidated Statements of Financial Position (Unaudited)

(In millions, except par value)	Septe	ember 30, 2021	December 31, 2020
ASSETS			
Current assets:			
Cash and cash equivalents	\$	3,926 \$	4,132
Current receivables, net		5,326	5,622
Inventories, net		4,110	4,421
All other current assets		1,525	2,280
Total current assets		14,887	16,455
Property, plant and equipment (net of accumulated depreciation of \$5,082 and \$5,115)		4,982	5,358
Goodwill		6,015	5,977
Other intangible assets, net		4,151	4,397
Contract and other deferred assets		1,738	2,001
All other assets		3,025	2,866
Deferred income taxes		974	953
Total assets	\$	35,772 \$	38,007
LIABILITIES AND EQUITY			
Current liabilities:			
Accounts payable	\$	3,514 \$	3,532
Short-term debt and current portion of long-term debt		56	889
Progress collections and deferred income		3,263	3,454
All other current liabilities		2,521	2,352
Total current liabilities		9,354	10,227
Long-term debt		6,708	6,744
Deferred income taxes		157	186
Liabilities for pensions and other postretirement benefits		1,132	1,217
All other liabilities		1,385	1,391
Equity:			
Class A Common Stock, \$0.0001 par value - 2,000 authorized, 859 and 724 issued and outstanding of September 30, 2021 and December 31, 2020, respectively	g as	_	_
Class B Common Stock, \$0.0001 par value - 1,250 authorized, 179 and 311 issued and outstandin of September 30, 2021 and December 31, 2020, respectively	g as	_	_
Capital in excess of par value		26,688	24,613
Retained loss		(10,454)	(9,942)
Accumulated other comprehensive loss		(2,092)	(1,778)
Baker Hughes Company equity		14,142	12,893
Noncontrolling interests		2,894	5,349
Total equity		17,036	18,242
Total liabilities and equity	\$	35,772 \$	38,007

See accompanying Notes to Unaudited Condensed Consolidated Financial Statements.

#### Baker Hughes Company Condensed Consolidated Statements of Changes in Equity (Unaudited)

(In nillions, except per share announts)	s Aand Cl B mmon Sto		Capital in Excess of Par Value	Retained Loss	Accumulated Other Comprehensive Loss	Non- controlling Interests	Total Equity
Balance at December 31, 2020	\$ -	<b>–</b> \$	24,613 \$	(9,942)\$	(1,778) \$	5,349	\$ 18,242
Comprehensive income (loss):							
Net loss				(512)		(154)	(666)
Other comprehensive income					10	4	14
Dividends on Class A common stock (\$0.54 per share)			(436)				(436)
Distributions to GE						(127)	(127)
Effect of exchange of Class B common stock and associated BHHLLC Units for							
Class A common stock			2,484		(326)	(2,158)	_
Repurchase and cancellation of Class A common stock			(101)		2	(7)	(106)
Stock-based compensation cost			153				153
Other			(25)			(13)	(38)
Balance at September 30, 2021	\$ -	<b>–</b> \$	26,688 \$	(10,454)\$	(2,092) \$	2,894	\$ 17,036

(In millions, except per share amounts)	Class Aar B Commor		Capital in Excess of Par Value	Retained Loss	Accumulated Other Comprehensive Loss	Non- controlling Interests	Total Equity
Balance at June 30, 2021	\$	— \$	26,253 \$	(10,462)\$	(1,901) \$	3,510	\$ 17,400
Comprehensive income (loss):							
Net income				8		8	16
Other comprehensive loss					(111)	(24)	(135)
Dividends on Class A common stock (\$0.18 per share)			(156)				(156)
Distributions to GE						(32)	(32)
Effect of exchange of Class B common stock and associated BHH LLC Units for Class A common stock			639		(82)	(557)	_
Repurchase and cancellation of Class A common stock			(101)		2	(7)	(106)
Stock-based compensation cost			51				51
Other			2			(4)	(2)
Balance at September 30, 2021	\$	— \$	26,688 \$	(10,454)\$	(2,092) \$	2,894	\$ 17,036

See accompanying Notes to Unaudited Condensed Consolidated Financial Statements.

#### Baker Hughes Company Condensed Consolidated Statements of Changes in Equity (Unaudited)

	Class Aa	3	Capital in Excess of	Retained	Accumulated Other Comprehensive	Non- controlling	
(In millions, except per share amounts)	Commo	n Stock	Par Value	Loss	Loss	Interests	Total Equity
Balance at December 31, 2019	\$	— \$	23,565 \$	—\$	(1,636) \$	12,570	\$ 34,499
Comprehensive loss:							
Net loss				(10,592)		(6,120)	(16,712)
Other comprehensive loss					(81)	(52)	(133)
Dividends on Class A common stock (\$0.54 per share)			(359)				(359)
Distributions to GE						(199)	(199)
Effect of exchange of Class B common stock and associated BHHLLC Units for Class A common stock			608		(84)	(524)	_
Stock-based compensation cost			164				164
Other			(1)	(2)		(8)	(11)
Balance at September 30, 2020	\$	<b>—</b> \$	23,977 \$	(10,594)\$	(1,801) \$	5,667	17,249

(In nillions, except per share anounts)	Class Aa E Commo	nd Class 3 n Stock	Capital in Excess of Par Value	Retained Loss	Accumulated Other Comprehensive Loss	Non- controlling Interests	Total Equity
Balance at June 30, 2020	\$	<b>—</b> \$	23,432 \$	(10,424)\$	(1,771) \$	6,328	\$ 17,565
Comprehensive loss:							
Net loss				(170)		(100)	(270)
Other comprehensive income					54	29	83
Dividends on Class A common stock (\$0.18 per share)			(123)				(123)
Distributions to GE						(63)	(63)
Effect of exchange of Class B common stock and associated BHHLLC Units for Class A common stock			608		(84)	(524)	_
Stock-based compensation cost			52				52
Other			8			(3)	5
Balance at September 30, 2020	\$	<b>—</b> \$	23,977 \$	(10,594)\$	(1,801) \$	5,667	\$ 17,249

See accompanying Notes to Unaudited Condensed Consolidated Financial Statements.

# Baker Hughes Company Condensed Consolidated Statements of Cash Flows (Unaudited)

	Nine	Months Ended 30,	September
(In millions)		2021	2020
Cash flows from operating activities:			
Net loss	\$	(666)\$	(16,712)
Adjustments to reconcile net loss to net cash flows from operating activities:		,	, ,
Depreciation and amortization		832	1,010
Loss on equity securities		955	· —
Provision (benefit) for deferred income taxes		24	(265)
Property, plant and equipment impairment, net		21	`290 <sup>´</sup>
Goodwill impairment		_	14,773
Intangible assets impairment		_	729
Inventory impairment		_	218
Loss on sale of business		_	217
Write-down of assets held for sale		_	129
Changes in operating assets and liabilities:			
Current receivables		308	579
Inventories		151	(183)
Accounts payable		(10)	(670)
Progress collections and deferred income		(157)	`619 <sup>′</sup>
Contract and other deferred assets		`178 <sup>′</sup>	(90)
Other operating items, net		(36)	283
Net cash flows from operating activities		1,600	927
Cash flows from investing activities:			
Expenditures for capital assets		(590)	(801)
Proceeds from disposal of assets		178	141
Other investing items, net		200	109
Net cash flows used in investing activities		(212)	(551)
Cash flows from financing activities:			
Net repayments of debt and other borrowings		(60)	(170)
Proceeds from (repayment of) commercial paper		(832)	737
Proceeds from issuance of long-term debt		_	500
Dividends paid		(436)	(359)
Distributions to GE		(127)	(199)
Repurchase of Class Acommon stock		(106)	
Other financing items, net		(24)	(15)
Net cash flows from (used in) financing activities		(1,585)	494
Effect of currency exchange rate changes on cash and cash equivalents		(9)	(58)
Increase (decrease) in cash and cash equivalents		(206)	812
Cash and cash equivalents, beginning of period		4,132	3,249
Cash and cash equivalents, end of period	\$	3,926 \$	4,061
Supplemental cash flows disclosures:			<del></del>
Income taxes paid, net of refunds	\$	181 \$	317
Interest paid	\$	204 \$	188

See accompanying Notes to Unaudited Condensed Consolidated Financial Statements.

#### NOTE 1. BASIS OF PRESENTATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **DESCRIPTION OF THE BUSINESS**

Baker Hughes Company (Baker Hughes, the Company, we, us, or our) is an energy technology company with a diversified portfolio of technologies and services that span the entire energy value chain. We are a holding company and have no material assets other than our 82.8% ownership interest in Baker Hughes Holdings LLC (BHH LLC) and certain intercompany and tax related balances. BHH LLC is a Securities and Exchange Commission (SEC) Registrant with separate filing requirements with the SEC and its separate financial information can be obtained from www.sec.gov.

#### BASIS OF PRESENTATION

The accompanying unaudited condensed consolidated financial statements of the Company have been prepared in accordance with accounting principles generally accepted in the United States of America (U.S. and such principles, U.S. GAAP) and pursuant to the rules and regulations of the SEC for interim financial information. Accordingly, certain information and disclosures normally included in our annual financial statements have been condensed or omitted. Therefore, these unaudited condensed consolidated financial statements should be read in conjunction with our audited consolidated financial statements included in our Annual Report on Form 10-K for the year ended December 31, 2020 (2020 Annual Report).

We hold a majority economic interest in BHH LLC and conduct and exercise full control over all activities of BHH LLC without the approval of any other member. Accordingly, we consolidate the financial results of BHH LLC and report a noncontrolling interest in our condensed consolidated financial statements for the economic interest held by General Electric (GE). As of September 30, 2021, GE's interest in BHH LLC was 17.2%. See "Note 12. Equity" for further information.

In the opinion of management, the condensed consolidated financial statements reflect all adjustments (consisting of normal recurring adjustments) considered necessary by management to fairly state our results of operations, financial position and cash flows of the Company and its subsidiaries for the periods presented and are not indicative of the results that may be expected for a full year. The Company's financial statements have been prepared on a consolidated basis. Under this basis of presentation, our financial statements consolidate all of our subsidiaries (entities in which we have a controlling financial interest, most often because we hold a majority voting interest). All intercompany accounts and transactions have been eliminated.

In the Company's financial statements and notes, certain amounts have been reclassified to conform to the current year presentation. In the notes to unaudited condensed consolidated financial statements, all dollar and share amounts in tabulations are in millions of dollars and shares, respectively, unless otherwise indicated. Certain columns and rows in our financial statements and notes thereto may not add due to the use of rounded numbers.

Separation related costs as reflected in our condensed consolidated statements of income (loss) include costs incurred in connection with the ongoing activities related to our separation from GE. See "Note 16. Related Party Transactions" for further information.

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Please refer to "Note 1. Basis of Presentation and Summary of Significant Accounting Policies," to our consolidated financial statements from our 2020 Annual Report for the discussion of our significant accounting policies.

#### Cash and Cash Equivalents

As of September 30, 2021 and December 31, 2020, we had \$691 million and \$687 million, respectively, of cash held in bank accounts that cannot be released, transferred or otherwise converted into a currency that is regularly transacted internationally, due to lack of market liquidity, capital controls or similar monetary or exchange limitations

limiting the flow of capital out of the jurisdiction. These funds are available to fund operations and growth in these jurisdictions, and we do not currently anticipate a need to transfer these funds to the U.S.

#### NEW ACCOUNTING STANDARDS TO BE ADOPTED

All new accounting pronouncements that have been issued but not yet effective are currently being evaluated and at this time are not expected to have a material impact on our financial position or results of operations.

#### NOTE 2. REVENUE RELATED TO CONTRACTS WITH CUSTOMERS

#### **DISAGGREGATED REVENUE**

We disaggregate our revenue from contracts with customers by primary geographic markets.

	Thre	e Months En	nded September 30, Nine Months Ended September 3					otember 30,
Total Revenue		2021		2020		2021		2020
U.S.	\$	1,199	\$	1,032	\$	3,337	\$	3,330
Non-U.S.		3,894		4,017		11,680		11,880
Total	\$	5,093	\$	5,049	\$	15,017	\$	15,210

#### REMAINING PERFORMANCE OBLIGATIONS

As of September 30, 2021 and 2020, the aggregate amount of the transaction price allocated to the unsatisfied (or partially unsatisfied) performance obligations was \$23.5 billion and \$23.0 billion, respectively. As of September 30, 2021, we expect to recognize revenue of approximately 50%, 67% and 89% of the total remaining performance obligations within 2, 5, and 15 years, respectively, and the remaining thereafter. Contract modifications could affect both the timing to complete as well as the amount to be received as we fulfill the related remaining performance obligations.

#### **NOTE 3. CURRENT RECEIVABLES**

Current receivables are comprised of the following:

	Sept	ember 30, 2021	December 31, 2020
Customer receivables	\$	4,569	\$ 4,676
Related parties		362	429
Other		782	890
Total current receivables		5,713	5,995
Less: Allowance for credit losses		(387)	(373)
Total current receivables, net	\$	5,326	\$ 5,622

Customer receivables are recorded at the invoiced amount. Related parties consists of amounts owed to us by GE. The "Other" category consists primarily of indirect taxes, advance payments to suppliers, other tax receivables and customer retentions.

#### **NOTE 4. INVENTORIES**

Inventories, net of reserves of \$390 million and \$421 million as of September 30, 2021 and December 31, 2020, respectively, are comprised of the following:

	Septembe	September 30, 2021					
Finished goods	\$	2,255	\$	2,337			
Work in process and raw materials		1,855		2,084			
Total inventories, net	\$	4,110	\$	4,421			

During the three and nine months ended September 30, 2020, we recorded inventory impairments of \$42 million, predominately in our Oilfield Equipment segment, and \$218 million, predominately in our Oilfield Services segment, respectively, as a result of certain restructuring activities initiated by the Company. Charges for inventory impairments are predominantly reported in the "Cost of goods sold" caption of the condensed consolidated statements of income (loss).

#### NOTE 5. GOODWILL AND OTHER INTANGIBLE ASSETS

#### **GOODWILL**

The changes in the carrying value of goodwill are detailed below by segment:

	Oilfield rvices	_	Oilfield ipment	Pr	rurbo- achinery & Process solutions S		Digital Solutions		Total
Balance at December 31, 2019, gross	\$ 15,676	\$	4,186	\$	2,171	\$	2,411	\$	24,444
Accumulated impairment at December 31, 2019	(2,633)		(867)		_		(254)		(3,754)
Balance at December 31, 2019	13,043		3,319		2,171		2,157		20,690
Impairment	(11,484)		(3,289)		_		_		(14,773)
Currency exchange and others	(20)		(24)		63		41		60
Balance at December 31, 2020	1,539		6		2,234		2,198		5,977
Currency exchange and others	_		(3)		(20)		61		38
Balance at September 30, 2021	\$ 1,539	\$	3	\$	2,214	\$	2,259	\$	6,015

We perform our annual goodwill impairment test for each of our reporting units as of July 1 of each fiscal year, in conjunction with our annual strategic planning process. Our reporting units are the same as our four reportable segments. We also test goodwill for impairment whenever events or circumstances occur which, in our judgment, could more likely than not reduce the fair value of one or more reporting units below its carrying value. Potential impairment indicators include, but are not limited to, (i) the results of our most recent annual or interim impairment testing, in particular the magnitude of the excess of fair value over carrying value observed, (ii) downward revisions to internal forecasts, and the magnitude thereof, if any, and (iii) declines in our market capitalization below our book value, and the magnitude and duration of those declines, if any.

During the third quarter of 2021, we completed our annual impairment test and determined that the fair value was substantially in excess of the carrying value for each reporting unit resulting in no goodwill impairment. There can be no assurances that future sustained declines in macroeconomic or business conditions affecting our industry will not occur, which could result in goodwill impairment charges in future periods.

During the first quarter of 2020, our market capitalization declined significantly. Our closing stock price fell to a historic low of \$9.33 on March 23, 2020. Over the same period, the equity value of our peer group companies and the overall U.S. stock market also declined significantly amid market volatility. In addition, the Oilfield Services Index (OSX), an indicator of investors' view of the earnings prospects and cost of capital of the oil and gas services industry, traded at prices that were the lowest in its history. These declines were driven by the uncertainty

surrounding the outbreak of the coronavirus (COVID-19) and other macroeconomic events such as the geopolitical tensions between the Organization of Petroleum Exporting Countries (OPEC) and Russia, which also resulted in a significant drop in oil prices. Based on these factors, we concluded that a triggering event occurred and, accordingly, an interim quantitative impairment test was performed as of March 31, 2020. Based upon the results of our interim quantitative impairment test, we concluded that the carrying value of the Oilfield Services and Oilfield Equipment reporting units exceeded their estimated fair value as of March 31, 2020, which resulted in goodwill impairment charges of \$11,484 million and \$3,289 million, respectively. The goodwill impairment was calculated as the amount that the carrying value of the reporting unit, including any goodwill, exceeded its fair value.

#### OTHER INTANGIBLE ASSETS

Intangible assets are comprised of the following:

_		September 30, 2021					December 31, 2020					
	Gross Carrying Accumulated Amount Amortization		Gross Carrying Net Amount				cumulated tization	Net				
Customer relationships	\$	1,944	\$	(749)	\$	1,195	\$	2,261	\$	(916)	\$	1,345
Technology		1,105		(741)		364		1,127		(696)		431
Trade names and trademarks		293		(168)		125		326		(181)		145
Capitalized software		1,306		(1,062)		244		1,294		(1,041)		253
Finite-lived intangible assets Indefinite-lived intangible		4,648		(2,720)		1,928		5,008		(2,834)		2,174
assets		2,223		_		2,223		2,223		_		2,223
Total intangible assets	\$	6,871	\$	(2,720)	\$	4,151	\$	7,231	\$	(2,834)	\$	4,397

Intangible assets are generally amortized on a straight-line basis with estimated useful lives ranging from 1 to 35 years. Amortization expense for the three months ended September 30, 2021 and 2020 was \$59 million and \$75 million, respectively, and \$193 million and \$231 million for the nine months ended September 30, 2021 and 2020, respectively.

Estimated amortization expense for the remainder of 2021 and each of the subsequent five fiscal years is expected to be as follows:

Year	Estimated Amortization Expense
Remainder of 2021	\$ 58
2022	213
2023	200
2024	182
2025	135
2026	92

#### NOTE 6. CONTRACT AND OTHER DEFERRED ASSETS

A majority of our long-term product service agreements relate to our Turbomachinery & Process Solutions segment. Contract assets reflect revenue earned in excess of billings on our long-term contracts to construct technically complex equipment, long-term product maintenance or extended warranty arrangements and other deferred contract related costs. Contract assets are comprised of the following:

	Septembe	September 30, 2021				
Long-term product service agreements	\$	644	\$	660		
Long-term equipment contracts (1)		909		1,160		
Contract assets (total revenue in excess of billings)		1,553		1,820		
Deferred inventory costs		153		138		
Non-recurring engineering costs		32		43		
Contract and other deferred assets	\$	1,738	\$	2,001		

<sup>(1)</sup> Reflects revenue earned in excess of billings on our long-term contracts to construct technically complex equipment and certain other service agreements.

Revenue recognized during the three months ended September 30, 2021 and 2020 from performance obligations satisfied (or partially satisfied) in previous periods related to our long-term service agreements was \$9 million and \$(8) million, respectively, and \$18 million and \$22 million during the nine months ended September 30, 2021 and 2020, respectively. This includes revenue recognized from revisions to cost or billing estimates that may affect a contract's total estimated profitability resulting in an adjustment of earnings.

#### NOTE 7. PROGRESS COLLECTIONS AND DEFERRED INCOME

Contract liabilities include progress collections, which reflects billings in excess of revenue, and deferred income on our long-term contracts to construct technically complex equipment, long-term product maintenance or extended warranty arrangements. Contract liabilities are comprised of the following:

	Septen	nber 30, 2021	December 31, 2020
Progress collections	\$	3,140	\$ 3,352
Deferred income		123	102
Progress collections and deferred income (contract liabilities)	\$	3,263	\$ 3,454

Revenue recognized during the three months ended September 30, 2021 and 2020 that was included in the contract liabilities at the beginning of the period was \$448 million and \$501 million, respectively, and \$2,033 million and \$1,328 million during the nine months ended September 30, 2021 and 2020, respectively.

#### **NOTE 8. LEASES**

Our leasing activities primarily consist of operating leases for administrative offices, manufacturing facilities, research centers, service centers, sales offices and certain equipment.

	Three	Months En	ded Se	Nin	Nine Months Ended September 30,				
Operating Lease Expense		2021		2020		2021		2020	
Long-term fixed lease	\$	64	\$	71	\$	192	\$	213	
Long-term variable lease		7		3		24		23	
Short-term lease		119		102		328		382	
Total operating lease expense	\$	190	\$	176	\$	544	\$	618	

Cash flows used in operating activities for operating leases approximates our expense for the three and nine months ended September 30, 2021 and 2020.

The weighted-average remaining lease term as of September 30, 2021 and December 31, 2020 was approximately nine years and eight years for our operating leases, respectively. The weighted-average discount rate used to determine the operating lease liability as of September 30, 2021 and December 31, 2020 was 3.5% and 3.7%, respectively.

#### **NOTE 9. BORROWINGS**

Short-term and long-term borrowings are comprised of the following:

	Septembe	December 31, 2020		
Short-term borrowings				
Commercial paper	\$	_	\$	801
Short-term borrowings from GE		11		45
Other borrowings		45		43
Total short-term borrowings		56		889
Long-term borrowings				
2.773% Senior Notes due December 2022		1,249		1,247
8.55% Debentures due June 2024		119		123
3.337% Senior Notes due December 2027		1,341		1,344
6.875% Notes due January 2029		280		284
3.138% Senior Notes due November 2029		522		522
4.486% Senior Notes due May 2030		497		497
5.125% Senior Notes due September 2040		1,293		1,297
4.08% Senior Notes due December 2047		1,337		1,337
Other long-term borrowings		70		93
Total long-term borrowings		6,708		6,744
Total borrowings	\$	6,764	\$	7,633

The estimated fair value of total borrowings at September 30, 2021 and December 31, 2020 was \$7,498 million and \$8,502 million, respectively. For a majority of our borrowings the fair value was determined using quoted period-end market prices. Where market prices are not available, we estimate fair values based on valuation methodologies using current market interest rate data adjusted for our non-performance risk.

BHH LLC has a \$3 billion committed unsecured revolving credit facility (the Credit Agreement) with commercial banks maturing in December 2024. The Credit Agreement contains certain customary representations and warranties, certain customary affirmative covenants and certain customary negative covenants. Upon the occurrence of certain events of default, BHH LLC's obligations under the Credit Agreement may be accelerated. Such events of default include payment defaults to lenders under the Credit Agreement and other customary defaults. No such events of default have occurred. At September 30, 2021 and December 31, 2020, there were no borrowings under the Credit Agreement. In addition, we have a commercial paper program under which we may issue from time to time commercial paper with maturities of no more than 397 days. As a result of the repayment of our commercial paper that matured on April 30, 2021, our authorized commercial paper program was reduced from \$3.8 billion to \$3 billion.

Baker Hughes Co-Obligor, Inc. is a co-obligor, jointly and severally with BHH LLC on our long-term debt securities. This co-obligor is a 100%-owned finance subsidiary of BHH LLC that was incorporated for the sole purpose of serving as a corporate co-obligor of long-term debt securities and has no assets or operations other than those related to its sole purpose. As of September 30, 2021, Baker Hughes Co-Obligor, Inc. is a co-obligor of our long-term debt securities totaling \$6,638 million.

Certain Senior Notes contain covenants that restrict BHH LLC's ability to take certain actions, including, but not limited to, the creation of certain liens securing debt, the entry into certain sale-leaseback transactions and engaging in certain merger, consolidation and asset sale transactions in excess of specified limits. At September 30, 2021, we were in compliance with all debt covenants.

See "Note 16. Related Party Transactions" for additional information on the short-term borrowings from GE.

#### NOTE 10. EMPLOYEE BENEFIT PLANS

We have both funded and unfunded defined benefit plans which include four U.S. plans and seven non-U.S. plans, primarily in the UK, Germany, and Canada, all with plan assets or obligations greater than \$20 million. We use a December 31 measurement date for these plans, and generally provide benefits to employees based on formulas recognizing length of service and earnings.

The components of net periodic cost are as follows:

	Three	Nine Months Ended September 30					
	2	021	2020		2021	2020	
Service cost	\$	7	\$ 7	\$	21	\$	21
Interest cost		15	19		47		59
Expected return on plan assets		(32)	(31)		(95)		(93)
Amortization of net actuarial loss		10	9		30		25
Curtailment/settlement & other loss		1	3		1		3
Net periodic cost	\$	1	\$ 7	\$	4	\$	15

The service cost component of the net periodic cost is included in operating income (loss) and all other components are included in non-operating income (loss) in our condensed consolidated statements of income (loss).

#### **NOTE 11. INCOME TAXES**

For the three and nine months ended September 30, 2021, the provision for income taxes was \$193 million and \$406 million, respectively. The difference between the U.S. statutory tax rate of 21% and the effective tax rate is primarily related to losses with no tax benefit due to valuation allowances and changes in unrecognized tax benefits related to uncertain tax positions.

For the three months ended September 30, 2020, the provision for income taxes was \$6 million. The difference between the U.S. statutory tax rate of 21% and the effective tax rate is primarily related to losses with no tax benefit due to valuation allowances, partially offset by the impact of the U.S. Coronavirus Aid, Relief, and Economic Security Act (CARES Act).

For the nine months ended September 30, 2020, the income tax benefit was \$10 million. The difference between the U.S. statutory tax rate of 21% and the effective tax rate is primarily related to non-deductible goodwill impairment, the geographical mix of earnings and losses, and losses with no tax benefit due to valuation allowances partially offset by the impact of the CARES Act.

#### **NOTE 12. EQUITY**

#### **COMMON STOCK**

We are authorized to issue 2 billion shares of Class A common stock, 1.25 billion shares of Class B common stock and 50 million shares of preferred stock each of which have a par value of \$0.0001 per share. The number of shares of Class A common stock and Class B common stock outstanding as of September 30, 2021 is 859 million and 179 million, respectively. We have not issued any preferred stock. GE owns all the issued and outstanding Class B common stock. Each share of Class A and Class B common stock and the associated membership interest in BHH LLC form a paired interest. While each share of Class B common stock has equal voting rights to a share of Class A common stock, it has no economic rights, meaning holders of Class B common stock have no right to dividends or any assets in the event of liquidation of the Company. GE is entitled through BHH LLC common units (LLC Units) to receive distributions on an equal amount of any dividend paid by the Company.

In July 2020, GE launched a program to divest of its ownership interest in us, at its discretion, in a series of transactions over approximately three years, subject to market conditions and other factors. During the nine months ended September 30, 2021, GE's economic interest in BHH LLC was reduced to approximately 17.2% primarily as a result of the exchange of 132.7 million shares of Class B common stock, and associated LLC Units. When shares of Class B common stock, together with associated LLC Units, are exchanged for shares of Class A common stock pursuant to the Exchange Agreement, such shares of Class B common stock, together with associated LLC Units, are canceled.

On July 30, 2021, our Board of Directors authorized each of the Company and BHH LLC to repurchase up to \$2 billion of its Class A common stock and LLC Units, respectively. We expect to fund the repurchase program from cash generated from operations, and we expect to make share repurchases from time to time subject to the Company's capital plan, market conditions, and other factors, including regulatory restrictions. The repurchase program may be suspended or discontinued at any time and does not have a specified expiration date. During the three months ended September 30, 2021, the Company and BHH LLC repurchased and canceled 4.4 million shares of Class A common stock and LLC Units, respectively, each for \$106 million. At September 30, 2021, the Company and BHH LLC had authorization remaining to repurchase up to approximately \$1.9 billion of its Class A common stock and LLC Units, respectively.

The following table presents the changes in the number of shares outstanding (in thousands):

_	Class A Common Stock		Class Common S	
	2021	2020	2021	2020
Balance at January 1	723,999	650,065	311,433	377,428
Issue of shares upon vesting of restricted stock units (1)	4,903	3,425	_	_
Issue of shares on exercises of stock options (1)	369	5	_	_
Issue of shares for employee stock purchase plan	1,933	3,291	_	_
Exchange of Class B common stock for Class A common stock	132,706	27,988	(132,706)	(27,988)
Repurchase and cancellation of Class A common stock	(4,430)	_		· —
Balance at September 30	859,480	684,775	178,726	349,440

<sup>(1)</sup> Share amounts reflected above are net of shares withheld to satisfy the employee's tax withholding obligation.

#### ACCUMULATED OTHER COMPREHENSIVE LOSS (AOCL)

The following tables present the changes in accumulated other comprehensive loss, net of tax:

	Inve Secur	stment ities	Cu Trar	roreign rrency islation stments	Cas Hede	h Flow ges	Ве	nefit Plans	Other	Accumulated Comprehensive Loss
Balance at December 31, 2020	\$	_	\$	(1,464)	\$	3	\$	(317)	\$	(1,778)
Other comprehensive income (loss) before reclassifications		_		(82)		(6)		47		(41)
Amounts reclassified from accumulated other comprehensive income (loss)		_		31		(7)		32		56
Deferred taxes		_		_		_		(1)		(1)
Other comprehensive income (loss)		_		(51)		(13)		78		14
Less: Other comprehensive income (loss) attributable to noncontrolling interests		_		(9)		(2)		15		4
Less: Reallocation of AOCL based on change in ownership of LLC Units		_		269		(1)		56		324
Balance at September 30, 2021	\$	_	\$	(1,775)	\$	(7)	\$	(310)	\$	(2,092)

	Investment Securities	oreign Currency Translation Adjustments	Cash Flow Hedges	Benefit Plans	Accumulated Other Comprehensive Loss
Balance at December 31, 2019	\$ 1	\$ (1,436)\$	6	\$ (207) 9	(1,636)
Other comprehensive income (loss) before reclassifications	(2)	(101)	(5)	(56)	(164)
Amounts reclassified from accumulated other comprehensive income (loss)	_	_	(2)	35	33
Deferred taxes	_	_	1	(3)	(2)
Other comprehensive income (loss)	(2)	(101)	(6)	(24)	(133)
Less: Other comprehensive income (loss) attributable to noncontrolling interests	(1)	(42)	(2)	(7)	(52)
Less: Reallocation of AOCL based on change in ownership of LLC Units	_	75	_	9	84_
Balance at September 30, 2020	\$ 	\$ (1,570)\$	2	\$ (233) 9	(1,801)

The amounts reclassified from accumulated other comprehensive loss during the nine months ended September 30, 2021 and 2020 for benefit plans represent amortization of net actuarial gain (loss) which are included in the computation of net periodic pension cost (see "Note 10. Employee Benefit Plans" for additional details) and recorded in "Other non-operating loss, net" in our condensed consolidated statements of income (loss).

#### NONCONTROLLING INTEREST

Noncontrolling interests represent the portion of net assets in consolidated entities that are not owned by the Company. As of September 30, 2021 and December 31, 2020, GE owned approximately 17.2% and 30.1%, respectively, of BHH LLC and this represents the majority of the noncontrolling interest balance reported within equity.

	Septemb	September 30, 2021				
GE's interest in BHH LLC	\$	2,752	\$	5,216		
Other noncontrolling interests		142		133		
Total noncontrolling interests	\$	2.894	\$	5.349		

#### **NOTE 13. EARNINGS PER SHARE**

Basic and diluted net income (loss) per share of Class A common stock is presented below.

, <i>,</i> ,	·	Three Mo Septemi	inded September ),						
(In millions, except per share amounts)		2021	2020		2021			2020	
Net income (loss)	\$	16	\$	(270)	\$	(666)	\$	(16,712)	
Less: Net income (loss) attributable to noncontrolling interests		8		(100)		(154)		(6,120)	
Net income (loss) attributable to Baker Hughes Company	\$	8	\$	(170)	\$	(512)	\$	(10,592)	
Weighted average shares outstanding: Class A basic Class A diluted		851 857		676 676		799 799		662 662	
Net income (loss) per share attributable to common stockholders: Class A basic & diluted	\$	0.01	\$	(0.25)	\$	(0.64)	\$	(16.01)	

Shares of our Class B common stock do not share in earnings or losses of the Company and are not considered in the calculation of basic or diluted earnings per share (EPS). As such, separate presentation of basic and diluted EPS of Class B under the two class method has not been presented. The basic weighted average shares outstanding for our Class B common stock for the three months ended September 30, 2021 and 2020 were 191 million and 358 million, respectively, and 242 million and 372 million for the nine months ended September 30, 2021 and 2020, respectively.

Under the Exchange Agreement between GE and us, GE is entitled to exchange its holding in our Class B common stock, and associated LLC Units, for Class A common stock on a one-for-one basis (subject to adjustment in accordance with the terms of the Exchange Agreement) or, at the option of Baker Hughes, an amount of cash equal to the aggregate value (determined in accordance with the terms of the Exchange Agreement) of the shares of Class A common stock that would have otherwise been received by GE in the exchange. In computing the dilutive effect, if any, that the aforementioned exchange would have on net income (loss) per share, net income (loss) attributable to holders of Class A common stock would be adjusted due to the elimination of the noncontrolling interests associated with the Class B common stock (including any tax impact). For the three and nine months ended September 30, 2021 and 2020, such exchange is not reflected in diluted net loss per share as the assumed exchange is not dilutive.

For the three months ended September 30, 2021, Class A diluted shares include the dilutive impact of equity awards except for approximately 5 million options that were excluded because the exercise price exceeded the average market price of the Class A common stock and is therefore antidilutive. For the three months ended September 30, 2020 and the nine months ended September 30, 2021 and 2020, we excluded all outstanding equity awards from the computation of diluted net loss per share because their effect is antidilutive.

#### **NOTE 14. FINANCIAL INSTRUMENTS**

#### RECURRING FAIR VALUE MEASUREMENTS

Our assets and liabilities measured at fair value on a recurring basis consists of derivative instruments and investment securities.

		September 30, 2021							December 31, 2020							
	Le	evel 1	Le	vel 2	Le	vel 3	Bala	Net ince	Le	evel 1	Le	evel 2	Le	vel 3	Bal	Net ance
Assets																
Derivatives	\$	_	\$	19	\$	_	\$	19	\$	_	\$	118	\$	_	\$	118
Investment securities		403		_		9		411		1,502		_	-	30	-	1,532
Total assets		403		19		9		430		1,502		118		30		1,650
Liabilities																
Derivatives		_		(30)		_		(30)		_		(52)		_		(52)
Total liabilities	\$		\$	(30)	\$		\$	(30)	\$		\$	(52)	\$		\$	(52)

There were no transfers between Level 1, 2 and 3 during the nine months ended September 30, 2021.

The following table provides a reconciliation of recurring Level 3 fair value measurements for investment securities:

	2021	2020
Balance at January 1	\$ 30	\$ 259
Purchases	_	10
Proceeds at maturity	(21)	(168)
Unrealized gains (losses) recognized in accumulated other comprehensive income (loss)	_	(3)
Balance at September 30	\$ 9	\$ 98

The most significant unobservable input used in the valuation of our Level 3 instruments is the discount rate. Discount rates are determined based on inputs that market participants would use when pricing investments, including credit and liquidity risk. An increase in the discount rate would result in a decrease in the fair value of our investment securities. There are no unrealized gains or losses recognized in the condensed consolidated statement of income (loss) on account of any Level 3 instrument still held at the reporting date.

			September	r 30, 2021		December 31, 2020					
	<b>A</b> morti	zed Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value		
Investment securities											
Non-U.S. debt securities (1)	\$	9 \$	s — \$	. —	\$ 9	\$ 30	\$ -\$	_ :	\$ 30		
Equity securities (2)		61	345	(3)	403	76	1,431	(5)	1,502		
Total	\$	70 \$	345 \$	(3)	\$ 411	\$ 106	\$ 1,431 \$	(5)	\$ 1,532		

- (1) All of our investment securities are classified as available for sale instruments. Non-U.S. debt securities mature within one year.
- (2) Gains (losses) recorded to earnings related to these securities were \$(141) million and nil for the three months ended September 30, 2021 and 2020, respectively, and \$(954) million and \$(12) million for the nine months ended September 30, 2021 and 2020, respectively.

As of September 30, 2021 and December 31, 2020, our equity securities are comprised primarily of our investment in C3.ai, which consists of 8,650,476 and 10,813,095 shares, respectively, of C3.ai Class A common stock (C3.ai Shares), with a fair value of \$401 million and \$1,500 million, respectively. There were no C3.ai Shares sold during the three months ended September 30, 2021. We sold approximately 2.2 million of C3.ai Shares during the nine months ended September 30, 2021 and received proceeds of \$145 million. For the three and nine months ended September 30, 2021, we recorded a loss of \$140 million and \$955 million, respectively, from the net change in fair value of our investment in C3.ai, which is reported in the "Other non-operating loss, net" caption in our condensed consolidated statement of income (loss). See "Note 16. Related Party Transactions" for further details on our agreements with C3.ai.

As of September 30, 2021 and December 31, 2020, \$403 million and \$1,514 million of total investment securities are recorded in "All other current assets" and \$9 million and \$18 million are recorded in "All other assets" of the condensed consolidated statements of financial position, respectively.

#### FAIR VALUE DISCLOSURE OF FINANCIAL INSTRUMENTS

Our financial instruments include cash, cash equivalents, current receivables, certain investments, accounts payable, short and long-term debt, and derivative financial instruments. Except for long-term debt, the estimated fair value of these financial instruments as of September 30, 2021 and December 31, 2020 approximates their carrying value as reflected in our condensed consolidated financial statements. For further information on the fair value of our debt, see "Note 9. Borrowings."

#### **DERIVATIVES AND HEDGING**

We use derivatives to manage our risks and do not use derivatives for speculation. The table below summarizes the fair value of all derivatives, including hedging instruments and embedded derivatives.

	September 30, 2021					December 31, 2020			
	As	ssets		Liabilities		Assets		Liabilities	
Derivatives accounted for as hedges									
Currency exchange contracts	\$	_	\$	_	\$	5	\$	_	
Interest rate swap contracts		_		(12)		_		_	
Derivatives not accounted for as hedges									
Currency exchange contracts and other		19		(18)		113		(52)	
Total derivatives	\$	19	\$	(30)	\$	118	\$	(52)	

Derivatives are classified in condensed consolidated statements of financial position depending on their respective maturity date. As of September 30, 2021 and December 31, 2020, \$18 million and \$115 million of

derivative assets are recorded in "All other current assets" and \$1 million and \$3 million are recorded in "All other assets" of the condensed consolidated statements of financial position, respectively. As of September 30, 2021 and December 31, 2020, \$27 million and \$48 million of derivative liabilities are recorded in "All other current liabilities" and \$4 million and \$4 million are recorded in "All other liabilities" of the condensed consolidated statements of financial position, respectively.

#### FORMS OF HEDGING

#### Cash Flow Hedges

We use cash flow hedging primarily to reduce or eliminate the effects of foreign exchange rate changes on purchase and sale contracts. Accordingly, the vast majority of our derivative activity in this category consists of currency exchange contracts. In addition, we are exposed to interest rate risk fluctuations in connection with the planned issuance of long-term debt. During the nine months ended September 30, 2021, the Company executed interest rate swap contracts designated as cash flow hedges. These contracts are expected to mitigate interest rate risk associated with the anticipated refinancing of certain portions of long-term debt.

Changes in the fair value of cash flow hedges are recorded in a separate component of equity (referred to as Accumulated Other Comprehensive Income, or AOCI) and are recorded in earnings in the period in which the hedged transaction occurs. See "Note 12. Equity" for further information on activity in AOCI for cash flow hedges.

As of September 30, 2021 and December 31, 2020, the maximum term of derivative instruments that hedge forecasted transactions was one year.

#### Fair Value Hedges

All of our long-term debt is comprised of fixed rate instruments. We are subject to interest rate risk on our debt portfolio and may use interest rate swaps to manage the economic effect of fixed rate obligations associated with certain debt. Under these arrangements, we agree to exchange, at specified intervals, the difference between fixed and floating interest amounts calculated by reference to an agreed-upon notional principal amount.

As of September 30, 2021, we had interest rate swaps with a notional amount of \$500 million that converted a portion of our \$1,350 million aggregate principal amount of 3.337% fixed rate Senior Notes due 2027 into a floating rate instrument with an interest rate based on a LIBOR index as a hedge of its exposure to changes in fair value that are attributable to interest rate risk. We concluded that the interest rate swap met the criteria necessary to qualify for the short-cut method of hedge accounting, and as such, an assumption is made that the change in the fair value of the hedged debt, due to changes in the benchmark rate, exactly offsets the change in the fair value of the interest rate swaps. Therefore, the derivative is considered to be effective at achieving offsetting changes in the fair value of the hedged liability, and no ineffectiveness is recognized. The mark-to-market of this fair value hedge is recorded as gains or losses in interest expense and is equally offset by the gain or loss of the underlying debt instrument, which also is recorded in interest expense.

#### **Economic Hedges**

These derivatives are not designated as hedges from an accounting standpoint (and therefore we do not apply hedge accounting to the relationship) but otherwise serve the same economic purpose as other hedging arrangements. Economic hedges are marked to fair value through earnings each period.

The following table summarizes the gains (losses) from derivatives not designated as hedges in the condensed consolidated statements of income (loss).

Derivatives not designated as	Condensed consolidated		hree Mo Septemb		Nine Months Ended September 30,				
hedging instruments statement of income caption		2	021		2020		2021		2020
Currency exchange contracts (1)	Cost of goods sold	\$	(2)	\$	20	\$	7	\$	37
Currency exchange contracts	Cost of services sold		8		17		_		63
Commodity derivatives	Cost of goods sold		_		3		5		2
Other derivatives	Other non-operating loss, net		_		_		_		8
Total (2)		\$	6	\$	40	\$	12	\$	110

- (1) Excludes gains of \$2 million and losses of \$14 million on embedded derivatives for the three months ended September 30, 2021 and 2020, respectively, and gains of \$5 million and losses of \$9 million during the nine months ended September 30, 2021 and 2020, respectively, as embedded derivatives are not considered to be hedging instruments in our economic hedges.
- (2) The effect on earnings of derivatives not designated as hedges is substantially offset by the change in fair value of the economically hedged items in the current and future periods.

#### NOTIONAL AMOUNT OF DERIVATIVES

The notional amount of a derivative is the number of units of the underlying. A substantial majority of the outstanding notional amount of \$5.3 billion and \$7.0 billion at September 30, 2021 and December 31, 2020, respectively, is related to hedges of anticipated sales and purchases in foreign currency, commodity purchases, changes in interest rates, and contractual terms in contracts that are considered embedded derivatives and for intercompany borrowings in foreign currencies. We generally disclose derivative notional amounts on a gross basis to indicate the total counterparty risk. Where we have gross purchase and sale derivative contracts for a particular currency, we look to execute these contracts with the same counterparty to reduce our exposure. The notional amount of these derivative instruments do not generally represent cash amounts exchanged by us and the counterparties, but rather the nominal amount upon which changes in the value of the derivatives are measured.

#### COUNTERPARTY CREDIT RISK

Fair values of our derivatives can change significantly from period to period based on, among other factors, market movements and changes in our positions. We manage counterparty credit risk (the risk that counterparties will default and not make payments to us according to the terms of our agreements) on an individual counterparty basis.

#### OTHER EQUITY INVESTMENTS

As of September 30, 2021 and December 31, 2020, the carrying amount of equity securities without readily determinable fair values was \$572 million and \$554 million, respectively, and includes \$500 million related to our five percent investment in ADNOC Drilling. These investments are recorded in "All other assets" of the condensed consolidated statements of financial position.

#### **NOTE 15. SEGMENT INFORMATION**

Our reportable segments, which are the same as our operating segments, are organized based on the nature of markets and customers. We report our operating results through our four operating segments that consist of similar products and services within each segment. These products and services operate across upstream oil & gas and broader energy and industrial markets.

#### **OILFIELD SERVICES (OFS)**

Oilfield Services provides discrete products and integrated well services for onshore and offshore operations across the lifecycle of a well, ranging from drilling, evaluation, completion, production, and intervention. Products and services include drilling services, including directional drilling technology, measurement while drilling & logging while drilling, oilfield and industrial chemicals, artificial lift technologies, including electrical submersible pumps, downhole completion tools and systems, wellbore intervention tools and services, pressure pumping, drilling and completions fluids, wireline services and diamond and tri-cone drill bits.

#### **OILFIELD EQUIPMENT (OFE)**

Oilfield Equipment provides a broad portfolio of products and services required to facilitate the safe and reliable flow of hydrocarbons from the wellhead to the production facilities. The Oilfield Equipment portfolio has solutions for the subsea, offshore surface, and onshore operating environments. Products and services include subsea and surface pressure control and production systems and services, flexible pipe systems for offshore and onshore applications, and life-of-field solutions including well intervention, covering the entire life cycle of a field.

#### **TURBOMACHINERY & PROCESS SOLUTIONS (TPS)**

Turbomachinery & Process Solutions provides technology solutions and services for mechanical-drive, compression and power-generation applications across the energy industry, including oil and gas, liquefied natural gas (LNG) operations, downstream refining and petrochemical segments, as well as decarbonization solutions to broader energy and industrial sectors. The Turbomachinery & Process Solutions portfolio includes drivers (aero-derivative gas turbines, heavy-duty gas turbines and synchronous and induction electric motors), compressors (centrifugal and axial, direct drive high speed, integrated, subsea compressors, turbo expanders and reciprocating), turnkey solutions (industrial modules and waste heat recovery), pumps, valves, and compressed natural gas (CNG) and small-scale LNG solutions.

#### **DIGITAL SOLUTIONS (DS)**

Digital Solutions provides equipment, software, and services for a wide range of industries, including oil & gas, power generation, aerospace, metals, and transportation. The offerings include a number of products and solutions that provide industrial asset management capabilities, including sensor-based process measurement, machine health and condition monitoring, asset strategy and management, control systems, as well as non-destructive testing and inspection, and pipeline integrity solutions.

#### **SEGMENT RESULTS**

Segment revenue and profit are determined based on the internal performance measures used by the Company to assess the performance of each segment in a financial period. Summarized financial information is shown in the following tables. Consistent accounting policies have been applied by all segments within the Company, for all reporting periods.

	Three	Months Ended S	September 30, Ni	Nine Months Ended September 30			
Segment revenue		2021	2020	2021	2020		
Oilfield Services	\$	2,419 \$	2,308 \$	6,976 \$	7,858		
Oilfield Equipment		603	726	1,867	2,133		
Turbomachinery & Process Solutions		1,562	1,513	4,675	3,759		
Digital Solutions		510	503	1,499	1,460		
Total	\$	5,093 \$	5,049 \$	15,017 \$	15,210		

The performance of our operating segments is evaluated based on segment operating income (loss), which is defined as income (loss) before income taxes before the following: net interest expense, net other non-operating income (loss), corporate expenses, restructuring, impairment and other charges, inventory impairments, separation related costs, goodwill impairments and certain gains and losses not allocated to the operating segments.

	Three Months Ended September 30,					Nine Months Ended September 30,				
Segment income (loss) before income taxes		2021	2020		2021			2020		
Oilfield Services	\$	190	\$	93	\$	505	\$	345		
Oilfield Equipment		14		19		45		(4)		
Turbomachinery & Process Solutions		278		191		705		473		
Digital Solutions		26		46		75		117		
Total segment		508		349		1,330		931		
Corporate		(105)		(115)		(324)		(353)		
Goodwill impairment		_		_		_		(14,773)		
Inventory impairment (1)		_		(42)		_		(218)		
Restructuring, impairment and other		(14)		(209)		(219)		(1,637)		
Separation related		(11)		(32)		(53)		(110)		
Other non-operating loss, net		(102)		(149)		(791)		(367)		
Interest expense, net		(67)		(66)		(205)		(195)		
Income (loss) before income taxes	\$	209	\$	(264)	\$	(260)	\$	(16,722)		

<sup>(1)</sup> Charges for inventory impairments are predominantly reported in the "Cost of goods sold" caption of the condensed consolidated statements of income (loss).

The following table presents depreciation and amortization by segment:

	Three	Months End	ded Sep	Nine Months Ended September 30,				
Segment depreciation and amortization	2	2021		2020	2021			2020
Oilfield Services	\$	183	\$	217	\$	578	\$	714
Oilfield Equipment		22		35		81		114
Turbomachinery & Process Solutions		30		33		90		87
Digital Solutions		22		24		66		73
Total segment		257		309		815		988
Corporate		5		6		17		22
Total	\$	262	\$	315	\$	832	\$	1,010

#### NOTE 16. RELATED PARTY TRANSACTIONS

#### RELATED PARTY TRANSACTIONS WITH GE

GE is our largest shareholder, and we have continuing involvement with GE primarily through their remaining interest in us and BHH LLC, ongoing purchases and sales of products and services, transition services that they provide, as well as an aeroderivative joint venture (Aero JV) we formed with GE in 2019. Until GE and its affiliates own less than 20% of the voting power of our outstanding common stock, which includes both Class A and B common stock, GE is entitled to designate one person for nomination to our board of directors. At September 30, 2021 and December 31, 2020, GE's economic interest in BHH LLC through their ownership of Class B common stock and associated LLC Units were 17.2% and 30.1%, respectively. At September 30, 2021, GE owned Class A common stock in addition to their Class B common stock, which represents their overall Baker Hughes ownership of 20.6%.

The Aero JV is jointly controlled by GE and us, and therefore, we do not consolidate the JV. We had purchases with GE and its affiliates, including the Aero JV, of \$366 million and \$384 million during the three months ended September 30, 2021 and 2020, respectively, and \$988 million and \$993 million during the nine months ended September 30, 2021 and 2020, respectively. In addition, we sold products and services to GE and its affiliates for \$48 million and \$46 million during the three months ended September 30, 2021 and 2020, respectively, and \$136 million and \$150 million during the nine months ended September 30, 2021 and 2020, respectively.

The Company has \$300 million and \$356 million of accounts payable at September 30, 2021 and December 31, 2020, respectively, for goods and services provided by GE in the ordinary course of business. The Company has \$362 million and \$429 million of current receivables at September 30, 2021 and December 31, 2020, respectively, for goods and services provided to GE in the ordinary course of business.

On July 3, 2017, we executed a promissory note with GE that represents certain cash that we are holding on GE's behalf due to the restricted nature of the cash. The restriction arises as the majority of the cash cannot be released, transferred or otherwise converted into a non-restricted market currency due to the lack of market liquidity, capital controls or similar monetary or exchange limitations by a government entity of the jurisdiction in which such cash is situated. There is no maturity date on the promissory note, but we remain obligated to repay GE, therefore, this obligation is reflected as short-term borrowings. As of September 30, 2021, of the \$11 million due to GE, all was held in the form of cash. As of December 31, 2020, of the \$45 million due to GE, \$44 million was held in the form of cash and \$1 million was held in the form of investment securities. A corresponding liability is reported in short-term debt in the condensed consolidated statements of financial position.

#### **RELATED PARTY TRANSACTIONS WITH C3.ai**

We have agreements with C3.ai under which, among other things, we received a subscription (which we refer to below as direct subscription fees) to use certain C3.ai offerings for internal use and the development of applications on the C3.ai Al Suite, as well as the right to resell C3.ai offerings worldwide on an exclusive basis in the oil and gas market and, with C3.ai's prior consent, non-exclusively in other markets, in each case subject to certain exceptions and conditions. The agreement has an expiration date in the fiscal year ending April 30, 2024 with annual contractual amounts of our minimum revenue commitment of \$75 million, \$125 million, and \$150 million per year, which amounts are inclusive of direct subscription fees of approximately \$28 million per year, over the fiscal years ending April 30, 2022, 2023, and 2024, respectively. To the extent we are unable to meet the annual minimum revenue commitment under such arrangement, we are obligated to pay C3.ai the shortfall; if we exceed the annual minimum revenue commitment, C3.ai will pay us a sales commission. Lorenzo Simonelli, Chief Executive Officer of Baker Hughes, serves as a member of the board of directors of C3.ai. See "Note 14. Financial Instruments" for further discussion of our investment in C3.ai.

#### NOTE 17. COMMITMENTS AND CONTINGENCIES

#### LITIGATION

We are subject to legal proceedings arising in the ordinary course of our business. Because legal proceedings are inherently uncertain, we are unable to predict the ultimate outcome of such matters. We record a liability for those contingencies where the incurrence of a loss is probable and the amount can be reasonably estimated. Based on the opinion of management, we do not expect the ultimate outcome of currently pending legal proceedings to have a material adverse effect on our results of operations, financial position or cash flows. However, there can be no assurance as to the ultimate outcome of these matters.

In January 2013, INEOS and Naphtachimie initiated expertise proceedings in Aix-en-Provence, France arising out of a fire at a chemical plant owned by INEOS in Lavera, France, which resulted in a 15-day plant shutdown and destruction of a steam turbine, which was part of a compressor train owned by Naphtachimie. The most recent quantification of the alleged damages is €250 million. Two of the Company's subsidiaries (and 17 other companies) were notified to participate in the proceedings. The proceedings are ongoing, and at this time, there is no indication that the Company's subsidiaries were involved in the incident. Although the outcome of the claims remains uncertain, our insurer has accepted coverage and is defending the Company in the expertise proceeding.

On July 31, 2018, International Engineering & Construction S.A. (IEC) initiated arbitration proceedings in New York administered by the International Center for Dispute Resolution (ICDR) against the Company and its subsidiaries arising out of a series of sales and service contracts entered between IEC and the Company's subsidiaries for the sale and installation of LNG plants and related power generation equipment in Nigeria (Contracts). Prior to the filing of the IEC Arbitration, the Company's subsidiaries made demands for payment due under the Contracts. On August 15, 2018, the Company's subsidiaries initiated a separate demand for ICDR arbitration against IEC for claims of additional costs and amounts due under the Contracts. On October 10, 2018, IEC filed a Petition to Compel Arbitration in the United States District Court for the Southern District of New York against the Company seeking to compel non-signatory Baker Hughes entities to participate in the arbitration filed by IEC. The complaint is captioned International Engineering & Construction S.A. et al. v. Baker Hughes, a GE company, LLC, et al. No. 18-cv-09241 (S.D.N.Y 2018); this action was dismissed by the Court on August 13, 2019. In the arbitration, IEC alleges breach of contract and other claims against the Company and its subsidiaries and seeks recovery of alleged compensatory damages, in addition to reasonable attorneys' fees, expenses and arbitration costs. On March 15, 2019, IEC amended its request for arbitration to alleged damages of \$591 million of lost profits plus unspecified additional costs based on alleged non-performance of the contracts in dispute. The arbitration hearing was held from December 9, 2019 to December 20, 2019. On March 3, 2020, IEC amended their damages claim to \$700 million of alleged loss cash flow or, in the alternative, \$244.9 million of lost profits and various costs based on alleged non-performance of the contracts in dispute, and in addition \$4.8 million of liquidated damages, \$58.6 million in take-or-pay costs of feed gas, and unspecified additional costs of rectification and take-or-pay future obligations, plus unspecified interest and attorneys' fees. On May 3, 2020, the arbitration panel dismissed IEC's request for take-or-pay damages. On May 29, 2020, IEC quantified their claim for legal fees at \$14.2 million and reduced their alternative claim from \$244.9 million to approximately \$235 million. The Company and its subsidiaries have contested IEC's claims and are pursuing claims for compensation under the contracts. On October 31, 2020, the ICDR notified the arbitration panel's final award, which dismissed the majority of IEC's claims and awarded a portion of the Company's claims. On January 27, 2021, IEC filed a petition to vacate the arbitral award in the Supreme Court of New York, County of New York. On March 5, 2021, the Company filed a petition to confirm the arbitral award, and on March 8, 2021, the Company removed the matter to the United States District Court for the Southern District of New York. At this time, we are not able to predict the outcome of these

On March 15, 2019 and March 18, 2019, the City of Riviera Beach Pension Fund and Richard Schippnick, respectively, filed in the Delaware Court of Chancery shareholder derivative lawsuits for and on the Company's behalf against GE, the then-current members of the Board of Directors of the Company and the Company as a nominal defendant, related to the decision to (i) terminate the contractual prohibition barring GE from selling any of the Company's shares before July 3, 2019; (ii) repurchase \$1.5 billion in the Company's stock from GE; (iii) permit GE to sell approximately \$2.5 billion in the Company's stock through a secondary offering; and (iv) enter into a series of other agreements and amendments that will govern the ongoing relationship between the Company and

GE (collectively, the "2018 Transactions"). The complaints in both lawsuits allege, among other things, that GE, as the Company's controlling stockholder, and the members of the Company's Board of Directors breached their fiduciary duties by entering into the 2018 Transactions. The relief sought in the complaints includes a request for a declaration that the defendants breached their fiduciary duties, that GE was unjustly enriched, disgorgement of profits, an award of damages sustained by the Company, pre- and post-judgment interest, and attorneys' fees and costs. On March 21, 2019, the Chancery Court entered an order consolidating the Schippnick and City of Riviera Beach complaints under consolidated C.A. No. 2019-0201-AGB, styled in re Baker Hughes, a GE company derivative litigation. On May 10, 2019, Plaintiffs voluntarily dismissed their claims against the members of the Company's Conflicts Committee, and on May 15, 2019, Plaintiffs voluntarily dismissed their claims against former Baker Hughes director Martin Craighead. On June 7, 2019, the defendants and nominal defendant filed a motion to dismiss the lawsuit on the ground that the derivative plaintiffs failed to make a demand on the Company's Board of Directors to pursue the claims itself, and GE and the Company's Board of Directors filed a motion to dismiss the lawsuit on the ground that the complaint failed to state a claim on which relief can be granted. The Chancery Court denied the motions on October 8, 2019, except granted GE's motion to dismiss the unjust enrichment claim against it. On October 31, 2019, the Company's Board of Directors designated a Special Litigation Committee and empowered it with full authority to investigate and evaluate the allegations and issues raised in the Chancery Court granted the motion and stayed the derivative litigation until June 1, 2020. On May 20, 2020, the Chancery Court granted an extension of the stay to October 15, 2020. On October 13, 2020, the Special Litigation Committee filed its report with the Court. At

In March 2019, the Company received a document request from the United States Department of Justice (the "DOJ") related to certain of the Company's operations in Iraq and its dealings with Unaoil Limited and its affiliates. In December 2019, the Company received a similar document request from the SEC. The Company has cooperated with the DOJ and the SEC in connection with their requests and any related matters. On September 30, 2021, the Company was informed that the matter has been closed and no enforcement action has been taken.

On August 13, 2019, Tri-State Joint Fund filed in the Delaware Court of Chancery, a shareholder class action lawsuit for and on the behalf of itself and all similarly situated public stockholders of Baker Hughes Incorporated against the General Electric Company (GE), the former members of the Board of Directors of BHI, and certain former BHI Officers alleging breaches of fiduciary duty, aiding and abetting, and other claims in connection with the combination of BHI and the oil and gas business (GE O&G) of GE (the Transactions). On October 28, 2019, City of Providence filed in the Delaware Court of Chancery a shareholder class action lawsuit for and on behalf of itself and all similarly situated public shareholders of BHI against GE, the former members of the Board of Directors of BHI, and certain former BHI Officers alleging substantially the same claims in connection with the Transactions. The relief sought in these complaints include a request for a declaration that Defendants breached their fiduciary duties, an award of damages, pre- and post-judgment interest, and attorneys' fees and costs. The lawsuits have been consolidated, and plaintiffs filed a consolidated class action complaint on December 17, 2019 against certain former BHI officers alleging breaches of fiduciary duty and against GE for aiding and abetting those breaches. The December 2019 complaint omitted the former members of the Board of Directors of BHI, except for Mr. Craighead who also served as President and CEO of BHI. Mr. Craighead and Ms. Ross, who served as Senior Vice President and Chief Financial Officer of BHI, remain named in the December 2019 complaint along with GE. The relief sought in the consolidated complaint includes a declaration that the former BHI officers breached their fiduciary duties and that GE aided and abetted those breaches, an award of damages, pre- and post-judgment interest, and attorneys' fees and costs. On or around February 12, 2020, the defendants filed motions to dismiss the lawsuit on the grounds that the complaint failed to state a claim on which relief could be granted. On or around October 27, 2020, the Chancery Court granted GE's motion to dismiss, and granted in part the motion to dismiss filed by Mr. Craighead and Ms. Ross, thereby dismissing all of the claims against GE and Ms. Ross, and all but one of the claims against Mr. Craighead. At this time, we are not able to predict the outcome of the remaining claim.

On December 11, 2019, BMC Software, Inc. ("BMC") filed a lawsuit in federal court in the Southern District of Texas against Baker Hughes, a GE company, LLC alleging trademark infringement, unfair competition, and unjust enrichment, arising out of the Company's use of its new logo and affiliated branding. On January 1, 2020, BMC amended its complaint to add Baker Hughes Company. The relief sought in the complaint includes a request for

injunctive relief, an award of damages (including punitive damages), pre- and post-judgment interest, and attorneys' fees and costs. At this time, we are not able to predict the outcome of these claims.

In December 2020, the Company received notice that the SEC is conducting a formal investigation that the Company understands is related to its books and records and internal controls regarding sales of its products and services in projects impacted by U.S. sanctions. The Company is cooperating with the SEC and providing requested information. The Company has also initiated an internal review with the assistance of external legal counsel regarding internal controls and compliance related to U.S. sanctions requirements. While the Company's review remains ongoing, in September 2021, the Company voluntarily informed the Office of Foreign Assets Control (OFAC) that non-U.S. Baker Hughes affiliates in two foreign countries appear to have received payments, involving U.S. touchpoints, that are subject to debt restrictions pursuant to applicable U.S. sanctions laws. Although the value of the payments in connection with the identified transactions is immaterial, the Company is unable to determine at this time if any remedial or other actions may be taken by OFAC. The Company provided a copy of the letter to the SEC, and, as the SEC investigation is ongoing, the Company cannot anticipate the timing, outcome or possible impact of the investigation or review, financial or otherwise.

We insure against risks arising from our business to the extent deemed prudent by our management and to the extent insurance is available, but no assurance can be given that the nature and amount of that insurance will be sufficient to fully indemnify us against liabilities arising out of pending or future legal proceedings or other claims. Most of our insurance policies contain deductibles or self-insured retentions in amounts we deem prudent and for which we are responsible for payment. In determining the amount of self-insurance, it is our policy to self-insure those losses that are predictable, measurable and recurring in nature, such as claims for automobile liability, general liability and workers compensation.

#### **OTHER**

In the normal course of business with customers, vendors and others, we have entered into off-balance sheet arrangements, such as surety bonds for performance, letters of credit and other bank issued guarantees. We also provide guarantees to GE Capital on behalf of some customers who have entered into financing arrangements with GE Capital. Total off-balance sheet arrangements were approximately \$4.5 billion at September 30, 2021. It is not practicable to estimate the fair value of these financial instruments. None of the off-balance sheet arrangements either has, or is likely to have, a material effect on our financial position, results of operations or cash flows.

We sometimes enter into consortium or similar arrangements for certain projects primarily in our Oilfield Equipment segment. Under such arrangements, each party is responsible for performing a certain scope of work within the total scope of the contracted work, and the obligations expire when all contractual obligations are completed. The failure or inability, financially or otherwise, of any of the parties to perform their obligations could impose additional costs and obligations on us. These factors could result in unanticipated costs to complete the project, liquidated damages or contract disputes.

#### NOTE 18. RESTRUCTURING, IMPAIRMENT AND OTHER

We recorded restructuring, impairment and other charges of \$14 million and \$209 million during the three months ended September 30, 2021 and 2020, respectively, and \$219 million and \$1,637 million during the nine months ended September 30, 2021 and 2020, respectively. Charges incurred in 2021 are primarily related to the continuation of our overall strategy to right-size our structural costs for the year-over-year change in activity levels and market conditions. Details of these charges are discussed below.

#### RESTRUCTURING AND IMPAIRMENT

The following table presents restructuring and impairment charges by the impacted segment, however, these charges are not included in the reported segment results:

	Three Months Ended September 30,					Nine Months Ended September 30,				
	2	021		2020		2021		2020		
Oilfield Services	\$	14	\$	144	\$	119	\$	453		
Oilfield Equipment		3		21		4		121		
Turbomachinery & Process Solutions		(3)		7		11		27		
Digital Solutions		_		18		3		52		
Corporate		_		1		7		15		
Total	\$	14	\$	191	\$	144	\$	668		

Restructuring and impairment charges were primarily related to employee termination expenses from reducing our headcount in certain geographical locations, and product line rationalization, including facility closures and related expenses such as property, plant & equipment impairments and contract termination fees. The table below includes any gains on the dispositions of certain property, plant & equipment previously impaired as a consequence of exit activities. Details of these charges are as follows:

	Three Months Ended September 30,				Nine Months Ended September 30,				
		2021		2020		2021		2020	
Property, plant & equipment, net	\$	(1)	\$	65	\$	21	\$	214	
Employee-related termination expenses		1		108		94		406	
Contract termination fees		3		1		4		23	
Other incremental costs		11		17		25		25	
Total	\$	14	\$	191	\$	144	\$	668	

#### **OTHER**

During the three months ended September 30, 2021, there were no other charges incurred. During the nine months ended September 30, 2021, we incurred other charges of \$75 million. During the three and nine months ended September 30, 2020, we incurred other charges of \$18 million and \$969 million, respectively.

Charges for the nine months ended September 30, 2021 were primarily related to certain litigation matters in our TPS segment and the release of foreign currency translation adjustments for certain restructured product lines in our DS segment.

Charges for the nine months ended September 30, 2020 were comprised of intangible asset impairments of \$605 million driven by our decision to exit certain businesses primarily in our OFS segment, other long-lived asset impairments of \$216 million (\$124 million of intangible assets, \$77 million of property, plant and equipment and \$15 million of other assets) in our OFE segment and other charges of \$73 million driven by certain litigation matters and impairment of an equity method investment primarily in corporate and the OFE segment, and charges related to corporate facility rationalization.

#### NOTE 19. ASSETS AND LIABILITIES OF BUSINESS HELD FOR SALE

In March 2021, we announced that we entered into an agreement with Akastor ASA to create a joint venture company (JV Company) to deliver global offshore drilling solutions. The JV Company will be known as HMH and owned 50-50 by Baker Hughes and Akastor ASA. Consequently, on October 1, 2021, we closed the transaction and contributed our subsea drilling systems (SDS) business, a division of our Oilfield Equipment segment, to the JV Company and received as consideration 50% of the shares of the JV Company and \$200 million cash of which \$120 million was paid at the time of closing. The JV Company issued notes to Baker Hughes for \$80 million representing the balance of the consideration owed that will be subordinated to the JV Company's external debt financing. Our ongoing operations in the JV Company will not be integral to our operations. The Company's interest in the JV Company will be accounted for as an equity method investment.

As of September 30, 2021, the SDS business was classified as held for sale and measured and reported at the lower of its carrying amount or fair value less costs to sell. Based on our preliminary estimates, the carrying value is expected to approximate the fair value less costs to sell, which would include deal costs and foreign currency translation adjustments associated with this business. The following table presents financial information related to the assets and liabilities of the SDS business being contributed to the JV Company that are classified as held for sale and reported in "All other current liabilities" in our condensed consolidated statement of financial position as of September 30, 2021.

Assets Current assets (1) Property, plant and equipment Intangible assets All other assets Total assets Liabilities		
Property, plant and equipment Intangible assets All other assets Total assets	_	
Intangible assets All other assets Total assets	\$	122
All other assets Total assets		108
Total assets		122
1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 -		56
Liabilities		408
Liabilities		
Current liabilities		48
All other liabilities		6
Total liabilities	·	54
Total carrying amount of net assets contributed	\$	354

<sup>(1)</sup> On the closing date, we contributed cash in lieu of customer receivables, which was incremental to the assets held for sale detailed in the table above.

#### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Management's Discussion and Analysis of Financial Condition and Results of Operations (MD&A) should be read in conjunction with the condensed consolidated financial statements and the related notes included in Item 1 thereto.

#### **EXECUTIVE SUMMARY**

We are an energy technology company with a broad and diversified portfolio of technologies and services that span the energy and industrial value chain. We conduct business in more than 120 countries and employ approximately 54,000 employees. We operate through our four business segments: Oilfield Services (OFS), Oilfield Equipment (OFE), Turbomachinery & Process Solutions (TPS), and Digital Solutions (DS). We sell products and services primarily in the global oil and gas markets, within the upstream, midstream and downstream segments.

In 2020, the industry experienced multiple factors which drove expectations for global oil and gas related spending to be lower. The COVID-19 pandemic lowered global demand for hydrocarbons, as social distancing and travel restrictions were implemented across the world.

The health and safety of our employees continues to be a top priority. Throughout the COVID-19 pandemic, we have utilized remote working where possible, limited travel, and implemented rigorous safety protocols at our sites including pre-entry screenings, social distancing, and face coverings. As conditions improve in certain locations, we are starting to return additional employees to offices/worksites and enabling opportunities for more in-person engagements where it is safe to do so. We are also closely monitoring the evolving dynamics and vaccine situation, and will adjust our protocols as needed to continue protecting our employees and delivering for our customers, in alignment with all associated requirements.

As we look at the macro environment in 2021 and into 2022, the global economy continues to recover from the impact of the global pandemic. However, the pace of growth is being constrained by effects from variant strains of the COVID-19 virus, global chip shortages, supply chain challenges, and energy supply constraints in multiple parts of the world. Despite these headwinds, global growth appears to be on relatively solid footing, underpinning a favorable outlook for the oil market, aided by continued spending discipline by the world's largest producers. In the natural gas and liquefied natural gas (LNG) markets, fundamentals remain strong with a combination of solid demand growth and extremely tight supply in many parts of the world. We anticipate future demand improving as governments around the world accelerate the transition towards cleaner sources of energy. Outside of the oil and gas industry, the focus on cleaner energy sources and technology to decarbonize resource-intensive industries continue to accelerate. In the U.S., Europe, and Asia, various projects around wind, solar, and green and blue hydrogen are moving forward, as well as a number of carbon capture projects.

In the third quarter of 2021, we took steps to accelerate our strategy and to view our company in two broad business areas: Oilfield Services & Equipment and Industrial Energy Technology to better position Baker Hughes for today and in the coming years. We believe that focusing on two major business areas with close alignment will enhance our flexibility, improve execution, and provide long-term optionality as the energy markets evolve.

On the Oilfield Services & Equipment side of the Company, we have a technology-leading global enterprise with core strengths in drilling services, high-end completion tools, flexible pipe, artificial lift, and production and downstream chemicals. Oilfield Services & Equipment is poised to benefit from cyclical growth in the coming years as we believe that we are in the early stages of a broad based, multi-year recovery that will be characterized by longer term investments into the core OPEC+ countries.

Industrial Energy Technology is our TPS and DS businesses. Both product companies have compelling portfolios that are beginning to see significant secular growth opportunities, particularly in areas such as hydrogen and carbon capture, utilization and storage (CCUS). With core competencies across a number of offerings like power generation, compression, and condition monitoring, as well as a growing presence in flow control, industrial asset management and digital, we have a strong foundation on which to build an even more comprehensive presence in the broad industrial energy technology markets.

In the third quarter of 2021, we generated revenue of \$5,093 million compared to \$5,049 million in the third quarter of 2020. The increase in revenue was driven by higher volume in the OFS, TPS and DS segments, partially offset by lower activity in the OFE segment. Income before income taxes was \$209 million for the third quarter of 2021, which included restructuring, impairment and other charges of \$14 million and separation related costs of \$11 million. In the third quarter of 2020, loss before income taxes was \$264 million, which included the write-down of assets held for sale of \$129 million, restructuring, impairment and other charges of \$209 million, separation related costs of \$32 million, and inventory impairments of \$42 million.

#### **OUTLOOK**

Our business is exposed to a number of different macro factors, which influence our outlook and expectations given the volatile conditions in the industry. All of our outlook expectations are purely based on the market as we see it today, and are subject to changing conditions in the industry.

- North America onshore activity: we expect North America onshore activity to continue to improve in the fourth quarter of 2021 as compared to the third quarter of 2021 along with further growth in 2022 should commodity prices remain at current levels.
- International onshore activity: we expect international activity to continue to improve in the fourth quarter of 2021 across a broad range of
  markets compared to the third quarter of 2021 with further growth in 2022 should commodity prices remain at current levels.
- Offshore projects: we expect the offshore markets to stabilize in 2021 and for the number of tree awards in the market to remain stable or grow
  modestly compared to 2020 levels. Looking ahead to 2022, we expect a modest recovery in offshore activity.
- LNG projects: we remain optimistic on the LNG market long-term and view natural gas as a transition and destination fuel. We continue to view
  the long-term economics of the LNG industry as positive.

We have other segments in our portfolio that are more correlated with various industrial metrics, including GDP, such as our Digital Solutions segment.

We also have segments within our portfolio that are exposed to new energy solutions, specifically focused around decarbonization of energy and industry, including hydrogen, geothermal, CCUS, and energy storage. We expect to see continued growth in these segments as new energy solutions become a more prevalent part of the broader energy mix.

Overall, we believe our portfolio is well positioned to compete across the energy value chain and deliver comprehensive solutions for our customers. We remain optimistic about the long-term economics of the industry, but we are continuing to operate with flexibility given our expectations for volatility and changing activity levels in the near term. While governments may change or discontinue incentives for renewable energy additions, we do not anticipate any significant impacts to our business in the foreseeable future.

Over time, we believe the world's demand for energy will continue to rise, and that hydrocarbons will play a major role in meeting the world's energy needs for the foreseeable future. As such, we remain focused on delivering innovative, cost-efficient solutions that deliver step changes in operating and economic performance for our customers.

#### **BUSINESS ENVIRONMENT**

The following discussion and analysis summarizes the significant factors affecting our results of operations, financial condition and liquidity position as of and for the three and nine months ended September 30, 2021 and 2020, and should be read in conjunction with the condensed consolidated financial statements and related notes of the Company.

We operate in more than 120 countries helping customers find, evaluate, drill, produce, transport and process hydrocarbon resources. Our revenue is predominately generated from the sale of products and services to major, national, and independent oil and natural gas companies worldwide, and is dependent on spending by our customers for oil and natural gas exploration, field development and production. This spending is driven by a number of factors, including our customers' forecasts of future energy demand and supply, their access to resources

to develop and produce oil and natural gas, their ability to fund their capital programs, the impact of new government regulations and most importantly, their expectations for oil and natural gas prices as a key driver of their cash flows.

#### Oil and Natural Gas Prices

Oil and natural gas prices are summarized in the table below as averages of the daily closing prices during each of the periods indicated.

	Three Months Ended September 30,					Nine Months Ended September 30,				
		2021		2020		2021		2020		
Brent oil price (\$/Bbl) (1)	\$	73.51	\$	42.91	\$	67.89	\$	41.15		
WTI oil price (\$/Bbl) (2)		70.58		40.89		65.05		38.04		
Natural gas price (\$/mmBtu) (3)		4.35		2.00		3.61		1.87		

- (1) Energy Information Administration (EIA) Europe Brent Spot Price per Barrel
- (2) EIA Cushing, OK WTI (West Texas Intermediate) spot price
- 3) EIA Henry Hub Natural Gas Spot Price per million British Thermal Unit

Oil and natural gas prices increased during the three and nine months ended September 30, 2021 largely driven by increased demand as a result of the global recovery from the COVID-19 pandemic which has outpaced a constrained supply.

Outside North America, customer spending is most heavily influenced by Brent oil prices, which increased from the same quarter last year, ranging from a low of \$65.51/Bbl in August 2021 to a high of \$78.85/Bbl in September 2021. For the nine months ended September 30, 2021, Brent oil prices averaged \$67.89/Bbl, which represented an increase of \$26.74/Bbl from the same period last year.

In North America, customer spending is highly driven by WTI oil prices, which increased from the same quarter last year. Overall, WTI oil prices ranged from a low of \$62.25/Bbl in August 2021 to a high of \$75.54/Bbl in September 2021. For the nine months ended September 30, 2021, WTI oil prices averaged \$65.05/Bbl, which represented an increase of \$27.01/Bbl from the same period last year.

In North America, natural gas prices, as measured by the Henry Hub Natural Gas Spot Price, averaged \$4.35/mmBtu in the third quarter of 2021, representing a 118% increase from the same quarter in the prior year. Throughout the quarter, Henry Hub Natural Gas Spot Prices ranged from a low of \$3.56/mmBtu in July 2021 to a high of \$5.94/mmBtu in September 2021.

#### **Baker Hughes Rig Count**

The Baker Hughes rig counts are an important business barometer for the drilling industry and its suppliers. When drilling rigs are active they consume products and services produced by the oil service industry. Rig count trends are driven by the exploration and development spending by oil and natural gas companies, which in turn is influenced by current and future price expectations for oil and natural gas. The counts may reflect the relative strength and stability of energy prices and overall market activity; however, these counts should not be solely relied on as other specific and pervasive conditions may exist that affect overall energy prices and market activity.

We have been providing rig counts to the public since 1944. We gather all relevant data through our field service personnel, who obtain the necessary data from routine visits to the various rigs, customers, contractors and other outside sources as necessary. We base the classification of a well as either oil or natural gas primarily upon filings made by operators in the relevant jurisdiction. This data is then compiled and distributed to various wire services and trade associations and is published on our website. We believe the counting process and resulting data is reliable; however, it is subject to our ability to obtain accurate and timely information. Rig counts are compiled weekly for the U.S. and Canada and monthly for all international rigs. Published international rig counts

do not include rigs drilling in certain locations, such as Russia, the Caspian region, and onshore China because this information is not readily available.

Rigs in the U.S. and Canada are counted as active if, on the day the count is taken, the well being drilled has been started but drilling has not been completed and the well is anticipated to be of sufficient depth to be a potential consumer of our drill bits. In international areas, rigs are counted on a weekly basis and deemed active if drilling activities occurred during the majority of the week. The weekly results are then averaged for the month and published accordingly. The rig count does not include rigs that are in transit from one location to another, rigging up, being used in non-drilling activities including production testing, completion and workover, and are not expected to be significant consumers of drill bits.

The rig counts are summarized in the table below as averages for each of the periods indicated.

	Three Mo Septemb	nths Ended oer 30,			Nine Mont Septembe			
	2021	2020	% Chan	ge	2021	2020	% Chang	ge
North America	647	301	115	%	570	566	1	%
International	770	729	6	%	735	877	(16)	%
Worldwide	1,417	1,030	38	%	1,305	1,443	(10)	%

The worldwide rig count was 1,417 for the third quarter of 2021, an increase of 38% as compared to the same period last year due primarily to an increase in North America.

Within North America, the increase was primarily driven by the Canada rig count, which was up 220% when compared to the same period last year, and an increase in the U.S. rig count, which was up 95% when compared to the same period last year. Internationally, the rig count increase was driven by increases in the Latin America and Africa regions of 78% and 28%, respectively.

The worldwide rig count was 1,305 for the nine months ended September 30, 2021, a decrease of 10% as compared to the same period last year. Within North America, the rig count was relatively flat primarily driven by the land rig count, which was up 1%, and a decrease in the offshore rig count of 19%. Internationally, the rig count decline was driven by decreases in the Middle East and Africa regions of 29% and 21%, respectively.

#### RESULTS OF OPERATIONS

The discussions below relating to significant line items from our condensed consolidated statements of income (loss) are based on available information and represent our analysis of significant changes or events that impact the comparability of reported amounts. Where appropriate, we have identified specific events and changes that affect comparability or trends and, where reasonably practicable, have quantified the impact of such items. All dollar amounts in tabulations in this section are in millions of dollars, unless otherwise stated. Certain columns and rows may not add due to the use of rounded numbers.

Our condensed consolidated statement of income (loss) displays sales and costs of sales in accordance with SEC regulations under which "goods" is required to include all sales of tangible products and "services" must include all other sales, including other service activities. For the amounts shown below, we distinguish between "equipment" and "product services", where product services refer to sales under product services agreements, including sales of both goods (such as spare parts and equipment upgrades) and related services (such as monitoring, maintenance and repairs), which is an important part of our operations. We refer to "product services" simply as "services" within the Business Environment section of Management's Discussion and Analysis.

The performance of our operating segments is evaluated based on segment operating income (loss), which is defined as income (loss) before income taxes and before the following: net interest expense, net other non-operating income (loss), corporate expenses, restructuring, impairment and other charges, goodwill impairments, inventory impairments, separation related costs, and certain gains and losses not allocated to the operating segments.

In evaluating the segment performance, the Company primarily uses the following:

**Volume:** Volume is the increase or decrease in products and/or services sold period-over-period excluding the impact of foreign exchange and price. The volume impact on profit is calculated by multiplying the prior period profit rate by the change in revenue volume between the current and prior period. It also includes price, defined as the change in sales price for a comparable product or service period-over-period and is calculated as the period-over-period change in sales prices of comparable products and services.

Foreign Exchange (FX): FX measures the translational foreign exchange impact, or the translation impact of the period-over-period change on sales and costs directly attributable to change in the foreign exchange rate compared to the U.S. dollar. FX impact is calculated by multiplying the functional currency amounts (revenue or profit) with the period-over-period FX rate variance, using the average exchange rate for the respective period.

(Inflation)/Deflation: (Inflation)/deflation is defined as the increase or decrease in direct and indirect costs of the same type for an equal amount of volume. It is calculated as the year-over-year change in cost (i.e. price paid) of direct material, compensation & benefits and overhead costs.

**Productivity:** Productivity is measured by the remaining variance in profit, after adjusting for the period-over-period impact of volume & price, foreign exchange and (inflation)/deflation as defined above. Improved or lower period-over-period cost productivity is the result of cost efficiencies or inefficiencies, such as cost decreasing or increasing more than volume, or cost increasing or decreasing less than volume, or changes in sales mix among segments. This also includes the period-over-period variance of transactional foreign exchange, aside from those foreign currency devaluations that are reported separately for business evaluation purposes.

#### **Orders and Remaining Performance Obligations**

**Orders**: For the nine months ended September 30, 2021, we recognized orders of \$15.0 billion, a decrease of \$0.5 billion, or 3%, from the nine months ended September 30, 2020. For the three months ended September 30, 2021, we recognized orders of \$5.4 billion, an increase of \$0.3 billion, or 5%, from the three months ended September 30, 2020. Service orders were up 18% and equipment orders were down 7%. The increase in orders was driven by OFE, OFS and DS, partially offset by TPS.

**Remaining Performance Obligations (RPO):** As of September 30, 2021, the aggregate amount of the transaction price allocated to the unsatisfied (or partially unsatisfied) performance obligations was \$23.5 billion.

#### Revenue and Operating Income (Loss)

Revenue and operating income (loss) for each of our four operating segments is provided below.

	Three Months Ended September 30,						Nine Months Ended September 30,						
		2021		2020		\$ Change		2021		2020		Change	
Segment revenue:													
Oilfield Services	\$	2,419	\$	2,308	\$	111	\$	6,976	\$	7,858	\$	(882)	
Oilfield Equipment		603		726		(123)		1,867		2,133		(266)	
Turbomachinery & Process Solutions		1,562		1,513		49		4,675		3,759		916	
Digital Solutions		510		503		7		1,499		1,460		39	
Total	\$	5,093	\$	5,049	\$	44	\$	15,017	\$	15,210	\$	(193)	

	Three Months Ended September 30,				_		
	;	2021	2020	\$ Change	2021	2020	\$ Change
Segment operating income (loss):							
Oilfield Services	\$	190 \$	93 \$	97 \$	505 \$	345 \$	160
Oilfield Equipment		14	19	(5)	45	(4)	49
Turbomachinery & Process Solutions		278	191	87	705	473	232
Digital Solutions		26	46	(20)	75	117	(42)
Total segment operating income		508	349	159	1,330	931	399
Corporate		(105)	(115)	10	(324)	(353)	29
Goodwill impairment		· —	· —	_	· —	(14,773)	14,773
Inventory impairment		_	(42)	42	_	(218)	218
Restructuring, impairment and other		(14)	(209)	195	(219)	(1,637)	1,418
Separation related		(11)	(32)	21	(53)	(110)	57
Operating income (loss)		378	(49)	427	736	(16, 160)	16,896
Other non-operating loss, net		(102)	(149)	47	(791)	(367)	(424)
Interest expense, net		(67)	(66)	(1)	(205)	(195)	(10)
Income (loss) before income taxes		209	(264)	473	(260)	(16,722)	16,462
Benefit (provision) for income taxes		(193)	(6)	(187)	(406)	10	(416)
Net income (loss)	\$	16 \$	(270)\$	286 \$	(666)\$	(16,712)\$	16,046

#### Segment Revenues and Segment Operating Income (Loss)

#### Third Quarter of 2021 Compared to the Third Quarter of 2020

Revenue increased \$44 million, or 1%, driven by higher volume in OFS, TPS and DS, partially offset by lower volume in OFE. OFS increased \$111 million, TPS increased \$49 million and DS increased \$7 million, partially offset by OFE which decreased \$123 million.

Total segment operating income increased \$159 million. The increase was driven by OFS which increased \$97 million and TPS which increased \$87 million, partially offset by DS which decreased \$20 million and OFE which decreased \$5 million.

#### **Oilfield Services**

OFS revenue of \$2,419 million increased \$111 million, or 5%, in the third quarter of 2021 compared to the third quarter of 2020, as a result of increased activity in North America, as evidenced by an increase in the North America rig count. North America revenue was \$714 million in the third quarter of 2021, an increase of \$155 million from the third quarter of 2020. International revenue was \$1,705 million in the third quarter of 2021, a decrease of \$44 million from the third quarter of 2020, mainly driven by the Middle East region. OFS revenue growth was affected by Hurricane Ida and supply chain-related shipment delays in the quarter.

OFS segment operating income was \$190 million in the third quarter of 2021 compared to \$93 million in the third quarter of 2020, primarily driven by higher volume and increased cost productivity as a result of cost efficiencies and restructuring actions, partially offset by commodity cost inflation.

#### Oilfield Equipment

OFE revenue of \$603 million decreased \$123 million, or 17%, in the third quarter of 2021 compared to the third quarter of 2020. The decrease was primarily driven by lower volume in the subsea production systems and surface pressure control projects businesses, and from the disposition of the surface pressure control flow business in the fourth quarter of 2020, partially offset by higher volume in the services and flexible pipe businesses.

OFE segment operating income was \$14 million in the third quarter of 2021 compared to segment operating income of \$19 million in the third quarter of 2020. The decrease in income was primarily driven by lower volume.

#### **Turbomachinery & Process Solutions**

TPS revenue of \$1,562 million increased \$49 million, or 3%, in the third quarter of 2021 compared to the third quarter of 2020. The increase was driven by higher equipment and services volume. Equipment revenue was up 2% and service revenue was up 4% when compared to the prior year. Equipment revenue in the quarter represented 45% and service revenue represented 55% of total segment revenue.

TPS segment operating income was \$278 million in the third quarter of 2021 compared to \$191 million in the third quarter of 2020. The increase in income was driven primarily by higher volume and increased cost productivity.

#### **Digital Solutions**

DS revenue of \$510 million increased \$7 million, or 1%, in the third quarter of 2021 compared to the third quarter of 2020, mainly driven by higher volume across the Process & Pipeline Services and Waygate Technologies businesses, partially offset by declines in the Nexus Control and Bently Nevada businesses. DS revenue growth was affected by supply chain constraints that impacted product deliveries.

DS segment operating income was \$26 million in the third quarter of 2021 compared to \$46 million in the third quarter of 2020. The decrease in profitability was primarily driven by lower cost productivity and unfavorable business mix.

#### Corporate

In the third quarter of 2021, corporate expenses were \$105 million compared to \$115 million in the third quarter of 2020. The decrease of \$10 million was primarily driven by lower expenses related to cost efficiencies and restructuring actions.

#### Restructuring, Impairment and Other

In the third quarter of 2021, we recognized \$14 million of restructuring, impairment and other items, compared to \$209 million in the third quarter of 2020. The charges in the third quarter of 2021 primarily relate to initiatives in our OFS segment that are the continuation of our overall strategy to right-size our structural costs. The charges in the third quarter of 2020 primarily related to the continuation of activities from our first quarter 2020 restructuring plan.

#### Other Non-Operating Loss, Net

In the third quarter of 2021, we incurred \$102 million of other non-operating losses. Included in this amount was a loss of \$140 million related to marking our investment in C3.ai to fair value. For the third quarter of 2020, we incurred \$149 million of other non-operating losses. Included in this amount was a loss of \$129 million related to the disposition of our surface pressure control flow business.

#### Interest Expense, Net

In the third quarter of 2021, we incurred interest expense, net of interest income, of \$67 million, which increased \$1 million compared to the third quarter of 2020, primarily driven by lower interest income.

#### **Income Taxes**

In the third quarter of 2021, the provision for income taxes was \$193 million. The difference between the U.S. statutory tax rate of 21% and the effective tax rate is primarily related to losses with no tax benefit due to valuation allowances and changes in unrecognized tax benefits related to uncertain tax positions.

In the third quarter of 2020, the income tax expense was \$6 million. The difference between the U.S. statutory tax rate of 21% and the effective tax rate is primarily related to losses with no tax benefit due to valuation allowance, partially offset by the impact of the U.S. Coronavirus Aid, Relief, and Economic Security Act (CARES Act).

#### The First Nine Months of 2021 Compared to the First Nine Months of 2020

Revenue decreased \$193 million, or 1%, primarily driven by lower volume in OFS and OFE, partially offset by higher volume in TPS and DS. OFS decreased \$882 million and OFE decreased \$266 million, partially offset by TPS which increased \$916 million and DS which increased \$39 million.

Total segment operating income increased \$399 million. The increase was driven by TPS which increased \$232 million, OFS which increased \$160 million, and OFE which increased \$49 million, partially offset by DS which decreased \$42 million.

#### **Oilfield Services**

OFS revenue of \$6,976 million decreased \$882 million, or 11%, in the first nine months of 2021 compared to the first nine months of 2020, as a result of decreased activity internationally and in North America as evidenced by the decrease in the worldwide rig count. North America revenue was \$2,031 million in the first nine months of 2021, a decrease of \$150 million from the first nine months of 2020. International revenue was \$4,945 million in the first nine months of 2021, a decrease of \$732 million from the first nine months of 2020, mainly driven by the Middle East region.

OFS segment operating income was \$505 million in the first nine months of 2021 compared to \$345 million in the first nine months of 2020. The increase in income was primarily driven by increased cost productivity as a result of cost efficiencies and restructuring actions, partially offset by lower volume and unfavorable business mix.

#### **Oilfield Equipment**

OFE revenue of \$1,867 million decreased \$266 million, or 12%, in the first nine months of 2021 compared to the first nine months of 2020. The decrease was primarily driven by lower volume in the subsea drilling systems and surface pressure control projects businesses, and from the disposition of the surface pressure control flow business in the fourth quarter of 2020, partially offset by higher volume in the flexible pipe business.

OFE segment operating income was \$45 million in the first nine months of 2021 compared to segment operating loss of \$4 million in the first nine months of 2020. The increase in income was primarily driven by increased cost productivity from our cost-out programs.

#### **Turbomachinery & Process Solutions**

TPS revenue of \$4,675 million increased \$916 million, or 24%, in the first nine months of 2021 compared to the first nine months of 2020. The increase was primarily driven by higher equipment volume. Equipment revenue was up 50% and service revenue was up 8% when compared to the prior year. Equipment revenue in the period represented 47% and service revenue represented 53% of total segment revenue.

TPS segment operating income was \$705 million in the first nine months of 2021 compared to \$473 million in the first nine months of 2020. The increase in income was driven primarily by higher volume and increased cost productivity, partially offset by unfavorable business mix.

#### **Digital Solutions**

DS revenue of \$1,499 million increased \$39 million, or 3%, in the first nine months of 2021 compared to the first nine months of 2020, mainly driven by volume increases in Process & Pipeline Services and Waygate Technologies, partially offset by declines in the Nexus Controls business.

DS segment operating income was \$75 million in the first nine months of 2021 compared to \$117 million in the first nine months of 2020. The decrease in profitability was primarily driven by decreased cost productivity.

#### Corporate

In the first nine months of 2021, corporate expenses were \$324 million compared to \$353 million in the first nine months of 2020. The decrease of \$29 million was primarily driven by lower expenses related to cost efficiencies and restructuring actions.

#### Goodwill Impairment

In the first quarter of 2020, the Company's market capitalization declined significantly driven by macroeconomic and geopolitical conditions including the decrease in demand caused by the COVID-19 pandemic and collapse of oil prices driven by both surplus production and supply. Based on these events, we performed an interim quantitative impairment test as of March 31, 2020. Based upon the results of the impairment test, we recognized a goodwill impairment charge of \$14,773 million during the first quarter of 2020.

#### Restructuring, Impairment and Other

In the first nine months of 2021, we recognized \$219 million of restructuring, impairment and other charges, primarily related to initiatives in our OFS segment that are the continuation of our overall strategy to right-size our structural costs. For the first nine months of 2020, we recognized \$1,637 million of restructuring, impairment and other charges, primarily related to product line rationalization and headcount reductions in certain geographical locations to align our workforce with expected activity levels and market conditions.

#### Other Non-Operating Loss, Net

In the first nine months of 2021, we incurred \$791 million of other non-operating losses. Included in this amount were losses of \$955 million related to marking our investment in C3.ai to fair value, partially offset by the reversal of current accruals of \$121 million due to the settlement of certain legal matters. For the first nine months of 2020, we incurred \$367 million of other non-operating losses. Included in this amount was a loss of \$217 million related to the sale of our rod lift systems business in the second quarter of 2020, and a loss of \$129 million related to the disposition of our surface pressure control flow business.

#### Interest Expense, Net

In the first nine months of 2021, we incurred interest expense, net of interest income, of \$205 million, which increased \$10 million compared to the first nine months of 2020, driven by lower interest income.

#### **Income Taxes**

In the first nine months of 2021, the provision for income taxes was \$406 million. The difference between the U.S. statutory tax rate of 21% and the effective tax rate is primarily related to losses with no tax benefit due to valuation allowances and changes in unrecognized tax benefits related to uncertain tax positions.

In the first nine months of 2020, the income tax benefit was \$10 million. The difference between the U.S. statutory tax rate of 21% and the effective tax rate is primarily related to non-deductible goodwill impairment, the geographical mix of earnings and losses with no tax benefit due to valuation allowances, partially offset by the impact of the CARES act.

#### LIQUIDITY AND CAPITAL RESOURCES

Our objective in financing our business is to maintain sufficient liquidity, adequate financial resources and financial flexibility in order to fund the requirements of our business. Despite the challenging dynamics since the first quarter of 2020, we continue to maintain solid financial strength and liquidity. At September 30, 2021, we had cash and cash equivalents of \$3.9 billion compared to \$4.1 billion at December 31, 2020. Our liquidity is further supported by a revolving credit facility of \$3 billion, and access to both commercial paper and uncommitted lines of credit. At September 30, 2021, we had no borrowings outstanding under the revolving credit facility, our commercial paper program or our uncommitted lines of credit. Our next debt maturity is December 2022.

Cash and cash equivalents includes \$11 million and \$44 million of cash held on behalf of GE at September 30, 2021 and December 31, 2020, respectively. Excluding cash held on behalf of GE, our U.S. subsidiaries held approximately \$1.2 billion and \$1 billion while our foreign subsidiaries held approximately \$2.7 billion and \$3.1 billion of our cash and cash equivalents as of September 30, 2021 and December 31, 2020, respectively. A substantial portion of the cash held by foreign subsidiaries at September 30, 2021 has been reinvested in active non-U.S. business operations. If we decide at a later date to repatriate those funds to the U.S., they will generally be free of U.S. federal tax but may incur other taxes such as withholding or state taxes.

We have a \$3 billion committed unsecured revolving credit facility (the Credit Agreement) with commercial banks maturing in December 2024. The Credit Agreement contains certain customary representations and warranties, certain customary affirmative covenants and certain customary negative covenants. Upon the occurrence of certain events of default, our obligations under the Credit Agreement may be accelerated. Such events of default include payment defaults to lenders under the Credit Agreement and other customary defaults. No such events of default have occurred. We have no borrowings under the Credit Agreement.

In addition, we have a commercial paper program under which we may issue from time to time commercial paper with maturities of no more than 397 days. As a result of the repayment of £600 million of our commercial paper on April 30, 2021, originally issued in May of 2020 under the COVID Corporate Financing Facility established by the Bank of England, our authorized commercial paper program was reduced from \$3.8 billion to \$3 billion.

Certain Senior Notes contain covenants that restrict our ability to take certain actions. See Note 9. "Borrowings" of the Notes to Unaudited Condensed Consolidated Financial Statements in this Quarterly Report for further details. At September 30, 2021, we were in compliance with all debt covenants.

We continuously review our liquidity and capital resources. If market conditions were to change, for instance due to the uncertainty created by a global pandemic or a significant decline in oil and gas prices, and our revenue was reduced significantly or operating costs were to increase significantly, our cash flows and liquidity could be negatively impacted. Additionally, it could cause the rating agencies to lower our credit ratings. There are no ratings triggers that would accelerate the maturity of any borrowings under our committed credit facility; however, a downgrade in our credit ratings could increase the cost of borrowings under the credit facility and could also limit or preclude our ability to issue commercial paper. Should this occur, we could seek alternative sources of funding, including borrowing under the credit facility.

During the nine months ended September 30, 2021, we dispersed cash to fund a variety of activities including certain working capital needs, restructuring and GE separation related costs, capital expenditures, the payment of dividends and distributions to noncontrolling interests, and repurchases of our common stock. We believe that cash on hand, cash flows generated from operating and financing activities, and the available credit facility will provide sufficient liquidity to manage our global cash needs.

#### Cash Flows

Cash flows provided by (used in) each type of activity were as follows for the nine months ended September 30:

(In millions)	2	021	2020
Operating activities	\$	1,600	\$ 927
Investing activities		(212)	(551)
Financing activities		(1,585)	494

#### **Operating Activities**

Our largest source of operating cash is payments from customers, of which the largest component is collecting cash related to our sales of products and services including advance payments or progress collections for work to be performed. The primary use of operating cash is to pay our suppliers, employees, tax authorities, and others for a wide range of material and services.

Cash flows from operating activities generated cash of \$1,600 million and \$927 million for the nine months ended September 30, 2021 and 2020, respectively.

For the nine months ended September 30, 2021, cash generated from operating activities were primarily driven by net losses adjusted for certain noncash items (including depreciation, amortization, and loss on equity securities) and working capital, which includes contract and other deferred assets. Net working capital cash generation was \$470 million for the nine months ended September 30, 2021, mainly due to receivables, inventory, and contract assets, partially offset by progress collections, as we continue to improve our working capital processes. Restructuring and GE separation related payments were \$210 million for the nine months ended September 30, 2021.

For the nine months ended September 30, 2020, cash generated from operating activities were primarily driven by net losses adjusted for certain noncash items (including depreciation, amortization, impairments, loss on sale of business, and write-down of assets held for sale) and working capital, which includes contract and other deferred assets. Net working capital generation was \$255 million for the nine months ended September 30, 2020, mainly due to positive customer progress collections, partially offset by higher inventory to deliver the volume for TPS equipment contracts in the second half of the year. We also used working capital from net negative receivables and payables as a result of lower revenues. Restructuring and GE separation related payments were \$480 million for the nine months ended September 30, 2020.

#### **Investing Activities**

Cash flows from investing activities used cash of \$212 million and \$551 million for the nine months ended September 30, 2021 and 2020, respectively.

Our principal recurring investing activity is the funding of capital expenditures including property, plant and equipment and software, to support and generate revenue from operations. Expenditures for capital assets were \$590 million and \$801 million for the nine months ended September 30, 2021 and 2020, respectively. Proceeds from the sale of property, plant and equipment were \$178 million and \$141 million for the nine months ended September 30, 2021 and 2020, respectively.

During the nine months ended September 30, 2021, we sold approximately 2.2 million shares of C3.ai Class A common stock and received proceeds of \$145 million, which is reported as an other investing activity.

#### **Financing Activities**

Cash flows from financing activities used cash of \$1,585 million and generated cash of \$494 million for the nine months ended September 30, 2021 and 2020, respectively.

We had net repayments of debt and other borrowings of \$60 million and \$170 million for the nine months ended September 30, 2021 and 2020, respectively. In addition, in April 2021 we repaid \$832 million (£600 million) of commercial paper originally issued in May 2020 under the COVID Corporate Financing Facility established by the Bank of England. In May 2020, we received proceeds from the issuance of \$500 million aggregate principal amount of 4.486% Senior Notes due May 2030.

We paid dividends of \$436 million to our Class A shareholders, and we made a distribution of \$127 million to GE during the nine months ended September 30, 2021. We paid dividends of \$359 million to our Class A shareholders, and we made a distribution of \$199 million to GE during the nine months ended September 30, 2020.

On July 30, 2021, our Board of Directors authorized each of the Company and BHH LLC to repurchase up to \$2 billion of its Class A common stock and LLC Units, respectively. During the three months ended September 30, 2021, the Company and BHH LLC repurchased and canceled 4.4 million shares of Class A common stock and LLC Units, respectively, for a total of \$106 million.

#### Cash Requirements

For the remainder of 2021, we believe cash on hand, cash flows from operating activities, the available revolving credit facility, and the availability to issue debt under our existing shelf registrations will provide us with sufficient capital resources and liquidity to manage our working capital needs, meet contractual obligations, fund capital expenditures, dividends and repurchases of our common stock, and support the development of our short-

term and long-term operating strategies. When necessary, we issue commercial paper or other short-term debt to fund cash needs in the U.S. in excess of the cash generated in the U.S.

Our capital expenditures can be adjusted and managed by us to match market demand and activity levels. Based on current market conditions, capital expenditures, net of proceeds from disposal of assets, in 2021 are expected to be below 2020 levels. The expenditures are expected to be used primarily for normal, recurring items necessary to support our business. We currently anticipate making income tax payments in the range of \$350 million to \$450 million in 2021.

#### Other Factors Affecting Liquidity

Registration Statements: In May 2021, Baker Hughes filed a universal shelf registration statement on Form S-3ASR (Automatic Shelf Registration) with the SEC to have the ability to sell various types of securities including debt securities, Class A common stock, preferred stock, guarantees of debt securities, purchase contracts and units. The specific terms of any securities to be sold would be described in supplemental filings with the SEC. The registration statement will expire in May 2024.

In December 2020, BHH LLC, Baker Hughes Netherlands Funding Company B.V., and Baker Hughes Co-Obligor, Inc. filed a shelf registration statement on Form S-3 with the SEC to have the ability to sell up to \$3 billion in debt securities in amounts to be determined at the time of an offering. Any such offering, if it does occur, may happen in one or more transactions. The specific terms of any debt securities to be sold would be described in supplemental filings with the SEC. The registration statement will expire in December 2023.

Customer receivables: In line with industry practice, we may bill our customers for services provided in arrears dependent upon contractual terms. In a challenging economic environment, we may experience delays in the payment of our invoices due to customers' lower cash flow from operations or their more limited access to credit markets. While historically there have not been material non-payment events, we attempt to mitigate this risk through working with our customers to restructure their debts. A customer's failure or delay in payment could have a material adverse effect on our short-term liquidity and results from operations. As of September 30, 2021, no single customer accounted for more than 10% of our gross trade receivables.

International operations: Our cash that is held outside the U.S. is 70% of the total cash balance as of September 30, 2021. We may not be able to use this cash quickly and efficiently due to exchange or cash controls that could make it challenging. As a result, our cash balance may not represent our ability to quickly and efficiently use this cash.

Supply chain finance programs: Under supply chain finance programs, administered by a third party, our suppliers are given the opportunity to sell receivables from us to participating financial institutions at their sole discretion at a rate that leverages our credit rating and thus might be more beneficial to our suppliers. Our responsibility is limited to making payment on the terms originally negotiated with our supplier, regardless of whether the supplier sells its receivable to a financial institution. The range of payment terms we negotiate with our suppliers is consistent, irrespective of whether a supplier participates in the program. These liabilities continue to be presented as accounts payable in our condensed consolidated statements of financial position and reflected as cash flow from operating activities when settled. We do not believe that changes in the availability of supply chain financing programs would have a material impact on our liquidity.

#### FORWARD-LOOKING STATEMENTS

This Quarterly Report on Form 10-Q, contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Exchange Act of 1934, as amended, (each a "forward-looking statement"). All statements, other than historical facts, including statements regarding the presentation of the Company's operations in future reports and any assumptions underlying any of the foregoing, are forward-looking statements. Forward-looking statements concern future circumstances and results and other statements that are not historical facts and are sometimes identified by the words "may," "will," "should," "potential," "intend," "expect," "would," "seek," "anticipate," "estimate," "overestimate," "underestimate," "believe," "could," "project," "predict," "continue," "target", "goal" or other similar words or expressions. Forward-looking statements are based upon current plans, estimates and expectations that are subject to risks, uncertainties and assumptions. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect,

actual results may vary materially from those indicated or anticipated by such forward-looking statements. The inclusion of such statements should not be regarded as a representation that such plans, estimates or expectations will be achieved. Important factors that could cause actual results to differ materially from such plans, estimates or expectations include, among others, the risk factors identified in the "Risk Factors" section of Part I of Item 1A of our 2020 Annual Report and those set forth from time-to-time in other filings by the Company with the SEC. These documents are available through our website or through the SEC's Electronic Data Gathering and Analysis Retrieval (EDGAR) system at http://www.sec.gov.

Any forward-looking statements speak only as of the date of this Quarterly Report on Form 10-Q. The Company does not undertake any obligation to update any forward-looking statements, whether as a result of new information or developments, future events or otherwise, except as required by law. Readers are cautioned not to place undue reliance on any of these forward-looking statements.

#### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

For quantitative and qualitative disclosures about market risk affecting us, see Item 7A. "Quantitative and Qualitative Disclosures about Market Risk," in our 2020 Annual Report. Our exposure to market risk has not changed materially since December 31, 2020.

#### ITEM 4. CONTROLS AND PROCEDURES

#### Evaluation of disclosure controls and procedures

Our management, with the participation of our Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rule 15d-15(e) under the Exchange Act) as of the end of the period covered by this report. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer have concluded that, as of the end of the period covered by this report, our disclosure controls and procedures (as defined in Rule 15d-15(e) of the Exchange Act) were effective at a reasonable assurance level.

There has been no change in our internal controls over financial reporting during the quarter ended September 30, 2021 that has materially affected, or is reasonably likely to materially affect, our internal controls over financial reporting.

#### **PART II - OTHER INFORMATION**

#### **ITEM 1. LEGAL PROCEEDINGS**

See discussion of legal proceedings in "Note 17. Commitments And Contingencies" of the Notes to Unaudited Condensed Consolidated Financial Statements in this Quarterly Report, Item 3 of Part I of our 2020 Annual Report and Note 19 of the Notes to Consolidated Financial Statements included in Item 8 of our 2020 Annual Report.

#### ITEM 1A. RISK FACTORS

As of the date of this filing, the Company and its operations continue to be subject to the risk factors previously discussed in the "Risk Factors" sections contained in the 2020 Annual Report and our Quarterly Report on Form 10-Q for the quarter ended March 31, 2021.

#### ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

The following table contains information about our purchases of our Class A common stock equity securities during the three months ended September 30, 2021.

Period	Total Number of Shares Purchased <sup>(1)</sup>	Average Price Paid Per Share (2)	Total Number of Shares Purchased as Part of a Publicly Announced Program I	Sha	ximum Dollar Value of res that May Yet Be sed Under the Program
July 1-31, 2021	3,480	\$ 22.36	_	\$	2,018,690,655
August 1-31, 2021	4,846	\$ 22.16	_	\$	2,018,690,655
September 1-30, 2021	4,800,007	\$ 24.05	4,796,931	\$	1,903,331,222
Total	4,808,333	\$ 24.04	4,796,931		

- (1) Represents Class A common stock purchased from employees to satisfy the tax withholding obligations in connection with the vesting of restricted stock units and shares purchased in the open market under our publicly announced program.
- (2) Average price paid for Class A common stock purchased from employees to satisfy the tax withholding obligations in connection with the vesting of restricted stock units and shares purchased in the open market under our publicly announced purchase program.
- (3) On July 30, 2021, our Board of Directors authorized the Company to repurchase up to \$2 billion of its Class Acommon stock. On September 9, 2021, we entered into a purchase plan, that complied with Rule 10b5-1 of the Exchange Act (the "10b5-1 Plan"). Under the 10b5-1 Plan, the agent repurchased a number of our Class Acommon stock determined under the terms of the 10b5-1 Plan each trading day based on the trading price of the stock on that day.
- (4) During the three months ended September 30, 2021, we repurchased and subsequently canceled 4.8 million shares of Class A common stock at an average price of \$24.05 per share for a total of \$115 million. This includes 0.4 million of Class A common stock totaling \$9 million that were repurchased but settlement and cancellation had not occurred as of September 30, 2021.

#### ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

#### ITEM 4. MINE SAFETY DISCLOSURES

We have no mine safety violations or other regulatory matters required by Section 1503(a) of the Dodd-Frank Wall Street Reform and Consumer Protection Act and Item 104 of Regulation S-K to report for the current quarter.

#### **ITEM 5. OTHER INFORMATION**

None.

#### **ITEM 6. EXHIBITS**

Each exhibit identified below is filed as a part of this report. Exhibits designated with an "\*" are filed as an exhibit to this Quarterly Report on Form 10-Q and Exhibits designated with an "\*\*" are furnished as an exhibit to this Quarterly Report on Form 10-Q. Exhibits designated with a "+" are identified as management contracts or compensatory plans or arrangements. Exhibits previously filed are incorporated by reference.

<u>31.1**</u>	Certification of Lorenzo Simonelli, President and Chief Executive Officer, furnished pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934, as amended.
31.2**	Certification of Brian Worrell, Chief Financial Officer, furnished pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934, as amended.
<u>32**</u>	Certification of Lorenzo Simonelli, President and Chief Executive Officer, and Brian Worrell, Chief Financial Officer, furnished pursuant to Rule 13a-14(b) of the Securities Exchange Act of 1934, as amended.
101.INS*	XBRL Instance Document - the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document.
101.SCH*	XBRL Schema Document
101.CAL*	XBRL Calculation Linkbase Document
101.DEF*	XBRL Definition Linkbase Document
101.LAB*	XBRL Label Linkbase Document
101.PRE*	XBRL Presentation Linkbase Document

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Baker Hughes Company (Registrant)

By: /s/ BRIAN WORRELL

Brian Worrell

Chief Financial Officer

Date: October 22, 2021 By: /s/ KURT CAMILLERI

October 22, 2021

Date:

Kurt Camilleri

Senior Vice President, Controller and Chief Accounting Officer