UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

☒ **Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

For the quarterly period ended March 31, 2023

OR

☐ **Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

For the transition period from______ to______

Commission File No. 001-14817

PACCAR Inc

(Exact name of registrant as specified in its charter)

Delaware **(State or other jurisdiction of incorporation or organization)**	**91-0351110** **(I.R.S. Employer Identification No.)**
777 - 106th Ave. N.E., Bellevue, WA **(Address of principal executive offices)**	**98004** **(Zip Code)**

(425) 468-7400
(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

Title of Each Class	Trading Symbol(s)	Name of Each Exchange on Which Registered
Common stock, $1 par value	PCAR	The Nasdaq Stock Market

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer	☒	Accelerated filer	☐
Non-accelerated filer	☐	Smaller reporting company	☐
		Emerging growth company	☐

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Common Stock, $1 par value — 522,579,036 shares as of April 28, 2023

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PART I – FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

Consolidated Statements of Comprehensive Income (Unaudited)

(Millions, Except Per Share Amounts)

	Three Months Ended March 31 2023	2022
TRUCK, PARTS AND OTHER:		
Net sales and revenues	**$ 8,050.1**	$ 6,106.4
Cost of sales and revenues	**6,493.1**	5,285.5
Research and development	**97.2**	78.0
Selling, general and administrative	**159.8**	148.0
Interest and other expenses (income), net	**578.8**	(32.0)
	7,328.9	5,479.5
Truck, Parts and Other Income Before Income Taxes	**721.2**	626.9
FINANCIAL SERVICES:		
Interest and fees	**208.0**	132.3
Operating lease, rental and other revenues	**215.2**	233.9
Revenues	**423.2**	366.2
Interest and other borrowing expenses	**93.8**	39.8
Depreciation and other expenses	**142.3**	143.5
Selling, general and administrative	**35.2**	35.7
Provision for losses on receivables	**3.1**	.2
	274.4	219.2
Financial Services Income Before Income Taxes	**148.8**	147.0
Investment income (loss)	**49.0**	(2.5)
Total Income Before Income Taxes	**919.0**	771.4
Income taxes	**185.1**	170.9
Net Income	**$ 733.9**	$ 600.5
Net Income Per Share		
Basic	**$ 1.40**	$ 1.15
Diluted	**$ 1.40**	$ 1.15
Weighted Average Number of Common Shares Outstanding		
Basic	**523.5**	522.4
Diluted	**524.4**	523.3
Comprehensive Income	**$ 814.1**	$ 643.9

See Notes to Consolidated Financial Statements.

Consolidated Balance Sheets

(Millions)

		March 31 2023 (Unaudited)		December 31 2022 *
ASSETS				
TRUCK, PARTS AND OTHER:				
Current Assets				
Cash and cash equivalents	**$**	**4,283.3**	$	4,544.7
Trade and other receivables, net (allowance for losses: 2023 - $.7, 2022 - $.6)		**2,347.0**		1,919.8
Marketable securities		**1,638.9**		1,614.2
Inventories, net		**2,609.2**		2,198.8
Other current assets		**771.2**		682.0
Total Truck, Parts and Other Current Assets		**11,649.6**		10,959.5
Equipment on operating leases, net		**176.1**		190.8
Property, plant and equipment, net		**3,511.6**		3,468.4
Other noncurrent assets, net		**1,579.3**		1,477.2
Total Truck, Parts and Other Assets		**16,916.6**		16,095.9
FINANCIAL SERVICES:				
Cash and cash equivalents		**126.8**		146.2
Finance and other receivables, net (allowance for losses: 2023 - $123.8, 2022 - $121.1)		**14,541.7**		13,791.9
Equipment on operating leases, net		**2,527.1**		2,612.5
Other assets		**714.2**		629.0
Total Financial Services Assets		**17,909.8**		17,179.6
	$	**34,826.4**	$	33,275.5

* The December 31, 2022 consolidated balance sheet has been derived from audited financial statements.

See Notes to Consolidated Financial Statements.

Consolidated Balance Sheets

(Millions)

	March 31 2023 (Unaudited)	December 31 2022 *
LIABILITIES AND STOCKHOLDERS' EQUITY		
TRUCK, PARTS AND OTHER:		
Current Liabilities		
Accounts payable, accrued expenses and other	**$ 5,438.5**	$ 4,511.7
Dividend payable		974.6
Total Truck, Parts and Other Current Liabilities	**5,438.5**	5,486.3
Residual value guarantees and deferred revenues	**193.5**	209.2
Other liabilities	**1,882.2**	1,490.1
Total Truck, Parts and Other Liabilities	**7,514.2**	7,185.6
FINANCIAL SERVICES:		
Accounts payable, accrued expenses and other	**868.9**	826.8
Commercial paper and bank loans	**3,858.8**	3,604.9
Term notes	**8,057.0**	7,866.7
Deferred taxes and other liabilities	**645.5**	624.4
Total Financial Services Liabilities	**13,430.2**	12,922.8
STOCKHOLDERS' EQUITY:		
Preferred stock, no par value - authorized 1.0 million shares, none issued		
Common stock, $1 par value - authorized 1.2 billion shares, issued 522.6 and 522.0 million shares	**522.6**	522.0
Additional paid-in capital	**230.3**	196.1
Treasury stock, at cost - .04 million and nil shares	**(3.0)**	
Retained earnings	**14,005.3**	13,402.4
Accumulated other comprehensive loss	**(873.2)**	(953.4)
Total Stockholders' Equity	**13,882.0**	13,167.1
	$ 34,826.4	$ 33,275.5

* The December 31, 2022 consolidated balance sheet has been derived from audited financial statements.

See Notes to Consolidated Financial Statements.

Condensed Consolidated Statements of Cash Flows (Unaudited)

(Millions)

	Three Months Ended March 31 2023	2022
OPERATING ACTIVITIES:		
Net Income	**$ 733.9**	$ 600.5
Adjustments to reconcile net income to cash provided by operations:		
Depreciation and amortization:		
Property, plant and equipment	**103.0**	74.0
Equipment on operating leases and other	**118.1**	111.7
Provision for losses on financial services receivables	**3.1**	.2
Other, net	**(58.5)**	(140.7)
Pension contributions	**(5.8)**	(6.7)
Change in operating assets and liabilities:		
Trade and other receivables	**(448.6)**	(381.0)
Wholesale receivables on new trucks	**(451.2)**	(327.4)
Inventories	**(401.7)**	(230.9)
Accounts payable and accrued expenses	**663.1**	550.3
Income taxes, warranty and other	**429.4**	209.3
Net Cash Provided by Operating Activities	**684.8**	459.3
INVESTING ACTIVITIES:		
Originations of retail loans and finance leases	**(1,199.3)**	(1,221.0)
Collections on retail loans and finance leases	**1,030.3**	974.1
Net increase in wholesale receivables on used equipment	**(9.9)**	(1.6)
Purchases of marketable debt securities	**(217.5)**	(207.7)
Proceeds from sales and maturities of marketable debt securities	**206.6**	203.9
Payments for property, plant and equipment	**(138.7)**	(138.4)
Acquisitions of equipment for operating leases	**(153.1)**	(230.2)
Proceeds from asset disposals	**171.4**	188.1
Other, net	**17.5**	26.7
Net Cash Used in Investing Activities	**(292.7)**	(406.1)
FINANCING ACTIVITIES:		
Payments of cash dividends	**(1,105.3)**	(639.4)
Purchases of treasury stock	**(3.0)**	(1.9)
Proceeds from stock compensation transactions	**20.5**	16.7
Net increase in commercial paper, short-term bank loans and other	**209.6**	481.6
Proceeds from term debt	**826.1**	631.7
Payments on term debt	**(638.7)**	(645.1)
Net Cash Used in Financing Activities	**(690.8)**	(156.4)
Effect of exchange rate changes on cash and cash equivalents	**17.9**	(10.2)
Net Decrease in Cash and Cash Equivalents	**(280.8)**	(113.4)
Cash and cash equivalents at beginning of period	**4,690.9**	3,428.3
Cash and cash equivalents at end of period	**$ 4,410.1**	$ 3,314.9

See Notes to Consolidated Financial Statements.

Consolidated Statements of Stockholders' Equity (Unaudited)

(Millions, Except Per Share Amounts)

	Three Months Ended March 31	
	2023	2022
COMMON STOCK, $1 PAR VALUE:		
Balance at beginning of period	**$ 522.0**	$ 347.3
Stock compensation	**.6**	.4
Balance at end of period	**522.6**	347.7
ADDITIONAL PAID-IN CAPITAL:		
Balance at beginning of period	**196.1**	142.0
Stock compensation	**34.2**	25.3
Balance at end of period	**230.3**	167.3
TREASURY STOCK, AT COST:		
Balance at beginning of period		
Purchases	**(3.0)**	(1.9)
Balance at end of period	**(3.0)**	(1.9)
RETAINED EARNINGS:		
Balance at beginning of period	**13,402.4**	12,025.8
Net income	**733.9**	600.5
Cash dividends declared on common stock	**(131.0)**	(118.4)
Balance at end of period	**14,005.3**	12,507.9
ACCUMULATED OTHER COMPREHENSIVE LOSS:		
Balance at beginning of period	**(953.4)**	(921.1)
Other comprehensive income	**80.2**	43.4
Balance at end of period	**(873.2)**	(877.7)
Total Stockholders' Equity	**$ 13,882.0**	$ 12,143.3
Cash dividends declared on common stock, per share	**$ .25**	$ .23

See Notes to Consolidated Financial Statements.

Notes to Consolidated Financial Statements (Unaudited) (Millions, Except Share Amounts)

NOTE A - Basis of Presentation

The accompanying unaudited consolidated financial statements have been prepared in accordance with generally accepted accounting principles (GAAP) for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the three months ended March 31, 2023 are not necessarily indicative of the results that may be expected for the year ending December 31, 2023. For further information, refer to the consolidated financial statements and footnotes included in PACCAR Inc's (PACCAR or the Company) Annual Report on Form 10-K for the year ended December 31, 2022.

Earnings per Share: Basic earnings per common share are computed by dividing earnings by the weighted average number of common shares outstanding, plus the effect of any participating securities. Diluted earnings per common share are computed assuming that all potentially dilutive securities are converted into common shares under the treasury stock method.

On December 6, 2022, the Board of Directors declared a 50% common stock dividend which was paid on February 7, 2023, to stockholders of record on January 17, 2023, with fractional shares paid in cash. This resulted in the issuance of 174,035,361 additional shares and 411 fractional shares paid in cash. For all years presented, net income per share, weighted average number of common shares outstanding and cash dividends declared per share on common stock have been restated for the effect of the 50% dividend.

The dilutive and antidilutive options are shown separately in the table below.

Three Months Ended March 31,	**2023**	2022
Additional shares	**958,300**	851,100
Antidilutive options	**889,000**	1,638,200

New Accounting Pronouncements: The Company adopted ASU 2022-02, *Financial Instruments—Credit Losses (Topic 326): Troubled Debt Restructurings and Vintage Disclosures* on January 1, 2023, which had no material impact on the Company's consolidated financial statements.

The Financial Accounting Standards Board issued ASU 2022-03, *Fair Value Measurement (Topic 820)—Fair Value Measurement of Equity Securities Subject to Contractual Sale Restriction* in 2022. The Company plans on adopting this standard on January 1, 2024, and is not expected to have a material impact on the Company's consolidated financial statements.

NOTE B – Sales and Revenues

Truck, Parts and Other

The Company enters into sales contracts with customers associated with purchases of the Company's products and services including trucks, parts, product support, and other related services. Generally, the Company recognizes revenue for the amount of consideration it will receive for delivering a product or service to a customer. Revenue is recognized when the customer obtains control of the product or receives benefits of the service. The Company excludes sales taxes, value added taxes and other related taxes assessed by government agencies from revenue. There are no significant financing components included in product or services revenue since generally customers pay shortly after the products or services are transferred. In the Truck and Parts segment, when the Company grants extended payment terms on selected receivables and charges interest, interest income is recognized when earned.

The following table disaggregates Truck, Parts and Other revenues by major sources:

Three Months Ended March 31,		**2023**		2022
Truck				
Truck sales	**$**	**6,206.0**	$	4,481.1
Revenues from extended warranties, operating leases and other		**207.8**		216.0
		6,413.8		4,697.1
Parts				
Parts sales		**1,574.2**		1,348.1
Revenues from dealer services and other		**48.8**		40.8
		1,623.0		1,388.9
Winch sales and other		**13.3**		20.4
Truck, Parts and Other sales and revenues	**$**	**8,050.1**	$	6,106.4

Notes to Consolidated Financial Statements (Unaudited) (Millions, Except Share Amounts)

The Company recognizes truck and parts sales as revenues when control of the products is transferred to customers which generally occurs upon shipment, except for certain truck sales which are subject to a residual value guarantee (RVG) by the Company. The standard payment term for trucks and aftermarket parts is typically within 30 days, but the Company may grant extended payment terms on selected receivables. The Company recognizes revenue for the invoice amount adjusted for estimated sales incentives and returns. Sales incentives and returns are estimated based on historical experience and are adjusted to current period revenue when the most likely amount of consideration the Company expects to receive changes or becomes fixed. Truck and parts sales include a standard product warranty which is included in cost of sales. The Company has elected to treat delivery services as a fulfillment activity with revenues recognized when the customer obtains control of the product. Delivery revenue is included in revenues and the related costs are included in cost of sales. The Company is not disclosing truck order backlog, as a significant majority of the backlog has a duration of less than one year.

Truck sales with RVGs that allow customers the option to return their truck are accounted for as a sale when the customer does not have an economic incentive to return the truck to the Company, or as an operating lease when the customer does have an economic incentive to return the truck. The estimate of customers' economic incentive to return the trucks is based on an analysis of historical guaranteed buyback value and estimated market value. When truck sales with RVGs are accounted for as a sale, revenue is recognized when the truck is transferred to the customer less an amount for expected returns. Expected return rates are estimated by using a historical return rate.

Aftermarket parts sales allow for returns which are estimated at the time of sale based on historical data. Parts dealer services and other revenues are recognized as services are performed.

The following table presents the balance sheet classification of the estimated value of the returned goods assets and the related return liabilities:

	March 31, 2023		December 31, 2022	
	ASSETS	**LIABILITIES**	ASSETS	LIABILITIES
Trucks				
Other current assets	**$ 196.6**		$ 183.0	
Accounts payable, accrued expenses and other		**$ 198.1**		$ 185.0
Other noncurrent assets, net	**261.2**		284.6	
Other liabilities		**274.3**		298.9
	$ 457.8	**$ 472.4**	$ 467.6	$ 483.9
Parts				
Other current assets	**$ 83.9**		$ 77.7	
Accounts payable, accrued expenses and other		**$ 199.2**		$ 181.4
	$ 83.9	**$ 199.2**	$ 77.7	$ 181.4

The Company's total commitment to acquire trucks at a guaranteed value for contracts accounted for as a sale was $943.3 at March 31, 2023.

Revenues from extended warranties, operating leases and other include optional extended warranty and repair and maintenance (R&M) service contracts which can be purchased for periods generally ranging up to five years. The Company defers revenue based on stand-alone observable selling prices when it receives payments in advance and generally recognizes the revenue on a straight-line basis over the warranty or R&M contract periods. See Note F, Product Support Liabilities, in the Notes to the Consolidated Financial Statements for further information. Also included are truck sales with an RVG accounted for as an operating lease. A liability is created for the residual value obligation with the remainder of the proceeds recorded as deferred revenue. The deferred revenue is recognized on a straight-line basis over the guarantee period, which typically ranges from three to five years. Deferred revenue related to trucks sold with an RVG was $38.8 at March 31, 2023. The Company expects to recognize approximately $19.7 of the remaining deferred revenue in 2023, $14.1 in 2024, $3.4 in 2025, $1.4 in 2026 and $.2 in 2027. Total operating lease revenue from truck sales with RVGs was $12.8 and $27.9 for the three months ended March 31, 2023 and 2022, respectively. The Company's total commitment to acquire trucks at a guaranteed value for contracts accounted for as a lease was $154.7 at March 31, 2023.

Notes to Consolidated Financial Statements (Unaudited) (Millions, Except Share Amounts)

Revenue from winch sales and other is primarily derived from the industrial winch business. Winch sales are recognized when the product is transferred to a customer, which generally occurs upon shipment. Also within this category are other revenues not attributable to a reportable segment.

Financial Services

The Company's Financial Services segment products include loans to customers collateralized by the vehicles being financed, finance leases for retail customers and dealers, dealer wholesale financing which includes floating-rate wholesale loans to PACCAR dealers for new and used trucks, and operating leases which include rentals on Company owned equipment. Interest income from finance and other receivables is recognized using the interest method. Certain loan origination costs are deferred and amortized to interest income over the expected life of the contracts using the straight-line method which approximates the interest method.

Operating lease rental revenue is recognized on a straight-line basis over the term of the lease. Customer contracts may include additional services such as excess mileage, repair and maintenance and other services on which revenue is recognized when earned. The Company's full-service lease arrangements bundle these additional services. Rents for full-service lease contracts are allocated between lease and non-lease components based on the relative stand-alone price of each component. Taxes, such as sales and use and value added, which are collected by the Company from a customer, are excluded from the measurement of lease income and expenses.

Recognition of interest income and rental revenue is suspended (put on non-accrual status) when the receivable becomes more than 90 days past the contractual due date or earlier if some other event causes the Company to determine that collection is not probable. Accordingly, no finance receivables more than 90 days past due were accruing interest at March 31, 2023 or December 31, 2022. Recognition is resumed if the receivable becomes current by the payment of all amounts due under the terms of the existing contract and collection of remaining amounts is considered probable (if not contractually modified) or if the customer makes scheduled payments for three months and collection of remaining amounts is considered probable (if contractually modified). Payments received while the finance receivable is on non-accrual status are applied to interest and principal in accordance with the contractual terms.

Finance leases are secured by the trucks and related equipment being leased and the lease terms generally range from three to five years depending on the type and use of the equipment. The lessee is required to either purchase the equipment or guarantee to the Company a stated residual value upon the disposition of the equipment at the end of the finance lease term.

Operating lease terms generally range from three to five years. At the end of the operating lease term, the lessee has the option to return the equipment to the Company or purchase the equipment at its fair market value.

The Company determines its estimate of the residual value of leased vehicles by considering the length of the lease term, the truck model, the expected usage of the truck and anticipated market demand. If the sales price of the truck at the end of the agreement differs from the Company's estimated residual value, a gain or loss will result. Future market conditions, changes in government regulations and other factors outside the Company's control could impact the ultimate sales price of trucks returned under these contracts. Residual values are reviewed regularly and adjusted if market conditions warrant.

The following table summarizes Financial Services lease revenues by lease type:

Three Months Ended March 31,		**2023**		2022
Finance lease revenues	**$**	**54.9**	$	42.9
Operating lease revenues		**196.8**		203.6
Total lease revenues	**$**	**251.7**	$	246.5

NOTE C - Investments in Marketable Securities

Debt Securities

The Company's investments in marketable debt securities are classified as available-for-sale. These investments are stated at fair value and may include an allowance for credit losses. Changes in the allowance for credit losses are recognized in the current period earnings and any unrealized gains or losses, net of tax, are included as a component of accumulated other comprehensive income (loss) (AOCI).

The Company utilizes third-party pricing services for all of its marketable debt security valuations. The Company reviews the pricing methodology used by the third-party pricing services, including the manner employed to collect market information. On a quarterly basis, the Company also performs review and validation procedures on the pricing information received from the third-party providers. These procedures help ensure the fair value information used by the Company is determined in accordance with applicable accounting guidance.

Notes to Consolidated Financial Statements (Unaudited) (Millions, Except Share Amounts)

The Company evaluates its investment in marketable debt securities at the end of each reporting period to determine if a decline in fair value is the result of credit losses or unrealized losses. In assessing credit losses, the Company considers the collectability of principal and interest payments by monitoring changes to issuers' credit ratings, specific credit events associated with individual issuers as well as the credit ratings of any financial guarantor. The Company considers its intent for selling the security and whether it is more likely than not the Company will be able to hold the security until the recovery of any credit losses and unrealized losses. Charges against the allowance for credit losses occur when a security with credit losses is sold or the Company no longer intends to hold that security.

Equity Securities

Marketable equity securities are traded on active exchanges and are measured at fair value. The realized and unrealized gains (losses) are recognized in investment income.

Marketable securities at March 31, 2023 and December 31, 2022 consisted of the following:

At March 31, 2023	COST	UNREALIZED GAINS	UNREALIZED LOSSES	FAIR VALUE
Marketable debt securities				
U.S. tax-exempt securities	**$ 418.2**	**$ .6**	**$ 5.5**	**$ 413.3**
U.S. taxable municipal / non-U.S. provincial bonds	**207.9**	**.1**	**8.6**	**199.4**
U.S. corporate securities	**281.7**	**.5**	**9.4**	**272.8**
U.S. government and agency securities	**134.4**	**.4**	**2.0**	**132.8**
Non-U.S. corporate securities	**449.4**	**.2**	**14.7**	**434.9**
Non-U.S. government securities	**83.7**	**.2**	**2.1**	**81.8**
Other debt securities	**106.3**	**.1**	**3.9**	**102.5**
Marketable equity securities	**10.0**		**8.6**	**1.4**
Total marketable securities	**$ 1,691.6**	**$ 2.1**	**$ 54.8**	**$ 1,638.9**

At December 31, 2022	COST	UNREALIZED GAINS	UNREALIZED LOSSES	FAIR VALUE
Marketable debt securities				
U.S. tax-exempt securities	$ 452.8	$ .5	$ 8.2	$ 445.1
U.S. taxable municipal / non-U.S. provincial bonds	191.6		10.8	180.8
U.S. corporate securities	262.5	.1	11.6	251.0
U.S. government and agency securities	118.0	.1	3.1	115.0
Non-U.S. corporate securities	467.9		17.9	450.0
Non-U.S. government securities	78.9	.2	2.7	76.4
Other debt securities	99.4		4.7	94.7
Marketable equity securities	10.0		8.8	1.2
Total marketable securities	$ 1,681.1	$ .9	$ 67.8	$ 1,614.2

The cost of marketable debt securities is adjusted for amortization of premiums and accretion of discounts to maturity. Amortization, accretion, interest and dividend income and realized gains and losses are included in investment income. The cost of securities sold is based on the specific identification method. Gross realized gains were $.5 and $.4 and gross realized losses were $1.6 and $.4 for the three months periods ended March 31, 2023 and 2022, respectively.

Net realized gains on marketable equity securities were $.2 and nil for the three months periods ending March 31, 2023 and 2022, respectively.

Marketable debt securities with continuous unrealized losses and their related fair values were as follows:

	March 31, 2023		December 31, 2022	
	LESS THAN TWELVE MONTHS	**TWELVE MONTHS OR GREATER**	LESS THAN TWELVE MONTHS	TWELVE MONTHS OR GREATER
Unrealized losses	**$ 6.7**	**$ 39.5**	$ 21.5	$ 37.5
Fair value	**498.0**	**841.4**	889.2	608.4

The unrealized losses on marketable debt securities above were due to higher yields on certain securities. The Company did not identify any indicators of a credit loss in its assessments. Accordingly, no allowance for credit losses was recorded at March 31, 2023 and

Notes to Consolidated Financial Statements (Unaudited) (Millions, Except Share Amounts)

December 31, 2022. The Company does not currently intend, and it is more likely than not that it will not be required to sell the investment securities before recovery of the unrealized losses. The Company expects that the contractual principal and interest will be received on the investment securities.

Contractual maturities of marketable debt securities at March 31, 2023 were as follows:

	AMORTIZED COST	FAIR VALUE
Within one year	$ 472.9	$ 467.4
One to five years	1,179.6	1,142.5
Six to ten years	1.8	1.7
More than ten years	27.3	25.9
	$ 1,681.6	$ 1,637.5

NOTE D - Inventories

Inventories are stated at the lower of cost or market. Cost of inventories is determined principally by the first-in, first-out (FIFO) method.

Inventories include the following:

	March 31 2023	December 31 2022
Finished products	**$ 1,022.5**	$ 871.8
Work in process and raw materials	**1,586.7**	1,327.0
	$ 2,609.2	$ 2,198.8

NOTE E - Finance and Other Receivables

Finance and other receivables include the following:

	March 31 2023	December 31 2022
Loans	**$ 7,274.7**	$ 7,229.1
Finance leases	**3,991.1**	3,786.4
Dealer wholesale financing	**3,251.9**	2,772.1
Operating lease receivables and other	**147.8**	125.4
	14,665.5	13,913.0
Less allowance for losses:		
Loans and leases	**(117.1)**	(114.8)
Dealer wholesale financing	**(3.6)**	(3.4)
Operating lease receivables and other	**(3.1)**	(2.9)
	$ 14,541.7	$ 13,791.9

Included in Finance and other receivables, net on the Consolidated Balance Sheets is accrued interest receivable (net of allowance for credit losses) of $58.9 and $44.1 as of March 31, 2023 and December 31, 2022, respectively. The net activity of dealer direct loans and dealer wholesale financing on new trucks is shown in the operating section of the Condensed Consolidated Statements of Cash Flows since those receivables finance the sale of Company inventory.

Allowance for Credit Losses

The Company continuously monitors the payment performance of its finance receivables. For large retail finance customers and dealers with wholesale financing, the Company regularly reviews their financial statements and makes site visits and phone contact as appropriate. If the Company becomes aware of circumstances that could cause those customers or dealers to face financial difficulty, whether or not they are past due, the customers are placed on a watch list.

The Company modifies loans and finance leases in the normal course of its Financial Services operations. The Company may modify loans and finance leases for commercial reasons or for credit reasons. Modifications for commercial reasons are changes to contract terms for customers that are not considered to be in financial difficulty. Insignificant delays are modifications extending terms up to three months for customers experiencing some short-term financial stress, but not considered to be in financial difficulty. Modifications for credit reasons are changes to contract terms for customers considered to be in financial difficulty. The Company's modifications typically result in granting more time to pay the contractual amounts owed and charging a fee and interest for the term of the modification.

When considering whether to modify customer accounts for credit reasons, the Company evaluates the creditworthiness of the customers and modifies those accounts that the Company considers likely to perform under the modified terms. The Company does not typically grant credit modifications for customers that do not meet minimum underwriting standards since the Company normally repossesses the financed equipment in these circumstances.

On average, modifications extended contractual terms by approximately four months in 2023 and three months in 2022, and did not have a significant effect on the weighted average term or interest rate of the total portfolio at March 31, 2023 and December 31, 2022.

The Company has developed a systematic methodology for determining the allowance for credit losses for its two portfolio segments, retail and wholesale. The retail segment consists of retail loans and sales-type finance leases, net of unearned interest. The wholesale segment consists of truck inventory financing loans to dealers that are collateralized by trucks and other collateral. The wholesale segment generally has less risk than the retail segment. Wholesale receivables generally are shorter in duration than retail receivables, and the Company requires periodic reporting of the wholesale dealer's financial condition, conducts periodic audits of the trucks being financed and in many cases, obtains guarantees or other security such as dealership assets. In determining the allowance for credit losses, retail loans and finance leases are evaluated together since they relate to a similar customer base, their contractual terms require regular payment of principal and interest, generally over three to five years, and they are secured by the same type of collateral. The allowance for credit losses consists of both specific and general reserves.

The Company individually evaluates certain finance receivables for expected credit losses. Finance receivables that are evaluated individually consist of all wholesale accounts and certain large retail accounts with past due balances or otherwise determined to be at a higher risk of loss. In general, finance receivables that are 90 days past due are placed on non-accrual status. Finance receivables on non-accrual status which have been performing for 90 consecutive days are placed on accrual status if it is deemed probable that the Company will collect all principal and interest payments.

Individually evaluated receivables on non-accrual status are generally considered collateral dependent. Large balance retail and all wholesale receivables on non-accrual status are individually evaluated to determine the appropriate reserve for losses. The determination of reserves for large balance receivables on non-accrual status considers the fair value of the associated collateral. When the underlying collateral fair value exceeds the Company's amortized cost basis, no reserve is recorded. Small balance receivables on non-accrual status with similar risk characteristics are evaluated as a separate pool to determine the appropriate reserve for losses using the historical loss information discussed below.

The Company evaluates finance receivables that are not individually evaluated and share similar risk characteristics on a collective basis and determines the general allowance for credit losses for both retail and wholesale receivables based on historical loss information, using past due account data, current market conditions, and expected changes in future macroeconomic conditions that affect collectability. Historical credit loss data provides relevant information of expected credit losses. The historical information used includes assumptions regarding the likelihood of collecting current and past due accounts, repossession rates, and the recovery rate on the underlying collateral based on used truck values and other pledged collateral or recourse.

The Company has developed a range of loss estimates for each of its country portfolios based on historical experience, taking into account loss frequency and severity in both strong and weak truck market conditions. A projection is made of the range of estimated credit losses inherent in the portfolio from which an amount is determined based on current market conditions and other factors impacting the creditworthiness of the Company's borrowers and their ability to repay. Adjustments to historical loss information are made for changes in forecasted economic conditions that are specific to the industry and markets in which the Company conducts business. The Company utilizes economic forecasts from third-party sources and determines expected losses based on historical experience under similar market conditions. After determining the appropriate level of the allowance for credit losses, a provision for losses on finance receivables is charged to income as necessary to reflect management's estimate of expected credit losses, net of recoveries, inherent in the portfolio.

In determining the fair value of the collateral, the Company uses a pricing matrix and categorizes the fair value as Level 2 in the hierarchy of fair value measurement. The pricing matrix is reviewed quarterly and updated as appropriate. The pricing matrix considers the make, model and year of the equipment as well as recent sales prices of comparable equipment sold individually, which is the lowest unit of account, through wholesale channels to the Company's dealers (principal market). The fair value of the collateral also considers the overall condition of the equipment.

Notes to Consolidated Financial Statements (Unaudited) (Millions, Except Share Amounts)

Accounts are charged off against the allowance for credit losses when, in the judgment of management, they are considered uncollectible, which generally occurs upon repossession of the collateral. Typically the timing between the repossession and charge-off is not significant. In cases where repossession is delayed (e.g., for legal proceedings), the Company records a partial charge-off. The charge-off is determined by comparing the fair value of the collateral, less cost to sell, to the amortized cost basis.

For the following credit quality disclosures, finance receivables are classified into two portfolio segments, wholesale and retail. The retail portfolio is further segmented into dealer retail and customer retail. The dealer wholesale segment consists of truck inventory financing to PACCAR dealers. The dealer retail segment consists of loans and leases to participating dealers and franchises that use the proceeds to fund customers' acquisition of commercial vehicles and related equipment. The customer retail segment consists of loans and leases directly to customers for the acquisition of commercial vehicles and related equipment. Customer retail receivables are further segregated between fleet and owner/operator classes. The fleet class consists of customer retail accounts operating five or more trucks. All other customer retail accounts are considered owner/operator. These two classes have similar measurement attributes, risk characteristics and common methods to monitor and assess credit risk.

The allowance for credit losses is summarized as follows:

	2023				
	DEALER				
	WHOLESALE	**RETAIL**	**CUSTOMER RETAIL**	**OTHER***	**TOTAL**
Balance at January 1	**$ 3.4**	**$ 2.2**	**$ 112.6**	**$ 2.9**	**$ 121.1**
Provision for losses	**.2**	**(.1)**	**3.0**		**3.1**
Charge-offs			**(3.3)**	**(.1)**	**(3.4)**
Recoveries			**1.4**	**.1**	**1.5**
Currency translation and other			**1.3**	**.2**	**1.5**
Balance at March 31	**$ 3.6**	**$ 2.1**	**$ 115.0**	**$ 3.1**	**$ 123.8**

	2022				
	DEALER				
	WHOLESALE	RETAIL	CUSTOMER RETAIL	OTHER*	TOTAL
Balance at January 1	$ 3.3	$ 7.1	$ 104.4	$ 2.1	$ 116.9
Provision for losses	.4	(1.9)	1.2	.5	.2
Charge-offs			(2.5)	(.1)	(2.6)
Recoveries			1.9		1.9
Currency translation and other			1.0	.9	1.9
Balance at March 31	$ 3.7	$ 5.2	$ 106.0	$ 3.4	$ 118.3

* Operating leases and other trade receivables.

Credit Quality

The Company's customers are principally concentrated in the transportation industry in North America, Europe, Australia and Brasil. The Company's portfolio assets are diversified over a large number of customers and dealers with no single customer or dealer balances representing over 5% of the total portfolio assets. The Company retains as collateral a security interest in the related equipment.

At the inception of each contract, the Company considers the credit risk based on a variety of credit quality factors including prior payment experience, customer financial information, credit-rating agency ratings, loan-to-value ratios and other internal metrics. On an ongoing basis, the Company monitors credit quality based on past due status and collection experience as there is a meaningful correlation between the past due status of customers and the risk of loss.

The Company has three credit quality indicators: performing, watch and at-risk. Performing accounts pay in accordance with the contractual terms and are not considered high-risk. Watch accounts include accounts 31 to 90 days past due and large accounts that are performing but are considered to be high-risk. Watch accounts are not collateral dependent. At-risk accounts are collateral dependent, including accounts over 90 days past due and other accounts on non-accrual status.

Notes to Consolidated Financial Statements (Unaudited) (Millions, Except Share Amounts)

The tables below summarize the amortized cost basis of the Company's finance receivables within each credit quality indicator by year of origination and portfolio class and current period gross charge-offs of the Company's finance receivables by year of origination and portfolio class.

At March 31, 2023	REVOLVING LOANS	2023	2022	2021	2020	2019	PRIOR	TOTAL
Amortized cost:								
Dealer:								
Wholesale:								
Performing	$ 3,244.4							$ 3,244.4
Watch	7.5							7.5
	$ 3,251.9							$ 3,251.9
Retail:								
Performing	$ 164.7	$ 145.3	$ 588.7	$ 328.6	$ 208.4	$ 221.7	$ 208.1	$ 1,865.5
At-risk							.5	.5
	$ 164.7	$ 145.3	$ 588.7	$ 328.6	$ 208.4	$ 221.7	$ 208.6	$ 1,866.0
Total dealer	$ 3,416.6	$ 145.3	$ 588.7	$ 328.6	$ 208.4	$ 221.7	$ 208.6	$ 5,117.9
Customer retail:								
Fleet:								
Performing		$ 938.3	$ 3,397.9	$ 1,827.2	$ 1,180.9	$ 527.2	$ 204.6	$ 8,076.1
Watch		.3	2.9	3.6	2.3	.9	1.2	11.2
At-risk			18.4	19.1	11.2	9.3	3.3	61.3
		$ 938.6	$ 3,419.2	$ 1,849.9	$ 1,194.4	$ 537.4	$ 209.1	$ 8,148.6
Owner/operator:								
Performing		$ 119.7	$ 422.1	$ 366.5	$ 207.2	$ 94.8	$ 31.9	$ 1,242.2
Watch		.2	2.4	1.3	.7	.2	.2	5.0
At-risk		.1	.8	.8	1.3	.5	.5	4.0
		$ 120.0	$ 425.3	$ 368.6	$ 209.2	$ 95.5	$ 32.6	$ 1,251.2
Total customer retail		$ 1,058.6	$ 3,844.5	$ 2,218.5	$ 1,403.6	$ 632.9	$ 241.7	$ 9,399.8
Total	$ 3,416.6	$ 1,203.9	$ 4,433.2	$ 2,547.1	$ 1,612.0	$ 854.6	$ 450.3	$ 14,517.7

At March 31, 2023	REVOLVING LOANS	2023	2022	2021	2020	2019	PRIOR	TOTAL
Gross charge-offs:								
Customer retail:								
Fleet			$ 1.5	$ .5	$ .5	$ .1	$ .2	$ 2.8
Owner/operator			.3	.2			.1	.6
Total			$ 1.8	$ .7	$ .5	$ .1	$ .3	$ 3.4

Notes to Consolidated Financial Statements (Unaudited) (Millions, Except Share Amounts)

At December 31, 2022	REVOLVING LOANS	2022	2021	2020	2019	2018	PRIOR	TOTAL
Amortized cost:								
Dealer:								
Wholesale:								
Performing	$ 2,766.0							$ 2,766.0
Watch	6.1							6.1
	$ 2,772.1							$ 2,772.1
Retail:								
Performing	$ 206.2	$ 609.7	$ 348.6	$ 223.1	$ 241.7	$ 120.8	$ 121.1	$ 1,871.2
At-risk							.7	.7
	$ 206.2	$ 609.7	$ 348.6	$ 223.1	$ 241.7	$ 120.8	$ 121.8	$ 1,871.9
Total dealer	$ 2,978.3	$ 609.7	$ 348.6	$ 223.1	$ 241.7	$ 120.8	$ 121.8	$ 4,644.0
Customer retail:								
Fleet:								
Performing		$ 3,558.0	$ 1,981.9	$ 1,306.5	$ 603.7	$ 203.4	$ 65.6	$ 7,719.1
Watch		7.5	7.3	1.8	3.4	2.4	.5	22.9
At-risk		6.7	17.7	18.8	17.2	5.9	.5	66.8
		$ 3,572.2	$ 2,006.9	$ 1,327.1	$ 624.3	$ 211.7	$ 66.6	$ 7,808.8
Owner/operator:								
Performing		$ 478.2	$ 425.9	$ 251.2	$ 120.9	$ 45.3	$ 6.0	$ 1,327.5
Watch		1.8	.9	.4	.3		.1	3.5
At-risk		.4	.8	1.1	.8	.7		3.8
		$ 480.4	$ 427.6	$ 252.7	$ 122.0	$ 46.0	$ 6.1	$ 1,334.8
Total customer retail		$ 4,052.6	$ 2,434.5	$ 1,579.8	$ 746.3	$ 257.7	$ 72.7	$ 9,143.6
Total	$ 2,978.3	$ 4,662.3	$ 2,783.1	$ 1,802.9	$ 988.0	$ 378.5	$ 194.5	$ 13,787.6

The tables below summarize the Company's finance receivables by aging category. In determining past due status, the Company considers the entire contractual account balance past due when any installment is over 30 days past due. Substantially all customer accounts that were greater than 30 days past due prior to credit modification became current upon modification for aging purposes.

	DEALER		**CUSTOMER RETAIL**		
At March 31, 2023	**WHOLESALE**	**RETAIL**	**FLEET**	**OWNER/ OPERATOR**	**TOTAL**
Current and up to 30 days past due	**$ 3,251.8**	**$ 1,866.0**	**$ 8,100.2**	**$ 1,245.2**	**$ 14,463.2**
31 – 60 days past due	**.1**		**14.8**	**3.3**	**18.2**
Greater than 60 days past due			**33.6**	**2.7**	**36.3**
	$ 3,251.9	**$ 1,866.0**	**$ 8,148.6**	**$ 1,251.2**	**$ 14,517.7**

	DEALER		CUSTOMER RETAIL		
At December 31, 2022	WHOLESALE	RETAIL	FLEET	OWNER/ OPERATOR	TOTAL
Current and up to 30 days past due	$ 2,772.1	$ 1,871.9	$ 7,768.5	$ 1,329.1	$ 13,741.6
31 – 60 days past due			14.7	3.1	17.8
Greater than 60 days past due			25.6	2.6	28.2
	$ 2,772.1	$ 1,871.9	$ 7,808.8	$ 1,334.8	$ 13,787.6

Notes to Consolidated Financial Statements (Unaudited) (Millions, Except Share Amounts)

The amortized cost basis of finance receivables that are on non-accrual status was as follows:

At March 31, 2023	DEALER		CUSTOMER RETAIL		
	WHOLESALE	**RETAIL**	**FLEET**	**OWNER/ OPERATOR**	**TOTAL**
Amortized cost basis with a specific reserve			**$ 34.1**	**$ 3.5**	**$ 37.6**
Amortized cost basis with no specific reserve		**$ .5**	**22.7**	**.4**	**23.6**
Total		**$ .5**	**$ 56.8**	**$ 3.9**	**$ 61.2**

At December 31, 2022	DEALER		CUSTOMER RETAIL		
	WHOLESALE	RETAIL	FLEET	OWNER/ OPERATOR	TOTAL
Amortized cost basis with a specific reserve			$ 33.9	$ 3.6	$ 37.5
Amortized cost basis with no specific reserve		$ .7	16.2		16.9
Total		$ .7	$ 50.1	$ 3.6	$ 54.4

Interest income recognized on a cash basis for finance receivables that are on non-accrual status was as follows:

Three Months Ended March 31,	**2023**	2022
Fleet	**$ .4**	$ .5
Owner/operator	**.1**	.1
	$ .5	$ .6

Customers Experiencing Financial Difficulty

The Company adopted ASU 2022-02 on January 1, 2023. The amortized cost basis of finance receivables modified for fleet and owner/operator customers experiencing financial difficulty was $6.0 and nil, respectively, at March 31, 2023. Total modifications with customers experiencing financial difficulty represented .2% of the total retail portfolio on an annualized basis. The modifications provided term extensions and granted customers additional time to pay, primarily in Brasil. The financial effects of the term extensions added a weighted-average of 21 months to the life of the modified contracts and the effect on the allowance for credit losses from such modifications was not significant at March 31, 2023.

All of the finance receivables modified with customers experiencing financial difficulty are current. There were no finance receivables modified with customers experiencing financial difficulty on or after January 1, 2023 that had a payment default in the three months ended March 31, 2023.

Troubled Debt Restructuring Disclosures Prior to Adoption of ASU 2022-02

Prior to the adoption of ASU 2022-02, when considering whether to modify customer accounts for credit reasons, the Company evaluated the creditworthiness of the customers and modified those accounts that the Company considered likely to perform under the modified terms. When the Company modified a loan or finance lease for credit reasons and granted a concession, the modification was classified as a troubled debt restructuring (TDR). The Company did not typically grant credit modifications for customers that did not meet minimum underwriting standards since the Company normally repossesses the financed equipment in those circumstances. When such modifications did occur, they were considered TDRs.

The balance of TDRs was $31.1 and $38.3 at December 31, 2022 and March 31, 2022, respectively. At modification date, the pre-modification and post-modification amortized cost basis balances for finance receivables modified during the period by portfolio class were as follows:

Three Months Ended March 31,	2022	
	AMORTIZED COST BASIS	
	PRE-MODIFICATION	POST-MODIFICATION
Fleet	$ .6	$ .6
Owner/operator		
	$ .6	$ .6

The effect on the allowance for credit losses from such modifications were not significant at March 31, 2022.

Notes to Consolidated Financial Statements (Unaudited) (Millions, Except Share Amounts)

TDRs modified during the previous twelve months, prior to the adoption of ASC 2022-02, that subsequently defaulted (i.e., became more than 30 days past due) in the three months ended March 31, 2023 and 2022 were nil and $.8, respectively.

Repossessions

When the Company determines a customer is not likely to meet its contractual commitments, the Company repossesses the vehicles which serve as collateral for the loans, finance leases and equipment under operating leases. The Company records the vehicles as used truck inventory included in Financial Services Other assets on the Consolidated Balance Sheets. The balance of repossessed inventory at March 31, 2023 and December 31, 2022 was $13.0 and $9.2, respectively. Proceeds from the sales of repossessed assets were $4.6 and $7.8 for the three months ended March 31, 2023 and 2022, respectively. These amounts are included in Proceeds from asset disposals in the Condensed Consolidated Statements of Cash Flows. Write-downs of repossessed equipment on operating leases are recorded as impairments and included in Financial Services Depreciation and other expenses on the Consolidated Statements of Comprehensive Income.

NOTE F - Product Support Liabilities

Product support liabilities include estimated future payments related to product warranties and deferred revenues on optional extended warranties and R&M contracts. The Company generally offers one year warranties covering most of its vehicles and related aftermarket parts. For vehicles equipped with engines manufactured by PACCAR, the Company generally offers two year warranties on the engine. Specific terms and conditions vary depending on the product and the country of sale. Optional extended warranty and R&M contracts can be purchased for periods which generally range up to five years. Warranty expenses and reserves are estimated and recorded at the time products or contracts are sold based on historical and current data and reasonable expectations for the future regarding the frequency and cost of warranty claims, net of recoveries. The Company periodically assesses the adequacy of its recorded liabilities and adjusts them as appropriate to reflect actual experience. Revenue from extended warranty and R&M contracts is deferred and recognized to income generally on a straight-line basis over the contract period. Warranty and R&M costs on these contracts are recognized as incurred.

Changes in product support liabilities are summarized as follows:

WARRANTY RESERVES		2023		2022
Balance at January 1	**$**	**437.7**	$	344.3
Cost accruals		**163.8**		73.6
Payments		**(134.3)**		(88.2)
Change in estimates for pre-existing warranties		**53.1**		23.1
Currency translation and other		**3.3**		(3.0)
Balance at March 31	**$**	**523.6**	$	349.8

DEFERRED REVENUES ON EXTENDED WARRANTIES AND R&M CONTRACTS		2023		2022
Balance at January 1	**$**	**904.9**	$	775.2
Deferred revenues		**208.6**		146.1
Revenues recognized		**(119.3)**		(119.3)
Currency translation		**7.0**		(9.1)
Balance at March 31	**$**	**1,001.2**	$	792.9

The Company expects to recognize approximately $225.9 of the remaining deferred revenue on extended warranties and R&M contracts in 2023, $296.5 in 2024, $258.7 in 2025, $144.9 in 2026, $53.2 in 2027 and $22.0 thereafter.

Notes to Consolidated Financial Statements (Unaudited) (Millions, Except Share Amounts)

NOTE G - Stockholders' Equity

Comprehensive Income

The components of comprehensive income are as follow:

Three Months Ended March 31,	2023	2022
Net income	$ 733.9	$ 600.5
Other comprehensive income (loss) (OCI):		
Unrealized (losses) gains on derivative contracts	(29.5)	36.1
Tax effect	6.3	(9.7)
	(23.2)	26.4
Unrealized gains (losses) on marketable debt securities	14.0	(34.1)
Tax effect	(3.5)	8.5
	10.5	(25.6)
Pension plans	1.0	10.3
Tax effect	(.1)	(2.4)
	.9	7.9
Foreign currency translation gains	92.0	34.7
Net other comprehensive income	80.2	43.4
Comprehensive income	$ 814.1	$ 643.9

Accumulated Other Comprehensive Income (Loss)

The components of AOCI and the changes in AOCI, net of tax, included in the Consolidated Balance Sheets and the Consolidated Statements of Stockholders' Equity consisted of the following:

	DERIVATIVE CONTRACTS	MARKETABLE DEBT SECURITIES	PENSION PLANS	FOREIGN CURRENCY TRANSLATION	TOTAL
Balance at January 1, 2023	**$ 35.1**	**$ (43.6)**	**$ (110.9)**	**$ (834.0)**	**$ (953.4)**
Recorded into AOCI	**(46.4)**	**11.3**	**.2**	**92.0**	**57.1**
Reclassified out of AOCI	**23.2**	**(.8)**	**.7**		**23.1**
Net other comprehensive (loss) income	**(23.2)**	**10.5**	**.9**	**92.0**	**80.2**
Balance at March 31, 2023	**$ 11.9**	**$ (33.1)**	**$ (110.0)**	**$ (742.0)**	**$ (873.2)**

	DERIVATIVE CONTRACTS	MARKETABLE DEBT SECURITIES	PENSION PLANS	FOREIGN CURRENCY TRANSLATION	TOTAL
Balance at January 1, 2022	$ (13.5)	$ (1.1)	$ (269.8)	$ (636.7)	$ (921.1)
Recorded into AOCI	18.1	(25.5)	3.5	34.7	30.8
Reclassified out of AOCI	8.3	(.1)	4.4		12.6
Net other comprehensive income (loss)	26.4	(25.6)	7.9	34.7	43.4
Balance at March 31, 2022	$ 12.9	$ (26.7)	$ (261.9)	$ (602.0)	$ (877.7)

Notes to Consolidated Financial Statements (Unaudited) (Millions, Except Share Amounts)

Reclassifications out of AOCI were as follows:

AOCI COMPONENTS	LINE ITEM IN THE CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME	Three Months Ended March 31 2023	2022
Unrealized losses (gains) on derivative contracts:			
Truck, Parts and Other			
Foreign-exchange contracts	Net sales and revenues	**$ .2**	$ 6.9
	Cost of sales and revenues		3.7
	Interest and other expenses (income), net	**(.7)**	.3
Commodity contracts	Cost of sales and revenues	**2.2**	4.9
Financial Services			
Foreign-exchange contracts	Interest and other borrowing expenses	**.8**	
Interest-rate contracts	Interest and other borrowing expenses	**27.4**	(6.6)
	Pre-tax expense increase	**29.9**	9.2
	Tax benefit	**(6.7)**	(.9)
	After-tax expense increase	**23.2**	8.3
Unrealized gains on marketable debt securities:			
Marketable debt securities	Investment income (loss)	**(1.1)**	(.1)
	Tax expense	**.3**	
	After-tax income increase	**(.8)**	(.1)
Pension plans:			
Truck, Parts and Other			
Actuarial loss	Interest and other expenses (income), net	**.7**	5.6
Prior service costs	Interest and other expenses (income), net	**.3**	.1
	Pre-tax expense increase	**1.0**	5.7
	Tax benefit	**(.3)**	(1.3)
	After-tax expense increase	**.7**	4.4
Total reclassifications out of AOCI		**$ 23.1**	$ 12.6

Stock Compensation Plans

Stock-based compensation expense was $13.5 and $8.2 for the three months ended March 31, 2023 and 2022, respectively.

During the first three months of 2023, the Company issued 638,871 common shares under deferred and stock compensation arrangements.

Other Capital Stock Changes

During the first three months of 2023, the Company acquired no treasury shares under the Company's common stock repurchase plans. The Company acquired 43,316 shares under the Company's Long-Term Incentive Plan. Stock repurchases of $390.0 million remain authorized under the current $500.0 million program approved by the PACCAR Board of Directors on December 4, 2018.

NOTE H - Income Taxes

The effective tax rate for the first quarter of 2023 was 20.1% compared to 22.2% for the first quarter of 2022, primarily due to a higher mix of income generated in jurisdictions with lower tax rates in 2023 as compared to 2022.

NOTE I - Segment Information

PACCAR operates in three principal segments: Truck, Parts and Financial Services. The Company evaluates the performance of its Truck and Parts segments based on operating profits, which excludes investment income, other income and expense and income taxes. The Financial Services segment's performance is evaluated based on income before income taxes. The accounting policies of the reportable segments are the same as those applied in the consolidated financial statements as described in Note A of the Company's Annual Report on Form 10-K for the year ended December 31, 2022.

Notes to Consolidated Financial Statements (Unaudited) (Millions, Except Share Amounts)

Truck and Parts

The Truck segment includes the design and manufacture of high-quality, light-, medium- and heavy-duty commercial trucks and the Parts segment includes the distribution of aftermarket parts for trucks and related commercial vehicles, both of which are sold through the same network of independent dealers. These segments derive a large proportion of their revenues and operating profits from operations in North America and Europe. The Truck segment incurs substantial costs to design, manufacture and sell trucks to its customers. The sale of new trucks provides the Parts segment with the basis for parts sales that may continue over the life of the truck, but are generally concentrated in the first five years after truck delivery. To reflect the benefit the Parts segment receives from costs incurred by the Truck segment, certain expenses are allocated from the Truck segment to the Parts segment. The expenses allocated are based on a percentage of the average annual expenses for factory overhead, engineering, research and development and SG&A expenses for the preceding five years. The allocation is based on the ratio of the average parts direct margin dollars (net sales less material and labor costs) to the total truck and parts direct margin dollars for the previous five years. The Company believes such expenses have been allocated on a reasonable basis. Truck segment assets related to the indirect expense allocation are not allocated to the Parts segment.

Financial Services

The Financial Services segment derives its earnings primarily from financing or leasing of PACCAR products and services provided to truck customers and dealers. Revenues are primarily generated from operations in North America and Europe.

In Europe, the marketing of used trucks, including those units sold by the Truck segment subject to an RVG, is performed by the Financial Services segment. When a customer returns the truck at the end of the RVG contract, the Company's Truck segment records a reduction in an RVG liability and the Company's Financial Services segment records a used truck asset and revenue from the subsequent sale. Certain gains and losses from the sale of these used trucks are shared with the Truck segment.

Other

Included in Other is the Company's industrial winch manufacturing business as well as sales, income and expenses not attributable to a reportable segment. Other also includes non-service cost components of pension expense and a portion of corporate expenses.

Three Months Ended March 31,		**2023**		2022
Net sales and revenues:				
Truck	**$**	**6,578.7**	$	4,835.5
Less intersegment		**(164.9)**		(138.4)
External customers		**6,413.8**		4,697.1
Parts		**1,641.1**		1,405.3
Less intersegment		**(18.1)**		(16.4)
External customers		**1,623.0**		1,388.9
Other		**13.3**		20.4
		8,050.1		6,106.4
Financial Services		**423.2**		366.2
	$	**8,473.3**	$	6,472.6
Income before income taxes:				
Truck	**$**	**894.3**	$	276.7
Parts		**438.6**		340.2
Other*		**(611.7)**		10.0
		721.2		626.9
Financial Services		**148.8**		147.0
Investment income (loss)		**49.0**		(2.5)
	$	**919.0**	$	771.4
Depreciation and amortization:				
Truck	**$**	**99.8**	$	71.6
Parts		**3.7**		3.2
Other		**6.3**		5.7
		109.8		80.5
Financial Services		**111.3**		105.2
	$	**221.1**	$	185.7

* In 2023, Other includes a $600.0 million non-recurring charge related to civil litigation in Europe (EC-related claims) which is discussed in Note M.

NOTE J - Derivative Financial Instruments

As part of its risk management strategy, the Company enters into derivative contracts to hedge against the risks of interest rates, foreign currency rates and commodity prices. Certain derivative instruments designated as fair value hedges, cash flow hedges or net investment hedges are subject to hedge accounting. Derivative instruments that are not subject to hedge accounting are held as derivatives not designated as hedged instruments. The Company's policies prohibit the use of derivatives for speculation or trading. At the inception of each hedge relationship, the Company documents its risk management objectives, procedures and accounting treatment. All of the Company's interest-rate, commodity as well as certain foreign-exchange contracts are transacted under International Swaps and Derivatives Association (ISDA) master agreements. Each agreement permits the net settlement of amounts owed in the event of default and certain other termination events. For derivative financial instruments, the Company has elected not to offset derivative positions in the balance sheet with the same counterparty under the same agreements and is not required to post or receive collateral.

Exposure limits and minimum credit ratings are used to minimize the risks of counterparty default. The Company's maximum exposure to potential default of its derivative counterparties is limited to the asset position of its derivative portfolio. The asset position of the Company's derivative portfolio was $67.5 at March 31, 2023.

The Company assesses hedges at inception and on an ongoing basis to determine the designated derivatives are highly effective in offsetting changes in fair values or cash flow of the hedged items. Hedge accounting is discontinued prospectively when the Company determines a derivative financial instrument has ceased to be a highly effective hedge. Cash flows from derivative instruments are included in Operating activities in the Condensed Consolidated Statements of Cash Flows.

Interest-Rate Contracts: The Company enters into various interest-rate contracts, including interest-rate swaps and cross currency interest-rate swaps. Interest-rate swaps involve the exchange of fixed for floating rate or floating for fixed rate interest payments based on the contractual notional amounts in a single currency. Cross currency interest-rate swaps involve the exchange of notional amounts and interest payments in different currencies. The Company is exposed to interest-rate and exchange-rate risk caused by market volatility as a result of its borrowing activities. The objective of these contracts is to mitigate the fluctuations on earnings, cash flows and fair value of borrowings. Net amounts paid or received are reflected as adjustments to interest expense.

At March 31, 2023, the notional amount of the Company's interest-rate contracts was $2,972.1. Notional maturities for all interest-rate contracts are $534.0 for the remainder of 2023, $586.4 for 2024, $933.5 for 2025, $569.6 for 2026, $204.7 for 2027, $106.9 for 2028 and $37.0 thereafter.

Foreign-Exchange Contracts: The Company enters into foreign-exchange contracts to hedge certain anticipated transactions and assets and liabilities denominated in foreign currencies, particularly the Canadian dollar, the euro, the British pound, the Australian dollar, the Brazilian real and the Mexican peso. The objective is to reduce fluctuations in earnings and cash flows associated with changes in foreign currency exchange rates. The Company enters into foreign-exchange contracts as net investment hedges to reduce the foreign currency exposure from its investments in foreign subsidiaries. At March 31, 2023, the notional amount of the outstanding foreign-exchange contracts was $2,280.9. Foreign-exchange contracts typically mature within one year.

Commodity Contracts: The Company enters into commodity forward contracts to hedge the prices of certain commodities used in the production of trucks. The objective is to reduce the fluctuation in earnings and cash flows associated with adverse movement in commodity prices. At March 31, 2023, the notional amount of the outstanding commodity contracts was $50.3. Commodity contracts mature within one year.

Notes to Consolidated Financial Statements (Unaudited) (Millions, Except Share Amounts)

The following table presents the balance sheet classification, fair value, gross and pro forma net amounts of derivative financial instruments:

	March 31, 2023		December 31, 2022	
	ASSETS	**LIABILITIES**	ASSETS	LIABILITIES
Derivatives designated under hedge accounting:				
Interest-rate contracts:				
Financial Services:				
Other assets	**$ 40.5**		$ 58.0	
Deferred taxes and other liabilities		**$ 97.0**		$ 82.6
Foreign-exchange contracts:				
Truck, Parts and Other:				
Other current assets	**21.1**		57.3	
Accounts payable, accrued expenses and other		**24.3**		9.5
Financial Services:				
Other current assets			1.6	
Deferred taxes and other liabilities		**9.4**		5.1
Commodity contracts:				
Truck, Parts and Other:				
Other current assets	**4.5**		1.5	
Accounts payable, accrued expenses and other		**3.6**		.6
	$ 66.1	**$ 134.3**	$ 118.4	$ 97.8
Derivatives not designated as hedging instruments:				
Foreign-exchange contracts:				
Truck, Parts and Other:				
Other current assets	**$ 1.0**		$ 1.0	
Accounts payable, accrued expenses and other		**$ .5**		$ .1
Financial Services:				
Other assets	**.4**			
Deferred taxes and other liabilities		**.2**		.1
Commodity contracts:				
Truck, Parts and Other:				
Accounts payable, accrued expenses and other				.2
	$ 1.4	**$ .7**	$ 1.0	$ .4
Gross amounts recognized in Balance Sheets	**$ 67.5**	**$ 135.0**	$ 119.4	$ 98.2
Less amounts not offset in financial instruments:				
Truck, Parts and Other:				
Foreign-exchange contracts	**$ (2.2)**	**$ (2.2)**	$ (.1)	$ (.1)
Commodity contracts	**(2.1)**	**(2.1)**	(.5)	(.5)
Financial Services:				
Foreign-exchange contracts			(1.8)	(1.8)
Interest-rate contracts	**(23.8)**	**(23.8)**	(21.5)	(21.5)
Pro forma net amount	**$ 39.4**	**$ 106.9**	$ 95.5	$ 74.3

Notes to Consolidated Financial Statements (Unaudited) (Millions, Except Share Amounts)

The following table presents the amount of loss (gain) from derivative financial instruments recorded in the Consolidated Statements of Comprehensive Income:

Three Months Ended March 31,	**2023**		2022	
	INTEREST-RATE	**FOREIGN-EXCHANGE**	INTEREST-RATE	FOREIGN-EXCHANGE
Truck, Parts and Other:				
Net sales and revenues				
Cash flow hedges		**$ .2**		$ 6.9
Cost of sales and revenues				
Cash flow hedges				3.7
Derivatives not designated as hedging instruments		**(2.0)**		(.5)
Interest and other (income), net				
Cash flow hedges		**1.8**		.3
Net investment hedges		**(2.8)**		(1.3)
Derivatives not designated as hedging instruments		**1.9**		1.9
		$ (.9)		$ 11.0
Financial Services:				
Interest and other borrowing expenses				
Cash flow hedges	**$ 27.4**	**$ 2.4**	$ (6.6)	
Fair value hedges	**1.6**		(.1)	
Derivatives not designated as hedging instruments		**(.3)**		$ .1
	$ 29.0	**$ 2.1**	$ (6.7)	$ .1
Total	**$ 29.0**	**$ 1.2**	$ (6.7)	$ 11.1

The loss from commodity contracts recorded in Cost of sales and revenue was $2.2 and $4.9 for the three months ended March 31, 2023 and 2022, respectively.

Fair Value Hedges

Changes in the fair value of derivatives designated as fair value hedges are recorded in earnings together with the changes in fair value of the hedged item attributable to the risk being hedged. The following table presents the amounts recorded on the Consolidated Balance Sheets related to cumulative basis adjustments for fair value hedges:

	March 31 2023	December 31 2022
Financial Services		
Term notes:		
Carrying amount of the hedged liabilities	**$ 180.5**	$ 319.8
Cumulative basis adjustment included in the carrying amount	**12.9**	27.7

The above table excludes the cumulative basis adjustments on discontinued hedge relationships of $18.0 and $7.1 as of March 31, 2023 and December 31, 2022, respectively.

Cash Flow Hedges

Substantially all of the Company's interest-rate contracts and some foreign-exchange contracts and all commodity contracts have been designated as cash flow hedges. Changes in the fair value of derivatives designated as cash flow hedges are recorded in AOCI. Amounts in AOCI are reclassified into net income in the same period in which the hedged transaction affects earnings. The Company elected to exclude the forward premium component (excluded component) on some foreign-exchange cash flow hedges and amortize the excluded component over the life of the derivative instruments. The amortization of the excluded component is recognized in Interest and other (income), net in Truck, Parts and Other segment and Interest and other borrowing expenses in Financial Services segment in the Consolidated Statements of Comprehensive Income. The maximum length of time over which the Company is hedging its exposure to the variability in future cash flows is 9.7 years.

Notes to Consolidated Financial Statements (Unaudited) (Millions, Except Share Amounts)

The following tables presents the pre-tax effects of gain (loss) on cash flow hedges recognized in other comprehensive income (loss) (OCI):

Three Months Ended March 31,	**2023**		2022	
	INTEREST-RATE	**FOREIGN-EXCHANGE**	INTEREST-RATE	FOREIGN-EXCHANGE
Gain (loss) recognized in OCI:				
Truck, Parts and Other		**$ (20.1)**		$ (28.4)
Financial Services	**$ (42.3)**	**(1.0)**	$ 19.9	(.5)
	$ (42.3)	**$ (21.1)**	$ 19.9	$ (28.9)

The pre-tax effects of loss commodity hedges recognized in other comprehensive income (loss) (OCI) for Truck, Parts and Other was $3.9 and $35.9 as of March 31, 2023 and 2022, respectively.

The amount of loss recorded in AOCI at March 31, 2023 that is estimated to be reclassified into earnings in the following 12 months if interest rates and exchange rates remain unchanged is approximately $4.6, net of taxes. The fixed interest earned on finance receivables will offset the amount recognized in interest expense, resulting in a stable interest margin consistent with the Company's risk management strategy.

The amount of gain reclassified out of AOCI into net income based on the probability that the original forecasted transactions would not occur was $.2 and $.1 for the three months ended March 31, 2023 and 2022, respectively.

Net Investment Hedges

Changes in the fair value of derivatives designated as net investment hedges are recorded in AOCI as an adjustment to the Cumulative Translation Adjustment (CTA). At March 31, 2023, the notional amount of the outstanding net investment hedges was $443.6. For the three months ended March 31, 2023 and 2022, the pre-tax gain recognized in OCI for the net investment hedges were $.4 and $18.2, respectively.

Derivatives Not Designated As Hedging Instruments

For other risk management purposes, the Company enters into derivative instruments that do not qualify for hedge accounting. These derivative instruments are used to mitigate the risk of market volatility arising from borrowings and foreign currency denominated transactions. Changes in the fair value of derivatives not designated as hedging instruments are recorded in earnings in the period in which the change occurs.

NOTE K - Fair Value Measurements

Fair value represents the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Inputs to valuation techniques used to measure fair value are either observable or unobservable. These inputs have been categorized into the fair value hierarchy described below.

Level 1 – Valuations are based on quoted prices that the Company has the ability to obtain in actively traded markets for identical assets or liabilities. Since valuations are based on quoted prices that are readily and regularly available in an active market or exchange traded market, valuation of these instruments does not require a significant degree of judgment.

Level 2 – Valuations are based on quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all significant assumptions are observable in the market.

Level 3 – Valuations are based on model-based techniques for which some or all of the assumptions are obtained from indirect market information that is significant to the overall fair value measurement and which require a significant degree of management judgment.

Notes to Consolidated Financial Statements (Unaudited) (Millions, Except Share Amounts)

The Company uses the following methods and assumptions to measure fair value for assets and liabilities subject to recurring fair value measurements.

Marketable Debt Securities: The Company's marketable debt securities consist of municipal bonds, government obligations, investment-grade corporate obligations, commercial paper, asset-backed securities and term deposits. The fair value of U.S. government obligations is determined using the market approach and is based on quoted prices in active markets and are categorized as Level 1.

The fair value of U.S. government agency obligations, non-U.S. government bonds, municipal bonds, corporate bonds, asset-backed securities, commercial paper and term deposits is determined using the market approach and is primarily based on matrix pricing as a practical expedient which does not rely exclusively on quoted prices for a specific security. Significant inputs used to determine fair value include interest rates, yield curves, credit rating of the security and other observable market information and are categorized as Level 2.

Marketable Equity Securities: The Company's equity securities are traded on active exchanges and are classified as Level 1.

Derivative Financial Instruments: The Company's derivative contracts consist of interest-rate swaps, cross currency swaps, foreign currency exchange and commodity contracts. These derivative contracts are traded over the counter, and their fair value is determined using industry standard valuation models, which are based on the income approach (i.e., discounted cash flows). The significant observable inputs into the valuation models include interest rates, yield curves, currency exchange rates, credit default swap spreads, forward rates and commodity prices and are categorized as Level 2.

Assets and Liabilities Subject to Recurring Fair Value Measurement

The Company's assets and liabilities subject to recurring fair value measurements are either Level 1 or Level 2 as follows:

At March 31, 2023	LEVEL 1	LEVEL 2	TOTAL
Assets:			
Marketable debt securities			
U.S. tax-exempt securities		$ 413.3	$ 413.3
U.S. taxable municipal / non-U.S. provincial bonds		199.4	199.4
U.S. corporate securities		272.8	272.8
U.S. government and agency securities	$ 132.8		132.8
Non-U.S. corporate securities		434.9	434.9
Non-U.S. government securities		81.8	81.8
Other debt securities		102.5	102.5
Total marketable debt securities	$ 132.8	$ 1,504.7	$ 1,637.5
Marketable equity securities	$ 1.4		$ 1.4
Total marketable securities	$ 134.2	$ 1,504.7	$ 1,638.9
Derivatives			
Cross currency swaps		$ 35.0	$ 35.0
Interest-rate swaps		5.5	5.5
Foreign-exchange contracts		22.5	22.5
Commodity contracts		4.5	4.5
Total derivative assets		$ 67.5	$ 67.5
Liabilities:			
Derivatives			
Cross currency swaps		$ 78.8	$ 78.8
Interest-rate swaps		18.2	18.2
Foreign-exchange contracts		34.4	34.4
Commodity contracts		3.6	3.6
Total derivative liabilities		$ 135.0	$ 135.0

Notes to Consolidated Financial Statements (Unaudited) (Millions, Except Share Amounts)

At December 31, 2022	LEVEL 1	LEVEL 2	TOTAL
Assets:			
Marketable debt securities			
U.S. tax-exempt securities		$ 445.1	$ 445.1
U.S. taxable municipal / non-U.S. provincial bonds		180.8	180.8
U.S. corporate securities		251.0	251.0
U.S. government and agency securities	$ 115.0		115.0
Non-U.S. corporate securities		450.0	450.0
Non-U.S. government securities		76.4	76.4
Other debt securities		94.7	94.7
Total marketable debt securities	$ 115.0	$ 1,498.0	$ 1,613.0
Marketable equity securities	$ 1.2		$ 1.2
Total marketable securities	$ 116.2	$ 1,498.0	$ 1,614.2
Derivatives			
Cross currency swaps		$ 49.1	$ 49.1
Interest-rate swaps		8.9	8.9
Foreign-exchange contracts		59.9	59.9
Commodity contracts		1.5	1.5
Total derivative assets		$ 119.4	$ 119.4
Liabilities:			
Derivatives			
Cross currency swaps		$ 52.0	$ 52.0
Interest-rate swaps		30.6	30.6
Foreign-exchange contracts		14.8	14.8
Commodity contracts		.8	.8
Total derivative liabilities		$ 98.2	$ 98.2

Fair Value Disclosure of Other Financial Instruments

For financial instruments that are not recognized at fair value, the Company uses the following methods and assumptions to determine the fair value. These instruments are categorized as Level 2, except cash which is categorized as Level 1 and fixed rate loans which are categorized as Level 3.

Cash and Cash Equivalents: Carrying amounts approximate fair value.

Financial Services Net Receivables: For floating rate loans, wholesale financing and operating lease and other trade receivables, carrying values approximate fair values. For fixed rate loans, fair values are estimated using the income approach by discounting cash flows to their present value based on assumptions regarding the credit and market risks to approximate current rates for comparable loans. Finance lease receivables and related allowance for credit losses have been excluded from the accompanying table.

Debt: The carrying amounts of Financial Services commercial paper, variable rate bank loans and variable rate term notes approximate fair value. For fixed rate debt, fair values are estimated using the income approach by discounting cash flows to their present value based on current rates for comparable debt.

The Company's estimate of fair value for fixed rate loans and debt that are not carried at fair value was as follows:

	March 31, 2023		December 31, 2022	
	CARRYING AMOUNT	**FAIR VALUE**	CARRYING AMOUNT	FAIR VALUE
Assets:				
Financial Services fixed rate loans	**$ 6,980.8**	**$ 6,760.3**	$ 6,859.1	$ 6,582.0
Liabilities:				
Financial Services fixed rate debt	**8,265.7**	**8,107.3**	8,070.5	7,715.9

Notes to Consolidated Financial Statements (Unaudited) (Millions, Except Share Amounts)

NOTE L - Employee Benefit Plans

The Company has several defined benefit pension plans, which cover a majority of its employees. The following information details the components of net pension (income) expense for the Company's defined benefit plans:

Three Months Ended March 31,	**2023**	2022
Service cost	**$ 25.0**	$ 32.5
Interest on projected benefit obligation	**31.1**	19.1
Expected return on assets	**(57.5)**	(48.7)
Amortization of prior service costs	**.3**	.1
Recognized actuarial loss	**.7**	5.6
Net pension (income) expense	**$ (.4)**	$ 8.6

The components of net pension expense other than service cost are included in Interest and other (income), net on the Consolidated Statements of Comprehensive Income.

The Company contributed $5.8 and $6.7 for three months ended March 31, 2023 and 2022, respectively.

NOTE M – Commitments and Contingencies

On July 19, 2016, the European Commission (EC) concluded its investigation of all major European truck manufacturers and reached a settlement with DAF Trucks N.V., DAF Trucks Deutschland GmbH and PACCAR Inc (collectively "the Company"). Following the settlement, certain EC-related claims and lawsuits have been filed in various jurisdictions primarily in Europe against all major European truck manufacturers including the Company and certain subsidiaries. These claims and lawsuits include a number of collective proceedings, including a class action in the United Kingdom, alleging EC-related claims and seeking monetary damages. In certain jurisdictions, the limitations period has not yet expired and additional claimants may bring EC-related claims and lawsuits against the Company or its subsidiaries.

The legal proceedings are moving through the court systems. In 2023, several European courts issued judgements; some have been favorable while others have been unfavorable and are being appealed. The Company believes it has meritorious defenses to the legal claims. During the first quarter of 2023, the Company settled with several claimants. Based on these settlements and judgements, the Company recorded in the first quarter 2023, a non-recurring pre-tax charge of $600.0 million ($446.4 million after-tax) for the estimable total cost. The estimate may be adjusted as the legal process continues, which could have a material impact on the Company's financial results.

PACCAR is also a defendant in various other legal proceedings and, in addition, there are various other contingent liabilities arising in the normal course of business. After consultation with legal counsel, management does not anticipate that disposition of these various other proceedings and contingent liabilities will have a material effect on the consolidated financial statements.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

OVERVIEW:

PACCAR is a global technology company whose Truck segment includes the design and manufacture of high-quality light-, medium- and heavy-duty commercial trucks. In North America, trucks are sold under the Kenworth and Peterbilt nameplates, in Europe, under the DAF nameplate and in Australia and South America, under the Kenworth and DAF nameplates. The Parts segment includes the distribution of aftermarket parts for trucks and related commercial vehicles. The Company's Financial Services segment derives its earnings primarily from financing or leasing PACCAR products in North America, Europe, Australia and South America. The Company's Other business includes the manufacturing and marketing of industrial winches.

First Quarter Financial Highlights:

- Worldwide net sales and revenues were $8.47 billion in 2023 compared to $6.47 billion in 2022, primarily due to higher truck and parts revenues.
- Truck revenues were $6.41 billion in 2023 compared to $4.70 billion in 2022, primarily due to higher truck deliveries and price realization in all markets.
- Parts sales were $1.62 billion in 2023 compared to $1.39 billion in 2022 reflecting higher demand and price realization in all markets.
- Financial Services revenues were $423.2 million in 2023 compared to $366.2 million in 2022, primarily due to portfolio growth and higher portfolio yields.
- Net income was $733.9 million ($1.40 per diluted share) in 2023 compared to $600.5 million ($1.15 per diluted share) in 2022 due to higher Truck, Parts and Financial Services operating results.
- Adjusted net income (non-GAAP), excluding a $446.4 million after-tax non-recurring charge related to civil litigation in Europe, was $1.18 billion ($2.25 per diluted share). See Reconciliation of GAAP to Non-GAAP Financial Measures on page 40.
- Capital investments were $132.9 million in 2023 compared to $113.5 million in 2022.
- Research and development (R&D) expenses were $97.2 million in 2023 compared to $78.0 million in 2022.

The PACCAR Financial Services (PFS) group of companies has operations covering four continents and 26 countries. The global breadth of PFS and its rigorous credit application process support a portfolio of loans and leases with total assets of $17.91 billion. PFS issued $800.0 million in medium-term notes during the first three months of 2023 to support new business volume and repay maturing debt.

Truck Outlook

Truck industry heavy-duty retail sales in the U.S. and Canada in 2023 are expected to be 280,000 to 320,000 units compared to 283,500 in 2022. In Europe, 2023 truck industry registrations for over 16-tonne vehicles are expected to be 280,000 to 320,000 units compared to 297,500 in 2022. In South America, heavy-duty truck industry registrations in 2022 are projected to be 115,000 to 125,000 as compared to 137,100 in 2022.

The Company has been affected by an industry-wide undersupply of component parts and anticipates the shortages may continue to affect deliveries in 2023.

Parts Outlook

In 2023, PACCAR Parts sales are expected to increase 10-13% compared to 2022 levels reflecting strong freight demand.

Financial Services Outlook

In 2023, average earning assets are expected to increase 4-7% compared to 2022. If current freight transportation conditions decline due to weaker economic conditions, then past due accounts, truck repossessions and credit losses would likely increase from the current low levels and new business volume would likely decline.

Capital Investments and R&D Outlook

Capital investments in 2023 are expected to be $600 to $650 million and R&D is expected to be $380 to $420 million. The Company is increasing its investment in next generation clean diesel and electric powertrain technologies, autonomous driving systems, connected vehicle services, advanced manufacturing and distribution capabilities.

See the Forward-Looking Statements section of Management's Discussion and Analysis for factors that may affect these outlooks.

RESULTS OF OPERATIONS:

The Company's results of operations for the three months ended March 31, 2023 and 2022 are presented below.

($ in millions, except per share amounts)

Three Months Ended March 31,		**2023**		2022
Net sales and revenues:				
Truck	**$**	**6,413.8**	$	4,697.1
Parts		**1,623.0**		1,388.9
Other		**13.3**		20.4
Truck, Parts and Other		**8,050.1**		6,106.4
Financial Services		**423.2**		366.2
	$	**8,473.3**	$	6,472.6
Income before income taxes:				
Truck	**$**	**894.3**	$	276.7
Parts		**438.6**		340.2
Other*		**(611.7)**		10.0
Truck, Parts and Other		**721.2**		626.9
Financial Services		**148.8**		147.0
Investment income		**49.0**		(2.5)
Income taxes		**(185.1)**		(170.9)
Net income	**$**	**733.9**	$	600.5
Diluted earnings per share	**$**	**1.40**	$	1.15
After-tax return on revenues		**8.7%**		9.3%
After-tax adjusted return on revenues (non-GAAP)**		**13.9%**		

* In 2023, Other includes a $600.0 million non-recurring charge related to civil litigation in Europe (EC-related claims).

** See Reconciliation of GAAP to Non-GAAP Financial Measures for 2023 on page 40.

The following provides an analysis of the results of operations for the Company's three reportable segments - Truck, Parts and Financial Services. Where possible, the Company has quantified the impact of factors identified in the following discussion and analysis. In cases where it is not possible to quantify the impact of factors, the Company lists them in estimated order of importance. Factors for which the Company is unable to specifically quantify the impact include market demand, fuel prices, freight tonnage and economic conditions affecting the Company's results of operations.

2023 Compared to 2022:

Truck

The Company's Truck segment accounted for 76% of revenues in the first quarter of 2023 compared to 73% in the first quarter of 2022.

The Company's new truck deliveries are summarized below:

Three Months Ended March 31,	**2023**	2022	% CHANGE
U.S. and Canada	**26,000**	20,700	26
Europe	**17,400**	16,100	8
Mexico, South America, Australia and other	**7,700**	6,200	24
Total units	**51,100**	43,000	19

The increase in new truck deliveries worldwide in the first quarter of 2023 compared to the same period of 2022 was driven by higher build rates and increased demand in all major markets. The industry-wide undersupply of component parts continues to impact deliveries.

Market share data discussed below is provided by third-party sources and is measured by either registrations or retail sales for the Company's dealer network as a percentage of total registrations or retail sales depending on the geographic market. In the U.S. and Canada, market share is based on retail sales. In Europe, market share is based primarily on registrations.

In the first three months of 2023, industry retail sales in the heavy-duty market in the U.S. and Canada were 72,000 units compared to 56,100 units in the same period of 2022. The Company's heavy-duty truck retail market share was 27.0% in the first three months of 2023 compared to 28.8% in the first three months of 2022. The medium-duty market was 25,900 units in the first three months of 2023 compared to 20,800 units in the same period of 2022. The Company's medium-duty market share was 11.2% in the first three months of 2023 compared to 9.7% in the first three months of 2022.

The over 16-tonne truck market in Europe in the first three months of 2023 was 90,200 units compared to 74,600 units in the first three months of 2022. DAF over 16-tonne market share was a 16.1% in the first three months of 2023 compared to 17.1% in the same period of 2022. The 6 to 16-tonne market in the first three months of 2023 was 11,400 units compared to 9,300 units in the same period of 2022. DAF market share in the 6 to 16-tonne market in the first three months of 2023 was 9.2% compared to 9.7% in the same period of 2022.

The Company's worldwide truck net sales and revenues are summarized below:

($ in millions) *Three Months Ended March 31,*		**2023**		2022	% CHANGE
Truck net sales and revenues:					
U.S. and Canada	**$**	**3,694.0**	$	2,590.6	43
Europe		**1,803.5**		1,450.9	24
Mexico, South America, Australia and other		**916.3**		655.6	40
	$	**6,413.8**	$	4,697.1	37
Truck income before income taxes	**$**	**894.3**	$	276.7	223
Pre-tax return on revenues		**13.9%**		5.9%	

The Company's worldwide truck net sales and revenues in the first quarter increased to $6.41 billion in 2023 from $4.70 billion in 2022. The increase was primarily due to higher truck unit deliveries and improved price realization in all markets, partially offset by unfavorable currency translation effects, primarily the euro.

Truck segment income before taxes and pretax return on revenues increased compared to the same periods in 2022 reflecting higher truck unit deliveries and improved margins.

The major factors for the Truck segment changes in net sales and revenues, cost of sales and revenues and gross margin between the three months ended March 31, 2023 and 2022 are as follows:

($ in millions)		**NET SALES AND REVENUES**		**COST OF SALES AND REVENUES**		**GROSS MARGIN**
Three Months Ended March 31, 2022	**$**	**4,697.1**	**$**	**4,296.1**	**$**	**401.0**
Increase (decrease)						
Truck sales volume		**1,047.3**		**834.7**		**212.6**
Average truck sales prices		**812.8**				**812.8**
Average per truck material, labor and other direct costs				**269.0**		**(269.0)**
Factory overhead and other indirect costs				**58.7**		**(58.7)**
Extended warranties, operating leases and other		**(.8)**		**40.3**		**(41.1)**
Currency translation		**(142.6)**		**(126.7)**		**(15.9)**
Total increase		**1,716.7**		**1,076.0**		**640.7**
Three Months Ended March 31, 2023	**$**	**6,413.8**	**$**	**5,372.1**	**$**	**1,041.7**

- Truck sales volume reflects higher truck deliveries in all major markets.
- Average truck sales prices increased sales by $812.8 million, primarily due to higher price realization worldwide reflecting inflationary cost increases and the positive effect of new truck models.
- Average cost per truck increased cost of sales by $269.0 million, primarily reflecting higher raw material, freight, labor and product support costs.
- Factory overhead and other indirect costs increased $58.7 million, primarily due to higher labor costs, depreciation, maintenance and utilities.

- Extended warranties, operating leases and other decreased revenues by $.8 million and increased cost of sales by $40.3 million. The increase in cost of sales was primarily due to higher labor and material costs.
- The currency translation effect on sales and cost of sales primarily reflects a decline in the value of the euro relative to the U.S. dollar.
- Truck gross margin was 16.2% in the first quarter of 2023 compared to 8.5% in the same period of 2022 due to the factors noted above.

Truck SG&A expense decreased in the first quarter of 2023 to $72.4 million from $73.4 million in 2022. The decrease was primarily due to lower sales and marketing costs and currency translation effects, partially offset by higher salaries and related expenses and higher travel costs. As a percentage of sales, Truck SG&A decreased to 1.1% in the first quarter compared to 1.6% in the same period of 2022.

Parts

The Company's Parts segment accounted for 19% of revenues in the first quarter of 2023 compared to 21% in the same period of 2022

($ in millions) *Three Months Ended March 31,*		**2023**		2022	% CHANGE
Parts net sales and revenues:					
U.S. and Canada	**$**	**1,132.1**	$	975.7	16
Europe		**344.3**		296.1	16
Mexico, South America, Australia and other		**146.6**		117.1	25
	$	**1,623.0**	$	1,388.9	17
Parts income before income taxes	**$**	**438.6**	$	340.2	29
Pre-tax return on revenues		**27.0%**		24.5%	

The Company's worldwide parts net sales and revenues for the first quarter increased to $1.62 billion in 2023 from $1.39 billion in 2022, primarily due to higher demand in all markets and higher price realization, partially offset by unfavorable currency translation effects. The increase in Parts segment income before income taxes and pre-tax return on revenues was primarily due to higher sales volume and higher margins, partially offset by unfavorable currency translation effects.

The major factors for the changes in Parts segment net sales and revenues, cost of sales and revenues and gross margin between the three months ended March 31, 2023 and 2022 are as follows:

($ in millions)		**NET SALES AND REVENUES**		**COST OF SALES AND REVENUES**		**GROSS MARGIN**
Three Months Ended March 31, 2022	**$**	**1,388.9**	**$**	**970.3**	**$**	**418.6**
Increase (decrease)						
Aftermarket parts volume		**52.8**		**29.8**		**23.0**
Average aftermarket parts sales prices		**209.5**				**209.5**
Average aftermarket parts direct costs				**100.8**		**(100.8)**
Warehouse and other indirect costs				**14.4**		**(14.4)**
Currency translation		**(28.2)**		**(14.3)**		**(13.9)**
Total increase		**234.1**		**130.7**		**103.4**
Three Months Ended March 31, 2023	**$**	**1,623.0**	**$**	**1,101.0**	**$**	**522.0**

- Aftermarket parts sales volume increased by $52.8 million and related cost of sales increased by $29.8 million due to higher demand in all markets.
- Average aftermarket parts sales prices increased sales by $209.5 million primarily due to higher price realization in North America and Europe.
- Average aftermarket parts direct costs increased $100.8 million due to higher material and freight costs.
- Warehouse and other indirect costs increased $14.4 million primarily due to higher salaries and related expenses and higher shipping costs.

- The currency translation effect on sales and cost of sales primarily reflects a decline in the value of the euro relative to the U.S. dollar.
- Parts gross margins in the first quarter of 2023 increased to 32.2% from 30.1% in the first quarter of 2022 due to the factors noted above.

Parts SG&A expense increased in the first quarter of 2023 to $58.1 million from $54.9 million in 2022, primarily due to higher salaries and related expenses, partially offset by lower sales and marketing costs and currency translation effects. As a percentage of sales, Parts SG&A was 3.6% in the first quarter of 2023 compared to 4.0% in the first quarter of 2022.

Financial Services

The Company's Financial Services segment accounted for 5% of revenues in the first quarter of 2023, compared to 6% in the first quarter of 2022.

($ in millions)

Three Months Ended March 31,		**2023**		2022	% CHANGE
New loan and lease volume:					
U.S. and Canada	**$**	**645.7**	$	836.8	(23)
Europe		**393.8**		350.2	12
Mexico, Australia, Brasil and other		**392.7**		297.2	32
	$	**1,432.2**	$	1,484.2	(4)
New loan and lease volume by product:					
Loans and finance leases	**$**	**1,241.1**	$	1,243.9	
Equipment on operating lease		**191.1**		240.3	(20)
	$	**1,432.2**	$	1,484.2	(4)
New loan and lease unit volume:					
Loans and finance leases		**9,480**		9,600	(1)
Equipment on operating lease		**2,190**		2,880	(24)
		11,670		12,480	(6)
Average earning assets:					
U.S. and Canada	**$**	**8,906.2**	$	8,511.0	5
Europe		**4,379.8**		3,826.5	14
Mexico, Australia, Brasil and other		**3,075.3**		2,326.7	32
	$	**16,361.3**	$	14,664.2	12
Average earning assets by product:					
Loans and finance leases	**$**	**11,021.9**	$	10,073.8	9
Dealer wholesale financing		**2,644.4**		1,671.7	58
Equipment on lease and other		**2,695.0**		2,918.7	(8)
	$	**16,361.3**	$	14,664.2	12
Revenues:					
U.S. and Canada	**$**	**184.0**	$	168.6	9
Europe		**138.0**		129.5	7
Mexico, Australia, Brasil and other		**101.2**		68.1	49
	$	**423.2**	$	366.2	16
Revenues by product:					
Loans and finance leases	**$**	**161.6**	$	118.4	36
Dealer wholesale financing		**46.4**		13.9	234
Equipment on lease and other		**215.2**		233.9	(8)
	$	**423.2**	$	366.2	16
Income before income taxes	**$**	**148.8**	$	147.0	1

New loan and lease unit volume was $1,432.2 million in the first quarter of 2023 compared to $1,484.2 million in the first quarter of 2022, reflecting lower new loan and lease volume in the U.S., partially offset by higher new loan and lease volume in Mexico, Europe and Brasil. PFS finance market share of new PACCAR truck sales was 22.7% compared to 28.3% in the first quarter of 2022, reflecting lower finance market share in the U.S., partially offset by higher finance market share in Mexico.

In the first quarter of 2023, PFS revenues increased to $423.2 million from $366.2 million in 2022, reflecting higher interest income driven by higher portfolio yields and portfolio growth.

PFS income before income taxes increased to $148.8 million in the first quarter of 2023 from $147.0 million in the first quarter of 2022, primarily due to higher finance margins, partially offset by lower operating lease margins.

Included in Financial Services "Other assets" on the Company's Consolidated Balance Sheets are used trucks held for sale, net of impairments, of $165.5 million at March 31, 2023 and $141.7 million at December 31, 2022. These trucks are primarily units returned from matured operating leases in the ordinary course of business, and also include trucks acquired from repossessions or through acquisitions of used trucks in trades related to new truck sales and trucks returned from residual value guarantees (RVGs).

The Company recognized gains on used trucks, excluding repossessions, of $27.8 million in the first quarter of 2023 compared to gains of $35.2 million in the first quarter of 2022. Used truck losses related to repossessions, which are recognized as credit losses, and used truck gains, which are recognized as credit recoveries, were not significant for either the first quarter of 2023 or 2022.

The major factors for the changes in interest and fees, interest and other borrowing expenses and finance margin for the three months ended March 31, 2023 and 2022 are outlined below:

($ in millions)		INTEREST AND FEES		INTEREST AND OTHER BORROWING EXPENSES		FINANCE MARGIN
Three Months Ended March 31, 2022	**$**	**132.3**	**$**	**39.8**	**$**	**92.5**
Increase (decrease)						
Average finance receivables		**32.8**				**32.8**
Average debt balances				**10.9**		**(10.9)**
Yields		**44.8**				**44.8**
Borrowing rates				**44.4**		**(44.4)**
Currency translation and other		**(1.9)**		**(1.3)**		**(.6)**
Total increase		**75.7**		**54.0**		**21.7**
Three Months Ended March 31, 2023	**$**	**208.0**	**$**	**93.8**	**$**	**114.2**

- Average finance receivables increased $2.18 billion (excluding foreign exchange effects) in the first quarter of 2023 primarily due to higher average loan and dealer wholesale balances.
- Average debt balances increased $1.37 billion (excluding foreign exchange effects) in the first quarter of 2023, reflecting higher funding requirements for the portfolio, which includes loans, finance leases, dealer wholesale and equipment on operating lease.
- Higher portfolio yields (6.2% in 2023 compared to 4.5% in 2022) increased interest and fees by $44.8 million. The higher portfolio yields were primarily due to higher market rates in Europe, North America and Brasil.
- Higher borrowing rates (3.2% in 2023 compared to 1.5% in 2022) were primarily due to higher debt market rates.
- The currency translation effects reflect a decrease in the value of foreign currencies relative to the U.S. dollar, primarily the euro, partially offset by the Mexican peso.

The following table summarizes operating lease, rental and other revenues and depreciation and other expenses:

($ in millions) *Three Months Ended March 31,*		**2023**		2022
Operating lease and rental revenues	**$**	**200.8**	$	208.6
Used truck sales		**8.7**		20.6
Insurance, franchise and other revenues		**5.7**		4.7
Operating lease, rental and other revenues	**$**	**215.2**	$	233.9
Depreciation of operating lease equipment	**$**	**123.4**	$	112.5
Vehicle operating expenses		**9.1**		10.4
Cost of used truck sales		**8.9**		19.7
Insurance, franchise and other expenses		**.9**		.9
Depreciation and other expenses	**$**	**142.3**	$	143.5

The major factors for the changes in operating lease, rental and other revenues, depreciation and other expenses and lease margin between the three months ended March 31, 2023 and 2022 are outlined below:

($ in millions)		OPERATING LEASE, RENTAL AND OTHER REVENUES		DEPRECIATION AND OTHER EXPENSES		LEASE MARGIN
Three Months Ended March 31, 2022	**$**	**233.9**	**$**	**143.5**	**$**	**90.4**
(Decrease) increase						
Used truck sales		**(11.8)**		**(10.6)**		**(1.2)**
Results on returned lease assets				**17.9**		**(17.9)**
Average operating lease assets		**(20.2)**		**(16.9)**		**(3.3)**
Revenue and cost per asset		**15.1**		**10.9**		**4.2**
Currency translation and other		**(1.8)**		**(2.5)**		**.7**
Total decrease		**(18.7)**		**(1.2)**		**(17.5)**
Three Months Ended March 31, 2023	**$**	**215.2**	**$**	**142.3**	**$**	**72.9**

- Lower sales volume of used trucks received on trade in Europe and the U.S. decreased revenues by $11.8 million and related depreciation and other expenses by $10.6 million.
- Results on returned lease assets increased depreciation and other expenses by $17.9 million, primarily due to lower gains on sales of returned units as a result of lower used truck market values.
- Average operating lease assets decreased $154.9 million (excluding foreign exchange effects), which decreased revenues by $20.2 million and related depreciation and other expenses by $16.9 million.
- Revenue per asset increased $15.1 million primarily due to higher lease rates, reflecting higher average truck value financed and higher market rates. Cost per asset increased $10.9 million due to higher depreciation and operating expenses.
- The currency translation effects reflect a decrease in the value of foreign currencies relative to the U.S. dollar, primarily the euro, partially offset by the Mexican peso.

Financial Services SG&A was $35.2 million in the first quarter of 2023 compared to $35.7 million in 2022. As an annualized percentage of average earnings assets, Financial Services SG&A was .9% in the first quarter of 2023 and 1.0% in the first quarter of 2022.

The following table summarizes the provision for losses on receivables and net charge-offs:

	2023				2022			
($ in millions) *Three Months Ended March 31,*		**PROVISION FOR LOSSES ON RECEIVABLES**		**NET CHARGE-OFFS**		PROVISION FOR LOSSES ON RECEIVABLES		NET CHARGE-OFFS
U.S. and Canada	**$**	**.5**	**$**	**.8**	$	(2.5)	$	(.6)
Europe		**.2**		**.2**				.2
Mexico, Australia, Brasil and other		**2.4**		**.9**		2.7		1.1
	$	**3.1**	**$**	**1.9**	$	.2	$	.7

The provision for losses on receivables increased to $3.1 million in the first quarter of 2023 from $.2 million for the same period in 2022, primarily driven by portfolio growth in all regions and lower loss recoveries in the U.S.

The Company modifies loans and finance leases as a normal part of its Financial Services operations. The Company may modify loans and finance leases for commercial reasons or for credit reasons. Modifications for commercial reasons are changes to contract terms for customers that are not considered to be in financial difficulty. Insignificant delays are modifications extending terms up to three months for customers experiencing some short-term financial stress, but not considered to be in financial difficulty. Modifications for credit reasons are changes to contract terms for customers considered to be in financial difficulty. The Company's modifications typically result in granting more time to pay the contractual amounts owed and charging a fee and interest for the term of the modification. When considering whether to modify customer accounts for credit reasons, the Company evaluates the creditworthiness of the customers and modifies those accounts that the Company considers likely to perform under the modified terms.

The post-modification balances of accounts modified during the three months ended March 31, 2023 and 2022 are summarized below:

($ in millions)	2023 AMORTIZED COST BASIS	2023 % OF TOTAL PORTFOLIO*	2022 AMORTIZED COST BASIS	2022 % OF TOTAL PORTFOLIO*
Commercial	**$ 45.5**	**1.6%**	$ 72.1	2.8%
Insignificant delay	**26.7**	**.9%**	18.1	.7%
Credit	**12.3**	**.4%**	21.7	.8%
	$ 84.5	**2.9%**	$ 111.9	4.3%

* Amortized cost basis immediately after modification as a percentage of ending retail portfolio, on an annualized basis.

Modification activity decreased to $84.5 million in the first quarter of 2023 from $111.9 million in the same period of 2022. The decrease in modifications for Commercial reasons primarily reflects lower volumes of refinancing. The increase in Insignificant delay reflects an increase in customers requesting payment relief for up to three months. The decrease in Credit reflects lower volumes of contract modifications and granting more time to pay, primarily in Brasil.

The following table summarizes the Company's 30+ days past due accounts:

	March 31 2023	December 31 2022	March 31 2022
Percentage of retail loan and lease accounts 30+ days past due:			
U.S. and Canada	**.1%**	.1%	
Europe	**.3%**	.2%	.6%
Mexico, Australia, Brasil and other	**1.8%**	1.6%	1.8%
Worldwide	**.5%**	.4%	.4%

Accounts 30+ days past due was .5% at March 31, 2023 compared to .4% at December 31, 2022 and .4% at March 31, 2022. The Company continues to focus on maintaining low past due balances.

When the Company modifies a 30+ days past due account, the customer is then generally considered current under the revised contractual terms. The Company modified $10.8 million of accounts worldwide during the first quarter of 2023, $8.9 million during the fourth quarter of 2022 and $9.4 million during the first quarter of 2022 that were 30+ days past due and became current at the time of modification. Had these accounts not been modified and continued to not make payments, the pro forma percentage of retail loan and lease accounts 30+ days past due would have been as follows:

	March 31 2023	December 31 2022	March 31 2022
Pro forma percentage of retail loan and lease accounts 30+ days past due:			
U.S. and Canada	**.1%**	.1%	
Europe	**.3%**	.2%	.6%
Mexico, Australia, Brasil and other	**2.2%**	2.0%	2.3%
Worldwide	**.6%**	.5%	.5%

Modifications of accounts in prior quarters that were more than 30 days past due at the time of modification are included in past dues if they were not performing under the modified terms at March 31, 2023, December 31, 2022 and March 31, 2022. The effect on the allowance for credit losses from such modifications was not significant at March 31, 2023, December 31, 2022 and March 31, 2022.

The Company's annualized pre-tax return on average assets for Financial Services was 3.4% in the first quarter of 2023 compared to 3.8% in the same period of 2022.

Other

Other includes the winch business as well as sales, income and expenses not attributable to a reportable segment. Other also includes non-service cost components of pension expense and a portion of corporate expense. Other sales represent less than 1% of consolidated net sales and revenues for both the first quarter of 2023 and 2022. Other SG&A increased to $29.3 million for the first quarter of 2023 from $19.7 million for the first quarter of 2022, primarily due to higher salaries and related expenses, and higher professional fees.

For the first quarter, Other (loss) income before income taxes was ($611.7) million compared to $10.0 million in 2022, primarily due to the EC-related charge which is discussed in Note M of the consolidated financial statements.

Investment income for the first quarter was $49.0 million in 2023 compared to investment loss of $2.5 million in 2022, primarily driven by higher yields on investment due to higher market interest rates in all regions, as well as higher investment balances.

Income Taxes

The effective tax rate for the first quarter of 2023 was 20.1% compared to 22.2% for the first quarter of 2022. The lower effective tax rate in the first quarter of 2023 was primarily due to a higher mix of income generated in jurisdictions with lower tax rates in 2023 as compared to 2022.

($ in millions) *Three Months Ended March 31,*		**2023**		2022
Domestic income before taxes	**$**	**889.3**	$	474.0
Foreign income before taxes		**29.7**		297.4
Total income before taxes	**$**	**919.0**	$	771.4
Domestic pre-tax return on revenues		**19.4%**		14.1%
Foreign pre-tax return on revenues		**.8%**		9.6%
Total pre-tax return on revenues		**10.8%**		11.9%

For the first quarter of 2023, domestic income before income taxes and pre-tax return on revenues increased primarily due to the improved results from Truck, Parts and Financial Services operations. In the first quarter of 2023, foreign income before income taxes and pre-tax return on revenues decreased due to the EC-related charge of $600.0 million, partially offset by improved results from Truck, Parts and Financial Services operations.

LIQUIDITY AND CAPITAL RESOURCES:

($ in millions)		**March 31 2023**		December 31 2022
Cash and cash equivalents	**$**	**4,410.1**	$	4,690.9
Marketable securities		**1,638.9**		1,614.2
	$	**6,049.0**	$	6,305.1

The Company's total cash and marketable securities at March 31, 2023 decreased $256.1 million from the balances at December 31, 2022. Total cash and marketable securities are primarily intended to provide liquidity while preserving capital.

The change in cash and cash equivalents is summarized below:

($ in millions) *Three Months Ended March 31,*		**2023**		2022
Operating activities:				
Net income	**$**	**733.9**	$	600.5
Net income items not affecting cash		**165.7**		45.2
Changes in operating assets and liabilities, net		**(214.8)**		(186.4)
Net cash provided by operating activities		**684.8**		459.3
Net cash used in investing activities		**(292.7)**		(406.1)
Net cash used in financing activities		**(690.8)**		(156.4)
Effect of exchange rate changes on cash and cash equivalents		**17.9**		(10.2)
Net decrease in cash and cash equivalents		**(280.8)**		(113.4)
Cash and cash equivalents at beginning of period		**4,690.9**		3,428.3
Cash and cash equivalents at end of period	**$**	**4,410.1**	$	3,314.9

Operating activities: Cash provided by operations increased by $225.5 million to $684.8 million in the first three months of 2023 from $459.3 million in 2022. Higher operating cash flows reflects higher net income of $133.4 million and higher accrued expenses including the EC-related charge. The higher operating cash flows were partially offset by higher cash usage of $170.8 million for inventories and higher cash usage of $123.8 million for wholesale receivables.

Investing activities: Cash used in investing activities decreased by $113.4 million to $292.7 million in the first three months of 2023 from $406.1 million in 2022. Lower net cash used in investing activities reflects lower acquisitions of equipment for operating leases of $77.1 million and lower net originations for retail loans and financing leases of $77.9 million. The lower net cash used in investing activities were partially offset by lower proceeds received from asset disposals of $16.7 million.

Financing activities: Cash used in financing activities increased by $534.4 to $690.8 million in the first three months of 2023 from $156.4 in 2022. In the first three months of 2023, the company paid $1,105.3 million in dividends in 2023 compared to $639.4 million in 2022, due primarily to a higher extra dividend paid in January 2023. Cash provided from borrowing activities was $397.0 million, $71.2 lower than the cash provided by borrowing activities of $468.2 in 2022.

Credit Lines and Other

The Company has line of credit arrangements of $3.84 billion, of which $3.48 billion were unused at March 31, 2023. Included in these arrangements are $3.00 billion of committed bank facilities, of which $1.00 billion expires in June 2023, $1.00 billion expires in June 2025 and $1.00 billion expires in June 2027. The Company intends to extend or replace these credit facilities on or before expiration to maintain facilities of similar amounts and duration. These credit facilities are maintained primarily to provide backup liquidity for commercial paper borrowings and maturing medium-term notes. There were no borrowings under the committed bank facilities for the three months ended March 31, 2023.

On December 4, 2018, PACCAR's Board of Directors approved the repurchase of up to $500.0 million of the Company's outstanding common stock. As of March 31, 2023, the Company has repurchased $110.0 million of shares under this plan. There were no repurchases made under this plan during the first quarter of 2023.

Truck, Parts and Other

The Company provides funding for working capital, capital expenditures, R&D, dividends, stock repurchases and other business initiatives and commitments primarily from cash provided by operations. Management expects this method of funding to continue in the future.

Investments for manufacturing property, plant and equipment in the first three months of 2023 were $127.9 million compared to $110.5 million for the same period of 2022. Over the past decade, the Company's combined investments in worldwide capital projects and R&D totaled $7.31 billion and have significantly increased the operating capacity and efficiency of its facilities and enhanced the quality and operating efficiency of the Company's premium products.

In 2023, total capital investments for PACCAR are expected to be $600 to $650 million and R&D is expected to be $380 to $420 million. The Company is increasing its investment in clean diesel and electric powertrain technologies, autonomous systems, connected vehicle services, next-generation manufacturing and parts distribution capabilities.

Financial Services

The Company funds its financial services activities primarily from collections on existing finance receivables and borrowings in the capital markets. The primary sources of borrowings in the capital markets are commercial paper and medium-term notes issued in the public markets and, to a lesser extent, bank loans.

In November 2021, the Company's U.S. finance subsidiary, PACCAR Financial Corp. (PFC), filed a shelf registration under the Securities Act of 1933. The total amount of medium-term notes outstanding for PFC as of March 31, 2023 was $6.35 billion. The registration expires in November 2024 and does not limit the principal amount of debt securities that may be issued during that period.

As of March 31, 2023, the Company's European finance subsidiary, PACCAR Financial Europe, had €1.42 billion available for issuance under a €2.50 billion medium-term note program listed on the Euro MTF Market of the Luxembourg Stock Exchange. This program has been renewed through the filing of a new listing which expires in July 2023. The Company intends to renew this medium-term note program.

In August 2021, PACCAR Financial Mexico registered a 10.00 billion Mexican peso program with the Comision Nacional Bancaria y de Valores to issue medium-term notes and commercial paper. The registration expires in August 2026 and limits the amount of commercial paper (up to one year) to 5.00 billion Mexican pesos. At March 31, 2023, 8.80 billion Mexican pesos were available for issuance.

In August 2018, the Company's Australian subsidiary, PACCAR Financial Pty. Ltd. (PFPL Australia), established a medium-term note program. The program does not limit the principal amount of debt securities that may be issued under the program. The total amount of medium-term notes outstanding for PFPL Australia as of March 31, 2023 was 700.0 million Australian dollars.

In May 2021, the Company's Canadian subsidiary, PACCAR Financial Ltd. (PFL Canada), established a medium-term note program. The program does not limit the principal amount of debt securities that may be issued under the program. The total amount of medium-term notes outstanding for PFL Canada as of March 31, 2023 was 150.0 million Canadian dollars.

The Company believes its cash balances and investments, collections on existing finance receivables, committed bank facilities and current investment-grade credit ratings of A+/A1 will continue to provide it with sufficient resources and access to capital markets at competitive interest rates and therefore contribute to the Company maintaining its liquidity and financial stability. In the event of a decrease in the Company's credit ratings or a disruption in the financial markets, the Company may not be able to refinance its maturing debt in the financial markets. In such circumstances, the Company would be exposed to liquidity risk to the degree that the timing of debt maturities differs from the timing of receivable collections from customers. The Company believes its various sources of liquidity, including committed bank facilities, would continue to provide it with sufficient funding resources to service its maturing debt obligations.

RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES:

This Form 10-Q includes "adjusted net income (non-GAAP)" and "adjusted net income per diluted share (non-GAAP)", which are financial measures that are not in accordance with U.S. generally accepted accounting principles ("GAAP"), since they exclude a charge for EC-related claims. These measures differ from the most directly comparable measures calculated in accordance with GAAP and may not be comparable to similarly titled non-GAAP financial measures used by other companies.

Adjustment for the EC-related claims relates to a pre-tax charge of $600.0 million ($446.4 million after-tax) for estimable total costs recorded in Interest and other expenses (income), net in the first quarter 2023.

Management utilizes these non-GAAP measures to evaluate the Company's performance and believes these measures allow investors and management to evaluate operating trends by excluding a significant non-recurring charge that is not representative of underlying operating trends.

Reconciliations from the most directly comparable GAAP measures to adjusted net income (non-GAAP) and adjusted net income per diluted shares (non-GAAP) are as follows:

($ in millions, except per share amounts)	Three Months Ended March 31, 2023
Net income	$ 733.9
EC-related claims, net of taxes	446.4
Adjusted net income (non-GAAP)	$ 1,180.3
Per diluted share	
Net income	$ 1.40
EC-related claims, net of taxes	.85
Adjusted net income (non-GAAP)	$ 2.25
After-tax return on revenues	8.7%
EC-related claims, net of taxes	5.2%
After-tax adjusted return on revenues (non-GAAP) *	13.9%

* Calculated using adjusted net income.

FORWARD-LOOKING STATEMENTS:

This report contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements include statements relating to future results of operations or financial position and any other statement that does not relate to any historical or current fact. Such statements are based on currently available operating, financial and other information and are subject to risks and uncertainties that may affect actual results. Risks and uncertainties include, but are not limited to: a significant decline in industry sales; competitive pressures; reduced market share; reduced availability of or higher prices for fuel; increased safety, emissions, or other regulations or tariffs resulting in higher costs and/or sales restrictions; currency or commodity price fluctuations; lower used truck prices; insufficient or under-utilization of manufacturing capacity; supplier interruptions; insufficient liquidity in the capital markets; fluctuations in interest rates; changes in the levels of the Financial Services segment new business volume due to unit fluctuations in new PACCAR truck sales or reduced market shares; changes affecting the profitability of truck owners and operators; price changes impacting truck sales prices and residual values; insufficient supplier capacity or access to raw materials and components, including semiconductors; labor disruptions; shortages of commercial truck drivers; increased warranty costs; pandemics; climate-related risks; global conflicts; litigation, including European Commission (EC) settlement-related claims; or legislative and governmental regulations. A more detailed description of these and other risks is included under the headings Part I, Item 1A, "Risk Factors" in the Company's Annual Report on Form 10-K for the year ended December 31, 2022 and in Part II, Item 1, "Legal Proceedings" and Part II, Item 1A, "Risk Factors" of this Quarterly Report on Form 10-Q.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

There were no material changes in the Company's market risk during the three months ended March 31, 2023. For additional information, refer to Item 7A as presented in the 2022 Annual Report on Form 10-K.

ITEM 4. CONTROLS AND PROCEDURES

The Company's management, with the participation of the Principal Executive Officer and Principal Financial Officer, conducted an evaluation of the effectiveness of the Company's disclosure controls and procedures (as defined in Exchange Act Rule 13a-15(e)) as of the period covered by this report. Based on that evaluation, the Principal Executive Officer and Principal Financial Officer concluded that the Company's disclosure controls and procedures were effective as of the end of the period covered by this report.

There have been no changes in the Company's internal controls over financial reporting that occurred during the fiscal quarter covered by this quarterly report that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

PART II – OTHER INFORMATION

For Items 3, 4 and 5, there was no reportable information for the three months ended March 31, 2023.

ITEM 1. LEGAL PROCEEDINGS

Refer to Note M – "Commitments and Contingencies" in the Notes to Consolidated Financial Statements (Part I, Item 1) for discussion on litigation matters, which is incorporated by reference herein.

ITEM 1A. RISK FACTORS

For information regarding risk factors, refer to Part I, Item 1A as presented in the 2022 Annual Report on Form 10-K. There have been no material changes in the Company's risk factors during the three months ended March 31, 2023.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

For Items 2(a) and (b), there was no reportable information for the three months ended March 31, 2023.

(c) Issuer purchases of equity securities.

On December 4, 2018, PACCAR's Board of Directors approved the repurchase of up to $500.0 million of the Company's outstanding common stock. As of March 31, 2023, the Company has repurchased $110.0 million of shares under this plan. There were no repurchases made under this plan during the first quarter of 2023.

ITEM 6. EXHIBITS

Any exhibits filed herewith are listed in the accompanying index to exhibits.

INDEX TO EXHIBITS

Exhibit Number		Exhibit Description	Form	Date of First Filing	Exhibit Number	File Number
(3) (i)		Articles of Incorporation:				
		Amended and Restated Certificate of Incorporation of PACCAR Inc	8-K	May 4, 2018	3(i)	001-14817
		Certificate of Amendment of the Amended and Restated Certificate of Incorporation of PACCAR Inc	8-K	April 24, 2020	3(i)	001-14817
		Certificate of Amendment of the Amended and Restated Certificate of Incorporation of PACCAR Inc	8-K	April 29, 2022	3(i)	001-14817
(ii)		Bylaws:				
		Seventh Amended and Restated Bylaws of PACCAR Inc	8-K	July 26, 2022	3(ii)	001-14817
(4)		Instruments defining the rights of security holders, including indentures**:				
	(a)	Indenture for Senior Debt Securities dated as of November 20, 2009 between PACCAR Financial Corp. and The Bank of New York Mellon Trust Company, N.A.	S-3	November 20, 2009	4.1	333-163273
	(b)	Forms of Medium-Term Note, Series O (PACCAR Financial Corp.)	S-3	November 5, 2015	4.2 and 4.3	333-207838
	(c)	Forms of Medium-Term Note, Series P (PACCAR Financial Corp.)	S-3	November 2, 2018	4.2 and 4.3	333-228141
	(d)	Forms of Medium-Term Note, Series Q (PACCAR Financial Corp.)	S-3	November 1, 2021	4.3 and 4.4	333-260663
	(e)	Terms and Conditions of the Notes applicable to the €2,500,000,000 Medium Term Note Programme of PACCAR Financial Europe B.V. set forth in the Listing Particulars dated July 4, 2019	10-Q	October 30, 2019	4(i)	001-14817
	(f)	Terms and Conditions of the Notes applicable to the €2,500,000,000 Medium Term Note Programme of PACCAR Financial Europe B.V. set forth in the Information Memorandum dated May 29, 2020	10-Q	August 3, 2020	4(h)	001-14817
	(g)	Terms and Conditions of the Notes applicable to the €2,500,000,000 Medium Term Note Programme of PACCAR Financial Europe B.V. set forth in the Information Memorandum dated July 15, 2021	10-Q	August 2, 2021	4(g)	001-14817
	(h)	Terms and Conditions of the Notes applicable to the €2,500,000,000 Medium Term Note Programme of PACCAR Financial Europe B.V. set forth in the Information Memorandum dated July 13, 2022	10-Q	August 2, 2022	4(h)	001-14817
	(i)	Description of the Registrant's Securities Registered Pursuant to Section 12 of the Securities Exchange Act of 1934	10-K	February 19, 2020	4(j)	001-14817

** Pursuant to the Instructions to Exhibits, certain instruments defining the rights of holders of long-term debt securities of the Company and its wholly owned subsidiaries are not filed because the total amount of securities authorized under any such instrument does not exceed 10 percent of the Company's total assets. The Company will file copies of such instruments upon request of the Commission.

Exhibit Number	Exhibit Description		Form	Date of First Filing	Exhibit Number	File Number
(10)		Material Contracts:				
	(a)	PACCAR Inc Amended and Restated Supplemental Retirement Plan	10-K	February 27, 2009	10(a)	001-14817
	(b)	Amended and Restated Deferred Compensation Plan	10-Q	May 10, 2012	10(b)	001-14817
	(c)	Deferred Incentive Compensation Plan (Amended and Restated as of December 31, 2004)	10-K	February 27, 2006	10(b)	001-14817
	(d)	Second Amended and Restated PACCAR Inc Restricted Stock and Deferred Compensation Plan for Non-Employee Directors	10-K	February 22, 2023	10(d)	001-14817
	(e)	PACCAR Inc Restricted Stock and Deferred Compensation Plan for Non-Employee Directors, Form of Deferred Restricted Stock Unit Agreement for Non-Employee Directors	8-K	December 10, 2007	99.3	001-14817
	(f)	Amendment to Compensatory Arrangement with Non-Employee Directors	10-K	February 26, 2015	10(g)	001-14817
	(g)	PACCAR Inc Senior Executive Yearly Incentive Compensation Plan	10-K	February 19, 2020	10(g)	001-14817
	(h)	PACCAR Inc Long Term Incentive Plan	10-K	February 22, 2023	10(h)	001-14817
	(i)	Amendment One to PACCAR Inc Long Term Incentive Plan, Nonstatutory Stock Option Agreement and Form of Option Grant Agreement	10-Q	August 7, 2013	10(k)	001-14817
	(j)	PACCAR Inc Long Term Incentive Plan, 2018 Form of Restricted Stock Award Agreement	10-K	February 21, 2019	10(m)	001-14817
	(k)	PACCAR Inc Long Term Incentive Plan, Form of Restricted Stock Unit Agreement	10-K	February 21, 2019	10(n)	001-14817
	(l)	PACCAR Inc Savings Investment Plan, Amendment and Restatement effective September 1, 2016	10-Q	November 4, 2016	10(q)	001-14817
	(m)	Memorandum of Understanding, dated as of May 11, 2007, by and among PACCAR Engine Company, the State of Mississippi and certain state and local supporting governmental entities	8-K	May 16, 2007	10.1	001-14817
	(n)	Letter Waiver Dated as of July 22, 2008 amending the Memorandum of Understanding, dated as of May 11, 2007, by and among PACCAR Engine Company, the State of Mississippi and certain state and local supporting governmental entities	10-Q	October 27, 2008	10(o)	001-14817
	(o)	Second Amendment to Memorandum of Understanding dated as of September 26, 2013, by and among PACCAR Engine Company, the Mississippi Development Authority and the Mississippi Major Economic Impact Authority	10-Q	November 7, 2013	10(u)	001-14817
	(p)	Third Amendment to Memorandum of Understanding dated as of November 12, 2019, by and among PACCAR Engine Company, the Mississippi Development Authority and the Mississippi Major Economic Impact Authority	10-K	February 19, 2020	10(r)	001-14817
	(q)	Second Amended and Restated PACCAR Inc Restricted Stock and Deferred Compensation Plan for Non-Employee Directors, Form of Amended Deferred Restricted Stock Unit Grant Agreement	10-K	February 26, 2015	10(t)	001-14817

Exhibit Number		Exhibit Description	Form	Date of First Filing	Exhibit Number	File Number
	(r)	Second Amended and Restated PACCAR Inc Restricted Stock and Deferred Compensation Plan for Non-Employee Directors, Form of Amended Restricted Stock Grant Agreement	10-K	February 26, 2015	10(u)	001-14817
(31)		Rule 13a-14(a)/15d-14(a) Certifications:				
	(a)	Certification of Principal Executive Officer*				
	(b)	Certification of Principal Financial Officer*				
(32)		Section 1350 Certifications:				
		Certification pursuant to rule 13a-14(b) and section 906 of the Sarbanes-Oxley Act of 2002 (18 U.S.C. section 1350)*				
(101.INS)		Inline XBRL Instance Document - the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document.				
(101.SCH)		Inline XBRL Taxonomy Extension Schema Document*				
(101.CAL)		Inline XBRL Taxonomy Extension Calculation Linkbase Document*				
(101.DEF)		Inline XBRL Taxonomy Extension Definition Linkbase Document*				
(101.LAB)		Inline XBRL Taxonomy Extension Label Linkbase Document*				
(101.PRE)		Inline XBRL Taxonomy Extension Presentation Linkbase Document*				
(104)		Cover Page Interactive Data File (formatted as inline XBRL and contained in Exhibit 101)*				

* filed herewith

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

PACCAR Inc
(Registrant)

Date May 2, 2023

By /s/ M. T. Barkley
M. T. Barkley
Senior Vice President and Controller
(Authorized Officer and Chief Accounting Officer)