

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

(Mark one) ☒ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended August 03, 2024

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission file number: 0-14678

Ross Stores, Inc.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation or organization)

94-1390387

(I.R.S. Employer Identification No.)

5130 Hacienda Drive, Dublin, California

(Address of principal executive offices)

94568-7579

(Zip Code)

Registrant's telephone number, including area code

(925) 965-4400

Securities registered pursuant to Section 12(b) of the Act:

Title of each class
Common Stock, par value \$.01

Trading symbol
ROST

Name of each exchange on which registered
Nasdaq Global Select Market

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files).

Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer ☒ Accelerated filer ☐ Non-accelerated filer ☐ Smaller reporting company ☐

Emerging growth company ☐

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes ☐ No ☒

The number of shares of Common Stock, with \$.01 par value, outstanding on August 16, 2024 was 331,762,504.

Ross Stores, Inc.
Form 10-Q
Table of Contents

| | <u>Page</u> |
|---|--------------------|
| <u>PART I. FINANCIAL INFORMATION</u> | |
| Item 1. | |
| Financial Statements (unaudited) | |
| Condensed Consolidated Statements of Earnings | 3 |
| Condensed Consolidated Statements of Comprehensive Income | 4 |
| Condensed Consolidated Balance Sheets | 5 |
| Condensed Consolidated Statements of Stockholders' Equity | 6 |
| Condensed Consolidated Statements of Cash Flows | 7 |
| Notes to Condensed Consolidated Financial Statements | 8 |
| Report of Independent Registered Public Accounting Firm | 15 |
| Item 2. | |
| Management's Discussion and Analysis of Financial Condition and Results of Operations | 16 |
| Item 3. | |
| Quantitative and Qualitative Disclosures About Market Risk | 22 |
| Item 4. | |
| Controls and Procedures | 23 |
| <u>PART II. OTHER INFORMATION</u> | |
| Item 1. | |
| Legal Proceedings | 24 |
| Item 1A. | |
| Risk Factors | 24 |
| Item 2. | |
| Unregistered Sales of Equity Securities and Use of Proceeds | 24 |
| Item 6. | |
| Exhibits | 25 |
| Signatures | 26 |

PART I. FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

Condensed Consolidated Statements of Earnings

| (\$000, except stores and per share data, unaudited) | Three Months Ended | | Six Months Ended | |
|--|---------------------|---------------------|----------------------|---------------------|
| | August 3, 2024 | July 29, 2023 | August 3, 2024 | July 29, 2023 |
| Sales | \$ 5,287,519 | \$ 4,934,905 | \$ 10,145,586 | \$ 9,429,591 |
| Costs and Expenses | | | | |
| Cost of goods sold | 3,791,929 | 3,569,367 | 7,282,601 | 6,861,973 |
| Selling, general and administrative | 836,357 | 807,898 | 1,612,639 | 1,554,120 |
| Interest income, net | (43,350) | (37,214) | (89,300) | (68,611) |
| Total costs and expenses | 4,584,936 | 4,340,051 | 8,805,940 | 8,347,482 |
| Earnings before taxes | 702,583 | 594,854 | 1,339,646 | 1,082,109 |
| Provision for taxes on earnings | 175,435 | 148,535 | 324,508 | 264,599 |
| Net earnings | \$ 527,148 | \$ 446,319 | \$ 1,015,138 | \$ 817,510 |
| Earnings per share | | | | |
| Basic | \$ 1.60 | \$ 1.33 | \$ 3.07 | \$ 2.42 |
| Diluted | \$ 1.59 | \$ 1.32 | \$ 3.05 | \$ 2.41 |
| Weighted-average shares outstanding (000) | | | | |
| Basic | 329,392 | 336,231 | 330,325 | 337,140 |
| Diluted | 331,511 | 337,932 | 332,620 | 339,003 |

The accompanying notes are an integral part of these condensed consolidated financial statements.

Condensed Consolidated Statements of Comprehensive Income

| (\$000, unaudited) | Three Months Ended | | Six Months Ended | |
|----------------------------|--------------------|---------------|------------------|---------------|
| | August 3, 2024 | July 29, 2023 | August 3, 2024 | July 29, 2023 |
| Net earnings | \$ 527,148 | \$ 446,319 | \$ 1,015,138 | \$ 817,510 |
| Other comprehensive income | — | — | — | — |
| Comprehensive income | \$ 527,148 | \$ 446,319 | \$ 1,015,138 | \$ 817,510 |

The accompanying notes are an integral part of these condensed consolidated financial statements.

Condensed Consolidated Balance Sheets

(\$000, except share data, unaudited)

| | August 3, 2024 | February 3, 2024 | July 29, 2023 |
|--|----------------|------------------|---------------|
| Assets | | | |
| Current Assets | | | |
| Cash and cash equivalents | \$ 4,668,137 | \$ 4,872,446 | \$ 4,583,606 |
| Accounts receivable | 181,918 | 130,766 | 175,410 |
| Merchandise inventory | 2,490,558 | 2,192,220 | 2,300,063 |
| Prepaid expenses and other | 254,370 | 202,706 | 214,673 |
| Total current assets | 7,594,983 | 7,398,138 | 7,273,752 |
| Property and Equipment | | | |
| Land and buildings | 1,486,214 | 1,486,557 | 1,490,681 |
| Fixtures and equipment | 4,341,764 | 4,220,221 | 4,027,874 |
| Leasehold improvements | 1,607,226 | 1,577,102 | 1,463,585 |
| Construction-in-progress | 694,574 | 628,730 | 518,405 |
| | 8,129,778 | 7,912,610 | 7,500,545 |
| Less accumulated depreciation and amortization | 4,546,243 | 4,380,709 | 4,189,940 |
| Property and equipment, net | 3,583,535 | 3,531,901 | 3,310,605 |
| Operating lease assets | 3,234,180 | 3,126,841 | 3,164,685 |
| Other long-term assets | 265,323 | 243,229 | 238,260 |
| Total assets | \$ 14,678,021 | \$ 14,300,109 | \$ 13,987,302 |
| Liabilities and Stockholders' Equity | | | |
| Current Liabilities | | | |
| Accounts payable | \$ 2,217,227 | \$ 1,955,850 | \$ 2,150,999 |
| Accrued expenses and other | 639,703 | 671,867 | 689,866 |
| Current operating lease liabilities | 691,036 | 683,625 | 668,028 |
| Accrued payroll and benefits | 353,980 | 548,371 | 435,300 |
| Income taxes payable | 23,266 | 76,370 | 25,449 |
| Current portion of long-term debt | 949,028 | 249,713 | — |
| Total current liabilities | 4,874,240 | 4,185,796 | 3,969,642 |
| Long-term debt | 1,513,826 | 2,211,017 | 2,458,615 |
| Non-current operating lease liabilities | 2,710,239 | 2,603,349 | 2,653,632 |
| Other long-term liabilities | 254,487 | 232,383 | 231,945 |
| Deferred income taxes | 194,697 | 196,238 | 218,726 |
| Commitments and contingencies | | | |
| Stockholders' Equity | | | |
| Common stock, par value \$.01 per share | | | |
| Authorized 1,000,000,000 shares | | | |
| Issued and outstanding 332,075,000, 335,172,000 and 338,982,000 shares, respectively | 3,321 | 3,352 | 3,390 |
| Additional paid-in capital | 2,024,822 | 1,952,625 | 1,885,406 |
| Treasury stock | (705,046) | (633,318) | (623,185) |
| Retained earnings | 3,807,435 | 3,548,667 | 3,189,131 |
| Total stockholders' equity | 5,130,532 | 4,871,326 | 4,454,742 |
| Total liabilities and stockholders' equity | \$ 14,678,021 | \$ 14,300,109 | \$ 13,987,302 |

The accompanying notes are an integral part of these condensed consolidated financial statements.

Condensed Consolidated Statements of Stockholders' Equity
Six Months Ended August 3, 2024

| (\$ and shares in 000, except per share data, unaudited) | Common stock | | Additional paid-in capital | Treasury stock | Retained earnings | Total |
|---|----------------|-----------------|----------------------------|---------------------|---------------------|---------------------|
| | Shares | Amount | | | | |
| Balance at February 3, 2024 | 335,172 | \$ 3,352 | \$ 1,952,625 | \$ (633,318) | \$ 3,548,667 | \$ 4,871,326 |
| Net earnings | — | — | — | — | 487,990 | 487,990 |
| Common stock issued under stock plans, net of shares used for tax withholding | 642 | 6 | 6,218 | (70,480) | — | (64,256) |
| Stock-based compensation | — | — | 40,447 | — | — | 40,447 |
| Common stock repurchased, inclusive of excise tax | (1,892) | (19) | (9,368) | — | (254,870) | (264,257) |
| Dividends declared (\$0.3675 per share) | — | — | — | — | (123,298) | (123,298) |
| Balance at May 4, 2024 | 333,922 | \$ 3,339 | \$ 1,989,922 | \$ (703,798) | \$ 3,658,489 | \$ 4,947,952 |
| Net earnings | — | — | — | — | 527,148 | 527,148 |
| Common stock issued under stock plans, net of shares used for tax withholding | (7) | — | 6,194 | (1,248) | — | 4,946 |
| Stock-based compensation | — | — | 38,021 | — | — | 38,021 |
| Common stock repurchased, inclusive of excise tax | (1,840) | (18) | (9,315) | — | (255,749) | (265,082) |
| Dividends declared (\$0.3675 per share) | — | \$ — | \$ — | \$ — | (122,453) | (122,453) |
| Balance at August 3, 2024 | 332,075 | \$ 3,321 | \$ 2,024,822 | \$ (705,046) | \$ 3,807,435 | \$ 5,130,532 |

The accompanying notes are an integral part of these condensed consolidated financial statements.

Six Months Ended July 29, 2023

| (\$ and shares in 000, except per share data, unaudited) | Common stock | | Additional paid-in capital | Treasury stock | Retained earnings | Total |
|---|----------------|-----------------|----------------------------|---------------------|---------------------|---------------------|
| | Shares | Amount | | | | |
| Balance at January 28, 2023 | 342,753 | \$ 3,428 | \$ 1,820,249 | \$ (584,750) | \$ 3,049,656 | \$ 4,288,583 |
| Net earnings | — | — | — | — | 371,191 | 371,191 |
| Common stock issued under stock plans, net of shares used for tax withholding | 461 | 4 | 6,145 | (37,522) | — | (31,373) |
| Stock-based compensation | — | — | 33,063 | — | — | 33,063 |
| Common stock repurchased, inclusive of excise tax | (2,169) | (22) | (9,729) | — | (226,523) | (236,274) |
| Dividends declared (\$0.3350 per share) | — | — | — | — | (114,794) | (114,794) |
| Balance at April 29, 2023 | 341,045 | \$ 3,410 | \$ 1,849,728 | \$ (622,272) | \$ 3,079,530 | \$ 4,310,396 |
| Net earnings | — | — | — | — | 446,319 | 446,319 |
| Common stock issued under stock plans, net of shares used for tax withholding | 89 | 1 | 6,208 | (913) | — | 5,296 |
| Stock-based compensation | — | — | 39,429 | — | — | 39,429 |
| Common stock repurchased, inclusive of excise tax | (2,152) | (21) | (9,959) | — | (222,713) | (232,693) |
| Dividends declared (\$0.3350 per share) | — | — | — | — | (114,005) | (114,005) |
| Balance at July 29, 2023 | 338,982 | \$ 3,390 | \$ 1,885,406 | \$ (623,185) | \$ 3,189,131 | \$ 4,454,742 |

The accompanying notes are an integral part of these condensed consolidated financial statements.

Condensed Consolidated Statements of Cash Flows

| (\$000, unaudited) | Six Months Ended | |
|---|------------------|---------------|
| | August 3, 2024 | July 29, 2023 |
| Cash Flows From Operating Activities | | |
| Net earnings | \$ 1,015,138 | \$ 817,510 |
| Adjustments to reconcile net earnings to net cash provided by operating activities: | | |
| Depreciation and amortization | 217,781 | 197,924 |
| Stock-based compensation | 78,468 | 72,492 |
| Deferred income taxes | (1,541) | 1,667 |
| Change in assets and liabilities: | | |
| Merchandise inventory | (298,338) | (276,568) |
| Other current assets | (81,363) | (60,431) |
| Accounts payable | 271,582 | 144,775 |
| Other current liabilities | (197,585) | 235,490 |
| Income taxes | (46,708) | (24,152) |
| Operating lease assets and liabilities, net | 6,962 | 5,172 |
| Other long-term, net | (3,354) | 2,402 |
| Net cash provided by operating activities | 961,042 | 1,116,281 |
| Cash Flows From Investing Activities | | |
| Additions to property and equipment | (333,735) | (363,459) |
| Net cash used in investing activities | (333,735) | (363,459) |
| Cash Flows From Financing Activities | | |
| Issuance of common stock related to stock plans | 12,418 | 12,358 |
| Treasury stock purchased | (71,728) | (38,435) |
| Repurchase of common stock | (524,979) | (464,890) |
| Dividends paid | (245,751) | (228,799) |
| Net cash used in financing activities | (830,040) | (719,766) |
| Net (decrease) increase in cash, cash equivalents, and restricted cash and cash equivalents | (202,733) | 33,056 |
| Cash, cash equivalents, and restricted cash and cash equivalents: | | |
| Beginning of period | 4,935,441 | 4,612,241 |
| End of period | \$ 4,732,708 | \$ 4,645,297 |
| Supplemental Cash Flow Disclosures | | |
| Interest paid | \$ 40,158 | \$ 40,158 |
| Income taxes paid, net | \$ 372,756 | \$ 287,084 |

The accompanying notes are an integral part of these condensed consolidated financial statements.

Notes to Condensed Consolidated Financial Statements

Three and Six Months Ended August 3, 2024 and July 29, 2023
(Unaudited)

Note A: Summary of Significant Accounting Policies

Basis of presentation. The accompanying unaudited interim condensed consolidated financial statements have been prepared from the records of Ross Stores, Inc. and subsidiaries (the "Company") without audit and, in the opinion of management, include all adjustments (consisting of only normal, recurring adjustments) necessary to present fairly the Company's financial position as of August 3, 2024 and July 29, 2023, and the results of operations, comprehensive income, and stockholders' equity for the three and six month periods ended August 3, 2024 and July 29, 2023, and the cash flows for the six month periods ended August 3, 2024 and July 29, 2023. The Condensed Consolidated Balance Sheet as of February 3, 2024, presented herein, has been derived from the Company's audited consolidated financial statements for the fiscal year then ended.

Certain information and disclosures normally included in the notes to annual consolidated financial statements prepared in accordance with Generally Accepted Accounting Principles in the United States of America ("GAAP") have been condensed or omitted for purposes of these interim condensed consolidated financial statements. The interim condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements, including notes thereto, contained in the Company's Annual Report on Form 10-K for the year ended February 3, 2024.

The results of operations, comprehensive income, and stockholders' equity for the three and six month periods ended August 3, 2024 and July 29, 2023, and the cash flows for the six month periods ended August 3, 2024 and July 29, 2023 presented herein are not necessarily indicative of the results to be expected for the full fiscal year. The fiscal year ending February 1, 2025 is referred to as fiscal 2024 and is a 52-week year. The fiscal year ended February 3, 2024 is referred to as fiscal 2023 and was a 53-week year.

Use of accounting estimates. The preparation of financial statements in conformity with GAAP requires the Company to make estimates and assumptions that affect the reported amounts of assets, liabilities, and disclosures of contingent assets and liabilities at the date of the condensed consolidated financial statements, and the reported amounts of revenue and expenses during the reporting period. Actual results could differ materially from the Company's estimates. The Company's significant accounting estimates include valuation reserves for inventory, packaway and other inventory carrying costs, useful lives of fixed assets, insurance reserves, reserves for uncertain tax positions, and legal claims.

Revenue recognition. The following sales mix table disaggregates revenue by merchandise category for the three and six month periods ended August 3, 2024 and July 29, 2023:

| | Three Months Ended | | Six Months Ended | |
|--|--------------------|---------------|------------------|---------------|
| | August 3, 2024 | July 29, 2023 | August 3, 2024 | July 29, 2023 |
| Home Accents and Bed and Bath | 24 % | 24 % | 25 % | 25 % |
| Ladies | 23 % | 24 % | 23 % | 24 % |
| Men's | 17 % | 16 % | 16 % | 15 % |
| Accessories, Lingerie, Fine Jewelry, and Cosmetics | 14 % | 15 % | 14 % | 15 % |
| Shoes | 13 % | 13 % | 13 % | 13 % |
| Children's | 9 % | 8 % | 9 % | 8 % |
| Total | 100 % | 100 % | 100 % | 100 % |

Cash and cash equivalents. Cash equivalents consist of highly liquid, fixed income instruments purchased with an original maturity of three months or less. The institutions where these instruments are held could potentially subject the Company to concentrations of credit risk. The Company manages its risk associated with these instruments primarily by holding its cash and cash equivalents across a highly diversified set of banks and other financial institutions.

Restricted cash and cash equivalents. The Company uses standby letters of credit in addition to a funded trust to collateralize certain insurance obligations. These restricted funds are invested in bank deposits, money market mutual funds, and U.S. Government and agency securities, and cannot be withdrawn from the Company's account without the prior written consent of the secured parties. The standby letters of credit are collateralized by restricted cash. As of August 3, 2024, February 3, 2024, and July 29, 2023, the Company had \$2.2 million, \$2.2 million, and \$2.6 million, respectively, in standby letters of credit outstanding. As of August 3, 2024, February 3, 2024, and July 29, 2023, the Company had \$62.4 million, \$60.8 million, and \$59.1 million, respectively, in a collateral trust. The classification between current and long-term is based on the timing of expected payments of the obligations.

The following table provides a reconciliation of cash, cash equivalents, and restricted cash and cash equivalents in the Condensed Consolidated Balance Sheets, that reconcile to the amounts shown on the Condensed Consolidated Statements of Cash Flows:

| (\$000) | August 3, 2024 | February 3, 2024 | July 29, 2023 |
|--|----------------|------------------|---------------|
| Cash and cash equivalents | \$ 4,668,137 | \$ 4,872,446 | \$ 4,583,606 |
| Restricted cash and cash equivalents included in: | | | |
| Prepaid expenses and other | 14,851 | 14,489 | 12,955 |
| Other long-term assets | 49,720 | 48,506 | 48,736 |
| Total restricted cash and cash equivalents | 64,571 | 62,995 | 61,691 |
| Total cash, cash equivalents, and restricted cash and cash equivalents | \$ 4,732,708 | \$ 4,935,441 | \$ 4,645,297 |

Property and equipment. As of August 3, 2024 and July 29, 2023, the Company had \$33.9 million and \$34.6 million, respectively, of property and equipment purchased but not yet paid. These purchases are included in Property and equipment, Accounts payable, and Accrued expenses and other in the accompanying Condensed Consolidated Balance Sheets.

Operating leases. Supplemental cash flow disclosures related to operating lease assets obtained in exchange for operating lease liabilities (includes new leases and remeasurements or modifications of existing leases) were as follows:

| (\$000) | Three Months Ended | | Six Months Ended | |
|---|--------------------|---------------|------------------|---------------|
| | August 3, 2024 | July 29, 2023 | August 3, 2024 | July 29, 2023 |
| Operating lease assets obtained in exchange for operating lease liabilities | \$ 192,270 | \$ 207,218 | \$ 440,606 | \$ 390,851 |

Cash dividends. On August 21, 2024, the Company's Board of Directors declared a quarterly cash dividend of \$0.3675 per common share, payable on September 30, 2024. The Company's Board of Directors declared a cash dividend of \$0.3675 per common share in March and May 2024, and \$0.3350 per common share in February, May, August, and November 2023.

Stock repurchase program. In March 2024, the Company's Board of Directors approved a new two-year program to repurchase up to \$2.1 billion of the Company's common stock through January 31, 2026. During the six month period ended August 3, 2024, the Company repurchased 3.7 million shares of common stock for \$525.0 million (excluding excise tax) under this program. During the six month period ended July 29, 2023, the Company repurchased 4.3 million shares of common stock for \$464.9 million (excluding excise tax) under the previous, publicly announced repurchase program.

Litigation, claims, and assessments. Like many retailers, the Company has been named in class/representative action lawsuits, primarily in California, alleging violations by the Company of wage and hour laws. Class/representative action litigation remains pending as of August 3, 2024.

The Company is also party to various other legal and regulatory proceedings arising in the normal course of business. Actions filed against the Company may include commercial, product and product safety, consumer, intellectual property, environmental, and labor and employment-related claims, including lawsuits in which private plaintiffs or governmental agencies allege that the Company violated federal, state, and/or local laws. Actions against the Company are in various procedural stages. Many of these proceedings raise factual and legal issues and are subject to uncertainties.

In the opinion of management, the resolution of currently pending class/representative action litigation and other currently pending legal and regulatory proceedings will not have a material adverse effect on the Company's financial condition, results of operations, or cash flows.

Supply chain finance program. The Company facilitates a voluntary supply chain finance program (the "program") to provide certain suppliers with the opportunity to sell their receivables due from the Company to participating financial institutions at the sole discretion of both the suppliers and the financial institutions. A third-party bank administers the program. The Company's responsibility is limited to making payments on the terms originally negotiated with each supplier, regardless of whether a supplier sells its receivable to a financial institution. The Company is not a party to the agreements between the participating financial institutions and the suppliers in connection with the program and receives no financial incentives from the suppliers or the financial institutions. No guarantees are provided by the Company under the program, and the Company's rights and obligations to its suppliers are not affected by the program. The range of payment terms negotiated with suppliers is consistent, irrespective of whether a supplier participates in the program.

All outstanding payments owed under the program are recorded within Accounts payable in the Condensed Consolidated Balance Sheets. The Company accounts for all payments made under the program as a reduction to operating cash flows in Accounts payable within the Condensed Consolidated Statements of Cash Flows. The amounts owed to participating financial institutions under the program and included in Accounts payable were \$182.5 million, \$146.9 million, and \$165.6 million at August 3, 2024, February 3, 2024, and July 29, 2023, respectively.

Recently adopted accounting standards. In September 2022, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2022-04, *Liabilities — Supplier Finance Programs (Subtopic 405-50): Disclosure of Supplier Finance Program Obligations*, to enhance transparency about an entity's use of supplier finance programs. The ASU requires enhanced and additional disclosures about the key terms of supplier finance programs, including a description of where in the financial statements any related amounts are presented. The Company adopted ASU 2022-04 in the first quarter of fiscal 2023 on a retrospective basis, excluding the annual rollforward requirement which will be adopted on a prospective basis in its fiscal 2024 Annual Report on Form 10-K. The adoption of this standard did not have a material impact on the Company's condensed consolidated financial statements for the three and six month periods ended August 3, 2024, and is not expected to have a material impact on the Company's fiscal 2024 consolidated financial statements.

Recently issued accounting standards. In December 2023, the FASB issued ASU 2023-09, *Income Taxes (Topic 740): Improvements to Income Tax Disclosures*. The ASU is intended to enhance the transparency and decision usefulness of income tax disclosures. It requires the Company to disclose disaggregated jurisdictional and categorical information for the tax rate reconciliation and the amount of income taxes paid as well as additional income tax related amounts. The new guidance is effective for annual reporting periods beginning after December 15, 2024, with retrospective application permitted. The Company is currently evaluating the impact of this guidance on its disclosures in the consolidated financial statements.

In November 2023, the FASB issued ASU 2023-07, *Segment Reporting (Topic 280): Improvements to Reportable Segment Disclosures*. The ASU is intended to improve reportable segment disclosure requirements, primarily through enhanced disclosures about significant segment expenses. The standard is effective for annual reporting periods beginning after December 15, 2023, and interim periods beginning after December 15, 2024. The Company is currently evaluating the impact of this guidance on its disclosures in the consolidated financial statements.

Note B: Fair Value Measurements

Accounting standards pertaining to fair value measurements establish a three-tier fair value hierarchy which prioritizes the inputs used in measuring fair value. The inputs used to measure fair value include: Level 1, observable inputs such as quoted prices in active markets; Level 2, inputs other than quoted prices in active markets that are either directly or indirectly observable; and Level 3, unobservable inputs in which little or no market data exists. This fair value hierarchy requires the Company to develop its own assumptions, maximize the use of observable inputs, and minimize the use of unobservable inputs when measuring fair value. Corporate and U.S. government and agency securities are classified within Level 1 because these securities are valued using quoted market prices.

The fair value of the Company's financial instruments are as follows:

| (\$000) | August 3, 2024 | | February 3, 2024 | | July 29, 2023 |
|--|----------------|-----------|------------------|-----------|---------------|
| Cash and cash equivalents (Level 1) | \$ | 4,668,137 | \$ | 4,872,446 | \$ 4,583,606 |
| Restricted cash and cash equivalents (Level 1) | \$ | 64,571 | \$ | 62,995 | \$ 61,691 |

The underlying assets in the Company's nonqualified deferred compensation program as of August 3, 2024, February 3, 2024, and July 29, 2023 (included in Other long-term assets and in Other long-term liabilities) primarily consist of participant-directed money market, stock, and bond funds. The fair value measurement for funds with quoted market prices in active markets (Level 1) are as follows:

| (\$000) | August 3, 2024 | | February 3, 2024 | | July 29, 2023 |
|--|----------------|---------|------------------|---------|---------------|
| Nonqualified deferred compensation program (Level 1) | \$ | 181,855 | \$ | 165,582 | \$ 161,091 |

Note C: Stock-Based Compensation

For the three and six month periods ended August 3, 2024 and July 29, 2023, the Company recognized stock-based compensation expense as follows:

| (\$000) | Three Months Ended | | Six Months Ended | |
|------------------------------|--------------------|---------------|------------------|---------------|
| | August 3, 2024 | July 29, 2023 | August 3, 2024 | July 29, 2023 |
| Restricted stock | \$ 21,676 | \$ 24,055 | \$ 44,910 | \$ 45,548 |
| Performance awards | 15,252 | 14,278 | 31,366 | 24,762 |
| Employee stock purchase plan | 1,093 | 1,096 | 2,192 | 2,182 |
| Total | \$ 38,021 | \$ 39,429 | \$ 78,468 | \$ 72,492 |

Total stock-based compensation expense recognized in the Company's Condensed Consolidated Statements of Earnings for the three and six month periods ended August 3, 2024 and July 29, 2023 is as follows:

| Statements of Earnings Classification (\$000) | Three Months Ended | | Six Months Ended | |
|---|--------------------|---------------|------------------|---------------|
| | August 3, 2024 | July 29, 2023 | August 3, 2024 | July 29, 2023 |
| Cost of goods sold | \$ 17,066 | \$ 21,306 | \$ 36,691 | \$ 38,631 |
| Selling, general and administrative | 20,955 | 18,123 | 41,777 | 33,861 |
| Total | \$ 38,021 | \$ 39,429 | \$ 78,468 | \$ 72,492 |

The tax benefits related to stock-based compensation expense for the three and six month periods ended August 3, 2024 were \$7.1 million and \$15.0 million, respectively. The tax benefits related to stock-based compensation expense for the three and six month periods ended July 29, 2023 were \$8.2 million and \$15.2 million, respectively.

Restricted stock awards. The Company grants shares of restricted stock or restricted stock units to directors, officers, and key employees. The market value of shares of restricted stock and restricted stock units at the date of grant is amortized to expense over the vesting period of generally three to five years.

Performance share awards. The Company has a performance share award program for senior executives. A performance share award represents a right to receive shares of restricted stock on a specified settlement date based on the Company's attainment of a performance goal during the performance period, which is the Company's fiscal year. If attained, the restricted stock then vests over a service period, generally three years from the date the performance award was granted.

As of August 3, 2024, shares related to unvested restricted stock, restricted stock units, and performance share awards totaled 3.9 million shares. A summary of restricted stock, restricted stock units, and performance share award activity for the six month period ended August 3, 2024, is presented below:

| | Number of shares (000) | Weighted-average grant date fair value |
|------------------------------|---------------------------|--|
| Unvested at February 3, 2024 | 4,395 | \$ 104.52 |
| Awarded | 734 | 146.55 |
| Released | (1,106) | 104.36 |
| Forfeited | (118) | 107.51 |
| Unvested at August 3, 2024 | <u>3,905</u> | <u>\$ 112.37</u> |

The unamortized compensation expense at August 3, 2024 was \$235.7 million which is expected to be recognized over a weighted-average remaining period of 1.9 years. The unamortized compensation expense at July 29, 2023 was \$217.6 million which was expected to be recognized over a weighted-average remaining period of 2.1 years.

Shares repurchased for tax withholding are considered treasury shares which are available for reissuance. During the three and six month periods ended August 3, 2024, shares purchased by the Company for tax withholding totaled 8,942 and 493,797, respectively. During the three and six month periods ended July 29, 2023, shares purchased by the Company for tax withholding totaled 8,842 and 376,128, respectively.

Employee stock purchase plan. Under the Employee Stock Purchase Plan ("ESPP"), eligible employees participating in the quarterly offering period can choose to have up to the lesser of 10% of their annual base earnings or the IRS annual share purchase limit of \$25,000 in aggregate market value withheld to purchase the Company's common stock. The purchase price of the stock is 85% of the closing market price on the date of purchase. Purchases occur on a quarterly basis (on the last trading day of each calendar quarter). The Company recognizes expense for ESPP purchase rights equal to the value of the 15% discount given on the purchase date.

Note D: Earnings Per Share

The Company computes and reports both basic earnings per share ("EPS") and diluted EPS. Basic EPS is computed by dividing net earnings by the weighted-average number of common shares outstanding for the period. Diluted EPS is computed by dividing net earnings by the sum of the weighted-average number of common shares and dilutive common stock equivalents outstanding during the period. Diluted EPS reflects the total potential dilution that could occur from outstanding equity plan awards and unvested shares of both performance and non-performance based awards of restricted stock and restricted stock units.

Shares are excluded from the calculation of diluted EPS if their effect would have been anti-dilutive to the calculation of diluted EPS. For the three and six month periods ended August 3, 2024, approximately 2,000 and 3,000 weighted-average shares were excluded from the calculation of diluted EPS, respectively. For the three and six month periods ended July 29, 2023, approximately 14,000 and 18,000 weighted-average shares were excluded from the calculation of diluted EPS, respectively.

The following is a reconciliation of the number of shares (denominator) used in the basic and diluted EPS computations:

| Shares in (000s) | Three Months Ended | | | Six Months Ended | | |
|-----------------------|--------------------|---|-------------|------------------|---|-------------|
| | Basic EPS | Effect of dilutive common stock equivalents | Diluted EPS | Basic EPS | Effect of dilutive common stock equivalents | Diluted EPS |
| August 3, 2024 | | | | | | |
| Shares | 329,392 | 2,119 | 331,511 | 330,325 | 2,295 | 332,620 |
| Amount | \$ 1.60 | \$ (0.01) | \$ 1.59 | \$ 3.07 | \$ (0.02) | \$ 3.05 |
| July 29, 2023 | | | | | | |
| Shares | 336,231 | 1,701 | 337,932 | 337,140 | 1,863 | 339,003 |
| Amount | \$ 1.33 | \$ (0.01) | \$ 1.32 | \$ 2.42 | \$ (0.01) | \$ 2.41 |

Note E: Debt

Senior Notes. Unsecured senior debt (the "Senior Notes"), net of unamortized discounts and debt issuance costs, consisted of the following:

| (\$000) | August 3, 2024 | February 3, 2024 | July 29, 2023 |
|---|---------------------|---------------------|---------------------|
| 3.375% Senior Notes due 2024 | \$ 249,943 | \$ 249,713 | \$ 249,484 |
| 4.600% Senior Notes due 2025 | 699,085 | 698,441 | 697,800 |
| 0.875% Senior Notes due 2026 | 497,885 | 497,268 | 496,652 |
| 4.700% Senior Notes due 2027 | 240,555 | 240,335 | 240,116 |
| 4.800% Senior Notes due 2030 | 132,864 | 132,776 | 132,688 |
| 1.875% Senior Notes due 2031 | 496,105 | 495,820 | 495,537 |
| 5.450% Senior Notes due 2050 | 146,417 | 146,377 | 146,338 |
| Total long-term debt¹ | \$ 2,462,854 | \$ 2,460,730 | \$ 2,458,615 |
| Less: current portion | \$ 949,028 | \$ 249,713 | \$ — |
| Total due beyond one year | \$ 1,513,826 | \$ 2,211,017 | \$ 2,458,615 |

¹ Net of unamortized discounts and debt issuance costs of \$12.1 million, \$14.3 million, and \$16.4 million as of August 3, 2024, February 3, 2024, and July 29, 2023, respectively.

Interest on all Senior Notes is payable semi-annually and the Senior Notes are subject to prepayment penalties for early payment of principal.

The aggregate fair value of the seven outstanding series of Senior Notes was approximately \$2.4 billion as of August 3, 2024, and approximately \$2.3 billion as of February 3, 2024 and July 29, 2023. The fair value is estimated by obtaining comparable market quotes which are considered to be Level 1 inputs under the fair value measurements and disclosures guidance.

Revolving credit facilities. The Company's \$1.3 billion senior unsecured revolving credit facility ("Credit Facility") expires in February 2027 and may be extended at the Company's request for up to two additional one-year periods subject to customary conditions. The Credit Facility contains a \$300 million sublimit for issuance of standby letters of credit. It also contains an option allowing the Company to increase the size of its Credit Facility by up to an additional \$700 million, with the agreement of the committing lenders. Interest on borrowings under this Credit Facility is a term rate based on the Secured Overnight Financing Rate ("Term SOFR") (or an alternate benchmark rate, if Term SOFR is no longer available) plus an applicable margin and is payable quarterly and upon maturity.

The Credit Facility is subject to a quarterly Consolidated Adjusted Debt to Consolidated EBITDAR financial leverage ratio covenant. As of August 3, 2024, the Company was in compliance with the financial covenant, had no borrowings or standby letters of credit outstanding under the Credit Facility, and the \$1.3 billion Credit Facility remained in place and available.

The table below shows the components of interest income for the three and six month periods ended August 3, 2024 and July 29, 2023:

| (\$000) | Three Months Ended | | Six Months Ended | |
|------------------------------------|--------------------|---------------|------------------|---------------|
| | August 3, 2024 | July 29, 2023 | August 3, 2024 | July 29, 2023 |
| Interest expense on long-term debt | \$ 21,142 | \$ 21,133 | \$ 42,317 | \$ 42,299 |
| Other interest expense | 367 | 372 | 725 | 745 |
| Capitalized interest | (4,577) | (2,818) | (8,842) | (4,926) |
| Interest income | (60,282) | (55,901) | (123,500) | (106,729) |
| Interest income, net | \$ (43,350) | \$ (37,214) | \$ (89,300) | \$ (68,611) |

Note F: Taxes on Earnings

The Company's effective tax rate for the three month periods ended August 3, 2024 and July 29, 2023 was approximately 25%. The Company's effective tax rate for the six month periods ended August 3, 2024 and July 29, 2023 was approximately 24%. The Company's effective tax rate is impacted by changes in tax laws and accounting guidance, location of new stores, level of earnings, tax effects associated with stock-based compensation, and the resolution of tax positions with various tax authorities.

As of August 3, 2024, February 3, 2024, and July 29, 2023, the reserves for unrecognized tax benefits were \$63.2 million, \$58.6 million, and \$63.3 million, inclusive of \$8.0 million, \$6.2 million, and \$7.5 million of related interest and penalties, respectively. The Company accounts for interest and penalties related to unrecognized tax benefits as a part of its provision for taxes on earnings. If recognized, \$50.2 million would impact the Company's effective tax rate. It is reasonably possible that certain federal and state tax matters may be concluded or statutes of limitations may lapse during the next 12 months. Accordingly, the total amount of unrecognized tax benefits may decrease by up to \$11.7 million. The difference between the total amount of unrecognized tax benefits and the amounts that would impact the effective tax rate relates to amounts attributable to deferred income tax assets and liabilities. These amounts are net of federal and state income taxes.

The Company is open to audit by the Internal Revenue Service under the statute of limitations for fiscal years 2020 through 2023. The Company's state income tax returns are generally open to audit under the various statutes of limitations for fiscal years 2019 through 2023. Certain state tax returns are currently under audit by various tax authorities. The Company does not expect the results of these audits to have a material impact on the condensed consolidated financial statements.

In December 2021, the Organization for Economic Co-operation and Development released Pillar Two Model Rules ("Pillar Two"), which provide for a global minimum tax of 15% on multinational entities. Although the United States has not yet adopted Pillar Two, several countries enacted Pillar Two with an initial effective date of January 1, 2024. The impact of Pillar Two on the Company's effective tax rate is expected to be minimal for fiscal 2024. The Company will continue to monitor future Pillar Two legislation in relevant jurisdictions for any impacts to its effective tax rate.

Report of Independent Registered Public Accounting Firm

To the Board of Directors and Stockholders of Ross Stores, Inc.:

Results of Review of Interim Financial Information

We have reviewed the accompanying condensed consolidated balance sheets of Ross Stores, Inc. and subsidiaries (the "Company") as of August 3, 2024 and July 29, 2023, the related condensed consolidated statements of earnings, comprehensive income, and stockholders' equity, for the three and six month periods ended August 3, 2024 and July 29, 2023, and cash flows for the six month periods ended August 3, 2024 and July 29, 2023 and the related notes (collectively referred to as the "interim financial information"). Based on our reviews, we are not aware of any material modifications that should be made to the accompanying interim financial information for it to be in conformity with accounting principles generally accepted in the United States of America.

We have previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the consolidated balance sheet of the Company as of February 3, 2024, and the related consolidated statements of earnings, comprehensive income, stockholders' equity, and cash flows for the year then ended (not presented herein); and in our report dated April 1, 2024, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of February 3, 2024, is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

Basis for Review Results

This interim financial information is the responsibility of the Company's management. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our reviews in accordance with standards of the PCAOB. A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the PCAOB, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

/s/Deloitte & Touche LLP

San Francisco, California
September 10, 2024

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This section and other parts of this Form 10-Q contain forward-looking statements that involve risks and uncertainties. Our actual results may differ materially from the results discussed in the forward-looking statements. Factors that might cause such differences include, but are not limited to, those discussed below under the caption "Forward-Looking Statements" and also those in Part I, Item 1A (Risk Factors) of our Annual Report on Form 10-K for fiscal 2023. The following discussion should be read in conjunction with the condensed consolidated financial statements and notes thereto included elsewhere in this Quarterly Report on Form 10-Q and in conjunction with the consolidated financial statements and notes thereto in our Annual Report on Form 10-K for fiscal 2023. All information is based on our fiscal calendar.

Overview

Ross Stores, Inc. operates two brands of off-price retail apparel and home fashion stores—Ross Dress for Less® ("Ross") and dd's DISCOUNTS®. Ross is the largest off-price apparel and home fashion chain in the United States, with 1,795 locations in 43 states, the District of Columbia, and Guam, as of August 3, 2024. Ross offers first-quality, in-season, name brand and designer apparel, accessories, footwear, and home fashions for the entire family at savings of 20% to 60% off department and specialty store regular prices every day. We also operate 353 dd's DISCOUNTS stores in 22 states as of August 3, 2024 that feature a more moderately-priced assortment of first-quality, in-season, name brand apparel, accessories, footwear, and home fashions for the entire family at savings of 20% to 70% off moderate department and discount store regular prices every day.

Our low-to-moderate income customers continue to face persistently high costs for necessities, pressuring their discretionary spending amidst a volatile external environment. Through these ongoing pressures and uncertainty, we remain focused on offering our customers the best branded values possible throughout our stores. In addition, we plan to carefully manage our expenses and inventory, while closely monitoring market share trends for the off-price industry. We believe our market share can continue to grow through continued focus on bringing value and convenience to our consumers.

Results of Operations

The following table summarizes our financial results for the three and six month periods ended August 3, 2024 and July 29, 2023:

| | Three Months Ended | | Six Months Ended | |
|--|--------------------|---------------|------------------|---------------|
| | August 3, 2024 | July 29, 2023 | August 3, 2024 | July 29, 2023 |
| Sales | | | | |
| Sales (millions) | \$ 5,288 | \$ 4,935 | \$ 10,146 | \$ 9,430 |
| Sales growth | 7.1 % | 7.7 % | 7.6 % | 5.8 % |
| Comparable store sales growth ¹ | 4 % | 5 % | 3 % | 3 % |
| Costs and expenses (as a percent of sales) | | | | |
| Cost of goods sold | 71.7 % | 72.3 % | 71.8 % | 72.8 % |
| Selling, general and administrative | 15.8 % | 16.4 % | 15.9 % | 16.5 % |
| Interest income, net | (0.8 %) | (0.8 %) | (0.9 %) | (0.7 %) |
| Earnings before taxes (as a percent of sales) | 13.3 % | 12.1 % | 13.2 % | 11.4 % |
| Net earnings (as a percent of sales) | 10.0 % | 9.0 % | 10.0 % | 8.7 % |

¹ Comparable stores are stores open for more than 14 complete months.

Stores. Our long-term strategy is to open additional stores based on market penetration, local demographic characteristics, competition, expected store profitability, and the ability to leverage overhead expenses. We continually evaluate opportunistic real estate acquisitions and opportunities for potential new store locations. We also evaluate our current store locations and determine store closures based on similar criteria.

We opened 24 new stores in the second quarter of fiscal 2024 and remain on track to open a total of approximately 90 new stores this year.

The following table summarizes the stores opened and closed during the three and six month periods ended August 3, 2024 and July 29, 2023:

| Store Count | Three Months Ended | | Six Months Ended | |
|--|--------------------|---------------|------------------|-----------------|
| | August 3, 2024 | July 29, 2023 | August 3, 2024 | July 29, 2023 |
| Ross Dress for Less | | | | |
| Beginning of the period | 1,775 | 1,704 | 1,764 | 1,693 |
| Opened in the period | 21 | 18 | 32 | 29 ¹ |
| Closed in the period | (1) | — | (1) | — |
| Total Ross Dress for Less stores end of period | 1,795 | 1,722 | 1,795 | 1,722 |
| dd's DISCOUNTS | | | | |
| Beginning of the period | 352 | 330 | 345 | 322 |
| Opened in the period | 3 | 9 | 10 | 17 |
| Closed in the period | (2) | — | (2) | — |
| Total dd's DISCOUNTS stores end of period | 353 | 339 | 353 | 339 |
| Total stores end of period | 2,148 | 2,061 | 2,148 | 2,061 |

¹ Includes the reopening of a store previously temporarily closed due to a weather event.

Sales. Sales for the three month period ended August 3, 2024 increased \$352.6 million, or 7.1%, compared to the three month period ended July 29, 2023, primarily due to a 4% comparable store sales increase and the opening of 87 net new stores between July 29, 2023 and August 3, 2024.

Sales for the six month period ended August 3, 2024 increased \$716.0 million, or 7.6%, compared to the six month period ended July 29, 2023, primarily due to the opening of 87 net new stores between July 29, 2023 and August 3, 2024 and a 3% comparable store sales increase.

Our sales mix for the three and six month periods ended August 3, 2024 and July 29, 2023 is shown below:

| | Three Months Ended | | Six Months Ended | |
|--|--------------------|---------------|------------------|---------------|
| | August 3, 2024 | July 29, 2023 | August 3, 2024 | July 29, 2023 |
| Home Accents and Bed and Bath | 24 % | 24 % | 25 % | 25 % |
| Ladies | 23 % | 24 % | 23 % | 24 % |
| Men's | 17 % | 16 % | 16 % | 15 % |
| Accessories, Lingerie, Fine Jewelry, and Cosmetics | 14 % | 15 % | 14 % | 15 % |
| Shoes | 13 % | 13 % | 13 % | 13 % |
| Children's | 9 % | 8 % | 9 % | 8 % |
| Total | 100 % | 100 % | 100 % | 100 % |

Cost of goods sold. Cost of goods sold for the three month period ended August 3, 2024 increased \$222.6 million compared to the three month period ended July 29, 2023, primarily due to the 4% comparable store sales increase and higher sales from the opening of 87 net new stores between July 29, 2023 and August 3, 2024, partially offset by lower distribution costs and lower buying costs primarily due to lower incentive compensation expense.

Cost of goods sold for the six month period ended August 3, 2024 increased \$420.6 million compared to the six month period ended July 29, 2023, primarily due to higher sales from the opening of 87 net new stores between July 29, 2023 and August 3, 2024 and the 3% comparable store sales increase, partially offset by lower distribution costs and lower buying costs primarily due to lower incentive compensation expense.

Cost of goods sold as a percentage of sales for the three month period ended August 3, 2024 decreased approximately 60 basis points compared to the three month period ended July 29, 2023, primarily due to a 70 basis point decrease in distribution costs, a 55 basis point decrease in buying costs primarily due to lower incentive compensation expense, and a 15 basis point decrease in domestic freight costs. Partially offsetting these items was an 80 basis point decrease in merchandise margin, primarily due to our continued efforts to offer more sharply priced branded bargains.

Cost of goods sold as a percentage of sales for the six month period ended August 3, 2024 decreased approximately 100 basis points compared to the six month period ended July 29, 2023, primarily due to a 75 basis point decrease in distribution costs, a 55 basis point decrease in buying costs primarily due to lower incentive compensation expense, and a 20 basis point decrease in domestic freight costs. Partially offsetting these items was a 50 basis point decrease in merchandise margin primarily due to our continued efforts to offer more sharply priced branded bargains.

We expect lower incentive compensation expense, domestic freight costs, and distribution costs as a percentage of sales to continue through the remainder of fiscal 2024, offset by lower merchandise margins as we build on our efforts to offer more sharply priced branded bargains throughout our stores.

Selling, general and administrative expenses. For the three and six month periods ended August 3, 2024, selling, general and administrative expenses ("SG&A") increased \$28.5 million and \$58.5 million, respectively, compared to the three and six month periods ended July 29, 2023, primarily due to the opening of 87 net new stores between July 29, 2023 and August 3, 2024.

SG&A as a percentage of sales for the three and six month periods ended August 3, 2024 decreased 55 and 60 basis points, respectively, compared to the three and six month periods ended July 29, 2023, primarily due to higher sales and lower incentive compensation expense.

We expect lower incentive compensation expense as a percentage of sales to continue through the remainder of fiscal 2024.

Interest income, net. For the three and six month periods ended August 3, 2024, interest income, net increased \$6.1 million and \$20.7 million, respectively, compared to the three and six month periods ended July 29, 2023, primarily due to increased interest income from higher interest rates and higher cash balances.

The table below shows the components of interest income, net for the three and six month periods ended August 3, 2024 and July 29, 2023:

| (\$000) | Three Months Ended | | Six Months Ended | |
|------------------------------------|--------------------|---------------|------------------|---------------|
| | August 3, 2024 | July 29, 2023 | August 3, 2024 | July 29, 2023 |
| Interest expense on long-term debt | \$ 21,142 | \$ 21,133 | \$ 42,317 | \$ 42,299 |
| Other interest expense | 367 | 372 | 725 | 745 |
| Capitalized interest | (4,577) | (2,818) | (8,842) | (4,926) |
| Interest income | (60,282) | (55,901) | (123,500) | (106,729) |
| Interest income, net | \$ (43,350) | \$ (37,214) | \$ (89,300) | \$ (68,611) |

Taxes on earnings. Our effective tax rate for the three month periods ended August 3, 2024 and July 29, 2023 was approximately 25%. Our effective tax rate for the six month periods ended August 3, 2024 and July 29, 2023 was

approximately 24%. Our effective tax rate is impacted by changes in tax laws and accounting guidance, location of new stores, level of earnings, tax effects associated with stock-based compensation, and the resolution of tax positions with various tax authorities.

Net earnings. Net earnings as a percentage of sales for the three month periods ended August 3, 2024 and July 29, 2023 were 10.0% and 9.0%, respectively. Net earnings as a percentage of sales for the three month period ended August 3, 2024 were higher primarily due to lower cost of goods sold and lower SG&A expenses.

Net earnings as a percentage of sales for the six month periods ended August 3, 2024 and July 29, 2023 were 10.0% and 8.7%, respectively. Net earnings as a percentage of sales for the six month period ended August 3, 2024 were higher primarily due to lower cost of goods sold, lower SG&A expenses, and higher interest income.

Earnings per share. Diluted earnings per share for the three month period ended August 3, 2024 was \$1.59, compared to \$1.32 for the three month period ended July 29, 2023. Diluted earnings per share for the six month period ended August 3, 2024 was \$3.05, compared to \$2.41 for the six month period ended July 29, 2023.

The \$0.27 increase in the diluted earnings per share for the three month period ended August 3, 2024 was primarily attributable to an 18% increase in net earnings and a 2% reduction in weighted-average diluted shares outstanding largely due to stock repurchases under our stock repurchase program. The \$0.64 increase in the diluted earnings per share for the six month period ended August 3, 2024 was primarily attributable to a 24% increase in net earnings and a 3% reduction in weighted-average diluted shares outstanding largely due to stock repurchases under our stock repurchase program.

Financial Condition

Liquidity and Capital Resources

The primary sources of funds for our business activities are cash flows from operations and short-term trade credit. Our primary ongoing cash requirements are for merchandise inventory purchases, payroll, operating and variable lease costs, taxes, capital expenditures related to new and existing stores, and investments in distribution centers, information systems, and buying and corporate offices. We also use cash to repurchase stock under active stock repurchase programs, pay dividends, and repay debt as it becomes due.

| (\$000) | Six Months Ended | |
|---|------------------|---------------|
| | August 3, 2024 | July 29, 2023 |
| Cash provided by operating activities | \$ 961,042 | \$ 1,116,281 |
| Cash used in investing activities | (333,735) | (363,459) |
| Cash used in financing activities | (830,040) | (719,766) |
| Net (decrease) increase in cash, cash equivalents, and restricted cash and cash equivalents | \$ (202,733) | \$ 33,056 |

Operating Activities

Net cash provided by operating activities was \$961.0 million for the six month period ended August 3, 2024. This was primarily driven by net earnings excluding non-cash expenses for depreciation, amortization, and stock-based compensation, partially offset by the payment of fiscal 2023 incentive bonuses. Net cash provided by operating activities was \$1.1 billion for the six month period ended July 29, 2023. This was primarily driven by net earnings excluding non-cash expenses for depreciation, amortization, and stock-based compensation.

The decrease in cash flow provided by operating activities for the six month period ended August 3, 2024 compared to the same period in the prior fiscal year was primarily driven by higher incentive compensation payments and lower accounts payable leverage (defined as accounts payable divided by merchandise inventory), partially offset by higher net earnings.

Accounts payable leverage was 89% and 94% as of August 3, 2024 and July 29, 2023, respectively. The decrease in accounts payable leverage was primarily due to the timing of inventory receipts and related payments versus last year.

As a regular part of our business, packaway inventory levels will vary over time based on availability of compelling merchandise purchase opportunities in the marketplace and our decisions on the timing for release of that inventory to our

stores. Packaway merchandise is purchased with the intent that it will be stored in our warehouses until a later date. The timing of the release of packaway inventory to our stores is principally driven by the product mix and seasonality of the merchandise, and its relation to our store merchandise assortment plans. As such, the aging of packaway varies by merchandise category and seasonality of purchase, but typically packaway remains in storage for less than six months. We expect to continue to take advantage of packaway inventory opportunities to maximize our ability to deliver bargains to our customers.

Changes in packaway inventory levels impact our operating cash flow. As of August 3, 2024, packaway inventory was 39% of total inventory, compared to 40% at the end of fiscal 2023.

Investing Activities

Net cash used in investing activities was \$333.7 million and \$363.5 million for the six month periods ended August 3, 2024 and July 29, 2023, respectively, and was related to our capital expenditures. Our capital expenditures include costs to build, expand, and improve distribution centers, to open new stores and improve existing stores, and for various other expenditures related to our information technology systems and buying and corporate offices.

The decrease in cash used in investing activities for the six month period ended August 3, 2024, compared to the same period in the prior fiscal year, was primarily due to lower capital expenditures in the current year related to our new Buckeye, Arizona distribution center, partially offset by the purchase of land for our next distribution center.

Capital expenditures for fiscal 2024 are currently projected to be approximately \$780 million. Our planned capital expenditures for fiscal 2024 are for investments in our supply chain to support long-term growth, including construction of our next distribution centers, investments in our information technology systems, costs for fixtures and leasehold improvements to open new Ross and dd's DISCOUNTS stores, and for various other expenditures related to our stores, distribution centers, and buying and corporate offices. We expect to fund capital expenditures with available cash.

Financing Activities

Net cash used in financing activities was \$830.0 million and \$719.8 million for the six month periods ended August 3, 2024 and July 29, 2023, respectively, primarily resulting from stock repurchases under our stock repurchase program and from dividend payments.

Revolving credit facilities. We have a \$1.3 billion senior unsecured revolving credit facility. As of August 3, 2024, we had no borrowings or standby letters of credit outstanding under the Credit Facility, our Credit Facility remained in place and available, and we were in compliance with its financial covenant. Refer to Note E: Debt in the Notes to Condensed Consolidated Financial Statements for additional information.

Senior notes. As of August 3, 2024, we had approximately \$2.5 billion of outstanding unsecured Senior Notes, of which \$949 million is classified within Current Liabilities on our Condensed Consolidated Balance Sheet for the period ended August 3, 2024. Refer to Note E: Debt in the Notes to Condensed Consolidated Financial Statements for additional information.

Other financing activities. In March 2024, our Board of Directors approved a new two-year program to repurchase up to \$2.1 billion of our common stock through January 31, 2026. During the six month period ended August 3, 2024, we repurchased 3.7 million shares of common stock for \$525.0 million (excluding excise tax) under this program. For the six month period ended July 29, 2023, we repurchased 4.3 million shares of common stock for \$464.9 million (excluding excise tax) under our previous, publicly announced repurchase program. During the six month periods ended August 3, 2024 and July 29, 2023, we also acquired 0.5 million and 0.4 million shares of treasury stock, respectively, to cover employee tax withholding obligations under our employee equity compensation programs, for aggregate purchase prices of approximately \$71.7 million and \$38.4 million, respectively.

On August 21, 2024, our Board of Directors declared a quarterly cash dividend of \$0.3675 per common share, payable on September 30, 2024. The Board of Directors declared a cash dividend of \$0.3675 per common share in March and May 2024, and \$0.3350 per common share in February, May, August, and November 2023.

For the six month periods ended August 3, 2024 and July 29, 2023, we paid cash dividends of \$245.8 million and \$228.8 million, respectively.

Short-term trade credit represents a significant source of financing for merchandise inventory. Trade credit arises from customary payment terms and trade practices with our vendors. We regularly review the adequacy of credit available to us from all sources, and expect to be able to maintain adequate trade credit, bank credit, and other credit sources to meet our capital and liquidity requirements.

We ended the second quarter of fiscal 2024 with \$4.7 billion of unrestricted cash balances, which were held primarily in overnight money market funds invested in U.S. treasury and government instruments across a highly diversified set of banks and other financial institutions. We also have \$1.3 billion available under our Credit Facility. We estimate that existing cash and cash equivalent balances, cash flows from operations, our bank credit facility, and trade credit are adequate to meet our operating cash needs and to fund our planned capital investments, debt repayments, interest payments, common stock repurchases, and quarterly dividend payments for at least the next 12 months.

Contractual Obligations and Off-Balance Sheet Arrangements

As of August 3, 2024, there have been no material changes to our contractual obligations as disclosed in our Annual Report on Form 10-K as of February 3, 2024, other than those which occur in the ordinary course of business.

Standby letters of credit and collateral trust. We use standby letters of credit outside of our revolving credit facility and a funded trust to collateralize some of our insurance obligations. As of August 3, 2024, February 3, 2024, and July 29, 2023, we had \$2.2 million, \$2.2 million, and \$2.6 million, respectively, in standby letters of credit outstanding. As of August 3, 2024, February 3, 2024, and July 29, 2023, we had \$62.4 million, \$60.8 million, and \$59.1 million, respectively, held in a collateral trust. The standby letters of credit are collateralized by restricted cash and the collateral trust consists of restricted cash and cash equivalents.

Critical Accounting Estimates

During the second quarter of fiscal 2024, there were no significant changes to the critical accounting estimates discussed in our Annual Report on Form 10-K for the year ended February 3, 2024.

Forward-Looking Statements

This report contains a number of forward-looking statements regarding, without limitation, projected sales, costs and earnings, planned new store growth, capital expenditures, liquidity, and other matters. These forward-looking statements reflect our then-current beliefs, plans, and estimates with respect to future events and our projected financial performance, operations, and competitive position. The words “plan,” “expect,” “target,” “anticipate,” “estimate,” “believe,” “forecast,” “projected,” “guidance,” “outlook,” “looking ahead,” and similar expressions identify forward-looking statements.

Future impact from inflation, interest rate changes, ongoing military conflicts and economic sanctions, climate change, pandemics, natural disasters, and other economic, regulatory, consumer spending, and industry trends that could potentially adversely affect our revenue, profitability, operating conditions, and growth are difficult to predict. Our forward-looking statements are subject to risks and uncertainties which could cause our actual results to differ materially from those forward-looking statements and our previous expectations, plans, and projections. Such risks and uncertainties are not limited to but may include:

- Uncertainties arising from the macroeconomic environment, including inflation, high interest rates, housing costs, energy and fuel costs, financial and credit market conditions, recession concerns, geopolitical conditions, and public health and public safety issues that affect consumer confidence, and consumer disposable income, and shopping behavior, as well as our costs.
- Unexpected changes in the level of consumer spending on, or preferences for, apparel and home-related merchandise, which could adversely affect us.
- Competitive pressures in the apparel and home-related merchandise retailing industry.
- Our need to effectively manage our inventories, markdowns, and inventory shortage in order to achieve our planned gross margins.
- Risks associated with importing and selling merchandise produced in other countries, including risks from supply chain disruption, shipping delays, and higher than expected ocean freight costs.

- Unseasonable weather or extreme temperatures that may affect shopping patterns and consumer demand for seasonal apparel and other merchandise.
- Our dependence on the market availability, quantity, and quality of attractive brand name merchandise at desirable discounts, and on the ability of our buyers to anticipate consumer preferences and to purchase merchandise to enable us to offer customers a wide assortment of merchandise at competitive prices.
- Information or data security breaches, including cyber-attacks on our transaction processing and computer information systems, which could disrupt our operations, and result in theft or unauthorized disclosure of confidential and valuable business information, such as customer, credit card, employee, or other private and valuable information that we handle in the ordinary course of our business.
- Disruptions in our supply chain or in our information systems, including from ransomware or other cyber-attacks, that could impact our ability to process sales and to deliver product to our stores in a timely and cost-effective manner.
- Our need to obtain acceptable new store sites with favorable consumer demographics to achieve our planned store openings.
- Our need to expand in existing markets and enter new geographic markets in order to achieve planned growth and market penetration.
- Consumer problems or legal issues involving the quality, safety, or authenticity of products we sell, which could harm our reputation, result in lost sales, and/or increase our costs.
- An adverse outcome in various legal, regulatory, or tax matters, or the adoption of new federal or state tax legislation that increases tax rates or adds new taxes, that could increase our costs.
- Damage to our corporate reputation or brands that could adversely affect our sales and operating results.
- Our need to continually attract, train, and retain associates with the retail talent necessary to execute our off-price retail strategies.
- Our need to effectively advertise and market our business.
- Changes in U.S. tax, tariff, or trade policy regarding apparel and home-related merchandise produced in other countries, which could adversely affect our business.
- Possible volatility in our revenues and earnings.
- A public health or public safety crisis, or a natural or man-made disaster in California or another region where we have a concentration of stores, offices, or a distribution center, that could harm our business.
- Our need to maintain sufficient liquidity to support our continuing operations and our new store openings.

The factors underlying our forecasts are dynamic and subject to change. As a result, any forecasts or forward-looking statements speak only as of the date they are given and do not necessarily reflect our outlook at any other point in time. We disclaim any obligation to update or revise these forward-looking statements.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We are exposed to market risks, which primarily include changes in interest rates. We do not engage in financial transactions for trading or speculative purposes.

We may occasionally use forward contracts to hedge against fluctuations in foreign currency prices. We had no outstanding forward contracts as of August 3, 2024.

Interest that is payable on our Credit Facility is based on variable interest rates and is therefore affected by changes in market interest rates. As of August 3, 2024, we had no borrowings outstanding under the Credit Facility.

As of August 3, 2024, we had outstanding seven series of unsecured Senior Notes. Interest that is payable on all series of our Senior Notes is based on fixed interest rates, and is therefore unaffected by changes in market interest rates.

We receive interest payments on our cash and cash equivalents and restricted cash and cash equivalents. Changes in interest rates may impact the interest income we recognize in the future.

A hypothetical 100 basis point increase or decrease in prevailing market interest rates would not have had a material negative impact on our financial position, results of operations, cash flows, or the fair values of our cash and cash equivalents and restricted cash and cash equivalents as of and for the three month or six month periods ended August 3, 2024. We do not consider the potential losses in future earnings and cash flows from reasonably possible, near-term changes in interest rates to be material.

ITEM 4. CONTROLS AND PROCEDURES

Disclosure Controls and Procedures

Our management, with the participation of our Chief Executive Officer and Chief Financial Officer, conducted an evaluation of the effectiveness of our “disclosure controls and procedures” (as defined in Exchange Act Rule 13a-15(e)) as of the end of the period covered by this report. Our disclosure controls and procedures are designed to provide reasonable assurance of achieving their objectives. Based on that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective at that reasonable assurance level as of the end of the period covered by this report.

It should be noted that any system of controls, however well designed and operated, can provide only reasonable, and not absolute, assurance that the objectives of the system will be met. In addition, the design of any control system is based in part upon certain assumptions about the likelihood of future events.

Quarterly Evaluation of Changes in Internal Control Over Financial Reporting

Our management, with the participation of our Chief Executive Officer and Chief Financial Officer, also conducted an evaluation of our internal control over financial reporting to determine whether any change occurred during the second fiscal quarter of 2024 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting. Based on that evaluation, our management concluded that there was no such change during the second fiscal quarter of 2024.

PART II – OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

The matters under the caption “Litigation, claims, and assessments” in Note A of Notes to Condensed Consolidated Financial Statements are incorporated herein by reference.

ITEM 1A. RISK FACTORS

See Part I, Item 1A of our Annual Report on Form 10-K for the fiscal year ended February 3, 2024 for a description of risks and uncertainties associated with our business.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

Information regarding shares of common stock we repurchased during the second quarter of fiscal 2024 is as follows:

| Period | Total number of shares (or units) purchased ¹ | Average price paid per share (or unit) | Total number of shares (or units) purchased as part of publicly announced plans or programs | Maximum number (or approximate dollar value) of shares (or units) that may yet be purchased under the plans or programs (\$000) |
|------------------------------|---|--|--|--|
| May (5/5/2024 - 6/1/2024) | 481,660 | \$135.01 | 477,456 | \$ 1,773,050 |
| June (6/2/2024-7/6/2024) | 732,033 | \$145.64 | 727,295 | \$ 1,667,130 |
| July (7/7/2024- 8/3/2024) | 634,821 | \$145.09 | 634,821 | \$ 1,575,020 |
| Total | <u>1,848,514</u> | <u>\$142.68</u> | <u>1,839,572</u> | <u>\$ 1,575,020</u> |

¹ We acquired 8,942 shares of treasury stock during the quarter ended August 3, 2024. Treasury stock includes shares acquired from employees for tax withholding purposes related to vesting of restricted stock grants.

In March 2024, our Board of Directors approved a new two-year program to repurchase up to \$2.1 billion of our common stock through January 31, 2026.

ITEM 6. EXHIBITS

| Exhibit Number | Exhibit |
|-------------------|---|
| 3.1 | <u>Certificate of Incorporation of Ross Stores, Inc. as amended (Corrected First Restated Certificate of Incorporation, dated March 17, 1999, together with amendments thereto through Amendment of Certificate of Incorporation dated May 29, 2015) incorporated by reference to Exhibit 3.1 to the Form 10-Q filed by Ross Stores, Inc. for its quarter ended August 1, 2015.</u> |
| 3.2 | <u>Amended and Restated Bylaws of Ross Stores, Inc. (as amended March 8, 2023), incorporated by reference to Exhibit 3.2 to the Form 8-K filed by Ross Stores, Inc. on March 14, 2023.</u> |
| 10.1 | <u>Form of Notice of Grant of Restricted Stock Units and Form of Restricted Stock Units Agreement (For Non-employee Directors) pursuant to the Ross Stores, Inc. 2017 Equity Incentive Plan.</u> |
| 15 | <u>Letter re: Unaudited Interim Financial Information from Deloitte & Touche LLP dated September 10, 2024.</u> |
| 31.1 | <u>Certification of Chief Executive Officer Pursuant to Sarbanes-Oxley Act Section 302(a).</u> |
| 31.2 | <u>Certification of Chief Financial Officer Pursuant to Sarbanes-Oxley Act Section 302(a).</u> |
| 32.1 | <u>Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350.</u> |
| 32.2 | <u>Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350.</u> |
| 101.INS | XBRL Instance Document. (The instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document.) |
| 101.SCH | Inline XBRL Taxonomy Extension Schema |
| 101.CAL | Inline XBRL Taxonomy Extension Calculation Linkbase |
| 101.DEF | Inline XBRL Taxonomy Extension Definition Linkbase |
| 101.LAB | Inline XBRL Taxonomy Extension Label Linkbase |
| 101.PRE | Inline XBRL Taxonomy Extension Presentation Linkbase |
| 104 | Cover Page Interactive Data File. (The cover page interactive data file does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document.) |

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned thereunto duly authorized.

ROSS STORES, INC.

(Registrant)

Date: September 10, 2024

By: /s/Jeffrey P. Burrill

Jeffrey P. Burrill

Senior Vice President, Chief Accounting Officer and Corporate
Controller (Principal Accounting Officer)