
**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549**

FORM 10-Q

☒ **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2020

OR

☐ **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from to

Commission File Number: 001-34177

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Discovery, Inc.

(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of
incorporation or organization)

35-2333914
(I.R.S. Employer
Identification No.)

8403 Colesville Road
Silver Spring, Maryland
(Address of principal executive offices)

20910
(Zip Code)

(240) 662-2000
(Registrant's telephone number, including area code)

Securities Registered Pursuant to Section 12(b) of the Act:

<u>Title of Each Class</u>	<u>Trading Symbols</u>	<u>Name of Each Exchange on Which Registered</u>
Series A Common Stock	DISCA	The Nasdaq Global Select Market
Series B Common Stock	DISCB	The Nasdaq Global Select Market
Series C Common Stock	DISCK	The Nasdaq Global Select Market

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the Registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the Registrant was required to submit such files). Yes ☒ No ☐

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer	<input checked="" type="checkbox"/>	Accelerated filer	<input type="checkbox"/>
Non-accelerated filer	<input type="checkbox"/>	Smaller reporting company	<input type="checkbox"/>
		Emerging growth company	<input type="checkbox"/>

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

Total number of shares outstanding of each class of the Registrant's common stock as of October 26, 2020:

Series A Common Stock, par value \$0.01 per share	160,318,208
Series B Common Stock, par value \$0.01 per share	6,512,378
Series C Common Stock, par value \$0.01 per share	324,172,931

DISCOVERY, INC.
FORM 10-Q
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PART I. FINANCIAL INFORMATION

ITEM 1. Unaudited Financial Statements.

DISCOVERY, INC.
CONSOLIDATED BALANCE SHEETS
(unaudited; in millions, except par value)

	September 30, 2020	December 31, 2019
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 1,893	\$ 1,552
Receivables, net	2,444	2,633
Content rights and prepaid license fees, net	389	579
Prepaid expenses and other current assets	752	453
Total current assets	5,478	5,217
Noncurrent content rights, net	3,278	3,129
Property and equipment, net	1,125	951
Goodwill	13,052	13,050
Intangible assets, net	7,864	8,667
Equity method investments	536	568
Other noncurrent assets	2,105	2,153
Total assets	\$ 33,438	\$ 33,735
LIABILITIES AND EQUITY		
Current liabilities:		
Accounts payable	\$ 403	\$ 463
Accrued liabilities	1,582	1,678
Deferred revenues	435	489
Current portion of debt	336	609
Total current liabilities	2,756	3,239
Noncurrent portion of debt	14,981	14,810
Deferred income taxes	1,503	1,691
Other noncurrent liabilities	2,158	2,029
Total liabilities	21,398	21,769
Commitments and contingencies (See Note 16)		
Redeemable noncontrolling interests	443	442
Equity:		
Discovery, Inc. stockholders' equity:		
Series A-1 convertible preferred stock: \$0.01 par value; 8 shares authorized, issued and outstanding	—	—
Series C-1 convertible preferred stock: \$0.01 par value; 6 shares authorized; 5 shares issued and outstanding	—	—
Series A common stock: \$0.01 par value; 1,700 shares authorized; 163 and 161 shares issued; and 160 and 158 shares outstanding	2	2
Series B convertible common stock: \$0.01 par value; 100 shares authorized; 7 shares issued and outstanding	—	—
Series C common stock: \$0.01 par value; 2,000 shares authorized; 546 and 547 shares issued; and 329 and 360 shares outstanding	5	5
Additional paid-in capital	10,825	10,747
Treasury stock, at cost: 221 and 190 shares	(8,125)	(7,374)
Retained earnings	8,278	7,333
Accumulated other comprehensive loss	(898)	(822)
Total Discovery, Inc. stockholders' equity	10,087	9,891
Noncontrolling interests	1,510	1,633
Total equity	11,597	11,524
Total liabilities and equity	\$ 33,438	\$ 33,735

The accompanying notes are an integral part of these consolidated financial statements.

DISCOVERY, INC.
CONSOLIDATED STATEMENTS OF OPERATIONS
(unaudited; in millions, except per share amounts)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2020	2019	2020	2019
Revenues:				
Advertising	\$ 1,306	\$ 1,413	\$ 3,981	\$ 4,447
Distribution	1,199	1,201	3,647	3,631
Other	56	64	157	192
Total revenues	2,561	2,678	7,785	8,270
Costs and expenses:				
Costs of revenues, excluding depreciation and amortization	1,003	914	2,731	2,782
Selling, general and administrative	633	660	1,913	1,995
Depreciation and amortization	341	322	1,001	1,014
Impairment of goodwill and other intangible assets	—	155	38	155
Restructuring and other charges	53	8	75	20
Total costs and expenses	2,030	2,059	5,758	5,966
Operating income	531	619	2,027	2,304
Interest expense, net	(161)	(163)	(485)	(515)
Loss on extinguishment of debt	(5)	—	(76)	(28)
Loss from equity investees, net	(18)	(11)	(62)	(20)
Other expense, net	(28)	(1)	(92)	(10)
Income before income taxes	319	444	1,312	1,731
Income tax benefit (expense)	11	(147)	(275)	(29)
Net income	330	297	1,037	1,702
Net income attributable to noncontrolling interests	(29)	(29)	(82)	(94)
Net income attributable to redeemable noncontrolling interests	(1)	(6)	(7)	(15)
Net income available to Discovery, Inc.	\$ 300	\$ 262	\$ 948	\$ 1,593
Net income per share allocated to Discovery, Inc. Series A, B and C common stockholders:				
Basic	\$ 0.44	\$ 0.35	\$ 1.40	\$ 2.22
Diluted	\$ 0.44	\$ 0.35	\$ 1.40	\$ 2.21
Weighted average shares outstanding:				
Basic	505	535	510	529
Diluted	672	713	677	714

The accompanying notes are an integral part of these consolidated financial statements.

DISCOVERY, INC.
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME
(unaudited; in millions)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2020	2019	2020	2019
Net income	\$ 330	\$ 297	\$ 1,037	\$ 1,702
Other comprehensive income (loss) adjustments, net of tax:				
Currency translation	101	(146)	76	(205)
Derivatives	22	30	(152)	(9)
Comprehensive income	453	181	961	1,488
Comprehensive income attributable to noncontrolling interests	(29)	(29)	(82)	(94)
Comprehensive income attributable to redeemable noncontrolling interests	(1)	(5)	(7)	(15)
Comprehensive income attributable to Discovery, Inc.	<u>\$ 423</u>	<u>\$ 147</u>	<u>\$ 872</u>	<u>\$ 1,379</u>

The accompanying notes are an integral part of these consolidated financial statements.

DISCOVERY, INC.
CONSOLIDATED STATEMENTS OF CASH FLOWS
(unaudited; in millions)

	Nine Months Ended September 30,	
	2020	2019
Operating Activities		
Net income	\$ 1,037	\$ 1,702
Adjustments to reconcile net income to cash provided by operating activities:		
Content rights amortization and impairment	2,118	2,078
Depreciation and amortization	1,001	1,014
Deferred income taxes	(198)	(572)
Equity in losses of equity method investee companies, including cash distributions	96	61
Loss on extinguishment of debt	76	28
Share-based compensation expense	62	82
Impairment of goodwill and other intangible assets	38	155
Realized gain from derivative instruments, net	(4)	(12)
Unrealized loss from derivative instruments, net	2	53
Remeasurement gain on previously held equity interest	—	(14)
Other, net	36	47
Changes in operating assets and liabilities, net of acquisitions and dispositions:		
Receivables, net	156	(84)
Content rights and payables, net	(2,100)	(2,332)
Accounts payable, accrued and other liabilities	(166)	(21)
Foreign currency, prepaid expenses and other assets, net	32	(18)
Cash provided by operating activities	2,186	2,167
Investing Activities		
Purchases of property and equipment	(290)	(189)
Purchases of investments	(250)	—
Investments in and advances to equity investments	(141)	(215)
Proceeds from dissolution of joint venture and sale of investments	67	117
Business acquisitions, net of cash acquired	(26)	(60)
Other investing activities, net	90	56
Cash used in investing activities	(550)	(291)
Financing Activities		
Principal repayments of debt, including discount payment	(2,193)	(2,652)
Borrowings from debt, net of discount and issuance costs	1,979	1,479
Repurchases of stock	(741)	(300)
Principal repayments of revolving credit facility	(500)	(225)
Borrowings under revolving credit facility	500	—
Distributions to noncontrolling interests and redeemable noncontrolling interests	(216)	(227)
Other financing activities, net	(101)	(67)
Cash used in financing activities	(1,272)	(1,992)
Effect of exchange rate changes on cash, cash equivalents, and restricted cash	40	(57)
Net change in cash, cash equivalents, and restricted cash	404	(173)
Cash, cash equivalents, and restricted cash, beginning of period	1,552	986
Cash, cash equivalents, and restricted cash, end of period	<u>\$ 1,956</u>	<u>\$ 813</u>

The accompanying notes are an integral part of these consolidated financial statements.

DISCOVERY, INC.
CONSOLIDATED STATEMENT OF EQUITY
(unaudited; in millions)

	Preferred Stock		Common Stock		Additional			Accumulated	Discovery,		Total
	Shares	Par Value	Shares	Par Value	Paid-In Capital	Treasury Stock	Retained Earnings	Other Comprehensive Loss	Inc. Stockholders' Equity	Noncontrolling Interests	Equity
December 31, 2019	13	\$ —	715	\$ 7	\$ 10,747	\$ (7,374)	\$ 7,333	\$ (822)	\$ 9,891	\$ 1,633	\$ 11,524
Cumulative effect of accounting change (See Note 1)	—	—	—	—	—	—	2	—	2	—	2
Net income available to Discovery, Inc. and attributable to noncontrolling interests	—	—	—	—	—	—	377	—	377	28	405
Other comprehensive loss	—	—	—	—	—	—	—	(300)	(300)	—	(300)
Share-based compensation	—	—	—	—	21	—	—	—	21	—	21
Repurchases of stock	—	—	—	—	—	(523)	—	—	(523)	—	(523)
Tax settlements associated with share-based plans	—	—	—	—	(30)	—	—	—	(30)	—	(30)
Dividends paid to noncontrolling interests	—	—	—	—	—	—	—	—	—	(170)	(170)
Issuance of stock in connection with share-based plans	—	—	1	—	32	—	—	—	32	—	32
Other adjustments to stockholders' equity	—	—	—	—	—	—	—	—	—	1	1
March 31, 2020	13	\$ —	716	\$ 7	\$ 10,770	\$ (7,897)	\$ 7,712	\$ (1,122)	\$ 9,470	\$ 1,492	\$ 10,962
Cumulative effect of accounting changes of an equity method investee	—	—	—	—	—	—	(3)	—	(3)	—	(3)
Net income available to Discovery, Inc. and attributable to noncontrolling interests	—	—	—	—	—	—	271	—	271	25	296
Other comprehensive income	—	—	—	—	—	—	—	101	101	—	101
Share-based compensation	—	—	—	—	25	—	—	—	25	—	25
Tax settlements associated with share-based plans	—	—	—	—	(1)	—	—	—	(1)	—	(1)
Dividends paid to noncontrolling interests	—	—	—	—	—	—	—	—	—	(27)	(27)
Issuance of stock in connection with share-based plans	—	—	—	—	2	—	—	—	2	—	2
Other adjustments to stockholders' equity	—	—	—	—	2	—	—	—	2	1	3
June 30, 2020	13	\$ —	716	\$ 7	\$ 10,798	\$ (7,897)	\$ 7,980	\$ (1,021)	\$ 9,867	\$ 1,491	\$ 11,358
Net income available to Discovery, Inc. and attributable to noncontrolling interests	—	—	—	—	—	—	300	—	300	29	329
Other comprehensive income	—	—	—	—	—	—	—	123	123	—	123
Share-based compensation	—	—	—	—	26	—	—	—	26	—	26
Repurchases of stock	—	—	—	—	—	(228)	—	—	(228)	—	(228)
Dividends paid to noncontrolling interests	—	—	—	—	—	—	—	—	—	(10)	(10)
Issuance of stock in connection with share-based plans	—	—	—	—	1	—	—	—	1	—	1
Redeemable noncontrolling interest adjustments to redemption value	—	—	—	—	—	—	(2)	—	(2)	—	(2)
September 30, 2020	13	\$ —	716	\$ 7	\$ 10,825	\$ (8,125)	\$ 8,278	\$ (898)	\$ 10,087	\$ 1,510	\$ 11,597

The accompanying notes are an integral part of these consolidated financial statements.

DISCOVERY, INC.
CONSOLIDATED STATEMENT OF EQUITY
(unaudited; in millions)

	Preferred Stock		Common Stock		Additional Paid-In Capital	Treasury Stock	Retained Earnings	Accumulated Other Comprehensive Loss	Discovery, Inc. Stockholders' Equity	Noncontrolling Interests	Total Equity
	Shares	Par Value	Shares	Par Value							
December 31, 2018	14	\$ —	691	\$ 7	\$ 10,647	\$ (6,737)	\$ 5,254	\$ (785)	\$ 8,386	\$ 1,716	\$ 10,102
Cumulative effect of accounting change	—	—	—	—	—	—	30	(30)	—	—	—
Net income available to Discovery, Inc. and attributable to noncontrolling interests	—	—	—	—	—	—	384	—	384	29	413
Other comprehensive loss	—	—	—	—	—	—	—	(80)	(80)	—	(80)
Share-based compensation	—	—	—	—	38	—	—	—	38	—	38
Tax settlements associated with share-based plans	—	—	—	—	(21)	—	—	—	(21)	—	(21)
Dividends paid to noncontrolling interests	—	—	—	—	—	—	—	—	—	(153)	(153)
Issuance of stock in connection with share-based plans	—	—	2	—	6	—	—	—	6	—	6
Redeemable noncontrolling interest adjustments to redemption value	—	—	—	—	—	—	(5)	—	(5)	—	(5)
March 31, 2019	14	\$ —	693	\$ 7	\$ 10,670	\$ (6,737)	\$ 5,663	\$ (895)	\$ 8,708	\$ 1,592	\$ 10,300
Cumulative effect of accounting changes of an equity method investee	—	—	—	—	—	—	5	—	5	—	5
Net income available to Discovery, Inc. and attributable to noncontrolling interests	—	—	—	—	—	—	947	—	947	36	983
Other comprehensive loss	—	—	—	—	—	—	—	(18)	(18)	—	(18)
Preferred stock conversion	(1)	—	12	—	—	—	—	—	—	—	—
Prepayments for common stock repurchase contracts, net of settlements	—	—	—	—	(45)	—	—	—	(45)	—	(45)
Share-based compensation	—	—	—	—	19	—	—	—	19	—	19
Dividends paid to noncontrolling interests	—	—	—	—	—	—	—	—	—	(28)	(28)
Issuance of stock in connection with share-based plans	—	—	—	—	4	—	—	—	4	—	4
Redeemable noncontrolling interest adjustments to redemption value	—	—	—	—	—	—	1	—	1	—	1
June 30, 2019	13	\$ —	705	\$ 7	\$ 10,648	\$ (6,737)	\$ 6,616	\$ (913)	\$ 9,621	\$ 1,600	\$ 11,221
Net income available to Discovery, Inc. and attributable to noncontrolling interests	—	—	—	—	—	—	262	—	262	29	291
Other comprehensive loss	—	—	—	—	—	—	—	(116)	(116)	—	(116)
Repurchases of stock	—	—	—	—	—	(300)	—	—	(300)	—	(300)
Share-based compensation	—	—	—	—	18	—	—	—	18	—	18
Tax settlements associated with share-based compensation	—	—	—	—	(1)	—	—	—	(1)	—	(1)
Dividends paid to noncontrolling interests	—	—	—	—	—	—	—	—	—	(14)	(14)
Issuance of stock in connection with share-based plans	—	—	—	—	3	—	—	—	3	—	3
Settlement of common stock repurchase contract	—	—	—	—	50	—	—	—	50	—	50
Redeemable noncontrolling interest adjustments to redemption value	—	—	—	—	—	—	(19)	—	(19)	—	(19)
September 30, 2019	13	\$ —	705	\$ 7	\$ 10,718	\$ (7,037)	\$ 6,859	\$ (1,029)	\$ 9,518	\$ 1,615	\$ 11,133

The accompanying notes are an integral part of these consolidated financial statements.

DISCOVERY, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(unaudited)

NOTE 1. DESCRIPTION OF BUSINESS AND BASIS OF PRESENTATION

Description of Business

Discovery, Inc. ("Discovery", the "Company", "we", "us" or "our") is a global media company that provides content across multiple distribution platforms, including linear platforms such as pay-television ("pay-TV"), free-to-air ("FTA") and broadcast television, authenticated TV Everywhere ("TVE") applications, digital distribution arrangements, content licensing arrangements and direct-to-consumer ("DTC") subscription products. The Company also operates production studios.

The Company has organized its operations into two reportable segments: U.S. Networks, consisting principally of domestic television networks and digital content services, and International Networks, consisting primarily of international television networks and digital content services.

Principles of Consolidation and Basis of Presentation

The consolidated financial statements include the accounts of Discovery and its majority-owned subsidiaries in which a controlling interest is maintained, including variable interest entities ("VIE") for which the Company is the primary beneficiary. Intercompany accounts and transactions between consolidated entities have been eliminated.

Unaudited Interim Financial Statements

These consolidated financial statements are unaudited; however, in the opinion of management, they reflect all adjustments consisting only of normal recurring adjustments necessary to state fairly the financial position, results of operations and cash flows for the periods presented in conformity with U.S. generally accepted accounting principles ("GAAP") applicable to interim periods. The results of operations for the interim periods presented are not necessarily indicative of results for the full year or future periods. These consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto included in Discovery's Annual Report on Form 10-K for the year ended December 31, 2019 (the "2019 Form 10-K").

Use of Estimates

The preparation of financial statements in accordance with U.S. GAAP requires management to make estimates, judgments and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results may differ from these estimates.

Significant estimates and judgments inherent in the preparation of the consolidated financial statements include accounting for asset impairments, revenue recognition, estimated credit losses, content rights, leases, depreciation and amortization, business combinations, share-based compensation, defined benefit plans, income taxes, other financial instruments, contingencies, and the determination of whether the Company should consolidate certain entities.

Impact of COVID-19

On March 11, 2020, the World Health Organization declared the coronavirus disease 2019 ("COVID-19") outbreak to be a global pandemic. COVID-19 continues to spread throughout the world, and the duration and severity of its effects and associated economic disruption remain uncertain. Restrictions on social and commercial activity in an effort to contain the virus have had, and are expected to continue to have, a significant adverse impact upon many sectors of the U.S. and global economy, including the media industry. The Company continues to closely monitor the impact of COVID-19 on all aspects of its business and geographies, including how it will impact its customers, employees, suppliers, vendors, distribution and advertising partners, production facilities, and various third parties.

Demand for the Company's advertising products and services has been reduced by the pandemic due to economic disruptions from limitations on social and commercial activity, which slightly eased during the third quarter of 2020. Many of the Company's third-party production partners that were shut down during most of the second quarter of 2020 due to COVID-19 restrictions came back online in the third quarter of 2020. Additionally, certain sporting events that the Company has rights to have been cancelled or postponed, thereby eliminating or deferring the related revenues and expenses, including the Tokyo 2020 Olympic Games, which were postponed to 2021. The Company expects that the postponement of the Olympic Games will shift Olympic-related revenues and defer significant expenses from fiscal year 2020 to fiscal year 2021.

DISCOVERY, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(unaudited)

In response to these impacts of the pandemic, the Company continued to employ innovative production and programming strategies, including producing content filmed by its on-air talent and seeking viewer feedback on which content to air. The Company continued to pursue a number of cost savings initiatives during the third quarter of 2020 that it believes will offset a portion of anticipated revenue losses and deferrals, through the implementation of travel, marketing, production and other operating cost reductions, including personnel reductions, restructurings and resource reallocations to align our expense structure to ongoing changes within the industry, and will continue to do so for the remainder of 2020 and into 2021. The Company also implemented remote work arrangements effective mid-March 2020 and to date, these arrangements have not materially affected the Company's ability to operate its business. During the third quarter of 2020, most of the Company's production operations began to restart and as a result, the Company has incurred additional costs to comply with various governmental regulations and implement certain safety measures for the Company's employees, talent, and partners.

The Company is unable to predict the full impact that COVID-19 will have on its financial position, operating results, and cash flows due to numerous uncertainties. The extent to which COVID-19 impacts the Company's results will depend on future developments, which are highly uncertain and cannot be predicted, including new information that may emerge concerning the severity and the extent of future surges of COVID-19 and the actions to contain the virus or treat its impact, among others. The Company will continue to monitor COVID-19 and its impact on the Company's business results and financial condition. The Company's consolidated financial statements presented herein reflect the latest estimates and assumptions made by management that affect the reported amounts of assets and liabilities and related disclosures as of the date of the consolidated financial statements and reported amounts of revenue and expenses during the reporting periods presented. Actual results may differ significantly from these estimates and assumptions.

In addition, the Company has implemented several measures to preserve sufficient liquidity in the near term. As described further in Note 7, during March 2020, the Company drew down \$500 million under its \$2.5 billion revolving credit facility to increase its cash position and maximize flexibility in light of the current uncertainty surrounding the impact of COVID-19. In addition, in April 2020, the Company entered into an amendment to its revolving credit facility, which increased flexibility under its financial covenants and issued \$1.0 billion aggregate principal amount of Senior Notes due May 2030 and \$1.0 billion aggregate principal amount of Senior Notes due May 2050. The proceeds from the notes were used to fund a tender offer for \$1.5 billion of certain Senior Notes with maturities ranging from 2021 through 2023 and to repay the \$500 million outstanding under its revolving credit facility. (See Note 7.)

In light of the impact of COVID-19, the Company assessed goodwill, other intangibles, deferred tax assets, programming assets, and accounts receivable for recoverability based upon latest estimates and judgments with respect to expected future operating results, ultimate usage of content and latest expectations with respect to expected credit losses. The Company recorded a goodwill and other intangible assets impairment charge of \$38 million for its Asia-Pacific reporting unit during the second quarter of 2020. (See Note 6.) There were no impairments recorded during the third quarter of 2020. Adjustments to reflect increased expected credit losses were not material. Further, hedged transactions were assessed and the Company has concluded such transactions remain probable of occurrence. Due to significant uncertainty surrounding the impact of COVID-19, management's judgments could change in the future. The effects of the pandemic may have further negative impacts on the Company's financial position, results of operations, and cash flows. However, the current level of uncertainty over the economic and operational impacts of COVID-19 means the related financial impact cannot be reasonably and fully estimated at this time.

The Coronavirus Aid, Relief, and Economic Security Act ("CARES Act") was enacted on March 27, 2020 in the United States. As of September 30, 2020, the Company does not expect the CARES Act to have a material effect on its financial position and results of operations. The Company continues to monitor other relief measures taken by the U.S. and other governments around the world.

DISCOVERY, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(unaudited)

Accounting and Reporting Pronouncements Adopted

Content

In March 2019, the Financial Standards Accounting Board ("FASB") issued Accounting Standards Update ("ASU") 2019-02, which generally aligns the accounting for production costs of episodic television series with the accounting for production costs of films. In addition, ASU 2019-02 modifies certain aspects of the capitalization, impairment, presentation and disclosure requirements in Accounting Standards Codification ("ASC") 926-20 and the impairment, presentation and disclosure requirements in ASC 920-350. The Company adopted this ASU on January 1, 2020 and will apply the provisions prospectively. In connection with this adoption, the Company elected to treat all content rights and prepaid license fees as a noncurrent asset, with the exception of content acquired with an initial license period of 12 months or less and prepaid sports rights expected to air within 12 months. As of September 30, 2020 and December 31, 2019, \$389 million and \$579 million, respectively, of content rights and prepaid license fees were reflected as a current asset. The Company determined that most of its content is exploited as part of film groups. For such content assets, the unit of account for the impairment assessment is the respective film group. There was no material impact to the Consolidated Statements of Operations or the Consolidated Statements of Cash Flows. (See Note 5.)

Goodwill

In January 2017, the FASB issued ASU 2017-04, which simplifies the subsequent measurement of goodwill by eliminating Step 2 from the former two-step goodwill impairment test and eliminating the requirements for any reporting unit with a zero or negative carrying amount to perform a qualitative assessment. Therefore, an entity will recognize impairment charges for the amount by which the carrying amount exceeds the reporting unit's fair value not to exceed the amount of goodwill recorded for that reporting unit. Goodwill impairment will no longer be measured as the excess of the carrying amount of goodwill over its implied fair value determined by assigning the fair value of a reporting unit to all of its assets and liabilities as if it had been acquired in a business combination. The Company adopted this ASU on January 1, 2020 and has applied the provisions to quantitative goodwill impairment assessments performed in 2020. (See Note 6.)

Financial Instruments - Credit Losses

In June 2016, the FASB issued ASU 2016-13, which changes the impairment model for most financial assets and certain other instruments, including trade and other receivables, held-to-maturity debt securities and loans and replaces the incurred loss methodology with a new, forward-looking "expected loss" model that considers the risk of loss over the asset's contractual life, even if remote, historical experience, current conditions, and reasonable and supportable forecasts of future relevant events. The Company adopted this ASU on January 1, 2020 using a modified retrospective approach and recorded a noncash cumulative effect of adoption as an increase to retained earnings of \$2 million to align its credit loss methodology with the new standard. (See Note 10.)

Accounting and Reporting Pronouncements Not Yet Adopted

LIBOR

In March 2020, the FASB issued ASU 2020-04, which provides temporary optional expedients and exceptions for applying U.S. GAAP to contract modifications, hedging relationships, and other transactions if certain criteria are met in order to ease the potential accounting and financial reporting burden associated with the expected market transition away from the London Interbank Offered Rate (LIBOR) and other interbank offered rates to alternative reference rates. The ASU is effective as of March 12, 2020 through December 31, 2022. The Company is currently assessing the impact ASU 2020-04 will have on its consolidated financial statements and related disclosures, if elected.

Convertible Instruments

In August 2020, the FASB issued ASU 2020-06, which simplifies the accounting for convertible instruments by reducing the number of accounting models available for convertible debt instruments and convertible preferred stock. ASU 2020-06 also amends the guidance for the derivatives scope exception for contracts in an entity's own equity to reduce form-over-substance-based accounting conclusions, requires the use of the if-converted method for calculating earnings per share for convertible instruments, and makes targeted improvements to the disclosures for convertible instruments and related earnings per share guidance. This ASU is effective for interim and annual periods beginning after December 15, 2021. Early adoption is permitted, but no earlier than fiscal years beginning after December 15, 2020. The Company is currently assessing the impact ASU 2020-06 will have on its consolidated financial statements and related disclosures.

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NOTE 2. ACQUISITIONS

Acquisitions

UKTV - Lifestyle Business

On June 11, 2019, the Company and BBC Studios ("BBC") dissolved their 50/50 joint venture, UKTV, a British multi-channel broadcaster, with the Company taking full control of UKTV's three lifestyle channels (the "Lifestyle Business") and BBC taking full control of UKTV's seven entertainment channels (the "Entertainment Business"). Prior to the transaction, the Company held a note receivable from UKTV of \$118 million, which was included in equity method investments in the Company's consolidated balance sheets. Concurrent with the transaction, the note was settled.

To compensate Discovery for the note receivable and for the difference in fair value between the Lifestyle Business and the Entertainment Business retained by BBC, Discovery received cash of \$88 million at closing and a note receivable from BBC of \$130 million, payable in two equal installments. The first installment was received in June 2020 and the second installment is due in June 2021. The Company used a market-based valuation model to determine the fair value of the previously held 50% equity method investment in the Lifestyle Business and recognized a gain of \$5 million during the three months ended June 30, 2019 for the difference between the carrying value and the fair value of the previously held equity interest. The gain is included in other expense, net in the Company's consolidated statement of operations.

The Company applied the acquisition method of accounting to the Lifestyle Business, whereby the excess of the fair value of the business over the fair value of identifiable net assets was allocated to goodwill. The goodwill reflects the workforce and synergies expected from broader exposure to the lifestyle entertainment sector in the U.K. The goodwill recorded as part of this acquisition is included in the International Networks reportable segment and is not amortizable for tax purposes. Intangible assets consist of electronic program guide slots and trademarks and have a weighted average useful life of 6 years. The Company used discounted cash flow ("DCF") analyses, which represent Level 3 fair value measurements, to assess certain components of its purchase price allocation. The measurement period closed in June 2020, with no material adjustments recorded.

The final fair value of Lifestyle Business assets acquired and liabilities assumed, as well as a reconciliation to total assets received in dissolution of the UKTV joint venture, is presented in the table below (in millions).

Cash	\$ 17
Content rights	18
Intangible assets	34
Goodwill	121
Accrued liabilities	(12)
Total assets acquired and liabilities assumed in Lifestyle Business	178
Note receivable from BBC	130
Cash received	88
Net assets received in dissolution of UKTV joint venture	<u>\$ 396</u>

A summary of total assets derecognized in connection with the dissolution of the UKTV joint venture is presented in the table below (in millions).

Carrying value of UKTV equity method investment	\$ 278
Settlement of note receivable	118
Total assets derecognized in dissolution of UKTV joint venture	<u>\$ 396</u>

In connection with the above transaction, the Company contemporaneously entered into a ten-year content licensing arrangement with BBC in exchange for license fees over the term.

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Magnolia Discovery Ventures

On July 19, 2019, the Company contributed its linear cable network focused on home improvement, DIY Network, to a new joint venture, Magnolia Discovery Ventures, LLC ("Magnolia"), with Chip and Joanna Gaines acting as Chief Creative Officers to the joint venture. The joint venture will replace and rebrand the DIY Network, and is expected to include a TVE app and a subscription streaming service planned for a future date.

Upon formation of Magnolia, Discovery received a 75% ownership interest in the joint venture. In exchange for providing services and exclusivity to the joint venture, the Gaines received a 25% ownership interest in the joint venture, a put right after 6.5 years at fair value, potential for an additional 5% incentive equity, and certain guaranteed payments. Discovery consolidated the joint venture under the voting interest consolidation model. Payments to the Gaines for rendering services in their capacity as the Chief Creative Officers of the joint venture will be accounted for as liability-classified share-based awards to non-employees as services are rendered.

Golf Digest

On May 13, 2019, the Company paid \$36 million in cash to acquire Golf Digest, a leading golf brand whose content is available across multiple platforms, including print and social media. The Company applied the acquisition method of accounting to Golf Digest, and recorded net assets of \$36 million, including net working capital liabilities of \$12 million, intangible assets of \$25 million and goodwill of \$23 million. The measurement period closed in May 2020, with no material adjustments recorded. Intangible assets consist of trademarks and trade names and licensing agreements and have a weighted average useful life of 9 years. The goodwill reflects the workforce and synergies expected from broader exposure to the golf entertainment sector. The goodwill recorded as part of this acquisition is included in the International Networks reportable segment and is not amortizable for tax purposes.

Other

During 2019 and 2020, we completed other immaterial acquisitions.

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NOTE 3. INVESTMENTS

The Company's equity investments consisted of the following (in millions).

Category	Balance Sheet Location	Ownership	September 30, 2020	December 31, 2019
Equity method investments:				
nC+	Equity method investments	32%	\$ 176	\$ 182
Discovery Solar Ventures, LLC ^(a)	Equity method investments	N/A	85	92
All3Media	Equity method investments	50%	45	75
Other	Equity method investments		230	219
Total equity method investments			536	568
Common stock investments with readily determinable fair values				
	Other noncurrent assets		46	51
Equity investments without readily determinable fair values:				
Group Nine Media ^(b)	Other noncurrent assets	25%	276	256
Formula E ^(c)	Other noncurrent assets	25%	65	65
Other	Other noncurrent assets		230	193
Total equity investments without readily determinable fair values			571	514
Total investments			\$ 1,153	\$ 1,133

^(a) Discovery Solar Ventures, LLC invests in limited liability companies that sponsor renewable energy projects related to solar energy. These investments are considered variable interest entities ("VIEs") of the Company and are accounted for under the equity method of accounting using the Hypothetical Liquidation at Book Value ("HLBV") methodology for allocating earnings.

^(b) Overall ownership percentage for Group Nine Media is calculated on an outstanding shares basis. The amount shown herein includes a \$20 million note receivable balance within Prepaid expenses and other current assets on the Company's consolidated balance sheets.

^(c) Ownership percentage for Formula E includes holdings accounted for as an equity method investment and holdings accounted for as an equity investment without a readily determinable fair value.

Equity Method Investments

Investments in equity method investees are those for which the Company has the ability to exercise significant influence but does not control and is not the primary beneficiary. The Company had no impairment losses for the three and nine months ended September 30, 2020. The Company recorded impairment losses of \$4 million for the nine months ended September 30, 2019, because the change in value was considered other-than-temporary. There were no impairment losses recorded during the three months ended September 30, 2019. The impairment losses are reflected as a component of loss from equity investees on the Company's consolidated statement of operations.

With the exception of nC+, the carrying values of the Company's equity method investments are consistent with its ownership in the underlying net assets of the investees. A portion of the Scripps Networks purchase price associated with the investment in nC+ was attributed to amortizable intangible assets, which is included in its carrying value. Earnings from nC+ were reduced by the amortization of these intangibles of \$8 million and \$7 million during the nine months ended September 30, 2020 and 2019, respectively. Amortization that reduces the Company's equity in earnings of nC+ for future periods is expected to be \$52 million.

Certain of the Company's other equity method investments are VIEs, for which the Company is not the primary beneficiary. As of September 30, 2020, the Company's maximum exposure for all its unconsolidated VIEs, including the investment carrying values and unfunded contractual commitments made on behalf of VIEs, was approximately \$270 million. The Company's maximum estimated exposure excludes the non-contractual future funding of VIEs. The aggregate carrying values of these VIE investments were \$164 million as of September 30, 2020 and \$160 million as of December 31, 2019. The Company recognized its portion of VIE operating results with net losses of \$17 million and \$4 million for the three months ended September 30, 2020 and 2019, respectively, and net losses of \$39 million and \$10 million for the nine months ended September 30, 2020 and 2019, respectively, in loss from equity investees, net on the consolidated statements of operations.

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Common Stock Investments with Readily Determinable Fair Value

Investments in entities or other securities in which the Company has no control or significant influence, is not the primary beneficiary, and have a readily determinable fair value are classified as equity investments with readily determinable fair value. Gains and losses are recorded in other expense, net on the consolidated statements of operations.

The Company owns shares of common stock of Lions Gate Entertainment Corp. ("Lionsgate"), an entertainment company. The gains and losses related to the Company's common stock investments with readily determinable fair values for the three and nine months ended September 30, 2020 and 2019 are summarized in the table below (in millions).

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2020	2019	2020	2019
Net income (losses) recognized during the period on equity securities	\$ 9	\$ (15)	\$ (6)	\$ (32)
Less: Net losses (gains) recognized on equity securities sold	—	—	—	—
Unrealized income (losses) recognized during reporting period on equity securities still held at the reporting date	\$ 9	\$ (15)	\$ (6)	\$ (32)

Formerly, the Company hedged 50% of the Lionsgate shares with an equity collar (the "Lionsgate Collar") and pledged those shares as collateral to the derivative counterparty with changes in fair value reflected as a component of other expense, net on the consolidated statements of operations. (See Note 8.) During the three months ended March 31, 2020, the Company terminated the Lionsgate Collar. The Company received cash of \$44 million and recognized a gain of \$7 million, which represents the difference between the carrying value and the fair value of the hedged shares, upon termination. The gain is included in other expense, net on the consolidated statements of operations.

Equity investments without readily determinable fair values assessed under the measurement alternative

Equity investments without readily determinable fair value include ownership rights that either (i) do not meet the definition of in-substance common stock or (ii) do not provide the Company with control or significant influence and these investments do not have readily determinable fair values.

During the nine months ended September 30, 2020, the Company invested \$39 million in various equity investments without readily determinable fair values and concluded that its other equity investments without readily determinable fair values had decreased \$2 million in fair value as the result of observable price changes in orderly transactions for the identical or a similar investment of the same issuer. As of September 30, 2020, the Company had recorded cumulative upward adjustments of \$9 million and cumulative impairments of \$2 million for its equity investments without readily determinable fair values.

NOTE 4. FAIR VALUE MEASUREMENTS

Fair value is defined as the amount that would be received for selling an asset or paid to transfer a liability in an orderly transaction between market participants. Assets and liabilities carried at fair value are classified in the following three categories:

- Level 1 — Quoted prices for identical instruments in active markets.
- Level 2 — Quoted prices for similar instruments in active markets; quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations in which all significant inputs and significant value drivers are observable in active markets.
- Level 3 — Valuations derived from techniques in which one or more significant inputs are unobservable.

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The tables below present assets and liabilities measured at fair value on a recurring basis (in millions).

Category	Balance Sheet Location	September 30, 2020			
		Level 1	Level 2	Level 3	Total
Assets					
Cash equivalents:					
Time deposits	Cash and cash equivalents	\$ —	\$ 5	\$ —	\$ 5
Treasury securities	Cash and cash equivalents	500	—	—	500
Equity securities:					
Money market funds	Cash and cash equivalents	—	59	—	59
Time deposits	Prepaid expenses and other current assets	—	250	—	250
Mutual funds	Prepaid expenses and other current assets	13	—	—	13
Company-owned life insurance contracts	Prepaid expenses and other current assets	—	3	—	3
Mutual funds	Other noncurrent assets	190	—	—	190
Company-owned life insurance contracts	Other noncurrent assets	—	46	—	46
Total		\$ 703	\$ 363	\$ —	\$ 1,066
Liabilities					
Deferred compensation plan	Accrued liabilities	\$ 26	\$ —	\$ —	\$ 26
Deferred compensation plan	Other noncurrent liabilities	209	—	—	209
Total		\$ 235	\$ —	\$ —	\$ 235

Category	Balance Sheet Location	December 31, 2019			
		Level 1	Level 2	Level 3	Total
Assets					
Cash equivalents:					
Time deposits	Cash and cash equivalents	\$ —	\$ 10	\$ —	\$ 10
Equity securities:					
Mutual funds	Prepaid expenses and other current assets	11	—	—	11
Company-owned life insurance contracts	Prepaid expenses and other current assets	—	4	—	4
Mutual funds	Other noncurrent assets	192	—	—	192
Company-owned life insurance contracts	Other noncurrent assets	—	45	—	45
Total		<u>\$ 203</u>	<u>\$ 59</u>	<u>\$ —</u>	<u>\$ 262</u>
Liabilities					
Deferred compensation plan	Accrued liabilities	\$ 24	\$ —	\$ —	\$ 24
Deferred compensation plan	Other noncurrent liabilities	209	—	—	209
Total		<u>\$ 233</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ 233</u>

Equity securities include investments in mutual funds held in separate trusts, which are owned as part of the Company's supplemental retirement plans, and company-owned life insurance contracts. The fair value of Level 1 equity securities was determined by reference to the quoted market price per share in active markets multiplied by the number of shares held without consideration of transaction costs. The fair value of the deferred compensation plan liability was determined based on the fair value of the related investments elected by employees. Changes in the fair value of the investments are offset by changes in the fair value of the deferred compensation obligation. Company-owned life insurance contracts are recorded at their cash surrender value, which approximates fair value (Level 2).

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In addition to the financial instruments listed in the tables above, the Company has other financial instruments, including cash deposits, accounts receivable, accounts payable, and senior notes. The carrying values for such financial instruments, other than the senior notes, each approximated their fair values as of September 30, 2020 and December 31, 2019. The estimated fair value of the Company's outstanding senior notes using quoted prices from over-the-counter markets, considered Level 2 inputs, was \$17.9 billion and \$17.1 billion as of September 30, 2020 and December 31, 2019, respectively.

The Company's derivative financial instruments are discussed in Note 8.

NOTE 5. CONTENT RIGHTS

Content rights principally consist of television series, specials, films and sporting events. Content aired on the Company's television networks and digital content offerings is sourced from a wide range of third-party producers, wholly-owned and equity method investee production studios, and sports associations. Content is classified either as produced, coproduced or licensed.

The Company owns most or all of the rights to produced content. The Company collaborates with third parties to finance and develop coproduced content, and it retains significant rights to exploit the programs. Prepaid licensed content includes advance payments for rights to air sporting events that will take place in the future and advance payments for acquired films and television series.

Costs of produced and coproduced content consist of development costs, acquired production costs, direct production costs, certain production overhead costs and participation costs. The Company's coproduction arrangements generally provide for the sharing of production costs. The Company records its costs but does not record the costs borne by the other party as the Company does not share any associated economics of exploitation.

Licensed content is comprised of films or series that have been previously produced by third parties and the Company retains limited airing rights over a contractual term. Program licenses typically have fixed terms and require payments during the term of the license. The cost of licensed content is capitalized when the cost is known or reasonably determinable, the license period for the programs has commenced, the program materials have been accepted by the Company in accordance with the license agreements, and the programs are available for the first showing. The Company pays in advance of delivery for television series, specials, films and sports rights. Payments made in advance of when the right to air the content is received are recognized as prepaid licensed content. Participation costs are expensed in line with the amortization of production costs. Content distribution, advertising, marketing, general and administrative costs are expensed as incurred.

Linear content amortization expense for each period is recognized based on the revenue forecast model, which approximates the proportion that estimated distribution and advertising revenues for the current period represent in relation to the estimated remaining total lifetime revenues. Digital content amortization for each period is recognized based on estimated viewing patterns as there are no direct revenues to associate to the individual content assets and therefore, number of views is most representative of the use of the title. Significant judgment is required to determine the useful lives and amortization patterns of the Company's content assets.

Quarterly, the Company prepares analyses to support its content amortization expense. Critical assumptions used in determining content amortization include: (i) the grouping of content with similar characteristics, (ii) the application of a quantitative revenue forecast model or viewership model based on the adequacy of historical data, (iii) determining the appropriate historical periods to utilize and the relative weighting of those historical periods in the forecast model, (iv) assessing the accuracy of the Company's forecasts and (v) incorporating secondary streams. The Company then considers the appropriate application of the quantitative assessment given forecasted content use, expected content investment and market trends. Content use and future revenues may differ from estimates based on changes in expectations related to market acceptance, network affiliate fee rates, advertising demand, the number of cable and satellite television subscribers receiving the Company's networks, the number of subscribers to our digital services, and program usage. Accordingly, the Company continually reviews its estimates and planned usage and revises its assumptions if necessary. As part of the Company's assessment of its amortization rates, the Company compares the calculated amortization rates to those that have been utilized during the year. If the calculated rates do not deviate materially from the applied amortization rates, no adjustment is recorded. Any material adjustments from the Company's review of the amortization rates are applied prospectively in the period of the change for assets in film groups, which represent the largest proportion of the Company's content assets.

The result of the content amortization analysis is either an accelerated method or a straight-line amortization method over the estimated useful lives of generally two to four years. Amortization of capitalized costs for produced and coproduced content begins when a program has been aired. Amortization of capitalized costs for licensed content generally commences when the license period begins and the program is available for use. The Company allocates the cost of multi-year sports programming arrangements over the contract period of each event or season based on the estimated relative value of each event or season. Amortization of sports rights takes place when the content airs.

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Capitalized content costs are stated at the lower of cost less accumulated amortization or fair value. Content assets (produced, coproduced and licensed) are predominantly monetized as a group on the Company's linear networks and digital content offerings. For content assets that are predominantly monetized within film groups, the Company evaluates the fair value of content in aggregate at the group level by considering expected future revenue generation typically by using a discounted cash flow analysis when an event or change in circumstances indicates a change in the expected usefulness of the content or that the fair value may be less than unamortized costs. Estimates of future revenues consider historical airing patterns and future plans for airing content, including any changes in strategy. Given the significant estimates and judgments involved, actual demand or market conditions may be less favorable than those projected, requiring a write-down to fair value. Programming and development costs for programs that the Company has determined will not be produced, are fully expensed in the period the determination is made. The Company's film groups are generally aligned along the Company's networks and digital content offerings except for certain international territories wherein content assets are shared across the various networks in the territory and therefore, the territory is the film group. The Company's rights to the Olympic Games are predominantly monetized on their own as the sublicensing of the rights in certain territories is a significant component of the monetization strategy. Beginning in 2020, all content rights and prepaid license fees are classified as a noncurrent asset, with the exception of content acquired with an initial license period of 12 months or less and prepaid sports rights expected to air within 12 months. (See Note 1.)

The table below presents the components of content rights (in millions).

	September 30, 2020	December 31, 2019
Produced content rights:		
Completed	\$ 8,029	\$ 6,976
In-production	679	582
Coproduced content rights:		
Completed	880	882
In-production	51	50
Licensed content rights:		
Acquired	1,100	1,101
Prepaid	415	249
Content rights, at cost	11,154	9,840
Accumulated amortization	(7,487)	(6,132)
Total content rights, net	3,667	3,708
Current portion	(389)	(579)
Noncurrent portion	\$ 3,278	\$ 3,129

Content expense consisted of the following (in millions).

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2020	2019	2020	2019
Content amortization	\$ 762	\$ 696	\$ 2,110	\$ 2,071
Other production charges	96	96	202	300
Content impairments	1	4	8	7
Total content expense	\$ 859	\$ 796	\$ 2,320	\$ 2,378

As of September 30, 2020, the Company expects to amortize approximately 57%, 26% and 13% of its produced and co-produced content, excluding content in-production, and 53%, 23% and 10% of its licensed content rights in the next three twelve-month operating cycles ended September 30, 2021, 2022 and 2023, respectively.

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NOTE 6. GOODWILL

Goodwill

The carrying value and changes in the carrying value of goodwill attributable to each reportable segment were as follows (in millions).

	U.S. Networks	International Networks	Total
December 31, 2019	\$ 10,813	\$ 2,237	\$ 13,050
Acquisitions	—	25	25
Impairment of goodwill	—	(36)	(36)
Foreign currency translation and other	—	13	13
September 30, 2020	<u>\$ 10,813</u>	<u>\$ 2,239</u>	<u>\$ 13,052</u>

The carrying amount of goodwill at the U.S. Networks segment included accumulated impairments of \$20 million as of September 30, 2020 and December 31, 2019. The carrying amount of goodwill at the International Networks segment included accumulated impairments of \$1.5 billion as of September 30, 2020 and December 31, 2019.

Impairment Analysis

As of October 1, 2019, the Company performed a quantitative goodwill impairment assessment for all reporting units consistent with the Company's accounting policy. The estimated fair value of each reporting unit exceeded its carrying value and, therefore, no impairment was recorded. The Europe reporting unit, which had headroom of 19%, was the only reporting unit with fair value in excess of carrying value of less than 20%. The fair values of the reporting units were determined using DCF and market-based valuation models. Cash flows were determined based on Company estimates of future operating results and discounted using an internal rate of return based on an assessment of the risk inherent in future cash flows of the respective reporting unit. The market-based valuation models utilized multiples of earnings before interest, taxes, depreciation and amortization. Both the DCF and market-based models resulted in substantially similar fair values. As of September 30, 2020 and December 31, 2019, the carrying value of goodwill assigned to the Europe reporting unit was \$2 billion and \$1.9 billion, respectively.

The Company concluded that the continued impacts of COVID-19 on the operating results of the Europe reporting unit represented a triggering event in the second quarter of 2020. The Company performed a quantitative goodwill impairment analysis for its Europe reporting unit as of June 30, 2020 using a DCF valuation model. A market-based valuation model was not weighted in the analysis given the significant volatility in the equity markets. Significant judgments and assumptions in the DCF model included the amount and timing of future cash flows, long-term growth rates of 2%, and a discount rate ranging from 10% to 10.5%. The estimated fair value of the Europe reporting unit exceeded its carrying value and, therefore, no impairment was recorded. The Europe reporting unit's headroom further declined, remaining below 20% at June 30, 2020.

Also during the second quarter of 2020, the Company determined that it was more likely than not that the fair value was greater than the carrying value for all other reporting units with the exception of the Asia-Pacific reporting unit. The Company performed a quantitative goodwill impairment analysis for the Asia-Pacific reporting unit and determined that the estimated fair value did not exceed its carrying value, which resulted in a pre-tax impairment charge to write-off the remaining \$36 million goodwill balance during the second quarter of 2020. The impairment charge is not deductible for tax purposes. Significant judgments and assumptions included the amount and timing of future cash flows, long-term growth rates ranging from 2% to 2.5%, and a discount rate of 11%. The cash flows employed in the DCF analysis for the Asia-Pacific reporting unit were based on the reporting unit's budget and long-term business plan. The determination of fair value of the Company's Asia-Pacific reporting unit represents a Level 3 fair value measurement in the fair value hierarchy due to its use of internal projections and unobservable measurement inputs. The goodwill impairment charge did not have an impact on the calculation of the Company's financial covenants under the Company's debt arrangements.

Effective September 2020, the Company realigned its International Networks management reporting structure. As a result, Australia and New Zealand, which were previously included in the Europe reporting unit, are now included in the Asia-Pacific reporting unit, including associated goodwill.

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As a result of this realignment, the Company performed a quantitative goodwill impairment analysis for its Europe and Asia-Pacific reporting units as of September 30, 2020 using a DCF valuation model. A market-based valuation model was not weighted in the analysis given the significant volatility in the equity markets. Significant judgments and assumptions in the DCF model included the amount and timing of future cash flows, long-term growth rates of 2% for Europe and 2% to 2.5% for Asia-Pacific, and a discount rate ranging from 10% to 10.5% for Europe and 11% for Asia-Pacific. The estimated fair value of both the Europe and Asia-Pacific reporting units exceeded their carrying values and, therefore, no impairment was recorded. The Europe and Asia-Pacific reporting units' headroom were below 20% at September 30, 2020. Due to significant uncertainty surrounding the current COVID-19 environment, management's judgment regarding this could change in the future and, as such, management will continue to monitor these reporting units for changes in the business environment that could impact recoverability.

NOTE 7. DEBT

The table below presents the components of outstanding debt (in millions).

	September 30, 2020	December 31, 2019
2.800% Senior notes, semi-annual interest, due June 2020	\$ —	\$ 600
4.375% Senior notes, semi-annual interest, due June 2021	335	640
2.375% Senior notes, euro denominated, annual interest, due March 2022	351	336
3.300% Senior notes, semi-annual interest, due May 2022	168	496
3.500% Senior notes, semi-annual interest, due June 2022	62	400
2.950% Senior notes, semi-annual interest, due March 2023	796	1,167
3.250% Senior notes, semi-annual interest, due April 2023	192	350
3.800% Senior notes, semi-annual interest, due March 2024	450	450
2.500% Senior notes, sterling denominated, annual interest, due September 2024	514	525
3.900% Senior notes, semi-annual interest, due November 2024	497	497
3.450% Senior notes, semi-annual interest, due March 2025	300	300
3.950% Senior notes, semi-annual interest, due June 2025	500	500
4.900% Senior notes, semi-annual interest, due March 2026	700	700
1.900% Senior notes, euro denominated, annual interest, due March 2027	703	673
3.950% Senior notes, semi-annual interest, due March 2028	1,700	1,700
4.125% Senior notes, semi-annual interest, due May 2029	750	750
3.625% Senior notes, semi-annual interest, due May 2030	1,000	—
5.000% Senior notes, semi-annual interest, due September 2037	548	1,250
6.350% Senior notes, semi-annual interest, due June 2040	664	850
4.950% Senior notes, semi-annual interest, due May 2042	285	500
4.875% Senior notes, semi-annual interest, due April 2043	516	850
5.200% Senior notes, semi-annual interest, due September 2047	1,250	1,250
5.300% Senior notes, semi-annual interest, due May 2049	750	750
4.650% Senior notes, semi-annual interest, due May 2050	1,000	—
4.000% Senior notes, semi-annual interest, due September 2055	1,732	—
Program financing line of credit, quarterly interest based on adjusted LIBOR or variable prime rate	1	10
Total debt	15,764	15,544
Unamortized discount, premium and debt issuance costs, net ^(a)	(447)	(125)
Debt, net of unamortized discount, premium and debt issuance costs	15,317	15,419
Current portion of debt	(336)	(609)
Noncurrent portion of debt	\$ 14,981	\$ 14,810

^(a) Current portion of unamortized discount, premium, and debt issuance costs, net is \$1 million.

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Senior Notes

In September 2020, Discovery, Inc. commenced five separate private offers to exchange (the "Exchange Offers") any and all of Discovery Communications, LLC's ("DCL"), a wholly-owned subsidiary of the Company, outstanding 5.000% Senior Notes due 2037, 6.350% Senior Notes due 2040, 4.950% Senior Notes due 2042, 4.875% Senior Notes due 2043 and 5.200% Senior Notes due 2047 (collectively, the "Old Notes") for one new series of DCL 4.000% Senior Notes due September 2055 (the "New Notes"). Discovery, Inc. completed the Exchange Offers in September 2020, by exchanging \$1.4 billion aggregate principal amount of the Old Notes validly tendered and accepted by Discovery pursuant to the Exchange Offers, for \$1.7 billion aggregate principal amount of the New Notes (before debt discount of \$318 million). The New Notes are fully and unconditionally guaranteed by the Company and Scripps Networks on an unsecured and unsubordinated basis. The Exchange Offers were accounted for as a debt modification and, as a result, third-party issuance costs totaling \$11 million were expensed as incurred.

Also in September 2020, the Company completed offers to purchase for cash (the "Cash Offers") the Old Notes. Approximately \$22 million aggregate principal amount of the Old Notes were validly tendered and accepted for purchase by Discovery pursuant to the Cash Offers, for total cash consideration of \$27 million, plus accrued interest. The Cash Offers resulted in a loss on extinguishment of debt of \$5 million for the three months ended September 30, 2020.

In the second quarter of 2020, DCL issued \$1.0 billion aggregate principal amount of Senior Notes due May 2030 and \$1.0 billion aggregate principal amount of Senior Notes due May 2050. The proceeds received by DCL were net of a \$1 million issuance discount and \$20 million of debt issuance costs. DCL used the proceeds from the offering to repurchase \$1.5 billion aggregate principal amount of DCL's and Scripps Networks' Senior Notes in a cash tender offer. The repurchase resulted in a loss on extinguishment of debt of \$71 million for the three and nine months ended September 30, 2020. The loss included \$62 million of net premiums to par value and \$9 million of other charges. As further described below, the Company used the remaining proceeds and cash on hand to fully repay the \$500 million that was outstanding under its revolving credit facility.

In the second quarter of 2019, DCL issued \$750 million aggregate principal amount of Senior Notes due 2029 and \$750 million due 2049. The proceeds received by DCL were net of a \$6 million issuance discount and \$12 million of debt issuance costs. DCL used the proceeds from the offering to redeem and repurchase approximately \$1.3 billion aggregate principal amount of DCL's and Scripps Networks' senior notes. The redemptions and repurchase resulted in a loss on extinguishment of debt of \$23 million for the year ended December 31, 2019. The loss included \$20 million of net premiums to par value and \$3 million of other non-cash charges.

In the first quarter of 2019, the Company redeemed \$411 million aggregate principal amount of senior notes due in 2019 and, during 2019, made open market bond repurchases of \$55 million, resulting in a loss on extinguishment of debt of \$5 million.

As of September 30, 2020, all senior notes are fully and unconditionally guaranteed by the Company and Scripps Networks, except for the remaining \$32 million of un-exchanged Scripps Networks senior notes acquired in conjunction with the acquisition of Scripps Networks.

Revolving Credit Facility and Commercial Paper Programs

DCL and certain designated foreign subsidiaries of DCL have the capacity to borrow up to \$2.5 billion under a revolving credit facility (the "Credit Facility"), including a \$100 million sublimit for the issuance of standby letters of credit and a \$50 million sublimit for Euro-denominated swing line loans. The Credit Facility matures in August 2022 with the option for up to two additional 364-day renewal periods and is subject to a maximum consolidated leverage ratio financial covenant of 5.50 to 1.00 at September 30, 2020. As of September 30, 2020, DCL was in compliance with all covenants and there were no events of default under the Credit Facility. As further described below, during the second quarter of 2020, the Company entered into an amendment to the Credit Facility.

Additionally, the Company's commercial paper program is supported by the Credit Facility. Under the commercial paper program, the Company may issue up to \$1.5 billion, including up to \$500 million of euro-denominated borrowings. Borrowing capacity under the Credit Facility is reduced by any outstanding borrowings under the commercial paper program.

As of September 30, 2020 and December 31, 2019, the Company had no outstanding borrowings under the Credit Facility or the commercial paper program.

All obligations of DCL and the other borrowers under the Credit Facility are unsecured and are fully and unconditionally guaranteed by Discovery and Scripps.

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Amendment to Revolving Credit Facility

To preserve flexibility in the current environment, in the second quarter of 2020, the Company amended certain provisions of its revolving credit facility, including the following:

The financial covenants were modified to reset the Maximum Consolidated Leverage Ratio as set forth below:

Measurement Period Ending	Maximum Consolidated Leverage Ratio
March 31, 2020 and June 30, 2020	5.00:1.00
September 30, 2020 through March 31, 2021	5.50:1.00
June 30, 2021	5.00:1.00
September 30, 2021 and thereafter	4.50:1.00

In addition, the restricted payments covenant was modified to add a limitation on restricted payments made in cash unless after giving pro forma effect thereto, the consolidated leverage ratio is less than or equal to 4.50:1.00. Finally, the minimum LIBOR rate and the minimum base rate were each increased from 0% to 0.50% per annum.

NOTE 8. DERIVATIVE FINANCIAL INSTRUMENTS

The Company uses derivative financial instruments to modify its exposure to market risks from changes in foreign currency exchange rates and interest rates. The Company does not enter into or hold derivative financial instruments for speculative trading purposes.

During the three months ended September 30, 2020, the Company unwound certain foreign exchange forward contracts designated as cash flow hedges with an aggregate notional amount of \$211 million. The Company received cash of \$15 million in settlement and expects to recognize the unrealized gain in accumulated other comprehensive loss during 2029 and 2030.

During the nine months ended September 30, 2020, the Company executed forward starting interest rate swap contracts designated as cash flow hedges with a total notional value of \$1.6 billion. These contracts will mitigate interest rate risk associated with the forecasted issuance of future fixed-rate public debt. The Company also issued and settled interest rate cash flow hedges with a total notional value of \$1 billion following the pricing of its offering of 3.625% Senior Notes due May 2030 and 4.650% Senior Notes due May 2050. (See Note 7.) The \$7 million pretax accumulated other comprehensive loss at the termination date will be amortized as an adjustment to interest expense over the respective terms of the newly issued notes.

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The following table summarizes the impact of derivative financial instruments on the Company's consolidated balance sheets (in millions). There were no amounts eligible to be offset under master netting agreements as of September 30, 2020 and December 31, 2019. The fair value of the Company's derivative financial instruments at September 30, 2020 and December 31, 2019 was determined using a market-based approach (Level 2).

	September 30, 2020					December 31, 2019				
	Fair Value					Fair Value				
	Notional	Prepaid expenses and other current assets	Other non-current assets	Accrued liabilities	Other non-current liabilities	Notional	Prepaid expenses and other current assets	Other non-current assets	Accrued liabilities	Other non-current liabilities
Cash flow hedges:										
Foreign exchange	\$ 1,109	\$ 9	\$ 21	\$ 10	\$ —	\$ 1,631	\$ 29	\$ 7	\$ 5	\$ 16
Interest rate swaps	2,000	—	—	—	173	400	—	38	—	—
Net investment hedges: ^(a)										
Cross-currency swaps	3,444	35	59	—	89	3,535	37	70	7	94
Foreign exchange	52	—	7	—	—	52	—	4	—	—
No hedging designation:										
Foreign exchange	1,044	—	—	2	71	1,177	—	—	13	50
Cross-currency swaps	139	3	—	—	5	279	3	—	—	5
Equity (Lionsgate Collar)	—	—	—	—	—	65	19	18	—	—
Total		<u>\$ 47</u>	<u>\$ 87</u>	<u>\$ 12</u>	<u>\$ 338</u>		<u>\$ 88</u>	<u>\$ 137</u>	<u>\$ 25</u>	<u>\$ 165</u>

^(a) Excludes £400 million of sterling notes (\$514 million equivalent at September 30, 2020) designated as a net investment hedge. (See Note 7.)

The following table presents the pretax impact of derivatives designated as cash flow hedges on income and other comprehensive income (loss) (in millions).

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2020	2019	2020	2019
Gains (losses) recognized in accumulated other comprehensive loss:				
Foreign exchange - derivative adjustments	\$ (19)	\$ 41	\$ 50	\$ 15
Interest rate - derivative adjustments	53	—	(219)	(18)
Gains (losses) reclassified into income from accumulated other comprehensive loss:				
Foreign exchange - advertising revenue	—	1	1	4
Foreign exchange - distribution revenue	5	(5)	25	1
Foreign exchange - costs of revenues	—	3	2	1
Foreign exchange - other expense, net (dedesignated portion)	—	3	—	3
Interest rate - interest expense	—	(1)	1	(1)

If current fair values of designated cash flow hedges as of September 30, 2020 remained static over the next twelve months, the Company would reclassify \$3 million of net deferred losses from accumulated other comprehensive loss into income in the next twelve months. The maximum length of time the Company is hedging exposure to the variability in future cash flows is 10 years.

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Net periodic interest settlements and accruals on the cross-currency swaps (which would include any cross-currency basis spread adjustment) are reported directly in interest expense, net. Changes in the fair value of the cross-currency swaps resulting from changes in the foreign exchange spot rate will continue to be recorded within the cumulative translation component of accumulated other comprehensive loss. The following table presents the pretax impact of derivatives designated as net investment hedges on other comprehensive income (loss) (in millions). Other than amounts excluded from effectiveness testing, there were no other gains (losses) reclassified from accumulated other comprehensive loss to income during the three and nine months ended September 30, 2020 and 2019.

Three Months Ended September 30,					
	Amount of gain (loss) recognized in AOCI		Location of gain (loss) recognized in income on derivative (amount excluded from effectiveness testing)	Amount of gain (loss) recognized in income on derivative (amount excluded from effectiveness testing)	
	2020	2019		2020	2019
Cross currency swaps	\$ (78)	\$ 82	Interest expense, net	\$ 10	\$ 16
Foreign exchange contracts	(1)	3	Other expense, net	—	—
Sterling notes (foreign denominated debt)	(23)	16	N/A	—	—
Total	\$ (102)	\$ 101		\$ 10	\$ 16

Nine Months Ended September 30,					
	Amount of gain (loss) recognized in AOCI		Location of gain (loss) recognized in income on derivative (amount excluded from effectiveness testing)	Amount of gain (loss) recognized in income on derivative (amount excluded from effectiveness testing)	
	2020	2019		2020	2019
Cross currency swaps	\$ 26	\$ 128	Interest expense, net	\$ 33	\$ 33
Foreign exchange contracts	3	2	Other expense, net	—	—
Sterling notes (foreign denominated debt)	10	15	N/A	—	—
Total	\$ 39	\$ 145		\$ 33	\$ 33

The following table presents the pretax impact of derivatives not designated as hedges and recognized in other expense, net in the consolidated statements of operations (in millions).

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2020	2019	2020	2019
Interest rate swaps	\$ —	\$ 1	\$ —	\$ 1
Cross-currency swaps	(8)	1	(1)	2
Equity	—	6	7	16
Foreign exchange derivatives	27	(30)	(10)	(64)
Total in other expense, net	\$ 19	\$ (22)	\$ (4)	\$ (45)

NOTE 9. EQUITY

Repurchase Programs

In February 2020, the Company's Board of Directors authorized additional stock repurchases of up to \$2 billion upon completion of its existing \$1 billion repurchase authorization announced in May 2019. Under the stock repurchase authorization, management is authorized to purchase shares from time to time through open market purchases at prevailing prices or privately negotiated purchases subject to market conditions and other factors.

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All common stock repurchases, including prepaid common stock repurchase contracts, have been made through open market transactions and have been recorded as treasury stock on the consolidated balance sheet. Over the life of the Company's repurchase programs and as of September 30, 2020, the Company had repurchased 3 million and 218 million shares of Series A and Series C common stock, respectively, for an aggregate purchase price of \$171 million and \$8.0 billion, respectively. The table below presents a summary of common stock repurchases (in millions).

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2020	2019	2020	2019
Series C Common Stock:				
Shares repurchased	11.2	11.6	30.7	11.6
Purchase price	\$ 228	\$ 300	\$ 751	\$ 300

Other Comprehensive Income (Loss) Adjustments

The table below presents the tax effects related to each component of other comprehensive income (loss) and reclassifications made in the consolidated statements of operations (in millions).

	Three Months Ended September 30, 2020			Three Months Ended September 30, 2019		
	Pretax	Tax benefit (expense)	Net-of-tax	Pretax	Tax benefit	Net-of-tax
Currency translation adjustments:						
Unrealized gains (losses):						
Foreign currency	\$ 193	\$ (11)	\$ 182	\$ (242)	\$ (5)	\$ (247)
Net investment hedges	(106)	25	(81)	101	—	101
Total currency translation adjustments	87	14	101	(141)	(5)	(146)
Derivative adjustments:						
Unrealized gains (losses)	35	(9)	26	41	(8)	33
Reclassifications from other comprehensive income to net income	(5)	1	(4)	(2)	(1)	(3)
Total derivative adjustments	30	(8)	22	39	(9)	30
Other comprehensive income (loss) adjustments	\$ 117	\$ 6	\$ 123	\$ (102)	\$ (14)	\$ (116)

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	Nine Months Ended September 30, 2020			Nine Months Ended September 30, 2019		
	Pretax	Tax benefit (expense)	Net-of-tax	Pretax	Tax benefit	Net-of-tax
Currency translation adjustments:						
Unrealized gains (losses):						
Foreign currency	\$ 29	\$ 46	\$ 75	\$ (333)	\$ (6)	\$ (339)
Net investment hedges	23	(22)	1	128	—	128
Reclassifications:						
Loss on disposition	—	—	—	6	—	6
Total currency translation adjustments	52	24	76	(199)	(6)	(205)
Derivative adjustments:						
Unrealized gains (losses)	(168)	40	(128)	(3)	2	(1)
Reclassifications from other comprehensive income to net income	(29)	5	(24)	(9)	1	(8)
Total derivative adjustments	(197)	45	(152)	(12)	3	(9)
Other comprehensive income (loss) adjustments	<u>\$ (145)</u>	<u>\$ 69</u>	<u>\$ (76)</u>	<u>\$ (211)</u>	<u>\$ (3)</u>	<u>\$ (214)</u>

Accumulated Other Comprehensive Loss

The table below presents the changes in the components of accumulated other comprehensive loss, net of taxes (in millions).

	Three Months Ended September 30, 2020			
	Currency Translation	Derivatives	Pension Plan and SERP Liability	Accumulated Other Comprehensive Loss
Beginning balance	\$ (872)	\$ (142)	\$ (7)	\$ (1,021)
Other comprehensive income (loss) before reclassifications	101	26	—	127
Reclassifications from accumulated other comprehensive loss to net income	—	(4)	—	(4)
Other comprehensive income (loss)	101	22	—	123
Ending balance	<u>\$ (771)</u>	<u>\$ (120)</u>	<u>\$ (7)</u>	<u>\$ (898)</u>

	Three Months Ended September 30, 2019			
	Currency Translation	Derivatives	Pension Plan and SERP Liability	Accumulated Other Comprehensive Loss
Beginning balance	\$ (891)	\$ (25)	\$ 3	\$ (913)
Other comprehensive income (loss) before reclassifications	(146)	33	—	(113)
Reclassifications from accumulated other comprehensive loss to net income	—	(3)	—	(3)
Other comprehensive income (loss)	(146)	30	—	(116)
Ending balance	<u>\$ (1,037)</u>	<u>\$ 5</u>	<u>\$ 3</u>	<u>\$ (1,029)</u>

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Nine Months Ended September 30, 2020				
	Currency Translation	Derivatives	Pension Plan and SERP Liability	Accumulated Other Comprehensive Loss
Beginning balance	\$ (847)	\$ 32	\$ (7)	\$ (822)
Other comprehensive income (loss) before reclassifications	76	(128)	—	(52)
Reclassifications from accumulated other comprehensive loss to net income	—	(24)	—	(24)
Other comprehensive income (loss)	76	(152)	—	(76)
Ending balance	\$ (771)	\$ (120)	\$ (7)	\$ (898)

Nine Months Ended September 30, 2019				
	Currency Translation	Derivatives	Pension Plan and SERP Liability	Accumulated Other Comprehensive Loss
Beginning balance	\$ (804)	\$ 16	\$ 3	\$ (785)
Other comprehensive income (loss) before reclassifications	(211)	(1)	—	(212)
Reclassifications from accumulated other comprehensive loss to net income	6	(8)	—	(2)
Other comprehensive income (loss)	(205)	(9)	—	(214)
Reclassifications to retained earnings resulting from the adoption of ASU 2018-02	(28)	(2)	—	(30)
Ending balance	\$ (1,037)	\$ 5	\$ 3	\$ (1,029)

NOTE 10. REVENUES AND ACCOUNTS RECEIVABLE

Disaggregated Revenue

The following table presents the Company's revenues disaggregated by revenue source (in millions). Management uses these categories of revenue to evaluate the performance of its businesses and to assess its financial results and forecasts.

Three Months Ended September 30,								
	2020				2019			
	U.S. Networks	International Networks	Corporate, inter-segment eliminations, and other	Total	U.S. Networks	International Networks	Corporate, inter-segment eliminations, and other	Total
Revenues:								
Advertising	\$ 941	\$ 365	\$ —	\$ 1,306	\$ 1,019	\$ 394	\$ —	\$ 1,413
Distribution	696	503	—	1,199	681	520	—	1,201
Other	22	34	—	56	25	36	3	64
Total	\$ 1,659	\$ 902	\$ —	\$ 2,561	\$ 1,725	\$ 950	\$ 3	\$ 2,678

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Nine Months Ended September 30,								
2020					2019			
	U.S. Networks	International Networks	Corporate, inter-segment eliminations, and other	Total	U.S. Networks	International Networks	Corporate, inter-segment eliminations, and other	Total
Revenues:								
Advertising	\$ 2,964	\$ 1,017	\$ —	\$ 3,981	\$ 3,194	\$ 1,253	\$ —	\$ 4,447
Distribution	2,143	1,504	—	3,647	2,066	1,565	—	3,631
Other	64	87	6	157	80	104	8	192
Total	\$ 5,171	\$ 2,608	\$ 6	\$ 7,785	\$ 5,340	\$ 2,922	\$ 8	\$ 8,270

Accounts Receivable and Credit Losses

Receivables include amounts currently due from customers and are presented net of an estimate for lifetime expected credit losses. Allowance for credit losses is measured using historical loss rates for the respective risk categories and incorporating forward-looking estimates. To assess collectability, the Company analyzes market trends, economic conditions, the aging of receivables and customer specific risks, and records a provision for estimated credit losses expected over the lifetime of receivables. The corresponding expense for the expected credit losses is reflected in selling, general and administrative expenses. The Company does not require collateral with respect to trade receivables.

The Company's accounts receivable balances and the related credit losses arise primarily from distribution and advertising revenue. The Company monitors ongoing credit exposure through active review of customers' financial conditions, aging of receivable balances, historical collection trends, and expectations about relevant future events that may significantly affect collectability.

Changes in allowance for credit losses consisted of the following (in millions):

	December 31, 2019	Impact of adoption of ASU 2016-13	Provisions for credit losses	Write-offs	September 30, 2020
Distribution customers	\$ 19	\$ 1	\$ 3	\$ (6)	\$ 17
Advertising and other customers	35	(3)	20	(9)	43
Total	\$ 54	\$ (2)	\$ 23	\$ (15)	\$ 60

Contract Liability

A contract liability, such as deferred revenue, is recorded when cash is received in advance of the Company's performance. Total deferred revenues, including both current and noncurrent, were \$573 million and \$597 million at September 30, 2020 and December 31, 2019, respectively. Noncurrent deferred revenue is a component of other noncurrent liabilities on the consolidated balance sheets. The change in deferred revenue for the nine months ended September 30, 2020 reflects \$340 million of revenues recognized that were included in deferred revenues at December 31, 2019, which was primarily due to an increase in the delivery of advertising commitments during the period, partially offset by cash payments received for which the performance obligation was not satisfied prior to the end of the period. Revenue recognized for the nine months ended September 30, 2019 related to the deferred revenue balance at December 31, 2018 was \$194 million.

Transaction Price Allocated to Remaining Performance Obligations

Most of the Company's distribution contracts are licenses of functional intellectual property where revenue is derived from royalty-based arrangements, for which the guidance allows the application of a practical expedient to record revenues as a function of royalties earned to date instead of estimating incremental royalty contract revenue. Accordingly, in these instances revenue is recognized based upon the royalties earned to date. However, there are certain other distribution arrangements that are fixed price or contain minimum guarantees that extend beyond one year. The Company recognizes revenue for fixed fee distribution contracts on a monthly basis based on minimum monthly fees or by calculating one twelfth of annual license fees specified in its distribution contracts. The transaction price allocated to remaining performance obligations within these fixed price or minimum guarantee distribution revenue contracts was \$1.4 billion as of September 30, 2020 and is expected to be recognized over the next 5 years.

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The Company's content licensing contracts and sports sublicensing deals are licenses of functional intellectual property. Certain of these arrangements extend beyond one year. The transaction price allocated to remaining performance obligations on these long-term contracts was \$797 million as of September 30, 2020 and is expected to be recognized over the next 4 years.

The Company's brand licensing contracts are licenses of symbolic intellectual property. Certain of these arrangements extend beyond one year. The transaction price allocated to remaining performance obligations on these long-term contracts was \$108 million as of September 30, 2020 and is expected to be recognized over the next 11 years.

The value of unsatisfied performance obligations disclosed above does not include: (i) contracts involving variable consideration for which revenues are recognized in accordance with the usage-based royalty exception, and (ii) contracts with an original expected length of one year or less, such as advertising contracts.

NOTE 11. SHARE-BASED COMPENSATION

The Company has various incentive plans under which performance-based restricted stock units ("PRSUs"), service-based restricted stock units ("RSUs"), stock options, and stock appreciation rights ("SARs") have been issued.

The table below presents the components of share-based compensation expense (in millions), which is recorded in selling, general and administrative expense in the consolidated statements of operations.

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2020	2019	2020	2019
PRSUs	\$ 4	\$ 2	\$ (8)	\$ 25
RSUs	21	12	58	28
Stock options	8	8	24	25
SARs	(1)	(9)	(12)	4
Total share-based compensation expense	\$ 32	\$ 13	\$ 62	\$ 82
Tax benefit recognized	\$ 5	\$ 2	\$ 12	\$ 10

The Company recorded total liabilities for cash-settled and other liability-settled share-based compensation awards of \$32 million and \$93 million as of September 30, 2020 and December 31, 2019, respectively. The current portion of the liability for cash-settled and other liability-settled awards was \$22 million and \$47 million as of September 30, 2020 and December 31, 2019, respectively.

The table below presents awards granted (in millions, except weighted-average grant price).

	Nine Months Ended September 30, 2020	
	Awards	Weighted-Average Grant Price
Awards granted:		
PRSUs	0.5	\$ 25.70
RSUs	4.4	\$ 25.58
Stock options	1.3	\$ 25.70

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The table below presents unrecognized compensation cost related to non-vested share-based awards and the weighted-average amortization period over which these expenses will be recognized as of September 30, 2020 (in millions, except years).

	Unrecognized Compensation Cost	Weighted-Average Amortization Period (years)
PRSUs	\$ 3	0.41
RSUs	228	2.90
Stock options	74	2.08
SARs	1	0.97
Total unrecognized compensation cost	<u>\$ 306</u>	

Of the \$228 million of unrecognized compensation cost related to RSUs, \$62 million is related to cash settled RSUs. Stock settled RSUs are expected to be recognized over a weighted-average period of 1.44 years and cash settled RSUs are expected to be recognized over a weighted-average period of 3.11 years.

NOTE 12. INCOME TAXES

The following table reconciles the U.S. federal statutory income tax rate to the Company's effective income tax rate.

	Three Months Ended September 30,				Nine Months Ended September 30,			
	2020		2019		2020		2019	
Pre-tax income at U.S. federal statutory income tax rate	\$ 68	21 %	\$ 93	21 %	\$ 276	21 %	\$ 363	21 %
State and local income taxes, net of federal tax benefit	(16)	(5)%	16	3 %	17	1 %	53	3 %
Effect of foreign operations	(58)	(18)%	23	5 %	(2)	— %	58	3 %
Noncontrolling interest adjustment	—	— %	(10)	(2)%	(29)	(2)%	(38)	(2)%
Deferred tax adjustment	—	— %	—	— %	(23)	(2)%	—	— %
Change in uncertain tax positions	(1)	— %	(4)	(1)%	16	1 %	6	— %
Impairment of goodwill	—	— %	26	6 %	7	1 %	26	2 %
Legal entity restructuring, deferred tax impact	—	— %	(2)	— %	—	— %	(457)	(26)%
Other, net	(4)	(1)%	5	1 %	13	1 %	18	1 %
Income tax (benefit) expense	<u>\$ (11)</u>	<u>(3)%</u>	<u>\$ 147</u>	<u>33 %</u>	<u>\$ 275</u>	<u>21 %</u>	<u>\$ 29</u>	<u>2 %</u>

During the three and nine months ended September 30, 2020, the effect of foreign operations includes a deferred tax benefit recorded in the U.K. following the enactment of the Finance Act 2020 on July 22, 2020 and the state and local income taxes includes a tax benefit from a favorable multi-year state resolution. The decrease in income tax expense for the three months ended September 30, 2020 was further driven by a decrease in income and a goodwill impairment charge recorded during the three months ended September 30, 2019 that was non-deductible for tax purposes, partially offset by a reduction in tax benefit from a noncontrolling interest adjustment. The increase in income tax expense for the nine months ended September 30, 2020 was primarily attributable to a discrete, one-time non-cash deferred tax benefit of \$457 million from legal entity restructuring that was recorded in 2019, and, to a lesser extent, an increase in provision for uncertain tax positions. These increases were partially offset by a decrease in income, the 2019 goodwill impairment charge that was non-deductible for tax purposes, and a favorable deferred tax adjustment in the U.S. recorded during the nine months ended September 30, 2020.

The Company's reserves for uncertain tax positions as of September 30, 2020 and December 31, 2019 totaled \$390 million and \$375 million, respectively. It is reasonably possible that the total amount of unrecognized tax benefits related to certain of the Company's uncertain tax positions could decrease by as much as \$106 million within the next twelve months as a result of ongoing audits, lapses of statutes of limitations or regulatory developments.

As of September 30, 2020 and December 31, 2019, the Company had accrued approximately \$69 million and \$58 million, respectively, of total interest and penalties payable related to unrecognized tax benefits. The Company recognizes interest and penalties related to unrecognized tax benefits as a component of income tax expense.

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NOTE 13. EARNINGS PER SHARE

The table below sets forth the Company's calculated earnings per share. Earnings per share amounts may not recalculate due to rounding.

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2020	2019	2020	2019
Numerator:				
Net income	\$ 330	\$ 297	\$ 1,037	\$ 1,702
Less:				
Allocation of undistributed income to Series A-1 convertible preferred stock	(31)	(25)	(99)	(157)
Net income attributable to noncontrolling interests	(29)	(29)	(82)	(94)
Net income attributable to redeemable noncontrolling interests	(1)	(6)	(7)	(15)
Redeemable noncontrolling interest adjustments to redemption value	(4)	(12)	(3)	(16)
Net income allocated to Discovery, Inc. Series A, B and C common and Series C-1 convertible preferred stockholders for basic net income per share	\$ 265	\$ 225	\$ 846	\$ 1,420
Allocation of net income to:				
Series A, B and C common stockholders	\$ 223	\$ 188	\$ 714	\$ 1,173
Series C-1 convertible preferred stockholders	42	37	132	247
Total	265	225	846	1,420
Add:				
Allocation of undistributed income to Series A-1 convertible preferred stockholders	31	25	99	157
Net income allocated to Discovery, Inc. Series A, B and C common stockholders for diluted net income per share	\$ 296	\$ 250	\$ 945	\$ 1,577
Denominator — weighted average:				
Series A, B and C common shares outstanding — basic	505	535	510	529
Impact of assumed preferred stock conversion	165	175	165	182
Dilutive effect of share-based awards	2	3	2	3
Series A, B and C common shares outstanding — diluted	672	713	677	714
Series C-1 convertible preferred stock outstanding — basic and diluted	5	5	5	6
Basic net income per share allocated to:				
Series A, B and C common stockholders	\$ 0.44	\$ 0.35	\$ 1.40	\$ 2.22
Series C-1 convertible preferred stockholders	\$ 8.55	\$ 6.82	\$ 27.11	\$ 42.94
Diluted net income per share allocated to:				
Series A, B and C common stockholders	\$ 0.44	\$ 0.35	\$ 1.40	\$ 2.21
Series C-1 convertible preferred stockholders	\$ 8.53	\$ 6.80	\$ 27.03	\$ 42.77

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The table below presents the details of share-based awards that were excluded from the calculation of diluted earnings per share (in millions).

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2020	2019	2020	2019
Anti-dilutive share-based awards	27	18	26	18
PRSUs whose performance targets have not been achieved	—	2	—	2

Only outstanding PRSUs whose performance targets have been achieved as of the last day of the most recent period are included in the dilutive effect calculation.

NOTE 14. SUPPLEMENTAL DISCLOSURES

The following tables present supplemental information related to the consolidated financial statements (in millions).

Supplemental Cash Flow Information

	Nine Months Ended September 30,	
	2020	2019
Cash paid for taxes, net	\$ 353	\$ 499
Cash paid for interest, net	516	541
Non-cash investing and financing activities:		
Disposal of UKTV investment and acquisition of Lifestyle Business	—	291
Unsettled stock repurchases	14	—
Accrued purchases of property and equipment	33	41
Assets acquired under finance lease and other arrangements	79	13

Cash, Cash Equivalents, and Restricted Cash

	September 30, 2020	December 31, 2019
Cash, cash equivalents, and restricted cash:		
Cash and cash equivalents	\$ 1,893	\$ 1,552
Restricted cash - other current assets ^(a)	63	—
Total cash, cash equivalents, and restricted cash	<u>\$ 1,956</u>	<u>\$ 1,552</u>

^(a) Restricted cash includes cash posted as collateral related to forward starting interest rate swap contracts that were executed during 2019 and the nine months ended September 30, 2020. (See Note 8.)

NOTE 15. RELATED PARTY TRANSACTIONS

In the normal course of business, the Company enters into transactions with related parties. Related parties include entities that share common directorship, such as Liberty Global plc ("Liberty Global"), Liberty Broadband Corporation ("Liberty Broadband") and their subsidiaries and equity method investees (together the "Liberty Group"). Discovery's Board of Directors includes Mr. Malone, who is Chairman of the Board of Liberty Global and beneficially owns approximately 30% of the aggregate voting power with respect to the election of directors of Liberty Global. Mr. Malone is also Chairman of the Board of Liberty Broadband and beneficially owns approximately 48% of the aggregate voting power with respect to the election of directors of Liberty Broadband. The majority of the revenue earned from the Liberty Group relates to multi-year network distribution arrangements. Related party transactions also include revenues and expenses for content and services provided to or acquired from equity method investees, or minority partners of consolidated subsidiaries.

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The table below presents a summary of the transactions with related parties (in millions).

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2020	2019 ^(a)	2020	2019 ^(a)
Revenues and service charges:				
Liberty Group	\$ 158	\$ 167	\$ 513	\$ 543
Equity method investees	42	61	152	203
Other	26	14	71	42
Total revenues and service charges	\$ 226	\$ 242	\$ 736	\$ 788
Interest income	\$ —	\$ —	\$ —	\$ 1
Expenses	\$ (74)	\$ (62)	\$ (168)	\$ (180)
Distributions to noncontrolling interests and redeemable noncontrolling interests	\$ (14)	\$ (36)	\$ (216)	\$ (227)

The table below presents receivables due from and payables due to related parties (in millions).

	September 30, 2020	December 31, 2019 ^(a)
Receivables	\$ 187	\$ 164
Payables	\$ 70	\$ 108

^(a) Amounts have been revised to adjust for classification between lines and excluded balances solely within this footnote disclosure. Revised amounts are not material to the previously issued financial statements.

16. COMMITMENTS, CONTINGENCIES, AND GUARANTEES

Commitments

In the normal course of business, the Company enters into various commitments, which primarily include programming and talent arrangements, operating and finance leases, employment contracts, arrangements to purchase various goods and services, and future funding commitments to equity method investees.

Contingencies

Put Rights

The Company has granted put rights to certain consolidated subsidiaries, which may be exercised beginning in 2021.

Legal Matters

The Company is party to various lawsuits and claims in the ordinary course of business, including claims related to employees, vendors, other business partners or patent issues. However, a determination as to the amount of the accrual required for such contingencies is highly subjective and requires judgment about future events. Although the outcome of these matters cannot be predicted with certainty and the impact of the final resolution of these matters on the Company's results of operations in a particular subsequent reporting period is not known, management does not believe that the resolution of these matters will have a material adverse effect on the Company's future consolidated financial position, future results of operations or cash flows.

During the nine months ended September 30, 2019, a withholding tax claim recorded as part of the Scripps Networks purchase accounting was settled with a portion of the claim being resolved subsequent to the measurement period, which resulted in a reversal of the remaining accrual and a reduction in selling, general, and administrative expense of \$29 million.

Guarantees

There were no guarantees recorded under ASC 460 as of September 30, 2020 and December 31, 2019.

The Company may provide or receive indemnities intended to allocate business transaction risks. Similarly, the Company may remain contingently liable for certain obligations of a divested business in the event that a third party does not fulfill its obligations under an indemnification obligation. The Company records a liability for its indemnification obligations and other contingent liabilities when probable and estimable. There were no material amounts for indemnifications or other contingencies recorded as of September 30, 2020 and December 31, 2019.

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NOTE 17. REPORTABLE SEGMENTS

The Company's operating segments are determined based on: (i) financial information reviewed by its chief operating decision maker ("CODM"), the Chief Executive Officer ("CEO"), (ii) internal management and related reporting structure, and (iii) the basis upon which the CEO makes resource allocation decisions.

The accounting policies of the reportable segments are the same as the Company's, except that certain inter-segment transactions that are eliminated for consolidation are not eliminated at the segment level. Inter-segment transactions primarily include advertising and content purchases.

The Company evaluates the operating performance of its segments based on financial measures such as revenues and adjusted operating income before depreciation and amortization ("Adjusted OIBDA"). Adjusted OIBDA is defined as operating income excluding: (i) employee share-based compensation, (ii) depreciation and amortization, (iii) restructuring and other charges, (iv) certain impairment charges, (v) gains and losses on business and asset dispositions, (vi) certain inter-segment eliminations related to production studios, (vii) third-party transaction costs directly related to the acquisition and integration of Scripps Networks and other transactions, and (viii) other items impacting comparability, such as the non-cash settlement of a withholding tax claim. (See Note 16.) The Company uses this measure to assess the operating results and performance of its segments, perform analytical comparisons, identify strategies to improve performance and allocate resources to each segment. The Company believes Adjusted OIBDA is relevant to investors because it allows them to analyze the operating performance of each segment using the same metric management uses. The Company excludes share-based compensation, restructuring and other charges, certain impairment charges, gains and losses on business and asset dispositions and acquisition and integration costs from the calculation of Adjusted OIBDA due to their impact on comparability between periods. The Company also excludes depreciation of fixed assets and amortization of intangible assets, as these amounts do not represent cash payments in the current reporting period. Certain corporate expenses and inter-segment eliminations related to production studios are excluded from segment results to enable executive management to evaluate segment performance based upon the decisions of segment executives. Adjusted OIBDA and Total Adjusted OIBDA should be considered in addition to, but not a substitute for, operating income, net income and other measures of financial performance reported in accordance with U.S. GAAP.

The tables below present summarized financial information for each of the Company's reportable segments and corporate, inter-segment eliminations, and other (in millions).

Revenues

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2020	2019	2020	2019
U.S. Networks	\$ 1,659	\$ 1,725	\$ 5,171	\$ 5,340
International Networks	902	950	2,608	2,922
Corporate, inter-segment eliminations and other	—	3	6	8
Total revenues	<u>\$ 2,561</u>	<u>\$ 2,678</u>	<u>\$ 7,785</u>	<u>\$ 8,270</u>

Adjusted OIBDA

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2020	2019	2020	2019
U.S. Networks	\$ 951	\$ 1,005	\$ 3,029	\$ 3,192
International Networks	127	237	527	742
Corporate, inter-segment eliminations and other	(124)	(116)	(362)	(368)
Total Adjusted OIBDA	<u>\$ 954</u>	<u>\$ 1,126</u>	<u>\$ 3,194</u>	<u>\$ 3,566</u>

DISCOVERY, INC.
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Reconciliation of Net Income available to Discovery, Inc. to Total Adjusted OIBDA

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2020	2019	2020	2019
Net income available to Discovery, Inc.	\$ 300	\$ 262	\$ 948	\$ 1,593
Net income attributable to redeemable noncontrolling interests	1	6	7	15
Net income attributable to noncontrolling interests	29	29	82	94
Income tax (benefit) expense	(11)	147	275	29
Income before income taxes	319	444	1,312	1,731
Other expense, net	28	1	92	10
Loss from equity investees, net	18	11	62	20
Loss on extinguishment of debt	5	—	76	28
Interest expense, net	161	163	485	515
Operating income	531	619	2,027	2,304
Restructuring and other charges	53	8	75	20
Impairment of goodwill and other intangible assets	—	155	38	155
Depreciation and amortization	341	322	1,001	1,014
Employee share-based compensation	29	11	53	80
Transaction and integration costs	—	11	—	22
Settlement of a withholding tax claim	—	—	—	(29)
Total Adjusted OIBDA	\$ 954	\$ 1,126	\$ 3,194	\$ 3,566

Total Assets

	September 30, 2020	December 31, 2019
U.S. Networks	\$ 17,505	\$ 18,156
International Networks	7,947	8,145
Corporate, inter-segment eliminations, and other	7,986	7,434
Total assets	\$ 33,438	\$ 33,735

Total assets for corporate, inter-segment eliminations, and other includes goodwill that is allocated to the Company's segments. The presentation of segment assets in the table above is consistent with the financial reports that are reviewed by the Company's CEO.

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NOTE 18. RESTRUCTURING AND OTHER CHARGES

Restructuring and other charges by reportable segments and corporate, inter-segment eliminations, and other were as follows (in millions).

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2020	2019	2020	2019
U.S. Networks	\$ 29	\$ 4	\$ 41	\$ 11
International Networks	13	5	17	15
Corporate, inter-segment eliminations, and other	11	(1)	17	(6)
Total restructuring and other charges	<u>\$ 53</u>	<u>\$ 8</u>	<u>\$ 75</u>	<u>\$ 20</u>

Restructuring charges for the three and nine months ended September 30, 2020 and 2019 primarily include charges related to employee termination costs and other cost reduction efforts. During the third quarter of 2020, the Company implemented various cost-savings initiatives including personnel reductions, restructurings and resource reallocations to align our expense structure to ongoing changes within the industry, including economic challenges resulting from the COVID-19 pandemic. These actions are intended to enable the Company to more efficiently operate in a leaner and more directed cost structure and are expected to continue throughout the remainder of 2020 and into 2021; however, all such amounts cannot be reasonably estimated at this time as the restructuring plans have not been finalized.

Changes in restructuring and other liabilities recorded in accrued liabilities by major category were as follows (in millions).

	U.S. Networks	International Networks	Corporate, inter-segment eliminations, and other	Total
December 31, 2019	\$ 4	\$ 5	\$ 9	\$ 18
Employee termination accruals, net	41	17	13	71
Other accruals	—	—	4	4
Cash paid	(19)	(7)	(4)	(30)
September 30, 2020	<u>\$ 26</u>	<u>\$ 15</u>	<u>\$ 22</u>	<u>\$ 63</u>

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ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

Management's discussion and analysis of financial condition and results of operations is a supplement to and should be read in conjunction with the accompanying consolidated financial statements and related notes. This section provides additional information regarding Discovery, Inc.'s ("Discovery," the "Company," "we," "us," or "our") businesses, current developments, results of operations, cash flows and financial condition. Additional context can also be found in our 2019 Annual Report on Form 10-K.

BUSINESS OVERVIEW

We are a global media company that provides content across multiple distribution platforms, including linear platforms such as pay-television ("pay-TV"), free-to-air ("FTA") and broadcast television, authenticated TVE applications, digital distribution arrangements, content licensing arrangements and direct-to-consumer ("DTC") subscription products. As one of the world's largest pay-TV programmers, we provide original and purchased content and live events to approximately 3.8 billion cumulative subscribers and viewers worldwide as of December 31, 2019 through networks that we wholly or partially own. We distribute customized content in the U.S. and over 220 other countries and territories in 50 languages as of December 31, 2019. Our global portfolio of networks includes prominent nonfiction television brands such as Discovery Channel, our most widely distributed global brand, HGTV, Food Network, TLC, Animal Planet, Investigation Discovery, Travel Channel, OWN, Science Channel, and MotorTrend (previously known as Velocity domestically and currently known as Turbo in most international countries). Among other networks in the U.S., Discovery also features two Spanish-language services, Discovery en Español and Discovery Familia. Our international portfolio also includes Eurosport, a leading sports entertainment provider and broadcaster of the Olympic Games across Europe, TVN, a Polish media company, as well as Discovery Kids, a leading children's entertainment brand in Latin America. We participate in joint ventures, including the recently formed multi-platform venture with Chip and Joanna Gaines, which plans to launch a linear network, SVOD and TV Everywhere ("TVE") products planned for a future date; and Group Nine Media ("Group Nine"), a digital media holding company home to top digital brands including NowThis News, the Dodo, Thrillist, PopSugar, and Seeker. We also operate production studios.

Our objectives are to invest in high-quality content for our networks and brands to build viewership, optimize distribution revenue, capture advertising sales, and create or reposition branded channels and business to sustain long-term growth and occupy a desired content niche with strong consumer appeal. Our strategy is to maximize the distribution, ratings and profit potential of each of our branded networks. In addition to growing distribution and advertising revenues for our branded networks, we have extended content distribution across new platforms, including brand-aligned websites, online streaming, mobile devices, video on demand ("VOD") and broadband channels, which provide promotional platforms for our television content and serve as additional outlets for advertising and distribution revenue. Audience ratings are a key driver in generating advertising revenue and creating demand on the part of cable television operators, direct-to-home ("DTH") satellite operators, telecommunication service providers, and other content distributors who deliver our content to their customers.

Our content spans genres including survival, natural history, exploration, sports, general entertainment, home, food and travel, heroes, adventure, crime and investigation, health and kids. We have an extensive library of content and own most rights to our content and footage, which enables us to leverage our library to quickly launch brands and services into new markets and on new platforms. Our content can be re-edited and updated in a cost-effective manner to provide topical versions of subject matter that can be utilized around the world on a variety of platforms.

Although the Company utilizes certain brands and content globally, we classify our operations in two reportable segments: U.S. Networks, consisting principally of domestic television networks and digital content services, and International Networks, consisting primarily of international television networks and digital content services. Our segment presentation aligns with our management structure and the financial information management uses to make decisions about operating matters, such as the allocation of resources and business performance assessments.

Impact of COVID-19

On March 11, 2020, the World Health Organization declared the coronavirus disease 2019 ("COVID-19") outbreak to be a global pandemic. COVID-19 continues to spread throughout the world, and the duration and severity of its effects and associated economic disruption remain uncertain. Restrictions on social and commercial activity in an effort to contain the virus have had, and are expected to continue to have, a significant adverse impact upon many sectors of the U.S. and global economy, including the media industry. We continue to closely monitor the impact of COVID-19 on all aspects of our business and geographies, including how it will impact our customers, employees, suppliers, vendors, distribution and advertising partners, production facilities, and various third parties.

Demand for our advertising products and services has been reduced by the pandemic due to economic disruptions from limitations on social and commercial activity, which slightly eased during the third quarter of 2020. Most of our third-party production partners that were shut down during most of the second quarter of 2020 due to COVID-19 restrictions came back online in the third quarter of 2020. Our advertising revenues, which represented 54% of our consolidated revenues in 2019, have declined during 2020 and may continue to decline significantly throughout the remainder of 2020 if our advertising partners in certain sectors (such as travel) further reduce or fail to resume their advertising spending or if we continue to be limited in our ability to create and air new content due to prolonged production shutdowns and delays. Additionally, certain sporting events that the Company has rights to have been cancelled or postponed, thereby eliminating or deferring the related revenues and expenses, including the Tokyo 2020 Olympic Games which were postponed to 2021. We expect that the postponement of the Olympic Games will shift Olympic-related revenues and defer significant expenses from fiscal year 2020 to fiscal year 2021.

In response to these impacts of the pandemic, we continued to employ innovative production and programming strategies, including producing content filmed by our on-air talent and seeking viewer feedback on which content to air. We continued to pursue a number of cost savings initiatives during the third quarter of 2020 that we believe will offset a portion of anticipated revenue losses and deferrals, through the implementation of travel, marketing, production and other operating cost reductions, including personnel reductions, restructurings and resource reallocations to align our expense structure to ongoing changes within the industry, and will continue to do so for the remainder of 2020 and into 2021. We also implemented remote work arrangements effective mid-March 2020 and to date, these arrangements have not materially affected our ability to operate our business. We continue to re-open office locations across the globe on a case-by-case basis, after careful consideration of the number of COVID-19 cases in each respective area, rate of infection growth, recovery and mortality rates, local environment, governmental restrictions, health recommendations, benchmarking and overall business need and impact; however, we have also re-closed certain office locations as conditions have warranted. We are monitoring these locations closely and remain agile and flexible as needed. We expect to continue this process throughout the remainder of 2020 and beyond as conditions warrant. During the third quarter of 2020, most of our production operations began to restart and as a result, we have incurred additional costs to comply with various governmental regulations and implement certain safety measures for our employees, talent, and partners.

We are unable to predict the full impact that COVID-19 will have on our financial position, operating results, and cash flows due to numerous uncertainties. The extent to which COVID-19 impacts our results will depend on future developments, which are highly uncertain and cannot be predicted, including new information that may emerge concerning the severity and the extent of future surges of COVID-19 and the actions to contain the virus or treat its impact, among others. We will continue to monitor COVID-19 and its impact on our business results and financial condition. Our consolidated financial statements presented herein reflect the latest estimates and assumptions made by management that affect the reported amounts of assets and liabilities and related disclosures as of the date of the consolidated financial statements and reported amounts of revenue and expenses during the reporting periods presented. Actual results may differ significantly from these estimates and assumptions.

In addition, we have implemented several measures to preserve sufficient liquidity in the near term. As described further in Note 7, during March 2020, we drew down \$500 million under our \$2.5 billion revolving credit facility to increase our cash position and maximize flexibility in light of the current uncertainty surrounding the impact of COVID-19. In April 2020, we entered into an amendment to our revolving credit facility, which increased flexibility under our financial covenants and issued \$1.0 billion aggregate principal amount of Senior Notes due May 2030 and \$1.0 billion aggregate principal amount of Senior Notes due May 2050. The proceeds from the notes were used to fund a tender offer for \$1.5 billion of certain Senior Notes with maturities ranging from 2021 through 2023 and to repay the \$500 million outstanding under our revolving credit facility. (See Note 7.)

In light of the impact of COVID-19, we assessed goodwill, other intangibles, deferred tax assets, programming assets, and accounts receivable for recoverability based upon our latest estimates and judgments with respect to expected future operating results, ultimate usage of content and latest expectations with respect to expected credit losses. We recorded a goodwill and other intangible assets impairment charge of \$38 million for our Asia-Pacific reporting unit during the second quarter of 2020. (See Note 6.) There were no impairments recorded during the third quarter of 2020. Adjustments to reflect increased expected credit losses were not material. Further, hedged transactions were assessed, and we have concluded such transactions remain probable of occurrence. Due to significant uncertainty surrounding the impact of COVID-19, management's judgments could change in the future. The effects of the pandemic may have further negative impacts on the Company's financial position, results of operations, and cash flows. However, the current level of uncertainty over the economic and operational impacts of COVID-19 means the related financial impact cannot be reasonably and fully estimated at this time.

The Coronavirus Aid, Relief, and Economic Security Act ("CARES Act") was enacted on March 27, 2020 in the United States. As of September 30, 2020, we do not expect the CARES Act to have a material effect on our financial position and results of operations. We continue to monitor other relief measures taken by the U.S. and other governments around the world.

RESULTS OF OPERATIONS

Consolidated Results of Operations

The table below presents our consolidated results of operations (in millions).

	Three Months Ended September 30,		% Change	% Change (ex-FX)
	2020	2019		
Revenues:				
Advertising	\$ 1,306	\$ 1,413	(8) %	(8) %
Distribution	1,199	1,201	— %	(1) %
Other	56	64	(13) %	(13) %
Total revenues	2,561	2,678	(4) %	(5) %
Costs of revenues, excluding depreciation and amortization	1,003	914	10 %	7 %
Selling, general and administrative	633	660	(4) %	(5) %
Depreciation and amortization	341	322	6 %	5 %
Impairment of goodwill and other intangible assets	—	155	NM	NM
Restructuring and other charges	53	8	NM	NM
Total costs and expenses	2,030	2,059	(1) %	(3) %
Operating income	531	619	(14) %	(12) %
Interest expense, net	(161)	(163)	(1) %	
Loss on extinguishment of debt	(5)	—	NM	
Loss from equity investees, net	(18)	(11)	64 %	
Other expense, net	(28)	(1)	NM	
Income before income taxes	319	444	(28) %	
Income tax benefit (expense)	11	(147)	NM	
Net income	330	297	11 %	
Net income attributable to noncontrolling interests	(29)	(29)	— %	
Net income attributable to redeemable noncontrolling interests	(1)	(6)	(83) %	
Net income available to Discovery, Inc.	<u>\$ 300</u>	<u>\$ 262</u>	15 %	

NM - Not meaningful

	Nine Months Ended September 30,		% Change	% Change (ex-FX)
	2020	2019		
Revenues:				
Advertising	\$ 3,981	\$ 4,447	(10) %	(10) %
Distribution	3,647	3,631	— %	1 %
Other	157	192	(18) %	(18) %
Total revenues	7,785	8,270	(6) %	(5) %
Costs of revenues, excluding depreciation and amortization	2,731	2,782	(2) %	(2) %
Selling, general and administrative	1,913	1,995	(4) %	(3) %
Depreciation and amortization	1,001	1,014	(1) %	(1) %
Impairment of goodwill and other intangible assets	38	155	(75) %	(75) %
Restructuring and other charges	75	20	NM	NM
Total costs and expenses	5,758	5,966	(3) %	(3) %
Operating income	2,027	2,304	(12) %	(11) %
Interest expense, net	(485)	(515)	(6) %	
Loss on extinguishment of debt	(76)	(28)	NM	
Loss from equity investees, net	(62)	(20)	NM	
Other expense, net	(92)	(10)	NM	
Income before income taxes	1,312	1,731	(24) %	
Income tax benefit (expense)	(275)	(29)	NM	
Net income	1,037	1,702	(39) %	
Net income attributable to noncontrolling interests	(82)	(94)	(13) %	
Net income attributable to redeemable noncontrolling interests	(7)	(15)	(53) %	
Net income available to Discovery, Inc.	\$ 948	\$ 1,593	(40) %	

Revenues

Advertising revenue is dependent upon a number of factors, including the stage of development of television markets, the number of subscribers to our channels, viewership demographics, the popularity of our content, our ability to sell commercial time over a group of channels, market demand, the mix in sales of commercial time between the upfront and scatter markets, and economic conditions. These factors impact the pricing and volume of our advertising inventory.

As reported and excluding the impact of foreign currency fluctuations, advertising revenue decreased 8% and 10% for the three and nine months ended September 30, 2020, respectively. The decrease for the three and nine months ended September 30, 2020 was primarily attributable to a decline in demand stemming from the COVID-19 pandemic at both U.S. and International Networks.

Distribution revenue consists principally of fees from affiliates for distributing our linear networks, supplemented by revenue earned from subscription video on demand ("SVOD") content licensing and other emerging forms of digital distribution.

Distribution revenue was flat for the three and nine months ended September 30, 2020, respectively. Excluding the impact of foreign currency fluctuations, distribution revenue decreased 1% and increased 1% for the three and nine months ended September 30, 2020, respectively. The decrease for the three months ended September 30, 2020 was primarily due to a decrease of 4% at International Networks stemming from lower contractual affiliate rates. The increase for the nine months ended September 30, 2020 was primarily due to an increase of 4% at U.S. Networks stemming from increases in contractual affiliate rates.

As reported and excluding the impact of foreign currency fluctuations, other revenue decreased 13% and 18% for the three and nine months ended September 30, 2020, respectively.

Revenue for our segments is discussed separately below under the heading "Segment Results of Operations."

Costs of Revenues

The Company's principal component of costs of revenues is content expense. Content expense includes television series, television specials, films, sporting events and digital products. The costs of producing a content asset and bringing that asset to market consist of film costs, participation costs, exploitation costs and production costs.

Costs of revenues increased 10% and decreased 2% for the three and nine months ended September 30, 2020, respectively. Excluding the impact of foreign currency fluctuations, cost of revenues increased 7% and decreased 2% for the three and nine months ended September 30, 2020, respectively. The changes for the three and nine months ended September 30, 2020 were primarily attributable to the impact from timing of sporting events due to COVID-19 at International Networks.

Selling, general and administrative expenses consist principally of employee costs, marketing costs, research costs, occupancy and back office support fees.

Selling, general and administrative expenses decreased 4% for the three and nine months ended September 30, 2020. Excluding the impact of foreign currency fluctuations, selling, general and administrative expenses decreased 5% and 3% for the three and nine months ended September 30, 2020, respectively. The decrease for the three and nine months ended September 30, 2020 was primarily attributable to lower marketing-related expenses and as a result of COVID-19, a reduction in travel costs, partially offset by higher personnel costs at International Networks.

Depreciation and Amortization

Depreciation and amortization expense includes depreciation of fixed assets and amortization of finite-lived intangible assets. Depreciation and amortization increased 6% and decreased 1% for the three and nine months ended September 30, 2020, respectively. The increase for the three months ended September 30, 2020 is primarily attributable to an increase in capital expenditures in 2020. The decrease for the nine months ended September 30, 2020 is primarily attributable to amortization related to the advertising revenue backlog intangible recorded as part of the acquisition of Scripps Networks, which had a one-year useful life and was fully amortized during the first quarter of 2019.

Restructuring and Other Charges

Restructuring and other charges were \$53 million and \$75 million for the three and nine months ended September 30, 2020, respectively, compared to \$8 million and \$20 million for the three and nine months ended September 30, 2019, respectively. Restructuring and other charges primarily include employee termination costs and other cost reduction efforts implemented during the three and nine months ended September 30, 2020 and 2019. (See Note 18 to the accompanying consolidated financial statements.)

Interest Expense, net

Interest expense, net decreased 1% and 6% for the three and nine months ended September 30, 2020, respectively. The decrease for the three and nine months ended September 30, 2020 was primarily attributable to a lower average debt balance in 2020, a more favorable interest rate profile on our outstanding senior notes, and incremental interest income related to the change in fair value of our cross currency swaps. (See Note 7 and Note 8 to the accompanying consolidated financial statements.)

Loss from equity investees, net

We reported losses from our equity method investees of \$18 million and \$62 million for the three and nine months ended September 30, 2020, respectively, as compared to losses of \$11 million and \$20 million for the three and nine months ended September 30, 2019, respectively. The changes are attributable to our share of earnings and losses from our equity investees. (See Note 3 to the accompanying consolidated financial statements.)

Other Expense, net

The table below presents the details of other expense, net (in millions).

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2020	2019	2020	2019
Foreign currency losses, net	\$ (46)	\$ 27	\$ (75)	\$ 20
Gains (losses) on derivative instruments, net	19	(22)	(4)	(45)
Change in the value of common stock investments with readily determinable fair value	9	(15)	(6)	(32)
Change in the value of equity investments without readily determinable fair value	—	—	(2)	—
Gain on sale of equity method investments	—	—	3	10
Remeasurement gain on previously held equity interest	—	—	—	14
Interest income	1	9	6	18
Expenses from debt modification	(11)	—	(11)	—
Other (expense) income, net	—	—	(3)	5
Total other expense, net	<u>\$ (28)</u>	<u>\$ (1)</u>	<u>\$ (92)</u>	<u>\$ (10)</u>

Income Tax (Benefit) Expense

The following tables reconcile the U.S. federal statutory income tax rate to our effective income tax rate.

	Three Months Ended September 30,				Nine Months Ended September 30,			
	2020		2019		2020		2019	
Pre-tax income at U.S. federal statutory income tax rate	\$ 68	21 %	\$ 93	21 %	\$ 276	21 %	\$ 363	21 %
State and local income taxes, net of federal tax benefit	(16)	(5)%	16	3 %	17	1 %	53	3 %
Effect of foreign operations	(58)	(18)%	23	5 %	(2)	—%	58	3 %
Noncontrolling interest adjustment	—	—%	(10)	(2)%	(29)	(2)%	(38)	(2)%
Deferred tax adjustment	—	—%	—	—%	(23)	(2)%	—	—%
Change in uncertain tax positions	(1)	—%	(4)	(1)%	16	1 %	6	—%
Impairment of goodwill	—	—%	26	6 %	7	1 %	26	2 %
Legal entity restructuring, deferred tax impact	—	—%	(2)	—%	—	—%	(457)	(26)%
Other, net	(4)	(1)%	5	1 %	13	1 %	18	1 %
Income tax (benefit) expense	<u>\$ (11)</u>	<u>(3)%</u>	<u>\$ 147</u>	<u>33 %</u>	<u>\$ 275</u>	<u>21 %</u>	<u>\$ 29</u>	<u>2 %</u>

During the three and nine months ended September 30, 2020, the effect of foreign operations includes a deferred tax benefit recorded in the U.K. following the enactment of the Finance Act 2020 on July 22, 2020 and the state and local income taxes includes a tax benefit from a favorable multi-year state resolution. The decrease in income tax expense for the three months ended September 30, 2020 was further driven by a decrease in income and a goodwill impairment charge recorded during the three months ended September 30, 2019 that was non-deductible for tax purposes, partially offset by a reduction in tax benefit from a noncontrolling interest adjustment. The increase in income tax expense for the nine months ended September 30, 2020 was primarily attributable to a discrete, one-time non-cash deferred tax benefit of \$457 million from legal entity restructuring that was recorded in 2019, and, to a lesser extent, an increase in provision for uncertain tax positions. These increases were partially offset by a decrease in income, the 2019 goodwill impairment charge that was non-deductible for tax purposes, and a favorable deferred tax adjustment in the U.S. recorded during the nine months ended September 30, 2020.

Segment Results of Operations

We evaluate the operating performance of our segments based on financial measures such as revenues and adjusted operating income before depreciation and amortization ("Adjusted OIBDA"). Adjusted OIBDA is defined as operating income excluding: (i) employee share-based compensation, (ii) depreciation and amortization, (iii) restructuring and other charges, (iv) certain impairment charges, (v) gains and losses on business and asset dispositions, (vi) certain inter-segment eliminations related to production studios, (vii) third-party transaction costs directly related to the acquisition and integration of Scripps Networks and other transactions, and (viii) other items impacting comparability, such as the non-cash settlement of a withholding tax claim. (See Note 16 to the accompanying consolidated financial statements.) We use this measure to assess the operating results and performance of our segments, perform analytical comparisons, identify strategies to improve performance and allocate resources to each segment. We believe Adjusted OIBDA is relevant to investors because it allows them to analyze the operating performance of each segment using the same metric management uses. We exclude share-based compensation, restructuring and other charges, certain impairment charges, gains and losses on business and asset dispositions and acquisition and integration costs from the calculation of Adjusted OIBDA due to their impact on comparability between periods. We also exclude depreciation of fixed assets and amortization of intangible assets, as these amounts do not represent cash payments in the current reporting period. Certain corporate expenses and inter-segment eliminations related to production studios are excluded from segment results to enable executive management to evaluate segment performance based upon the decisions of segment executives. Adjusted OIBDA and Total Adjusted OIBDA should be considered in addition to, but not a substitute for, operating income, net income and other measures of financial performance reported in accordance with U.S. Generally Accepted Accounting Principles ("GAAP"). Additional financial information for our reportable segments is set forth in Note 17 to the accompanying consolidated financial statements.

The tables below present our reconciliation of consolidated net income available to Discovery, Inc. to Total Adjusted OIBDA and Adjusted OIBDA by segment (in millions).

	Three Months Ended September 30,		% Change
	2020	2019	
Net income available to Discovery, Inc.	\$ 300	\$ 262	15 %
Net income attributable to redeemable noncontrolling interests	1	6	(83) %
Net income attributable to noncontrolling interests	29	29	— %
Income tax (benefit) expense	(11)	147	NM
Income before income taxes	319	444	(28) %
Other expense, net	28	1	NM
Loss from equity investees, net	18	11	64 %
Loss on extinguishment of debt	5	—	NM
Interest expense, net	161	163	(1) %
Operating income	531	619	(14) %
Restructuring and other charges	53	8	NM
Impairment of goodwill and other intangible assets	—	155	NM
Depreciation and amortization	341	322	6 %
Employee share-based compensation	29	11	NM
Transaction and integration costs	—	11	NM
Total Adjusted OIBDA	<u>\$ 954</u>	<u>\$ 1,126</u>	(15) %
Adjusted OIBDA			
U.S. Networks	\$ 951	\$ 1,005	(5) %
International Networks	127	237	(46) %
Corporate, inter-segment eliminations, and other	(124)	(116)	(7) %
Total Adjusted OIBDA	<u>\$ 954</u>	<u>\$ 1,126</u>	(15) %

	Nine Months Ended September 30,		% Change
	2020	2019	
Net income available to Discovery, Inc.	\$ 948	\$ 1,593	(40) %
Net income attributable to redeemable noncontrolling interests	7	15	(53) %
Net income attributable to noncontrolling interests	82	94	(13) %
Income tax expense	275	29	NM
Income before income taxes	1,312	1,731	(24) %
Other expense, net	92	10	NM
Loss from equity investees, net	62	20	NM
Loss on extinguishment of debt	76	28	NM
Interest expense, net	485	515	(6) %
Operating income	2,027	2,304	(12) %
Restructuring and other charges	75	20	NM
Impairment of goodwill and other intangible assets	38	155	(75) %
Depreciation and amortization	1,001	1,014	(1) %
Employee share-based compensation	53	80	(34) %
Transaction and integration costs	—	22	NM
Settlement of a withholding tax claim	—	(29)	NM
Total Adjusted OIBDA	<u>\$ 3,194</u>	<u>\$ 3,566</u>	(10) %
Adjusted OIBDA			
U.S. Networks	\$ 3,029	\$ 3,192	(5) %
International Networks	527	742	(29) %
Corporate, inter-segment eliminations, and other	(362)	(368)	2 %
Total Adjusted OIBDA	<u>\$ 3,194</u>	<u>\$ 3,566</u>	(10) %

The table below presents the calculation of total Adjusted OIBDA (in millions).

	Three Months Ended September 30,			Nine Months Ended September 30,		
	2020	2019	% Change	2020	2019	% Change
Revenues:						
U.S. Networks	\$ 1,659	\$ 1,725	(4) %	\$ 5,171	\$ 5,340	(3) %
International Networks	902	950	(5) %	2,608	2,922	(11) %
Corporate, inter-segment eliminations, and other	—	3	NM	6	8	(25) %
Total revenues	2,561	2,678	(4) %	7,785	8,270	(6) %
Costs of revenues, excluding depreciation and amortization	1,003	914	10 %	2,731	2,782	(2) %
Selling, general and administrative ^(a)	604	638	(5) %	1,860	1,922	(3) %
Adjusted OIBDA	\$ 954	\$ 1,126	(15) %	\$ 3,194	\$ 3,566	(10) %

^(a) Selling, general and administrative expenses excludes employee share-based compensation, third-party transaction and integration costs related to the acquisition of Scripps Networks and other transactions, and for 2019, the settlement of a withholding tax claim.

U.S. Networks

The table below presents, for our U.S. Networks segment, revenues by type, certain operating expenses, Adjusted OIBDA and a reconciliation of Adjusted OIBDA to operating income (in millions).

	Three Months Ended September 30,			Nine Months Ended September 30,		
	2020	2019	% Change	2020	2019	% Change
Revenues:						
Advertising	\$ 941	\$ 1,019	(8) %	\$ 2,964	\$ 3,194	(7) %
Distribution	696	681	2 %	2,143	2,066	4 %
Other	22	25	(12) %	64	80	(20) %
Total revenues	1,659	1,725	(4) %	5,171	5,340	(3) %
Costs of revenues, excluding depreciation and amortization	445	434	3 %	1,334	1,297	3 %
Selling, general and administrative ^(a)	263	286	(8) %	808	851	(5) %
Total Adjusted OIBDA	951	1,005	(5) %	3,029	3,192	(5) %
Depreciation and amortization	225	228	(1) %	676	723	(7) %
Restructuring and other charges	29	4	NM	41	11	NM
Inter-segment eliminations	1	2	(50) %	3	2	50 %
Operating income	\$ 696	\$ 771	(10) %	\$ 2,309	\$ 2,456	(6) %

^(a) Selling, general and administrative expenses excludes employee share-based compensation and third-party transaction and integration costs directly related to the acquisition of Scripps Networks and other transactions.

Revenues

Advertising revenue decreased 8% and 7% for the three and nine months ended September 30, 2020, respectively. The decrease for the three months ended September 30, 2020 is primarily attributable to a decline in demand stemming from the COVID-19 pandemic, and to a lesser extent, secular declines in the pay-TV ecosystem, lower overall ratings and lower inventory, partially offset by higher pricing. The decrease for the nine months ended September 30, 2020 is primarily attributable to the aforementioned impacts of COVID-19, secular declines in the pay-TV ecosystem and, to a lesser extent, lower overall ratings, partially offset by the continued monetization of content offerings on our next generation platforms (such as our GO suite of TVE applications and DTC subscription products) and increases in pricing.

Distribution revenue increased 2% and 4% for the three and nine months ended September 30, 2020, respectively, driven by increases in contractual affiliate rates, partially offset by a decline in linear subscribers. The increase during the nine months ended was also attributable to certain non-recurring items. Excluding these non-recurring items, distribution revenue increased 2% for the nine months ended September 30, 2020. Total portfolio subscribers at September 30, 2020 were 6% lower than at September 30, 2019, while subscribers to our fully distributed networks were 4% lower than the prior year.

Other revenues decreased \$3 million and \$16 million for the three and nine months ended September 30, 2020, respectively.

Costs of Revenues

Costs of revenues increased 3% for the three and nine months ended September 30, 2020, primarily attributable to increases in content amortization from investments to support our next generation initiatives. The increase for the nine months ended September 30, 2020 was partially offset by a non-recurring reserve release established in purchase accounting and a reduction in production projects as a result of COVID-19. Content expense was \$391 million and \$379 million for the three months ended September 30, 2020 and 2019, respectively, and \$1.2 billion and \$1.1 billion for the nine months ended September 30, 2020 and 2019, respectively. The nine months ended September 30, 2019 was favorably impacted by the effect of content synergies following the acquisition of Scripps Networks in 2018.

Selling, General and Administrative

Selling, general and administrative expenses decreased 8% and 5% for the three and nine months ended September 30, 2020, respectively, due to lower marketing-related expenses and as a result of COVID-19, a reduction in travel costs.

Adjusted OIBDA

Adjusted OIBDA decreased 5% for the three and nine months ended September 30, 2020, respectively.

International Networks

The following tables present, for our International Networks segment, revenues by type, certain operating expenses, Adjusted OIBDA and a reconciliation of Adjusted OIBDA to operating income (in millions).

	Three Months Ended September 30,				Nine Months Ended September 30,			
	2020	2019	% Change	% Change (ex-FX)	2020	2019	% Change	% Change (ex-FX)
Revenues:								
Advertising	\$ 365	\$ 394	(7) %	(9) %	\$ 1,017	\$ 1,253	(19) %	(17) %
Distribution	503	520	(3) %	(4) %	1,504	1,565	(4) %	(2) %
Other	34	36	(6) %	(6) %	87	104	(16) %	(16) %
Total revenues	902	950	(5) %	(6) %	2,608	2,922	(11) %	(9) %
Costs of revenues, excluding depreciation and amortization	554	479	16 %	11 %	1,389	1,483	(6) %	(6) %
Selling, general and administrative	221	234	(6) %	(8) %	692	697	(1) %	1 %
Total Adjusted OIBDA	127	237	(46) %	(41) %	527	742	(29) %	(25) %
Depreciation and amortization	93	77	21 %	16 %	259	241	7 %	9 %
Impairment of goodwill and other intangible assets	—	155	NM	NM	38	155	(75) %	(75) %
Restructuring and other charges	13	5	NM	NM	17	15	13 %	13 %
Inter-segment eliminations	—	—	NM	NM	—	21	NM	NM
Settlement of a withholding tax claim	—	—	NM	NM	—	(29)	NM	NM
Operating income	\$ 21	\$ —	NM	NM	\$ 213	\$ 339	(37) %	(30) %

Revenues

Advertising revenue decreased 7% and 19% for the three and nine months ended September 30, 2020, respectively. Excluding the impact of foreign currency fluctuations, advertising revenue decreased 9% and 17% for the three and nine months ended September 30, 2020, respectively. Excluding the impact of foreign currency fluctuations, the decrease for the three and nine months ended September 30, 2020 was attributable to a decline in demand stemming from the COVID-19 pandemic and the discontinuation of pay-TV distribution with certain European operators.

Distribution revenue decreased 3% and 4% for the three and nine months ended September 30, 2020, respectively. Excluding the impact of foreign currency fluctuations, distribution revenue decreased 4% and 2% for the three and nine months ended September 30, 2020, respectively. Excluding the impact of foreign currency fluctuations, the decrease for the three and nine months ended September 30, 2020 was primarily attributable to lower contractual affiliate rates, the discontinuation of pay-TV distribution with certain European operators, and the impact from the timing of sporting events due to COVID-19, partially offset by higher next generation revenues due to subscriber growth.

As reported and excluding the impact of foreign currency fluctuations, other revenue decreased \$2 million and \$17 million for the three and nine months ended September 30, 2020, respectively.

Costs of Revenues

Costs of revenues increased 16% and decreased 6% for the three and nine months ended September 30, 2020, respectively. Excluding the impact of foreign currency fluctuations, costs of revenues increased 11% and decreased 6% for the three and nine months ended September 30, 2020, respectively. Excluding the impact of foreign currency fluctuations, the changes for the three and nine months ended September 30, 2020 were primarily attributable to the timing of sporting events in Europe due to COVID-19. Content expense, excluding the impact of foreign currency fluctuations, was \$367 million and \$327 million for the three months ended September 30, 2020 and 2019, respectively, and \$920 million and \$967 million for the nine months ended September 30, 2020 and 2019, respectively.

Selling, General and Administrative

Selling, general and administrative expenses decreased 6% and 1% for the three and nine months ended September 30, 2020, respectively. Excluding the impact of foreign currency fluctuations, selling, general and administrative expenses decreased 8% and increased 1% for the three and nine months ended September 30, 2020, respectively. Excluding the impact of foreign currency fluctuations, the decrease for the three months ended September 30, 2020 was primarily attributable to a reduction in travel costs as a result of COVID-19 and lower marketing-related expenses, partially offset by higher personnel costs. Excluding the impact of foreign currency fluctuations, the increase for the nine months ended September 30, 2020 was primarily attributable to higher personnel costs, partially offset by a reduction in travel costs as a result of COVID-19.

Adjusted OIBDA

Adjusted OIBDA decreased 46% and 29% for the three and nine months ended September 30, 2020. Excluding the impact of foreign currency fluctuations, adjusted OIBDA decreased 41% and 25% for the three and nine months ended September 30, 2020.

Corporate, Inter-segment Eliminations, and Other

The following table presents our unallocated corporate amounts including certain operating expenses, Adjusted OIBDA and a reconciliation of Adjusted OIBDA to operating loss (in millions).

	Three Months Ended September 30,				Nine Months Ended September 30,			
	2020	2019	% Change		2020	2019	% Change	
Revenues	\$ —	\$ 3	NM		\$ 6	\$ 8	(25) %	
Costs of revenues, excluding depreciation and amortization	4	1	NM		8	2	NM	
Selling, general and administrative	120	118	2 %		360	374	(4) %	
Adjusted OIBDA	(124)	(116)	(7) %		(362)	(368)	2 %	
Employee share-based compensation	29	11	NM		53	80	(34) %	
Depreciation and amortization	23	17	35 %		66	50	32 %	
Restructuring and other charges	11	(1)	NM		17	(6)	NM	
Transaction and integration costs	—	11	NM		—	22	NM	
Inter-segment eliminations	(1)	(2)	(50) %		(3)	(23)	(87) %	
Operating loss	<u>\$ (186)</u>	<u>\$ (152)</u>	22 %		<u>\$ (495)</u>	<u>\$ (491)</u>	1 %	

Corporate operations primarily consist of executive management, administrative support services, substantially all of our share-based compensation, and transaction and integration costs related to the Scripps Networks acquisition and other transactions.

Adjusted OIBDA decreased \$8 million and increased \$6 million for the three and nine months ended September 30, 2020.

Foreign Exchange Impacting Comparability

The impact of exchange rates on our business is an important factor in understanding period-to-period comparisons of our results. For example, our international revenues are favorably impacted as the U.S. dollar weakens relative to other foreign currencies, and unfavorably impacted as the U.S. dollar strengthens relative to other foreign currencies. We believe the presentation of results on a constant currency basis ("ex-FX"), in addition to results reported in accordance with GAAP provides useful information about our operating performance because the presentation ex-FX excludes the effects of foreign currency volatility and highlights our core operating results. The presentation of results on a constant currency basis should be considered in addition to, but not a substitute for, measures of financial performance reported in accordance with GAAP.

The ex-FX change represents the percentage change on a period-over-period basis adjusted for foreign currency impacts. The ex-FX change is calculated as the difference between the current year amounts translated at a baseline rate, which is a spot rate for each of our currencies determined early in the fiscal year as part of our forecasting process (the "2020 Baseline Rate"), and the prior year amounts translated at the same 2020 Baseline Rate. In addition, consistent with the assumption of a constant currency environment, our ex-FX results exclude the impact of our foreign currency hedging activities, as well as realized and unrealized foreign currency transaction gains and losses. Results on a constant currency basis, as we present them, may not be comparable to similarly titled measures used by other companies. Selling, general and administrative expense, as presented below, excludes share-based compensation and transaction and integration costs related to the Scripps Networks acquisition and other transactions due to their impact on comparability between periods.

The impact of foreign currency on the comparability of our consolidated results is as follows (dollar amounts in millions):

	Three Months Ended September 30,		% Change (Reported)	% Change (ex-FX)
	2020	2019		
Revenues:				
Advertising	\$ 1,306	\$ 1,413	(8) %	(8) %
Distribution	1,199	1,201	— %	(1) %
Other	56	64	(13) %	(13) %
Total revenues	2,561	2,678	(4) %	(5) %
Costs of revenues, excluding depreciation and amortization	1,003	914	10 %	7 %
Selling, general and administrative	604	638	(5) %	(6) %
Adjusted OIBDA	\$ 954	\$ 1,126	(15) %	(14) %

	Nine Months Ended September 30,		% Change (Reported)	% Change (ex-FX)
	2020	2019		
Revenues:				
Advertising	\$ 3,981	\$ 4,447	(10) %	(10) %
Distribution	3,647	3,631	— %	1 %
Other	157	192	(18) %	(18) %
Total revenues	7,785	8,270	(6) %	(5) %
Costs of revenues, excluding depreciation and amortization	2,731	2,782	(2) %	(2) %
Selling, general and administrative	1,860	1,922	(3) %	(2) %
Adjusted OIBDA	\$ 3,194	\$ 3,566	(10) %	(10) %

FINANCIAL CONDITION

Liquidity

Sources of Cash

Historically, we have generated a significant amount of cash from operations. During the nine months ended September 30, 2020, we funded our working capital needs primarily through cash flows from operations. As of September 30, 2020, we had \$1.9 billion of cash and cash equivalents on hand. We are a well-known seasoned issuer and have the ability to conduct registered offerings of securities, including debt securities, common stock and preferred stock, on short notice, subject to market conditions. Access to sufficient capital from the public market is not assured. We also have a \$2.5 billion revolving credit facility and commercial paper program described below.

Beginning in February 2020, the COVID-19 pandemic began adversely affecting the availability of borrowings in the commercial paper market. In addition, during the nine months ended September 30, 2020, we implemented several measures that we believe will preserve sufficient liquidity in the near term in response to the impact of COVID-19, as discussed further below.

- *Debt*

Senior Notes

In September 2020, we commenced five separate private offers to exchange (the “Exchange Offers”) any and all of Discovery Communications, LLC’s (“DCL”), our wholly-owned subsidiary, outstanding 5.000% Senior Notes due 2037, 6.350% Senior Notes due 2040, 4.950% Senior Notes due 2042, 4.875% Senior Notes due 2043 and 5.200% Senior Notes due 2047 (collectively, the “Old Notes”) for one new series of DCL 4.000% Senior Notes due September 2055 (the “New Notes”). We completed the Exchange Offers in September 2020, by exchanging \$1.4 billion aggregate principal amount of the Old Notes validly tendered and accepted by us pursuant to the Exchange Offers, for \$1.7 billion aggregate principal amount of the New Notes (before debt discount of \$318 million). The New Notes are fully and unconditionally guaranteed by us and Scripps Networks on an unsecured and unsubordinated basis. The Exchange Offers were accounted for as a debt modification and, as a result, third-party issuance costs totaling \$11 million were expensed as incurred.

Also in September 2020, we completed offers to purchase for cash (the “Cash Offers”) the Old Notes. Approximately \$22 million aggregate principal amount of the Old Notes were validly tendered and accepted for purchase by us pursuant to the Cash Offers, for total cash consideration of \$27 million, plus accrued interest. The Cash Offers resulted in a loss on extinguishment of debt of \$5 million for the three months ended September 30, 2020.

In the second quarter of 2020, DCL issued \$2.0 billion aggregate principal amount of Senior Notes due in 2030 and 2050. All of DCL’s outstanding senior notes are fully and unconditionally guaranteed on an unsecured and unsubordinated basis by Discovery and Scripps Networks and contain certain covenants, events of default and other customary provisions. DCL used the proceeds from the offering to fund a tender offer for \$1.5 billion aggregate principal amount of DCL’s and Scripps Networks’ senior notes, which resulted in a loss on extinguishment of debt of \$71 million, and to repay the \$500 million outstanding under our revolving credit facility described below.

Revolving Credit Facility and Commercial Paper

We have access to a \$2.5 billion revolving credit facility. Borrowing capacity under this credit facility is reduced by the outstanding borrowings under our commercial paper program. During March 2020, we drew down \$500 million under the revolving credit facility to increase our cash position and maximize flexibility in light of the uncertainty surrounding the impact of COVID-19. As described above, such amount was repaid during the second quarter of 2020. All obligations of DCL and the other borrowers under the revolving credit facility are unsecured and are fully and unconditionally guaranteed by Discovery.

The credit agreement governing the revolving credit facility (the “Credit Agreement”) contains customary representations, warranties and events of default, as well as affirmative and negative covenants. On April 30, 2020, to preserve flexibility in the current environment, we amended certain provisions of the Credit Agreement, including modifying the financial covenants to reset the Maximum Consolidated Leverage Ratio. (See Note 7.) As of September 30, 2020, we were in compliance with all covenants and there were no events of default under the Credit Agreement.

Under our commercial paper program and subject to market conditions, DCL may issue unsecured commercial paper notes guaranteed by Discovery and Scripps Networks from time to time up to an aggregate principal amount outstanding at any given time of \$1.5 billion, including up to \$500 million of euro-denominated borrowings. The maturities of these notes vary but may not exceed 397 days. The notes may be issued at a discount or at par, and interest rates vary based on market conditions and the credit rating assigned to the notes at the time of issuance. As of September 30, 2020, we had no outstanding borrowings. Borrowings under the commercial paper program reduce the borrowing capacity under the revolving credit facility described above.

Uses of Cash

Our primary uses of cash include the creation and acquisition of new content, business acquisitions, repurchases of our capital stock, income taxes, personnel costs, principal and interest payments on our outstanding senior notes, and funding for various equity method and other investments.

- *Investments and Business Combinations*

We made business acquisitions of \$26 million and \$60 million during the nine months ended September 30, 2020 and 2019, respectively.

During the nine months ended September 30, 2020, we purchased \$250 million of time deposit investments.

Our uses of cash have included investments in equity method investments and equity investments without readily determinable fair value. (See Note 3 to the accompanying consolidated financial statements.) We provide funding to our investees from time to time. During the nine months ended September 30, 2020, we contributed \$141 million for investments in and advances to our investees.

- *Redeemable Noncontrolling Interest and Noncontrolling Interest*

Due to business combinations, we also have redeemable equity balances of \$443 million, which may require the use of cash in the event holders of noncontrolling interests put their interests to us beginning in 2021. Distributions to noncontrolling interests and redeemable noncontrolling interests totaled \$216 million and \$227 million for the nine months ended September 30, 2020 and 2019.

- *Content Acquisition*

We plan to continue to invest significantly in the creation and acquisition of new content. Contractual commitments to acquire content have not materially changed as set forth in "Commitments and Off-Balance Sheet Arrangements" in Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations" in our 2019 Form 10-K.

- *Common Stock Repurchases*

Historically, we have funded our stock repurchases through a combination of cash on hand, cash generated by operations and the issuance of debt. In February 2020, our Board of Directors authorized additional stock repurchases of up to \$2 billion upon completion of our existing \$1 billion authorization announced in May 2019. Under the new stock repurchase authorization, management is authorized to purchase shares from time to time through open market purchases at prevailing prices or privately negotiated purchases subject to market conditions and other factors. (See Note 9 to the accompanying consolidated financial statements.) During the nine months ended September 30, 2020, we repurchased \$741 million of our Series C common stock.

- *Income Taxes and Interest*

We expect to continue to make payments for income taxes and interest on our outstanding senior notes. During the nine months ended September 30, 2020, we made cash payments of \$353 million and \$516 million for income taxes and interest on our outstanding debt, respectively.

- *Debt*

In addition to the tender offers for \$1.5 billion aggregate principal amount of DCL's and Scripps Networks' senior notes and repayment of the \$500 million outstanding under our revolving credit facility described above, during the nine months ended September 30, 2020 we repaid \$600 million of senior notes as they came due. We have an additional \$335 million of senior notes coming due in June 2021.

Cash Flows

The following table presents changes in cash and cash equivalents (in millions).

	Nine Months Ended September 30,	
	2020	2019
Cash, cash equivalents, and restricted cash, beginning of period	\$ 1,552	\$ 986
Cash provided by operating activities	2,186	2,167
Cash used in investing activities	(550)	(291)
Cash used in financing activities	(1,272)	(1,992)
Effect of exchange rate changes on cash, cash equivalents, and restricted cash	40	(57)
Net change in cash, cash equivalents, and restricted cash	404	(173)
Cash, cash equivalents, and restricted cash, end of period	\$ 1,956	\$ 813

Operating Activities

Cash provided by operating activities was \$2.2 billion during the nine months ended September 30, 2020 and 2019. A positive fluctuation in working capital activity (primarily due to a decrease in receivables activity during the period and lower cash taxes) was offset by a decrease in net income excluding non-cash items.

Investing Activities

Cash used in investing activities was \$550 million and \$291 million during the nine months ended September 30, 2020 and 2019, respectively. The increase in cash used in investing activities was primarily driven by the purchase of \$250 million in time deposit investments during the nine months ended September 30, 2020, and to a lesser extent, an increase in purchases of property and equipment to support our next generation platforms, partially offset by a reduction in investments in and advances to equity investments.

Financing Activities

Cash used in financing activities was \$1.3 billion and \$2.0 billion during the nine months ended September 30, 2020 and 2019, respectively. The decrease in cash used during the nine months ended September 30, 2020 was primarily attributable to net repayments and borrowings of senior notes and the change in net activity under the revolving credit facility, partially offset by an increase in repurchases of stock.

Capital Resources

As of September 30, 2020, capital resources were comprised of the following (in millions).

	September 30, 2020			
	Total Capacity	Outstanding Letters of Credit	Outstanding Indebtedness	Unused Capacity
Cash and cash equivalents	\$ 1,893	\$ —	\$ —	\$ 1,893
Revolving credit facility and commercial paper program ^(a)	2,500	—	—	2,500
Senior notes ^(b)	15,763	—	15,763	—
Program financing line of credit	26	—	1	25
Total	\$ 20,182	\$ —	\$ 15,764	\$ 4,418

^(a) There were no borrowings under the commercial paper program outstanding as of September 30, 2020.

^(b) Interest on the senior notes is paid annually or semi-annually. Our senior notes outstanding as of September 30, 2020 had interest rates that ranged from 1.90% to 6.35% and will mature between 2021 and 2055.

We expect that our cash balance, cash generated from operations and availability under the Credit Agreement will be sufficient to fund our cash needs for the next twelve months. Our borrowing costs and access to capital markets can be affected by short and long-term debt ratings assigned by independent rating agencies which are based, in part, on our performance as measured by credit metrics such as interest coverage and leverage ratios.

As of September 30, 2020, we held \$138 million of our \$1.9 billion of cash and cash equivalents in our foreign subsidiaries. The 2017 Tax Act enacted in December 2017 features a participation exemption regime with current taxation of certain foreign income and imposes a mandatory repatriation toll tax on unremitted foreign earnings. Notwithstanding the U.S. taxation of these amounts, we intend to continue to reinvest these funds outside of the U.S. Our current plans do not demonstrate a need to repatriate them to the U.S. However, if these funds are needed in the U.S., we would be required to accrue and pay non-U.S. taxes to repatriate them. The determination of the amount of unrecognized deferred income tax liability with respect to these undistributed foreign earnings is not practicable.

Summarized Guarantor Financial Information

Basis of Presentation

Each of the Company, DCL, Discovery Communications Holding LLC (“DCH”) and/or Scripps Networks has the ability to conduct registered offerings of debt securities under the Company’s shelf registration statement. As of September 30, 2020 and December 31, 2019, all of the Company’s outstanding registered senior notes have been issued by DCL, a wholly owned subsidiary of the Company and guaranteed by the Company and Scripps Networks, except for \$32 million of senior notes outstanding as of September 30, 2020 that have been issued by Scripps Networks and are not guaranteed. (See Note 7.) DCL primarily includes the Discovery Channel and TLC networks in the U.S. DCL is a wholly owned subsidiary of DCH. The Company wholly owns DCH through a 33 1/3% direct ownership interest and a 66 2/3% indirect ownership interest through Discovery Holding Company (“DHC”), a wholly owned subsidiary of the Company. Scripps Networks is 100% owned by the Company.

The tables below present the summarized financial information as combined for Discovery, Inc. (the “Parent”), Scripps Networks and DCL (collectively, the “Obligors”). All guarantees of DCL’s senior notes (the “Note Guarantees”) are full and unconditional, joint and several and unsecured, and cover all payment obligations arising under the senior notes. DCH currently is not an issuer or guarantor of any securities and therefore is not included in the summarized financial information included herein.

Note Guarantees issued by Scripps Networks or any subsidiary of the Parent that in the future issues a Note Guarantee (each, a “Subsidiary Guarantor”) may be released and discharged (i) concurrently with any direct or indirect sale or disposition of such Subsidiary Guarantor or any interest therein, (ii) at any time that such Subsidiary Guarantor is released from all of its obligations under its guarantee of payment by DCL, (iii) upon the merger or consolidation of any Subsidiary Guarantor with and into DCL or the Parent or another Subsidiary Guarantor, or upon the liquidation of such Subsidiary Guarantor and (iv) other customary events constituting a discharge of the Obligors’ obligations.

Summarized Financial Information

During the second quarter of 2020, the Company early adopted Rule 13-01 of the SEC’s Regulation S-X. In lieu of providing separate unaudited financial statements for the Parent and Scripps Networks as a Subsidiary Guarantor, the Company has included the accompanying summarized combined financial information of the Obligors after the elimination of intercompany transactions and balances among the Obligors and the elimination of equity in earnings from and investments in any subsidiary of the Parent that is a non-guarantor (in millions).

	September 30, 2020	December 31, 2019
Current assets	\$ 2,108	\$ 1,399
Non-guarantor intercompany trade receivables, net	\$ 239	\$ 358
Noncurrent assets	\$ 5,843	\$ 5,866
Current liabilities	\$ 994	\$ 1,153
Noncurrent liabilities	\$ 16,432	\$ 16,082

	Nine months ended September 30, 2020	Year ended December 31, 2019
Revenues	\$ 1,531	\$ 2,086
Operating income	\$ 763	\$ 1,184
Net income	\$ 79	\$ 325
Net income available to Discovery, Inc.	\$ 68	\$ 306

COMMITMENTS AND OFF-BALANCE SHEET ARRANGEMENTS

In the normal course of business, we enter into commitments for the purchase of goods or services that require us to make payments or provide funding in the event certain circumstances occur. Contractual commitments have not materially changed as set forth in "Commitments and Off-Balance Sheet Arrangements" in Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations" in our 2019 Annual Report on Form 10-K.

RELATED PARTY TRANSACTIONS

In the ordinary course of business, we enter into transactions with related parties, primarily our equity method investees and the Liberty Group. (See Note 15 to the accompanying consolidated financial statements.)

CRITICAL ACCOUNTING POLICIES AND ESTIMATES

Our critical accounting policies and estimates have not changed since December 31, 2019. For a discussion of each of our critical accounting estimates listed below, including information and analysis of estimates and assumptions involved in their application, see "Critical Accounting Policies and Estimates" included in Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations" in our 2019 Annual Report on Form 10-K:

- Uncertain tax positions;
- Goodwill and intangible assets;
- Content rights;
- Consolidation; and
- Revenue recognition

As of October 1, 2019, we performed a quantitative goodwill impairment assessment for all reporting units consistent with our accounting policy. The estimated fair value of each reporting unit exceeded its carrying value and, therefore, no impairment was recorded. The Europe reporting unit, which had headroom of 19%, was the only reporting unit with fair value in excess of carrying value of less than 20%. The fair values of the reporting units were determined using discounted cash flow ("DCF") and market-based valuation models. Cash flows were determined based on our estimates of future operating results and discounted using an internal rate of return based on an assessment of the risk inherent in future cash flows of the respective reporting unit. The market-based valuation models utilized multiples of earnings before interest, taxes, depreciation and amortization. Both the DCF and market-based models resulted in substantially similar fair values. As of September 30, 2020 and December 31, 2019, the carrying value of goodwill assigned to the Europe reporting unit was \$2 billion and \$1.9 billion, respectively.

We concluded that the continued impacts of COVID-19 on the operating results of the Europe reporting unit represented a triggering event in the second quarter of 2020. We performed a quantitative goodwill impairment analysis for the Europe reporting unit using a DCF valuation model. A market-based valuation model was not weighted in the analysis given the significant volatility in the equity markets. Significant judgments and assumptions in the DCF model included the amount and timing of future cash flows, long-term growth rates of 2%, and a discount rate ranging from 10% to 10.5%. The estimated fair value of the Europe reporting unit exceeded its carrying value and, therefore, no impairment was recorded. The Europe reporting unit's headroom further declined, remaining below 20% at June 30, 2020.

Also during the second quarter of 2020, we determined that it was more likely than not that the fair value was greater than the carrying value for all other reporting units with the exception of the Asia-Pacific reporting unit. We performed a quantitative goodwill impairment analysis for the Asia-Pacific reporting unit and determined that the estimated fair value did not exceed its carrying value, which resulted in a pre-tax impairment charge to write-off the remaining \$36 million goodwill balance during the second quarter of 2020. The impairment charge is not deductible for tax purposes. Significant judgments and assumptions included the amount and timing of future cash flows, long-term growth rates ranging from 2% to 2.5%, and a discount rate of 11%. The cash flows employed in the DCF analysis for the Asia-Pacific reporting unit were based on the reporting unit's budget and long-term business plan. The determination of fair value of our Asia-Pacific reporting unit represents a Level 3 fair value measurement in the fair value hierarchy due to its use of internal projections and unobservable measurement inputs. The goodwill impairment charge did not have an impact on the calculation of our financial covenants under our debt arrangements.

Effective September 2020, the Company realigned its International Networks management reporting structure. As a result, Australia and New Zealand, which were previously included in the Europe reporting unit, are now included in the Asia-Pacific reporting unit, including associated goodwill.

As a result of this realignment, we performed a quantitative goodwill impairment analysis for our Europe and Asia-Pacific reporting units as of September 30, 2020 using a DCF valuation model. A market-based valuation model was not weighted in the analysis given the significant volatility in the equity markets. Significant judgments and assumptions in the DCF model included the amount and timing of future cash flows, long-term growth rates of 2% for Europe and 2% to 2.5% for Asia-Pacific, and a discount rate ranging from 10% to 10.5% for Europe and 11% for Asia-Pacific. The estimated fair value of both the Europe and Asia-Pacific reporting units exceeded their carrying values and, therefore, no impairment was recorded. The Europe and Asia-Pacific reporting units' headroom were below 20% at September 30, 2020. Due to significant uncertainty surrounding the current COVID-19 environment, management's judgment regarding this could change in the future and, as such, management will continue to monitor these reporting units for changes in the business environment that could impact recoverability.

NEW ACCOUNTING AND REPORTING PRONOUNCEMENTS

We adopted certain new accounting and reporting standards during the nine months ended September 30, 2020. (See Note 1 to the accompanying consolidated financial statements.)

CAUTIONARY NOTE CONCERNING FORWARD-LOOKING STATEMENTS

Certain statements in this Quarterly Report on Form 10-Q constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including statements regarding our business, marketing and operating strategies, integration of acquired businesses, new service offerings, financial prospects, and anticipated sources and uses of capital. Words such as "anticipates," "estimates," "expects," "projects," "intends," "plans," "believes," and terms of similar substance used in connection with any discussion of future operating or financial performance identify forward-looking statements. Where, in any forward-looking statement, we express an expectation or belief as to future results or events, such expectation or belief is expressed in good faith and believed to have a reasonable basis, but there can be no assurance that the expectation or belief will result or be accomplished. The following is a list of some, but not all, of the factors that could cause actual results or events to differ materially from those anticipated:

- changes in the distribution and viewing of television programming, including the expanded deployment of personal video recorders, subscription video on demand, internet protocol television, mobile personal devices and personal tablets and their impact on television advertising revenue;
- continued consolidation of distribution customers and production studios;
- a failure to secure affiliate agreements or renewal of such agreements on less favorable terms;
- rapid technological changes;
- the inability of advertisers or affiliates to remit payment to us in a timely manner or at all;
- general economic and business conditions, including the impact of the ongoing COVID-19 pandemic;
- industry trends, including the timing of, and spending on, feature film, television and television commercial production;
- spending on domestic and foreign television advertising;
- disagreements with our distributors or other business partners over contract interpretation;
- fluctuations in foreign currency exchange rates, political unrest and regulatory changes in international markets;
- market demand for foreign first-run and existing content libraries;
- the regulatory and competitive environment of the industries in which we, and the entities in which we have interests, operate;
- uncertainties inherent in the development of new business lines and business strategies;
- uncertainties regarding the financial performance of our equity method investees;
- our ability to complete, integrate, maintain and obtain the anticipated benefits and synergies from our proposed business combinations and acquisitions, including our 2018 acquisition of Scripps Networks, on a timely basis or at all;
- uncertainties associated with product and service development and market acceptance, including the development and provision of programming for new television and telecommunications technologies;
- future financial performance, including availability, terms, and deployment of capital;

- the ability of suppliers and vendors to deliver products, equipment, software, and services;
- our ability to achieve the efficiencies, savings and other benefits anticipated from our cost-reduction initiatives;
- the outcome of any pending or threatened litigation;
- availability of qualified personnel;
- the possibility or duration of an industry-wide strike or other job action affecting a major entertainment industry union;
- changes in, or failure or inability to comply with, government regulations, including, without limitation, regulations of the Federal Communications Commission ("FCC") and data privacy regulations and adverse outcomes from regulatory proceedings;
- changes in income taxes due to regulatory changes or changes in our corporate structure;
- changes in the nature of key strategic relationships with partners, distributors and equity method investee partners;
- competitor responses to our products and services and the products and services of the entities in which we have interests;
- threatened or actual cyber or terrorist attacks and military action;
- our level of debt;
- reduced access to capital markets or significant increases in costs to borrow; and
- a reduction of advertising revenue associated with unexpected reductions in the number of subscribers.

These risks have the potential to impact the recoverability of the assets recorded on our balance sheets, including goodwill or other intangibles. Additionally, many of these risks are currently amplified by and may, in the future, continue to be amplified by the COVID-19 pandemic. For additional risk factors, refer to Item 1A, "Risk Factors," in our 2019 Annual Report on Form 10-K and Part II, Item 1A, "Risk Factors" in this Quarterly Report on Form 10-Q. These forward-looking statements and such risks, uncertainties and other factors speak only as of the date of this Quarterly Report, and we expressly disclaim any obligation or undertaking to disseminate any updates or revisions to any forward-looking statement contained herein, to reflect any change in our expectations with regard thereto, or any other change in events, conditions or circumstances on which any such statement is based.

ITEM 3. Quantitative and Qualitative Disclosures About Market Risk

Quantitative and qualitative disclosures about our existing market risk are set forth in Item 7A, "Quantitative and Qualitative Disclosures About Market Risk," in the 2019 Form 10-K. Our exposures to market risk have not changed materially since December 31, 2019.

ITEM 4. Controls and Procedures

Evaluation of Disclosure Controls and Procedures

Our management, with the participation of our Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of our disclosure controls and procedures as of September 30, 2020. The term "disclosure controls and procedures," as defined in Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), means controls and other procedures of a company that are designed to ensure that information required to be disclosed by a company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by a company in the reports that it files or submits under the Exchange Act is accumulated and communicated to the company's management, including its principal executive and principal financial officers, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure. Management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving their objectives and management necessarily applies its judgment in evaluating the cost-benefit relationship of possible controls and procedures. Based on the evaluation of our disclosure controls and procedures as of September 30, 2020, our Chief Executive Officer and Chief Financial Officer concluded that, as of such date, our disclosure controls and procedures were effective.

Changes in Internal Control Over Financial Reporting

During the three months ended September 30, 2020, there were no changes in our internal control over financial reporting, as defined in Exchange Act Rule 13a-15(f), that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

PART II. OTHER INFORMATION

ITEM 1. Legal Proceedings

In the normal course of business, we experience routine claims and legal proceedings. It is the opinion of our management, based on information available at this time, that none of the current claims and proceedings will have a material adverse effect on our consolidated financial position, results of operations or cash flows. See Note 16 to the accompanying consolidated financial statements.

ITEM 1A. Risk Factors

Disclosure about our existing risk factors is set forth in Item 1A, “Risk Factors,” in the 2019 Annual Report on Form 10-K. The coronavirus disease 2019, referred to as the COVID-19 pandemic, has heightened, and in some cases manifested, certain of the risks we normally face in operating our business, including those disclosed in the 2019 Annual Report on Form 10-K. The risk factors disclosure in the 2019 Annual Report on Form 10-K is qualified by the new information relating to the COVID-19 pandemic that is disclosed in this Quarterly Report on Form 10-Q, including the new risk factors set forth below. Other than the risk factors set forth below, our risk factors have not changed materially since December 31, 2019.

The ongoing COVID-19 pandemic has disrupted, and is expected to continue to disrupt our business operations and poses risks to our business, results of operations and financial position, the nature and extent of which are highly uncertain, rapidly changing and unpredictable.

The continuing global spread of the coronavirus disease 2019, commonly called “COVID-19,” has created significant worldwide operational volatility, uncertainty and disruption.

Countries throughout the world have imposed increasingly stringent restrictions on social and commercial activity in an effort to slow the spread of the illness. These restrictions have had a significant adverse impact upon many sectors, including the media industry in which we operate. The extent of the impact to our business, customers, employees, vendors, and our distribution, advertising and production partners will depend on future developments, which are highly uncertain and cannot be predicted, including new information that may emerge concerning the severity and the extent of future surges of COVID-19 and the actions to contain the virus or treat its impact, among others. Any negative effect on these third parties could materially adversely impact us.

In particular, our advertising revenues, which represented 54% of our consolidated revenues in 2019, may decrease significantly if our advertising partners in certain sectors (such as travel) continue to reduce their advertising spending, or if we are limited in our ability to create and air new content due to prolonged production shutdowns and delays. The COVID-19 pandemic has caused some of our advertisers to reduce their spending, and future declines in the economic prospects of advertisers or the economy in general due to COVID 19 could continue to negatively impact their advertising expenditures in the future. We have begun to, and may continue to, experience additional decreases in advertising revenues related to live sporting events, which have been cancelled or postponed due to the pandemic. For example, on March 24, 2020, the International Olympic Committee and the Tokyo 2020 Organizing Committee agreed to postpone the 2020 Olympic Games to 2021. The postponement of the Olympic Games will delay our expected Olympic-related revenue. Further, a prolonged, global recession due to COVID-19 may put pressure on household budgets and cause a decrease in consumer discretionary spending, which may decrease our subscriber numbers, distribution revenues and the rates we are able to charge for advertising.

In addition, we have implemented remote work arrangements effective mid-March 2020. While these arrangements have not materially affected our ability to maintain our business operations to date, these arrangements may adversely impact our business operations in the future.

The extent to which COVID-19 will adversely impact our business, financial condition and results of operations will depend on numerous evolving factors, which are highly uncertain, rapidly changing and cannot be predicted, including:

- the duration and scope of the outbreak, including the extent of future surges of the disease;
- governmental, business and individual actions that have been and continue to be taken in response to the outbreak, including travel restrictions, quarantines, social distancing, work-at-home, stay-at-home and shelter-in-place orders and shut-downs;
- the impact of the outbreak on the financial markets and economic activity generally;
- the effect of the outbreak on our investments, customers, vendors and production partners;
- the impact of the outbreak on the health, well-being and productivity of our employees and the potential for disruption to our ability to conduct our operations; and
- the ability of our customers to pay for our services during and following the outbreak.

The COVID-19 pandemic has caused substantial disruption in financial markets and economies worldwide, both of which could result in adverse effects on our business, operations, stock price and ability to raise capital.

The COVID-19 pandemic has negatively impacted the global economy and created significant volatility and disruption in the credit and financial markets, and while some economic disruption may ease from time to time, such disruption is expected to continue and may worsen for an undetermined period of time. The pandemic and continued spread of COVID-19 has caused a global recession. There is a significant degree of uncertainty and lack of visibility as to the extent and duration of such slowdown or recession; however, a prolonged slowdown or recession may adversely affect our credit ratings, stock price, ability to access capital on favorable terms and ability to meet our liquidity needs.

Our actions to limit the adverse effects of COVID-19 on our financial condition may not be successful, as the extent and duration of the adverse effects of the pandemic is not determinable and depends on future developments, which are highly uncertain and cannot be predicted. Our Credit Agreement requires that we maintain certain financial and other covenants. Events resulting from the effects of COVID-19 may negatively impact our ability to comply with these covenants, which led to us entering into an amendment to our Credit Agreement on April 30, 2020, to address the risk of inability to comply (See Note 7.) Additional funding may not be available to us on acceptable terms or at all. If adequate funding is not available, we may be required to reduce expenditures, including curtailing our growth strategies and reducing our product development efforts, or forego acquisition opportunities.

ITEM 2. Unregistered Sales of Equity Securities and Use of Proceeds

The following table presents information about our repurchases of common stock that were made through open market transactions during the three months ended September 30, 2020.

Period	Total Number of Series C Shares Purchased	Average Price Paid per Share: Series C ^(a)	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs ^(b)	Approximate Dollar Value of Shares that May Yet Be Purchased Under the Plans or Programs ^{(a)(b)}
July 1, 2020 - July 31, 2020	—	\$ —	—	\$ 1,840,785,430
August 1, 2020 - August 31, 2020	4,233,849	\$ 20.33	4,233,849	\$ 1,754,725,128
September 1, 2020 - September 30, 2020	6,977,642	\$ 20.39	6,977,642	\$ 1,612,459,369
Total	11,211,491		11,211,491	

^(a) These amounts do not give effect to any fees, commissions or other costs associated with repurchases of shares.

^(b) Under the Company's stock repurchase program, management is authorized to purchase shares from time to time through open market purchases at prevailing prices or privately negotiated purchases subject to market conditions and other factors. The Company announced a \$1 billion authorization for repurchases on May 2, 2019. On February 27, 2020, the Company' announced an additional authorization for \$2 billion upon completion of its existing \$1 billion authorization. The current repurchase program does not have an end date.

ITEM 6. Exhibits.

<u>Exhibit No.</u>	<u>Description</u>
4.1	<u>Nineteenth Supplemental Indenture, dated as of September 21, 2020, among Discovery Communications, LLC, Discovery, Inc., Scripps Networks Interactive, Inc. and U.S. Bank National Association, as trustee (incorporated by reference to Exhibit 4.1 to the Form 8-K filed on September 21, 2020 (SEC File No. 001-34177))</u>
4.2	<u>Registration Rights Agreement, dated as of September 21, 2020, among Discovery Communications, LLC, Scripps Networks Interactive, Inc., Discovery, Inc., Deutsche Bank Securities Inc., RBC Capital Markets, LLC, Barclays Capital Inc., BNP Paribas Securities Corp., J.P. Morgan Securities LLC and Mizuho Securities USA LLC (incorporated by reference to Exhibit 4.2 to the Form 8-K filed on September 21, 2020 (SEC File No. 001-34177))</u>
10.1*	<u>First Amendment to Employment Agreement, dated as of September 22, 2020, between Dr. Gunnar Wiedenfels and Discovery Communications, LLC (incorporated by reference to Exhibit 10.1 to the Form 8-K filed on September 25, 2020 (SEC File No. 001-34177))</u>
22	<u>Table of Senior Notes, Issuer and Guarantors (filed herewith)</u>
31.1	<u>Certification of Chief Executive Officer Pursuant to Rule 13a-14(a) and Rule 15d-14(a) of the Securities Exchange Act of 1934, as Amended, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (filed herewith)</u>
31.2	<u>Certification of Chief Financial Officer Pursuant to Rule 13a-14(a) and Rule 15d-14(a) of the Securities Exchange Act of 1934, as Amended, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (filed herewith)</u>
32.1	<u>Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (furnished herewith)</u>
32.2	<u>Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (furnished herewith)</u>
101.INS	XBRL Instance Document - the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document.
101.SCH	Inline XBRL Taxonomy Extension Schema Document (filed herewith)†
101.CAL	Inline XBRL Taxonomy Extension Calculation Linkbase Document (filed herewith)†
101.DEF	Inline XBRL Taxonomy Extension Definition Linkbase Document (filed herewith)†
101.LAB	Inline XBRL Taxonomy Extension Label Linkbase Document (filed herewith)†
101.PRE	Inline XBRL Taxonomy Extension Presentation Linkbase Document (filed herewith)†
104	Cover Page Interactive Data File (formatted as inline XBRL and contained in Exhibit 101)

* Indicates management contract or compensatory plan, contract or arrangement.

† Attached as Exhibit 101 to this Quarterly Report on Form 10-Q are the following formatted in Inline XBRL (Extensible Business Reporting Language):

(i) Consolidated Balance Sheets as of September 30, 2020 and December 31, 2019, (ii) Consolidated Statements of Operations for the three and nine months ended September 30, 2020 and 2019, (iii) Consolidated Statements of Comprehensive Income for the three and nine months ended September 30, 2020 and 2019, (iv) Consolidated Statements of Cash Flows for the nine months ended September 30, 2020 and 2019, (v) Consolidated Statement of Equity for the three and nine months ended September 30, 2020 and 2019, and (vi) Notes to Consolidated Financial Statements.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

DISCOVERY, INC.
(Registrant)

Date: November 5, 2020

By: /s/ David M. Zaslav
David M. Zaslav
President and Chief Executive Officer

Date: November 5, 2020

By: /s/ Gunnar Wiedenfels
Gunnar Wiedenfels
Chief Financial Officer