

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**FORM 10-Q**

☒ **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**  
For the quarterly period ended September 30, 2023  
OR

☐ **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_  
Commission File Number: 001-34480

**VERISK ANALYTICS, INC.**  
(Exact name of registrant as specified in its charter)

Delaware  
(State or other jurisdiction of incorporation or organization)

26-2994223  
(I.R.S. Employer Identification No.)

545 Washington Boulevard  
Jersey City  
NJ  
(Address of principal executive offices)

07310-1686  
(Zip Code)

(201) 469-3000  
(Registrant's telephone number, including area code)  
Securities registered pursuant to Section 12(b) of the Act:

Title of each class  
Common Stock \$.001 par value

Trading Symbol(s)  
VRSK

Name of each exchange where registered  
NASDAQ Global Select Market

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer	<input checked="" type="checkbox"/>	Accelerated filer	<input type="checkbox"/>
Non-accelerated filer	<input type="checkbox"/>	Smaller reporting company	<input type="checkbox"/>
		Emerging growth company	<input type="checkbox"/>

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

As of October 27, 2023, there were 144,986,558 shares outstanding of the registrant's Common Stock, par value \$.001.

Verisk Analytics, Inc.  
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**PART I — FINANCIAL INFORMATION**

**Item 1. Financial Statements**

**VERISK ANALYTICS, INC.  
CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED)**

	September 30, 2023	December 31, 2022
	(in millions, except for share and per share data)	
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 416.8	\$ 112.5
Accounts receivable, net of allowance for doubtful accounts of \$16.1 and \$14.3, respectively	353.4	290.1
Prepaid expenses	89.8	83.7
Income taxes receivable	16.6	44.2
Other current assets	51.6	32.0
Current assets held-for-sale	—	362.6
Total current assets	928.2	925.1
Noncurrent assets:		
Fixed assets, net	611.7	541.5
Operating lease right-of-use assets, net	190.8	182.0
Intangible assets, net	481.5	504.8
Goodwill	1,731.8	1,676.0
Deferred income tax assets	32.0	31.7
Other noncurrent assets	387.9	371.4
Noncurrent assets held-for-sale	—	2,728.6
Total assets	\$ 4,363.9	\$ 6,961.1
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities:		
Accounts payable and accrued liabilities	\$ 300.9	\$ 292.8
Short-term debt and current portion of long-term debt	12.4	1,392.9
Deferred revenues	423.8	321.7
Operating lease liabilities	43.9	29.5
Income taxes payable	3.1	—
Current liabilities held-for-sale	—	282.3
Total current liabilities	784.1	2,319.2
Noncurrent liabilities:		
Long-term debt	2,854.4	2,343.2
Deferred income tax liabilities	129.2	145.6
Operating lease liabilities	184.6	189.9
Other noncurrent liabilities	16.4	17.9
Noncurrent liabilities held-for-sale	—	177.6
Total liabilities	3,968.7	5,193.4
Commitments and contingencies (Note 16)		
Stockholders' equity:		
Common stock, \$.001 par value; 2,000,000,000 shares authorized; 544,003,038 shares issued; 144,965,254 and 154,701,136 shares outstanding, respectively	0.1	0.1
Additional paid-in capital	2,396.2	2,720.8
Treasury stock, at cost, 399,037,784 and 389,301,902 shares, respectively	(8,319.4)	(6,239.5)
Retained earnings	6,291.8	5,999.1
Accumulated other comprehensive income (loss)	15.8	(731.2)
Total Verisk stockholders' equity	384.5	1,749.3
Noncontrolling interests	10.7	18.4
Total stockholders' equity	395.2	1,767.7
Total liabilities and stockholders' equity	\$ 4,363.9	\$ 6,961.1

The accompanying notes are an integral part of these condensed consolidated financial statements.

**VERISK ANALYTICS, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)**

	<b>Three Months Ended September 30,</b>		<b>Nine Months Ended September 30,</b>	
	<b>2023</b>	<b>2022</b>	<b>2023</b>	<b>2022</b>
	<b>(in millions, except for share and per share data)</b>			
Revenues	\$ 677.6	\$ 610.1	\$ 2,004.2	\$ 1,866.5
Operating expenses (income):				
Cost of revenues (exclusive of items shown separately below)	217.2	195.2	650.3	619.4
Selling, general and administrative	111.6	96.5	277.4	300.7
Depreciation and amortization of fixed assets	48.1	41.5	139.2	121.1
Amortization of intangible assets	19.6	18.0	56.1	57.5
Other operating loss (income), net	—	5.3	—	(356.2)
Total operating expenses, net	396.5	356.5	1,123.0	742.5
Operating income	281.1	253.6	881.2	1,124.0
Other expense:				
Investment loss	(2.0)	(0.6)	(9.3)	(3.4)
Interest expense, net	(29.4)	(34.4)	(87.4)	(97.6)
Total other expense, net	(31.4)	(35.0)	(96.7)	(101.0)
Income from continuing operations before income taxes	249.7	218.6	784.5	1,023.0
Provision for income taxes	(62.3)	(52.8)	(198.4)	(196.6)
Income from continuing operations	187.4	165.8	586.1	826.4
Income (loss) from discontinued operations net of tax expense of \$0.0, \$(2.9), \$(0.2), and \$(8.3), respectively (Note 7)	—	23.7	(145.5)	66.7
Net income	187.4	189.5	440.6	893.1
Less: Net income attributable to noncontrolling interests	—	(0.1)	—	(0.3)
Net income attributable to Verisk	\$ 187.4	\$ 189.4	\$ 440.6	\$ 892.8
Basic net income per share attributable to Verisk:				
Income from continuing operations	\$ 1.29	\$ 1.06	\$ 3.98	\$ 5.21
Income (loss) from discontinued operations	—	0.15	(0.99)	0.42
Basic net income per share attributable to Verisk:	\$ 1.29	\$ 1.21	\$ 2.99	\$ 5.63
Diluted net income per share attributable to Verisk:				
Income from continuing operations	\$ 1.29	\$ 1.05	\$ 3.96	\$ 5.18
Income (loss) from discontinued operations	—	0.15	(0.98)	0.41
Diluted net income per share attributable to Verisk:	\$ 1.29	\$ 1.20	\$ 2.98	\$ 5.59
Weighted-average shares outstanding:				
Basic	145,011,020	156,940,608	147,292,590	158,531,439
Diluted	145,742,519	157,978,606	147,983,986	159,580,262

The accompanying notes are an integral part of these condensed consolidated financial statements.

**VERISK ANALYTICS, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS) (UNAUDITED)**

	<b>Three Months Ended September 30,</b>		<b>Nine Months Ended September 30,</b>	
	<b>2023</b>	<b>2022</b>	<b>2023</b>	<b>2022</b>
Net income	\$ 187.4	\$ 189.5	\$ 440.6	\$ 893.1
Other comprehensive income (loss), net of tax:				
Foreign currency translation adjustment	(31.8)	(234.2)	743.4	(525.5)
Pension and postretirement liability adjustment	0.8	0.3	2.4	1.3
Total other comprehensive (loss) income	(31.0)	(233.9)	745.8	(524.2)
Comprehensive income (loss)	156.4	(44.4)	1,186.4	368.9
Less: Comprehensive loss attributable to noncontrolling interests	1.0	1.2	1.0	2.5
Comprehensive income (loss) attributable to Verisk	\$ 157.4	\$ (43.2)	\$ 1,187.4	\$ 371.4

The accompanying notes are an integral part of these condensed consolidated financial statements.

**VERISK ANALYTICS, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY (UNAUDITED)**  
**For The Three Months Ended September 30, 2023 and 2022**

	Common Stock Issued	Par Value	Additional Paid-in Capital	Treasury Stock	Retained Earnings	Accumulated Other Comprehensive Income/(Loss)	Total Verisk Stockholders' Equity	Noncontrolling Interests	Total Stockholders' Equity
(in millions, except for share data)									
Balance, July 1, 2023	544,003,038	\$ 0.1	\$ 2,367.7	\$ (8,273.3)	\$ 6,153.8	\$ 45.7	\$ 294.0	\$ 11.8	\$ 305.8
Net income	—	—	—	—	187.4	—	187.4	—	187.4
Other comprehensive income	—	—	—	—	—	(31.0)	(31.0)	(1.1)	(32.1)
Investment in noncontrolling interests	—	—	—	—	—	1.1	1.1	—	1.1
Common stock dividend (1)	—	—	—	—	(49.4)	—	(49.4)	—	(49.4)
Treasury stock acquired (208,422 shares)	—	—	—	(49.8)	—	—	(49.8)	—	(49.8)
Excise tax associated with share repurchases	—	—	—	(0.2)	—	—	(0.2)	—	(0.2)
Stock options exercised (175,154 shares transferred from treasury stock)	—	—	15.6	3.7	—	—	19.3	—	19.3
RSAs lapsed (1,506 shares transferred from treasury stock)	—	—	—	—	—	—	—	—	—
Stock-based compensation expense	—	—	12.4	—	—	—	12.4	—	12.4
Net share settlement from RSAs (952 shares withheld for tax settlement)	—	—	(0.2)	—	—	—	(0.2)	—	(0.2)
Other stock issuances (5,714 shares transferred from treasury stock)	—	—	0.7	0.2	—	—	0.9	—	0.9
Balance, September 30, 2023	544,003,038	\$ 0.1	\$ 2,396.2	\$ (8,319.4)	\$ 6,291.8	\$ 15.8	\$ 384.5	\$ 10.7	\$ 395.2
Balance, July 1, 2022	544,003,038	\$ 0.1	\$ 2,707.1	\$ (5,517.4)	\$ 5,845.5	\$ (683.4)	\$ 2,351.9	\$ 18.1	\$ 2,370.0
Net income	—	—	—	—	189.4	—	189.4	0.1	189.5
Other comprehensive loss	—	—	—	—	—	(232.2)	(232.2)	(1.2)	(233.4)
Investment in noncontrolling interest	—	—	0.5	—	—	(0.5)	—	—	—
Common stock dividend (1)	—	—	—	—	(48.8)	—	(48.8)	—	(48.8)
Treasury stock acquired (1,603,586 shares)	—	—	—	(300.0)	—	—	(300.0)	—	(300.0)
Stock options exercised (171,481 shares transferred from treasury stock)	—	—	13.9	2.6	—	—	16.5	—	16.5
RSAs lapsed (3,061 shares transferred from treasury stock)	—	—	—	—	—	—	—	—	—
Stock-based compensation expense	—	—	11.3	—	—	—	11.3	—	11.3
Net share settlement from RSAs (2,747 shares withheld for tax settlement)	—	—	(0.4)	—	—	—	(0.4)	—	(0.4)
Other stock issuances (13,964 shares transferred from treasury stock)	—	—	1.1	0.2	—	—	1.3	—	1.3
Balance, September 30, 2022	544,003,038	\$ 0.1	\$ 2,733.5	\$ (5,814.6)	\$ 5,986.1	\$ (916.1)	\$ 1,989.0	\$ 17.0	\$ 2,006.0

(1) Refer to [Note 11](#). Stockholders' Equity for discussion related to quarterly cash dividends declared per share

The accompanying notes are an integral part of these condensed consolidated financial statements.

**VERISK ANALYTICS, INC.**
**CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY (UNAUDITED)**
**For The Nine Months Ended September 30, 2023 and 2022**

	Common Stock Issued	Par Value	Additional Paid-in Capital	Treasury Stock	Retained Earnings	Accumulated Other Comprehensive (Losses)/Income	Total Verisk Stockholders' Equity	Noncontrolling Interests	Total Stockholders' Equity
(in millions, except for share data)									
Balance, January 1, 2023	544,003,038	\$ 0.1	\$ 2,720.8	\$ (6,239.5)	\$ 5,999.1	\$ (731.2)	\$ 1,749.3	\$ 18.4	\$ 1,767.7
Net income	—	—	—	—	440.6	—	440.6	—	440.6
Other comprehensive income	—	—	—	—	—	745.8	745.8	(1.2)	744.6
Investment in noncontrolling interests	—	—	(3.9)	—	—	1.2	(2.7)	(6.5)	(9.2)
Common stock dividend (1)	—	—	—	—	(147.9)	—	(147.9)	—	(147.9)
Treasury stock acquired (11,111,210 shares)	—	—	37.5	(2,588.6)	—	—	(2,551.1)	—	(2,551.1)
Excise tax associated with share repurchases	—	—	—	(18.3)	—	—	(18.3)	—	(18.3)
Share repurchases via accelerated share repurchase program not yet settled	—	—	(500.3)	500.3	—	—	—	—	—
Stock options exercised (1,224,259 shares transferred from treasury stock)	—	—	109.4	24.1	—	—	133.5	—	133.5
PSUs lapsed (27,771 shares transferred from treasury stock)	—	—	(0.4)	0.4	—	—	—	—	—
RSAs lapsed (101,292 shares transferred from treasury stock)	—	—	(1.7)	1.7	—	—	—	—	—
Stock-based compensation expense	—	—	46.3	—	—	—	46.3	—	46.3
Net share settlement from RSAs (76,118 shares withheld for tax settlement)	—	—	(14.0)	—	—	—	(14.0)	—	(14.0)
Other stock issuances (22,006 shares transferred from treasury stock)	—	—	2.5	0.5	—	—	3.0	—	3.0
Balance, September 30, 2023	544,003,038	\$ 0.1	\$ 2,396.2	\$ (8,319.4)	\$ 6,291.8	\$ 15.8	\$ 384.5	\$ 10.7	\$ 395.2
Balance, January 1, 2022	544,003,038	\$ 0.1	\$ 2,608.7	\$ (4,638.1)	\$ 5,240.4	\$ (394.6)	\$ 2,816.5	\$ 26.0	\$ 2,842.5
Net income	—	—	—	—	892.8	—	892.8	0.3	893.1
Other comprehensive loss	—	—	—	—	—	(520.4)	(520.4)	(2.7)	(523.1)
Investment in noncontrolling interest	—	—	(0.5)	—	—	(1.1)	(1.6)	(6.6)	(8.2)
Common stock dividend (1)	—	—	—	—	(147.1)	—	(147.1)	—	(147.1)
Treasury stock acquired (6,217,296 shares)	—	—	—	(1,196.3)	—	—	(1,196.3)	—	(1,196.3)
Stock options exercised (1,205,559 shares transferred from treasury stock)	—	—	94.0	17.1	—	—	111.1	—	111.1
PSUs lapsed (49,803 shares transferred from treasury stock)	—	—	(0.6)	0.6	—	—	—	—	—
RSAs lapsed (118,350 shares transferred from treasury stock)	—	—	(1.6)	1.6	—	—	—	—	—
Stock-based compensation expense	—	—	50.2	—	—	—	50.2	—	50.2
Net share settlement from RSAs (98,321 shares withheld for tax settlement)	—	—	(20.4)	—	—	—	(20.4)	—	(20.4)
Other stock issuances (33,963 shares transferred from treasury stock)	—	—	3.7	0.5	—	—	4.2	—	4.2
Balance, September 30, 2022	544,003,038	\$ 0.1	\$ 2,733.5	\$ (5,814.6)	\$ 5,986.1	\$ (916.1)	\$ 1,989.0	\$ 17.0	\$ 2,006.0

(1) Refer to [Note 11](#). Stockholders' Equity for discussion related to quarterly cash dividends declared per share

The accompanying notes are an integral part of these condensed consolidated financial statements.

**VERISK ANALYTICS, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)**

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2023	2022	2023	2022
	(in millions)			
Cash flows from operating activities:				
Net income	\$ 187.4	\$ 189.5	\$ 440.6	\$ 893.1
Adjustments to reconcile net income to net cash provided by operating activities:				
Depreciation and amortization of fixed assets	48.1	51.7	139.2	151.1
Amortization of intangible assets	19.6	36.6	56.1	121.0
Amortization of debt issuance costs and original issue discount, net of original issue premium	0.4	0.2	1.0	0.9
Provision for doubtful accounts	3.4	1.5	8.9	4.4
Loss (gain) on sale of assets	—	7.8	135.3	(427.4)
Impairment of cost-based investments	—	—	6.5	—
Stock-based compensation expense	12.4	11.3	46.3	50.2
Impairment of long-lived assets	—	—	—	73.7
Deferred income taxes	(9.2)	(11.9)	(25.9)	(61.3)
Loss on disposal of fixed assets	2.4	0.1	2.3	0.8
Acquisition related liability adjustment	—	—	(22.0)	—
Changes in assets and liabilities, net of effects from acquisitions:				
Accounts receivable	22.9	21.0	(104.3)	(82.3)
Prepaid expenses and other assets	0.6	6.0	(36.8)	(11.5)
Operating lease right-of-use assets, net	8.5	16.6	21.4	35.3
Income taxes	5.5	24.9	13.5	2.3
Accounts payable and accrued liabilities	38.3	36.4	37.4	(27.2)
Deferred revenues	(43.6)	(93.4)	131.1	134.3
Operating lease liabilities	(8.1)	(18.0)	(21.2)	(38.2)
Other liabilities	(38.5)	(0.1)	(21.1)	(9.2)
Net cash provided by operating activities	250.1	280.2	808.3	810.0
Cash flows from investing activities:				
Acquisitions and purchase of additional controlling interest, net of cash acquired of \$0.0, \$0.0, \$8.0, and \$17.4, respectively	—	—	(83.3)	(448.9)
Proceeds from sale of assets	—	—	3,066.4	1,073.3
Investments in nonpublic companies	(0.9)	(2.1)	(1.7)	(43.9)
Capital expenditures	(54.3)	(65.8)	(173.7)	(195.0)
Escrow funding associated with acquisitions	—	—	(3.8)	(2.3)
Other investing activities, net	(0.1)	—	(0.4)	—
Net cash (used in) provided by investing activities	(55.3)	(67.9)	2,803.5	383.2
Cash flows from financing activities:				
Proceeds from issuance of long-term debt, net of original issue discount	—	—	495.2	—
Payment of debt issuance costs	0.7	—	(6.0)	—
Proceeds (repayment) of short-term debt	—	290.0	(1,265.0)	330.0
Repayment of long-term debt	—	(350.0)	—	(350.0)
Repayment of short-term debt with original maturities greater than three months	—	—	(125.0)	—
Proceeds from issuance of short-term debt with original maturities less than three months	—	—	—	125.0
Repurchases of common stock	(49.8)	(300.0)	(2,049.8)	(1,196.3)
Share repurchases not yet settled	—	—	(500.0)	—
Proceeds from stock options exercised	19.4	18.6	134.3	111.6
Net share settlement of taxes from restricted stock and performance share awards	(0.3)	(0.4)	(14.0)	(20.4)
Dividends paid	(49.2)	(48.6)	(147.9)	(147.2)
Other financing activities, net	(10.4)	(9.4)	(13.2)	(13.5)
Net cash used in financing activities	(89.6)	(399.8)	(3,491.4)	(1,160.8)
Effect of exchange rate changes	2.9	(16.4)	3.7	(35.9)
Net increase in cash and cash equivalents	108.1	(203.9)	124.1	(3.5)
Cash and cash equivalents, beginning of period	308.7	480.7	292.7	280.3
Cash and cash equivalents, end of period	\$ 416.8	\$ 276.8	\$ 416.8	\$ 276.8
Supplemental disclosures:				
Income taxes paid	\$ 66.0	\$ 42.6	\$ 210.9	\$ 264.4
Interest paid	\$ 8.5	\$ 13.7	\$ 60.9	\$ 74.3
Noncash investing and financing activities:				
Deferred tax (asset) liability established on date of acquisition	\$ (1.4)	\$ —	\$ 8.9	\$ 16.5
Net assets sold as part of the disposition	\$ —	\$ —	\$ 3,211.8	\$ 607.4
Finance lease additions	\$ 30.6	\$ 1.4	\$ 43.7	\$ 4.9
Operating lease additions, net	\$ 3.6	\$ 7.6	\$ 29.4	\$ 15.9
Fixed assets included in accounts payable and accrued liabilities	\$ (0.2)	\$ 0.2	\$ 0.1	\$ 0.2

The accompanying notes are an integral part of these condensed consolidated financial statements.



**VERISK ANALYTICS, INC.**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)**  
(Amounts in millions, except for share and per share data, unless otherwise stated)

## 1. Organization:

Verisk Analytics, Inc. is a strategic data analytics and technology partner to the global insurance industry. We empower clients to strengthen operating efficiency, improve underwriting and claims outcomes, combat fraud and make informed decisions about global risks, including climate change, extreme events, ESG (environmental, social, and governance), and political issues. Through advanced data analytics, software, scientific research, and deep industry knowledge, we help build global resilience for individuals, communities, and businesses. We trade under the ticker symbol "VRSK" on the Nasdaq Global Select Market.

## 2. Basis of Presentation and Summary of Significant Accounting Policies:

Our accompanying unaudited condensed consolidated financial statements have been prepared on the basis of accounting principles generally accepted in the U.S. ("U.S. GAAP"). The preparation of financial statements in conformity with these accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Significant estimates include acquisition purchase price allocations, the fair value of goodwill and intangibles, the realization of deferred tax assets and liabilities, acquisition-related liabilities, fair value of stock-based compensation for stock options and performance share units granted, and assets and liabilities for pension and postretirement benefits. Actual results may ultimately differ from those estimates.

Our condensed consolidated financial statements as of September 30, 2023 and for the three and nine months ended September 30, 2023 and 2022, in the opinion of management, include all adjustments, consisting of normal recurring items, to present fairly our financial position, results of operations, and cash flows. Our operating results for the three and nine months ended September 30, 2023 are not necessarily indicative of the results to be expected for the full year. Our condensed consolidated financial statements and related notes as of and for the three and nine months ended September 30, 2023 have been prepared on the same basis as and should be read in conjunction with our annual report on Form 10-K for the year ended December 31, 2022. Certain information and footnote disclosures normally included in financial statements prepared in accordance with U.S. GAAP have been condensed or omitted pursuant to the rules of the SEC. We believe the disclosures made are adequate to keep the information presented from being misleading.

On October 28, 2022, we entered into an equity purchase agreement to sell our Energy business. We determined that the sale of our Energy business met the "held for sale" criteria and the "discontinued operations" criteria in accordance with Financial Accounting Standard Boards ("FASB") Accounting Standards Codification ("ASC") 205-20, *Discontinued Operations* ("ASC 205-20") in the fourth quarter of 2022 due to its relative size and strategic rationale. The consolidated balance sheets, consolidated statements of operations, and the notes to the consolidated financial statements were recast for all periods presented to reflect the discontinuation of the Energy business, in accordance with ASC 205-20. The discussion in the notes to these consolidated financial statements, unless otherwise noted, relate solely to our continuing operations. On February 1, 2023, we completed the sale of our Energy business. Refer to [Note 7](#), Dispositions and Discontinued Operations for further discussion.

### Recent Accounting Pronouncements

Accounting Standard	Description	Effective Date	Effect on Consolidated Financial Statements or Other Significant Matters
Leases (Topic 842) In March 2023, the FASB issued Accounting Standards Update "ASU" No. 2023-01, Common Control Arrangements ("ASU No. 2023-01")	This update amends the accounting for leasehold improvements in common-control arrangements for all entities. The amendment requires a lessee in a common-control lease arrangement to amortize leasehold improvements that it owns over the improvements' useful life to the common control group, regardless of the lease term, if the lessee continues to control the use of the underlying asset through a lease.	ASU No. 2023-01 is effective for fiscal years beginning after December 15, 2023, including interim periods within those fiscal years. Early adoption is permitted in any annual or interim period as of the beginning of the related fiscal year.	The adoption of this guidance is not expected to have a material impact on our consolidated financial statements.

### 3. Revenues:

Disaggregated revenues by type of service and by country are provided below for the three and nine months ended September 30, 2023 and 2022. No individual customer or country outside of the U.S. accounted for 10.0% or more of our consolidated revenues for the three and nine months ended September 30, 2023 or 2022.

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2023	2022	2023	2022
Insurance:				
Underwriting	\$ 475.2	\$ 436.2	\$ 1,413.7	\$ 1,290.0
Claims	202.4	173.9	590.5	516.5
Total Insurance	677.6	610.1	2,004.2	1,806.5
Energy and Specialized Markets	—	—	—	22.4
Financial Services	—	—	—	37.6
Total revenues	<u>\$ 677.6</u>	<u>\$ 610.1</u>	<u>\$ 2,004.2</u>	<u>\$ 1,866.5</u>

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2023	2022	2023	2022
Revenues:				
United States	\$ 564.9	\$ 520.5	\$ 1,680.1	\$ 1,585.1
United Kingdom	48.5	41.1	140.4	127.9
Other countries	64.2	48.5	183.7	153.5
Total revenues	<u>\$ 677.6</u>	<u>\$ 610.1</u>	<u>\$ 2,004.2</u>	<u>\$ 1,866.5</u>

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Contract assets are defined as an entity's right to consideration in exchange for goods or services that the entity has transferred to a customer when that right is conditioned on something other than the passage of time. As of September 30, 2023 and December 31, 2022, we had no contract assets. Contract liabilities are defined as an entity's obligation to transfer goods or services to a customer for which the entity has received consideration (or an amount of consideration is due) from the customer. As of September 30, 2023 and December 31, 2022, we had contract liabilities that primarily related to unsatisfied performance obligations to provide customers with the right to use and update the online content over the remaining contract term of \$423.8 million and \$321.7 million, respectively. Contract liabilities, which are current and noncurrent, are included in "Deferred revenues" and "Other noncurrent liabilities" in our condensed consolidated balance sheets, respectively, as of September 30, 2023 and December 31, 2022.

The following is a summary of the change in contract liabilities from December 31, 2022 through September 30, 2023:

Contract liabilities at December 31, 2022	\$	321.7
Revenue		(2,004.2)
Acquisitions		0.1
Foreign currency translation adjustment		(1.7)
Billings		2,107.9
Contract liabilities at September 30, 2023	\$	423.8

Our most significant remaining performance obligations relate to providing customers with the right to use and update the online content over the remaining contract term. Our disclosure of the timing for satisfying the performance obligation is based on the requirements of contracts with customers. However, from time to time, these contracts may be subject to modifications, impacting the timing of satisfying the performance obligations. These performance obligations, which are expected to be satisfied within one year, comprised approximately 99% and 98% of the balance at September 30, 2023 and December 31, 2022, respectively.

We recognize an asset for incremental costs of obtaining a contract with a customer if we expect the benefits of those costs to be longer than one year. As of September 30, 2023 and December 31, 2022, we had deferred commissions of \$74.4 million and \$69.7 million, respectively, which have been included in "Prepaid expenses" and "Other noncurrent assets" in our accompanying condensed consolidated balance sheets.

#### 4. Investments and Fair Value Measurements:

We have certain assets and liabilities that are reported at fair value in our accompanying condensed consolidated balance sheets. To increase consistency and comparability of assets and liabilities recorded at fair value, ASC 820-10, *Fair Value Measurements*, established a three-level fair value hierarchy to prioritize the inputs to valuation techniques used to measure fair value. ASC 820-10 requires disclosures detailing the extent to which companies measure assets and liabilities at fair value, the methods and assumptions used to measure fair value, and the effect of fair value measurements on earnings. In accordance with ASC 820-10, we applied the following fair value hierarchy:

- Level 1 - Assets or liabilities for which the identical item is traded on an active exchange, such as publicly-traded instruments.
- Level 2 - Assets or liabilities valued based on observable market data for similar instruments.
- Level 3 - Assets or liabilities for which significant valuation assumptions are not readily observable in the market; instruments valued based on the best available data, some of which are internally-developed, and considers risk premiums that market participants would require.

The fair values of cash and cash equivalents, accounts receivable, accounts payable and accrued liabilities, and short-term debt approximate their carrying amounts, because of the short-term nature of these instruments. Our investments in registered investment companies, which are Level 1 assets measured at fair value on a recurring basis, were \$1.3 million and \$4.0 million as of September 30, 2023 and December 31, 2022, respectively. Our investments in registered investment companies are valued using quoted prices in active markets multiplied by the number of shares owned and were included in "Other current assets" in our accompanying condensed consolidated balance sheets.

We elected not to carry our long-term debt at fair value. The carrying value of the long-term debt represents amortized cost, inclusive of unamortized premium, and net of unamortized discount and debt issuance costs. We assess the fair value of these financial instruments based on an estimate of interest rates available to us for financial instruments with similar features, our current credit rating, and spreads applicable to us. The following table summarizes the carrying value and estimated fair value of these financial instruments as of September 30, 2023 and December 31, 2022, respectively:

		September 30, 2023		December 31, 2022	
	Fair Value Hierarchy	Carrying Value	Estimated Fair Value	Carrying Value	Estimated Fair Value
Financial instruments not carried at fair value:					
Senior notes (Note 10)	Level 2	\$ 2,833.7	\$ 2,567.6	\$ 2,342.6	\$ 2,113.3

As of September 30, 2023 and December 31, 2022, we had securities without readily determinable market values of \$200.9 million and \$201.5 million, respectively, which were accounted for at cost. We do not have the ability to exercise significant influence over the investees' operating and financial policies and do not hold investments in common stock or in-substance common stock in such entities. As of September 30, 2023 and December 31, 2022, we also had investments in private companies of \$30.0 million and \$28.3 million, respectively, accounted for in accordance with ASC 323-10-25, *The Equity Method of Accounting for Investments in Common Stock* ("ASC 323-10-25") as equity method investments. All such investments were included in "Other noncurrent assets" in our accompanying condensed consolidated balance sheets. For the three and nine months ended September 30, 2023, there was no provision for credit losses related to these investments.

## 5. Leases:

We have operating and finance leases for corporate offices, data centers, and certain equipment that are accounted for under ASC 842, *Leases* ("ASC 842").

The following table presents the consolidated lease cost and cash paid for amounts included in the measurement of lease liabilities for finance and operating leases for the three and nine months ended September 30, 2023 and 2022, respectively:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2023	2022	2023	2022
Lease cost:				
Operating lease cost (1)	\$ 8.2	\$ 11.6	\$ 25.6	\$ 36.8
Sublease income	(0.3)	(0.5)	(1.0)	(1.6)
Finance lease costs				
Depreciation of finance lease assets (2)	3.8	3.1	10.6	9.6
Interest on finance lease liabilities (3)	0.4	—	0.7	0.4
Total lease cost	<u>\$ 12.1</u>	<u>\$ 14.2</u>	<u>\$ 35.9</u>	<u>\$ 45.2</u>
Other information:				
Cash paid for amounts included in the measurement of lease liabilities				
Operating cash outflows from operating leases	\$ (8.2)	\$ (12.7)	\$ (25.9)	\$ (37.9)
Operating cash outflows from finance leases	\$ (0.4)	\$ —	\$ (0.7)	\$ (0.4)
Financing cash outflows from finance leases	\$ (10.4)	\$ (11.7)	\$ (13.2)	\$ (13.5)

(1) Included in "Cost of revenues" and "Selling, general and administrative" expenses in our accompanying condensed consolidated statements of operations

(2) Included in "Depreciation and amortization of fixed assets" in our accompanying condensed consolidated statements of operations

(3) Included in "Interest expense" in our accompanying condensed consolidated statements of operations

The following table presents weighted-average remaining lease terms and weighted-average discount rates for the consolidated finance and operating leases as of September 30, 2023 and 2022, respectively:

	September 30,	
	2023	2022
Weighted-average remaining lease term - operating leases (in years)	8.4	8.5
Weighted-average remaining lease term - finance leases (in years)	3.4	1.5
Weighted-average discount rate - operating leases	3.9%	3.9%
Weighted-average discount rate - finance leases	4.1%	2.6%

Our ROU assets and lease liabilities for finance leases were \$43.6 million and \$35.0 million, respectively, as of September 30, 2023. Our ROU assets and lease liabilities for finance leases were \$10.7 million and \$4.2 million, respectively, as of December 31, 2022. Our ROU assets for finance leases were included in "Fixed assets, net" in our accompanying condensed consolidated balance sheets. Our lease liabilities for finance leases were included in the "Short-term debt and current portion of long-term debt" and "Long-term debt" in our accompanying condensed consolidated balance sheets (see [Note 10](#). Debt).

Maturities of lease liabilities for the remainder of 2023 and the years through 2028 and thereafter are as follows:

	September 30, 2023	
Years Ending	Operating Leases	Finance Leases
2023	\$ 8.4	\$ 2.8
2024	32.6	14.4
2025	32.5	13.1
2026	31.0	2.9
2027	30.8	2.4
2028 and thereafter	134.1	1.9
Total lease payments	269.4	37.5
Less: Amount representing interest	(40.9)	(2.8)
Present value of total lease payments	<u>\$ 228.5</u>	<u>\$ 34.7</u>

## 6. Acquisitions:

### 2023 Acquisitions

On April 20, 2023, we acquired Krug Sachverständigen GmbH ("Krug") for a net cash purchase price of approximately \$43.3 million including working capital adjustments, of which \$3.8 million represents indemnity escrows. Krug is a Germany-based motor claims solutions provider and has established an industry-leading position in the German insurance market through highly digitalized solutions that help insurers and car manufacturers achieve better and faster customer service, leading to sustainable reductions in costs. The acquisition expands our claims and casualty offerings across Europe. Krug has become a part of our claims category within our Insurance segment.

On February 1, 2023, we acquired 100 percent of the stock of Maveria Holding AB ("Maveria") for a net cash purchase price of \$28.3 million, of which \$4.2 million represents indemnity escrows. Maveria, a Sweden-based InsurTech firm with a regional presence and established customer base for its personal injury claims management platform, has become a part of the claims category within our Insurance segment. Maveria will support our expansion in continental Europe and our continued growth as a technology and analytics partner to the global insurance industry.

The "Other" column includes other immaterial acquisitions that have occurred during the period. The preliminary purchase price allocation of the 2023 acquisitions resulted in the following:

	<b>Krug</b>	<b>Other</b>	<b>Total</b>
Cash and cash equivalents	\$ 7.0	\$ 1.0	\$ 8.0
Accounts receivable	1.8	0.8	2.6
Other current assets	3.8	0.1	3.9
Fixed assets	0.2	0.1	0.3
Operating lease right-of-use assets, net	—	0.2	0.2
Intangible assets	15.1	18.4	33.5
Goodwill	33.4	23.0	56.4
Total assets acquired	61.3	43.6	104.9
Accounts payable and accrued liabilities	5.8	2.1	7.9
Deferred revenues	—	0.1	0.1
Operating lease liabilities	—	0.2	0.2
Deferred income tax, net	5.1	3.8	8.9
Other noncurrent liabilities	0.1	1.5	1.6
Total liabilities assumed	11.0	7.7	18.7
Net assets acquired	50.3	35.9	86.2
Less: cash acquired	7.0	1.0	8.0
Net cash purchase price	\$ 43.3	\$ 34.9	\$ 78.2

The preliminary amounts assigned to intangible assets by type for the 2023 acquisitions are summarized in the table below:

	<b>Weighted Average Useful Life (in years)</b>	<b>Total</b>
Technology-based	5	\$ 9.9
Marketing-related	2	0.5
Customer-related	13	23.1
Total intangible assets		\$ 33.5

The preliminary allocations of the purchase price for the 2023 and 2022 acquisitions with less than a year of ownership are subject to revisions as additional information is obtained about the facts and circumstances that existed as of each acquisition date. The revisions may have a significant impact on our condensed consolidated financial statements. The allocations of the purchase price will be finalized once all the information that was known as of the acquisition date is obtained and analyzed, but not to exceed one year from the acquisition date. The primary areas of the purchase price allocation that are not yet finalized relate to income and non-income taxes, deferred revenues, the valuation of intangible assets acquired, and residual goodwill. The goodwill associated with our acquisitions includes the acquired assembled workforce, the value associated with the opportunity to leverage the work force to continue to develop the technology and content assets, as well as our ability to grow through adding additional customer relationships or new solutions in the future. The \$56.4 million in goodwill associated with our acquisitions, is not deductible for tax purposes. The preliminary amounts assigned to intangible assets by type for these acquisitions were based upon our valuation model and historical experiences with entities with similar business characteristics.

For the three and nine months ended September 30, 2023, we incurred transaction costs of \$0.1 million and \$2.0 million, respectively. The transaction costs were included within "Selling, general and administrative" expenses in our accompanying condensed consolidated statements of operations. The 2023 acquisitions were immaterial to our condensed consolidated statement of operations for the three and nine months ended September 30, 2023 and 2022, and therefore, supplemental information disclosure on an unaudited pro forma basis is not presented.

#### ***Acquisition Escrows and Related Liabilities***

Pursuant to the related acquisition agreements, we have funded various escrow accounts to satisfy pre-acquisition indemnity and tax claims arising subsequent to the applicable acquisition dates. At September 30, 2023 and December 31, 2022, the current portion of the escrows amounted to \$3.7 million and \$0.0 million, respectively. There were no noncurrent portions of the escrows. The current portion of the escrows have been included in "Other current assets" in our accompanying condensed consolidated balance sheets.

As of September 30, 2023, the acquisitions of Infutor Data Solutions, Krug, Maveria, and Morning Data Limited included acquisition-related contingent payments, for which the sellers of these acquisitions could receive additional payments by achieving the specific predetermined revenue, EBITDA, and/or EBITDA margin earn-out targets for exceptional performance. We believe that the liabilities recorded as of September 30, 2023 and December 31, 2022 reflect the best estimate of acquisition-related contingent payments. The associated current portion of the contingent payments were \$8.0 million and \$29.9 million as of September 30, 2023 and December 31, 2022, respectively. The associated noncurrent portion of contingent payments were \$2.0 million and \$0.0 million as of September 30, 2023 and December 31, 2022, respectively.

## 7. Dispositions and Discontinued Operations:

On February 1, 2023, we completed the sale of our Energy business to Planet Jersey Buyer Ltd, an entity that was formed on behalf of, and is controlled by, The Veritas Capital Fund VIII, L.P. and its affiliated funds and entities ("Veritas Capital"), for a net cash sale price of \$3,066.4 million paid at closing (reflecting a base purchase price of \$3,100.0 million, subject to customary purchase price adjustments for, among other things, the cash, working capital, and indebtedness of the companies as of the closing) and up to \$200.0 million of additional contingent cash consideration based on Veritas Capital's future return on its investment paid through a Class C Partnership interest.

The Energy business, which was part of our Energy and Specialized Markets segment, was classified as discontinued operations per ASC 205-20 as we determined, qualitatively and quantitatively, that this transaction represented a strategic shift that had a major effect on our operations and financial results. Accordingly, all results of the Energy business have been removed from continuing operations and presented as discontinued operations in our consolidated statements of operations for all periods presented. Additionally, all assets and liabilities of the Energy business were classified as assets and liabilities held for sale within our consolidated balance sheet as of December 31, 2022. In connection with the held for sale classification, we recognized an impairment of \$303.7 million on the remeasurement of the disposal group held for sale, which has been included in discontinued operations in our consolidated statement of operations. Upon classification of the Energy business as held for sale, its cumulative foreign currency translation adjustment within shareholders' equity was included with its carrying value, which primarily resulted in the impairment. On February 1, 2023, we closed on and completed the sale of our Energy business. As a result of the sale, we recognized a loss of \$128.4 million. In the second quarter of 2023, we incurred an additional loss of \$6.9 million as part of the true up of the closing adjustments.

The following table presents the financial results from discontinued operations, net of income taxes in our consolidated statement of income for the periods indicated:

	For the Three Months Ended September 30,		For the Nine Months Ended September 30,	
	2023	2022	2023	2022
Revenues	\$ -	\$ 135.2	\$ 46.8	\$ 400.6
Operating expenses:				
Cost of revenues (exclusive of items shown separately below)	-	51.6	18.2	154.0
Selling, general and administrative	-	29.4	33.1	86.4
Depreciation and amortization of fixed assets	-	10.2	-	30.0
Amortization of intangible assets	-	18.6	-	63.5
Other operating loss, net	-	2.5	135.3	2.5
Total operating expenses	-	112.3	186.6	336.4
Operating income (loss)	-	22.9	(139.8)	64.2
Other income (expense):				
Investment income (loss) and others, net	-	3.6	(5.5)	10.8
Income (loss) from discontinued operations before income taxes	-	26.5	(145.3)	75.0
Income tax expense	-	(2.8)	(0.2)	(8.3)
Income (loss) from discontinued operations, net of income taxes	\$ -	\$ 23.7	\$ (145.5)	\$ 66.7



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The following table presents the aggregate carrying amounts of the held for sale assets and liabilities of the Energy business prior to the disposition on February 1, 2023 and as of December 31, 2022:

	February 1, 2023	December 31, 2022
Cash and Cash Equivalents	\$ 86.3	\$ 180.2
Accounts receivable, net	187.1	150.8
Prepaid expenses	17.6	17.8
Other current assets	13.8	13.8
Total current assets:	304.8	362.6
Fixed assets, net	165.2	157.1
Operating lease right-of-use assets, net	29.7	29.8
Intangible assets, net	625.9	616.9
Goodwill	2,165.7	2,136.3
Other noncurrent assets	18.9	16.3
Total noncurrent assets	3,005.4	2,956.4
Total assets held for sale	3,310.2	3,319.0
Net impairment of asset group <sup>(1)</sup>	(227.8)	(227.8)
Total assets held for sale, net	\$ 3,082.4	\$ 3,091.2
Accounts payable and accrued liabilities	\$ 77.6	\$ 68.6
Operating lease liabilities	7.6	6.9
Deferred revenues	207.4	176.6
Income taxes payable	13.6	30.2
Current liabilities held-for-sale	306.2	282.3
Deferred income tax liabilities	146.2	144.1
Noncurrent lease liabilities	30.0	30.8
Other noncurrent liabilities	2.5	2.7
Noncurrent liabilities held-for-sale	178.7	177.6
Total liabilities held for sale	\$ 484.9	\$ 459.9

(1) In connection with the held for sale classification, we recognized a \$303.7 million impairment, partially offset by a deferred tax benefit of \$75.9 million on the remeasurement of the disposal group held for sale. This impairment was charged to a contra asset account within "Other noncurrent assets" per ASC 205-20.

The consolidated statements of cash flows have not been adjusted to separately disclose cash flows related to discontinued operations. The following table presents selected cash flow information associated with our discontinued operations:

	For the Three Months Ended September 30,		For the Nine Months Ended September 30,	
	2023	2022	2023	2022
Significant non-cash operating activities:				
Depreciation and amortization of fixed assets	\$ -	\$ 10.2	\$ -	\$ 30.0
Amortization of intangible assets	-	18.6	-	63.5
Operating lease right-of-use assets, net	-	(1.1)	0.1	7.1
Investing activities:				
Capital expenditures	-	(18.3)	(6.5)	(48.2)
Supplemental disclosures:				
Fixed assets included in accounts payable and accrued liabilities	-	0.2	-	0.2

## 8. Goodwill and Intangible Assets:

The following is a summary of the change in goodwill from December 31, 2022 through September 30, 2023, for our Insurance operating segment:

	<b>Insurance</b>
<b>Goodwill at December 31, 2022</b>	<b>\$ 1,676.0</b>
Acquisitions(1)	56.4
Purchase accounting reclassifications	(0.1)
Foreign currency translation adjustment	(0.5)
<b>Goodwill at September 30, 2023</b>	<b>\$ 1,731.8</b>

(1) See [Note 6](#). Acquisitions for more information.

Goodwill and intangible assets with indefinite lives are subject to impairment testing annually as of June 30, or whenever events or changes in circumstances indicate that the carrying amount may not be fully recoverable. When evaluating goodwill for impairment, we may decide to first perform a qualitative assessment, or “Step Zero” impairment test, to determine whether it is more likely than not that impairment has occurred. The qualitative assessment includes a review of macroeconomic conditions, industry and market considerations, internal cost factors, and our own overall financial and share price performance, among other factors. If we do not perform a qualitative assessment, or if we determine that it is more likely than not that the carrying amounts of our reporting units exceeds their fair value, we perform a quantitative assessment and calculate the estimated fair value of the respective reporting unit. If the carrying amount of a reporting unit’s goodwill exceeds the fair value of that goodwill, an impairment loss is recognized. As of June 30, 2023, we completed our Step Zero impairment test at the reporting unit level and determined it was not more likely than not that the carrying values of our reporting units exceeded their fair values. We did not recognize any additional impairment charges related to our goodwill and indefinite-lived intangible assets. During the three months ended September 30, 2023, we continued to monitor these reporting units for events that would trigger an interim impairment test; we did not identify any such events.

There were no impairments to long lived assets for the three months ended September 30, 2023 and 2022. Impairments to long-lived assets for the nine months ended September 30, 2023 and 2022 were \$0.0 million and \$73.7 million, respectively, and are included within “Other operating loss (income), net” in our condensed consolidated statements of operations.

Our intangible assets and related accumulated amortization consisted of the following:

	<b>Weighted Average Useful Life (in years)</b>	<b>Cost</b>	<b>Accumulated Amortization</b>	<b>Net</b>
<b>September 30, 2023</b>				
Technology-based	8	\$ 365.1	\$ (251.1)	\$ 114.0
Marketing-related	6	41.9	(37.4)	4.5
Contract-based	6	5.0	(5.0)	—
Customer-related	13	533.1	(177.9)	355.2
Database-based	8	15.2	(7.4)	7.8
Total intangible assets		<u>\$ 960.3</u>	<u>\$ (478.8)</u>	<u>\$ 481.5</u>
<b>December 31, 2022</b>				
Technology-based	8	\$ 355.1	\$ (229.3)	\$ 125.8
Marketing-related	6	41.3	(35.5)	5.8
Contract-based	6	5.0	(5.0)	—
Customer-related	13	510.7	(146.7)	364.0
Database-based	8	15.0	(5.8)	9.2
Total intangible assets		<u>\$ 927.1</u>	<u>\$ (422.3)</u>	<u>\$ 504.8</u>

Amortization expense related to intangible assets for the three months ended September 30, 2023 and 2022 was \$19.6 million and \$18.0 million, respectively. Amortization expense related to intangible assets for nine months ended September 30, 2023 and 2022 was \$56.1 million and \$57.5 million, respectively. Estimated amortization expense for the remainder of 2023 and the years through 2028 and thereafter for intangible assets subject to amortization is as follows:

Years Ending	Amount
2023	\$ 18.3
2024	70.8
2025	61.9
2026	60.0
2027	51.9
2028 and thereafter	218.6
Total	<u>\$ 481.5</u>

**9. Income Taxes:**

Our effective tax rate for the three and nine months ended September 30, 2023 was 25.0% and 25.3% compared to the effective tax rate for the three and nine months ended September 30, 2022 of 24.2% and 19.2%. The effective tax rate for the three months ended September 30, 2023 was higher than the effective tax rate for the three months ended September 30, 2022 primarily due to a litigation reserve expense that is anticipated to be nondeductible recorded in the current period. This increase was partially offset by higher tax benefits from equity compensation in the current period versus the prior period. The effective tax rate for the nine months ended September 30, 2023 was higher than the effective tax rate for the nine months ended September 30, 2022 primarily due to a 2022 tax rate benefit in connection with the sale of our environmental health and safety business for which a benefit was recognized for the difference between book and tax basis of our investment. In addition, the tax rate for the nine months ended September 30, 2023 was higher than the prior period due to tax charges incurred in structuring the Energy sale completed in the first quarter. The difference between statutory tax rates and our effective tax rate is primarily due to state and local taxes, partially offset by tax benefits attributable to equity compensation.

# 10. Debt:

The following table presents short-term and long-term debt by issuance as of September 30, 2023 and December 31, 2022:

	Issuance Date	Maturity Date	2023	2022
Short-term debt and current portion of long-term debt:				
Credit Facilities:				
Syndicated revolving credit facility	Various	Various	\$ —	\$ 990.0
Bilateral revolving credit facility	Various	Various	—	275.0
Bilateral term loan facility	Various	Various	—	125.0
Finance lease liabilities (1)	Various	Various	12.4	2.9
Short-term debt and current portion of long-term debt			12.4	1,392.9
Long-term debt:				
Senior notes:				
3.625% senior notes, less unamortized discount and debt issuance costs of \$(9.6) and \$(10.0), respectively	5/13/2020	5/15/2050	490.4	490.0
4.125% senior notes, inclusive of unamortized premium, and net of unamortized discount and debt issuance costs of \$8.2 and \$9.4, respectively	3/6/2019	3/15/2029	608.2	609.4
4.000% senior notes, less unamortized discount and debt issuance costs of \$(2.0) and \$(2.8), respectively	5/15/2015	6/15/2025	898.0	897.2
5.500% senior notes, less unamortized discount and debt issuance costs of \$(3.9) and \$(4.0), respectively	5/15/2015	6/15/2045	346.2	346.0
5.750 senior notes, less unamortized discount and debt issuance costs of \$(9.1) and \$0, respectively	3/3/2023	4/1/2033	490.9	—
Finance lease liabilities (1)	Various	Various	22.3	1.3
Syndicated revolving credit facility debt issuance costs	Various	Various	(1.6)	(0.7)
Long-term debt			2,854.4	2,343.2
Total debt			\$ 2,866.8	\$ 3,736.1

(1) Refer to [Note 5](#). Leases

## Senior Notes

As of September 30, 2023 and December 31, 2022, we had senior notes with an aggregate principal amount of \$2,850.0 million and \$2,350.0 million outstanding, respectively, and were in compliance with our financial and other covenants.

On March 3, 2023, we completed an issuance of \$500.0 million aggregate principal amount of 5.75% senior notes due in 2033 (the "2033 Senior Notes"). The 2033 Senior Notes mature on April 1, 2033 and accrue interest at a fixed rate of 5.75% per annum. Interest is payable semiannually on April 1st and October 1st of each year, beginning October 1, 2023. The 2033 Senior Notes were issued at a discount of \$4.7 million and we incurred debt issuance costs of \$5.5 million. The original issuance discount and debt issuance costs were recorded in "Long-term debt" in the accompanying condensed consolidated balance sheets and these costs will be amortized to "Interest expense" in the accompanying consolidated statements of operations over the life of the 2033 Senior Notes. The net proceeds from the issuance of the 2033 Senior Notes were utilized to partially repay the Syndicated Revolving Credit Facility and for general corporate purposes. The indenture governing the 2033 Senior Notes restricts our ability to, among other things, create certain liens, enter into sale/leaseback transactions and consolidate with, sell, lease, convey or otherwise transfer all or substantially all of our assets, or merge with or into, any other person or entity.

*Credit Facilities*

We have a syndicated revolving credit facility ("Syndicated Revolving Credit Facility") with a borrowing capacity of \$1,000.0 million with Bank of America N.A., HSBC Bank USA, N.A., JP Morgan Chase Bank, N.A., Wells Fargo Bank, National Association, Citibank, N.A., Morgan Stanley Bank, N.A., TD Bank, N.A., Goldman Sachs Bank USA, and the Northern Trust Company. The Syndicated Revolving Credit Facility may be used for general corporate purposes, including working capital needs and capital expenditures, acquisitions, dividend payments, and the share repurchase program (the "Repurchase Program"). As of September 30, 2023, we were in compliance with all financial and other debt covenants under our Syndicated Revolving Credit Facility. As of September 30, 2023 and December 31, 2022, the available capacity under the Syndicated Revolving Credit Facility was \$995.5 million and \$5.6 million, which takes into account outstanding letters of credit of \$4.5 million and \$4.4 million, respectively.

On April 5, 2023, we entered into the Fifth Amendment (the "Amendment") to the committed senior unsecured Syndicated Revolving Credit Facility with Bank of America, N.A. as administrative agent. The Amendment does not change the current borrowing capacity of \$1,000.0 million, but does extend the maturity date to April 5, 2028. Interest on borrowings under the Amendment is payable at an interest rate of SOFR plus 100.0 to 162.5 basis points, depending upon our public debt rating. A commitment fee on any unused commitment is payable periodically and may range from 8.0 to 17.5 basis points based upon our public debt rating. The Syndicated Revolving Credit Facility, as amended by the Amendment, also contains certain financial and other covenants that, among other things, impose certain restrictions on indebtedness, liens, investments, and capital expenditures. These covenants place restrictions on mergers, asset sales, sale/leaseback transactions, and certain transactions with affiliates. The financial covenants require that, at the end of any fiscal quarter, we have a consolidated funded debt leverage ratio of less than 3.75 to 1.0. At our election, the maximum consolidated funded debt leverage ratio could be permitted to increase to 4.50 to 1.0 (no more than once) and to 4.25 to 1.0 (no more than once) in connection with the closing of a permitted acquisition. The Syndicated Revolving Credit Facility may be used for general corporate purposes, including working capital needs and capital expenditures, acquisitions, dividend payments, and the share repurchase program (the "Repurchase Program"). In connection with the Amendment, we incurred additional debt issuance costs of \$1.2 million, which will be amortized to "Interest expense" within the accompanying condensed consolidated statements of operations over the remaining life of the Credit Facility.

We also maintained a \$125.0 million Bilateral Term Loan Facility and a \$275.0 million Bilateral Revolving Credit Facility (together the "Bilateral Credit Facilities") that matured on September 9, 2023 and October 2, 2023, respectively. The Bilateral Credit Facilities carried an interest rate of 135 basis points plus the one-month BSBY and was used for general corporate purposes, including working capital needs and capital expenditures, acquisitions, dividend payments, and the Repurchase Program. We have had no outstanding borrowings under our Bilateral Credit Facilities during 2023 through the maturity dates. The Bilateral Credit Facilities have not been renewed.

## 11. Stockholders' Equity:

We have 2,000,000,000 shares of authorized common stock as of September 30, 2023 and December 31, 2022. Our common shares have rights to any dividend declared by the board of directors (the "Board"), subject to any preferential or other rights of any outstanding preferred stock, and voting rights to elect all current members of the Board. At September 30, 2023 and December 31, 2022, the adjusted closing price of our common stock was \$236.24 and \$176.42 per share, respectively.

We have 80,000,000 shares of authorized preferred stock, par value \$0.001 per share. The preferred shares have preferential rights over the common shares with respect to dividends and net distribution upon liquidation. We did not issue any preferred shares as of September 30, 2023 and December 31, 2022.

On February 14, 2023, April 25, 2023, and July 26, 2023, our Board approved a cash dividend of \$0.34 and per share of common stock issued and outstanding to the holders of record as of March 15, 2023, June 15, 2023, and September 15, 2023, respectively. Cash dividends of \$147.9 million and \$147.2 million were paid during the nine months ended September 30, 2023 and 2022, respectively, and recorded as a reduction to retained earnings.

### *Share Repurchase Program*

In December 2022 and March 2023, we entered into Accelerated Share Repurchase ("ASR") agreements (the "December 2022 ASR Agreement" and "March 2023 ASR Agreement," respectively) to repurchase shares of our common stock for an aggregate purchase price of \$250.0 million and \$2.5 billion, respectively, with Bank of America USA, N.A., with respect to the December 2022 ASR agreement and Citibank, N.A., and Goldman Sachs & Co. LLC with respect to the March 2023 ASR agreements. Each ASR agreement is accounted for as a treasury stock transaction and forward stock purchase agreement indexed to our common stock. The forward stock purchase agreement is classified as an equity instrument under ASC 815-40, *Contracts in Entity's Own Equity* ("ASC 815-40") and deemed to have a fair value of zero at the respective effective date. Upon payment of the aggregate purchase price on December 14, 2022 and March 7, 2023, we received an aggregate delivery of 1,168,224 and 10,655,301 shares of our common stock, respectively. Upon the final settlement of the December 2022 ASR agreement in February 2023, we received an additional 247,487 shares as determined based on the volume weighted average share price of our common stock of \$176.68 during the term of the ASR agreement, minus an agreed upon discount. We expect the March 2023 ASR agreements to settle in the fourth quarter of 2023, at which point we may be entitled to receive additional shares of our common stock or, under certain limited circumstances, be required to deliver shares to the counterparties. The aggregate purchase price was recorded as a reduction to stockholders' equity in our condensed consolidated statements of changes in stockholders' equity for the nine months ended September 30, 2023. These repurchases for the nine months ended September 30, 2023 resulted in a reduction of outstanding shares used to calculate the weighted average common shares outstanding for basic and diluted earnings per share ("EPS").

In the third quarter, we also repurchased an additional 208,422 shares of common stock at an average price of \$239.20 per share.

During the nine months ended September 30, 2023, we repurchased 11,111,210 shares of common stock with an aggregate value of \$2,106.6 million as part of the Repurchase Program, inclusive of the ASR transactions, at a weighted average price of \$189.59 per share. We utilized cash received from the sale of our Energy business. As of September 30, 2023, we had \$891.5 million available to repurchase shares through our Repurchase Program, inclusive of the \$3.0 billion authorization, which became effective as of the closing of the sale of our Energy business on February 1, 2023.

The Inflation Reduction Act of 2022, which was enacted into law on August 16, 2022, imposed a nondeductible 1% excise tax on the net value of certain stock repurchases made after December 31, 2022. Through the third quarter of 2023, we recorded total excise tax of \$18.3 million, which has been included within treasury stock, as part of the cost basis of the stock repurchased, and other current liabilities in our condensed consolidated balance sheet as of September 30, 2023.

### Treasury Stock

As of September 30, 2023, our treasury stock consisted of 399,037,784 shares of common stock, carried at cost. During the nine months ended September 30, 2023, we transferred 1,375,328 shares of common stock from the treasury shares at a weighted average treasury stock price of \$19.39 per share.

### Earnings Per Share

Basic EPS is computed by dividing net income attributable to Verisk by the weighted average number of common shares outstanding during the period. The computation of diluted EPS is similar to the computation of basic EPS except that the denominator is increased to include the number of additional common shares that would have been outstanding, using the treasury stock method, if the dilutive potential common shares, including vested and nonvested stock options, nonvested restricted stock awards, nonvested restricted stock units, nonvested performance awards consisting of performance share units ("PSU"), and nonvested deferred stock units, had been issued.

The following is a presentation of the numerators and denominators of the basic and diluted EPS computations for the three and nine months ended September 30, 2023 and 2022:

	<b>Three Months Ended September 30,</b>		<b>Nine Months Ended September 30,</b>	
	<b>2023</b>	<b>2022</b>	<b>2023</b>	<b>2022</b>
Numerator used in basic and diluted EPS:				
Income from continuing operations	\$ 187.4	\$ 165.8	\$ 586.1	\$ 826.4
Less: Net income attributable to noncontrolling interests	-	(0.1)	-	(0.3)
Income (loss) from discontinued operations, net of tax	—	23.7	(145.5)	66.7
Net income attributable to Verisk	<u>\$ 187.4</u>	<u>\$ 189.4</u>	<u>\$ 440.6</u>	<u>\$ 892.8</u>
Denominator:				
Weighted average number of common shares used in basic EPS	145,011,020	156,940,608	147,292,590	158,531,439
Effect of dilutive shares:				
Potential common shares issuable from stock options and stock awards	731,499	1,037,998	691,396	1,048,823
Weighted average number of common shares and dilutive potential common shares used in diluted EPS	<u>145,742,519</u>	<u>157,978,606</u>	<u>147,983,986</u>	<u>159,580,262</u>

The potential shares of common stock that were excluded from diluted EPS were 89,792 and 1,321,733 for the three months ended September 30, 2023 and 2022, and 716,783 and 1,365,720 for the nine months ended September 30, 2023 and 2022, respectively, because the effect of including these potential shares was anti-dilutive.

### Accumulated Other Comprehensive Income (Loss)

The following is a summary of accumulated other comprehensive income (loss) as of September 30, 2023 and December 31, 2022:

	<b>2023</b>	<b>2022</b>
Foreign currency translation adjustment	\$ 107.7	\$ (636.9)
Pension and postretirement adjustment, net of tax	(91.9)	(94.3)
Accumulated other comprehensive income (loss)	<u>\$ 15.8</u>	<u>\$ (731.2)</u>



The before-tax and after-tax amounts of other comprehensive income (loss) income for the three and nine months ended September 30, 2023 and 2022 are summarized below:

	Before Tax	Tax (Expense) Benefit	After Tax
<b>For the Three Months Ended September 30, 2023</b>			
Foreign currency translation adjustment attributable to Verisk	\$ (30.7)	\$ —	\$ (30.7)
Foreign currency translation adjustment attributable to noncontrolling interests	(1.1)	—	(1.1)
Foreign currency translation adjustment	(31.8)	—	(31.8)
Pension and postretirement adjustment before reclassifications	2.3	(0.5)	1.8
Amortization of net actuarial loss and prior service benefit reclassified from accumulated other comprehensive losses (1)	(1.3)	0.3	(1.0)
Pension and postretirement adjustment	1.0	(0.2)	0.8
Total other comprehensive loss	\$ (30.8)	\$ (0.2)	\$ (31.0)
<b>For the Three Months Ended September 30, 2022</b>			
Foreign currency translation adjustment attributable to Verisk	\$ (233.0)	\$ —	\$ (233.0)
Foreign currency translation adjustment attributable to noncontrolling interests	(1.2)	—	(1.2)
Foreign currency translation adjustment	(234.2)	—	(234.2)
Pension and postretirement adjustment before reclassifications	1.5	(0.4)	1.1
Amortization of net actuarial loss and prior service benefit reclassified from accumulated other comprehensive losses (1)	(0.9)	0.1	(0.8)
Pension and postretirement adjustment	0.6	(0.3)	0.3
Total other comprehensive loss	\$ (233.6)	\$ (0.3)	\$ (233.9)
	Before Tax	Tax (Expense) Benefit	After Tax
<b>For the Nine Months Ended September 30, 2023</b>			
Foreign currency translation adjustment attributable to Verisk	\$ 44.0	\$ —	\$ 44.0
Foreign currency translation adjustment attributable to noncontrolling interests	(1.2)	—	(1.2)
Cumulative translation adjustment recognized upon deconsolidation of the Energy business	700.6	—	700.6
Foreign currency translation adjustment	743.4	—	743.4
Pension and postretirement adjustment before reclassifications	7.2	(1.7)	5.5
Amortization of net actuarial loss and prior service benefit reclassified from accumulated other comprehensive losses (1)	(4.1)	1.0	(3.1)
Pension and postretirement adjustment	3.1	(0.7)	2.4
Total other comprehensive gain	\$ 746.5	\$ (0.7)	\$ 745.8
<b>For the Nine Months Ended September 30, 2022</b>			
Foreign currency translation adjustment attributable to Verisk	\$ (522.8)	\$ —	\$ (522.8)
Foreign currency translation adjustment attributable to noncontrolling interests	(2.7)	—	(2.7)
Foreign currency translation adjustment	(525.5)	-	(525.5)
Pension and postretirement adjustment before reclassifications	4.2	(1.1)	3.1
Amortization of net actuarial loss and prior service benefit reclassified from accumulated other comprehensive losses (1)	(2.4)	0.6	(1.8)
Pension and postretirement adjustment	1.8	(0.5)	1.3
Total other comprehensive loss	\$ (523.7)	\$ (0.5)	\$ (524.2)

(1) These accumulated other comprehensive loss components, before tax, are included under "Cost of revenues" and "Selling, general and administrative" in our accompanying condensed consolidated statements of operations. These components are also included in the computation of net periodic (benefit) cost (see [Note 13](#), Pension and Postretirement Benefits for additional details).

## 12. Equity Compensation Plans:

All of our outstanding stock options, restricted stock awards, deferred stock units, and PSUs are covered under our 2021 Incentive Plan or our 2013 Incentive Plan. Awards under our 2021 Incentive Plan may include one or more of the following types: (i) stock options (both nonqualified and incentive stock options), (ii) stock appreciation rights, (iii) restricted stock, (iv) restricted stock units, (v) performance awards, (vi) other share-based awards, and (vii) cash. Employees, non-employee directors, and consultants are eligible for awards under our 2021 Incentive Plan. We transferred common stock under these plans from our treasury shares. As of September 30, 2023, there were 13,418,818 shares of common stock reserved and available for future issuance under our 2021 Incentive Plan. Cash received from stock option exercises for the nine months ended September 30, 2023 and 2022 was \$134.3 million and \$111.6 million, respectively.

We grant equity awards to our key employees. The nonqualified stock options have an exercise price equal to the adjusted closing price of our common stock on the grant date, with a ten-year contractual term. The fair value of the restricted stock is determined using the closing price of our common stock on the grant date. The restricted stock is not assignable or transferable until it becomes vested. PSUs vest at the end of a three-year performance period, subject to the recipient's continued service. Each PSU represents the right to receive one share of our common stock and the ultimate realization is based on our achievement of certain market and financial performance criteria and may range from 0% to 200% of the recipient's target levels of 100% established on the grant date. The fair value of PSUs is determined on the grant date using the Monte Carlo Simulation model. We recognize the expense of the equity awards ratably over the vesting period, which could be up to four years.

In January 2023, we granted 205,034 nonqualified stock options, 177,619 shares of restricted stock, and 48,486 PSUs to key employees. The nonqualified stock options and restricted stock have a graded service vesting period of four years. The PSUs granted consisted of 29,783 PSUs that are based on the achievement of relative total shareholder return as compared to the companies that comprise the S&P 500 index ("TSR-based PSUs") and 18,703 PSUs that are tied to the achievement of certain financial performance conditions, namely incremental return on invested capital ("ROIC-based PSUs"). Each of the TSR-based PSUs and ROIC-based PSUs have a three-year performance period, subject to the recipients' continued service. The grant date fair value of the ROIC-based PSUs is determined using the closing price of our common stock on the grant date. The related performance condition is driven by the incremental return on invested capital based on net operating profit. The ultimate realization of the PSUs may range from 0% to 200% of the recipient's target levels established on the grant date.

A summary of the status of the stock options, restricted stock, and PSUs awarded under our 2021 and 2013 Incentive Plans as of December 31, 2022 and September 30, 2023 and changes during the interim period are presented below:

	Stock Option			Restricted Stock		PSU	
	Number of Shares	Weighted Average Exercise Price	Aggregate Intrinsic Value	Number of Shares	Weighted Average Grant Date Fair Value Per Share	Number of Shares	Weighted Average Grant Date Fair Value Per Share
Outstanding at December 31, 2022	4,023,816	\$ 132.90	\$ 193.3	307,575	\$ 182.07	199,494	\$ 195.34
Granted	210,808	\$ 185.01		193,191	\$ 184.98	48,486	\$ 212.86
Dividend reinvestment	—	\$ —		—	\$ —	880	N/A
Exercised or lapsed	(1,224,259)	\$ 108.96	\$ 108.6	(166,492)	\$ 180.18	(45,997)	\$ 192.93
Canceled, expired or forfeited	(217,654)	\$ 187.67		(28,613)	\$ 183.00	(18,487)	\$ 205.58
Outstanding at September 30, 2023	2,792,711	\$ 143.07	\$ 260.2	305,661	\$ 185.87	184,376	\$ 199.70
Exercisable at September 30, 2023	2,021,091	\$ 126.77	\$ 221.2				
Exercisable at December 31, 2022	2,702,075	\$ 110.02	\$ 182.6				
Nonvested at September 30, 2023	771,620			305,661		184,376	
Expected to vest at September 30, 2023	630,249			266,300		227,124 (1)	

(1) Includes estimated performance achievement

The fair value of the stock options granted was estimated using a Black-Scholes valuation model that uses the weighted average assumptions noted in the following table for the nine months ended September 30, 2023 and 2022:

	2023		2022	
	Black-Scholes		Black-Scholes	
Option pricing model	27.27	%	25.33	%
Expected volatility	3.77	%	1.55	%
Risk-free interest rate	4.0		4.2	
Expected term in years	0.66	%	0.60	%
Dividend yield	\$48.05		\$42.25	
Weighted average grant date fair value per stock option				

The expected term for the stock options granted was estimated based on studies of historical experience and projected exercise behavior. However, for certain awards granted, for which no historical exercise pattern exists, the expected term was estimated using the simplified method. The risk-free interest rate is based on the yield of U.S. Treasury zero coupon securities with a maturity equal to the expected term of the equity award. The volatility factor is calculated using historical daily closing prices over the most recent period commensurate with the expected term of the stock option awards. The expected dividend yield was based on our expected annual dividend rate on the date of grant.

Intrinsic value for stock options is calculated based on the exercise price of the underlying awards and the adjusted closing price of our common stock as of the reporting date. Excess tax benefits from stock-based compensation were recorded as income tax benefit in our condensed consolidated statements of operations. This tax benefit is calculated as the excess of the intrinsic value of options exercised and restricted stock lapsed in excess of compensation recognized for financial reporting purposes. The weighted average remaining contractual terms were 5.81 years and 5.02 years for the outstanding and exercisable stock options, respectively, as of September 30, 2023.

For the nine months ended September 30, 2023, there was \$91.1 million of total unrecognized compensation costs, exclusive of the impact of vesting upon retirement eligibility, related to nonvested stock-based compensation arrangements granted under our 2021 and 2013 Incentive Plans. That cost is expected to be recognized over a weighted average period of 2.29 years.

Our U.K. Sharesave Plan offers qualifying employees in the United Kingdom the opportunity to own shares of our common stock. Employees who elect to participate are granted stock options, of which the exercise price is equal to the average of the closing price on the five trading days immediately preceding the plan invitation date discounted by 5%, and enter into a savings contract, the proceeds of which are then used to exercise the options upon the three-year maturity of the savings contract. During the nine months ended September 30, 2023 and 2022, we granted 5,144 and 9,370 stock options respectively, under our U.K. Sharesave Plan. As of September 30, 2023, there were 450,571 shares of common stock reserved and available for future issuance under our U.K. Sharesave Plan.

Our ESPP offers eligible employees the opportunity to purchase shares of our common stock at a discount of its fair market value at the time of purchase. During the nine months ended September 30, 2023 and 2022, we issued 14,698 and 26,643 shares of common stock at a weighted discounted price of \$205.07 and \$176.68 for the ESPP, respectively. As of September 30, 2023, there were 1,181,196 shares of common stock reserved and available for future issuance under our ESPP.

### 13. Pension and Postretirement Benefits:

We maintain a frozen qualified defined benefit pension plan for certain employees through membership in our Pension Plan for Insurance Organizations (the "Pension Plan"), a multiple-employer trust. We also apply a cash balance formula to determine future benefits. Under the cash balance formula, each participant has an account, which is credited annually based on the interest earned on the previous year-end cash balance. We also have a frozen non-qualified supplemental cash balance plan ("SERP") for certain employees. The SERP is funded from our general assets. During the first quarter of 2023, we changed the investment guidelines on our Pension Plan assets to target an investment allocation of 40% to equity securities and 60% to debt securities from our previous target allocation of 45% to equity securities and 55% to debt securities as of December 31, 2022. We also provide certain healthcare and life insurance benefits to certain qualifying active and retired employees. Our Postretirement Health and Life Insurance Plan (the "Postretirement Plan"), which has been frozen, is contributory, requiring participants to pay a stated percentage of the premium for coverage.

The components of net periodic (benefit) cost for the three and nine months ended September 30, 2023 and 2022 are summarized below:

	Pension Plan and SERP		Postretirement Plan	
	For the Three Months Ended September 30,		For the Three Months Ended September 30,	
	2023	2022	2023	2022
Interest cost	\$ 4.4	\$ 2.5	\$ —	\$ —
Expected return on plan assets	(6.0)	(4.6)	—	—
Amortization of prior service cost	0.1	—	—	—
Amortization of net actuarial loss	1.2	0.9	—	—
Net periodic (benefit) cost	\$ (0.3)	\$ (1.2)	\$ —	\$ —
Employer contributions, net	\$ 0.2	\$ 0.2	\$ 0.2	\$ 0.4

  

	Pension Plan and SERP		Postretirement Plan	
	For the Nine Months Ended September 30,		For the Nine Months Ended September 30,	
	2023	2022	2023	2022
Interest cost	\$ 13.1	\$ 8.8	\$ —	\$ 0.2
Expected return on plan assets	(18.2)	(20.4)	—	(0.2)
Amortization of prior service cost	0.2	0.1	—	—
Amortization of net actuarial loss	3.9	2.1	—	0.2
Net periodic (benefit) cost	\$ (1.0)	\$ (9.4)	\$ —	\$ 0.2
Employer contributions, net	\$ 1.5	\$ 0.6	\$ 1.0	\$ 1.1

The expected contributions to the Pension Plan, SERP, and Postretirement Plan for the year ending December 31, 2023 are consistent with the amounts previously disclosed as of December 31, 2022.

#### 14. Segment Reporting:

ASC 280-10, *Disclosures About Segments of an Enterprise and Related Information* ("ASC 280-10"), establishes standards for reporting information about operating segments. ASC 280-10 requires that a public business enterprise reports financial and descriptive information about its reportable operating segments. Operating segments are components of an enterprise for which separate financial information is available that is evaluated regularly by the chief operating decision maker ("CODM") in deciding how to allocate resources and in assessing performance. Our President and Chief Executive Officer ("CEO") is identified as the CODM as defined by ASC 280-10.

Each of the reportable segments, Insurance, Energy and Specialized Markets, and Financial Services, has a portion of its revenue from more than one of the three revenue types described within our revenue recognition policy. Below is the overview of the solutions offered within each reportable segment.

**Insurance:** We are the leading provider of statistical, actuarial, and underwriting data for the U.S. P&C insurance industry. Our databases include cleansed and standardized records describing premiums and losses in insurance transactions, casualty and property risk attributes for commercial buildings and their occupants, and fire suppression capabilities of municipalities. We use this data to create policy language and proprietary risk classifications that are industry standards and to generate prospective loss cost estimates used to price insurance policies, which are accessed via a hosted platform. We also develop solutions that our customers use to analyze key processes in managing risk. Our combination of algorithms and analytic methods incorporates our proprietary data to generate solutions. We also help businesses and governments better anticipate and manage climate and weather-related risks. In most cases, our customers integrate the solutions into their models, formulas or underwriting criteria in order to predict potential loss events, ranging from hurricanes to earthquakes. We develop catastrophe and extreme event models and offer solutions covering natural and man-made risks, including acts of terrorism. We further develop solutions that allow customers to quantify costs after loss events occur. Our multiter, multispectral terrestrial imagery and data acquisition, processing, analytics, and distribution system using the remote sensing and machine learning technologies help gather, store, process, and deliver geographic and spatially referenced information that supports uses in many markets. Additionally, we offer fraud-detection solutions including review of data on claim histories, analysis of claims to find emerging patterns of fraud, and identification of suspicious claims in the insurance sector. Our underwriting, insurance anti-fraud claims, catastrophe modeling, and loss quantification solutions are included in this segment.

**Energy and Specialized Markets:** This segment was comprised of our Energy business and Specialized Markets business. On March 11, 2022, we completed the sale of 3E Company Environmental, Ecological and Engineering, which made up the Specialized Markets within this segment. Subsequently, on October 28, 2022, we entered into an equity purchase agreement to sell our Energy business. We determined that the sale of our Energy business met the "discontinued operations" criteria in accordance with ASC 205-20 in the fourth quarter of 2022 due to its relative size and strategic rationale. On February 1, 2023, we completed the sale of our Energy business, which made up the Energy with this "Energy and Specialized Markets" segment. Prior to the sale, we were a leading provider of data analytics via hosted platform for the global energy, chemicals, and metals and mining industries. Our research and consulting solutions focused on exploration strategies and screening, asset development and acquisition, commodity markets, and corporate analysis in the areas of business environment, business improvement, business strategies, commercial advisory, and transaction support. We gathered and managed proprietary information, insight, and analysis on oil and gas fields, mines, refineries, and other assets across the interconnected global energy sectors to advise customers in making asset investment and portfolio allocation decisions. Our analytical tools measured and observed environmental properties and translated those measurements into actionable information based on customer needs. In addition, we provided market and cost intelligence to energy companies to optimize financial results. We further offered a suite of data and information services that enable improved compliance with global Environmental Health and Safety requirements related to the safe manufacturing, distribution, transportation, usage, and disposal of chemicals and products.

**Financial Services:** On April 8, 2022, we completed the sale of this segment. Prior to the sale, we maintained a bank account consortia to provide competitive benchmarking, decisioning algorithms, business intelligence, and customized analytic services that help financial institutions, payment networks and processors, alternative lenders, regulators, and merchants make better strategy, marketing, and risk decisions. Customers applied our solutions in the areas of tailored data management and media effectiveness that include business intelligence platforms, profile views, mobile data solutions, enterprise database services, and fraud risk scoring algorithms for marketing, fraud, and risk mitigation.

As of February 1, 2023, we have determined that we have one operating segment and one reportable segment, Insurance, on a prospective basis. The segment is based on financial information that is utilized by the Company's CODM, who is the Company's CEO, to assess performance and allocate resources on a consolidated basis. We have included the results of our disposed of segments below for comparability purposes. We use EBITDA as the profitability measure for making decisions regarding ongoing operations. EBITDA is net income before interest expense, provision for income taxes, depreciation and amortization of fixed and intangible assets. EBITDA is the measure of operating results used to assess corporate performance and optimal utilization of debt and acquisitions. Operating expenses consist of direct and indirect costs principally related to personnel, facilities, software license fees, consulting, travel, and third-party information services. We do not allocate interest expense and provision for income taxes, since these items are not considered in evaluating the segment's overall operating performance. In addition, our CODM does not evaluate the financial performance of each segment based on assets. See Note 6. Revenues for information on disaggregated revenues by type of service and by country.

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The following tables provide our revenue and EBITDA by reportable segment for the three and nine months ended September 30, 2023 and 2022, and the reconciliation of EBITDA to income before income taxes as shown in our accompanying condensed consolidated statements of operations:

	For the Three Months Ended						
	September 30, 2023			September 30, 2022			
	Insurance	Energy and Specialized Markets	Total	Insurance	Energy and Specialized Markets	Financial Services	Total
Revenues	\$ 677.6	\$ —	\$ 677.6	\$ 610.1	\$ —	\$ —	\$ 610.1
Expenses:							
Cost of revenues (exclusive of items shown separately below)	(217.2)	—	(217.2)	(192.2)	(3.0)	—	(195.2)
Selling, general and administrative	(111.6)	—	(111.6)	(89.9)	(6.6)	—	(96.5)
Other operating loss	—	—	—	—	(3.9)	(1.4)	(5.3)
Investment (loss) income	(2.0)	—	(2.0)	(0.9)	0.3	—	(0.6)
EBITDA from discontinued operations of the Energy business	—	—	—	—	55.5	—	55.5
EBITDA	\$ 346.8	\$ —	\$ 346.8	\$ 327.1	\$ 42.3	\$ (1.4)	\$ 368.0
EBITDA from discontinued operations of the Energy business	—	—	—	—	—	—	(55.5)
Depreciation and amortization of fixed assets	—	—	(48.1)	—	—	—	(41.5)
Amortization of intangible assets	—	—	(19.6)	—	—	—	(18.0)
Interest expense	—	—	(29.4)	—	—	—	(34.4)
Income before income taxes	—	—	\$ 249.7	—	—	—	\$ 218.6

	For the Nine Months Ended						
	September 30, 2023			September 30, 2022			
	Insurance	Energy and Specialized Markets	Total	Insurance	Energy and Specialized Markets	Financial Services	Total
Revenues	\$ 2,004.2	\$ —	\$ 2,004.2	\$ 1,806.5	\$ 22.4	\$ 37.6	\$ 1,866.5
Expenses:							
Cost of revenues (exclusive of items shown separately below)	(650.3)	—	(650.3)	(576.7)	(19.1)	(23.6)	(619.4)
Selling, general and administrative	(277.4)	—	(277.4)	(266.8)	(26.7)	(7.2)	(300.7)
Other operating income (loss)	—	—	—	—	449.5	(93.3)	356.2
Investment loss	(9.3)	—	(9.3)	(2.8)	(0.4)	(0.2)	(3.4)
EBITDA from discontinued operations of the Energy business	—	(145.3)	(145.3)	—	168.6	—	168.6
EBITDA	\$ 1,067.2	\$ (145.3)	\$ 921.9	\$ 960.2	\$ 594.3	\$ (86.7)	\$ 1,467.8
EBITDA from discontinued operations of the Energy business	—	—	145.3	—	—	—	(168.6)
Depreciation and amortization of fixed assets	—	—	(139.2)	—	—	—	(121.1)
Amortization of intangible assets	—	—	(56.1)	—	—	—	(57.5)
Interest expense	—	—	(87.4)	—	—	—	(97.6)
Income before income taxes	—	—	\$ 784.5	—	—	—	\$ 1,023.0

Long-lived assets by country are provided below:

	September 30, 2023	December 31, 2022
Long-lived assets:		
U.S.	\$ 2,374.2	\$ 2,876.5
U.K.	578.7	2,428.9
Other countries	482.8	730.6
Total long-lived assets	\$ 3,435.7	\$ 6,036.0

**15. Related Parties:**

We consider our stockholders that own more than 5.0% of the outstanding stock within the class to be related parties as defined within ASC 850, *Related Party Disclosures*. For the nine months ended September 30, 2023 and 2022, we had no material transactions with related parties owning more than 5.0% of the entire class of stock.



## 16. Commitments and Contingencies:

### *ERISA Litigation*

On September 24, 2020, former employees Jillyn Peterson, Gabe Hare, Robert Heynen and Adam Krajewski ("Plaintiffs"), filed suit in the United States District Court, District of New Jersey (No. 2:20-cv-13223-CCC-MF) against Defendants Insurance Services Office Inc. ("ISO"), the Plan Administration Committee of Insurance Services Office Inc. and its members ("Committee Defendants"), and the Trust Investment Committee of Insurance Services Office Inc. and its members. The class action complaint alleges violations of the Employee Retirement Income Security Act, as amended ("ERISA"). The class is defined as all persons who were participants in or beneficiaries of the ISO 401(k) Savings and Employee Stock Ownership Plan ("Plan"), at any time between September 24, 2014 through the date of judgment. The complaint alleges that all defendants are fiduciaries with respect to the Plan. Plaintiffs challenge the amount of fees paid by Plan participants to maintain the investment funds in the plan portfolio and the amount of recordkeeper fees paid by participants. Plaintiffs allege that by permitting the payment of excessive fees, the Committee Defendants breached their ERISA duties of prudence and loyalty. Plaintiffs further allege that ISO breached its ERISA duty by failing to monitor the Committee Defendants who they allege committed known breaches of their fiduciary duties. The complaint does not specify damages but alleges the fiduciary breaches cost Plan participants millions of dollars. Defendants filed their motion to dismiss the complaint on January 12, 2021, which the court partially denied on April 13, 2021. Fact discovery was completed. The court stayed the litigation pending the outcome of the parties' mediation, but the stay was lifted on May 5, 2023. The parties engaged in expert discovery, and this matter was settled before a mediator on October 4, 2023. The parties are currently drafting settlement terms.

### *Financial Services Government Inquiries*

We continue to cooperate with a civil inquiry by the Department of Justice ("DOJ") related to government contracts within our former Financial Services segment, which was sold to TransUnion in April 2022. We are engaged in ongoing discussions regarding potential resolution of the inquiry by the DOJ. There can be no assurance that these discussions and continuing engagement will lead to resolution of the matter and we cannot anticipate the timing, outcome or possible impact of the inquiries, including any potential material adverse financial impacts or otherwise. We have recorded an accrued liability in the amount of \$20.0 million related to this matter. Amounts payable pursuant to any potential resolution, however, could differ from such amount.

In March 2022, we were informed that the SEC is conducting an inquiry related to certain contracts of our former Financial Services segment. At this time, it is not possible to reasonably estimate the liability or other consequences, if any, related to this matter.

Under the stock purchase agreement we entered into with TransUnion pursuant to which TransUnion acquired our former Financial Services segment, we agreed to indemnify TransUnion for certain losses with respect to the inquiries.

### *Data Privacy Litigation*

On June 16, 2023, Plaintiff James Miller filed a putative class action lawsuit in the United States District Court, District of California, titled *Miller v. Pentagon Federal Credit Union, Verisk Analytics, Inc. and Lead Intelligence, Inc.* (Case No. 2:23-cv-04785), for violation of the California Invasion of Privacy Act ("CIPA") and the California Constitution. Plaintiff alleges that Defendants recorded visitors' electronic communications on PenFed's website without their consent. Plaintiff seeks to certify a class of California residents who visited penfed.org and provided personal information on the website's forms to receive a quote, apply for a loan or other financial services. He alleges that the aggregate claims of all members of the proposed class exceeds \$5.0 million. Plaintiff seeks compensatory, statutory, or punitive damages or restitution, as well as reasonable attorneys' fees and other costs, and an order entering appropriate injunctive relief. On September 7, 2023 Plaintiff dismissed the entire lawsuit without prejudice. This case has been marked closed.

On January 30, 2023, Plaintiffs Justin Ahringer and Michael Donner filed a putative class action lawsuit in the United States District Court, Central District of California, titled *Ahringer et al. v. LoanDepot, Inc. and Verisk Analytics, Inc. d/b/a Jomaya*, Case No.: 8:23-cv-00186. Plaintiffs assert violations of California's Invasion of Privacy Act, Unfair Competition Law, and a violation of class members' privacy rights under the California Constitution. Plaintiffs allege that the Defendants recorded visitors' electronic communications without their consent. Plaintiffs seek to certify a nationwide class of individuals who visited LoanDepot.com and provided personal information on the website's forms to receive a quote or apply for a loan. They allege that the aggregate claims of all members of the proposed class exceeds \$5.0 million. Plaintiffs seek compensatory, statutory or punitive damages or restitution, as well as reasonable attorney's fees and other costs. We filed a motion to dismiss Plaintiffs' claims on April 13, 2023. The parties are currently engaging in jurisdictional discovery in response to the court's demand to Plaintiff to demonstrate why this case should not be dismissed for lack of subject matter jurisdiction. At this time, it is not possible to reasonably estimate the liability related to this matter, as the case is still in its early stages.

On June 27, 2022, Plaintiff Loretta Williams brought a putative class action against Lead Intelligence, Inc. d/b/a Jomaya ("we," "our," or "us") in the United States District Court for the Northern District of California, titled *Williams v. DDR Media, LLC and Lead Intelligence, Inc. d/b/a Jomaya*, Civil Action No. 3:22-cv-03789. The Complaint alleges that the Defendants violated the California Invasion of Privacy Act, Cal. Penal Code 631 ("CIPA") and invaded Plaintiff's and class members' privacy rights when Defendants purportedly recorded visitors' visits to the scrapyrent2 own.com website without prior express consent. It is further alleged that this conduct constitutes a violation of the California Unfair Competition Law, Cal. Bus. Prof. Code Section 17200 *et seq.* and the California Constitution. The Complaint seeks class certification, injunctive relief, statutory damages in the amount of \$5,000 for each violation, attorneys fees and other litigation costs. Our motion to compel arbitration was fully briefed as of January 27, 2023. It was denied on February 28, 2023. We filed a motion to dismiss Plaintiff's claims on April 13, 2023. On August 18, 2023 the court granted our motion, dismissing Plaintiff's claims without prejudice, but giving Plaintiff an opportunity to amend her claims by September 20, 2023. Plaintiff filed a Second Amended Complaint ("SAC") on September 20, 2023. The deadline to file our motion to dismiss the SAC is November 3, 2023. At this time, it is not possible to reasonably estimate the liability related to this matter, as the case is still in its early stages.

On December 15, 2021, Plaintiff Jillian Cantinieri brought a putative class action against Verisk Analytics, Insurance Services Office and ISO Claims Services, Inc. ("we," "our," or "us") in the United States District Court for the Eastern District of New York, titled *Cantinieri v. Verisk Analytics Inc., et al.*, Civil Action No. 2:21-cv-6911. The Complaint alleges that we failed to safeguard the personally identifiable information (PII) of Plaintiff and the members of the proposed classes from a purported breach of our databases by unauthorized entities. Plaintiff and class members allege actual and imminent injuries, including theft of their PII, fraudulent activity on their financial accounts, lowered credit scores, and costs associated with detection and prevention of identity theft and fraud. They seek to recover compensatory, statutory and punitive damages, disgorgement of earnings and profits, and attorney's fees and costs. We filed our motion to dismiss Plaintiff's claims on April 22, 2022. On March 30, 2023 the court denied our motion to dismiss without prejudice, allowing us an opportunity to re-file the motion once limited jurisdictional discovery has been completed. At this time, it is not possible to reasonably estimate the liability related to this matter, as the case is still in its early stages.

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

*The following discussion should be read in conjunction with our historical financial statements and the related notes included in our annual report on Form 10-K ("2022 10-K") dated and filed with the Securities and Exchange Commission on February 28, 2023. This discussion contains forward-looking statements that involve risks and uncertainties. Our actual results may differ materially from those discussed in or implied by any of the forward-looking statements as a result of various factors, including but not limited to those listed under "Risk Factors" and "Special Note Regarding Forward Looking Statements" in our 2022 Form 10-K and those listed under Item 1A in Part II of this quarterly report on Form 10-Q.*

We are the leading strategic data analytics and technology partner to the global insurance industry. We empower clients to strengthen operating efficiency, improve underwriting and claims outcomes, combat fraud and make informed decisions about global risks, including climate change, extreme events, ESG and political issues. Through advanced data analytics, software, scientific research and deep industry knowledge, we help build global resilience for individuals, communities and businesses.

Our customers use our solutions to make better decisions about risk and opportunities with greater efficiency and discipline. We refer to these products and services as "solutions" due to the integration among our services and the flexibility that enables our customers to purchase components or the comprehensive package. These solutions take various forms, including data, statistical models, or tailored analytics, all designed to allow our customers to make more logical decisions. We believe our solutions for analyzing risk positively impact our customers' revenues and help them better manage their costs.

Our reportable segments have historically been Insurance, Energy and Specialized Markets, and Financial Services. On March 11, 2022 and April 8, 2022, we sold both our environmental health and safety business, which represented the "Specialized Markets" in our Energy and Specialized Markets segment, and our Financial Services segment, respectively. We assessed the sale of our environmental health and safety business and Financial Services segment per the guidance in ASC 205-20, and determined that the transactions did not qualify as discontinued operations. On February 1, 2023, we completed the sale of our Energy business. The Energy business was classified as discontinued operations per the guidance in ASC 205-20 in the fourth quarter of 2022, as we determined that this transaction represented a strategic shift that had a major effect on our operations and financial results. Accordingly, all results of the Energy business have been removed from continuing operations and presented as discontinued operations in our consolidated statements of operations and assets and liabilities held for sale for all periods presented. See [Note 7](#), Dispositions and Discontinued Operations for further discussion.

## **Executive Summary**

### ***Key Performance Metrics***

We believe our business's ability to grow recurring revenue and generate positive cash flow is the key indicator of the successful execution of our business strategy. We use year-over-year revenue and EBITDA growth as metrics to measure our performance. EBITDA and EBITDA margin are non-GAAP financial measures (See footnote 2 within the Condensed Consolidated Results of Operations section of Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations). The nearest equivalent respective GAAP financial measures are net income and net income margin.

*Revenue growth.* We use year-over-year revenue growth as a key performance metric. We assess revenue growth based on our ability to generate increased revenue through increased sales to existing customers, sales to new customers, sales of new or expanded solutions to existing and new customers, and strategic acquisitions of new businesses.

*EBITDA growth.* We use EBITDA growth as a measure of our ability to balance the size of revenue growth with cost management and investing for future growth. EBITDA growth allows for greater transparency regarding our operating performance and facilitate period-to-period comparison.

*EBITDA margin.* We use EBITDA margin as a metric to assess segment performance and scalability of our business. We assess EBITDA margin based on our ability to increase revenues while controlling expense growth. We calculate EBITDA margin as EBITDA divided by revenues.

### ***Revenues***

We earn revenues through agreements for hosted subscriptions, advisory/consulting services, and for transactional solutions, recurring and non-recurring. Subscriptions for our solutions are generally paid in advance of rendering services either quarterly or in full upon commencement of the subscription period, which is usually for one year and automatically renewed each year. As a result, the timing of our cash flows generally precedes our recognition of revenues and income and our cash flow from operations tends to be higher in the first quarter as we receive subscription payments. Examples of these arrangements include subscriptions that allow our customers to access our standardized coverage language, our claims fraud database, or our actuarial services throughout the subscription period. In general, we experience minimal revenue seasonality within the business. For the nine months ended September 30, 2023 and 2022, approximately 80% and 81% of our insurance revenues were derived from hosted subscriptions through agreements (generally one to five years) for our solutions, respectively.

We also provide advisory/consulting services, which help our customers get more value out of our analytics and their subscriptions. In addition, certain of our solutions are paid for by our customers on a transactional basis, recurring and non-recurring. For example, we have solutions that allow our customers to access property-specific rating and underwriting information to price a policy on a commercial building, or compare a P&C insurance or a workers' compensation claim with information in our databases, or use our repair cost estimation solutions on a case-by-case basis. For the nine months ended September 30, 2023 and 2022, approximately 20% and 19% of our insurance revenues were derived from providing transactional and advisory/consulting solutions, respectively.

## ***Operating Costs and Expenses***

Personnel expenses are the major component of both our cost of revenues and selling, general and administrative expenses. Personnel expenses, which represented approximately 59% of our total operating expenses (excluding gains/losses related to dispositions) for the nine months ended September 30, 2023 and 2022, include salaries, benefits, incentive compensation, equity compensation costs, sales commissions, employment taxes, recruiting costs, and outsourced temporary agency costs.

We assign personnel expenses between two categories, cost of revenues and selling, general and administrative expense, based on the actual costs associated with each employee. We categorize employees who maintain our solutions as cost of revenues, and all other personnel, including executive managers, salespeople, marketing, business development, finance, legal, human resources, and administrative services, as selling, general and administrative expenses. A significant portion of our other operating costs, such as facilities and communications, is also either captured within cost of revenues or selling, general and administrative expenses based on the nature of the work being performed.

While we expect to grow our headcount over time to take advantage of our market opportunities, we believe that the economies of scale in our operating model will allow us to grow our personnel expenses at a lower rate than revenues. Historically, our EBITDA margin has improved because we have been able to increase revenues without a proportionate corresponding increase in expenses. However, part of our corporate strategy is to invest in new solutions and new businesses, which may offset margin expansion.

*Cost of Revenues.* Our cost of revenues consists primarily of personnel expenses. Cost of revenues also includes the expenses associated with the acquisition, disposition and verification of data, the maintenance of our existing solutions, and the development and enhancement of our next-generation solutions. Our cost of revenues excludes depreciation and amortization.

*Selling, General and Administrative Expenses.* Our selling, general and administrative expenses consist primarily of personnel costs. A portion of the other costs such as facilities, insurance, and communications are also allocated to selling, general and administrative expenses based on the nature of the work being performed by the employee. Our selling, general and administrative expenses exclude depreciation and amortization.

**Condensed Consolidated Results of Operations**

	Three Months Ended September 30,			Nine Months Ended September 30,		
	2023	2022	Percentage Change	2023	2022	Percentage Change
(in millions, except for share and per share data)						
<b>Statement of income data:</b>						
Revenues:						
Insurance	\$ 677.6	\$ 610.1	11.1%	\$ 2,004.2	\$ 1,806.5	10.9%
Energy and Specialized Markets	—	—	—%	—	22.4	—%
Financial Services	—	—	—%	—	37.6	—%
Revenues	677.6	610.1	11.1%	2,004.2	1,866.5	7.4%
Operating expenses (income):						
Cost of revenues (exclusive of items shown separately below)	217.2	195.2	11.3%	650.3	619.4	5.0%
Selling, general and administrative	111.6	96.5	15.6%	277.4	300.7	(7.7)%
Depreciation and amortization of fixed assets	48.1	41.5	15.9%	139.2	121.1	14.9%
Amortization of intangible assets	19.6	18.0	8.9%	56.1	57.5	(2.4)%
Other operating loss (income), net	—	5.3	(100.0)%	—	(356.2)	(100.0)%
Total operating expenses, net	396.5	356.5	11.2%	1,123.0	742.5	51.2%
Operating income	281.1	253.6	10.8%	881.2	1,124.0	(21.6)%
Other expense:						
Investment loss	(2.0)	(0.6)	233.3%	(9.3)	(3.4)	173.5%
Interest expense, net	(29.4)	(34.4)	(14.5)%	(87.4)	(97.6)	(10.5)%
Total other expense, net	(31.4)	(35.0)	(10.3)%	(96.7)	(101.0)	(4.3)%
Income from continuing operations before income taxes	249.7	218.6	14.2%	784.5	1,023.0	(23.3)%
Provision for income taxes	(62.3)	(52.8)	18.0%	(198.4)	(196.6)	0.9%
Income from continuing operations	187.4	165.8	13.1%	586.1	826.4	(29.1)%
Income (loss) from discontinued operations net of tax expense of \$0.0, \$(2.9), \$(0.2), and \$(8.3), respectively (Note 7)	—	23.7	(100.0)%	(145.5)	66.7	(318.1)%
Net income	187.4	189.5	(1.1)%	440.6	893.1	(50.7)%
Less: Net income attributable to noncontrolling interests	—	(0.1)	(100.0)%	—	(0.3)	(100.0)%
Net income attributable to Verisk	\$ 187.4	\$ 189.4	(1.1)%	\$ 440.6	\$ 892.8	(50.6)%
Basic net income per share attributable to Verisk:						
Income from continuing operations	\$ 1.29	\$ 1.06	21.7%	\$ 3.98	\$ 5.21	(23.6)%
Income (loss) from discontinued operations	—	0.15	(100.0)%	(0.99)	0.42	(335.7)%
Basic net income per share attributable to Verisk:	\$ 1.29	\$ 1.21	6.6%	\$ 2.99	\$ 5.63	(46.9)%
Diluted net income per share attributable to Verisk:						
Income from continuing operations	\$ 1.29	\$ 1.05	22.9%	\$ 3.96	\$ 5.18	(23.6)%
Income (loss) from discontinued operations	—	0.15	(100.0)%	(0.98)	0.41	(339.0)%
Diluted net income per share attributable to Verisk:	\$ 1.29	\$ 1.20	7.5%	\$ 2.98	\$ 5.59	(46.7)%
Cash dividends declared per share (1):	\$ 0.34	\$ 0.31	9.7%	\$ 1.02	\$ 0.93	9.7%
Weighted average shares outstanding:						
Basic	145,011,020	156,940,608	(7.6)%	147,292,590	158,531,439	(7.1)%
Diluted	145,742,519	157,978,606	(7.7)%	147,983,986	159,580,262	(7.3)%

**The financial operating data below sets forth the information we believe is useful for investors in evaluating our overall financial performance:**

**Other data:**
**EBITDA:**

Insurance	\$ 346.8	\$ 327.1	6.0%	\$ 1,067.2	\$ 960.2	11.1%
Energy and Specialized Markets	—	(13.2)	(100.0)%	—	425.7	(100.0)%
Financial Services	—	(1.4)	(100.0)%	—	(86.7)	(100.0)%
EBITDA(2)	\$ 346.8	\$ 312.5	11.0%	\$ 1,067.2	\$ 1,299.2	(17.9)%

**The following is a reconciliation of net income to EBITDA:**

Net income	\$ 187.4	\$ 189.5	(1.1)%	\$ 440.6	\$ 893.1	(50.7)%
Income (loss) from discontinued operations net of tax expense of \$0.0, \$(2.9), \$(0.2), and \$(8.3), respectively (Note 7)	—	23.7	(100.0)%	(145.5)	66.7	(318.1)%
Income from continuing operations	187.4	165.8	13.1%	586.1	826.4	(29.1)%
Depreciation and amortization of fixed assets and intangible assets	67.7	59.5	13.8%	195.3	178.6	9.4%
Interest expense	29.4	34.4	(14.5)%	87.4	97.6	(10.5)%
Provision for income taxes	62.3	52.8	18.0%	198.4	196.6	0.9%
EBITDA	\$ 346.8	\$ 312.5	11.0%	\$ 1,067.2	\$ 1,299.2	(17.9)%

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- (1) Cash dividends declared per share is calculated by the aggregate cash dividends declared in a fiscal quarter divided by the shares issued and outstanding. See [Note 11](#) of our condensed consolidated financial statements included in this interim report on Form 10-Q.
- (2) EBITDA is a financial measure that management uses to evaluate the performance of our segments. "EBITDA" is defined as net income before interest expense, provision for income taxes, and depreciation and amortization of fixed and intangible assets. See [Note 14](#) of our condensed consolidated financial statements included in this quarterly report on Form 10-Q.

Although EBITDA is a non-GAAP financial measure, EBITDA is frequently used by securities analysts, lenders, and others in their evaluation of companies. EBITDA has limitations as an analytical tool, and should not be considered in isolation, or as a substitute for an analysis of our operating income, net income, or cash flows from operating activities reported under GAAP. Management uses EBITDA in conjunction with GAAP operating performance measures as part of its overall assessment of company performance. Some of these limitations are:

- EBITDA does not reflect our cash expenditures, or future requirements for capital expenditures or contractual commitments;
- EBITDA does not reflect changes in, or cash requirements for, our working capital needs;
- Although depreciation and amortization are noncash charges, the assets being depreciated and amortized often will have to be replaced in the future and EBITDA does not reflect any cash requirements for such replacements; and
- Other companies in our industry may calculate EBITDA differently than we do, limiting its usefulness as a comparative measure.

## Consolidated Results of Operations

### Three Months Ended September 30, 2023 Compared to Three Months Ended September 30, 2022

#### Revenues

Revenues were \$677.6 million for the three months ended September 30, 2023 compared to \$610.1 million for the three months ended September 30, 2022, an increase of \$67.5 million or 11.1%. Our recent acquisitions (Morning Data Limited ("Morning Data") within the underwriting category of our Insurance segment, and Maveria Holding AB ("Maveria"), and Krug Sachverständigen GmbH ("Krug"), within the claims category of the Insurance segment) increased revenues by \$7.0 million, while the remaining Insurance revenues increased \$60.5 million or 9.9%.

	Three Months Ended September 30,		Percentage	Percentage change excluding recent acquisitions and dispositions
	2023	2022	change	
	(in millions)			
Insurance	\$ 677.6	\$ 610.1	11.1%	9.9%
Energy and Specialized Markets	—	—	—%	N/A
Financial Services	—	—	—%	N/A
Total Revenues	<u>\$ 677.6</u>	<u>\$ 610.1</u>	11.1%	9.9%

#### Cost of Revenues

Cost of revenues was \$217.2 million for the three months ended September 30, 2023 compared to \$195.2 million for the three months ended September 30, 2022, an increase of \$22.0 million or 11.3%. Our recent acquisitions accounted for an increase of \$7.1 million in cost of revenues, partially offset by recent dispositions of \$3.0 million. The remaining increase related to Insurance of \$17.9 million or 9.2% was primarily due to increases in salaries and employee benefits of \$12.0 million, data costs of \$2.7 million, rent expense of \$2.5 million, travel expenses of \$0.6 million, and other operating costs of \$1.2 million, partially offset by information technology expenses of \$1.1 million.

#### Selling, General and Administrative Expenses

Selling, general and administrative expenses were \$111.6 million for the three months ended September 30, 2023 compared to \$96.5 million for the three months ended September 30, 2022, an increase of \$15.1 million or 15.6%. Our recent acquisitions accounted for an increase of \$7.0 million in selling, general and administrative expenses, partially offset by recent dispositions of \$6.6 million, resulting in a net increase of \$0.4 million. In addition, our acquisition-related costs (earn-outs) accounted for a decrease of \$7.7 million. The remaining increase of \$22.4 million or 25.4% was primarily due to a litigation reserve expense of \$19.2 million associated with an indemnification of an ongoing inquiry related to our former Financial Services segment, increases in salaries and employee benefits of \$7.0 million, information technology expenses of \$1.2 million, and travel expenses of \$0.6 million, partially offset by decreases in professional consulting costs of \$1.6 million, and other operating costs of \$4.0 million.

#### Depreciation and Amortization of Fixed Assets

Depreciation and amortization of fixed assets were \$48.1 million for the three months ended September 30, 2023 compared to \$41.5 million for the three months ended September 30, 2022, an increase of \$6.6 million or 15.9%. The increase was primarily driven by assets being placed into service to support data capacity expansion.

#### Amortization of Intangible Assets

Amortization of intangible assets was \$19.6 million for the three months ended September 30, 2023 compared to \$18.0 million for the three months ended September 30, 2022, an increase of \$1.6 million or 8.9%. The increase was primarily due to the amortization of intangible assets related to our recent acquisitions.

*Other Operating loss, net*

Other operating loss, net was \$0.0 million for the three months ended September 30, 2023 compared to \$5.3 million for the three months ended September 30, 2022. The decrease was primarily driven by the loss from dispositions recognized in the prior year.

*Investment Loss*

Investment loss was \$2.0 million for the three months ended September 30, 2023 compared to a loss of \$0.6 million for the three months ended September 30, 2022, an increase of \$1.4 million. The increase was primarily due to impact of foreign currencies.

*Interest Expense, net*

Interest expense, net was \$29.4 million for the three months ended September 30, 2023 compared to \$34.4 million for the three months ended September 30, 2022, a decrease of \$5.0 million or 14.5%. The decrease in interest expense was primarily due to the paydown in the current year of our outstanding borrowings on our Syndicated Revolving and Bilateral Term Loan credit facilities, and an increase in interest income of \$3.2 million.

*Provision for Income Taxes*

The provision for income taxes was \$62.3 million for the three months ended September 30, 2023 compared to \$52.8 million for the three months ended September 30, 2022, an increase of \$9.5 million or 18.2%. The effective tax rate was 25.0% for the three months ended September 30, 2023 compared to 24.2% for the three months ended September 30, 2022. The effective tax rate for the three months ended September 30, 2023 was higher than the effective tax rate for the three months ended September 30, 2022 primarily due to a litigation reserve expense that is anticipated to be nondeductible recorded in the current period. This increase was partially offset by higher tax benefits from equity compensation in the current period versus the prior period. The difference between statutory tax rates and our effective tax rate is primarily due to state and local taxes, partially offset by tax benefits attributable to equity compensation.

*Net Income Margin from Continuing Operations*

The net income margin from continuing operations was 27.7% for the three months ended September 30, 2023 compared to 27.2% for the three months ended September 30, 2022. The increase in net income margin was primarily driven by revenue growth and cost discipline.

*EBITDA Margin [1]*

EBITDA was \$346.8 million for the three months ended September 30, 2023 compared to \$312.5 million for the three months ended September 30, 2022. The EBITDA margin for our consolidated results was 51.2% for the three months ended September 30, 2023 compared to 51.2% for the three months ended September 30, 2022.

[1] Note: Consolidated EBITDA margin, a non-GAAP measure, is calculated as a percentage of consolidated revenue. A reconciliation from net income to EBITDA is presented in the table below on p. 41.



# *Nine Months Ended September 30, 2023 Compared to Nine Months Ended September 30, 2022*

## *Revenues*

Revenues were \$2,004.2 million for the nine months ended September 30, 2023 compared to \$1,866.5 million for the nine months ended September 30, 2022, an increase of \$137.7 million or 7.4%. Our growth in our consolidated revenues was partially offset by the sale of our environmental health and safety business and Financial Services segment, both of which did not qualify as discontinued operations and as a result, their prior year revenues of \$60.0 million were included in our consolidated results. Our recent acquisitions (Morning Data within the underwriting category of our Insurance segment; and Maveria and Krug within the claims category of the Insurance segment) increased revenues by \$25.6 million, while the remaining Insurance revenues increased \$172.1 million or 9.6%. Our specialized market business was sold in March 2022; and our Energy business, which qualified for discontinued operations in the fourth quarter of 2022, was subsequently sold in February 2023. Our Financial Services segment was sold in April 2022. Our Energy and Specialized Markets and Financial Services segments did not have revenues from continuing operations in 2023.

	Nine Months Ended September 30,		Percentage	Percentage change excluding recent acquisitions and dispositions
	2023	2022	change	
	(in millions)			
Insurance	\$ 2,004.2	\$ 1,806.5	10.9%	9.6%
Energy and Specialized Markets	—	22.4	—%	N/A
Financial Services	—	37.6	—%	N/A
Total Revenues	\$ 2,004.2	\$ 1,866.5	7.4%	9.6%

## *Cost of Revenues*

Cost of revenues was \$650.3 million for the nine months ended September 30, 2023 compared to \$619.4 million for the nine months ended September 30, 2022, an increase of \$30.9 million or 5.0%. Our recent acquisitions accounted for an increase of \$22.1 million, offset by our recent dispositions, which accounted for a decrease of \$42.7 million, reflecting a net decrease of \$20.6 million in cost of revenues. This net decrease was offset by the increase related to Insurance of \$51.5 million or 8.9% primarily due to increases in salaries and employee benefits of \$34.1 million, rent expense of \$7.7 million, data costs of \$3.0 million, travel expenses of \$2.9 million, and other operating costs of \$5.9 million, partially offset by a decrease in information technology expenses of \$2.2 million.

## *Selling, General and Administrative Expenses*

Selling, general and administrative expenses were \$277.4 million for the nine months ended September 30, 2023 compared to \$300.7 million for the nine months ended September 30, 2022, a decrease of \$23.3 million or 7.7%. Our recent dispositions and acquisition related (earn-outs) accounted for decreases of \$33.9 million and \$29.7 million, respectively, partially offset by recent acquisitions of \$25.0 million, reflecting a net decrease of \$38.6 million in selling, general and administrative expenses. This net decrease was partially offset by an increase related to Insurance of \$15.3 million or 5.6%, which was primarily due to a litigation reserve expense of \$19.2 million associated with an indemnification of an ongoing inquiry related to our former Financial Services segment, increases in travel expenses of \$3.4 million, and salaries and employee benefits of \$2.9 million, partially offset by decreases professional consulting costs of \$6.2 million, and other operating costs of \$4.0 million.

## *Depreciation and Amortization of Fixed Assets*

Depreciation and amortization of fixed assets were \$139.2 million for the nine months ended September 30, 2023 compared to \$121.1 million for the nine months ended September 30, 2022, an increase of \$18.1 million or 14.9%. The increase was primarily driven by \$20.3 million attributed to assets placed into service to support data capacity expansion and revenue growth, partially offset by recent dispositions of \$2.2 million.

*Amortization of Intangible Assets*

Amortization of intangible assets was \$56.1 million for the nine months ended September 30, 2023 compared to \$57.5 million for the nine months ended September 30, 2022, a decrease of \$1.4 million or 2.4%. The decrease was primarily driven by recent dispositions of \$3.3 million and intangible assets that were fully amortized of \$0.7 million, partially offset by an increase due to our recent acquisitions of \$2.6 million.

*Other Operating income, net*

Other operating income, net was \$0.0 million for the nine months ended September 30, 2023 compared to \$356.2 million for the nine months ended September 30, 2022. The decrease was primarily driven by the net gain from the sale of our environmental health and safety business and Financial Services segment recognized in the prior year.

*Investment Loss*

Investment loss was \$9.3 million for the nine months ended September 30, 2023 compared to \$3.4 million for the nine months ended September 30, 2022, an increase of \$5.9 million. The increase was primarily due to the impairment of cost-based investments and the impact of foreign currencies.

*Interest Expense, net*

Interest expense, net was \$87.4 million for the nine months ended September 30, 2023 compared to \$97.6 million for the nine months ended September 30, 2022, a decrease of \$10.2 million or 10.5%. The decrease in interest expense was primarily due to the paydown in the current year of our outstanding borrowings on our Syndicated Revolving and Bilateral credit facilities, and an increase in interest income of \$11.4 million, partially offset by interest expense related to the issuance of our 2033 Senior Notes.

*Provision for Income Taxes*

The provision for income taxes was \$198.4 million for the nine months ended September 30, 2023 compared to \$196.6 million for the nine months ended September 30, 2022, an increase of \$1.8 million or 0.9%. The effective tax rate was 25.3% for the nine months ended September 30, 2023 compared to 19.2% for the nine months ended September 30, 2022. The effective tax rate for the nine months ended September 30, 2023 was higher than the effective tax rate for the nine months ended September 30, 2022 primarily due to a 2022 tax rate benefit in connection with the sale of our environmental health and safety business for which a benefit was recognized for the difference between book and tax basis of our investment. In addition, the tax rate for the nine months ended September 30, 2023 was higher than the prior period due to tax charges incurred in structuring the Energy sale completed in the first quarter. The difference between statutory tax rates and our effective tax rate is primarily due to state and local taxes, partially offset by tax benefits attributable to equity compensation.

*Net Income Margin from Continuing Operations*

The net income margin from continuing operations was 29.2% for the nine months ended September 30, 2023 compared to 44.3% for the nine months ended September 30, 2022. The decrease in net income margin was primarily driven by the net gain from the sale of our recent dispositions in the prior year.

*EBITDA Margin [1]*

EBITDA was \$1,067.2 million for the nine months ended September 30, 2023 compared to \$1,299.2 million for the nine months ended September 30, 2022. The EBITDA margin for our consolidated results was 53.3% for the nine months ended September 30, 2023 compared to 69.6% for the nine months ended September 30, 2022. The decrease in EBITDA margin was primarily driven by the net gain from our recent dispositions in the prior year.

[1] Note: Consolidated EBITDA margin, a non-GAAP measure, is calculated as a percentage of consolidated revenue. A reconciliation from net income to EBITDA is presented in the table below.

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2023	2022	2023	2022
	Total	Total	Total	Total
Net income	\$ 187.4	\$ 189.5	\$ 440.6	\$ 893.1
Less: Income (loss) from discontinued operations	—	(23.7)	145.5	(66.7)
Income from continuing operations	187.4	165.8	586.1	826.4
Depreciation and amortization of fixed assets	48.1	41.5	139.2	121.1
Amortization of intangible assets	19.6	18.0	56.1	57.5
Interest expense	29.4	34.4	87.4	97.6
Provision for income taxes	62.3	52.8	198.4	196.6
EBITDA	\$ 346.8	\$ 312.5	\$ 1,067.2	\$ 1,299.2
Revenue	\$ 677.6	\$ 610.1	\$ 2,004.2	\$ 1,866.5
EBITDA Margin	51.2%	51.2%	53.3%	69.6%

## Results of Operations by Segment

### Insurance

#### Revenues

Revenues for our Insurance segment were \$677.6 million for the three months ended September 30, 2023, compared to \$610.1 million for the three months ended September 30, 2022, an increase of \$67.5 million or 11.1%. Our underwriting revenue increased \$39.0 million or 8.9%. Our claims revenue increased \$28.5 million or 16.4%.

Our revenue by category for the periods presented is set forth below:

	Three Months Ended September 30,		Percentage change	Percentage change excluding recent acquisitions
	2023	2022		
	(in millions)			
Underwriting	\$ 475.2	\$ 436.2	8.9%	8.8%
Claims	202.4	173.9	16.4%	12.7%
Total Insurance	<u>\$ 677.6</u>	<u>\$ 610.1</u>	11.1%	9.9%

Our recent acquisitions (Morning Data within the underwriting category of our Insurance segment; and Maveria and Krug within the claims category of the Insurance segment) contributed net revenues of \$7.0 million, while the remaining Insurance revenues increased \$60.5 million or 9.9%. Our underwriting revenue increased \$38.4 million or 8.8%, primarily due to an annual increase in prices derived from continued enhancements to the content of the solutions within our forms, rules and loss cost services as well as selling expanded solutions to new and existing customers within underwriting data solutions. In addition, extreme events, life insurance and specialty business solutions contributed to the growth. Our claims revenue increased \$22.1 million or 12.7%, primarily due to growth in property estimating solutions, anti-fraud solutions, international revenues and casualty solutions.

Revenues for our Insurance segment were \$2,004.2 million for the nine months ended September 30, 2023, compared to \$1,806.5 million for the nine months ended September 30, 2022, an increase of \$197.7 million or 10.9%. Our underwriting revenue increased \$123.7 million or 9.6%. Our claims revenue increased \$74.0 million or 14.3%.

Our revenue by category for the periods presented is set forth below:

	Nine Months Ended September 30,		Percentage change	Percentage change excluding recent acquisitions
	2023	2022		
	(in millions)			
Underwriting	\$ 1,413.7	\$ 1,290.0	9.6%	8.8%
Claims	590.5	516.5	14.3%	11.5%
Total Insurance	<u>\$ 2,004.2</u>	<u>\$ 1,806.5</u>	10.9%	9.6%

Our recent acquisitions (Morning Data within the underwriting category of our Insurance segment, Maveria, and Krug, within the claims category of the Insurance segment) contributed net revenues of \$25.6 million, while the remaining Insurance revenues increased \$172.1 million or 9.6%. Our underwriting revenue increased \$112.5 million or 8.8%, primarily due to an annual increase in prices derived from continued enhancements to the content of the solutions within our forms, rules and loss cost services as well as selling expanded solutions to new and existing customers within underwriting data solutions. In addition, extreme events and life solutions contributed to the growth. Our claims revenue increased \$59.6 million or 11.5%, primarily due to growth in our property estimating solutions revenue, anti-fraud solutions revenue and international revenues.

### *Cost of Revenues*

Cost of revenues for our Insurance segment was \$217.2 million for the three months ended September 30, 2023 compared to \$192.2 million for the three months ended September 30, 2022, an increase of \$25.0 million or 13.0%. Our recent acquisitions within the Insurance segment represented an increase of \$7.1 million. The remaining cost of revenues increased \$17.9 million or 9.2% primarily due to increases in salaries and employee benefits of \$12.0 million, data costs of \$2.7 million, rent expense of \$2.5 million, travel expenses of \$0.6 million, and other operating costs of \$1.2 million. These increases were partially offset by a decrease in information technology expenses of \$1.1 million.

Cost of revenues for our Insurance segment was \$650.3 million for the nine months ended September 30, 2023 compared to \$576.7 million for the nine months ended September 30, 2022, an increase of \$73.6 million or 12.8%. Our recent acquisitions within the Insurance segment represented an increase of \$22.1 million in cost of revenues. The remaining cost of revenues increased \$51.5 million or 8.9% primarily due to increases in salaries and employee benefits of \$34.1 million, rent expense of \$7.7 million, data costs of \$3.0 million, travel expenses of \$2.9 million, and other operating costs of \$6.0 million. These increases were partially offset by a decrease in information technology expenses of \$2.2 million.

### *Selling, General and Administrative Expenses*

Selling, general and administrative expenses for our Insurance segment were \$111.6 million for the three months ended September 30, 2023, compared to \$89.9 million for the three months ended September 30, 2022, an increase of \$21.7 million or 24.1%. The increase selling, general and administrative expenses was partially driven by our recent acquisitions, which accounted for an increase of \$7.0 million, primarily related to salaries and employee benefits, offset by a true-up of our acquisition-related earn-out costs of \$7.7 million. The remaining increase of \$22.4 million or 25.4% was primarily due to a litigation reserve expense of \$19.2 million associated with an indemnification of an ongoing inquiry related to our former Financial Services segment, salaries and employee benefits of \$7.0 million, information technology expenses of \$1.2 million, and travel expenses of \$0.6 million, partially offset by decreases in professional consulting costs of \$1.6 million and other operating expense of \$4.0 million.

Selling, general and administrative expenses for our Insurance segment were \$277.4 million for the nine months ended September 30, 2023, compared to \$266.8 million for the nine months ended September 30, 2022, an increase of \$10.6 million or 4.0%. The increase selling, general and administrative expenses was partially driven by our recent acquisitions, which accounted for an increase of \$25.0 million, primarily related to salaries and employee benefits, offset by a true-up of our acquisition-related earn-out costs of \$29.7 million. The remaining increase of \$15.3 million or 5.6% was primarily due to a litigation reserve expense of \$19.2 million associated with an indemnification of an ongoing inquiry related to our former Financial Services segment, increases in travel expenses of \$3.4 million, and salaries and employee benefits of \$2.9 million, partially offset by decreases in professional consulting costs of \$6.2 million and other operating expenses of \$4.0 million.

### *Investment Loss*

Investment loss was \$2.0 million for the three months ended September 30, 2023 and \$0.9 million for the three months ended September 30, 2022. The increase was primarily due to the impact of foreign currencies.

Investment loss was \$9.3 million for the nine months ended September 30, 2023 and \$2.8 million for the nine months ended September 30, 2022. The increase was primarily due to the impairment of cost-based investments and the impact of foreign currencies.

### *EBITDA*

EBITDA for our Insurance segment was \$346.8 million for the three months ended September 30, 2023 compared to \$327.1 million for the three months ended September 30, 2022, an increase of \$19.7 million or 6.0%. The EBITDA margin for our Insurance segment was 51.2% for the three months ended September 30, 2023 compared to 53.6% for the three months ended September 30, 2022. The decrease in our EBITDA margin was negatively impacted by the litigation reserve expense of \$19.2 million associated with an indemnification of an ongoing inquiry related to our former Financial Services segment.

EBITDA for our Insurance segment was \$1,067.2 million for the nine months ended September 30, 2023 compared to \$960.2 million for the nine months ended September 30, 2022, an increase of \$107.0 million or 11.1%. The EBITDA margin for our Insurance segment was 53.3% for the nine months ended September 30, 2023 compared to 53.2% for the nine months ended September 30, 2022.

## **Energy and Specialized Markets and Financial Segments**

On March 11, 2022, we completed the sale of 3E Company Environmental, Ecological and Engineering, which made up the Specialized Markets within this segment. This transaction did not qualify as discontinued operations per the guidance in ASC 205-20. The Energy business within the "Energy and Specialized Markets" segment was classified as discontinued operations per the guidance in ASC 205-20. Accordingly, all results of the Energy business have been removed from continuing operations and presented as discontinued operations in our consolidated statements of operations for all periods presented. On February 1, 2023, we completed the sale of our Energy business.

On April 8, 2022, we completed the sale of our Financial Services segment. This transaction did not qualify as discontinued operations.

As a result of these sale transactions, we have excluded the Energy and Specialized Markets and Financial Services segments from our management's discussion and analysis of the results of operations by segment.

## **Liquidity and Capital Resources**

As of September 30, 2023 and December 31, 2022, we had cash and cash equivalents and available-for-sale securities of \$418.0 million and \$116.5 million, respectively. We maintain our cash and cash equivalents in higher credit quality financial institutions in order to limit the amount of credit exposure. As of September 30, 2023 and December 31, 2022, a vast majority of our domestic cash and cash equivalents is with TD Bank, N.A., and JPMorgan Chase N.A. Subscriptions for our solutions are billed and generally paid in advance of rendering services either quarterly or in full upon commencement of the subscription period, which is usually for one year. Subscriptions are automatically renewed at the beginning of each calendar year. We have historically generated significant cash flows from operations. As a result of this factor, as well as the availability of funds under our Credit Facility, we expect that we will have sufficient cash to meet our working capital and capital expenditure needs and to fuel our future growth plans.

We have historically managed the business with a working capital deficit due to the fact that, as described above, we offer our solutions and services primarily through annual subscriptions or long-term contracts, which are generally prepaid quarterly or annually in advance of the services being rendered. When cash is received for prepayment of invoices, we record an asset (cash and cash equivalents) on our balance sheet with the offset recorded as a current liability (deferred revenues). This current liability is deferred revenue that does not require a direct cash outflow since our customers have prepaid and are obligated to purchase the services. In most businesses, growth in revenue typically leads to an increase in the accounts receivable balance causing a use of cash as a company grows. Unlike these businesses, our cash position is favorably affected by revenue growth, which results in a source of cash due to our customers prepaying for most of our services.

We have also historically used a portion of our cash for repurchases of our common stock from our stockholders. During the nine months ended September 30, 2023 and 2022, we repurchased \$2,549.8 million (inclusive of \$500 million in treasury stock not yet settled) and \$1,196.3 million, respectively, of our common stock. The repurchase of our common stock in the first quarter of 2023 was funded using the proceeds from the sale of the Energy business. For the nine months ended September 30, 2023 and 2022, we also paid dividends of \$147.9 million and \$147.2 million, respectively.

### ***Financing and Financing Capacity***

We had total debt, excluding finance lease liabilities, unamortized discounts and premium, and debt issuance costs of \$2,850.0 million and \$3,740.0 million at September 30, 2023 and December 31, 2022, respectively, and we were in compliance with our financial and other covenants.

We have a \$1,000.0 million Syndicated Revolving Credit Facility with Bank of America N.A., HSBC Bank USA, N.A., JP Morgan Chase Bank, N.A., Wells Fargo Bank, National Association, Citibank, N.A., Morgan Stanley Bank, N.A., TD Bank, N.A., Goldman Sachs Bank USA, and the Northern Trust Company. The Syndicated Revolving Credit Facility may be used for general corporate purposes, including working capital needs and capital expenditures, acquisitions, dividend payments and the Repurchase Program. As of September 30, 2023, we were in compliance with all financial and other debt covenants under the Credit Facility.

As of September 30, 2023 and December 31, 2022, the available capacity under the Syndicated Revolving Credit Facility was \$995.5 million and \$5.6 million, which takes into account outstanding letters of credit of \$4.5 million and \$4.4 million, respectively. We had \$0.0 million and \$990.0 million in loan borrowings outstanding under the Syndicated Revolving Credit Facility as of September 30, 2023 and December 31, 2022, respectively.

On April 5, 2023, we amended our committed senior unsecured Syndicated Revolving Credit Facility with Bank of America, N.A. The Amendment does not change the current borrowing capacity of \$1,000.0 million, but does extend the maturity date to April 5, 2028. Borrowing under the Amendment is payable at an interest rate of SOFR plus 100.0 to 162.5 basis points, depending upon the public debt rating.

We also maintained a \$125.0 million Bilateral Term Loan Facility and a \$275.0 million Bilateral Revolving Credit Facility (together the "Bilateral Credit Facilities") that matured on September 9, 2023 and October 2, 2023, respectively. The Bilateral Credit Facilities carried an interest rate of 135 basis points plus the one-month BSBY and was used for general corporate purposes, including working capital needs and capital expenditures, acquisitions, dividend payments and the Repurchase Program. We have had no outstanding borrowings under our Bilateral Credit Facilities during 2023 through the maturity dates. The Bilateral Credit Facilities have not been renewed.

## Cash Flow

The following table summarizes our cash flow data:

	Three Months Ended September 30,			Percentage change	Nine Months Ended September 30,			Percentage change
	2023	2022	(in millions)		2023	2022	(in millions)	
Net cash provided by operating activities	\$ 250.1	\$ 280.2		(10.7)%	\$ 808.3	\$ 810.0		(0.2)%
Net cash (used in) provided by investing activities	\$ (55.3)	\$ (67.9)		18.6%	\$ 2,803.5	\$ 383.2		631.6%
Net cash used in financing activities	\$ (89.6)	\$ (399.8)		77.6%	\$ (3,491.4)	\$ (1,160.8)		200.8%

### Operating Activities

Net cash provided by operating activities was \$250.1 million for the three months ended September 30, 2023 compared to \$280.2 million for the three months ended September 30, 2022, a decrease of \$30.1 million or 10.7%. The decline in operating cash flow was the result of lower tax payments in the prior year due to an overpayment of estimated tax carried forward to the third quarter.

Net cash provided by operating activities was \$808.3 million for the nine months ended September 30, 2023 compared to \$810.0 million for the nine months ended September 30, 2022, an increase of \$1.7 million or 0.2%. The increase in operating cash flow was the result of higher tax payments in the prior year due to the sale of 3E.

### Investing Activities

Net cash used in investing activities of \$55.3 million for the three months ended September 30, 2023 was primarily related to capital expenditures of \$54.3 million as well as investments in nonpublic companies of \$0.9 million. Net cash provided by investing activities of \$67.9 million for the three months ended September 30, 2022 was primarily related to capital expenditures of \$65.8 million as well as investments in nonpublic companies of \$2.1 million.

Net cash provided by investing activities of \$2,803.5 million for the nine months ended September 30, 2023 was primarily related to proceeds from the sale of our Energy business of \$3,066.4 million, partially offset by capital expenditures of \$173.7 million, and acquisitions, including escrow funding of \$87.1 million. Net cash provided by investing activities of \$383.2 million for the nine months ended September 30, 2022 was primarily related to the \$1,073.3 million in proceeds from the sale of 3E and Verisk Financial Services, partially offset by acquisitions, including escrow funding associated with the acquisitions, of \$451.2 million, capital expenditures of \$195.0 million, and investments in nonpublic companies of \$43.9 million.

### Financing Activities

Net cash used in financing activities of \$89.6 million for the three months ended September 30, 2023 was primarily driven by the repurchase of common stock of \$49.8 million, dividends paid of \$49.2 million, partially offset by proceeds from stock options exercised of \$19.4 million. Net cash used in financing activities of \$399.8 million for the three months ended September 30, 2022 was primarily driven by repayment of our \$350.0 million 4.125% senior notes, repurchases of common stock of \$300.0 million, and dividend payments of \$48.6 million, partially offset by proceeds, net of repayments of debt under our Credit Facility, of \$290.0 million, and proceeds from stock options exercised of \$18.6 million.

Net cash used in financing activities of \$3,491.4 million for the nine months ended September 30, 2023 was primarily driven by the funding of \$2,549.8 in share repurchases, repayments of debt under our revolving credit and bilateral credit facilities of \$1,265.0 million, and dividend payments of \$147.9 million, partially offset by the proceeds from the issuance of our 2033 Senior Notes of \$495.2 million, and proceeds from stock options exercised of \$134.3 million. Net cash used in financing activities of \$1,160.8 million for the nine months ended September 30, 2022 was primarily driven by repurchases of common stock of \$1,196.3 million, repayment of our \$350.0 million 4.125% senior notes on September 12, 2022, dividend payments of \$147.2 million, and net share settlements of taxes on restricted stock of \$20.4 million, partially offset by proceeds, net of repayments of debt under our Credit Facility, of \$330.0 million, proceeds under our term loan facility of \$125.0 million, and proceeds from stock options exercised of \$111.6 million.



## **Off-Balance Sheet Arrangements**

We have no off-balance sheet arrangements.

## **Contractual Obligations**

There have been no material changes to our contractual obligations outside the ordinary course of our business from those reported in our annual report on Form 10-K and filed with the Securities and Exchange Commission on February 28, 2023.

## **Critical Accounting Estimates**

Our management's discussion and analysis of financial condition and results of operations are based on our condensed consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the U.S. The preparation of these financial statements requires management to make estimates and judgments that affect reported amounts of assets and liabilities and related disclosures of contingent assets and liabilities at the dates of the financial statements and revenue and expenses during the reporting periods. These estimates are based on historical experience and on other assumptions that are believed to be reasonable under the circumstances. On an ongoing basis, management evaluates its estimates, including those related to acquisition purchase price allocations, revenue recognition, goodwill and intangible assets, pension and other postretirement benefits, stock-based compensation, income taxes, and allowance for doubtful accounts. Actual results may differ from these assumptions or conditions. Some of the judgments that management makes in applying its accounting estimates in these areas are discussed under the heading "Management's Discussion and Analysis of Financial Condition and Results of Operations" in our annual report on Form 10-K dated and filed with the Securities and Exchange Commission on February 28, 2023. Since the date of our annual report on Form 10-K, there have been no material changes to our critical accounting policies and estimates other than the items noted below.

## **Item 3. Quantitative and Qualitative Disclosures About Market Risk**

Market risks at September 30, 2023 have not materially changed from those discussed under Item 7A in our annual report on Form 10-K dated and filed with the Securities and Exchange Commission on February 28, 2023.

## **Item 4. Controls and Procedures**

### **Disclosure Controls and Procedures**

We are required to maintain disclosure controls and procedures (as that term is defined in Rules 13a-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act")) that are designed to ensure that information required to be disclosed in our reports under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in the Securities and Exchange Commission's rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosures. Any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives at the reasonable assurance level.

Our management, with the participation of the Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of our disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) as of the end of the period covered by this quarterly report on Form 10-Q. Based upon the foregoing assessments, our Chief Executive Officer and Chief Financial Officer have concluded that, as of September 30, 2023, our disclosure controls and procedures were effective at the reasonable assurance level.

### **Changes in Internal Control over Financial Reporting**

During the three months ended September 30, 2023, there has been no change in our internal control over financial reporting that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

## PART II — OTHER INFORMATION

### Item 1. Legal Proceedings

We are party to legal proceedings with respect to a variety of matters in the ordinary course of business. See Part I Item 1. [Note 16](#) to our condensed consolidated financial statements for the nine months ended September 30, 2023 for a description of our significant current legal proceedings, which is incorporated by reference herein.

### Item 1A. Risk Factors

There has been no material change in the information provided under the heading "Risk Factors" in our annual report on Form 10-K dated and filed with the Securities and Exchange Commission on February 28, 2023, as supplemented by the information provided under the heading "Risk Factors" in our Form 10-Q for the quarter ended March 31, 2023.

### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

#### Recent Sales of Unregistered Securities

We did not have any unregistered sales of equity securities during the period covered by this report.

#### Issuer Purchases of Equity Securities

Under the Repurchase Program, we may repurchase stock in the market or as otherwise determined by us. These authorizations have no expiration dates and may be suspended or terminated at any time. As of September 30, 2023, we had \$891.5 million available, to repurchase shares. Our share repurchases for the quarter ended September 30, 2023 are set forth below:

Period	Total Number of Shares Purchased	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Approximate Dollar Value of Shares that May Yet Be Purchased Under the Plans or Programs (in millions)
July 1, 2023 through July 31, 2023	—	—	—	—
August 1, 2023 through August 31, 2023	129,044	\$ 236.62	129,044	\$ 910.8
September 1, 2023 through September 30, 2023	79,378	\$ 244.28	79,378	\$ 891.5
	<u>208,422</u>		<u>208,422</u>	

### Item 3. Defaults Upon Senior Securities

None.

### Item 4. Mine Safety Disclosures

None.

### Item 5. Other Information

#### Rule 10b5-1 and Non-Rule 10b5-1 Trading Arrangements

During the fiscal quarter ended September 30, 2023, none of our directors or officers adopted or terminated a "Rule 10b5-1 trading arrangement" or "non-Rule 10b5-1 trading arrangement," as those terms are defined in Regulation S-K, Item 408.

### Item 6. Exhibits

See Exhibit Index.

EXHIBIT INDEX

<b><u>Exhibit Number</u></b>	<b><u>Description</u></b>
31.1	<a href="#">Certification of the Chief Executive Officer of Verisk Analytics, Inc. pursuant to Rule 13a-14 under the Securities Exchange Act of 1934.*</a>
31.2	<a href="#">Certification of the Chief Financial Officer of Verisk Analytics, Inc. pursuant to Rule 13a-14 under the Securities Exchange Act of 1934.*</a>
32.1	<a href="#">Certification of the Chief Executive Officer and Chief Financial Officer of Verisk Analytics, Inc. pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of Sarbanes-Oxley Act of 2002.*</a>
101.INS	Inline XBRL Instance Document - the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document.*
101.SCH	Inline XBRL Taxonomy Extension Schema.*
101.CAL	Inline XBRL Taxonomy Extension Calculation Linkbase.*
101.DEF	Inline XBRL Taxonomy Definition Linkbase.*
101.LAB	Inline XBRL Taxonomy Extension Label Linkbase.*
101.PRE	Inline XBRL Taxonomy Extension Presentation Linkbase.*
104	Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101).*

\* Filed herewith.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**Verisk Analytics, Inc.**  
**(Registrant)**

Date: November 1, 2023

By: /s/ Elizabeth D. Mann

Elizabeth D. Mann  
Chief Financial Officer  
(Principal Financial Officer and Duly Authorized  
Officer)