

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

☒
 QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2024

or

☐
 TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from
 to

Commission File Number: 000-51222

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DEXCOM, INC.

Delaware

(State or other jurisdiction of incorporation or organization)

33-0857544

(I.R.S. Employer Identification No.)

6340 Sequence Drive, San Diego, CA

(Address of principal executive offices)

92121

(Zip Code)

(858) 200-0200

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, \$0.001 Par Value Per Share	DXCM	Nasdaq Global Select Market
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.           Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>		
Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files).           Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>		
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.		
<div> <div>Large accelerated filer</div> <div><input checked="" type="checkbox"/></div> </div> <div> <div>Non-accelerated filer</div> <div><input type="checkbox"/></div> </div>		<div> <div>Accelerated filer</div> <div><input type="checkbox"/></div> </div> <div> <div>Smaller reporting company</div> <div><input type="checkbox"/></div> </div> <div> <div>Emerging growth company</div> <div><input type="checkbox"/></div> </div>

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

As of October 17, 2024, there were 390,595,390 shares of the registrant's common stock outstanding.

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## CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

Except for historical financial information contained herein, the matters discussed in this Quarterly Report on Form 10-Q may be considered forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, or the Securities Act, and Section 21E of the Securities Exchange Act of 1934, as amended, or the Exchange Act, and subject to the safe harbor created by the Private Securities Litigation Reform Act of 1995. Such statements include declarations regarding our operations, financial condition and prospects, and business strategies, and are based on management's intent, beliefs, expectations, and assumptions as of the date of this report. Investors are cautioned that any such forward-looking statements are not guarantees of future performance and involve a number of risks, uncertainties and other factors, some of which are beyond our control. Actual results could differ materially from those indicated or implied by such forward-looking statements. Important factors that could cause actual results to differ materially from those indicated by such forward-looking statements include, but are not limited to: (i) that the information is of a preliminary nature and may be subject to further adjustment; (ii) those risks and uncertainties identified under "Risk Factors" in our Annual Report on Form 10-K for the fiscal year ended December 31, 2023 filed with the Securities and Exchange Commission, or the SEC, on February 8, 2024, together with any updates identified under "Risk Factors" in our subsequently filed Quarterly Reports on Form 10-Q; and (iii) the other risks detailed from time-to-time in our other reports and registration statements filed with the SEC. Except as required by law, we undertake no obligation to revise or update publicly any forward-looking statements, whether as a result of new information, future events or otherwise.

## AVAILABLE INFORMATION

Our website address is located at [www.dexcom.com](http://www.dexcom.com) and our investor relations website is located at [investors.dexcom.com](http://investors.dexcom.com). We file electronically with the SEC our Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K, and other reports filed or furnished pursuant to Section 13(a) or 15(d) of the Exchange Act. We make available on our website, free of charge, copies of these reports and other information as soon as reasonably practicable after we electronically file such material with, or furnish it to, the SEC. Information that is based on estimates, forecasts, projections, market research or similar methodologies is inherently subject to uncertainties and actual events or circumstances may differ materially from events and circumstances reflected in this information. Unless otherwise expressly stated, we obtained industry, business, market, and other data from reports, research surveys, studies, and similar data prepared by market research firms and other third parties, industry, medical and general publications, government data, and similar sources.

We announce material information to the public about us, our products, and other matters through a variety of means, including filings with the SEC, press releases, public conference calls, presentations, webcasts, and our investor relations website, in order to achieve broad, non-exclusionary distribution of information to the public and to comply with our disclosure obligations under Regulation FD. The information disclosed by the foregoing channels could be deemed to be material information. As such, we encourage investors, the media, and others to follow the channels listed above and review the information disclosed through such channels.

Except as expressly set forth in this Quarterly Report on Form 10-Q, the contents of our website and our investor relations website are not incorporated by reference into, or otherwise to be regarded as part of, this Quarterly Report on Form 10-Q or any other report or document we file with the SEC, and any references to websites are intended to be inactive textual references only.

"Dexcom", "Dexcom Clarity", "Dexcom One", and other trademarks of ours appearing in this Quarterly Report on Form 10-Q are our property. Other service marks, trademarks and trade names referred to in this Quarterly Report on Form 10-Q are the property of their respective owners.

## PART I. FINANCIAL INFORMATION

### ITEM 1. FINANCIAL STATEMENTS

#### DexCom, Inc. Consolidated Balance Sheets (Unaudited)

(In millions, except share and par value data)

	September 30, 2024	December 31, 2023
<b>Assets</b>		
Current assets:		
Cash and cash equivalents	\$ 621.2	\$ 566.3
Short-term marketable securities	1,871.1	2,157.8
Accounts receivable, net	1,002.0	973.9
Inventory	586.3	559.6
Prepaid and other current assets	182.2	168.3
Total current assets	4,262.8	4,425.9
Property and equipment, net	1,318.8	1,113.1
Operating lease right-of-use assets	67.5	71.4
Goodwill	23.8	25.2
Intangibles, net	106.2	134.5
Deferred tax assets	486.5	419.4
Other assets	88.2	75.0
Total assets	<u>\$ 6,353.8</u>	<u>\$ 6,264.5</u>
<b>Liabilities and Stockholders' Equity</b>		
Current liabilities:		
Accounts payable and accrued liabilities	\$ 1,592.5	\$ 1,345.5
Accrued payroll and related expenses	105.8	171.0
Short-term operating lease liabilities	22.3	21.1
Deferred revenue	13.9	18.4
Total current liabilities	1,734.5	1,556.0
Long-term senior convertible notes	2,439.6	2,434.2
Long-term operating lease liabilities	71.1	80.1
Other long-term liabilities	129.6	125.6
Total liabilities	4,374.8	4,195.9
Commitments and contingencies		
Stockholders' equity:		
Preferred stock, \$0.001 par value, 5.0 million shares authorized; no shares issued and outstanding at September 30, 2024 and December 31, 2023	—	—
Common stock, \$0.001 par value, 800.0 million shares authorized; 408.8 million and 390.6 million shares issued and outstanding, respectively, at September 30, 2024; and 407.2 million and 385.4 million shares issued and outstanding, respectively, at December 31, 2023	0.4	0.4
Additional paid-in capital	2,050.5	3,514.6
Accumulated other comprehensive income (loss)	63.4	(16.7)
Retained earnings	1,445.9	1,021.4
Treasury stock, at cost; 18.2 million shares at September 30, 2024 and 21.8 million shares at December 31, 2023	(1,581.2)	(2,451.1)
Total stockholders' equity	1,979.0	2,068.6
Total liabilities and stockholders' equity	<u>\$ 6,353.8</u>	<u>\$ 6,264.5</u>

See accompanying notes

**DexCom, Inc.**  
**Consolidated Statements of Operations**  
**(Unaudited)**

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2024	2023	2024	2023
<i>(In millions, except per share data)</i>				
Revenue	\$ 994.2	\$ 975.0	\$ 2,919.5	\$ 2,587.8
Cost of sales	400.4	351.7	1,137.1	955.5
Gross profit	593.8	623.3	1,782.4	1,632.3
Operating expenses:				
Research and development	135.4	131.4	412.9	369.7
Selling, general and administrative	306.4	286.4	958.4	881.8
Total operating expenses	441.8	417.8	1,371.3	1,251.5
Operating income	152.0	205.5	411.1	380.8
Other income (expense), net	25.4	34.9	86.6	83.4
Income before income taxes	177.4	240.4	497.7	464.2
Income tax expense	42.8	119.7	73.2	179.0
Net income	\$ 134.6	\$ 120.7	\$ 424.5	\$ 285.2
Basic net income per share	\$ 0.34	\$ 0.31	\$ 1.08	\$ 0.74
Shares used to compute basic net income per share	394.2	386.6	394.6	386.7
Diluted net income per share	\$ 0.34	\$ 0.29	\$ 1.04	\$ 0.69
Shares used to compute diluted net income per share	410.2	426.8	414.7	428.3

See accompanying notes

**DexCom, Inc.**  
**Consolidated Statements of Comprehensive Income**  
*(Unaudited)*

<i>(In millions)</i>	Three Months Ended September 30,		Nine Months Ended September 30,	
	2024	2023	2024	2023
Net income	\$ 134.6	\$ 120.7	\$ 424.5	\$ 285.2
Other comprehensive income (loss), net of tax:				
Translation adjustments and other	96.8	(7.0)	77.8	(25.8)
Unrealized gain on marketable debt securities	4.6	0.7	2.3	1.8
Total other comprehensive income (loss), net of tax	101.4	(6.3)	80.1	(24.0)
Comprehensive income	<u>\$ 236.0</u>	<u>\$ 114.4</u>	<u>\$ 504.6</u>	<u>\$ 261.2</u>

See accompanying notes

**DexCom, Inc.**  
**Consolidated Statements of Stockholders' Equity**  
**(Unaudited)**

**Three Months Ended September 30, 2024**

(In millions)	Common Stock		Additional Paid-In Capital	Accumulated Other Comprehensive Income (Loss)	Retained Earnings	Treasury Stock	Total Stockholders' Equity
	Shares	Amount					
<b>Balance at June 30, 2024</b>	400.7	\$ 0.4	\$ 1,992.3	\$ (38.0)	\$ 1,311.3	\$ (831.7)	\$ 2,434.3
Issuance of common stock for Employee Stock Purchase Plan	0.3	—	14.8	—	—	—	14.8
Purchases of treasury stock, including excise tax	(10.4)	—	—	—	—	(749.5)	(749.5)
Share-based compensation expense	—	—	43.4	—	—	—	43.4
Net income	—	—	—	—	134.6	—	134.6
Other comprehensive income, net of tax	—	—	—	101.4	—	—	101.4
<b>Balance at September 30, 2024</b>	<u>390.6</u>	<u>\$ 0.4</u>	<u>\$ 2,050.5</u>	<u>\$ 63.4</u>	<u>\$ 1,445.9</u>	<u>\$ (1,581.2)</u>	<u>\$ 1,979.0</u>

**Three Months Ended September 30, 2023**

(In millions)	Common Stock		Additional Paid-In Capital	Accumulated Other Comprehensive Loss	Retained Earnings	Treasury Stock	Total Stockholders' Equity
	Shares	Amount					
<b>Balance at June 30, 2023</b>	386.1	\$ 0.4	\$ 2,269.0	\$ (29.3)	\$ 644.4	\$ (784.1)	\$ 2,100.4
Issuance of common stock under equity incentive plans	0.1	—	—	—	—	—	—
Issuance of common stock for Employee Stock Purchase Plan	0.1	—	14.3	—	—	—	14.3
Purchases of treasury stock, including excise tax	—	—	—	—	—	0.2	0.2
Conversions of 2023 Notes	10.6	—	(0.4)	—	—	—	(0.4)
Benefit of note hedge upon conversions of 2023 Notes	(10.5)	—	1,296.1	—	—	(1,296.1)	—
Share-based compensation expense	—	—	39.0	—	—	—	39.0
Net income	—	—	—	—	120.7	—	120.7
Other comprehensive loss, net of tax	—	—	—	(6.3)	—	—	(6.3)
<b>Balance at September 30, 2023</b>	<u>386.4</u>	<u>\$ 0.4</u>	<u>\$ 3,618.0</u>	<u>\$ (35.6)</u>	<u>\$ 765.1</u>	<u>\$ (2,080.0)</u>	<u>\$ 2,267.9</u>

See accompanying notes

**DexCom, Inc.**  
**Consolidated Statements of Stockholders' Equity**  
**(Unaudited)**

Nine Months Ended September 30, 2024							
(In millions)	Common Stock		Additional Paid-In Capital	Accumulated Other Comprehensive Income (Loss)	Retained Earnings	Treasury Stock	Total Stockholders' Equity
	Shares	Amount					
<b>Balance at December 31, 2023</b>	385.4	\$ 0.4	\$ 3,514.6	\$ (16.7)	\$ 1,021.4	\$ (2,451.1)	\$ 2,068.6
Issuance of common stock under equity incentive plans	1.2	—	—	—	—	—	—
Issuance of common stock for Employee Stock Purchase Plan	0.4	—	28.2	—	—	—	28.2
Issuance of common stock in connection with achievement of sales-based milestone, net of issuance costs	1.5	—	(188.1)	—	—	188.1	—
Purchases of treasury stock, including excise tax	(10.4)	—	—	—	—	(749.5)	(749.5)
Exercise and settlement of warrants	12.5	—	(1,431.3)	—	—	1,431.3	—
Share-based compensation expense	—	—	127.1	—	—	—	127.1
Net income	—	—	—	—	424.5	—	424.5
Other comprehensive income, net of tax	—	—	—	80.1	—	—	80.1
<b>Balance at September 30, 2024</b>	<u>390.6</u>	<u>\$ 0.4</u>	<u>\$ 2,050.5</u>	<u>\$ 63.4</u>	<u>\$ 1,445.9</u>	<u>\$ (1,581.2)</u>	<u>\$ 1,979.0</u>

Nine Months Ended September 30, 2023							
(In millions)	Common Stock		Additional Paid-In Capital	Accumulated Other Comprehensive Loss	Retained Earnings	Treasury Stock	Total Stockholders' Equity
	Shares	Amount					
<b>Balance at December 31, 2022</b>	386.3	\$ 0.4	\$ 2,258.1	\$ (11.6)	\$ 479.9	\$ (595.0)	\$ 2,131.8
Issuance of common stock under equity incentive plans	1.3	—	—	—	—	—	—
Issuance of common stock for Employee Stock Purchase Plan	0.3	—	26.6	—	—	—	26.6
Purchases of treasury stock, including excise tax	(1.6)	—	—	—	—	(188.9)	(188.9)
Conversions of 2023 Notes	10.6	—	(0.4)	—	—	—	(0.4)
Benefit of note hedge upon conversions of 2023 Notes	(10.5)	—	1,296.1	—	—	(1,296.1)	—
Purchase of capped call transactions, net of tax	—	—	(76.3)	—	—	—	(76.3)
Share-based compensation expense	—	—	113.9	—	—	—	113.9
Net income	—	—	—	—	285.2	—	285.2
Other comprehensive loss, net of tax	—	—	—	(24.0)	—	—	(24.0)
<b>Balance at September 30, 2023</b>	<u>386.4</u>	<u>\$ 0.4</u>	<u>\$ 3,618.0</u>	<u>\$ (35.6)</u>	<u>\$ 765.1</u>	<u>\$ (2,080.0)</u>	<u>\$ 2,267.9</u>

See accompanying notes



# DexCom, Inc.

## Consolidated Statements of Cash Flows

(Unaudited)

(In millions)	Nine Months Ended September 30,	
	2024	2023
<b>Operating activities</b>		
Net income	\$ 424.5	\$ 285.2
Adjustments to reconcile net income to cash provided by operating activities:		
Depreciation and amortization	159.9	133.5
Share-based compensation	127.1	113.9
Non-cash interest expense	5.6	5.8
Deferred income taxes	(68.1)	(136.5)
Other non-cash income and expenses	(63.3)	(48.3)
Changes in operating assets and liabilities:		
Accounts receivable, net	(27.6)	(72.9)
Inventory	(20.3)	(193.6)
Prepaid and other assets	(13.8)	13.2
Operating lease right-of-use assets and liabilities, net	(3.0)	(4.4)
Accounts payable and accrued liabilities	231.7	496.5
Accrued payroll and related expenses	(64.3)	16.6
Deferred revenue and other liabilities	(0.3)	5.9
<b>Net cash provided by operating activities</b>	<b>688.1</b>	<b>614.9</b>
<b>Investing activities</b>		
Purchases of marketable securities	(2,083.5)	(2,947.9)
Proceeds from sale and maturity of marketable securities	2,419.2	2,228.4
Purchases of property and equipment	(234.2)	(184.1)
Other investing activities	(5.3)	(18.5)
<b>Net cash provided by (used in) investing activities</b>	<b>96.2</b>	<b>(922.1)</b>
<b>Financing activities</b>		
Net proceeds from issuance of common stock	28.2	26.6
Purchases of treasury stock	(750.0)	(188.7)
Proceeds from issuance of senior convertible notes, net of issuance costs	—	1,230.6
Purchases of capped call transactions	—	(101.3)
Payments for conversions of senior convertible notes	—	(650.5)
Other financing activities	(11.4)	(3.4)
<b>Net cash provided by (used in) financing activities</b>	<b>(733.2)</b>	<b>313.3</b>
Effect of exchange rate changes on cash, cash equivalents and restricted cash	3.8	(4.6)
<b>Increase in cash, cash equivalents and restricted cash</b>	<b>54.9</b>	<b>1.5</b>
Cash, cash equivalents and restricted cash, beginning of period	567.5	643.3
<b>Cash, cash equivalents and restricted cash, end of period</b>	<b>\$ 622.4</b>	<b>\$ 644.8</b>
<b>Reconciliation of cash, cash equivalents and restricted cash, end of period:</b>		
Cash and cash equivalents	\$ 621.2	\$ 643.7
Restricted cash	1.2	1.1
<b>Total cash, cash equivalents and restricted cash</b>	<b>\$ 622.4</b>	<b>\$ 644.8</b>
<b>Supplemental disclosure of non-cash investing and financing transactions:</b>		
Shares issued for conversions of 2023 Notes	\$ —	\$ 1,316.4
Shares received under note hedge upon conversion of 2023 Notes	\$ —	\$ (1,296.1)
Acquisition of property and equipment included in accounts payable and accrued liabilities	\$ 77.6	\$ 47.0
Right-of-use assets obtained in exchange for operating lease liabilities	\$ 8.2	\$ 6.0
Right-of-use assets obtained in exchange for finance lease liabilities	\$ 11.8	\$ 1.8

See accompanying notes

## DexCom, Inc. Notes to Consolidated Financial Statements (Unaudited)

### 1. Organization and Significant Accounting Policies

#### *Organization and Business*

We are a medical device company primarily focused on the design, development and commercialization of continuous glucose monitoring, or CGM, systems for the management of diabetes and metabolic health by patients, caregivers, and clinicians around the world. Unless the context requires otherwise, the terms “we,” “us,” “our,” the “company,” or “Dexcom” refer to DexCom, Inc. and its subsidiaries.

#### *Basis of Presentation and Principles of Consolidation*

We have prepared the accompanying unaudited consolidated financial statements in accordance with U.S. generally accepted accounting principles, or GAAP, for interim financial information and with the instructions to Form 10-Q and Article 10 of Securities and Exchange Commission, or SEC, Regulation S-X. Accordingly, they do not include all of the information and disclosures required by GAAP for complete financial statements. In the opinion of management, all adjustments, which include only normal recurring adjustments considered necessary for a fair presentation, have been included.

Operating results for the three and nine months ended September 30, 2024 are not necessarily indicative of the results that may be expected for the fiscal year ending December 31, 2024.

These consolidated financial statements should be read in conjunction with the audited consolidated financial statements and related notes thereto for the fiscal year ended December 31, 2023 included in the Annual Report on Form 10-K that we filed with the SEC on February 8, 2024.

These consolidated financial statements include the accounts of DexCom, Inc. and our wholly-owned subsidiaries. All significant intercompany balances and transactions have been eliminated in consolidation.

We have reclassified certain amounts previously reported in our financial statements to conform to the current presentation.

We determine the functional currencies of our international subsidiaries by reviewing the environment where each subsidiary primarily generates and expends cash. For international subsidiaries whose functional currencies are the local currencies, we translate the financial statements into U.S. dollars using period-end exchange rates for assets and liabilities and average exchange rates for each period for revenue, costs and expenses. We include translation-related adjustments in comprehensive income and in accumulated other comprehensive income (loss) in the equity section of our consolidated balance sheets. We record gains and losses resulting from transactions with customers and vendors that are denominated in currencies other than the functional currency and from certain intercompany transactions in other income (expense), net in our consolidated statements of operations.

#### *Significant Accounting Policies*

There were no material changes during the nine months ended September 30, 2024 to our significant accounting policies as described in Note 1 “Organization and Significant Accounting Policies” to the financial statements in Part II, Item 8 of our Annual Report on Form 10-K for the fiscal year ended December 31, 2023.

#### *Use of Estimates*

The preparation of consolidated financial statements in conformity with GAAP requires us to make certain estimates and assumptions that affect the amounts reported in our consolidated financial statements and the disclosures made in the accompanying notes. Areas requiring significant estimates include rebates, excess or obsolete inventories and the valuation of inventory, accruals for litigation contingencies, and the amount of our worldwide tax provision and the realizability of deferred tax assets. Despite our intention to establish accurate estimates and use reasonable assumptions, actual results may differ from our estimates.

## **Concentration of Credit Risk**

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Financial instruments which potentially subject us to concentrations of credit risk consist primarily of cash, cash equivalents, short-term marketable securities, and accounts receivable. We limit our exposure to credit risk by placing our cash and investments with a few major financial institutions. We have also established guidelines regarding diversification of our investments and their maturities that are designed to maintain principal and maximize liquidity. We review these guidelines periodically and modify them to take advantage of trends in yields and interest rates and changes in our operations and financial position.

## **Contract Balances**

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Contract balances represent amounts presented in our consolidated balance sheets when either we have transferred goods or services to the customer or the customer has paid consideration to us under the contract. These contract balances include accounts receivable and deferred revenue. Payment terms vary by contract type and type of customer and generally range from 30 to 90 days.

Accounts receivable as of September 30, 2024 included unbilled accounts receivable of \$16.1 million. We expect to invoice and collect all unbilled accounts receivable within twelve months.

We record deferred revenue when we have entered into a contract with a customer and cash payments are received or due prior to transfer of control or satisfaction of the related performance obligation.

Our performance obligations are generally satisfied within twelve months of the initial contract date. The deferred revenue balances related to performance obligations that will be satisfied after twelve months were \$5.2 million as of September 30, 2024 and \$7.4 million as of December 31, 2023. These balances are included in other long-term liabilities in our consolidated balance sheets. Revenue recognized in the period from performance obligations satisfied in previous periods was not material for the periods presented.

## **Net Income Per Share**

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Basic net income per share attributable to common stockholders is calculated by dividing the net income attributable to common stockholders by the weighted-average number of common shares outstanding during the period. Diluted net income per share is computed using the weighted average number of common shares outstanding during the period and, when dilutive, potential common share equivalents.

Potentially dilutive common shares consist of shares issuable from restricted stock units, or RSUs, performance stock units, or PSUs, warrants, our senior convertible notes, and collaborative sales-based milestones. Potentially dilutive common shares issuable upon vesting of RSUs, PSUs, and exercise of warrants are determined using the average share price for each period under the treasury stock method. Potentially dilutive common shares issuable upon conversion of our senior convertible notes are determined using the if-converted method. In periods of net losses, we exclude all potentially dilutive common shares from the computation of the diluted net loss per share for those periods as the effect would be anti-dilutive.

The following table sets forth the computation of basic and diluted net income per share for the periods shown:

(In millions, except per share data)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2024	2023	2024	2023
Net income	\$ 134.6	\$ 120.7	\$ 424.5	\$ 285.2
Add back interest expense, net of tax attributable to assumed conversion of senior convertible notes	2.9	3.0	8.7	9.6
Net income - diluted	\$ 137.5	\$ 123.7	\$ 433.2	\$ 294.8
Net income per common share				
Basic	\$ 0.34	\$ 0.31	\$ 1.08	\$ 0.74
Diluted	\$ 0.34	\$ 0.29	\$ 1.04	\$ 0.69
Basic weighted average shares outstanding	394.2	386.6	394.6	386.7
Dilutive potential securities:				
Collaborative sales-based milestones	—	—	0.3	—
RSUs and PSUs	0.3	1.0	0.7	1.1
Senior convertible notes	15.7	27.6	15.7	28.7
Warrants	—	11.6	3.4	11.8
Diluted weighted average shares outstanding	410.2	426.8	414.7	428.3

Outstanding anti-dilutive securities not included in the calculations of diluted net income per share attributable to common stockholders were as follows:

(In millions)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2024	2023	2024	2023
RSUs and PSUs	2.2	—	1.3	—

## Recent Accounting Guidance

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### Recently Issued Accounting Pronouncements

In November 2023, the Financial Accounting Standards Board, or FASB, issued Accounting Standards Update, or ASU, 2023-07, *Segment Reporting (Topic 280): Improvements to Reportable Segment Disclosures*. The ASU requires disclosure of significant segment expenses that are regularly provided to the chief operating decision maker, or CODM, and included within each reported measure of segment profit or loss. All disclosure requirements under ASU 2023-07 are required for public entities with a single reportable segment. The ASU is effective for fiscal years beginning after December 15, 2023, and interim periods within fiscal years beginning after December 15, 2024, on a retrospective basis, with early adoption permitted. We will adopt ASU 2023-07 in the fourth quarter of 2024 on a retrospective basis, reflecting the application of the new standard in each prior reporting period. We expect the application of ASU 2023-07 to improve and enhance our segment reporting disclosures.

In December 2023, the FASB issued ASU 2023-09, *Improvements to Income Tax Disclosures*. The ASU requires greater disaggregation of information about a reporting entity's effective tax rate reconciliation as well as information on income taxes paid. The ASU applies to all entities subject to income taxes and is intended to help investors better understand an entity's exposure to potential changes in jurisdictional tax legislation and assess income tax information that affects cash flow forecasts and capital allocation decisions. The ASU is effective for annual periods beginning after December 15, 2024, with early adoption permitted. The ASU should be applied on a prospective basis although retrospective application is permitted. We are currently evaluating the impact of this standard on our disclosures.

On March 6, 2024, the SEC adopted SEC Release Nos. 33-11275; 34-99678, *The Enhancement and Standardization of Climate-Related Disclosures for Investors*, to require the disclosure of certain climate-related information in registration statements and annual reports, including Scope 1 and 2 emissions and information about climate-related risks that have materially impacted, or are reasonably likely to have a material impact on, a company's business strategy, results of operations, or financial condition. In addition, under the final rules, certain disclosures related to severe weather events and other natural conditions will be required in audited financial statements. The disclosure requirements would have begun phasing in for our reports and registration statements including financial information in the fiscal year ending December 31, 2025, however, in April 2024, the SEC issued an order staying the final rules until the completion of judicial review. The SEC has since indicated that it intends to establish a new implementation period following the stay order. We are currently evaluating the impact of this final rule on our disclosures.

## 2. Development and Other Agreements

### *Collaboration with Verily Life Sciences*

On November 20, 2018, we entered into an Amended and Restated Collaboration and License Agreement with Verily Life Sciences LLC (an Alphabet Company) and Verily Ireland Limited (collectively, "Verily"), which we refer to as the Restated Collaboration Agreement. This replaced our original Collaboration and License Agreement with Verily dated August 10, 2015, as amended in October 2016, including the royalty obligations provisions under that original agreement. Pursuant to the Restated Collaboration Agreement, we and Verily agreed to jointly develop a certain next-generation CGM product, and potentially additional CGM products, for which we will have exclusive commercialization rights.

The Restated Collaboration Agreement also provides us with an exclusive license to use intellectual property of Verily resulting from the collaboration, and certain Verily patents, in the development, manufacture and commercialization of blood-based or interstitial glucose monitoring products more generally (subject to certain exclusions, which are outside of the CGM field as it is commonly understood). It also provides us with non-exclusive license rights under Verily's other intellectual property rights to develop, manufacture and commercialize those kinds of glucose monitoring products and certain CGM-product companion software functionalities. In connection with the Restated Collaboration Agreement, we developed, launched and commercialized a CGM product in connection with the collaboration.

In consideration of Verily's performance of its obligations under the joint development plan of the Restated Collaboration Agreement, the licenses granted to us and the amendment of the original agreement, we made upfront, incentive, and the product regulatory approval payments, and payments for contingent sales-based milestones upon the achievement of certain revenue targets.

We account for the contingent milestones payable in shares of our common stock as equity instruments within the scope of ASC Topic 718. The product regulatory approval and sales-based milestones are accounted for as performance-based awards that vest when the performance conditions have been achieved and are recognized when the achievement of the respective contingent milestone is deemed probable. The value of the contingent milestones is based on our closing stock price on December 28, 2018, which was \$29.57 per share.

#### *Upfront and Incentive payments*

In the fourth quarter of 2018, we made an initial payment for an upfront fee of \$250.0 million through the issuance of 7.4 million shares of our common stock. We recorded a \$217.7 million charge in our consolidated statements of operations during 2018 relating to the issuance of this common stock because this milestone payment did not meet the capitalization criteria. The value of the charge was based on our closing stock price of \$29.57 per share on December 28, 2018, the date on which we obtained the necessary regulatory approvals and represents the date the performance-based awards were issued. In 2019, we made a cash incentive payment of \$3.2 million due to the completion of certain development obligations and we recorded these payments as research and development expense in our consolidated statements of operations.

#### *Contingent milestones*

In the fourth quarter of 2021, we determined the achievement of the regulatory approval milestone to be probable and recorded an \$87.1 million research and development charge in our consolidated statements of operations. This charge is associated with in-process research and development obtained in an asset acquisition prior to regulatory approval and therefore does not have an alternative future use.

In the first quarter of 2022, we received regulatory approval and issued 2.9 million shares of our common stock in connection with our achievement of the related milestone.

In the fourth quarter of 2022, we received approval from the Food and Drug Administration and determined the achievement of the sales-based milestones to be probable. As such, we capitalized the full value of the sales-based milestones, \$152.4 million, as an intangible asset. The sales-based milestones are contingent upon the achievement of certain revenue targets. The value of the sales-based milestones is based on: 1) 5.2 million shares of our common stock, as agreed upon in November 2018 and 2) our closing stock price on December 28, 2018 of \$29.57 per share. December 28, 2018 is the date on which we obtained the necessary regulatory approvals and represents the date the performance-based awards were issued. The intangible asset will be amortized using the straight-line method over its estimated useful life of 64 months through March 2028. The related amortization expense is recognized in cost of sales in our consolidated statements of operations.

In the fourth quarter of 2023, we issued 3.7 million shares of our common stock in connection with our achievement of the first sales-based milestone. In the first quarter of 2024, we issued 1.5 million shares of our common stock in connection with our achievement of the second sales-based milestone. All milestones were paid in cash or shares of our common stock, at our election.

### 3. Fair Value Measurements

#### Assets and Liabilities Measured at Fair Value on a Recurring Basis

We estimate the fair value of our Level 1 financial instruments, which are in active markets, using unadjusted quoted market prices for identical instruments.

We obtain the fair values for our Level 2 financial instruments, which are not in active markets, from a primary professional pricing source that uses quoted market prices for identical or comparable instruments, rather than direct observations of quoted prices in active markets. Fair values obtained from this professional pricing source can also be based on pricing models whereby all significant observable inputs, including maturity dates, issue dates, settlement dates, benchmark yields, reported trades, broker-dealer quotes, issue spreads, benchmark securities, bids, offers or other market related data, are observable or can be derived from, or corroborated by, observable market data for substantially the full term of the asset. We validate the quoted market prices provided by our primary pricing service by comparing the fair values of our Level 2 marketable securities portfolio balance provided by our primary pricing service against the fair values provided by our investment managers.

The following table summarizes financial assets that we measured at fair value on a recurring basis as of September 30, 2024, classified in accordance with the fair value hierarchy:

(In millions)	Fair Value Measurements Using			
	Level 1	Level 2	Level 3	Total
Cash equivalents	\$ 315.4	\$ —	\$ —	\$ 315.4
Debt securities, available-for-sale:				
U.S. government agencies <sup>(1)</sup>	—	1,038.1	—	1,038.1
Commercial paper	—	391.1	—	391.1
Corporate debt	—	441.9	—	441.9
Total debt securities, available-for-sale	—	1,871.1	—	1,871.1
Other assets <sup>(2)</sup>	21.2	—	—	21.2
Total assets measured at fair value on a recurring basis	\$ 336.6	\$ 1,871.1	\$ —	\$ 2,207.7

<sup>(1)</sup> Includes debt obligations issued by U.S. government-sponsored enterprises or U.S. government agencies.

<sup>(2)</sup> Includes assets which are primarily held pursuant to a deferred compensation plan for senior management, which consist mainly of mutual funds.

The following table summarizes financial assets that we measured at fair value on a recurring basis as of December 31, 2023, classified in accordance with the fair value hierarchy:

(In millions)	Fair Value Measurements Using			
	Level 1	Level 2	Level 3	Total
Cash equivalents	\$ 315.9	\$ —	\$ —	\$ 315.9
Debt securities, available-for-sale:				
U.S. government agencies <sup>(1)</sup>	—	1,612.5	—	1,612.5
Commercial paper	—	184.7	—	184.7
Corporate debt	—	360.6	—	360.6
Total debt securities, available-for-sale	—	2,157.8	—	2,157.8
Other assets <sup>(2)</sup>	15.2	—	—	15.2
Total assets measured at fair value on a recurring basis	\$ 331.1	\$ 2,157.8	\$ —	\$ 2,488.9

<sup>(1)</sup> Includes debt obligations issued by U.S. government-sponsored enterprises or U.S. government agencies.

<sup>(2)</sup> Includes assets which are held pursuant to a deferred compensation plan for senior management, which consist mainly of mutual funds.



There were no transfers into or out of Level 3 securities during the three and nine months ended September 30, 2024 and September 30, 2023.

### **Fair Value of Senior Convertible Notes**

The fair value, based on trading prices (Level 1 inputs), of our senior convertible notes were as follows as of the dates indicated:

<i>(In millions)</i>	<b>September 30, 2024</b>	<b>December 31, 2023</b>
Senior Convertible Notes due 2025	\$ 1,152.3	\$ 1,262.8
Senior Convertible Notes due 2028	1,107.1	1,281.8
Total fair value of outstanding senior convertible notes	<u>\$ 2,259.4</u>	<u>\$ 2,544.6</u>

See Note 5 “Debt—Senior Convertible Notes” to the consolidated financial statements in Part I, Item I of this Quarterly Report on Form 10-Q for more information regarding the carrying values of our senior convertible notes.

### **Foreign Currency and Derivative Financial Instruments**

We enter into foreign currency forward contracts to hedge monetary assets and liabilities denominated in foreign currencies. Our foreign currency forward contracts are not designated as hedging instruments. Therefore, changes in the fair values of these contracts are recognized in earnings, thereby offsetting the current earnings effect of the related foreign currency assets and liabilities. The duration of these contracts is generally one month. The derivative gains and losses are included in other income (expense), net in our consolidated statements of operations.

As of September 30, 2024 and December 31, 2023, the notional amounts of outstanding foreign currency forward contracts were \$66.0 million and \$71.0 million, respectively. The resulting impact on our consolidated financial statements from currency hedging activities was not significant for the three and nine months ended September 30, 2024 and September 30, 2023.

Our foreign currency exposures vary but are primarily concentrated in the Australian Dollar, the British Pound, the Canadian Dollar, the Euro, and the Malaysian Ringgit. We monitor the costs and the impact of foreign currency risks upon our financial results as part of our risk management program. We do not use derivative financial instruments for speculation or trading purposes or for activities other than risk management. We do not require and are not required to pledge collateral for these financial instruments and we do not carry any master netting arrangements to mitigate the credit risk.

### **Assets and Liabilities Measured at Fair Value on a Non-Recurring Basis**

In accordance with authoritative guidance, we measure certain non-financial assets and liabilities at fair value on a non-recurring basis. These measurements are usually performed using the discounted cash flow method or cost method and Level 3 inputs. These include items such as non-financial assets and liabilities initially measured at fair value in a business combination and non-financial long-lived assets measured at fair value for an impairment assessment. In general, non-financial assets, including goodwill, intangible assets, and property and equipment, are measured at fair value when there are indicators of impairment and are recorded at fair value only when an impairment is recognized.

We hold certain other investments that we do not measure at fair value on a recurring basis. The carrying values of these investments were \$44.3 million as of September 30, 2024 and \$38.5 million as of December 31, 2023. We include the carrying values of these investments in other assets in our consolidated balance sheets. It is impracticable for us to estimate the fair value of these investments on a recurring basis due to the fact that these entities are privately held and limited information is available. We monitor the information that becomes available from time to time and adjust the carrying values of these investments if there are identified events or changes in circumstances that have a significant effect on the fair values.

There were no significant impairment losses on assets and liabilities measured at fair value on a non-recurring basis during the three and nine months ended September 30, 2024 and September 30, 2023.

## 4. Balance Sheet Details and Other Financial Information

### Short-Term Marketable Securities

Short-term marketable securities, consisting of available-for-sale debt securities, were as follows as of the dates indicated:

(In millions)	September 30, 2024			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Market Value
Debt securities, available-for-sale:				
U.S. government agencies <sup>(1)</sup>	\$ 1,035.4	\$ 2.8	\$ (0.1)	\$ 1,038.1
Commercial paper	391.3	—	(0.2)	391.1
Corporate debt	441.0	1.0	(0.1)	441.9
Total debt securities, available-for-sale	<u>\$ 1,867.7</u>	<u>\$ 3.8</u>	<u>\$ (0.4)</u>	<u>\$ 1,871.1</u>

<sup>(1)</sup> Includes debt obligations issued by U.S. government-sponsored enterprises or U.S. government agencies.

(In millions)	December 31, 2023			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Market Value
Debt securities, available-for-sale:				
U.S. government agencies <sup>(1)</sup>	\$ 1,611.8	\$ 1.2	\$ (0.5)	\$ 1,612.5
Commercial paper	184.8	—	(0.1)	184.7
Corporate debt	360.8	0.1	(0.3)	360.6
Total debt securities, available-for-sale	<u>\$ 2,157.4</u>	<u>\$ 1.3</u>	<u>\$ (0.9)</u>	<u>\$ 2,157.8</u>

<sup>(1)</sup> Includes debt obligations issued by U.S. government-sponsored enterprises or U.S. government agencies.

As of September 30, 2024, the estimated market values of our short-term debt securities with contractual maturities up to 12 months and up to 18 months were \$1.65 billion and \$217.3 million, respectively. As of December 31, 2023, the estimated market value of our short-term debt securities with contractual maturities up to 12 months was \$2.16 billion. Gross realized gains and losses on sales of our short-term debt securities for the three and nine months ended September 30, 2024 and September 30, 2023 were not significant.

We periodically review our portfolio of debt securities to determine if any investment is impaired due to credit loss or other potential valuation concerns. For debt securities where the fair value of the investment is less than the amortized cost basis, we have assessed at the individual security level for various quantitative factors including, but not limited to, the nature of the investments, changes in credit ratings, interest rate fluctuations, industry analyst reports, and the severity of impairment. Unrealized losses on available-for-sale debt securities at September 30, 2024 were primarily due to changes in interest rates, including market credit spreads, and not due to increased credit risks associated with specific securities. Accordingly, we have not recorded an allowance for credit losses. We do not intend to sell these investments and it is not more likely than not that we will be required to sell the investments before recovery of their amortized cost bases, which may be at maturity.

### Inventory

(In millions)	September 30, 2024	December 31, 2023
Raw materials	\$ 288.9	\$ 319.5
Work-in-process	49.8	30.0
Finished goods	247.6	210.1
Total inventory	<u>\$ 586.3</u>	<u>\$ 559.6</u>

### Prepaid and Other Current Assets

(In millions)	September 30, 2024	December 31, 2023
Prepaid expenses	\$ 62.5	\$ 58.7
Prepaid inventory	21.2	31.5
Deferred compensation plan assets	19.2	15.2
Income tax receivables	31.7	13.6
Other current assets	47.6	49.3
Total prepaid and other current assets	<u>\$ 182.2</u>	<u>\$ 168.3</u>

### Property and Equipment

(In millions)	September 30, 2024	December 31, 2023
Land and land improvements	\$ 50.5	\$ 34.5
Building	266.9	190.5
Furniture and fixtures	38.3	36.9
Computer software and hardware	76.8	65.8
Machinery and equipment	883.5	683.3
Leasehold improvements	290.6	283.4
Construction in progress	349.2	328.1
Total cost	1,955.8	1,622.5
Less: accumulated depreciation and amortization	(637.0)	(509.4)
Total property and equipment, net	<u>\$ 1,318.8</u>	<u>\$ 1,113.1</u>

### Other Assets

(In millions)	September 30, 2024	December 31, 2023
Long-term investments	\$ 46.3	\$ 38.5
Long-term deposits	15.1	14.4
Other assets	26.8	22.1
Total other assets	<u>\$ 88.2</u>	<u>\$ 75.0</u>

### Accounts Payable and Accrued Liabilities

(In millions)	September 30, 2024	December 31, 2023
Accounts payable trade	\$ 326.6	\$ 276.4
Accrued tax, audit, and legal fees	38.5	42.6
Accrued rebates	1,159.9	950.7
Accrued warranty	5.8	12.6
Income tax payable	5.8	7.5
Deferred compensation plan liabilities	19.2	15.2
Other accrued liabilities	36.7	40.5
Total accounts payable and accrued liabilities	<u>\$ 1,592.5</u>	<u>\$ 1,345.5</u>

## Accrued Payroll and Related Expenses

(In millions)	September 30, 2024	December 31, 2023
Accrued wages, bonus and taxes	\$ 78.2	\$ 139.8
Other accrued employee benefits	27.6	31.2
Total accrued payroll and related expenses	<u>\$ 105.8</u>	<u>\$ 171.0</u>

## Other Long-Term Liabilities

(In millions)	September 30, 2024	December 31, 2023
Finance lease obligations	\$ 58.2	\$ 58.6
Deferred revenue, long-term	5.2	7.4
Asset retirement obligation	16.1	15.7
Other tax liabilities	44.8	38.7
Other liabilities	5.3	5.2
Total other long-term liabilities	<u>\$ 129.6</u>	<u>\$ 125.6</u>

## Other Income (Expense), Net

(In millions)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2024	2023	2024	2023
Interest and dividend income	\$ 32.0	\$ 41.5	\$ 104.5	\$ 101.2
Interest expense	(4.7)	(4.9)	(14.1)	(15.4)
Other expense, net	(1.9)	(1.7)	(3.8)	(2.4)
Total other income (expense), net	<u>\$ 25.4</u>	<u>\$ 34.9</u>	<u>\$ 86.6</u>	<u>\$ 83.4</u>

## Accumulated Other Comprehensive Income (Loss), Net of Tax

(In millions)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2024	2023	2024	2023
Translation Adjustments and Other:				
Beginning balance	\$ (36.0)	\$ (26.6)	\$ (17.0)	\$ (7.8)
Translation adjustments and other	96.8	(7.0)	77.8	(25.8)
Ending balance	<u>\$ 60.8</u>	<u>\$ (33.6)</u>	<u>\$ 60.8</u>	<u>\$ (33.6)</u>
Investments:				
Beginning balance	\$ (2.0)	\$ (2.7)	\$ 0.3	\$ (3.8)
Unrealized gain on marketable debt securities	4.6	0.7	2.3	1.8
Ending balance	<u>\$ 2.6</u>	<u>\$ (2.0)</u>	<u>\$ 2.6</u>	<u>\$ (2.0)</u>
Accumulated other comprehensive income (loss)	<u>\$ 63.4</u>	<u>\$ (35.6)</u>	<u>\$ 63.4</u>	<u>\$ (35.6)</u>

## 5. Debt

### Senior Convertible Notes

The carrying amounts of our senior convertible notes were as follows as of the dates indicated:

(In millions)	September 30, 2024	December 31, 2023
<b>Principal amount:</b>		
Senior Convertible Notes due 2025	\$ 1,207.5	\$ 1,207.5
Senior Convertible Notes due 2028	1,250.0	1,250.0
Total principal amount	2,457.5	2,457.5
Unamortized debt issuance costs	(17.9)	(23.3)
Carrying amount of senior convertible notes	<u>\$ 2,439.6</u>	<u>\$ 2,434.2</u>

For our senior convertible notes for which the if-converted value exceeded the principal amount, the amount in excess of principal was as follows as of the dates indicated:

(In millions)	September 30, 2024	December 31, 2023
Senior Convertible Notes due 2025	\$ —	\$ 56.1
Senior Convertible Notes due 2028	—	33.6
Total by which the notes' if-converted value exceeds their principal amount	<u>\$ —</u>	<u>\$ 89.7</u>

The following table summarizes the components of interest expense and the effective interest rates for our senior convertible notes for the periods shown:

(In millions)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2024	2023	2024	2023
<b>Cash interest expense:</b>				
Contractual coupon interest <sup>(1)</sup>	\$ 1.9	\$ 1.8	\$ 5.8	\$ 7.0
<b>Non-cash interest expense:</b>				
Amortization of debt issuance costs	1.8	2.0	5.4	5.5
Total interest expense recognized on senior notes	<u>\$ 3.7</u>	<u>\$ 3.8</u>	<u>\$ 11.2</u>	<u>\$ 12.5</u>
<b>Effective interest rate:</b>				
Senior Convertible Notes due 2023 <sup>(2)</sup>	*	1.1 %	*	1.1 %
Senior Convertible Notes due 2025	0.5 %	0.5 %	0.5 %	0.5 %
Senior Convertible Notes due 2028	0.7 %	0.7 %	0.7 %	0.7 %

<sup>(1)</sup> Interest on our unsecured senior convertible notes due 2023, or the 2023 Notes, began accruing upon issuance and was payable semi-annually on June 1 and December 1 of each year until the 2023 Notes matured on December 1, 2023. Interest on our unsecured senior convertible notes due 2025, or the 2025 Notes, began accruing upon issuance and is payable semi-annually on May 15 and November 15 of each year. Interest on our unsecured senior convertible notes due 2028, or the 2028 Notes, began accruing upon issuance and is payable semi-annually on May 15 and November 15 of each year.

<sup>(2)</sup> The effective interest rate presented represents the rate applicable for the period outstanding. The 2023 Notes matured on December 1, 2023 and are no longer outstanding.

\* Not applicable as no notes were outstanding in the relevant period.

### Convertible Debt Summary

The following table summarizes key details of the 2023 Notes, 2025 Notes, and 2028 Notes:

Senior Convertible Notes	Offering Completion Date	Maturity Date	Stated Interest Rate	Aggregate Principal Amount Issued	Net Proceeds <sup>(1)</sup>	Initial Conversion Rate <sup>(2)</sup> (per \$1,000 principal amount)	Conversion Price (per share)	Settlement Methods <sup>(3)</sup>
2023 Notes <sup>(4)</sup>	November 2018	December 1, 2023	0.75%	\$850.0 million	\$836.6 million	24.3476 shares	\$41.07	Cash and/or shares
2025 Notes	May 2020	November 15, 2025	0.25%	\$1.21 billion	\$1.19 billion	6.6620 shares	\$150.11	Cash and/or shares
2028 Notes	May 2023	May 15, 2028	0.375%	\$1.25 billion	\$1.23 billion	6.1571 shares	\$162.41	Cash and/or shares

<sup>(1)</sup> Net proceeds are calculated by deducting the initial purchasers' discounts and estimated costs directly related to the offering from the aggregate principal amount of the applicable series of notes.

<sup>(2)</sup> Subject to adjustments as defined in the applicable indentures.

<sup>(3)</sup> The 2025 Notes and 2028 Notes may be settled in cash, stock, or a combination thereof, solely at our discretion. The 2023 Notes, while outstanding, could be settled in cash, stock, or a combination thereof, solely at our discretion.

<sup>(4)</sup> The 2023 Notes matured on December 1, 2023 and are no longer outstanding.

We use the if-converted method for assumed conversion of our senior convertible notes to compute the weighted average shares of common stock outstanding for diluted earnings per share.

No principal payments are due on any of our senior convertible notes prior to maturity. Other than restrictions relating to certain fundamental changes and consolidations, mergers or asset sales and customary anti-dilution adjustments, the indentures relating to our senior convertible notes include customary terms and covenants, including certain events of default after which the senior convertible notes may be due and payable immediately.

### 2023 Note Hedge

In connection with the offering of the 2023 Notes, in November 2018 we entered into convertible note hedge transactions, or the 2023 Note Hedge, with two of the initial purchasers of the 2023 Notes, which we refer to as the 2023 Counterparties, entitling us to purchase up to 20.7 million shares of our common stock. The 2023 Note Hedge expired on December 1, 2023. See below for a description of conversion activity related to the 2023 Notes and shares received as the result of exercising the remaining portion of the 2023 Note Hedge in 2023.

### 2023 Warrants

In November 2018, we also sold warrants, or the 2023 Warrants, to the 2023 Counterparties to acquire up to 20.7 million shares of our common stock. The 2023 Warrants required net share settlement and a pro-rated number of warrants expired on each of the 60 scheduled trading days following March 1, 2024. We received \$183.8 million in cash proceeds from the sale of the 2023 Warrants, which we recorded in additional paid-in capital during 2018. The 2023 Warrants could have had a dilutive effect on our earnings per share to the extent that the price of our common stock during a given measurement period exceeded the strike price of the 2023 Warrants. The strike price of the 2023 Warrants was initially \$49.60 per share, subject to certain adjustments under the terms of the warrant agreements. We use the treasury share method for assumed conversion of the 2023 Warrants when computing the weighted average common shares outstanding for diluted earnings per share.

On February 13, 2024, we entered into a warrant termination agreement with one of the 2023 Counterparties to terminate outstanding warrants to purchase an aggregate of 10.3 million shares of our common stock. In consideration of the termination of these warrants, we delivered 6.0 million shares of our common stock to the holder.

During the first quarter of 2024, a portion of the 2023 Warrants was exercised and we issued 1.9 million shares of our common stock in addition to the aforementioned 6.0 million shares issued in connection with the warrant termination agreement.

During the second quarter of 2024, the remaining portion of the 2023 Warrants was exercised and we issued 4.6 million shares of our common stock in connection with the exercise.

### 2028 Capped Call Transactions

In May 2023, in connection with the offering of the 2028 Notes, we entered into privately negotiated capped call transactions, or the 2028 Capped Calls, with certain financial institutions. The 2028 Capped Calls cover, subject to anti-dilution adjustments substantially similar to those applicable to the 2028 Notes, the number of shares of our common stock initially underlying the 2028 Notes. The 2028 Capped Calls are expected generally to reduce potential dilution to our common stock upon conversion of the 2028 Notes and/or offset any cash payments that we are required to make in excess of the principal amount of converted 2028 Notes, as the case may be, with such reduction and/or offset subject to a cap. The 2028 Capped Calls have an initial cap price of \$212.62 per share, subject to adjustments, which represents a premium of 80% over the closing price of our common stock of \$118.12 per share on the Nasdaq Global Select Market on May 2, 2023. The cost to purchase the 2028 Capped Calls of \$101.3 million was recorded as a reduction to additional paid-in capital in our consolidated balance sheets as the 2028 Capped Calls met the criteria for classification in stockholders' equity.

### Conversion Activity for Senior Convertible Notes

The 2023 Notes matured on December 1, 2023 and all outstanding principal was settled. There was no conversion activity for the 2025 Notes or 2028 Notes for the nine months ended September 30, 2024. See the following table for the details of conversion activity for the 2023 Notes for the fiscal year ended December 31, 2023:

<b>Fiscal Period</b>	<b>Converted Notes</b>	<b>Aggregate Principal Amount Converted</b>	<b>Shares Issued for Settlement</b>	<b>Shares Received from Exercise of 2023 Note Hedge</b>
1/1/2023 - 12/31/2023	2023 Notes	\$774.8 million	12.2 million	12.2 million

### Conversion Rights for Senior Convertible Notes

Holders of our outstanding senior convertible notes have the right to require us to repurchase for cash all or a portion of their notes at 100% of their principal amount, plus any accrued and unpaid interest, upon the occurrence of a fundamental change (as defined in the applicable indenture relating to the notes). We are also required to increase the conversion rate for holders who convert their notes in connection with certain fundamental changes occurring prior to the maturity date or following the delivery by Dexcom of a notice of redemption.

The following table outlines the conversion options related for each of our senior convertible notes:

#### Summary of Conversions Rights at the Option of the Holders for the 2025 Notes and 2028 Notes, which we refer to collectively as the Notes

<b>Conversion Rights at the Option of the Holders</b>	Holders of the Notes have the ability to convert all or a portion of their notes in multiples of \$1,000 principal amount, at their option prior to 5:00 p.m., New York City time, on the business day immediately preceding August 15, 2025 and February 15, 2028 for the 2025 Notes and 2028 Notes, respectively, only under the following circumstances:
<b>Circumstance 1<sup>(1)</sup></b>	During any calendar quarter commencing after the applicable period (and only during such calendar quarter), if the last reported sale price of Dexcom's common stock for at least 20 trading days (whether or not consecutive) during the period of 30 consecutive trading days ending on the last trading day of the immediately preceding calendar quarter is greater than or equal to 130% of the applicable conversion price for the Notes on each applicable trading day
<b>Circumstance 2</b>	During the five business day period after any five consecutive trading day period in which the trading price per \$1,000 principal amount of the Notes for each trading day of that five consecutive trading day period was less than 98% of the product of the last reported sale price of Dexcom's common stock and the applicable conversion rate of the Notes on each such trading day
<b>Circumstance 3</b>	If we call any or all of the Notes for redemption, at any time prior to the close of business on the scheduled trading day immediately preceding the redemption date (only with respect to the notes called or deemed called for redemption)
<b>Circumstance 4</b>	Upon the occurrence of specified corporate events
<b>Circumstance 5<sup>(2)</sup></b>	Holders of the Notes may convert all or a portion of their Notes regardless of the foregoing circumstances prior to the close of business on the business day immediately preceding the maturity date for the 2025 Notes and prior to the close of business on the second scheduled trading day immediately preceding the maturity date for the 2028 Notes

<sup>(1)</sup> Circumstance 1 is available after the calendar quarter ended September 30, 2020 and September 30, 2023 for the 2025 Notes and 2028 Notes, respectively.

<sup>(2)</sup> Circumstance 5 is available on or after August 15, 2025 and February 15, 2028 for the 2025 Notes and 2028 Notes, respectively.

#### Summary of Conversion Right at the Option of the Company for the 2025 Notes and 2028 Notes

<b>Conversion Right at Our Option<sup>(1)</sup></b>	Dexcom may redeem for cash all or part of the Notes, at its option, if the last reported sale price of our common stock has been at least 130% of the conversion price then in effect for at least 20 trading days (whether or not consecutive) during any 30 consecutive trading day period ending on, and including, the trading day immediately preceding the date on which Dexcom provides notice of redemption. The redemption price will be equal to 100% of the principal amount of the Notes to be redeemed plus accrued and unpaid interest to, but excluding, the redemption date
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<sup>(1)</sup> Dexcom does not have the right to redeem the Notes prior to May 20, 2023 and May 20, 2026 for the 2025 Notes and 2028 Notes, respectively. Dexcom has the right to redeem the notes on or after May 20, 2023 and prior to August 15, 2025 for the 2025 Notes, and on or after May 20, 2026 and prior to February 15, 2028 for the 2028 Notes.



## Revolving Credit Agreement

### Terms of the Revolving Credit Agreement

In June 2023, we entered into the First Amendment to the Second Amended and Restated Credit Agreement, as amended, or the Amended Credit Agreement, which we had previously entered into in October 2021. The Amended Credit Agreement is a five-year revolving credit facility, or the Credit Facility, that provides for an available principal amount of \$200.0 million which can be increased up to \$500.0 million at our option subject to customary conditions and approval of our lenders. The Amended Credit Agreement will mature on October 13, 2026. Borrowings under the Amended Credit Agreement are available for general corporate purposes, including working capital and capital expenditures.

Information related to availability and outstanding borrowings on our Amended Credit Agreement is as follows as of the date indicated:

(In millions)	September 30, 2024
Available principal amount	\$ 200.0
Letters of credit sub-facility	25.0
Outstanding borrowings	—
Outstanding letters of credit	7.6
Total available balance	\$ 192.4

Revolving loans under the Amended Credit Agreement bear interest at our choice of one of three base rates plus a range of applicable rates that are based on our leverage ratio. The minimum and maximum range of applicable rates per annum with respect to any ABR Loan, Term Benchmark Revolving Loan, or RFR Revolving Loan, each as defined in the Amended Credit Agreement under the captions “ABR Spread”, “Term Benchmark”, and “RFR Spread”, or “Unused Commitment Fee Rate”, respectively, are outlined in the following table:

Range	ABR Spread	Term Benchmark/RFR Spread	Unused Commitment Fee Rate
Minimum	0.375%	1.375%	0.175%
Maximum	1.000%	2.000%	0.250%

Our obligations under the Amended Credit Agreement are guaranteed by our existing and future wholly-owned domestic subsidiaries, and are secured by a first-priority security interest in substantially all of the assets of Dexcom and the guarantors, including all or a portion of the equity interests of our domestic subsidiaries and first-tier foreign subsidiaries but excluding real property and intellectual property (which is subject to a negative pledge). The Amended Credit Agreement contains covenants that limit certain indebtedness, liens, investments, transactions with affiliates, dividends and other restricted payments, subordinated indebtedness and amendments to subordinated indebtedness documents, and sale and leaseback transactions of Dexcom or any of its domestic subsidiaries. The Amended Credit Agreement also requires us to maintain a maximum leverage ratio and a minimum fixed charge coverage ratio. We were in compliance with these covenants as of September 30, 2024.

As of September 30, 2024, we have no other material guarantee facilities or lines of credit.

## 6. Contingencies

### Litigation

We are subject to various claims, complaints and legal actions that arise from time to time in the normal course of business, including commercial insurance, product liability, intellectual property and employment related matters. In addition, from time to time we may bring claims or initiate lawsuits against various third parties with respect to matters arising out of the ordinary course of our business, including commercial and employment related matters.

Between June 2021 through the nine months ended September 30, 2024, we and certain Abbott Diabetes Care, Inc. ("Abbott") entities have served patent infringement complaints against each other in multiple jurisdictions against certain continuous glucose monitoring products of each company.

Abbott's patent infringement trial, "D1", against Dexcom commenced in the U.S.D.C., District of Delaware in March 2024. In the lead up to trial, the U.S.D.C., District of Delaware invalidated one of Abbott's patents on factory calibration and Abbott dropped four other patents from the litigation. The claims litigated were isolated to the inserter mechanism and the wearable seal and mount of Dexcom's G6. On March 22, 2024, a jury returned a mixed verdict. The jury found that Dexcom infringes one patent, that Dexcom did not infringe a second patent, and that Dexcom also did not infringe a third patent, which the jury also found invalid. The jury found that any infringement was not willful. It could not reach unanimity as to a fourth patent. No determination of damages was made or awarded. Dexcom has challenged the sole finding of infringement and continues to defend itself vigorously. We analyzed the potential for a loss from this litigation in accordance with ASC 450, Contingencies. We believe it is not probable that we will have an unfavorable outcome and incur a material loss contingency due to our beliefs about our position in the case. In addition, the jury did not award damages for the one patent they believe we infringed nor can we reasonably estimate the amount of loss we would incur if we do not prevail. As a result, we have not recorded an accrual for a contingent liability.

Due to uncertainty surrounding the other patent litigation procedures initiated by Dexcom and Abbott throughout multiple jurisdictions, as well as the securities class action litigation and the derivative action, we are unable to reasonably estimate the ultimate outcome of any of the litigation matters at this time. We intend to protect our intellectual property and defend against these claims vigorously in all of these actions.

We do not believe we are party to any other currently pending legal proceedings, the outcome of which could have a material adverse effect on our business, financial condition, or results of operations. There can be no assurance that existing or future legal proceedings arising in the ordinary course of business or otherwise will not have a material adverse effect on our business, financial condition, or results of operations.

## 7. Income Taxes

We estimate our annual effective tax rate to be 23.1% for the full year 2024, which differs from the U.S. federal statutory rate due to state and foreign income taxes, federal taxation of international operations, and nondeductible executive compensation, partially offset by federal tax credits generated. Our actual effective tax rate of 14.7% for the nine months ended September 30, 2024 was primarily due to income tax expense from normal, recurring operations, partially offset by excess tax benefits recognized for share-based compensation for employees, net of disallowed executive compensation, and the Verily milestone payment.

The Organization for Economic Co-operation and Development has a framework to implement a global minimum corporate tax of 15% for companies with global revenues and profits above certain thresholds (referred to as Pillar 2), with certain aspects of Pillar 2 effective January 1, 2024 and other aspects effective January 1, 2025. While it is uncertain whether the United States will enact legislation to adopt Pillar 2, certain countries in which we operate have adopted legislation, and other countries in which we operate are in the process of introducing legislation to implement Pillar 2. We have assessed the impact of Pillar 2 on our financial statements and the impact is immaterial.

In June 2024, the State of California enacted S.B. 167, which suspends the use of net operating losses ("NOLs") for the tax period from January 1, 2024 to December 31, 2026 for net business income of \$1.0 million or more, as well as limits the utilization of research and development tax credits to \$5.0 million each year. The State of California also passed S.B. 175 to provide for a potential early sunset of NOLs in either 2025 or 2026 if necessary. We have analyzed the effect of both these laws on our financial statements. We are estimating \$2.8 million utilization of our California research and development tax credits for tax year ending December 31, 2024, resulting in a corresponding valuation allowance release of the same amount.

## 8. Stockholders' Equity

### Share-Based Compensation

Our share-based compensation expense is associated with RSUs, PSUs, and our Employee Stock Purchase Plan, or ESPP. The following table summarizes our share-based compensation expense included in our consolidated statements of operations for the periods shown:

(In millions)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2024	2023	2024	2023
Cost of sales	\$ 3.6	\$ 3.9	\$ 11.4	\$ 11.1
Research and development	13.1	11.4	38.5	34.3
Selling, general and administrative	26.7	23.7	77.2	68.5
Total share-based compensation expense	\$ 43.4	\$ 39.0	\$ 127.1	\$ 113.9

As of September 30, 2024, unrecognized estimated compensation costs related to RSUs and PSUs totaled \$253.2 million and are expected to be recognized over a weighted-average period of approximately 1.8 years.

### Share Repurchase Program and Treasury Shares

In the first quarter of 2024, we issued 7.9 million treasury shares to settle a portion of the 2023 Warrants. In the second quarter of 2024, we issued 4.6 million treasury shares to settle the remaining portion of the 2023 Warrants. See Note 5 "Debt—Senior Convertible Notes" to the consolidated financial statements for more information.

In the first quarter of 2024, we issued 1.5 million treasury shares in connection with our achievement of the second sales-based milestone under the Restated Collaboration Agreement. See Note 2 "Development and Other Agreements—Collaboration with Verily Life Sciences" to the consolidated financial statements for more information.

In July 2024, our Board of Directors authorized and approved a share repurchase program of up to \$750.0 million of our outstanding common stock, with a repurchase period ending no later than June 30, 2025 (the "2024 Share Repurchase Program"). Repurchases of our common stock under the 2024 Share Repurchase Program were permitted to be made from time to time in the open market, in privately negotiated transactions or by other methods, including through the use of trading plans intended to qualify under Rule 10b5-1 under the Exchange Act, at our discretion, and in accordance with the limitations set forth in Rule 10b-18 promulgated under the Exchange Act and other applicable federal and state laws and regulations.

In the third quarter of 2024, we repurchased 10.4 million shares of our common stock for \$750.0 million under the 2024 Share Repurchase Program.

Repurchased shares of our common stock are held as treasury shares until they are reissued or retired. We have not yet determined the ultimate disposition of repurchased shares and consequently we continue to hold them as treasury shares rather than retiring them. Authorization of future stock repurchase programs is subject to the final determination of our Board of Directors.

## 9. Business Segment and Geographic Information

### Reportable Segments

An operating segment is identified as a component of a business that has discrete financial information available and for which the CODM must decide the level of resource allocation. In addition, the guidance for segment reporting indicates certain quantitative materiality thresholds. None of the components of our business meet the definition of an operating segment.

We currently consider our operations to be, and manage our business globally within, one reportable segment, which is consistent with how our President and Chief Executive Officer, who is our CODM, reviews our business, makes investment and resource allocation decisions, and assesses operating performance.

### Disaggregation of Revenue

We disaggregate revenue by geographic region and by major sales channel. We have determined that disaggregating revenue into these categories achieves the ASC Topic 606 disclosure objectives of depicting how the nature, amount, timing and uncertainty of revenue and cash flows are affected by economic factors.

### Revenue by Geographic Region

During the three and nine months ended September 30, 2024 and September 30, 2023, no individual country outside the United States generated revenue that represented more than 10% of our total revenue. The following table sets forth revenue by our two primary geographical markets, the United States and International, based on the geographic location to which we deliver the components, for the periods shown:

(In millions)	Three Months Ended September 30, 2024		Three Months Ended September 30, 2023	
	Amount	% of Total	Amount	% of Total
United States	\$ 701.9	71 %	\$ 713.6	73 %
International	292.3	29 %	261.4	27 %
Total revenue	\$ 994.2	100 %	\$ 975.0	100 %

(In millions)	Nine Months Ended September 30, 2024		Nine Months Ended September 30, 2023	
	Amount	% of Total	Amount	% of Total
United States	\$ 2,087.0	71 %	\$ 1,856.2	72 %
International	832.5	29 %	731.6	28 %
Total revenue	\$ 2,919.5	100 %	\$ 2,587.8	100 %

### Revenue by Customer Sales Channel

We sell our CGM systems through a direct sales organization and through distribution arrangements that allow distributors to sell our products. The following table sets forth revenue by major sales channel for the periods shown:

(In millions)	Three Months Ended September 30, 2024		Three Months Ended September 30, 2023	
	Amount	% of Total	Amount	% of Total
Distributor	\$ 843.3	85 %	\$ 839.7	86 %
Direct	150.9	15 %	135.3	14 %
Total revenue	\$ 994.2	100 %	\$ 975.0	100 %

(In millions)	Nine Months Ended September 30, 2024		Nine Months Ended September 30, 2023	
	Amount	% of Total	Amount	% of Total
Distributor	\$ 2,482.2	85 %	\$ 2,197.4	85 %
Direct	437.3	15 %	390.4	15 %
Total revenue	\$ 2,919.5	100 %	\$ 2,587.8	100 %

## ITEM 2 - MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This Quarterly Report on Form 10-Q, including the following Management's Discussion and Analysis of Financial Condition and Results of Operations, contains forward-looking statements that are not purely historical regarding Dexcom's or its management's intentions, beliefs, expectations and strategies for the future. These forward-looking statements fall within the meaning of the federal securities laws that relate to future events or our future financial performance. In some cases, you can identify forward-looking statements by terminology such as "may," "will," "expect," "plan," "anticipate," "believe," "estimate," "intend," "potential" or "continue" or the negative of these terms or other comparable terminology. Forward-looking statements are made as of the date of this Quarterly Report on Form 10-Q, deal with future events, are subject to various risks and uncertainties, and actual results could differ materially from those anticipated in the forward looking statements. The risks and uncertainties that could cause actual results to differ materially are more fully described under "Risk Factors" in our Annual Report on Form 10-K for the fiscal year ended December 31, 2023 filed with the SEC on February 8, 2024, together with any updates identified under "Risk Factors" in Part II, Item 1A of this Quarterly Report on Form 10-Q, elsewhere in this Quarterly Report on Form 10-Q, and in our other reports filed with the SEC. We assume no obligation to update any of the forward-looking statements after the date of this Quarterly Report on Form 10-Q or to conform these forward-looking statements to actual results. You should read the following discussion and analysis together with our consolidated financial statements and related notes in Part I, Item 1 of this Quarterly Report on Form 10-Q.

### Overview

#### Who We Are

We are a medical device company primarily focused on the design, development and commercialization of continuous glucose monitoring, or CGM, systems for the management of diabetes and metabolic health by patients, caregivers, and clinicians around the world.

We received approval from the Food and Drug Administration, or FDA, and commercialized our first product in 2006. We launched our latest generation system, the Dexcom G6® integrated Continuous Glucose Monitoring System, or G6, in 2018, and we launched the Dexcom G7®, or G7, in 2023. In August 2024, we launched Stelo, our new biosensor designed for adults with prediabetes and Type 2 diabetes who do not use insulin, as the first over-the-counter glucose biosensor in the U.S.

Unless the context requires otherwise, the terms "we," "us," "our," the "company," or "Dexcom" refer to DexCom, Inc. and its subsidiaries.

#### Global Presence

We have built a direct sales organization in North America and certain international markets to call on health care professionals, such as endocrinologists, physicians and diabetes educators, who can educate and influence patient adoption of continuous glucose monitoring. To complement our direct sales efforts, we have entered into distribution arrangements in North America and several international markets that allow distributors to sell our products.

#### Future Developments

**Product Development:** We plan to develop future generations of technologies that are focused on improved performance and convenience and that will enable intelligent insulin administration. Over the longer term, we plan to continue to develop and improve networked platforms with open architecture, connectivity and transmitters capable of communicating with other devices. We also intend to expand our efforts to accumulate CGM patient data and metrics and apply predictive modeling and machine learning to generate interactive CGM insights that can inform patient behavior.

**Partnerships:** We also continue to pursue and support development partnerships with insulin pump companies and companies or institutions developing insulin delivery systems, including automated insulin delivery systems.

**New Opportunities:** We are also exploring how to extend our offerings to other opportunities, including for people with Type 2 diabetes that are non-insulin using, people with pre-diabetes, people who are obese, people who are pregnant, and people in the hospital setting. Eventually, we may apply our technological expertise to products beyond glucose monitoring.

Critical Accounting Estimates

The discussion and analysis of our financial condition and results of operations are based on our consolidated financial statements, which we have prepared in accordance with GAAP. The preparation of these consolidated financial statements requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the consolidated financial statements as well as the reported revenue and expenses during the reporting periods. On an ongoing basis, we evaluate our estimates and judgments. We base our estimates on historical experience and on various other factors that we believe are reasonable under the circumstances, the results of which form the basis for making judgments about the carrying value of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions.

We believe that the estimates, assumptions and judgments involved in the accounting policies described in “*Management’s Discussion and Analysis of Financial Condition and Results of Operations*” in Part II, Item 7 of our Annual Report on Form 10-K for the fiscal year ended December 31, 2023, have the greatest potential impact on our financial statements, so we consider them to be our critical accounting policies and estimates. There were no material changes to our critical accounting estimates during the nine months ended September 30, 2024.

Overview of Financial Results

The most important financial indicators that we use to assess our business are revenue, gross profit, operating income, net income, and operating cash flow.

Key Highlights for the Three Months Ended September 30, 2024 include the following:

Revenue	Gross Profit	Operating Income	Net Income	Operating Cash Flow
<b>\$994.2 million</b> up 2% from the same period in 2023	<b>\$593.8 million</b> down 5% from the same period in 2023	<b>\$152.0 million</b> down 26% from the same period in 2023	<b>\$134.6 million</b> up 12% from the same period in 2023	<b>\$199.5 million</b> down 26% from the same period in 2023

We ended the third quarter of 2024 with cash, cash equivalents and short-term marketable securities totaling \$2.49 billion.

## Results of Operations

### Financial Overview

#### Three Months Ended September 30, 2024 Compared to Three Months Ended September 30, 2023

(In millions, except per share amounts)	Three Months Ended September 30,				2024 - 2023	
	2024	% of Revenue <sup>(1)</sup>	2023	% of Revenue <sup>(1)</sup>	\$ Change	% Change
Revenue	\$ 994.2	100 %	\$ 975.0	100 %	\$ 19.2	2 %
Cost of sales	400.4	40 %	351.7	36 %	48.7	14 %
Gross profit	593.8	59.7 %	623.3	63.9 %	(29.5)	(5) %
Operating expenses:						
Research and development	135.4	14 %	131.4	13 %	4.0	3 %
Selling, general and administrative	306.4	31 %	286.4	29 %	20.0	7 %
Total operating expenses	441.8	44 %	417.8	43 %	24.0	6 %
Operating income	152.0	15 %	205.5	21 %	(53.5)	(26) %
Other income (expense), net	25.4	3 %	34.9	4 %	(9.5)	(27) %
Income before income taxes	177.4	18 %	240.4	25 %	(63.0)	(26) %
Income tax expense	42.8	4 %	119.7	12 %	(76.9)	(64) %
Net income	\$ 134.6	14 %	\$ 120.7	12 %	\$ 13.9	12 %
Basic net income per share	\$ 0.34	**	\$ 0.31	**	\$ 0.03	10 %
Diluted net income per share	\$ 0.34	**	\$ 0.29	**	\$ 0.05	17 %

<sup>(1)</sup> The sum of the individual percentages may not equal the total due to rounding.

\*\* Not meaningful

#### Revenue

We generate our revenue from the sale of disposable sensors and our reusable transmitter and receiver, collectively referred to as Reusable Hardware. We expect that the revenue we generate from the sales of our products will fluctuate from quarter to quarter. We typically experience seasonality, with lower sales in the first quarter of each year compared to the immediately preceding fourth quarter. This seasonal sales pattern relates to U.S. annual insurance deductible resets and unfunded flexible spending accounts.

#### Cost of sales

Cost of sales includes direct labor and materials costs related to each product sold or produced, including assembly, test labor and scrap, as well as factory overhead supporting our manufacturing operations. Factory overhead includes facilities, material procurement and control, manufacturing engineering, quality assurance, supervision and management. These costs are primarily salary, fringe benefits, share-based compensation, facility expense, supplies and purchased services. All of our manufacturing costs are included in cost of sales. In addition, amortization of certain licensing related intangibles are also included in cost of sales.

#### Research and development

Our research and development expenses primarily consist of engineering and research expenses related to our sensing technology, clinical trials, regulatory expenses, quality assurance programs, employee compensation, and business process outsourcers.

#### Selling, general and administrative

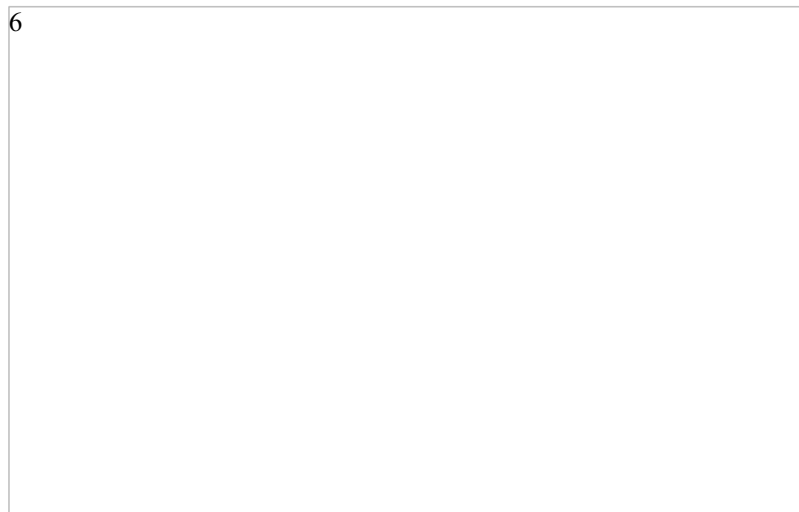
Our selling, general and administrative expenses primarily consist of employee compensation for our executive, financial, sales, marketing, information technology and administrative functions. Other significant expenses include commissions, marketing and advertising, IT software license costs, insurance, professional fees for our outside legal counsel and independent auditors, litigation expenses, patent application expenses and consulting expenses.

***Other income (expense), net***

Other income (expense), net consists primarily of interest and dividend income on our cash, cash equivalents and short-term marketable securities portfolio, foreign currency transaction gains and losses due to the effects of foreign currency fluctuations, realized and unrealized gains and losses on equity investments, and interest expense related to our senior convertible notes.



### Three Months Ended September 30, 2024 Compared to Three Months Ended September 30, 2023



(In millions)	Three Months Ended September 30,				2024 - 2023	
	2024		2023		Change in Revenue	
	Revenue	% of Total	Revenue	% of Total	\$	%
United States	\$ 701.9	71%	\$ 713.6	73%	\$ (11.7)	(2)%
International	292.3	29%	261.4	27%	30.9	12%
Total Revenue	<u>\$ 994.2</u>	<u>100%</u>	<u>\$ 975.0</u>	<u>100%</u>	<u>\$ 19.2</u>	<u>2%</u>

#### Three Months Ended September 30, 2024 Compared to Three Months Ended September 30, 2023

##### Revenue

The revenue increase was primarily driven by increased sales volume of our disposable sensors due to the continued growth of our worldwide customer base. We added approximately 600,000 net users to our worldwide customer base in 2023. The increase in revenue was offset by pricing headwinds due to greater rebate eligibility and channel mix.

Disposable sensor and other revenue comprised approximately 96% of total revenue and Reusable Hardware revenue comprised approximately 4% of total revenue for the three months ended September 30, 2024. Disposable sensor and other revenue comprised approximately 90% of total revenue and Reusable Hardware revenue comprised approximately 10% of total revenue for the three months ended September 30, 2023.

##### Cost of sales & Gross profit

Cost of sales and gross profit increased primarily due to an increase in sales volume driven by the addition of approximately 600,000 net users to our worldwide customer base in 2023.

The decrease in gross profit margin percentage in the third quarter of 2024 compared to the third quarter of 2023 was primarily driven by product and channel mix changes and a \$24.6 million non-cash inventory build charge.

**Three Months Ended September 30, 2024 Compared to  
Three Months Ended September 30, 2023**

<b>Research and development expense</b>	<p>Research and development expense increased primarily due to \$4.5 million in clinical trials, supplies and other support costs and \$2.7 million in software and data costs, offset by a \$2.8 million decrease in compensation and related costs.</p> <p>We continue to believe that focused investments in research and development are critical to our future growth and competitive position in the marketplace, and to the development of new and updated products and services that are central to our core business strategy.</p>
<b>Selling, general and administrative expense</b>	<p>Selling, general and administrative expense increased primarily due to \$13.6 million in advertising and marketing costs and \$5.4 million in software and data costs, offset by a \$7.1 million decrease in compensation and related costs.</p>
<b>Other income (expense), net</b>	<p>Other income (expense), net, decreased primarily due to a \$9.5 million decrease in interest and dividend income on our cash, cash equivalents, and marketable securities portfolio. The decrease in interest income was related to a change in market interest rates, as well as a decrease in the average invested balances compared to the same period in 2023.</p>
<b>Income tax expense</b>	<p>The income tax expense recorded for the three months ended September 30, 2024 was primarily attributable to income tax expense from normal, recurring operations and discrete impacts of certain foreign tax return filings.</p> <p>The income tax expense recorded for the three months ended September 30, 2023 was primarily attributable to income tax expense from normal, recurring operations, discrete income tax expense related to an intra-entity transfer of certain intellectual property, and decrease in the state tax rate applied to beginning of year deferred tax assets.</p> <p>The decrease in our effective tax rate for the three months ended September 30, 2024 compared to the same period in 2023 is primarily attributable to impacts of the prior year tax restructuring.</p>

## Results of Operations

### Financial Overview

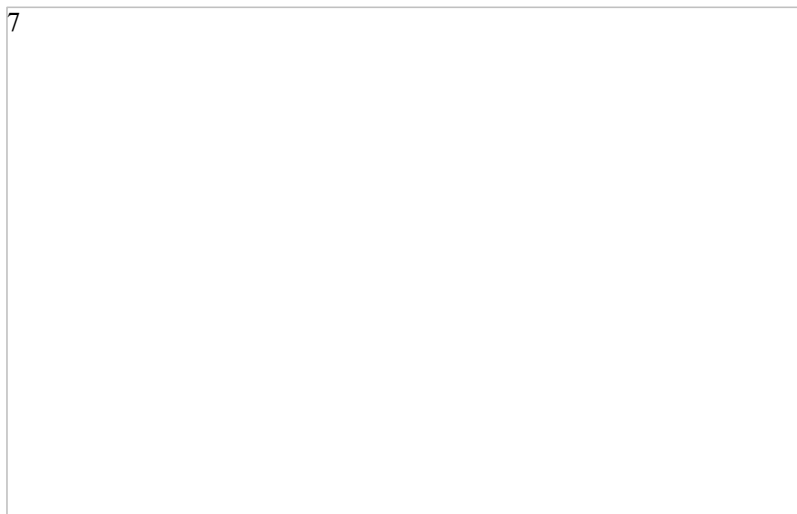
#### Nine Months Ended September 30, 2024 Compared to Nine Months Ended September 30, 2023

(In millions, except per share amounts)	Nine Months Ended September 30,				2024 - 2023	
	2024	% of Revenue <sup>(1)</sup>	2023	% of Revenue <sup>(1)</sup>	\$ Change	% Change
Revenue	\$ 2,919.5	100 %	\$ 2,587.8	100 %	\$ 331.7	13 %
Cost of sales	1,137.1	39 %	955.5	37 %	181.6	19 %
Gross profit	1,782.4	61.1 %	1,632.3	63.1 %	150.1	9 %
Operating expenses:						
Research and development	412.9	14 %	369.7	14 %	43.2	12 %
Selling, general and administrative	958.4	33 %	881.8	34 %	76.6	9 %
Total operating expenses	1,371.3	47 %	1,251.5	48 %	119.8	10 %
Operating income	411.1	14 %	380.8	15 %	30.3	8 %
Other income (expense), net	86.6	3 %	83.4	3 %	3.2	4 %
Income before income taxes	497.7	17 %	464.2	18 %	33.5	7 %
Income tax expense	73.2	3 %	179.0	7 %	(105.8)	(59) %
Net income	\$ 424.5	15 %	\$ 285.2	11 %	\$ 139.3	49 %
Basic net income per share	\$ 1.08	**	\$ 0.74	**	\$ 0.34	46 %
Diluted net income per share	\$ 1.04	**	\$ 0.69	**	\$ 0.35	51 %

<sup>(1)</sup> The sum of the individual percentages may not equal the total due to rounding.

\*\* Not meaningful

## Nine Months Ended September 30, 2024 Compared to Nine Months Ended September 30, 2023



(In millions)	Nine Months Ended September 30,				2024 - 2023	
	2024		2023		Change in Revenues	
	Revenue	% of Total	Revenue	% of Total	\$	%
United States	\$ 2,087.0	71%	\$ 1,856.2	72%	\$ 230.8	12%
International	832.5	29%	731.6	28%	100.9	14%
Total Revenue	\$ 2,919.5	100%	\$ 2,587.8	100%	\$ 331.7	13%

### Nine Months Ended September 30, 2024 Compared to Nine Months Ended September 30, 2023

#### Revenue

The revenue increase was primarily driven by increased sales volume of our disposable sensors due to the continued growth of our worldwide customer base. We added approximately 600,000 net users to our worldwide customer base in 2023. The increase in revenue was offset by pricing headwinds due to greater rebate eligibility and channel mix.

Disposable sensor and other revenue comprised approximately 94% of total revenue and Reusable Hardware revenue comprised approximately 6% of total revenue for the nine months ended September 30, 2024. Disposable sensor and other revenue comprised approximately 89% of total revenue and Reusable Hardware revenue comprised approximately 11% of total revenue for the nine months ended September 30, 2023.

#### Cost of sales & Gross profit

Cost of sales and gross profit increased primarily due to an increase in sales volume driven by the addition of approximately 600,000 net users to our worldwide customer base in 2023.

The decrease in gross profit margin percentage in 2024 compared to 2023 was primarily driven by product and channel mix changes and a \$24.6 million non-cash inventory build charge.

**Nine Months Ended September 30, 2024 Compared to  
Nine Months Ended September 30, 2023**

<b>Research and development expense</b>	<p>Research and development expense increased primarily due to \$16.6 million in clinical trials, supplies and other support costs, \$11.3 million in compensation and related costs, and \$6.2 million in software and data costs.</p> <p>We continue to believe that focused investments in research and development are critical to our future growth and competitive position in the marketplace, and to the development of new and updated products and services that are central to our core business strategy.</p>
<b>Selling, general and administrative expense</b>	<p>Selling, general and administrative expense increased primarily due to \$19.5 million in advertising and marketing costs, \$17.8 million in compensation and related costs, \$15.0 million in software and data costs, and \$10.4 million in travel related expenses.</p>
<b>Income tax expense</b>	<p>The income tax expense recorded for the nine months ended September 30, 2024 was primarily attributable to income tax expense from normal, recurring operations at an estimated annual effective tax rate of 23.1%, partially offset by discrete excess tax benefits recognized for share-based compensation for employees, net of nondeductible executive compensation, the Verily milestone payment, and the impacts of certain foreign tax return filings.</p> <p>The income tax expense recorded for the nine months ended September 30, 2023 was primarily attributable to income tax expense from normal, recurring operations, discrete income tax expense related to an intra-entity asset transfer of certain intellectual property, and decrease in the state tax rate applied to the beginning of year deferred tax assets, partially offset by excess tax benefits recognized for share-based compensation for employees, net of disallowed executive compensation.</p> <p>The decrease in our effective tax rate for the nine months ended September 30, 2024 compared to the same period in 2023 is primarily attributable to impacts of the prior year tax restructuring and the Verily milestone payment.</p>

## Liquidity and Capital Resources

### Overview, Capital Resources, and Capital Requirements

Our principal sources of liquidity are our existing cash, cash equivalents and marketable securities, cash generated from operations, proceeds from our senior convertible notes issuances, and access to our Credit Facility. Our primary uses of cash have been for research and development programs, selling and marketing activities, capital expenditures, acquisitions of businesses, and debt service costs.

We expect that cash provided by our operations may fluctuate in future periods as a result of a number of factors, including fluctuations in our operating results, working capital requirements and capital deployment decisions. We have historically invested our cash primarily in U.S. dollar-denominated, investment grade, highly liquid obligations of U.S. government agencies, commercial paper, corporate debt, and money market funds. Certain of these investments are subject to general credit, liquidity and other market risks. The general condition of the financial markets and the economy may increase those risks and may affect the value and liquidity of investments and restrict our ability to access the capital markets.

Our future capital requirements will depend on many factors, including but not limited to:

The evolution of the international expansion of our business and the revenue generated by sales of our approved products and any future products;	Our ability to efficiently scale our operations to meet demand for our current and any future products;	The success of our research and development efforts;
The expenses we incur in manufacturing, developing, selling and marketing our products;	The costs, timing and risks of delays of additional regulatory approvals;	The costs of filing, prosecuting, defending and enforcing any patent claims and other intellectual property rights;
The quality levels of our products and services;	The emergence of competing or complementary technological developments;	The terms and timing of any collaborative, licensing and other arrangements that we may establish; and
The third-party reimbursement of our products for our customers;	The rate of progress and cost of our clinical trials and other development activities;	The acquisition of businesses, products and technologies and our ability to integrate and manage any acquired businesses, products and technologies.

We expect that existing cash and short-term investments and cash flows from our future operations will generally be sufficient to fund our ongoing core business. As current borrowing sources become due, we may be required to access the capital markets for additional funding. As we assess inorganic growth strategies, we may need to supplement our internally generated cash flow with outside sources. In the event that we are required to access the debt market, we believe that we will be able to secure reasonable borrowing rates. As part of our liquidity strategy, we will continue to monitor our current level of earnings and cash flow generation as well as our ability to access the market in light of those earning levels.

A substantial portion of our operations are located in the United States, and the majority of our sales since inception have been made in U.S. dollars. We will be exposed to additional foreign currency exchange risk related to our international operations as we expand our manufacturing internationally and as our business continues to increase in international markets. See “*Foreign Currency Exchange Risk*” in Part II, Item 7A of our Annual Report on Form 10-K for the fiscal year ended December 31, 2023, for more information.

## **Main Sources of Liquidity**

### **Cash, cash equivalents and short-term marketable securities**

Our cash, cash equivalents and short-term marketable securities totaled \$2.49 billion as of September 30, 2024. None of those funds were restricted and \$2.30 billion (approximately 92%) of those funds were located in the United States.

### **Cash flows from Operations**

For the nine months ended September 30, 2024, we had positive cash flows of \$688.1 million from operating activities. We anticipate that we will continue to generate positive cash flows from operations for the foreseeable future.

### **Senior Convertible Notes**

We received net proceeds of \$1.19 billion in May 2020 from the 2025 Notes offering, and net proceeds of \$1.23 billion in May 2023 from the 2028 Notes offering. We used \$282.6 million of the net proceeds from the offering of the 2025 Notes to repurchase a portion of our senior convertible notes due in 2022. We used \$289.9 million of the net proceeds from the offering of the 2028 Notes to purchase capped call transactions and repurchase shares of our common stock in May 2023. We intend to use the remainder of the net proceeds from the 2025 Notes offering and 2028 Notes offering for general corporate purposes and capital expenditures, including working capital needs. We may also use the net proceeds to expand our current business through in-licensing or acquisitions of, or investments in, other businesses, products or technologies; however, we do not have any significant commitments with respect to any such acquisitions or investments at this time.

In connection with the 2028 Notes offering, we purchased the 2028 Capped Calls. See Note 5 “Debt” to the consolidated financial statements in Part I, Item 1 of this Quarterly Report on Form 10-Q for more information about our senior convertible notes and the 2028 Capped Calls.

### **Revolving Credit Agreement**

As of September 30, 2024, we had no outstanding borrowings, \$7.6 million in outstanding letters of credit, and a total available balance of \$192.4 million under the Amended Credit Agreement. We monitor counterparty risk associated with the institutional lenders that are providing the Credit Facility. We currently believe that the Credit Facility will be available to us should we choose to borrow under it. Revolving loans will be available for general corporate purposes, including working capital and capital expenditures. See Note 5 “Debt” to the consolidated financial statements in Part I, Item 1 of this Quarterly Report on Form 10-Q for more information on the Amended Credit Agreement.

### **Short-term Liquidity Requirements**

Our short-term liquidity requirements primarily consist of regular operating costs, interest payments related to our senior convertible notes, capital expenditures for the development of our manufacturing facilities and office spaces, and short-term material cash requirements as described below. As of September 30, 2024, we had a working capital ratio of 2.46 and a quick ratio of 2.01, which indicates that our current assets are more than enough to cover our short-term liabilities. We expect to have significant capital expenditures for the next year to scale-up capacity in Mesa, Arizona and drive our strategic initiatives of building out our manufacturing facilities and/or equipment in Malaysia and Ireland.

We believe that our cash, cash equivalents, and marketable securities balances, projected cash contributions from our commercial operations, and borrowings under our Credit Facility will be sufficient to meet our anticipated seasonal working capital needs, all capital expenditure requirements, material cash requirements as described below, and other liquidity requirements associated with our operations for at least the next 12 months. We may use cash to repurchase shares of our common stock or for other strategic initiatives that strengthen our foundation for long-term growth.

### **Long-term Liquidity Requirements**

Our long-term liquidity requirements primarily consist of interest and principal payments related to our senior convertible notes, capital expenditures for the development of our manufacturing facilities and office spaces, and long-term material cash requirements as described below. As of September 30, 2024, we had a debt-to-assets ratio of 0.38, which indicates that our total assets are more than enough to cover our short-term and long-term debts. As demand grows for our products, we will continue to expand global operations to meet demand through investments in manufacturing and operations. We expect to meet our long-term liquidity requirements from our main sources of

liquidity as described above to support our future operations, capital expenditures, acquisitions, and other liquidity requirements associated with our operations beyond the next 12 months.

As of September 30, 2024, we have outstanding senior convertible notes that will mature in November 2025 and May 2028. However, the outstanding principal of our senior convertible notes could be converted into cash and/or shares of our common stock prior to maturity once certain conditions are met. See Note 5 “*Debt—Senior Convertible Notes*” to the consolidated financial statements in Part I, Item 1 of this Quarterly Report on Form 10-Q for information on conversion rights prior to maturity.

#### **Material Cash Requirements**

From time to time in the ordinary course of business, we enter into a variety of purchase arrangements including but not limited to, purchase arrangements related to capital expenditures, components used in manufacturing, and research and development activities. See “*Contractual Obligations*” below for more information.

Our obligations under the 2025 Notes and 2028 Notes include both principal and interest payments. Although the 2025 Notes and 2028 Notes mature in November 2025 and May 2028, respectively, they may be converted into cash and/or shares of our common stock prior to maturity if certain conditions are met. Any conversion prior to maturity may result in repayment of the principal amounts due under the Notes sooner than the scheduled repayment.

As market conditions warrant, we may, from time to time, repurchase our outstanding debt securities or shares of our common stock, in the open market, in privately negotiated transactions, by exchange transaction or otherwise. Such repurchases, if any, will depend on prevailing market conditions, our liquidity and other factors and may be commenced or suspended at any time. The amounts involved and total consideration paid may be material. See Note 8 “*Stockholder's Equity—Share Repurchase Program and Treasury Shares*” to the consolidated financial statements in Part I, Item 1 of this Quarterly Report on Form 10-Q for more information about our 2024 Share Repurchase Program.

See Note 5 “*Debt*” to the consolidated financial statements in Part I, Item 1 of this Quarterly Report on Form 10-Q for more information about the terms of the Amended Credit Agreement, our senior convertible notes, and the 2028 Capped Calls.

We are party to various leasing arrangements, primarily for office, manufacturing and warehouse space that expire at various times through December 2030, excluding any renewal options. We also have land leases in Penang, Malaysia that expire in 2082 and Athenry, Ireland that expire in 2023 for our international manufacturing facilities. We anticipate incurring significant expenditures related to our Malaysia manufacturing facility and equipment over the next year and the build-out of the Ireland manufacturing facility and equipment over the next five years. See Note 6 “*Leases and Other Commitments—Leases*” to the consolidated financial statements in Part II, Item 8 of our Annual Report for the fiscal year ended December 31, 2023 for more information about our leases.



## Cash Flows

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The following table sets forth a summary of our cash flows for the periods indicated. See the consolidated financial statements in Part I, Item 1 of this Quarterly Report on Form 10-Q for the complete consolidated statements of cash flows for these periods.

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As of September 30, 2024, we had \$2.49 billion in cash, cash equivalents and short-term marketable securities, which is a decrease of \$231.8 million compared to \$2.72 billion as of December 31, 2023.

The primary cash flows during the nine months ended September 30, 2024 and September 30, 2023 are described below. See the consolidated financial statements in Part I, Item 1 of this Quarterly Report on Form 10-Q for complete consolidated statements of cash flows for these periods.

Nine Months Ended		
	September 30, 2024	September 30, 2023
<b>Operating Cash Flows</b>	<p>+ \$424.5 million of net income, \$161.2 million of net non-cash adjustments, and a net increase of \$102.4 million in changes of working capital balances</p> <p>Net non-cash adjustments were primarily related to depreciation and amortization, share-based compensation, and deferred income taxes</p>	<p>+ \$285.2 million of net income, \$68.4 million of net non-cash adjustments, and a net increase of \$261.3 million in changes of working capital balances</p> <p>Net non-cash adjustments were primarily related to depreciation and amortization and share-based compensation</p>
<b>Investing Cash Flows</b>	<p>+ \$335.7 million in net proceeds from marketable securities</p> <p>-\$234.2 million in capital expenditures</p>	<p>-\$719.5 million in net purchases of marketable securities</p> <p>-\$184.1 million in capital expenditures</p> <p>-\$19.5 million in purchases of equity investments</p>
<b>Financing Cash Flows</b>	<p>+ \$28.2 million in proceeds from issuance of common stock under our employee stock plans</p> <p>-\$750.0 million in purchases of treasury stock</p>	<p>+ \$1.23 billion in proceeds from issuance of senior convertible notes, net of issuance costs</p> <p>+ \$26.6 million in proceeds from issuance of common stock under our employee stock plans</p> <p>-\$650.5 million in payments for conversions of senior convertible notes</p> <p>-\$188.7 million in purchases of treasury stock</p> <p>-\$101.3 million in purchases of capped call transactions</p>

### Contractual Obligations

We presented our contractual obligations as of December 31, 2023 in Note 6 “*Leases and Other Commitments*” in our Annual Report on Form 10-K for the fiscal year ended December 31, 2023. There were no material changes to our lease obligations during the nine months ended September 30, 2024. As of September 30, 2024, we had approximately \$1.26 billion of open purchase orders and contractual obligations in the ordinary course of business, the majority of which are due within one year. See Note 5 “*Debt—Senior Convertible Notes*” to the consolidated financial statements in Part I, Item 1 of this Quarterly Report on Form 10-Q for more information on our senior convertible notes.

### Recent Accounting Guidance

See Note 1 “*Organization and Significant Accounting Policies*” to the consolidated financial statements in Part I, Item 1 of this Quarterly Report on Form 10-Q for more information regarding recently issued accounting pronouncements and the potential impact on our consolidated financial statements, if any.

### ITEM 3 - QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

There were no material changes to our quantitative and qualitative disclosures about market risk during the nine months ended September 30, 2024. See Part II, Item 7A “*Quantitative and Qualitative Disclosures about Market Risk*” of our Annual Report on Form 10-K for the fiscal year ended December 31, 2023, for a detailed discussion of our market risks.

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## ITEM 4 - CONTROLS AND PROCEDURES

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### *Evaluation of Disclosure Controls and Procedures*

Regulations under the Exchange Act require public companies to maintain “disclosure controls and procedures,” as defined in Rules 13a-15(e) and 15d-15(e) of the Exchange Act. Disclosure controls and procedures include, without limitation, controls and other procedures that are designed to ensure that information required to be disclosed in the reports that we file or submit under the Exchange Act is accumulated and timely communicated to management, including our Chief Executive Officer (our principal executive officer) and Chief Financial Officer (our principal financial officer), recorded, processed, summarized, and reported within the time periods specified in the SEC’s rules and forms. Our management, with the participation of our Chief Executive Officer and our Chief Financial Officer, conducted an evaluation of the effectiveness of our disclosure controls and procedures as of the end of the period covered by this Quarterly Report on Form 10-Q. Based on their evaluation as of September 30, 2024, our Chief Executive Officer and our Chief Financial Officer concluded that our disclosure controls and procedures were effective at a reasonable assurance level as of such date.

### *Changes in Internal Control over Financial Reporting*

There were no changes in our internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the most recently completed fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

### *Limitation on Effectiveness of Controls*

It should be noted that any system of controls, including ours, however well designed and operated, can provide only reasonable, and not absolute, assurance that the objectives of the system are met. The design of any control system is based, in part, upon the benefits of the control system relative to its costs. Control systems can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the control. In addition, over time, controls may become inadequate because of changes in conditions, or the degree of compliance with the policies or procedures may deteriorate. Because of these and other inherent limitations of control systems, we cannot guarantee that any design will succeed in achieving its stated goals under all potential future conditions, regardless of how remote.

## PART II. OTHER INFORMATION

### ITEM 1 - LEGAL PROCEEDINGS

We are subject to various claims, complaints and legal actions that arise from time to time in the normal course of business, including commercial insurance, product liability, intellectual property and employment related matters. In addition, from time to time we may bring claims or initiate lawsuits against various third parties with respect to matters arising out of the ordinary course of our business, including commercial and employment related matters.

#### *Litigation with Abbott*

Since June 2021, we and certain Abbott Diabetes Care, Inc. ("Abbott") entities have served patent infringement complaints against each other in multiple jurisdictions against certain continuous glucose monitoring products of each company.

In June 2021, we initiated patent infringement litigation against Abbott in the United States (U.S.D.C., Western District of Texas) and Germany (National Court ("N.C.") in Mannheim). In May 2023, we filed additional patent infringement actions in Germany (N.C. in Munich). In July and August 2023, we initiated patent infringement litigation in the United Patent Court ("UPC") (Paris & Munich) and in Spain (Commercial Courts of Barcelona).

In October and November 2023, we initiated patent infringement litigation in Germany (N.C. in Munich) and in the UPC (Paris & Munich). In January 2024, we initiated patent infringement litigation in Germany (N.C. in Hamburg).

In July 2024, after hearings in May and June in the Paris and Munich divisions of the UPC, each division issued a decision revoking our patents asserted against Abbott. In late 2024 and early 2025, hearings in the Paris, Munich and Stockholm divisions of the UPC are scheduled wherein Dexcom asserts two patents against Abbott and Abbott asserts three patents against Dexcom.

In July 2021, one day after we initiated litigation in the U.S.D.C., Western District of Texas, Abbott initiated patent infringement litigation against Dexcom in the United States (U.S.D.C., Delaware ("D1")). Shortly thereafter, Abbott filed additional patent infringement litigation actions in the United Kingdom (Business and Property Courts of England and Wales) and Germany (N.C. in Mannheim and Dusseldorf).

In response to the lawsuits initiated by Abbott in the United Kingdom, Dexcom also filed patent infringement counterclaims in the Business and Property Courts of England and Wales. Three trials on liability have already been conducted in the United Kingdom. On October 18, 2023 and June 28, 2024, judgment was handed down in favor of Dexcom, finding the Abbott patents to be invalid and not infringed. On January 15, 2024, judgment was handed down invalidating both Abbott and Dexcom's patents.

In December 2021, Abbott filed a breach of contract lawsuit against Dexcom in the United States (U.S.D.C., District of Delaware) alleging that Dexcom breached the parties' Settlement and License Agreement dated July 2, 2014 ("SLA"). The U.S.D.C., District of Delaware consolidated Abbott's breach of contract lawsuit with Dexcom's patent infringement lawsuit which had been transferred from the U.S.D.C., Western District of Texas ("D3"). Dexcom asserted counterclaims that Abbott also breached the SLA. A jury trial on Abbott's breach of contract claims commenced on July 10, 2023. On July 14, 2023, the jury verdict determined that Abbott was not licensed to thirteen claims of certain Dexcom patents and that Abbott was licensed to five claims. In April 2022, Abbott initiated the inter partes review ("IPR") process on the asserted claims of Dexcom's patents in D3. The U.S. Patent and Trademark Office (the "PTO") denied institution of one of Dexcom's patents and instituted IPR on the other four. Ultimately, in November 2023, the PTO issued its Final Written Decision, upholding claims of two Dexcom patents to be patentable, which cover factory calibration and certain alarms and alerts, and two to be unpatentable, which cover certain sensor code and sensor configurations. We will continue to enforce the remaining claims of the patents asserted in Delaware at a trial set for January 11, 2027.

In February 2023, Abbott filed patent infringement litigation against us in Germany (N.C. in Hamburg and Munich). In March 2023, Abbott filed a patent infringement litigation in the United States (U.S.D.C., Delaware ("D4")) and we filed counterclaims for patent infringement in that action in June 2023. The D4 Court recently set a February 15, 2027 trial date for Abbott's offensive case and a March 8, 2027 trial date for Dexcom's offensive case. In June 2023, Abbott filed patent infringement litigation actions in the United Kingdom (Business and Property Courts of England and Wales). In response to the lawsuits initiated by Abbott in the United Kingdom, Dexcom also filed patent infringement counterclaims in that jurisdiction. Two trials are set to occur in the United Kingdom in late 2024 and early 2025, with two Dexcom patents asserted and one Abbott patent asserted.

Abbott's patent infringement trial, "D1", against Dexcom commenced in the U.S.D.C., District of Delaware in March 2024. In the lead up to trial, the U.S.D.C., District of Delaware invalidated one of Abbott's patents on factory calibration and Abbott dropped four other patents from the litigation. The claims litigated were isolated to the inserter mechanism and the wearable seal and mount of Dexcom's G6. On March 22, 2024, a jury returned a mixed verdict. The jury found that Dexcom infringes one patent, that Dexcom did not infringe a second patent, and that Dexcom also did not infringe a third patent, which the jury also found invalid. The jury found that any infringement was not willful. It could not reach unanimity as to a fourth patent. No determination of damages was made or awarded. Dexcom has challenged the sole finding of infringement and continues to defend itself vigorously.

Commencing in January 2024, patent infringement hearings between Abbott and Dexcom were scheduled to take place in Germany wherein each sought damages and injunctive relief against the other. All but one of Abbott's offensive hearings were either stayed or cancelled entirely due to parallel invalidity proceedings and nullity decisions. After a February 28, 2024 hearing in Munich wherein Abbott asserted patent infringement claims against Dexcom, Dexcom received a favorable non-infringement decision. On July 24, 2024, Dexcom received a decision from the Munich court related to the July 3, 2024 hearing, staying our offensive infringement proceedings pending the outcome of an opposition proceeding. On July 31, 2024, Dexcom received a decision from the Munich courts related to hearings in April 2024, dismissing our claims for infringement. Dexcom and Abbott each await a decision from the Munich court on infringement proceedings which took place in September 2024.

Due to uncertainty surrounding patent litigation procedures initiated by Dexcom and Abbott throughout multiple jurisdictions, we are unable to reasonably estimate the ultimate outcome of any of the litigation matters at this time. We intend to protect our intellectual property and defend against Abbott's claims vigorously in all of these actions.

### **Securities Class Action Litigation**

On August 21, 2024, a putative class action complaint was filed against us and certain of our executive officers in the United States District Court for the Southern District of California (captioned *Alonzo v. DexCom, Inc.*, Case No. 24-cv-1485) alleging violations of the Securities Exchange Act for allegedly making false and misleading statements between January 8, 2024 and July 25, 2024 with respect to our expected revenue for fiscal 2024 and ability to capitalize on our growth potential. The complaint seeks unspecified compensatory damages and attorney's fees and costs. On October 3, 2024, the court granted the parties joint motion to defer our deadline to respond to the complaint until after appointment of lead plaintiff.

On October 8, 2024, a second, substantially similar, putative class action complaint was filed against us and certain of our officers in the United States District Court for the Southern District of California (captioned *Oakland County Employees' Retirement System v. DexCom, Inc.*, Case No. 24-cv-1804), alleging violations of the Securities Exchange Act for allegedly making false and misleading statements between April 28, 2023 and July 25, 2024. On October 9, 2024, a third, substantially similar, putative class action complaint was filed against us and certain of our officers in the United States District Court for the Southern District of California (captioned *Carnes v. DexCom, Inc.*, Case No. 24-cv-1809).

### **Derivative Actions**

On September 13, 2024, a putative stockholder filed a derivative lawsuit against us and certain of our current and former executive officers and directors in the United States District Court for the Southern District of California (captioned *Silva v. Sayer, et al.*, Case No. 24-cv-1645). On October 7, 2024, another putative stockholder filed a second derivative lawsuit against us and certain of our current and former executive officers and directors in the United States District Court for the Southern District of California (captioned *Malone v. Sayer, et al.*, Case No. 24-cv-1799). The derivative complaints allege factual allegations largely tracking allegations made in the Securities Class Action Litigation and seek, among other things, damages and restitution to be paid to the Company by the individual defendants, punitive damages, and attorney's fees and costs. On October 16, 2024, the parties filed a joint motion to consolidate the two derivative actions and stay the consolidated action until (i) the dismissal of the Securities Class Action, with prejudice, and exhaustion of all appeals related thereto; or (ii) the denial of any motion to dismiss the Securities Class Action in whole or in part.

We intend to vigorously defend against such claims; however, we cannot be certain of the outcome of our ongoing proceedings and, if determined adversely to us, our business and financial condition may be adversely affected.

We do not believe we are party to any other currently pending legal proceedings, the outcome of which could have a material adverse effect on our business, financial condition, or results of operations. There can be no assurance that existing or future legal proceedings arising in the ordinary course of business or otherwise will not have a material adverse effect on our business, financial condition, or results of operations.

## ITEM 1A - RISK FACTORS

There were no material changes to the risk factors previously disclosed and included in our Annual Report on Form 10-K for the fiscal year ended December 31, 2023. Our short and long-term success is subject to numerous risks and uncertainties, many of which involve factors that are difficult to predict or beyond our control. Before making a decision to invest in, hold or sell our common stock, stockholders and potential stockholders should carefully consider the risks and uncertainties described in Part I, Item 1A, "Risk Factors" in our Annual Report on Form 10-K for the fiscal year ended December 31, 2023, which could materially and adversely affect our business, financial condition, results of operations and prospects. In that case, the value of our common stock could decline and stockholders may lose all or part of their investment.

Furthermore, additional risks and uncertainties of which we are currently unaware, or which we currently consider to be immaterial, could have a material adverse effect on our business, financial condition, results of operations or prospects. Refer to our disclaimer regarding forward-looking statements at the beginning of Part I, Item 1 of this Quarterly Report on Form 10-Q.

## ITEM 2 - UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

### Purchases of Equity Securities by the Issuer

The following table provides information regarding repurchases of our shares of common stock during the three months ended September 30, 2024:

Period	Total number of shares purchased <sup>(2)</sup>	Average price paid per share <sup>(1)</sup>	Total number of shares purchased as part of publicly announced program <sup>(2)</sup>	Maximum dollar value of shares that may yet be purchased under the program (in millions) <sup>(2)</sup>
7/01/2024 - 7/31/2024	2,674,792	\$ 69.43	2,674,792	\$ 564.3
8/01/2024 - 8/31/2024	7,756,404	\$ 72.75	7,756,404	\$ —
9/01/2024 - 9/30/2024	—	\$ —	—	\$ —

<sup>(1)</sup> Average price paid per share includes broker commissions.

<sup>(2)</sup> On July 25, 2024, we announced that our Board of Directors authorized and approved a share repurchase program of up to \$750.0 million of our outstanding common stock, with a repurchase period ending no later than June 30, 2025.

## ITEM 3 - DEFAULTS UPON SENIOR SECURITIES

None.

## ITEM 4 - MINE SAFETY DISCLOSURES

None.

## ITEM 5 - OTHER INFORMATION

### Trading Plans

During the three months ended September 30, 2024, the following Section 16 officers and directors adopted, modified, or terminated a "Rule 10b5-1 trading arrangement" (as defined in Item 408 of Regulation S-K of the Exchange Act) intended to satisfy the affirmative defense of Rule 10b5-1(c):

Name	Title	Action	Action Date	Aggregate Number of Shares to be Sold	Expiration Date <sup>(1)</sup>
Jereme M. Sylvain	Executive Vice President, Chief Financial Officer	Termination <sup>(2)</sup>	8/6/2024	6,863 <sup>(3)</sup>	11/21/2024
Jereme M. Sylvain	Executive Vice President, Chief Financial Officer	Adoption <sup>(2)</sup>	8/6/2024	10,500	8/6/2025

<sup>(1)</sup> Each trading arrangement permitted or permits transactions through and including the date listed in the table.

<sup>(2)</sup> Represents the modification, as described in Rule 10b5-1(c)(1)(iv) under the Exchange Act, of a written plan originally adopted on November 21, 2023 that was intended to satisfy the affirmative defense conditions of Rule 10b5-1(c), as then in effect, under the Exchange Act.

<sup>(3)</sup> As of the date of termination, 3,363 shares of our common stock had been sold under the plan.

Each of the Rule 10b5-1 trading arrangements disclosed in the above table was made in accordance with our insider trading policy. Transactions made pursuant to such trading arrangements will be disclosed publicly in Section 16 filings with the SEC in accordance with applicable securities laws, rules and regulations.

No Section 16 officers or directors adopted, modified, or terminated a “non-Rule 10b5-1 trading arrangement” (as defined in Item 408 of Regulation S-K of the Exchange Act) during the three months ended September 30, 2024.

#### **Amendment to Bylaws**

On and effective as of October 22, 2024, our Board of Directors (the “Board”) approved an amendment and restatement of our bylaws (the “Amended and Restated Bylaws”), to, among other things:

- Revise the notice deadline for the submission of proposals or nominations under our advance notice bylaw to provide that such notices must generally be received no earlier than 120 days and no later than 90 days prior to the anniversary of the prior year’s annual meeting;
- Address the effectiveness of Rule 14a-19 under the Securities Exchange Act of 1934, as amended (*i.e.*, federal proxy rules regarding the use of “universal” proxy cards in contested director elections), including by requiring that any nominating stockholder represent and provide evidence that such stockholder is soliciting the holders of shares representing at least 67% of the voting power of the company;
- Require that a stockholder directly or indirectly soliciting proxies from other stockholders use a proxy card color other than white, which is to be reserved for exclusive use by the Board; and
- Update the procedural mechanics and disclosure requirements relating to director nominations submitted by stockholders, including by:
  - enhancing the disclosure requirements in connection with director nominations by stockholders to include (i) additional information regarding the stockholder making the director nomination(s), their affiliates and the director nominee(s), and (ii) a requirement that such information is to be updated as of the record date for the applicable meeting;
  - requiring any notice of director nomination be accompanied by written questionnaires required of our directors completed and signed by any proposed director nominee(s); and
  - limiting the number of nominees a stockholder may nominate for election at a meeting to the number of directors to be elected at such meeting.

Additional amendments were made to align the Amended and Restated Bylaws more closely with the Delaware General Corporation Law, provide us more flexibility to conduct virtual stockholder meetings and to implement clarifying, conforming, technical or ministerial changes.

In light of the change to the notice deadline under our advance notice bylaw described above, stockholders wishing to present nominations for director or proposals for consideration at the 2025 annual meeting of stockholders under these provisions of our bylaws must submit their nominations or proposals in writing so that they are delivered to our Chief Legal Officer at our principal executive offices not earlier than January 22, 2025, and not later than February 21, 2025.

The foregoing description of the Amended and Restated Bylaws does not purport to be complete and is qualified in its entirety by reference to the full text of the Amended and Restated Bylaws, a copy of which is included as Exhibit 3.1 to this Quarterly Report on Form 10-Q and incorporated herein by reference.

### ***Retirement of Chief Commercial Officer***

On October 24, 2024, we announced that Teri Lawver, Dexcom's EVP, Chief Commercial Officer, will step down from her position and transition to the role of Special Advisor to the Chief Executive Officer of Dexcom effective November 7, 2024, and that her employment with Dexcom will end effective December 31, 2024 (the "Separation Date"). Ms. Lawver has agreed to provide transitional consulting services to Dexcom from the Separation Date through March 31, 2025 (such period, the "Consulting Period") pursuant to a consulting agreement by and between Dexcom and Ms. Lawver, dated October 21, 2024 (the "Consulting Agreement").

Subject to Ms. Lawver's execution and non-revocation of a general release of claims against Dexcom and her compliance with certain covenants set forth in a separation agreement by and between Dexcom and Ms. Lawver, dated October 22, 2024 (the "Separation Agreement"), Ms. Lawver will receive cash severance equivalent to seven months of her current base salary, payable following the conclusion of the Consulting Period.

In consideration of Ms. Lawver providing consulting services to Dexcom, (i) Ms. Lawver will receive fees equivalent to her current monthly base salary for each month during the Consulting Period, and (ii) Ms. Lawver's equity awards outstanding as of the Separation Date will continue to vest pursuant to their existing terms during the Consulting Period.

Ms. Lawver has waived her rights to any benefits under our Amended and Restated Severance and Change in Control Plan.

The foregoing descriptions of the Separation Agreement and the Consulting Agreement are not complete and are qualified in their entirety by reference to the full text of the Separation Agreement and the Consulting Agreement, which will be filed as exhibits to Dexcom's Annual Report on Form 10-K for the year ending December 31, 2024.



## ITEM 6 - EXHIBITS

Exhibit Number	Exhibit Description	Incorporated by Reference				Provided Herewith
		Form	File No.	Date of First Filing	Exhibit Number	
<a href="#">3.1</a>	<a href="#">Amended and Restated Bylaws of DexCom, Inc.</a>	—	—	—	—	X
<a href="#">31.01</a>	<a href="#">Certification of Chief Executive Officer Pursuant to Securities Exchange Act Rule 13a-14(a).</a>	—	—	—	—	X
<a href="#">31.02</a>	<a href="#">Certification of Chief Financial Officer Pursuant to Securities Exchange Act Rule 13a-14(a).</a>	—	—	—	—	X
<a href="#">32.01**</a>	<a href="#">Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350 and Securities Exchange Act Rule 13a-14(b).</a>	—	—	—	—	X
<a href="#">32.02**</a>	<a href="#">Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350 and Securities Exchange Act Rule 13a-14(b).</a>	—	—	—	—	X
101.INS	Inline XBRL Instance Document - the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document					X
101.SCH	Inline XBRL Taxonomy Extension Schema Document					X
101.CAL	Inline XBRL Taxonomy Extension Calculation Linkbase Document					X
101.DEF	Inline XBRL Taxonomy Extension Definition Linkbase Document					X
101.LAB	Inline XBRL Taxonomy Extension Label Linkbase Document					X
101.PRE	Inline XBRL Taxonomy Extension Presentation Linkbase Document					X
104	Cover Page Interactive Data File - the cover page from the Registrant's Quarterly Report on Form 10-Q for the quarter ended September 30, 2024 is formatted in Inline XBRL					X

\*\* This certification is not deemed "filed" for purposes of Section 18 of the Exchange Act, or otherwise subject to the liability of that section. Such certification will not be deemed to be incorporated by reference into any filing under the Securities Act or the Exchange Act, except to the extent that Dexcom specifically incorporates it by reference.

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**SIGNATURES**

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Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**DEXCOM, INC.**  
(Registrant)

Dated:	October 24, 2024	By:	<div>/s/ KEVIN R. SAYER</div> <div>Kevin R. Sayer, Chairman of the Board of Directors, President and Chief Executive Officer (Principal Executive Officer)</div>
Dated:	October 24, 2024	By:	<div>/s/ JEREME M. SYLVAIN</div> <div>Jereme M. Sylvain, Executive Vice President and Chief Financial Officer (Principal Financial and Accounting Officer)</div>