## UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# **FORM 10-Q**

(Mark one) ⊠ QUARTERL	Y REPORT PUR	RSUANT TO SECTION	I 13 OR 15(d) OF THE SECURIT	TES EXCHANGE ACT OF 193	34
For the quarterly period	od ended July 3	0, 2022			
☐ TRANSITION REPOR	T PURSUANT 1	O SECTION 13 OR 15	5(d) OF THE SECURITIES EXCH	HANGE ACT OF 1934	
For the transition peri	od from	to			
Commission	n file number: <u>0-</u>	<u>14678</u>			
			Ross Stores, Inc.		
		(Exact name	e of registrant as specified in its	,	
(State or other ju	<b>Delaware</b> risdiction of incorriganization)	rporation or		<b>94-139038</b> (I.R.S. Employer Identi	
<b>5130 Hacienda Drive,</b> (Address of p	<b>Dublin,</b> rincipal executiv	California e offices)		<b>94568-757</b> (Zip Code	
Registrant's telephor	ne number, incl	uding area code		(925) 965-440	00
Former name, former addre fiscal year, if changed since				N/A	
Securities registered pursual Title of ea	<u>ch class</u>		Trading symbol ROST		exchange on which registered
Common stock,	par valu	е ఫ.от	ROSI	NASDAI	Q Global Select Market
preceding 12 months (or for spast 90 days. Yes 図 No □ Indicate by check mark wheth	such shorter pener over the registran	riòd that the registrant t has submitted electr	t was required to file such repor conically every Interactive Data Fi	ts), and (2) has been subject le required to be submitted p	es Exchange Act of 1934 during the to such filing requirements for the bursuant to Rule 405 of Regulation
Yes ☒ No □	,	,	for such shorter period that the r		•
	See the definition				smaller reporting company, or an nd "emerging growth company" in
Large accelerated filer 図 A Emerging growth company □		☐ Non-accelerated file	er □ Smaller reporting compar	ny□	
			egistrant has elected not to use on 13(a) of the Exchange Act. □	the extended transition per	iod for complying with any new or
Indicate by check mark wheth Yes □ No 🏻	ner the registran	t is a shell company (a	as defined in Rule 12b-2 of the B	Exchange Act).	
The number of shares of Cor	mmon Stock, wi	h \$.01 par value, outs	tanding on August 12, 2022 was	s 347,062,803.	
			1		

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# PART I. FINANCIAL INFORMATION

## **ITEM 1. FINANCIAL STATEMENTS**

Condensed Consolidated Statements of Earnings

		nths	Six Months Ended					
(\$000, except stores and per share data, unaudited)		July 30, 2022		July 31, 2021	July 30, 2022		July 31, 2021	
Sales	\$	4,583,009	\$	4,804,974	\$ 8,916,109	\$	9,321,054	
Costs and Evnances								
Costs and Expenses Cost of goods sold		3,399,535		3,410,871	6,595,981		6,609,267	
				, ,	, ,		, ,	
Selling, general and administrative		667,063		717,788	1,336,559		1,392,841	
Interest expense, net		10,667		18,707	28,363		37,756	
Total costs and expenses		4,077,265		4,147,366	7,960,903		8,039,864	
England of the trans		FOF 744		057.000	055 000		4 004 400	
Earnings before taxes		505,744		657,608	955,206		1,281,190	
Provision for taxes on earnings		121,227		163,350	 232,244		310,453	
Net earnings	\$	384,517	\$	494,258	\$ 722,962	\$	970,737	
Earnings per share								
Basic	\$	1.11	\$	1.40	\$ 2.09	\$	2.75	
Diluted	\$	1.11		1.39	2.08	-	2.73	
Weighted-average shares outstanding (000)								
Basic		344,884		352,865	345,969		352,927	
Diluted		346,106		354,935	347,470		355,161	
Store count at and of paried		1.980		1.896	4.000		1 200	
Store count at end of period		1,960		1,090	1,980		1,896	

Condensed Consolidated Statements of Comprehensive Income

	Three Mon	iths	Ended	Six Months Ended						
(\$000, unaudited)	July 30, 2022		July 31, 2021	July 30, 2022	July 31, 2021					
Net earnings	\$ 384,517	\$	494,258	\$ 722,962 \$	970,737					
Other comprehensive income	_		_	_	_					
Comprehensive income	\$ 384,517	\$	494,258	\$ 722,962 \$	970,737					

# Condensed Consolidated Balance Sheets

Condensed Consolidated Balance Sheets				
(\$000, except share data, unaudited)		July 30, 2022	January 29, 2022	July 31, 2021
Assets				
Current Assets				
Cash and cash equivalents	\$	3,903,670 \$	4,922,365 \$	5,569,071
Accounts receivable		167,503	119,247	159,163
Merchandise inventory		2,716,878	2,262,273	1,751,027
Prepaid expenses and other		197,020	169,291	193,588
Total current assets		6,985,071	7,473,176	7,672,849
Property and Equipment				
Land and buildings		1,486,450	1,240,246	1,189,666
Fixtures and equipment		3,759,071	3,425,762	3,295,078
Leasehold improvements		1,366,999	1,332,687	1,280,505
Construction-in-progress		158,446	574,333	493,629
		6,770,966	6,573,028	6,258,878
Less accumulated depreciation and amortization		3,841,192	3,674,501	3,512,670
Property and equipment, net		2,929,774	2,898,527	2,746,208
Operating lease assets		3,025,814	3,027,272	2,973,907
Other long-term assets		239,263	241,281	248,436
Total assets	\$	13,179,922 \$	13,640,256 \$	13,641,400
			-,,,	-,- ,
Liabilities and Stockholders' Equity				
Current Liabilities	_			0.500.554
Accounts payable	\$	2,085,680 \$	2,372,302 \$	2,588,551
Accrued expenses and other		611,186	613,089	609,719
Current operating lease liabilities		647,504	630,517	608,123
Accrued payroll and benefits		300,611	588,772	445,307
Income taxes payable		_	10,249	19,526
Current portion of long-term debt			_	64,964
Total current liabilities		3,644,981	4,214,929	4,336,190
Long-term debt		2,454,413	2,452,325	2,450,245
Non-current operating lease liabilities		2,525,512	2,539,297	2,503,332
Other long-term liabilities		231,285	236,013	292,715
Deferred income taxes		196,780	137,642	154,932
Commitments and contingencies				
Stockholders' Equity				
Common stock, par value \$.01 per share Authorized 1,000,000,000 shares Issued and outstanding 347,552,000, 351,720,000		0.475	0.547	0.553
and 355,698,000 shares, respectively		3,475	3,517	3,557
Additional paid-in capital		1,769,424	1,717,530	1,645,118
Treasury stock		(574,529)	(535,895)	(527,565)
Retained earnings		2,928,581	2,874,898	2,782,876
Total stockholders' equity		4,126,951	4,060,050	3,903,986
Total liabilities and stockholders' equity	\$	13,179,922 \$	13,640,256 \$	13,641,400

				S	Six Months Er	nde	d July 30, 2	022		
_	Common stock			Additional paid-in		Treasurv		Retained		
(000)	Shares		Amount		capital		stock		earnings	Total
Balance at January 29, 2022	351,720	\$	3,517	\$	1,717,530	\$	(535,895)	\$	2,874,898	\$ 4,060,050
Net earnings	_		_		_		_		338,445	338,445
Common stock issued under stock										
plans, net of shares										
used for tax withholding	1,131		11		5,906		(38,113)		_	(32,196)
Stock-based compensation	_		_		36,071		_		_	36,071
Common stock repurchased	(2,524)		(25)		(10,266)		_		(229,274)	(239,565)
Dividends declared (\$0.310 per share)	_		_		_		_		(108,908)	(108,908)
Balance at April 30, 2022	350,327	\$	3,503	\$	1,749,241	\$	(574,008)	\$	2,875,161	\$ 4,053,897
Net earnings	_		_		_				384,517	384,517
Common stock issued under stock										
plans, net of shares										
used for tax withholding	153		1		5,974		(521)		_	5,454
Stock-based compensation	_		_		26,803		· —		_	26,803
Common stock repurchased	(2,928)		(29)		(12,594)		_		(222,812)	(235,435)
Dividends declared (\$0.310 per share)					<u> </u>				(108,285)	(108,285)
Balance at July 30, 2022	347.552	\$	3.475	\$	1.769.424	\$	(574.529)	\$	2.928.581	\$ 4.126.951

**Balance at July 30, 2022**The accompanying notes are an integral part of these condensed consolidated financial statements.

	Six Months Ended July 31, 2021										
(000)		Common stock Shares Amount		Additional paid-in capital		Treasury stock		Retained earnings	Retained earnings		
Balance at January 30, 2021	356,503	\$	3,565	\$	1,579,824	\$	(478,550)	\$	2,185,801	\$	3,290,640
Net earnings	_		_		_				476,479		476,479
Common stock issued under stock											
plans, net of shares											
used for tax withholding	614		6		6,057		(47,378)		_		(41,315)
Stock-based compensation	_		_		28,674		_		_		28,674
Dividends declared (\$0.285 per share)	_		_		_		_		(101,657)		(101,657)
Balance at May 01, 2021	357,117	\$	3,571	\$	1,614,555	\$	(525,928)	\$	2,560,623	\$	3,652,821
Net earnings	_		_		_		_		494,258		494,258
Common stock issued under stock											
plans, net of shares											
used for tax withholding	30		_		6,471		(1,637)		_		4,834
Stock-based compensation	_		_		29,584		_		_		29,584
Common stock repurchased	(1,449)		(14)		(5,492)		_		(170,278)		(175,784)
Dividends declared (\$0.285 per share)			· -		_		_		(101,727)		(101,727)
Balance at July 31, 2021	355,698	\$	3,557	\$	1,645,118	\$	(527,565)	\$	2,782,876	\$	3,903,986

The accompanying notes are an integral part of these condensed consolidated financial statements.

# Condensed Consolidated Statements of Cash Flows

	Six Months Ended				
(\$000, unaudited)		July 30, 2022		July 31, 2021	
Cash Flows From Operating Activities					
Net earnings	\$	722,962	\$	970,737	
Adjustments to reconcile net earnings to net cash (used in) provided by operating activities:					
Depreciation and amortization		189,181		174,094	
Stock-based compensation		62,874		58,258	
Deferred income taxes		59,138		33,065	
Change in assets and liabilities:					
Merchandise inventory		(454,605)		(242,045)	
Other current assets		(71,290)		(63,420)	
Accounts payable		(288,454)		360,891	
Other current liabilities		(265,399)		77,963	
Income taxes		(13,941)		(27,596)	
Operating lease assets and liabilities, net		4,660		2,654	
Other long-term, net		(1,391)		794	
Net cash (used in) provided by operating activities		(56,265)		1,345,395	
Cash Flows From Investing Activities		(042.246)		(054.407)	
Additions to property and equipment		(243,346)		(254,437)	
Net cash used in investing activities		(243,346)		(254,437)	
Cash Flows From Financing Activities					
Issuance of common stock related to stock plans		11,892		12,534	
Treasury stock purchased		(38,634)		(49,015)	
Repurchase of common stock		(475,000)		(175,784)	
Dividends paid		(217,193)		(203,384)	
Net cash used in financing activities		(718,935)		(415,649)	
Net (decrease) increase in cash, cash equivalents, and restricted cash and cash equivalents		(1,018,546)		675,309	
Cash, cash equivalents, and restricted cash and cash equivalents:					
Beginning of period		4,982,382		4,953,769	
End of period	\$	3,963,836	\$	5,629,078	
		, , , , , , , , , , , , , , , , , , , ,		, ,	
Supplemental Cash Flow Disclosures					
Interest paid	\$	40,158	\$	42,051	
Income taxes paid	\$	187,047	\$	304,984	

#### Notes to Condensed Consolidated Financial Statements

Three and Six Months Ended July 30, 2022 and July 31, 2021 (Unaudited)

#### Note A: Summary of Significant Accounting Policies

Basis of presentation. The accompanying unaudited interim condensed consolidated financial statements have been prepared from the records of Ross Stores, Inc. and subsidiaries (the "Company") without audit and, in the opinion of management, include all adjustments (consisting of only normal, recurring adjustments) necessary to present fairly the Company's financial position as of July 30, 2022 and July 31, 2021, the results of operations, comprehensive income, and stockholders' equity for the three and six month periods ended July 30, 2022 and July 31, 2021, and cash flows for the six month periods ended July 30, 2022 and July 31, 2021. The Condensed Consolidated Balance Sheet as of January 29, 2022, presented herein, has been derived from the Company's audited consolidated financial statements for the fiscal year then ended.

Certain information and disclosures normally included in the notes to annual consolidated financial statements prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP") have been condensed or omitted for purposes of these interim condensed consolidated financial statements. The interim condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements, including notes thereto, contained in the Company's Annual Report on Form 10-K for the year ended January 29, 2022.

The results of operations, comprehensive income, and stockholders' equity for the three and six month periods ended July 30, 2022 and July 31, 2021, and cash flows for the six month periods ended July 30, 2022 and July 31, 2021 presented herein are not necessarily indicative of the results to be expected for the full fiscal year.

Use of accounting estimates. The preparation of financial statements in conformity with GAAP requires the Company to make estimates and assumptions that affect the reported amounts of assets, liabilities, and disclosures of contingent assets and liabilities at the date of the condensed consolidated financial statements, and the reported amounts of revenue and expenses during the reporting period. The Company's significant accounting estimates include valuation reserves for inventory, packaway and other inventory carrying costs, useful lives of fixed assets, insurance reserves, reserves for uncertain tax positions, employee retention credits under the Coronavirus Aid, Relief, and Economic Security Act (the "CARES Act"), and legal claims. The uncertainties and potential impacts from inflation, the Russia-Ukraine conflict, and the ongoing COVID-19 pandemic increase the challenge of making these estimates; actual results could differ materially from the Company's estimates.

Revenue recognition. The following sales mix table disaggregates revenue by merchandise category for the three and six month periods ended July 30, 2022 and July 31, 2021:

	Three Month	s Ended	Six Months	Ended
	July 30, 2022	July 31, 2021	July 30, 2022	July 31, 2021
Ladies	25 %	27 %	25 %	25 %
Home Accents and Bed and Bath	24 %	24 %	25 %	25 %
Men's	16 %	15 %	15 %	14 %
Accessories, Lingerie, Fine Jewelry, and Cosmetics	14 %	14 %	14 %	14 %
Shoes	13 %	12 %	13 %	13 %
Children's	8 %	8 %	8 %	9 %
Total	100 %	100 %	100 %	100 %

Cash and cash equivalents. Cash equivalents consist of highly liquid, fixed income instruments purchased with an original maturity of three months or less.

**Restricted cash, cash equivalents, and investments.** Restricted cash, cash equivalents, and investments serve as collateral for certain insurance obligations. These restricted funds are invested in bank deposits, money market mutual funds, U.S. Government and agency securities, and corporate securities and cannot be withdrawn from the Company's account without the prior written consent of the secured parties. The classification between current and long-term is based on the timing of expected payments of the obligations.

The following table provides a reconciliation of cash, cash equivalents, and restricted cash and cash equivalents in the Condensed Consolidated Balance Sheets that reconcile to the amounts shown on the Condensed Consolidated Statements of Cash Flows:

(\$000)	July 30, 2022	January 29, 2022	July 31, 2021
Cash and cash equivalents	\$ 3,903,670	\$ 4,922,365	\$ 5,569,071
Restricted cash and cash equivalents included in:			
Prepaid expenses and other	11,432	11,403	10,801
Other long-term assets	48,734	48,614	49,206
Total restricted cash and cash equivalents	60,166	60,017	60,007
Total cash and cash equivalents, and restricted cash and cash equivalents	\$ 3,963,836	\$ 4,982,382	\$ 5,629,078

**Property and equipment.** As of July 30, 2022 and July 31, 2021, the Company had \$24.4 million and \$11.7 million, respectively, of property and equipment purchased but not yet paid. These purchases are included in Property and equipment, Accounts payable, and Accrued expenses and other in the accompanying Condensed Consolidated Balance Sheets.

**Operating leases.** Supplemental cash flow disclosures related to operating lease assets obtained in exchange for new operating lease liabilities (includes new leases and remeasurements or modifications of existing leases) were as follows:

	Three Month	s Ended	Six Months	Ended
(\$000)	July 30, 2022	July 31, 2021	July 30, 2022	July 31, 2021
Operating lease assets obtained in exchange for new operating lease liabilities	\$ 126,236 \$	117,491	\$ 314,081	186,661

Cash dividends. The Company's Board of Directors declared a cash dividend of \$0.310 per common share in March and May 2022, and \$0.285 per common share in March, May, August, and November 2021.

On August 17, 2022, the Company's Board of Directors declared a quarterly cash dividend of \$0.310 per common share, payable on September 30, 2022

**Stock repurchase program.** In March 2022, the Company's Board of Directors approved a new two-year program to repurchase up to \$1.9 billion of the Company's common stock through fiscal 2023. This new program replaced the previous \$1.5 billion stock repurchase program, effective at the end of fiscal 2021 (at which time the Company had repurchased \$650 million of stock under the \$1.5 billion program). The Company repurchased 5.5 million shares of common stock for \$475.0 million during the six month period ended July 30, 2022. The Company repurchased 1.4 million shares of common stock for \$175.8 million during the six month period ended July 31, 2021.

Litigation, claims, and assessments. Like many retailers, the Company has been named in class/representative action lawsuits, primarily in California, alleging violation of wage and hour/employment laws and consumer protection laws. Class/representative action litigation remains pending as of July 30, 2022.

The Company is also party to various other legal and regulatory proceedings arising in the normal course of business. Actions filed against the Company may include commercial, product and product safety, consumer, intellectual property, environmental, and labor and employment-related claims, including lawsuits in which private plaintiffs or governmental

agencies allege that the Company violated federal, state, and/or local laws. Actions against the Company are in various procedural stages. Many of these proceedings raise factual and legal issues and are subject to uncertainties.

In the opinion of management, the resolution of pending class/representative action litigation and other currently pending legal and regulatory proceedings will not have a material adverse effect on the Company's financial condition, results of operations, or cash flows.

**Recently issued accounting standards.** In November 2021, the FASB issued Accounting Standards Update (ASU) 2021-10, *Government Assistance* (Topic 832): Disclosures by Business Entities about Government Assistance, to increase the transparency of the effects of government assistance, including disclosure of the types of assistance an entity receives, an entity's method of accounting for government assistance, and the effect of government assistance on an entity's financial statements. The guidance in this ASU will be effective for the Company for its fiscal 2022 Form 10-K. The Company is currently evaluating the impact of this guidance on its disclosures in the consolidated financial statements.

#### Note B: Fair Value Measurements

Accounting standards pertaining to fair value measurements establish a three-tier fair value hierarchy which prioritizes the inputs used in measuring fair value. The inputs used to measure fair value include: Level 1, observable inputs such as quoted prices in active markets; Level 2, inputs other than quoted prices in active markets that are either directly or indirectly observable; and Level 3, unobservable inputs in which little or no market data exists. This fair value hierarchy requires the Company to develop its own assumptions, maximize the use of observable inputs, and minimize the use of unobservable inputs when measuring fair value. Corporate, U.S. government and agency, and mortgage-backed securities are classified within Level 1 or Level 2 because these securities are valued using quoted market prices or alternative pricing sources and models utilizing market observable inputs.

The fair value of the Company's financial instruments are as follows:

(\$000)	July 30, 2022	January 29, 2022	July 31, 2021
Cash and cash equivalents (Level 1)	\$ 3,903,670	\$ 4,922,365	\$ 5,569,071
Restricted cash and cash equivalents (Level 1)	\$ 60,166	\$ 60,017	\$ 60,007

The underlying assets in the Company's non-qualified deferred compensation program as of July 30, 2022, January 29, 2022, and July 31, 2021 (included in Other long-term assets and in Other long-term liabilities) primarily consist of participant-directed money market, stock, and bond funds. The fair value measurement for funds with quoted market prices in active markets (Level 1) are as follows:

(\$000)	July 30, 2022	January 29, 2022	July 31, 2021
Level 1	\$ 158,223 \$	163,891 \$	176,095

#### Note C: Management Incentive Plan and Stock-Based Compensation

The Company has incentive compensation programs which provide cash incentive bonuses and performance share awards to key management and employees based on Company and individual performance.

For fiscal 2022, the Compensation Committee of the Board of Directors established the performance measures for determining cash incentive bonuses and performance share awards based on profitability-based performance goals.

For fiscal 2021, the Compensation Committee of the Board of Directors established the performance measures for determining cash incentive bonuses and performance share awards based on profitability-based performance goals and the attainment of specific management priorities related to business challenges from the COVID-19 pandemic, as measured and approved by the Compensation Committee.

Stock-based compensation. For the three and six month periods ended July 30, 2022 and July 31, 2021, the Company recognized stock-based compensation expense as follows:

	Three Months	s Ended	Six Months Ended			
(\$000)	 July 30, 2022	July 31, 2021	 July 30, 2022	July 31, 2021		
Restricted stock	\$ 20,947 \$	16,057	\$ 41,160 \$	34,646		
Performance awards	4,801	12,385	19,614	21,399		
Employee stock purchase plan	1,055	1,142	2,100	2,213		
Total	\$ 26,803 \$	29,584	\$ 62,874 \$	58,258		

Total stock-based compensation expense recognized in the Company's Condensed Consolidated Statements of Earnings for the three and six month periods ended July 30, 2022 and July 31, 2021, is as follows:

	Three Months E	nded	Six Months E	nded
Statements of Earnings Classification (\$000)	 July 30, 2022	July 31, 2021	July 30, 2022	July 31, 2021
Cost of goods sold	\$ 15,675 \$	15,088 \$	34,221 \$	29,760
Selling, general and administrative	11,128	14,496	28,653	28,498
Total	\$ 26,803 \$	29,584 \$	62,874 \$	58,258

The tax benefits related to stock-based compensation expense for the three and six month periods ended July 30, 2022 were \$5.3 million and \$12.8 million, respectively. The tax benefits related to stock-based compensation expense for the three and six month periods ended July 31, 2021 were \$5.7 million and \$11.0 million, respectively.

**Restricted stock awards.** The Company grants shares of restricted stock or restricted stock units to directors, officers, and key employees. The market value of shares of restricted stock and restricted stock units at the date of grant is amortized to expense over the vesting period of generally three to five years.

During the three and six month periods ended July 30, 2022 and July 31, 2021, shares purchased by the Company for tax withholding totaled 6,751 and 415,216, and 13,627 and 400,593, respectively, and are considered treasury shares which are available for reissuance.

**Performance share awards.** The Company has a performance share award program for senior executives. A performance share award represents a right to receive shares of restricted stock on a specified settlement date based on the Company's attainment of performance goals during the performance period, which is the Company's fiscal year. If attained, the restricted stock then vests over a service period, generally two to three years from the date the performance award was granted.

As of July 30, 2022, shares related to unvested restricted stock, restricted stock units, and performance share awards totaled 4.6 million shares. A summary of restricted stock, restricted stock units, and performance share award activity for the six month period ended July 30, 2022, is presented below.

(000, except per share data)	Number of shares	Weighted-average grant date fair value
Unvested at January 29, 2022	4,378	\$ 99.58
Awarded	1,466	89.00
Released	(1,106)	89.76
Forfeited	(96)	101.43
Unvested at July 30, 2022	4,642	\$ 98.40

The unamortized compensation expense at July 30, 2022 was \$239.1 million, which is expected to be recognized over a weighted-average remaining period of 2.2 years. The unamortized compensation expense at July 31, 2021, was \$204.9 million, which was expected to be recognized over a weighted-average remaining period of 2.2 years.

Employee stock purchase plan. Under the Employee Stock Purchase Plan ("ESPP"), eligible employees participating in the quarterly offering period can choose to have up to the lesser of 10% of their annual base earnings or the IRS annual share purchase limit of \$25,000 in aggregate market value to purchase the Company's common stock. The purchase price of the stock is 85% of the closing market price on the date of purchase. Purchases occur on a quarterly basis (on the last trading day of each calendar quarter). The Company recognizes expense for ESPP purchase rights equal to the value of the 15% discount given on the purchase date.

#### Note D: Earnings Per Share

The Company computes and reports both basic earnings per share ("EPS") and diluted EPS. Basic EPS is computed by dividing net earnings by the weighted-average number of common shares outstanding for the period. Diluted EPS is computed by dividing net earnings by the sum of the weighted-average number of common shares and dilutive common stock equivalents outstanding during the period, except in cases where the effect of the common stock equivalents would be anti-dilutive. Diluted EPS reflects the total potential dilution that could occur from outstanding equity plan awards and unvested shares of both performance and non-performance based awards of restricted stock and restricted stock units.

For the three and six month periods ended July 30, 2022, approximately 1,509,000 and 747,000 weighted-average shares were excluded from the calculation of diluted EPS, respectively, because their effect would have been anti-dilutive for the periods presented. For the three and six month periods ended July 31, 2021, approximately 4,400 and 2,200 weighted-average shares were excluded from the calculation of diluted EPS, respectively, because their effect would have been anti-dilutive for the periods presented.

The following is a reconciliation of the number of shares (denominator) used in the basic and diluted EPS computations:

	Three Months Ended							Six	Months Ended	ı	
Shares in (000s)	Basic EPS	C	Effect of dilutive ommon stock equivalents		Diluted EPS		Basic EPS		Effect of dilutive common stock equivalents		Diluted EPS
July 30, 2022											
Shares	344,884		1,222		346,106		345,969		1,501		347,470
Amount	\$ 1.11	\$	· <del>-</del>	\$	1.11	\$	2.09	\$	(0.01)	\$	2.08
July 31, 2021											
Shares	352,865		2,070		354,935		352,927		2,234		355,161
Amount	\$ 1.40	\$	(0.01)	\$	1.39	\$	2.75	\$	(0.02)	\$	2.73

Note E: Debt

Long-term debt. Unsecured senior debt, net of unamortized discounts and debt issuance costs, consisted of the following:

(\$000)	July 30, 2022	January 29, 2022	July 31, 2021
6.530% Series B Senior Notes due 2021	\$ <b>—</b> \$	_	\$ 64,964
3.375% Senior Notes due 2024	249,032	248,808	248,586
4.600% Senior Notes due 2025	696,523	695,888	695,255
0.875% Senior Notes due 2026	495,425	494,814	494,203
4.700% Senior Notes due 2027	239,684	239,470	239,259
4.800% Senior Notes due 2030	132,516	132,431	132,346
1.875% Senior Notes due 2031	494,972	494,691	494,411
5.450% Senior Notes due 2050	146,261	146,223	146,185
Total long-term debt	\$ 2,454,413 \$	2,452,325	\$ 2,515,209
Less: current portion	<del>-</del>	_	64,964
Total due beyond one year	\$ 2,454,413 \$	2,452,325	\$ 2,450,245

As of July 30, 2022, January 29, 2022, and July 31, 2021, total unamortized discount and debt issuance costs were \$20.6 million, \$22.7 million, and \$24.8 million, respectively, and were classified as a reduction of Long-term debt.

As of July 30, 2022 and January 29, 2022 the aggregate fair value of the seven outstanding series of Senior Notes was approximately \$2.4 billion and \$2.6 billion, respectively. As of July 31, 2021 the aggregate fair value of the eight then outstanding series of Senior Notes was approximately \$2.7 billion. The fair value is estimated by obtaining comparable market quotes which are considered to be Level 1 inputs under the fair value measurements and disclosures guidance.

See Note D: Debt, in the Notes to Consolidated Financial Statements included in the Company's Annual Report on Form 10-K for the fiscal year ended January 29, 2022, for additional information regarding the terms of the Company's unsecured senior notes.

Revolving credit facilities. In February 2022, the Company entered into a new, \$1.3 billion senior unsecured revolving Credit Agreement (the "2022 Credit Facility"), which replaced its previous \$800 million unsecured revolving credit facility. The 2022 Credit Facility expires in February 2027, and may be extended, at the Company's request and with the consent of the lenders, for up to two additional one year periods, subject to customary conditions. The new facility contains a \$300 million sublimit for issuance of standby letters of credit. It also contains an option allowing the Company to increase the size of its credit facility by up to an additional \$700 million, with the agreement of the committing lenders. The interest rate on borrowings under the 2022 Credit Facility is a term rate based on the Secured Overnight Financing Rate ("Term SOFR") (or an alternate benchmark rate, if Term SOFR is no longer available) plus an applicable margin, and is payable quarterly and upon maturity. The 2022 Credit Facility is subject to a quarterly Consolidated Adjusted Debt to Consolidated EBITDAR financial leverage ratio covenant. As of July 30, 2022, the Company was in compliance with this financial covenant.

As of July 30, 2022, the Company had no borrowings or standby letters of credit outstanding under the 2022 Credit Facility, and the \$1.3 billion credit facility remains in place and available.

The table below shows the components of interest expense and income for the three and six month periods ended July 30, 2022 and July 31, 2021:

	Three Months	Ended	Six Months Ended			
(\$000)	 July 30, 2022	July 31, 2021	July 30, 2022	July 31, 2021		
Interest expense on long-term debt	\$ 21,125 \$	22,205	42,279	\$ 44,399		
Other interest expense	406	291	794	621		
Capitalized interest	(1,175)	(3,590)	(3,826)	(6,829)		
Interest income	(9,689)	(199)	(10,884)	(435)		
Interest expense, net	\$ 10,667 \$	18,707	\$ 28,363	\$ 37,756		

#### Note F: Taxes on Earnings

The Company's effective tax rates for the three month periods ended July 30, 2022 and July 31, 2021, were approximately 24% and 25%, respectively. The Company's effective tax rate for the six month periods ended July 30, 2022 and July 31, 2021, was approximately 24%. The Company's effective tax rate is impacted by changes in tax law and accounting guidance, location of new stores, level of earnings, tax effects associated with stock-based compensation, and uncertain tax positions.

As of July 30, 2022, January 29, 2022, and July 31, 2021, the reserves for unrecognized tax benefits were \$69.3 million, \$68.1 million, and \$75.6 million, inclusive of \$8.5 million, \$7.6 million, and \$9.7 million of related interest and penalties, respectively. The Company accounts for interest and penalties related to unrecognized tax benefits as a part of its provision for taxes on earnings. If recognized, \$55.5 million would impact the Company's effective tax rate. It is reasonably possible that certain state tax matters may be concluded or statutes of limitations may lapse during the next 12 months. Accordingly, the total amount of unrecognized tax benefits may decrease by up to \$11.5 million. The difference between the total amount of unrecognized tax benefits and the amounts that would impact the effective tax rate relates to amounts attributable to deferred income tax assets and liabilities. These amounts are net of federal and state income taxes.

The Company is open to audit by the Internal Revenue Service under the statute of limitations for fiscal years 2018 through 2021. The Company's state income tax returns are generally open to audit under the various statutes of limitations for fiscal years 2017 through 2021. Certain federal and state tax returns are currently under audit by various tax authorities. The Company does not expect the results of these audits to have a material impact on the condensed consolidated financial statements.

#### Report of Independent Registered Public Accounting Firm

To the Board of Directors and Stockholders of Ross Stores, Inc.:

#### Results of Review of Interim Financial Information

We have reviewed the accompanying condensed consolidated balance sheets of Ross Stores, Inc. and subsidiaries (the "Company") as of July 30, 2022 and July 31, 2021, the related condensed consolidated statements of earnings, comprehensive income, and stockholders' equity for the three and six month periods ended July 30, 2022 and July 31, 2021, and cash flows for the six month periods ended July 30, 2022 and July 31, 2021, and the related notes (collectively referred to as the "interim financial information"). Based on our reviews, we are not aware of any material modifications that should be made to the accompanying interim financial information for it to be in conformity with accounting principles generally accepted in the United States of America.

We have previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the consolidated balance sheet of the Company as of January 29, 2022, and the related consolidated statements of earnings, comprehensive income, stockholders' equity, and cash flows for the year then ended (not presented herein); and in our report dated March 29, 2022, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of January 29, 2022 is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

#### **Basis for Review Results**

This interim financial information is the responsibility of the Company's management. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our reviews in accordance with standards of the PCAOB. A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the PCAOB, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

/s/ Deloitte & Touche LLP

San Francisco, California September 7, 2022

# ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This section and other parts of this Form 10-Q contain forward-looking statements that involve risks and uncertainties. Our actual results may differ materially from the results discussed in the forward-looking statements. Factors that might cause such differences include, but are not limited to, those discussed below under the caption "Forward-Looking Statements" and also those in Part I, Item 1A (Risk Factors) of our Annual Report on Form 10-K for 2021. The following discussion should be read in conjunction with the condensed consolidated financial statements and notes thereto included elsewhere in this Quarterly Report on Form 10-Q and in conjunction with the consolidated financial statements and notes thereto in our Annual Report on Form 10-K for 2021. All information is based on our fiscal calendar.

#### Overview

Ross Stores, Inc. operates two brands of off-price retail apparel and home fashion stores – Ross Dress for Less® ("Ross") and dd's DISCOUNTS®. Ross is the largest off-price apparel and home fashion chain in the United States, with 1,669 locations in 40 states, the District of Columbia, and Guarn as of July 30, 2022. Ross offers first-quality, in-season, name brand and designer apparel, accessories, footwear, and home fashions for the entire family at savings of 20% to 60% off department and specialty store regular prices every day. We also operate 311 dd's DISCOUNTS stores in 21 states that feature a more moderately-priced assortment of first-quality, in-season, name brand apparel, accessories, footwear, and home fashions for the entire family at savings of 20% to 70% off moderate department and discount store regular prices every day.

#### **Results of Operations**

Sales underperformed our operating plans in the second quarter of fiscal 2022, and were impacted by the inflationary pressures our customers faced as well as an increasingly promotional retail environment. During the quarter, we experienced the deleveraging effects from a comparable store sales decline of 7% after a 15% gain in the second quarter of 2021 (versus 2019), which benefited from record government stimulus and pent-up customer demand as COVID-19 restrictions eased. In addition, we experienced ongoing headwinds from higher freight costs, which were partially offset by lower incentive compensation and COVID-19 costs. These factors resulted in diluted earnings per share of \$1.11 in the second quarter of fiscal 2022, compared to \$1.39 per share in the second quarter of fiscal 2021. We expect the higher freight costs and distribution expenses, which began rising in the second half of 2021, to continue through the third quarter of fiscal 2022, along with higher merchandise markdowns, which will continue through fiscal 2022.

There remains significant uncertainty in the current macro-economic environment, driven by inflation and the contributing impacts from the Russia-Ukraine conflict, increasing interest rates, and concerns of a possible recession. These factors impact both consumer demand and many of the costs in our business. In addition, there continues to be uncertainty surrounding the COVID-19 pandemic, including its unknown duration, the potential for future resurgences and new virus variants, its potential impact on consumer behavior and shopping patterns, and the potential adverse impact on our business.

The following table summarizes the financial results for the three and six month periods ended July 30, 2022 and July 31, 2021:

	Three Month	ns Ended	Six Months Ended				
	 July 30, 2022	July 31, 2021	July 30, 2022	July 31, 2021			
Sales							
Sales (millions)	\$ 4,583 \$	4,805	\$ 8,916 \$	9,321			
Comparable store sales (decline) growth	(7 %) <sup>1</sup>	15 % <sup>2</sup>	(7 %) <sup>1</sup>	14 % <sup>2</sup>			
Costs and expenses (as a percent of sales)							
Cost of goods sold	74.2 %	71.0 %	74.0 %	70.9 %			
Selling, general and administrative	14.5 %	14.9 %	15.0 %	14.9 %			
Interest expense, net	0.3 %	0.4 %	0.3 %	0.4 %			
Earnings before taxes (as a percent of sales)	11.0 %	13.7 %	10.7 %	13.8 %			
<b>3</b>							
Net earnings (as a percent of sales)	8.4 %	10.3 %	8.1 %	10.4 %			

Amounts shown are for the three and six month periods of fiscal 2022 compared to the same periods of fiscal 2021 for stores that have been open for more than 14 complete months.

**Stores.** We opened 29 new stores in the second quarter of fiscal 2022 and expect to open approximately 100 new stores for the year. Our longer-term strategy is to open additional stores based on market penetration, local demographic characteristics, competition, expected store profitability, and the ability to leverage overhead expenses. We continually evaluate opportunistic real estate acquisitions and opportunities for potential new store locations. We also evaluate our current store locations and determine store closures based on similar criteria.

	Three Months E	Ended	Six Months En	ded
Store Count	July 30, 2022	July 31, 2021	July 30, 2022	July 31, 2021
Beginning of the period	1,951	1,866	1,923	1,859
Opened in the period	29	30	59	37
Closed in the period	<del>_</del>	<del>_</del>	<b>(2)</b> <sup>1</sup>	_
End of the period	1,980	1,896	1,980	1,896

<sup>&</sup>lt;sup>1</sup> Includes a temporary closure of a store impacted by a weather event.

Sales. Sales for the three and six month periods ended July 30, 2022 decreased \$0.2 billion and \$0.4 billion, respectively, or 4.6% and 4.3%, respectively, compared to the three and six month periods ended July 31, 2021, primarily due to the 7% same store sales declines versus the prior year periods (which benefited from record government stimulus and pent-up customer demand as COVID-19 restrictions eased), combined with escalating inflationary pressures on consumer disposable income in the current quarter and fiscal year to date. These same store sales declines were partially offset by the opening of 84 net new stores between July 31, 2021 and July 30, 2022.

<sup>&</sup>lt;sup>2</sup> Amounts shown are for the three and six month periods of fiscal 2021 compared to the same periods of fiscal 2019. Comparable store sales for this purpose represents sales from stores that were open at the end of fiscal 2018, plus new stores opened in fiscal 2019, less stores closed in fiscal 2019 and fiscal 2020.

Our sales mix for the three and six month periods ended July 30, 2022 and July 31, 2021 is shown below:

	Three Month	ns Ended	Six Months	Ended
	July 30, 2022	July 31, 2021	July 30, 2022	July 31, 2021
Ladies	25 %	27 %	25 %	25 %
Home Accents and Bed and Bath	24 %	24 %	25 %	25 %
Men's	16 %	15 %	15 %	14 %
Accessories, Lingerie, Fine Jewelry, and Cosmetics	14 %	14 %	14 %	14 %
Shoes	13 %	12 %	13 %	13 %
Children's	8 %	8 %	8 %	9 %
Total	100 %	100 %	100 %	100 %

We intend to address the competitive climate for off-price apparel and home goods by pursuing and refining our existing strategies, and by continuing to strengthen our merchant organization, adjust our merchandise mix, and more fully develop our systems to improve our merchandise offerings. We cannot be sure that our strategies and our store expansion program will result in a continuation of our historical sales growth or an increase in net earnings.

Cost of goods sold. Cost of goods sold for the three and six month periods ended July 30, 2022 decreased \$11.3 million and \$13.3 million, respectively, compared to the three and six month periods ended July 31, 2021, primarily due to lower sales, partially offset by the opening of 84 net new stores between July 31, 2021 and July 30, 2022.

Cost of goods sold as a percentage of sales for the three month period ended July 30, 2022 increased approximately 320 basis points compared to the three month period ended July 31, 2021, primarily due to a 205 basis point decline in merchandise margin primarily due to higher ocean freight costs and increased markdowns, an 85 basis point increase in distribution expenses primarily due to a combination of unfavorable timing of packaway inventory carrying costs and deleverage from our new distribution center, deleverage of 55 basis points in occupancy costs, and a 35 basis point increase in domestic freight costs mainly driven by higher fuel costs. These increases were partially offset by a 60 basis point decrease in buying costs primarily due to lower incentive compensation expenses.

Cost of goods sold as a percentage of sales for the six month period ended July 30, 2022 increased approximately 305 basis points compared to the six month period ended July 31, 2021, primarily due to a 185 basis point decline in merchandise margin primarily due to higher ocean freight costs and increased markdowns, a 60 basis point increase in domestic freight costs mainly driven by higher fuel and costs associated with the industry-wide supply chain congestion, a 55 basis point increase in distribution expenses primarily due to deleverage from our new distribution center and higher wages, and deleverage of 50 basis points in occupancy costs. These increases were partially offset by a 45 basis point decrease in buying costs primarily due to lower incentive compensation expenses.

We expect higher freight costs and distribution expenses to continue to impact cost of goods sold in the third quarter of fiscal 2022, along with increased merchandise markdowns, which will continue through fiscal 2022.

**Selling, general and administrative expenses.** For the three and six month periods ended July 30, 2022, selling, general and administrative expenses ("SG&A") decreased \$50.7 million and \$56.3 million, respectively, compared to the three and six month periods ended July 31, 2021. These decreases were primarily due to lower incentive compensation and COVID-19 costs, partially offset by the opening of 84 net new stores between July 31, 2021 and July 30, 2022.

SG&A as a percentage of sales for the three month period ended July 30, 2022 decreased 40 basis points, compared to the three month period ended July 31, 2021, primarily due to lower incentive compensation and COVID-19 costs which more than offset the deleveraging effect of lower comparable store sales.

SG&A as a percentage of sales for the six month period ended July 30, 2022 increased 5 basis points, compared to the six month period ended July 31, 2021, primarily due to higher wages and the deleveraging effect of lower comparable store sales, partially offset by lower incentive compensation and COVID-19 costs.

We expect our operating costs in fiscal 2022 to continue to reflect the impact from higher wages and inflation.

Interest expense, net. Interest expense, net for the three and six month periods ended July 30, 2022 decreased \$8.0 million and \$9.4 million, respectively, compared to the same periods in the prior year. These decreases were primarily due to higher interest income, lower interest expense on long-term debt due to the repayment of the principal on the \$65.0 million notes in fiscal 2021, partially offset by lower capitalized interest.

Interest expense, net for the three and six month periods ended July 30, 2022 and July 31, 2021 consists of the following:

	Three Months Ended					Six Months Ended			
(\$000)	 July 30, 2022		July 31, 2021		July 30, 2022		July 31, 2021		
Interest expense on long-term debt	\$ 21,125	\$	22,205	\$	42,279	\$	44,399		
Other interest expense	406		291		794		621		
Capitalized interest	(1,175)		(3,590)		(3,826)		(6,829)		
Interest income	(9,689)		(199)		(10,884)		(435)		
Interest expense, net	\$ 10,667	\$	18,707	\$	28,363	\$	37,756		

Taxes on earnings. Our effective tax rates for the three month periods ended July 30, 2022 and July 31, 2021, were approximately 24% and 25% respectively. Our effective tax rate for the six month periods ended July 30, 2022 and July 31, 2021 was approximately 24%. Our effective tax rate is impacted by changes in tax law and accounting guidance, location of new stores, level of earnings, tax effects associated with stock-based compensation, and uncertain tax positions.

**Net earnings.** Net earnings as a percentage of sales for the three month periods ended July 30, 2022 and July 31, 2021 were 8.4% and 10.3%, respectively. Net earnings as a percentage of sales for the three month period ended July 30, 2022 was lower primarily due to higher cost of goods sold, partially offset by lower taxes on earnings, lower SG&A expenses, and lower interest expense.

Net earnings as a percentage of sales for the six month periods ended July 30, 2022 and July 31, 2021 were 8.1% and 10.4%, respectively. Net earnings as a percentage of sales for the six month period ended July 30, 2022 was lower primarily due to higher cost of goods sold and SG&A expenses, partially offset by lower taxes on earnings and lower interest expense.

Earnings per share. Diluted earnings per share for the three month period ended July 30, 2022 was \$1.11 compared to \$1.39 for the three month period ended July 31, 2021. Diluted earnings per share for the six month period ended July 30, 2022 was \$2.08 compared to \$2.73 for the six month period ended July 31, 2021. The \$0.28 and \$0.65 decreases in the diluted earnings per share for the three and six month periods ended July 30, 2022 were primarily attributable to a 22% and 26% decrease in net earnings, partially offset by the 2% reduction in weighted-average diluted shares outstanding, largely due to stock repurchases under our stock repurchase program.

#### **Financial Condition**

#### Liquidity and Capital Resources

The primary sources of funds for our business activities have historically been cash flows from operations and short-term trade credit. Our primary ongoing cash requirements are for merchandise inventory purchases, payroll, operating and variable lease costs, taxes, capital expenditures in connection with new and existing stores, and investments in distribution centers, information systems, and buying and corporate offices. We also use cash to pay dividends, to repay debt as it becomes due, and to repurchase stock under active stock repurchase programs.

	Six Months Ended			
(\$000)	July 30, 2022	July 31, 2021		
Cash (used in) provided by operating activities	\$ (56,265) \$	1,345,395		
Cash used in investing activities	(243,346)	(254,437)		
Cash used in financing activities	(718,935)	(415,649)		
Net (decrease) increase in cash, cash equivalents, and restricted cash and cash equivalents	\$ (1,018,546) \$	675,309		

#### **Operating Activities**

Net cash used in operating activities was \$0.1 billion for the six month period ended July 30, 2022. This was primarily driven by higher packaway inventory receipts and higher associated payments, combined with shorter payment terms, and by payment of fiscal 2021 incentive bonuses, partially offset by net earnings (excluding non-cash expenses for depreciation, amortization, and stock-based compensation). Net cash provided by operating activities was \$1.3 billion for the six month period ended July 31, 2021. This was primarily driven by net earnings (excluding non-cash expenses for depreciation and amortization), and by higher accounts payable leverage (defined as accounts payable divided by merchandise inventory).

The decrease in cash flow from operating activities for the six month period ended July 30, 2022, compared to the same period in the prior year, was primarily driven by lower accounts payable leverage, payment of fiscal 2021 incentive bonuses, and lower net earnings. Accounts payable leverage was 77% and 148% as of July 30, 2022 and July 31, 2021, respectively. The decrease in accounts payable leverage from the prior year was primarily driven by higher packaway receipts and associated merchandise payments combined with shorter payment terms.

As a regular part of our business, packaway inventory levels will vary over time based on availability of compelling opportunities in the marketplace and our decisions on the timing for release of that inventory. Packaway merchandise is purchased with the intent that it will be stored in our warehouses until a later date. The timing of the release of packaway inventory to our stores is principally driven by the product mix and seasonality of the merchandise, and its relation to our store merchandise assortment plans. As such, the aging of packaway varies by merchandise category and seasonality of purchases, but typically packaway remains in storage less than six months. We expect to continue to take advantage of packaway inventory opportunities to maximize our ability to deliver bargains to our customers.

Changes in packaway inventory levels impact our operating cash flow. As of July 30, 2022, packaway inventory was 41% of total inventory compared to 40% at the end of fiscal 2021. As of July 31, 2021, packaway inventory was 30% of total inventory compared to 38% at the end of fiscal 2020. The year-over-year increase reflects higher receipts used to build our packaway inventory to more normal operating levels and the earlier than expected arrival of merchandise that will flow to stores later in fiscal 2022. The prior year reflects our use of a substantial amount of packaway merchandise to support the increased level of sales.

#### **Investing Activities**

Net cash used in investing activities was \$243.3 million and \$254.4 million for the six month periods ended July 30, 2022 and July 31, 2021, respectively, and was related to our capital expenditures. Our capital expenditures include costs to build, expand, and improve distribution centers, open new stores and improve existing stores, and for various other expenditures related to our information technology systems, and buying and corporate offices. The decrease in cash used in investing activities for the six month period ended July 30, 2022, compared to the same period in the prior year, was primarily driven by lower expenditures related to the construction of our Brookshire, Texas distribution center, which opened in the first quarter of fiscal 2022.

Capital expenditures for fiscal 2022 are currently projected to be approximately \$735 million. Our planned capital expenditures for fiscal 2022 are expected to be used for investments in our supply chain to support long-term growth, including construction of our next distribution center, costs for fixtures and leasehold improvements to open planned new Ross and dd's DISCOUNTS stores, investments in certain information technology systems, and for various other needed expenditures related to our stores, distribution centers, and buying and corporate offices. We expect to fund capital expenditures with available cash.

#### **Financing Activities**

Net cash used in financing activities was \$718.9 million and \$415.6 million for the six month periods ended July 30, 2022 and July 31, 2021, respectively. The increase in cash used in financing activities for the six month period ended July 30, 2022, compared to the six month period ended July 31, 2021, was primarily due to stock repurchases under our current \$1.9 billion stock repurchase program.

Revolving credit facilities. In February 2022, we entered into a new, \$1.3 billion senior unsecured revolving Credit Agreement (the "2022 Credit Facility"), which replaced our previous \$800 million unsecured revolving credit facility. The 2022 Credit Facility expires in February 2027, and may be extended, at our request and with the consent of the lenders, for up to two additional one year periods, subject to customary conditions. The new facility contains a \$300 million sublimit for issuance of standby letters of credit. It also contains an option allowing us to increase the size of our credit facility by up to an additional \$700 million, with the agreement of the committing lenders. The interest rate on borrowings under the 2022 Credit Facility is a term rate based on the Secured Overnight Financing Rate ("Term SOFR") (or an alternate benchmark rate, if Term SOFR is no longer available) plus an applicable margin, and is payable quarterly and upon maturity. The 2022 Credit Facility is subject to a quarterly Consolidated Adjusted Debt to Consolidated EBITDAR financial leverage ratio covenant. As of July 30, 2022, we were in compliance with this financial covenant.

As of July 30, 2022, we had no borrowings or standby letters of credit outstanding under the 2022 Credit Facility and the \$1.3 billion credit facility remains in place and available.

Senior notes. As of July 30, 2022, we had \$2.5 billion of outstanding unsecured Senior Notes. Refer to Note E: Debt, for further information on the unsecured senior debt.

Other financing activities. In March 2022, our Board of Directors approved a new two-year program to repurchase up to \$1.9 billion of our common stock through fiscal 2023, with the expectation to buyback \$950 million of common stock in fiscal 2022. This new program replaced the previous \$1.5 billion two-year stock repurchase program, effective at the end of fiscal 2021 (at which time we had repurchased \$650 million of stock under the previous \$1.5 billion program).

We repurchased 5.5 million and 1.4 million shares of common stock for \$475.0 million and \$175.8 million during the six month periods ended July 30, 2022 and July 31, 2021, respectively. We also acquired 0.4 million and 0.4 million shares of treasury stock under our employee equity compensation programs, for aggregate purchase prices of approximately \$38.6 million and \$49.0 million during the six month periods ended July 30, 2022 and July 31, 2021, respectively.

Our Board of Directors declared a cash dividend of \$0.310 per common share in March and May 2022, and \$0.285 per common share in March, May, August, and November 2021.

In August 2022, our Board of Directors declared a cash dividend of \$0.310 per common share, payable on September 30, 2022.

For the six month periods ended July 30, 2022 and July 31, 2021, we paid cash dividends of \$217.2 million and \$203.4 million, respectively.

Short-term trade credit represents a significant source of financing for merchandise inventory. Trade credit arises from customary payment terms and trade practices with our vendors. We regularly review the adequacy of credit available to us from all sources and expect to be able to maintain adequate trade credit, bank credit facility, and other credit sources to meet our capital and liquidity requirements, including lease and interest payment obligations.

We ended the second quarter of fiscal 2022 with \$3.9 billion of unrestricted cash balances, and we have \$1.3 billion available under our senior unsecured revolving credit facility. We estimate that existing cash and cash equivalent balances, cash flows from operations, bank credit facility, and trade credit are adequate to meet our operating cash needs and to fund our planned capital investments, common stock repurchases, and quarterly dividend payments for at least the next 12 months.

#### Contractual Obligations and Off-Balance Sheet Arrangements

The table below presents our significant contractual obligations as of July 30, 2022:

(\$000)	Less than one year	Greater than one year		Total <sup>1</sup>
Recorded contractual obligations:				
Senior notes	\$ _	\$	2,474,991	\$ 2,474,991
Operating leases	669,619		2,522,200	3,191,819
New York buying office ground lease <sup>2</sup>	7,552		1,113,550	1,121,102
Unrecorded contractual obligations:				
Real estate obligations <sup>3</sup>	8,877		213,804	222,681
Interest payment obligations	80,316		475,292	555,608
Purchase obligations <sup>4</sup>	4,145,695		139,115	4,284,810
Total contractual obligations	\$ 4,912,059	\$	6,938,952	\$ 11,851,011

<sup>&</sup>lt;sup>1</sup> We have a \$66.3 million liability for unrecognized tax benefits that is included in Other long-term liabilities on our interim Condensed Consolidated Balance Sheet. This liability is excluded from the schedule above as the timing of payments cannot be reasonably estimated.

Other than the unrecorded contractual obligations noted above, we do not have any material off-balance sheet arrangements as of July 30, 2022.

**Standby letters of credit and collateral trust.** We use standby letters of credit outside of our revolving credit facility in addition to a funded trust to collateralize some of our insurance obligations. As of July 30, 2022, January 29, 2022, and July 31, 2021, we had \$3.3 million in standby letters of credit outstanding and \$56.9 million, \$56.7 million, and \$56.7 million, respectively, in a collateral trust. The standby letters of credit are collateralized by restricted cash and the collateral trust consists of restricted cash, cash equivalents, and investments.

Trade letters of credit. We had \$26.6 million, \$19.3 million, and \$32.7 million in trade letters of credit outstanding at July 30, 2022, January 29, 2022, and July 31, 2021, respectively.

Dividends. In August 2022, our Board of Directors declared a cash dividend of \$0.310 per common share, payable on September 30, 2022.

### **Critical Accounting Estimates**

Management's Discussion and Analysis of Financial Condition and Results of Operations is based on our condensed consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America. The preparation of our condensed consolidated financial statements requires our management to make estimates and assumptions that affect the reported amounts. These estimates and assumptions are evaluated on an ongoing basis and are based on historical experience and on various other factors that management believes to be reasonable. The uncertainties and potential impacts from inflation, the Russia-Ukraine conflict, and the ongoing COVID-19 pandemic increase the challenge of making these estimates; actual results could differ materially from our estimates. During the second quarter of fiscal 2022, there have been no significant changes to the critical accounting estimates discussed in our Annual Report on Form 10-K for the year ended January 29, 2022.

 $<sup>^{\</sup>scriptscriptstyle 2}$  Our New York buying office building is subject to a 99-year ground lease.

<sup>&</sup>lt;sup>3</sup> Mnimum lease payments for leases signed that have not yet commenced.

<sup>&</sup>lt;sup>4</sup> Purchase obligations primarily consist of merchandise inventory purchase orders, commitments related to construction projects, store fixtures and supplies, and information technology services, transportation, and maintenance contracts.

#### **Forward-Looking Statements**

This report contains a number of forward-looking statements regarding, without limitation, the rapidly developing challenges arising from the COVID-19 pandemic and related economic disruptions, and our plans and responses to them, planned new store growth, capital expenditures, and other matters. These forward-looking statements reflect our then-current beliefs, plans, and estimates with respect to future events and our projected financial performance, operations, and competitive position. The words "plan," "expect," "target," "anticipate," "estimate," "believe," "forecast," "projected," "guidance," "looking ahead," and similar expressions identify forward-looking statements.

Future impact from the ongoing COVID-19 pandemic, military conflicts and economic sanctions, inflation, interest rate increases, and other economic and industry trends that could potentially impact revenue, profitability, operating conditions, and growth are difficult to predict. Our forward-looking statements are subject to risks and uncertainties which could cause our actual results to differ materially from those forward-looking statements and our previous expectations, plans, and projections. Such risks are not limited to but may include:

- The uncertainties and potential for the recurrence of significant business disruptions arising from the COVID-19 pandemic, including its unknown
  duration, the potential for new virus variants and future resurgences, as well as possible vaccine mandates or restrictions, and the potential
  adverse impact on consumer demand and our business.
- Unexpected changes in the level of consumer spending on, or preferences for, apparel and home-related merchandise, which could adversely
  affect us.
- Impacts from the macro-economic environment, including inflation, housing costs, energy and fuel costs, financial and credit markets and
  interest rates, recession concerns, geopolitical conditions (including the current Russia-Ukraine conflict), pandemics, or public health and public
  safety issues, that affect consumer confidence and consumer disposable income.
- Our need to effectively manage our inventories, markdowns, and inventory shortage in order to achieve our planned gross margins.
- Competitive pressures in the apparel and home-related merchandise retailing industry.
- Risks associated with importing and selling merchandise produced in other countries, including risks from supply chain disruptions due to port
  of exit/entry congestion, shipping delays, and ocean freight cost increases, and risks from other supply chain related disruptions in other
  countries, including those due to COVID-19 closures.
- · Unseasonable weather that may affect shopping patterns and consumer demand for seasonal apparel and other merchandise.
- Our dependence on the market availability, quantity, and quality of attractive brand name merchandise at desirable discounts, and on the ability
  of our buyers to anticipate consumer preferences and to purchase merchandise to enable us to offer customers a wide assortment of
  merchandise at competitive prices.
- Information or data security breaches, including cyber-attacks on our transaction processing and computer information systems, which could
  result in theft or unauthorized disclosure of customer, credit card, employee, or other private and valuable information that we handle in the
  ordinary course of our business.
- Disruptions in our supply chain or in our information systems, including from ransomware or other cyber-attacks, that could impact our ability to process sales and to deliver product to our stores in a timely and cost-effective manner.
- Our need to obtain acceptable new store sites with favorable consumer demographics to achieve our planned new store openings.
- · Our need to expand in existing markets and enter new geographic markets in order to achieve planned market penetration.
- Consumer problems or legal issues involving the quality, safety, or authenticity of products we sell, which could harm our reputation, result in lost sales, and/or increase our costs.
- An adverse outcome in various legal, regulatory, or tax matters, or the adoption of new federal or state tax legislation that increases tax rates or adds new taxes, that could increase our costs.
- Damage to our corporate reputation or brands that could adversely affect our sales and operating results.
- · Our need to continually attract, train, and retain associates with the retail talent necessary to execute our off-price retail strategies.
- · Our need to effectively advertise and market our business.
- Changes in U.S. tax, tariff, or trade policy regarding apparel and home-related merchandise produced in other countries, which could adversely
  affect our business.
- · Possible volatility in our revenues and earnings.

- An additional public health or public safety crisis, demonstrations, natural or man-made disaster in California or in another region where we have a concentration of stores, offices, or a distribution center that could harm our business.
- Our need to maintain sufficient liquidity to support our continuing operations and our new store openings.

The factors underlying our forecasts are dynamic and subject to change. As a result, any forecasts or forward-looking statements speak only as of the date they are given and do not necessarily reflect our outlook at any other point in time. We disclaim any obligation to update or revise these forward-looking statements.

#### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We are exposed to market risks, which primarily include changes in interest rates. We do not engage in financial transactions for trading or speculative purposes.

We may occasionally use forward contracts to hedge against fluctuations in foreign currency prices. We had no outstanding forward contracts as of July 30, 2022.

Interest that is payable on our revolving credit facility is based on variable interest rates, and is therefore affected by changes in market interest rates. As of July 30, 2022, we had no borrowings outstanding under our revolving credit facility.

As of July 30, 2022, we have outstanding seven series of unsecured Senior Notes. Interest that is payable on all series of our Senior Notes is based on fixed interest rates, and is therefore unaffected by changes in market interest rates.

Interest is receivable on our short- and long-term investments. Changes in interest rates may impact interest income recognized in the future, or the fair value of our investment portfolio.

A hypothetical 100 basis point increase or decrease in prevailing market interest rates would not have had a material negative impact on our condensed consolidated financial position, results of operations, cash flows, or the fair values of our short- and long-term investments as of and for the three and six month periods ended July 30, 2022. We do not consider the potential losses in future earnings and cash flows from reasonably possible, near-term changes in interest rates to be material.

#### ITEM 4. CONTROLS AND PROCEDURES

#### **Disclosure Controls and Procedures**

Our management, with the participation of our Chief Executive Officer and Chief Financial Officer, conducted an evaluation of the effectiveness of our "disclosure controls and procedures" (as defined in Exchange Act Rule 13a-15(e)) as of the end of the period covered by this report. Our disclosure controls and procedures are designed to provide reasonable assurance of achieving their objectives. Based on that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective at that reasonable assurance level as of the end of the period covered by this report.

It should be noted that any system of controls, however well designed and operated, can provide only reasonable, and not absolute, assurance that the objectives of the system will be met. In addition, the design of any control system is based in part upon certain assumptions about the likelihood of future events.

## Quarterly Evaluation of Changes in Internal Control Over Financial Reporting

Our management, with the participation of our Chief Executive Officer and Chief Financial Officer, also conducted an evaluation of our internal control over financial reporting to determine whether any change occurred during the second fiscal quarter of 2022 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting. Based on that evaluation, our management concluded that there was no such change during the second fiscal quarter of 2022.

#### PART II - OTHER INFORMATION

#### **ITEM 1. LEGAL PROCEEDINGS**

The matters under the caption "Litigation, claims, and assessments" in Note A of Notes to Condensed Consolidated Financial Statements are incorporated herein by reference.

#### ITEM 1A. RISK FACTORS

See Part I, Item 1A of our Annual Report on Form 10-K for the fiscal year ended January 29, 2022 for a description of the risks and uncertainties associated with our business.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

Information regarding shares of common stock we repurchased during the second quarter of fiscal 2022 is as follows:

Period	Total number of shares (or units) purchased <sup>1</sup>	Average price paid per share (or unit)	Total number of shares (or units) purchased as part of publicly announced plans or programs		Maximum number (or approximate dollar value) of shares (or units) that may yet be purchased under the plans or programs (\$000) <sup>2</sup>
May (5/1/2022 - 5/28/2022)	689.255	\$89.94	688,817	\$	1,598,478
June	009,200	ф09.94	000,017	φ	1,590,470
(5/29/2022 - 7/02/2022)	1,241,466	\$76.92	1,235,153	\$	1,503,478
July					
(7/03/2022- 7/30/2022)	1,003,788	\$78.18	1,003,788	\$	1,425,000
Total	2,934,509	\$80.41	2,927,758	\$	1,425,000

<sup>&</sup>lt;sup>1</sup> We acquired 6,751 shares of treasury stock during the quarter ended July 30, 2022. Treasury stock includes shares acquired from employees for tax withholding purposes related to vesting of restricted stock grants. All remaining shares were repurchased under our publicly announced stock repurchase program

<sup>&</sup>lt;sup>2</sup> In March 2022, our Board of Directors approved a new two-year program to repurchase up to \$1.9 billion of our common stock through fiscal 2023, replacing the \$850 million that remained available at the end of fiscal 2021 under the previous \$1.5 billion program.

# ITEM 6. EXHIBITS

Exhibit Number	Exhibit
3.1	Certificate of Incorporation of Ross Stores, Inc. as amended (Corrected First Restated Certificate of Incorporation, dated March 17, 1999, together with amendments thereto through Amendment of Certificate of Incorporation dated May 29, 2015) incorporated by reference to Exhibit 3.1 to the Form 10-Q filed by Ross Stores, Inc. for its quarter ended August 1, 2015.
3.2	Amended and Restated Bylaws of Ross Stores, Inc. (as amended March 8, 2017), incorporated by reference to Exhibit 3.2 to the Form 10-K filed by Ross Stores, Inc. for its fiscal year ended January 28, 2017.
10.1	Employment Agreement effective July 15, 2022 between Brian Morrow and Ross Stores, Inc.
15	Letter re: Unaudited Interim Financial Information from Deloitte & Touche LLP dated September 7, 2022.
31.1	Certification of Chief Executive Officer Pursuant to Sarbanes-Oxley Act Section 302(a).
31.2	Certification of Chief Financial Officer Pursuant to Sarbanes-Oxley Act Section 302(a).
32.1	Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350.
32.2	Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350.
101.INS	XBRL Instance Document. (The instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document.)
101.SCH	Inline XBRL Taxonomy Extension Schema
101.CAL	Inline XBRL Taxonomy Extension Calculation Linkbase
101.DEF	Inline XBRL Taxonomy Extension Definition Linkbase
101.LAB	Inline XBRL Taxonomy Extension Label Linkbase
101.PRE	Inline XBRL Taxonomy Extension Presentation Linkbase
104	Cover Page Interactive Data File. (The cover page interactive data file does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document.)

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned thereunto duly authorized.

Date:

September 7, 2022

ROSS STORES, INC.
(Registrant)

By: /s/Adam Orvos

Adam Orvos

Executive Vice President, Chief Financial Officer