

## Executive Summary for Lecture Set #2

This set of slides illustrates how we can use regressions to compare average differences in some Y variable between two (or more) groups – groups of people or time periods. We accomplish this by using something called a “dummy variable”: a variable equal to either 1 if it represents data collected from a particular group, and 0 if it is not collected from this group. Let’s allow X to represent such a dummy variable in our simple, bivariate regression:

$$Y = b_0 + b_1 X$$

**Lesson #1:** Let’s suppose that X is equal to one if a person in our sample has a first name that starts with letter L, and zero if the person’s first name does not start with the letter L; and suppose the Y represents weekly earnings. In this case, what’s our prediction about the average value of Y (weekly earnings) for people whose first name does not start with L? Perform the prediction by setting X = 0:

$$\text{Our Best Guess about } Y = \text{Estimate of } b_0 + (\text{Estimate of } b_1)(0) = b_0$$

Note that  $b_0$  represents the average value of Y for the group NOT represented by dummy variable X (we call this group the “**Omitted Reference Category**”).

**Lesson #2:** What’s our prediction about the average value of Y (weekly earnings) for people whose first name does start with L? Again, perform the prediction by setting X = 1:

$$\text{Our Best Guess about } Y = \text{Estimate of } b_0 + (\text{Estimate of } b_1)(1) = b_0 + b_1$$

Note that  $(b_0 + b_1)$  represents the average value of Y for the group represented by dummy variable.

**Lesson #3:** What’s the difference in the average value of Y between the two groups here? Subtract our result in Lesson #1 from our result in Lesson #2:

$$\begin{aligned} &(\text{Average } Y \text{ for the group with } X = 1) - (\text{Average } Y \text{ for the group with } X = 0) \\ &\quad = (b_0 + b_1) - (b_0) = b_1 \end{aligned}$$

The coefficient  $b_1$  shows us the average difference in weekly earnings between the two groups! And this result generalizes: we can compare the average difference in any Y between two groups of people, or two time periods (or any two groupings we like). Two other points: (i) we can also make comparison across more than just two groups (please refer to extra posted materials for that) and (ii) we’ll need to be careful to NOT interpret this result in a causal way.

**Lesson #4:** We can use multiple dummy variables (let’s call them X<sub>1</sub>, X<sub>2</sub> and X<sub>3</sub>) in a single regression, too:

$$Y = b_0 + b_1 X_1 + b_2 X_2 + b_3 X_3$$

The same general principles will apply to this type of regression as the bivariate case:

- (i)  $b_0$  will still represent the average value of Y for the omitted reference category – the group NOT represented by ANY dummy variables in our regression.
- (ii)  $b_1, b_2$  and  $b_3$  each represent the average difference in Y between the omitted reference group and each group represented by the dummy variables X<sub>1</sub>, X<sub>2</sub> and X<sub>3</sub>, respectively.