

*Company Profile*  
*Of*  
*Zane Tech International*



*424/14, Road#08, Simultoli, BOF, Gazipur-1703*  
*Phone: +88 015-2143-4207, +88 017-1123-4435*  
*e-mail: [info@zanetechint.net](mailto:info@zanetechint.net)*



❖ General Business Information

Company Name : Zane Tech International

Office Address : 424/14, Road # 08, Simultoly  
BOF, Gazipur cantonment  
Gazipur-1703,  
Bangladesh

Phone Number : +8801521434207, +8801711234435

e-mail Address : info@zanetechint.net

Type of Company : Proprietorship

Licence type : Trade licence

Registration Number : 5819

Date of Registration : 20<sup>th</sup> December 2017

Registration Authority : Gazipur City Corporation, Gazipur

Country of Incorporation : Bangladesh

Registered Office Address : 424/14, Road # 08, Simultoly  
BOF, Gazipur cantonment  
Gazipur-1703, Bangladesh

TIN : 621159848373

VAT No : 001359284-0103

Contact Information of the Person in Charge : Mohammad Newas Bin Shobhan  
CEO  
Zane Tech International  
424/14, Road # 08, Simultoly  
BOF, Gazipur cantonment  
Gazipur-1703  
+88 01521434207, +8801711234435  
newas@zanetechint.net

Banking Details : A/C Name : Zane Tech International  
Account No : 01040210001045  
Bank : Trust Bank Ltd  
Branch : Gazipur Cantonment Branch

❖ Business Details

- Date of Creation : 20<sup>th</sup> December 2017
- Type of Business : Importer, Supplier and Indenting.
- Activity (ies) of Business : Our Company that has been involved indenting, supply & Import for Bangladesh Defense, and various government and non government organization since 2017. We believe in keeping the customer's satisfaction and providing them with quality products from well-reputed companies within their stipulated time.
- Main Products :
  - Different types of CNC Machines
  - Different types of Manual Machines
  - Tools, Holder, Cutter, Insert, Die, Punches
  - Furnace
  - Laboratory equipments
  - Medical equipments &
  - Raw-materials except chemical & Explosive items
- Main Services : Our main services are as follows-

Budget quotation, evaluation, vetting for standardization process, and follow up with purchase of tender documents/schedule, preparation of tender offers (technical and financial) with all certificates and other documentations and tender offer submission with bid bond.

- Pursuing technical offer with procurement authority (technical evaluation committee) and users.
- After technical acceptance follow up with procurement authority for opening financial offer.
- Once become price lowest, pursuing procurement proposal and signing the contract between customer and foreign supplier.
- Depositing of PG (Performance bond from foreign bank) send by foreign supplier.
- Execution and following up opening LC by procurement authority and respective bank.
- Coordinate for a successful PSI and training (if required)
- Formalities in customs, custom duties, port charges etc. and collection of shipment from port, carrying and handover to customer premises (Supplier's responsibility according to contract).
- Arrange to install, test and trial run of the machine at customer premises.
- Manage consignee and user during successful handover of the items.
- Conduct smooth post shipment inspection by the user.
- Local training of the user/operator etc.
- Collect acceptance certificate from end user and send to supplier/principle for release rest of the payment 20% LC and finally official process with customer for collect 10% PG.
- After sales support for 01 year and then after for reputation and goodwill of company and principle.
- Continuous liaison with customer and foreign supplier during the whole process of procurement and thereafter during warranty period.



- Principal Customer :
  - Bangladesh Ordnance Factories (BOF)
  - DGD
  - Bangladesh Machine Tools Factories (BMTF)
  - Bangladesh Diesel Plant (BDP)
  - The Security Printing Corporation Bangladesh Ltd.
- Principal Supplier :
  - KYOCERA, Japan
  - Sandvik, Sweden
  - Kennametal, USA
  - Makita Corporation, Japan
  - Duran, Germany
  - KNUTH, Germany
  - AKKO MAKINA, Turkey
  - Dongguan Xinding, China
  - BIOEVOPEAK, China
  - Jiebo Instrument etc., China
- Technical :

To provide best service to our valued customers, our engineering section consists of skilled and professional engineers. They are capable to install, operate and maintenance of the supplied machine at our customer site.

❖ *Our Advantages are*

- Best quality product
- Deal with world leading manufacturer/Supplier
- Most competitive price
- On-time delivery at customer premises



❖ *Our Motto*

- We believe in keeping the customers satisfaction and providing them with quality products from well-reputed Companies/Suppliers.

❖ *Marketing & Customer Service*

- To provide best service to our valued clients, our marketing section consists of very skilled and well behaved professional marketers. Our customer service department is well aware to fulfill all sorts of requirements of our clients.

❖ *Concluding Remarks*

- Our Company will keep on expanding and diversifying according to our valued customer's needs and market demand.