### CONTACT

Email: shagufta.pathan048@gmail.com

Phone: +1 (551) 226-0021

Address: Toronto, ON, Canada- M9P 3R2 LinkedIn: linkedin.com/in/shagufta-pathan-sp48/

GitHub: github.com/ShaguftaPathan

Portfolio:

shaguftapathan.github.io/Portfolio Website/

### **TECHNICAL SKILLS**

- Programming Language:
- Python (Pandas, Numpy, Matplotlib, Seaborn, Streamlit, Sci-kit, NLP)
- Database Management:
- MySQL, PostgreSQL
- SQL Server SSIS
- ETL, Data Profiling, Data Cleansing,
   Data Modeling, QA Validation
- Cloud Computing:
- AWS, Azure (DB, DF, Synapse),
   Snowflake
- Data Visualization:
- Power BI (Dax, M-code), Tableau
- Google Analytics
- Excel
- ML & Predictive Analytics:
- Statistical Analysis, Regression Analysis
- Customer Segmentation, Sentiment Analysis
- Business Intelligence:
- Dashboard Development, KPI Tracking
- Report Automation, Stakeholder
   Reporting
- Project Management & Documentation
- SDLC, Agile, JIRA, Confluence

### MANAGEMENT SKILLS

- Leadership & Growth mindset
- Project & Team Management
- Communication & Empathy
- Problem Solving

### SHAGUFTA PATHAN

### Data Analyst

### PROFESSIONAL SUMMARY

Results-focused Data Analyst with over 10 years of industry experience, including 5+ years in data management, processing, analysis and visualization across e-commerce, manufacturing, retail, and education sectors. Certified in Google, Microsoft, and IBM programs via Coursera. Proven ability to deliver metric-oriented solutions, automate reporting, and influence strategic decisions through business intelligence.

### PROFESSIONAL EXPERIENCE

#### **DATA ANALYST**

08/2023 - Current

Websitevala Blackburn, UK

- Designed and maintained 19 prototype dashboards in Power BI/Tableau, enabling business users to self-serve insights and driving a 30% increase in e-commerce sales via real-time KPI visibility.
- Built and maintained SQL pipelines using SQL Server and SSIS, optimizing data extraction, transformation, and validation from CRM, logistics, and finance sources - reducing reporting delays by 15%.
- Conducted root cause analysis using Python (Pandas, Matplotlib) identifying data anomalies and refund fraud, saving \$39K annually.
- Utilized Python to apply NLP for feedback analysis and performed cluster analysis (using RFM and K-Means) for customer segmentation, identifying root causes of negative feedback and uncovering high-value segments for targeted retention campaigns - boosting user engagement by 28%.
- Evaluated web analytics data (Google Analytics & Ads) to identify high-performing keywords and align KPIs with cross-functional teams- driving a 44% revenue increase and 22% boost in conversion rate.
- Created automated Excel and Streamlit (Python) tools to clean, explore (EDA), and visualize over 10,000 records, improving data accuracy and reducing manual reporting time.
- Applied regression analysis to identify key drivers of conversion rates and conducted A/B testing on marketing strategies-resulting in a 20% lift in campaign performance and improved targeting.
- Maintained detailed data documentation in SharePoint and regularly led dashboard walkthroughs and training sessions with stakeholders to improve adoption and ensure ongoing data literacy.

# Data Analyst / Head Data Analyst / Coordinator Senior Faculty

**AESL- Aakash Educational Services Limited** 

02/2023 - 08/2023

04/2019 - 01/2023

08/2018 - 04/2019

Vadodara, India

- Led a 16-member academic team, achieving 67% above performance targets for two straight quarters via optimized academic operations and transparent reporting.
- Built and maintained SQL queries and scripts to extract, clean, and analyze student and academic data from internal databases, supporting timely and accurate reporting.
- Developed custom Excel PivotTable reports to analyze test results, enabling early identification of at-risk students and increasing intervention success rates and student engagement to 95%.

### **CERTIFICATIONS**

- Google Project Management (Google)
- Google Data Analytics (Google)
- IBM Data Analyst (IBM)
- Python for Data Science, Al & Development (IBM)
- Power BI Data Analyst (Microsoft)

### **ACHIEVEMENTS**

- Employee of the Year Client Retention (Websitevala, Apr 2025)
- Employee of the Year (Websitevala, Apr 2024)
- Certificate for Completing the Target (AESL, Aug 2022)

### **EDUCATION**

Master of Science in Microbiology Maharaja Sayajirao University Vadodara | 2015

Bachelor of Science in Medical Technology Veer Narmad South Gujarat University Surat | 2013

- Analyzed 1,500+ student feedback forms and 250+ support tickets per term to identify trends in complaints and satisfaction, driving targeted curriculum improvements and boosting faculty responsiveness by 87%.
- Applied sentiment analysis using Python (NLP) on reviews to categorize student feedback and improve teaching strategies based on behavioral insights.
- Leveraged AWS cloud services for secure data storage and facilitated data integration and mapping during a cross-platform cloud migration, ensuring data profiling, validation, and consistency across branches.
- Constructed Power BI data models with role-level security (RLS) to provide departmentand branch-specific access, safeguarding sensitive student and academic data while enabling tailored insights.

## Data Analyst Business Analyst

Jamadar Bricks Mfg. Co.

07/2016 - 07/2018

05/2015 - 06/2016

Bharuch, India

- Built Excel-based dashboards and reports to track KPIs for 300+ vehicles, workforce, and inventory, enabling operational diagnostics and reducing delays.
- Streamlined internal databases and Excel to gather, clean, and analyze data for vendor and inventory tracking - enhancing coordination between supply chain, warehouse, and finance teams.
- Automated reporting to monitor procurement costs and order accuracy, cutting costs by 15% and improving accuracy by 23%.
- Conducted detailed analysis of wastage using audit data and Excel models- tracked loss patterns, identified root causes, and recommended actionable steps to minimize material waste.

### **PROJECTS**

### E-Commerce Data Analytics (Client Project)

- Built a comprehensive dashboard tracking revenue, shipping KPIs, and customer behavior- supporting a 44% revenue increase over 18 months through improved decision-making.
- Customer Segmentation with RFM & K-Means

Engineered RFM features from online purchase behavior and applied K-Means clustering to identify 4 customer groups including top spenders and lapsed users for targeted campaigns & customer retention.

Sentiment Analysis Using VADER

Classified customer reviews into 5 sentiment categories using VADER with custom scoring (Positive, Neutral, Negative), identifying root causes of dissatisfaction (delivery delays, support issues) and increasing conversion rates by 22%.

### Performance & Patient Analytics - Healthcare Client (Client Project)

 Conducted Exploratory Data Analysis (EDA) to Identify and correct code errors & maintained dashboards for 10,000+ patient records to track patient flow, employee KPIs, insurance claim outcomes, & customer reviews and helped increase client's rating from 3.9 to 4.4.