NIRMA UNIVERSITY

Institute of Technology Bachelor of Technology (ALL) Semester V/VI

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Course Code	XXXXXX
Course Title	Personality Development

Course Learning Outcomes (CLO):

At the end of the course, students will be able to-

- 1. nurture a deep sense and understanding of personality development, soft skills and interpersonal relationship for overall self-development
- 2. realize the role of technology in personality development and the importance of time and stress management
- 3. develop and exhibit a balanced attitude in life and learn to handle failures

Syllabus: Teaching House	Teaching Hours: 30	
Unit I Personality Development:	03	
Define personality, determinants of personality development, types of personalities,		
personality traits, developing effective habits, emotional intelligence, manners and etiquettes		
Unit II Attitude:	03	
Define attitude, factors affecting attitudes, positive attitude & advantages, negative attitude		
& disadvantages, ways to develop positive attitude		
Unit III Habits:	03	
Habits: guiding principles, identifying good and bad habits, breaking bad habits, forming		
habits of success, goal setting, addiction		
Unit IV Digital Etiquettes :	03	
Use of ICT in day-to-day management, effective use of social media, e-mail etiquette		
netiquette, useful electronic gadgets and mobile applications		
Unit V Communication Skills:	04	
Self-confidence, effective reading/writing/listening/communication skills,		
Overcoming stage fear, art of professional presentation, role of body language, use of audio		
& visuals in presentations, Negotiation Skills.		
Unit VI Time and Stress Management:	03	
Time as a Resource, Identify Important Time Wasters, Techniques for better Time		
Management, Introduction to Stress, Causes of Stress, Results of Stress, Managing Stress		
Unit VII Facing Failures:	03	
Factors affecting failures, learning from failures, overcoming failures, power of faith,	00	
practicing faith		
Unit VIII Interpersonal Relationship:	03	
Defining interpersonal relationship, human perceptions, understanding people, types of	03	
interpersonal relationships, factors affecting interpersonal relationship, tips to improve		
interpersonal relations, conflict resolution		
Unit IX Art of Networking:	05	
Grooming, Dining etiquettes, Cross-cultural etiquettes, Cross cultural intelligence.	US	
Grooming, Dinnig cuiquettes, Cross-cuiturai etiquettes, Cross cuiturai interrigence.		

Tutorials:

This shall consists of at least 8 tutorials based on the syllabus.

Self-Study:

The self-study contents will be declared at the commencement of semester. Around 10% of the questions will be asked from self-study contents.

Suggested Readings:

- 1. Dorch Patricia, What Are Soft Skills? New York: Execu Dress Publishers.
- 2. Kamin Maxine, Soft Skills Revolution: A Guide for Connecting with Compassion for Trainers, Teams, and Leaders. Washington, DC: Pfeiffer & Company.
- 3. Klaus Peggy, Jane Rohman & Molly Hamaker, The Hard Truth about Soft Skills. London: Harper Collins.
- 4. Petes S. J., Francis. Soft Skills and Professional Communication. New Delhi: Tata McGraw-Hill Education.
- 5. Stephen Covey, Seven Habits of Highly Effective People
- 6. Hurlock Elizabeth B, Personality Development, Tata Mcgraw Hill New Delhi

L = Lecture, T = Tutorial, P = Practical, C = Credit