

Quiz no 2

ITM BSE4B Fall2021

1. A manager who believes that "she worked hard and met the productivity goals despite bad weather" is displaying what individual characteristic?
(0.5 Points)

- ☐ strong self-image
- ☐ high moral development
- ☐ low impression management
- ☒ internal locus of control

2. In the preconventional stage of moral development, individuals make a clear effort to define moral principles apart from the authority of the groups to which they belong or of society in general.
(0.5 Points)

- ☐ True
- ☒ False

3. Reasoning at the _____ level of moral development indicates that moral values reside in maintaining the conventional order and the expectations of others.
(0.5 Points)

- ☐ preconventional
- ☒ conventional
- ☐ principled
- ☐ arrival

4. Which of the following is a basic definition of ethics?
(0.5 Points)

- ☐ moral guidelines for behavior
- ☐ rules for acknowledging the spirit of the law
- ☒ rules or principles that define right and wrong conduct
- ☐ principles for legal and moral development

5. To shape employees' ethical behavior, managers should understand that _____.
(0.5 Points)

- ☒ people's judgement about right and wrong differ
- ☐ ethical judgement is unrelated to a person's upbringing
- ☐ people typically use only one approach to ethical decision-making
- ☐ all employees reach the highest stage in moral development

6. _____ builds trust among individuals and in business relationships, which validates and promotes confidence in business relationships.
(0.5 Points)

- ☒ Ethical conduct
- ☐ Social responsibility
- ☐ Ethical responsibility
- ☐ Business ethics

7. A document prepared to guide organisation members when encountering ethical dilemmas is a(n)
(0.5 Points)

- ☐ Code of ethics.
- ☒ Code of conduct.
- ☐ Outline of expected behaviours.
- ☐ List of rules and responsibilities.

8. Which of the following statements most accurately describe the nature of an ethical issue in business?
(0.5 Points)

- ☐ Ethical issues can be resolved if you do what you think is right
- ☐ Ethical issues can be resolved by following the guidance of religious beliefs
- ☐ Ethical issues are difficult because all the choices may do some harm
- ☒ Ethical issues are difficult because the results of a decision are hard to predict

9. People proceed through the six stages of moral development in lockstep fashion.
(0.5 Points)

- ☒ True
- ☐ False

10. _____ is an approach to managing in which managers establish, promote, and practice what an organization stands for and believes in.
(0.5 Points)

- ☐ Cause-related marketing
- ☒ Values-based management
- ☐ Ethical marketing
- ☐ Belief management

11. Socially responsible businesses tend to have less-secure long-run profits.
(0.5 Points)

- ☐ True
- ☒ False

12. Social responsiveness refers to the capacity of a firm to adapt to changing _____.
(0.5 Points)

- ☒ societal conditions
- ☐ organizational conditions
- ☐ societal leaders
- ☐ organizational managers

13. _____ is defined as a business firm's obligation, beyond that required by law and economics, to pursue long-term goals that are good for society.
(0.5 Points)

- ☐ Social obligation
- ☒ Social responsibility

- ☐ Social screening
- ☐ Values-based management

14. A company's shared values act as guideposts for managerial decisions and actions.
(0.5 Points)

- ☒ True
- ☐ False

15. The term "values" refers to the rules and principles that define right and wrong conduct.
(0.5 Points)

- ☐ True
- ☒ False

16. Which of the following is true concerning the impact of organizational culture on ethical behavior?
(0.5 Points)

- ☐ Low conflict tolerance leads to ethical behavior.
- ☒ A strong culture will support high ethical standards.
- ☐ Conflict tolerance is related to unethical behavior.
- ☐ A culture that is high in control tends to encourage unethical behavior.

17. A personality measure of a person's convictions is _____.
(0.5 Points)

- ☐ moral development

- ☒ ego strength
- ☐ locus of control
- ☐ social desirability

18. In the socioeconomic view of organizational social responsibility, maximizing profits is not a company's only priority.
(0.5 Points)

- ☒ True
- ☐ False

19. Values-based management is based on the close link between an organization's decisions and activities and its impact on the natural environment.
(0.5 Points)

- ☐ True
- ☒ False

20. _____ is a personality attribute that measures the degree to which people believe they control their own fate.
(0.5 Points)

- ☐ Ego strength
- ☒ Locus of control
- ☐ Social responsibility
- ☐ Social obligation

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