

Shahed Faisal

Waco, TX | (254) 400-4121 | shahed.faisal@outlook.com | [LinkedIn](#) | [Portfolio](#)

EDUCATION

Baylor University	Waco, TX
Master of Business Administration	May 2024
Master of Science in Information Systems (<i>Concentration in Business Analytics & Cybersecurity</i>)	May 2024
Institute of Business Administration, University of Dhaka	Dhaka, Bangladesh
Master of Business Administration (<i>Concentration in Finance</i>)	Apr 2019
American International University-Bangladesh	Dhaka, Bangladesh
Bachelor of Science in Electrical & Electronic Engineering	Jan 2013

WORK EXPERIENCE

Texas Life Insurance Company (<i>The longest operating A+ rated universal life insurance provider in TX</i>)	Waco, TX
<i>Data Analyst Intern</i>	<i>May 2023 - Aug 2023</i>
<ul style="list-style-type: none">Created a dynamic Power BI dashboard to monitor policy sales across 5 territories by branch, agent and categoryResolved data retrieval bottleneck, optimizing SQL queries and reducing FP&A quarterly reporting time by 75%Optimized experience study process, slashing query response time from 10-min to just 5-sec using Power PivotDeveloped a Functional Design Document for migrating agent production database (15+ tables) to Azure cloud	
eGeneration (<i>First publicly listed ITES provider in Bangladesh; Gold partner of Microsoft and SAP</i>)	Dhaka, Bangladesh
<i>Manager, Strategy</i>	<i>Dec 2019 - Jun 2022</i>
<ul style="list-style-type: none">Developed financial models and comprehensive fund utilization plans to evaluate investment feasibility and meet regulatory compliance for IPO; raised equity funding worth \$2MLed strategy team to plan and execute go-to-market and sales strategies collaborating with sales and operations team resulting in 23% revenue growth in FY21Constructed 3-year forecasting model through research and data analysis based on local and global market insightsImplemented P²T² (Policy, Process, Tools, Template) initiative achieving 2x project delivery efficiency in a yearImproved analytics support by automating management reporting using Power BI and Power Automate	
<i>Associate Manager, Strategy</i>	<i>Mar 2019 - Nov 2019</i>
<ul style="list-style-type: none">Modeled rolling cashflow projection identifying and resolving collection bottlenecks to reduce cash cycle by 25%Assessed business viability of Health-tech and 4IR technology solutions to prepare reports with recommendationsTrained 100+ employees on financial modeling techniques, and built in-house knowledge-sharing platform	
ACI Limited (<i>A blue-chip company in Bangladesh with 29 subsidiaries; market leader in retail</i>)	Dhaka, Bangladesh
<i>Financial Planning Analyst</i>	<i>Jun 2018 - Mar 2019</i>
<ul style="list-style-type: none">Consolidated \$1B annual budget of ACI group for FY19 and monitored it monthly to keep variance within ±5%Analyzed and recommended to the CFO investment viability of energy, retail, FMCG and healthcare projectsConstructed comprehensive monthly cashflow forecasting model to reduce forecast cycle time by 7 days	
Eltek (<i>Leading power electronics and energy conversion provider headquartered in Norway</i>)	Dhaka, Bangladesh
<i>Project Manager</i>	<i>May 2014 - Apr 2016</i>
<ul style="list-style-type: none">Supervised 'Tower Monitoring System' implementation at 500 telecom sites to improve connectivity for 2M peopleStandardized procurement process and renegotiated terms with suppliers to cut down procurement cost by 20%	
<i>Assistant Project Manager</i>	<i>Sep 2012 - Apr 2014</i>
<ul style="list-style-type: none">Managed 12 technicians to implement Low Voltage Battery Disconnect in 76 telecom sites saving 25% of budgetCoordinated implementation of Solar Hybrid solution at 40 telecom sites to lower fuel consumption by 33%	

SKILLS

- Analytical: Data mining, cleansing, modeling, visualization, research, critical thinking, reporting dashboard
- Programing & tools: Excel, Power BI, Tableau, SQL, R, Python, Git, SPSS, JMP, PowerPoint
- Statistics & Machine Learning: Hypothesis testing, regression, decision tree, clustering, profiling, forecasting

ADDITIONAL

- Reached top 5% in the US in 'National Cyber League' in Spring 2023
- Reached top 10% globally in 'ModelOff' (Financial Modeling World Championship) in 2018