Shahed Faisal

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EDUCATION

Baylor University	**Waco, TX**
Master of Business Administration	May 2024
Master of Science in Information Systems *(Concentration in Business Analytics; STEM)*	May 2024
Institute of Business Administration, University of Dhaka	**Dhaka, Bangladesh**
Master of Business Administration *(Concentration in Finance)*	Apr 2019
American International University-Bangladesh	**Dhaka, Bangladesh**
Bachelor of Science in Electrical & Electronic Engineering	Jan 2013

WORK EXPERIENCE

Texas Life Insurance Company *(The longest operating A+ rated universal life insurance provider in TX)*   **Waco, TX**
Data Analyst Intern   *May 2023 - Aug 2023*

- Enhanced sales visibility by creating a dynamic Power BI dashboard tracking policy sales across 5 territories.
- Cut FP&A quarterly reporting time by 50% by resolving data retrieval bottlenecks through SQL query optimization.
- Accelerated experience study process, reducing query response time from 10-min to just 5-sec using Power Pivot.
- Created a Functional Design Document for migrating agent production database with 15+ tables to Azure cloud.

eGeneration *(First publicly listed ITES provider in Bangladesh; Gold partner of Microsoft and SAP)*   **Dhaka, Bangladesh**
Manager, Strategy   *Dec 2019 - Jun 2022*

- Secured $2M equity funding through IPO by developing financial models with comprehensive fund utilization plans, assessing investment feasibility, and ensuring regulatory compliance.
- Achieved 23% revenue growth in FY21 through strategic planning and collaboration with the Sales & Operations team, leading a successful go-to-market and sales initiative.
- Delivered 3-Yr forecasting model through extensive market research, driving insights for informed decision-making.
- Doubled project delivery efficiency within a year by implementing P^2T^2 (Policy, Process, Tools, Template) initiative.
- Enhanced analytics support by automating management reporting with Power Query and Power BI dashboards.

Associate Manager, Strategy   *Mar 2019 - Nov 2019*

- Reduced cash cycle by 25% through a rolling cashflow projection, identifying and resolving collection bottlenecks.
- Evaluated Health-tech and 4IR technology solutions, producing insightful reports with strategic recommendations.
- Trained 100+ employees in financial modeling techniques and established an in-house knowledge-sharing platform.

ACI Limited *(A blue-chip company in Bangladesh with 29 subsidiaries; market leader in retail)*   **Dhaka, Bangladesh**
Financial Planning Analyst   *Jun 2018 - Mar 2019*

- Managed and monitored $1B annual budget for FY19, maintaining variances within ±5% for financial stability.
- Assessed investment viability in energy, retail, FMCG, and healthcare, offering recommendations to the CFO.
- Slashed monthly cashflow forecasting time by 50% with advanced Excel modeling, improving decision support.

Eltek *(Leading power electronics and energy conversion provider headquartered in Norway)*   **Dhaka, Bangladesh**
Project Manager   *May 2014 - Apr 2016*

- Enhanced connectivity for 2M people by supervising 'Tower Monitoring System' deployment at 500 telecom sites.
- Reduced procurement costs by 20% through standardized processes and supplier renegotiations.

Assistant Project Manager   *Sep 2012 - Apr 2014*

- Achieved 25% budget savings by effectively managing 12 technicians to execute LVLD installations at 76 sites.
- Lowered customer's fuel consumption by 33% by managing 'Solar Hybrid' implementation at 40 telecom sites.

SKILLS

- Analytical: Data mining, cleansing, modeling, visualization, research, critical thinking, reporting dashboard
- Programing & tools: Excel, Power BI, Tableau, SQL, R, Python, Git, SSMS, SPSS, RStudio, VS Code, PowerPoint
- Statistics & Machine Learning: Hypothesis testing, regression, decision tree, clustering, profiling, forecasting

ADDITIONAL

- Reached top 5% in the US in 'National Cyber League' in Spring 2023
- Reached top 10% globally in 'ModelOff' (Financial Modeling World Championship) in 2018