

# Shahed Faisal

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## EDUCATION

<b>Baylor University</b>	<b>Waco, TX</b>
Master of Business Administration	May 2024
Master of Science in Information Systems ( <i>Concentration in Business Analytics &amp; Cybersecurity</i> )	May 2024
<b>Institute of Business Administration, University of Dhaka</b>	<b>Dhaka, Bangladesh</b>
Master of Business Administration ( <i>Concentration in Finance</i> )	Apr 2019
<b>American International University-Bangladesh</b>	<b>Dhaka, Bangladesh</b>
Bachelor of Science in Electrical & Electronic Engineering	Jan 2013

## WORK EXPERIENCE

<b>Texas Life Insurance Company</b> ( <i>The longest operating A+ rated universal life insurance provider in TX</i> )	<b>Waco, TX</b>
<i>Data Analyst Intern</i>	<i>May 2023 - Aug 2023</i>
<ul style="list-style-type: none"><li>Created a dynamic Power BI dashboard, monitoring sales performance by territory, branch, agent, and category</li><li>Streamlined actuarial experience study process, slashing ETL timeframe from 1-hour to just 1-minute</li><li>Actively assisted the data architect in transitioning data infrastructure to Microsoft Azure cloud</li><li>Identified and resolved data retrieval bottleneck, achieving 3x faster lead time for FP&amp;A quarterly reporting</li></ul>	
<b>eGeneration</b> ( <i>First publicly listed ITES provider in Bangladesh; Gold partner of Microsoft and SAP</i> )	<b>Dhaka, Bangladesh</b>
<i>Manager, Strategy</i>	<i>Dec 2019 - Jun 2022</i>
<ul style="list-style-type: none"><li>Developed financial models and comprehensive fund utilization plans to evaluate investment feasibility and meet regulatory compliance for IPO; raised equity funding worth \$2M</li><li>Led strategy team to plan and execute go-to-market and sales strategies collaborating with sales and operations team resulting in 23% revenue growth in FY21</li><li>Constructed 3-year forecasting model through research and data analysis based on local and global market insights</li><li>Implemented P<sup>2</sup>T<sup>2</sup> (Policy, Process, Tools, Template) initiative achieving 2x project delivery efficiency in a year</li><li>Improved analytics support by automating management reporting using Power BI and Power Automate</li></ul>	
<i>Associate Manager, Strategy</i>	<i>Mar 2019 - Nov 2019</i>
<ul style="list-style-type: none"><li>Modeled rolling cashflow projection identifying and resolving collection bottlenecks to reduce cash cycle by 25%</li><li>Assessed business viability of Health-tech and 4IR technology solutions to prepare reports with recommendations</li><li>Trained 100+ employees on financial modeling techniques, and built in-house knowledge-sharing platform</li></ul>	
<b>ACI Limited</b> ( <i>A blue-chip company in Bangladesh with 29 subsidiaries; market leader in retail</i> )	<b>Dhaka, Bangladesh</b>
<i>Financial Planning Analyst</i>	<i>Jun 2018 - Mar 2019</i>
<ul style="list-style-type: none"><li>Consolidated \$1B annual budget of ACI group for FY19 and monitored it monthly to keep variance within ±5%</li><li>Analyzed and recommended to the CFO investment viability of energy, retail, FMCG and healthcare projects</li><li>Constructed comprehensive monthly cashflow forecasting model to reduce forecast cycle time by 7 days</li></ul>	
<b>Eltek</b> ( <i>Leading power electronics and energy conversion provider headquartered in Norway</i> )	<b>Dhaka, Bangladesh</b>
<i>Project Manager</i>	<i>May 2014 - Apr 2016</i>
<ul style="list-style-type: none"><li>Supervised 'Tower Monitoring System' implementation at 500 telecom sites to improve connectivity for 2M people</li><li>Standardized procurement process and renegotiated terms with suppliers to cut down procurement cost by 20%</li></ul>	
<i>Assistant Project Manager</i>	<i>Sep 2012 - Apr 2014</i>
<ul style="list-style-type: none"><li>Managed 12 technicians to implement 'Low-voltage Battery Disconnect' in 76 telecom sites saving 25% of budget</li><li>Coordinated implementation of Solar Hybrid solution at 40 telecom sites to lower fuel consumption by 33%</li></ul>	

## SKILLS

- Analytical: Data mining, cleansing, modeling, visualization, research, critical thinking, reporting dashboard
- Programing & tools: Excel, Power BI, Tableau, SQL, R, Python, Git, SPSS, JMP, PowerPoint
- Statistics & Machine Learning: Hypothesis testing, regression, decision tree, clustering, profiling, forecasting

## ADDITIONAL

- Reached top 5% in the US in 'National Cyber League' in Spring 2023
- Reached top 10% globally in 'ModelOff' (Financial Modeling World Championship) in 2018