

# Shahed Faisal

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## EDUCATION

<b>Baylor University</b>	<b>Waco, TX</b>
Master of Business Administration	May 2024
Master of Science in Information Systems ( <i>Concentration in Business Analytics; STEM</i> )	May 2024
<b>Institute of Business Administration, University of Dhaka</b>	<b>Dhaka, Bangladesh</b>
Master of Business Administration ( <i>Concentration in Finance</i> )	Apr 2019
<b>American International University-Bangladesh</b>	<b>Dhaka, Bangladesh</b>
Bachelor of Science in Electrical & Electronic Engineering	Jan 2013

## WORK EXPERIENCE

<b>Texas Life Insurance Company</b> ( <i>The longest operating A+ rated universal life insurance provider in TX</i> )	<b>Waco, TX</b>
<i>Data Analyst Intern</i>	<i>May 2023 - Aug 2023</i>
<ul style="list-style-type: none"><li>Enhanced sales visibility by creating a dynamic Power BI dashboard to track policy sales across 5 territories.</li><li>Cut actuarial reporting time by 50% through SQL query optimization, addressing data retrieval bottlenecks.</li><li>Accelerated experience study process, reducing query response time by 75% using Power Query and Power Pivot.</li><li>Produced a Functional Design Document, ensuring smooth transition of a database with 15+ tables to Azure cloud.</li></ul>	
<b>eGeneration</b> ( <i>First publicly listed ITES provider in Bangladesh; Gold partner of Microsoft and SAP</i> )	<b>Dhaka, Bangladesh</b>
<i>Manager, Strategy</i>	<i>Dec 2019 - Jun 2022</i>
<ul style="list-style-type: none"><li>Secured \$2M equity funding through IPO by developing financial models with comprehensive fund utilization plans, assessing investment feasibility, and ensuring regulatory compliance.</li><li>Led B2B Health-Tech product development and launch that drove 21% revenue growth in FY21 by planning, analyzing, and executing go-to-market strategies in collaboration with sales and engineering teams.</li><li>Created 3-Yr forecasting model through extensive market research, providing insights into opportunities and risks.</li><li>Boosted project delivery efficiency 2x in a year by implementing P<sup>2</sup>T<sup>2</sup> (Policy, Process, Tools, Template) initiative.</li><li>Automated financial reporting with Power Automate and Power BI dashboards, enhancing analytics support.</li></ul>	
<i>Associate Manager, Strategy</i>	<i>Mar 2019 - Nov 2019</i>
<ul style="list-style-type: none"><li>Shortened cash cycle by 25% through a rolling cashflow projection, identifying and resolving collection bottlenecks.</li><li>Evaluated AI, NLP and Blockchain product-market fit, generating insightful reports with strategic recommendations.</li><li>Trained 100+ employees in financial modeling techniques and established an in-house knowledge-sharing platform.</li></ul>	
<b>ACI Limited</b> ( <i>A blue-chip company in Bangladesh with 29 subsidiaries; market leader in retail</i> )	<b>Dhaka, Bangladesh</b>
<i>Financial Planning Analyst</i>	<i>Jun 2018 - Mar 2019</i>
<ul style="list-style-type: none"><li>Prepared and controlled \$1B annual budget for FY19, maintaining variances within ±5% for financial stability.</li><li>Analyzed investment viability in energy, retail, FMCG, and healthcare, offering recommendations to the CFO.</li><li>Slashed monthly cashflow forecasting time by 50% with advanced Excel modeling, improving decision support.</li></ul>	
<b>Eltek</b> ( <i>Leading power electronics and energy conversion provider headquartered in Norway</i> )	<b>Dhaka, Bangladesh</b>
<i>Project Manager</i>	<i>May 2014 - Apr 2016</i>
<ul style="list-style-type: none"><li>Improved connectivity for 2M people by supervising 'Tower Monitoring System' deployment at 500 telecom sites.</li><li>Reduced procurement costs by 20% through standardized processes and supplier renegotiations.</li></ul>	
<i>Assistant Project Manager</i>	<i>Sep 2012 - Apr 2014</i>
<ul style="list-style-type: none"><li>Saved 25% budget by effectively managing 12 technicians to execute LVLD installations at 76 telecom sites.</li><li>Lowered customer's fuel consumption by 33% by managing 'Solar Hybrid' implementation at 40 telecom sites.</li></ul>	

## SKILLS

- Analytical Skills: Data modeling, ETL, data mining, data visualization, financial data analysis, research, critical thinking
- Programing & Tools: Excel, VBA, Power BI, Tableau, SQL, R, Python, Git, SSMS, SPSS, PowerPoint, Salesforce
- Statistics & Machine Learning: Predictive modeling, correlation, regression, clustering, decision trees, A/B testing

## ADDITIONAL

- Reached top 5% in the US in 'National Cyber League' (cybersecurity CTF competition) in Spring 2023
- Reached top 10% globally in 'ModelOff' (financial modeling world championship) in 2018