

Shahed Faisal

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EDUCATION

Baylor University	Waco, TX
Master of Business Administration	May 2024
Master of Science in Information Systems (<i>Concentration in Business Analytics; STEM</i>)	May 2024
Institute of Business Administration, University of Dhaka	Dhaka, Bangladesh
Master of Business Administration (<i>Concentration in Finance</i>)	Apr 2019
American International University-Bangladesh	Dhaka, Bangladesh
Bachelor of Science in Electrical & Electronic Engineering	Jan 2013

WORK EXPERIENCE

Texas Life Insurance Company (<i>The longest operating A+ rated universal life insurance provider in TX</i>)	Waco, TX
<i>Data Analyst Intern</i>	<i>May 2023 - Aug 2023</i>
<ul style="list-style-type: none">Enhanced sales visibility across 5 territories by implementing a Power BI dashboard to track policy sales and metrics.Cut actuarial reporting time by 50% through SQL query optimization, addressing data retrieval bottlenecks.Accelerated experience study process, reducing query response time by 75% using Power Query and Power Pivot.Produced a Functional Design Document, ensuring smooth transition of a database with 15+ tables to Azure cloud.	
eGeneration (<i>First publicly listed ITES provider in Bangladesh; Gold partner of Microsoft and SAP</i>)	Dhaka, Bangladesh
<i>Manager, Strategy</i>	<i>Dec 2019 - Jun 2022</i>
<ul style="list-style-type: none">Secured \$2M equity funding through IPO by developing comprehensive financial models with detailed fund utilization plans, assessing investment feasibility, and ensuring regulatory compliance.Led the development and launch of a B2B Health-tech product that drove 21% revenue growth in FY21 by planning, analyzing, and executing go-to-market strategies in collaboration with sales and engineering teams.Created a 3-year forecasting model through extensive market research, offering insights into opportunities and risks.Doubled project delivery efficiency within a year by implementing P²T² (Policy, Process, Tools, Template) initiative.Automated financial reporting using Power Automate and Power BI dashboards, enhancing analytics support.	
<i>Associate Manager, Strategy</i>	<i>Mar 2019 - Nov 2019</i>
<ul style="list-style-type: none">Shortened cash cycle by 25% through a rolling cashflow projection, identifying and resolving collection bottlenecks.Evaluated AI, NLP and Blockchain product-market fit, generating insightful reports with recommendations for C-suite.Trained 100+ employees in financial modeling techniques and established an in-house knowledge-sharing platform.	
ACI Limited (<i>A blue-chip company in Bangladesh with 29 subsidiaries; market leader in retail</i>)	Dhaka, Bangladesh
<i>Financial Planning Analyst</i>	<i>Jun 2018 - Mar 2019</i>
<ul style="list-style-type: none">Prepared and controlled \$1B annual budget for FY19, maintaining variances within ±5% for financial stability.Analyzed investment viability in energy, retail, FMCG, and healthcare verticals, offering recommendations to the CFO.Slashed monthly cashflow forecasting time by 50% with advanced Excel modeling, improving decision support.	
Eltek (<i>Leading power electronics and energy conversion provider headquartered in Norway</i>)	Dhaka, Bangladesh
<i>Project Manager</i>	<i>May 2014 - Apr 2016</i>
<ul style="list-style-type: none">Improved connectivity for 2M people by supervising 'Tower Monitoring System' deployment at 500 telecom sites.Reduced procurement costs by 20% through standardized processes and supplier renegotiations.	
<i>Assistant Project Manager</i>	<i>Sep 2012 - Apr 2014</i>
<ul style="list-style-type: none">Saved 25% budget by effectively managing 12 technicians to execute LVLD installations at 76 telecom sites.Lowered customer's fuel consumption by 33% by managing 'Solar Hybrid' implementation at 40 telecom sites.	

SKILLS

- Analytical Skills: Data modeling, ETL, data mining, data visualization, financial data analysis, research, critical thinking
- Programing & Tools: Excel, VBA, Power BI, Tableau, SQL, R, Python, Git, SSMS, SPSS, PowerPoint, Salesforce
- Statistics & Machine Learning: Predictive modeling, correlation, regression, clustering, decision trees, A/B testing

ADDITIONAL

- Reached top 5% in the US in 'National Cyber League' (cybersecurity CTF competition) in Spring 2023
- Reached top 10% globally in 'ModelOff' (financial modeling world championship) in 2018