

# Shahed Faisal

shahed.faisal@outlook.com | (254) 400-4121 | Waco, TX | [LinkedIn](#)

## WORK EXPERIENCE

**Texas Life Insurance Company** (*The longest operating A+ rated universal life insurance provider in TX*) **Waco, TX**  
*Director* Jun 2024 - Present

- Enhanced actuarial data validation by implementing a robust ETL model, enabling efficient access to 2.6M+ inforce records for comparison and verification.
- Automated data extraction from 22+ sources, cutting financial reporting time from 36 to 3 hours annually.
- Automated home billing data processing, saving 720+ hours annually for three personnel and improving accuracy.
- Led change management efforts by conducting stakeholder training and communication sessions, ensuring smooth adoption of new automated processes and reducing resistance.
- Identified root causes of financial anomalies through an in-depth 5-year paid vs. incurred claims analysis, uncovering trends in stale claims payments and informing strategic decisions.

**eGeneration** (*First publicly listed ITES provider in Bangladesh; Gold partner of Microsoft and SAP*) **Dhaka, Bangladesh**  
*Manager, Strategy* Dec 2019 - Jun 2022

- Secured \$2M equity funding through IPO by developing comprehensive financial models with detailed fund utilization plans, assessing investment feasibility, and ensuring regulatory compliance.
- Led the development and launch of a B2B Health-tech product that drove 21% revenue growth in FY21 by planning, analyzing, and executing go-to-market strategies in collaboration with sales and engineering teams.
- Created a 3-year forecasting model through extensive market research, offering insights into opportunities and risks.
- Doubled project delivery efficiency within a year by implementing P<sup>2</sup>T<sup>2</sup> (Policy, Process, Tools, Template) initiative.
- Automated financial reporting using Power Automate and Power BI dashboards, enhancing analytics support.

*Associate Manager, Strategy* Mar 2019 - Nov 2019

- Shortened cash cycle by 25% through a rolling cashflow projection, identifying and resolving collection bottlenecks.
- Evaluated AI, NLP and Blockchain product-market fit, generating insightful reports with recommendations for C-suite.
- Trained 100+ employees in financial modeling techniques and established an in-house knowledge-sharing platform.

**ACI Limited** (*A blue-chip company in Bangladesh with 29 subsidiaries; market leader in retail*) **Dhaka, Bangladesh**  
*Financial Planning Analyst* Jun 2018 - Mar 2019

- Prepared and controlled \$1B annual budget for FY19, maintaining variances within ±5% for financial stability.
- Analyzed investment viability in energy, retail, FMCG, and healthcare verticals, offering recommendations to the CFO.
- Slashed monthly cashflow forecasting time by 50% with advanced Excel modeling, improving decision support.

**Eltek** (*Leading power electronics and energy conversion provider headquartered in Norway*) **Dhaka, Bangladesh**  
*Project Manager* May 2014 - Apr 2016

- Improved connectivity for 2M people by supervising 'Tower Monitoring System' deployment at 500 telecom sites.
- Reduced procurement costs by 20% through standardized processes and supplier renegotiations.

*Assistant Project Manager* Sep 2012 - Apr 2014

- Saved 25% budget by effectively managing 12 technicians to execute LVLD installations at 76 telecom sites.
- Lowered customer's fuel consumption by 33% by managing 'Solar Hybrid' implementation at 40 telecom sites.

## EDUCATION

**Baylor University** **Waco, TX**  
Master of Business Administration May 2024

Master of Science in Information Systems (*Concentration in Business Analytics & Cybersecurity*) May 2024

**Institute of Business Administration, University of Dhaka** **Dhaka, Bangladesh**  
Master of Business Administration (*Concentration in Finance*) Apr 2019

**American International University-Bangladesh** **Dhaka, Bangladesh**  
Bachelor of Science in Electrical & Electronic Engineering Jan 2013

## SKILLS

- Analytical Skills: Data modeling, ETL, data mining, data visualization, financial data analysis, research, critical thinking
- Programing & Tools: Excel, VBA, Power BI, Tableau, SQL, R, Python, Git, SSMS, SPSS, PowerPoint, Salesforce