

Shahed Faisal

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EDUCATION

Baylor University	Waco, TX
Master of Business Administration	May 2024
Master of Science in Information Systems (<i>Concentration in Business Analytics; STEM</i>)	May 2024
Institute of Business Administration, University of Dhaka	Dhaka, Bangladesh
Master of Business Administration (<i>Concentration in Finance</i>)	Apr 2019
American International University-Bangladesh	Dhaka, Bangladesh
Bachelor of Science in Electrical & Electronic Engineering	Jan 2013

WORK EXPERIENCE

Texas Life Insurance Company (<i>The longest operating A+ rated universal life insurance provider in TX</i>)	Waco, TX
<i>Data Analyst Intern</i>	<i>May 2023 - Aug 2023</i>
<ul style="list-style-type: none">Enhanced sales visibility by creating a dynamic Power BI dashboard tracking policy sales across 5 territories.Cut FP&A quarterly reporting time by 50% by resolving data retrieval bottlenecks through SQL query optimization.Accelerated experience study process, reducing query response time from 10-min to just 5-sec using Power Pivot.Created a Functional Design Document for migrating agent production database with 15+ tables to Azure cloud.	
eGeneration (<i>First publicly listed ITES provider in Bangladesh; Gold partner of Microsoft and SAP</i>)	Dhaka, Bangladesh
<i>Manager, Strategy</i>	<i>Dec 2019 - Jun 2022</i>
<ul style="list-style-type: none">Secured \$2M equity funding through IPO by developing financial models with comprehensive fund utilization plans, assessing investment feasibility, and ensuring regulatory compliance.Achieved 23% revenue growth in FY21 through strategic planning and collaboration with the Sales & Operations team, leading a successful go-to-market and sales initiative.Delivered 3-Yr forecasting model through extensive market research, driving insights for informed decision-making.Doubled project delivery efficiency within a year by implementing P²T² (Policy, Process, Tools, Template) initiative.Enhanced analytics support by automating management reporting with Power Query and Power BI dashboards.	
<i>Associate Manager, Strategy</i>	<i>Mar 2019 - Nov 2019</i>
<ul style="list-style-type: none">Reduced cash cycle by 25% through a rolling cashflow projection, identifying and resolving collection bottlenecks.Evaluated Health-tech and 4IR technology solutions, producing insightful reports with strategic recommendations.Trained 100+ employees in financial modeling techniques and established an in-house knowledge-sharing platform.	
ACI Limited (<i>A blue-chip company in Bangladesh with 29 subsidiaries; market leader in retail</i>)	Dhaka, Bangladesh
<i>Financial Planning Analyst</i>	<i>Jun 2018 - Mar 2019</i>
<ul style="list-style-type: none">Managed and monitored \$1B annual budget for FY19, maintaining variances within ±5% for financial stability.Assessed investment viability in energy, retail, FMCG, and healthcare, offering recommendations to the CFO.Slashed monthly cashflow forecasting time by 50% with advanced Excel modeling, improving decision support.	
Eltek (<i>Leading power electronics and energy conversion provider headquartered in Norway</i>)	Dhaka, Bangladesh
<i>Project Manager</i>	<i>May 2014 - Apr 2016</i>
<ul style="list-style-type: none">Enhanced connectivity for 2M people by supervising 'Tower Monitoring System' deployment at 500 telecom sites.Reduced procurement costs by 20% through standardized processes and supplier renegotiations.	
<i>Assistant Project Manager</i>	<i>Sep 2012 - Apr 2014</i>
<ul style="list-style-type: none">Achieved 25% budget savings by effectively managing 12 technicians to execute LVLD installations at 76 sites.Lowered customer's fuel consumption by 33% by managing 'Solar Hybrid' implementation at 40 telecom sites.	

SKILLS

- Analytical: Data modeling, ETL, data mining, data visualization, research, critical thinking, reporting dashboard
- Programing & tools: Excel, Power BI, Tableau, SQL, R, Python, Git, SSMS, SPSS, RStudio, VS Code, PowerPoint
- Statistics & Machine Learning: Hypothesis testing, linear/logistic regression, decision trees, clustering, forecasting

ADDITIONAL

- Reached top 5% in the US in 'National Cyber League' in Spring 2023
- Reached top 10% globally in 'ModelOff' (Financial Modeling World Championship) in 2018